

**CITY OF FOLEY  
SALES TAX**

100-1014-4030

| MONTH                          | FY 2013-14              | FY 2014-15              | FY 2015-16              | *FY 2016-17             | FY 2017-18              | FY 2018-19              | FY 2019-20              | FY 2020-21              | FY 2021-22              | FY 2022-23              | FY 2023-24              | Budget FY24             |
|--------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| OCTOBER                        | 941,421.15              | 1,002,313.92            | 1,083,004.91            | 1,133,339.36            | 1,803,899.88            | 1,927,211.89            | 2,054,125.46            | 2,204,142.24            | 2,670,205.56            | 3,099,181.80            | 3,192,124.17            | \$ 2,803,347.63         |
| NOVEMBER                       | 970,256.06              | 1,012,521.75            | 1,078,286.90            | 1,175,619.60            | 1,738,583.52            | 2,024,805.63            | 2,111,507.20            | 2,475,832.71            | 2,757,780.00            | 3,028,787.54            | 3,214,466.84            | 2,894,623.06            |
| DECEMBER                       | 956,758.53              | 1,043,714.45            | 1,069,330.75            | 1,200,588.44            | 1,833,260.06            | 2,060,682.96            | 2,091,287.65            | 2,625,290.81            | 2,851,115.21            | 3,150,314.20            | 3,095,016.16            | 2,988,041.50            |
| JANUARY                        | 1,076,759.74            | 1,192,995.86            | 1,222,067.47            | 1,352,505.12            | 2,093,554.02            | 2,178,227.24            | 2,371,207.71            | 2,988,512.22            | 3,147,899.48            | 3,375,510.54            | 3,585,799.48            | 3,304,026.69            |
| FEBRUARY                       | 752,442.09              | 854,751.23              | 891,157.20              | 984,484.13              | 1,466,103.95            | 1,667,915.84            | 1,841,566.20            | 2,454,496.24            | 2,433,943.92            | 2,840,291.41            | 2,896,467.83            | 2,551,912.48            |
| MARCH                          | 857,986.34              | 939,498.47              | 1,088,824.02            | 1,014,242.25            | 1,642,839.82            | 1,744,750.86            | 1,913,869.17            | 2,357,981.36            | 2,492,332.71            | 2,744,423.08            | 3,069,252.58            | 2,602,890.21            |
| APRIL                          | 1,143,452.08            | 1,199,603.89            | 1,280,709.54            | 2,025,172.94            | 2,266,006.30            | 2,411,618.87            | 2,040,102.35            | 3,237,217.98            | 3,227,436.01            | 3,507,896.86            | 3,744,938.58            | 3,381,995.57            |
| MAY                            | 1,063,828.46            | 1,078,569.01            | 1,155,887.96            | 1,791,913.15            | 1,879,514.63            | 2,134,010.18            | 1,599,224.91            | 2,994,198.34            | 3,212,945.33            | 3,291,926.73            |                         | 3,374,071.19            |
| JUNE                           | 1,130,670.23            | 1,190,975.58            | 1,216,901.90            | 1,855,966.11            | 2,073,567.76            | 2,156,967.50            | 2,360,393.90            | 2,930,936.42            | 3,232,823.57            | 3,324,275.25            |                         | 3,387,342.37            |
| JULY                           | 1,337,756.81            | 1,362,448.65            | 1,382,629.00            | 2,137,613.73            | 2,360,373.04            | 2,416,793.98            | 2,734,822.93            | 3,129,146.71            | 3,483,993.05            | 3,648,807.67            |                         | 3,654,624.11            |
| AUGUST                         | 1,316,844.91            | 1,362,013.75            | 1,426,930.63            | 2,078,849.67            | 2,292,106.78            | 2,478,016.12            | 2,569,325.12            | 3,066,497.74            | 3,820,819.38            | 3,830,385.67            |                         | 3,953,879.83            |
| SEPTEMBER                      | 1,090,360.43            | 1,108,696.75            | 1,154,750.17            | 1,859,837.97            | 1,973,873.24            | 2,200,742.16            | 2,345,325.23            | 2,678,714.90            | 3,156,189.63            | 3,383,838.80            |                         | 3,703,245.36            |
| Reverse Oct                    | (941,421.15)            | (1,002,313.92)          | (1,083,004.91)          | (1,133,339.36)          | (1,803,899.88)          | (1,927,211.89)          | (2,054,125.46)          | (2,204,142.24)          | (2,670,205.56)          | (3,099,181.80)          | 22,798,065.64           | 38,600,000.00           |
| Accrue Sep                     | 1,002,313.92            | 1,083,004.91            | 1,133,339.36            | 1,803,899.88            | 1,927,211.89            | 2,054,125.46            | 2,204,142.24            | 2,670,205.56            | 3,099,181.80            | 3,192,124.17            |                         |                         |
| Rebate-S.AL Laundry            |                         |                         |                         |                         |                         |                         |                         |                         |                         |                         |                         |                         |
| <b>Total Tax and Penalties</b> | <b>\$ 12,699,429.60</b> | <b>\$ 13,428,794.30</b> | <b>\$ 14,100,814.90</b> | <b>\$ 19,280,692.99</b> | <b>\$ 23,546,995.01</b> | <b>\$ 25,528,656.80</b> | <b>\$ 26,182,774.61</b> | <b>\$ 33,609,030.99</b> | <b>\$ 36,916,460.09</b> | <b>\$ 39,318,581.92</b> | <b>\$ 22,798,065.64</b> | <b>\$ 38,600,000.00</b> |

