

Symbol Health Solutions		
Client Details		
Number of Locations Eligible for a Clinic	1	

EMPLOYEE POPULATION	Total Population
Employees	263
Spouses	
Dependents	
Total Targeted Participant	263

Pricing	Per Visit/Encounter Rate	Estimated Maximum Utilization	Clinic Hours per Week	Estimated Annual Expense at Maximum Utilization
Acute/Episodic (Sick) Visits	\$79	2,090	20 Hours Per Week	\$165,110
Symbol Health Management	\$79	1,030		\$81,370
Annual Screenings	\$52	338		\$17,576
			Total Annual Expense	\$264,056

Savings from Redirected Visits		Estimated Cost per Encounter	Annual Cost with No Redirection	Annual Cost for Same Visits through OnSite Clinic
Total Estimated Diversions to Onsite Clinic Visits @ 80% of Maximum Utilization	1,672		(Visits * % of visits * Estimated Cost per Encounter)	
Estimated Annual Primary Care Visits	80%	\$148	\$197,965	
Estimated Annual Urgent Care Visits	15%	\$365	\$91,542	
Estimated Annual Emergency Room Visits	5%	\$1,289	\$107,760	
		Total Annual Expense	\$397,267	\$165,110
Total Savings from Redirected Visits				\$232,157
Minus Total Annual Expense for Symbol Health Management Coaching & Screenings				-\$98,946
Minus Expense for Phase I (\$45,000 & Phase II (\$25,000) Construction				-\$70,000
Total Additional Premium Differential (estimated @ 263 * 20% * \$50 * 12Months)				\$31,800
Total Savings from Reduced Administration Fee to BCBS (10.6% * \$397,267)				\$42,110
Total Additional Savings from Symbol Health Management (estimated @ 0.5% of \$1,231,949)				\$6,160
Total Savings (from Redirected Visits and Wellness Coaching)				\$143,281
Total PEPE Savings (from Redirected Visits and Wellness Coaching)				\$544.80

