



Consolidated Storage Companies, Inc.



225 Main Street Tatamy, PA 18085
www.equipto.com www.adapto.com
 Equipto Inside Sales Support: 800.323.0801 Adapto Inside Sales Support: 800.923.2786
 Fax: 888.859.2121

Quote Number: CS85921
Project No.: 14-120 A
Opportunity Name: Vault Storage, City Clerk's Office
Quote Description: Manual Mobile Aisle

Bill To: 148312

City of Foley
 PO Box 400
 Foley, Alabama 36536-0400
 (251) 943-1545
 (251) 952-4014

Sales Rep: Kelly Kellams

Ship To:

City of Foley
 407 E Laurel Ave
 Foley, Alabama 36536-0400

Inside Sales Rep: Donna Baney

Qty:	Item #:	Description:	Ext. Weight:	Color:	List Price:	Disc:	Net Price:	Ext. Net Price:
Group 1		MOBILE AISLE MATERIAL						
6	613632	CARRIAGE, STARTER 36 X 3' MAN	712	Mobile Aisle Only	\$1,530.04	54.50%	\$696.17	\$4,177.02
-6	1024293-001	CARR., MID-SUPP 36" WIDE	-68	Galvanized	\$45.62	54.50%	-\$20.76	-\$124.56
-48	914515H	SCREW, HEX WSHR HD TYPE F PREF 1/4-2X1/2LG THD CUTTING- cons	-1	Non Paint item	\$0.28	54.50%	-\$0.13	-\$6.24
8	631060	TRACK, SECTION ASY 6 FT	386	Mobile Aisle Only	\$295.82	54.50%	\$134.60	\$1,076.80
8	631001	TRACK, END STOP KIT	1	Mobile Aisle Only	\$6.74	54.50%	\$3.07	\$24.56
4	625060	RAMP ASSY 12"W X 6'	120	Mobile Aisle Only	\$99.64	54.50%	\$45.34	\$181.36
2	621200	RAMP ASSY 12"W END COVER	2	Mobile Aisle Only	\$8.01	54.50%	\$3.64	\$7.28
9	632012	DECK ASY, TUFFDECK, 2FT SPACING 4FT LONG	153	Mobile Aisle Only	\$105.30	54.50%	\$47.91	\$431.19
3	620005	DECK SKIRTING - 6FT	20	Mobile Aisle Only	\$22.44	54.50%	\$10.21	\$30.63

6	623680SH	ENDPANEL 36 X 85 MAN STEEL ENDPANEL	721	No color Selected	\$777.80	54.50%	\$353.90	\$2,123.40
6	621001	ENDPANEL BRACE ASSEMBLY	6	Galvanized	\$9.55	54.50%	\$4.35	\$26.10
6	620036	FINISHED ENDCOVER ASY 36W	24	Mobile Aisle Only	\$26.97	54.50%	\$12.27	\$73.62
12	621201V	V-GRIP SHELVING BRACKETS ONE SHELVING END	10	Mobile Aisle Only	\$28.21	54.50%	\$12.84	\$154.08
12	621202V	V-GRIP BACK-TO-BACK SHVG BKT ONE SHELVING END	9	Mobile Aisle Only	\$27.78	54.50%	\$12.64	\$151.68

