



March 24, 2022

Chad Christian, PE
City Engineer
City of Foley
PO Box 1750
Foley, AL 36536

**RE: Grant Assistance
City of Foley**

Dear Chad:

Thank you for the opportunity to work with the City of Foley. Yellowhammer Engineering, LLC is pleased to offer the following services to provide grant assistance for potential improvements in Foley, Alabama. As the City of Foley continues to grow and as construction costs continue to rise, the City will need to find ways to help fund upcoming and needed capital projects and other improvements. This proposal will allow us to assist you in identifying and evaluating those projects and needs, and we will assist the City with grant pursuits and writing to help secure the funding.

SECTION A – PROJECT UNDERSTANDING

The City of Foley is engaging with multiple consultants to assist the City's grants staff, engineering staff, and City Administrator to research and identify various grant programs applicable to upcoming potential City projects. Yellowhammer Engineering, LLC has the design experience needed to help evaluate any projects needed and the governmental experience, especially in grant programs, to assist the City of Foley in this process. The City of Foley wants to work with Yellowhammer Engineering, LLC and begin to identify projects in the near future.

TASK 1: GRANT ASSISTANCE

Yellowhammer Engineering will provide the following action items to assist the City of Foley:

- a. Meet with the City to kick-off our services and discuss expectations, schedules, and goals
- b. Discuss with City staff any future plans for growth and expansion and discuss identified upcoming capital improvement projects and current funding in place, if any; also help the City identify any new improvement projects needed
- c. Discuss with City staff any recent or ongoing issues with existing infrastructure and roadways, and help develop preliminary plans and concepts to correct these problems
- d. Determine preliminary cost estimates for any identified improvements needed
- e. Research grant programs and reach out to our grant contacts to discuss all opportunities available
- f. Work with the City for grant writing and assist in submitting for grants identified

SECTION B – FEES

Yellowhammer Engineering, LLC will provide the following tasks at the not to exceed fee provided and all tasks will be hourly. Attached to this proposal, please find our rate schedule outlining our hourly rates.

Task 1:	Grant Assistance	\$25,000.00
ESTIMATED TOTAL		\$25,000.00 (Hourly, NTE)

TERMS AND CONDITIONS

In consideration of the engineering services provided by Yellowhammer Engineering, L.L.C., CLIENT (City of Foley) agrees to pay in addition to the invoice amount, interest at the rate of 1.5% per month (18% APR) for all balances outstanding for more than thirty (30) days from the invoice date, said interest to be calculated retroactively to the invoice date. In the event that Yellowhammer Engineering, L.L.C. prevails in any litigation brought with respect to any dispute that may arise out of or in connection with this Contract, CLIENT agrees to pay reasonable attorney's fees and expenses of Yellowhammer Engineering, L.L.C. associated with said litigation. In the event the CLIENT prevails in any such litigation, Yellowhammer Engineering, L.L.C. agrees to pay reasonable attorney's fees and expenses of the CLIENT associated with said litigation.

RESTRICTION OF USE

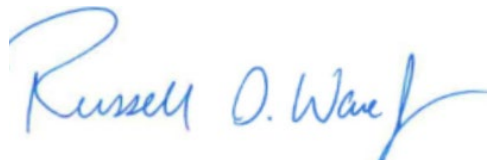
This proposal includes information that shall not be disclosed outside of the CLIENT and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offer, or as a result of, or in connection with, the submission of this information, CLIENT shall have the right to duplicate, use, or disclose the information to the extent provided in the resulting contract. This restriction does not limit CLIENT's right to use information contained in this proposal if it is obtained from another source without restriction. The information subject to this restriction is contained on all pages of this proposal.

AUTHORIZATION

If this proposal meets with your approval, please execute the proposal below and return one (1) original to our office. Receipt of the executed proposal will serve as our authorization to proceed.

Thank you again for this opportunity and we look forward to working with the City of Foley. If any additional services are needed, they can be provided at the hourly rates attached. Please call if you have any questions or if you would like to discuss our proposal.

Sincerely,



Russell D. Ware, Jr., P.E.
President

Attachments: Rate Schedule

The foregoing contract with Yellowhammer Engineering, L.L.C. is accepted:

Print Individual Firm or Corporation Name

Signature of Authorized Representative

Date

Print Name of Authorized Representative and Title



**Grant Assistance
City of Foley**

**RATE SCHEDULE
Through December 31, 2022**

Principal	\$255/hr
Manager	\$200/hr
Project Manager	\$170/hr
Staff Engineer	\$135/hr
Engineer Intern	\$110/hr
Draftsman	\$90/hr
Construction Inspector	\$85/hr
Administrative Assistant	\$65/hr
2-Man Survey Crew	\$120/hr
3-Man Survey Crew	\$175/hr
4-Man Survey Crew	\$215/hr

Reimbursement Notes:

1. Out of pocket expenses shall be billed at cost.
2. Mileage outside the Tuscaloosa and Northport city limits shall be reimbursed at \$0.60 per mile.
3. Sub-consultants billed through Yellowhammer Engineering, LLC shall be subject to an additional 10% administrative fee.