

CITY OF FOLEY - SALES TAX

01-4260

Preliminary

MONTH	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	Budget FY18
OCTOBER	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	\$ 1,836,105.12
NOVEMBER	758,142.93	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52		1,904,602.67
DECEMBER	795,880.48	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06		1,945,054.29
JANUARY	874,597.48	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02		2,191,172.09
FEBRUARY	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95		1,594,947.13
MARCH	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82		1,643,157.78
APRIL	977,086.72	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30		2,187,300.37
MAY	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63		1,202,120.55
JUNE	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76		2,055,799.72
JULY	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73	2,360,373.04		2,352,005.41
AUGUST	958,497.52	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67	2,292,106.78		2,354,005.17
SEPTEMBER	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97	1,973,873.24		2,302,229.70
Reverse Oct	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)		
Accrue Sep	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89		
Rebate-S.AL Laundry			(6,174.78)								
TOTALS	\$ 10,075,681.45	\$ 10,959,261.25	\$ 11,397,278.33	\$ 12,023,754.49	\$ 12,699,429.60	\$ 13,428,794.30	\$ 14,100,814.90	\$ 19,280,692.99	\$ 23,546,995.01	\$ 1,927,211.89	\$ 23,568,500.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017

2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
STATE	\$ 1,920,000.48											
COUNTY	7,211.41											
	\$ 1,927,211.89	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	6.84%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	6.84%	-45.60%	-64.15%	-74.20%	-78.43%	-81.78%	-85.00%	-86.91%	-88.53%	-89.94%	-91.02%	-91.77%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	-1.75%	-8.72%	-5.75%	-4.46%	-8.08%	-0.02%	3.60%	56.35%	0.86%	0.36%	-2.63%	-100.00%
% of +/- YTD	-1.75%	-5.30%	-5.45%	-5.18%	-5.66%	-4.83%	-3.44%	1.51%	1.43%	1.30%	0.86%	-8.99%

* NOTE: SALES TAX TEMPORARY RATE INCREASE FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

Comparison without temporary sales tax												
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	-28.78%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-28.78%	-63.73%	-76.10%	-82.80%	-85.62%	-87.85%	-89.37%	-90.37%	-91.27%	-92.12%	-92.79%	-93.26%

1% Temporary Sales Tax - Cumulative Totals												
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
FY2017	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	726,498.61
FY2018	601,299.96	579,527.84	611,086.69	697,851.34	488,701.32	547,613.27	755,335.43	626,504.88	691,189.25	786,791.01	764,035.59	812,377.32
FY2019												
FY2020												
FY2021												
Cumulative	11,985,317.72											

COPY: JOHN KONIAR, MIKE THOMPSON, KATY TAYLOR, MIRANDA BELL, SANDRA PATE, LA DONNA HINESLEY, SALES TAX FILE

CITY OF FOLEY - LODGING TAX

01-4261

	FY09	FY10	FY11	FY 12	FY 13	* FY14	FY15	FY16	FY17	FY18	FY 19	BUDGET FY 18
OCTOBER	\$ 16,814.86	\$ 16,516.92	\$ 22,110.78	\$ 16,272.06	\$ 18,348.68	\$ 19,193.53	\$ 42,539.18	\$ 56,582.20	\$ 60,431.43	\$ 80,876.30	\$ 90,736.59	\$ 78,802.14
NOVEMBER	16,670.82	17,404.54	19,113.96	16,684.71 ¹	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27		79,705.03
DECEMBER	13,731.84	15,273.34	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04		65,622.62
JANUARY	11,031.33	10,690.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07		39,076.26
FEBRUARY	11,816.35	11,025.39	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35		46,788.04
MARCH	14,644.49	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19		93,360.78
APRIL	21,521.31	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91		129,687.14
MAY	17,115.14	22,218.84	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38	95,632.41		126,818.99
JUNE	26,055.25	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83	141,370.06		168,298.28
JULY	38,992.64	43,180.46	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60	181,638.46		188,178.65
AUGUST	51,703.29	50,242.26	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09	225,257.72		261,905.73
SEPTEMBER	24,291.14	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09	101,193.28		121,756.34
TOTALS	\$ 264,388.46	\$ 281,240.03	\$ 316,847.19	\$ 345,027.77	\$ 371,810.59	\$ 739,569.42	\$ 828,556.59	\$ 943,919.30	\$ 1,053,180.86	\$ 1,224,421.06	\$ 90,736.59	\$ 1,400,000.00
Reverse Oct		(17,885.76)	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)	(80,876.30)		
Accrue Sep	17,274.22	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43	80,876.30	90,736.59		
Audited Total	\$ 282,274.22	\$ 285,465.05	\$ 311,008.47	\$ 347,104.39	\$ 372,655.44	\$ 762,915.07	\$ 842,599.61	\$ 947,768.53	\$ 1,073,625.73	\$ 1,234,281.35	\$ 90,736.59	

