



JOHN DEERE

# BEARD

EQUIPMENT CO.



JOHN DEERE

November 13, 2017

City of Foley

Attn: Rickey Rider

Rickey, below is the New 2018 John Deere 310SL Backhoe that we have talked about. It is equipped as follows:

- New 2018 John Deere 310SL Backhoe
- Cab with A/C and Radio
- Large 21L-24 Tires
- Extendable Stick
- 1.3cy Multi-Purpose Bucket, 24" Bucket
- Auxiliary Hydraulics
- Helac Style Coupler for Bucket
- Hang on HD Forks
- Air Suspension Seat
- 5yr GPS Monitoring and Telematics
- 1yr/1000hr FULL Machine Warranty

NJPA Sale Price: **\$105,960**

**Contract Reference:** NJPA Cooperative Contract – 032515-JDC

\*Expected delivery date of May or June 2018 with a January PO.

Thank you for this opportunity.  
Sincerely,

Ryan Fields  
Sales Representative  
251-604-2838

**Mobile, AL**

2480 E. I-65 Service Rd. N./ 36617  
251-456-1993

**Pensacola, FL**

3195 W. Nine Mile Rd./ 32534  
850-476-0277

**Panama City, FL**

4625 Highway 231 N./ 32402  
850-769-4844

**Freeport, FL**

33 Industrial Court/ 32439  
850-835-3337

**Jacksonville, FL**

6870 Philips Highway/ 32216  
904-296-5000

**Lake City, FL**

2578 SE Baya Dr./ 36055  
386-752-9544

**Palatka, FL**

356 N. Highway 17/ 32177  
386-325-6268