

**CITY OF FOLEY  
SALES TAX**

01-4260

MONTH	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	Budget FY20
OCTOBER	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	\$ 2,091,411.94
NOVEMBER	758,142.93	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	2,024,805.63	2,111,507.20	2,015,685.23
DECEMBER	795,880.48	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	2,060,682.96	2,091,287.65	2,125,451.66
JANUARY	874,597.48	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,178,227.24	2,371,207.71	2,427,232.21
FEBRUARY	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95	1,667,915.84	1,841,566.20	1,699,776.88
MARCH	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,744,750.86	1,913,869.17	1,904,681.55
APRIL	977,086.72	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30	2,411,618.87	2,040,102.35	2,627,170.55
MAY	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63	2,134,010.18	1,599,224.91	2,179,078.45
JUNE	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76	2,156,967.50	2,360,393.90	2,404,060.46
JULY	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73	2,360,373.04	2,416,793.98	2,734,822.93	2,736,577.80
AUGUST	958,497.52	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67	2,292,106.78	2,478,016.12	2,569,325.12	2,657,431.02
SEPTEMBER	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97	1,973,873.24	2,200,742.16	2,345,325.23	2,431,442.25
Reverse Oct	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)	(1,927,211.89)	(2,054,125.46)	27,300,000.00
Accrue Sep	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46		
Rebate-S.AL Laundry			(6,174.78)									
<b>TOTALS</b>	<b>\$ 10,075,681.45</b>	<b>\$ 10,959,261.25</b>	<b>\$ 11,397,278.33</b>	<b>\$ 12,023,754.49</b>	<b>\$ 12,699,429.60</b>	<b>\$ 13,428,794.30</b>	<b>\$ 14,100,814.90</b>	<b>\$ 19,280,692.99</b>	<b>\$ 23,546,995.01</b>	<b>\$ 25,528,656.80</b>	<b>\$ 23,978,632.37</b>	<b>\$ 27,300,000.00</b>

\*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017

2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
STATE	\$ 2,044,238.08	\$ 2,104,516.30	\$ 2,083,587.07	\$ 2,361,038.81	\$ 1,831,906.43	\$ 1,906,309.02	\$ 2,035,016.34	\$ 1,598,025.55	\$ 2,347,401.18	\$ 2,722,530.08	\$ 2,556,917.59	\$2,331,306.46
COUNTY	9,887.38	6,990.90	7,700.58	10,168.90	9,659.77	7,560.15	5,086.01	1,199.36	12,992.72	12,292.85	12,407.53	\$14,018.77
	\$ 2,054,125.46	\$ 2,111,507.20	\$ 2,091,287.65	\$ 2,371,207.71	\$ 1,841,566.20	\$ 1,913,869.17	\$ 2,040,102.35	\$ 1,599,224.91	\$ 2,360,393.90	\$ 2,734,822.93	\$ 2,569,325.12	\$ 2,345,325.23

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	6.59%	4.28%	1.49%	8.86%	10.41%	9.69%	-15.41%	-25.06%	9.43%	13.16%	3.68%	6.57%
% of +/- YTD	6.59%	5.41%	4.06%	5.34%	6.20%	6.72%	2.91%	-0.78%	0.42%	1.91%	2.10%	2.48%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-1.78%	4.75%	-1.61%	-2.31%	8.34%	0.48%	-22.35%	-26.61%	-1.82%	-0.06%	-3.32%	-3.54%
% of +/- YTD	-1.78%	1.43%	0.39%	-0.37%	1.06%	0.97%	-3.14%	-6.14%	-5.60%	-4.92%	-4.75%	-4.64%

\* NOTE: SALES TAX TEMPORARY RATE INCREASE FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

