

**CITY OF FOLEY
SALES TAX**

100-1014-4030

MONTH	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-2025	Budget FY25
OCTOBER	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	3,099,181.80	3,192,124.17	3,098,819.53	\$ 3,287,291.87
NOVEMBER	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	2,024,805.63	2,111,507.20	2,475,832.71	2,757,780.00	3,028,787.54	3,214,466.84		3,241,549.20
DECEMBER	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	2,060,682.96	2,091,287.65	2,625,290.81	2,851,115.21	3,150,314.20	3,095,016.16		3,362,227.93
JANUARY	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,178,227.24	2,371,207.71	2,988,512.22	3,147,899.48	3,375,510.54	3,585,799.48		3,605,954.01
FEBRUARY	854,751.23	891,157.20	984,484.13	1,466,103.95	1,667,915.84	1,841,566.20	2,454,496.24	2,433,943.92	2,840,291.41	2,896,467.83		3,027,515.75
MARCH	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,744,750.86	1,913,869.17	2,357,981.36	2,492,332.71	2,744,423.08	3,069,252.58		2,933,948.83
APRIL	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30	2,411,618.87	2,040,102.35	3,237,217.98	3,227,436.01	3,507,896.86	3,744,938.58		3,750,086.33
MAY	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63	2,134,010.18	1,599,224.91	2,994,198.34	3,212,945.33	3,291,926.73	3,421,282.39		3,521,868.67
JUNE	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76	2,156,967.50	2,360,393.90	2,930,936.42	3,232,823.57	3,324,275.25	3,553,221.09		3,538,167.01
JULY	1,362,448.65	1,382,629.00	2,137,613.73	2,360,373.04	2,416,793.98	2,734,822.93	3,129,146.71	3,483,993.05	3,648,807.67	3,813,346.80		3,896,695.19
AUGUST	1,362,013.75	1,426,930.63	2,078,849.67	2,292,106.78	2,478,016.12	2,569,325.12	3,066,497.74	3,820,819.38	3,830,385.67	3,720,810.74		4,093,208.50
SEPTEMBER	1,108,696.75	1,154,750.17	1,859,837.97	1,973,873.24	2,200,742.16	2,345,325.23	2,678,714.90	3,156,189.63	3,383,838.80	3,258,277.82		3,741,486.71
Reverse Oct	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)	(1,927,211.89)	(2,054,125.46)	(2,204,142.24)	(2,670,205.56)	(3,099,181.80)	(3,192,124.17)	3,098,819.53	42,000,000.00
Accrue Sep	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	3,099,181.80	3,192,124.17	3,098,819.53		
Rebate-S.AL Laundry												
Total Tax and Penalties	\$ 13,428,794.30	\$ 14,100,814.90	\$ 19,280,692.99	\$ 23,546,995.01	\$ 25,528,656.80	\$ 26,182,774.61	\$ 33,609,030.99	\$ 36,916,460.09	\$ 39,318,581.92	\$ 40,471,699.84	\$ 6,197,639.06	\$ 42,000,000.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017 (extended to 8/31/2030)

2023-24	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
Tax Collected	\$ 3,057,301.73	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COUNTY (Judge of Probate)	15,617.69											
G/L Total	\$ 3,072,919.42											
PENALTIES***	25,900.11											
Total Tax and Penalties	\$ 3,098,819.53	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-2.92%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-2.92%	-51.63%	-67.39%	-76.32%	-80.61%	-83.74%	-86.41%	-88.18%	-89.59%	-90.77%	-91.69%	-92.36%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-5.73%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-5.73%	-52.54%	-68.67%	-77.04%	-81.25%	-84.07%	-86.65%	-88.41%	-89.76%	-90.93%	-91.90%	-92.62%