\*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017 (extended to 8/31/2030)

| 2023-24                        | OCT                    | NOV                    | DEC                    | JAN                    | FEB                    | MAR                    | APR                    | MAY         | JUN         | JUL         | AUG         | SEPT        |
|--------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-------------|-------------|-------------|-------------|-------------|
| Tax Collected                  | \$ 3,160,994.41        | \$ 3,191,769.74        | \$ 3,072,577.96        | \$ 3,562,943.28        | \$ 2,866,054.99        | \$ 3,048,287.67        | \$ 3,711,611.98        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        |
| COUNTY (Judge of Probate)      | 16,697.08              | 14,605.37              | 12,386.54              | 10,272.01              | 18,935.94              | 13,067.75              | 12,694.79              |             |             |             |             |             |
| <b>G/L Total</b>               | <b>\$ 3,177,691.49</b> | <b>\$ 3,206,375.11</b> | <b>\$ 3,084,964.50</b> | <b>\$ 3,573,215.29</b> | <b>\$ 2,884,990.93</b> | <b>\$ 3,061,355.42</b> | <b>\$ 3,724,306.77</b> |             |             |             |             |             |
| PENALTIES***                   | 14,432.68              | 8,091.73               | 10,051.66              | 12,584.19              | 11,476.91              | 7,897.16               | 20,631.81              |             |             |             |             |             |
| <b>Total Tax and Penalties</b> | <b>\$ 3,192,124.17</b> | <b>\$ 3,214,466.84</b> | <b>\$ 3,095,016.16</b> | <b>\$ 3,585,799.48</b> | <b>\$ 2,896,467.84</b> | <b>\$ 3,069,252.58</b> | <b>\$ 3,744,938.58</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> |
| <b>ACTUALS</b>                 | <b>OCT</b>             | <b>NOV</b>             | <b>DEC</b>             | <b>JAN</b>             | <b>FEB</b>             | <b>MAR</b>             | <b>APR</b>             | <b>MAY</b>  | <b>JUN</b>  | <b>JUL</b>  | <b>AUG</b>  | <b>SEPT</b> |
| % of +/- Current Month         | 3.00%                  | 6.13%                  | -1.76%                 | 6.23%                  | 1.98%                  | 11.84%                 | 6.76%                  | -100.00%    | -100.00%    | -100.00%    | -100.00%    | -100.00%    |
| % of +/- YTD                   | 3.00%                  | 4.55%                  | 2.41%                  | 3.43%                  | 3.16%                  | 4.47%                  | 4.84%                  | -8.95%      | -19.62%     | -28.78%     | -36.39%     | -41.88%     |
| <b>BUDGET</b>                  | <b>OCT</b>             | <b>NOV</b>             | <b>DEC</b>             | <b>JAN</b>             | <b>FEB</b>             | <b>MAR</b>             | <b>APR</b>             | <b>MAY</b>  | <b>JUN</b>  | <b>JUL</b>  | <b>AUG</b>  | <b>SEPT</b> |
| % of +/- Current Month         | 13.87%                 | 11.05%                 | 3.58%                  | 8.53%                  | 13.50%                 | 17.92%                 | 10.73%                 | -100.00%    | -100.00%    | -100.00%    | -100.00%    | -100.00%    |
| % of +/- YTD                   | 13.87%                 | 12.44%                 | 9.39%                  | 9.15%                  | 9.92%                  | 11.13%                 | 11.06%                 | -4.61%      | -16.45%     | -26.32%     | -34.67%     | -40.94%     |