MOBILE AISLE MATERIAL

Group 2		A & B SHELVING MATERIAL						
56	5007	VG Upright - 7' 84" x 1-5/8"	371	Standard Smooth Office Gray	\$23.46	54.50%	\$10.67	\$597.52
9	7588G-2	VG Back Panel Assembly 34-7/16" Wide	190	Standard Smooth Office Gray	\$74.28	54.50%	\$33.80	\$304.20
4	6796G-2	VG End Panel Assembly 10-3/8" for 12"D Shelving	25	Standard Smooth Office Gray	\$33.16	54.50%	\$15.09	\$60.36
24	6797G-2	VG End Panel Assembly 16-3/8" for 18"D Shelving	230	Standard Smooth Office Gray	\$41.83	54.50%	\$19.03	\$456.72
24	6230	VG Shelf - 12" x 36"	180	Standard Smooth Office Gray	\$25.25	54.50%	\$11.49	\$275.76
90	6231	VG Shelf - 18" x 36"	961	Standard Smooth Office Gray	\$30.38	54.50%	\$13.82	\$1,243.80
2	18035	Shelving Door & Frame Pack 36" x 84-1/8"	133	Standard Smooth Office Gray	\$452.50	54.50%	\$205.89	\$411.78
2	18035HW	Hardware Pack - 18035	2	Non Paint item	\$51.93	54.50%	\$23.63	\$47.26
-18	10388	Back Panel Bracket	-2	Plated	\$0.84	54.50%	-\$0.38	-\$6.84
4	190317A	VG Seismic Floor Anchor 3-5/8" x 3-9/64"	2	Standard Smooth Office Gray	\$9.66	54.50%	\$4.40	\$17.60
2	190319A	LH Corner Floor Anchor - VG 2-5/8" x 3-9/64"	1	Standard Smooth Office Gray	\$9.66	54.50%	\$4.40	\$8.80
2	190320A	RH Corner Floor Anchor - VG 2-5/8" x 3-9/64"	1	Standard Smooth Office Gray	\$9.66	54.50%	\$4.40	\$8.80

A & B SHELVING MATERIAL

List Price Total: \$25,831.02

Net Price Total: \$11,752.68

Miscellaneous

Installation Charges \$6,600.00

Wt. Lbs/Freight Charges - Estimated \$1,017.90

Total Misc Charges: \$7,617.90

Quote Total: \$19,370.58

Total Weight: 4192 lbs

The Shaded items are Open Market, non-GSA Contracted items.

Leadtime:

Notes

Quote Creator: Donna Baney

Carrier

Freight Terms

Prepay/Add (FOB Origin)

Special Shipping Instructions

***All end panels and back panels on Closed Shelving Units will be Smooth Reflective White regardless of the color you choose for the unit. If you would like your panels painted a color other than white you must request this change.**

***To assure accuracy and timely processing of an order, the Quote number must be referenced on the PO.**

Draft Quotes are to be used for estimated pricing only. For a valid quote, please contact Inside Sales Support or your Sales Rep before submitting an order.

Acceptance of Quotation and Purchase Order is subject to Credit Approval.

GSA Contract No.: GS-27F-5057C

Schedule No. 71 III

SIN 71-310

Maximum Order: \$100,000.00/Minimum Order: \$100.00

Contract Expires: 3/31/2015

Price Effective: 10/1/2010

Delivery Time: 21-45 days ARO

Schedule No. 71 I

SIN 711-7

Description: Mobile Aisle

Maximum Order: \$100,000.00/Minimum Order: \$100.00

Contract Expires: 3/31/2015

Price Effective: 10/1/2010

Delivery time: 21-45 days ARO

SIN 711-95

Description: Office Furniture Installation Services

Maximum Order: \$500/Minimum Order: \$100.00

Business Size: Small Business

Payment Terms: Net 30 Days

CAGE Code: 31RJ2

DUNS No.: 056607708

TIN: 25-1837347

Geographic Coverage: 48 Contiguous US and WDC

Government Commercial Credit Card is accepted payment

Payment Remittance Address: Consolidated Storage Companies, Inc. C/O Wells Fargo Business Credit PO Box 202056 Dallas, TX 75320-2056

ACH Information: Wells Fargo Bank, N.A. San Francisco, CA

Routing (ABA) #:121000248 Account #: 4121418198

This proposal is based upon current contract pricing and any modifications in effect at this time. In addition, the quote may include installation as a separate line item, which is not contract-covered. Products will be invoice at time of shipment. Installation will be billed after installation is completed.

Installation fees must be listed as a separate line item on all Purchase Orders.

If there are any non-contract items included in this quote, they will be shaded in Gray. All contract terms and conditions will apply.



