

File# 17-0290

Legistar
mtg 6/5/17
Mini X



1950 East I-65 Service Rd. North
Mobile, AL 36617

Mar. 31, 2017

City of Foley

120 E. Orchid
Foley, AL 36535

The City of Foley,

We are pleased to provide you with the following National Joint Powers Alliance pricing for the 2017 CAT 303.5e2 Cab unit machine and standard 1yr/unlimited hour premier warranty. The pricing is as follows:

National Joint Powers Alliance Pricing

<u>Base Model</u>	<u>Part #</u>	<u>List Price</u>
CAT 303.5E2 CAB	N/A	\$63,670.00

Options

40" Ditch Clearing Bucket	N/A	\$1,072.00
CAT A19 auger	N/A	-\$3,167.00
CAT H55 Hammer	N/A	-\$11,523.00
18" Bucket	N/A	\$972.00
Hyd. Thumb	N/A	\$1,730.00
7 Ton trailer	N/A	\$4,500.00

Sub Total \$86,634.00

*National IPA **Minimum** Member Discount 16% (\$13,861.44)
Machine / Option Price \$72,772.56

Customer Invoice

Machine / Option Price \$72,772.56
Freight (Zone 1) \$1022.00
Prep and Delivery \$750.00
\$74,544.56
Thompson Tractor Company Loyalty Discount -\$ 9964.56

City of Foley Purchase Price: \$64,580.00

\$49,890

With our past history, we would like to extend a Thompson Tractor Loyalty discount. We would like to include an additional discount and 3yr/3000hr extended powertrain warranty. It is a pleasure as always doing business with the City of Foley and thanks for considering Thompson Tractor Company.

Sincerely,

BJ Dean
Compact Equipment Rep
Thompson Tractor Company
Cell: 251-583-9892