

# City of Foley

Fiscal Year 2024 Budget

October 1, 2023—September 30, 2024



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City of Foley  
Fiscal Year 2024 Budget  
Table of Contents

<b>Organizational Overview</b>	<b>Financial Discussion</b>		
Cover	1	Fund Balance Analysis	66
Table of Contents	3	Major Revenues	69
Budget Resolution	5	Major Expenses	72
Distinguished Budget Award	9	Financial Forecast	82
Elected & Appointed Officials	10	Debt	85
City-Wide Organization Chart	11		
Community Profile	13		
Map of City Location	17		
General Fund Cash Flow Summary	19		
Mayor's Budget Message	21		
		<b>Capital Expenditures &amp; Long Range Plans</b>	
		Fiscal Year 2024 Capital Projects & Purchases	90
		10 year capital purchase plan	99
		10 year capital projects plan	107
		Comprehensive Plan	119
<b>Budget Process, Strategies and Policies</b>		<b>Departmental Information</b>	
Budget Process with Calendar	24	<b>General Government</b>	
Budget Preparation	25	General Government	134
Basis of Budgeting	25	Municipal Complex	140
Financial Policies	26	Municipal Court	142
Fund Structure	32	Information Technology	144
		Maintenance Shop	146
		Public Works	148
		Airport	150
		<b>Public Safety</b>	152
		Police	154
		Fire	158
		Community Development	162
		Environmental	164
		<b>Infrastructure &amp; Development</b>	166
		Street	168
		Engineering	170
		<b>Sanitation</b>	172
		<b>Leisure Services</b>	175
		Library	177
		Parks and Recreation	182
		Sports Tourism	184
		Horticulture	186
		Marketing	188
		Senior Center	190
		Beautification	193
		Nature Parks	195
		<b>Glossary</b>	
		Budget Glossary	198
<b>Financial Summaries - prior year, current year &amp; future year</b>			
City Wide Consolidated	36		
General Fund	39		
Fire AdValorem Fund	44		
Library Fund	45		
Recreational Activities Fund	46		
Gas Tax Fund	47		
Court Corrections Fund	48		
Jail Corrections Fund	49		
Foley Sports Tourism - Event Center Operations	50		
Foley Sports Tourism - Multi-Use Fields Operations	51		
Impact Fee Fund	52		
Public Facilities Cooperative District	53		
Public Athletic & Sports Facilities Cooperative District	54		
Public Cultural & Entertainment Facilities Cooperative District	55		
2006A Series General Obligation Warrant Fund	56		
Qualified Energy Conservation Bonds of 2013	57		
Economic Incentives Fund	58		
2014 Series General Obligation Warrant Fund	59		
2015 Series General Obligation Warrant Fund	60		
2019 Series General Obligation Warrant Fund	61		
2021 Series General Obligation Warrant Fund	62		
USDA Re-Lending Program	63		
Sanitation Fund	64		

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# City of Foley, AL

407 E. Laurel Avenue  
Foley, AL 36535

## Signature Copy

Resolution: 23-1317-RES

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File Number: 23-0499

Enactment Number: 23-1317-RES

### A Resolution Adopting Fiscal Year 2024 Budgets

WHEREAS, the Fiscal Year 2024 (FY2024) budget for the General Fund is not a balanced budget and is slated to spend approximately \$20 million of reserves to aggressively address continued above average growth with measures that will ensure quality of life in our city, while maintaining sufficient reserves to weather unforeseen challenges that may arise, and

WHEREAS, budgets for the following City of Foley governmental funds are adopted in their entirety: Fire Ad Valorem, Public Library, Recreational Activities, Gas Tax, Court Corrections, Jail Corrections, Foley Sports Tourism Event Center Operations, Foley Sports Tourism Multi-Use Fields Operations, Economic Incentives, Debt Services, and Impact Fee. The budget for the City of Foley Sanitation proprietary fund is also adopted, and

WHEREAS, budgets for funds of the following component units are included in the City's Budget Report: Public Facilities Cooperative District (PFCDD), Public Athletic and Sports Facilities Cooperative District (PASFCD), and Public Cultural and Entertainment Facilities Cooperative District (PCEFCD), and

WHEREAS, the budgets are presented in summary form; however, a detailed account by account report is available by request from the Finance Director's Office, and budgets will be presented in the Distinguished Budget Award format at a future Council meeting, and

WHEREAS, the budgets for operational costs in funds where capital projects are scheduled are adopted; however, infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. Project schedules presented with budget documents are for informational and planning purposes only, and

WHEREAS, adoption of these budgets and their supporting documentation represent the Mayor and Managements best estimate of the City's financial condition and needs for FY2024. However, changing conditions may require amendments to the various budgets at any time and there is no guarantee that the Council will vote to approve expenditure of funds on any given project or other area covered by these budgets.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Foley, Alabama, as follows:

SECTION 1: These budgets covering the period October 1, 2023, through September 30, 2024, are adopted as prescribed herein. The summary budget document for each fund and other supporting documentation is attached to and made part of this resolution, and shall be

distributed to the Mayor, Council, and City Directors.

SECTION 2: General Fund budgeted dollars may not be exceeded in the following broad categories:

*Personnel; Capital Equipment; Operational Expenses.*

a) Directors are expected to operate with the funding appropriated for their department. Should a funding increase be required, a written request is to be submitted to the City Administrator and approved by Council resolution prior to expenditure of funds.

b) Departmental budget dollars may be transferred between accounts within a category upon a Directors written request to the Finance Director/City Treasurer.

c) Departmental budget dollars may be transferred between the three categories of a department only after approval by the City Administrator and action of the City Council.

d) Departmental capital purchases included in, and approved by this budget, are subject to further justification and adoption of resolution by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

SECTION 3: The guidelines established by the City's Procedures for Projects must be followed, and required documentation submitted for approval by Council **resolution** prior to beginning a capital or infrastructure improvement project.

SECTION 4: New positions have been approved for addition to the City's Pay Classification Plan in this budget; however, in accordance with the City's Personnel System Policy, new positions (beyond those approved in this budget) may be established only with the approval (resolution) of the City Council. Hiring of employees for the filling of vacant positions will continue to be monitored for sufficient justification at the time of request and approval obtained from the Mayor and/or the Mayors designee.

SECTION 5: Pay-for-Performance Merit increases remain at the same percentages as was approved in the previous year and will be administered per the "Policy for Merit Raises for FY23 Budget Year". A 2.5% COLA effective in October, 2023, is included to address inflation, hiring and retention issues.

SECTION 6: The City Council previously approved a "GAP Day and Holiday Pay Policy" that approves paid personal days for employees in order to cover gaps surrounding approved City holidays. There is one GAP Day during the year covered by this budget. Effective FY2022, all full-time regular and part-time regular employees receive one floating holiday at the beginning of each calendar year.

SECTION 7: In accordance with the Governmental Accounting Standards Board (the GASB) Statement No. 54, Resolution No. 21-1276 adopted the City's most current Fund Balance Policy. Accordingly, the FY2024 budget now being adopted has been analyzed and complies with the policy. The *General Fund Cash Flow and Fund Balance Analysis* presented herein depicts that the minimum fund balance goal will be exceeded by approximately \$22.9 million.

SECTION 8: The attached schedules for *Grants and Contracts for Public Purpose* approves various agreements with outside agencies for the upcoming year by declaring the public purpose and the money set aside for each organization. A list of additional contracts with outside agencies that provide support services for various City functions, such as economic




development, marketing, and recreational services, is attached to, and the contracts hereby approved by, this resolution.

SECTION 9: Mayor and Council will receive regular reports to assist them in ensuring that no departmental level budgets are exceeded without permission. The reports will present both summary and detail financial information and will compare the beginning budget and current budget for each department with an organizational total. The reports will also be provided to Directors and Area Managers who are advised that there is a critical emphasis on not exceeding stated budgets and on the use of best practices in the expenditure of public funds.

SECTION 10: This Resolution shall become effective immediately upon its adoption as required by law.

PASSED, APPROVED AND ADOPTED this 5th day of September 2023.

President's Signature 

Date 9-5-23

Attest by Clerk 

Date 9-5-23

Mayor's Signature 

Date 9/5/23

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GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished  
Budget Presentation  
Award*

PRESENTED TO

**City of Foley  
Alabama**

For the Fiscal Year Beginning

**October 01, 2022**

*Christopher P. Morill*

Executive Director



The City of Foley, Alabama  
Elected and Appointed Officials  
Year Ended September 30, 2024

ELECTED OFFICIALS

Mayor	Ralph G. Hellmich
Council Member – District 1/Council President	J. Wayne Trawick
Council Member – District 2	Vera Quaites
Council Member – District 3	Richard Dayton
Council Member – District 4	Cecil R. (Rick) Blackwell
Council Member – District 5/Council President Pro Tempore	Charles J. Ebert, III

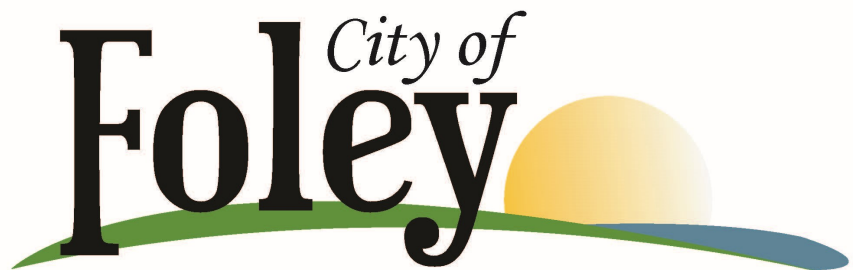
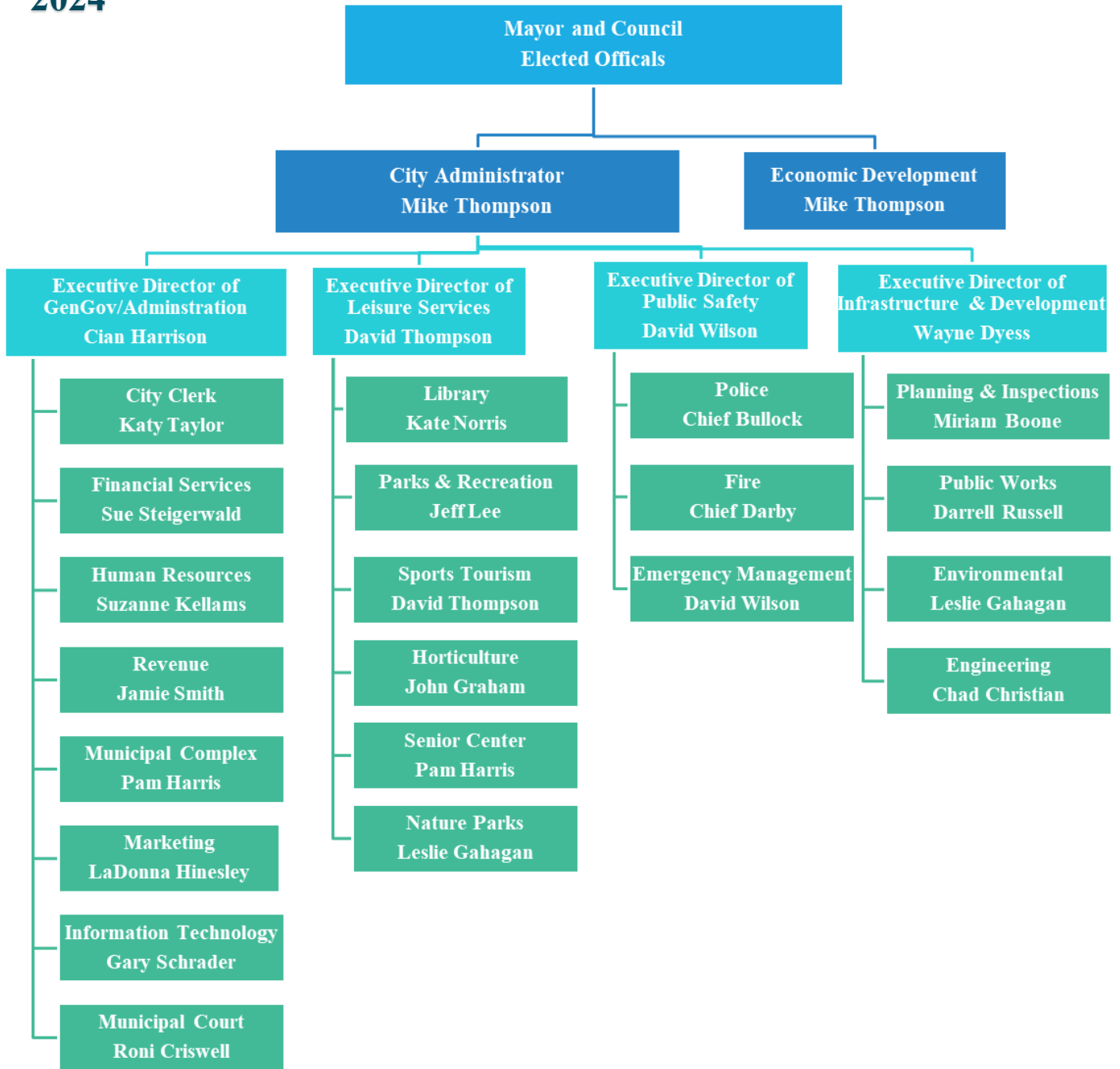
APPOINTED OFFICIALS

Administrator	Michael Thompson
Executive Director of General Government/Aministration	Cian Harrison
Executive Director of Public Safety	David Wilson
Executive Director of Infrastructure & Development	Wayne Dyes
Executive Director of Leisure Service	David Thompson
Clerk	Kathryn Taylor
Human Resources Director	Suzanne Kellams
Finance Director/Treasurer	Sue Steigerwald
Fire Chief	Joseph Darby
Police Chief	Thurston Bullock
Planner	Miriam Boone
Engineer	Chad Christian
Municipal Judge	Mike Dasinger
Assistant Municipal Judge	Frank Hollon
City Prosecutor	Warren Harbison

# City of Foley

## Organizational Chart

### 2024



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## Community Profile

The City of Foley, Alabama, was founded in 1901 and incorporated in 1915 under the Constitution and laws of the State of Alabama. Foley is located in Baldwin County in the southernmost part of the state, just 8 miles north of the Gulf of Mexico. It currently services an estimated population of 25,971, which grew by 10.7% from the previous year, and occupies approximately 34 square miles as of September, 2023.

The City operates under a strong council-weak mayor form of government. The council is presided over by a president who is chosen by the council members and also is a voting member of the council. All ordinances and resolutions are subject to the veto power of the mayor although the mayor's veto can be overridden by a two-thirds vote of the council.

The City provides a full range of services including general administration, police and fire protection, building inspections, licenses and permits, emergency preparedness and response, refuse collection, construction and maintenance of highways, streets and related infrastructure, recreational and leisure activities and cultural enrichment.

The information presented below is what was available at the US Census, quick facts for 2022.

### **Population Demographics**

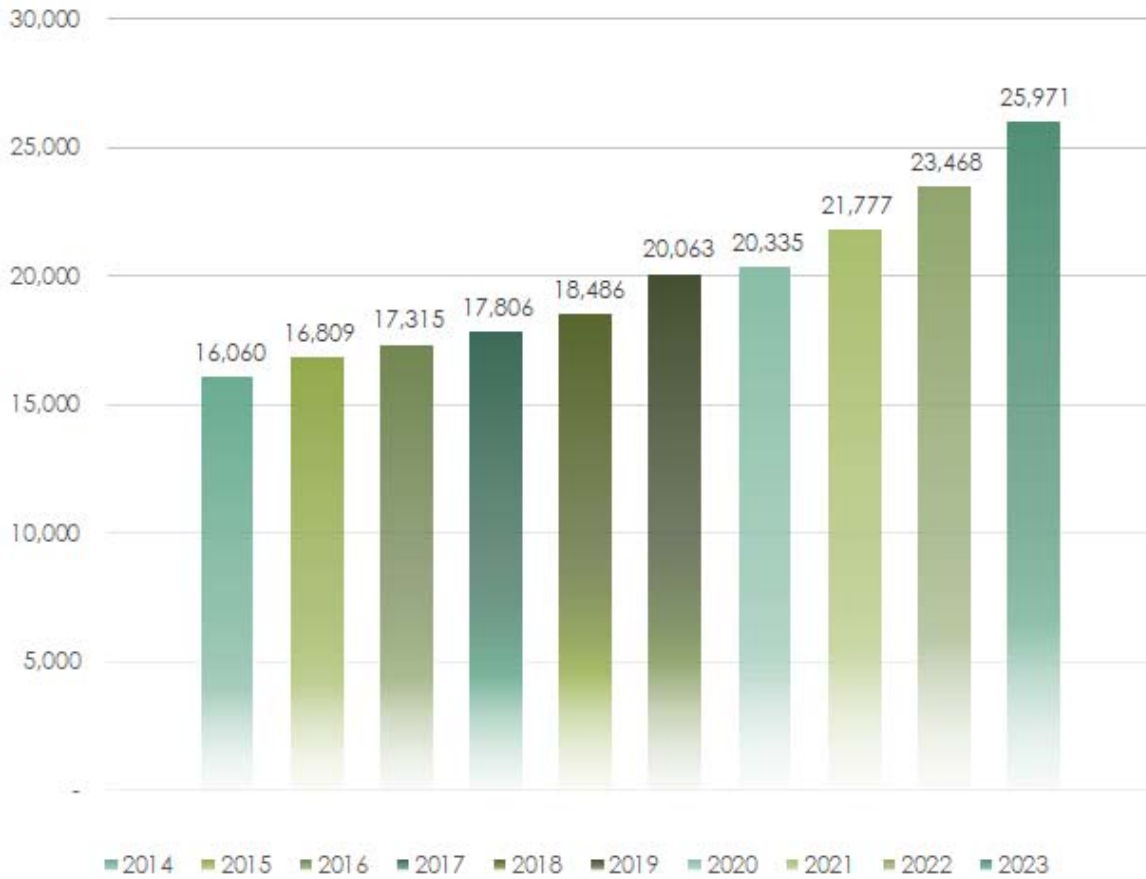
Male	45.9%
Female	54.1%

Under 5 years old	2.1%
Under 18 years old	14.7%
65 years and over	30.7%

White alone	83.4%
Black or African American alone	8.1%
Asian alone	1.1%
Hispanic or Latino	8.7%

The following chart represents the previous 10 years population for the City of Foley. Population estimates for 2013 - 2019 and 2021 - 2023 were generated by the City of Foley's GIS department. Population for 2020 was obtained from the US Census.

## POPULATION



## Housing Information

Owner occupied housing unit rate	73.6%
Median value of owner occupied housing units	\$ 205,300
Median selected monthly owner cost with a mortgage	\$ 1,169
Median selected monthly owner cost without a mortgage	\$ 387
Median gross rent	\$ 840

Median Household Income	\$ 53,817
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## Geographic Information

The information below is provided by City GIS staff.

Land area	33.82 Square miles
Water area	.35 Square miles
Elevation	79 Feet
Average annual rainfall	54.7 Inches

The summers in Foley are long and hot; the winters are short and cold; and it is wet and partly cloudy year round. The temperatures typically vary from 42°F to 90°F and is rarely below 28°F or above 94°F.

The hot season lasts for 4.1 months, from May 23 to September 27, with an average daily high temperature above 84°F. The hottest month of the year in Foley is July, with an average high of 89°F and low of 74°F.

The cool season lasts for 2.9 months, from December 3 to February 28, with an average daily high temperature below 67°F. The coldest month of the year in Foley is January, with an average low of 43°F and high of 61°F.

## Economic Indicators

### Unemployment

Foley	Baldwin County	Alabama	U.S. Nation Average
2.2%	2.2%	2.1%	3.8%

- Figures above come from Alabama Department of Labor for August 2023.

### Foley Top 10 Ad Valorem Tax Payers

Payer	City Tax	Assessed Value
Coroc/Riviera LLC	76,583.90	15,316,780
Reserve of Foley LLC, The	44,900.70	89,880,140
Magnolia Landing LLC	37,910.30	7,582,060
Foley Holdings LLC	5,465.40	13,958,360
FR Hickory Street LLC	31,076.60	6,215,320
Aerostructures – Rohr	30,284.00	6,331,240
Vulcan Inc	25,782.30	7,076,860
Foley Square LLC	25,696.80	5,139,360
Sevilla Place Apartments LLC	24,974.20	4,994,840
Foley Holdings LLC	9,734.60	6,361,220
Totals	312,408.80	162,856,180

- Figures above come from 2023 abstract provided by the Baldwin County Revenue Commissioner.
- The top 10 Ad Valorem Tax Payers represent 13.58% of the total Ad Valorem Revenue Budgeted in FY 24.

## Assets by Department

The charts below show information about City assets for various departments. These assets are necessary to provide City services.

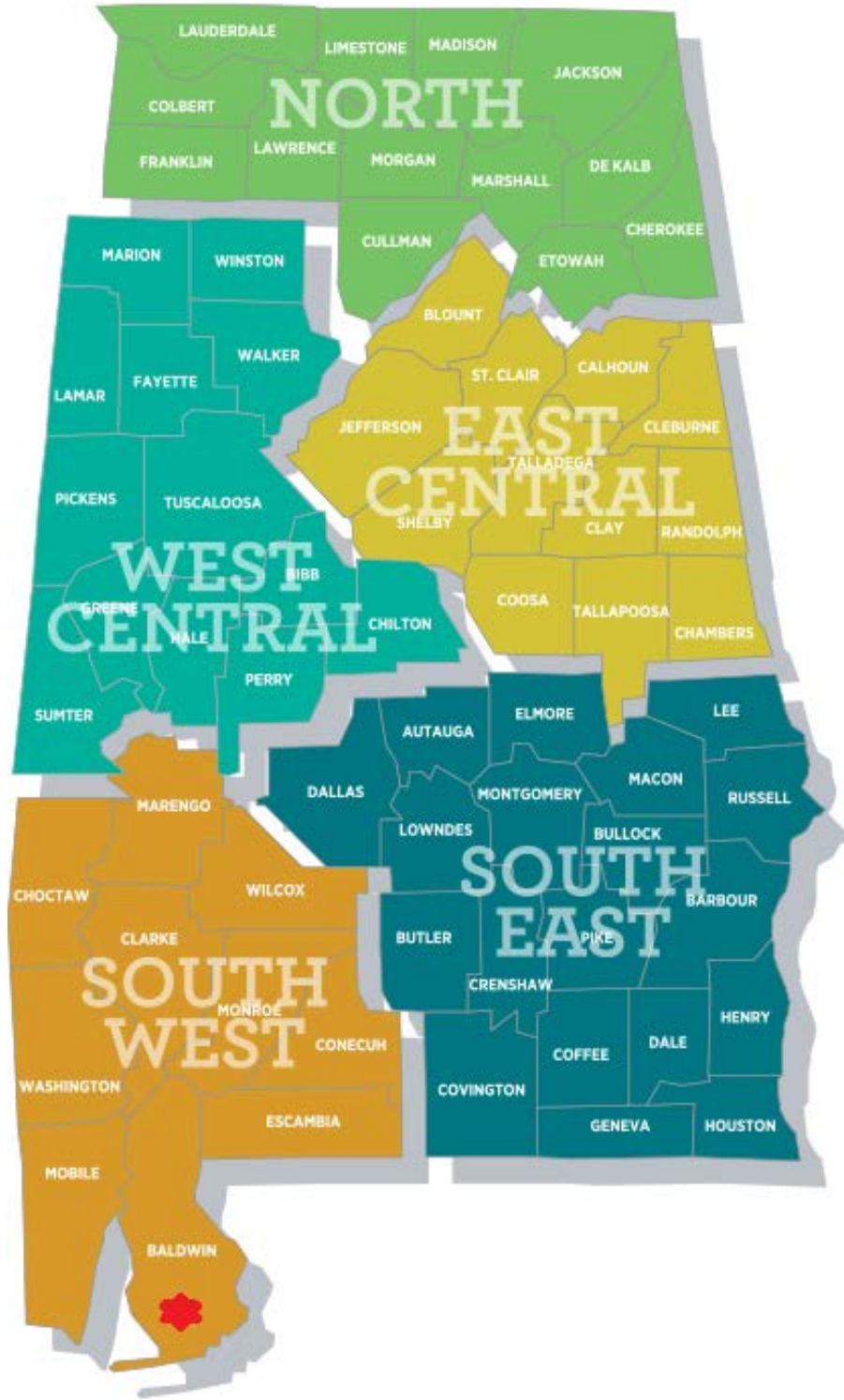
City Buildings	#
Airport	1
City Hall	1
Civic Center	1
Community Development Office	1
Depot Museum	1
Fire Station	3
Engineering Office	1
Greenhouse	1
IT/recreation Office	1
Jail **	1
Library	1
Maintenance Shop	1
Municipal Court **	1
Parks Office	1
Police Station **	1
Public Works Office	1
Senior Activity Center	1
Welcome Center	1

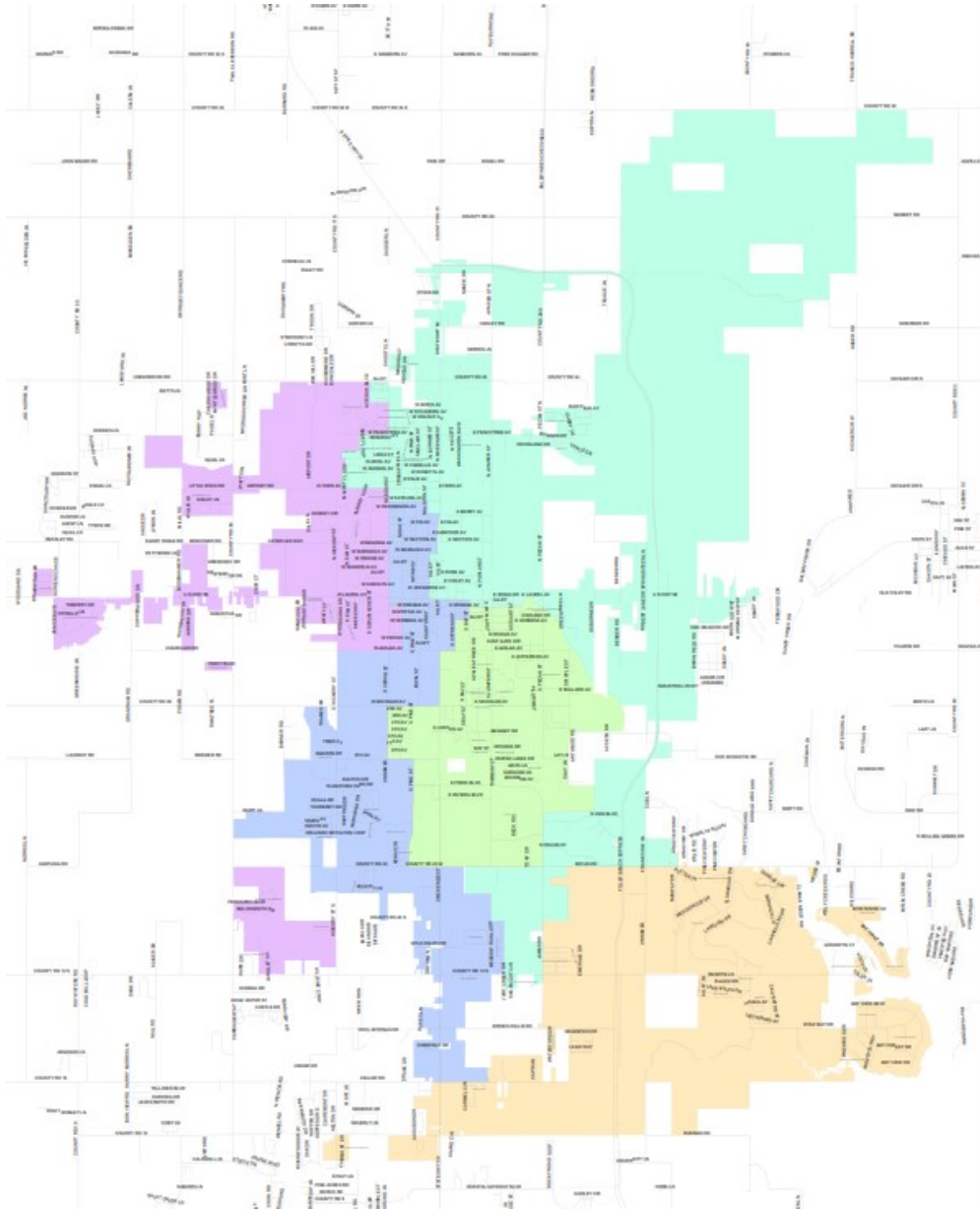
Parks	#
Aaronville Ball Park	1
Beulah Heights Park	1
Evans Park (undeveloped)	1
Florence B Mathis Park	1
Foley Dog Park	1
Foley Kids Park	1
Foley Skate Park	1
Foley Sports Tourism Complex	1
Graham Creek Nature Preserve	1
Heritage Park	1
John B Foley Park	1
Max Griffin Park	1
Melvin Roberts Park	1
Pine Street Park	1
Ralph Shumacher Soccer Park	1
Raymond C. Christensen Sportsplex	1
Savannah Park (undeveloped)	1
Wilbourne Antique Rose Trail	1
Wolf Creek Park	1

\*\* These are all housed in the same building.

City owned leased/unoccupied buildings	#
Barnes Building	1
Hamburg Building	1
Peteet Building	1
Post Office	1
Snook Youth Club	1
Symbol Health	1

The City of Foley Alabama  
City Limits and State Map





## City of Foley Voting Districts 2020

**Legend**

— Street Centerlines

**2020 Voter Districts**

- D1
- D2
- D3
- D4
- D5

1.5  
 Miles

City Management uses the cash flow below to compare original budget, current budget, projections and the budget for the upcoming year for revenues, expense, transfers in and transfers out. This allows management to view a quick summary of each of these categories as well as projected ending cash for each year.

	FY23 Original Budget	FY23 Current Budget	FY 23 Projections	Variations Pos. (Neg)	FY24 Budget	Variations Draft vs Proj
<b>General Fund Cash Flow Analysis</b>						
Unassigned Fund Balance (Cash & receivables net of Liabilities, 10/1/22)	53,596,624	53,596,624	53,596,624	-	61,851,434	8,254,810
Revenues	56,580,635	56,957,207	64,830,442	7,873,235	63,718,587	(1,111,855)
Revenues-One time	-	490,702	756,695	265,993	-	(756,695)
Expenses	(43,163,680)	(45,341,660)	(43,564,624)	1,777,036	(49,192,443)	(5,627,819)
Expenses-One time	-	(619,907)	(315,196)	304,711	-	315,196
Revenue over/(under) expenses	13,416,955	11,486,342	21,707,317	10,220,975	14,526,144	(7,181,173)
Transfers in and other financing sources:						
Sale of Assets	50,000	480,681	457,150	(23,531)	50,000	(407,150)
Trans from recreation activities fund	50,000	50,000	54,095	4,095	48,175	(5,920)
Trans from gas tax-eligible projects	220,000	220,000	240,000	20,000	250,000	10,000
Trans from Co-op districts (project user fees)	3,544,060	3,544,060	3,150,332	(393,728)	2,573,313	(577,019)
Trans from USDA ReLending Program	-	-	4,197,442	4,197,442	11,590,300	7,392,858
Total transfers in and other financing sources	3,864,060	4,294,741	8,099,019	3,804,278	14,511,788	6,412,769
Transfers to debt service funds						
Trans to 2013 QECB fund	(168,900)	(168,900)	(168,900)	-	(187,825)	(18,925)
Trans to 2014 Warrant fund	(566,063)	(566,063)	(566,063)	-	(421,317)	144,746
Trans to 2015 Warrant fund	(448,708)	(448,708)	(448,708)	-	(423,800)	24,908
Trans to 2019 Warrant fund	(1,339,500)	(1,339,500)	(1,339,500)	-	(118,834)	1,220,666
Trans to 2021 A GO	(330,098)	(330,098)	(330,098)	-	(329,795)	303
Trans to 2021 B GO	(747,623)	(747,623)	(747,623)	-	(970,698)	(223,075)
Trans to PFCDD Debt Service	(335,905)	(335,905)	(335,905)	-	(1,559,800)	(1,223,895)
Trans to PASFCD Debt Service	(30,413)	(30,413)	(30,413)	-	(55,413)	(25,000)
Trans to PCEFCD Debt Service	(551,906)	(551,906)	(551,906)	-	(550,427)	1,479
Trans to USDA ReLending Program	-	(842,582)	(833,582)	9,000	(1,264,286)	(430,704)
Total Transfers to debt service funds	(4,519,116)	(5,361,698)	(5,352,698)	9,000	(5,882,195)	(529,497)
Revenues & Transfers in over (under) expenses & debt service	12,761,899	10,419,385	24,453,638	14,034,253	23,155,737	(1,297,901)



	FY22 Original Budget	FY22 Current Budget	FY 22 Projections	Variances Pos. (Neg)	FY23 Budget	Variances Draft vs Proj
Transfer to other funds						
Trans to PFCD-operations	(8,700)	(8,700)	(8,365)	335	(8,700)	(335)
Trans to FST-event center operations	(309,804)	(309,804)	(409,772)	(99,968)	(385,092)	24,680
Trans to PASFCD-operations	(1,700)	(1,700)	(1,564)	136	(1,700)	(136)
Trans to FST-multi-use fields operations	(421,251)	(421,251)	(389,054)	32,197	(390,109)	(1,055)
Trans to PCEFCD-operations	(1,600)	(1,600)	(1,564)	36	(1,600)	(36)
Trans to Capital projects fund	(25,196,460)	(25,196,460)	(15,388,509)	9,807,951	(42,651,086)	(27,262,577)
Total Transfers to other funds	(25,939,515)	(25,939,515)	(16,198,828)	9,740,687	(43,438,287)	(27,239,459)
<b>Total Transfers out</b>	<b>(30,458,631)</b>	<b>(31,301,213)</b>	<b>(21,551,526)</b>	<b>9,749,687</b>	<b>(49,320,482)</b>	<b>(27,768,956)</b>
<b>General Fund operations net of transfers</b>	<b>(13,177,616)</b>	<b>(15,520,130)</b>	<b>8,254,810</b>	<b>23,774,940</b>	<b>(20,282,550)</b>	<b>(28,537,360)</b>
<b>Total Projected ending Unrestricted Cash Balance</b>	<b>\$ 40,419,008</b>	<b>\$ 38,076,494</b>	<b>\$ 61,851,434</b>	<b>\$ 23,774,940</b>	<b>\$ 41,568,884</b>	<b>\$ (20,282,550)</b>

**Undesignated Fund Balance Goal**

	<b>FY 23 OB</b>	<b>FY 24 OB</b>
Budgeted Operational Expenses	\$ 43,163,680	\$ 49,192,443
Debt Service Expense	4,519,116	5,882,195
Less PUF Grants, offset by transfers in	(2,787,120)	(1,802,763)
Total expenditures used in calculation	<u>44,895,676</u>	<u>53,271,875</u>
35% of total expenditures equals min. fund balance goal	<u>\$ 15,713,487</u>	<u>\$ 18,645,156</u>
Total Self Insured Budgeted	<u>4,857,589</u> *	<u>7,316,807</u> *
Total Fund balance included for Self Insured	<u>\$ 1,700,156</u>	<u>\$ 2,560,882</u>

\* The updated policy requires a separate statement of self insured expense and the corresponding percent of fund balance.



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## BUDGET MESSAGE

**Date:** November 28, 2023

**To:** The Honorable Councilmembers and Residents of Foley:

**Re:** Fiscal Year 2024 Mayor's Budget

I am pleased to present to you the budget for the 2023-2024 Fiscal Year (FY2024). The budget has been prepared using budgetary practices and techniques recommended by the Governmental Accounting Standards Board (GASB). Within the framework and policies established by the GASB and the City of Foley, detailed requests from each of the City departments were analyzed and incorporated into the budget document. The intent of the budget document is to provide a clear picture of the financial condition of the city and the planning needed to properly manage our financial resources for the coming year as well as the years to come. Although not complete at the time of this submission, we are currently working with a professional firm to prepare a Strategic Plan with strategic goals (financial and non-financial) and strategies that align with a mission statement and address long-term issues and concerns.

I'd like to begin by examining certain factors for the current fiscal year. In addition to beginning the year with a healthy unassigned fund balance of \$53.6 million, the General Fund is anticipated to produce a surplus of \$8.3 million resulting in an approximate ending fund balance of \$61.9 million. This surplus is mainly due to another year of strong revenues and the delay of major capital expenditures due to supply chain issues and lack of acceptable responses to bid proposals.

For FY2024, I again propose a budget that utilizes some of those excess dollars to accelerate various capital projects that are beneficial to the quality of life of citizens and vital to ensure that our infrastructure is adjusted to meet demands during a period of rapid growth.

Here are a few highlights for this budget:

- Budgets for General Fund revenues of \$63,718,587 and transfers in and other financing sources of \$14,511,788 are \$16,487,725 more than the FY2023 Amended Budget.
- General Fund operational expenditures of \$49,192,443 and the required \$49,320,482 of transfers to debt service and other funds totals \$98,512,925 compared to the current FY2023 Amended Budget of \$77,262,780. It is important to note that FY2024 is obligating \$20,282,550 of surplus funds to be invested in capital projects resulting in an unbalanced budget.
- The budget anticipates an investment of \$2,677,815 in capital equipment.
- Compared with last year's originally adopted budget, full time positions are being increased by 29 bringing the total to 387.

---

MAYOR Ralph G. Hellmich • CITY ADMINISTRATOR Michael L. Thompson

COUNCIL MEMBERS J. Wayne Trawick • Vera J. Quaites • Richard Dayton • Cecil R. Blackwell •  
Charles J. Ebert III

- Presented separately, the Sanitation Business-Type Activity Fund has anticipated revenues of \$3,860,000 and planned expenditures of \$3,634,524. There are also plans to acquire \$969,000 of capital assets.
- Capital projects totaling \$72,814,042 are offset by \$30,382,956 of anticipated grants and other contributions, financing sources, and restricted use funds, resulting in a General Fund transfer requirement of \$42,431,086. Along with a number of smaller capital projects and those in progress, the budget incorporates the following new major projects:
  - BUILD grant revenues and Baldwin County matching funds will offset the cost of extending County Road 20W from Hickory to County Road 65.
  - Highway 59 pedestrian corridor expansion from Pride Drive to Centennial Bank building is planned and will be primarily funded by a TAP Grant.
  - Renovations are planned for the old Armory building that was acquired through a land swap agreement with the United States Army.
  - The design phase of an expansion to the Foley Civic Center is slated to begin.
  - A commercial kitchen is to be constructed near the City's farmers market and will include a teaching kitchen as well as leased space.
  - Additional GOMESA Grant funds are anticipated for the purchase of additional land to further expand the Graham Creek Nature Preserve.
  - Improvements to Philomene Holmes Road through Graham Creek Nature Preserve are planned.
  - The construction phase of the new public works building and the new public library will begin in FY2024.
  - Significant sidewalk improvements are planned throughout the city.

In addition to capital equipment and improvements, I believe this budget actively meets the need for continued investment in personnel needed to keep up with the greatly increased demand for services and programs resulting from our unprecedented growth rate of 10.7 percent (2,503 residents) in FY2023. This budget includes the third consecutive annual cost of living adjustment that is vital to retain and recruit quality employees in the current environment. We are extremely fortunate that the strong economy we strived to build in the past affords us the opportunity to effectively meet current demands and to also catch up on areas where we may have fallen behind in leaner years.

I am extremely grateful to the entire city workforce who strive to provide quality services and stand ready to navigate any unforeseen event that may come our way. It is through their hard work and ingenuity that we have endured and rebounded from events such as economic downturns, pandemics, floods and hurricanes. I would like to thank the City council for their support and leadership and recognize their ability to monitor current events and look to the future which is detrimental to effectively operate the city and provide an outstanding community environment for our citizens.

Respectfully submitted,



Ralph G. Hellmich  
Mayor

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MAYOR Ralph G. Hellmich • CITY ADMINISTRATOR Michael L. Thompson

COUNCIL MEMBERS J. Wayne Trawick • Vera J. Quaites • Richard Dayton • Cecil R. Blackwell • Charles J. Ebert III

## Budget Process

**Budget Timeline with Calendar**

April 21<sup>st</sup> – Finance distributed budget timeline and instructions for entering budget and projected close in Incode and the Google Shared drive. All budget worksheets for operational accounts, capital purchase and capital projects are on a Google Shared Drive.

May 17<sup>th</sup> – Capital purchase, capital project, and personnel requests (new positions, overtime, uniforms, etc.) were due. The google sheets were locked so no additional changes could be made.

June 9<sup>th</sup> – All directors finalized entering operational projected close and budget requests in Incode and Google sheets 10 year plan.

June 14<sup>th</sup> – Finance delivered first draft of the budget to the City Administrator and the Mayor.

June 14<sup>th</sup> - July 7<sup>th</sup> – City Administrator worked with HR and Finance to review the first draft. Directors were asked to reduce operational budgets or provide detailed explanations for large variances.

July 14<sup>th</sup> – Finance and HR produced the second draft of the budget.

July 31<sup>st</sup> – Information for budget award document due from all departments.

July 31<sup>st</sup> - August 1<sup>st</sup> – The Mayor, City Administrator, Finance, HR and Executive Directors met with Council individually or in pairs.

August 7<sup>th</sup>- August 18<sup>th</sup> – Finance/HR made adjustments requested by Mayor and Council.

August 30<sup>th</sup> – Finance generated and distributed final budget document to Mayor, Council and City Administrator.

August 30<sup>th</sup> – Finance submitted Agenda Item for adoption of the budget.

September 5<sup>th</sup> – The FY2024 budget was adopted by Council.

September 18<sup>th</sup> – Was selected as alternate date for adoption had delays occurred.

April 2023						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						
May 2023						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			
June 2023						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	
July 2023						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					
August 2023						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		
September 2023						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



## **Budget Preparation/Development**

**Budget Preparation** began in late March and was finalized with adoption of the fiscal year 2024 budget by Council on September 5, 2023. The City Administrator and Directors met monthly to review the City's progress in achieving its revenue goals and review expenditures to date compared to budget. Projected fiscal year 2023 results predict an increase in General Fund undesignated fund balance of \$8,254,810 or 15.4 percent. The Minimum Undesignated Fund Balance Goal was originally established on March 2, 2009 by Resolution # 3649-09, amended on September 6, 2011, by Resolution # 4648-11, amended again on September 21, 2015, by Resolution # 15-2296 and amended again August 2, 2021 by Resolution # 21-1276. See the Fund Balance section of this document for additional discussion.

Directors were instructed in mid-April to begin compiling information for capital purchase, capital project and new personnel requests for the upcoming budget year. All budget and planning documents were updated and maintained on Google shared drive. After directors updated the new personnel request, HR compiled a report that included the monetary effect of each request. The personnel, capital project and capital purchase requests were reviewed by the City Administrator, Finance Director and the Human Resources Director, who may request additional information or justification. All capital project and purchase request were also given to the Mayor and Council to begin reviewing to ensure that projects they requested were included.

All operating account budget requests were due by mid-June for inclusion in the first draft that was reviewed by the City Administrator, Finance Director, Human Resources Director, and Executive Directors. A second request was sent to all directors to review departmental accounts and lower the growth rate or provide explanations for large variances in operations. In mid-July, a second draft of the budget was prepared and the Mayor and the City Administrator met with each Council Member for further discussion and input. After all reviews were completed, a final budget was prepared and presented by the Mayor to the Council for adoption.

### **Basis of Budgeting**

Governmental funds are reported using a current financial resources measurement focus and are budgeted and accounted for using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered susceptible to accrual and are recognized as revenue of the current fiscal period. Only the portion of special assessments collectible within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the government. The basis of budgeting is the same as reported in the entity's audited financial statements with the exceptions of depreciation which is not budgeted but recognized when audited, and encumbrances which are recorded during the year and closed out prior to year-end.

**Budgetary control** is maintained in the following categories; personnel, capital equipment, and the sum of all remaining operational expenditures.

**Capital projects budgeting** is tracked using a multi-year planning document for capital projects. This document is presented with the annual budget; however, only the remaining budgets for projects approved and in-progress are carried forward to the new fiscal year, and new capital projects may not commence until the City Council appropriates funding by formal action.

**Capital purchase budgeting** is included in the annual budget and the funds are appropriated; however, these purchases are subject to further justification and approval by Council prior to starting the requisition.

### **Budget Development Guidelines**

The City's fiscal year runs from October 1 through September 30. This document is prepared for the year October 1, 2023, through September 30, 2024, thereby being the Fiscal Year 2024 Budget. The City's annual budget process provides a financial plan for the upcoming year. Throughout this process, future year projections are reviewed to proactively adjust spending trends which creates the ability to actively manage future year appropriations.

### **Budget Objective**

The following budget objectives are established for the different types of funds the City uses:

- **General Fund** – The annual budget for the General Fund shall provide for general governmental operations of the City and maintain working capital necessary for the City's financial health and stability.
- **Special Revenue Funds** - The City adopts annual budgets for each special revenue fund that demonstrates any legally restricted revenue sources are used consistently with the applicable laws or regulations.
- **Capital Projects Funds** – The City only adopts budgets for operational cost in these funds. Infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. These projects are maintained using a planning document that is included in the budget report.
- **Debt Service Funds** – The City adopts annual budgets for its debt service funds to ensure funding is available to meet all annual debt service requirements.
- **Enterprise Funds** - The City adopts annual budgets for operational cost in these funds.

### **Balanced Budget**

The City defines a balanced budget in the general fund when the total revenues and transfers received are equal to or greater than the total expense and the transfers to other funds to support operations, capital projects and fund debt service, net of eligible restricted/assigned cash uses.

The Fiscal year 2024 budget proposed using some excess dollars from previous years to accelerate various capital projects.

### **Budget Adjustments**

The budget is a dynamic rather than static plan that requires adjustments by formal budget amendments as circumstances change. The City Council must approve all increases in total departmental appropriations, increases in the personnel services budgets, and increases in the number of authorized positions (full and part-time).

Directors are expected to operate with the funding appropriated for their department(s). However, should a funding increase be required, a written request is to be submitted to the City Administrator and approved by formal action of the Council prior to expenditure of funds. Departmental budget dollars may be transferred between accounts within a category upon a Director's written request to the Finance Director/City Treasurer. Departmental capital purchases included in, and approved by this budget, are subject to further justification and formal approval by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

## Financial Policies

### Overview

The City continues to expand and management believes it is important to have sound financial policies and procedures that act as guidelines for providing high quality services to our citizens. Policies are modified when necessary due to changes in procedures, laws or accounting standards.

### Cash Flow

For analysis and internal management purposes, the City prepares an annual cash flow analysis in conjunction with the Operating Budget. The purpose of this document is to ensure that cash will be available to pay budgeted costs on a timely basis. This cash flow is closely monitored by the finance department throughout the year.

### Capital Project Plan

The City maintains a ten-year capital project plan which is updated annually. This plan assists in the planning, acquisition and financing of capital projects. A capital project is generally defined as an expenditure that has an expected useful life of more than 5 years with an estimated total cost of \$5,000 or more, or an improvement/addition to an existing capital asset. Examples include building/infrastructure construction, park improvements, streetscapes, street construction and improvements.

Capital projects are budgeted through appropriations when funding request are submitted to council.

- **Capital Project Budget Preparation**

Each Director, the Mayor and City Council Members submit projects to be added to the plan, indicating which year of the plan the project is desired to occur. Should the cash flow analysis not support all projects requested in the current budget year, the City Administrator will work with Directors and Officials to distribute projects in the remaining years of the capital projects plan. This plan will provide a method of tracking and planning for future needs of the City.

- **Capital Project Budget Appropriations/Amendments**

Project owners must submit to Mayor and Council a request to begin a project prior to expending funds or awarding contracts. If the project is approved to move forward, an appropriation of funds is made by Resolution of the Council. The finance division staff reviews Resolutions and records all budget adjustments in the accounting software. All capital projects that have been approved and funded are recorded on a worksheet that is updated after every council meeting.

- **Capital Project Appropriations at year-end**

The budget balance in capital projects shall carry forward to the subsequent budget period and the project may continue without being taken back to Council. If it is determined by the project owner that the project may go over budget, they must submit another request to Mayor and Council to appropriate the additional funding needed.

### Fund Balance Reserve

It is the City's goal to maintain a minimum unrestricted fund balance in the general fund equal to 35 percent of the originally budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfer in or other financing sources, as a safeguard against financial demands such as major natural disasters or other unforeseen events. The fiscal year 2023 amount subject to the calculation was \$44,895,676 resulting in a 35 percent fund balance goal of \$15,713,487, which includes \$1,700,156 for self insurance.

The projected ending unrestricted fund balance is \$61,851,434 representing 137.77 percent and exceeds the goal by \$46,137,947.

### **Post-Issuance Debt Disclosure**

The City is committed to providing timely and consistent dissemination of financial information in accordance with the Securities and Exchange Commission's (SEC) Rule 15c2-12 and the City's continuing disclosure requirements. In order to meet all these requirements, the City has implemented a Municipal Securities Post-Issuance Disclosure Policy. This policy established a Disclosure Working Group (DWG), consisting of the City's Finance Director and Deputy Finance Director. The DWG is charged with establishing appropriate written policies and procedures and periodic training regarding continuing disclosures to ensure City compliance with all requirements. Additionally, the City has entered into a Disclosure Dissemination Agent Agreement with Digital Assurance Certification, LLC (DAC). As the City's Disclosure Dissemination Agent, DAC will assist the City with meeting continuing disclosure requirements set forth in bond and other debt indentures.

### **Debt Management Policy**

The City adopted a Debt Management Policy that set parameters for issuing debt and provided guidance to decision makers. Adherence to a debt management policy helps to ensure that the City maintains a sound debt position and that credit quality is protected.

### **Capital Assets**

The City adopted a comprehensive Capital Asset Management Policies and Procedures manual in accordance with Generally Accepted Accounting Principles (GAAP) as they pertain to local governments that also included procedures for tracking Small and Attractive Items (easily lost or theft sensitive). This policy is designed to assist in collecting and maintaining complete and accurate asset information for the preparation of the financial statements. This policy became effective October 1, 2014, increased the capital asset threshold from \$1,000 to \$5,000, and established a \$100,000 threshold for easements. Capital assets, which include land, buildings, improvements, machinery and equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the City as those assets with an initial individual cost of \$5,000 or more and an estimated useful life more than five years.

### **Long Term Financial Planning Policy**

The City adopted a Long Term Financial Planning Policy (LTFPP) to establish principals to ensure the City's ongoing financial sustainability beyond a single fiscal year budget cycle. The LTFPP includes a ten year financial plan that contains conservative revenue forecasting, as well as operational expenditures and capital investments that continue to efficiently and effectively serve the citizens. The plan was developed by analyzing key trends and conditions, such as:

- The affordability of current services, projects and obligations.
- The affordability of anticipated service expansions or investments in new assets.
- Identifying the financial position needed to accomplish the above.
- Identifying possible solutions from a long term perspective.

Input is provided by the directors, but the City Administrator and the Finance Director are responsible for the development of the plan. This plan is updated on a rolling basis and is presented to the City Council during budget planning.

### **Accounting, Auditing and Financial Reporting Policies**

An independent audit of the City's financial records and internal control procedures is performed on an annual basis. The City, while adhering to General Accepted Accounting Principles (GAAP), produces an Annual Comprehensive Financial Report (ACFR) in accordance with the Governmental Accounting Standards Board (GASB).

The City of Foley Finance Department produces a Popular Annual Financial Report (PAFR), which is a user friendly summary of the City's financial operations.

The City of Foley Finance Department prepares monthly financial reports for the City to demonstrate the budget status of revenues and expenditures. This report is distributed to the Mayor, City Council, City Administrator and all departmental directors. The City Administrator reviews this report at the monthly directors meeting.

**Federal Grant Management Policy**

The City adopted a Federal Grant Management Policies and Procedures Manual to ensure federal grant dollars are maximized for the greatest public benefit while maintaining appropriate safeguards to ensure taxpayer funds are not misused.

