

BID RESULTS
February 5, 2014 @ 2:00 P.M.
for
Police Vehicle Equipment

VENDORS		TOTAL EQUIPMENT COST	TOTAL INSTALLATION COST	TOTAL EQUIPMENT PLUS INSTALLATION COST
1)	Firehouse Sales and Service	\$6,260.98	\$650.00	\$6,910.08
2)	Custom Order Police Specialties	\$6,738.50	\$925.00	\$7,663.50
3)	Dana Safety Supply	\$6,180.08 *	No Response	No Response
4)	Commercial Van Specialists	No Response		
5)	Brasher Electronics, Inc.	No Response		
6)	Law Enforcement Supply	No Response		
7)	Lawmen's & Shooters Supply	No Response		
8)	Seminole Communications dba SCI-2-Way	No Response		
9)	Southern Emergency Products, LLC	No Response		

*Note: Dana Safety Supply did not bid the cost of one SUV aluminum law enforcement storage and security vault with single drawer slide out which was bid by the other vendors at a cost of \$714.00 and \$758.00.

BUDGETED: ☒ Yes ☐ No

Approved for bid at 10/7/13 Council Meeting
(Resolution 13-0493)

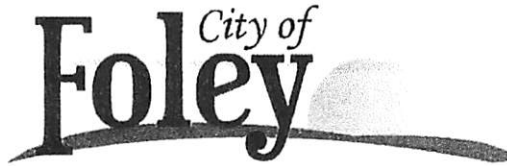
AMOUNT: \$80,320

ACCOUNT #: 01-608-7010

LINE ITEM:

Recommendation: Award Equipment to Fire House Sales and Service and award the installation to COPS. Fire House Sales and Service contracts its installs out to an independent installer we no longer use.

Randy Bishop
Deputy Chief of Police



\$ 31,304.90

ADDENDUM #1

POLICE VEHICLE EQUIPMENT

PRICE SHEET

ITEM DESCRIPTION	UNIT PRICE (TO INCLUDE DELIVERY TO THE CITY OF FOLEY)
Total Equipment Cost	\$ <u>\$ 6260.98</u> Per Vehicle
Total Installation Cost	\$ <u>\$ 650.00</u> Per Vehicle
Total Equipment Plus Installation Cost	\$ <u>\$ 6,910.98</u> Per Vehicle

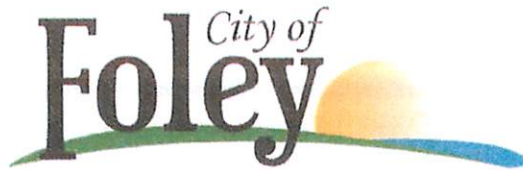
Company: FireHouse Sales + Service Inc

Submitted By: Terry W. Bethen Jr.

Address: 608 S. BROAD ST

MOBILE, ALABAMA 36603

Phone: 251-432-1625



$$\begin{array}{r} 925.00 \\ \times \quad 5 \\ \hline 4,625.00 \end{array}$$

ADDENDUM #1

POLICE VEHICLE EQUIPMENT

PRICE SHEET

ITEM DESCRIPTION	UNIT PRICE (TO INCLUDE DELIVERY TO THE CITY OF FOLEY)
Total Equipment Cost	\$ <u>6,738.50</u> Per Vehicle
Total Installation Cost	\$ <u>925.00</u> Per Vehicle of items listed
Total Equipment Plus Installation Cost	\$ <u>7663.50</u> Per Vehicle

Company: Custom Order Police Specialties LLC

Submitted By: LYNN K DAVIES / GLEN T DAVIES

Address: 23935 Grant Dr.
Loxley, AL 36551

Phone: (251) 945-1967 / (251) 747-3682

2014 Capital
MONIES -
PO Required

Mobile Data Pricing Sheet						
Complete Mobile Solutions for Law Enforcement						
Vendor: Pinnacle NetworX; 74689 Tallassee Hwy; Wetumpka, AL 36092						
Representative: Trish Couch; (205) 746-9571; EMAIL: trish@pinnacletnetworx.com						
Quantity	Part Number	Description	MSRP	Unit Price	Extended Price	Equipment purpose
5	Brother Kit-Mount-HR	Brother PocketJet Printer Kit including paper, USB cable, DC wiring kit and Custom Headrest Mount (Padded)	N/A	\$599.00	\$2,995.00	Includes portable Brother PocketJet printer that provides high quality print documents for reports, citations or other mobile printing requirements. Kit includes printer, . DC wiring kit, USB cable, 1 roll of perforated paper and custom designed headrest mount.
Sales Tax and shipping (as required)					\$50.00	
Grand Total					\$3,045.00	



