

Kelly O'Donnell <kodonnell@foleypolice.org>

Capital Purchase Request

Michael Thompson <mthompson@cityoffoley.org>

Wed, Jun 27, 2018 at 1:12 PM

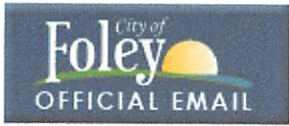
To: Kelly O'Donnell <kodonnell@foleypolice.org>

Cc: Wayne Trawick <wtrawick@cityoffoley.org>, Thurston Bullock <tbullock@foleypolice.org>, Sue Steigerwald <ssteigerwald@cityoffoley.org>

Wayne this a proposed purchase of equipment using the State drug funds. I am fine with this request provided we have sufficient funds from that source. Sue, can you confirm available funds?

Mike

[Quoted text hidden]



Kelly O'Donnell <kodonnell@foleypolice.org>

Capital Purchase Request

Wayne <wtrawick@trawickb.com>

Thu, Jul 19, 2018 at 3:07 PM

To: Kelly O'Donnell <kodonnell@foleypolice.org>, Michael Thompson <mthompson@cityoffoley.org>

Kelly

I'm good for the next agenda

Wayne

From: Kelly O'Donnell <kodonnell@foleypolice.org>

Sent: Thursday, July 19, 2018 11:59 AM

To: Wayne Trawick <wtrawick@cityoffoley.org>; Wayne <wtrawick@trawickb.com>

Subject: Fwd: Capital Purchase Request

[Quoted text hidden]

Capital Purchase Worksheet

Directions:

Please complete all questions below and submit to Mike Thompson and Wayne Trawick for approval.

Submitted by: Thurston Bullock

Date Submitted: June 20, 2018

Is this purchase listed as a capital purchase in the approved budget?

No, requesting to use state
N/A drug funds.

What amount is approved in the budget for this purchase?

Description of the item and why the item is needed at this time.

First Responder Aerial Kit (UAV with FLIR type capability)

Our other UAV has limited flight time before recharge is needed.
This one will take flight and replace the other in the air and
they will rotate flight time. This new UAV has modern technology as well.
Can your job be performed without the purchase of this item? Please explain below.

Yes, but this allows us to do it safer and better.

Have you obtained any quotes on the purchase to determine if it will come in, at, or below budget? If so, please attach.

Quote attached

Is this to replace a current capital asset?

No

If so please list below the item being replaced and why it can not be used any longer.

N/A

How do you plan to dispose of the item that is being replaced?

N/A

Approval by City Administrator

Signature and Date

Approval by Council President

Signature and Date

Request to Increase Departmental Budget Dollars

Effective October 1, 2015 (Resolution # 15-2922), the City Administrator and Council President must pre-approve all increases of departmental budget dollars prior to expenditure of funds or submission to council. After the City Administrator and Council President give approval, the request must go to council approval prior to the expenditure of funds.

Instructions:

Complete items below and submit to the City Administrator and Council President. Once the request is approved, a Resolution must be submitted in Legistar requesting the Mayor and Council to amend the budget.

Department Head

Chief David Wilson

Department

Police

Budget Category

STATE DRUG FUNDS

Date Submitted

JUNE 20, 2018

If Personnel Accounts, Approval from Human Resources Director is required.

Signature & Date

Reason for Increase:

TO Purchase First Responder Aerial Kit (UAU w/ FLIR type capability)

Amounts of Funds Needed

Account Number & Name

\$ 17,964.99

100-2010-5100 CAPITAL PURCHASES

\$

\$

Approval by City Administrator

Signature

Date

Approval by Council President

Signature

Date

Finance Department Use Only:

Budget Adjustment Posted:

Resolution #

Signature

Date

***** THIS COMPLETED DOCUMENT MUST BE ATTACHED TO AGENDA REQUEST IN
LEGISTAR *****



Matrice 200 - First Responder - Aerial Kit

Prepared by:
Derek Wheeler

DSLRPros.com
sales@dslrpros.com

Pricing valid for 7 days after date received

Prepared for:
Matt Cuellar

Foley Police Department

RFQR ID: YVDNL-2LFML-V5THI-4MA9V
Date Created: Feb 27, 2018



www.dslrpros.com | 877-299-1075
7920 Deering Ave, Canoga Park, CA 91304

Pricing Matrix

Zenmuse XT Thermal Imaging System

[Gimbal and Camera Controls](#)

[Resolution Options](#)

[Camera FPS Comparison](#)

[Lens Options](#)

[Distance Relation Index \(DRI\) Chart](#)

Matrice 200 Series Airframe

[Fly with Confidence and Safety](#)

[DJI Pilot App and FlightHub](#)

[Multi-Payload Configuration Options](#)

[Flight Time Estimates](#)

Payment Options

[Financing Available](#)

[Purchase Orders](#)

[Wire Transfer Method](#)

Signatures

DSLRLPros offers competitive pricing and will PRICE MATCH We offer DISCOUNTS to law enforcement agencies, emergency service organizations, government entities, educational institutions and other qualified organizations (POs are also accepted).

