

CITY OF FOLEY - SALES TAX
2% Sales Tax (increased from 1% effective with March 2007 Collections)

MONTH	FY 2004-05	FY 2005-06	FY 2006-07	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	BUDGET FY 15
OCTOBER	\$ 421,301.33	488,489.00	494,881.65	906,022.21	755,827.91	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	\$ 993,533.63
NOVEMBER	387,504.72	488,379.96	509,020.03	857,997.73	765,752.98	758,142.93	821,272.64	850,994.07	913,250.24	970,255.06	1,012,521.75	1,023,964.70
DECEMBER	470,901.07	525,361.40	534,421.34	946,576.95	786,727.79	795,880.48	868,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,009,720.01
JANUARY	551,925.63	637,193.90	569,783.12	1,052,946.95	895,574.07	874,587.48	989,464.15	986,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,136,363.90
FEBRUARY	394,027.04	462,076.34	425,182.48	722,120.10	653,800.20	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	794,093.61
MARCH	443,925.80	468,515.81	858,775.97	770,354.65	677,550.41	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	839,498.47	905,480.27
APRIL	528,267.82	570,723.07	1,145,239.18	997,540.53	905,812.19	977,086.72	992,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,206,748.00
MAY	502,157.19	561,030.15	1,006,604.90	997,812.39	857,361.15	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,076,588.01	1,122,716.81
JUNE	504,880.08	582,288.01	1,104,153.94	967,887.99	878,415.67	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,193,258.61
JULY	557,041.01	609,062.27	1,212,153.94	1,090,363.42	1,027,446.13	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,411,808.49
AUGUST	562,123.39	675,553.05	1,160,892.32	1,044,213.45	1,047,194.44	958,487.52	1,135,846.54	1,163,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,389,739.01
SEPTEMBER	492,859.75	538,777.54	980,380.47	891,859.95	813,008.37	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,214,990.98	
Reverse Oct				(906,022.21)	(755,827.91)	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)		
Accrue Sep				755,827.91	776,008.43	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92		
Rebate S. Ala Laundry				(71,373.23)				(6,174.79)				
TOTALS	\$ 5,816,914.83	\$ 6,607,450.50	\$ 10,001,186.36	\$ 11,078,504.02	\$ 10,015,278.60	\$ 10,075,681.45	\$ 10,959,261.25	\$ 11,397,278.33	\$ 12,023,754.49	\$ 12,699,429.60	\$ 12,239,406.56	\$ 13,402,408.00
Convert all to 2%	\$ 11,633,829.66	\$ 13,214,901.00	\$ 12,534,474.98									

*YE Audit adjustment implemented FY08 to reverse prior year September received October and accrue current year September received October

2014-15	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
STATE	\$ 994,269.56	\$ 1,007,474.75	\$ 1,040,591.22	\$ 1,188,250.20	\$ 849,811.48	\$ 995,895.59	\$ 1,193,861.28	\$ 1,073,700.70	\$ 1,186,652.25	\$ 1,355,597.83	\$ 1,356,645.52	
COUNTY	8,044.36	5,047.00	3,123.23	4,745.66	4,939.75	3,602.88	5,742.61	4,868.31	4,323.33	6,850.82	5,388.23	
	\$ 1,002,313.92	\$ 1,012,521.75	\$ 1,043,714.45	\$ 1,192,995.86	\$ 854,751.23	\$ 999,498.47	\$ 1,199,603.89	\$ 1,078,569.01	\$ 1,190,975.58	\$ 1,362,448.65	\$ 1,362,013.75	

ACTUALS												Not Final
% of +/- Current Month	6.47%	4.36%	9.09%	10.79%	13.60%	9.50%	4.91%	1.39%	5.33%	1.85%	3.43%	-100.00%
% of +/- YTD	6.47%	5.40%	6.63%	7.77%	8.70%	8.82%	8.16%	7.23%	6.99%	6.31%	5.99%	-3.16%
BUDGET												
% of +/- Current Month	7.37%	-1.12%	3.37%	4.98%	7.64%	3.76%	-0.59%	-3.93%	-0.19%	-3.50%	-1.99%	-100.00%
% of +/- YTD	7.37%	2.93%	3.06%	3.61%	4.26%	4.18%	3.36%	2.35%	2.03%	1.30%	0.92%	-8.27%

1 March 2007 sales tax rate was increased from 1% to 2%

Rebates of sales and use taxes to South Alabama Commercial Laundry are made per Tax Abatement Agreement dated January 5, 2009

2 November 2012 includes \$24,160 paid as a result of an audit. Had this payment not occurred, monthly percentage of increase would be 4.48%

