HID

[handwritten: Quote 1, SQ Not compatiable In Alabama (2019)]

Owned By: Donald Sutton

Cell: (647) 746-7559

Phone:

Email: don.sutton@hidglobal.com

Quote Description:

Quote Number: SQ-2025-QTO-253881

Revision No.: 1

Approval Date: 07/17/2025

Expiration Date: 10/15/2025

Currency: USD

Customer Bill To: City of Foley

Contact Name: Glenn Hartenstein

Address: PO Box 1750
Foley
Alabama
36535
United States

Customer Ship To: City of Foley

Contact Name: Glenn Hartenstein

Address: PO Box 1750
Foley
Alabama
36535
United States

#	Item	Description	Qty	Sale Price Each	Extended Sale Price
1	920191-01	SHIPPING ASSEMBLY, GUARDIAN 200, LSE RUNTIME LICENSE, SPOOF DETECTION LICENSE, SILICONE MEMBRANE - BIO GSA 47QTCA24D00CF DOMESTIC PRICE LIST	1	$3,631.74	$3,631.74
2	930173	CMT ADVANTAGE MAINT, YR 1, HW - GUARDIAN 100, GUARDIAN 200, GUARDIAN 300, DEVICE ONLY DOMESTIC - 12 months - BIO GSA 47QTCA24D00CF DOMESTIC PRICE LIST	1	$430.73	$430.73
3	850391-003	SOFTWARE, LSMS CONFIGURATION, ALABAMA - IAM MSRP Price List	1	$0.00	$0.00
4	850181-203	SOFTWARE, RELOAD, ALABAMA - IAM MSRP Price List	1	$0.00	$0.00
5	850026-2U	SOFTWARE, LSMS UPGRADE 500 DPI, CUSTOMER IN MAINTENANCE, UPGRADE TO CURRENTLY RELEASED VERSION - IAM MSRP Price List	1	$0.00	$0.00
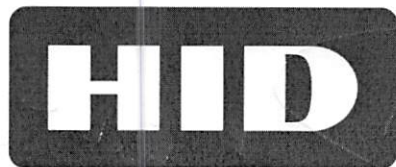
| 6 | 940013 | REMOTE CONNECTED IMPLEMENTATION (MAXIMUM 4 HOURS) - BIO GSA 47QTCA24D00CF DOMESTIC PRICE LIST | 1 | $1,042.82 | $1,042.82 |
| 7 | BIO-PUB-FREIGHT | FREIGHT CHARGES (116) - IAM MSRP Price List | 1 | $30.00 | $30.00 |

$5,135.29

Product(s) may require an export license if being shipped outside of the United States of America. Please consult your Account Manager for more information.

Please note: when Volume Pricing is quoted, the Discount Percentage will apply to the Quantity Tier ordered, and this may not match the Quantity Tier quoted.

Notes CN 030319 Covering SW, SWS for Guardian NG #003500870.E2016 and Printer SN#S4064425112K5Z

UNLESS A SEPARATE WRITTEN AND MUTUALLY EXECUTED AGREEMENT IS CURRENTLY IN FORCE BETWEEN HID AND PURCHASER, PURCHASE OF THE PRODUCTS AND/OR SERVICES LISTED ABOVE IS GOVERNED BY THE APPLICABLE TERMS AND CONDITIONS LOCATED AT WWW.HIDGLOBAL.COM/SALES-POLICY ("HID TERMS AND CONDITIONS")

Contract Accepted By:

Authorized Signatory

Signature: _____

Printed Name: _____

Title: _____

Date: _____

To: Sutton, Don <don.sutton@hidglobal.com>
CC: Glenn Hartenstein <ghartenstein@foleypolice.org>, Robin File <rfile@cityoffoley.org>

Don, I just received a package from HID Global. I did not open the box, but I scanned the packing slip and attached it to this email. Can HID provide a return shipping label for us to send it back, or what else would you recommend?