	1% Temporary Sales Tax - Cumulative Totals											
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
<b>FY2017</b>	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	\$726,498.61
<b>FY2018</b>	601,299.96	579,527.84	611,086.69	697,851.34	488,701.32	547,613.27	755,335.43	626,504.88	691,189.25	786,791.01	764,035.59	\$812,377.32
<b>FY2019</b>	642,403.96	674,935.21	686,894.32	726,075.75	555,971.95	581,583.62	803,872.96	711,336.73	718,989.17	805,597.99	826,005.37	733,580.72
<b>FY2020</b>	684,708.49	703,835.73	697,095.88	790,402.57	613,855.40	637,956.39	680,034.12	533,074.97	786,797.97	911,607.64	856,441.71	781,775.08
<b>FY2021</b>												
<b>Cumulative</b>	<b>29,130,151.41</b>											

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**CITY OF FOLEY**  
**LODGING TAX**

01-4261

Month	FY10	FY11	FY 12	FY 13	* FY14	FY15	FY16	FY17	FY18	FY 19	FY 20	Budget FY20
OCTOBER	\$ 16,516.92	\$ 22,110.78	\$ 16,272.06	\$ 18,348.68	\$ 19,193.53	\$ 42,539.18	\$ 56,582.20	\$ 60,431.43	\$ 80,876.30	\$ 90,736.59	\$ 76,753.78	\$ 100,056.69
NOVEMBER	17,404.54	19,113.96	16,684.71	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27	104,553.04	81,924.83	82,412.32
DECEMBER	15,273.34	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04	76,862.87	67,143.82	61,888.83
JANUARY	10,690.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07	51,021.30	55,764.99	53,288.15
FEBRUARY	11,025.39	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35	49,604.58	66,452.38	53,352.83
MARCH	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19	77,172.22	96,915.64	91,589.45
APRIL	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91	159,713.69	82,753.37	150,417.16
MAY	22,218.84	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38	95,632.41	110,730.70	27,343.22	118,312.32
JUNE	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83	141,370.06	153,121.26	123,402.24	174,896.98
JULY	43,180.46	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60	181,638.46	199,794.68	181,990.01	224,715.31
AUGUST	50,242.26	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09	225,257.72	228,023.96	208,930.23	278,679.19
SEPTEMBER	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09	101,193.28	105,190.21	115,308.27	137,390.77
<b>TOTALS</b>	<b>\$ 281,240.03</b>	<b>\$ 316,847.19</b>	<b>\$ 345,027.77</b>	<b>\$ 371,810.59</b>	<b>\$ 739,569.42</b>	<b>\$ 828,556.59</b>	<b>\$ 943,919.30</b>	<b>\$ 1,053,180.86</b>	<b>\$ 1,224,421.06</b>	<b>\$ 1,406,525.10</b>	<b>\$ 1,184,682.78</b>	<b>\$ 1,527,000.00</b>
Reverse Oct	(17,885.76)	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)	(80,876.30)	(90,736.59)	(76,753.78)	
Accrue Sep	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43	80,876.30	90,736.59	76,753.78		
<b>TOTAL</b>	<b>\$ 285,465.05</b>	<b>\$ 311,008.47</b>	<b>\$ 347,104.39</b>	<b>\$ 372,655.44</b>	<b>\$ 762,915.07</b>	<b>\$ 842,599.61</b>	<b>\$ 947,768.53</b>	<b>\$ 1,073,625.73</b>	<b>\$ 1,234,281.35</b>	<b>\$ 1,392,542.29</b>	<b>\$ 1,107,929.00</b>	

FY 2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	\$ 76,753.78	\$ 81,924.83	\$ 67,143.82	\$ 55,764.99	\$ 66,452.38	\$ 96,915.64	\$ 82,753.37	\$ 27,343.22	\$ 123,402.24	\$ 181,990.01	\$ 208,930.23	\$ 115,308.27
LESS FEE	(225.75)	(248.00)	(333.25)	(255.75)	(240.25)	(263.50)	(248.00)	(193.75)	(232.50)	(279.00)	(248.00)	(263.50)
NET	\$ 76,528.03	\$ 81,676.83	\$ 66,810.57	\$ 55,509.24	\$ 66,212.13	\$ 96,652.14	\$ 82,505.37	\$ 27,149.47	\$ 123,169.74	\$ 181,711.01	\$ 208,682.23	\$ 115,044.77