Consolidated Storage Companies, Inc.

Standard Terms and Conditions

Order Pricing and Changes:

Order Pricing

Commercial List Prices are published and can be obtained online at EQUIPTO's website: www.equipto.com Commercial List Prices are quoted in US Dollars and are subject to change without notice. CSCI (EQUIPTO/Adapto) reserves the right, at any time, to pass on any surcharges or impose purchase restrictions or limits.

Order Deposits

CSCI (EQUIPTO/Adapto) may require customers to place up to a 20% deposit for large orders.

All sales are FOB Origin (Tatamy, PA). Pricing is valid for (30) days from the date of the quote. Orders must ship within (60) days from receipt of order or CSCI (EQUIPTO/Adapto) reserves the right to apply a price escalation and/or commodity surcharge to cover any additional costs incurred as a result of an order delay. If our quotation is rendered to any buyer located in a state where the seller is required to pay a sales, use or occupational tax, that said tax will be added to the price and rendered as part of the invoiced price. The possession of this quotation does not constitute an offer to sell. A *minimum order value of \$250.00 List Price, plus shipping is required.

**Orders less than \$250.00 List Price will be subject to an additional \$25.00 net processing fee.*

Carrier Surcharges

Transportation carriers may impose surcharges that can vary by carrier and may change at the carrier's discretion. CSCI (EQUIPTO/Adapto) will pass on these transportation surcharges to the customer as they are applied.

Order Changes

No changes to an order will be permitted once a Customer Purchase Order has been acknowledged, without prior written approval from CSCI (EQUIPTO/Adapto). Ship dates will be established within (2) Business Days after order entry.

Changes and Charges may apply to the following circumstances:

- a. Any change to a scheduled ship date will require a re-quote of any assessed commodity surcharge. The assessed commodity surcharge will be the rate in effect at the time of actual month shipped.
- b. Order changes will be permitted within (7) Business Days from the date of order acknowledgment. Any order change requests after (7) Business Days may be subject to additional charges and fees.
- c. Cancellation requests beyond the (7) Business Days from date of order acknowledgement will be subject to a minimum 50% or more, cancellation charge based on the net value of the order.
- d. Color Change requests may be made within the permitted (7) Business Days from date of order acknowledgement. Beyond (7) Business Days is subject to added charges and fees.
- e. Additions or deletions, including specification changes or reconfigurations of products on order, will be subject to associated engineering time, installation modifications, parts list revisions, and incremental freight. No changes will be permitted without a new Purchase Order indicating a new ship date, and applicable change order charges.
- f. All changes will be billed at the following rates: Additional parts quoted will be billed at current List Pricing and Commodity Surcharge level in effect at the time of change. Discounts will be applied at the original discount level for changes made prior to shipment, and changes after shipment will be quoted at the standard distributor discount, regardless of the discount on the original job. Deletion of parts will be subject to a minimum 50% cancellation charge, depending on the stage of production. If contracted volume (Dollar Value) is less, discount levels may be adjusted. Engineering hours will be billed at \$80.00/hour. Installation will be billed based upon change order requirements.
- g. If the equipment has been built and the order is placed on Hold, the purchaser is responsible for taking scheduled delivery of product and obtaining required storage for the product.

Engineering Changes

Additional engineering charges (Hourly Rates) may apply to customer changes that are requested after an order has been accepted and processed by CSCI (EQUIPTO/Adapto).

Returns and Restocking Charges

Except as otherwise provided, no materials will be accepted for return/restock after (30) days from date of shipment. To return products, you must contact the CSCI (EQUIPTO/Adapto) Quality Care for a Return Authorization Number. **No returns will be accepted without a valid Return Authorization Number.** All products must be returned undamaged and in the original packaging to qualify for credit. COD returns will not be accepted. All shipping charges for returns must be prepaid. All standard products will be subject to a minimum 35% restocking charge if they are accepted, undamaged and in re-saleable condition. Any non-standard product or a non-standard color will be subject to a minimum 50% restocking charge if they are accepted, undamaged and in re-saleable condition. The final credit amount will be subject to repair, repainting, and/or scrap fees applied at time of receipt. All requested returns are contingent upon final EQUIPTO management approval.