CITY OF FOLEY
LODGING TAX

100-1014-4031

Month	FY15	FY16	FY17	FY18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	Budget FY25
OCTOBER	\$ 42,539.18	\$ 56,582.20	\$ 60,431.43	\$ 80,876.30	\$ 90,736.59	\$ 76,753.78	\$ 138,952.83	\$ 146,370.76	\$ 137,453.87	\$ 131,741.42	\$ 128,963.13	\$ 141,348.16
NOVEMBER	44,138.41	53,070.76	61,123.84	66,614.27	104,553.04	81,924.83	167,220.76	136,115.09	134,765.78	123,894.55		131,054.08
DECEMBER	27,437.93	36,456.63	50,324.38	50,025.04	76,862.87	67,143.82	124,867.46	115,918.98	110,929.04	111,522.23		111,160.25
JANUARY	26,353.66	28,184.05	29,966.63	43,073.07	51,021.30	55,764.99	114,244.76	76,926.98	95,045.11	88,605.76		74,010.39
FEBRUARY	32,193.31	32,407.44	35,880.60	43,125.35	49,604.58	66,452.38	112,997.73	91,263.92	100,825.08	105,448.26		88,013.61
MARCH	45,656.34	53,080.44	71,596.10	74,032.19	77,172.22	96,915.64	111,004.06	116,976.41	136,722.49	124,281.77		112,359.97
APRIL	75,995.70	103,237.46	99,453.89	121,582.91	159,713.69	82,753.37	197,469.62	210,525.28	221,825.31	237,175.71		200,540.29
MAY	69,518.33	71,334.31	97,254.38	95,632.41	110,730.70	27,343.22	229,654.98	163,447.89	178,196.97	186,524.34		157,668.38
JUNE	105,798.21	125,021.04	129,063.83	141,370.06	153,121.26	123,402.24	247,196.10	241,370.05	223,515.76	236,128.67		232,549.19
JULY	131,847.89	136,316.86	144,309.60	181,638.46	199,794.68	181,990.01	325,028.89	286,332.08	294,647.27	291,229.73		276,353.07
AUGUST	162,445.36	173,274.48	200,849.09	225,257.72	228,023.96	208,930.23	404,766.79	381,943.37	365,264.85	328,193.90		367,854.88
SEPTEMBER	64,632.27	74,953.63	72,927.09	101,193.28	105,190.21	115,308.27	183,804.11	138,566.83	151,509.31	150,039.87		125,087.73
TOTALS	\$ 828,556.59	\$ 943,919.30	\$ 1,053,180.86	\$ 1,224,421.06	\$ 1,406,525.10	\$ 1,184,682.78	\$ 2,357,208.09	\$ 2,105,757.64	\$ 2,150,700.84	\$ 2,114,786.21	\$ 128,963.13	\$ 2,018,000.00
Reverse Oct	(42,539.18)	(56,582.20)	(60,431.43)	(80,876.30)	(90,736.59)	(76,753.78)	(138,952.83)	(146,370.76)	(137,453.87)	(131,741.42)		
Accrue Sep	56,582.20	60,431.43	80,876.30	90,736.59	76,753.78	138,952.83	146,370.76	137,453.87	131,741.42	128,963.13		
TOTAL	\$ 842,599.61	\$ 947,768.53	\$ 1,073,625.73	\$ 1,234,281.35	\$ 1,392,542.29	\$ 1,246,881.83	\$ 2,364,626.02	\$ 2,096,840.75	\$ 2,144,988.39	\$ 2,112,007.92	\$ 128,963.13	\$ 2,018,000.00

FY 2022-23	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS (G/L Balance)	\$ 128,010.46											
PENALTIES***	952.67											
NET	\$ 128,963.13	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-2.11%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-2.11%	-49.55%	-64.88%	-71.70%	-77.02%	-81.19%	-86.02%	-88.37%	-90.41%	-92.12%	-93.44%	-93.90%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-5.57%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-5.57%	-52.13%	-66.02%	-72.74%	-77.45%	-81.75%	-86.09%	-88.31%	-90.26%	-92.03%	-93.46%	-93.90%

* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

CITY OF FOLEY
RENTAL TAX

100-1014-4032

MONTH	FY 15	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	Budget FY 25
OCTOBER	\$ 17,629.98	\$ 16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 25,165.54	\$ 87,894.30	\$ 36,152.95	\$ 35,525.59	\$ 36,666.66
NOVEMBER	16,780.54	18,668.92	24,891.50	22,645.19	21,952.27	22,864.85	32,579.99	26,996.26	38,714.39	38,430.87		36,666.66
DECEMBER	15,169.56	18,377.23	24,029.13	18,324.31	20,774.29	21,655.63	32,854.12	26,264.37	33,725.50	35,853.19		36,666.66
JANUARY	15,976.57	20,309.88	23,414.87	18,312.26	22,012.85	23,007.33	172,495.54	29,306.20	34,124.19	36,781.73		36,666.66
FEBRUARY	16,269.35	18,533.98	24,176.41	18,693.85	21,230.52	22,016.78	32,172.77	31,163.54	31,946.31	37,359.07		36,666.66
MARCH	15,889.79	19,476.77	23,312.30	19,088.51	21,559.74	21,910.18	24,487.74	28,795.43	48,867.52	38,970.11		36,666.66
APRIL	25,346.50	20,620.16	24,490.65	21,249.91	23,067.91	24,031.54	22,026.10	32,349.88	38,514.15	37,238.60		36,666.66
MAY	19,143.61	19,798.55	22,110.69	20,583.59	25,949.80	20,245.37	31,111.56	35,839.43	32,341.39	38,160.00		36,666.66
JUNE	18,395.04	19,397.97	24,643.71	22,587.83	22,479.85	19,210.78	23,869.52	28,859.16	35,039.19	38,312.79		36,666.66
JULY	17,860.49	23,635.37	22,925.36	26,242.06	20,634.11	22,917.95	24,760.47	36,856.82	35,444.15	38,235.30		36,666.66
AUGUST	18,970.93	22,301.15	22,426.41	22,913.78	24,156.44	26,178.70	31,714.64	33,765.44	35,328.98	49,852.30		36,666.66
SEPTEMBER	17,656.93	20,940.23	22,511.63	22,547.30	22,899.74	23,287.04	25,016.36	37,099.77	37,685.27	40,716.35		36,666.74
Sub-Totals	\$ 215,089.29	\$ 238,752.50	\$ 279,250.63	\$ 255,177.88	\$ 267,911.72	\$ 270,459.50	\$ 477,304.38	\$ 372,461.84	\$ 489,625.34	\$ 466,063.26	\$ 35,525.59	\$ 440,000.00
Reverse Oct	\$ (17,629.98)	\$ (16,692.29)	\$ (20,317.97)	\$ (21,989.29)	\$ (21,194.20)	\$ (23,133.35)	\$ (24,215.57)	\$ (25,165.54)	\$ (87,894.30)	\$ (36,152.95)		
Accrue Sep	16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 25,016.36	\$ 87,894.30	\$ 36,152.95	\$ 35,525.59		
TOTALS	\$ 214,151.60	\$ 242,378.18	\$ 280,921.95	\$ 254,382.79	\$ 269,850.87	\$ 271,541.72	\$ 478,105.17	\$ 435,190.60	\$ 437,883.99	\$ 465,435.90	\$ 35,525.59	\$ 440,000.00

