

CITY OF FOLEY
SALES TAX

100-1014-4030

MONTH	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-2025	FY 2025-2026	Budget FY26
OCTOBER	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	3,099,181.80	3,192,124.17	3,098,819.53	3,086,880.40	\$ 3,200,000.00
NOVEMBER	1,078,286.90	1,175,619.60	1,738,583.52	2,024,805.63	2,111,507.20	2,475,832.71	2,757,780.00	3,028,787.54	3,214,466.84	3,325,118.70		3,300,000.00
DECEMBER	1,069,330.75	1,200,588.44	1,833,260.06	2,060,682.96	2,091,287.65	2,625,290.81	2,851,115.21	3,150,314.20	3,095,016.16	3,081,148.15		3,150,000.00
JANUARY	1,222,067.47	1,352,505.12	2,093,554.02	2,178,227.24	2,371,207.71	2,988,512.22	3,147,899.48	3,375,510.54	3,585,799.48	3,428,964.08		3,550,000.00
FEBRUARY	891,157.20	984,484.13	1,466,103.95	1,667,915.84	1,841,566.20	2,454,496.24	2,433,943.92	2,840,291.41	2,896,467.83	2,894,762.60		3,000,000.00
MARCH	1,088,824.02	1,014,242.25	1,642,839.82	1,744,750.86	1,913,869.17	2,357,981.36	2,492,332.71	2,744,423.08	3,069,252.58	2,812,109.70		2,958,000.00
APRIL	1,280,709.54	2,025,172.94	2,266,006.30	2,411,618.87	2,040,102.35	3,237,217.98	3,227,436.01	3,507,896.86	3,744,938.58	3,474,034.62		3,568,000.00
MAY	1,155,887.96	1,791,913.15	1,879,514.63	2,134,010.18	1,599,224.91	2,994,198.34	3,212,945.33	3,291,926.73	3,421,282.39	3,286,686.50		3,450,000.00
JUNE	1,216,901.90	1,855,966.11	2,073,567.76	2,156,967.50	2,360,393.90	2,930,936.42	3,232,823.57	3,324,275.25	3,553,221.09	3,419,277.44		3,500,000.00
JULY	1,382,629.00	2,137,613.73	2,360,373.04	2,416,793.98	2,734,822.93	3,129,146.71	3,483,993.05	3,648,807.67	3,813,346.80	3,788,163.09		3,800,000.00
AUGUST	1,426,930.63	2,078,849.67	2,292,106.78	2,478,016.12	2,569,325.12	3,066,497.74	3,820,819.38	3,830,385.67	3,720,810.74	3,787,421.10		3,810,000.00
SEPTEMBER	1,154,750.17	1,859,837.97	1,973,873.24	2,200,742.16	2,345,325.23	2,678,714.90	3,156,189.63	3,383,838.80	3,258,277.82	3,285,402.77		3,514,000.00
Reverse Oct	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)	(1,927,211.89)	(2,054,125.46)	(2,204,142.24)	(2,670,205.56)	(3,099,181.80)	(3,192,124.17)	(3,098,819.53)		40,800,000.00
Accrue Sep	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	2,670,205.56	3,099,181.80	3,192,124.17	3,098,819.53	3,086,880.40		
Total Tax and Penalties	\$ 14,100,814.90	\$ 19,280,692.99	\$ 23,546,995.01	\$ 25,528,656.80	\$ 26,182,774.61	\$ 33,609,030.99	\$ 36,916,460.09	\$ 39,318,581.92	\$ 40,471,699.84	\$ 39,669,969.15		\$ 40,800,000.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017 (extended to 8/31/2030)

2023-24	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
Tax Collected	\$ 3,053,366.09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COUNTY (Judge of Probate)	19,496.46											
G/L Total	\$ 3,072,862.55											
PENALTIES***	14,017.85											
Total Tax and Penalties	\$ 3,086,880.40	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-0.39%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-0.39%	-51.95%	-67.52%	-76.13%	-80.50%	-83.44%	-86.04%	-87.85%	-89.29%	-90.53%	-91.52%	-92.22%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-3.53%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-3.53%	-52.51%	-68.01%	-76.61%	-80.95%	-83.89%	-86.42%	-88.21%	-89.60%	-90.78%	-91.72%	-92.43%