**Investment Policy**

On April 17, 2023, the City adopted a Investment Policy to ensure City funds are invested in a manner that provides maximum security with sufficient liquidity to meet daily cash flow demands, while also providing the highest investment return. This policy is pursuant to Code of Alabama 1975, title 11, Chapter 18, Section 19 and Title 11, Chapter 81, Section 21 and applies to all transactions involving the financial assets and related activities of all municipal funds of the City.

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## Fund Structure

## **Fund Structure**

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are budgeted and presented on a current financial resource and modified accrual basis of accounting.

### **Governmental Funds**

*General Fund* is the City's primary operating fund. It accounts for all financial resources of the City except those required to be accounted for in another fund. The General Fund expenses provide services to the City's population and include general government, public safety, highways and streets, sanitation, culture, recreation activities and economic development. Major sources of revenue for the General Fund include property taxes, sales and use taxes, lodging tax, utility tax equivalents and charges for service.

*Special Revenue Funds* are established to account for the proceeds of specific revenue sources other than special assessments, expendable trusts, or major capital projects that are legally restricted to expenditures for specified purposes. The City's Special Revenue Funds consist of the following:

- Fire AdValorem Fund
- Library Fund
- Recreational Activities Fund
- Gas Tax Fund
- Court Corrections Fund
- Jail Corrections Fund
- Impact Fee Fund
- Foley Sports Tourism (FST) Event Center Operations
- Foley Sports Tourism (FST) Multi-Use Fields Operations
- Public Facilities Cooperative District (blended component unit)
- Public Athletic & Sports Facilities Cooperative District (blended component unit)
- Public Cultural & Entertainment Facilities Cooperative District (blended component unit)

*Debt Service Funds* are established for the purpose of accumulating resources for the payment of interest and principal on long-term general obligation debt. The City's Debt Service Funds consist of the following:

- Qualified Energy Conservation Bond of 2013
- 2014 General Obligation Warrant
- 2015 General Obligation Warrant
- 2019 General Obligation Warrant
- 2021 General Obligation Warrants
- USDA Relending Program Loans

*Capital Projects Funds* are used to account for financial resources for the acquisition or construction of major capital items. The City's Capital Projects Funds consist of the following:

- Capital Projects Fund (used to account for the majority of the city's capital projects)

## Proprietary Funds

Proprietary Funds are used to account for a government's ongoing activities that are similar to those found in the private sector. There are two types of Proprietary Funds; Enterprise and Internal Service Funds.

*Enterprise Funds* are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. The City has one Enterprise Funds:

- Sanitation Fund. This fund accounts for operations are financed and operated in a manner similar to private industry. The City uses the Sanitation Fund to report operations of residential sanitation and commercial dumpster services.

*Internal Service Funds* are used to identify and allocate costs of goods and services to other departments. The City currently has no Internal Service Funds.

### Fund Types Budgeted by the City

	Appropriated	Major Fund	Minor Fund
<b>General Fund</b>			
General Fund	X	X	
<b>Special Revenue Funds</b>			
Fire AdValorem Tax Fund	X		X
Library Fund	X		X
Recreational Activities Fund	X		X
Gas Tax Fund	X		X
Court Corrections Fund	X		X
Jail Corrections Fund	X		X
FST Event Center Operations Fund	X		X
FST Multi-Use Fields Operations Fund	X		X
Impact Fee Fund	X		X
Public Facilities Cooperative District	X		X
Public Athletic & Sports Facilities Cooperative District	X		X
Public Cultural & Entertainment Facilities Cooperative District	X		X
<b>Debt Service Funds</b>			
Energy Conservation Bonds Series 2013	X		X
2014 General Obligation Warrant Fund	X		X
2015 General Obligation Warrant Fund	X		X
2019 General Obligation Warrant Fund	X		X
2021 General Obligation Warrants Fund	X		X
USDA Relending Program Loan	X		X
<b>Capital Projects Fund</b>			
Capital Projects Fund			X
<b>Proprietary Funds</b>			
Sanitation Fund	X		X

City of Foley, Alabama Budget  
2024 Fund/Department Cross  
Reference Table

Department Name	Fund														
	General Fund	Special Revenue												Capital Projects Funds	Debt Service Funds
		Fire Ad Valorem Tax Fund	Library Fund	Recreational Activities Fund	Gas Tax Fund	Court Corrections Fund	Jail Corrections Fund	FST Event Center Operations Fund	FST Multi-Use Operations Fund	Impact Fee Fund	PFC D	PASFC D	PCEFC D		
<b>Function - General Government</b>															
General Government	X										X				
Municipal Complex	X														
Municipal Court	X					X									
IT/GIS	X														
Maintenance Shop	X														
Public Works	X														
Airport	X														
<b>Function - Public Safety</b>															
Police	X						X								
Fire	X	X													
Community Development	X														
Environmental	X														
<b>Function - Highway &amp; Streets</b>															
Streets	X									X					
Engineering	X				X										
<b>Function - Sanitation</b>															
Sanitation	X														
<b>Function - Culture &amp; Recreation</b>															
Parks	X														
Library	X		X												
Recreation	X			X						X					
Sports Tourism	X											X	X		
Horticulture	X														
Marketing / Welcome Center	X														
Railroad Depot Museum	X														
Senior Center	X														
Beautification	X														
Nature Parks	X														
<b>Function - Economic Development</b>															
Economic Development	X														
Transfers														X	X
Appropriations	X	X	X	X	X	X	X	X	X	X	X	X	X		X

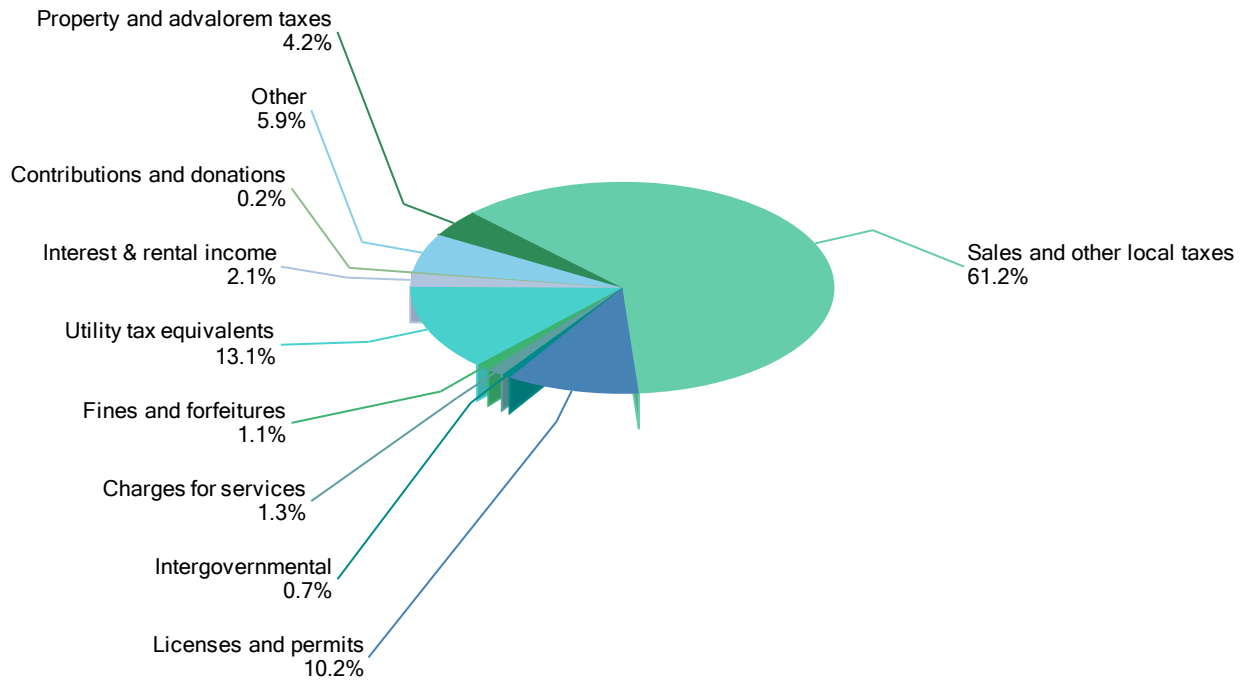
## Financial Summaries

**City of Foley**  
**City Wide Consolidated Financial Statements**

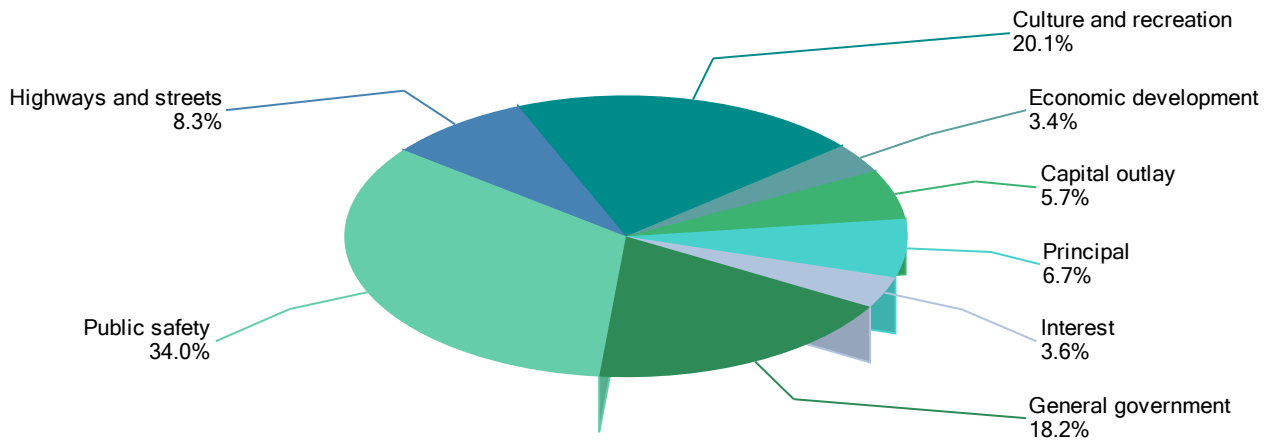
	FY 2021	FY 2022	FY 2023	FY 2023	FY 2024	From FY22	% Change
	Actual	Actual	Budgeted	Projections	Budgeted	to FY 23	From FY 22 to FY 23
<b>Revenues</b>							
Property and advalorem taxes	\$ 2,152,218	\$ 2,366,203	\$ 2,371,069	\$ 2,831,000	\$ 2,946,220	\$ 115,220	4%
Sales and other local taxes	38,722,433	41,790,227	38,342,345	43,488,725	43,231,100	(257,625)	-1
Licenses and permits	5,024,902	7,496,885	7,533,300	7,766,875	7,174,800	(592,075)	-8
Intergovernmental	14,309,809	11,311,609	16,476,819	2,618,602	494,572	(2,124,030)	-81
Charges for services	3,611,629	746,633	751,867	862,907	890,770	27,863	3
Fines and forfeitures	646,942	691,757	877,784	779,815	796,956	17,141	2
Utility tax equivalents	8,092,409	8,527,951	8,625,265	9,016,000	9,277,480	261,480	3
Interest & rental income	421,391	265,213	1,083,067	1,877,735	1,447,849	(429,886)	-23
Contributions and donations	78,673	136,024	166,005	132,015	134,400	2,385	2
Other	4,491,779	6,287,750	5,138,939	5,607,101	4,190,823	(1,416,278)	-25
<b>Total Revenues</b>	<b>77,552,185</b>	<b>79,620,252</b>	<b>81,366,460</b>	<b>74,980,775</b>	<b>70,584,970</b>	<b>(4,395,805)</b>	<b>-6</b>
<b>Expenditures</b>							
General government	18,649,397	7,913,178	9,121,362	9,795,497	10,376,570	581,073	6
Public safety	13,759,008	15,063,344	17,521,952	16,550,377	19,384,875	2,834,498	17
Highways and streets	3,362,446	5,406,730	8,871,957	6,133,735	4,707,930	(1,425,805)	-23
Sanitation	2,438,315	-	-	-	-	-	-
Culture and recreation	7,460,019	8,340,557	10,087,802	9,597,202	11,491,660	1,894,458	20
Economic development	2,506,397	1,819,149	2,951,970	2,550,754	1,942,263	(608,491)	-24
Capital outlay	8,079,636	17,140,719	34,031,813	19,777,747	3,245,815	(16,531,932)	-84
Principal	7,395,380	2,860,366	3,496,469	3,476,555	3,844,552	367,997	11
Interest	2,118,093	1,607,602	1,992,891	1,992,948	2,055,352	62,404	3
Bond issuance cost	418,667	-	49,500	49,500	-	(49,500)	-100
<b>Total Expenditures</b>	<b>66,187,358</b>	<b>60,151,645</b>	<b>88,125,716</b>	<b>69,924,315</b>	<b>57,049,017</b>	<b>(12,875,298)</b>	<b>-18</b>
Excess (deficiency) of revenues over expenditures	11,364,827	19,468,607	(6,759,256)	5,056,460	13,535,953	8,479,493	168
<b>Other financing sources (uses)</b>							
Transfers in	50,500,806	19,256,374	35,115,273	29,193,431	63,782,270	34,588,839	118
Transfers out	(50,515,482)	(16,397,399)	(35,218,873)	(29,196,395)	(63,799,831)	(34,603,436)	119
Issuance of refunded debt	32,935,000	-	18,000,000	18,000,000	-	(18,000,000)	-100
Issuance of line of credit	3,500,000	-	-	-	-	-	-
Capital leases	129,074	156,211	-	-	-	-	-
Sale of capital assets	-	1,012,684	-	-	-	-	-
Bond premium	121,354	-	-	-	-	-	-
Payment to refunded escrow	(32,923,291)	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>3,747,461</b>	<b>4,027,870</b>	<b>17,896,400</b>	<b>17,997,036</b>	<b>(17,561)</b>	<b>(18,014,597)</b>	<b>-100</b>
Special Items							
NMTC unwind	(5,962,989)	-	-	-	-	-	-
<b>Total Special Items</b>	<b>(5,962,989)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>
Net change in fund balances	9,149,299	23,496,477	11,137,144	23,053,496	13,518,392	(9,535,104)	-41
Beginning Fund Balance	28,138,496	37,287,595	60,784,072	60,784,072	83,837,568	23,053,496	38
Ending Fund Balance	\$ 37,287,795	\$ 60,784,072	\$ 71,921,216	\$ 83,837,568	\$ 97,355,960	\$ 13,518,392	16%



**2024 BUDGETED REVENUES - ALL FUNDS**



**2024 BUDGETED EXPENSES - ALL FUNDS**

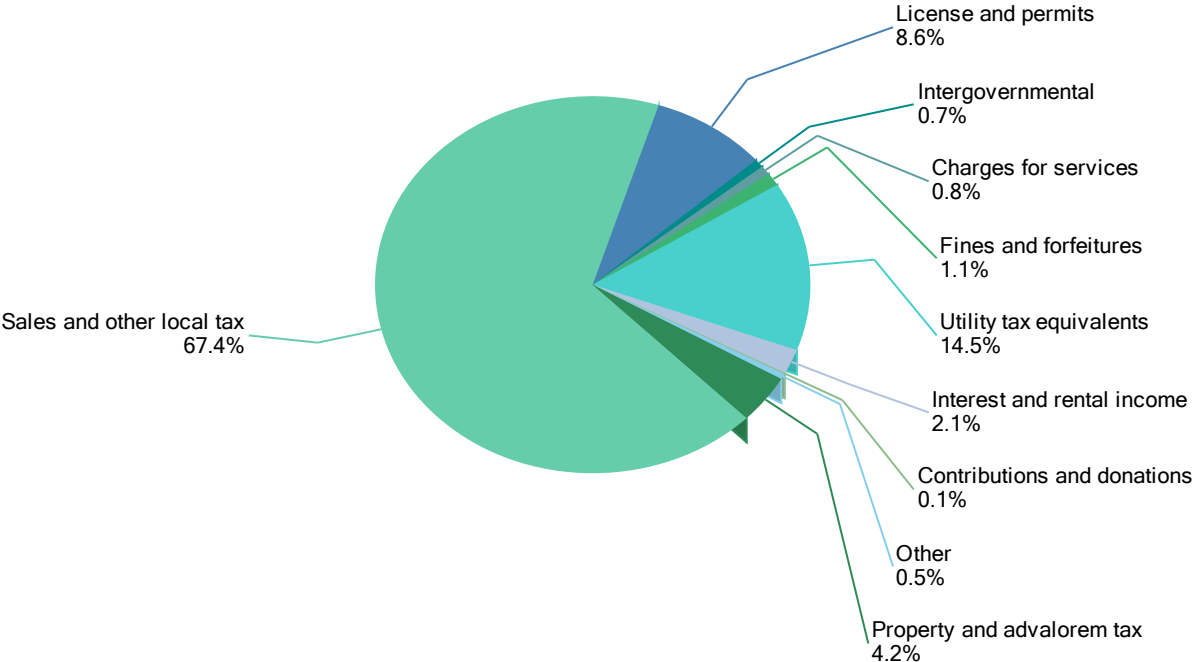


**City of Foley**  
**General Fund Financial Statements**

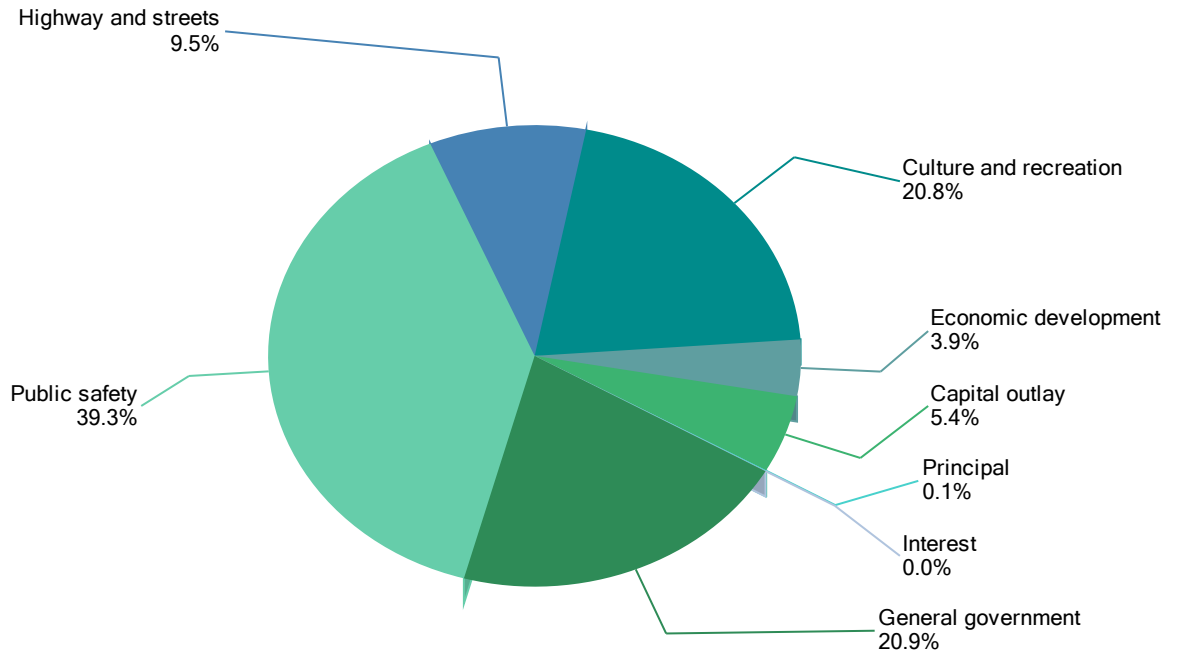
	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2023 Budgeted	FY 2023 Projections	FY 2024 Budgeted	Change From FY 22 to FY 23	% Change From FY 22 to FY 23
<b>Revenues</b>							
Property and advalorem taxes	\$ 1,932,599	\$ 2,129,877	\$ 2,146,069	\$ 2,551,000	\$ 2,661,220	\$ 110,220	4%
Sales and other local taxes	38,514,241	41,535,945	38,090,375	43,237,505	42,971,850	(265,655)	-1
Licenses and permits	4,802,388	5,822,175	4,733,300	6,116,875	5,486,400	(630,475)	-10
Intergovernmental	11,411,620	5,286,887	623,073	431,423	457,072	25,649	6
Charges for services	3,267,808	324,623	379,152	464,357	490,680	26,323	6
Fines and forfeitures	578,946	608,870	804,784	695,815	709,956	14,141	2
Utility tax equivalents	8,092,409	8,527,951	8,625,265	9,016,000	9,277,480	261,480	3
Interest & rental income	371,787	253,210	1,027,277	1,756,445	1,351,319	(405,126)	-23
Contributions and donations	42,023	50,018	39,005	38,365	36,400	(1,965)	-5
Other	1,207,943	2,639,891	1,460,289	1,736,500	326,210	(1,410,290)	-81
<b>Total Revenues</b>	<b>70,221,764</b>	<b>67,179,447</b>	<b>57,928,589</b>	<b>66,044,285</b>	<b>63,768,587</b>	<b>(2,275,698)</b>	<b>-3</b>
<b>Expenditures</b>							
General government	18,610,655	7,789,428	9,014,277	9,708,321	10,304,855	596,534	6
Public safety	13,741,338	15,055,436	17,469,452	16,543,377	19,332,375	2,788,998	17
Highways and streets	2,900,138	3,241,681	4,039,340	3,805,440	4,682,930	877,490	23
Sanitation	2,438,315	-	-	-	-	-	-
Culture and recreation	6,498,306	7,277,889	8,831,479	8,318,060	10,211,834	1,893,774	23
Economic development	2,506,397	1,819,149	2,951,970	2,550,754	1,942,263	(608,491)	-24
Capital outlay	2,957,656	4,931,912	3,584,602	2,883,278	2,677,815	(205,463)	-7
Principal	3,507,669	53,857	59,572	59,658	31,467	(28,191)	-47
Interest	68,547	13,356	10,875	10,932	8,904	(2,028)	-19
<b>Total Expenditures</b>	<b>53,229,021</b>	<b>40,182,708</b>	<b>45,961,567</b>	<b>43,879,820</b>	<b>49,192,443</b>	<b>5,312,623</b>	<b>12</b>
<b>Excess (deficiency) of revenues over expenditures</b>	<b>16,992,743</b>	<b>26,996,739</b>	<b>11,967,022</b>	<b>22,164,465</b>	<b>14,576,144</b>	<b>(7,588,321)</b>	<b>-34</b>
<b>Other financing sources (uses)</b>							
Transfers in	3,398,460	6,059,275	3,814,060	7,641,869	14,461,788	6,819,919	89
Transfers out	(14,288,212)	(13,395,759)	(31,301,213)	(21,551,526)	(49,320,482)	(27,768,956)	129
Issuance of line of credit	3,500,000	-	-	-	-	-	-
Capital leases	-	156,211	-	-	-	-	-
Sale of capital assets	-	1,012,684	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(7,389,752)</b>	<b>(6,167,589)</b>	<b>(27,487,153)</b>	<b>(13,909,657)</b>	<b>(34,858,694)</b>	<b>(20,949,037)</b>	<b>151</b>
<b>Net change in fund balances</b>	<b>9,602,991</b>	<b>20,829,150</b>	<b>(15,520,131)</b>	<b>8,254,808</b>	<b>(20,282,550)</b>	<b>(28,537,358)</b>	<b>-346</b>
<b>Beginning Fund Balance</b>	<b>24,109,191</b>	<b>33,712,182</b>	<b>54,541,332</b>	<b>54,541,332</b>	<b>62,796,140</b>	<b>8,254,808</b>	<b>15</b>
<b>Ending Fund Balance</b>	<b>\$ 33,712,182</b>	<b>\$ 54,541,332</b>	<b>\$ 39,021,201</b>	<b>\$ 62,796,140</b>	<b>\$ 42,513,590</b>	<b>\$ (20,282,550)</b>	<b>-32%</b>

**City of Foley**  
**Graphs – General Fund Budgets**

**2024 Budgeted General Fund Revenues**



### 2024 Budgeted General Fund Expenses



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**City of Foley**  
**Non-Major Funds**  
**Financial Statement Summaries**

**City of Foley**  
**Special Revenue Funds**  
**Fire AdValorem Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Property and advalorem taxes	\$ 219,619	\$ 236,326	\$ 225,000	\$ 280,000	\$ 285,000	\$ 5,000	2%
Interest and rental income	1,011	164	-	6,000	4,000	(2,000)	-50%
<b>Total Revenues</b>	<b>220,630</b>	<b>236,490</b>	<b>225,000</b>	<b>286,000</b>	<b>289,000</b>	<b>3,000</b>	<b>1%</b>
<b>Expenditures</b>							
Public safety	\$ 17,670	\$ 7,908	\$ 52,500	\$ 7,000	\$ 52,500	\$ 45,500	87%
Capital outlay	-	49,794	857,203	804,261	68,000	(736,261)	-1083%
<b>Total Expenditures</b>	<b>17,670</b>	<b>57,702</b>	<b>909,703</b>	<b>811,261</b>	<b>120,500</b>	<b>(690,761)</b>	<b>-573%</b>
Excess (deficiency) of revenues over expenditures	202,960	178,788	(684,703)	(525,261)	168,500	693,761	412%
<b>Other financing sources (uses)</b>							
Transfers in	\$ -	\$ 160,000	\$ -	\$ -	\$ -	\$ -	0%
<b>Total Other financing sources (uses)</b>	<b>-</b>	<b>160,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
Net change in fund balances	202,960	338,788	(684,703)	(525,261)	168,500	693,761	412%
Beginning Fund Balance	464,356	667,316	1,006,104	1,006,104	480,843	(525,261)	-109%
<b>Ending Fund Balance</b>	<b>\$ 667,316</b>	<b>\$ 1,006,104</b>	<b>\$ 321,401</b>	<b>\$ 480,843</b>	<b>\$ 649,343</b>	<b>\$ 168,500</b>	<b>26%</b>

**Note:**

During fiscal year 2023, the City had a budgeted capital purchase of a new custom fire pumper in the Fire AdValorem Fund. This truck was approved by council in fiscal year 2022 and prepayment was submitted to the vendor in exchange for a discount. There are no major purchases budgeted in fiscal year 2024.

**City of Foley**  
**Special Revenue Funds**  
**Library Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Intergovernmental	\$ 39,986	\$ 42,085	\$ 34,000	\$ 35,740	\$ 37,500	\$ 1,760	5%
Charges for services	12,636	11,799	8,290	8,355	8,390	35	0%
Fines and forfeitures	10,486	14,012	11,000	11,000	12,000	1,000	8%
Interest and rental income	122	44	5	30	30	-	0%
Contributions and donations	19,400	24,703	47,000	20,000	40,000	20,000	50%
<b>Total Revenues</b>	<b>82,630</b>	<b>92,643</b>	<b>100,295</b>	<b>75,125</b>	<b>97,920</b>	<b>22,795</b>	<b>23%</b>
<b>Expenditures</b>							
Culture and recreation	\$ 38,940	\$ 101,411	\$ 128,255	\$ 94,400	\$ 111,300	\$ 16,900	15%
Capital outlay	20,561	-	-	-	-	-	0%
<b>Total Expenditures</b>	<b>59,501</b>	<b>101,411</b>	<b>128,255</b>	<b>94,400</b>	<b>111,300</b>	<b>16,900</b>	<b>15%</b>
<b>Excess (deficiency) of revenues over expenditures</b>	<b>23,129</b>	<b>(8,768)</b>	<b>(27,960)</b>	<b>(19,275)</b>	<b>(13,380)</b>	<b>5,895</b>	<b>-44%</b>
<b>Other financing sources (uses)</b>							
Transfers out	\$ (7,728)	\$ (502)	\$ -	\$ -	\$ -	\$ -	0%
<b>Total Other financing sources (uses)</b>	<b>(7,728)</b>	<b>(502)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
<b>Net change in fund balances</b>	<b>15,401</b>	<b>(9,270)</b>	<b>(27,960)</b>	<b>(19,275)</b>	<b>(13,380)</b>	<b>5,895</b>	<b>-44%</b>
Beginning Fund Balance	67,791	83,192	73,922	73,922	54,647	(19,275)	-35%
<b>Ending Fund Balance</b>	<b>\$ 83,192</b>	<b>\$ 73,922</b>	<b>\$ 45,962</b>	<b>\$ 54,647</b>	<b>\$ 41,267</b>	<b>\$ (13,380)</b>	<b>-32%</b>

**Note:**

The library has continued to increase public relations events each fiscal year. In October 2023, management determined that the activity in this fund no longer met the qualifications to be considered a special revenue fund. The City Council approved closing the fund and all budget and future operations will be absorbed by the general fund.

**City of Foley**  
**Special Revenue Funds**  
**Recreational Activities Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Charges for services	\$ 292,487	\$ 365,165	\$ 322,900	\$ 352,050	\$ 350,700	\$ (1,350)	0%
<b>Total Revenues</b>	<b>292,487</b>	<b>365,165</b>	<b>322,900</b>	<b>352,050</b>	<b>350,700</b>	<b>(1,350)</b>	<b>0%</b>
<b>Expenditures</b>							
Culture and recreation	\$ 174,224	\$ 253,143	\$ 260,525	\$ 297,957	\$ 301,025	\$ 3,068	1%
<b>Total Expenditures</b>	<b>174,224</b>	<b>253,143</b>	<b>260,525</b>	<b>297,957</b>	<b>301,025</b>	<b>3,068</b>	<b>1%</b>
Excess (deficiency) of revenues over expenditures	118,263	112,022	62,375	54,093	49,675	(4,418)	-9%
<b>Other financing sources (uses)</b>							
Transfers out	\$ (87,000)	\$ (140,000)	\$ (50,000)	\$ (54,095)	\$ (48,175)	\$ 5,920	-12%
<b>Total Other financing sources (uses)</b>	<b>(87,000)</b>	<b>(140,000)</b>	<b>(50,000)</b>	<b>(54,095)</b>	<b>(48,175)</b>	<b>5,920</b>	<b>-12%</b>
Net change in fund balances	31,263	(27,978)	12,375	(2)	1,500	1,502	100%
Beginning Fund Balance	3,500	34,763	6,785	6,785	6,783	(2)	0%
<b>Ending Fund Balance</b>	<b>\$ 34,763</b>	<b>\$ 6,785</b>	<b>\$ 19,160</b>	<b>\$ 6,783</b>	<b>\$ 8,283</b>	<b>\$ 1,500</b>	<b>18%</b>

**Note:**

In October 2023, management determined that the activity in this fund no longer met the qualifications to be considered a special revenue fund. The City Council approved closing the fund and all budget and future operations will be absorbed by the general fund.

**City of Foley**  
**Special Revenue Funds**  
**Gas Tax Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Sales and other local taxes	\$ 208,192	\$ 254,282	\$ 251,970	\$ 251,220	\$ 259,250	\$ 8,030	3%
Interest and rental income	152	60	100	25	50	25	50%
<b>Total Revenues</b>	<b>208,344</b>	<b>254,342</b>	<b>252,070</b>	<b>251,245</b>	<b>259,300</b>	<b>8,055</b>	<b>3%</b>
<b>Expenditures</b>							
Highways and streets	\$ 32,006	\$ 23,935	\$ 25,000	\$ 20,000	\$ 25,000	\$ 5,000	20%
<b>Total Expenditures</b>	<b>32,006</b>	<b>23,935</b>	<b>25,000</b>	<b>20,000</b>	<b>25,000</b>	<b>5,000</b>	<b>20%</b>
Excess (deficiency) of revenues over expenditures	176,338	230,407	227,070	231,245	234,300	3,055	1%
<b>Other financing sources (uses)</b>							
Transfers out	\$ (140,000)	\$ (160,000)	\$ (220,000)	\$ (240,000)	\$ (250,000)	\$ (10,000)	4%
<b>Total Other financing sources (uses)</b>	<b>(140,000)</b>	<b>(160,000)</b>	<b>(220,000)</b>	<b>(240,000)</b>	<b>(250,000)</b>	<b>(10,000)</b>	<b>4%</b>
Net change in fund balances	36,338	70,407	7,070	(8,755)	(15,700)	(6,945)	44%
Beginning Fund Balance	75,756	112,094	182,501	182,501	173,746	(8,755)	-5%
<b>Ending Fund Balance</b>	<b>\$ 112,094</b>	<b>\$ 182,501</b>	<b>\$ 189,571</b>	<b>\$ 173,746</b>	<b>\$ 158,046</b>	<b>\$ (15,700)</b>	<b>-10%</b>

**Note:**

Gas Tax Revenues are transferred to the General Fund to offset the cost of eligible projects.

**City of Foley**  
**Special Revenue Funds**  
**Court Corrections Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Fines and forfeitures	\$ 34,506	\$ 41,325	\$ 37,000	\$ 45,000	\$ 47,000	\$ 2,000	4%
Interest and rental income	127	32	-	1,000	1,000	-	0%
<b>Total Revenues</b>	<b>34,633</b>	<b>41,357</b>	<b>37,000</b>	<b>46,000</b>	<b>48,000</b>	<b>2,000</b>	<b>4%</b>
<b>Expenditures</b>							
General government	\$ 30,342	\$ 37,765	\$ 59,500	\$ 45,565	\$ 63,015	\$ 17,450	28%
<b>Total Expenditures</b>	<b>30,342</b>	<b>37,765</b>	<b>59,500</b>	<b>45,565</b>	<b>63,015</b>	<b>17,450</b>	<b>28%</b>
Excess (deficiency) of revenues over expenditures	4,291	3,592	(22,500)	435	(15,015)	(15,450)	103%
Net change in fund balances	4,291	3,592	(22,500)	435	(15,015)	(15,450)	103%
Beginning Fund Balance	73,934	78,225	81,817	81,817	82,252	435	1%
Ending Fund Balance	\$ 78,225	\$ 81,817	\$ 59,317	\$ 82,252	\$ 67,237	\$ (15,015)	-22%

**Note:**

There has been an increase in the costs to operate the court and the city is monitoring this fund closer to determine if support from the General Fund is necessary.



**City of Foley**  
**Special Revenue Funds**  
**Jail Corrections Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Charges for services	\$ 14,894	\$ 15,061	\$ 17,000	\$ 7,000	\$ 10,000	\$ 3,000	30%
Fines and forfeitures	23,004	27,550	25,000	28,000	28,000	-	0%
Interest and rental income	295	41	-	450	450	-	0%
<b>Total Revenues</b>	<b>38,193</b>	<b>42,652</b>	<b>42,000</b>	<b>35,450</b>	<b>38,450</b>	<b>3,000</b>	<b>8%</b>
<b>Expenditures</b>							
Capital outlay	\$ 186,023	\$ -	\$ 141,008	\$ 121,901	\$ -	\$ (121,901)	0%
Principal	100,469	6,509	8,240	8,240	8,240	-	0%
Interest	131	1,731	-	-	-	-	0%
<b>Total Expenditures</b>	<b>286,623</b>	<b>8,240</b>	<b>149,248</b>	<b>130,141</b>	<b>8,240</b>	<b>(121,901)</b>	<b>-1479%</b>
<b>Excess (deficiency) of revenues over expenditures</b>	<b>(248,430)</b>	<b>34,412</b>	<b>(107,248)</b>	<b>(94,691)</b>	<b>30,210</b>	<b>124,901</b>	<b>413%</b>
<b>Other financing sources (uses)</b>							
Capital leases	\$ 129,074	\$ -	\$ -	\$ -	\$ -	\$ -	0%
<b>Total Other financing sources (uses)</b>	<b>129,074</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
<b>Net change in fund balances</b>	<b>(119,356)</b>	<b>34,412</b>	<b>(107,248)</b>	<b>(94,691)</b>	<b>30,210</b>	<b>124,901</b>	<b>413%</b>
Beginning Fund Balance	191,417	72,061	106,473	106,473	11,782	(94,691)	-804%
<b>Ending Fund Balance</b>	<b>\$ 72,061</b>	<b>\$ 106,473</b>	<b>\$ (775)</b>	<b>\$ 11,782</b>	<b>\$ 41,992</b>	<b>\$ 30,210</b>	<b>72%</b>

**Note:**

In fiscal year 2023, the Police Department upgraded the jail control system. This was a large one-time expense and the only budgeted expenditure for fiscal year 2024 is the annual lease payment.

**City of Foley**  
**Special Revenue Funds**  
**Foley Sports Tourism – Event Center**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Charges for services	\$ 15,157	\$ 21,600	\$ 15,500	\$ 26,145	\$ 25,500	\$ (645)	-3%
Contributions and donations	13,875	41,803	40,000	38,875	40,000	1,125	3%
<b>Total Revenues</b>	<b>29,032</b>	<b>63,403</b>	<b>55,500</b>	<b>65,020</b>	<b>65,500</b>	<b>480</b>	<b>1%</b>
<b>Expenditures</b>							
Culture and recreation	\$ 357,297	\$ 374,475	\$ 411,553	\$ 474,792	\$ 450,592	\$ (24,200)	-5%
<b>Total Expenditures</b>	<b>357,297</b>	<b>374,475</b>	<b>411,553</b>	<b>474,792</b>	<b>450,592</b>	<b>(24,200)</b>	<b>-5%</b>
Excess (deficiency) of revenues over expenditures	(328,265)	(311,072)	(356,053)	(409,772)	(385,092)	24,680	-6%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 328,265	\$ 311,072	\$ 309,804	\$ 409,772	\$ 385,092	\$ (24,680)	-6%
<b>Total Other financing sources (uses)</b>	<b>328,265</b>	<b>311,072</b>	<b>309,804</b>	<b>409,772</b>	<b>385,092</b>	<b>(24,680)</b>	<b>-6%</b>
Net change in fund balances	-	-	(46,249)	-	-	-	0%
Beginning Fund Balance	100	100	100	100	100	-	0%
Ending Fund Balance	\$ 100	\$ 100	\$ (46,149)	\$ 100	\$ 100	\$ -	0%

**City of Foley**  
**Special Revenue Funds**  
**Foley Sports Tourism – Multi-Use Fields**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Charges for services	\$ 8,647	\$ 8,385	\$ 9,025	\$ 5,000	\$ 5,500	\$ 500	9%
Contributions and donations	3,375	19,500	20,000	14,775	18,000	3,225	18%
<b>Total Revenues</b>	<b>12,022</b>	<b>27,885</b>	<b>29,025</b>	<b>19,775</b>	<b>23,500</b>	<b>3,725</b>	<b>16%</b>
<b>Expenditures</b>							
Culture and recreation	\$ 387,120	\$ 330,567	\$ 452,690	\$ 408,829	\$ 413,609	\$ 4,780	1%
<b>Total Expenditures</b>	<b>387,120</b>	<b>330,567</b>	<b>452,690</b>	<b>408,829</b>	<b>413,609</b>	<b>4,780</b>	<b>1%</b>
Excess (deficiency) of revenues over expenditures	(375,098)	(302,682)	(423,665)	(389,054)	(390,109)	(1,055)	0%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 376,400	\$ 301,380	\$ 421,251	\$ 389,054	\$ 390,109	\$ 1,055	0%
<b>Total Other financing sources (uses)</b>	<b>376,400</b>	<b>301,380</b>	<b>421,251</b>	<b>389,054</b>	<b>390,109</b>	<b>1,055</b>	<b>0%</b>
Net change in fund balances	1,302	(1,302)	(2,414)	-	-	-	0%
Beginning Fund Balance	100	1,402	100	100	100	-	0%
<b>Ending Fund Balance</b>	<b>\$ 1,402</b>	<b>\$ 100</b>	<b>\$ (2,314)</b>	<b>\$ 100</b>	<b>\$ 100</b>	<b>\$ -</b>	<b>0%</b>

**City of Foley**  
**Special Revenue Funds**  
**Impact Fee Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Licenses and permits	\$ 222,514	\$ 1,674,710	\$ 2,800,000	\$ 1,650,000	\$ 1,688,400	\$ 38,400	2%
Interest and rental income	-	107	-	6,700	5,000	(1,700)	-34%
<b>Total Revenues</b>	<b>222,514</b>	<b>1,674,817</b>	<b>2,800,000</b>	<b>1,656,700</b>	<b>1,693,400</b>	<b>36,700</b>	<b>2%</b>
<b>Expenditures</b>							
Capital outlay	\$ -	\$ 504,909	\$ 1,152,600	\$ 750,000	\$ 500,000	\$ (250,000)	-50%
<b>Total Expenditures</b>	<b>-</b>	<b>504,909</b>	<b>1,152,600</b>	<b>750,000</b>	<b>500,000</b>	<b>(250,000)</b>	<b>-50%</b>
<b>Excess (deficiency) of revenues over expenditures</b>	<b>222,514</b>	<b>1,169,908</b>	<b>1,647,400</b>	<b>906,700</b>	<b>1,193,400</b>	<b>286,700</b>	<b>24%</b>
<b>Other financing sources (uses)</b>							
Transfers in	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Transfers out	-	(200)	-	-	-	-	0%
<b>Total Other financing sources (uses)</b>	<b>200</b>	<b>(200)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
<b>Net change in fund balances</b>	<b>222,714</b>	<b>1,169,708</b>	<b>1,647,400</b>	<b>906,700</b>	<b>1,193,400</b>	<b>286,700</b>	<b>24%</b>
Beginning Fund Balance	-	222,714	1,392,422	1,392,422	2,299,122	906,700	39%
<b>Ending Fund Balance</b>	<b>\$ 222,714</b>	<b>\$ 1,392,422</b>	<b>\$ 3,039,822</b>	<b>\$ 2,299,122</b>	<b>\$ 3,492,522</b>	<b>\$ 1,193,400</b>	<b>34%</b>

**Note:**

Ordinance 21-2015 established impact fees which are charged to new developments and used to fund park, recreation, and transportation infrastructure. These fees are maintained in a separate fund because the use is legally restricted according to the ordinance listed above. If revenues increase more than budgeted, this allows the City to expedite the construction of planned parks and transportation additions. The City has multiple projects planned but not budgeted for fiscal year 2024. See page 117 for the 10 year planning document.

**Public Facilities Cooperative District of the City of Foley**  
**Blended Component Unit**  
**Special Revenue Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 47,372	\$ 4,880	\$ 50,000	\$ 50,000	\$ 40,000	\$ (10,000)	-25%
Other	2,605,270	2,852,569	2,970,660	2,924,611	2,923,000	(1,611)	0%
<b>Total Revenues</b>	<b>2,652,642</b>	<b>2,857,449</b>	<b>3,020,660</b>	<b>2,974,611</b>	<b>2,963,000</b>	<b>(11,611)</b>	<b>0%</b>
<b>Expenditures</b>							
General government	\$ 8,280	\$ 38,545	\$ 8,700	\$ 8,265	\$ 8,700	\$ 435	5%
Principal	65,000	65,000	65,000	65,000	1,290,000	1,225,000	95%
Interest	273,115	272,010	270,905	270,905	269,800	(1,105)	0%
<b>Total Expenditures</b>	<b>346,395</b>	<b>375,555</b>	<b>344,605</b>	<b>344,170</b>	<b>1,568,500</b>	<b>1,224,330</b>	<b>78%</b>
Excess (deficiency) of revenues over expenditures	2,306,247	2,481,894	2,676,055	2,630,441	1,394,500	(1,235,941)	-89%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 5,907,363	\$ 375,010	\$ 344,605	\$ 344,270	\$ 1,568,500	\$ 1,224,230	78%
Transfers out	(2,620,147)	(1,825,309)	(3,000,660)	(2,268,332)	(1,706,061)	562,271	-33%
<b>Total Other financing sources (uses)</b>	<b>3,287,216</b>	<b>(1,450,299)</b>	<b>(2,656,055)</b>	<b>(1,924,062)</b>	<b>(137,561)</b>	<b>1,786,501</b>	<b>-1299%</b>
<b>SPECIAL ITEMS</b>							
NMTC unwind	\$ (5,962,989)	\$ -	\$ -	\$ -	\$ -	\$ -	0%
<b>Total SPECIAL ITEMS</b>	<b>(5,962,989)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
Net change in fund balances	(369,526)	1,031,595	20,000	706,379	1,256,939	550,560	44%
Beginning Fund Balance	1,579,632	1,210,106	2,241,701	2,241,701	2,948,080	706,379	24%
Ending Fund Balance	\$ 1,210,106	\$ 2,241,701	\$ 2,261,701	\$ 2,948,080	\$ 4,205,019	\$ 1,256,939	30%

**Note:**

The PFCD Board met on August 7, 2023, and passed Resolution # 23-0003-PFCD adopting the fiscal year 2024 budget. This board establishes and collects project user fees. These fees are transferred to the City in accordance with resolutions adopted by the District and the City Council. The City Council establishes agreements with developers to promote economic development. In fiscal year 2023, one of the developers has stopped submitting qualified invoices, so the district is keeping their portion of the fee until they resume submitting invoices.

**Public Athletic & Sports Facilities Cooperative District of the City of Foley**  
**Blended Component Unit**  
**Special Revenue Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 267	\$ 360	\$ 300	\$ 1,000	\$ 1,000	\$ -	0%
Other	52,326	61,592	60,000	64,000	64,000	-	0%
<b>Total Revenues</b>	<b>52,593</b>	<b>61,952</b>	<b>60,300</b>	<b>65,000</b>	<b>65,000</b>	<b>-</b>	<b>0%</b>
<b>Expenditures</b>							
Culture and recreation	\$ 1,564	\$ 1,532	\$ 1,700	\$ 1,564	\$ 1,600	\$ 36	2%
Interest	496,853	30,413	30,413	30,413	30,413	-	0%
<b>Total Expenditures</b>	<b>498,417</b>	<b>31,945</b>	<b>32,113</b>	<b>31,977</b>	<b>32,013</b>	<b>36</b>	<b>0%</b>
Excess (deficiency) of revenues over expenditures	(445,824)	30,007	28,187	33,023	32,987	(36)	0%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 14,016,121	\$ 1,532	\$ 32,113	\$ 31,977	\$ 57,013	\$ 25,036	44%
Transfers out	(52,905)	(206,387)	(60,000)	(64,000)	(64,000)	-	0%
Payment to refunded escrow	(13,600,584)	-	-	-	-	-	0%
<b>Total Other financing sources (uses)</b>	<b>362,632</b>	<b>(204,855)</b>	<b>(27,887)</b>	<b>(32,023)</b>	<b>(6,987)</b>	<b>25,036</b>	<b>-358%</b>
Net change in fund balances	(83,192)	(174,848)	300	1,000	26,000	25,000	96%
Beginning Fund Balance	299,224	216,032	41,184	41,184	42,184	1,000	2%
<b>Ending Fund Balance</b>	<b>\$ 216,032</b>	<b>\$ 41,184</b>	<b>\$ 41,484</b>	<b>\$ 42,184</b>	<b>\$ 68,184</b>	<b>\$ 26,000</b>	<b>38%</b>

**Note:**

The PASFCD Board met on August 28, 2023, and passed Resolution # 23-0001-PASFCD adopting the fiscal year 2024 budget. The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the amounts owed each year changes and the bi-annual payments are made over the course of a year, the total yearly transfer from the general fund fluctuates.

**Public Cultural & Entertainment Facilities Cooperative District of the City of Foley**  
**Blended Component Unit**  
**Special Revenue Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 99	\$ 676	\$ 250	\$ 10,500	\$ 10,000	\$ (500)	-5%
Other	558,361	669,191	587,000	821,000	820,813	(187)	0%
<b>Total Revenues</b>	<b>558,460</b>	<b>669,867</b>	<b>587,250</b>	<b>831,500</b>	<b>830,813</b>	<b>(687)</b>	<b>0%</b>
<b>Expenditures</b>							
Culture and recreation	\$ 2,568	\$ 1,540	\$ 1,600	\$ 1,600	\$ 1,700	\$ 100	6%
Principal	335,000	350,000	365,000	365,000	380,000	15,000	4%
Interest	400,585	202,260	188,260	188,260	170,010	(18,250)	-11%
<b>Total Expenditures</b>	<b>738,153</b>	<b>553,800</b>	<b>554,860</b>	<b>554,860</b>	<b>551,710</b>	<b>(3,150)</b>	<b>-1%</b>
Excess (deficiency) of revenues over expenditures	(179,693)	116,067	32,390	276,640	279,103	2,463	1%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 10,639,249	\$ 554,169	\$ 553,506	\$ 553,506	\$ 552,127	\$ (1,379)	0%
Transfers out	(558,361)	(669,191)	(587,000)	(821,000)	(820,813)	187	0%
Payment to refunded escrow	(10,054,705)	-	-	-	-	-	0%
<b>Total Other financing sources (uses)</b>	<b>26,183</b>	<b>(115,022)</b>	<b>(33,494)</b>	<b>(267,494)</b>	<b>(268,686)</b>	<b>(1,192)</b>	<b>0%</b>
Net change in fund balances	(153,510)	1,045	(1,104)	9,146	10,417	1,271	12%
Beginning Fund Balance	383,935	230,425	231,470	231,470	240,616	9,146	4%
Ending Fund Balance	\$ 230,425	\$ 231,470	\$ 230,366	\$ 240,616	\$ 251,033	\$ 10,417	4%

**Note:**

The PCEFCFCD Board met on August 28, 2023, and passed Resolution # 23-0001-PCEFCFCD adopting the fiscal year 2024 budget.

**City of Foley**  
**Debt Service Funds**  
**2006-A Series General Obligation Warrant Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
Expenditures							
Principal	\$ 510,000	\$ -	\$ -	\$ -	\$ -	-	0%
Interest	3,302	-	-	-	-	-	0%
Bond issuance cost	1,515	-	-	-	-	-	0%
Total Expenditures	<u>514,817</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Excess (deficiency) of revenues over expenditures	<u>(514,817)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Other financing sources (uses)							
Transfers in	\$ 514,817	\$ -	\$ -	\$ -	\$ -	-	0%
Total Other financing sources (uses)	<u>514,817</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Net change in fund balances	-	-	-	-	-	-	0%
Beginning Fund Balance	-	-	-	-	-	-	0%
Ending Fund Balance	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>0%</u>

**Note:**

This bond issue matured in fiscal year 2021.



**City of Foley**  
**Debt Service Funds**  
**Qualified Energy Conservation Bond of 2013**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 6	\$ 290	\$ 10	\$ 1,785	\$ 2,000	\$ 215	11%
Other	67,879	64,507	60,990	60,990	56,800	(4,190)	-7%
<b>Total Revenues</b>	<b>67,885</b>	<b>64,797</b>	<b>61,000</b>	<b>62,775</b>	<b>58,800</b>	<b>(3,975)</b>	<b>-7%</b>
<b>Expenditures</b>							
Principal	\$ 110,000	\$ 115,000	\$ 120,000	\$ 120,000	\$ 160,000	\$ 40,000	25%
Interest	90,593	87,499	84,268	84,268	79,340	(4,928)	-6%
<b>Total Expenditures</b>	<b>200,593</b>	<b>202,499</b>	<b>204,268</b>	<b>204,268</b>	<b>239,340</b>	<b>35,072</b>	<b>15%</b>
Excess (deficiency) of revenues over expenditures	(132,708)	(137,702)	(143,268)	(141,493)	(180,540)	(39,047)	22%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 134,273	\$ 143,735	\$ 168,900	\$ 168,900	\$ 187,825	\$ 18,925	10%
<b>Total Other financing sources (uses)</b>	<b>134,273</b>	<b>143,735</b>	<b>168,900</b>	<b>168,900</b>	<b>187,825</b>	<b>18,925</b>	<b>10%</b>
Net change in fund balances	1,565	6,033	25,632	27,407	7,285	(20,122)	-276%
Beginning Fund Balance	82,688	84,253	90,286	90,286	117,693	27,407	23%
<b>Ending Fund Balance</b>	<b>\$ 84,253</b>	<b>\$ 90,286</b>	<b>\$ 115,918</b>	<b>\$ 117,693</b>	<b>\$ 124,978</b>	<b>\$ 7,285</b>	<b>6%</b>

**City of Foley**  
**Debt Service Funds**  
**Economic Incentives Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
Expenditures							
Principal	\$ 153,492	\$ -	\$ -	\$ -	\$ -	-	0%
Interest	1,288	-	-	-	-	-	0%
Total Expenditures	154,780	-	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	(154,780)	-	-	-	-	-	0%
Other financing sources (uses)							
Transfers in	\$ 154,780	\$ -	\$ -	\$ -	\$ -	-	0%
Transfers out	100	-	-	-	-	-	0%
Total Other financing sources (uses)	154,880	-	-	-	-	-	0%
Net change in fund balances	100	-	-	-	-	-	0%
Beginning Fund Balance	100	-	-	-	-	-	0%
Ending Fund Balance	\$ 200	\$ -	\$ -	\$ -	\$ -	-	0%

**Notes:**

Both of these notes were paid off in fiscal year 2021.