FY 2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 35,296.13											
PENALTIES***	229.46											
NET	\$ 35,525.59	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	-1.74%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-1.74%	-52.37%	-67.83%	-75.87%	-80.75%	-84.11%	-86.38%	-88.12%	-89.47%	-90.54%	-91.65%	-92.38%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	-3.11%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-3.11%	-51.56%	-67.70%	-75.78%	-80.62%	-83.85%	-86.16%	-87.89%	-89.23%	-90.31%	-91.19%	-91.93%

* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

* FY 21 - January had unprecedented tax revenues, directly from Hurricane Sally.

CITY OF FOLEY
LOCAL GAS TAX

01-4264

MONTH		FY17	FY18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	Budget FY 25
OCTOBER			\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$46,253.22	\$50,284.13	\$56,739.21	\$58,377.09	\$54,083.33
NOVEMBER			\$54,036.75	\$48,221.28	\$48,829.12	\$50,213.40	\$47,279.99	\$44,952.66	\$50,855.70		\$54,083.33
DECEMBER			\$42,813.43	\$48,686.47	\$41,800.90	\$42,533.88	\$43,287.76	\$46,732.59	\$45,548.53		\$54,083.33
JANUARY		\$40,411.73	\$35,141.07	\$47,141.00	\$40,357.61	\$42,447.94	\$44,879.79	\$46,116.63	\$45,165.38		\$54,083.33
FEBRUARY		\$44,955.25	\$41,586.61	\$46,305.12	\$42,762.25	\$43,093.44	\$42,826.83	\$42,228.29	\$45,446.84		\$54,083.33
MARCH		\$49,039.02	\$41,545.61	\$42,045.40	\$45,019.56	\$40,284.90	\$31,265.07	\$40,912.02	\$52,440.68		\$54,083.33
APRIL		\$56,689.36	\$50,619.44	\$50,383.88	\$45,365.21	\$49,731.01	\$50,424.03	\$51,059.16	\$64,984.59		\$54,083.33
MAY		\$52,906.24	\$48,216.79	\$48,480.49	\$32,962.01	\$50,221.37	\$45,468.35	\$47,625.81	\$56,510.92		\$54,083.33
JUNE		\$59,816.09	\$49,873.06	\$51,374.72	\$47,340.39	\$53,979.22	\$46,022.73	\$49,287.93	\$61,753.15		\$54,083.33
JULY		\$60,262.64	\$56,755.95	\$53,121.03	\$52,775.33	\$53,846.65	\$51,421.11	\$54,595.29	\$75,565.03		\$54,083.33
AUGUST		\$63,880.44	\$59,686.72	\$57,942.40	\$54,741.62	\$56,745.97	\$69,485.18	\$57,909.36	\$70,908.84		\$54,083.33
SEPTEMBER		\$57,770.94	\$53,574.11	\$51,105.14	\$49,344.58	\$53,525.05	\$60,937.63	\$48,709.45	\$69,298.35		\$54,083.37
TOTALS		\$485,731.71	\$586,924.93	\$589,893.09	\$552,968.41	\$583,533.90	\$579,551.69	\$580,413.32	\$695,217.22	\$58,377.09	\$649,000.00
Reverse October			(\$53,075.39)	(\$45,086.16)	(\$51,669.83)	(\$46,911.07)	(\$46,253.22)	(\$50,284.13)	(\$56,739.21)		
Accrue September		\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$46,253.22	\$50,284.13	\$56,739.21	\$58,377.09		
TOTALS		\$538,807.10	\$578,935.70	\$596,476.76	\$548,209.65	\$582,876.05	\$583,582.60	\$586,868.40	\$696,855.10	\$58,377.09	\$584,000.00