CITY OF FOLEY
LODGING TAX

100-1014-4031

Month	FY16	FY17	FY18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	Budget FY26
OCTOBER	\$ 56,582.20	\$ 60,431.43	\$ 80,876.30	\$ 90,736.59	\$ 76,753.78	\$ 138,952.83	\$ 146,370.76	\$ 137,453.87	\$ 131,741.42	\$ 128,963.13	\$ 121,786.33	\$ 136,000.00
NOVEMBER	53,070.76	61,123.84	66,614.27	104,553.04	81,924.83	167,220.76	136,115.09	134,765.78	123,894.55	132,318.30		140,000.00
DECEMBER	36,456.63	50,324.38	50,025.04	76,862.87	67,143.82	124,867.46	115,918.98	110,929.04	111,522.23	114,691.06		120,000.00
JANUARY	28,184.05	29,966.63	43,073.07	51,021.30	55,764.99	114,244.76	76,926.98	95,045.11	88,605.76	106,728.83		140,000.00
FEBRUARY	32,407.44	35,880.60	43,125.35	49,604.58	66,452.38	112,997.73	91,263.92	100,825.08	105,448.26	128,633.26		138,000.00
MARCH	53,080.44	71,596.10	74,032.19	77,172.22	96,915.64	111,004.06	116,976.41	136,722.49	124,281.77	155,537.69		190,000.00
APRIL	103,237.46	99,453.89	121,582.91	159,713.69	82,753.37	197,469.62	210,525.28	221,825.31	237,175.71	260,514.53		280,000.00
MAY	71,334.31	97,254.38	95,632.41	110,730.70	27,343.22	229,654.98	163,447.89	178,196.97	186,524.34	217,775.87		276,000.00
JUNE	125,021.04	129,063.83	141,370.06	153,121.26	123,402.24	247,196.10	241,370.05	223,515.76	236,128.67	263,766.11		255,000.00
JULY	136,316.86	144,309.60	181,638.46	199,794.68	181,990.01	325,028.89	286,332.08	294,647.27	291,229.73	323,834.70		310,000.00
AUGUST	173,274.48	200,849.09	225,257.72	228,023.96	208,930.23	404,766.79	381,943.37	365,264.85	328,193.90	329,107.08		355,000.00
SEPTEMBER	74,953.63	72,927.09	101,193.28	105,190.21	115,308.27	183,804.11	138,566.83	151,509.31	150,039.87	159,612.20		160,000.00
TOTALS	\$ 943,919.30	\$ 1,053,180.86	\$ 1,224,421.06	\$ 1,406,525.10	\$ 1,184,682.78	\$ 2,357,208.09	\$ 2,105,757.64	\$ 2,150,700.84	\$ 2,114,786.21	\$ 2,321,482.76	\$ 121,786.33	\$ 2,500,000.00
Reverse Oct	(56,582.20)	(60,431.43)	(80,876.30)	(90,736.59)	(76,753.78)	(138,952.83)	(146,370.76)	(137,453.87)	(131,741.42)	(128,963.13)		
Accrue Sep	60,431.43	80,876.30	90,736.59	76,753.78	138,952.83	146,370.76	137,453.87	131,741.42	128,963.13	121,786.33		
TOTAL	\$ 947,768.53	\$ 1,073,625.73	\$ 1,234,281.35	\$ 1,392,542.29	\$ 1,246,881.83	\$ 2,364,626.02	\$ 2,096,840.75	\$ 2,144,988.39	\$ 2,112,007.92	\$ 2,314,305.96	\$ 121,786.33	\$ 2,500,000.00

