



July 16, 2025

Director Leslie Gahagan
Sustainability & Natural Resources Director
Graham Creek Nature Preserve
Foley, AL

RE: Proposed Amendment to Existing Contract for Architectural and Engineering Services for:
Graham Creek Nature Preserve Pavilion

Ms. Gahagan,

Watermark Design Group (WDG) and Thompson Engineering (TE) appreciate the opportunity to provide you with the proposal herein. Below is our team's understanding of the revised scope of work for the new pavilion as requested by the city.

SCOPE OF ADDITIONAL WORK:

Redesign of the building to decrease the cost of the structural steel system and provide feasible solar ceiling fan alternatives, which included the following:

- Removal of the storage areas
- Adding tongue and groove decking to the roof
- Adding solar panels to the roof to support the use of an outdoor fan rated for the site constraints
- Specifying a battery bank to support the continuous use of the fans
- Designing an additional structure, a shed to house the electrical and mechanical components for the solar array that was complementary to the architecture of the canopy.
- Re-grading the site to accommodate the new slab configuration for the building and the shed
- Structural calculations and redesign of the new slab (based on the decreased number and sizing of the columns, and the addition of the roof decking).

Aid in the redesign of the canopy through coordination with the PEMB Manufacturer for a Value Engineered design that aligned with the Client's budget and did not require a formal bid with a local contractor.

- Studied the Manufacturer's portfolio of canopies to find a standard type that provided the necessary space to host 150 guests (2,000 SF) and met the client's aesthetics.
- Collaborated with the manufacturer to accept minor modifications to a standard prototype that met the aesthetics.

EXCLUSIONS:

The site civil, structural calculation, landscape design, solar fan design, and architectural detailing for the new canopy were excluded from the revised VE scope.

- The location and perimeter geometry of the new canopy were both moved from its original location and reconfigured, which would require a new grading plan. The new grading and site civil plan are not included within our team's scope.
- The new canopy has a different column configuration (locations, quantity, and type), which will require a new structural design and calculations. The modified structural drawings shall be provided directly by the manufacturer and are not included within our team's scope.
- The Solar Fans were removed from the scope of the project and are not included within our team's scope.

- The sodding and other landscape design were removed from the project and are not included within our team's scope.
- The entire canopy project shall be designed, constructed and erected by the manufacturer, so there is no longer the need for supplemental Architectural drawings. The decorative wood detailing design, provided in the construction set for the original canopy can easily be adapted to the standard canopy.

The City of Foley will procure the new canopy (Design, Manufacturing, Transport, Erection) through a Sourcewell contract directly with the canopy vendor and handle the bidding for other components required to site and install the standard canopy. Therefore, the Bidding and the Construction Administration of the new canopy are no longer within our Team's scope.

SCHEDULE:

We are prepared to commence this work upon receiving written authorization to proceed in the form of a signed contract and will work with the City to determine an agreeable schedule for the duration of the work.

PROPOSED FEES AND PAYMENT SCHEDULE:

The following is a breakdown of our Lump Sum Fee based on the Scopes of Work and Services outlined above. These fees are not to be exceeded without written authorization from you. Additional Services, if any, shall be on an Hourly Basis in accordance with WDG's Standard Schedule of Fees and are not to be undertaken without your prior written authorization. (NOTE: if the size of the facility increases during schematic design, then our fees will need to adjust slightly to cover the additional effort.)

TOTAL LUMP SUM FEE (For New Scope) \$14,250.00

We propose to amend our existing Contract with the City of Foley for the above mentioned project to include the Additional Services and Net Lump Sum Fee of **\$14,250.00** for the new scope of work.

We trust this proposal is responsive to your request, and we look forward to working with you through the process of bringing your vision for this building to reality. Please let me know if you have any questions or need additional information.

If the proposal and terms and conditions are acceptable, please return an executed digital copy to me via email (ngray@watermarkarch.com) or hardcopy via mail.

Sincerely,

For the Firm



Nicholas Gray, Assoc. AIA
Project Manager
WATERMARK DESIGN GROUP, LLC



John A. McArthur, III, AIA "Sandy"
Architect/President
WATERMARK DESIGN GROUP, LLC