CITY OF FOLEY
SALES TAX

100-1014-4030

MONTH	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	Budget FY24
OCTOBER	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	3,099,181.80	3,192,124.17	$ 2,803,347.63
NOVEMBER	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	2,024,805.63	2,111,507.20	2,475,832.71	2,757,780.00	3,028,787.54	3,214,466.84	2,894,623.06
DECEMBER	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	2,060,682.96	2,091,287.65	2,625,290.81	2,851,115.21	3,150,314.20		2,988,041.50
JANUARY	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,178,227.24	2,371,207.71	2,988,512.22	3,147,899.48	3,375,510.54		3,304,026.69
FEBRUARY	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95	1,667,915.84	1,841,566.20	2,454,496.24	2,433,943.92	2,840,291.41		2,551,912.48
MARCH	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,744,750.86	1,913,869.17	2,357,981.36	2,492,332.71	2,744,423.08		2,602,890.21
APRIL	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30	2,411,618.87	2,040,102.35	3,237,217.98	3,227,436.01	3,507,896.86		3,381,995.57
MAY	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63	2,134,010.18	1,599,224.91	2,994,198.34	3,212,945.33	3,291,926.73		3,374,071.19
JUNE	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76	2,156,967.50	2,360,393.90	2,930,936.42	3,232,823.57	3,324,275.25		3,387,342.37
JULY	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73	2,360,373.04	2,416,793.98	2,734,822.93	3,129,146.71	3,483,993.05	3,648,807.67		3,654,624.11
AUGUST	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67	2,292,106.78	2,478,016.12	2,569,325.12	3,066,497.74	3,820,819.38	3,830,385.67		3,953,879.83
SEPTEMBER	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97	1,973,873.24	2,200,742.16	2,345,325.23	2,678,714.90	3,156,189.63	3,383,838.80		3,703,245.36
Reverse Oct	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)	(1,927,211.89)	(2,054,125.46)	(2,204,142.24)	(2,670,205.56)	(3,099,181.80)	6,406,591.01	38,600,000.00
Accrue Sep	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	3,099,181.80	3,192,124.17		
Rebate-S.AL Laundry												
TOTALS	$ 12,699,429.60	$ 13,428,794.30	$ 14,100,814.90	$ 19,280,692.99	$ 23,546,995.01	$ 25,528,656.80	$ 26,182,774.61	$ 33,609,030.99	$ 36,916,460.09	$ 39,318,581.92	$ 6,406,591.01	$ 38,600,000.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017 (extended to 8/31/2030)

2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
City Collected	$ 3,160,994.41	$ 3,191,769.74	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
COUNTY (Judge of Probate)	16,697.08	14,605.37										
PENALTIES***	14,432.68	8,091.73										
G/L Total	$ 3,177,691.49	$ 3,206,375.11	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	**3.00%**	**6.13%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
% of +/- YTD	**3.00%**	**4.55%**	**-30.95%**	**-49.37%**	**-58.65%**	**-64.87%**	**-70.54%**	**-74.41%**	**-77.41%**	**-79.99%**	**-82.13%**	**-83.67%**

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	**13.87%**	**11.05%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**
% of +/- YTD	**13.87%**	**12.44%**	**-26.24%**	**-46.57%**	**-55.94%**	**-62.63%**	**-68.79%**	**-73.20%**	**-76.52%**	**-79.30%**	**-81.64%**	**-83.40%**

