



Goodwyn Mills Cawood

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March 3, 2026

Mr. Frank Shepard
City of Foley
407 E Laurel Avenue
Foley, AL 36535

RE: North Foley Industrial Park
To assist with Advantage Site Designation
& Growing Alabama Tax Credit Plan

Dear Mr. Shepard:

Goodwyn Mills Cawood, LLC (GMC) appreciates the opportunity to submit a proposal for professional services for the above referenced project. The proposal will define the general scope of the work and our proposed services, along with the compensation structure. The proposed site is the 120 acres located at the intersection of Foley Beach Express and Baldwin Beach Express that was recently awarded the SEEDS Grant for property acquisition.

Scope of Services

GMC will provide engineering, environmental, and master planning services in accord with the below scope of services. GMC will prepare and submit to the City of Foley required documentation to assist with the submittals necessary with Advantage Site designation and applying for a Growing Alabama Tax Credit.

GMC will provide the following services:

- 1. **Environmental** (see full Services Description in Attachment)
 - a. Wetlands/Waters of the US Delineation and USACE Jurisdictional Determination \$18,600
 - b. Cultural Resources Assessment & Concurrence \$23,188
 - c. USFWS Coordination \$1,500

Other Tasks GMC will perform for the Client:

- 2. **Land Planning** \$17,500
 - a. GMC will prepare two preliminary Master Plans showing potential lots, circulation, and conceptual detention.
 - b. GMC will provide preliminary cost estimates for each Master Plan.
 - c. Once a preferred Master Plan is chosen GMC will work w/the City of Foley & the Baldwin County Alliance to prepare maps for marketing material.



- d. GMC will assist the City of Foley in obtaining the Advantage Site designation for the North Foley Industrial Park Site.
- e. GMC will assist the City of Foley in applying for Growing Alabama Grant funds to help develop the property.

GMC is delighted to present this proposal for your review and comment, and we look forward to working with you throughout the design and construction of this project. Please feel free to contact me at your convenience to discuss the terms of this proposal and with any question or concerns you may have.

Submitted by:

Accepted by:

Goodwyn Mills Cawood, LLC

City of Foley

Jeremy Sasser
Project Manager, Engineering
E: Jeremy.sasser@gmcnetwork.com
P: 251.626.2626

City of Foley

Date

Date