

**Fire****Law Enforcement****EMS****Industrial****NAFECO**

September 17, 2021

City of Foley Fire Department
Chief Joey Darby
407 East Laurel Avenue
Foley, Alabama 36535

RE: Custom Pumper Purchase

Chief Darby:

Thank you for considering NAFECO and Rosenbauer for your upcoming apparatus purchase. Understanding that it is your intention to utilize the current HGAC contract, I have provided below information that will be pertinent to this purchase:

Contract Price:	\$608,408.00**
Performance Bond:	\$3,032.00
Subtotal:	\$611,440.00
100% Pre-payment Discount:	(\$19,179.00)
Total Contract Price:	\$592,261.00

HGAC Contract Number: FS12-19 (2019-2021)

**Based on specifications provided on August 11, 2021

A copy of the HGAC contract is attached for reference. Please review the information at your convenience. If you have any questions, or if additional information is needed, please do not hesitate to give me a call. I will gladly assist you in any way I can.

Once again, thank you for considering NAFECO and Rosenbauer for your apparatus purchase. We greatly appreciate your consideration and look forward to working with you and your department.

Sincerely,

Doris Thrasher
Apparatus Sales Manager, NAFECO

"Working to make our customers and our community better by providing solutions with the safest and highest quality equipment and services."

Corporate Office: 1515 W Moulton St • Decatur, AL 35601
Office: (800) 628.6233 • **Fax:** (256) 355.0852 • **www.nafeco.com**