**City of Foley**  
**Debt Service Funds**  
**2014 Series General Obligation Warrant Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 63	\$ 649	\$ 20	\$ 8,000	\$ 5,000	\$ (3,000)	-60%
<b>Total Revenues</b>	<b>63</b>	<b>649</b>	<b>20</b>	<b>8,000</b>	<b>5,000</b>	<b>(3,000)</b>	<b>-60%</b>
<b>Expenditures</b>							
Principal	\$ 1,050,000	\$ 490,000	\$ 535,000	\$ 515,000	\$ 535,000	\$ 20,000	4%
Interest	446,929	77,000	52,500	52,500	26,750	(25,750)	-96%
<b>Total Expenditures</b>	<b>1,496,929</b>	<b>567,000</b>	<b>587,500</b>	<b>567,500</b>	<b>561,750</b>	<b>(5,750)</b>	<b>-1%</b>
Excess (deficiency) of revenues over expenditures	(1,496,866)	(566,351)	(587,480)	(559,500)	(556,750)	2,750	0%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 10,442,749	\$ 618,002	\$ 566,063	\$ 566,063	\$ 421,317	\$ (144,746)	-34%
Transfers out	(38,916)	-	-	-	-	-	0%
Payment to refunded escrow	(9,268,002)	-	-	-	-	-	0%
<b>Total Other financing sources (uses)</b>	<b>1,135,831</b>	<b>618,002</b>	<b>566,063</b>	<b>566,063</b>	<b>421,317</b>	<b>(144,746)</b>	<b>-34%</b>
Net change in fund balances	(361,035)	51,651	(21,417)	6,563	(135,433)	(141,996)	105%
Beginning Fund Balance	499,081	138,046	189,697	189,697	196,260	6,563	3%
Ending Fund Balance	\$ 138,046	\$ 189,697	\$ 168,280	\$ 196,260	\$ 60,827	\$ (135,433)	-223%

**Note:**

The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the annual debt services obligation decrease each year, the amount paid Regions and held in the trust is lower and the annual amount carrying in the fund balance decreases each year.

**City of Foley**  
**Debt Service Funds**  
**2015 Series General Obligation Warrant Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 21	\$ 510	\$ 25	\$ 6,300	\$ 6,000	\$ (300)	-5%
<b>Total Revenues</b>	<b>21</b>	<b>510</b>	<b>25</b>	<b>6,300</b>	<b>6,000</b>	<b>(300)</b>	<b>-5%</b>
<b>Expenditures</b>							
Principal	\$ 355,000	\$ 375,000	\$ 390,000	\$ 390,000	\$ 410,000	\$ 20,000	5%
Interest	95,000	77,250	58,500	58,500	39,000	(19,500)	-50%
<b>Total Expenditures</b>	<b>450,000</b>	<b>452,250</b>	<b>448,500</b>	<b>448,500</b>	<b>449,000</b>	<b>500</b>	<b>0%</b>
Excess (deficiency) of revenues over expenditures	(449,979)	(451,740)	(448,475)	(442,200)	(443,000)	(800)	0%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 450,828	\$ 450,644	\$ 448,708	\$ 448,708	\$ 423,800	\$ (24,908)	-6%
<b>Total Other financing sources (uses)</b>	<b>450,828</b>	<b>450,644</b>	<b>448,708</b>	<b>448,708</b>	<b>423,800</b>	<b>(24,908)</b>	<b>-6%</b>
Net change in fund balances	849	(1,096)	233	6,508	(19,200)	(25,708)	134%
Beginning Fund Balance	187,595	188,444	187,348	187,348	193,856	6,508	3%
<b>Ending Fund Balance</b>	<b>\$ 188,444</b>	<b>\$ 187,348</b>	<b>\$ 187,581</b>	<b>\$ 193,856</b>	<b>\$ 174,656</b>	<b>\$ (19,200)</b>	<b>-11%</b>

**Note:**

The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the annual debt services obligation decrease each year, the amount paid Regions and held in the trust is lower and the annual amount carrying in the fund balance decreases each year.

**City of Foley**  
**Debt Service Funds**  
**2019 Series General Obligation Warrant Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 65	\$ 3,374	\$ 50	\$ 13,500	\$ 10,000	\$ (3,500)	-35%
<b>Total Revenues</b>	<b>65</b>	<b>3,374</b>	<b>50</b>	<b>13,500</b>	<b>10,000</b>	<b>(3,500)</b>	<b>-35%</b>
<b>Expenditures</b>							
Principal	\$ 1,095,000	\$ 1,150,000	\$ 1,210,000	\$ 1,210,000	\$ 50,000	\$ (1,160,000)	-2320%
Interest	241,750	187,000	129,500	129,500	69,000	(60,500)	-88%
<b>Total Expenditures</b>	<b>1,336,750</b>	<b>1,337,000</b>	<b>1,339,500</b>	<b>1,339,500</b>	<b>119,000</b>	<b>(1,220,500)</b>	<b>-1026%</b>
Excess (deficiency) of revenues over expenditures	(1,336,685)	(1,333,626)	(1,339,450)	(1,326,000)	(109,000)	1,217,000	-1117%
<b>Other financing sources (uses)</b>							
Transfers in	\$ 1,336,715	\$ 1,335,548	\$ 1,339,500	\$ 1,339,500	\$ 118,834	\$ (1,220,666)	-1027%
<b>Total Other financing sources (uses)</b>	<b>1,336,715</b>	<b>1,335,548</b>	<b>1,339,500</b>	<b>1,339,500</b>	<b>118,834</b>	<b>(1,220,666)</b>	<b>-1027%</b>
Net change in fund balances	30	1,922	50	13,500	9,834	(3,666)	-37%
Beginning Fund Balance	111,397	111,427	113,349	113,349	126,849	13,500	11%
<b>Ending Fund Balance</b>	<b>\$ 111,427</b>	<b>\$ 113,349</b>	<b>\$ 113,399</b>	<b>\$ 126,849</b>	<b>\$ 136,683</b>	<b>\$ 9,834</b>	<b>7%</b>

**City of Foley**  
**Debt Service Funds**  
**2021 Series General Obligation Warrant Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ 4	\$ 816	\$ 30	\$ 11,000	\$ 10,000	\$ (1,000)	-10%
<b>Total Revenues</b>	<b>4</b>	<b>816</b>	<b>30</b>	<b>11,000</b>	<b>10,000</b>	<b>(1,000)</b>	<b>-10%</b>
<b>Expenditures</b>							
Principal	\$ -	\$ 255,000	\$ 335,000	\$ 335,000	\$ 340,000	\$ 5,000	1%
Interest	-	659,083	742,745	742,745	737,690	(5,055)	-1%
Bond issuance cost	417,152	-	-	-	-	-	0%
<b>Total Expenditures</b>	<b>417,152</b>	<b>914,083</b>	<b>1,077,745</b>	<b>1,077,745</b>	<b>1,077,690</b>	<b>(55)</b>	<b>0%</b>
<b>Excess (deficiency) of revenues over expenditures</b>	<b>(417,148)</b>	<b>(913,267)</b>	<b>(1,077,715)</b>	<b>(1,066,745)</b>	<b>(1,067,690)</b>	<b>(945)</b>	<b>0%</b>
<b>Other financing sources (uses)</b>							
Transfers in	\$ 385,947	\$ 1,060,282	\$ 1,077,721	\$ 1,077,721	\$ 1,300,493	\$ 222,772	17%
Transfers out	(32,722,313)	-	-	-	-	-	0%
Issuance of refunded debt	32,935,000	-	-	-	-	-	0%
Bond premium	121,354	-	-	-	-	-	0%
Payment to refunded escrow	-	-	-	-	-	-	0%
<b>Total Other financing sources (uses)</b>	<b>719,988</b>	<b>1,060,282</b>	<b>1,077,721</b>	<b>1,077,721</b>	<b>1,300,493</b>	<b>222,772</b>	<b>17%</b>
<b>Net change in fund balances</b>	<b>302,840</b>	<b>147,015</b>	<b>6</b>	<b>10,976</b>	<b>232,803</b>	<b>221,827</b>	<b>95%</b>
<b>Beginning Fund Balance</b>	<b>-</b>	<b>302,840</b>	<b>449,855</b>	<b>449,855</b>	<b>460,831</b>	<b>10,976</b>	<b>2%</b>
<b>Ending Fund Balance</b>	<b>\$ 302,840</b>	<b>\$ 449,855</b>	<b>\$ 449,861</b>	<b>\$ 460,831</b>	<b>\$ 693,634</b>	<b>\$ 232,803</b>	<b>34%</b>

**Note:**

The City makes monthly payments to Regions Trust for the bi-annual debt services.

**City of Foley**  
**Debt Service Funds**  
**USDA Relending Program**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(amended) FY 2022 Budgeted	FY 2023 Projection	FY 2024 Budgeted	Change From FY23 To FY24	% Change From FY23 To FY24
<b>Revenues</b>							
Interest and rental income	\$ -	\$ -	\$ 5,000	\$ 5,000	\$ 2,000	\$ (3,000)	-150%
<b>Total Revenues</b>	<b>-</b>	<b>-</b>	<b>5,000</b>	<b>5,000</b>	<b>2,000</b>	<b>(3,000)</b>	<b>-150%</b>
<b>Expenditures</b>							
Principal	\$ -	\$ -	\$ 408,657	\$ 408,657	\$ 639,845	\$ 231,188	36%
Interest	-	-	424,925	424,925	624,445	199,520	32%
Bond issuance cost	-	-	49,500	49,500	-	(49,500)	0%
<b>Total Expenditures</b>	<b>-</b>	<b>-</b>	<b>883,082</b>	<b>883,082</b>	<b>1,264,290</b>	<b>381,208</b>	<b>30%</b>
<b>Excess (deficiency) of revenues over expenditures</b>	<b>-</b>	<b>-</b>	<b>(878,082)</b>	<b>(878,082)</b>	<b>(1,262,290)</b>	<b>(384,208)</b>	<b>30%</b>
<b>Other financing sources (uses)</b>							
Transfers in	\$ -	\$ -	\$ 842,582	\$ 833,582	\$ 1,264,286	\$ 430,704	34%
Transfers out	-	-	-	(4,197,442)	(11,590,300)	(7,392,858)	64%
Issuance of refunded debt	-	-	18,000,000	18,000,000	-	(18,000,000)	0%
<b>Total Other financing sources (uses)</b>	<b>-</b>	<b>-</b>	<b>18,842,582</b>	<b>14,636,140</b>	<b>(10,326,014)</b>	<b>(24,962,154)</b>	<b>242%</b>
<b>Net change in fund balances</b>	<b>-</b>	<b>-</b>	<b>17,964,500</b>	<b>13,758,058</b>	<b>(11,588,304)</b>	<b>(25,346,362)</b>	<b>219%</b>
<b>Beginning Fund Balance</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>13,758,058</b>	<b>13,758,058</b>	<b>100%</b>
<b>Ending Fund Balance</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 17,964,500</b>	<b>\$ 13,758,058</b>	<b>\$ 2,169,754</b>	<b>\$ (11,588,304)</b>	<b>-534%</b>

**Note:**

This is a new fund created in fiscal year 2023 for two bank loans issued to fund two capital projects.

**City of Foley  
Proprietary Funds  
Sanitation Fund**

	(audited) FY 2021 Actual	(audited) FY 2022 Actual	(current) FY 2023 Budgeted	FY 2023 Projections	FY 2024 Budgeted	Change From FY23 to FY24	% Change From FY23 to FY24
Operating revenues							
Charges for service	\$ -	\$ 3,836,822	\$ 3,743,000	\$ 3,720,000	\$ 3,860,000	\$ 140,000	4%
Total operating revenues	-	3,836,822	3,743,000	3,720,000	3,860,000	140,000	4%
Operating expenses							
Salaries and benefits	-	1,151,167	1,427,024	1,409,645	1,669,929	260,284	18%
Cost of sales and services	-	984,322	664,038	664,038	664,038	-	0%
Insurance	-	30,284	43,599	40,244	51,584	11,340	28%
Utilities	-	7,996	12,400	12,400	12,400	-	0%
Maintenance	-	155,339	180,500	261,500	215,500	(46,000)	-18%
New dumpster services	-	799,970	-	-	-	-	0%
Miscellaneous	-	274,551	369,400	401,589	483,150	81,561	20%
Depreciation	-	299,582	424,440	453,175	537,923	84,748	19%
Total Operating expenses	-	3,703,211	3,121,401	3,242,591	3,634,524	391,933	-16%
Operating income (loss)	-	133,611	621,599	477,409	225,476	(251,933)	-53%
Non-operating revenues:							
Contributions from general fund and governmental activities	-	1,017,290	-	-	-	-	0%
Total Non-operating revenues	-	1,017,290	-	-	-	-	0%
Transfers in	-	198,660	-	-	-	-	0%
Total transfers, net	-	198,660	-	-	-	-	100%
Changes in net position	-	1,349,561	621,599	477,409	225,476	(251,933)	-53%
Net position, beginning of year	-	-	1,349,561	1,349,561	1,826,970	477,409	35%
Net position, end of year	\$ -	\$ 1,349,561	\$ 1,971,160	\$ 1,826,970	\$ 2,052,446	\$ 225,476	233%



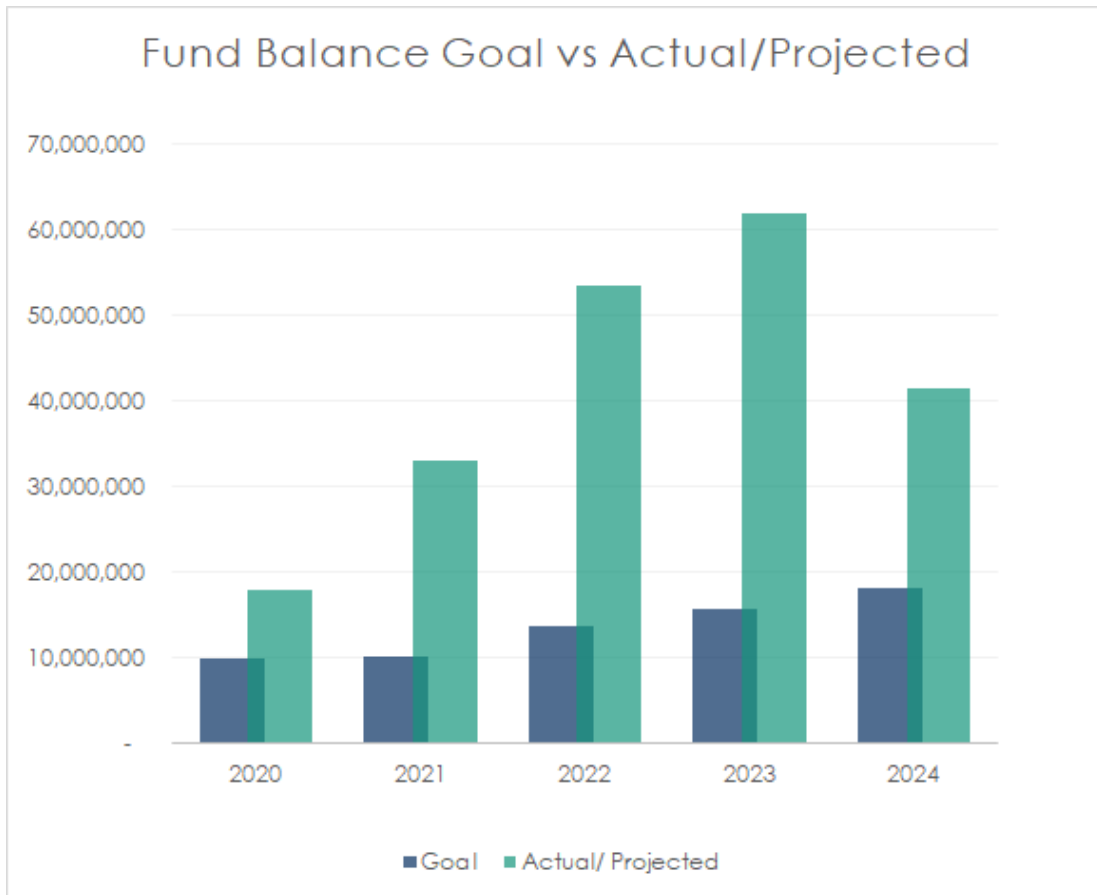
Fund Balance  
Major Revenues &  
Major Expenses

## Fund Balance

The City Council adopted a Minimum Fund Balance Policy for the General Fund as a safeguard against financial demands caused by natural disasters and other unforeseen events. The current policy established a minimum undesignated fund balance goal equal to 35% of the Originally Budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfers in or other financing sources. Shown below is the fund balance goal and fund balance actuals for fiscal years 2020 thru 2022; and the fund balance goal and projected fund balance for 2023 and 2024 for the General Fund. Fiscal years 2020-2021 calculations are based on prior policy, which required a minimum fund balance of 25%.

Fiscal Year	Expenditures*	Fund Balance Goal	Fund Balance Actual/Projected	Amount Exceeded	Fund Balance as % of Expenditures
2020	39,747,544	9,936,886	17,883,183	7,946,297	44.99%
2021	40,671,428	10,167,857	32,964,894	22,797,037	81.05%
2022	39,353,735	13,773,807	53,596,624	39,822,817	136.19%
2023	44,895,676	15,713,487	61,851,433	46,137,946	137.77%
2024	53,271,875	18,645,156	41,568,883	22,923,727	78.03%

\* Originally budgeted expenditures and debt service less one time expenditures greater than \$500,000 and expenditures offset by transfers in or other financing sources.



## Projected Change in Fund Balance by Fund Type

	FY 2023			FY 2024		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
<b>General Fund</b>	\$ 54,541,332	\$ 8,254,808	\$ 62,796,140	\$ 62,796,140	\$ (20,282,550)	\$ 42,513,590
<b>Special Revenue Funds</b>						
Fire AdValorem Fund	\$ 1,006,104	\$ (525,261)	\$ 480,843	\$ 480,843	\$ 168,500	\$ 649,343
Library Fund	73,922	(19,275)	54,647	54,647	(13,380)	41,267
Recreation Activities Fund	6,785	(2)	6,783	6,783	1,500	8,283
Gas Tax Fund	182,501	(8,755)	173,746	173,746	(15,700)	158,046
Court Corrections Fund	81,817	435	82,252	82,252	(15,015)	67,237
Jail Corrections Fund	106,473	(94,691)	11,782	11,782	30,210	41,992
Foley Sports Tourism Event Center Fund	100	-	100	100	-	100
Foley Sports Tourism Multi-Use Fields Fund	100	-	100	100	-	100
Impact Fee Fund	1,392,422	906,700	2,299,122	2,299,122	1,193,400	3,492,522
PFCFCD	2,241,701	706,379	2,948,080	2,948,080	1,256,939	4,205,019
PASFCD	41,184	1,000	42,184	42,184	26,000	68,184
PCEFCFCD	231,470	9,146	240,616	240,616	10,417	251,033
<b>Total Special Revenue Funds</b>	\$ 5,364,579	\$ 975,676	\$ 6,340,255	\$ 6,340,255	\$ 2,642,871	\$ 8,983,126
<b>Debt Service Funds</b>						
2013 QECB Fund	\$ 90,286	\$ 27,407	\$ 117,693	\$ 117,693	\$ 7,285	\$ 124,978
2014 GO Fund	189,697	6,563	196,260	196,260	(135,433)	60,827
2015 GO Fund	187,348	6,508	193,856	193,856	(19,200)	174,656
2019 GO Fund	113,349	13,500	126,849	126,849	9,834	136,683
2021 GO Fund	449,855	10,976	460,831	460,831	232,803	693,634
USDA Relending Program	-	13,758,058	13,758,058	13,758,058	(11,588,304)	2,169,754
<b>Total Debt Service Funds</b>	\$ 1,030,535	\$ 13,823,012	\$ 14,853,547	\$ 14,853,547	\$ (11,493,015)	\$ 3,360,532
<b>Totals Governmental Funds</b>	<b>\$ 60,936,446</b>	<b>\$ 23,053,496</b>	<b>\$ 83,989,942</b>	<b>\$ 83,989,942</b>	<b>\$ (29,132,694)</b>	<b>\$ 54,857,248</b>

	FY 2023			FY 2024		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
<b>Business Type Funds</b>						
Sanitation Fund	\$ 1,349,561	\$ 477,409	\$ 1,826,970	\$ 1,826,970	\$ 225,476	\$ 2,052,446
<b>Total Business Type Fund</b>	<b>\$ 1,349,561</b>	<b>\$ 477,409</b>	<b>\$ 1,826,970</b>	<b>\$ 1,826,970</b>	<b>\$ 225,476</b>	<b>\$ 2,052,446</b>

\*The Capital Projects Fund only initially budgets the transfer from the general fund and other operating cost (such as property taxes on property purchased during the previous year). As a result, that fund is not included in the calculation above.

In fiscal year 2023, total fund balance is projected to increase by \$23,053,496 (38%). This large increase in fund balance is mostly a result of revenues closing substantially over budget, a delay in the ability to complete some capital projects because of supply chain issues and unspent bond proceeds. The City is planning to use approximately \$29 million of excess reserves in fiscal year 2024 to complete some of the previously planned capital projects and to accelerate some other projects that were planned in futures years. These excess funds are being spent in order to address the rapid growth in Foley.

Special Revenue Funds are expected to close fiscal year 2023 with an increase of \$975,679 (18%) and to add an additional \$2,642,871 (42%) of additional funds in fiscal year 2024. The Impact Fee Fund has the largest projected increases of \$906,700 (65%) in fiscal year 2023 and \$1,193,400 (52%) in fiscal year 2024. The use of impact fees are legally restricted for park and recreation expansion and road infrastructure expansion, so there are potentially projects that are not budgeted that could be applied to these funds. The PFCF fund has a projected increase of \$706,379 (32%) in fiscal year 2023 and an additional \$1,256,939 (43) in fiscal year 2024. The PFCF fund has project user fees that will be paid out when eligible invoices are submitted. The Fire AdValorem Fund has a projected decrease of \$525,261 (46%) in fiscal year 2023 and a projected increase of \$168,500 (35%) in fiscal year 2024. These funds must be used on expenses related to the fire department and typically are accumulated until a large capital equipment purchase can be made.

### Major Revenue Sources

The following table gives an analysis of General Fund top five revenue sources for two prior audited years, the current year projections and next year's budget.

Revenue Type	2021 Actual	% of Actual	2022 Actual	% of Actual	2023 Budget	% of Actual	2023 Projected	% of Actual	2024 Budget	% of Actual
Sales & use tax	\$ 33,560,787	46%	\$ 36,710,192	54%	\$ 34,275,000	59%	\$ 38,600,000	59%	\$ 38,600,000	61%
Utility tax equivalents	7,944,312	11%	8,220,548	12%	8,467,165	15%	8,716,000	13%	8,977,480	14%
Business license	2,746,550	4%	3,366,184	5%	3,000,000	5%	3,575,000	5%	3,250,000	5%
Property Tax	1,648,816	2%	1,795,338	3%	1,922,800	3%	2,200,000	3%	2,300,000	4%
Lodging Tax	2,362,418	3%	2,089,629	3%	1,700,000	3%	1,960,000	3%	2,018,000	3%
Building Permits	1,831,977	2%	2,046,773	3%	\$ 1,500,000	3%	\$ 2,000,000	3%	\$ 2,000,000	3%
Sanitation	1,975,282	3%	n/a		n/a		n/a		n/a	
Subtotal	\$ 52,070,141	71%	\$ 54,228,664	79%	\$ 50,864,965	88%	\$ 57,051,000	87%	\$ 57,145,480	90%

## Sales & Use Tax

The sales taxes rate within the City is 10%, with a distribution of 3% City, 3% County and 4% State and with the highest collections occurring in the spring and summer months. Effective September 1, 2023 the State reduced the tax on groceries from 4% to 3% in accordance with Act 2023-554. Fiscal year 2021 had an increase in sales tax collections as a result of city wide Hurricane Sally recovery efforts. Fiscal year 2022 had an increase of approximately 9 percent over fiscal year 2021. The City is projecting fiscal year 2023 to increase by 5 percent and is budgeting fiscal year 2024 flat to remain conservative.



## Utility Tax Equivalents

The City receives monthly tax equivalent payments from the Utilities Board of the City of Foley which are based on the retained earnings of the Board. The annual tax equivalent rate for the years presented below is 4.25%. The Utilities Board operates on a June 30 year end and provides the City the estimate in August or September for the upcoming year after completion of their annual audit. The average annual increase is 2-3% and can be attributed to new housing units.



## Business License

Business Licenses are renewable in January and vary depending on the business type and gross receipts. The City is budgeting a slight decrease in Business License revenue. These contractors had to purchase license for each calendar year they are in our area and the cost of the license is based on the businesses gross receipts from the previous year.



## Building Permits

Ordinance 20-2005 adopted the 2018 International Building (ICC) Codes and established the current building permit fee schedule. Building permits are required for most construction or remodeling projects within the City and are a good growth indicator. Building permits for fiscal year 2024 are budgeted flat with fiscal year 2023 projected close of \$2 million to be conservative.



## Property Tax

Property tax projections are based on the assessed value of all property in the city as determined by the Baldwin County Revenue Commissioner. The bulk of this tax is collected in December and January. The City is projecting a slight increase in Property Tax as a result in increased construction in the previous years and increased home values.



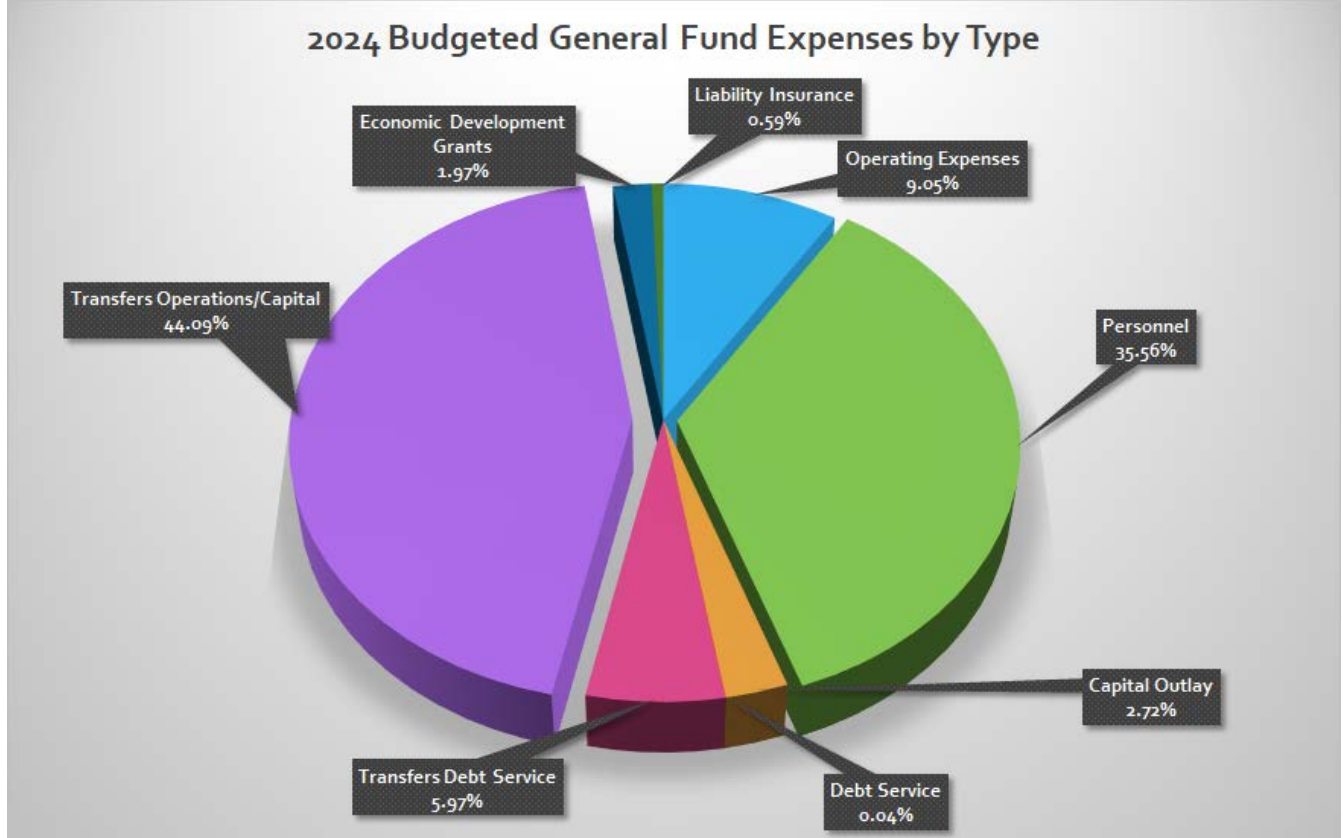
## Lodging Tax

Lodging Tax has become a major revenue source for the City due to an increase in the rate from 4% to 7% effective November 2013, the construction of additional hotels within the City, and an overall increase in tourism. There was a major increase in fiscal year 2021 as a result of contractors staying in the area to assist in the recovery from Hurricane Sally. The City is budgeting a slight increase in fiscal year 2024.



## Expenses by Type in the General Fund

The chart below shows the allocation of FY 2024 budgeted expenses in the general fund by type.

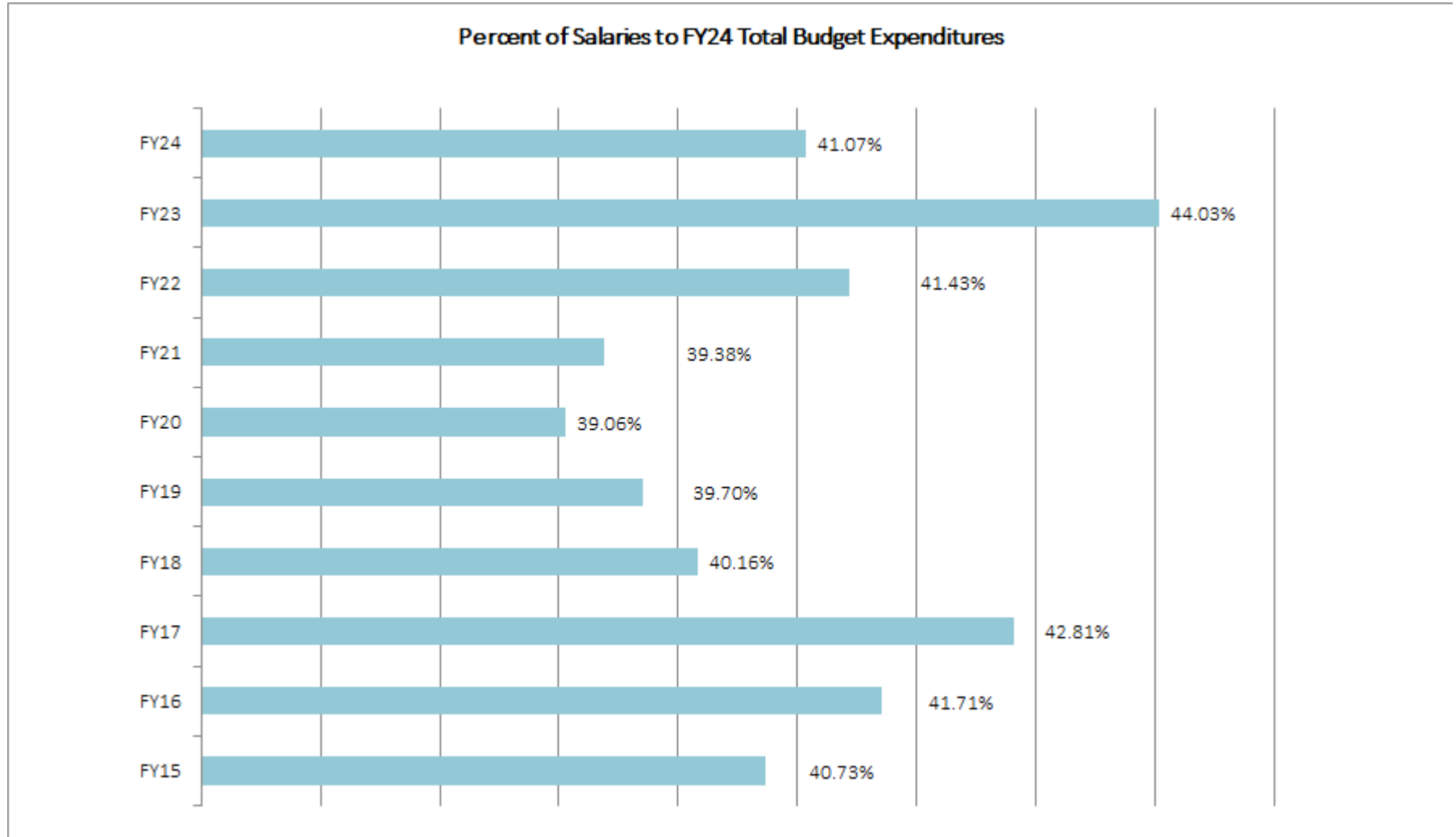


The largest category of fiscal year 2024 budgeted expenses in the general fund is transfers for operational & capital at \$43,438,287 or 44.09%. This category increased this year as the City is planning to accelerate multiple capital projects from future years. See the capital planning section for additional information.

The second largest category of fiscal year 2024 is personnel at \$35,032,260 or 35.59% of total expenses. This figure includes \$7,316,807 for employee health care cost, which is an increase of \$1,382,626 from the amount budgeted in fiscal year 2023.



The chart below represents the percent of salaries to original budgeted expenses for FY 2015 to FY 2024.



Growth in Employee Workforce FY14 to FY23

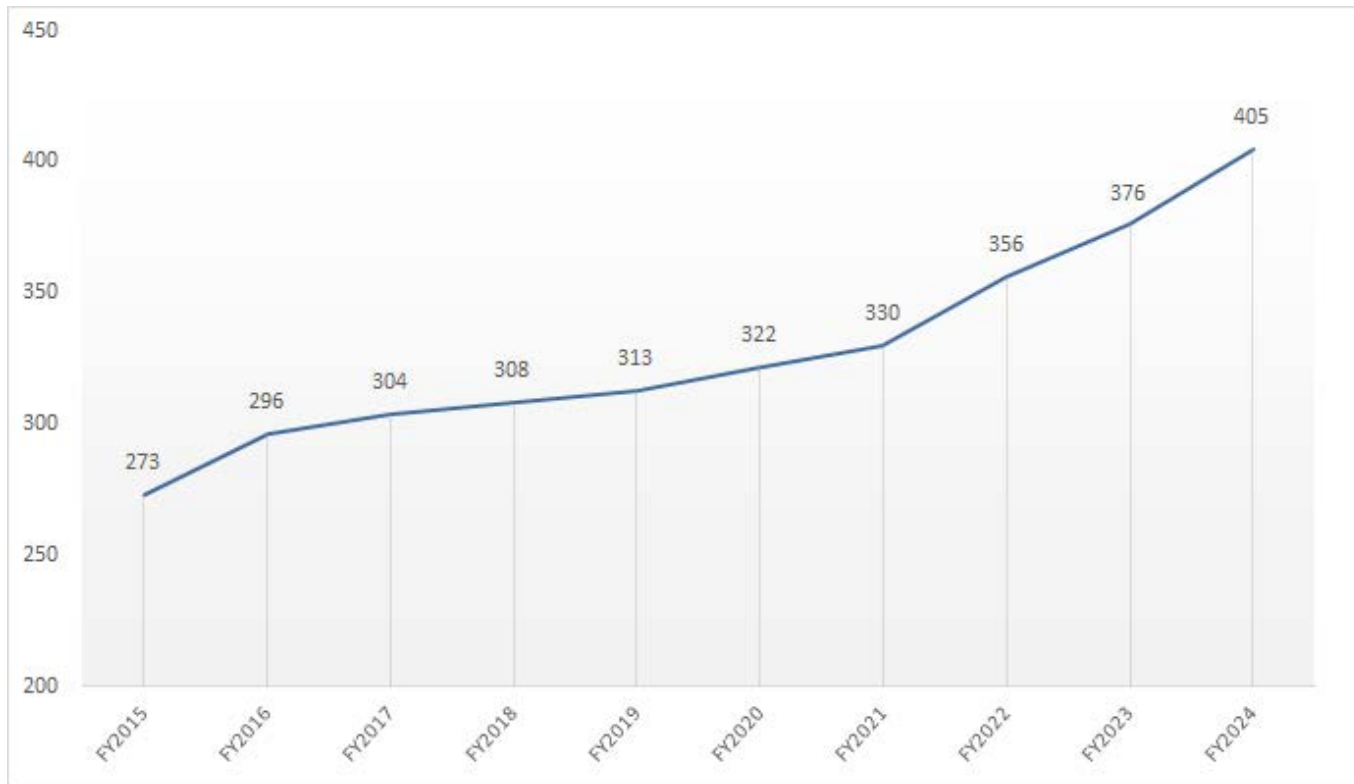
	<i>FY15</i>	<i>FY16</i>	<i>FY17</i>	<i>FY18</i>	<i>FY19</i>	<i>FY20</i>	<i>FY21</i>	<i>FY22</i>	<i>FY23</i>	<i>FY24</i>
	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>	<i>Budget</i>
	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>
<i>Full Time Regular Employee</i>	255	278	282	292	296	302	311	337	358	387
<i>Part-Time Regular Employee</i>	18	18	22	16	17	20	19	19	18	18
<b>Totals</b>	<b>273</b>	<b>296</b>	<b>304</b>	<b>308</b>	<b>313</b>	<b>322</b>	<b>330</b>	<b>356</b>	<b>376</b>	<b>405</b>

**City Population Growth**

<i>Year</i>	<i>FY 2015</i>	<i>FY 2023</i>
<i>Population</i>	17,334	25306
<i>% Increase</i>	<b>46%</b>	

**Employee Population Growth**

<i>Year</i>	<i>FY 2015</i>	<i>FY 2024</i>
<i>Population</i>	273	405
<i>% Increase</i>	<b>48%</b>	



Staffing summary – General Fund by Department

Department	2021 Full Time	2021 Part Time	2022 Full Time	2022 Part Time	2023 Full Time	2023 Part Time	2024 Full Time	2024 Part Time
<b>General Government</b>								
General Government	22	2	21	1	22	1	23	1
Public Works	2	-	4	-	5	-	5	-
Municipal Complex	7	-	7	-	7	-	7	-
Municipal Court	6	1	6	1	6	1	6	1
Vehicle Maintenance Shop	5	-	5	-	5	-	6	-
Information & Technology	6	-	6	-	7	-	6	-
<b>Public Safety</b>								
Public Safety	-	-	-	-	1	-	1	-
Police	97	1	97.5	1	104	1	118	1
Fire	33	-	37	-	37	-	38	-
Community Development	11	-	12	-	12	-	12	-
Environmental	5	-	5	-	5	-	5	-
<b>Highways &amp; Streets</b>								
Infrastructure & Development	-	-	-	-	1	-	2	-
Streets	32	3	37.5	4	39	4	43	4
Engineering	4	-	4	-	5	-	5	-
Sanitation	16	2	-	-	-	-	-	-
<b>Culture &amp; Recreation</b>								
Leisure Services	-	-	-	-	6	-	6	-
Parks	12	-	12	-	-	-	-	-
Library	12	4	13	4	14	4	17	5
Senior Center	3	-	3	-	3	-	3	-
Parks & Recreation (merged in FY23)	12	-	13	-	21	1	22	-
Sports Tourism	15	-	17	-	16	-	17	-
Horticulture	6	-	6	-	6	-	6	-
Marketing	2	6	3	5	5	4	5	4
Nature Parks	3	-	5	1	8	-	10	-
Total General Fund	311	19	314	17	335	16	363	16
<b>Sanitation Fund</b>								
Residential Sanitation	-	-	18	2	18	2	18	2
Commercial Sanitation	-	-	5	-	5	-	6	-
Total Sanitation	-	-	23	2	23	2	24	2
Total	311	19	337	19	358	18	387	18

FY 2024 Budget - New Head Count Request - General Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
<b>A. New Personnel Head Count Requests/Amends the Pay Plan *</b>								
General Government	Executive Director of General Government	Perm / FT	1st	310	\$ 55.18	\$ 114,774	\$ 68,865	\$ 183,639
Information & Technology	GIS Technician ***	Perm / FT		90	16.95	(17,972)	(10,783)	(28,755)
Maintenance Shop	Mechanic	Perm / FT	1st	120	21.84	45,427	27,256	72,684
Police	Corrections Officer (2)	Perm / FT	2nd	90	18.87	41,212	24,727	101,445
Police	Support Services Technician (2)	Perm / FT	1st	100	16.30	33,904	20,342	108,493
Police	Communicatons Officer (2)	Perm / FT	4th	60	18.87	39,250	23,550	33,815
Police	School Resource Officer (1)	Perm / FT	1st	90	24.08	52,591	31,554	84,145
Police	Evidene technician (1)	Perm / FT	1st	Est 120	21.84	45,427	27,256	72,684
Police	Detective (2)	Perm / FT	3rd	150	24.08	52,591	31,554	84,145
Police	Patrole Officer (4)	Perm / FT	2nd/ 3rd	150	24.08	52,591	31,554	213,599
Fire	Training and Logistics Lieutenant	Perm / FT	1st	190	23.16	63,922	38,353	102,275
Infrastructure & Development	Growth and Infrastructure Manager	Perm / FT	1st	200	32.27	67,122	40,273	107,395
Street - Sidewalk	Street Maintenance Worker I	Perm / FT	3rd	60	16.30	33,904	20,342	27,123
Street - Signs	Street Maintenance Worker I	Perm / FT	4th	60	16.30	33,904	20,342	14,605
Street - Signs	Traffic Control Technician	Perm / PT	4th	70	16.30	33,904	20,342	14,605
Street - Streets maintenance	Sweeper Truck Driver	Perm / FT	2nd	80	17.97	37,378	22,427	46,003
Library	History & Genealogy Technical	Perm / PT	1st	130	22.93	28,617	4,292	32,909
Library	Library Technical Assistant	Perm / FT	2nd	60	16.30	33,904	20,342	41,728
Library	Library Assistant I (2)	Perm / FT	2nd / 4th	30	14.08	29,286	17,572	48,661
Parks & Recreation	Parks Supervision - PT to FT	Perm / PT	2nd	130	22.93	13,694	28,617	32,547
Sports Tourism	Events Manager Assistant	Perm / FT	2nd	Est 90	18.87	39,250	23,550	48,307
Nature Parks	Parks Ranger	Perm / FT	3rd	60	16.30	33,904	200,342	27,123
Nature Parks	Maintenance Technician	Perm / FT	1st	90	\$ 18.87	\$ 39,250	\$ 23,550	\$ 62,799
Total Head Count Request = 17 (16 full time / 1 part time)						<b>New Headcount Personnel Requests Subtotal</b>		<b>\$ 1,531,974</b>
<b>B: Misc Labor Costs</b>								
General Government	Increase PT Salaries	PT				\$ 30,160	\$ 4,524	\$ 17,342
Municipal Comple	Increase to OT Salares					870	131	1,001
Municipal Complex	Decrease PT salaries	PT				(1,224)	(184)	(1,408)
Public Works	Increase to OT Salares					10,500	1,575	12,075
Public Works	Decrease PT salaries	PT				(6,000)	(900)	(6,900)
Public Works	Add uniform account					1,000	-	1,000
Public Works	Increase to uniforms					200	-	200
Police	Increase to OT Salares					10,000	1,500	11,500
Police	Increase PT Salaries	PT				3,725	559	4,284
Fire	Increase to OT Salares					13,250	1,988	15,238
Fire	Increase PT Salaries	PT				13,100	1,965	15,065
Fire	Increase uniforms					4,000	-	4,000

FY 2024 Budget - New Head Count Request - General Fund									
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost	
<b>A. New Personnel Head Count Requests/Amends the Pay Plan *</b>									
CDD	Decrease PT Salaries	PT				(16,000)	(2,400)	(18,400)	
Environmental	Increase PT Salaries	PT				1,500	225	1,725	
Environmental	Increase uniforms					500	-	500	
Infrastructure & Development	Increase PT Salaries	PT				7,500	1,125	8,625	
Streets	Increase OT Salaries					10,000	1,500	11,500	
Leisure Services	Increase OT salaries					2,000	300	2,300	
Leisure Services	Increase contract labor					2,500	375	2,875	
Leisure Services	Increase uniforms					1,000	-	1,000	
Library	Increase PT salaries	PT				11,500	1,725	13,225	
Parks & Recreation	Increase uniforms					4,000	-	4,000	
Sports Tourism	Decrease OT Salareis					(8,000)	(1,200)	(9,200)	
Sports Tourism	Increase PT salaries	PT				9,000	1,350	10,350	
Sports Tourism	Decrease uniforms					(1,000)	-	(500)	
Marketing/Welcome Center	Increase PT salaries	PT				1,000	150	1,150	
Marketing/Welcome Center	Increase uniforms					150	-	150	
Senior Center	Decrease PT salaries	PT				(5,750)	(863)	(6,613)	
Nature Parks	Increase uniforms					750	-	750	
Nature Parks	Increase OT salaries					1,500	225	1,725	
Nature Parks	Increase PT salaries	PT				2,300	345	2,645	
								<b>Other Misc Labor Costs Subtotal</b> \$ 101,204	
<b>* Amends the Pay Plan ** This positions are offset either partial or in full by personnel cost that is currently budgeted.</b>							<b>GRAND TOTAL</b>	\$	1,633,178
<b>*** This position is being removed from the pay plan</b>									

The City has applied for a SAFER grant and if it is awarded, will hire nine (9) full time Firefighters. Pay grade 140, Hourly \$18.15, Salary \$450,846, Benefits \$270,508, Total Cost \$721,354

FY 2024 Budget - New Head Count Request - Sanitation Fund									
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost	
<b>A. New Personnel Head Count Requests *</b>									
Commercial Sanitation	Commercial Sanitation Driver Operator	Perm / FT	2ne	90	\$ 18.87	\$ 39,250	\$ 23,550	\$ 48,307	
Total Head Count Request = 7						<b>New Headcount Personnel Requests Subtotal</b>		\$ 48,307	
<b>B: Misc Labor Costs</b>									
Residential Sanitation	Increase to Overtime					\$ 9,000	\$ 1,350	\$ 10,350	
Residential Sanitation	Decrease to Contract Labor					\$ (5,000)	\$ (750)	\$ (5,750)	
Commercial Sanitation	Increase to Overtime					\$ 29,000	\$ 4,350	\$ 33,350	
								<b>Other Misc Labor Costs Subtotal</b> \$ 37,950	
<b>* Amends the Pay Plan</b>							<b>GRAND TOTAL</b>	\$	86,257

## **Policy for Employee Raises & Job Analysis for FY23 Budget Year**

The FY24 Budget authorizes and allocates funding for employee pay-for-performance raises for FY24 for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy. The Reserve for Salary Increases Account (#100-9200-5999) contains a budget figure of \$523,425 for pay out of employee raises during FY24. This is an increase of \$17,880 over last year's figure of \$505,545.

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### **Standard Operating Procedures for Raises:**

Under the City's automated Performance Appraisal System, raises are awarded each year at the time of the employee's anniversary date (date of hire). The employee's final review is due by the employee's anniversary date and the employee will receive their merit raise on the pay check following the first full pay period following their anniversary date.

It is the responsibility of the Directors/Department Heads to submit the Final Appraisal on time so employees receive their raise on time. If the Final Appraisal is not turned in on time, the raise will be awarded on the pay check following the first full pay period following the date of receipt of the Final Appraisal. Human Resources will not back pay raises.

Note: For Directors, Department Heads and executive level full-time, regular employees who do not receive employee performance appraisals through Halogen, the City Administrator will recommend the percentage amount of the raise to the Mayor. The Mayor will then solicit input from the Council members and based on that input will make the final decision on the percentage or dollar amount of the raise for each of these employees. The City Administrator will then deliver the decision on the raise in an email to the HR Director who will then process it through payroll. These appraisals follow the same time line as described above.

HR will provide Finance with a quarterly budget adjustment to transfer the necessary funds out of the Reserve for Salary account to the actual departmental personnel expense accounts.

The performance appraisal rating scale and the associated raises are as follows:

- Consistently Exceeds Standards (score of 45.5 – 50.0) = 5% raise
- Exceeds Standards (score of 35.5 – 45.4) = 4% raise
- Meets Standards (score of 25.5 – 35.4) = 3% raise
- Partially Meets Standards (score of 15.5 – 25.4) = 0% raise
- Does Not Meet Standards (score of 0 - 15.4) = 0% raise

There is a \$30,000 pool of funds budgeted in the salary reserves for anticipated job analysis requests from Directors on current employee pay grades that are anticipated to occur during the FY24 Budget year. Based upon the results of the job analysis, position pay grades and departmental salary accounts will be adjusted (upon City Council approval) using these funds if the job(s) qualifies for an upgrade.

Standard Operating Procedures for Requesting Job Analysis:

Directors will request a position upgrade through HR using the “Request for Job Analysis Form”. If it appears that the job duties are substantially changing and effecting the essential duties of the position, HR will forward the Job Assessment Tool (JAT) form to the employee to complete. The JAT will then be used to analyze the five job factors of 1) Leadership; 2) Working Conditions; 3) Complexity; 4) Decision Making; and 5) Relations, and a Market survey will be conducted to obtain market data for both an internal and external analysis.

If the analysis indicates that the job requires a pay grade adjustment, FLSA status change, modified job title, etc. then HR will prepare a resolution to bring before Council requesting adjustment to the City’s Pay Classification Plan.

There is also \$583,000 budgeted in salary reserves for a 2.5% Cost of Living Adjustment (COLA) for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy, effective with the first pay period in October 2023.

\$523,425 (pay raises)
30,000 (job analysis)
<hr/>
+ 583,000 (2.5% COLA)
\$1,136,425 Total Reserve for Salary Increase

**City of Foley Policy - GAP Day & Holiday Pay**

If an approved holiday falls on a Tuesday or Thursday, the Monday before or Friday after are given off as GAP days, provided the council elected to grant GAP days via the budget resolution. GAP days, if approved, are recorded as “Personal Days” in the City’s payroll system. Should an employee be required to work part of all of a GAP Day, the remaining time must be used prior to any accrued annual or compensatory leave. Accrued personal leave hours will not be paid out if/when the employee retires or terminates employment.

GAP days fall differently on the calendar from year to year. Some years there may be several GAP days and other years there may be no GAP days if all City approved holidays happen to fall on a Friday and/or a Monday. In FY24, there is one (1) GAP day occurring on Friday, July 5, 2025, as reflected on the approved holiday calendar.

**City Approved Holidays Per PSP 3.3.7(7) \***

- New Year’s Day
- Martin Luther King Day
- Memorial Day
- Independence Day
- Labor Day
- Veterans Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Eve
- Christmas Day

Full-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard eight (8) hours of “Holiday Pay”. If the employee works the holiday, they will receive 8 hours of “Holiday Pay” on top of the pay for the hours worked.

Part-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard (4) hours of “Holiday Pay”. If the employee works the holiday, they will receive 4 hours of “Holiday Pay” on top of the pay for the hours worked.

Floating Holiday Policy: All full-time regular and part-time regular employees will receive one (1) floating holiday at the beginning of each calendar year in addition to the City of Foley’s regular paid holidays. This one floating holiday may be used for religious or cultural holidays, employee birthdays, or for other state or federal holidays during which the City remains open. The request must be scheduled and approved in advance by the employee’s immediate supervisor and must be reported as a “floating holiday” in the time and attendance system. An employee hired before the end of the first half of the calendar year will receive a floating holiday upon hire; an employee hired during the second half of the calendar year will not receive a floating holiday upon hire. Floating holidays will not be carried over to the next calendar year, nor will they be paid out if not taken prior to termination of employment.