**CITY OF FOLEY**  
**LODGING TAX**

100-1014-4031

| Month         | * FY14               | FY15                 | FY16                 | FY17                   | FY18                   | FY 19                  | FY 20                  | FY 21                  | FY 22                  | FY 23                  | FY 24                | Budget FY24            |
|---------------|----------------------|----------------------|----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|------------------------|
| OCTOBER       | \$ 19,193.53         | \$ 42,539.18         | \$ 56,582.20         | \$ 60,431.43           | \$ 80,876.30           | \$ 90,736.59           | \$ 76,753.78           | \$ 138,952.83          | \$ 146,370.76          | \$ 137,453.87          | \$ 131,741.42        | \$ 141,348.16          |
| NOVEMBER      | 36,290.29            | 44,138.41            | 53,070.76            | 61,123.84              | 66,614.27              | 104,553.04             | 81,924.83              | 167,220.76             | 136,115.09             | 134,765.78             | 123,894.55           | 131,054.08             |
| DECEMBER      | 25,083.91            | 27,437.93            | 36,456.63            | 50,324.38              | 50,025.04              | 76,862.87              | 67,143.82              | 124,867.46             | 115,918.98             | 110,929.04             | 111,522.23           | 111,160.25             |
| JANUARY       | 24,093.45            | 26,353.66            | 28,184.05            | 29,966.63              | 43,073.07              | 51,021.30              | 55,764.99              | 114,244.76             | 76,926.98              | 95,045.11              | 88,605.76            | 74,010.39              |
| FEBRUARY      | 25,535.84            | 32,193.31            | 32,407.44            | 35,880.60              | 43,125.35              | 49,604.58              | 66,452.38              | 112,997.73             | 91,263.92              | 100,825.08             | 105,448.26           | 88,013.61              |
| MARCH         | 37,255.77            | 45,656.34            | 53,080.44            | 71,596.10              | 74,032.19              | 77,172.22              | 96,915.64              | 111,004.06             | 116,976.41             | 136,722.49             | 124,281.77           | 112,359.97             |
| APRIL         | 78,366.83            | 75,995.70            | 103,237.46           | 99,453.89              | 121,582.91             | 159,713.69             | 82,753.37              | 197,469.62             | 210,525.28             | 221,825.31             | 237,175.71           | 200,540.29             |
| MAY           | 66,565.57            | 69,518.33            | 71,334.31            | 97,254.38              | 95,632.41              | 110,730.70             | 27,343.22              | 229,654.98             | 163,447.89             | 178,196.97             |                      | 157,668.38             |
| JUNE          | 97,218.33            | 105,798.21           | 125,021.04           | 129,063.83             | 141,370.06             | 153,121.26             | 123,402.24             | 247,196.10             | 241,370.05             | 223,515.76             |                      | 232,549.19             |
| JULY          | 112,215.30           | 131,847.89           | 136,316.86           | 144,309.60             | 181,638.46             | 199,794.68             | 181,990.01             | 325,028.89             | 286,332.08             | 294,647.27             |                      | 276,353.07             |
| AUGUST        | 139,635.51           | 162,445.36           | 173,274.48           | 200,849.09             | 225,257.72             | 228,023.96             | 208,930.23             | 404,766.79             | 381,943.37             | 365,264.85             |                      | 367,854.88             |
| SEPTEMBER     | 78,115.09            | 64,632.27            | 74,953.63            | 72,927.09              | 101,193.28             | 105,190.21             | 115,308.27             | 183,804.11             | 138,566.83             | 151,509.31             |                      | 125,087.73             |
| <b>TOTALS</b> | <b>\$ 739,569.42</b> | <b>\$ 828,556.59</b> | <b>\$ 943,919.30</b> | <b>\$ 1,053,180.86</b> | <b>\$ 1,224,421.06</b> | <b>\$ 1,406,525.10</b> | <b>\$ 1,184,682.78</b> | <b>\$ 2,357,208.09</b> | <b>\$ 2,105,757.64</b> | <b>\$ 2,150,700.84</b> | <b>\$ 922,669.70</b> | <b>\$ 2,018,000.00</b> |
| Reverse Oct   | (19,193.53)          | (42,539.18)          | (56,582.20)          | (60,431.43)            | (80,876.30)            | (90,736.59)            | (76,753.78)            | (138,952.83)           | (146,370.76)           | (137,453.87)           |                      |                        |
| Accrue Sep    | 42,539.18            | 56,582.20            | 60,431.43            | 80,876.30              | 90,736.59              | 76,753.78              | 138,952.83             | 146,370.76             | 137,453.87             | 131,741.42             |                      |                        |
| <b>TOTAL</b>  | <b>\$ 762,915.07</b> | <b>\$ 842,599.61</b> | <b>\$ 947,768.53</b> | <b>\$ 1,073,625.73</b> | <b>\$ 1,234,281.35</b> | <b>\$ 1,392,542.29</b> | <b>\$ 1,246,881.83</b> | <b>\$ 2,364,626.02</b> | <b>\$ 2,096,840.75</b> | <b>\$ 2,144,988.39</b> | <b>\$ 922,669.70</b> | <b>\$ 2,018,000.00</b> |

