CITY OF FOLEY - SALES TAX

01-4260

Prelimiarny

MONTH	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	Budget FY18	
OCTOBER	755,827.91	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	$ 1,836,105.12	
NOVEMBER	765,752.98	758,142.93	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	1,904,602.67	
DECEMBER	788,727.79	795,880.48	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	1,945,054.29	
JANUARY	895,574.07	874,597.48	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,191,172.09	
FEBRUARY	653,800.20	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95	1,594,947.13	
MARCH	677,550.41	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,643,157.78	Res 18-1123
APRIL	905,812.19	977,086.72	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30	2,187,300.37	reduced May
MAY	857,361.15	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63	1,202,120.55	budget $536,500
JUNE	878,415.67	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76	2,055,799.72	Res 18-1133
JULY	1,027,446.13	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73		2,352,005.41	increased June thru
AUGUST	1,047,194.44	958,497.52	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67		2,354,005.17	September budgets
SEPTEMBER	813,008.37	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97		2,302,229.70	$75,000 each
Reverse Oct	(755,827.91)	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)			
Accrue Sep	776,008.43	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88			
Rebate-S.AL La	(71,373.23)			(6,174.78)								
TOTALS	$ 10,015,278.60	$ 10,075,681.45	$ 10,959,261.25	$ 11,397,278.33	$ 12,023,754.49	$ 12,699,429.60	$ 13,428,794.30	$ 14,100,814.90	$ 19,280,692.99	$ 16,797,329.94	$ 23,568,500.00	

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017

2017-18	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
STATE	$ 1,798,523.99	$ 1,728,777.43	$ 1,828,582.38	$ 2,087,660.49	$ 1,460,993.82	$ 1,637,088.36	$ 2,257,290.00	$ 1,872,196.15	$ 2,067,250.95			
COUNTY	5,375.89	9,806.09	4,677.68	5,893.53	5,110.13	5,751.46	8,716.30	7,318.48	6,316.81			
	$ 1,803,899.88	$ 1,738,583.52	$ 1,833,260.06	$ 2,093,554.02	$ 1,466,103.95	$ 1,642,839.82	$ 2,266,006.30	$ 1,879,514.63	$ 2,073,567.76	$ -	$ -	$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	59.17%	47.89%	52.70%	54.79%	48.92%	61.98%	11.89%	4.89%	11.72%	-100.00%	-100.00%	-100.00%
% of +/- YTD	59.17%	53.42%	53.17%	53.62%	52.83%	54.18%	44.55%	37.89%	34.02%	14.49%	0.28%	-12.88%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	-1.75%	-8.72%	-5.75%	-4.46%	-8.08%	-0.02%	3.60%	56.35%	0.86%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-1.75%	-5.30%	-5.45%	-5.18%	-5.66%	-4.83%	-3.44%	1.51%	1.43%	-11.18%	-21.01%	-28.73%

* NOTE: SALES TAX TEMPORARY RATE INCREASE FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

Comparison without temporary sales tax

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	6.11%	-1.41%	1.80%	3.19%	-0.72%	7.98%	11.89%	4.89%	11.72%	-100.00%	-100.00%	-100.00%
% of +/- YTD	6.11%	2.28%	2.12%	2.42%	1.89%	2.79%	4.29%	4.36%	5.22%	-7.21%	-16.77%	-23.79%

1% Temporary Sales Tax - Cumulative Totals

	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
FY2017	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	726,498.61
FY2018	601,299.96	579,527.84	611,086.69	697,851.34	488,701.32	547,613.27	755,335.43	626,504.88	691,189.25	-	-	-
FY2019												
FY2020												
FY2021												
Cumulative	9,622,113.79											