Gary Schrader | Information Technology Director | City of Foley
Desk: 251-943-4141 x293 | Cell: 251-424-0169 | www.cityoffoley.org

On Tue, Jul 29, 2025 at 6:56 AM Sutton, Don <don.sutton@hidglobal.com> wrote:

Good morning,

I have some unfortunate news. I have been reminded that HID, formerly Crossmatch, stopped supporting the live scan software for Alabama in 2019. We will not be able to move forward with your upgrade and I have cancelled your attached PO. I would recommend your contact the state for a list of certified live scan vendors that can assist.

My apologies for error on my part.

Don

Don Sutton
Account Manager, Extended Access Technologies
Mobile: +1 647 746 7559
don.sutton@HIDGlobal.com

HID Powering
Trusted Identities

7121 Fairway Drive, Suite 200, Palm Beach Gardens, FL 33418 , USA
www.hidglobal.com

From: Gary Schrader <gschrader@cityoffoley.org>
Sent: Friday, July 18, 2025 9:20 AM
To: Sutton, Don <don.sutton@hidglobal.com>

Cc: Glenn Hartenstein <ghartenstein@foleypolice.org>; Robin File <rfile@cityoffoley.org>
Subject: Re: [EXT] Cross Match Guardian / Need urgent assistance

Don,

The signed quote and a copy of our purchase order are attached for the purchase of a new HID Guardian. The PC is currently running Windows 10, but is planned to be upgraded to Windows 11, as long as there are no compatibility issues that we need to consider.

Gary Schrader | Information Technology Director | City of Foley

Desk: 251-943-4141 x293 | Cell: 251-424-0169 | www.cityoffoley.org

On Thu, Jul 17, 2025 at 10:35 AM Glenn Hartenstein <ghartenstein@foleypolice.org> wrote:

---------- Forwarded message ---------
From: **Glenn Hartenstein** <ghartenstein@foleypolice.org>
Date: Thu, Jul 17, 2025 at 9:52 AM
Subject: Fwd: [EXT] Cross Match Guardian / Need urgent assistance
To: Robin File <rfile@cityoffoley.org>, Lisa Meredith <lmeredith@foleypolice.org>

[Quoted text hidden]

[Quoted text hidden]
[Quoted text hidden]

Glenn Hartenstein <ghartenstein@foleypolice.org>   Thu, Jul 31, 2025 at 11:59 AM
To: MEREDITH LISA <lmeredith@foleypolice.org>

Lt. Glenn Hartenstein
Corrections Division
251-943-4441

---------- Forwarded message ---------
From: **Gary Schrader** <gschrader@cityoffoley.org>
Date: Thu, Jul 31, 2025 at 11:56 AM
Subject: Re: [EXT] Cross Match Guardian / Need urgent assistance
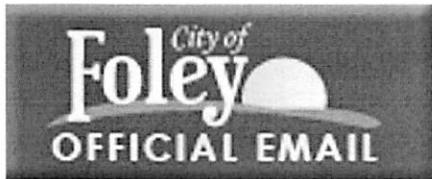
Pricing:

