



January 23, 2026

City of Foley

200 West Laurel Avenue - Suite 225
Foley, Alabama 36535

Attn: Mr. Buford King

Re: Proposal for Construction Materials Testing

Foley Safe Room
1013 Juniper Street
Foley, Alabama

Dear Mr. King:

GeoCon Engineering & Materials Testing, Inc. appreciates the opportunity to provide a proposal for Special Inspections and Construction Materials Testing for the new Safe Room in Foley, Alabama.

Project Description

We understand that the new safe room will include a single-story building with CMU load bearing walls and a concrete floor slab. The project also includes related driveway and parking areas.

Requested Scope of Services

We understand that our scope of testing services will cover the following:

- Earthwork monitoring, proof-roll observations, and soil compaction/density testing
- Footing/Slab observation and inspections - to include reinforcing steel (rebar) placement inspections and soil bearing capacity testing
- Cast In-place Concrete - to include slump, air content, concrete temperature, and compressive strength testing. Testing for this section includes all structural concrete components (footings, slabs and walls)
- Masonry Testing and Inspections. This section includes rebar placement inspections
- Structural Steel Inspections, includes AWS welding and bolt torque inspections

Fee Estimate

We anticipate that testing will be performed on an on-call basis for this project. For estimating purposes, we recommend that you budget **\$18,000.00** for the above described construction materials testing and site work observations. We will only invoice for actual services rendered (i.e. time, test, etc.). The client should note that the final cost of testing services is dependent on the contractors' daily schedule and weather conditions. However, we will not exceed this amount without proper authorization from the client. Our unit rates for this project are listed below and a breakdown of our anticipated unit quantities are attached.

Unit Fee Schedule

1. Engineering Technician	\$ 80.00/hour
2. Engineering Technician (Overtime)	\$ 115.00/hour
3. Special Inspector	\$ 90.00/hour
4. Special Inspector (Overtime)	\$ 130.00/hour
5. Standard Soil Proctor Test	\$ 140.00/test
6. Soil Classification	\$ 140.00/test
7. Modified Agg Base Proctor Test	\$ 405.00/test
8. Aggregate Base Classification	\$ 155.00/test
9. Field Nuclear Density Reading (compaction test)	\$ 23.00/test
10. Compression Test of Concrete Cylinders/Cubes – Lab	\$ 12.00/test
11. Clerical	\$ 80.00/hour
12. Materials Specialist	\$ 140.00/hour
13. Project Geotechnical Engineer	\$ 180.00/hour
14. AWS Welding Inspector	\$ 150.00/hour
15. Trip Charge	\$ 30.00/trip

Note: Trip charge includes mileage and a minimum. of 3 hours per trip. Overtime rate is for weekends, major holidays and work prior to 6:00 am or after 5:00 pm. We can provide a cost for services not included above at your request.

Scheduling

We anticipate that the site contractor will be responsible for scheduling testing services. We ask that a 24 hour notice be given for testing and inspection services. Scheduling of services would be done through either our office and/or the field technician on-site once the project commences. The primary GeoCon contact would be Mr. David Rachel (251-947-1035).

Testing Standards

Our work on this project would be completed in general accordance with applicable ASTM standards and with generally accepted current standards of geotechnical engineering practices. We maintain general and professional liability insurance in amounts typically acceptable for similar projects. A copy of our insurance certificate can be obtained at your request.

Authorization

We thank you for allowing *GeoCon* the opportunity of providing a proposal for this project. Attached to this proposal is our Terms & Conditions sheet that governs our work. To authorize us to provide the proposed testing services based on the above proposed budget, please sign the below authorization form.

Please feel free to contact our office if you have any questions or if you need any additional information.

Sincerely,

GeoCon, Inc.



David A. Rachel
President

Proposal Authorization Form

Please Print

Accepted By: _____

Entity: _____

Signature: _____

Mailing Address: _____

Report will be addressed to: _____

Provide email address of all entities that should receive a copy of the report:

Invoicing Address: _____

Email Address: _____

Contact Number: _____

Location:

Proposal Amount: \$18,000.00

Date: _____

Proposed amount is only valid for 60 days unless executed.

TERMS AND CONDITIONS

SERVICES TO BE PROVIDED. GeoCon Engineering & Material Testing, Inc. (hereinafter GeoCon) is an independent consultant and agrees to provide Client, for its sole benefit and exclusive use, consulting services set forth in our proposal.

PAYMENT TERMS. Client agrees to pay our invoice upon receipt. If payment is not received within 30 days from the invoice date, Client agrees to pay a service charge on the past due amount at a rate of 1.5% per month, and GeoCon reserves the right to suspend all work until payment is received. No deduction shall be made from our invoice on account of liquidated damages or other sums withheld from payments to contractors or others.