CITY OF FOLEY

LODGING TAX

100-1014-4031

Month	*FY14	FY15	FY16	FY17	FY18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	Budget FY24
OCTOBER	$ 19,193.53	$ 42,539.18	$ 56,582.20	$ 60,431.43	$ 80,876.30	$ 90,736.59	$ 76,753.78	$ 138,952.83	$ 146,370.76	$ 137,453.87	$ 131,741.42	$ 141,348.16
NOVEMBER	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27	104,553.04	81,924.83	167,220.76	136,115.09	134,765.78	123,894.55	131,054.08
DECEMBER	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04	76,862.87	67,143.82	124,867.46	115,918.98	110,929.04		111,160.25
JANUARY	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07	51,021.30	55,764.99	114,244.76	76,926.98	95,045.11		74,010.39
FEBRUARY	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35	49,604.58	66,452.38	112,997.73	91,263.92	100,825.08		88,013.61
MARCH	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19	77,172.22	96,915.64	111,004.06	116,976.41	136,722.49		112,359.97
APRIL	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91	159,713.69	82,753.37	197,469.62	210,525.28	221,825.31		200,540.29
MAY	66,565.57	69,518.33	71,334.31	97,254.38	95,632.41	110,730.70	27,343.22	229,654.98	163,447.89	178,196.97		157,668.38
JUNE	97,218.33	105,798.21	125,021.04	129,063.83	141,370.06	153,121.26	123,402.24	247,196.10	241,370.05	223,515.76		232,549.19
JULY	112,215.30	131,847.89	136,316.86	144,309.60	181,638.46	199,794.68	181,990.01	325,028.89	286,332.08	294,647.27		276,353.07
AUGUST	139,635.51	162,445.36	173,274.48	200,849.09	225,257.72	228,023.96	208,930.23	404,766.79	381,943.37	365,264.85		367,854.88
SEPTEMBER	78,115.09	64,632.27	74,953.63	72,927.09	101,193.28	105,190.21	115,308.27	183,804.11	138,566.83	151,509.31		125,087.73
TOTALS	$ 739,569.42	$ 828,556.59	$ 943,919.30	$ 1,053,180.86	$ 1,224,421.06	$ 1,406,525.10	$ 1,184,682.78	$ 2,357,208.09	$ 2,105,757.64	$ 2,150,700.84		$ 2,018,000.00
Reverse Oct	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)	(80,876.30)	(90,736.59)	(76,753.78)	(138,952.83)	(146,370.76)	(137,453.87)		
Accrue Sep	42,539.18	56,582.20	60,431.43	80,876.30	90,736.59	76,753.78	138,952.83	146,370.76	137,453.87	131,741.42		
TOTAL	$ 762,915.07	$ 842,599.61	$ 947,768.53	$ 1,073,625.73	$ 1,234,281.35	$ 1,392,542.29	$ 1,246,881.83	$ 2,364,626.02	$ 2,096,840.75	$ 2,144,988.39		

FY 2022-23	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS (G/L Balance)	$ 130,082.03	$ 123,565.31										
PENALTIES***	1,659.39	329.24										
NET	$ 131,741.42	$ 123,894.55	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-4.16%	-8.07%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-4.16%	-6.09%	-33.28%	-46.54%	-55.85%	-64.28%	-72.73%	-77.09%	-80.91%	-84.35%	-87.21%	-88.11%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-6.80%	-5.46%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-6.80%	-6.15%	-33.35%	-44.13%	-53.14%	-61.15%	-70.22%	-74.84%	-79.53%	-83.24%	-86.50%	-87.33%

* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

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CITY OF FOLEY
RENTAL TAX

100-1014-4032

MONTH	FY 14	FY 15	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	Budget FY 24
OCTOBER	$ 18,454.59	$ 17,629.98	$ 16,692.29	$ 20,317.97	$ 21,989.29	$ 21,194.20	$ 23,133.35	$ 24,215.57	$ 25,165.54	$ 87,894.30	$ 36,152.95	$ 35,027.65
NOVEMBER	19,197.15	16,780.54	18,668.92	24,891.50	22,645.19	21,952.27	22,864.85	32,579.99	26,996.26	38,714.39	38,430.87	35,027.65
DECEMBER	15,157.62	15,169.56	18,377.23	24,029.13	18,324.31	20,774.29	21,655.63	32,854.12	26,264.37	33,725.50		35,027.65
JANUARY	15,498.36	15,976.57	20,309.88	23,414.87	18,312.26	22,012.85	23,007.33	172,495.54	29,306.20	34,124.19		35,027.65
FEBRUARY	19,438.18	16,269.35	18,533.98	24,176.41	18,693.85	21,230.52	22,016.78	32,172.77	31,163.54	31,946.31		35,027.65
MARCH	17,022.61	15,889.79	19,476.77	23,312.30	19,088.51	21,559.74	21,910.18	24,487.74	28,795.43	48,867.52		35,027.65
APRIL	16,296.52	25,346.50	20,620.16	24,490.65	21,249.91	23,067.91	24,031.54	22,026.10	32,349.88	38,514.15		35,027.65
MAY	18,176.10	19,143.61	19,798.55	22,110.69	20,583.59	25,949.80	20,245.37	31,111.56	35,839.43	32,341.39		35,027.65
JUNE	20,711.83	18,395.04	19,397.97	24,643.71	22,587.83	22,479.85	19,210.78	23,869.52	28,859.16	35,039.19		35,027.65
JULY	17,913.60	17,860.49	23,635.37	22,925.36	26,242.06	20,634.11	22,917.95	24,760.47	36,856.82	35,444.15		35,027.65
AUGUST	18,656.89	18,970.93	22,301.15	22,426.41	22,913.78	24,156.44	26,178.70	31,714.64	33,765.44	35,328.98		35,027.65
SEPTEMBER	18,222.42	17,656.93	20,940.23	22,511.63	22,547.30	22,899.74	23,287.04	25,016.36	37,099.77	37,685.27		35,195.85
Sub-Totals	$ 214,745.87	$ 215,089.29	$ 238,752.50	$ 279,250.63	$ 255,177.88	$ 267,911.72	$ 270,459.50	$ 477,304.38	$ 372,461.84	$ 489,625.34		$ 420,500.00
Reverse Oct	(18,454.59)	$ (17,629.98)	$ (16,692.29)	$ (20,317.97)	$ (21,989.29)	$ (21,194.20)	$ (23,133.35)	$ (24,215.57)	$ (25,165.54)	$ (87,894.30)		
Accrue Sep	17,629.98	16,692.29	$ 20,317.97	$ 21,989.29	$ 21,194.20	$ 23,133.35	$ 24,215.57	$ 25,016.36	$ 87,894.30	$ 36,152.95		
TOTALS	$ 213,921.26	$ 214,151.60	$ 242,378.18	$ 280,921.95	$ 254,382.79	$ 269,850.87	$ 271,541.72	$ 478,105.17	$ 435,190.60	$ 437,883.99		$ 420,500.00