Handwritten: Quote 2. Use this's

Description: LiveScan Lite	Unit Price	Qty	Extended Price
LiveScan Plus **Lite** with: • FBI Approved and ALEA Approved DataWorks Plus Livescan Plus Hardware and Software • ALEA Palm Print Capture (500ppi) • PC or Laptop computer • Customized SQL Database • Customized Demographic Data Screen	$17,600.00	1	$17,600.00
Photo Capture Module to include: Face Find Controller and Quality Assurance Software License, Digital Camera, AC Power Adaptor, Camera, and NIST Compliant Backdrop	Included	1	Included
NIST Manager Express (Archive for Permanent Electronic Storage of 10,000 TenPrint Cards with advanced features) Internal Disk Drive for System Backups	Included	1	Included
(JMS/RMS) Demographic Data Interface to Eliminate Duplicate Data Entry and send images back. Price includes the DataWorks Portion of the Interface. Your JMS/RMS vendor may have additional charges.	$2,500.00	1	$2,500.00
AFIS Export License (used for exporting NIST records to Local AFIS system)	$2,500.00	1	$2,500.00
Installation and On-Site Training			
One Year Warranty/ Maintenance (M-F) (8-5)	Included		Included
Warranty UPGRADE to 24/7	Included	1	Included
TOTAL "Base System"	FREE	1	FREE
			$22,600.00
OPTIONS:			
FBI Certified Tenprint Card Printer (with duplex printing)			
Extra Paper Tray	$1,400.00	1	$1,400.00
Iris Capture (Binocular style—USB corded)	$200.00	1	$200.00
Iris Capture (LA Style- (Requires cabinet pole or wall for mounting)	$2,200.00	1	$2,200.00
Signature Capture Device (for new livescan)	$3,500.00	1	$3,500.00
DataWorks Ruggedized Cabinet (Fixed Height)	~~$500.00~~	1	~~$500.00~~
DataWorks adjustable height Cabinet	$3,200.00	1	$3,200.00
Switch from Palm scanner to tenprint only scanner (subtract)	$5,200.00	1	$5,200.00
UPGRADE: NIST Manager Express to 25,000 records with 1 NISTWorks™ Internet Explorer Client (1 Concurrent User) Software License to enable access to	-($3,500.00)	1	-(3,500.00)

Handwritten notes: MCJAF Fund, +3200, +1250, 27,050 Total, 3200

Foley PD

DataWorks Plus   Live Scan Plus
www.dataworksplus.com

Handwritten: Quote includes Southern Software Cost Also #1250

Fwd: FINGERPRINT SCANNER

Jarrett Holcombe <jholcombe@foleypolice.org>

Wed, Aug 6, 2025 at 9:17 AM

To: Douglas Dean <ddean@foleypolice.org>
Cc: Kevin Carnley <kcarnley@foleypolice.org>, Lisa Meredith <lmeredith@foleypolice.org>, Glenn Hartenstein <ghartenstein@foleypolice.org>

Mr. Dean, will you or Kip call DataWorks and check that for us?

Also, there will also be a $1250.00 one time fee with Southern Software to interface with this unit on top of the DataWorks $2500.00 interface.

Lieutenant Jarrett H. Holcombe

Foley Police Department
The Foley SWAT Team- Commander

200 E. Section Ave
Foley, AL 36535
Work: (251)943-4431

"No man was ever wise by chance"
-Seneca-

√ total
$27,050

[Quoted text hidden]

2   Proposed Solution

LiveScan Plus™

LiveScan Plus is a fully integrated booking module that can allow capturing fingerprints, palm prints, mug shots, and data from one integrated booking station.

The LiveScan Plus fingerprint identification solution is the newest generation of high speed, high volume ten-print scanners. The innovative design significantly simplifies and shortens criminal bookings and background check procedures with the ability to digitally capture both slap and roll fingerprints as well as palm prints. LiveScan Plus is a precise system, which features the easiest to use and most affordable live scan system available today. It has superior image quality enhancement features specifically designed to minimize ALEA and FBI fingerprint submission rejections resulting from difficult to fingerprint individuals, improperly captured images, and ink, dye, grease, or dirt stains on fingers.

LiveScan Plus may act as a stand-alone system, or integrated as a module to Digital PhotoManager, and a client to NIST Manager Express. It is certified for use in most of the United States and is also FBI Appendix F Certified. This easy to use system minimizes training requirements and will improve officer safety by speeding up the booking process. LiveScan Plus can print a double-sided fingerprint card using an FBI certified printer.

LiveScan Plus uses a two-tiered approach to processing image quality. Initially, LiveScan Plus checks for such problems as "over" or "under" inking, and flags whether a print is of good, fair, or poor quality. Each rolled fingerprint image is then processed through the DataWorks Plus fingerprint sequence and validation checks. The sequence check evaluates and rates the quality of each rolled print based on specific characteristics such as minutia, ridge patterns, etc. This quality rating provides feedback while the booking is still in progress. Poor quality or substandard images generate an immediate prompt for rescan. LiveScan Plus also includes a slap-to-roll comparison function. In addition, when the operator finishes the booking they are presented with a summary screen, which clearly shows any out of sequence or inadequate images.

