

**CITY OF FOLEY
SALES TAX**

100-1014-4030

MONTH	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	Budget FY21
OCTOBER	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	\$ 2,264,762.97
NOVEMBER	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	2,024,805.63	2,111,507.20	2,475,832.71	2,757,780.00	2,379,450.25
DECEMBER	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	2,060,682.96	2,091,287.65	2,625,290.81		2,421,611.49
JANUARY	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,178,227.24	2,371,207.71	2,988,512.22		2,559,743.65
FEBRUARY	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95	1,667,915.84	1,841,566.20	2,454,496.24		1,960,051.23
MARCH	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,744,750.86	1,913,869.17	2,357,981.36		2,050,343.90
APRIL	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30	2,411,618.87	2,040,102.35	3,237,217.98		2,834,013.81
MAY	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63	2,134,010.18	1,599,224.91	2,994,198.34		2,507,781.97
JUNE	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76	2,156,967.50	2,360,393.90	2,930,936.42		2,534,760.26
JULY	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73	2,360,373.04	2,416,793.98	2,734,822.93	3,129,146.71		2,840,095.34
AUGUST	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67	2,292,106.78	2,478,016.12	2,569,325.12	3,066,497.74		2,912,040.54
SEPTEMBER	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97	1,973,873.24	2,200,742.16	2,345,325.23	2,678,714.90		2,735,344.59
Reverse Oct	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)	(1,927,211.89)	(2,054,125.46)	(2,204,142.24)		30,000,000.00
Accrue Sep	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56		
Rebate-S.AL Laundry	(6,174.78)											
TOTALS	\$ 11,397,278.33	\$ 12,023,754.49	\$ 12,699,429.60	\$ 13,428,794.30	\$ 14,100,814.90	\$ 19,280,692.99	\$ 23,546,995.01	\$ 25,528,656.80	\$ 26,182,774.61	\$ 33,609,030.99	\$ 5,427,985.56	\$ 30,000,000.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017

2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
City Collected	\$ 2,650,096.32	\$ 2,737,557.77										
COUNTY	16,002.93	15,348.18										
PENALTIES***	4,106.31	4,874.05										
	\$ 2,670,205.56	\$ 2,757,780.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	21.14%	11.39%										
% of +/- YTD	21.14%	15.98%										
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	17.90%	15.90%										
% of +/- YTD	17.90%	16.88%										

* NOTE: SALES TAX TEMPORARY RATE INCREASE FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

1% Temporary Sales Tax - Cumulative Totals												
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
FY2017	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	\$726,498.61
FY2018	601,299.96	579,527.84	611,086.69	697,851.34	488,701.32	547,613.27	755,335.43	626,504.88	691,189.25	786,791.01	764,035.59	\$812,377.32
FY2019	642,403.96	674,935.21	686,894.32	726,075.75	555,971.95	581,583.62	803,872.96	711,336.73	718,989.17	805,597.99	826,005.37	733,580.72
FY2020	684,708.49	703,835.73	697,095.88	790,402.57	613,855.40	637,956.39	680,034.12	533,074.97	786,797.97	911,607.64	856,441.71	781,775.08
FY2021	734,714.08	825,277.57	875,096.94	996,170.74	818,165.41	785,993.79	1,079,072.66	998,066.11	976,978.81	1,043,048.90	1,022,165.91	892,904.97
FY2022	890,068.52	919,260.00	-	-	-	-	-	-	-	-	-	-
Cumulative	41,987,135.82											

COPY: RALPH HELLMICH, MIKE THOMPSON, KATY TAYLOR, MIRANDA BELL, SUZANNE KELLAMS, LA DONNA HINESLEY, SALES TAX FILE

CITY OF FOLEY
LODGING TAX

100-1014-4031

Month	FY 12	FY 13	* FY14	FY15	FY16	FY17	FY18	FY 19	FY 20	FY 21	FY 22	Budget FY21
OCTOBER	\$ 16,272.06	\$ 18,348.68	\$ 19,193.53	\$ 42,539.18	\$ 56,582.20	\$ 60,431.43	\$ 80,876.30	\$ 90,736.59	\$ 76,753.78	\$ 138,952.83	\$ 146,370.76	\$ 104,254.31
NOVEMBER	16,684.71	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27	104,553.04	81,924.83	167,220.76	136,115.09	120,129.10
DECEMBER	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04	76,862.87	67,143.82	124,867.46		88,313.72
JANUARY	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07	51,021.30	55,764.99	114,244.76		58,622.33
FEBRUARY	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35	49,604.58	66,452.38	112,997.73		56,994.55
MARCH	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19	77,172.22	96,915.64	111,004.06		88,669.15
APRIL	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91	159,713.69	82,753.37	197,469.62		183,507.46
MAY	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38	95,632.41	110,730.70	27,343.22	229,654.98		127,227.10
JUNE	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83	141,370.06	153,121.26	123,402.24	247,196.10		175,932.90
JULY	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60	181,638.46	199,794.68	181,990.01	325,028.89		229,559.62
AUGUST	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09	225,257.72	228,023.96	208,930.23	404,766.79		261,994.43
SEPTEMBER	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09	101,193.28	105,190.21	115,308.27	183,804.11		104,795.33
TOTALS	\$ 345,027.77	\$ 371,810.59	\$ 739,569.42	\$ 828,556.59	\$ 943,919.30	\$ 1,053,180.86	\$ 1,224,421.06	\$ 1,406,525.10	\$ 1,184,682.78	\$ 2,357,208.09	\$ 282,485.85	\$ 1,600,000.00
Reverse Oct	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)	(80,876.30)	(90,736.59)	(76,753.78)	(138,952.83)		
Accrue Sep	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43	80,876.30	90,736.59	76,753.78	138,952.83	146,370.76		
TOTAL	\$ 347,104.39	\$ 372,655.44	\$ 762,915.07	\$ 842,599.61	\$ 947,768.53	\$ 1,073,625.73	\$ 1,234,281.35	\$ 1,392,542.29	\$ 1,246,881.83	\$ 2,364,626.02	\$ 282,485.85	