Contact Information: Quality Care

Phone - 1-800-323-0801 and enter # 1

Email - quality@csci-usa.com

Damaged or Lost Shipments

All CSCI (EQUIPTO/Adapto) products are packaged in accordance with common carrier requirements, and claims are to be processed in accordance with ***FOB Origin terms**. It is the responsibility of the customer to immediately inspect all incoming CSCI (EQUIPTO/Adapto) shipments. Any damaged or missing components must be noted on the bill of lading prior to acceptance of the shipment. (Note: This is also noted on package/carton warning labels!) The carrier has the right to inspect and refuse any claim.

**FOB Origin Definition: Title passes to customer at time of shipment, customer owns all goods in transit and files all freight claims. Seller pays all freight charges and any overage charges. Any overage charges will be billed back to the customer.*

Concealed Damage Claim

Customers must open and inspect all received product within (2) weeks after receipt of product. Claims must be filed by contacting CSCI (EQUIPTO/Adapto) to report all concealed damage claims or missing parts.

Contact Information: Quality Care

Phone - 1-800-323-0801 and enter # 1

Email - quality@csci-usa.com

Visible Damage Claim

Per FOB Origin Terms, customer must note visible damage upon receipt of goods and has (9) months to file a claim with the carrier. CSCI (EQUIPTO/Adapto) is willing to assist and help customers for their visible claims processing.

Terms and Billing Options

Payment Terms

Standard payment terms for customers with approved credit are **Net 30** days from date of invoice. Orders submitted without approved credit will require a "Cash in Advance" payment prior to an order being accepted and processed. In addition, major Credit Cards (American Express, Master Card, Visa) are accepted as a form of payment.

Credit Card Purchases and Transactions

- a. All payments made with a Credit Card "prior" to the standard Net 30 day payment terms will be charged a processing fee equal to 1.5% of the total invoice amount. (Note: American Express = 3% Fee)
- b. Credit Card orders below \$100.00 net will be charged a flat processing fee of \$3.00 in addition to a \$25.00 minimum order charge.
- c. All payments made with a Credit Card "after" the standard Net 30 day payment terms will be charged a processing fee equal to minimum of 3% of total invoice amount.
- d. All additional Credit Card processing fees will be automatically applied during Credit Card processing, and will appear on order invoices.
- e. When an order has been charged to a credit card and then a customer cancellation is accepted, the credit card will be charged the processing fee plus a minimum \$25.00 cancellation charge.

Returned Checks

CSCI (EQUIPTO/Adapto) will charge \$100.00 to a customer account for returned checks due to insufficient funds.

***Late Payment Fees**

A late payment fee equal to 1.5% will be applied to any outstanding invoices that are unpaid after 45 day terms. This fee will be calculated and applied monthly to any outstanding unpaid invoices.

*Note: Any additional collection costs incurred by EQUIPTO due to past due collections efforts will be charged back to the customer.

International Orders

CSCI (EQUIPTO/Adapto) is only responsible for packaging, shipping or facilitating paperwork for shipments with the contiguous (48) states. In the event that CSCI (EQUIPTO/Adapto) is asked to provide documents and/or packaging suitable for container shipments, a minimum of 20% surcharge will be applied on the total order Net value and added to the order. The customer is responsible for inspecting and reporting any missing, incorrect or damaged items at the port, prior to export. Any missing, incorrect or damaged items identified after the product has left the contiguous (48) states will be the sole responsibility of the customer. In addition, all replacement costs, which may include additional material, labor, transportation costs, fees, etc., will be the responsibility of the customer. CSCI (EQUIPTO/Adapto) assumes no liability for the usage and damages of the product shipped outside the contiguous (48) states. All warranties are immediately void for any CSCI (EQUIPTO/Adapto) products that have been transported, installed or utilized outside the contiguous (48) states.