Pricing Matrix

Name	Price	QTY	SKU	Subtotal
ESSENTIAL KIT				
DJI Matrice 200	\$4,599.00	1	S-DJI-M200	\$4,599.00
This Product Includes the Following Item(s):				
<ul style="list-style-type: none"> • 1x aircraft body • 1x remote controller • 4x propellers (pair) • 2x intelligent flight battery (TB50) • 1x battery charger • 1x charging hub • 1x power cable • 1x usb cable (with double A ports) • 1x Micro SD card (16GB) • 1x vision system calibration plate • 3x gimbal damper • 1x propeller mounting plates • 4x battery insulation sticker 				
DJI Zenmuse XT V2.0 640 @ 30 Hz / 9mm / Performance	\$8,400.00	1	S-DJI-ZXT-V2-640-30HZ9MM-P	\$8,400.00
DJI Zenmuse XT V2.0 640 @ 30 Hz / 9mm / Performance				
MATRICE 200 Zenmuse XT Gimbal Adapter (Part No. 8)	\$119.00	1	S-DJI-M200-XT-GIM-ADAPT	\$119.00
Required for mounting the Zenmuse XT onto the Matrice 200.				
SWAG BAG	\$0.00	1		\$0.00
Free with your purchase				
<ul style="list-style-type: none"> • 1x DSLRPros Deluxe Lanyard • 2x DSLRPros LiPo Bag 				
Drone Deploy Free 30-Day	\$0.00	1	Free-Trial	\$0.00

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Trial

Core Features

- Map + 3D Model Processing: 5 / Month
- Max Photo Upload per Map: 500
- Max 2D Resolution: 5 cm/pixel
- Processing Priority: Low Priority
- Support: Community

Special Features

- Android + iOS Mobile App
- Annotations + Collaboration

Firmware Update Service	\$45.00	1	V-DPINSPI-FIRMUP	\$45.00
(QTY2) MATRICE 200 TB50 M200 Intelligent Batteries (Part No. 2) A pair of batteries for the Matrice 200 Series of drones.	\$318.00	3	S-DJI-M200-TB50-BATT	\$954.00
DSLrPros Matrice 200 Series Tough Case Capable of safely storing everything that comes with the Matrice 200 drone and more in the custom cut foam.	\$719.00	1	S-GPC-M200-CASE	\$719.00
Night Operations Strobe Light Kit (For Matrice 200 Series) Commercial grade Strobe Light Kit for legal night operations / / Anti-Collision Strobe Light FEATURES: <ul style="list-style-type: none">• Housing: Anodized Aircraft Aluminum.• Weather proof• Flash rate: 60/minute nominal.• Tested Night Visibility: Over 10 Nautical Miles.	\$149.99	1	S-M200-NIGHTOPS-STROBE-KIT	\$149.99

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OPTICAL OPTIONS - Items will not reflect the final price unless they are checked.

<input checked="" type="checkbox"/> DJI Zenmuse X4S	\$599.00	1	S-DJI-ZEN-X4S	\$599.00
<ul style="list-style-type: none">• 1-Inch Sensor• 20MP 11.6 Stops• 4K 60 FPS• 3-Axis Gimbal				
<input type="checkbox"/> Zenmuse X5S	\$1,899.00	1	S-DJI-ZEN-X5S	\$1,899.00
<ul style="list-style-type: none">• Complimentary DJI MFT 15mm/1.7 ASPH lens included• Micro 4/3 Sensor• 5.2K 30 FPS - 4K 60FPS• 20.8MP Stills• 12.8 Stops 12-BIT RAW• 20 FPS Continuous Burst• 3-axis gimbal• Compatible with up to 8 interchangeable lenses				
<input checked="" type="checkbox"/> DJI Zenmuse Z30	\$2,999.00	1	S-DJI-Z30	\$2,999.00
<ul style="list-style-type: none">• 30x optical zoom• https://www.facebook.com/DSLRLPros/videos/720402891460783/• Digital zoom up to 6x (total magnification up to 180x)• Tap Zoom• Extremely stable even when fully zoomed in				

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Optional Accessories - Items will not reflect the final price unless they are checked.

<input checked="" type="checkbox"/> CrystalSky (7.85inch) 1000 cd/m2 version	\$699.00	1	S-DJI-CS-7.85	\$699.00
<input checked="" type="checkbox"/> CrystalSky Part 3 Remote Controller Mounting Bracket	\$79.00	1	S-DJI-CS-CNTR- BRCKET	\$79.00
<input checked="" type="checkbox"/> MATRICE 200 1760S Quick Release Propellers (Part No. 4) A pair of quock release propellers for the Matrice 200.	\$19.00	2		\$38.00

SHIPPING AND HANDLING

Hazardous Materials Charge Handling charge for LiPo battery	\$65.00	1		\$65.00
Estimated Shipping	\$200.00	1		\$200.00

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Subtotal	\$19,664.99
Discount	-\$1,700.00
Tax (0%)	\$0.00
Total	\$17,964.99

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