COPY (9) : JOHN KONIAR, MIKE THOMPSON, VICKY SOUTHERN, JOE BOUZAN, SUE STEIGERWALD, SANDRA PATE, JEFF ROUZIE, LA DONNA HINESLEY, SALES TAX FILE

CITY OF FOLEY - LODGING TAX

Account #01-4261

	FY04	FY05	FY05	FY06	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	BUDGET FY15
OCTOBER	\$ 9,103.79	\$ 22,067.14	\$ 22,067.14	\$ 30,249.61	\$ 30,249.61	\$ 25,932.85	\$ 21,792.90	\$ 16,814.86	\$ 16,516.82	\$ 22,110.78	\$ 16,272.06	\$ 16,348.68	\$ 19,193.53	\$ 42,539.18	\$ 16,313.05
NOVEMBER	5,367.90	22,047.26	22,047.26	32,755.59	32,755.69	27,902.15	22,586.13	16,670.82	17,404.54	19,113.96	16,584.71	25,077.98	36,290.29	44,138.41	30,844.00
DECEMBER	19,045.37	29,923.20	29,923.20	15,281.04	16,261.04	19,891.74	18,282.16	13,791.84	15,273.34	12,632.85	14,272.67	13,691.87	25,063.91	27,437.93	21,319.42
JANUARY	8,432.01	28,882.75	28,882.75	25,102.62	25,102.62	16,056.77	13,520.00	11,031.33	10,680.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	20,477.61
FEBRUARY	3,598.81	22,481.33	22,481.33	22,275.27	22,275.27	16,534.74	14,318.91	11,816.35	11,025.89	12,303.52	16,738.12	16,277.50	25,535.94	32,193.31	21,703.53
MARCH	14,184.91	29,553.89	29,553.89	21,828.50	21,828.60	23,299.80	19,023.33	14,644.49	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	31,864.58
APRIL	25,381.88	28,658.47	28,658.47	17,928.62	17,928.62	32,628.34	31,271.05	21,521.31	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	66,605.87
MAY	18,925.81	29,827.67	29,827.67	30,195.24	30,195.24	32,228.69	25,197.16	17,115.14	22,218.84	23,297.57	28,255.00	26,157.84	66,565.57	69,518.33	55,575.69
JUNE	24,236.87	32,555.93	32,555.93	36,727.36	36,727.36	25,221.84	35,839.28	26,055.25	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	82,628.21
JULY	28,366.39	32,873.33	32,873.33	35,605.61	35,605.61	50,393.68	40,309.92	38,992.64	43,180.46	43,378.23	53,432.91	57,280.92	112,215.30	137,847.89	95,374.50
AUGUST	38,512.37	35,102.42	35,102.42	66,178.16	66,178.16	49,662.74	50,883.18	51,703.29	50,242.26	63,538.21	61,613.88	64,838.94	139,635.51	162,445.36	118,679.60
SEPTEMBER	19,986.25	29,111.65	29,111.65	21,087.70	21,087.70	32,152.69	27,986.62	24,291.14	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	86,233.94	86,233.94
TOTALS	\$215,112.46	\$ 342,715.04	\$ 342,715.04	\$ 355,215.52	\$ 355,215.52	\$ 351,906.03	\$ 320,971.24	\$ 264,368.46	\$ 281,240.03	\$ 316,847.19	\$ 345,027.77	\$ 371,810.59	\$ 739,589.42	\$ 763,924.32	\$ 648,420.00
Reverse Oct															
Accrue Sep								17,886.76	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18		
Audited Total								\$ 282,274.22	\$ 285,465.05	\$ 311,008.47	\$ 347,104.39	\$ 372,555.44	\$ 762,915.07		

FY 2014-15	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 42,539.18	\$ 44,138.41	\$ 27,437.93	\$ 28,353.66	\$ 32,193.31	\$ 45,556.34	\$ 75,995.70	\$ 69,518.33	\$ 105,798.21	\$ 131,847.89	\$ 162,445.36	
LESS FEE	(147.25)	(155.00)	(162.75)	(162.75)	(170.50)	(147.25)	(162.75)	(162.75)	(201.50)	(178.25)	(170.50)	
NET	\$ 42,391.93	\$ 43,983.41	\$ 27,275.18	\$ 28,190.91	\$ 32,022.81	\$ 45,509.09	\$ 75,832.95	\$ 69,355.58	\$ 105,596.71	\$ 131,669.64	\$ 162,274.86	