FY 2022-23	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS (G/L Balance)	\$ 121,258.81											
PENALTIES***	527.52											
NET	\$ 121,786.33	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-5.57%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-5.57%	-53.39%	-67.61%	-74.77%	-80.08%	-84.12%	-88.15%	-90.22%	-91.93%	-93.36%	-94.37%	-94.75%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	-10.45%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-10.45%	-55.87%	-69.25%	-77.28%	-81.93%	-85.90%	-89.35%	-91.42%	-92.73%	-93.86%	-94.80%	-95.13%

* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

CITY OF FOLEY
RENTAL TAX

100-1014-4032

MONTH	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	Budget FY 26
OCTOBER	\$ 16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 25,165.54	\$ 87,894.30	\$ 36,152.95	\$ 35,525.59	\$ 38,425.27	\$ 37,000.00
NOVEMBER	18,668.92	24,891.50	22,645.19	21,952.27	22,864.85	32,579.99	26,996.26	38,714.39	38,430.87	38,613.82		\$ 39,000.00
DECEMBER	18,377.23	24,029.13	18,324.31	20,774.29	21,655.63	32,854.12	26,264.37	33,725.50	35,853.19	41,516.64		\$ 43,000.00
JANUARY	20,309.88	23,414.87	18,312.26	22,012.85	23,007.33	172,495.54	29,306.20	34,124.19	36,781.73	35,973.74		\$ 38,000.00
FEBRUARY	18,533.98	24,176.41	18,693.85	21,230.52	22,016.78	32,172.77	31,163.54	31,946.31	37,359.07	44,549.40		\$ 45,000.00
MARCH	19,476.77	23,312.30	19,088.51	21,559.74	21,910.18	24,487.74	28,795.43	48,867.52	38,970.11	40,730.65		\$ 45,000.00
APRIL	20,620.16	24,490.65	21,249.91	23,067.91	24,031.54	22,026.10	32,349.88	38,514.15	37,238.60	42,669.58		\$ 43,000.00
MAY	19,798.55	22,110.69	20,583.59	25,949.80	20,245.37	31,111.56	35,839.43	32,341.39	38,160.00	40,924.31		\$ 40,000.00
JUNE	19,397.97	24,643.71	22,587.83	22,479.85	19,210.78	23,869.52	28,859.16	35,039.19	38,312.79	42,303.34		\$ 40,000.00
JULY	23,635.37	22,925.36	26,242.06	20,634.11	22,917.95	24,760.47	36,856.82	35,444.15	38,235.30	38,095.59		\$ 39,000.00
AUGUST	22,301.15	22,426.41	22,913.78	24,156.44	26,178.70	31,714.64	33,765.44	35,328.98	49,852.30	42,571.07		\$ 48,000.00
SEPTEMBER	20,940.23	22,511.63	22,547.30	22,899.74	23,287.04	25,016.36	37,099.77	37,685.27	40,716.35	41,133.59		\$ 41,000.00
Sub-Totals	\$ 238,752.50	\$ 279,250.63	\$ 255,177.88	\$ 267,911.72	\$ 270,459.50	\$ 477,304.38	\$ 372,461.84	\$ 489,625.34	\$ 466,063.26	\$ 484,607.32		\$ 498,000.00
Reverse Oct	\$ (16,692.29)	\$ (20,317.97)	\$ (21,989.29)	\$ (21,194.20)	\$ (23,133.35)	\$ (24,215.57)	\$ (25,165.54)	\$ (87,894.30)	\$ (36,152.95)	\$ (35,525.59)		
Accrue Sep	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 25,016.36	\$ 87,894.30	\$ 36,152.95	\$ 35,525.59	\$ 38,425.27		
TOTALS	\$ 242,378.18	\$ 280,921.95	\$ 254,382.79	\$ 269,850.87	\$ 271,541.72	\$ 478,105.17	\$ 435,190.60	\$ 437,883.99	\$ 465,435.90	\$ 487,507.00		\$ 498,000.00

FY 2021-22	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS (G/L Balance)	\$ 37,959.33											
PENALTIES***	465.94											
NET	\$ 38,425.27	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	8.16%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	8.16%	-48.17%	-66.78%	-74.66%	-80.41%	-83.78%	-86.26%	-88.01%	-89.41%	-90.42%	-91.34%	-92.07%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	3.85%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	3.85%	-49.44%	-67.71%	-75.53%	-80.98%	-84.44%	-86.75%	-88.36%	-89.61%	-90.61%	-91.59%	-92.28%

* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

* FY 21 - January had unprecedented tax revenues, directly from Hurricane Sally.