| FY 2022-23             | OCT           | NOV           | DEC           | JAN          | FEB           | MAR           | APR           | MAY        | JUN        | JUL        | AUG        | SEPT        |
|------------------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|------------|------------|------------|------------|-------------|
| GROSS (G/L Balance)    | \$ 130,082.03 | \$ 123,565.31 | \$ 111,518.30 | \$ 88,402.69 | \$ 104,267.02 | \$ 124,170.06 | \$ 234,097.19 |            |            |            |            |             |
| PENALTIES***           | 1,659.39      | 329.24        | 3.93          | 203.07       | 1,181.24      | 111.71        | 3,078.52      |            |            |            |            |             |
| NET                    | \$ 131,741.42 | \$ 123,894.55 | \$ 111,522.23 | \$ 88,605.76 | \$ 105,448.26 | \$ 124,281.77 | \$ 237,175.71 | \$ -       | \$ -       | \$ -       | \$ -       | \$ -        |
| <b>ACTUALS</b>         | <b>OCT</b>    | <b>NOV</b>    | <b>DEC</b>    | <b>JAN</b>   | <b>FEB</b>    | <b>MAR</b>    | <b>APR</b>    | <b>MAY</b> | <b>JUN</b> | <b>JUL</b> | <b>AUG</b> | <b>SEPT</b> |
| % of +/- Current Month | -4.16%        | -8.07%        | 0.53%         | -6.78%       | 4.59%         | -9.10%        | 6.92%         | -100.00%   | -100.00%   | -100.00%   | -100.00%   | -100.00%    |
| % of +/- YTD           | -4.16%        | -6.09%        | -4.17%        | -4.69%       | -3.08%        | -4.23%        | -1.59%        | -17.31%    | -31.11%    | -43.53%    | -53.85%    | -57.10%     |
| <b>BUDGET</b>          | <b>OCT</b>    | <b>NOV</b>    | <b>DEC</b>    | <b>JAN</b>   | <b>FEB</b>    | <b>MAR</b>    | <b>APR</b>    | <b>MAY</b> | <b>JUN</b> | <b>JUL</b> | <b>AUG</b> | <b>SEPT</b> |
| % of +/- Current Month | -6.80%        | -5.46%        | 0.33%         | 19.72%       | 19.81%        | 10.61%        | 18.27%        | -100.00%   | -100.00%   | -100.00%   | -100.00%   | -100.00%    |
| % of +/- YTD           | -6.80%        | -6.15%        | -4.28%        | -0.40%       | 2.86%         | 4.19%         | 7.48%         | -9.20%     | -26.11%    | -39.50%    | -51.26%    | -54.28%     |

\* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

**NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.**

**CITY OF FOLEY**  
**RENTAL TAX**

100-1014-4032

| MONTH       | FY 14         | FY 15         | FY 16         | FY 17         | FY 18         | FY 19         | FY 20         | FY 21         | FY 22         | FY 23         | FY 24         | Budget FY 24  |
|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| OCTOBER     | \$ 18,454.59  | \$ 17,629.98  | \$ 16,692.29  | \$ 20,317.97  | \$ 21,989.29  | \$ 21,194.20  | \$ 23,133.35  | \$ 24,215.57  | \$ 25,165.54  | \$ 87,894.30  | \$ 36,152.95  | \$ 35,027.65  |
| NOVEMBER    | 19,197.15     | 16,780.54     | 18,668.92     | 24,891.50     | 22,645.19     | 21,952.27     | 22,864.85     | 32,579.99     | 26,996.26     | 38,714.39     | 38,430.87     | 35,027.65     |
| DECEMBER    | 15,157.62     | 15,169.56     | 18,377.23     | 24,029.13     | 18,324.31     | 20,774.29     | 21,655.63     | 32,854.12     | 26,264.37     | 33,725.50     | 35,853.19     | 35,027.65     |
| JANUARY     | 15,498.36     | 15,976.57     | 20,309.88     | 23,414.87     | 18,312.26     | 22,012.85     | 23,007.33     | 172,495.54    | 29,306.20     | 34,124.19     | 36,781.73     | 35,027.65     |
| FEBRUARY    | 19,438.18     | 16,269.35     | 18,533.98     | 24,176.41     | 18,693.85     | 21,230.52     | 22,016.78     | 32,172.77     | 31,163.54     | 31,946.31     | 37,359.07     | 35,027.65     |
| MARCH       | 17,022.61     | 15,889.79     | 19,476.77     | 23,312.30     | 19,088.51     | 21,559.74     | 21,910.18     | 24,487.74     | 28,795.43     | 48,867.52     | 38,970.11     | 35,027.65     |
| APRIL       | 16,296.52     | 25,346.50     | 20,620.16     | 24,490.65     | 21,249.91     | 23,067.91     | 24,031.54     | 22,026.10     | 32,349.88     | 38,514.15     | 37,238.60     | 35,027.65     |
| MAY         | 18,176.10     | 19,143.61     | 19,798.55     | 22,110.69     | 20,583.59     | 25,949.80     | 20,245.37     | 31,111.56     | 35,839.43     | 32,341.39     |               | 35,027.65     |
| JUNE        | 20,711.83     | 18,395.04     | 19,397.97     | 24,643.71     | 22,587.83     | 22,479.85     | 19,210.78     | 23,869.52     | 28,859.16     | 35,039.19     |               | 35,027.65     |
| JULY        | 17,913.60     | 17,860.49     | 23,635.37     | 22,925.36     | 26,242.06     | 20,634.11     | 22,917.95     | 24,760.47     | 36,856.82     | 35,444.15     |               | 35,027.65     |
| AUGUST      | 18,656.89     | 18,970.93     | 22,301.15     | 22,426.41     | 22,913.78     | 24,156.44     | 26,178.70     | 31,714.64     | 33,765.44     | 35,328.98     |               | 35,027.65     |
| SEPTEMBER   | 18,222.42     | 17,656.93     | 20,940.23     | 22,511.63     | 22,547.30     | 22,899.74     | 23,287.04     | 25,016.36     | 37,099.77     | 37,685.27     |               | 35,195.85     |
| Sub-Totals  | \$ 214,745.87 | \$ 215,089.29 | \$ 238,752.50 | \$ 279,250.63 | \$ 255,177.88 | \$ 267,911.72 | \$ 270,459.50 | \$ 477,304.38 | \$ 372,461.84 | \$ 489,625.34 | \$ 260,786.52 | \$ 420,500.00 |
| Reverse Oct | (18,454.59)   | (17,629.98)   | (16,692.29)   | (20,317.97)   | (21,989.29)   | (21,194.20)   | (23,133.35)   | (24,215.57)   | (25,165.54)   | (87,894.30)   |               |               |
| Accrue Sep  | 17,629.98     | 16,692.29     | 20,317.97     | 21,989.29     | 21,194.20     | 23,133.35     | 24,215.57     | 25,016.36     | 87,894.30     | 36,152.95     |               |               |
| TOTALS      | \$ 213,921.26 | \$ 214,151.60 | \$ 242,378.18 | \$ 280,921.95 | \$ 254,382.79 | \$ 269,850.87 | \$ 271,541.72 | \$ 478,105.17 | \$ 435,190.60 | \$ 437,883.99 | \$ 260,786.52 | \$ 420,500.00 |