\* Temporary employees are not eligible for holiday and/or personal day leave.

\* Excludes Declared State of Emergencies (Hurricane, etc.)

**Fiscal year 2024 Approved Holidays & Gap Days**

- November 10, 2023 - Veterans Day (observed)
- November 11, 2023 - Veterans Day
- November 23, 2023 - Thanksgiving Day
- November 24, 2023 - Day after Thanksgiving
- December 24-25, 2023 - Christmas Eve & Christmas Day
- December 24-26, 2023 - Christmas Eve & Christmas Day Observed
- January 1, 2024 – New Year’s Day
- January 15, 2024 – Martin Luther King Jr. Day
- May 27, 2024 – Memorial Day
- July 4, 2024 – Independence Day
- July 5, 2024 – Independence Day GAP Day
- September 2, 2024 – Labor Day



**City of Foley Holidays & Gap Days  
October 2023 – September 2024**

October 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

April 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

November 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

May 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

December 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

June 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

January 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

July 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

August 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

March 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

September 2024						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

## Financial Forecast

The City annually updates its financial forecast with the best information available, including prior year information, anticipated changes in local, national and regional economy and current and anticipated growth trends. These financial forecast are presented consistently with adopted policies and assist management in meeting required fund balance goals set by the Council.

The following issues were considered during the fiscal 2024 budget and will be considered in future years.

- Continued growth within the City has increased the need for additional parks and recreation facilities, as well as road and infrastructure improvements city wide. These needs are addressed in our ten year capital projects plan and staff will continuously monitor and update the plan to meet these needs.
- The City is addressing pressures that have been placed on current staff by budgeting a 7 percent increase in staffing levels. This budgeted increase allows departments to provide better services to our citizens and visitors.

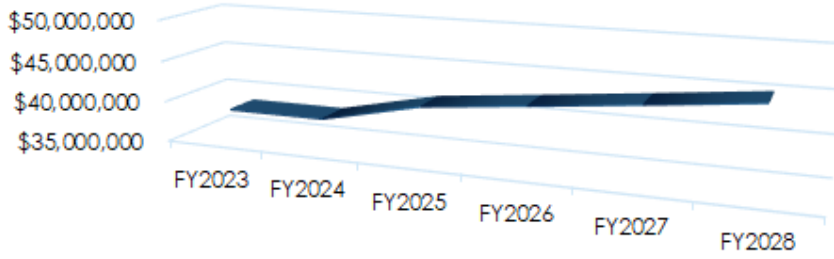
Below is a recap of the projected total Revenues, Expenses and changes in Fund Balance for the General Fund for fiscal years 2024 - 2028.

General Fund	FY 2024 Budget	%	FY 2025 Projected	%	FY 2026 Projected	%	FY 2027 Projected	%	FY 2028 Projected	%
Beginning Fund Balance	\$ 61,851,433		\$ 41,568,883		\$ 25,795,394		\$ 23,248,287		\$ 22,822,267	
Sanitation fund repayment	-		200,000		-		-		-	
Adjusted Fund Balance	61,851,433		41,768,883		25,795,394		23,248,287		22,822,267	
Operating Revenues	63,718,587	12.6%	66,377,887	4.2%	67,952,479	2.4%	69,562,129	2.4%	71,363,886	2.6%
Operating Expenses	49,192,289	14.0%	51,460,586	4.6%	52,594,086	2.2%	53,705,016	2.1%	55,661,921	3.6%
Net operating revenues	14,526,298		14,917,301		15,358,393		15,857,113		15,701,965	
Proceeds from sale of assets	50,000	0.0%	50,000	0.00%	50,000	0.00%	50,000	0.00%	50,000	0.00%
Transfers from other funds	14,461,788	279.2%	5,171,655	-64.2%	3,068,980	-40.7%	3,170,192	3.3%	3,286,171	3.7%
Transfers to capital projects	42,651,086	69.3%	27,612,339	-35.3%	13,326,554	-51.7%	10,832,177	-18.7%	10,052,533	-7.2%
Transfers to other funds	787,201	5.9%	1,702,500	116.3%	829,031	-51.3%	828,545	-0.1%	1,342,692	62.1%
Transfers for debt service	5,882,349	30.2%	6,797,606	15.6%	6,868,895	1.0%	7,842,603	14.2%	7,877,708	0.4%
Net Change in Fund Balance	(20,282,550)		(15,973,489)		(2,547,107)		(426,020)		(234,797)	
Ending Fund Balance	\$ 41,568,883		\$ 25,795,394		\$ 23,248,287		\$ 22,822,267		\$ 22,587,470	
Fund Balance goal	\$ 18,645,156		\$ 19,261,979		\$ 19,638,520		\$ 20,321,202		\$ 20,969,587	
Over (under) goal	\$ 22,923,727		\$ 6,533,415		\$ 3,609,767		\$ 2,501,065		\$ 1,617,883	

The following table represents the current year projections, the next fiscal year budget and the future forecast for the major revenues in the General Fund.

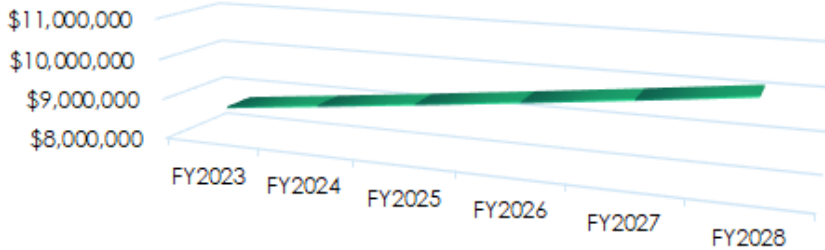
Major Revenue Source	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
Sales & use tax	\$ 38,600,000	\$ 38,600,000	\$ 41,250,000	\$ 42,487,500	\$ 43,762,125	\$ 45,074,989
Utility tax equivalents	8,716,000	8,977,480	9,246,804	954,209	9,809,935	10,104,233
Business license	3,575,000	3,250,000	3,282,500	3,315,325	3,348,478	3,381,963
Property tax	2,200,000	2,300,000	2,369,000	2,440,070	2,513,272	2,588,670
Lodging tax	1,960,000	2,018,000	2,078,540	2,140,896	2,205,123	2,271,277
Building permits	2,000,000	2,000,000	2,020,000	2,040,200	2,060,602	2,081,208

### Sales & Use Tax



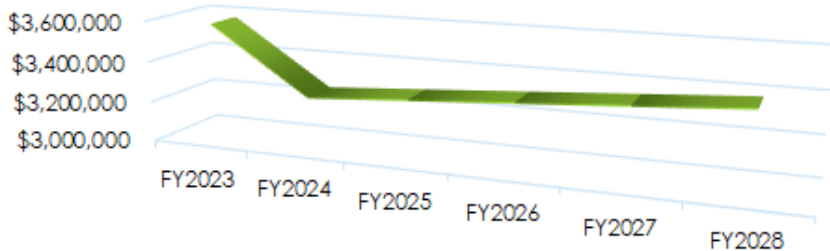
Management is conservatively forecasting a flat Sales & Use Tax growth rate from fiscal year 2023 to 2024. Projections show a 7 percent increase in fiscal year 2025 as a result of some major retailers expected to open and major growth in the City. Fiscal years 2026-2028 is projected at conservative 3 percent increase.

### Utility Tax Equivalents



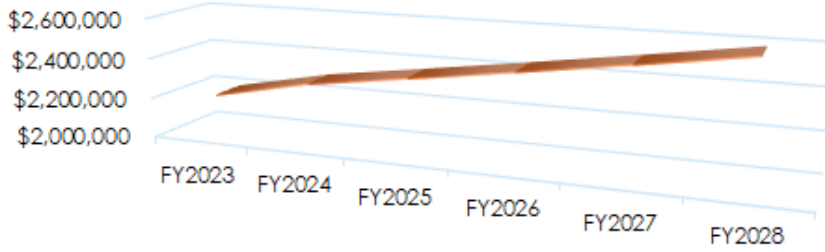
Utility Tax Equivalents is forecasted to grow by 3 percent a year.

### Busines License



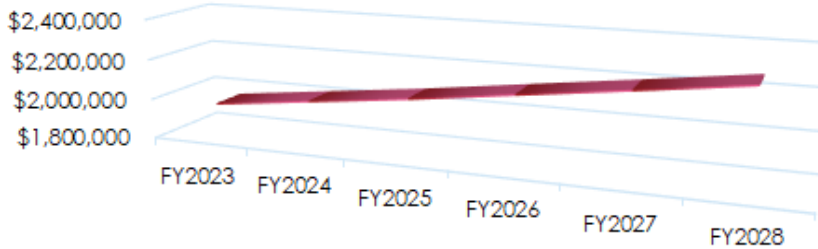
Management is forecasting a drop in Business License after several high years. After the initial decrease, management expects these fees to grow at a standard rate of 1 percent annually.

### Property Tax



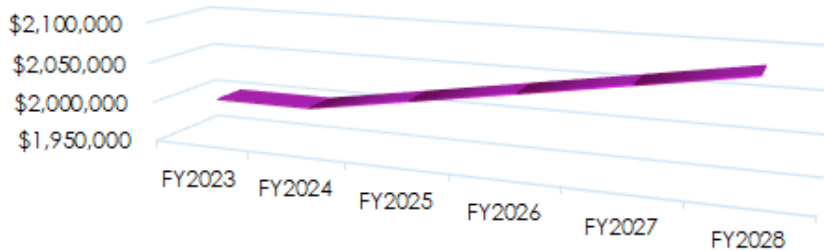
Property taxes within the City continue to rise at a result of completed construction and increased property values. Management is forecasting a small growth rate of 1 percent annually.

### Lodging Tax



Management is forecasting a conservative 3 percent annual increase in Lodging Tax. Several hotels are in various stages of the planning process and management may be able to increase these forecasted revenues as the new hotels move through the process.

### Building Permits



Management is forecasting a slight 1 percent annual increase in Building Permits.

## **Debt Service Funds**

The City of Foley uses debt service funds to record transactions related to the issuance and payment of debt which includes bond issues and general obligation warrants issued by banks. Funding for most payments is provided by a transfer from the General Fund.

### **Fund 302 - Energy Conservation Bonds, Series 2013**

In 2013, the City entered into a contract with an Energy Service Company to administer a guaranteed savings energy efficiency project to be funded through the Qualified Energy Conservation Bond (QECB) process, a low-cost federal loan program administered by the State. The bonds are in the form of \$2,975,000 federally taxable certificates of participation and are payable in accordance with an Annual Appropriation Lease Agreement, of which the rental payments constitute a full faith and credit general obligation of the City. The Lease Purchase Agreement provides that the City may determine not to appropriate funds necessary to make such rental payments, or any other payments under the agreement, in any fiscal year and thereby terminate its obligations from and after such fiscal year, with no recourse to the City thereafter. The City has no legal obligation to appropriate funds under the Lease Purchase Agreement in any year.

### **Fund 304 - General Obligation Warrants, Series 2014**

In 2014, the City issued \$16,805,000 of Series 2014 General Obligation Warrants to fund the acquisition, construction, and installation of capital improvements to certain public facilities within the City including pedestrian and intersection improvements, bike paths, a five field ball park, an environmental interpretive center, a fire station, and road extensions, resurfacing and improvements. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

### **Fund 305 - General Obligation Warrants, Series 2015**

In 2015, the City issued \$3,440,000 of Series 2015 General Obligation Warrants to assist the Public Athletic and Sports Facilities Cooperative District in funding a 16 multi-use field complex with amenities, which the City is leasing.

### **Fund 306 - General Obligation Warrants, Series 2019**

In 2019, the City issued \$4,905,000 of Series 2019 General Obligation Warrants to refund the Series 2009 General Obligation Warrants and the remaining 2009 Revenue Bonds that were issued by the Public Facilities Cooperative District of the City of Foley.

### **Fund 307 - General Obligation Warrants, Series 2021**

In 2021, the City issued \$10,080,000 of Series 2021A General Obligation Warrants to refund a portion of the 2015 Revenue Bonds that were issued by the Public Cultural & Entertainment Facilities Cooperative District of the City of Foley.

In 2021, the City issued \$22,855,000 of Series 2021B General Obligation Warrants to refund a portion of the Series 2014 General Obligation Warrants and a portion of the 2015 Revenue Bonds that were issued by the Public Athletic & Sports Facilities Cooperative District of the City of Foley

### **Fund 308 - USDA Relending Program Fund**

On December 15, 2022, the City issued \$8,000,000 of Series 2022 General Obligation Warrants through United Bank. These bonds were issued for the construction of general purpose municipal building facilities and a new public library. These funds are eligible for the USDA State Community Program.

On February 15, 2023, the City issued \$10,000,000 of Series 2023 General Obligation Warrants through United Bank. These bonds were issued for the construction of general purpose municipal building facilities and a new public library. These funds are eligible for the USDA State Community Program.

### **Other Debt Obligations**

The City also has the following debt obligations that are maintained in other funds that are not considered debt service funds.

***Capital Leases for Equipment.*** The City has multiple capital leases for office equipment. All transactions for these leases are recorded in various departments of the General Fund.

***Public Facilities Cooperative District Revenue Bonds, Series 2016.*** On April 28, 2016, the PFCD issued \$9,165,000 of Series 2016 Revenue Bonds with interest rates ranging from 1 percent to 4 percent in order to advance refund \$8,830,000 of outstanding Series 2009 Revenue Bonds with rates ranging from 4 percent to 5 percent.

***Public Athletic and Sports Facilities Cooperative District, Revenue Bonds, Series 2015.*** In 2015, the PASFCD issued \$13,000,000 in Revenue Bonds. The Bonds are limited obligations of the PASFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of May 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

***Public Cultural and Entertainment Facilities Cooperative District, Revenue Bonds Series 2015.*** In December 2015, the PCEFCD issued \$15,285,000 in Revenue Bonds. The Bonds are limited obligations of the PCEFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of December 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the PCEFCD for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In March 2021, a portion of these bonds were refunded through the Series 2021B General Obligation Warrants.

## Debt Limit

Under Section 225 of the Constitution of Alabama of 1901, as amended, the present general constitutional debt limit of the City is an amount equal to 20 percent of the assessed value of the taxable property. However, the following, among other types of indebtedness, are not chargeable against general constitutional debt limit under existing law: 1) obligations issued for the purpose of acquiring, providing or constructing schools, water works, or sewers; 2) obligations incurred for street or sidewalk improvements where all or a portion of the costs are to be assessed against property abutting such improvements; 3) under certain conditions, tax anticipation notes; 4) certain lease obligations subject to termination at the end of each fiscal year, without recourse; 5) certain obligations to make contributions towards the debt service of other public entities; 6) and revenue securities issued for the purpose of extending, enlarging or improving water, electric, gas or sewer systems and payable solely from the revenues of one or more of such systems. Amendment No. 772 authorizes the City to use public funds for certain purposes intended to further economic development and exempts such debt from the twenty percent debt limit. Below is a five year chart of the general constitutional debt margin and net debt as a percentage of the debt limit:

<b>General Constitutional Debt Margin</b>					
	2019	2020	2021	2022	2023
Assessed Value, including vehicles, net of exemptions	\$ 344,975,124	\$ 376,604,084	\$ 410,926,460	\$ 507,172,000	\$ 611,561,836
Debt limit (20% of assessed value)	68,995,025	75,320,817	82,185,292	101,434,400	122,312,367
Debt applicable to limit:					
Outstanding debt of the primary government	72,500,557	68,049,426	59,494,297	55,977,594	70,467,937
Less: Exempt special lease obligations	(11,940,126)	(11,720,680)	(11,496,234)	(11,266,788)	(11,032,342)
Less: Exempt debt pursuant to Section 772	(27,935,045)	(27,588,030)	(6,581,050)	(6,225,853)	(5,837,247)
Less: Amount set aside for repayment of debt	(692,300)	(874,782)	(740,756)	(938,663)	(976,841)
Total net debt applicable to limit	\$ 31,933,086	\$ 27,865,934	\$ 40,676,257	\$ 37,546,290	\$ 52,621,507
Legal Debt Margin	\$ 37,061,939	\$ 47,454,883	\$ 41,509,035	\$ 63,888,110	\$ 69,690,860
Net debt as a percentage of debt limit	46.28%	37.00%	49.49%	37.02%	43.02%

The City issued 2021-A & 2021-B General Obligation Warrants refunding approximately \$20M in PASFCD & PCEFCO Revenue Bonds which also resulted in an increase in the total debt applicable to the General Constitutional Debt Limit. The City issued the Series 2022 General Obligation Warrants in the amount of \$8 million & 2023 General Obligation Warrants in the amount of \$10 million to fund the construction of certain municipal buildings.

Amendment No. 772 of the Constitution of Alabama authorizes the counties and municipalities within the State to use public funds for certain purposes intended to further economic development. Bonds, warrants, notes and other indebtedness issued pursuant to Amendment No. 772 are (a) not subject to and exempt from the 20 percent general constitutional debt limit for government purposes, and (b) are subject to and chargeable against 50 percent of the assessed value of taxable property. Below is a five year chart of the special constitutional debt margin and net debt as a percentage of the debt limit:

<b>Special Constitutional Debt Margin</b>					
	2019	2020	2021	2022	2023
Assessed Value, including vehicles, net of exemptions	344,975,124	376,604,084	410,926,460	507,172,000	611,561,836
Debt limit (50% of assessed value)	172,487,562	188,302,042	205,463,230	253,586,000	305,780,918
Debt applicable to limit:					
Plus: PASFCD	12,755,059	12,764,603	957,942	965,895	973,848
Plus: PCEFCO	15,179,986	14,823,427	5,623,108	5,259,958	4,863,399
Plus: CAFFM	9,123,296	8,682,953	634,235	-	-
Less: Amount set aside for repayment of debt	(594,018)	(514,072)	(370,589)	(271,644)	(251,325)
Total net debt applicable to limit	36,464,323	35,756,911	6,844,696	5,954,209	5,585,922
Legal Debt Margin for Fiscal Year	\$ 136,023,239	\$ 152,545,131	\$ 198,618,534	\$ 247,631,791	\$ 300,194,996
Net debt as a percentage of debt limit	21.14%	18.99%	3.33%	2.35%	1.83%

Fiscal year 2024 total debt service expenditures constitute 10.3 percent of total Governmental expenditures, which includes lease liabilities in the General Fund. At this time the City is focused on paying down current debt obligations and may consider issuing additional debt in fiscal year 2025 and future years for multiple city buildings. The total budgeted for fiscal year 2024 is \$386,741 higher than the prior year due to the two new bond issues. The table below shows debt service payments for upcoming years:

<b>Debt Service Payments by Year</b>			
<b>Governmental Activities</b>			
	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
9/30/2024	\$ 3,812,181	\$ 2,044,063	\$ 5,856,244
9/30/2025	3,917,428	1,912,525	5,829,953
9/30/2026	4,019,271	1,795,321	5,814,593
9/30/2027	4,144,470	1,682,548	5,827,019
9/30/2028	4,264,131	1,539,521	5,803,652
2029 to 2033	18,243,275	5,749,151	23,992,426
2034 to 2038	13,956,683	3,515,989	17,472,672
2039 to 2043	13,218,705	1,521,539	14,740,243
2044 to 2048	3,415,000	141,789	3,556,789
2049 to 2053	-	-	-
<b>Total</b>	<b>\$ 68,991,144</b>	<b>\$ 19,902,446</b>	<b>\$ 88,893,591</b>



Capital Expenditures &  
Long Term Plans

## Capital Purchases and Capital Projects

The City maintains a ten year capital purchase plan for all funds and a ten year capital improvement plan for the Capital Projects Fund and Impact Fees Fund. The ten year capital purchase plan was developed by management to assist the directors in scheduling a replacement cycle for their vehicles and equipment. The ten year capital improvement plan is used to schedule a variety of capital projects which may be funded by grants or by other sources.

During budget preparation, directors submit their updated ten year capital purchase plan and ten year capital project plan. The Finance Division compiles reports for all departmental requests and reviews with the City Administrator and the Mayor. Because capital purchases and capital projects have a major effect on the operational fund balance, the City has safeguards in place to ensure that the Council maintains additional controls over these expenditures as further described in the following paragraph.

Capital purchases and their budget are approved when the council adopts the budget but directors must obtain permission from Council in the form of a Resolution before proceeding. This allows the Council to have control over the timing of the purchase and ensures each purchase is at or under the approved budgeted amount. All appropriations for capital purchases lapse at the end of the fiscal year. In contrast, the capital project plan is included in the adopted budget but each project requires appropriation of funds by Council via Resolution prior to beginning. The budgets for projects do not expire until the project is completed and may span multiple years.

The tables below provide a summary of capital expenditure projections for 2023, and capital expenditures budgeted for 2024, by fund and type of expenditure.

2023 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	2,883,278	-	2,883,278	12.66%
Capital Projects Fund	2,171,439	6,914,792	3,793,117	3,695,779	162,734	491,185	160,700	2,341,641	17,559,948	77.11%
Fire AdValorem Fund	-	-	-	-	-	-	804,261	-	804,261	3.53%
Jail Corrections	-	-	-	-	-	-	121,901	-	121,901	0.54%
Impact Fee Fund	-	-	300,000	-	-	450,000	-	-	750,000	3.29%
Sanitation Fund	-	-	-	-	-	-	652,198	-	652,198	2.86%
<b>Total</b>	<b>2,171,439</b>	<b>6,914,792</b>	<b>4,093,117</b>	<b>3,695,779</b>	<b>162,734</b>	<b>941,185</b>	<b>4,622,338</b>	<b>2,341,641</b>	<b>22,771,586</b>	<b>100.00%</b>

2024 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	2,677,815	-	2,677,815	3.48%
Capital Projects Fund	30,162,956	11,529,270	7,275,431	29,306,806	4,211,000	8,340,000	220,000	11,931,535	72,814,042	94.53%
Fire AdValorem Fund	-	-	-	-	-	-	68,000	-	68,000	0.09%
Jail Corrections	-	-	-	-	-	-	-	-	-	0.00%
Impact Fee Fund	-	-	500,000	-	-	-	-	-	500,000	0.65%
Sanitation Fund	-	-	-	-	-	-	969,000	-	969,000	1.26%
<b>Total</b>	<b>30,162,956</b>	<b>11,529,270</b>	<b>7,775,431</b>	<b>29,306,806</b>	<b>4,211,000</b>	<b>8,340,000</b>	<b>3,934,815</b>	<b>11,931,535</b>	<b>77,028,857</b>	<b>100.00%</b>

### Large one time purchases and effects to operations

The City is currently under construction of a new public works campus which has an estimated total construction cost of \$17.3 million and is estimated to be completed in fiscal year 2024. The public works department has included estimated increases to operating cost of approximately \$50 thousand per year for items such as utilities and insurance.

The City is also currently designing a new Library with an estimated total cost of approximately \$20 million and should be completed in fiscal year 2025. Management is estimating no less than \$25 thousand per year for increased operating cost.

The fiscal year 2024 plan includes approximately \$9 million of land purchases and an additional \$500 thousand of improvements in the nature parks and preserves.

The fiscal year 2024 capital projects plan includes just over \$4 million for parks and recreation projects which includes the completion of additional multi-use fields, pool improvements, and upgrades to multiple city parks and playgrounds.

The City is planning the construction of a first responder safe room at an estimated cost of \$5.6 million in fiscal year 2024 with an offsetting Hazard Mitigation Planning Grant. When this facility is not in use as a safe room it will be used for training and other city purposes. Management is estimating no less than \$50 thousand per year for increased operating cost.

The City is in the design stages of a project to repave and widen the Foley Beach Express. This is a joint project with the State of Alabama and is expected to cost approximately \$11.7 million and be completed in fiscal year 2024.

There are various property improvements included in the capital projects plan for recreation and sports tourism that will increase operating cost such as utilities, maintenance and insurance; however, these improvements will provide additional services to our citizens.

## Fiscal Year 2024 Approval Capital Purchases and Capital Plan

### 2024 Capital Equipment Budgeted from General Fund

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Municipal Complex	F250 Truck	Vehicle	\$ 65,000	N	1,000	Insurance/Fuel
Information Tech	Network Firewall	Equipment	24,000	R	-	None/Replacement
Information Tech	Eventide Recorder	Equipment	23,815	R	-	None/Replacement
Airport	Lightning Protection	Equipment	25,000	N	-	Decrease maintenance
Police	Vehicles (10) (equipped)	Vehicle	790,000	R	-	None/Replacement
Police	K-9	Equipment	12,000	R	-	None/Replacement
Police	Camera Trailer for events	Equipment	40,000	R	100	Insurance
Police	Body Scanner for Jail	Equipment	180,000	N	-	None
Police	VirTra Training System	Equipment	130,000	R	-	None
Fire	Wireless headsets for response units	Equipment	10,000	N	-	None
Fire	SCBA compressor fill station	Equipment	50,000	R	-	None
Fire	Refurbish hazmat trailer	Equipment	20,000	N	-	None
Fire	LED Light tower conversion E2	Equipment	10,000	R	-	None
Fire	Update Key Secure Systems	Equipment	17,000	R	-	None
Fire	Digital Plans Workstation	Equipment	12,500	N	-	None
Community Development	100kw Gas Generator	Equipment	30,000	N	200	Insurance/Utilities
Environmental	Gof Cart	Equipment	12,000	N	100	Insurance
Environmental	Full Size Truck	Vehicle	40,000	N	1,000	Insurance/Fuel
Environmental	Chemical Monitoring System	Equipment	7,500	R	-	None
Environmental	Mixing Station	Equipment	5,000	R	-	None
Environmental	Dilution Station	Equipment	5,000	N	-	None
Infrastructure & Development	Full Size Truck	Vehicle	50,000	N	1,000	Insurance/Fuel
Street	Heavy Duty Flatbed/Dump	Vehicle	95,000	R	-	None/Replacement
Street	Harley Rake	Equipment	16,000	N	-	None
Street	Cement Mixer	Equipment	5,000	N	-	None
Street	F550 Chipper Truck	Vehicle	100,000	R	-	None/Replacement
Street	Utility Tractor	Equipment	50,000	N	100	Insurance
Street	Front Mount Mower	Equipment	50,000	R	100	Insurance
Street	Trailer	Equipment	10,000	N	-	None
Street	Directional Arrows	Equipment	20,000	N	-	None
Street	Heavy Duty Flatbed/Dump	Vehicle	150,000	N	1,500	Insurance
Library	Microfilm/Microfiche Reader	Equipment	12,000	N	-	None
Library	Self Check Machine	Equipment	20,000	N	-	None

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Parks & Recreation	F150 Truck	Vehicle	39,000	R	-	None/Replacement
Parks & Recreation	Tractor	Equipment	50,000	R	-	None/Replacement
Parks & Recreation	Reel Mower	Equipment	85,000	N	350	Insurance
Parks & Recreation	Pro Gator	Equipment	12,000	R	-	None/Replacement
Parks & Recreation	Trailer for Barricades	Equipment	11,000	N	-	None
Sports Tourism	Gator or UTV	Equipment	15,000	R	-	None
Sports Tourism	Laser Line Painter	Equipment	20,000	R	-	None
Sports Tourism	4 Seater Golf Cart	Equipment	15,000	R	-	None
Sports Tourism	6 Seater Golf Cart	Equipment	14,000	R	-	None
Sports Tourism	Sand Drag	Equipment	30,000	N	100	Insurance
Sports Tourism	Full Size 4x4 Truck	Vehicle	45,000	N	1,000	Insurance/Fuel
Horticulture	Water Truck	Vehicle	65,000	R	-	None/Replacement
Senior Center	13 Passenger Bus	Vehicle	100,000	N	1,200	Insurance/Fuel
Nature Parks	Playground Structure	Equipment	10,000	R	-	
Nature Parks	4x4 Truck	Vehicle	40,000	N	1,000	Insurance/Fuel
Nature Parks	Zero Turn Mower	Equipment	15,000	N	500	Insurance/Fuel
Nature Parks	Kayak Self Service Rental Kiosk	Equipment	25,000	N	-	none
<b>Total General Fund Capital Purchases</b>			<b>\$ 2,677,815</b>		<b>\$ 9,250</b>	

2024 Capital Equipment Budgeted from Special Revenue Funds

Fund	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Fire AdValorem	Thermal Imagers	Equipment	\$ 20,000	R	\$ -	None, Replacement
Fire AdValorem	4x4 Truck	Equipment	48,000	R	-	None, Replacement
<b>Total Special Revenue Funds Capital Purchases</b>			<b>\$ 68,000</b>		<b>\$ -</b>	

2024 Capital Equipment Planned for the Sanitation Fund

Division	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Residential Sanitation	Knuckleboom Loader	Vehicle	\$ 240,000	N	\$ 2,200	Insurance
Residential Sanitation	Automated garbage truck	Vehicle	376,000	R	-	None, Replacement
Commercial Sanitation	40 Yard Loader	Vehicle	353,000	N	2,200	Insurance
<b>Total Residential Sanitation</b>			<b>\$ 969,000</b>		<b>\$ 4,400</b>	

N – New capital asset. R – Replacement of current asset.

2024 Capital Projects Planned in Capital Project and Impact Fee Funds

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Airport	Construct 8-Unit T-Hangar & Access Taxiway*	Building	\$ 1,269,652	N	\$ 3,500	Insurance & Maintenance
Airport	Construction Terminal Building *	Building	143,000	R	-	unknown
Beautification	Downtown Beautification Project	Property Impv	20,000	N	-	None
Engineering	Street Improvement (Various)	Infrastructure	25,000	R	-	None
Engineering	FBE-Low Cost Safety Improvements *	Infrastructure	100,000	R	-	None
Engineering	Miflin Rd Acces Management Project	Infrastructure	500,000	N	-	None
Engineering	Highway 59 & County Road 12 Impv-ATRIP *	Infrastructure	1,000,000	R	-	None
Engineering	Foley Pride Pocket Park	Property Impv	53,596	N	-	None
Engineering	Sidewalks/Lights - Stabler, Koniar, Market	Infrastructure	236,760	N	33,660	Utilities
Engineering	Philomene Holmes Improvements	Infrastructure	1,500,000	R	-	None
Engineering	East Verbena Ave Improvements	Infrastructure	175,000	R	-	None
Engineering	FBE Safety Improvements	Infrastructure	300,000	R	-	None
Engineering	Park Avenue Traffic Calming	Infrastructure	45,000	R	-	None
Engineering	Parkwood Dr Drainage Impv	Infrastructure	35,200	R	-	None
Engineering	Berry Ave Drainage Repair	Infrastructure	32,800	R	-	None
Engineering	Cedar and Oak St Drainage Impv	Infrastructure	430,000	R	-	None
Engineering	Doc McDuffie Light	Infrastructure	125,000	N	-	None
Engineering	Widening Hickory St	Infrastructure	565,500	R	-	None
Engineering	Pedestrian paths - Mills	Infrastructure	500,000	N	-	None
Engineering	County Road 20 West Extension *	Infrastructure	750,000	N	-	None
Engineering	County Road 20 Safety Improvements	Infrastructure	200,000	R	-	None
Engineering	West Jessamine Street Lighting	Property Impv	63,000	N	1,500	Utilities
Engineering	West Jessamine Streetscape	Property Impv	50,000	N	-	None
Engineering	West Rose Streetscape	Property Impv	50,000	N	-	None
Engineering	West Orange Streetscape	Property Impv	75,000	N	-	None
Engineering	Symbol Health Building	Building	475,331	R	-	None, replacement
Engineering	TAP-Hwy 59 Pedestrian Corridor *	Infrastructure	800,000	N	-	None
Environmental	Wolf Creek Restoration *	Property Impv	2,485,302	R	-	None
Environmental	Beulah Heights/Mills Drainage Impv *	Infrastructure	330,000	R	-	None
Fire	Traffic Signal Preemption Signals	Equipment	10,000	N	-	None
Fire	Fire Station 1 Improvments *	Building Impv	821,000	R	75,000	Utilities, insurance
Fire	Storage Building at Training Center	Building Impv	100,000	R	-	None
Fire	Training Center Burn Building Renovation	Building Impv	150,000	R	-	None
Fire	Concrete pad replacement for Fire St. 1 west	Property Impv	50,000	N	-	None

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Fire	Station Alerting System for Fire Stations 1 and 3	Building Impv	100,000	N	-	None
Fire	Roof Replacement Fire St. 2	Building Impv	30,000	R	-	None
Fire	Renovate Interior Fire St 1	Building Impv	200,000	R	-	None
Fire	Ventilation/Fan System St 1	Building Impv	75,000	R	-	None
Horticulture	Office/Facility Building	Building Impv	200,000	R	25,000	Utilities, insurance
Info Tech	Fiber System Improvements	Equipment	30,000	N	-	None
Leisure Svc	CAFFM Commercial Kitchen	Building	500,000	R	25,000	Utilities, insurance
Leisure Svc	Armory Renovations	Building Impv	2,000,000	R	25,000	Utilities, insurance
Library	Library Expansion - New Building *	Building	8,900,000	N	25,000	Utilities, insurance
Marketing	Comfort Station Restroom	Building	112,405	N	5,000	Insurance
Marketing	Main Street Alley & Pocket Park	Property Impv	33,000	R	-	None
Marketing	Violet Ave - Install & Renovate Crossbuck	Property Impv	12,500	R	-	None
Municipal Complex	Peteet Building Improvements	Building Impv	35,000	R	-	None
Municipal Complex	Civic Center Expansion	Building Impv	500,000	N	10,000	Utilities, insurance
Nature Parks	GCNP Expansion *	Land	8,290,000	N	25,000	Utilities, insurance
Nature Parks	GCNP Pavillions	Property Impv	150,000	N	100	Insurance
Nature Parks	GCNP South Entrance & Pavillion	Property Impv	350,000	N	10,000	Utilities, insurance
Nature Parks	Hydroponics Area Generator	Equipment	25,000	N	100	Insurance
Nature Parks	Wolf Creet Park Shoreline Improvements	Property Impv	35,000	R	-	None
Parks & Rec	Mel Roberts Bathroom Building	Property Impv	9,333	R	-	None
Parks & Rec	Heritage Park Improvements	Property Impv	235,700	R	-	None
Parks & Rec	Additional Multipurpose Fields Hwy 98	Property Impv	700,000	R	-	None
Parks & Rec	Pickleball Road Addition	Infrastructure	225,000	R	-	None
Parks & Rec	Beulah Park Improvements	Property Impv	175,000	R	-	None
Parks & Rec	Land Adjacent to Horse Area	Land	50,000	N	-	None
Parks & Rec	Mel Roberts Park Additions	Property Impv	1,500,000	N	-	None
Parks & Rec	Aquatics Center	Building	250,000	N	-	None
Parks & Rec	Mathis Park Improvements	Property Impv	210,000	R	-	None
Parks & Rec	School Partnership Facilities Improvements	Property Impv	250,000	R	-	None
Parks & Rec	Aaronville Park Improvements	Property Impv	200,000	R	-	None
Parks & Rec	Max Griffin Improvements	Property Impv	200,000	R	-	None
Parks & Rec	10 Plex Improvements	Property Impv	55,000	R	-	None
Police	Radio Chanel Upgrades	Equipment	80,000	N	-	None
Police	LPR Traffic Cameras	Equipment	25,000	N	-	None
Police	Dog Kennels	Property Impv	100,000	N	-	None
Public Safety	First Responder Safe Room *	Buildings	5,578,770	N	50,000	Utilities, insurance

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Public Works	New Public Works Campus	Buildings	13,190,300	N	50,000	Utilities, insurance
Sports Tourism	Signage	Equipment	50,000	N	-	None
Sports Tourism	Event Center Parking Lot Improvements	Infrastructure	250,000	N	-	None
Sports Tourism	Event Cetner Sidewalks	Infrastructure	25,000	N	-	None
Sports Tourism	Multi-Use Fields Bathroom/Concession Buildings	Building	300,000	N	5,000	Utilities, insurance
Sports Tourism	Pole Barn for Equipment	Property Impv	45,000	N		None
Sports Tourism	Shade Structures	Property Impv	25,000	N		None
Streets	Street Construction - Jessamine	Infrastructure	109,358	R		None
Streets	Street Construction - Wilson/Horse Acre	Infrastructure	500,000	R		None
Streets	Street Construction - South Pilgram	Infrastructure	350,000	R		None
Streets	Street Construction - Beck Road	Infrastructure	150,000	R		None
Streets	City Wide Sidewalks Additions	Infrastructure	1,000,000	N		None
<b>Total Capital Projects Planned in Capital Projects Fund</b>			<b>\$ 60,882,507</b>		<b>\$ 368,860</b>	

Impact Fee Fund

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Parks & Recreation	Pickleball	Property Impv	500,000	N	20,000	Utilities, insurance
Parks & Recreation	Mills Park Improvements	Property Impv	50,000	N	-	None
Parks & Recreation	Sand Volleyball	Property Impv	1,150,000	N	25,000	Utilities, insurance
Parks & Recreation	Dog Park	Property Impv	200,000	N	13,000	Utilities, insurance
Engineering	Michigan Ave/Juniper St Intersection Impv	Infrastructure	450,000	N	-	None
<b>Total Capital Projects Planned in Impact Fee Fund</b>			<b>\$ 2,350,000</b>		<b>\$ 58,000</b>	

\* - Funded by grant funds. – Total grant funding for FY24 for capital projects is \$230,162,956.

The City typically budgets \$2.5 - \$3 million for capital equipment purchases in the general fund each year. Although equipment purchased each year may change, the amount usually falls within those ranges.

The City typically has \$10-\$15 million (net of grants and contributions) planned in the capital projects fund each year. This includes the annual resurfacing which is not capitalized and not listed above. Fiscal years 2024 - 2025 are higher than normal due to additional investments in city buildings, parks and recreation facilities and road infrastructure.



The Marketing Department purchased an SUV during for \$30,410.



Nature Parks purchased a Tractor for \$37,606 and a gator for \$16,550.

Leisure Services purchased a SUV for \$50,051.



The Sanitation Fund purchased a Ford F150 for \$32,131.



The Streets Department purchased a Sweeper Truck for \$297,173.



The Fire Department purchased a UTV for \$19,642.



The Police Department purchased several new vehicles for Patrol, Admin and SRO.



The Police Department purchased a new K9, Vidor for \$10,500.

## Ten Year Capital Equipment Plan

Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>General Government</b>										
Vehicle	\$ -	\$ -	\$ 38,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Electric Vehicle-Revenue	-	-	-	50,000	-	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>38,000</b>	<b>50,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Municipal Complex</b>										
Digital Sign	-	-	-	-	-	-	-	-	50,000	-
Auditorium seating-Council chambers	-	-	-	-	40,000	-	-	-	-	-
Truck	65,000	65,000	45,000	40,000	-	-	-	-	-	-
<b>Total</b>	<b>65,000</b>	<b>65,000</b>	<b>45,000</b>	<b>40,000</b>	<b>40,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>50,000</b>	<b>-</b>
<b>Municipal Court</b>										
Vehicle	-	-	-	40,000	-	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>40,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Information Technology</b>										
Replace network firewall	24,000	-	-	-	-	-	-	-	-	-
Replace data center UPS	-	-	45,000	-	-	-	-	-	-	-
City Surveillance Video Data Storage	-	-	-	-	80,000	-	-	-	-	-
Replace Eventide Recorder	23,815	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>47,815</b>	<b>-</b>	<b>45,000</b>	<b>-</b>	<b>80,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Maintenance Shop</b>										
Tire machine	-	-	-	-	-	10,000	-	-	-	-
Full size pick up	-	-	-	-	35,000	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>35,000</b>	<b>10,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Public Works</b>										
Golf Cart/UTV	-	15,000	-	-	-	-	-	-	-	-
Electric truck	-	-	-	-	-	-	55,000	-	-	-
<b>Total</b>	<b>-</b>	<b>15,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>55,000</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Airport</b>										
Lightning Protection System	25,000	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>25,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>Public Safety</b>										
SUV/Truck	-	44,000	-	-	-	-	-	-	-	-
Equipment	-	10,000	-	-	-	-	-	-	-	-
<b>Total</b>	-	54,000	-	-	-	-	-	-	-	-
<b>Police</b>										
Vehicles	450,000	576,000	540,000	432,000	432,000	432,000	432,000	432,000	432,000	432,000
Equipment	300,000	336,000	330,000	264,000	264,000	264,000	264,000	264,000	264,000	264,000
Axon ICVS	40,000	30,000	35,000	35,000	40,000	40,000	40,000	50,000	-	-
K-9	12,000	12,000	-	14,000	14,000	14,000	14,000	-	-	-
Body Scanner for Jail	180,000	-	-	-	-	-	-	-	-	-
VirTra Training System	130,000	-	-	-	-	-	-	-	-	-
Camera Trailer for Events	40,000	-	-	-	-	-	-	-	-	-
Speed Trailer	-	25,000	15,000	-	-	-	-	15,000	-	-
UTV's	-	20,000	20,000	-	-	-	20,000	-	-	-
Jail washer & dryer	-	-	-	-	-	-	-	-	40,000	-
Jail freezer	-	-	-	-	-	-	-	-	20,000	-
Concession trailer / kiosk	-	30,000	-	-	-	-	-	-	-	-
Blood hound	-	15,000	-	-	-	-	-	-	-	-
UAV	-	40,000	-	-	-	-	-	-	-	-
UAV Thether line	-	25,000	-	-	-	-	-	-	-	-
Trailer for ATV	-	6,500	-	-	-	-	-	-	-	-
Total Station	-	100,000	-	-	-	-	-	-	-	-
Replace/Upgrade Mobile Command	-	-	200,000	-	-	-	-	-	-	-
<b>Total</b>	1,152,000	1,215,500	1,140,000	745,000	750,000	750,000	770,000	761,000	756,000	696,000
<b>Fire</b>										
Wireless headsets for all response units	10,000	-	-	-	-	-	-	-	-	-
Hydraulic Rescue Tools	-	35,000	-	-	35,000	-	-	35,000	-	-
SCBA compressor/fill station	50,000	-	-	-	-	-	-	-	-	-
Brush Truck	-	120,000	-	-	-	-	-	-	-	-
Refurbish hazmat trailer	20,000	-	-	-	-	-	-	-	-	-
LED Light Tower Conversion	10,000	-	-	-	-	-	-	-	-	-
Update Key Secure Systems	17,000	-	-	-	-	-	-	-	-	-
Digital Plans Workstation	12,500	-	-	-	-	-	-	-	-	-
UTV	-	-	20,000	-	-	-	-	-	-	-
ATV's	-	25,000	-	-	-	-	-	-	-	-
Rescue boat(s)	-	30,000	-	-	-	-	-	-	-	-
<b>Total</b>	119,500	210,000	20,000	-	35,000	-	-	35,000	-	-



Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>Community Development</b>										
100kw Natural Gas Generator	30,000	-	-	-	-	-	-	-	-	-
Electric vehicle-Planning & Zoning	-	-	50,000	-	-	-	-	-	-	-
Electric vehicle-Inspection	-	50,000	50,000	-	-	-	50,000	50,000	-	100,000
<b>Total</b>	<b>30,000</b>	<b>50,000</b>	<b>100,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>50,000</b>	<b>50,000</b>	<b>-</b>	<b>100,000</b>
<b>Environmental</b>										
Golf Cart	12,000	-	-	-	-	-	-	-	-	-
Full size pick up	40,000	-	-	-	-	45,000	-	-	-	-
Electric ULV Aulduticide	-	25,000	-	-	-	-	30,000	-	-	-
Electric truck	-	40,000	-	-	40,000	-	-	-	-	-
Larvicide cannon	-	-	20,000	-	-	-	-	-	-	-
Chemical Monitoring System	7,500	-	-	-	-	-	-	-	-	-
Mixing Station	5,000	-	-	-	-	-	-	-	-	-
Dilution Station	5,000	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>69,500</b>	<b>65,000</b>	<b>20,000</b>	<b>-</b>	<b>40,000</b>	<b>45,000</b>	<b>30,000</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Infrastructure &amp; Development</b>										
Full size pick up	50,000	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>50,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Streets</b>										
<b>Construction Equipment</b>										
Full size pickup	-	-	-	50,000	-	-	-	50,000	-	-
Heavy duty flatbed/dump	95,000	-	-	100,000	-	-	-	100,000	-	-
Dump truck tandum	-	-	-	-	-	-	175,000	-	-	-
Backhoe / loader	-	-	-	-	175,000	-	-	-	175,000	-
Mini Excavator w/Trailer	-	170,000	-	-	-	170,000	-	-	-	-
Skid Steer	-	-	100,000	-	-	-	-	-	100,000	-
Dozier	-	-	-	150,000	-	-	-	-	-	150,000
Front End Loader	-	-	250,000	-	-	-	-	-	-	-
Asphalt patcher	-	-	-	-	-	-	-	-	-	100,000
14' trailer	-	15,000	15,000	-	-	-	-	-	-	-
Brush Cutter	-	-	-	20,000	-	-	-	-	-	-
Harley rake	16,000	-	-	-	-	-	-	-	-	-
Mini ex tamper	-	-	-	-	-	15,000	-	-	-	-
Cement Mixer	5,000	-	-	-	-	-	-	-	-	-
Forklift	-	-	-	-	-	-	-	100,000	-	-

Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>Streets - continued</b>										
<u>Maintenance Equipment</u>										
Full size pickup	-	50,000	-	50,000	-	-	50,000	-	-	50,000
Trailer	-	10,000	-	-	-	-	-	-	-	-
F550 Chipper truck	100,000	-	-	100,000	-	-	-	-	-	100,000
Bucket Truck	-	-	170,000	170,000	-	-	-	-	-	-
Boom mower	-	-	-	-	300,000	-	-	-	300,000	-
15' Bushhog	-	-	-	30,000	30,000	-	-	-	-	30,000
Utility Tractor	50,000	-	-	-	-	-	-	-	-	-
Big tractor	-	-	-	-	-	90,000	90,000	-	-	-
Gator	-	15,000	-	-	20,000	-	-	20,000	-	15,000
Front mount mower / deck	50,000	50,000	100,000	50,000	50,000	100,000	50,000	50,000	100,000	50,000
<u>Sidewalk Equipment</u>										
1/2 ton truck	-	-	-	50,000	-	-	50,000	-	-	50,000
Heavy Duty Flatbed/Dump	-	-	-	-	-	-	-	-	-	-
Gator X2 replace with Ranger CC	-	-	20,000	-	20,000	-	-	20,000	-	20,000
Ventree Steiner	-	-	-	50,000	-	-	-	-	50,000	-
Z3 Ride on Blower	-	15,000	-	-	-	15,000	-	-	15,000	-
Spray paint machine ride on	-	-	-	15,000	-	-	-	-	-	-
Sweeper Truck	-	-	-	-	-	-	300,000	-	-	-
Zero Turn Mover	-	-	-	-	15,000	15,000	-	-	-	15,000
Enclosed trailer 8/20	-	15,000	-	-	-	-	-	-	-	-
Dingo	-	-	-	-	-	-	-	50,000	-	-
Trailer	10,000	-	-	-	-	-	-	-	-	-
<u>Traffic Control</u>										
Sign Truck	-	-	-	-	-	-	-	150,000	150,000	-
Message Boards	-	40,000	40,000	50,000	-	-	50,000	-	-	50,000
Directional arrows	20,000	-	-	20,000	-	20,000	-	-	-	20,000
<u>Road Crew</u>										
Full size pickup	-	-	50,000	-	-	-	-	50,000	-	-
Heavy duty flatbed / dump	150,000	-	-	80,000	-	-	-	-	-	-
Large dump truck tandum	-	-	-	-	-	-	-	200,000	200,000	-
Large Dump Truck Tri-Axle	-	-	-	-	-	200,000	-	-	-	-
Backhoe	-	100,000	-	-	-	-	-	-	-	-
Bulldozer/Trailer	-	200,000	-	-	-	-	-	-	-	-
Full size Excavator	-	-	-	-	-	200,000	-	-	-	200,000
Maintainer MotorGrader	-	-	-	-	250,000	-	-	-	-	-
<b>Total</b>	<b>496,000</b>	<b>680,000</b>	<b>745,000</b>	<b>985,000</b>	<b>860,000</b>	<b>825,000</b>	<b>765,000</b>	<b>790,000</b>	<b>1,090,000</b>	<b>850,000</b>

Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>Sports Tourism</b>										
Gator or UTV	-	-	12,000	-	-	-	-	12,500	-	-
Ride-on Floor Sweeper	-	-	-	-	18,000	-	-	-	-	-
Projector	-	-	-	10,000	-	-	-	-	-	-
Hotel booking software	-	15,000	-	-	-	-	-	-	-	-
Stage	-	64,000	-	-	-	-	-	-	-	-
Sissor Lift	-	-	-	-	-	75,000	-	-	-	-
Zero Turn Mower	-	-	12,000	-	12,500	-	-	-	-	-
Gator or UTV	15,000	-	17,000	-	17,500	-	-	17,500	-	-
Front mount mower	-	-	-	-	40,000	-	-	-	-	-
Tractor with loader	-	50,000	-	-	-	-	-	-	-	-
Top dresser	-	-	-	-	-	55,000	-	-	-	-
Laser Line Painter	20,000	-	-	-	-	-	25,000	-	-	-
4 Seater Golf Cart	15,000	15,000	-	16,000	-	-	-	18,000	-	-
6 Seater Golf Cart	14,000	-	-	15,000	-	-	-	-	-	-
Sprayer	-	-	-	-	40,000	-	-	-	-	-
Robotic painter	-	-	55,000	-	-	58,000	-	-	-	-
Reel mower	-	-	80,000	82,000	-	-	80,000	81,000	-	-
Sand drag	30,000	-	-	-	30,000	-	-	-	-	-
Full Sized 4X4 Truck	45,000	-	35,000	-	-	-	-	-	-	-
<b>Total</b>	<b>139,000</b>	<b>144,000</b>	<b>211,000</b>	<b>123,000</b>	<b>158,000</b>	<b>188,000</b>	<b>105,000</b>	<b>129,000</b>	<b>-</b>	<b>-</b>
<b>Horticulture</b>										
Zero turn	-	15,000	-	-	-	-	-	-	-	-
Gator	-	-	16,000	-	-	-	-	-	-	-
Tractor	-	-	50,000	-	-	-	-	-	-	-
Landscape Truck	-	-	-	65,000	-	-	-	-	-	-
Truck	-	-	-	-	45,000	-	-	-	-	-
Water Truck	65,000	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>65,000</b>	<b>15,000</b>	<b>66,000</b>	<b>65,000</b>	<b>45,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Marketing</b>										
Upgrade City Website	-	-	18,000	-	-	-	-	-	-	-
Upgrade Visit Foley Website	-	-	-	20,000	-	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>18,000</b>	<b>20,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Senior Center</b>										
13 Passenger bus	100,000	-	-	-	-	-	110,000	-	-	-
Replace 2007 Truck	-	-	40,000	-	-	-	-	-	-	-
<b>Total</b>	<b>100,000</b>	<b>-</b>	<b>40,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>110,000</b>	<b>-</b>	<b>-</b>	<b>-</b>

Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>Beautification</b>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<b>Nature Parks</b>										
Wagon for Hay Rides	-	-	-	20,000	-	-	-	25,000	-	-
Small Tractor/excavator	-	-	-	-	-	-	60,000	-	-	-
Playground Structure	10,000	-	-	25,000	-	-	-	-	15,000	-
15' Bushhog	-	-	-	-	22,000	-	-	-	-	-
ATV	-	16,000	-	-	-	16,000	-	-	18,000	-
15 Passenger Golf Cart	-	-	-	35,000	-	-	-	-	-	-
4x4 Truck	40,000	-	-	-	-	-	45,000	-	-	50,000
SUV	-	45,000	-	-	-	-	-	-	-	-
1 ton Flatbed Truck	-	-	80,000	-	-	-	-	-	-	-
Tractor Large	-	-	-	-	-	90,000	-	-	-	-
Zero Turn Mower	15,000	-	-	-	17,000	-	-	-	18,000	-
Front Mount Mower	-	40,000	-	-	-	-	-	45,000	-	-
Utility Trailer	-	-	15,000	-	10,000	-	-	-	-	-
Mini Excavator	-	-	-	-	-	-	-	-	50,000	-
Golf Cart	-	-	-	12,000	15,000	-	-	-	-	-
Pontoon Boat (Tours)	-	-	-	-	-	-	-	75,000	-	-
Kayak Self Service Rental Kiosk	25,000	-	-	-	-	-	-	-	-	-
Holiday Decor	-	10,000	-	10,000	-	-	15,000	-	-	20,000
Total	90,000	111,000	95,000	102,000	64,000	106,000	120,000	145,000	101,000	70,000
Total General Fund	\$ 2,677,815	\$ 2,984,500	\$ 3,000,500	\$ 2,435,500	\$ 2,368,500	\$ 2,160,500	\$ 2,251,000	\$ 2,194,500	\$ 2,250,000	\$ 1,989,500