TERMINATION. Either party may terminate this Agreement without cause upon 20 days advance notice in writing. In the event Client requests termination prior to completion of the proposed services. Client agrees to pay GeoCon for all costs incurred plus reasonable charges associated with termination of the work.

PROFESSIONAL LIABILITY. Notwithstanding any other provision of this Agreement, the Engineer's and GeoCon's total liability to the Owner for any loss or damages from claims arising out of or in connection with this Agreement from any cause including the Engineer's strict liability, breach of contract, or professional negligence, errors and omissions (whether claimed in tort, contract, strict liability, nuisance, by statute or otherwise) shall not exceed the lesser of the total contract price of this Agreement or the proceeds paid under Engineer's liability insurance in effect at the time such claims are made. The Owner hereby releases the Engineer from any liability exceeding such amount. In no event shall either party to this Agreement be liable to the other for special, indirect, incidental or consequential damages, whether or not such damages were foreseeable at the time of the commencement of the work under this Agreement.

SITE OPERATIONS. Client will arrange for right-of-entry to all applicable properties for the purpose of performing studies, tests and evaluations pursuant to the agreed services. Client represents that it possesses necessary permits and licenses required for its activities at the site.

OWNERSHIP AND USE OF PROJECT DOCUMENTS. All documents are instruments of service in respect to the Services, and Engineer shall retain an ownership and proprietary property interest therein (including the right of reuse at the discretion of the Engineer) whether or not the Services are completed. Client may make and retain copies of documents for information and reference in connection with the services by Client. Such documents are not intended or represented to be suitable for reuse by Client or others on extensions of the services or on any other project. Any such reuse or modification without written verification or adaptation by Engineer, as appropriate for the specific purpose intended, will be at Client's sole risk and without liability or legal exposure to Engineer or to Engineer's consultants. Client shall indemnify and hold harmless Engineer and Engineer's consultants from all claims. Damages, and expenses including attorneys' fees arising out of or resulting therefrom.

ADDITIONAL SERVICES OF CONSULTANT. If authorized in writing by the Client, GeoCon shall furnish additional services that are not considered as an integral part of the Scope of Services outlined in the Proposal Acceptance Sheet. Under this Agreement, all costs for additional services will be negotiated as to activities and compensation. In addition, it is possible that unforeseen conditions may be encountered that could substantially alter the original scope of services. If this occurs, GeoCon will promptly notify and consult with Client and any additional services will be negotiated.

ASSIGNABILITY. GeoCon shall not assign any interest on this Agreement, and shall not transfer any interest in the same (whether by assignment or novation) without the prior written consent of the Client; provided, however, that claims for money by GeoCon against Client under this Agreement may be assigned to a bank, trust company, or other financial institution without such approval. Written notice of any such assignment or transfer shall be promptly furnished to the Client.

SERVICES TO BE CONFIDENTIAL. All services, including opinions, designs, drawings, plans, specifications, reports and other services and information, to be furnished by GeoCon under this Agreement are confidential and shall not be divulged, in whole or in part, to any person, other than to duly authorized representatives of the Client, without prior written approval of the Client, except by testimony under oath in a judicial proceeding or as otherwise required by law. GeoCon shall take all necessary steps to ensure that no member of its organization divulges any such information except as may be required by law.

CLAIMS. The parties agree to attempt to resolve any dispute without resort to litigation. However, in the event a claim is made that results in litigation, and the claimant does not prevail at trial, then the claimant shall pay all costs incurred in defending the claim, including reasonable attorney's fees. The claim will be considered proven if the judgment obtained and retained through any applicable appeal is at least ten percent greater than the sum offered to resolve the matter prior to the commencement of trial.

SEVERABILITY. It is understood and agreed by the parties hereto, that if any part, term or provisions of this Agreement is held by any court of competent jurisdiction to be illegal or in conflict with any applicable law, the validity of the remaining portion or portions of this Agreement shall not be affected and the rights and obligations of the parties shall be construed and enforced as if the Agreement did not contain the particular part, term or provision held to be invalid.

SURVIVAL. All obligations arising prior to the termination of this Agreement and all provisions of this Agreement allocating responsibility or liability between Client and GEOCON shall survive the completion of the services and the termination of this Agreement.

INTEGRATION. This Agreement, the attached documents and those incorporated herein constitute the entire Agreement between the parties and cannot be changed except by a written instrument signed by both parties.

GOVERNING LAW. This Agreement shall be governed in all respects by the laws of the State of Alabama and venue shall be in Baldwin County, Alabama