FY 2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	$ 36,144.65	$ 38,369.12										
PENALTIES***	8.30	61.75										
NET	$ 36,152.95	$ 38,430.87	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	-58.87%	-0.73%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-58.87%	-41.09%	-53.48%	-61.65%	-67.06%	-72.91%	-76.23%	-78.45%	-80.43%	-82.10%	-83.50%	-84.77%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	3.21%	9.72%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	3.21%	6.46%	-29.02%	-46.77%	-57.41%	-64.51%	-69.58%	-73.38%	-76.34%	-78.71%	-80.64%	-82.26%

*** NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.**

*** FY 21 - January had unprecedented tax revenues, directly from Hurricane Sally.**

CITY OF FOLEY

LOCAL GAS TAX

01-4264

MONTH	FY17	FY18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	Budget FY 24
OCTOBER		$53,075.39	$45,086.16	$51,669.83	$46,911.07	$46,253.22	$50,284.13	$56,739.21	$48,647.20
NOVEMBER		$54,036.75	$48,221.28	$48,829.12	$50,213.40	$47,279.99	$44,952.66	$50,855.70	$48,647.20
DECEMBER		$42,813.43	$48,686.47	$41,800.90	$42,533.88	$43,287.76	$46,732.59		$48,647.20
JANUARY	$40,411.73	$35,141.07	$47,141.00	$40,357.61	$42,447.94	$44,879.79	$46,116.63		$48,647.20
FEBRUARY	$44,955.25	$41,586.61	$46,305.12	$42,762.25	$43,093.44	$42,826.83	$42,228.29		$48,647.20
MARCH	$49,039.02	$41,545.61	$42,045.40	$45,019.56	$40,284.90	$31,265.07	$40,912.02		$48,647.20
APRIL	$56,689.36	$50,619.44	$50,383.88	$45,365.21	$49,731.01	$50,424.03	$51,059.16		$48,647.20
MAY	$52,906.24	$48,216.79	$48,480.49	$32,962.01	$50,221.37	$45,468.35	$47,625.81		$48,647.20
JUNE	$59,816.09	$49,873.06	$51,374.72	$47,340.39	$53,979.22	$46,022.73	$49,287.93		$48,647.20
JULY	$60,262.64	$56,755.95	$53,121.03	$52,775.33	$53,846.65	$51,421.11	$54,595.29		$48,647.20
AUGUST	$63,880.44	$59,686.72	$57,942.40	$54,741.62	$56,745.97	$69,485.18	$57,909.36		$48,647.20
SEPTEMBER	$57,770.94	$53,574.11	$51,105.14	$49,344.58	$53,525.05	$60,937.63	$48,709.45		$48,880.80
TOTALS	**$485,731.71**	**$586,924.93**	**$589,893.09**	**$552,968.41**	**$583,533.90**	**$579,551.69**	**$580,413.32**	**$107,594.91**	**$584,000.00**
Reverse October		($53,075.39)	($45,086.16)	($51,669.83)	($46,911.07)	($46,253.22)	($50,284.13)		
Accrue September	$53,075.39	$45,086.16	$51,669.83	$46,911.07	$46,253.22	$50,284.13	$56,739.21		
TOTALS	$538,807.10	$578,935.70	$596,476.76	$548,209.65	$582,876.05	$583,582.60			