Department	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33
<b>Fire Ad Valorem Fund</b>										
Thermal Imager	\$ 20,000	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -
New Brush Truck for St 4	-	100,000	-	-	-	-	-	-	-	-
Light Refurbishment Rescue Truck	-	-	-	-	-	-	-	-	-	-
4x4 pickup truck	48,000	-	55,000	-	-	60,000	-	-	65,000	-
SUV Command Vehicle	-	-	-	-	-	-	-	70,000	-	-
Refurbish Ladder truck	-	-	-	250,000	-	-	-	-	-	-
Custom engine/ladder quint	-	1,400,000	-	-	-	-	-	-	-	-
Equipment for new pumper/Ladder	-	150,000	-	-	-	150,000	-	-	150,000	-
Custom Fire Pumper	-	-	-	-	950,000	-	-	1,050,000	-	-
<b>Total</b>	<b>\$ 68,000</b>	<b>\$ 1,650,000</b>	<b>\$ 65,000</b>	<b>\$ 250,000</b>	<b>\$ 950,000</b>	<b>\$ 220,000</b>	<b>\$ -</b>	<b>\$ 1,120,000</b>	<b>\$ 215,000</b>	<b>\$ -</b>
<b>Library Fund</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Recreation Activities Fund</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Gas Tax Fund</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Court Corrections Fund</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Jail Corrections Fund</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>FST Event Center Operations</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>FST Multi-Use Fields Operations</b>										
None	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

<b>Sanitation Fund</b>	<b>FY 24</b>	<b>FY 25</b>	<b>FY 26</b>	<b>FY 27</b>	<b>FY 28</b>	<b>FY 29</b>	<b>FY 30</b>	<b>FY 31</b>	<b>FY 32</b>	<b>FY 33</b>
<b><i>Residential Sanitation</i></b>										
Knuckleboom loader	\$ 240,000	\$ 252,000	\$ 265,000	\$ 278,000	\$ -	\$ 556,000	\$ -	\$ 556,000	\$ 278,000	\$ 278,000
Fullsize truck	-	50,000	-	53,000	-	-	53,000	-	-	-
Heavy duty flatbed	-	-	-	-	100,000	-	-	-	-	-
Recycle truck	-	395,000	-	-	-	395,000	-	-	-	-
Automated garbage truck	376,000	395,000	800,000	400,000	400,000	-	800,000	800,000	400,000	400,000
<b>Total Residential Sanitation</b>	<b>616,000</b>	<b>1,092,000</b>	<b>1,065,000</b>	<b>731,000</b>	<b>500,000</b>	<b>951,000</b>	<b>853,000</b>	<b>1,356,000</b>	<b>678,000</b>	<b>678,000</b>
<b><i>Commercial Sanitation</i></b>										
40 Yard loader	353,000	-	370,000	375,000	375,000	380,000	-	380,000	380,000	380,000
Service truck w/ welder	-	-	100,000	-	-	-	-	-	-	-
<b>Total Commercial Sanitation</b>	<b>353,000</b>	<b>-</b>	<b>470,000</b>	<b>375,000</b>	<b>375,000</b>	<b>380,000</b>	<b>-</b>	<b>380,000</b>	<b>380,000</b>	<b>380,000</b>
<b>Total Sanitation Fund</b>	<b>\$ 969,000</b>	<b>\$ 1,092,000</b>	<b>\$ 1,535,000</b>	<b>\$ 1,106,000</b>	<b>\$ 875,000</b>	<b>\$ 1,331,000</b>	<b>\$ 853,000</b>	<b>\$ 1,736,000</b>	<b>\$ 1,058,000</b>	<b>\$ 1,058,000</b>

## Ten year Capital Projects Plan

Department	Project	Prior year cost	Projected	Planned	Planned	Planned	Planned
			Close FY 2023	FY 2024	FY 2025	FY 2026	FY 2027
Airport	Runway 18/36 & Taxiway A Pavement	436,257	87,200	-	-	-	-
Airport	FAA-Rehab Taxiway A (South)	(436,259)	(72,305)	-	-	-	-
Airport	Master Plan/ALP Update	43,581	31,885	5,000	-	-	-
Airport	FAA-Master Plan/ALP Update	(39,223)	(28,697)	(450)	-	-	-
Airport	State-Master Plan/ALP Update	(2,178)	(1,594)	(250)	-	-	-
Airport	Construct T-Hangars & Access Taxiway	-	192,234	1,269,652	-	-	-
Airport	FAA-T-Hangars & Access taxiway	-	(173,102)	(372,478)	(309,000)	(309,000)	(159,000)
Airport	State-T-Hangars & Access taxiway	-	(9,612)	(20,698)	(17,166)	(17,166)	(8,833)
Airport	Construct Ultimate Terminal Building	-	-	143,000	1,899,500	-	-
Airport	FAA-Construct Terminal Building	-	-	-	(1,940,375)	-	-
Beautification	Flag Pole Replacement	34,907	23,424	-	-	-	-
Beautification	Downtown Beautification Project	-	15,000	20,000	10,000	10,000	10,000
Beautification	WW II Ventrans Memorial Improvement	-	12,000	-	-	-	-
Environmental	Bon Secour Water Quality	3,128,610	375,679	50,000	-	-	-
Environmental	NFWF Grant-Bon Secour Water Quality	(3,040,824)	(375,679)	(50,000)	-	-	-
Environmental	Wolf Creek Restoration	241,173	258,424	2,485,302	300,000	-	-
Environmental	Grant-Wolf Creek Restoration	(239,633)	(258,424)	(2,485,302)	(300,000)	-	-
Environmental	Beulah Heights/Mills Drainage Project	-	-	330,000	-	-	-
Environmental	Beulah Heights/Mills Drainage Project	-	-	(250,000)	-	-	-
Fire	Traffic Sign Preemption Signals	67,234	-	10,000	10,000	10,000	-
Fire	HMPG Fire Station 1 Impv	23,000	12,875	821,000	-	-	-
Fire	HMPG Grant	-	-	(738,900)	-	-	-
Fire	Storage Building at Training Center	-	-	100,000	-	-	-
Fire	SW Quad Fire Station with land purchase	-	-	-	2,050,000	-	-
Fire	Training Center Burn Building Renovation	-	-	150,000	-	-	-
Fire	Concrete Pad Replacement St 1	-	-	50,000	-	-	-
Fire	Station Alerting System Station 1 & 3	-	-	100,000	-	-	-
Fire	Roof Replacement Station 2	-	-	30,000	-	-	-
Fire	Renovate Station 1	-	-	200,000	-	-	-
Fire	Ventilation/fan Station 1 apparatus bay	-	-	75,000	-	-	-
Fire	Upgrade Nexedge Radio Tower	-	80,000	-	-	-	-
General Government	Land Purchases	-	220,418	-	-	-	-
General Government	Revenue Office Addition	-	21,859	-	-	-	-
General Government	Library Refurbishment	-	-	-	300,000	2,700,000	-
Horticulture	Office/Facility Building	6,000	29,000	200,000	-	-	-
Horticulture	Downtown Irrigation Improvements	-	-	-	40,000	-	-
Horticulture	Gazebo South Rose Trail	-	-	-	50,000	-	-
Horticulture	Rose Trail Improvements	-	-	-	-	12,000	-

Department	Project	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033
Airport	Rehabilitate Runway 18/36	80,533	1,197,767	-	-	-	-
Airport	FAA-Rehabilitate Runway 18/36	-	(1,150,470)	-	-	-	-
Airport	State-Rehabilitate Runway 18/36	-	(63,915)	-	-	-	-
Airport	Taxiway A Pavement Maintenance	-	9,056	120,314	-	-	-
Airport	FAA-Taxiway A Pavement Maintenance	-	-	(116,433)	-	-	-
Airport	State-Taxiway A Pavement Maintenance	-	-	(6,469)	-	-	-
Airport	Rehabilitate South Apron	-	-	51,058	678,342	-	-
Airport	FAA-Rehabilitation South Apron	-	-	-	(656,460)	-	-
Airport	State-Rehabilitation South Apron	-	-	-	(36,470)	-	-
Beautification	Downtown Beautification Project	10,000	20,000	10,000	10,000	10,000	10,000
Fire	NE Quad Fire Station	750,000	750,000	-	-	-	-
Horticulture	Rose Trail Improvements	-	-	10,000	-	-	-

Department	Project	Prior year cost	Projected	Planned FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027
			Close FY 2023				
Engineering	Resurfacing	104,656	1,592,276	1,100,000	1,200,000	1,300,000	1,400,000
Engineering	Repave/Widen Foley Beach Express	135,550	300,000	10,749,535	-	-	-
Engineering	Grant-Repave/Widen Foley Beach Express	-	-	(9,191,070)	-	-	-
Engineering	Street Capital Improvements	-	-	25,000	25,000	25,000	25,000
Engineering	Bender Rd Improvements	1,576	13,424	-	-	-	-
Engineering	HSIP-LCSI-FBE to County Road 28	6,598	63,082	100,000	-	-	-
Engineering	Grant-HSIP-LCSI-FBE to County Road 28	(5,938)	(56,773)	(90,000)	-	-	-
Engineering	Juniper St South Extension	1,909,001	3,033,506	-	-	-	-
Engineering	Rose Trail / Centennial Fountain	85,531	643,893	-	-	-	-
Engineering	Mifflin Road Access Management Project	143,042	116,959	500,000	500,000	-	-
Engineering	TAP Sidewalk Projects	81,521	876,975	-	-	-	-
Engineering	Grant TAP Sidewalk Project	-	(640,000)	-	-	-	-
Engineering	TAP Sidewalk Projects - future	-	-	800,000	-	800,000	-
Engineering	Grant TAP Sidewalk Project - future	-	-	(640,000)	-	(640,000)	-
Engineering	ATRIP - Highway 59 & County Road 12 Impv	57,364	243,196	1,000,000	-	-	-
Engineering	Grant-ATRIP - Highway 59 & County Road 12 Impv	(45,891)	(186,754)	(767,915)	-	-	-
Engineering	County Road 12 & James Road Turn Lane	407,576	42,990	-	-	-	-
Engineering	Foley Pride Pocket Park	227,972	7,000	53,596	-	-	-
Engineering	Donations	-	(20,000)	-	-	-	-
Engineering	Intersection Impv - Michigan & Hickory	22,900	22,900	-	-	-	-
Engineering	Intersection Impv - Michigan & Juniper	9,450	12,150	-	-	-	-
Engineering	Intersection Impv - Azalea & Juniper	13,050	13,050	-	-	-	-
Engineering	Intersection Impv - Michigan & Cedar	14,850	14,850	-	-	-	-
Engineering	Wolf Bay Drive Extension	35,750	59,950	-	-	-	-
Engineering	Fern/FBE Traffic light	32,715	52,185	-	-	-	-
Engineering	Sidewalks/Lights-Stabler, Koniar, Market	23,160	38,240	236,760	-	-	-
Engineering	Pedestrian Bridge Security Upgrades	-	17,642	-	-	-	-
Engineering	Philomene Holmes Improvements	-	138,225	1,500,000	-	-	-
Engineering	CR 12 Storm Drain Replacement	-	660,000	-	-	-	-
Engineering	East Verbena Ave Improvements	-	20,255	175,000	-	-	-
Engineering	Foley Beach Express & CR 20 Improvements	-	-	300,000	-	-	-
Engineering	Park Ave Traffic Calming	-	-	45,000	-	-	-
Engineering	Parkwood Dr Drainage Improvements	-	-	35,200	-	-	-
Engineering	Berry Ave Drainage Improvements	-	-	32,800	-	-	-
Engineering	Cedar/Oak St Drainage Improvement	-	-	430,000	-	-	-
Engineering	Doc McDuffie Light	-	-	125,000	750,000	-	-
Engineering	Widening Hickory St	-	-	565,500	-	-	-
Engineering	Ped Paths Mills	-	-	500,000	-	-	-
Engineering	N CR20 W Extension(Hickory-65)(city portion)	-	-	75,000	300,000	-	-
Engineering	HSIP-Traffic Safety County Road 20	-	-	200,000	-	-	-
Engineering	Streetscape (Jessamine/Rose/Orange/Myrtle)	-	-	175,000	75,000	-	-
Engineering	West Jessamine Lighting	-	-	63,000	-	-	-
Engineering	Symbol Health Building	-	-	475,331	-	-	-
Engineering	Medical Complex Road Project	-	-	-	250,000	-	-
Engineering	James Rd Extension (CR8-James)(city portion)	-	-	-	-	597,029	-
Engineering	CR10 Extension (Hwy 59-FBE)(city portion)	-	-	-	-	-	638,710
Engineering	Juniper St Extension - 98 to Section	-	-	-	-	-	1,800,000
Engineering	Pecan ST Extension - Fern to Berry	-	-	-	-	-	2,835,000

<b>Department</b>	<b>Project</b>	<b>Planned FY2028</b>	<b>Planned FY2029</b>	<b>Planned FY2030</b>	<b>Planned FY2031</b>	<b>Planned FY2032</b>	<b>Planned FY2033</b>
Engineering	Resurfacing	1,500,000	1,600,000	1,700,000	1,800,000	1,900,000	2,000,000
Engineering	Street Capital Improvements	25,000	25,000	25,000	25,000	25,000	25,000
Engineering	Fern / FBE Traffic Light	325,000	-	-	-	-	-
Engineering	Michigan Ave - Doc McDuffie to FBE	3,900,000	650,000	-	-	-	-
Engineering	CR 24 - Connect Pecan to FBE	-	1,820,000	-	-	-	-
Engineering	Pine St Culvert Replacement	-	1,435,000	1,435,000	-	-	-
Engineering	Peachtree/Perfection St - Pecan to FBE	-	-	2,435,000	-	-	-

Department	Project	Projected					Planned FY 2027
		Prior year cost	Close FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026	
Information Technology	Fiber System Expansion	17,262	25,018	30,000	30,000	30,000	30,000
Information Technology	Consolidate City Door Access Control System	-	-	-	-	-	84,000
Leisure Services	CAFFM Commercial Kitchen	-	-	500,000	-	-	-
Leisure Services	Armory Renovations	-	25,000	2,000,000	-	-	-
Leisure Services	CAFFM Conex Storage	-	-	-	6,000	-	-
Library	HVAC Replacement	-	27,582	-	-	-	-
Library	New Library	3,763	100,000	8,900,000	11,000,000	-	-
Library	Grant - Library	-	-	(2,000,000)	-	-	-
Marketing	Comfort Station Restroom Upgrade	22,840	350,000	112,405	-	-	-
Marketing	Main St/Pedestrian Wayfinding	17,139	45,000	-	-	-	-
Marketing	Gateway Signs & Posts	-	15,000	-	-	-	-
Marketing	Main St Alley PH I-Historic Walk & Pocket Park	-	19,799	33,000	-	-	-
Marketing	Depot Restroom Upgrade	-	-	-	50,000	-	-
Marketing	Refurbish & Install Crossbuck/Violet Ave	-	-	12,500	-	-	-
Municipal Complex	Peteet Building	-	-	35,000	-	-	5,000
Municipal Complex	Civic Center Interior Renovation-Commercial Kitchen	-	-	-	52,000	-	-
Municipal Complex	Expansion of Civic Center	-	-	500,000	4,500,000	-	-
Municipal Complex	Upgrade Office Flooring	-	-	-	-	85,000	-
Nature Parks	GCNP Expansion & Improvements	302,341	190,000	8,290,000	7,820,000	-	-
Nature Parks	GCNP Expansion Grant	-	(190,000)	(7,910,000)	(7,500,000)	-	-
Nature Parks	Wolf Bay Park Road	-	-	-	-	750,000	-
Nature Parks	Wolf Bay Comfort Station/Pavillion/Office	-	-	-	-	-	750,000
Nature Parks	Maintenance Area Pole Barn	34,101	34,101	-	-	-	-
Nature Parks	Disc Golf Course	10,293	14,000	-	-	-	-
Nature Parks	GCNP Boardwalk Improvements	-	6,870	-	-	-	-
Nature Parks	Wolf Creek Park Comfort Station & Playground	-	300,000	-	-	-	-
Nature Parks	ADCNR/Wolf Creek Park Grant	-	(50,000)	-	-	-	-
Nature Parks	Pavilion(s)	-	60,000	150,000	-	-	40,000
Nature Parks	South Entrance Comfort Station GCNP	-	-	350,000	-	-	-
Nature Parks	Hydroponics Area Generator	-	-	25,000	-	-	-
Nature Parks	Wolf Creek Park Shoreline Porject	-	-	35,000	-	-	-
Nature Parks	Leslie's Monarchs Butterfly Enclosure	-	-	-	150,000	-	-
Nature Parks	Interpretive Tail Signage	-	-	-	15,000	-	-
Nature Parks	GC Ranger Station & Dorms	-	-	-	250,000	-	-
Nature Parks	Grant - Various sources & projects	-	-	-	(50,000)	(250,000)	(50,000)
Nature Parks	Wolf Creek Parking Area	-	-	-	-	100,000	-
Nature Parks	Bird Observation Tower - Wolf Creek	-	-	-	-	250,000	-
Nature Parks	Vita Course Trail at Wolf Creek	-	-	-	-	-	150,000
Nature Parks	Maintenance Philomene Holmes Blvd	-	-	-	-	-	50,000

Department	Project	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033
Information Technology	Fiber System Expansion	30,000	30,000	30,000	30,000	30,000	30,000
Nature Parks	GCNP Outdoor Classroom	40,000	-	-	-	-	-
Nature Parks	Pavilion(s)	-	-	75,000	-	75,000	-
Nature Parks	Grant - Various sources & projects	-	(160,000)	-	-	-	-
Nature Parks	Vita Course Trail at Wolf Creek on Poplar	-	40,000	-	-	-	-
Nature Parks	Interpretive Trail Signage	-	-	20,000	-	-	-
Nature Parks	Maintenance Philomene Holmes Blvd	-	-	-	60,000	-	-
Nature Parks	Wolf Bay Boat Launch	2,000,000	-	-	-	-	-
Nature Parks	Maintenance Area Expansion & Storage	-	25,000	-	-	-	-
Nature Parks	New Boardwalk - GCNP	-	200,000	-	-	-	-



Department	Project	Projected					
		Prior year cost	Close FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027
Parks & Recreation	Mel Roberts Bathroom Building	216,617	590	9,333	-	-	-
Parks & Recreation	Heritage Park Improvements	10,500	19,596	235,700	27,900	-	15,300
Parks & Recreation	Cedar St Park Improvements	9,900	20,100	-	-	-	-
Parks & Recreation	Additional Multipurpose Fields 98	20,304	250,000	700,000	675,000	700,000	650,000
Parks & Recreation	Kids Park Upgrade	-	770,000	-	-	-	-
Parks & Recreation	10-plex- Ditch improvement	-	95,000	-	-	-	-
Parks & Recreation	Pickleball Road Addition	-	135,000	225,000	-	-	-
Parks & Recreation	Beulah Park Upgrades	-	-	175,000	25,000	375,000	175,000
Parks & Recreation	Land-Adjacent to Horse arean	-	270,767	50,000	-	-	-
Parks & Recreation	Mel Roberts Park Additions	-	-	1,500,000	-	250,000	25,000
Parks & Recreation	Aquatics Center	-	-	250,000	3,000,000	-	-
Parks & Recreation	Mathis Park Upgrades	-	-	210,000	250,000	-	-
Parks & Recreation	School Partnership Facilities Upgrade	-	500,000	250,000	-	-	-
Parks & Recreation	Aaronville Park Upgrades	-	-	200,000	600,000	175,000	-
Parks & Recreation	Max Griffin Upgrade	-	-	200,000	-	180,000	475,000
Parks & Recreation	Portable Bleachers	-	-	-	50,000	-	55,000
Parks & Recreation	10-Plex Improvements - Foley Sports Complex	-	-	55,000	270,000	750,000	950,000
Parks & Recreation	Horse Arena Renovations	-	-	-	300,000	-	575,000
Police	Justice Center Security Upgrades	28,375	74,000	-	-	-	-
Police	Parking lot Improvements	-	100,000	-	-	-	-
Police	Vesta 911	-	25,000	-	-	-	-
Police	Radio Channels for 3 Sites	-	-	80,000	-	-	-
Police	LPR Traffic Cameras	-	-	25,000	25,000	25,000	-
Police	Dog Kennels	-	-	100,000	-	-	-
Police	Back parking with cover	-	-	-	60,000	-	-
Police	Parking lot Awning Secure Parking	-	-	-	75,000	-	-
Police	New Police Department building	-	-	-	-	14,000,000	-
Police	GO Debt Financing Instrument	-	-	-	-	(14,000,000)	-
Public Safety	HMPG Safe Room	68,300	-	5,578,770	-	-	-
Public Safety	HMPG Safe Room Grant	-	-	(5,020,893)	-	-	-
Public Works	New Public Works Campus	851,663	3,245,779	13,190,300	-	-	-
Senior Center	Senior Center Air Conditioner	-	-	-	35,000	-	-
Senior Center	New Senior Center	-	-	-	-	4,500,000	-
Sports Tourism	Portable Bleachers	191,778	-	-	100,000	-	-
Sports Tourism	Event Center Lightning Surpression	17,745	3,100	-	-	-	-
Sports Tourism	Signage	-	-	50,000	-	-	-
Sports Tourism	Resurface Event Center Parking Lot	-	-	250,000	300,000	-	-
Sports Tourism	Event Center Sidewalks	-	-	25,000	-	-	-
Sports Tourism	Convention Center	-	-	-	12,300,000	-	-
Sports Tourism	GO Debt Financing - Convention Center	-	-	-	(12,300,000)	-	-
Sports Tourism	Audio System	-	-	-	-	125,000	-
Sports Tourism	Bathroom/Concession (MU Fields)	-	-	300,000	-	-	-
Sports Tourism	Pole Barn - Equipment Storage	-	-	45,000	-	-	-
Sports Tourism	Shade Structures	-	-	25,000	20,000	20,000	20,000
Sports Tourism	Backup Irrigation Pump	-	-	-	-	200,000	-
Sports Tourism	Cart Path to Maintenance Barn	-	-	-	-	50,000	-

<b>Department</b>	<b>Project</b>	<b>Planned FY2028</b>	<b>Planned FY2029</b>	<b>Planned FY2030</b>	<b>Planned FY2031</b>	<b>Planned FY2032</b>	<b>Planned FY2033</b>
Parks & Recreation	Additional Multipurpose Fields 98	400,000	1,750,000	-	-	1,750,000	1,750,000
Parks & Recreation	Beulah Park Upgrades	100,000	-	-	-	-	-
Parks & Recreation	Max Griffin Upgrade	-	250,000	-	-	-	-
Parks & Recreation	10-Plex Improvement - Foley Sports Complex	-	-	1,000,000	6,000,000	-	-
Parks & Recreation	Soccer Complex Upgrades	400,000	450,000	-	-	-	-
Parks & Recreation	Teen Center	-	-	1,650,000	-	-	-
Parks & Recreation	Grant - Teen Center	-	-	(1,500,000)	-	-	-
Parks & Recreation	John B Foley Park Improvements	-	-	300,000	-	-	-
Parks & Recreation	Recreation Center	-	-	-	-	-	12,000,000
Police	Jail Expansion	-	10,000,000	-	-	-	-
Police	GO Debt Financing Instrument	-	(10,000,000)	-	-	-	-

Department	Project	Prior year cost	Projected				Planned FY 2027
			Close FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026	
Sports Tourism	Shade Covering for Benches	-	-	-	-	18,000	-
Sports Tourism	Film Tower	-	-	-	-	10,000	-
Streets	Road Construction (in house)	329,216	789,796	1,109,358	181,480	393,691	190,000
Streets	Sidewalk- New & Improvements (in house)	-	100,000	1,000,000	100,000	100,000	100,000
Streets	Drainage Improvements (in house)	320,675	188,625	-	-	-	-
Total projects, net of grants & contributions		\$ 5,955,890	\$ 15,079,529	\$ 42,574,086	\$ 27,610,339	\$ 13,324,554	\$ 10,830,177

<b>Department</b>	<b>Project</b>	<b>Planned FY2028</b>	<b>Planned FY2029</b>	<b>Planned FY2030</b>	<b>Planned FY2031</b>	<b>Planned FY2032</b>	<b>Planned FY2033</b>
Streets	Road Construction (in house)	390,000	478,000	-	-	-	-
Streets	Sidewalk- New & Improvements (in house)	100,000	100,000	100,000	100,000	100,000	100,000
	Total projects, net of grants & contributions	<u>\$ 10,050,533</u>	<u>\$ 9,455,438</u>	<u>\$ 7,338,470</u>	<u>\$ 8,010,412</u>	<u>\$ 3,890,000</u>	<u>\$ 15,915,000</u>

**Impact Fee Fund 10 Year Planned Projects**

<b>Department</b>	<b>Project</b>	<b>Prior year cost</b>	<b>Projected</b>				
			<b>Close FY 2023</b>	<b>Planned FY 2024</b>	<b>Planned FY 2025</b>	<b>Planned FY 2026</b>	<b>Planned FY 2027</b>
Parks & Recreation	Pickleball	\$ 3,860	\$ 300,000	\$ 500,000	\$ -	\$ 300,000	\$ -
Parks & Recreation	Land Purchases - Future Parks	501,049	450,000	-	200,000	-	500,000
Parks & Recreation	Mills Park Improvements-development	-	-	50,000	175,000	150,000	-
Parks & Recreation	Sand Volleyball	-	25,000	1,150,000	300,000	-	-
Parks & Recreation	Dog Park	-	-	200,000	-	-	-
Parks & Recreation	Max Griffin Path/Equipment	-	-	-	-	150,000	150,000
Parks & Recreation	Additional Tennis Courts	-	-	-	-	250,000	-
Parks & Recreation	FSC Expansion	-	-	-	-	-	100,000
Parks & Recreation	Additional Soccer Fields - FSC	-	-	-	1,500,000	-	-
Transportation	Intersection Improvement	-	-	450,000	300,000	-	450,000
Transportation	Mifflin Rd Access Management Ph III	-	-	-	-	500,000	-
		<b>\$ 504,909</b>	<b>\$ 775,000</b>	<b>\$ 2,350,000</b>	<b>\$ 2,475,000</b>	<b>\$ 1,350,000</b>	<b>\$ 1,200,000</b>

<b>Department</b>	<b>Project</b>	<b>Planned FY 2028</b>	<b>Planned FY 2029</b>	<b>Planned FY 2030</b>	<b>Planned FY 2031</b>	<b>Planned FY 2032</b>	<b>Planned FY 2033</b>
Parks & Recreation	Pickleball	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ -
Parks & Recreation	Land Purchases - Future Parks	-	-	500,000	-	-	-
Parks & Recreation	Dog Park	-	-	-	-	200,000	-
Parks & Recreation	Synthetic Field (FSC)	2,000,000	750,000	-	-	-	-
Parks & Recreation	FSC Expansion	150,000	-	-	-	25,000	2,500,000
Parks & Recreation	Indoor Gym	-	25,000	-	2,475,000	-	-
Transportation	Intersection Improvement	-	-	700,000	-	-	-
Transportation	Widening Michigan Ave	-	-	-	-	-	1,065,000
		<u>\$ 2,150,000</u>	<u>\$ 1,075,000</u>	<u>\$ 1,200,000</u>	<u>\$ 2,475,000</u>	<u>\$ 225,000</u>	<u>\$ 3,565,000</u>

The City of Foley, Alabama  
Comprehensive Long Range Plan

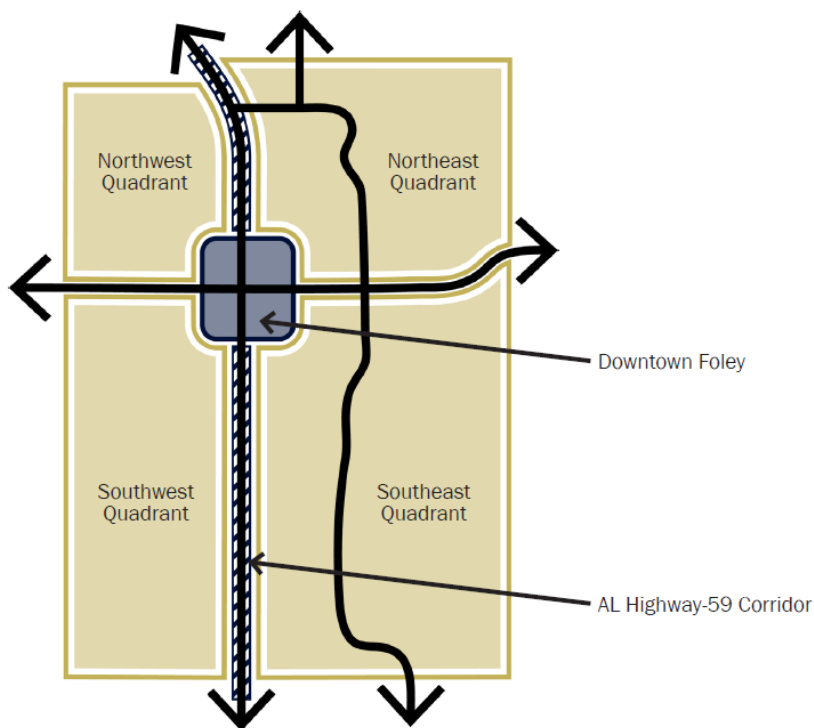
**Foley Forward: Comprehensive Plan**

**Vision Statement:** Create a city that has sense of place, protects and preserves its natural environment, celebrates its agricultural history and context, and accommodates anticipated growth and development for the area.

**Background:** In 2018, the City of Foley embarked on a process to update its 2008 Comprehensive Plan. Comprehensive plans are long-range policy guides for communities for the purpose of preparing for future growth and development. Because communities are continually evolving, comprehensive plans are treated as “living documents” and reviewed regularly by City Staff, the Planning Commission, and the City Council.

**Structure Plans:** The development of the Foley Forward: Comprehensive Plan is based upon an understanding and review of the City as a series of sectors. Each sector has a unique set of assets and opportunities that will be considered in the development of future plans, but that ultimately relates back to a unified vision and guiding principles for the City. Through on-going plan development, each of the sectors will ultimately be included in the Foley Forward Plan.

- **Downtown Foley**
- **Southeast Quadrant**
- **Southwest Quadrant**
- **Northeast Quadrant**
- **Northwest Quadrant**
- **AL Highway-59 Corridor**



General diagram of the Foley area and sector plans for Foley Forward.

**Vision and Guiding Principles:** Foley Forward strives to advance the vision that was set forth by the citizens of the community through careful reflection of the Guiding Principles and consideration of the goals, policies, and projects.

- **Enhance Sense of Place** – The plan in every way protects, promotes, and ensures the unique sense of place that defines and reflects Foley including its landscape, its built environment, its history, and its culture.
- **Raise Development Standards** – The plan “raises the bar” with regard to development standards to guide future developments and redevelopments including residential and mixed use.
- **Preserve Environmental Features** – The plan protects the environment and capitalizes on the City’s natural features, including development of greenways, parks and open space, tree canopy, and landscape standards for all future development and redevelopment within the City of Foley.
- **Promote Responsible Regionalism** – The plan defines and recommends actions to facilitate the City’s desire to serve as principal partner in support of regional growth and development. Context sensitive development, historical preservation, nature-based tourism, community public health, industrial recruitment, and support for the school system are key issues with regional impacts that should be supported throughout the plan.
- **Enhance Local Infrastructure** – The plan encourages the development of community and public infrastructure that addresses current issues and forecasted future needs. Through local and regional partnerships, infrastructure providers should be aware of the growth and development of the region so facilities can accommodate future growth.

### **Downtown Foley Plan**

**Summary:** In the past few years, Downtown Foley has seen a resurgence of activity with the opening of new businesses, restaurants and community activities. To support and foster continued activity, a downtown plan was developed through public outreach and discussions with the Downtown Plan Advisory Committee. A series of goals were developed based on input from the community and the advisory committee. These goals strive to reinforce the vision and guiding principles of Foley in a manner that supports and fosters the vibrancy of downtown.

#### **Goals:**

- D.1: Promote Downtown Through its Unique Sense of Place
- D.2: Increase Different Types of Residential Living Opportunities
- D.3: Create Opportunities for Mixed-Use Infill Development
- D.4: Create a More User-Friendly Way of Navigating
- D.5: Enhance Pedestrian and Bicycle Activity
- D.6: Enhance and Expand Important Community Facilities
- D.7: Use Creative Green Infrastructure to Improve Storm Water Conditions

**Downtown Action Plan:** Policies and projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of Downtown. A copy of the Action Plan can be found on page 127.



Proposed Projects to Be Completed

**Proposed: Intersection of Verbena Ave and AL-59**



Gateway signage and Highway 59 median improvements are both underway!

**Proposed: Mixed-Use Building Along AL-59**





**Rose Trail Extension is projected to be completed in FY2024!**





**Proposed: Street trees along AL-59**



**Southeast Quadrant Plan**

**Summary:** The Southeast Quadrant of Foley is one of the most dynamic areas of the City considering the amount of growth and activity which has taken place over the past ten years. This growth has been manifested through the development of several large neighborhoods, creation of Graham Creek Nature Preserve, and the development of OWA. Transportation and connectivity across the Southeast Quadrant has been the most significant issue. Transportation was the highest identified priority and strategic improvements to east and west connectivity in transportation system will greatly improve conditions.

**Future Land Use Goals:** Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- SE.LU.2 – Well-designed infill development in strategic locations.
- SE.LU.3 – A built environment that focuses more on people to create more activity in given area.
- SE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.

- SE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SE.LU.6 – More connections among developed areas and neighborhoods.

**Transportation Goals:** Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SE.T.1 – Improve the safety and efficiency of all modes of transportation.
- SE.T.2 – Develop transportation alternatives to motorized vehicles.
- SE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

**Community Facilities and Services:** There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

**Southeast Quadrant Action Plan:** Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southeast Quadrant. A copy of the Action Plan can be found on page 128.

### **Southwest Quadrant Plan**

**Summary:** The Southwest Quadrant of Foley is characterized by the rolling fields of south Baldwin County. The Bon Secour River and tributaries reach up into the quadrant as green swaths of land between fields and homes. This quadrant has been seeing steady growth and the conversion of these fields into new subdivisions. The growth in this quadrant, Foley and Baldwin County has begun to present challenges on infrastructure and the quality of life. This plan development for this quadrant includes transpiration and connectivity as well as stormwater management.

**Future Land Use Goals:** Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SW.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods
- SW.LU.2 – Well-designed infill development in strategic locations.
- SW.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places.
- SW.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SW.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SW.LU.6 – More connections among developed areas and neighborhoods.

**Transportation Goals:** Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

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- SW.T.2 – Develop transportation alternatives to motorized vehicles.
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**Community Facilities and Services:** There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

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- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

**Southwest Quadrant Action Plan:** Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southwest Quadrant. A copy of the Action Plan can be found on page 129.

### **Northeast Quadrant Plan**

**Summary:** The Northeast Quadrant of Foley is the least developed quadrant of the City and is characterized by agricultural fields along Foley Beach Express and the headwaters of Sandy Creek. The Sandy Creek tributaries reach up into the quadrant as green swaths of land between the fields and few residential developments. The issues in this quadrant are about helping to ensure connectivity for future growth and to provide alternative mobility other than automobile.

**Future Land Use Goals:** Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- NE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- NE.LU.2 – Well-designed infill development in strategic locations.
- NE.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places. .
- NE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- NE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- NE.LU.6 – More connections among developed areas and neighborhoods.

**Transportation Goals:** Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- NE.T.1 – Improve the safety and efficiency of all modes of transportation.
- NE.T.2 – Develop transportation alternatives to motorized vehicles.

- NE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

**Community Facilities and Services:** There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- NE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- NE.CFS.2 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

**Northeast Quadrant Action Plan:** Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Northeast Quadrant. A copy of the Action Plan can be found on page 130.

### **Remaining Sectors**

Other quadrants will be added as the plans are completed.

### **Conclusion**

The information in this document is a summation of the full plan that was adopted by Council. As with any long range plan, continuous review of Foley Forward is essential to responsible implementation of the plan over time. Each geographic sector within Foley Forward contains an action plan for on-going plan implementation. As each sector is updated, these action plans will reflect the implementation of goals, policies, and projects developed during the process. The projects included in the action plans are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation.

<b>Foley Forward Comprehensive Plan</b>	
Downtown Comp Plan	Timeline
Redevelop vacant and underutilized lots in the Downtown core to fill gaps in storefronts while maximizing Downtown's economic potential.	Ongoing (Currently Active or Continuous)
Encourage strategic residential infill throughout downtown in undeveloped or vacant parcels.	Ongoing
Encourage mix of building uses Downtown to allow people to live and work as well as shop and eat.	Ongoing
Consider the future expansion or creation of other historic districts within downtown based on residential character.	Ongoing
Reinforce strong pedestrian connections for Griffin Park, local schools, the football stadium, adjacent residential and downtown businesses.	Ongoing
Add signage to assist visitors in finding and using public parking Downtown.	Ongoing
Preserve and redevelop the Hamburg building to ensure that its unique character becomes a community attraction.	Ongoing
Develop and implement a complete way finding package for both vehicles and pedestrians.	FY 2023 / 2024
Add pedestrian way findings to identify Downtown's community and commercial assets	FY 2023 / 2024
Consider reconfiguring connections between Poplar St and Juniper St to prioritize through traffic's use of the Juniper St / US-98 intersection.	FY 2023 - 2026
Develop gateways into Downtown at key intersections using scaled tower structures that replicate visual elements of the pedestrian bridge to formalize and expand Downtown's sense of place.	Short Term
Complete the missing segment of the Rose Trail to broaden potential connectivity, use, and access.	FY 2022 - 2024
Implement a "complete streets" policy/ordinance in downtown to ensure the longevity of pedestrian oriented benefits.	Short Term
Develop a pedestrian / bicycle trail connection in the undeveloped E Jessamine Ave right-of-way between E Jessamine Ave and Heritage Park.	FY 2024
Add Downtown Foley signage to the pedestrian bridge to reinforce this successful landmark's connection to Downtown Foley.	FY 2023 / 2024
Add artistic bicycles racks throughout Downtown to increase bicycle infrastructure and to beautify the streetscape.	Short Term
Extend Wolf Creek's stream restoration to the old public works site and develop a natural preserve that would be connected to Downtown by the Rose Trail.	FY 2024
Infill vacant and underutilized land around Heritage Park with residential units to support downtown business and to frame this important park.	Mid Term (4-7 years)
Reduce parking in strategic locations along AL-59 to add landscaping to improve storm water management and pedestrian desirability on AL-59.	Mid Term
Consider redevelopment of the Public Works site as it outgrows its current location. Redevelopment could become the Wolf Creek Nature Preserve and have complementary programming to Graham Creek Nature Preserve.	FY 2023 / 2024
Renovate, expand, or replace the Max Griffin Pool Complex based on community needs.	FY 2024 - 2025
Redevelop the "old shed" into an open air community facility to highlight the connection of the redeveloped Hamburg building, Heritage Park, and the Rose Trail.	Mid Term
Introduce planting beds in downtown alleys to alleviate storm water challenges while providing visual enhancements.	Mid Term
Expand Foley Senior Center based on continued growth and need.	FY 2026
Encourage residential development adjacent to the Rose Trail to maximize trail use and connectivity.	Long Term (8+ years)
Consider residential opportunities in the area adjacent to the redeveloped Public Works site as it outgrows its current location.	Long Term
Encourage a continued connection of the Rose Trail north, beyond downtown, to provide other communities pedestrian access to Downtown.	Long Term
Work with ALDOT to implement treed medians to beautify AL-59 through Downtown Foley.	Long Term



## Foley Forward Comprehensive Plan

Southeast Comp Plan	Timeline
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits.	Ongoing
Expand the existing system of bicycle trails and lanes.	Ongoing
Expand access to Wolf Creek with new or improved launch locations.	FY 2024 - 2031
Continue growth and development of Graham Creek Nature Preserve consistent with the Master Plan.	FY 2024 - 2031
Improve and maintain major intersections along Foley Beach Express as the front-porch entrances to the community.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
Consider adopting conservation subdivision regulation to protect natural and agricultural land.	Short Term (1-3 years)
Improve the County Rd 12 and Foley Beach Express intersection with turn lanes.	Completed
Extend James Rd from Brinks Willis to Keller Rd.	FY 2026
Connect S Pecan St. to Pride Dr roundabout.	FY 2027
Connect Wolf Bay Drive with Brinks Willis Drive.	FY 2024
Widen County Rd 12 between AL Hwy 59 and Wolf Bay Drive.	Short Term
Widen County Rd 20 / Miflin Rd as needed based on increased demand and traffic.	Short Term
Develop and implement a storm water management strategy in existing neighborhoods to reduce flooding and erosion.	Short Term
Continue improvements to Wolf Creek Park.	Short Term
Consider implementing a form based overlay for large parcel development opportunities.	Mid Term (4-7 years)
Improve S Juniper between Hwy 98 and Pride Drive.	Mid Term
Develop roundabout at Juniper St and Michigan Ave.	FY 2025
Develop roundabout at Juniper St and Azalea Ave.	FY 2026
Extend James Rd from Keller Rd to CR 10	Long Term (8+ years)
Extend Michigan Ave from Maple St to Foley Beach Express.	Long Term
As residential growth occurs south of CR20 / Miflin Rd and west of Foley Beach Express, consider future park facility with active and passive elements.	Long Term



## Foley Forward Comprehensive Plan

Southwest Comp Plan	Timeline
	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan	Ongoing
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits	Ongoing
Consider adopting conservation subdivision regulations to protect natural and agricultural land	Ongoing
Implement regional stormwater management facility to help manage stormwater run-off in the Bon Secour watershed.	Ongoing
Expand the existing system of bicycle trails and lanes	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant	Ongoing
Develop and implement a storm water management plan to reduce flooding and erosion	Short Term (1-3 years)
Develop local storm water management strategy to reduce current and future flooding	Short Term
Widening of South Hickory Street between US-98 and CR-12.	FY 2024
Intersection improvements at Michigan Avenue and South Hickory Street	County (City doing design FY 2022-24)
Extension of CR-20 between South Hickory Street and CR-65.	FY 2024 - 2025
Intersection improvements at South Hickory Street and CR-12	Short Term
Study the consideration of a litter trap on the Bon Secour River to collect trash and debris.	Mid Term (4-7 Years)
Consider implementing a form-based overlay for large parcel development opportunities	Mid-Term
Intersection improvements at South Hickory Street and CR-20	Mid-Term
Improve Michigan Avenue (CR-26) between CR-65 and Doc McDuffie (outside of this quadrant). This includes resurfacing and wider lanes.	FY 2028 / 2029
Intersection improvements at Michigan Avenue and South Cedar Street	FY 2029
Improvements to CR-65 between US- 98 and CR-12	Long Term (8+ years)
Intersection improvements at Michigan Avenue and CR-65	Long Term
Extension of South Hickory Street from CR-12 to Keller Road.	Long Term
Improve Helton Drive between Keller Road and CR-10	Long Term

<b>Foley Forward Comprehensive Plan</b>	
Northeast Comp Plan	Timeline
	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits and manage future growth in the quadrant.	Ongoing
Improve north and south connectivity to the east of Foley Beach Express and new developments occur. These connections could be defined in development plans. Limit the number of 'cul-de-sacs' in these development to encourage connectivity.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
As residential growth occurs to the west of Foley Beach Expressway, consider a future park facility with passive elements. This park should be designed to serve the needs of the residential neighborhoods and include elements such as playgrounds, walking trails, open space, etc.	Ongoing
As residential growth occurs to the east of Foley Beach Expressway, consider future park(s) facility with active and passive elements. These parks should be designed to serve the needs of the residential neighborhoods. (B)	Ongoing
Consider implementing a form-based overlay for large parcel development opportunities.	Short Term (1-3 years)
Consider adopting conservation subdivision regulations to protect natural and agricultural land.	Short Term
Connect Pecan Street between Peachtree Avenue and Fern Avenue	Short Term
Develop and implement a storm water management plan to reduce flooding and erosion.	Short Term
Study the consideration of a litter traps on the Wolf Creek and Sandy Creek to collect trash and debris.	Short Term
Expand access to Sandy Creek and Wolf Creek with new or improved launch locations.	Mid Term (4-7 Years)
Improve N. Juniper Street from Foley Beach Express to CR-24.	Mid-Term
Connect Pecan Street between Fern Avenue and Berry Avenue	FY 2027
Connect N. Juniper Street to S. Juniper Street at US Highway-98.	FY 2027
Extend Section Avenue to Pecan Street.	Long Term (8+ years)
Improve East Berry Avenue from Juniper Street to Pecan Street.	Long Term
Extend Hadley Road from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include intersection updates at Hadley Road and Pecan Street.	Long Term
Extend CR-24 across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle North.	Long Term
Extend Fern Avenue across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle South.	Long Term
Extend CR-24 from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include a intersection alignment for CR-24 at the Pecan Street intersection.	FY 2029
Extend Peachtree Boulevard / Perfection Road to Foley Beach Express with needed turn lanes and appropriate cross over design.	FY 2030

## Roadway Systems Report

Project Name	Project Description	Estimated Amount	In house/Contracted	Timeline/Planned
Extension of Pecan Street Segment 3	S Lay Lane to Pride Blvd	\$ 528,000	In house	FY 2023
Extension of Pecan Street	Peachtree to Fern	\$ 245,000	In house	FY2023
Beck Road		\$ 150,000	In house	FY 2024
South Pilgram	North of Michigan	\$ 350,000	In house	FY 2024
CR 20 Access Management Phase I	59 to Juniper	\$ 500,000	Contracted	FY 2024
Widening of Hickory St	US 98 to CR 12	\$ 565,500	Contracted	FY 2024
CR 20 Access Management Phase II	Juniper to Pride	\$ 500,000	Contracted	FY 2025
Extension of Park Ave	Pine St to SR 59	\$ 150,480	In house	FY 2025
Extension of CR 20	CR 65 to S Hickory	\$ 3,750,000	Contracted-County project	FY 2024-2025
Extension of Jessamine	Cypress to John Foley B Park	\$ 155,858	In house	FY 2024-2025
Extension of James Rd Segment I	Brinks Willis to Keller	\$ 3,791,085	Contracted-County project	FY 2026
Keller Road		\$ 393,691	In house	FY 2026
CR 20 Access Management Plan Phase III	Pride to FBE	\$ 500,000	Contracted	FY 2026
Extension of CR 10	East of SR 59 to FBE	\$ 3,916,132	Contracted	FY 2027
Extension of Pecan Street Segment 2	Fern to E Berry (extend E Berry)	\$ 2,835,000	Contracted	FY 2027
West Lawson		\$ 190,000	In house	FY 2027
Extension of Juniper St	E Section to US 98	\$ 1,800,000	Contracted	FY 2027
Extension of CR 26 (Michigan Ave)	Doc McDuffie to FBE	\$ 4,550,000	Contracted	FY 2028-2029
Bender Road	98 South to Industrial Park	\$ 390,000	In house	FY 2028
Extension of S Pine St	9th Ave to Michigan (align with Irwin St)	\$ 478,000	In house	FY 2029
CR 24 extension	Pecan to FBE	\$ 1,820,000	Contracted	FY 2029
Widening Michigan Ave		\$ 1,065,000	Contracted	FY 2033
Extensions of S Pine St	CR 20 to CR 20S or to CR 12	\$ 2,200,000	County Projected	Long Term
Extension of S Hickory St	CR 12 to Keller Rd	\$ 3,250,000	County Projected	Long Term
Widening of CR 65	US 98 to CR 12	\$ 435,000	County Projected	Long Term
FBE East to West Connectors				
	Keller Rd	\$ 393,691	In house	FY 2027
	CR 24	\$ 1,400,000	Contracted	FY 2029
	Peachtree	\$ 1,875,000	Contracted	FY 2030
Intersection Improvements				
	Michigan Ave and Hickory	\$ 300,000	City design, county construct	FY 2024
	Michigan Ave and Juniper	\$ 450,000	Contracted	FY 22 design/FY2024 construct
	Azalea at Juniper	\$ 450,000	Contracted	FY 23 design/FY2027 construct
	Michigan Ave and Cedar	\$ 700,000	Contracted	FY 23 design/FY2030 construct
	Hickory St and CR 12 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	<b>Total estimated roadway plan</b>	<b>\$ 43,827,437</b>		

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Departmental Descriptions  
with Financial Summary  
and Personnel Information

## General Government Department

The General Government Department is made up of 4 divisions; Administration, Finance, Human Resources and Revenue. Each division serves both the employees and the citizens of the City of Foley.

### **Administration Division**

**Mission Statement:** To serve the City of Foley by providing exceptional customer service, in a timely manner, to the general public, elected officials, city staff, other governmental agencies and community partners, and to preserve the accuracy, integrity, and public accessibility to the City's official records.

**Function:** The City Clerk is the custodian of public records for the City of Foley, which includes all minutes, resolutions, ordinances, contracts and codes. The City Clerk is required to attend all City Council Meetings The City Clerk's office is responsible for preparing the City Council Meeting Agendas and Minutes of the City Council Meetings as well as the City Council Work Session Minutes. The City Clerk is the City's Chief Election Official and is responsible for the administration of Municipal Elections.

Performance Goals	2021	2022	2023	2024
	Actuals	Esitmates	Projected	Projected
City Council Meetings Agendas Available by Deadline	100%	100%	100%	100%
Ordinances Processed	39	46	60	70
Resolutions Processed	475	439	475	500

### **Selected Objectives**

- Design and maintain responsive systems and processes that inform the public of the City Council's legislative actions.
- Take all steps necessary to ensure transparency in the official roles of the office.
- Preserve and manage the City's official records for efficient access and retrieval.
- Conduct elections and council and commission appointments with integrity and with broad community outreach.
- Provide support services to the City Council and staff to assist them in providing excellent service to the community.
- To become known for the exceptional service we bring to the citizens, the City Council our colleges and to our profession.

### **Financial Services Division**

**Mission Statement:** The Finance Division safeguards and protects city assets, provides effective support to city departments, and records and reports accurate and timely financial information to the administrator, directors, elected officials and citizens of the City.

**Function:** The division continuously reviews internal controls in order to improve operations and compliance with laws, guidelines, and best practices pertaining to financial operations. Major functions of the division include: accounting, auditing, asset management, investments, debt management and issuance, grant accounting and administration, risk management, budget administration, accounts payable, purchasing and bids, contract management, project management and municipal airport operation oversight.

Performance Goals	2021	2022	2023	2024
Prepare an annual budget report in accordance with the Distinguished Budget Presentation Awards Program administered by the Government Finance Officer Association (GFOA).	Submitted and Received	Submitted and Received	Submitted and Received	Goal
Prepare an annual comprehensive financial report (ACFR) in accordance with the Certificate of Achievement of Excellence in Financial Reporting Program administered by the GFOA.	Submitted and Received	Submitted and Received	Goal	Goal
Prepare a Popular Annual Financial Report in accordance with the GFOA's awards program standards.	Submitted and Received	Submitted	Goal	Goal
Maintain or improve the City's current bond rating AA- (S&P) / Aa3 (Moody's)	Maintain	Maintain	Maintain	Maintain
Maintain reserve fund balance at percentage established in Minimum Fund Balance Policy (FY2021=25%, FY2022-FY2024=35%)	81.05%	136.19%	137.77%	78.03%

### Selected Objectives

- Produce financial and budgetary information and administer management practices that earn the City recognition and maintain or improve credit quality.
- Continuously review and update departmental policies and procedures in order to maintain compliance with laws and regulations as well as current and best practices.
- Develop and maintain a comprehensive set of city-wide internal controls.
- Provide superior support to the City's management team and their staff through the timely submission of information and effective process training.
- To assess various City operations to determine areas susceptible to losses.
- To accurately process large volumes of information within established timelines.
- To provide timely monthly financial reports to city officials and management.
- Convert temporary asset files from paper to digital files.