Paint Color Selections:

Consolidated Storage Companies, Inc. (EQUIPTO/Adapto) offers (10) Standard and (21) Premium paint colors as indicated below:

Standard Colors: No Additional Charge!

- a. Textured: Black, Cherry Red, Regal Blue, Dove Gray, Bright Yellow, and Putty
- b. Smooth: Reflective White, Office Gray, and Mirror Silver (Wire Shelves Only)

Premium Paint Colors: 20% Charge Added to Net Price of Product Only!

- a. Textured: Warm White, Evergreen, Light Blue, Slate Blue, Olive Green, Office Tan, Office gray and Sunset Orange
- b. Smooth: Metallic Silver, Black, Cherry Red, Dove Gray, Evergreen, Putty, Regal Blue, Warm White, Bright Yellow, Light Blue, Slate Blue, Olive Green, Office Tan, and Sunset Orange

Custom Colors: 25% Charge Added to Net Price of Product Only!

Note: For all Custom Colors, a paint chip is required from the customer prior to acceptance of purchase order.

Minimum Charge for Premium and Custom Paint Colors is \$100.00

Warranties

CSCI (EQUIPTO/Adapto) Limited Lifetime Warranty is valid for all products shipped within the contiguous (48) states. All warranties are void if product has been transported, installed or utilized in any way outside the contiguous (48) states. Please refer to the CSCI (EQUIPTO/Adapto) Limited Lifetime Warranty at www.equipto.com for complete and current warranty definition and details.

Controlling Law and Venue

The provisions of the Uniform Commercial Code, as adopted in Pennsylvania, shall apply (except as expressly modified hereby) with no application of the United Nations Convention on contracts for the international sale of goods. All transactions shall be governed by the laws of the State of Pennsylvania: excluding conflict of rules and venue shall be in Northampton County, State of Pennsylvania.



Consolidated Storage Companies, Inc.

NEW CUSTOMER CREDIT APPLICATION

Firm Name: _____ Telephone: _____ Fax: _____

Billing Address: _____ Shipping Address: _____

City: _____ State: _____ Zip: _____ City: _____ State: _____ Zip: _____

Contact Info: _____ Email address: _____

Fed ID #: _____ Business Type: Limited Corp. Chptr. C Chptr. S

Duns #: _____ Business Ownership: Sole Owner Partnership General

d/b/a or Tradestyle: _____ Business Type: Retail or Wholesale

Date Established: _____ State of Incorporation: _____ Year of Incorporation: _____

PRINCIPALS:

Name: _____ Title: _____ SSN: _____

Name: _____ Title: _____ SSN: _____

Name: _____ Title: _____ SSN: _____

ADMINISTRATION:

Accts Payable Mgr.: _____

Purch. Mgr.: _____

TRADE REFERENCES: The references listed should have provided credit to you with in the last 12 months in an amount equal to or greater than the amount of credit you are requesting from Equipto.

Bank: _____ Telephone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

Contact: _____ Acct. #: _____

Trade: _____ Telephone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

Contact: _____ Acct. #: _____

Trade: _____ Telephone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

Contact: _____ Acct. #: _____

Trade: _____ Telephone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

Contact: _____ Acct. #: _____

Trade: _____ Telephone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

Contact: _____ Acct. #: _____

AMOUNT OF CREDIT DESIRED: \$ _____

Annual Sales: \$ _____

ATTACH CURRENT FINANCIAL STATEMENT

I/we understand that the information furnished to you is for the purposes of obtaining credit from CSC. I am/we are authorized, in my/our capacity, to bind my/our firm accordingly. All charges, invoices, and payments are due and to CSC. A service charge will be assessed on late payments at the rate of interest allowed by law. CSC terms are: Net 30 days from date of invoice unless otherwise specified on the invoice.

Signature: _____

Title: _____

Please Print Name: _____

Date: _____

*Please remember to also send us a copy of your Resale Certificate, otherwise you will be charged for tax.