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-15.41%	-21.64%	-12.64%	9.30%	33.96%	25.58%	-48.19%	-75.31%	-19.41%	-8.91%	-8.37%	9.62%
% of +/- YTD	-15.41%	-18.75%	-17.02%	-12.87%	-6.64%	-1.11%	-13.44%	-22.95%	-22.33%	-19.83%	-17.82%	-15.77%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-23.29%	-0.59%	8.49%	4.65%	24.55%	5.82%	-44.98%	-76.89%	-29.44%	-19.01%	-25.03%	-16.07%
% of +/- YTD	-23.29%	-13.04%	-7.59%	-5.40%	-0.84%	0.53%	-11.01%	-21.97%	-23.44%	-22.55%	-23.04%	-22.42%

**CITY OF FOLEY**  
**RENTAL TAX**

01-4262

MONTH	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17	FY 18	FY 19	FY 20	Budget FY20
OCTOBER	\$ 15,033.60	\$ 14,458.72	\$ 15,150.38	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 22,993.50
NOVEMBER	15,162.19	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	24,891.50	22,645.19	21,952.27	22,864.85	23,679.35
DECEMBER	13,148.61	12,520.00	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	24,029.13	18,324.31	20,774.29	21,655.63	19,161.14
JANUARY	15,096.28	13,932.87	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	23,414.87	18,312.26	22,012.85	23,007.33	19,148.54
FEBRUARY	13,765.97	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	24,176.41	18,693.85	21,230.52	22,016.78	19,547.56
MARCH	13,313.38	14,034.47	14,013.00	15,560.17	17,022.61	15,889.79	19,476.77	23,312.30	19,088.51	21,559.74	\$ 21,910.18	19,960.24
APRIL	13,811.84	13,641.26	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	24,490.65	21,249.91	23,067.91	24,031.54	22,220.35
MAY	13,328.69	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	22,110.69	20,583.59	25,949.80	20,245.37	21,523.60
JUNE	13,452.52	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,643.71	22,587.83	22,479.85	19,210.78	23,619.37
JULY	15,903.23	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	22,925.36	26,242.06	20,634.11	22,917.95	27,440.48
AUGUST	14,999.69	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	22,426.41	22,913.78	24,156.44	26,178.70	23,960.21
SEPTEMBER	13,792.43	13,094.40	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,511.63	22,547.30	22,899.74	23,287.04	22,745.66
Sub-Totals	\$ 170,808.43	\$ 170,490.64	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 215,089.29	\$ 238,752.50	\$ 279,250.63	\$ 255,177.88	\$ 267,911.72	\$ 270,459.50	\$ 266,000.00
Reverse Oct	(15,308.43)	(14,458.72)	(15,150.38)	(17,726.00)	(18,454.59)	\$ (17,629.98)	\$ (16,692.29)	\$ (20,317.97)	\$ (21,989.29)	\$ (21,194.20)	\$ (23,133.35)	
Accrue Sep	14,458.72	15,150.38	17,726.00	18,454.59	17,629.98	16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35		
TOTALS	\$ 169,958.72	\$ 171,182.30	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26	\$ 214,151.60	\$ 242,378.18	\$ 280,921.95	\$ 254,382.79	\$ 269,850.87	\$ 247,326.15	\$ 266,000.00

FY 2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 23,133.35	\$ 22,864.85	\$ 21,655.63	\$ 23,007.33	\$ 22,016.78	\$ 21,910.18	\$ 24,031.54	\$ 20,245.37	\$ 19,210.78	\$ 22,917.95	\$ 26,178.70	\$ 23,287.04
LESS FEE	(1,177.20)	(1,294.92)	(1,366.86)	(1,393.02)	(1,334.16)	(1,460.80)	(1,347.24)	(1,379.94)	(1,353.78)	(1,386.48)	(1,340.70)	(1,471.50)
NET	\$ 21,956.15	\$ 21,569.93	\$ 20,288.77	\$ 21,614.31	\$ 20,682.62	\$ 20,449.38	\$ 22,684.30	\$ 18,865.43	\$ 17,857.00	\$ 21,531.47	\$ 24,838.00	\$ 21,815.54

