File# 17-0290



Legistar Mtg 6/5/17 Mini X

1950 East I-65 Service Rd. North Mobile, AL 36617

Mar. 31, 2017

City of Foley

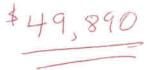
120 E. Orchid Foley, AL 36535

The City of Foley,

We are pleased to provide you with the following National Joint Powers Alliance pricing for the 2017 CAT 303.5e2 Cab unit machine and standard 1yr/unlimited hour premier warranty. The pricing is as follows:

National Joint Powers Alliance Pricing

Base Model	Part #	List Price
CAT 303.5E2 CAB	N/A	\$63,670.00
<u>Options</u>		
40" Ditch Clearing Bucket	N/A	\$1,072.00
CAT A19 auger	N/A	-\$3,167.00
CAT H55 Hammer	N/A	\$11,523.00
18" Bucket	N/A	\$972.00
Hyd. Thumb	N/A	\$1,730.00
7 Ton trailer	N/A	\$4,500.00
Sub Total		\$86,634.00
*National IPA Minimum Member Discount 16%		(\$13,861.44)
Machine / Option Price		\$72,772.56
Customer Invoice		
Machine / Option Price		\$72,772.56
Freight (Zone 1)		\$1022.00
Prep and Delivery		\$750.00
		\$74,544.56
Thompson Tractor Company Loyalty Discount		<u>-\$ 9964.56</u>
City of Foley Purchase Price:		\$64,580.00
		Vi.



With our past history, we would like to extend a Thompson Tractor Loyalty discount. We would like to include an additional discount and 3yr/3000hr extended powertrain warranty. It is a pleasure as always doing business with the City of Foley and thanks for considering Thompson Tractor Company.

Sincerely,

BJ Dean Compact Equipment Rep Thompson Tractor Company Cell: 251-583-9892