



2/06/2013

Mrs. Meg Hellmich
City of Foley
407 East Laurel Ave
Foley Alabama, 36536

Meg,

As per our conversation I am writing to request the City of Foley extend our current Commercial Solid Waste Agreement with an effective date of 6/1/2013. As part of the extension Waste Pro will forfeit any increases allowed through the duration of our agreement.

Since 2008, the commencement of our agreement, we have continued our effort in controlling our costs avoiding any unnecessary increases to the City. In 2010 we reduced the initial rate by 5% and we continue to explore ways to pass on savings to the City. As you know I personally have had the privilege to be a part of this contract for over ten years. I take pride in providing great service to you and your community and ensuring the decisions we make have a positive impact for the City of Foley.

Thank you for your help and as always please do not hesitate to call if I can be of any further assistance.

Regards,

A handwritten signature in black ink, which appears to read "Richard Chatham". The signature is fluid and cursive, written over the "Regards," text.

Richard Chatham
Waste Pro USA