| FY 2021-22   | OCT          | NOV          | DEC          | JAN          | FEB          | MAR          | APR          | MAY  | JUN  | JUL  | AUG  | SEP  |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|------|------|------|
| GROSS        | \$ 36,144.65 | \$ 38,369.12 | \$ 35,841.42 | \$ 36,456.19 | \$ 37,125.67 | \$ 38,905.28 | \$ 36,979.09 |      |      |      |      |      |
| PENALTIES*** | 8.30         | 61.75        | 11.77        | 325.54       | 233.40       | 64.83        | 259.51       |      |      |      |      |      |
| NET          | \$ 36,152.95 | \$ 38,430.87 | \$ 35,853.19 | \$ 36,781.73 | \$ 37,359.07 | \$ 38,970.11 | \$ 37,238.60 | \$ - | \$ - | \$ - | \$ - | \$ - |

| ACTUALS                | OCT     | NOV     | DEC     | JAN     | FEB     | MAR     | APR     | MAY      | JUN      | JUL      | AUG      | SEP      |
|------------------------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|----------|----------|
| % of +/- Current Month | -58.87% | -0.73%  | 6.31%   | 7.79%   | 16.94%  | -20.25% | -3.31%  | -100.00% | -100.00% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | -58.87% | -41.09% | -31.12% | -24.29% | -18.47% | -18.79% | -16.89% | -24.66%  | -31.58%  | -37.40%  | -42.30%  | -46.74%  |

| BUDGET                 | OCT   | NOV   | DEC   | JAN   | FEB   | MAR    | APR   | MAY      | JUN      | JUL      | AUG      | SEP      |
|------------------------|-------|-------|-------|-------|-------|--------|-------|----------|----------|----------|----------|----------|
| % of +/- Current Month | 3.21% | 9.72% | 2.36% | 5.01% | 6.66% | 11.26% | 6.31% | -100.00% | -100.00% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 3.21% | 6.46% | 5.10% | 5.07% | 5.39% | 6.37%  | 6.36% | -6.94%   | -17.28%  | -25.55%  | -32.32%  | -37.98%  |

\* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

\* FY 21 - January had unprecedented tax revenues, directly from Hurricane Sally.

**CITY OF FOLEY**  
**LOCAL GAS TAX**

01-4264

| MONTH            | FY17                | FY18                | FY 19               | FY 20               | FY 21               | FY 22               | FY 23               | FY 24               | Budget FY 24        |
|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| OCTOBER          |                     | \$53,075.39         | \$45,086.16         | \$51,669.83         | \$46,911.07         | \$46,253.22         | \$50,284.13         | \$56,739.21         | \$48,647.20         |
| NOVEMBER         |                     | \$54,036.75         | \$48,221.28         | \$48,829.12         | \$50,213.40         | \$47,279.99         | \$44,952.66         | \$50,855.70         | \$48,647.20         |
| DECEMBER         |                     | \$42,813.43         | \$48,686.47         | \$41,800.90         | \$42,533.88         | \$43,287.76         | \$46,732.59         | \$45,548.53         | \$48,647.20         |
| JANUARY          | \$40,411.73         | \$35,141.07         | \$47,141.00         | \$40,357.61         | \$42,447.94         | \$44,879.79         | \$46,116.63         | \$45,165.38         | \$48,647.20         |
| FEBRUARY         | \$44,955.25         | \$41,586.61         | \$46,305.12         | \$42,762.25         | \$43,093.44         | \$42,826.83         | \$42,228.29         | \$45,446.84         | \$48,647.20         |
| MARCH            | \$49,039.02         | \$41,545.61         | \$42,045.40         | \$45,019.56         | \$40,284.90         | \$31,265.07         | \$40,912.02         | \$52,440.68         | \$48,647.20         |
| APRIL            | \$56,689.36         | \$50,619.44         | \$50,383.88         | \$45,365.21         | \$49,731.01         | \$50,424.03         | \$51,059.16         | \$64,984.59         | \$48,647.20         |
| MAY              | \$52,906.24         | \$48,216.79         | \$48,480.49         | \$32,962.01         | \$50,221.37         | \$45,468.35         | \$47,625.81         |                     | \$48,647.20         |
| JUNE             | \$59,816.09         | \$49,873.06         | \$51,374.72         | \$47,340.39         | \$53,979.22         | \$46,022.73         | \$49,287.93         |                     | \$48,647.20         |
| JULY             | \$60,262.64         | \$56,755.95         | \$53,121.03         | \$52,775.33         | \$53,846.65         | \$51,421.11         | \$54,595.29         |                     | \$48,647.20         |
| AUGUST           | \$63,880.44         | \$59,686.72         | \$57,942.40         | \$54,741.62         | \$56,745.97         | \$69,485.18         | \$57,909.36         |                     | \$48,647.20         |
| SEPTEMBER        | \$57,770.94         | \$53,574.11         | \$51,105.14         | \$49,344.58         | \$53,525.05         | \$60,937.63         | \$48,709.45         |                     | \$48,880.80         |
| <b>TOTALS</b>    | <b>\$485,731.71</b> | <b>\$586,924.93</b> | <b>\$589,893.09</b> | <b>\$552,968.41</b> | <b>\$583,533.90</b> | <b>\$579,551.69</b> | <b>\$580,413.32</b> | <b>\$361,180.93</b> | <b>\$584,000.00</b> |
| Reverse October  |                     | (\$53,075.39)       | (\$45,086.16)       | (\$51,669.83)       | (\$46,911.07)       | (\$46,253.22)       | (\$50,284.13)       |                     |                     |
| Accrue September | \$53,075.39         | \$45,086.16         | \$51,669.83         | \$46,911.07         | \$46,253.22         | \$50,284.13         | \$56,739.21         |                     |                     |
| <b>TOTALS</b>    | <b>\$538,807.10</b> | <b>\$578,935.70</b> | <b>\$596,476.76</b> | <b>\$548,209.65</b> | <b>\$582,876.05</b> | <b>\$583,582.60</b> | <b>\$586,868.40</b> | <b>\$361,180.93</b> | <b>\$584,000.00</b> |