6100 W Sam Houston Parkway North , Houston, TX 77041
(713) 896-6600 phone | (713) 896-6640 fax
www.ICOP.com

Prepared by:

Date prepared:

QUOTE VALID UNTIL 03/12/2014

Agency:

ADDRESS1
ADDRESS2
CITY/STATE
ZIP
PRIMARY CONTACT
PRIMARY EMAIL¹
PHONE
☐ Email Opt-Out

ADDRESS
CITY / STATE
ZIP
CONTACT
PHONE
MANUFACTURER'S REP

BILL & SHIP		CUSTOMER	
200 E Section Ave			
Foley, AL			
36535			
Jarrett Holcombe			
(251) 943-4141			
[SELECT]		CUSTOMER	
NONE		NONE	

Quantity	Product	Part Number	MSRP	Price	Total
ICOP Model 20/20-W & ICOP 20/20 VISION DVR Systems					
5	ICOP Model 20/20-W In-Car DVR System The ICOP Model 20/20-W includes all of the following: DVR, built-in AM/FM radio, covert internal microphone, Sony color camera, Garmin GPS receiver.	699-00033	\$ 4,700.00	\$ 4,000.00	\$ 20,000.00
5	includes: B/W Camera Kit w/IR	600-00148-C	included	n/c	
5	includes: Sony Camera - FCB-EX20D Super HAD II CCD	600-00227	\$ 100.00	\$ -	\$ -
5	includes: ICOP EXTREME Wireless Mic - Complete KIT	650-00040-A	included	n/c	
5	includes: 32 GB Solid State Drive Module (SSDM)	600-00194	included	n/c	\$ -
5	includes: mounting kit - Console, Standard	650-00031-A	included	n/c	

ICOP Video Management Software

Servers, Storage Solutions & Accessories

ICOP Drobo Video Storage Solutions - Makes DVD Storage Archives Obsolete!

DVR Accessories (ICOP Model 20/20-W & VISION)

Wireless Accessory Components

Mics & Accessories

ICOP LIVE

Installation, Training & Services

Extended Warranties

NOTES:

	DISCOUNT	\$ 3,500.00
	SUB-TOTAL	\$ 20,000.00
	SHIPPING ²	\$ 200.00
	INSURANCE	\$ -
☒ Tax EXEMPT	ESTIMATED TAX ³	EXEMPT
	TOTAL	\$ 20,200.00

¹ Providing your email allows ICOP to contact you about product notifications, updates and marketing communications. Check 'Opt-out' if you do not wish to receive these communications

² Delivery is FOB shipping point. Payment due within 30 days after shipment.

³ Tax is estimated. If customer is tax exempt, tax will be removed upon providing tax exempt certificate. All purchases are subject to sales tax unless proof of exemption is provided.



A SAFETY VISION COMPANY

6100 W Sam Houston Parkway North , Houston, TX 77041
(713) 896-6600 *phone* | (713) 896-6640 *fax*
www.ICOP.com

Prepared by:	James Henderson
Date prepared:	2/10/2014
QUOTE VALID UNTIL 03/12/2014	
Agency:	Foley Police Department
	NONE

ADDRESS1
ADDRESS2
CITY/STATE
ZIP
PRIMARY CONTACT
PRIMARY EMAIL¹

PHONE
☐ Email Opt-Out

ADDRESS
CITY / STATE
ZIP
CONTACT
PHONE
MANUFACTURER'S REP

BILL & SHIP		CUSTOMER
200 E Section Ave		
Foley, AL		
36535		
Jarrett Holcombe		
(251) 943-4141		
[SELECT]		CUSTOMER
NONE		NONE

Quantity	Product	Part Number	MSRP	Price	Total
----------	---------	-------------	------	-------	-------

⁴ Credit to be given when trade-in systems have been returned and inspected.

