

June 21, 2016

Lee Lawson, President/CEO
Baldwin County Economic Development Alliance
P.O. Box 1340
Robertsdale, Alabama 36567

Dear Mr. Lawson,

It is our understanding the Advantage Site program is a recruiting tool that you and the State of Alabama use to lure prospects to a site. We strive to provide jobs to our local people and work very hard to diversify our economy by recruiting new business to our area as well as maintain what we already have. We feel this program will benefit the City of Foley and current tenants of the Foley Beach Express Industrial Park by helping to bring in new business to the site.

The City of Foley supports the submission of the Foley Beach Express Industrial Park to the Advantage Site program offered by the Economic Development Partnership of Alabama and is excited about the opportunities this program can bring to our area.

The City of Foley will work with the Baldwin County Economic Development Alliance and the state officials to actively market the Foley Beach Express Industrial Park as an Advantage Site. We look forward to working with the BCEDA, EDPA and others throughout this process.

Sincerely,

John E. Koniar
Mayor



June 21, 2016

Lee Lawson
Baldwin County Economic Development Alliance
P.O. Box 1340
Robertsdale, Alabama 36567

Dear Lee,

The City of Foley is submitting the Foley Beach Express Industrial Park East and West site located on both sides of the Foley Beach Express in Foley, Alabama for the Advantage Site program. For the sole purpose of the Advantage Site program, the Foley City Council has agreed to sell the 121.50 acres located in the Foley Beach Express Industrial Park West zoned M-1 and 37.6 acres zoned PID and 15.8 acres zoned M-1 in the Foley Beach Express Industrial Park East to sell for fifty thousand dollars (\$50,000) per acre. It is the City's understanding that prior to the end of the two year term the City will receive notification from the State of Alabama, requesting in writing a firm price for the second two year term of the four year commitment.

For any additional information please contact City Administrator Mike Thompson or Economic Development Director Jeff Rouzie, 251-943-1545. Thank you for your effort in this matter. We look forward to working with you during this process.

Sincerely,

John E. Koniar
Mayor