| ACTUALS                | OCT    | NOV    | DEC    | JAN    | FEB    | MAR    | APR    | MAY      | JUN      | JUL      | AUG      | SEP      |
|------------------------|--------|--------|--------|--------|--------|--------|--------|----------|----------|----------|----------|----------|
| % of +/- Current Month | 12.84% | 13.13% | -2.53% | -2.06% | 7.62%  | 28.18% | 27.27% | -100.00% | -100.00% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 12.84% | 12.98% | 7.87%  | 5.44%  | 5.84%  | 9.21%  | 12.07% | -2.36%   | -13.84%  | -23.77%  | -32.07%  | -37.77%  |
| BUDGET                 | OCT    | NOV    | DEC    | JAN    | FEB    | MAR    | APR    | MAY      | JUN      | JUL      | AUG      | SEP      |
| % of +/- Current Month | 23.84% | 11.00% | -0.58% | -1.42% | -0.80% | 14.46% | 41.84% | -100.00% | -100.00% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 23.84% | 17.42% | 11.42% | 8.21%  | 6.41%  | 7.75%  | 12.62% | -1.46%   | -12.41%  | -21.17%  | -28.33%  | -34.33%  |

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

\*\* There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).

\*A late payment of \$7448.16 for February 2024 was paid in April 2024. The result is an understatement to February 2024 and an overstatement to April 2024.

