



May 5, 2014

Mr. Mike Thompson
City Administrator
City of Foley
407 East Laurel Avenue
Foley, Alabama 36535

re: Clearing, Stumping and Grubbing Road

Mike:

We have discussed the clearing, stumping and grubbing of the right-of-way extending west from the current Beck Road which runs along the north property line behind the City property for the Alabama Coastal Farmers & Fisherman's Market to South Juniper. Based on our discussions, this may also extend south of the detention pond to the rear parking of Tanger Mall.

Sam Franklin and Sons are currently performing our work on the Blue Collar Country site at a rate of \$3,800 per acre. I have spoken to Chester Franklin and they will perform the work for the City at the same rate. They are already mobilized on our site and it will be easy for them to move equipment to your site. The cost also includes the chipping and hauling off of any material merchantable material. This also includes the grinding of stumps into mulch piles that can be spread by the City on the top of the cleared right-of-way in order to stabilize the area until the City is ready to complete the road.

The City will have to give Southern Destinations, LLC, as developer, a letter of authorization to clear the area, along with letters from any land owners where the land is being cleared. Also, I believe you have already met with Sawgrass to stake the area to be cleared.

Please give me a call if you have any questions.

Sincerely,

Glen B. Bilbo
Managing Member
Southern Destinations, LLC