### Performance Measures Obtained

- Received tenth consecutive ACFR Program award from GFOA.
- Received fourth consecutive Distinguished Budget Award from GFOA.
- Received third consecutive Popular Annual Financial Award from GFOA.

## Human Resources Division

**Mission Statement:** The Human Resources Division is dedicated to providing services that support and advance the success of the City of Foley through our most valuable resource: our PEOPLE. We are focused on delivering quality customer service in all personnel operations with integrity, responsiveness and sensitivity to all employees.

**Function:** The major tasks and responsibilities performed by the Human Resources Division of the General Government Department include the following core functions: employee compensation, benefits administration, recruitment and retention, safety and risk management, employee wellness, performance management, job analysis and classification, employee satisfaction and motivation, training and development, personnel policy formulation, interpretation and compliance of local, state, and federal employment law, as well as performing a number of other human resources related functions. The Human Resources Division works with all City departments and management in the development and implementation of a quality personnel system of policies and procedures in order to maintain a fair, equitable and positive work environment for our employees.

## Performance Goals

- Value, encourage, and support a diverse workforce.
- Continually improve HR's involvement in individual and organizational effectiveness.
- Anticipate and meet the changing needs of the workforce /family.
- Champion career and professional growth.
- Enhance services through technology.
- Continually improve health and wellness opportunities for employees.
- Reduce workers compensation cost and injuries through safety protocols and Triage Nurse Program

## Selected Objectives

- Recruit and retain diverse workforce.
- Continue to develop new and improved health and wellness programs and increase employee participation.
- Continue to automate and move to paperless processes in payroll and benefit services.
- Update Personnel System Policy (PSP) and other personnel related policies and procedures.
- Train all employees in substance abuse and harassment.
- Provide accurate, timely, and effective payroll and benefits administration to all city employees.

	2021	2022	2023	2024
Performance Goals	Actual	Actual	Budget	Target
Permanent employee retention rate	83%	83%	91%	92%
Employee compliance in Wellness Incentivized Program	98%	98%	99%	99%
Employee participation in Foley Wellness Program	51%	68%	66%	70%
Workers Compensation claims prevented utilizing Triage Nurse Program	17	22	20	23

## Revenue Division

**Mission Statement:** The Revenue Division serves the business community and taxpayers of the City by providing excellent customer service with professionalism. We strive to be consistent, fair and equitable while administering local revenue related Ordinances. Our priority is to grow in efficiency as the City grows economically.

**Function:** The Revenue Division is responsible for providing accurate, efficient and responsive services to the business community, taxpayers and municipal officials. A large portion of duties involve auditing accounts, payment processing, recording interdepartmental transactions, business licensing, invoicing commercial sanitation, collection of special fees, local tax and franchise agreements. It is imperative for this division to administer the City's Ordinances in a fair and equitable manner, being both consistent and efficient while maximizing revenues through the use of internal audits. While overseeing and administering fees and local tax, we also conduct revenue analysis to ensure revenues will meet and/or exceed budget for given periods and provide information to the general public without compromising business owner privacy and confidentiality laws.



<i>Performance Goals</i>	Actual 2020	Actual 2021	Actual 2022	Actual 2023	Projected 2024
Certification of Employees:					
AMRO (Alabama Municipal Revenue Officer)	2	2	2	3	4
GTA (Governmental Tax Analyst)	0	1	1	1	2
Education Speaking Engagements	1	2	3	3	6
Business Licenses Issued	3,517	3,740	4,074	4,094	4,100
Sanitation Payments Online	0	24	214	487	600
Business Licenses Issued Online	0	0	0	0	1200
Audits Conducted	0	0	25	576	750
Customer Records Digitized	999	4,721	2,538	1,309	500

### Selected Objectives:

- Educate personnel, citizens, businesses and other government entities about laws and requirements for businesses.
- Continue to audit accounts to ensure accurate returns and payments.
- Encourage businesses to use online applications for convenience of the customers.
- Maintain digital records.
- Create/implement Standard Operating Procedures and Policies Manual for the Revenue Department.

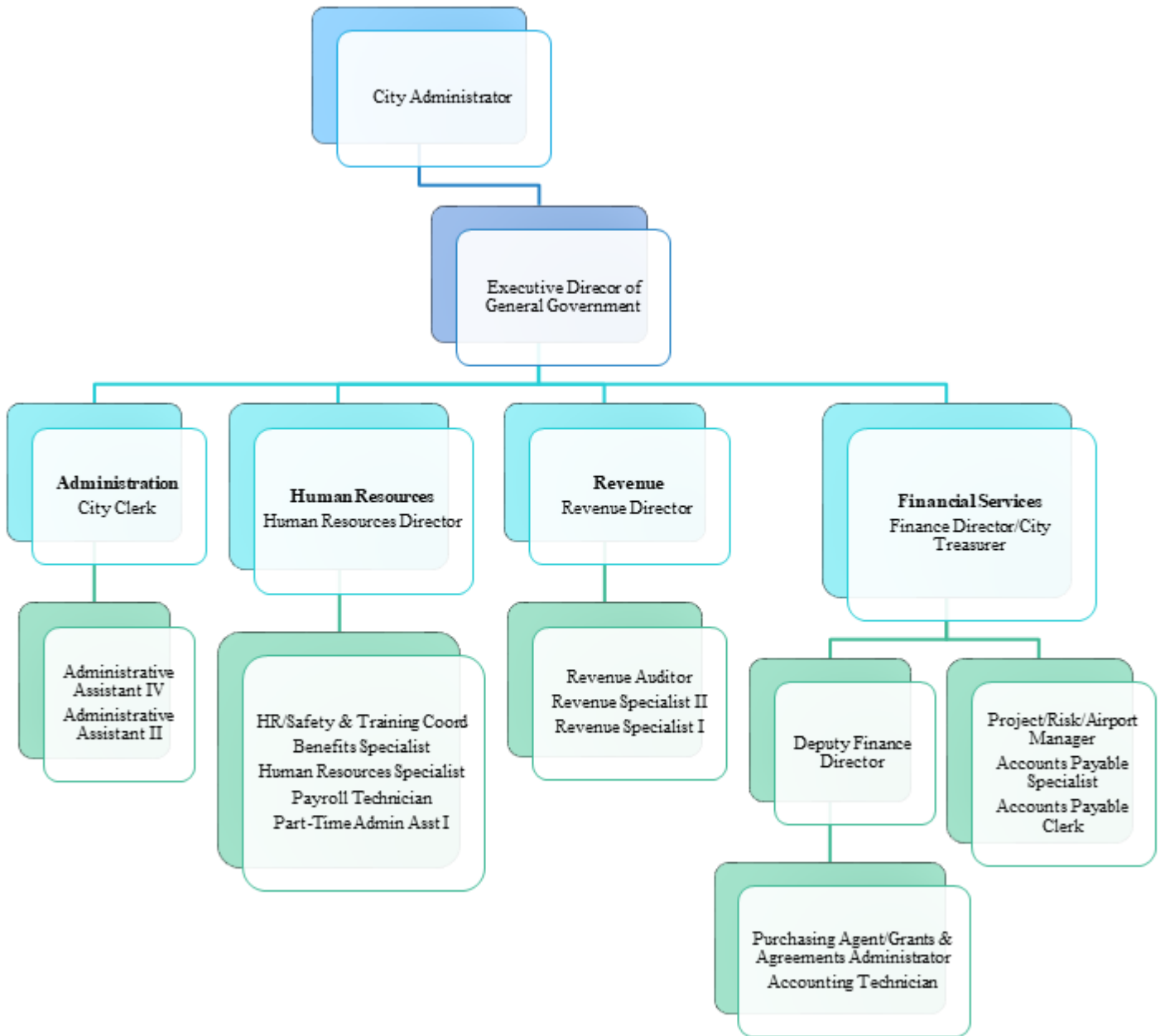
### Performance Measures Obtained:

- Survey conducted reveals 93 percent of customers rate the Revenue Department as providing average, above average and excellent customer service. Of the percentage, 4 percent found customer service to be excellent.
- Implemented software to allow customers to pay invoices for Commercial Sanitation online.
- Purchased software which will allow businesses to apply for business licenses and renew licenses online.
- Conducted field and desk audits of business licenses, project user fees and various tax accounts.
- All customer records have been successfully digitized within the past year. We now maintain this system monthly.

### Financial Summary

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 1,678,306	\$ 1,720,392	\$ 1,939,865	\$ 1,889,450	\$ 2,168,028	14.74%
Capital	-	174,714	-	-	-	0%
Operational	1,641,851	1,606,550	2,645,598	2,469,681	2,187,222	-21.51%
Debt Service	3,576,216	16,564	10,759	10,803	10,803	0%
Total	\$ 6,896,373	\$ 3,518,220	\$ 4,596,222	\$ 4,369,934	\$ 4,366,053	-0.09%

## General Government Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	DIVISION	# of Slots
60	\$ 33,892	\$ 44,059	\$ 54,227	1010121	Part-Time Administrative Assistant I	Human Resources	1
70	\$ 35,586	\$ 46,262	\$ 56,938	1010103	Administrative Assistant II	Administration	2
90	\$ 39,234	\$ 51,004	\$ 62,774	1010106	Accounts Payable Clerk	Financial Services	2
100	\$ 41,196	\$ 53,554	\$ 65,913	1010124	Administrative Assistant IV	Administration	1
100	\$ 41,196	\$ 53,554	\$ 65,913	1010140	Payroll Technician	Human Resources	1
110	\$ 43,255	\$ 56,232	\$ 69,209	1010134	Accounts Payable Specialist	Financial Services	1
110	\$ 43,255	\$ 56,232	\$ 69,209	1010141	Revenue Specialist I	Revenue	1
120	\$ 45,418	\$ 59,044	\$ 72,669	1010142	Accounting Technician	Financial Services	1
130	\$ 47,689	\$ 61,996	\$ 76,303	1010109	Benefits Specialist	Human Resources	1
130	\$ 47,689	\$ 61,996	\$ 76,303	1010123	Human Resources Specialist	Human Resources	1
140	\$ 50,074	\$ 65,096	\$ 80,118	1010143	Revenue Specialist II	Revenue	1
150	\$ 52,577	\$ 68,350	\$ 84,124	1010131	Human Resources/Safety & Training Coordinator	Human Resources	1
150	\$ 52,577	\$ 68,350	\$ 84,124	1010135	Revenue Auditor	Revenue	1
150	\$ 52,577	\$ 68,350	\$ 84,124	1010138	Purchasing Agent/Grants & Agreements Administrator	Financial Services	1
220	\$ 73,982	\$ 96,176	\$ 118,370	1010144	City Clerk	Administration	1
230	\$ 77,681	\$ 100,985	\$ 124,289	1010145	Deputy Finance Director	Financial Services	1
240	\$ 81,565	\$ 106,034	\$ 130,503	1010137	Project/Risk/Airport Manager	Financial Services	1
240	\$ 81,565	\$ 106,034	\$ 130,503	1010146	Revenue Director	Revenue	1
260	\$ 89,925	\$ 116,902	\$ 143,880	1010130	Human Resources Director	Human Resources	1
270	\$ 94,421	\$ 122,748	\$ 151,074	1010117	Finance Director/City Treasurer	Financial Services	1
310	\$ 114,770	\$ 149,200	\$ 183,631	1010147	Executive Director of General Government	Administration	1
330	\$ 126,533	\$ 164,494	\$ 202,454	1010119	City Administrator	Administration	1

## **Municipal Complex Department**

**Mission Statement:** The mission of The Municipal Complex Department is to provide exceptional customer service in all areas of our work. We are committed to providing safe, clean, and well-functioning facilities for City personnel and our community. We strive to keep all city facilities at full-strength by ensuring that all are in top working condition. As our services are viewed, so are we.

**Function:** The Municipal Complex Department is responsible for building maintenance, custodial care, and Civic Center events. Our building maintenance team (4) provides a wide variety of services that include plumbing, electrical, carpentry and HVAC. The team is responsible for more than 70 facilities and structures. Our Custodial Team provides cleaning services to 9 City facilities (69,600 sq ft) which include public facilities such as our Welcome Center, Train Museum, Civic Center, and Senior Center as well as 5 office buildings. The Civic Center hosts an average of 150 events throughout the year and we continue to grow. Our Events Coordinator collaborates with potential customers and provides customer service to all Civic Center patrons and to all events that are held.

**Performance Goals:** Our department goal is much like our mission statement. We are a customer oriented division and we are committed to providing safe, clean, well-functioning facilities to all employees, guests and community visitors. We take pride in preventative maintenance procedures to help prolong the useful life of major building components. We are dedicated to protect our City resources and be fiscally responsible. We encourage teamwork and pride ourselves on exceeding customers' expectation.

### **Upcoming Goals**

- To exceed previous years rentals
- Improve marketing of Civic Center to attract Commercial Rentals
- Explore options to expand Civic Center to accommodate 600+ people
- Upgrade Sound System in the Civic Center
- Ensure that all SOP's are updated and that we have one for all positions.
- Coordinate semi-annual "community shred event" with over 12k lbs shredded per year.
- Performs an annual facilities maintenance evaluation to help directors prepare for upcoming repairs
- Ensure that our HVAC Technician is up-to-date on all certifications
- Establish a work order system for Building Maintenance Requests
- Make training classes available to all employees as it relates to their job description

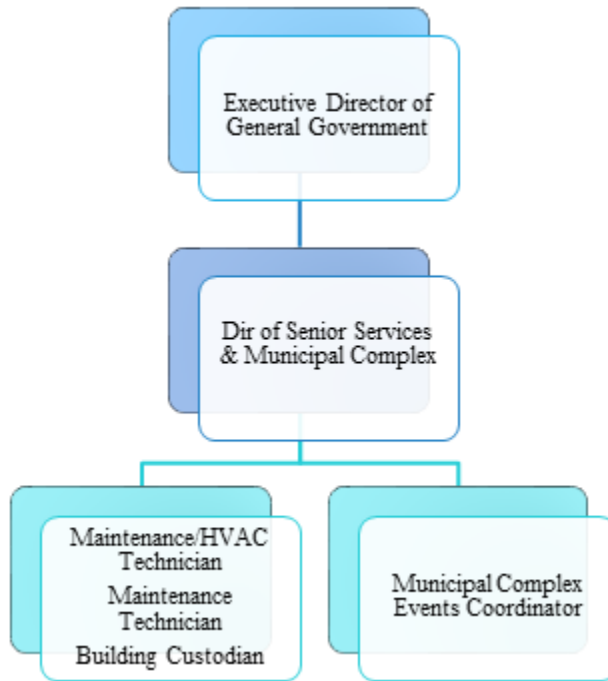
### **Achievements**

- Extra Mile Award Recipient in the Maintenance Department
- HVAC technician is up-to-date on all certification & additional training was provided
- Employees have attended quarterly safety meetings.
- Exceptional feedback from internal customers on our quick response time to work request.

### **Financial Summary**

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 365,485	\$ 385,595	\$ 392,790	\$ 373,322	\$ 399,171	6.92%
Capital	-	35,315	7,000	-	65,000	0%
Operational	119,700	129,183	152,438	144,820	146,010	0.82%
<b>Total</b>	<b>\$ 485,185</b>	<b>\$ 550,093</b>	<b>\$ 552,228</b>	<b>\$ 518,142</b>	<b>\$ 610,181</b>	<b>17.76%</b>

## Municipal Complex Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 29,277	\$ 38,060	\$ 46,843	1020108	Building Custodian	2
90	\$ 39,234	\$ 51,004	\$ 62,774	1020106	Maintenance Technician	1
100	\$ 41,196	\$ 53,554	\$ 65,913	1020109	Municipal Complex Events Coordinator	3
120	\$ 45,418	\$ 59,044	\$ 72,669	1020107	Maintenance/HVAC Technician	1

## **Municipal Court**

**Mission Statement:** The mission of the Foley Municipal Court is to ensure compliance with all state laws and city ordinances while providing quality services, thereby earning and maintaining the public’s respect and confidence.

### **Municipal Court Functions:**

**Municipal Court Judge:** The Municipal Court Judge presides over the Municipal Court Clerk and Magistrates, and hears any cases brought before the Foley Municipal Court. The position of Municipal Court Judge is created by the Code of Alabama and directed by the Supreme Court and the Administrative Office of Courts. The Judge must be an attorney and is appointed and approved by the Mayor and City Council.

**Municipal Court Clerk:** The Municipal Court Clerk is responsible for the administration of the Municipal Court and its records, finances and employees, and ensures compliance with all city ordinances and state and municipal laws. Also, as a magistrate, accepts fine payments, issues warrants, has probable cause hearings, and does bond hearings with incarcerated defendants.

**Municipal Court Magistrate:** The Municipal Court Magistrate accepts payments of fines, guilty pleas, holds probable cause hearings, and issues warrants. The Magistrate holds bond hearings with incarcerated defendants, as well as manages the clerical duties of the case files of the Court.

### **Goals:**

Goals are established by the Municipal Judge, command staff, and all employees within the Foley Municipal Court. The following are general goals established throughout the court.

1. Fairly and impartially adjudicate traffic and misdemeanor cases.
2. Effectively maintain information and records.
3. Assist citizens in the resolution of cases.
4. Improve caseload management.
5. Reduce inmate population.
6. Reduce outstanding warrants.
7. Reduce size of docket.
8. Effective probation monitoring and supervision.
9. Consistent compliance with judicial orders.
10. Reduce the incidence and impact of crime in our community.

### **Key Measures:**

<b>Cases Filed</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>Projected 2024</b>
DUI	158	190	217	188	190	200
Other Traffic	4,506	2,216	2,076	2,944	3,279	3,400
Non-Traffic	2,007	1,642	1,383	1,141	804	1,200
<b>Total</b>	<b>6,671</b>	<b>4,048</b>	<b>3,676</b>	<b>4,273</b>	<b>4,273</b>	<b>4,800</b>

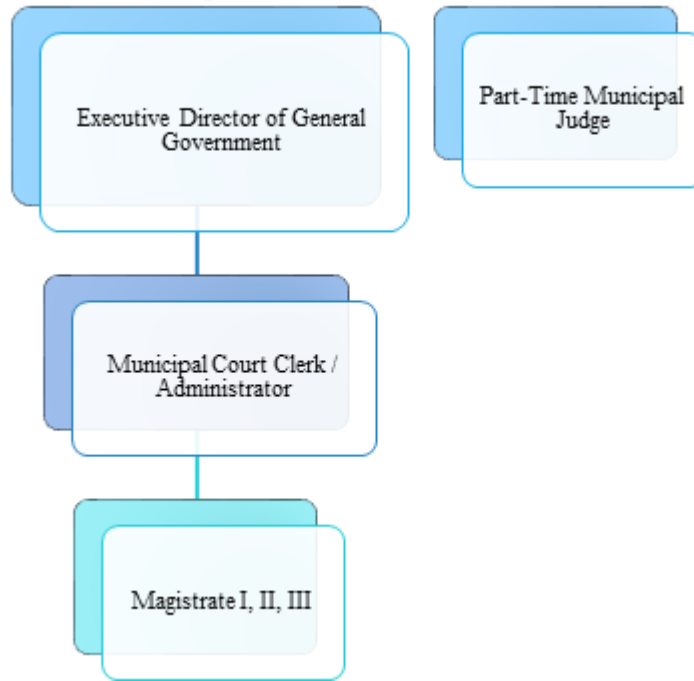
	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>Projected 2024</b>
Revenues	\$ 616,071	\$ 556,384	\$ 643,824	\$ 681,545	\$ 700,573	\$ 740,000
Disbursements	559,431	463,816	459,673	503,317	531,496	548,000
<b>Total</b>	<b>\$ 1,175,502</b>	<b>\$ 1,020,200</b>	<b>\$ 1,103,497</b>	<b>\$ 1,184,862</b>	<b>\$ 1,232,069</b>	<b>\$ 1,288,000</b>

**Major Accomplishments:** Contracting of a Certified Spanish Interpreter for all court sessions to assist with growing Hispanic Population.

**Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 402,085	\$ 424,282	\$ 453,653	\$ 440,517	\$ 434,167	-1.44%
Operational	2,470	2,780	8,045	7,168	4,190	-41.55%
<b>Total</b>	<b>\$ 404,555</b>	<b>\$ 427,062</b>	<b>\$ 461,698</b>	<b>\$ 447,685</b>	<b>\$ 438,357</b>	<b>-2.08%</b>

**Municipal Court Organizational Chart**



**Pay Classification Plan Information**

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 39,234	\$ 51,004	\$ 62,774	1030101	Magistrate I	1
110	\$ 43,255	\$ 56,232	\$ 69,209	1030102	Magistrate II	3
130	\$ 47,689	\$ 61,996	\$ 76,303	1030103	Magistrate III	1
140	\$ 50,074	\$ 65,096	\$ 80,118	1030106	Part-Time Municipal Judge	1
190	\$ 63,908	\$ 83,080	\$ 102,253	1030104	Municipal Court Clerk/Administrator	1

## **Office of Information Technology & Geographic Information Systems**

**Mission Statement:** To provide outstanding technology support services while practicing excellent stewardship of our information resources, ensuring that our government is properly equipped to serve our citizens and community.

**Function:** The IT/GIS Department provides technical support for all City operations and is responsible for the technical analysis, design, procurement, implementation, operation, planning, and support of computing infrastructure, applications, data, and services. Our intent is to align our goals and objectives with the priorities of the City and provide strategic IT vision and enterprising solutions for all departments so they may be able to meet their goals, deliver results, and enhance services to the citizens of Foley.

### **Performance Goals**

- To maintain reasonable response times to help desk tickets and continue to provide high quality support as the City grows its workforce, without increasing the size of the IT Department staff.
- To reduce or minimize spending and maximize return on investment wherever feasible and reasonable.
- To ensure regulatory compliance of our infrastructure, applications, and data.

### **Selected Objectives**

- Create formalized documentation of departmental policies and procedures.
- Identify and act upon opportunities to either reduce spending or find methods to enhance performance without an expenditure increase.
- Assess our cybersecurity vulnerabilities and audit our compliance with established regulations, remediating where necessary.

### **Performance Measures**

- Systems average uptime/availability.
- Network average uptime/availability.
- Help desk tickets closed.
- Number of security breaches affecting production.
- Number of major incidents affecting production.
- Number of evaluations/updates of publicly accessible GIS Data.

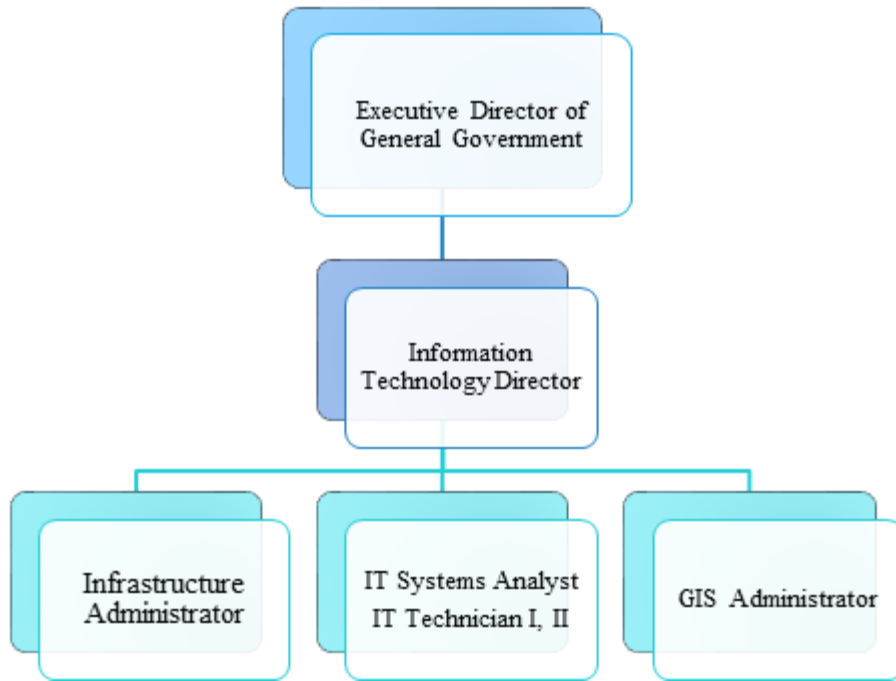
	<b>2022</b>	<b>2023</b>	<b>2024</b>
Systems average uptime/availability	99.992%	99.921%	99.97%
Network average uptime/availability	99.815%	99.767%	99.78%
Help desk tickets closed	1,555	1,491	1,622
Number of security breaches affecting production	0	0	0
Number of major incidents affecting production	0	0	0
Number of evaluations of publicly accessible GIS data	233	250	265



## Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 371,589	\$ 401,645	\$ 447,992	\$ 432,170	\$ 447,367	3.52%
Capital	24,948	34,783	306,500	258,086	47,815	-81.47%
Operational	424,711	397,137	497,652	478,990	510,970	6.68%
Debt Service	-	5,474	11,467	11,487	9,393	-18.23%
<b>Total</b>	<b>\$ 821,248</b>	<b>\$ 839,039</b>	<b>\$ 1,263,611</b>	<b>\$ 1,180,733</b>	<b>\$ 1,015,545</b>	<b>-13.99%</b>

## IT/GIS Organizational Chart



## Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 39,234	\$ 51,004	\$ 62,774	1040101	IT Technician I	1
120	\$ 45,418	\$ 59,044	\$ 72,669	1040102	IT Technician II	1
150	\$ 52,577	\$ 68,350	\$ 84,124	1040107	GIS Administrator	1
150	\$ 52,577	\$ 68,350	\$ 84,124	1040108	IT Systems Analyst	1
170	\$ 57,966	\$ 75,356	\$ 92,746	1040105	Infrastructure Administrator	1
240	\$ 81,565	\$ 106,034	\$ 130,503	1040109	Information Technology Director	1

## **Maintenance Shop**

**Mission Statement:**

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

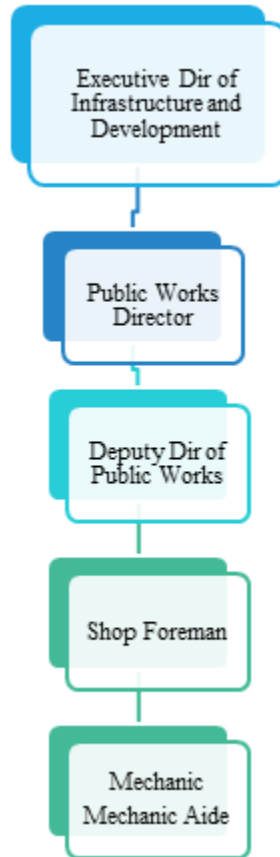
**Function:** The Maintenance Shop provides vehicle and equipment maintenance to all city owned equipment.

**Department Goals:** To continue to provide superior customer service using the most up to date software and properly trained personnel.

### **Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 306,072	\$ 324,751	\$ 346,738	\$ 342,353	\$ 403,167	17.76%
Capital	8,907	-	150,000	104,579	-	-100%
Operational	33,714	40,296	49,434	46,490	58,100	24.97%
Total	\$ 348,693	\$ 365,047	\$ 546,172	\$ 493,422	\$ 461,267	-6.52%

### Maintenance Shop Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 27,883	\$ 36,248	\$ 44,613	1050101	Mechanic Aide	1
120	\$ 45,418	\$ 59,044	\$ 72,669	1050102	Mechanic	4
190	\$ 63,908	\$ 83,080	\$ 102,253	1050103	Shop Foreman	1

## **Public Works**

**Mission Statement:**

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

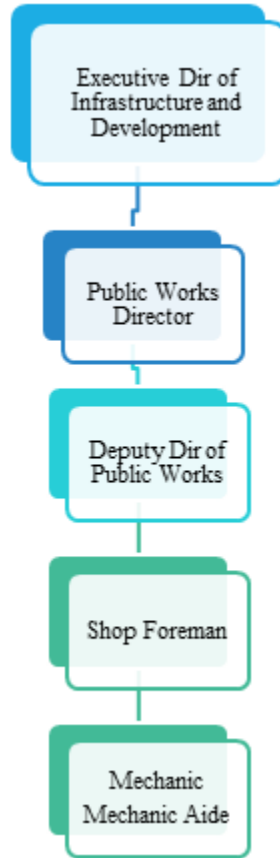
**Function:** The Public Works Department provides a friendly interface for customers to ask questions and express concerns over city provided services, while also providing intra-departmental support in the form of work orders, reports, and other miscellaneous administrative support for three supervisors and all crew leaders.

**Department Goals:** To continue to provide superior customer service using the most up to date software and properly trained personnel.

### **Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 126,512	\$ 361,037	\$ 341,587	\$ 354,786	\$ 374,234	5.48%
Capital	26,459	29,225	43,000	56,642	-	-100%
Operational	46,134	61,766	62,271	68,260	77,795	13.97%
Total	\$ 199,105	\$ 452,028	\$ 446,858	\$ 479,688	\$ 452,029	-5.77%

### Public Works Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 33,892	\$ 44,059	\$ 54,227	1060101	Administrative Assistant I	1
80	\$ 37,366	\$ 48,575	\$ 59,785	1060102	Administrative Assistant III	1
100	\$ 41,196	\$ 53,554	\$ 65,913	1060103	Administrative Assistant IV	1
170	\$ 57,966	\$ 75,356	\$ 92,746	1060108	Public Works Administrative Supervisor	1
290	\$ 104,099	\$ 135,329	\$ 166,559	1060106	Public Works Director	1

## **Airport**

**Mission Statement:** The Foley Municipal Airport is a general aviation airport operated, maintained, and preserved for the benefit of the community and airport users. It is our mission to provide a safe, efficient and customer focused airport to serve our community.

**Function:** The Foley Municipal Airport is a public airport located on approximately 125 acres in the northwest quadrant of the City. The airport has a north/south runway approximately 3,700 feet in length. Forty enclosed T-Hangar units are available for lease. There are accommodations for the Fixed Base Operator (FBO) which consist of a lobby, office space, classrooms and training areas as well as a maintenance hangar.

The day-to-day operations at the airport are managed by an FBO contracted by the City. The FBO's services include fuel sales, long-term vehicle parking, aircraft maintenance, and flight training school. The City's Airport Manager is responsible for lease of T-Hangars, airport maintenance, repair, and projects to ensure the airport meets FAA and ALDOT operational standards.

### **Performance Goals:**

- Maintain standards required by ALDOT Aeronautics Bureau for issuance of an operating license as determined by annual airport inspection.
- Maintain, improve and develop airport facilities and infrastructure. Recent and planned infrastructure improvements are as follows:
  - FY23 project will be to update the Airport Master Plan/Airport Layout Plan (ALP)
  - FY24 project will be to construct an additional 8-unit T-Hangar and an access taxiway to access the new units.
- Maintain revenue streams generated by the lease of FBO facilities and T-Hangar units.
  - The FBO facilities are leased to Lightning Aviation LLC. The lease agreement is for a five year term with expiration on September 30, 2026. Revenue generated by the lease agreement includes monthly lease payments and a \$0.03/gallon fuel flowage fee that is paid when the FBO purchases a load of fuel for resale.
  - The City manages the lease of forty (40) full-size T-Hangar units and five (5) half-size units with occupancy at 100%.

### **Selected Objectives:**

- Ensure that runway/taxiway lights are working and replaced as needed, pavements are maintained and other operational measures required by ALDOT are in place to better serve the aviation community.
- Maintain open communication with FBO and City maintenance crews to identify and correct any maintenance issues that arise in a timely manner. Anticipate future airport needs and plan projects accordingly.
- Develop and maintain a 10-year capital plan for large projects that involve maintaining, improving and expanding airport infrastructure. Seek and apply for FAA and ALDOT funding for large capital projects.
- Maintain a waiting list for T-Hangar units and fill units as vacancies arise.

### Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Capital	\$ -	\$ -	\$ -	\$ -	25,000	0%
Operational	47,998	53,977	79,447	77,517	68,152	-12.08%
<b>Total</b>	<b>\$ 47,998</b>	<b>\$ 53,977</b>	<b>\$ 79,447</b>	<b>\$ 77,517</b>	<b>\$ 93,152</b>	<b>20.17%</b>

There are no City employees in the airport department. The Airport Manager is located in the Financial Services Division of the General Government Department.

## **Public Safety**

**Mission Statement:** The Public Safety Director will strive every day to assist public safety in being the best trained, best equipped, best performing police and fire departments that serve our citizens and visitors with coordinated excellence.

**Function:** The function of the Public Safety Division is to work in a combined effort with the police and fire departments to ensure and enhance public safety within the Public Safety Division and also our fellow departments with Team Foley- all for the betterment of the city as a whole. The Director will ensure that emergency management within the city is prepared and ready to respond to and mitigate any emergency.

**Performance Goals:**

- The Public Safety Director will strive for a coordinated effort that ensures that:
- The police department and fire departments respond effectively together and work closely as a team during emergency responses.
- The police and fire departments communicate and coordinate effectively with each other, other city departments and other agencies as needed.
- The police department will effectively police in a modern manner that ensures a safe and secure city.
- The fire department is prepared, equipped, trained and rapidly responds to protect lives and property during all responses that involve fire suppression, emergency medical response and all hazardous materials response and that the responses and strategies used to mitigate the emergencies are highly effective.
- That Command at both departments lead their agencies well and use good leadership skills that result in good employee retention, development and high morale.
- The Public Safety Director will assist the City Executive Director team in leading the City of Foley well and advance all city leaders for a stronger Foley.
- For law enforcement purposes, the Public Safety Director will:
  - Evaluate the overall performance of the police department for areas of performance that reflect their absolute best and if the community is impacted through quality police services
  - Ensure the department reaches higher levels of performance through professional and ethical law enforcement operations and modern, proficient training, and teamwork.
  - Ensure that the department is practicing maximum effort.

### **Financial Summary**

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ -	\$ -	\$ 180,233	\$ 177,769	\$ 194,066	9.17%
Operational	-	-	10,500	6,945	10,515	51.4%
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 190,733</b>	<b>\$ 184,714</b>	<b>\$ 204,581</b>	<b>10.76%</b>



### Public Safety Pay Plan Summary

<b>Grade</b>	<b>Min</b>	<b>Mid</b>	<b>Max</b>	<b>Job Code</b>	<b>Classificaton Title</b>	<b># of Slots</b>
320	\$ 120,508	\$ 156,661	\$ 192,813	2010147	Executive Director of Public Safety	<b>1</b>

## **Police Department**

**Mission Statement:** We will strategically and effectively police in a modern manner that ensures a safe and secure city. We strive every day to be the best trained, best equipped, best performing police department that serves with excellence. To achieve our mission, the Foley Police Department collaborates extensively with local, state and federal partners from multiple communities and other public sectors.

**Function:** The Foley Police Departments' strategy and vision is to interact with and become an integral part of the lives of our citizens. We will build trust and develop partnerships and work together to lower crime and maintain and improve the quality of life for all citizens in all neighborhoods. Our department is comprised of five components: the Command Staff, the Patrol Division, the Criminal Investigation Division, the Administrative Division, and the Community Safety Division.

### **Organizational Values:**

- We desire to maintain our City's quality of life and ensure that our citizens feel safe to work, play, rest, and raise their children in this city.
- We desire that our residents and businesses enjoy a high degree of protection and police services.
- We desire to police in a manner that allows our community to get to know us as approachable employees which results in close relationships, partnerships, and professionalism.
- We desire to assist in community development which in turn affects economic development for our city, our citizens, and future generations.
- We focus on crime fighting, quick police response, community relations, delivery of advanced level of police services and professionalism.

**Performance Goals:** Goals are established by the Chief of Police, Command Staff and all employees within the Foley Police Department. The following methods are used to obtain our general goals.

- We will give our absolute best and impact our community through quality police services we are proud of.
- As a department, we will always seek to reach higher levels of performance through professional and ethical law enforcement operations and modern, proficient training.
- We will always work as a professional team. Each section of the police department is an invaluable, critical, mission-essential component of this police team.
- We will practice maximum effort in pursuing offenders and protecting the innocent.
- As a department, we will strive to become one large family as we serve our community.

	2019	2020	2021	2022	2023	2024
<i>Arrest</i>	2,166	1,839	1,675	2,233	1,264	1,835
<i>Traffic cases filed</i>	4,491	2,319	2,551	2,681	3,383	3,085
<i>Calls for service</i>	58,051	65,627	27,697	28,017	27,465	32,908

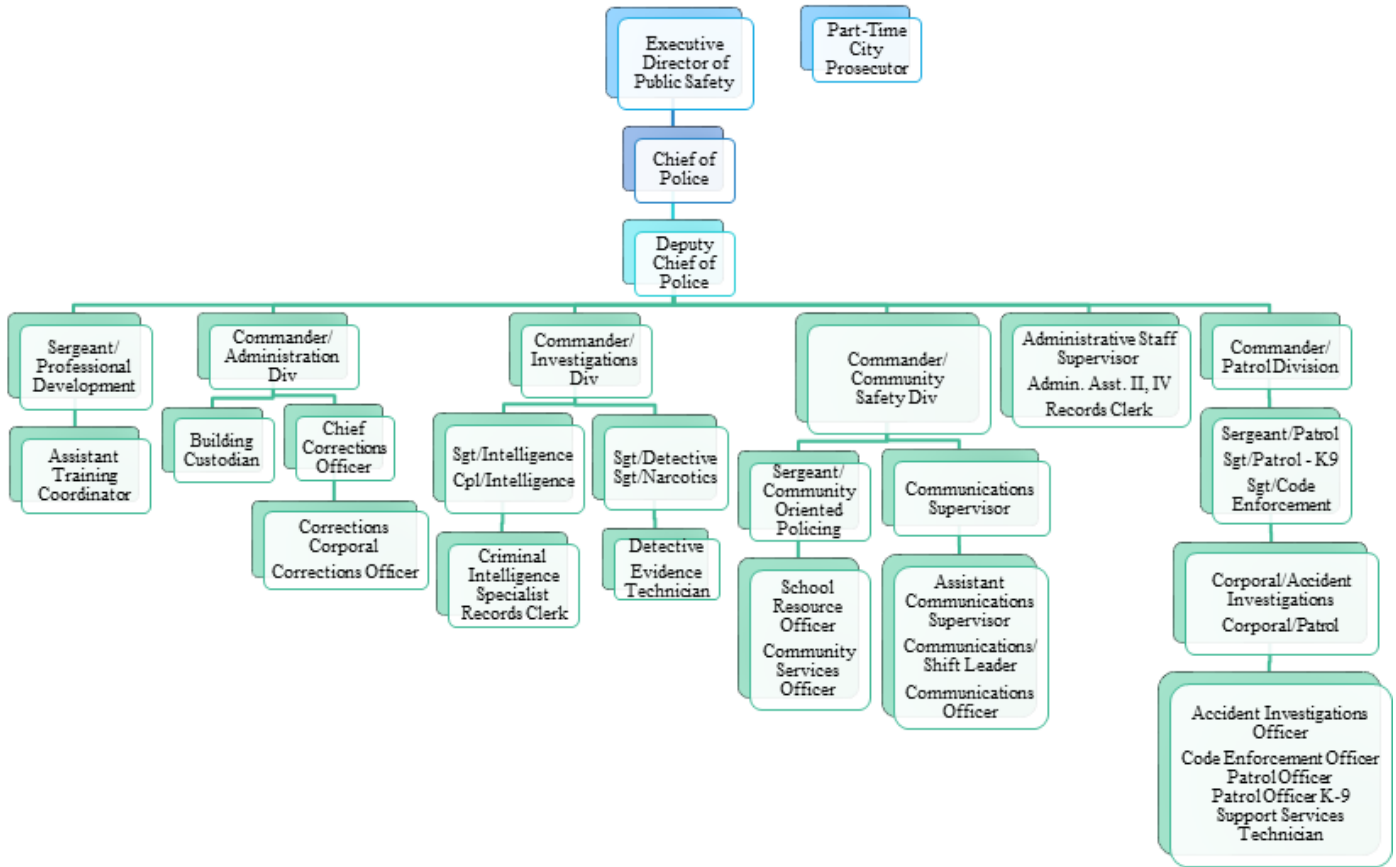
\* These numbers are projections.

**Department Achievements:** The City of Foley enjoys a low crime rate allowing the Police Department to focus on crime prevention and quality of life issues. Foley Police Department interacts with the community through various activities and events.

## Financial Summary

Expenditures	2021	2022	2022	2023	2024	% Change
	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 6,448,252	\$ 6,671,131	\$ 7,777,787	\$ 7,011,075	\$ 8,517,987	21.49%
Capital	338,341	877,270	1,100,872	926,378	1,152,000	24.36%
Operational	1,047,108	1,259,856	1,612,343	1,560,575	1,688,660	8.21%
Debt Service	-	5,400	5,400	5,400	5,400	0%
<b>Total</b>	<b>\$ 7,833,701</b>	<b>\$ 8,813,657</b>	<b>\$ 10,496,402</b>	<b>\$ 9,503,428</b>	<b>\$ 11,364,047</b>	<b>19.58%</b>

## Police Department Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	Division	# of Slots
30	\$ 29,277	\$ 38,060	\$ 46,843	2010151	Building Custodian	Administration	1
60	\$ 33,892	\$ 44,059	\$ 54,227	2010148	Records Clerk	Criminal Investigations Division	1
60	\$ 33,892	\$ 44,059	\$ 54,227	2010150	Support Services Technician	Patrol Division	6
70	\$ 35,586	\$ 46,262	\$ 56,938	2010103	Administrative Assistant II	Patrol Division	1
70	\$ 35,586	\$ 46,262	\$ 56,938	2010104	Administrative Assistant II	Criminal Investigations Division	1
90	\$ 39,234	\$ 51,004	\$ 62,774	2010152	Communications Officer	Community Safety Division	8
100	\$ 41,196	\$ 53,554	\$ 65,913	2010109	Administrative Assistant IV	Command Staff Support	1
100	\$ 41,196	\$ 53,554	\$ 65,913	2010153	Corrections Officer	Administration	13
110	\$ 43,255	\$ 56,232	\$ 69,209	2010149	Criminal Intelligence Specialist	Criminal Investigations Division	1
110	\$ 43,255	\$ 56,232	\$ 69,209	2010154	Communications/Shift Leader	Community Safety Division	3
120	\$ 45,418	\$ 59,044	\$ 72,669	2010155	Assistant Communications Supervisor	Community Safety Division	1
120	\$ 45,418	\$ 59,044	\$ 72,669	2010156	Corrections Corporal	Administration	4
120	\$ 45,418	\$ 59,044	\$ 72,669	2010157	Part-Time City Prosecutor	N/A	1
120	\$ 45,418	\$ 59,044	\$ 72,669	2010164	Evidence Technician	Criminal Investigations Division	1
140	\$ 50,074	\$ 65,096	\$ 80,118	2010158	Administrative Staff Supervisor	Command Staff Support	1
140	\$ 50,074	\$ 65,096	\$ 80,118	2010159	Chief Corrections Officer	Administration	1
140	\$ 50,074	\$ 65,096	\$ 80,118	2010160	Communications Supervisor	Community Safety Division	1
150	\$ 52,577	\$ 68,350	\$ 84,124	2010113	Accident Investigations Officer	Patrol Division	1
150	\$ 52,577	\$ 68,350	\$ 84,124	2010114	Assistant Training Coordinator	Command Staff Support	1
150	\$ 52,577	\$ 68,350	\$ 84,124	2010115	Code Enforcement Officer	Patrol Division	2
150	\$ 52,577	\$ 68,350	\$ 84,124	2010117	Detective	Criminal Investigations Division	9
150	\$ 52,577	\$ 68,350	\$ 84,124	2010118	Patrol Officer	Patrol Division	27
150	\$ 52,577	\$ 68,350	\$ 84,124	2010119	Patrol Officer K-9	Patrol Division	3
150	\$ 52,577	\$ 68,350	\$ 84,124	2010120	School Resource Officer	Community Safety Division	5
150	\$ 52,577	\$ 68,350	\$ 84,124	2010141	Community Services Officer	Community Safety Division	1
190	\$ 63,908	\$ 83,080	\$ 102,253	2010161	Corporal/Accident Investigations	Patrol Division	1
190	\$ 63,908	\$ 83,080	\$ 102,253	2010162	Corporal/Intelligence	Criminal Investigations Division	1
190	\$ 63,908	\$ 83,080	\$ 102,253	2010163	Corporal/Patrol	Patrol Division	4
200	\$ 67,103	\$ 87,234	\$ 107,365	2010127	Sergeant/Community Oriented Policing	Community Safety Division	2
200	\$ 67,103	\$ 87,234	\$ 107,365	2010128	Sergeant/Detective	Criminal Investigations Division	1
200	\$ 67,103	\$ 87,234	\$ 107,365	2010129	Sergeant/Intelligence	Criminal Investigations Division	1
200	\$ 67,103	\$ 87,234	\$ 107,365	2010130	Sergeant/Patrol	Patrol Division	4
200	\$ 67,103	\$ 87,234	\$ 107,365	2010131	Sergeant/Professional Development	Command Staff Support	1
200	\$ 67,103	\$ 87,234	\$ 107,365	2010139	Sergeant/Narcotics	Criminal Investigations Division	1
200	\$ 67,103	\$ 87,234	\$ 107,365	2010140	Sergeant/Patrol - K9	Patrol Division	1
200	\$ 67,103	\$ 87,234	\$ 107,365	2010145	Sergeant/Code Enforcement	Patrol Division	1
220	\$ 73,982	\$ 96,176	\$ 118,370	2010132	Commander/Administration Division	Administration	1
220	\$ 73,982	\$ 96,176	\$ 118,370	2010133	Commander/Community Safety Division	Community Safety Division	1
220	\$ 73,982	\$ 96,176	\$ 118,370	2010134	Commander/Criminal Investigations Division	Criminal Investigations Division	1
220	\$ 73,982	\$ 96,176	\$ 118,370	2010135	Commander/Patrol Division	Patrol Division	1
250	\$ 85,643	\$ 111,336	\$ 137,029	2010136	Deputy Chief of Police	Command Staff	1
300	\$ 109,304	\$ 142,096	\$ 174,887	2010137	Police Chief	Command Staff	1

## **Fire Department**

**Mission Statement:** The Foley Fire & Rescue Department professionals are committed to providing rapid and reliable services to the citizens of our community. We are committed to saving lives and property and improving the quality of life through education and training. We will provide fire prevention, fire suppression and rescue services of the highest quality for the community. We will accomplish our mission by working with the community, efficiently utilizing our resources, and fostering an atmosphere that encourages teamwork, innovation and progress.

**Function:** The Fire Department is trained and prepared for all-hazards emergency response. Essentially, the core functions of the Department are fire suppression, emergency medical response, hazardous materials response, fire prevention and education.

**Performance Goals:** With the growth of our city, we are working to continue to provide adequate emergency response while also aggressively working on fire prevention through our inspection program and public education. While our total volume of annual emergency responses has increased throughout the last fiscal year, our cumulative property losses from fires throughout the city have remained low and continue to show a decreasing trend. We have been actively involved in the Alabama Turn Your Attention to Fire Prevention campaign in an effort to reduce the loss of life from fire in our community and throughout the state. We have utilized a new inflatable fire safety house for educating children on home fire safety and exit plans. We look forward to using this fire prevention and safety tool at a variety of public events. We have also been involved in training for use of a new mobile fire safety trailer that was recently acquired by the Baldwin County Fire Chiefs Association. There was no loss of life as a direct result of fire reported in fiscal years 2020 or 2021. We also haven't seen a fire fatality in FY2023.

In an effort to continue providing the best services with the most reliable and modern equipment, we have ordered a 2023 Rosenbauer Custom pumper for our fleet at a cost of \$592,261 plus equipment. We have an ongoing traffic signal preemption system project that began in 2018 and was expanded in 2020 and 2021. This system is designed to assist us with safer response routes and reduced response times in heavy traffic. We currently have the system installed on eleven intersections, with one additional intersections scheduled for the coming year. We are already seeing a benefit from this system and plan to continue to implement additional intersections in future years. We have also improved our water rescue capabilities with the purchase of additional rescue boats and related equipment this year.

We have revamped our organizational structure to add 3 new Fire Captain positions for shift supervision and 3 new Lieutenant positions as line supervisors. In turn, we have added 4 new Firefighter positions for additional staffing to improve our effectiveness. We are also planning for the addition of a Training and Logistics Officer in the upcoming fiscal year. With the increased staffing and responsibilities, we have placed an emphasis on more advanced training for our personnel. We also began planning and budgeting for an additional fire station located in our southwest quadrant of the city in order to meet the increased demands for service due to growth in that area. Our Council has approved the application for a SAFER grant to hire 9 additional Firefighters for this expansion. We are awaiting a response from DHS on our application in the near future. Our goal is to have the new station operational by the end of fiscal year 2025.

We have also partnered with other area fire departments to implement a mutual aid technical response team concept. Each fire department would offer a response specialty and specialized equipment, and the team would respond to technical incidents in order to effectively handle the situation without the need for other regional resources. Our Foley FD technical response team continues to train on specialized responses, particularly in high-angle rescues.

	2019	2020	2021	2022	2023	2024
<i>Emergency responses</i>	1,605	2,084	2,455	2,593	2,887	3,000
<i>Inspections</i>	3,428	2,608	2,957	3,113	2,380	2,750
<i>Public relations/education contacts</i>	9,429	10,703	n/a	7,155	8,453	10,000

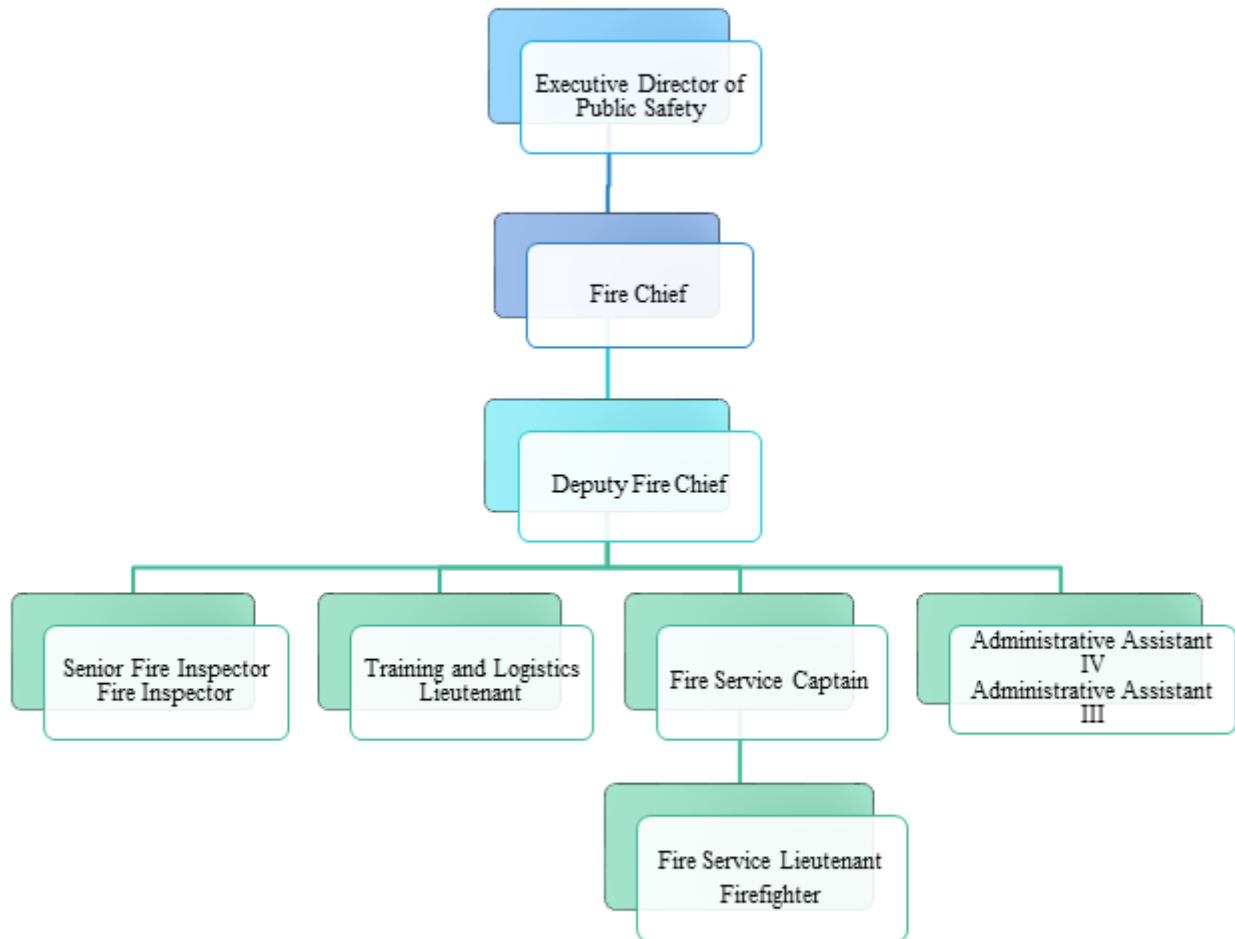
**Department Achievements:** Our last survey by the Insurance Services Office (ISO) was conducted in 2018 in order to establish our current Public Protection Class (PPC). We have maintained a solid PPC Class 3/3Y rating, which results in insurance savings for our residents and businesses. This puts us in the top 12% of all fire departments surveyed in the U.S. With our Council reducing the fire response jurisdiction in 2022 and our efforts to improve staffing and response, we believe that our rating will continue to be as favorable as possible. We expect to have our next ISO PPC survey within the upcoming year.