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CITY OF FOLEY - LODGING TAX

01-4261

	FY08	FY09	FY10	FY11	FY 12	FY 13	* FY14	FY15	FY16	FY17	FY18	*Preliminary* BUDGET FY 18
OCTOBER	$ 21,792.90	$ 16,814.86	$ 16,516.92	$ 22,110.78	$ 16,272.06	$ 18,348.68	$ 19,193.53	$ 42,539.18	$ 56,582.20	$ 60,431.43	$ 80,876.30	$ 78,802.14
NOVEMBER	22,586.13	16,670.82	17,404.54	19,113.96	16,684.71	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27	79,705.03
DECEMBER	18,262.16	13,731.84	15,273.34	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04	65,622.62
JANUARY	13,520.00	11,031.33	10,690.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07	39,076.26
FEBRUARY	14,318.91	11,816.35	11,025.39	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35	46,788.04
MARCH	19,023.93	14,644.49	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19	93,360.78
APRIL	31,271.05	21,521.31	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91	129,687.14
MAY	25,197.16	17,115.14	22,218.84	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38	95,632.41	126,818.99
JUNE	35,839.28	26,055.25	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83	141,370.06	168,298.28
JULY	40,309.92	38,992.64	43,180.46	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60		188,178.65
AUGUST	50,883.18	51,703.29	50,242.26	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09		261,905.73
SEPTEMBER	27,966.62	24,291.14	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09		121,756.34
TOTALS	$ 320,971.24	$ 264,388.46	$ 281,240.03	$ 316,847.19	$ 345,027.77	$ 371,810.59	$ 739,569.42	$ 828,556.59	$ 943,919.30	$ 1,053,180.86	$ 716,331.60	$ 1,400,000.00
Reverse Oct			(17,885.76)	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)		
Accrue Sep		17,274.22	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43	80,876.30		
Audited Total		$ 282,274.22	$ 285,465.05	$ 311,008.47	$ 347,104.39	$ 372,655.44	$ 762,915.07	$ 842,599.61	$ 947,768.53	$ 1,073,625.73	$ 716,331.60	

FY 2017-18	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	$ 80,876.30	$ 66,614.27	$ 50,025.04	$ 43,073.07	$ 43,125.35	$ 74,032.19	$ 121,582.91	$ 95,632.41	$ 141,370.06			
LESS FEE	(193.75)	(558.00)	(434.00)	(279.00)	(325.50)	(248.00)	(209.25)	(209.25)	(255.75)			
NET	$ 80,682.55	$ 66,056.27	$ 49,591.04	$ 42,794.07	$ 42,799.85	$ 73,784.19	$ 121,373.66	$ 95,423.16	$ 141,114.31	$ -	$ -	$ -
ACTUALS												
% of +/- Current Month	33.83%	8.98%	-0.59%	43.74%	20.19%	3.40%	22.25%	-1.67%	9.53%	-100.00%	-100.00%	-100.00%
% of +/- YTD	33.83%	21.34%	14.92%	19.19%	19.34%	15.65%	17.26%	13.62%	12.79%	-8.09%	-26.92%	-33.28%
BUDGET												
% of +/- Curren	2.63%	-16.42%	-23.77%	10.23%	-7.83%	-20.70%	-6.25%	-24.59%	-16.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	2.63%	-6.95%	-11.87%	-8.59%	-8.48%	-11.31%	-10.08%	-12.87%	-13.50%	-29.52%	-43.96%	-48.83%

CITY OF FOLEY - RENTAL TAX

01-4262

	FY 08	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17	FY 18	*Prelimiarny* BUDGET FY18
OCTOBER	$ 16,426.15	$ 16,897.15	$ 15,033.60	$ 14,458.72	$ 15,150.38	$ 17,726.00	$ 18,454.59	$ 17,629.98	$ 16,692.29	$ 20,317.97	$ 21,989.29	$ 20,251.29
NOVEMBER	17,318.44	17,267.72	15,162.19	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	24,891.50	22,645.19	24,809.81
DECEMBER	13,348.81	16,424.07	13,148.61	12,520.00	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	24,029.13	18,324.31	23,950.27
JANUARY	15,537.46	15,861.27	15,096.28	13,932.87	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	23,414.87	18,312.26	23,338.03
FEBRUARY	17,631.19	15,638.78	13,765.97	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	24,176.41	18,693.85	24,097.07
MARCH	28,616.09	14,841.00	13,313.38	14,034.47	14,013.00	15,560.17	17,022.61	15,889.79	19,476.77	23,312.30	19,088.51	23,235.79
APRIL	33,033.12	15,171.39	13,811.84	13,641.26	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	24,490.65	21,249.91	24,410.27
MAY	23,267.07	15,587.99	13,328.69	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	22,110.69	20,583.59	22,038.13
JUNE	15,871.38	14,812.54	13,452.52	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,643.71	22,587.83	24,562.83
JULY	18,022.12	16,134.80	15,903.23	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	22,925.36	-	22,850.12
AUGUST	19,408.98	15,305.09	14,999.69	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	22,426.41	-	22,352.81
SEPTEMBER	18,722.73	13,998.89	13,792.43	13,094.40	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,511.63	-	24,103.58
Sub-Totals	$ 237,203.54	$ 187,940.69	$ 170,808.43	$ 170,490.64	$ 199,798.54	$ 209,508.34	$ 214,745.87	$ 215,089.29	$ 238,752.50	$ 279,250.63	$ 183,474.74	$ 280,000.00
Reverse Oct		first year	(15,308.43)	(14,458.72)	(15,150.38)	(17,726.00)	(18,454.59)	$ (17,629.98)	$ (16,692.29)	$ (20,317.97)	$ -	
Accrue Sep		15,308.43	14,458.72	15,150.38	17,726.00	18,454.59	17,629.98	16,692.29	$ 20,317.97	$ 21,989.29	$ -	
Accrued Totals		$ 203,249.12	$ 169,958.72	$ 171,182.30	$ 202,374.16	$ 210,236.93	$ 213,921.26	$ 214,151.60	$ 242,378.18	$ 280,921.95	$ 183,474.74	$ 280,000.00