**CITY OF FOLEY - BUILDING PERMIT & PLAN REVENUE**

**G/L Revenue Account 100-2031-4082**

| MONTH         | FY 2014-15 | FY 2015-16 | FY 2016-17   | FY 2017-18   | FY 2018-19 | FY 2019-20   | FY 2020-21   | FY 2021-22   | FY 2022-23   | FY 2023-24   | FY24 Budget  |
|---------------|------------|------------|--------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|
| OCTOBER       | 41,761.50  | 36,880.00  | 98,397.50    | 47,572.50    | 63,042.00  | 150,016.00   | 264,107.00   | 190,584.00   | 116,921.00   | 229,559.00   | 166,600.00   |
| NOVEMBER      | 32,070.00  | 18,129.50  | 138,385.50   | 45,721.00    | 65,427.50  | 51,461.00    | 154,141.00   | 148,590.00   | 90,792.00    | 526,732.00   | 166,600.00   |
| DECEMBER      | 17,787.00  | 38,522.00  | 79,182.00    | 49,338.00    | 73,523.50  | 100,696.00   | 183,389.50   | 168,965.00   | 80,317.00    | 410,860.50   | 166,600.00   |
| JANUARY       | 21,275.50  | 37,254.00  | 204,225.00   | 132,683.00   | 63,195.00  | 113,054.00   | 132,563.00   | 110,377.00   | 100,582.00   | 325,482.50   | 166,600.00   |
| FEBRUARY      | 23,292.00  | 32,922.50  | 132,272.00   | 69,421.00    | 61,553.00  | 95,490.50    | 168,645.00   | 245,190.00   | 578,552.00   | 350,429.00   | 166,600.00   |
| MARCH         | 34,881.00  | 49,752.00  | 58,497.00    | 75,988.00    | 97,545.50  | 132,186.50   | 148,213.00   | 202,066.00   | 135,011.00   | 341,837.00   | 166,600.00   |
| APRIL         | 15,343.50  | 44,202.00  | 37,654.00    | 173,492.50   | 58,847.00  | 155,568.00   | 190,653.00   | 215,070.00   | 111,820.93   | 408,972.50   | 166,600.00   |
| MAY           | 33,507.50  | 37,668.00  | 28,122.00    | 134,715.00   | 72,420.00  | 109,793.00   | 110,561.00   | 109,853.00   | 86,619.19    |              | 166,600.00   |
| JUNE          | 34,434.50  | 44,443.50  | 56,488.00    | 132,728.50   | 59,521.00  | 189,230.50   | 118,749.00   | 90,962.00    | 242,055.00   |              | 166,600.00   |
| JULY          | 32,733.50  | 46,789.50  | 42,438.00    | 94,693.00    | 118,284.00 | 109,975.50   | 135,059.50   | 242,625.00   | 289,430.00   |              | 166,600.00   |
| AUGUST        | 43,740.00  | 57,509.00  | 84,022.00    | 82,962.00    | 103,508.00 | 151,731.00   | 130,884.00   | 131,637.00   | 344,250.50   |              | 166,600.00   |
| SEPTEMBER     | 26,324.00  | 64,925.00  | 47,159.00    | 72,919.00    | 102,568.00 | 61,668.50    | 95,012.00    | 190,854.00   | 225,728.50   |              | 167,400.00   |
| PERMIT TOTALS | 357,150.00 | 508,997.00 | 1,006,842.00 | 1,112,233.50 | 939,434.50 | 1,420,870.50 | 1,831,977.00 | 2,046,773.00 | 2,402,079.12 | 2,593,872.50 | 2,000,000.00 |

|                       |            |            |              |              |              |              |              |              |              |              |              |
|-----------------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Plan Review Fee       | 33,168.00  | 60,349.00  | 35,186.00    | 127,617.00   | 185,671.00   | 213,424.00   | 186,321.00   | 352,150.00   | 475,870.00   | 266,993.00   | 200,000.00   |
| Permits & Plan Review | 390,318.00 | 569,346.00 | 1,042,028.00 | 1,239,850.50 | 1,125,105.50 | 1,634,294.50 | 2,018,298.00 | 2,398,923.00 | 2,877,949.12 | 2,860,865.50 | 2,200,000.00 |

**PERMIT FEE ACTUALS**

|         | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH   | APRIL   | MAY      | JUNE     | JULY     | AUGUST   | SEPTEMBER |
|---------|---------|----------|----------|---------|----------|---------|---------|----------|----------|----------|----------|-----------|
| Monthly | 96.34%  | 480.15%  | 411.55%  | 223.60% | -39.43%  | 153.19% | 265.74% | -100.00% | -100.00% | -100.00% | -100.00% | -100.00%  |
| Y-T-D   | 96.34%  | 264.10%  | 305.22%  | 284.09% | 90.56%   | 98.24%  | 113.66% | 99.43%   | 68.14%   | 41.58%   | 19.18%   | 7.98%     |

**PERMIT FEE - BUDGET TO ACTUAL**

|         | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH   | APRIL   | MAY      | JUNE     | JULY     | AUGUST   | SEPTEMBER |
|---------|---------|----------|----------|---------|----------|---------|---------|----------|----------|----------|----------|-----------|
| Monthly | 37.79%  | 216.17%  | 146.61%  | 95.37%  | 110.34%  | 105.18% | 145.48% | -100.00% | -100.00% | -100.00% | -100.00% | -100.00%  |
| Y-T-D   | 37.79%  | 126.98%  | 133.52%  | 123.98% | 121.26%  | 118.58% | 122.42% | 94.62%   | 72.99%   | 55.69%   | 41.54%   | 29.69%    |