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	16.09%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	16.09%	-38.70%	-58.88%	-68.96%	-74.65%	-78.48%	-81.89%	-84.22%	-86.07%	-87.68%	-89.02%	-89.94%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	7.94%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	7.94%	-46.03%	-64.02%	-73.02%	-78.41%	-82.01%	-84.58%	-86.51%	-88.01%	-89.21%	-90.19%	-91.01%

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).

*A late payment of \$7448.16 for February 2024 was paid in April 2024. The result is an understatement to February 2024 and an overstatement to April 2024.

*A late payment of \$5718.44 for May 2024 was paid in June 2024. The result is an understatement to May 2024 and an overstatement to July 2024.

CITY OF FOLEY - BUILDING PERMIT & PLAN REVENUE
G/L Revenue Account 100-2031-4082

MONTH	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY25 Budget
OCTOBER	41,761.50	36,880.00	98,397.50	47,572.50	63,042.00	150,016.00	264,107.00	190,584.00	116,921.00	229,559.00	93,992.50	258,230.00
NOVEMBER	32,070.00	18,129.50	138,385.50	45,721.00	65,427.50	51,461.00	154,141.00	148,590.00	90,792.00	526,732.00		258,230.00
DECEMBER	17,787.00	38,522.00	79,182.00	49,338.00	73,523.50	100,696.00	183,389.50	168,965.00	80,317.00	410,860.50		258,230.00
JANUARY	21,275.50	37,254.00	204,225.00	132,683.00	63,195.00	113,054.00	132,563.00	110,377.00	100,582.00	325,482.50		258,230.00
FEBRUARY	23,292.00	32,922.50	132,272.00	69,421.00	61,553.00	95,490.50	168,645.00	245,190.00	578,552.00	350,429.00		258,230.00
MARCH	34,881.00	49,752.00	58,497.00	75,988.00	97,545.50	132,186.50	148,213.00	202,066.00	135,011.00	341,837.00		258,230.00
APRIL	15,343.50	44,202.00	37,654.00	173,492.50	58,847.00	155,568.00	190,653.00	215,070.00	111,820.93	408,972.50		258,230.00
MAY	33,507.50	37,668.00	28,122.00	134,715.00	72,420.00	109,793.00	110,561.00	109,853.00	86,619.19	268,838.00		258,230.00
JUNE	34,434.50	44,443.50	56,488.00	132,728.50	59,521.00	189,230.50	118,749.00	90,962.00	242,055.00	457,437.50		258,230.00
JULY	32,733.50	46,789.50	42,438.00	94,693.00	118,284.00	109,975.50	135,059.50	242,625.00	289,430.00	122,124.00		258,230.00
AUGUST	43,740.00	57,509.00	84,022.00	82,962.00	103,508.00	151,731.00	130,884.00	131,637.00	344,250.50	245,892.00		258,230.00
SEPTEMBER	26,324.00	64,925.00	47,159.00	72,919.00	102,568.00	61,668.50	95,012.00	190,854.00	225,728.50	146,287.00		259,470.00
PERMIT TOTALS	357,150.00	508,997.00	1,006,842.00	1,112,233.50	939,434.50	1,420,870.50	1,831,977.00	2,046,773.00	2,402,079.12	3,834,451.00	93,992.50	3,100,000.00

FY 2024

Plan Review Fee	37,828.00	33,168.00	60,349.00	35,186.00	127,617.00	185,671.00	213,424.00	186,321.00	352,150.00	475,870.00	4,881.00	200,000.00
Permits & Plan Review	37,828.00	542,165.00	1,067,191.00	1,147,419.50	1,067,051.50	1,606,541.50	2,045,401.00	2,233,094.00	2,754,229.12	4,310,321.00	98,873.50	3,300,000.00

ACTUALS	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
% of +/- Current Month	-59.06%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-59.06%	-87.57%	-91.95%	-93.70%	-94.90%	-95.70%	-96.38%	-96.72%	-97.17%	-97.27%	-97.45%	-97.55%

BUDGET	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
% of +/- Current Month	-63.60%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-63.60%	-81.80%	-87.87%	-90.90%	-92.72%	-93.93%	-94.80%	-95.45%	-95.96%	-96.36%	-96.69%	-96.97%