We were recognized by Gulf Coast Media as the Best Fire Department in Baldwin County in the 2020 & 2021 Big Beautiful Baldwin's Best contest. Fire Chief Joey Darby was recognized as the Alabama Fire Chief of the Year for 2020 and received a Commendation from Governor Kay Ivey in February, 2022 for his contributions to the Alabama fire service. Our personnel have achieved more training certifications in the FY2023 than any previous year. We hosted several fire certification refresher and specialized courses at our fire station and invited other fire departments to participate. We have worked with Foley PD to improve specialized tactical responses, and we look forward to more advance technical training in the future.

### Financial Summary

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 2,647,695	\$ 2,909,090	\$ 3,235,067	\$ 3,197,672	\$ 3,469,172	8.49%
Capital	-	58,705	128,395	28,037	119,500	326.22%
Operational	415,872	601,591	715,481	643,400	755,890	17.48%
Debt Service	-	5,400	5,400	5,400	5,400	0%
Total	\$ 3,063,567	\$ 3,574,786	\$ 4,084,343	\$ 3,874,509	\$ 4,349,962	12.27%

## Fire Department Organizational Chart





### Pay Classification Plan Information

<b>Grade</b>	<b>Min</b>	<b>Mid</b>	<b>Max</b>	<b>Job Code</b>	<b>Classification Title</b>	<b># of Slots</b>
80	\$ 37,366	\$ 48,575	\$ 59,785	2020112	Administrative Assistant III	1
100	\$ 41,196	\$ 53,554	\$ 65,913	2020102	Administrative Assistant IV	1
140	\$ 50,074	\$ 65,096	\$ 80,118	2020103	Firefighter	19
150	\$ 52,577	\$ 68,350	\$ 84,124	2020104	Fire Inspector	1
190	\$ 63,908	\$ 83,080	\$ 102,253	2020113	Fire Service Lieutenant	9
190	\$ 63,908	\$ 83,080	\$ 102,253	2020114	Senior Fire Inspector	1
190	\$ 63,908	\$ 83,080	\$ 102,253	2020117	Training and Logistics Lieutenant	1
210	\$ 70,459	\$ 91,596	\$ 112,734	2020115	Fire Service Captain	3
240	\$ 81,565	\$ 106,034	\$ 130,503	2020107	Deputy Fire Chief	1
290	\$ 104,099	\$ 135,329	\$ 166,559	2020116	Fire Chief	1

## **Community Development Department**

**Mission Statement:** To provide for orderly and controlled growth for its citizenry and to provide superior customer service in matters relating to development. We constantly strive to ensure that all codes, ordinances and other regulations are met to ensure resiliency and sustainability for the health, safety and well-being of Foley citizens.

**Function:** The Community Development Department (CDD) provides the following services to the citizens of Foley: planning for development; zoning to ensure compatibility of uses; building plan review, permitting and inspections; and code enforcement of violations.

### **Performance Goals**

Specific departmental goals are set on an annual basis through our budget. We work closely with developers to determine the growth rate for the next fiscal year and budget accordingly. We strive to provide accurate revenue estimates and budget expenses based on those projections. We have upgraded our Plan Review, Permitting & Inspection software to an online/paperless system to better serve our customers. Planning, Zoning and Code Enforcement is in the process of going live for online/paperless as well. CDD staff will continue to maintain certifications as well as earn additional certifications. CDD staff attend various local, state and national training events to keep abreast of new products, procedures, new legal rulings and similar topics

	2018	2019	2020	2021	2022	2023	2024
<i>Building permits</i>	2,416	2,406	3,711	5,291	3,982	3,264	3,500
<i>Single family</i>	270	256	571	625	598	405	373
<i>Duplex/multi-family</i>	428	234	128	200	98	642	379
<i>New commercial</i>	20	13	19	3	27	30	25

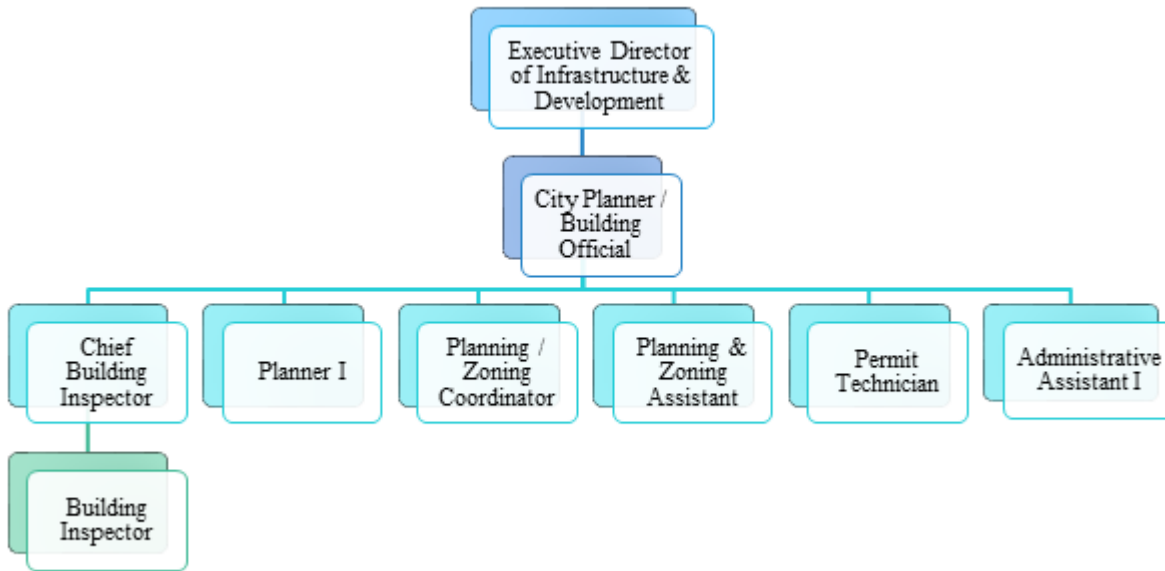
### **Department Achievements**

- Maintain high standards by adopting current national regulatory codes and development standards.
- Amend the Zoning Ordinance on as needed to assure compliance with federal, state and good planning practices.
- Encourage building to the highest standard. We are currently 3<sup>rd</sup> in the Nation for Fortified Homes.
- Recently completed a BCEGS (Building Code Effectiveness Grading Schedule) audit and have an ISO rating of 4 for residential and commercial.
- Created and hosts a monthly meeting called PLAN (Plan Lower Alabama Now). Attendees include planners, engineers, developers, home builders, GIS, Realtors Board, elected officials, environmentalist and other interested parties. We have a speaker, round-table challenges & work on specific areas of concern. These meetings are approved for AICP (American Institute of Certified Planners) credits.
- We are a member of the FEMA CRS (Community Rating System). This required a flood audit prior to acceptance and requires specific topics related to flooding being maintained in order to provide a reduced flood rate to our citizens. Our 2022 CRS audit gave us a higher grade of 7 which will take effect on October 1, 2023.
- Adopted a Coastal Supplement to the building code that requires a higher minimum standard due to our location in a hurricane/high wind area.
- Staff hold various certifications in their field and continue to attend trainings and obtain new certifications.
- Staff serve in various capacities with local, state, regional and federal boards/committees.

## Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 728,100	\$ 840,071	\$ 892,365	\$ 854,744	\$ 897,987	5.06%
Capital	55,591	42,641	-	-	30,000	0%
Operational	137,034	139,243	209,521	180,325	143,275	-20.55%
<b>Total</b>	<b>\$ 920,725</b>	<b>\$ 1,021,955</b>	<b>\$ 1,101,886</b>	<b>\$ 1,035,069</b>	<b>\$ 1,071,262</b>	<b>3.5%</b>

## Community Development Organizational Chart



## Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 33,892	\$ 44,059	\$ 54,227	2030101	Administrative Assistant I	2
80	\$ 37,366	\$ 48,575	\$ 59,785	2030103	Planning & Zoning Assistant	1
90	\$ 39,234	\$ 51,004	\$ 62,774	2030109	Permit Technician	1
120	\$ 45,418	\$ 59,044	\$ 72,669	2030104	Planning/Zoning Coordinator	1
150	\$ 52,577	\$ 68,350	\$ 84,124	2030105	Building Inspector	4
150	\$ 52,577	\$ 68,350	\$ 84,124	2030108	Planner I	1
180	\$ 60,865	\$ 79,124	\$ 97,384	2030106	Chief Building Inspector	1
280	\$ 99,142	\$ 128,885	\$ 158,628	2030107	City Planner/Building Official	1

## *Environmental Department*

**Mission Statement:** The Environmental Department’s mission is to protect and assist in the enhancement of the city’s natural resources and ecological health through the utilization of environmental stewardship, education and outreach, municipal leadership, environmental code enforcement, effective communication, collaboration with all citizens and vector control.

**Function:** Several of the major tasks and responsibilities performed by the Environmental Department include: code enforcement related to environmental and public nuisance ordinances, management of state and federal permits held by the city, the review and inspection of construction permits for environmental compliance, collaborate with other city departments for ordinance updates related to development and environmental issues, monitor water quality through sampling, manage the vector control program, coordinate with federal, state and local entities for regional environmental concerns, public education and outreach for environmental topics as well as monitoring the success of various grant projects such as the stormwater studies, litter traps and stream restorations.

**Performance Goals:**

- Implementation of code enforcement based on citizen complaints.
- Maintain compliance with state and federal permit programs to include MS4, NPDES, pesticide application and scrap tire management.
- Implementation of construction permit program for environmental compliance.
- Update ordinances to meet changing state and federal standards.
- Maintain a baseline of water quality parameters for streams in Foley.
- Ensure and improve the quality of vector control to address any health risks related to pests.
- Collaborate with federal, state, and local agencies for coordination in environmental programs.
- Provide public education and outreach on environmental topics.

<i>Environmental</i>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
<i>Permits Issued</i>	308	625	671	637	500	400
<i>Permit Inspections</i>	270	688	622	670	700	750
<i>Complaints</i>	122	190	150	175	150	175
<i>Water Samples – Chemistry</i>	33	105	156	156	156	156
<i>Water Samples – Bacteria</i>	12	31	96	96	96	96
<i>State Permit Inspections</i>	43	106	97	72	80	80
<i>Acres treated for mosquitos</i>	-	20,900	20,900	20,900	20,900	20,900
<i>Grants for Restoration</i>	-	2	3	1	4	1

**Selected Objectives:**

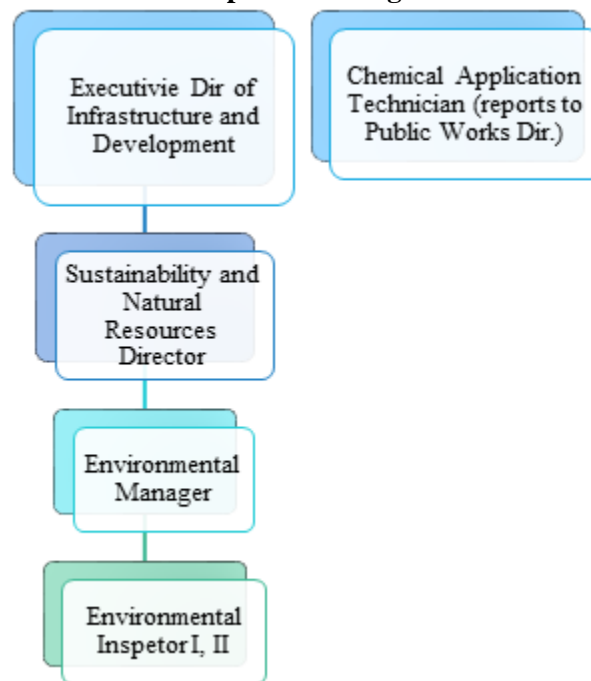
- To respond in a timely manner to citizen complaints for code enforcement and promptly perform enforcement measures for violations.
- To obtain required permits and perform all required compliance measures, monitoring, and reporting in order to reduce pollutant loading.
- To permit, review plans, inspect and enforce construction activities and land development for a reduction of pollution in storm water runoff.
- To work with multiple city departments for ordinance updates based on needs and requirements.
- To perform monthly water quality monitoring on selected stream locations.
- To perform regular vector control services including adulticide and larvicide operations for the control of mosquitoes.

- To participate in multiple agency working groups for combined efforts in environmental programs.
- To host workshops, training, field trips and other programs based on environmental topics.
- To seek and obtain grants to fund environmental planning and restoration projects.

### Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 275,097	\$ 328,546	\$ 359,632	\$ 352,745	\$ 385,070	9.16%
Capital	38,790	-	12,750	-	69,500	0%
Operational	110,359	84,367	286,566	212,585	216,003	1.61%
<b>Total</b>	<b>\$ 424,246</b>	<b>\$ 412,913</b>	<b>\$ 658,948</b>	<b>\$ 565,330</b>	<b>\$ 670,573</b>	<b>18.62%</b>

### Environmental Department Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 39,234	\$ 51,004	\$ 62,774	2041101	Chemical Application Technician	1
110	\$ 43,255	\$ 56,232	\$ 69,209	2040109	Environmental Inspector I	1
130	\$ 47,689	\$ 61,996	\$ 76,303	2040110	Environmental Inspector II	1
170	\$ 57,966	\$ 75,356	\$ 92,746	2040108	Environmental Manager	1
250	\$ 85,643	\$ 111,336	\$ 137,029	2040111	Sustainability and Natural Resources Director	1

## **Infrastructure & Development**

### **Mission Statement:**

Our mission is to facilitate planned and sustainable growth in the City of Foley by efficiently executing strategic plans, land use guidelines, transportation solutions, capital plans, and construction and land development codes. Through collaboration, appropriate oversight, clear communication, and thoughtful attention to the needs of citizens and visitors, we strive to establish a secure community with flourishing positive growth and economic vitality. We are dedicated to optimizing public infrastructure investments and upholding critical city networks for streets, drainage, and refuse. Our commitment ensures an attractive and functional urban environment for citizens and visitors.

### **Function:**

The Infrastructure & Development Department plays a crucial role in overseeing all aspects of infrastructure and development initiatives, public works activities, projects, and environmental programs within the City. Furthermore, the department provides oversight for the implementation of zoning ordinances, subdivision regulations, land development ordinances, and environmental regulations, ensuring alignment with the Comprehensive Plan.

### **Performance Goals:**

- 1. Development Ordinance Audit:** Conduct a comprehensive audit of all development ordinances to assess their effectiveness, efficiency, fairness, and compliance with the Comprehensive Plan. Identify areas for improvement and propose necessary revisions.
- 2. Context-Sensitive Street Design Guide:** Develop a context-sensitive street design guide that integrates urban planning principles, enhancing the overall aesthetics and functionality of streets within the City.
- 3. Comprehensive Plan Review and Update:** Utilize a data-driven approach to review and update the Comprehensive Plan, ensuring its relevance and alignment with current and future City needs.
- 4. Major Street Plan Alignment:** Align the major street plan with the Comprehensive Plan and the corresponding future land use map to ensure a cohesive and coordinated approach to urban development and the provision of adequate infrastructure capacity.
- 5. Downtown Neighborhood Streetscape Improvement Plan:** Create a detailed streetscape improvement plan tailored to downtown neighborhoods, aimed at fostering private investment through public investment and revitalization while preserving their unique character.
- 6. Pedestrian Path Connectivity Analysis:** Evaluate the connectivity of pedestrian paths, including sidewalks and multi-use paths, in conjunction with the major road plan. Identify gaps and propose improvements to enhance walkability.
- 7. Existing Sidewalk Audit and Construction Plan:** Conduct an audit of existing sidewalks for safety and connectivity. Develop a construction plan prioritizing safety and ensuring seamless connectivity to key activity areas across the City.
- 8. Greenway and Parks Master Plan:** Collaborate with the Leisure Services Department to develop a comprehensive greenway plan and parks master plan that synergizes with development plans, creating integrated recreational spaces.
- 9. Refuse Collection and Street Maintenance:** Enhance the safety, efficiency, and speed of refuse collection and street maintenance, including regular mowing activities, to maintain the City's aesthetics and functionality.

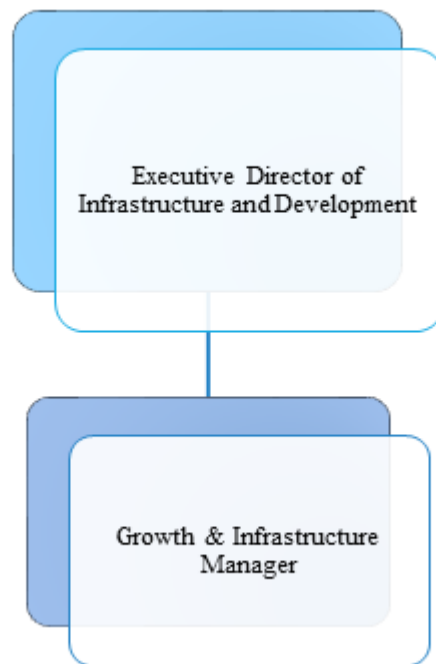
**10. Capital Improvement Program Communication:** Establish transparent communication channels and clear expectations regarding the status of projects within the Capital Improvement program. Provide regular updates to City leadership to ensure informed decision-making.

These performance goals outline our commitment to optimizing development processes, fostering connectivity, improving public spaces, and ensuring effective communication across various aspects of urban planning and development.

**Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ -	\$ -	\$ 231,149	\$ 162,581	\$ 262,214	61.28%
Capital	-	-	-	-	50,000	0%
Operational	-	(56)	10,864	10,864	19,350	78.11%
<b>Total</b>	<b>\$ -</b>	<b>\$ (56)</b>	<b>\$ 242,013</b>	<b>\$ 173,445</b>	<b>\$ 331,564</b>	<b>91.16%</b>

**Infrastructure & Development Organizational Chart**



**Pay Classification Plan Information**

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
200	\$ 67,103	\$ 87,234	\$ 107,365	3000102	Growth and Infrastructure Manager	1
310	\$ 114,770	\$ 149,200	\$ 183,631	3000101	Executive Director of Infrastructure and Development	1

## Street Department

**Mission Statement:** It is the mission of the Foley Public Works Street Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

**Function:** The Street department works proactively to maintain the city’s roadways, rights of ways, drainage, and sidewalks. Prioritize and respond to issues identified by the Street Supervisor, Engineering Department, elected city officials, and concerned citizens. Duties include street/pothole repairs, addressing drainage issues, mowing, tree trimming, street sweeping, culvert installation, and providing signage that is compliant with the Manual on Uniform Traffic Control Devices (MUTCD), as well as building new roads aimed toward future growth in the City.

**Performance Goals:** Our main goal is to maintain and repair streets and sidewalks while adding new ones aimed towards making future growth throughout the City an easy change. We also plan to train new leaders in areas of efficiency, productivity and communicative ideology between employees and citizens in order to build a conducive working relationship.

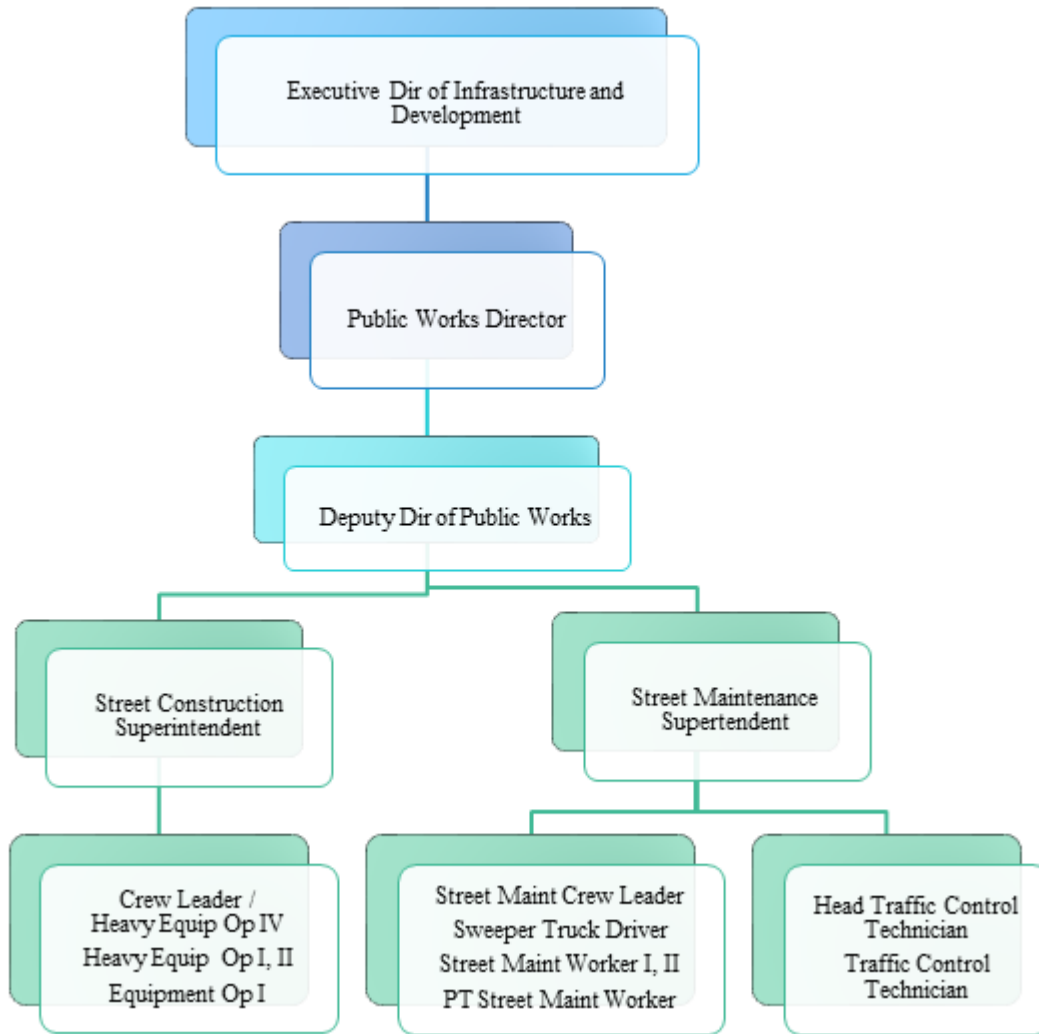
	2019	2020	2021	2022	2023	2024
<i>Miles of streets maintained</i>	154	161	155	155	156	156
<i>Miles of sidewalks maintained</i>	37	37	37	40	41	41

### Financial Summary

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 1,579,449	\$ 1,699,308	\$ 2,037,932	\$ 1,904,598	\$ 2,287,809	20.12%
Capital	1,164,333	685,571	961,000	931,000	496,000	-46.72%
Operational	386,419	464,224	618,575	672,735	628,567	30.7%
Total	\$ 3,130,201	\$ 2,849,103	\$ 3,617,507	\$ 3,508,333	\$ 3,412,376	-2.74%



## Street Department Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 32,278	\$ 41,961	\$ 51,645	3010118	Part-Time Street Maintenance Worker	4
60	\$ 33,892	\$ 44,059	\$ 54,227	3010119	Street Maintenance Worker I	12
70	\$ 35,586	\$ 46,262	\$ 56,938	3010120	Equipment Operator I	3
70	\$ 35,586	\$ 46,262	\$ 56,938	3010121	Street Maintenance Worker II	3
70	\$ 35,586	\$ 46,262	\$ 56,938	3010122	Traffic Control Technician	2
80	\$ 37,366	\$ 48,575	\$ 59,785	3010123	Heavy Equipment Operator I	7
80	\$ 37,366	\$ 48,575	\$ 59,785	3010124	Sweeper Truck Driver	2
90	\$ 39,234	\$ 51,004	\$ 62,774	3010125	Heavy Equipment Operator II	6
120	\$ 45,418	\$ 59,044	\$ 72,669	3010126	Head Traffic Control Technician	1
120	\$ 45,418	\$ 59,044	\$ 72,669	3010127	Street Maintenance Crew Leader	2
130	\$ 47,689	\$ 61,996	\$ 76,303	3010128	Crew Leader/Equipment Operator IV	2
170	\$ 57,966	\$ 75,356	\$ 92,746	3010129	Street Construction Superintendent	1
170	\$ 57,966	\$ 75,356	\$ 92,746	3010130	Street Maintenance Superintendent	1
240	\$ 81,565	\$ 106,034	\$ 130,503	3010131	Deputy Public Works Director / Deputy EMA Director	1

## **Engineering Department**

**Mission Statement:** Protect and enhance the public health, safety and welfare by facilitating public and private construction work and orderly development within the City and its extraterritorial jurisdiction.

**Function:** The Engineering Department provides technical reports and recommendations to the Mayor, the City Council, and the City Administrator. We review and ensure that subdivision and commercial site construction plans comply with City standards and specifications. We select and direct consulting engineering firms for the development of Capital Project Plans. We design projects for construction by Public Works and manage facility upgrades citywide as required. Engineering communicates with other City, County, State and Federal officials as needed and answers complaints and consults directly with the Public upon request.

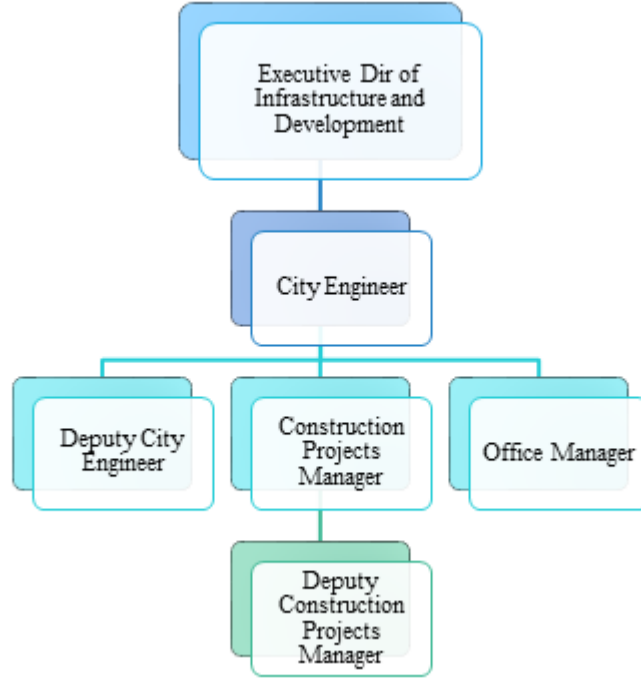
**Performance Goals:** Engineering strives to implement large and small Capital Projects on time and under budget in accordance with both the current Fiscal Year and Long Range Capital Plans as adopted by the City Council. We also endeavor to respond to the requests of the public and other City departments in a timely, courteous, and professional manner when technical assistance is required. We measure these goals by tracking Capital Projects and by direct feedback from our customers: the Mayor, Council, Administration, Directors and the public. Within fiscal year 2022 the annual resurfacing project, turn lanes along CR 12 at Cottages on the Green, the Downtown Street and Drainage Project, and offset turn lanes at County Road 12 and Foley Beach Express will be completed. For fiscal year 2023, we anticipate completion of Country Road 12 and Highway 59 intersection improvements, widen and repave the Foley Beach Express from AL 59 to County Road 12, Rose Trail connector and Centennial Fountain, North Pecan Street extension, Juniper Street extension, annual resurfacing project, TAP grant path along Hickory St. / 9<sup>th</sup> Ave. / and S. Pine St., Foley Pocket Park, East Verbena Ave. improvements, Berry Ave. drainage improvements, and Cedar and Oak St. drainage improvements to be completed.

**Department Achievements:** Within the last five years Engineering has managed the completion of Pride Drive, Downtown Pedestrian Bridge, Philomene Holmes Road, CR20/FBE offset turn lanes, Fern Avenue Extension, TIGER and TAP Grants, and numerous drainage and safety projects with Public Works.

### **Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 365,674	\$ 411,561	\$ 431,730	\$ 428,816	\$ 527,710	23.06%
Capital	-	12,982	40,000	39,199	-	-100%
Operational	67,391	102,794	96,849	92,538	84,780	-8.38%
Debt Service	-	34,375	37,421	37,500	9,375	-75%
<b>Total</b>	<b>\$ 433,065</b>	<b>\$ 561,712</b>	<b>\$ 606,000</b>	<b>\$ 598,053</b>	<b>\$ 621,865</b>	<b>3.98%</b>

### Engineering Department Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
110	\$ 43,255	\$ 56,232	\$ 69,209	3020105	Office Manager	1
170	\$ 67,103	\$ 87,234	\$ 107,365	3020108	Deputy Construction Projects Manager	1
200	\$ 67,103	\$ 87,234	\$ 107,365	3020106	Construction Projects Manager	1
230	\$ 77,681	\$ 100,985	\$ 124,289	3020107	Deputy City Engineer	1
300	\$ 109,304	\$ 142,096	\$ 174,887	3020104	City Engineer	1

## Sanitation Fund

**Mission Statement:** It is the mission of the Foley Public Works Sanitation Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

**Function:** The Sanitation departments provide garbage, recycle, yard debris, bulk pickup, and hot shot service for residents and commercial establishments. Delivery of cans and dumpsters to new residents and businesses, walkup service for handicapped residents, and trash services for special events are a few of the additional services administered by the sanitation departments.

Effective fiscal year 2022, all sanitation activity is be recorded in a new business type activity sanitation fund. The City also took over the collection of commercial sanitation. See page 64 for the financial information for fiscal year 2022 and 2023.

**Performance Goals:** Our main goal is to continue to maintain and strive to exceed our current level of service to our residential and commercial customers. We are set on providing the best possible service for our citizens and businesses.

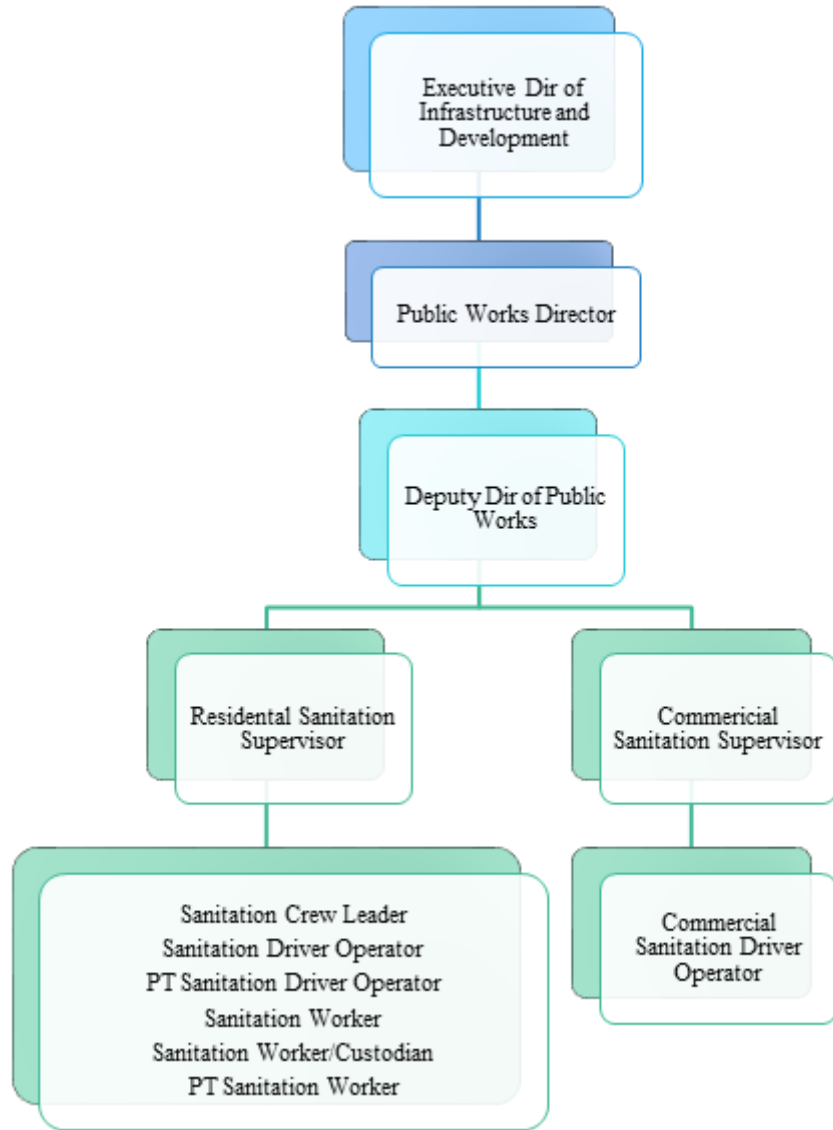
	2019	2020	2021	2022*	2023	2024
<i>Refuse collected &amp; disposed (tons)</i>	7,271	8,308	8,550	8,792	9,055	9,326
<i>Recyclables collected &amp; disposed (tons)</i>	391	341	447	500	122	555
<i>Households served</i>	3,940	7,329	7,820	8,250	8,831	9,360
<i>Commercial/special accounts served</i>	368	366	363	370	462	470
<i>Contracted commercial dumpster accounts served</i>	397	415	418	421	467	490

\* during fiscal year 2022 the city is going to begin handling commercial sanitation in house

### Financial Summary

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 753,428	\$ -	\$ -	\$ -	\$ -	0%
Capital	525,438	-	-	-	-	0%
Operational	1,521,904	-	-	-	-	0%
Total	\$ 2,800,770	\$ -	\$ -	\$ -	\$ -	0%

### Sanitation Department Organizational Chart



### Pay Classification Plan Information

<b>Residential Sanitation</b>						
<b>Grade</b>	<b>Min</b>	<b>Mid</b>	<b>Max</b>	<b>Job Code</b>	<b>Classification Title</b>	<b># of Slots</b>
30	\$ 29,277	\$ 38,060	\$ 46,843	4011108	Sanitation Worker	5
30	\$ 29,277	\$ 38,060	\$ 46,843	4011109	Part-Time Sanitation Worker	1
30	\$ 29,277	\$ 38,060	\$ 46,843	4011110	Sanitation Worker/Custodian	1
70	\$ 35,586	\$ 46,262	\$ 56,938	4011111	Sanitation Driver Operator	11
70	\$ 35,586	\$ 46,262	\$ 56,938	4011112	Part-Time Sanitation Driver Operator	1
110	\$ 43,255	\$ 56,232	\$ 69,209	4011113	Sanitation Crew Leader	1
170	\$ 57,966	\$ 75,356	\$ 92,746	4011114	Residential Sanitation Supervisor	1

<b>Commercial Sanitation</b>						
<b>Grade</b>	<b>Min</b>	<b>Mid</b>	<b>Max</b>	<b>Job Code</b>	<b>Classification Title</b>	<b># of Slots</b>
90	\$ 39,234	\$ 51,004	\$ 62,774	4012102	Commercial Sanitation Driver Operator	4
170	\$ 57,966	\$ 75,356	\$ 92,746	4012103	Commercial Sanitation Supervisor	1

## *Leisure Services Department*

### **Mission Statement:**

The City of Foley Leisure Services Division aims to provide superior customer service through recreation and leisure activities for our community and its visitors while striving to meet the growing and diverse needs of our residents and visitors.

### **Function:**

The City of Foley Leisure Services Division consolidates Parks & Recreation, Library Services, Nature Parks, Horticulture, Sports Tourism, and the Senior Center under a single umbrella to share resources and ideas aimed at the continuous improvement of facilities and constant betterment of programming to improve the quality of life for each and every Foley resident.

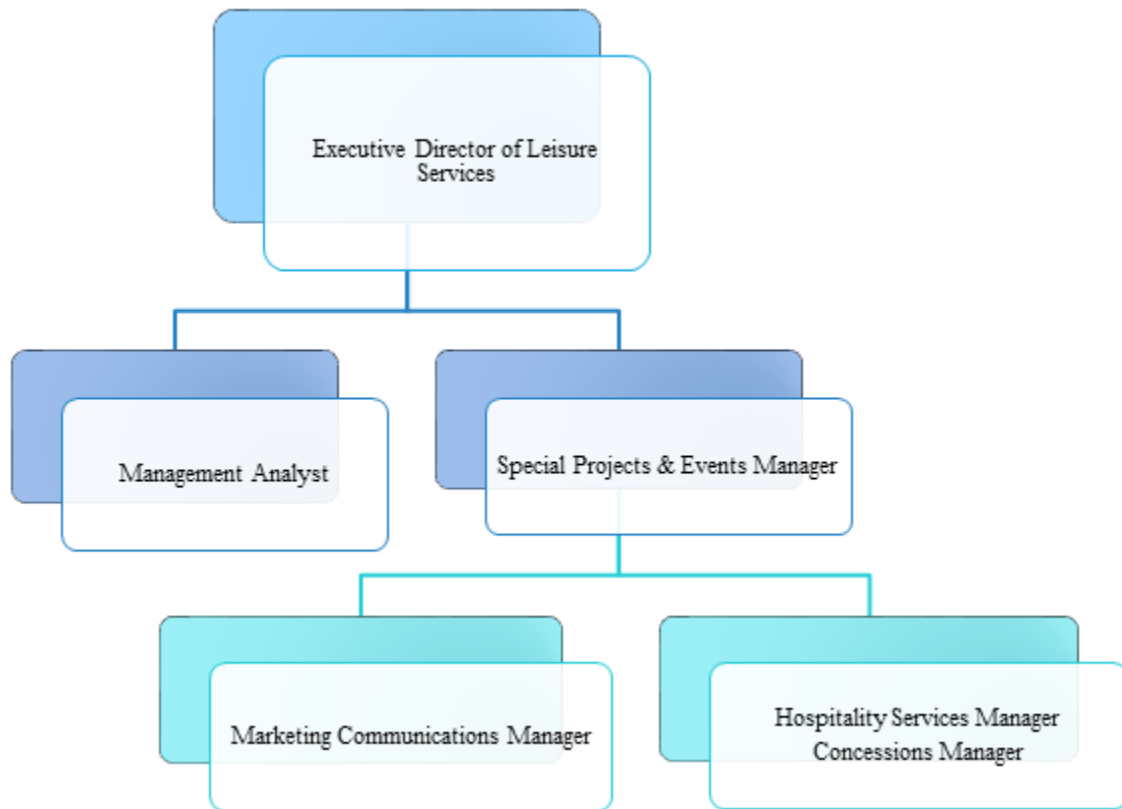
### **Selected Objectives:**

- Complete a Greenway Plan to help provide connectivity between our parks, neighborhoods and city centers.
- Build an outdoor Pickleball facility that with nine courts.
- Complete design work and begin construction on erecting a new technologically-advanced library.
- Complete engineering and architectural design for an indoor aquatics center at Max Griffin Park.
- Develop SOPs for all departments to ensure consistently high quality levels of service for our citizens and visitors.
- Work closely with ALL Foley residents to find the best avenues to improve quality of life through leisure.

### **Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ -	\$ -	\$ 431,087	\$ 359,297	\$ 490,153	36.42%
Capital	-	-	50,051	50,051	-	-100%
Operational	-	46,499	129,828	111,448	281,679	152.74%
Total	\$ -	\$ 46,499	\$ 610,966	\$ 520,796	\$ 771,832	48.2%

### Leisure Services Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 39,234	\$ 51,004	\$ 62,774	5000101	Concessions Manager	1
120	\$ 45,418	\$ 59,044	\$ 72,669	5000103	Hospitality Services Manager	1
150	\$ 52,577	\$ 68,350	\$ 84,124	5000102	Management Analyst	1
180	\$ 60,865	\$ 79,124	\$ 97,384	5000104	Marketing Communications Manager	1
180	\$ 60,865	\$ 79,124	\$ 97,384	5000105	Special Projects & Events Manager	1
310	\$ 114,770	\$ 149,200	\$ 183,631	5000106	Executive Director of Leisure Services	1



## *Library*

**Mission Statement:** The Foley Public Library's mission is to provide members of the Foley community with the resources necessary to fulfill their evolving informational, educational, recreational and cultural needs in an environment that encourages lifelong habits of reading, community engagement, and self-expression.

Our primary purpose is to obtain and organize books and other printed and digital material and establish programs in a manner that allows everyone easy and free access to information regardless of age, sex, race, creed, social, economic, or educational level.

To achieve our purpose, we shall maintain programs and services to:

- Provide reliable print and digital materials and activities for the pursuit of personal and community interests.
- Engage children entering the world of learning and reading, and provide supplementary resources and activities that encourage the love of reading.
- Serve as a reference center by securing or locating authoritative sources for information needs.
- Provide access to the internet and help patrons gain the skills necessary to use computer hardware and software.
- Provide recreational materials to all ages that aid in the pursuit of quality leisure time.
- Stimulate the enjoyment of and appreciation for the fine arts, humanities and the sciences.

**Function:** The Foley Public Library provides residents of Foley and the surrounding communities' access to information in a variety of formats as well as continuing educational opportunities that broaden horizons and improve their quality of life. The 87,000 + titles held in the 21,000 square foot facility provide wide ranging information on a myriad of topics. Those titles are supplemented by over to 60,000 electronic titles that can be accessed on numerous personal devices. The Library serves as a cultural center complete with a meeting room for large groups, a board room and study/testing rooms that can accommodate smaller groups or individuals as they study, read, conduct research, prepare for and take exams, or conduct meetings or presentations. We also provide varied programming that assists in enlightening our community on current local and world events as well as crafts, ideology, and history. We consider ourselves, and are seen by the Foley area, as a center of the community.

**Performance Goals:** The Library's goals are divided into seven different initiatives each with their own set of goals and objectives. These seven initiatives are: community, collections, patrons, communications, staff development, technology, and capital expansion.

As of August 2023 the Library has moved beyond the numbers we generated pre-COVID in all aspects of our service. We have increased our number of registered borrowers to 16,302 with total circulation of titles at 321,765. Both those numbers are considerably higher than they were a year ago. Our door count remains very high with a total of 137,258 coming into our facility to take part in activities, seek out information from library staff, utilize the computer lab, and to check out materials from our large selection. While many of our services will never be the same after COVID, we have adopted an aggressive approach to meet our performance goals. We have found that while some services were lost to COVID, others have emerged stronger after the COVID restrictions were lifted. Our total number of official borrowers went up over 900 from 2022 to a total of 16,302 and that is out of a total city population of just over 23,000. Our total number of registered computer lab users increased by nearly 800 people from 2022 for a total of 31,500. Both registered borrowers and computer lab user numbers surpass pre-COVID figures. Our total attendance for events in FY22 was 9,833 which was an amazing 8,326 over FY21. This number will be surpassed when we tally all numbers for FY23. In order to achieve these results we have

added more regularly scheduled monthly programs and more one-off activities to reengage our public. In tandem with the increase of activities, we have doubled down on our use of radio, newspapers, and social media as a means of reaching and extending our patron base. Since FY20 we utilized a Children's Department Facebook page which focuses on children's department activities. This addition to our Library site was made to highlight the importance of children to the future of the library. We wanted to improve access to information specifically intended for children. In turn, we have designed virtual presentations above and beyond our normal menu to provide valuable content for this new page. From FY21 through FY23 the Library has expanded in person content for children and adults as a means of getting people back to the Library. While we continued to evolve and create electronic content, our focus in the last year has been to find innovative ways to bring local residents back to the Library. Our Outreach and Programming Librarian offers programs for adults and children three to four times a week throughout each month. These programs have been successful in increasing participation numbers dramatically over the past year. We also extended the length of Summer Reading to encompass all of July and the first week in August as well. With programs weekly for children and their parents we succeeded in bringing families back to the Library in large numbers. Our major events for the summer of 2022, Splash into Summer, saw over 1,000 people participate. Our ending summer event, Library Explorer Day, has brought in over 300 participants to enjoy games, prizes, and an educational trip through the Library. The summer of 2023 saw even more people attend our Splash into Summer event held in Foley's Heritage Park. We continued with the expanded format of Summer Reading, adding programs for Teens and Tweens for the first time. We continue to provide opportunities for paid staff development and encourage each member of the Foley Library staff to engage in continued education each year. We also conduct a yearly Staff Development Day in which we explore new trends in librarianship, have speakers spend time discussing new and better ways to use the technology presently available to us, and learn to work together as a team more effectively. Our continued library-wide cross training program allows us to increase the overall institutional knowledge of each staff member. In turn, this effort should make each staff member better equipped to fill in for absent staff and provide a higher level of service. For much of FY23 we have been planning for a new library that will double the usable space from our present structure. We have worked with the architectural firm, WBA, the Library Building Committee, and City of Foley Administration in regards to the size of the new building, the use of interior space, and the services that we will hope to offer. The City of Foley is committed to spending \$20 million on the new structure with \$2 million coming from a HUD grant requested in FY22. Our general plan is to expand the services that we have now and to implement new educational services in conjunction with the South Baldwin Literacy Council. We plan for a space that will be easily adapted to the changes in community needs so we can grow as the educational center of Foley. The plans for the new structure should be complete by the end of the summer 2023 with ground breaking performed in the fall or winter of 2023. The structure is scheduled to be completed in the spring or summer 2025.

### **Community Initiative:**

The library is committed to enriching the quality of life for Foley residents through our services, community outreach programs, and partnerships which contribute to life-long learning by expanding our in-house programs and events to become more integrated into the community and become a true community center. The intent is to maintain those programs, enhance them where necessary, and introduce new programs of interest to the residents of Foley. We have achieved these goals through the introduction of a Programming/Outreach Librarian as a member of our staff. The addition of this position has allowed us to increase the number of monthly activities/events that we host. The Foley Public Library will continue to expand its reach into the community to enhance the quality of life for Foley residents through strategic partnerships and collaborative programs. One such partnership is with the South Baldwin Literacy Council. The Council staff utilizes the library facilities to hold tutoring and teaching sessions. Most recently they have utilized our 28 work station computer lab to teach life skills including budgeting and resume creation to students. The library will continue to be an information center, with facilities that are convenient, comfortable and inviting places for quiet study, effective meetings and civic engagement.

**Collections Initiative:**

The Library's collections, in all relevant formats, are among their most important assets. Collections must be thoughtfully managed with an eye toward providing what is current, popular, and useful, along with the best of the cultural and historical record, and with a special emphasis on preserving the rich history of the City of Foley and Baldwin County. The collections will reflect the interests of Foley readers in their content, format and language. Collections will be available in both a timely manner and sufficient quantities to anticipate demand. An emphasis on stacks maintenance through shelf reading and lost book troubleshooting has improved the accuracy of our shelving and made our collection more easily accessed by patrons. The Stacks Maintenance position and the efforts of our YA Librarian have made this project a success. The generation of statistical reports by both staff members that provide information on patron use has increase our efficiency and accuracy of book placement. The Library's Genealogy/Alabama History Room has continued to collect and maintain the premier compilation of historical materials on Foley and Baldwin County history held in any Baldwin County facility. The result has enriched our collection and made us more desirable as a destination for researchers interested in local history, Alabama, and the Gulf Coast.

**Patrons Initiative:**

The Library provides outstanding services and facilities that are convenient for our patrons by continuing to support the early literacy needs of children and young adults and contributing to their readiness for schools and careers. We have expanded this initiative by extending our Summer Reading program to include June, July and the first week in August as well as programs for Teens and Tweens. In the past we carried out Summer Reading programs only in June. Adults will have access to lifelong learning opportunities through library programs that are educational, entertaining, and that help connect them to their community and the world. With the introduction of an Outreach/Programming Librarian, we will be capable of expanding all of our adult programming (activities and events) to involve more locals in a wider variety of events. All patrons will have convenient access to public computers, self-service technology, electronic resources, and a vibrant web site designed to connect people of all ages to our collections, programs, and services. Our collaboration with the South Baldwin Literacy Council has proven to be a success with tutoring and teaching in our library including classes that utilize the computer lab for enhanced life skills classes.

**Communications Initiative:**

Providing accurate, timely information creates a stronger, more visible organization. The Library is committed to improving the flow of information, resolving internal challenges, and creating open dialogues with the Foley community. By utilizing Facebook, Instagram, Pinterest, and a newly designed website, the majority of Foley residents can become aware of the breadth of services and programs offered by the library through a variety of regular customized updates. Foley residents, as well as members of the Baldwin County Library Cooperative, will be encouraged to provide suggestions for service enhancements, programs, and collections in a variety of ways. In 2021 the Foley Library added a new Children's Department Facebook page as a means of focusing on the needs of parents and children. The page features live and recorded book reads and activities just for children.

**Staff Development Initiative:**

To continuously provide opportunities for individual training of staff as well as yearly training that involves all staff members. The Library will continue to value the talent, experience, and contributions of all staff, and effectively support staff training, a cross-functional team approach, and open communications to improve internal operations and service to the community. The Library Advisory Board will continue to be composed of knowledgeable citizen stewards who support the Library's mission, exemplify its values, and serve as library ambassadors and advocates throughout the community. The Library hosts its own Staff Development Day each year to improve the overall knowledge of library trends, advances in technology, and to perfect its team approach

to assisting the Foley community. In FY2022 the Library initiated a cross training program which involves all staff in training for areas other than their own within the Library. This program will assist in providing fill-in assistance when staff members are absent and will ensure that patrons receive the best service possible.

**Technology Initiative:**

A continuation of maintaining up-to-date technology for our patrons use in our computer lab. In addition, providing any technology for in-house and external circulation that our community deems necessary or needed. The Library will work closely with the City of Foley IT Department to maintain our Computer Lab at peak efficiency. The Library will continue to aid patrons in setting up the parameters of their personal electronic devices as well as aiding them in understanding the operation of their personal devices. All of our computers, whether for staff use or for patrons, have been replaced through grant activity in the past two years. We also have been awarded a grant for the purchase of 15 laptop computers which will serve as the foundation for a STEAM lab and classroom that will be part of the new library. We have 45 Wi-Fi hotspots which are available for patrons to check out. We acquired those through grants and have been able to maintain them through grants as well.

**Capital Expansion Initiative:**

A continuation of making the most efficient use of the space that we have in order to maintain a large, diverse collection while providing an inviting space for patrons to use. The City of Foley has moved forward with seeking an architectural firm to begin the planning phase of the new Foley Library. Plans include expanding to double the square footage with more space available for classes, meetings, technology based classrooms, and study rooms. Until the move is made the Library will continue to make the best use of the limited space that remains in our Library by adding shelving in innovative ways, if possible, to continue the growth of our collection.

**Achievement of Goals:** The Library documents numerous statistics concerning services that we record daily. We can observe these stats each month and track trends. We can use these numbers to determine the success of a project and if that project deserves to continue, to be altered or to be discontinued. We also participate in the Alabama Library Associations Snapshot Day each year which polls patrons in addition to isolating activities to determine their effectiveness. We utilize our website and Facebook page to track trends and to follow up on the success rate of projects.