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	12.84%	13.13%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	12.84%	12.98%	-24.21%	-42.79%	-53.28%	-60.33%	-66.62%	-70.91%	-74.33%	-77.29%	-79.76%	-81.46%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	23.84%	11.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	23.84%	17.42%	-21.72%	-41.29%	-53.03%	-60.86%	-66.45%	-70.64%	-73.91%	-76.52%	-78.65%	-80.44%

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of $10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by $10,583.42 (and the October 2017 collections to be overstated by the same amount).

CITY OF FOLEY - BUILDING PERMIT & PLAN REVENUE

G/L Revenue Account 100-2031-4082

MONTH	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY24 Budget
OCTOBER	41,761.50	36,880.00	98,397.50	47,572.50	63,042.00	150,016.00	264,107.00	190,584.00	116,921.00	229,559.00	166,600.00
NOVEMBER	32,070.00	18,129.50	138,385.50	45,721.00	65,427.50	51,461.00	154,141.00	148,590.00	90,792.00	526,732.00	166,600.00
DECEMBER	17,787.00	38,522.00	79,182.00	49,338.00	73,523.50	100,696.00	183,389.50	168,965.00	80,317.00		166,600.00
JANUARY	21,275.50	37,254.00	204,225.00	132,683.00	63,195.00	113,054.00	132,563.00	110,377.00	100,582.00		166,600.00
FEBRUARY	23,292.00	32,922.50	132,272.00	69,421.00	61,553.00	95,490.50	168,645.00	245,190.00	578,552.00		166,600.00
MARCH	34,881.00	49,752.00	58,497.00	75,988.00	97,545.50	132,186.50	148,213.00	202,066.00	135,011.00		166,600.00
APRIL	15,343.50	44,202.00	37,654.00	173,492.50	58,847.00	155,568.00	190,653.00	215,070.00	111,820.93		166,600.00
MAY	33,507.50	37,668.00	28,122.00	134,715.00	72,420.00	109,793.00	110,561.00	109,853.00	86,619.19		166,600.00
JUNE	34,434.50	44,443.50	56,488.00	132,728.50	59,521.00	189,230.50	118,749.00	90,962.00	242,055.00		166,600.00
JULY	32,733.50	46,789.50	42,438.00	94,693.00	118,284.00	109,975.50	135,059.50	242,625.00	289,430.00		166,600.00
AUGUST	43,740.00	57,509.00	84,022.00	82,962.00	103,508.00	151,731.00	130,884.00	131,637.00	344,250.50		166,600.00
SEPTEMBER	26,324.00	64,925.00	47,159.00	72,919.00	102,568.00	61,668.50	95,012.00	190,854.00	225,728.50		167,400.00
PERMIT TOTALS	357,150.00	508,997.00	1,006,842.00	1,112,233.50	939,434.50	1,420,870.50	1,831,977.00	2,046,773.00	2,402,079.12	756,291.00	2,000,000.00
Plan Review Fee	33,168.00	60,349.00	35,186.00	127,617.00	185,671.00	213,424.00	186,321.00	352,150.00	475,870.00	75,642.00	200,000.00
Permits & Plan Review	390,318.00	569,346.00	1,042,028.00	1,239,850.50	1,125,105.50	1,634,294.50	2,018,298.00	2,398,923.00	2,877,949.12	831,933.00	2,200,000.00

PERMIT FEE ACTUALS

OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
Monthly 96.34%	480.15%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Y-T-D 96.34%	264.10%	162.57%	94.61%	-21.80%	-31.38%	-37.70%	-41.85%	-50.98%	-58.72%	-65.25%	-68.52%

PERMIT FEE - BUDGET TO ACTUAL

OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
Monthly 37.79%	216.17%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Y-T-D 37.79%	126.98%	51.32%	13.49%	-9.21%	-24.34%	-35.15%	-43.26%	-49.56%	-54.60%	-58.73%	-62.19%