

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

- 2000 John Deere Run
Cary, NC 27513

- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

For any questions, please contact:

Brad Rounsaville

Beard Equipment Company
2480 E 1-65 Service Road N
Mobile, AL 36617

Tel: 800-848-8563

Fax: 251-452-2309

Email: brounsaville@beardequipment.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Beard Equipment Company
2480 E 1-65 Service Road N
Mobile, AL 36617
800-848-8563
JohnDeereEmails@beardequipment.com

Quote Summary

Prepared For:

CITY OF FOLEY
E LAUREL ST
FOLEY, AL 36535
Business: 251-943-8897
JLEE@CITYOFFOLEY.ORG

Delivering Dealer:

Beard Equipment Company
Brad Rounsaville
2480 E 1-65 Service Road N
Mobile, AL 36617
Phone: 800-848-8563
brounsaville@beardequipment.com

Quote ID: 31894141
Created On: 27 October 2024
Last Modified On: 27 October 2024
Expiration Date: 30 November 2024

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE GATOR™ TX (Model Year 2025) Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date: October 26, 2024	\$ 14,524.83	\$ 12,278.31 X	1 =	\$ 12,278.31
JOHN DEERE GATOR™ TX (Model Year 2025) Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date: October 26, 2024	\$ 12,242.64	\$ 10,191.14 X	1 =	\$ 10,191.14
Equipment Total				\$ 22,469.45

Quote Summary

Equipment Total	\$ 22,469.45
Trade In	
SubTotal	\$ 22,469.45
Est. Service Agreement Tax	\$ 0.00
Total	\$ 22,469.45
Balance Due	\$ 22,469.45

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote Id: 31894141 Customer Name: CITY OF FOLEY

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JOHN DEERE GATOR™ TX (Model Year 2025)

Hours:	Suggested List *
Stock Number:	\$ 14,524.83
Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)	Selling Price *
	\$ 12,278.31

Price Effective Date: October 26, 2024

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
56A8M	GATOR™ TX (Model Year 2025)	1	\$ 10,949.00	17.00	\$ 1,861.33	\$ 9,087.67	\$ 9,087.67
Standard Options - Per Unit							
001F	US 49 State	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build to Order	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
1015	Turf Tires	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3003	Deluxe Cargo Box with Brake and Taillights and Spray-On Liner	1	\$ 573.00	17.00	\$ 97.41	\$ 475.59	\$ 475.59
3100	Cargo Box Manual Lift	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 573.00		\$ 97.41	\$ 475.59	\$ 475.59
Dealer Attachments/Non-Contract/Open Market							
BM23734	Cargo box power lift	1	\$ 1,118.64	17.00	\$ 190.17	\$ 928.47	\$ 928.47
BUC11248	Deluxe Light Kit	1	\$ 574.19	17.00	\$ 97.61	\$ 476.58	\$ 476.58
Allied - Eagle Canopy	200-604B - Canopy and Folding Windshield	1	\$ 1,135.00	0.00	\$ 0.00	\$ 1,135.00	\$ 1,135.00
Dealer Attachments Total			\$ 2,827.83		\$ 287.78	\$ 2,540.05	\$ 2,540.05
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Fees							
	Delivery Fee	1	175.00			175.00	175.00

Selling Equipment

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Equipment Fees Total	\$ 175.00	\$ 175.00	\$ 175.00
Total Selling Price	\$ 14,524.83	\$ 2,246.52	\$ 12,278.31

JOHN DEERE GATOR™ TX (Model Year 2025)

Equipment Notes:

Hours:

Stock Number:

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

Price Effective Date: October 26, 2024

Suggested List *

\$ 12,242.64

Selling Price *

\$ 10,191.14

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
56A8M	GATOR™ TX (Model Year 2025)	1	\$ 10,949.00	17.00	\$ 1,861.33	\$ 9,087.67	\$ 9,087.67
Standard Options - Per Unit							
001F	US 49 State	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build to Order	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
1015	Turf Tires	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3001	Deluxe Cargo Box with Paint and Reflectors	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
3100	Cargo Box Manual Lift	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	17.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market							
BM23734	Cargo box power lift	1	\$ 1,118.64	17.00	\$ 190.17	\$ 928.47	\$ 928.47
Dealer Attachments Total			\$ 1,118.64		\$ 190.17	\$ 928.47	\$ 928.47
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Fees							
Delivery Fee		1	175.00			175.00	175.00



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Equipment Fees Total	\$ 175.00	\$ 175.00	\$ 175.00
Total Selling Price	\$ 12,242.64	\$ 2,051.50	\$ 10,191.14