FY 2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	\$ 90,736.59											
LESS FEE	(271.25)											
NET	\$ 90,465.34	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS

% of +/-												
Current Month	12.19%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	12.19%	-38.48%	-54.06%	-62.29%	-68.02%	-74.64%	-81.07%	-84.22%	-87.33%	-89.90%	-91.92%	-92.59%

BUDGET

% of +/- Curren	2.63%	-16.42%	-23.77%	10.23%	-7.83%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	2.63%	-6.95%	-11.87%	-8.59%	-8.48%	-29.66%	-46.77%	-57.00%	-65.74%	-72.08%	-77.80%	-79.73%

CITY OF FOLEY - RENTAL TAX

01-4262

Preliminary

	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17	FY 18	FY 19	BUDGET FY18
OCTOBER	\$ 16,897.15	\$ 15,033.60	\$ 14,458.72	\$ 15,150.38	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 20,251.29
NOVEMBER	17,267.72	15,162.19	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	24,891.50	22,645.19		24,809.81
DECEMBER	16,424.07	13,148.61	12,520.00	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	24,029.13	18,324.31		23,950.27
JANUARY	15,861.27	15,096.28	13,932.87	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	23,414.87	18,312.26		23,338.03
FEBRUARY	15,638.78	13,765.97	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	24,176.41	18,693.85		24,097.07
MARCH	14,841.00	13,313.38	14,034.47	14,013.00	15,560.17	17,022.61	15,889.79	19,476.77	23,312.30	19,088.51		23,235.79
APRIL	15,171.39	13,811.84	13,641.26	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	24,490.65	21,249.91		24,410.27
MAY	15,587.99	13,328.69	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	22,110.69	20,583.59		22,038.13
JUNE	14,812.54	13,452.52	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,643.71	22,587.83		24,562.83
JULY	16,134.80	15,903.23	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	22,925.36	26,242.06		22,850.12
AUGUST	15,305.09	14,999.69	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	22,426.41	22,913.78		22,352.81
SEPTEMBER	13,998.89	13,792.43	13,094.40	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,511.63	22,547.30		24,103.58
Sub-Totals	\$ 187,940.69	\$ 170,808.43	\$ 170,490.64	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 215,089.29	\$ 238,752.50	\$ 279,250.63	\$ 255,177.88	\$ 21,194.20	\$ 280,000.00
Reverse Oct first year		(15,308.43)	(14,458.72)	(15,150.38)	(17,726.00)	(18,454.59)	(17,629.98)	(16,692.29)	(20,317.97)	\$ -	\$ -	
Accrue Sep	15,308.43	14,458.72	15,150.38	17,726.00	18,454.59	17,629.98	16,692.29	\$ 20,317.97	\$ 21,989.29	\$ -	\$ -	
Accrued Totals	\$ 203,249.12	\$ 169,958.72	\$ 171,182.30	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26	\$ 214,151.60	\$ 242,378.18	\$ 280,921.95	\$ 255,177.88	\$ 21,194.20	\$ 280,000.00

FY 2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 21,194.20											
LESS FEE	(1,366.86)											
NET	\$ 19,827.34	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS

% of +/- Current	-3.62%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-3.62%	-52.52%	-66.34%	-73.92%	-78.80%	-82.20%	-84.89%	-86.83%	-88.45%	-89.89%	-90.89%	-91.69%

BUDGET

% of +/- Current	4.66%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	4.66%	-52.97%	-69.29%	-77.05%	-81.80%	-84.83%	-87.08%	-88.61%	-89.94%	-90.92%	-91.72%	-92.43%

COPY: JOHN KONIAR
 MIKE THOMPSON/KATY TAYLOR/SANDRA PATE
 MIRANDA BELL
 LA DONNA HINESLEY/FILE

CITY OF FOLEY GASOLINE TAX

	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22						
October		\$53,075.39	\$45,086.16									
November		\$54,036.75										
December		\$42,813.43										
January	\$40,411.73	\$35,141.07										
February	\$44,955.25	\$41,586.61										
March	\$49,039.02	\$41,545.61										
April	\$56,689.36	\$50,619.44										
May	\$52,906.24	\$48,216.79										
June	\$59,816.09	\$49,873.06										
July	\$60,262.64	\$56,755.95										
August	\$63,880.44	\$59,686.72										
September	\$57,770.94	\$53,574.11										
Total	\$485,731.71	\$586,924.93										

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).

FY 18/19

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT
% OF +/-												
MONTH	-15.05%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
YTD	-15.05%	-57.91%	-69.93%	-75.64%	-80.11%	-83.19%	-85.86%	-87.72%	-89.19%	-90.48%	-91.55%	-92.32%