Suited for booking centers and similar environments, enclosed in a rugged cabinet, the standup system helps speed up the identification process while reducing errors. LiveScan Plus is an automated booking management system designed primarily to capture a subject's fingerprints in an efficient and accurate manner. LiveScan Plus can capture palm prints, slap impressions and rolled fingerprint images, as well as provide a means of inputting demographic information. Coupled with DataWorks Plus' integration expertise, and drawing upon DataWorks Plus' experience in supplying hundreds of identification systems to law enforcement agencies around the world, LiveScan Plus offers some of the best remote live scan capabilities available to law enforcement today.

Why Choose DataWorks Plus

DataWorks Plus can provide a superior product and services that offer the following:

- Close proximity to the Foley PD for easier installation, software and hardware support, and training

- Experience implementing Alabama based installations for criminal, SOR and Applicant submissions

- Extensive customer base with proven products

- The most advanced and modern live scan software available on the market

- Ability to easily customize software to meet the needs of our customers

- A live scan system that provides features not found in a traditional live scan

- A company that is easy to work with and has a proven track record of excellent customer service

Conclusion

We highly encourage you to call as many DataWorks Plus customers as possible to validate that our customers are extremely pleased with our people, our products, and our support. You will hear over and over again that our driving force is centered on total customer satisfaction.

DataWorks Plus is confident that we have the experience, commitment, knowledge, resources, and products that are needed to successfully implement and support all aspects of the system.

The DataWorks Plus LiveScan Plus and NIST Manager products will greatly improve the productivity of your staff.

State agencies have been electronically storing fingerprint cards for years. Until now, the price for this technology has been too expensive for most local agencies to purchase. DataWorks Plus is the first company to offer an affordable solution that is capable of providing long term storage for all data that is captured by a live scan.

In addition, the fingerprint data that is stored on the live scan can be used to build additional applications to provide positive ID using the fingerprint data. This includes 1:1 fingerprint verification and 1:N fingerprint identification. See below for more information.

1.1.1.1 Web-Enabled NIST MANAGER

- Electronically stores ALL booking information processed by the live scan.

- Electronic access to all live scan data using a standard web browser

- All departments within an agency can have electronic access to the data

- 24/7 Access by authorized individuals

- Local printing of the ten-print card is not required (optional)

- Manually filing of ten-print cards is not necessary

- Use ten-print data to build two finger searching applications for SAF-ID product
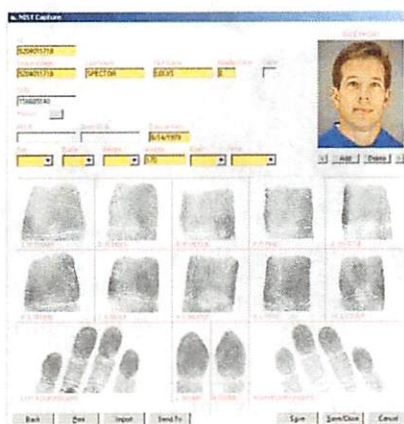
1.1.1.2 Single Automated Fingerprint Identification (SAF-ID): OPTIONAL

- Use fingerprint data that resides on NIST Manager to build Rapid-ID fingerprint verification and identification applications

- Positive ID at booking and release (Jail Entry/Exit)

- Expand System for Mobile applications for positive ID in the field (optional)

- Expand System for Positive ID in court room, jail visitation, SOR registration, etc. (optional)

- Physical and logical access control (optional)