CITY OF FOLEY
LOCAL GAS TAX

01-4264

MONTH		FY17	FY18	FY 19	FY 20	FY 21	FY 22	FY 23	FY 24	FY 25	FY 26	Budget FY 25/26
OCTOBER			\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$46,253.22	\$50,284.13	\$56,739.21	\$58,377.09	\$60,877.92	\$60,000.00
NOVEMBER			\$54,036.75	\$48,221.28	\$48,829.12	\$50,213.40	\$47,279.99	\$44,952.66	\$50,855.70	\$56,900.81		\$58,000.00
DECEMBER			\$42,813.43	\$48,686.47	\$41,800.90	\$42,533.88	\$43,287.76	\$46,732.59	\$45,548.53	\$60,192.14		\$62,000.00
JANUARY		\$40,411.73	\$35,141.07	\$47,141.00	\$40,357.61	\$42,447.94	\$44,879.79	\$46,116.63	\$45,165.38	\$50,027.25		\$52,000.00
FEBRUARY		\$44,955.25	\$41,586.61	\$46,305.12	\$42,762.25	\$43,093.44	\$42,826.83	\$42,228.29	\$45,446.84	\$48,315.74		\$50,000.00
MARCH		\$49,039.02	\$41,545.61	\$42,045.40	\$45,019.56	\$40,284.90	\$31,265.07	\$40,912.02	\$52,440.68	\$50,614.99		\$52,000.00
APRIL		\$56,689.36	\$50,619.44	\$50,383.88	\$45,365.21	\$49,731.01	\$50,424.03	\$51,059.16	\$64,984.59	\$65,532.08		\$66,000.00
MAY		\$52,906.24	\$48,216.79	\$48,480.49	\$32,962.01	\$50,221.37	\$45,468.35	\$47,625.81	\$56,510.92	\$65,548.68		\$66,000.00
JUNE		\$59,816.09	\$49,873.06	\$51,374.72	\$47,340.39	\$53,979.22	\$46,022.73	\$49,287.93	\$61,753.15	\$69,872.35		\$62,000.00
JULY		\$60,262.64	\$56,755.95	\$53,121.03	\$52,775.33	\$53,846.65	\$51,421.11	\$54,595.29	\$75,565.03	\$69,762.83		\$76,000.00
AUGUST		\$63,880.44	\$59,686.72	\$57,942.40	\$54,741.62	\$56,745.97	\$69,485.18	\$57,909.36	\$70,908.84	\$75,956.69		\$72,000.00
SEPTEMBER		\$57,770.94	\$53,574.11	\$51,105.14	\$49,344.58	\$53,525.05	\$60,937.63	\$48,709.45	\$69,298.35	\$65,238.16		\$72,000.00
TOTALS		\$485,731.71	\$586,924.93	\$589,893.09	\$552,968.41	\$583,533.90	\$579,551.69	\$580,413.32	\$695,217.22	\$736,338.81	\$60,877.92	\$748,000.00
Reverse October			(\$53,075.39)	(\$45,086.16)	(\$51,669.83)	(\$46,911.07)	(\$46,253.22)	(\$50,284.13)	(\$56,739.21)	(\$58,377.09)		
Accrue September		\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$46,253.22	\$50,284.13	\$56,739.21	\$58,377.09	\$60,877.92		
TOTALS		\$538,807.10	\$578,935.70	\$596,476.76	\$548,209.65	\$582,876.05	\$583,582.60	\$586,868.40	\$696,855.10	\$738,839.64	\$60,877.92	\$748,000.00

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	4.28%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	4.28%	-47.19%	-65.31%	-73.00%	-77.77%	-81.24%	-84.39%	-86.64%	-88.41%	-89.77%	-90.93%	-91.73%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	1.46%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	1.46%	-48.41%	-66.18%	-73.76%	-78.41%	-81.77%	-84.78%	-86.94%	-88.47%	-89.92%	-90.99%	-91.86%

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).

