



Price Quote (valid for 90 days)

Offer Date: 7/19/2018		
Description: Traffic Signals on Hwy 59 Baldwin County		
Opp. Number: OPP-125298		
Requested By:	ALDOT Southwest Region Jeremy Borden	bordenj@dot.state.al.us (251) 331-1474
Offered By:	Uniti Fiber Scott McMahan	scott.mcmahan@uniti.com (251)445-1807

Selection	Service	Term	Annual Recurring Charge	Non-Recurring Charge
X	Dark Fiber Quantity 4 North and South on Hwy 59, and 2 Fiber East and West along Hwy 98	120 Months	\$0.00	\$260,000.00

Remarks
<p>1. Offer assumes the fiber is laid out in the following way:</p> <p>From the North....</p> <p>2 Fiber from Traffic Signals 1-2</p> <p>2 Fiber from 2-3</p> <p>..... all the way south to</p> <p>2 Fiber from Traffic Signals 16 to 17</p> <p>Then</p> <p>2 Fibers from Traffic Signals 17 to 1 bypassing all the Communications Cabinets in between. Collapsed ring complete.</p> <p>In addition</p> <p>For the cross-section West</p> <p>2 Fibers between Traffic Signals 18, 19, 20 and 6</p> <p>For the cross-section East</p> <p>2 fibers from Traffic Signals 6 to 21</p> <p>2. Offer assumes that the City of Foley will separately be responsible for the Annual Recurring Charge for Maintenance on the Fiber over the ten year term.</p>

Pricing is valid for 90 days; after that period, the Offer will need to be reviewed and pricing confirmed.



Price Quote (valid for 90 days)

Offer Date: 7/24/2018		
Description: Dark Fiber Maintenance and Monitoring Circuit for Traffic Signals on Hwy 59 Baldwin County		
Opp. Number: OPP-125298-B & OPP-141554		
Requested By:	City of Foley Chad Christian	cchristian@cityoffoley.org (251)
Offered By:	Uniti Fiber Scott McMahan	scott.mcmahan@uniti.com (251)445-1807

Selection	Service	Term	Recurring Charge	Non-Recurring Charge
A	Fiber Maintenance Dark Fiber related to to Traffic Signals	120 Months	Annual \$19,200.00	\$0.00
B-12	60 Mbps Ethernet Traffic Signal 6 and the ALDOT Tunnel Office	12 Months	Monthly \$590.00	\$1,000.00
B-60	60 Mbps Ethernet Traffic Signal 6 and the ALDOT Tunnel Office	60 Months	Monthly \$385.00	\$0.00

Remarks
<ol style="list-style-type: none">1. In conjunction with the Dark Fiber, funded by ALDOT SW Region to connect the Traffic Signals inside the City of Foley, the above charges are related to the Maintenance charges on the over 44 fiber miles associated with this project, and will be invoiced directly to the City of Foley on an annual basis.2. Offer assumes that space and power will be provided within the Communications Cabinet in order to deliver lit services.

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