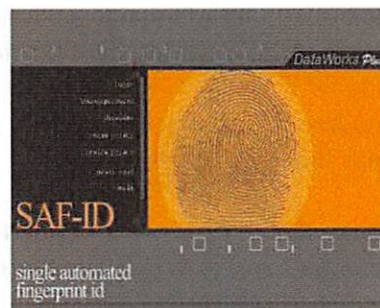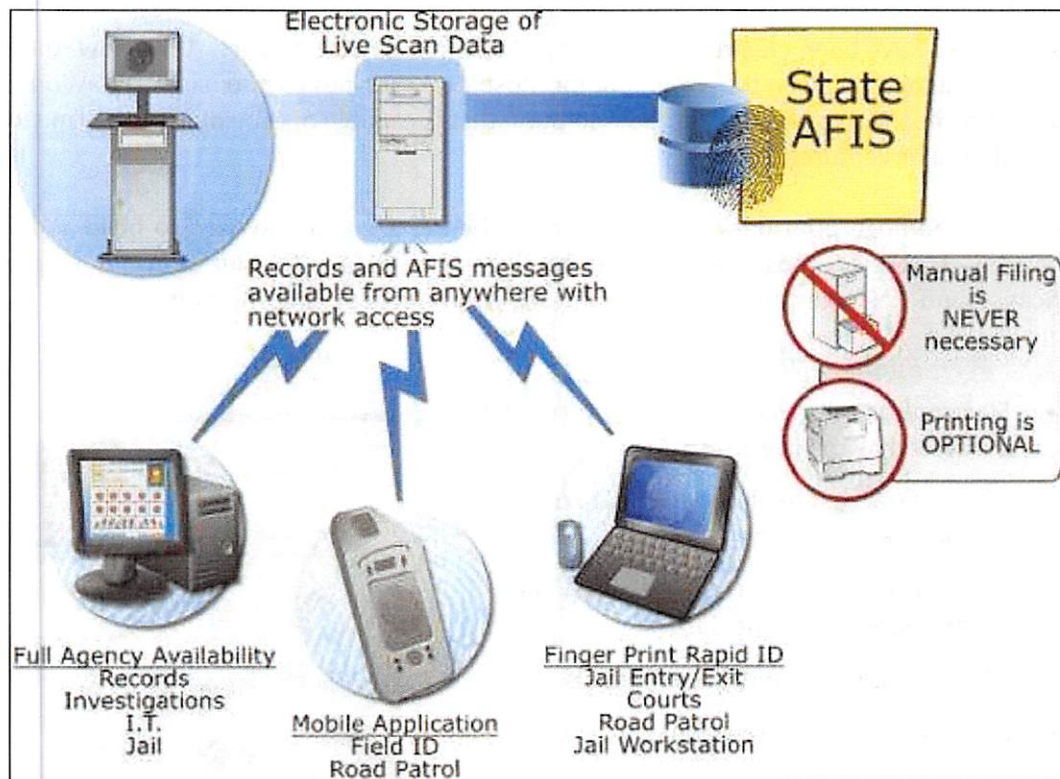- Watch-list of high-priority suspects (optional)

Figure 2 - DataWorks Plus' Approach – More than Just a Live Scan

DataWorks Plus has introduced affordable technology that is integrated with our live scan products to further expand capabilities not found in a traditional live scan. We believe an agency that is using a live scan should not have to manually print and file local ten-print cards. We believe the live scan data and state AFIS transactions (hit/no hit, error messages, etc.) should be accessible by any user, on any workstation with the appropriate security rights. Data should be available on-demand on a 7 by 24 basis. And DataWorks Plus believes the live scan data should be available to build additional applications such as facial recognition and local rapid-ID fingerprint verification and fingerprint identification.

The DataWorks Plus approach greatly increases staff productivity and provides law enforcement with tools that help to solve crime.

DataWorks Plus offers a product call NIST Manager Express. The base live scan is configured with NIST Manger Express which can store up to 10,000 fingerprint records and can electronically retrieve the records at the live scan. The system can be expanded to store millions of tenprint cards.

Ten-prints, palm prints, demographic data, photos, signatures, and document images can be permanently stored by the NIST Manager software. This software **eliminates the need to print and manually file** every ten-print card. It also offers **on-demand access** (twenty-four hours per day, seven days per week) to all authorized people that need to obtain a copy of a ten-print card.

deploy customized applications. It also provides the customer with tools to easily and quickly make changes to the live scan software when they are mandated by new policy or new legislation.

FIVE: Local Support for all aspects of product delivery and on-going support.