FY 2017-18	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	$ 21,989.29	$ 22,645.19	$ 18,324.31	$ 18,312.26	$ 18,693.85	$ 19,088.51	$ 21,249.91	$ 20,583.59	$ 22,587.83			
LESS FEE	(1,432.29)	(1,334.16)	(1,281.84)	(1,092.18)	(1,327.62)	(1,262.22)	(1,229.52)	(1,242.60)	(1,281.84)			
NET	$ 20,557.00	$ 21,311.03	$ 17,042.47	$ 17,220.08	$ 17,366.23	$ 17,826.29	$ 20,020.39	$ 19,340.99	$ 21,305.99	$ -	$ -	$ -
ACTUALS												
% of +/- Curren	8.23%	-9.02%	-23.74%	-21.79%	-22.68%	-18.12%	-13.23%	-6.91%	-8.34%	-100.00%	-100.00%	-100.00%
% of +/- YTD	8.23%	-1.27%	-9.07%	-12.28%	-14.44%	-15.05%	-14.78%	-13.85%	-13.20%	-21.70%	-28.54%	-34.69%
BUDGET												
% of +/- Curren	8.58%	-8.72%	-23.49%	-21.53%	-22.42%	-17.85%	-12.95%	-6.60%	-8.04%	-100.00%	-100.00%	-100.00%
% of +/- YTD	8.58%	-0.95%	-8.77%	-12.00%	-14.15%	-14.77%	-14.50%	-13.56%	-12.92%	-21.44%	-28.30%	-34.47%

COPY: (9) JOHN KONIAR
MIKE THOMPSON/KATY TAYLOR/SANDRA PATE
SUE STEIGERWALD/JOE BOUZAN
JEFF ROUZIE/LA DONNA HINESLEY/FILE

CITY OF FOLEY GASOLINE TAX
FY 2016-17

	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22						
October		$53,075.39										
November		$54,036.75										
December		$42,813.43										
January	$40,411.73	$35,141.07										
February	$44,955.25	$41,586.61										
March	$49,039.02	$41,545.61										
April	$56,689.36	$50,619.44										
May	$52,906.24	$48,216.79										
June	$59,816.09	$49,873.06										
July	$60,262.64											
August	$63,880.44											
September	$57,770.94											
Total	$485,731.71											

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of $10,583.42 issued in January 2018 due to an overpayment in October for September sales.
This causes the January 2018 collections to be understated by $10,583.42 (and the October 2017 collections to be overstated by the same amount).

FY 17/18 ACTUALS % OF +/-	**OCT**	**NOV**	**DEC**	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUNE**	**JULY**	**AUG**	**SEPT**
MONTH	#DIV/0!	#DIV/0!	#DIV/0!	-13.04%	-7.49%	-15.28%	-10.71%	-8.86%	-16.62%	-100.00%	-100.00%	-100.00%
YTD	#DIV/0!	#DIV/0!	#DIV/0!	357.95%	165.50%	99.54%	66.84%	50.42%	37.22%	14.51%	-2.58%	-14.17%