*A late payment of \$7448.16 for February 2024 was paid in April 2024. The result is an understatement to February 2024 and an overstatement to April 2024.

*A late payment of \$5718.44 for May 2024 was paid in June 2024. The result is an understatement to May 2024 and an overstatement to July 2024.

CITY OF FOLEY - BUILDING PERMIT & PLAN REVENUE
G/L Revenue Account 100-2031-4082

MONTH	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	FY 2025-26	FY26 Budget
OCTOBER	36,880.00	98,397.50	47,572.50	63,042.00	150,016.00	264,107.00	190,584.00	116,921.00	229,559.00	93,992.50	104,077.00	145,775.00
NOVEMBER	18,129.50	138,385.50	45,721.00	65,427.50	51,461.00	154,141.00	148,590.00	90,792.00	526,732.00	157,601.50		145,775.00
DECEMBER	38,522.00	79,182.00	49,338.00	73,523.50	100,696.00	183,389.50	168,965.00	80,317.00	410,860.50	241,638.00		145,775.00
JANUARY	37,254.00	204,225.00	132,683.00	63,195.00	113,054.00	132,563.00	110,377.00	100,582.00	325,482.50	98,507.50		145,775.00
FEBRUARY	32,922.50	132,272.00	69,421.00	61,553.00	95,490.50	168,645.00	245,190.00	578,552.00	350,429.00	123,018.00		145,775.00
MARCH	49,752.00	58,497.00	75,988.00	97,545.50	132,186.50	148,213.00	202,066.00	135,011.00	341,837.00	87,360.00		145,775.00
APRIL	44,202.00	37,654.00	173,492.50	58,847.00	155,568.00	190,653.00	215,070.00	111,820.93	408,972.50	155,245.00		145,775.00
MAY	37,668.00	28,122.00	134,715.00	72,420.00	109,793.00	110,561.00	109,853.00	86,619.19	268,838.00	101,427.00		145,775.00
JUNE	44,443.50	56,488.00	132,728.50	59,521.00	189,230.50	118,749.00	90,962.00	242,055.00	457,437.50	90,346.00		145,775.00
JULY	46,789.50	42,438.00	94,693.00	118,284.00	109,975.50	135,059.50	242,625.00	289,430.00	122,124.00	105,836.50		145,775.00
AUGUST	57,509.00	84,022.00	82,962.00	103,508.00	151,731.00	130,884.00	131,637.00	344,250.50	245,892.00	166,009.50		145,775.00
SEPTEMBER	64,925.00	47,159.00	72,919.00	102,568.00	61,668.50	95,012.00	190,854.00	225,728.50	146,287.00	100,786.50		146,475.00
PERMIT TOTALS	508,997.00	1,006,842.00	1,112,233.50	939,434.50	1,420,870.50	1,831,977.00	2,046,773.00	2,402,079.12	3,834,451.00	1,521,768.00	104,077.00	1,750,000.00

FY 2024

Plan Review Fee	33,168.00	60,349.00	35,186.00	127,617.00	185,671.00	213,424.00	186,321.00	352,150.00	475,870.00	197,818.00	880.00	200,000.00
Permits & Plan Review	542,165.00	1,067,191.00	1,147,419.50	1,067,051.50	1,606,541.50	2,045,401.00	2,233,094.00	2,754,229.12	4,310,321.00	1,719,586.00	104,957.00	1,950,000.00

ACTUALS	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
% of +/- Current Month	10.73%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	10.73%	-58.63%	-78.90%	-82.41%	-85.44%	-87.02%	-89.13%	-90.17%	-90.94%	-91.71%	-92.68%	-93.16%

BUDGET	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
% of +/- Current Month	-28.60%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-28.60%	-64.30%	-76.20%	-82.15%	-85.72%	-88.10%	-89.80%	-91.08%	-92.07%	-92.86%	-93.51%	-94.05%