Project management, installation, training and on-going maintenance/support will be conducted from our corporate headquarters located in Greenville, SC utilizing our Regional Field office located in Montgomery, AL. Since our regional Field Office is a just over 2 hours from Foley, we can offer local support when needed. DataWorks Plus can provide a higher level of on-going support. For instance, if a replacement part is required, one of our technicians could arrive on-site with the required part and replace it quickly. This avoids issues such as parts not arriving when needed or walking someone unfamiliar with the system through the process of replacing the part over the telephone.

New Approach to Live Scans

The traditional live scan configuration does a good job with the electronic capture of demographic data, fingerprints, palm prints and electronic submission to a state AFIS. However, only a limited number of bookings can be stored on the traditional live scan, which forces the user to print each ten-print card and then manually file each individual ten-print card. Access to the printed ten-print cards requires manual intervention and is often limited and time consuming. Ten-print cards that reside in a filing cabinet are of little value in implementing applications for fingerprint verification and identification.

Plus has established business relationships with numerous hardware vendors such as; Thales and Cross Match/HID Technologies to integrate various hardware devices into our software solution.

TWO: DataWorks Plus' LiveScan Plus is not like the traditional live scan. ***Our live scan includes the ability to permanently store all information that is processed by the live scan.*** Our base configuration includes our NIST Manager Express software that allows the live scan to electronically store up to 10,000 fingerprint cards. Only print a card when you need it, and no more manual filing of ten-print cards. If you need to retrieve a copy of the fingerprint card, simply retrieve on the live scan or any customer provided PC based computer (minimal specifications are required).

THREE: LiveScan Plus sets a new standard for ease of operation and graphical presentation. Our modern and color based user interface clearly instructs the operator where they are in the fingerprint capture process, what has been successfully completed, and what is next. It provides immediate feedback if the wrong finger is being rolled or if the quality is not at an acceptable level. DataWorks Plus has received very high marks from our customer base regarding our live scan user interface. Due to the user friendly nature of our LiveScan Plus software, ***minimal training is needed to learn our fingerprint capture software.***
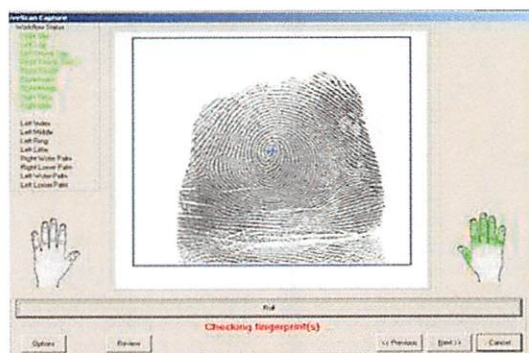
FOUR: Our applications are *highly configurable*. Our software allows your agency to build a customized database and a customized demographic screen design (GUI) without additional programming. Thus, DataWorks Plus can provide The Foley PD with a system that adapts to your needs instead of you adapting to the product. This flexibility allows DataWorks Plus to quickly

LiveScan Plus

LiveScan Plus is an integrated booking station that permits an operator to enter or download demographic data descriptors, electronically capture all primary biometrics, including fingerprints (rolled/flat), palm prints, and SMTs. LiveScan Plus can also be configured to generate color coded armbands, produce ID cards, capture electronic signatures, scan and store document images, and support magnetic stripe readers.

LiveScan Plus is flexible in design and configuration. Each live scan is custom configured to contain only the features required by each individual agency; as a result, our proposal offers several features as options for your consideration.

LiveScan Plus software was designed to support all major live scan hardware manufacturers that have obtained Appendix F certification from the FBI. This allows DataWorks Plus to take an independent, open and objective approach when recommending the best possible live scan to meet the specific needs of each customer.

Figure 1 - Livescan

The DataWorks Plus Difference:

ONE: DataWorks Plus has taken a different approach from other live scan vendors. Our live scan software has been developed to support multiple vendors' FBI Certified live scan hardware. *This approach allows DataWorks Plus to maintain an open and objective approach when recommending the live scan solution that best meets the needs of each customer.* DataWorks

August 20, 2025

Glenn Hartenstein
Foley Police Department
200 E Section Ave
Foley, AL 36535
251.424.0529
GHartenstein@Foleypolice.org

RE: **LiveScan Plus--Revised**

Dear Glenn,

DataWorks Plus is pleased to submit this proposal in response to your request to add our Livescan Plus fingerprinting system at the Foley PD.