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	9.15%	4.16%	4.24%	4.52%	3.70%	1.63%	4.18%	-21.98%	-14.54%	11.07%	8.37%	1.69%
% of +/- YTD	9.15%	6.61%	5.84%	5.50%	5.15%	4.56%	4.50%	0.63%	-1.07%	0.06%	0.88%	0.95%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	0.61%	-3.44%	13.02%	20.15%	12.63%	9.77%	8.15%	-5.94%	-18.67%	-16.48%	9.26%	2.38%
% of +/- YTD	0.61%	-1.45%	2.76%	6.68%	7.79%	8.11%	8.12%	6.32%	3.24%	0.78%	1.61%	1.68%

**CITY OF FOLEY**  
**LOCAL GAS TAX**

01-4264

MONTH	FY17	FY18	FY 19	FY 20	Budget FY20
OCTOBER		\$53,075.39	\$45,086.16	\$51,669.83	\$54,532.80
NOVEMBER		\$54,036.75	\$48,221.28	\$48,829.12	\$55,520.56
DECEMBER		\$42,813.43	\$48,686.47	\$41,800.90	\$43,989.05
JANUARY	\$40,411.73	\$35,141.07	\$47,141.00	\$40,357.61	\$36,106.02
FEBRUARY	\$44,955.25	\$41,586.61	\$46,305.12	\$42,762.25	\$42,728.55
MARCH	\$49,039.02	\$41,545.61	\$42,045.40	\$45,019.56	\$42,686.42
APRIL	\$56,689.36	\$50,619.44	\$50,383.88	\$45,365.21	\$52,009.41
MAY	\$52,906.24	\$48,216.79	\$48,480.49	\$32,962.01	\$49,540.79
JUNE	\$59,816.09	\$49,873.06	\$51,374.72	\$47,340.39	\$51,242.54
JULY	\$60,262.64	\$56,755.95	\$53,121.03	\$52,775.33	\$58,314.43
AUGUST	\$63,880.44	\$59,686.72	\$57,942.40	\$54,741.62	\$61,325.67
SEPTEMBER	\$57,770.94	\$53,574.11	\$51,105.14	\$49,344.58	\$42,003.76
<b>TOTALS</b>	<b>\$485,731.71</b>	<b>\$586,924.93</b>	<b>\$589,893.09</b>	<b>\$552,968.41</b>	<b>\$590,000.00</b>
Reverse October		(\$53,075.39)	(\$45,086.16)	(\$51,669.83)	
Accrue September	\$53,075.39	\$45,086.16	\$51,669.83		
<b>TOTALS</b>	<b>\$538,807.10</b>	<b>\$578,935.70</b>	<b>\$596,476.76</b>	<b>\$501,298.58</b>	

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	14.60%	1.26%	-14.14%	-14.39%	-7.65%	7.07%	-9.96%	-32.01%	-7.85%	-0.65%	-5.52%	-3.44%
% of +/- YTD	14.60%	7.71%	0.22%	-3.42%	-4.26%	-2.54%	-3.68%	-7.33%	-7.39%	-6.65%	-6.53%	-6.26%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	-5.25%	-12.05%	-4.97%	11.78%	0.08%	5.47%	-12.77%	-33.46%	-7.62%	-9.50%	-10.74%	17.48%
% of +/- YTD	-5.25%	-8.68%	-7.62%	-3.94%	-3.20%	-1.86%	-3.59%	-7.52%	-7.53%	-7.76%	-8.10%	-6.28%

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

\*\* There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).