ACTUALS												
% of +/- Current Month	121.53%	21.63%	9.38%	9.38%	26.07%	22.55%	-3.03%	4.44%	8.83%	17.50%	16.34%	-100.00%
% of +/- YTD	121.53%	56.22%	41.64%	34.21%	32.62%	30.38%	19.73%	16.47%	14.66%	15.27%	15.46%	3.29%
BUDGET												
% of +/- Current Month	160.77%	43.10%	28.70%	28.69%	48.33%	44.19%	14.10%	22.89%	28.04%	38.24%	36.88%	-100.00%
% of +/- YTD	160.77%	83.81%	66.65%	57.91%	56.03%	53.40%	40.87%	37.03%	34.50%	35.62%	35.88%	17.81%

1 November 2012 Includes \$5,761.24 paid as a result of an audit. Had this payment not occurred, monthly percentage of increase would be 15.78%

* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

COPY (9)

CITY OF FOLEY - RENTAL TAX

01-4262

	FY 07	FY 08	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	BUDGET FY 15
OCTOBER	\$ -	\$ 16,426.15	\$ 16,897.15	\$ 15,033.60	\$ 14,456.72	\$ 15,150.36	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 19,841.67
NOVEMBER	-	17,318.44	17,267.72	15,162.19	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	20,640.05
DECEMBER	-	13,348.81	16,424.07	13,148.61	12,520.00	13,281.56	16,614.41	15,157.62	15,169.56	16,286.90
JANUARY	-	15,537.46	15,861.27	15,096.28	13,992.87	14,324.31	16,014.68	15,498.36	15,976.57	16,663.25
FEBRUARY	-	17,631.19	15,638.78	13,765.97	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	20,899.19
MARCH	11,144.40	28,616.09	14,841.00	13,313.38	13,641.26	14,013.00	15,560.17	17,022.61	15,889.79	18,302.06
APRIL	43,151.12	33,033.12	15,171.39	13,811.84	13,641.26	18,259.81	17,163.41	16,286.52	25,346.50	17,521.40
MAY	17,744.62	23,267.07	15,587.99	13,328.69	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,542.25
JUNE	13,083.15	15,871.38	14,812.54	13,452.52	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	22,288.57
JULY	15,058.73	18,022.12	16,134.80	15,903.23	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	19,280.02
AUGUST	18,641.55	19,408.98	15,305.09	14,999.69	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	20,059.18
SEPTEMBER	16,673.79	18,722.73	13,988.69	13,792.43	13,094.40	19,806.03	18,293.31	18,222.42	18,705.46	

Sub-Totals

\$ 135,367.36	\$ 237,203.54	\$ 187,940.69	\$ 170,808.43	\$ 170,490.64	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 197,432.36
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Reverse Oct

	first year	(15,308.43)	(14,456.72)	(15,150.36)	(17,726.00)	(18,454.59)
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Accrue Sep

15,308.43	14,458.72	15,150.38	17,726.00	18,454.59	17,629.98
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Accrued Totals

\$ 203,249.12	\$ 169,956.72	\$ 171,182.30	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26
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FY 2014-15

	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
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GROSS	\$ 17,629.98	\$ 16,780.54	\$ 15,169.56	\$ 15,976.57	\$ 16,269.35	\$ 15,889.79	\$ 25,346.50	\$ 19,143.61	\$ 18,395.04	\$ 17,860.49	\$ 18,970.93	
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LESS FEE	(1,190.28)	(1,137.96)	(1,222.99)	(1,281.84)	(1,236.06)	(1,209.90)	(1,177.20)	(1,184.12)	(1,266.75)	(1,203.36)	(1,183.74)	
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NET	\$ 16,439.70	\$ 15,642.58	\$ 13,946.58	\$ 14,694.73	\$ 15,033.29	\$ 14,679.89	\$ 24,169.30	\$ 17,979.49	\$ 17,126.28	\$ 16,657.13	\$ 17,787.19	
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ACTUALS

% of +/- Current Month

-4.47%

-12.59%

0.08%

3.09%

-16.30%

-6.65%

55.53%

5.32%

-11.19%

-0.30%

1.68%

-100.00%

% of +/- YTD

-4.47%

-8.61%

-6.11%

-4.03%

-6.75%

-6.73%

1.65%

2.13%

0.41%

0.33%

0.45%

-8.06%

BUDGET

% of +/- Current Month

-11.15%

-18.70%

-6.92%

-4.12%

-22.15%

-13.18%

44.66%

-2.04%

-17.39%

-7.27%

-5.43%

-100.00%

% of +/- YTD

-11.15%

-15.00%

-12.69%

-10.74%

-13.27%

-13.25%

-5.46%

-5.01%

-6.61%

-6.68%

-6.56%

-14.16%

COPY: (9)

JOHN KONIAR

MIKE THOMPSON/CKEY SOUTHERNSANDRA PATE

SUE STEIGERWALD/JOE BOUZAN

JEFF ROUZE/ELA DONNA HINES/LEYFILE