System implementation and on-going maintenance and support will be conducted from our Alabama Field office in Montgomery and our headquarters located in Greenville, South Carolina.

DataWorks Plus has been providing and supporting law enforcement and criminal justice system solutions since 2001.

DataWorks Plus is prepared to fully demonstrate the features and functions of the proposed LiveScan Plus system at your convenience. The pricing for this response will remain valid for ninety (90) days. We look forward to providing you technology and local support for many years to come.

Thank you for the opportunity to submit this proposal and for your consideration of our LiveScan Plus products and professional services.

Sincerely,

Becky Houston

Senior Account Executive

Foley
OFFICIAL EMAIL

Douglas Dean <ddean@foleypolice.org>

Quote
1 message

Douglas Dean <ddean@foleypolice.org>
To: info@m2sys.com

Fri, Aug 1, 2025 at 9:44 AM

We would like a quote on what JMS provides in the way of fingerprint systems for jail. We are a 55 bed facility and our old system has gone out. Can you help us out with a quote please?

Quote 3 Alea
✗ Did not recieved a quote Back.

CROSSMATCH™

Cross Match Technologies Inc.
3950 RCA Boulevard, Suite 5001
Palm Beach Gardens, FL. USA 33410
TEL: +1 (561) 622-1650
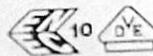www.crossmatch.com   WEEE-60744969

GUARDIAN ®	
900412	REV D
SN: 003500870.E2016	

21V (18-24V) 0.5A DC ---

⊖ ──●── ⊕

OPTIONS · R ■

Protected by Patents - see list in manual

c UL us

EMC

C E

This device complies with part 15 of the FCC Rules. Operation is subject to the following two conditions: (1) This device may not cause harmful interference, and (2) This device must accept any interference received, including interference that may cause undesired operation.
This digital apparatus does not exceed the Class B limits for radio noise emissions from digital apparatus set out in the Radio Interference Regulations of the Canadian Department of Communications.

"OLD" NO ASSET # Found.
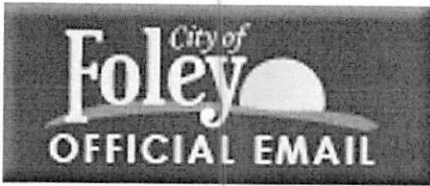
Fingerprinter

1 message

Douglas Dean <ddean@foleypolice.org>

Mon, Aug 25, 2025 at 10:31 AM

To: Lisa Meredith <lmeredith@foleypolice.org>

Criminal Investigations Division
Foley Police Department
200 E. Section Ave.
Foley, Alabama 36535
251-952-4010
251-952-4098 (fax)

Glenn Hartenstein <ghartenstein@foleypolice.org>   Thu, Jul 31, 2025 at 10:49
                                                                                        AM
To: MEREDITH LISA <lmeredith@foleypolice.org>

Lt. Glenn Hartenstein
Corrections Division
251-943-4441

---------- Forwarded message ---------
From: **Roni Criswell** <rcriswell@cityoffoley.org>
Date: Thu, Jul 31, 2025 at 10:08 AM
Subject: Re: LiveScan Plus
To: Glenn Hartenstein <ghartenstein@foleypolice.org>

Judge said yes, so we are good to go.
R

On Thu, Jul 31, 2025 at 10:03 AM Glenn Hartenstein
<ghartenstein@foleypolice.org> wrote:

Lt. Glenn Hartenstein
Corrections Division
251-943-4441
[Quoted text hidden]

Glenn Hartenstein <ghartenstein@foleypolice.org>   Thu, Jul 31, 2025 at 4:10 PM
To: MEREDITH LISA <lmeredith@foleypolice.org>

[Quoted text hidden]

Foley PD Livescan 7-25.pdf
669K