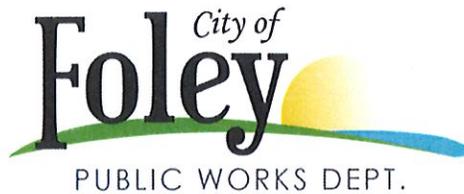


120 E. Orchid Ave.
Foley, Alabama 36535
foleypws@cityoffoley.org



(251) 943-8897
Fax (251) 970-2086
www.cityoffoley.org

August 6, 2021

Josh Stringer
SANSOM Equipment Company
P.O. Box 938
Birmingham, AL 35201

Subject: Letter of Intent to Purchase

Dear Mr. Stringer,

In order to reserve our place in the production line, we would like to take this opportunity to declare our intent to purchase Three (3) of the 2023 New Way Front Load 40 yard Eject Bodies for \$128,133.00 each as specified in the attached April 19,2021 quote # SECQ3108 for a total of \$384,399.00. Once the new City of Foley Fiscal Year has begun in October, the official and binding contract will be presented to Council for approval and signature.

Sincerely,

Ralph G. Hellmich, Mayor
City of Foley, Alabama



QUOTE

QUOTE # SECQ3108

DATE Apr 19, 2021

SOURCEWELL CUSTOMER ID # 44586

SOURCEWELL CONTRACT # 091219-NWY

To: Darrell Russell
 City of Foley
 120 E Orchid Avenue
 Foley, AL 36535
 United States

Sales Contact: Jeff Bodiford
 251-298-9398
 jeffb@secequip.com

(251) 943-8897
 drussell@cityoffoley.org

QUOTE STATUS	SHIPPING TERMS	DELIVERY IN DAYS	PAYMENT TERMS
Sourcewell (NJPA)	Customer Location		Net Delivery

QTY	DESCRIPTION
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- 1 40yd Eject (208"-210" Wheelbase) Includes: Complete mount, Front mount vane pump, Over height alert light in cab, LED Body lights, Center mount brake ID cluster, Dual 7" camera system, 8k arms, Front sump with dual clean out doors, Fire ext. 10 lb., Triangle kit, Painted white, Filter by pass indicator on filter housing, aluminum oil tank, single joystick control, Fork thickness 1 1/4" 100l with hook, sliding access door, One year body and hydraulics warranty. Two year cylinder warranty
- 1 Strobe Light Beacon (Surface Mount)
- 1 LED High Intensity Backup Lights - mounted on tailgate (2 Lights)
- 1 Strobe Light Package (Integrated Strobe System with Turn Signals - 2 round lights mounted in upper tailgate)
- 1 Strobe Light Package (Integrated Strobe System with Turn Signals - 2 round lights mounted in lower tailgate)
- 1 LED Backup Lights - mounted mid body (2 Lights)
- 1 LED High Intensity Work Lights (2 Lights in Hopper and 1 on Canopy)
- 1 Over Height Warning Buzzer - Provides audible alert when arms/forks are above cab
- 1 Caution Decal for Tailgate (Large)
- 1 Body Sides 3/16" AR450-40YD (132413-34YD)
- 1 Torque Tube Reinforcement Inserts
- 1 Body Floor Liner 36" Into Body 3/16" AR450
- 1 Super Track Bottom Wear Strip (Hopper Only)-40YD

QTY	DESCRIPTION
1	Service Hoist
1	Remote Grease tailgate hinge & cylinders
1	Hour Meter on PTO
1	Low Fluid Level Switch Visual Indicator in Cab w/shutdown
1	Filter By-Pass Visual Indicator In Cab
1	10,000 lb. Lift Rating Arms including 5" Arm Cylinder and 4" Fork Cylinder
1	Fire Extinguisher--20lb. (upgrade from 10 lb. - available on mounted units only)
1	Quad Camera system with 7" Color Flat Screen Monitor Tailgate location standard
1	Cooperative
1	Freight
1	Municipal Discount

This quote does not include any federal, state, or local taxes.

*** In stock equipment are subject to prior sale. ***

Please contact me if I can be of further assistance.

TOTAL

\$128,133.00

BIRMINGHAM OFFICE

2800 Powell Avenue
Birmingham, AL 35233
Ph: (205) 324-3104
Fax: (205) 324-2679

MOBILE OFFICE

2025 West I-65 Service Road North
Mobile, AL 36618
Ph: (251) 631-3766
Fax: (251) 631-3768

SHELBYVILLE OFFICE

3196 Highway 231 North
Shelbyville, TN 37160
Ph: (615) 696-7066
Fax: (615) 413-5323