



**SOUTHERN SOFTWARE, INC.**  
an employee-owned company

September 13, 2021

City of Foley  
Attn: Lt. Tony Fuqua  
200 East Section  
Foley, AL 36535  
[tfuqua@foleypolice.org](mailto:tfuqua@foleypolice.org)

Dear Lt. Fuqua,

We are offering the below Statement of Sole Source regarding Southern Software's Mobile Data Information System (MDIS). We look forward to working with you and the City of Foley during this process.

Southern Software's MDIS is an extension of our existing suite of public safety products including RMS (Records Management System) and CAD which the City of Foley currently utilizes. Also, the proposed MDIS solution integrates with Southern Software's RMS and CAD and no other MDIS software will integrate with this Records Management System and CAD system, therefore it is impossible for any other vendor to propose this solution and the proposed product is complete sole source.

Sincerely,

Jennifer J. Meggs, CEO

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[www.southernsoftware.com](http://www.southernsoftware.com)

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