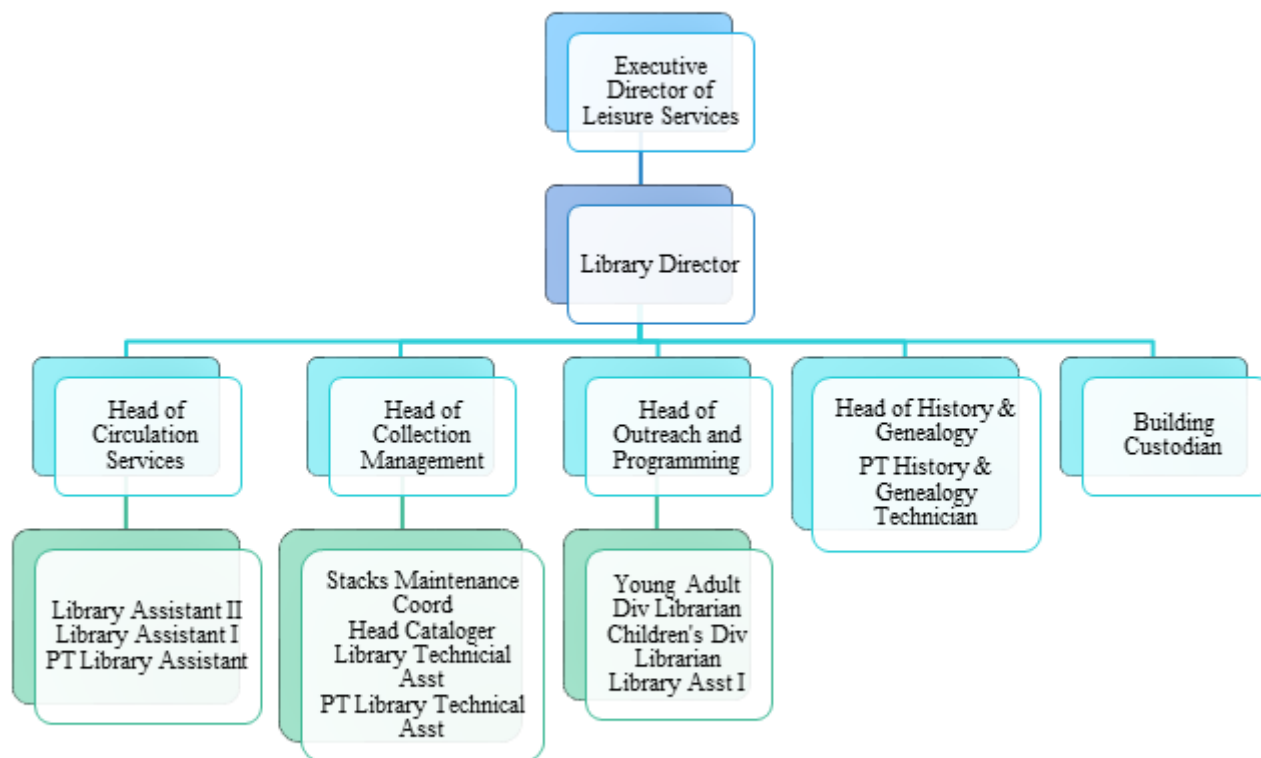
**Department Achievements:**

- 2016 - 2019 Library Journal Five Star rated number six library in the United States in our category.
- 2015 - 2021 Alabama Library Association Gold Standard Award Winner.
- 2023 Fifth consecutive year as winner of Best Library in Baldwin County – Gulf Coast Media’s Best of Baldwin Award
- 2022 Library Journal Four Star rated library. The only four star library in Alabama.

**Financial Summary**

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 768,613	\$ 835,473	\$ 935,400	\$ 861,048	\$ 1,045,487	21.42%
Capital	-	-	-	-	32,000	0%
Operational	165,631	202,577	179,817	178,698	208,666	16.77%
Total	\$ 934,244	\$ 1,038,050	\$ 1,115,217	\$ 1,039,746	\$ 1,286,153	23.7%

**Library Organizational Chart**



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 29,277	\$ 38,060	\$ 46,843	5020119	Building Custodian	1
30	\$ 29,277	\$ 38,060	\$ 46,843	5020120	Library Assistant I	3
30	\$ 29,277	\$ 38,060	\$ 46,843	5020121	Part-Time Library Assistant	3
30	\$ 29,277	\$ 38,060	\$ 46,843	5020122	Part-Time Library Technical Assistant	1
30	\$ 29,277	\$ 38,060	\$ 46,843	5020130	Library Assistant I (Children's Division)	1
60	\$ 33,892	\$ 44,059	\$ 54,227	5020123	Library Assistant II	1
60	\$ 33,892	\$ 44,059	\$ 54,227	5020124	Library Technical Assistant	2
90	\$ 39,234	\$ 51,004	\$ 62,774	5020125	Head Cataloger	1
100	\$ 41,196	\$ 53,554	\$ 65,913	5020106	Stacks Maintenance Coordinator	1
120	\$ 45,418	\$ 59,044	\$ 72,669	5020117	Children's Division Librarian	1
120	\$ 45,418	\$ 59,044	\$ 72,669	5020118	Young Adult Division Librarian	1
120	\$ 45,418	\$ 59,044	\$ 72,669	5020126	Head of Circulation Services	1
130	\$ 47,689	\$ 61,996	\$ 76,303	5020127	Head of History & Genealogy	1
130	\$ 47,689	\$ 61,996	\$ 76,303	5020131	Part-time History & Genealogy Technician	1
140	\$ 50,074	\$ 65,096	\$ 80,118	5020128	Head of Outreach and Programming	1
150	\$ 52,577	\$ 68,350	\$ 84,124	5020129	Head of Collection Management	1
220	\$ 73,982	\$ 96,176	\$ 118,370	5020111	Library Director	1

## **Parks and Recreation Department**

**Mission Statement:** The City of Foley Parks and Recreation Department’s Mission is to enhance the quality of life for our diverse population by providing a wide range of recreational opportunities at an affordable cost while also providing safe, welcoming, and inclusive parks and facilities.

**Function:** Foley Parks and Recreation maintains over 160 acres across 11 parks and facilities. These facilities consist of 6 tennis courts, 6 playgrounds, 4 outdoor swimming pools, 18 baseball/softball fields, 5 soccer fields, and 4 concessions stands. The department also offers numerous programs to the residents of the Foley area such as archery, baseball/softball, basketball, senior water aerobics, soccer, swim team and swim lessons, and tennis. After recreation programs have concluded, it becomes home to several national World Series events that provide sports tourism through baseball and softball. We also host several adult leagues such as Hispanic soccer, 7v7 soccer, and kickball.

The department partners with local schools, neighboring cities, nonprofit groups, the general public and administration to provide recreational opportunities and events. We provide significant support for the following events that occur at City facilities:

Event Name	Month Held	Event Name	Month Held
BBQ and Blues	March	Jennifer Claire Moore Rodeo	August
Music, Movie and Marketplace	April – June	Chicago Street Super Club	October
Art in the Park	May	Christmas in the Park	December
Balloon Festival	June - July	Tree Lighting	December

	2019	2020	2021	2022	2023	2024
<i>Youth Programs Offered</i>	7	7	9	9	9	10
<i>Youth Program Participants</i>	1,416	1,072	1,615	1,255	1,555	1,617
<i>Tournaments Held</i>	8	8	12	12	12	12

### **Performance Goals for 2023-2024**

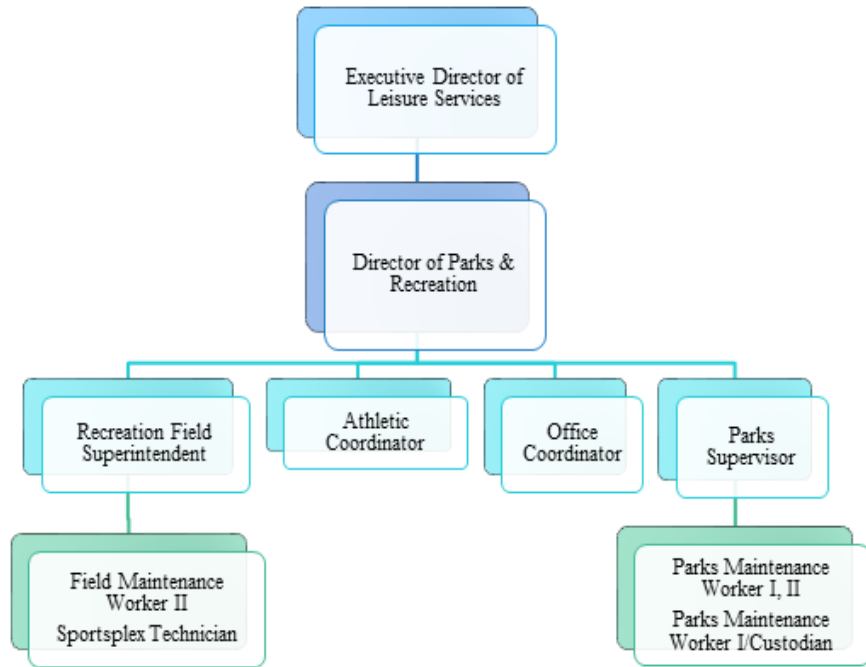
- Improve and enhance aging parks and facilities through renovations and capital projects.
- Develop a long term maintenance and development plans for all parks and facilities.
- Offer an additional athletic program as well as two youth sports skill camps.
- Create coaching manuals for all sports to assist in the education, training, and development of volunteer coaches.
- Research and apply for grants and other funding opportunities to assist with facility improvements and programs.
- Further expand our social media platforms to improve our communication with our citizens.



## Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 1,426,903	\$ 1,635,930	\$ 1,531,678	\$ 1,443,588	\$ 1,589,276	10.09%
Capital	108,697	108,500	97,900	91,408	197,000	115.52%
Operational	551,896	603,618	713,663	723,000	938,272	38.54%
<b>Total</b>	<b>\$ 2,087,496</b>	<b>\$ 2,348,048</b>	<b>\$ 2,343,241</b>	<b>\$ 2,257,996</b>	<b>\$ 2,724,548</b>	<b>20.66%</b>

## Recreation Department Organizational Chart



## Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 32,278	\$ 41,961	\$ 51,645	5030118	Parks Maintenance Worker I	3
50	\$ 32,278	\$ 41,961	\$ 51,645	5030119	Parks Maintenance Worker I/Custodian	3
70	\$ 35,586	\$ 46,262	\$ 56,938	5030120	Parks Maintenance Worker II	4
80	\$ 37,366	\$ 48,575	\$ 59,785	5030121	Field Maintenance Worker II	4
80	\$ 37,366	\$ 48,575	\$ 59,785	5030122	Sportsplex Technician	1
100	\$ 41,196	\$ 53,554	\$ 65,913	5030123	Office Coordinator	1
130	\$ 47,689	\$ 61,996	\$ 76,303	5030107	Recreation Field Superintendent	1
130	\$ 47,689	\$ 61,996	\$ 76,303	5030124	Athletic Coordinator	2
130	\$ 47,689	\$ 61,996	\$ 76,303	5030125	Parks Supervisor	2
250	\$ 85,643	\$ 111,336	\$ 137,029	5030112	Director of Parks and Recreation	1

## **Sports Tourism Department**

**Mission Statement:** The mission of Foley Sports Tourism is to attract, create and host high-quality events for all ages to increase economic vitality, improve the quality of life, and provide a unique memorable experience that brands Foley, Alabama, as a nationally recognized sports destination.

**Function:** Foley Sports Tourism manages and maintains 16 multipurpose outdoor fields in addition to a 90,000+ square foot indoor facility. The department works to attract meetings, conventions, and sporting events to help drive the economy of the City especially during off season. This includes managing the events and marketing Foley as a preferred destination for tourists.

The department works with local partners, meeting organizers, tournament directors, vendors, and governing sports bodies. We also work with other venues and local businesses to promote events.

The following Guiding Principles are considered to be foundational to any tourism initiatives moving forward in Foley:

- Measurable economic benefits to City of Foley.
- City of Foley tourism brand enhancement.
- Targeted events make effective use of Foley’s new and existing sport facilities.
- Targeted events to strengthen local sport development and tourism.

### **Performance Goals**

- Create and validate Foley Room Nights.
- Attract visitors and create economic impact for City of Foley.
- Retain 90% of events on an annual basis.
- Implement one new outdoor event and one new indoor event generating Foley room nights for each event.
- Create ROI for Foley Sports Tourism partners. Capture metrics to provide fulfillment report.
- Create and maintain a positive image for Foley Sports Tourism. Rating at 4.8 or higher.

	<b>2019</b>	<b>2020 *</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>
<i>Events Booked</i>	80	56	86	89	85	85
<i>Event Attendance</i>	166,339	109,616	175,000	200,000	207,400	208,000
<i>Estimated Foley Room Nights</i>	16,300	13,800	20,000	22,500	23,500	24,000

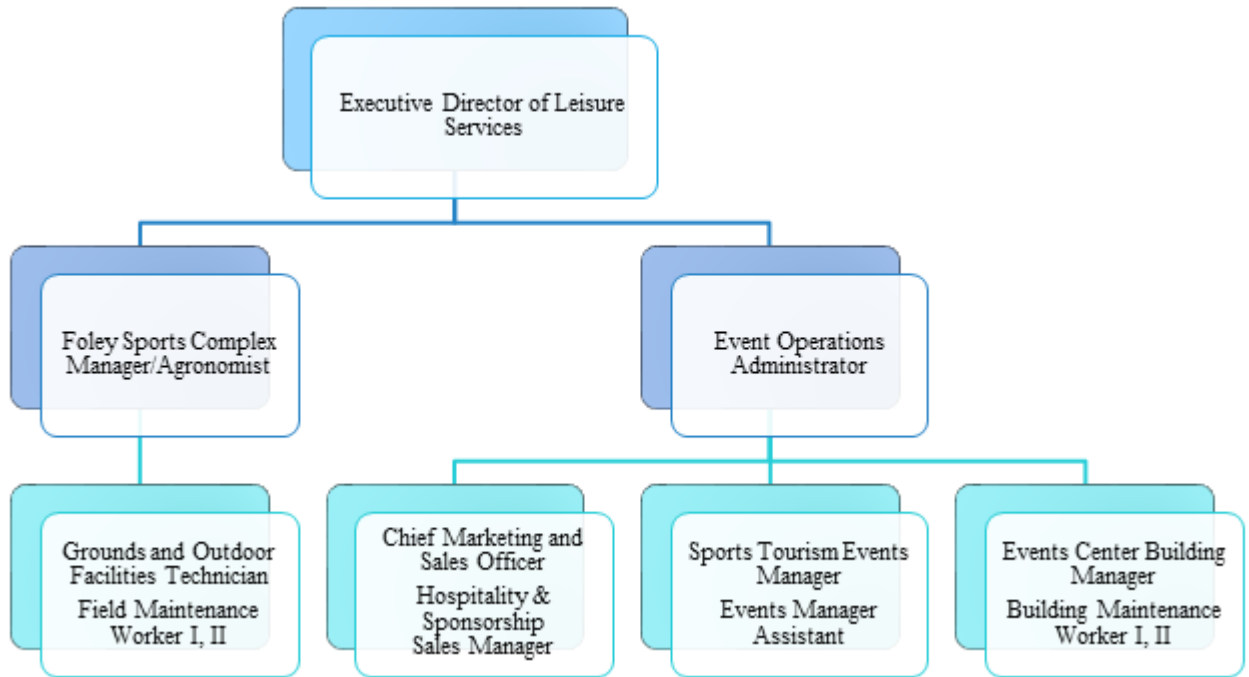
\* Events booked was 108, but 50 events were cancelled due to COVID and 2 were cancelled due to Hurricane Sally.

### **Financial Summary**

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 890,589	\$ 870,054	\$ 1,030,754	\$ 862,632	\$ 1,066,329	23.61%
Capital	45,000	187,574	214,000	214,000	139,000	-35.05%
Operational	201,925	237,666	334,100	337,950	357,750	8.58%
Total	\$ 1,137,514	\$ 1,295,294	\$ 1,578,854	\$ 1,414,582	\$ 1,563,079	10.5%



### Sports Tourism Organizational Chart



### Pay Classification Plan Information

Grade	Grade	Grade	Grade	Grade	Grade	Grade
40	\$ 30,741	\$ 39,963	\$ 49,185	5040101	Building Maintenance Worker I	1
70	\$ 35,586	\$ 46,262	\$ 56,938	5040116	Field Maintenance Worker I	2
80	\$ 37,366	\$ 48,575	\$ 59,785	5040117	Building Maintenance Worker II	2
80	\$ 37,366	\$ 48,575	\$ 59,785	5040118	Field Maintenance Worker II	3
80	\$ 37,366	\$ 48,575	\$ 59,785	5040119	Grounds and Outdoor Facilities Technician	1
90	\$ 39,234	\$ 51,004	\$ 62,774	5040126	Events Manager Assistant	1
120	\$ 45,418	\$ 59,044	\$ 72,669	5040120	Event Center Building Manager	1
120	\$ 45,418	\$ 59,044	\$ 72,669	5040121	Sports Tourism Events Manager	2
150	\$ 52,577	\$ 68,350	\$ 84,124	5040122	Hospitality & Sponsorship Sales Manager	1
170	\$ 57,966	\$ 75,356	\$ 92,746	5040123	Foley Sports Complex Manager/Agronomist	1
220	\$ 73,982	\$ 96,176	\$ 118,370	5040124	Event Operations Administrator	1
230	\$ 77,681	\$ 100,985	\$ 124,289	5040125	Chief Marketing and Sales Officer	1

## **Horticulture Department**

**Mission Statement:** The City of Foley Horticulture Department strives to provide living beautification of all areas of the City by incorporating traditional sound horticultural practices with “forward” thinking methods of execution to achieve superior aesthetics and efficiency.

**Function:** Management of the City’s Horticulture and Urban Forestry programs cultivating a wide variety of ornamental plants and trees in the City’s flower beds, landscapes, ROW’s, hanging baskets, and container gardens. Installation and maintenance of irrigation systems, and decorative fountains. Management, pruning, and maintenance of the city’s tree canopy along streets, public buildings and other public areas.

Management, installation, and maintenance of the Antique Rose Trail, all other rose plantings, new trees and landscaped areas throughout the city. Provide guidance, oversight, and preservation practices of all city trees as needed for public safety, clearance, and preservation.

### **Performance Goals**

- ◆ FY2024
  - Expand greenhouse complex; build office/ shop facility with restroom.
  - Adding additional adjacent property and shelter for expansion
  - Rose Trail middle and south section improvements.
    - Removal of excessive adjacent invasive plant material, repair damaged walking paths, redesign and installation of new material and pathway features
  - Irrigation system improvements downtown; Completed major system repairs; hanging baskets and flower beds at full capacity for Fall/ Winter change-outs
- ◆ 3-5 years
  - Categorical tree inventory; in-progress
  - Dedicated in-house two-man tree crew w/bucket truck.

### **Department Achievements**

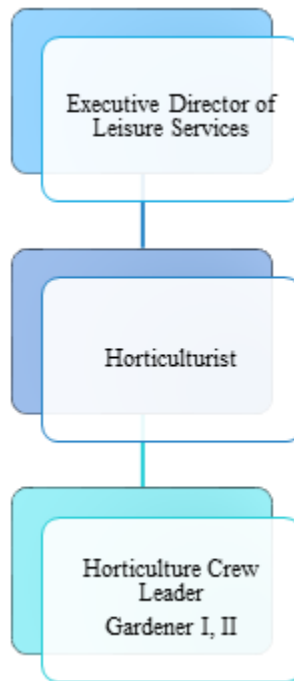
- ◆ Improvements to our proactive public and street tree safety, maintenance and preservation program by training two more department members
- ◆ Provide hanging baskets or gardening assistance and guidance to local schools to encourage and enhance student participation and knowledge.
- ◆ Provide presentations and offer guidance to local garden clubs and civic groups.
- ◆ Four department members have achieved OTPS (Ornamental and Turf Pesticide Supervisor) License
- ◆ Continued Education Units (CEUs) for department members with Landscape Management Certification, and Certified Urban Foresters
- ◆ State representation on the Executive Council as current President for the Alabama Urban Forestry Association (AUFA)
- ◆ Assistance with other departments in tree work, and chainsaw safety training
- ◆ Annual Street tree pruning and preservation program continues to grow
- ◆ Tree protection, preservation, and coordination with Engineering and other departments on new construction projects provides valuable protection of our green infrastructure
  
- ◆ Annually grow, plant, and maintain the following:
  - Over 30,000 bedding plants in our city greenhouses.
  - 380 hanging baskets.
  - Over 90 container planters.
  - Over 300 crape myrtles.

- Rose Trail.
- Over 80 irrigation zones throughout the city.

### Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 329,924	\$ 349,551	\$ 369,692	\$ 367,741	\$ 384,371	4.52%
Capital	-	-	11,000	7,650	65,000	749.67%
Operational	213,816	242,888	255,982	244,910	274,166	11.95%
Total	\$ 543,740	\$ 592,439	\$ 636,674	\$ 620,301	\$ 723,537	16.64%

### Horticulture Department Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
70	\$ 35,586	\$ 46,262	\$ 56,938	5050106	Gardener I	2
80	\$ 37,366	\$ 48,575	\$ 59,785	5050107	Gardener II	2
100	\$ 45,418	\$ 59,044	\$ 72,669	5050108	Horticulture Crew Leader	1
160	\$ 55,206	\$ 71,768	\$ 88,330	5050105	Horticulturist	1

## **Marketing Department**

**Mission Statement:** The Marketing Department promotes the city and provides city information to residents and guests in a variety of formats, and promotes quality of life opportunities by operating a welcome center, two free museums and presenting annual city events.

### **Function:**

Foley’s Marketing Department actively promotes the city through public relations, advertising and special projects. These efforts range from working with visitors in person at the welcome center to communications through municipal and tourism websites and social media platforms. The department also operates the Foley Railroad Museum and Model Train Exhibit, event train rides and the Holmes Medical Museum. The department plans and produces annual city events.

### **Performance Goals:**

- Manage Foley public relations and advertising to promote the city.
- Distribute city information so that it is easily available both in person and online for residents and visitors.
- Operate the Welcome Center, the Foley Railroad Museum and Model Train Exhibit, event train rides and the Holmes Medical Museum.
- Organize and oversee annual city events.

### **Selected Objectives:**

- Publish quarterly Mayor’s newsletters, issue weekly press releases and purchase advertising for the city.
- Distribute city information by mail and in person at the welcome center.
- Utilize social media platforms including Facebook, Instagram and Twitter, all updated almost daily to provide city information online.
- Maintain a municipal website designed to provide city information to residents, [www.cityoffoley.org](http://www.cityoffoley.org); and a tourism website, [www.visitfoley.org](http://www.visitfoley.org) for distributing tourism information to visitors. These are updated almost daily.
- Operate the Foley Welcome Center, open to the public Monday – Friday, 8 a.m. – 5 p.m., the Foley Railroad Museum, open Monday – Saturday, 10 a.m. – 3 p.m., the Model Train Exhibit, open to the public Tuesday, Thursday and Saturday, 10 a.m. – 2 p.m., and the Holmes Medical Museum, open to the public Monday – Saturday, 10 a.m. – 3 p.m. for fiscal years.
- Produce annual events including: Hometown Halloween, Christmas in the Park and Let it Snow, Annual Snowbird Coffee, Music and a Movie, and Heritage Park Marketplace. Added a Midday Melodies with events in the park during the spring and fall.

Website Hits	2020	2021	2022	2023 Estimate	2024 Projected
Cityoffoley.org	118,346	110,096	110,857	148,633	155,000
Visitfoley.org	45,529	46,340	60,616	58,820	60,000

Attendance	2020	2021	2022	2023 Estimate	2024 Projected
Welcome Center	3,286	2,870	4,411	4,816	4,996
Railroad Museum	10,730	16,250	20,903	19,996	20,925
Model Train Exhibit	11,733	11,800	19,906	19,946	20,903
Holmes Medical Museum	6,582	2,240	11,004	9,242	10,151

### Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 269,617	\$ 298,506	\$ 467,924	\$ 443,529	\$ 497,319	12.13%
Capital	-	39,555	32,500	30,410	-	-100%
Operational	195,056	242,265	261,427	263,533	260,163	12.58%
Total	\$ 464,673	\$ 580,326	\$ 761,851	\$ 737,472	\$ 757,482	2.71%

### Marketing Department Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
10	\$ 26,555	\$ 34,522	\$ 42,488	5060115	Part-Time Museum Docent	2
50	\$ 32,278	\$ 41,961	\$ 51,645	5060112	Part-Time Welcome Center Aide	1
70	\$ 35,586	\$ 46,262	\$ 56,938	5060110	Part-time Administrative Assistant II (Depot)	1
100	\$ 41,196	\$ 53,554	\$ 65,913	5060116	Community Events Coordinator/Special Projects	1
150	\$ 52,577	\$ 68,350	\$ 84,124	5060117	Digital Operations Manager	1
170	\$ 57,966	\$ 75,356	\$ 92,746	5060113	Museum Archives & Collections Coordinator	1
170	\$ 57,966	\$ 75,356	\$ 92,746	5060114	City Marketing Communications Manager	1
210	\$ 70,459	\$ 91,596	\$ 112,734	5060118	Marketing Director	1

## Senior Center

**Mission Statement:** The mission of the Foley Senior Center is to provide a place for our area’s “Young At Heart” to meet and to enjoy a wide variety of social, educational, health, fitness and recreational activities while promoting the positive aspects of senior status to them, their families and the community at large.

**Purpose:** The Senior Center’s purpose is to serve as a welcoming beacon to those 50+ who want and need activities beyond what their home and daily lives offer. Our participants are connected with others who enjoy similar activities and our staff encourages healthy engagement with our many social, educational, health, fitness and recreational opportunities.

To achieve our purpose, we shall maintain programs and services that:

- ◆ Attract existing and new members and non-members to the Center to ensure they are aware of its programs.
- ◆ Provide engaging programs in all areas of our mission to connect members and non-members to information and activities to benefit them, their families and the community.
- ◆ Offer new opportunities for attendees to meet and mingle with people who may offer reasons to come to the Center and even become friends, enriching all lives touched.
- ◆ Connect citizens with key City employees so as to learn what our city offers and how to benefit from those opportunities.
- ◆ Provide celebrations of special holidays and events to engage attendees – and their families – with City facilities and staff while offering fun and festive gatherings.

**Function:** The Foley Senior Center is located at 304 E. Rose Avenue; our hours of operation are from 8 a.m. to 4 p.m., Monday through Friday. Our 6,000 square foot facility includes a gathering/media room, computer lab, kitchen area, stage area and a dance/exercise room. Our kitchen and gathering room provide the ability to offer Potlucks, Lunch ‘N Learns and Coffee w/ an expert with food ranging from complete lunches to snacks and Continental breakfasts. We also plan, coordinate and offer day trips and evening dances to members and non-members. Thanks to a dedicated staff and assistance from Building Maintenance and Custodial crew members, our facility is in very good shape and stays clean and welcoming.

	2019	2020	2021	2022	2023	2023
<i>Members</i>	720	745	353	605	756	800
<i>Senior/community programs</i>	54	42	53	33	37	40
<i>Senior program participants</i>	21,052	11,254	8,818	13,894	17,600 *	19,000

\* When we reopened after Covid, we did not bring back several largely participated activities, which equal about 4,700 participants.

**Performance Goals:** Our department goals are aligned with our Mission Statement. As our City continues to grow and expand, we are also committed to growing and expanding the activities for our senior residents and visitors. We are dedicated to our senior population and committed to offering these citizens a wide variety of social, educational, health and recreational activities that help them stay active and engaged in our community. We utilize the wise council of our seven member Advisory Board, as well as our suggestion box and comments from members, to help guide us in what is important to our seniors but most importantly we initiate and build valuable and lasting relationships with each one of our members. We feel that this enables us to better meet their needs and concerns. As we continue to grow our attendance and our activities, our goal is to get more involved with our community and address the growing needs of our younger seniors. Listed below are our target goals for growth in our senior community.

### Departmental Goals

- Continued utilization of our suggestion box
- Continued participation in at least three (3) community outreach events that promote our senior center and the programs & activities we offer
- Explore the interest of a Senior Walking Club
- Develop and promote a “Ladies Day Out” event that focuses on women’s health, fitness, community engagement and personal growth.
- Target programs/activities that will encourage the engagement of our male senior citizens (i.e. fishing trips).
- Develop programs that will appeal to our younger Senior population
- Offer a quarterly “Welcome to Foley” event to help inform our new senior residents what resources, activities and opportunities are available to them and new members of our community.
- Promote Pickleball
- Establish SOP’s for Senior Center Manager and Administrative Assistant
- Growth through enhanced marketing

### Achievements

- Participated in 3 or more local community events
- Installed bike rack
- Developed & distributed Senior Center information cards
- Installed MySeniorCenter Software that helps manage our programs, attendance and other necessary data, encourages online registration and broadcasts mass communications as needed.
- Enhanced our Marketing
- Updated Membership form captures personal interests and volunteer availability.

We participate in several annual events that reach out into our community.

- Volunteer Appreciation Banquet
- Older Americans Breakfast
- Halloween Party (Annual Boo Bash)
- Thanksgiving Lunch
- Christmas Dinner & Dance
- Snowbird Coffee

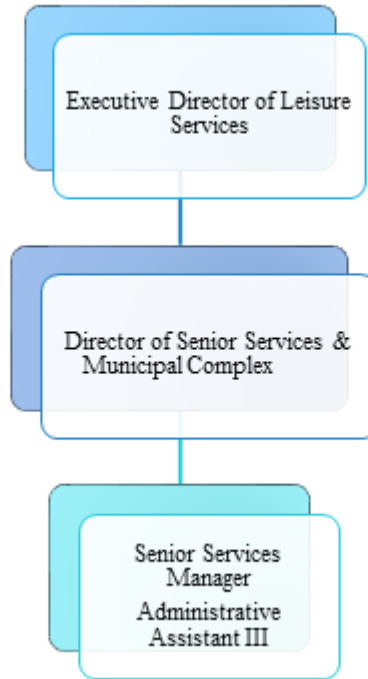
The following are ways that we continue to stay connected with our seniors and kept them connected with others:

- Regular phone outreach to our senior member, especially those we have not seen in a while
- Bi-monthly calendars emailed to 853 contacts. We began using Mailchimp (an email platform) to better be able to communicate, track and learn from our ‘campaign’.

### **Financial Summary**

	2021	2022	2022	2023	2024	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2023 to 2024
Personnel	\$ 248,531	\$ 275,737	\$ 290,623	\$ 232,071	\$ 257,461	10.94%
Capital	-	-	22,000	20,523	100,000	387.26%
Operational	30,645	60,740	83,753	82,557	100,107	21.26%
Total	\$ 279,176	\$ 336,477	\$ 396,376	\$ 335,151	\$ 457,568	36.53%

### Senior Center Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
80	\$ 37,366	\$ 48,575	\$ 59,785	5070101	Administrative Assistant III	1
140	\$ 50,074	\$ 65,096	\$ 80,118	5070102	Senior Center & Municipal Complex Support Specialist	1
220	\$ 77,681	\$ 100,985	\$ 124,289	5070103	Director of Senior Services & Municipal Complex	1



## **Beautification Board**

**Mission Statement:** The mission of the Revitalization & Beautification Advisory Board is to enhance the quality of life in our community with specific beautification projects. The Committee promotes community pride and involvement through our revitalization and beautification programs by forming partnerships with individual volunteers, schools, civic organizations, businesses, and the Mayor and Council.

**Function:** The Revitalization & Beautification Advisory Board acts in an advisory capacity in matters relating and pertaining to landscaping for community enhancement and specific beautification projects on properties owned, managed, leased, and operated by the City.

### **Performance Goals:**

<b>Goals</b>	<b>2021 (actual)</b>	<b>2022 (actual)</b>	<b>2023 (estimate)</b>	<b>2024 (projection)</b>
Maintain Tree City USA membership	Yes	Yes	Yes	Goal
Total Trees Given at Arbor Day	920	650	650	680
Memorial Trees donated	26	30	33	36
Beautification Awards Presented	10	13	13	16
Trees Designated as Century Trees	21	23	26	30

### **Selected Objectives:**

- Select and purchase Christmas and seasonal decorations for the City.
- Select winners for the annual Revitalization and Beautification Awards.
- Work with the horticulture department on seasonal plantings.
- Act in an advisory capacity in recommending beautification projects along highways, roads and streets to conserve the natural beauty and scenery.
- Continued development of John B. Foley Park and Heritage Park.
- Collaborating with Main Street Director on several projects to enhance downtown Foley.
- Maintain Foley Century Tree Program to recognize and preserve mature trees.
- Instrumental on working to get the John B. Foley Fountain and Park refurbished and extending the Rose Trail to the south.
- Replacing the old/damaged Memorial Plaques with new and better quality plaques that are raised and more visible.
- Working on Foley Pride Park with signage in memory of the Foley United Methodist Church that once held services at this location.
- Making improvements to the WWII Memorial in the John B. Foley Park.
- Enhancing other City Parks as we purchase larger Flag Poles for those areas.

### **Department Achievements**

- The City of Foley was recognized a Tree City USA by the National Arbor Day Foundation for the 42nd year at our Arbor Day Celebration on February 25, 2023.
- Successful Arbor Day Celebration, gave away over 600 3 gallon container trees, recognized three (3) Foley Citizens with Memorial Trees and two (2) Century Trees.
- The City of Foley is known as a Christmas destination for its beautiful Christmas decorations.
- Completed 3 pocket parks and looking for other locations.

- Added additional tables and benches in John B. Foley Park and Heritage Park for public use.
- Cleaned and Painted the City of Foley Welcome Signs.
- Replaced several Memorial Trees that were damaged by Hurricane Sally.
- The John B. Foley Fountain and Park have been refurbished and landscaped.
- Added pavers, sitting area, larger flag and landscaping to the World War II Memorial.
- Added pavers, small sitting area and landscaping around the new Flagpole.
- Replaced Bronze Plaque at the Perry Wilbourne Rose Trail.
- Purchased US Flags for the Pedestrian Bridge and Downtown.
- Purchased Fall Hanging Baskets for around John B. Foley Park.
- Purchased new Santa Sleigh for Park at Christmas for pictures.

**Financial Summary**

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Operational	\$ 83,698	\$ 84,557	\$ 116,838	\$ 122,761	\$ 143,108	16.57%
Total	\$ 83,698	\$ 84,557	\$ 116,838	\$ 122,761	\$ 143,108	16.57%

There are no employees in the Beautification Division. The City Clerk’s office of the General Government Department provides support services to the Board.

## *Nature Parks Department*

**Mission Statement:** The Nature Parks Department provides a cohesive relationship between native wildlife species and passive recreation opportunities for park visitors in a seamless fashion that utilizes the nature parks' assets while creating minimal disturbance to the parks' flora and fauna.

**Function:** The Nature Parks Department manages the Graham Creek Nature Preserve and Wolf Creek Park with major tasks and responsibilities including: habitat management operations, recreational amenities additions and maintenance, landscaping, coordination with groups and citizens for facility use and rentals, management of the Interpretive Center, visitor assistance, planning and delivering successful events for public benefit, education and outreach through social media, website and newsletters, seeking grants for additional amenities and conducting tours.

**Performance Goals:**

- Conduct habitat management operations
- Offer wide range of passive recreational opportunities
- Landscape and maintain nature park grounds
- Provide facilities and venues for groups and citizens
- Offer an Interpretive Center for nature park information
- Provide quality customer service
- Host events that fit within nature park mission
- Obtain grants for additional amenities
- Attract new visitors through advertising and public education

	2019	2020	2021	2022	2023	2024 Projected
<i>Educational Progrms offered</i>	68	36	42	60	65	70
<i>Educational Programs attendance</i>	4,398	1,813	2,950	2,310	2,500	2,750
<i>Events booked</i>	34	18	26	32	34	75
<i>Events attendance</i>	14,500	10,000	14,750	24,300	25,500	29,000
<i>Rentals</i>	n/a	38	109	120	135	155
<i>Habitaty Acreage Managed</i>	n/a	n/a	500	509	591	650
<i>Grants Received</i>	n/a	n/a	4	1	2	2

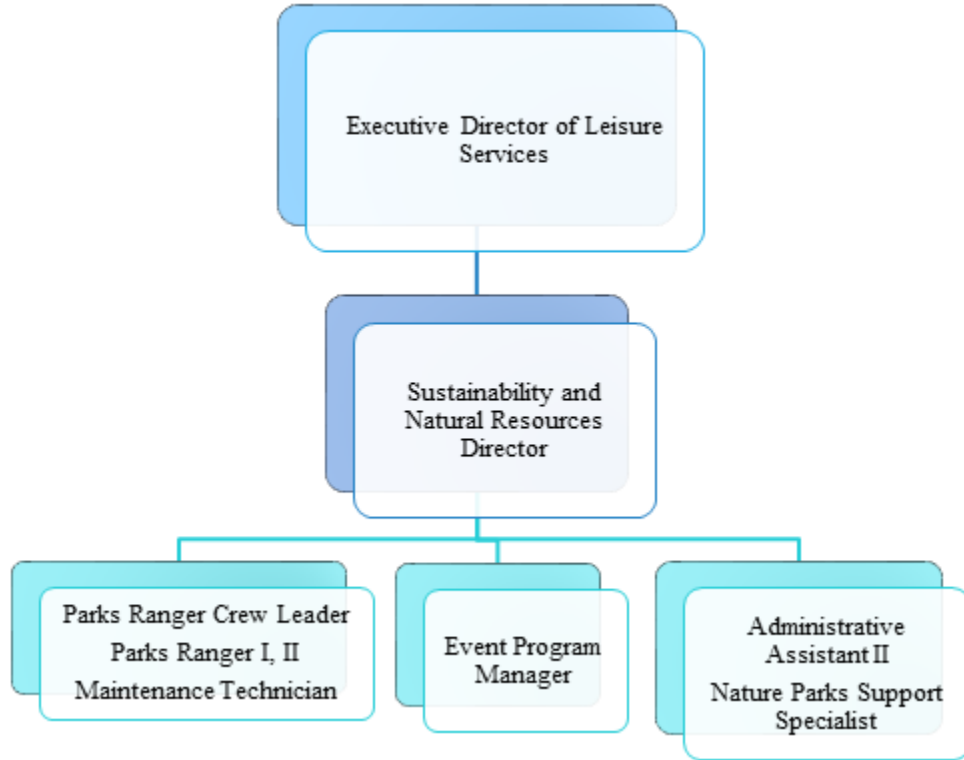
**Objectives:**

- To increase natural habitats through invasive control, prescribed fire operations annually, and planting of native vegetation areas for wildlife.
- To increase and maintain existing recreational amenities such as trails, disc golf courses, archery ranges, and kayak launches.
- To perform regular maintenance and landscaping activities for aesthetically pleasing park grounds.
- To increase rental venues for public and private events.
- To increase visitors of the nature parks through information offering at the Interpretive Center.
- To welcome visitors and provide assistance with use of nature parks.
- To increase successful events that benefit the public and have limited impact on the natural resources.
- To obtain grant funding for new appropriate amenities in the nature parks.
- To increase new visitors through increase of social media interaction, updated website and newsletters and public outreach and education.

## Financial Summary

Expenditures	2021 Actual	2022 Actual	2022 Budget	2023 Projected	2024 Budget	% Change 2023 to 2024
Personnel	\$ 136,675	\$ 282,572	\$ 384,319	\$ 372,049	\$ 480,483	29.15%
Capital	40,186	24,464	85,157	81,251	90,000	10.77%
Operational	110,734	144,674	240,115	209,464	254,394	21.45%
<b>Total</b>	<b>\$ 287,595</b>	<b>\$ 451,710</b>	<b>\$ 709,591</b>	<b>\$ 662,764</b>	<b>\$ 824,877</b>	<b>24.46%</b>

### Nature Parks Organizational Chart



### Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
40	\$ 30,741	\$ 39,963	\$ 49,185	5090111	Nature Parks Support Specialist	1
60	\$ 33,892	\$ 44,059	\$ 54,227	5090106	Parks Ranger I	3
70	\$ 35,586	\$ 46,262	\$ 56,938	5090112	Administrative Assistant II	1
90	\$ 39,234	\$ 51,004	\$ 62,774	5090116	Maintenance Technician	1
100	\$ 41,196	\$ 53,554	\$ 65,913	5090113	Event Program Manager	1
100	\$ 41,196	\$ 53,554	\$ 65,913	5090114	Parks Ranger II	2
100	\$ 47,689	\$ 61,996	\$ 76,303	5090115	Parks Ranger Crew Leader	1

## Glossary

## A

**ACFR:** Annual Comprehensive Financial Report. An annual report compiled which provides audited detailed information on the City's financial status.

**Ad Valorem Tax:** Real estate and personal property taxes calculated "according to the value" of property. The taxes are based on the assessed valuation of real property, and in certain cases, the value of tangible personal property.

**ADECA:** Alabama Department of Economic and Community Affairs. A state agency committed to building better Alabama communities.

**ADEM:** Alabama Department of Environmental Management. A state agency that enforces environmental issues.

**Adopted Budget:** Original budget approved by the governing body at the beginning of the fiscal year.

**ALDOT:** Alabama Department of Transportation. A state agency that monitors and improves all forms of transportation.

**Amended Budget:** The original budget plus any budget adjustments that have been approved by the appropriate parties.

**Annual Debt Service:** The total amount required to be paid in the fiscal year for principal and interest on all outstanding debt.

**Appraised Value:** The estimated value of real and personal property as determined by Baldwin County Revenue Commissioner and/or Baldwin County Probate Office.

**Appropriation:** The legislative action authorizing the expenditure of a designated amount of public funds for a purpose specified by the governing body.

**Assessed Value:** The dollar value placed on real and personal property to measure taxes.

**Assigned Fund Balance:** Fund balance amounts that are constrained by the City's expressed intent to use resources for specific purposes but do not meet the criteria to be classified as restricted or committed. The City Council has the authority to assign amounts intended to be used for specific purposes.

## B

**Balanced Budget:** A budget in which the general fund revenues and transfers in are greater than or equal to the total expenses plus transfers out, net of eligible restricted/assigned cash available for use.

**Bond:** A written promise, generally under seal, to pay a specified amount of money, called the face value, at a fixed time in the future called the date of maturity, and carrying interest at a fixed or variable rate, usually payable periodically.

**Bond Rating:** A rating (made by an established bond rating company) from a schedule of grades, indicating the probability of timely repayment of principal and interest on bonds issued.

**Budget:** A financial plan for a defined period of time.

**Budget Adjustment:** The increase, decrease or transfer of appropriated funds, requiring approval from the appropriate parties.

**Budget Calendar:** The schedule of key dates and milestones the City follows in the preparation and adoption of the budget.

**Budget Message:** The Mayor's written discussion included in the budget document that explains current budget issues.

## C

**CAFFM:** The Coastal Alabama Farmers' & Fishermen's Market Inc. is a proprietary fund of the City. It is a local farmers' and fishermen's market that was created as part of a new markets tax credit transaction.

**Capital Assets:** Tangible and intangible assets which are held and used for a period of five years and more. Classifications of capital assets are buildings, land, improvements, infrastructure, machinery & equipment, automobiles & equipment, office equipment and construction work in progress.

**Capital Expenditures:** All charges incurred to acquire equipment, land, buildings, improvements of land or buildings, fixtures and other permanent improvements.

**Capital Improvement Plan:** A plan for all capital project costs to be estimated each year over a period of 10 years.

**Capital Projects Fund:** A fund used to account for financial resources designated to construction or acquire capital assets and major capital improvements.

**Capital Purchase Plan:** A financial plan maintained to schedule replacement cycle and addition of departments vehicles or equipment.

**Capital Purchase:** Expenditure for the acquisition of a capital asset that does not require construction, such as a vehicle or equipment.

**CDBG:** Community Development Block Grant is a flexible program that provides communities with resources to address unique community development needs.

**Committed Fund Balance:** Fund balance amounts that can only be used for specific purposes determined by an Ordinance, the City's highest level of decision-making authority (the City Council).

**CWIP:** Construction Work In Progress, is a class of capital asset which represents the cost of buildings, building improvements, infrastructure and equipment under construction. When completed the total cost is reported under the appropriate capital asset class.

## D

**Debt Limit:** The maximum amount of debt that is legally permitted by a jurisdiction's charter, constitution, or statutes.

**Debt Service:** The amount necessary to pay principal and interest requirements on outstanding debt for a given year or series of years.

**Debt Service Funds:** A Fund used to finance and account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

## E

**Expenditures:** A payment or disbursement, which results in a decrease in net financial resources. Examples includes operating expenses, asset purchases, capital project payments or debt service payments.

**Expenses:** Outflows or obligations of assets from delivering or producing goods, delivering services or carrying out other activities that embody the entity's ongoing operations.

## F

**FAA:** Federal Aviation Administration is the largest transportation agency of the US Government and regulates all aspects of civil aviation in the country as well as over surrounding international waters.

**FBE:** Foley Beach Express is a major road that runs north to south in Foley.

**FEMA:** The Federal Emergency Management Agency is an agency of the United States Department of Homeland Security. The agency's primary purpose is to coordinate the response to a disaster that has occurred in the United States and that overwhelms the resources of local and state authorities.

**Fiscal Year:** The twelve month period used for accounting and budgeting purposes. The City's fiscal year runs from October 1 through September 30.

**FLSA:** Fair Labor Standards Act is a federal law which establishes minimum wage, overtime pay eligibility, record keeping, and child labor standards affecting full-time and part-time workers in private sector and in federal, state, and local governments.

**Fund:** An independent fiscal and accounting entity with a self-balanced set of accounts recording all financial resources and liabilities which are segregated for a specific purpose, activity or objective.

**Fund Balance:** The difference between the City's total assets and total liability. The City has 5 classifications of fund balance: Non-spendable, Restricted, Committed, Assigned, and Unassigned.

## G

**GAAP:** Generally Accepted Accounting Principles – authoritative standards and commonly accepted ways of recording and reporting accounting information.

**GASB:** Governmental Accounting Standards Board – independent organization that establishes accounting and financial reporting standards for U.S. state and local governments that follow GAAP,



**GCNP:** Graham Creek Nature Preserve is a City of Foley park managed by the Environmental Department that provides educational, recreational and venue rental opportunities for the community. The park is more than 600 acres and provides protection for rare plant and animal species by preserving their unique habitats and enhancing and restoring natural areas.

**General Fund:** A fund used to account for financial resources and liabilities except those which are required to be accounted for in another fund.

**General Obligation Warrant:** Bonds for which the full faith and credit of the issuing government are pledged for payment.

**GIS:** Geographic Information System is a framework for gathering, managing and analyzing data. Rooted in the science of geography, GIS integrates many types of data and it analyzes spatial location and organizes layers of information into visualizations using maps and 3D scenes.

**Goal:** A measurable statement of desired conditions to be maintained or achieved.

**Governmental Fund:** A fund category used to account for government's governmental-type activities. This category includes four fund types: general fund, special revenue funds, debt service funds and capital project funds.

**Grant:** A contribution of assets by one organization to another to support a particular function or purpose.

## **H**

**HMGP:** Hazard Mitigation Grant Program is a division of FEMA that provides funding to state, local tribal and territorial governments so they can rebuild in a way that reduces or mitigate future disaster losses in their community.

**HSIP:** High Safety Improvement Grant received by the City from the state.

## **I**

**ICVS:** In care video systems used by the police department.

**Incode:** Financial accounting and human resource software used by the City

**Infrastructure:** A long-lived asset that is normally stationary in nature. This classification typically has a longer useful life than most other classifications. Examples include roads, bridges, curbs, gutters, streets, sidewalks, and drainage systems.

**Interest Income:** Revenue generated from investments.

**Interfund transfers:** Flow of assets between funds of the primary government without the equivalent flow of assets in return and without a requirement for repayment.

**ISO:** The Insurance Services Office, a subsidiary of Verisk Analytics, formed in 1971 as an advisory and rating organization for the property/casualty insurance industry to provide statistical and actuarial services, to develop insurance programs, and to assist insurance companies in meeting state regulatory requirements.

## J

**JAT:** Job Assessment Tool used by the HR department during job analysis.

## K

## L

**LC SI:** Low Cost Safety Improvements are types of improvements that are funded through a grant received from the state.

**License & Permits:** Fees collected for the issuance of license and permits such as business license and building permits.

**LPR:** License Plate Readers are cameras used by law enforcement agencies to capture computer readable images of license plates.

## M

**Major Fund:** Funds with revenues or expenditures (excluding other financing sources and uses) that are at least 10% of the total of all governmental funds.

**Mills:** Millage Rate - The ad valorem tax rate expressed in the amount levied per thousand dollars of the taxable assessed value of property.

**Modified Accrual Basis:** A basis of accounting in which revenues are recorded when collected within the current period and soon enough thereafter to be used to pay liabilities of the current period and expenditures are recognized when the related liability is incurred.

**MS4:** A municipal separate storm sewer system is a conveyance or system of conveyances that is owned by a state, city, town, village, or other public entity that discharges to waters of the U.S., designed or used to collect or convey storm water (e.g. storm drains, pipes, ditches), not a combined sewer, and not part of sewage treatment plant or publicly owned treatment works. MS4s are regulated through the NPDES permit program administered in Alabama by the Alabama Department of Environmental Management.

**MUTCD:** The Manual on Uniform Traffic Control Devices is a document issued by the Federal Highway Administration of the United States Department of Transportation to specify the standards by which traffic signs, road surface markings, and signals are designed, installed and used. These specifications includes shapes, colors and fonts used in road markings and signs.

## N

**Non-Major Funds:** Funds with revenues or expenditures (excluding other financing sources and uses) that are less than 10% of the total of all governmental funds.

**Non-Spendable Fund Balance:** Amounts that cannot be spent either because they are not in a spendable form or because they are legally or contractually required to be maintained intact.

**NPDES:** The National Pollutant Discharge Elimination System permit program, created in 1972 by the Clean Water Act, helps address water pollution by regulating point sources that discharge pollutants to waters of the U.S. The permit provides two levels of control: technology-based limits and water quality-based limits. It is administered in Alabama through the Alabama Department of Environmental Management.

**NSA:** The National Softball Association is a sporting governing body that gives softball teams the opportunity to play in qualifying tournaments for State, National, Regional and World Series tournament play.

## O

**Operational Expenses:** The cost associated with the non-capitalized materials and services required for daily operations of services, such as supplies, maintenance of equipment, professional fees, rental of equipment, and travel and training.

## P

**PAFR:** Popular Annual Financial Report. An annual report compiled from the CAFR that is designed to be more easily understood by the general public.

**PASFCD:** Public Athletic & Sports Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

**PCEFCD:** Public Cultural & Entertainment Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

**Personnel Expense:** The cost associated with salaries, wages and fringe benefits of the employees of the City.

**PFCD:** Public Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

## Q

**QECB:** Qualified Energy Conservation Bonds are federally subsidized bonds available to states, local and tribal issuers. This financing is eligible for energy efficiency, renewable energy and mass commuting projects.

## R

**Restricted Fund Balance:** Fund balance amounts that can only be spent for specific purposes because of the City's charter, City code, state or federal laws, or externally imposed conditions by grantors or creditors.

**Revenue:** Income received which represents an increase to the City's net financial resources.

**Revenue Bond:** A bond which is payable from a specific source of revenue and to which the full faith and credit of the issuer is not pledged. They are payable from identified sources of revenue, and do not permit the bondholders to compel the City to pay debt service from any other source.

**ROI:** Return on Investment is a performance measure used to evaluate the efficiency of an investment.

## S

**Special Revenue Funds:** A fund used to account for the proceeds of the specific revenue sources that are legally restricted to expenditures or specified purposes.

T

U

**Unassigned Fund Balance:** Fund balance that does not fall into any other category is considered unassigned. This fund balance may be used for any purpose.

V

W

**Warrant:** A certificate of debt issued by a government to finance a capital expenditure or other liability, in which payment of the original investment plus interest is guaranteed by a specified future date.

X

Y

Z