FY 2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	\$ 146,365.33	\$ 135,705.86										
PENALTIES***	5.43	409.23										
NET	\$ 146,370.76	\$ 136,115.09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	5.34%	-18.60%										
% of +/- YTD	5.34%	-7.74%										

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	40.40%	13.31%										
% of +/- YTD	40.40%	25.89%										

* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

CITY OF FOLEY
RENTAL TAX

100-1014-4032

MONTH	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21	FY 22	Budget FY22
OCTOBER	\$ 15,150.38	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 25,165.54	\$ 21,677.04
NOVEMBER	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	24,891.50	22,645.19	21,952.27	22,864.85	32,579.99	26,996.26	22,452.32
DECEMBER	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	24,029.13	18,324.31	20,774.29	21,655.63	32,854.12		21,247.58
JANUARY	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	23,414.87	18,312.26	22,012.85	23,007.33	172,495.54		22,514.42
FEBRUARY	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	24,176.41	18,693.85	21,230.52	22,016.78	32,172.77		21,714.30
MARCH	14,013.00	15,560.17	17,022.61	15,889.79	19,476.77	23,312.30	19,088.51	21,559.74	21,910.18	24,487.74		22,051.02
APRIL	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	24,490.65	21,249.91	23,067.91	24,031.54	22,026.10		23,593.30
MAY	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	22,110.69	20,583.59	25,949.80	20,245.37	31,111.56		26,540.98
JUNE	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,643.71	22,587.83	22,479.85	19,210.78	23,869.52		22,991.90
JULY	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	22,925.36	26,242.06	20,634.11	22,917.95	24,760.47		21,104.06
AUGUST	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	22,426.41	22,913.78	24,156.44	26,178.70	31,714.64		24,706.69
SEPTEMBER	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,511.63	22,547.30	22,899.74	23,287.04	25,016.36		25,406.39
Sub-Totals	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 215,089.29	\$ 238,752.50	\$ 279,250.63	\$ 255,177.88	\$ 267,911.72	\$ 270,459.50	\$ 477,304.38	\$ 52,161.80	\$ 276,000.00
Reverse Oct	(15,150.38)	(17,726.00)	(18,454.59)	\$ (17,629.98)	\$ (16,692.29)	\$ (20,317.97)	\$ (21,989.29)	\$ (21,194.20)	\$ (23,133.35)	\$ (24,215.57)		
Accrue Sep	17,726.00	18,454.59	17,629.98	16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 25,016.36		
TOTALS	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26	\$ 214,151.60	\$ 242,378.18	\$ 280,921.95	\$ 254,382.79	\$ 269,850.87	\$ 271,541.72	\$ 478,105.17	\$ 52,161.80	\$ 276,000.00

FY 2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 24,829.17	\$ 26,896.13										
PENALTIES***	336.37	100.13										-
NET	\$ 25,165.54	\$ 26,996.26	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	3.92%	-17.14%										
% of +/- YTD	3.92%	-8.16%										

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	16.09%	20.24%										
% of +/- YTD	16.09%	18.20%										

* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

* FY 21 - January had unprecedented tax revenues, directly from Hurricane Sally.

CITY OF FOLEY
LOCAL GAS TAX

01-4264

MONTH						FY17	FY18	FY 19	FY 20	FY 21	FY 22	Budget FY22
OCTOBER							\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$46,253.22	\$41,572.85
NOVEMBER							\$54,036.75	\$48,221.28	\$48,829.12	\$50,213.40	\$47,279.99	\$44,463.65
DECEMBER							\$42,813.43	\$48,686.47	\$41,800.90	\$42,533.88		\$44,892.65
JANUARY						\$40,411.73	\$35,141.07	\$47,141.00	\$40,357.61	\$42,447.94		\$43,467.60
FEBRUARY						\$44,955.25	\$41,586.61	\$46,305.12	\$42,762.25	\$43,093.44		\$42,697.05
MARCH						\$49,039.02	\$41,545.61	\$42,045.40	\$45,019.56	\$40,284.90		\$38,768.95
APRIL						\$56,689.36	\$50,619.44	\$50,383.88	\$45,365.21	\$49,731.01		\$46,457.95
MAY						\$52,906.24	\$48,216.79	\$48,480.49	\$32,962.01	\$50,221.37		\$44,702.90
JUNE						\$59,816.09	\$49,873.06	\$51,374.72	\$47,340.39	\$53,979.22		\$47,371.50
JULY						\$60,262.64	\$56,755.95	\$53,121.03	\$52,775.33	\$53,846.65		\$48,981.90
AUGUST						\$63,880.44	\$59,686.72	\$57,942.40	\$54,741.62	\$56,745.97		\$53,427.55
SEPTEMBER						\$57,770.94	\$53,574.11	\$51,105.14	\$49,344.58	\$53,525.05		\$53,195.45
TOTALS						\$485,731.71	\$586,924.93	\$589,893.09	\$552,968.41	\$583,533.90		\$550,000.00
Reverse October							(\$53,075.39)	(\$45,086.16)	(\$51,669.83)	(\$46,911.07)		
Accrue September						\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$53,525.05		
TOTALS						\$538,807.10	\$578,935.70	\$596,476.76	\$548,209.65	\$590,147.88		

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	-1.40%	-5.84%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-1.40%	-3.70%	-33.03%	-48.64%	-58.47%	-64.77%	-70.33%	-74.41%	-77.70%	-80.24%	-82.35%	-83.97%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	11.26%	6.33%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	11.26%	8.71%	-28.56%	-46.37%	-56.92%	-63.44%	-69.06%	-73.05%	-76.28%	-78.90%	-81.17%	-82.99%

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).

CITY OF FOLEY - BUILDING PERMIT & PLAN REVENUE

G/L Revenue Account 100-2031-4082

MONTH	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY22 Budget
OCTOBER	20,961.00	17,410.00	41,761.50	36,880.00	98,397.50	47,572.50	63,042.00	150,016.00	264,107.00	190,584.00	149,940.00
NOVEMBER	36,911.00	30,908.00	32,070.00	18,129.50	138,385.50	45,721.00	65,427.50	51,461.00	154,141.00	148,590.00	149,940.00
DECEMBER	28,249.50	17,622.50	17,787.00	38,522.00	79,182.00	49,338.00	73,523.50	100,696.00	183,389.50		149,940.00
JANUARY	20,946.50	21,615.00	21,275.50	37,254.00	204,225.00	132,683.00	63,195.00	113,054.00	132,563.00		149,940.00
FEBRUARY	33,719.00	34,229.00	23,292.00	32,922.50	132,272.00	69,421.00	61,553.00	95,490.50	168,645.00		149,940.00
MARCH	28,763.50	24,607.50	34,881.00	49,752.00	58,497.00	75,988.00	97,545.50	132,186.50	148,213.00		149,940.00
APRIL	29,414.50	41,775.50	15,343.50	44,202.00	37,654.00	173,492.50	58,847.00	155,568.00	190,653.00		149,940.00
MAY	42,800.00	45,088.00	33,507.50	37,668.00	28,122.00	134,715.00	72,420.00	109,793.00	110,561.00		149,940.00
JUNE	17,766.00	57,267.00	34,434.50	44,443.50	56,488.00	132,728.50	59,521.00	189,230.50	118,749.00		149,940.00
JULY	25,517.25	49,844.50	32,733.50	46,789.50	42,438.00	94,693.00	118,284.00	109,975.50	135,059.50		149,940.00
AUGUST	26,756.50	46,937.00	43,740.00	57,509.00	84,022.00	82,962.00	103,508.00	151,731.00	130,884.00		149,940.00
SEPTEMBER	34,388.00	30,985.00	26,324.00	64,925.00	47,159.00	72,919.00	102,568.00	61,668.50	95,012.00		150,660.00
PERMIT TOTALS	346,192.75	418,289.00	357,150.00	508,997.00	1,006,842.00	1,112,233.50	939,434.50	1,420,870.50	1,831,977.00	339,174.00	1,800,000.00

Plan Review Fee	23,874.00	37,828.00	33,168.00	60,349.00	35,186.00	127,617.00	185,671.00	213,424.00	186,321.00	34,301.00	150,000.00
Permits & Plan Review	370,066.75	456,117.00	390,318.00	569,346.00	1,042,028.00	1,239,850.50	1,125,105.50	1,634,294.50	2,018,298.00	373,475.00	1,950,000.00

PERMIT FEE ACTUALS

	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
Monthly												
-27.84%	-3.60%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Y-T-D												
-27.84%	-18.91%	-43.62%	-53.80%	-62.43%	-67.73%	-72.68%	-74.92%	-76.94%	-78.88%	-80.47%	-81.49%	

PERMIT FEE - BUDGET TO ACTUAL

	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
Monthly												
27.11%	-0.90%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Y-T-D												
27.11%	13.10%	-24.60%	-43.45%	-54.76%	-62.30%	-67.68%	-71.72%	-74.87%	-77.38%	-79.44%	-81.16%	