⁵ Check the serial number to determine new vs. old J-Box. The serial number of a 'new' J-Box will end with a 'V'.

NOTE: Customer shall call ICOP Customer Service to obtain a RMA number for product returns. Items must be unused and returned in original packaging. All returns subject to 15% restocking fee. No credit will be given for product that has been used.

Payment Terms are Net 30. Products quoted are covered by ICOP Limited Warranty and Software License Agreement. Signature authorizes partial shipments.

Authorized Signature below creates a binding Purchase Order (REQUIRED for all orders)

Authorized Signature

Date

Printed Name / Title

Purchase Order Number (if applicable)

version 011312



applied concepts, inc.

2609 Technology Dr.
Plano, TX 75074
Phone: 972-398-3780
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Presented by Donna Russell Ext: 103

Quotation

Page 1 of 1

Date: 02/10/14

Acct Rep: Debbie Aull
214-551-5538

Quote #: 103704

Effective From: 02/10/14

Valid Through: 05/11/14

Bill To:

Foley Police Dept
200 E Section Ave
Foley, AL 36535-2703

010927

ATTN:
Accounts Payable

Ship To:

Foley Police Dept
200 E Section Ave
Foley, AL 36535-2703

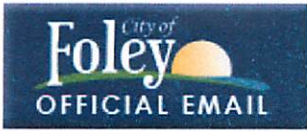
ATTN:
Officer Jarrod Holcombe
251-943-4431

Line	Qty	Part Number	Description	Price	Ext Price
1	5	200-0808-05	DUAL-SL Counting Unit	\$1,795.00	\$8,975.00
2	5	200-0802-80	Dual Display, Lumex, High Temp		\$0.00
3	10	200-0326-35	Dual Ka-band Antenna		\$0.00
4	5	200-0920-00	Dual SL Remote Control w/Screw latch		\$0.00
5	5	200-0769-00	25 MPH KA Tuning Fork		\$0.00
6	5	200-0770-00	40 MPH KA Tuning Fork		\$0.00
7	5	200-0889-00	2011+ Tahoe/Yukon Dash Mount	\$79.20	\$396.00
8	5	200-0932-00	2011+ Tahoe Rear Antenna Lift Gate Mount	\$24.00	\$120.00
9	5	200-0648-00	Display Sun Shield		\$0.00
10	5	155-2055-08	Antenna Cable, 8 Ft		\$0.00
11	5	155-2055-20	Antenna Cable, 20 Ft		\$0.00
12	5	155-2283-50	CAN/VSS Power Cable		\$0.00
13	5	155-2211-00	Remote Display Interconnect Cable	\$62.00	\$310.00
14	5	200-0820-00	Dual Manual Kit		\$0.00
15	5	200-0324-00	Shipping Container		\$0.00
16	5	060-1000-36	36 Month Warranty		\$0.00
17	5	006-0541-00	Stalker Dual Accessories Brochure		\$0.00

Pmnt Terms: Net 30 days

**Lead Time is 21 business days
after receipt of order.**

Product	9,801.00	Sub-Total:	9,801.00
Discount 0.00%	0.00	Sales Tax 0.00%	0.00
Trade-in:		Shipping & Handling:	87.50
		Total:	9,888.50



Randy Bishop <rbishop@foleypolice.org>

Tahoos

2 messages

Thurston Bullock <tbullock@foleypolice.org>

Mon, Feb 10, 2014 at 2:38 PM

To: Orin Robinson <ojr@victorsign.com>

Cc: Randy Bishop <rbishop@foleypolice.org>

I have 5 Tahoos coming that will all get the patrol striping. Do we have enough vinyl to cover them and still have some in reserve? If not, please quote me for a roll and partial rolls.

Can I get the cost for our figures to stripe each Tahoe?

Also, I have a four person Kabota RTV that we are painting white and will get stripes on to look like our police cars. Just a heads up as I will be getting with you to mock that up and get a quote. Thanks,

Thurston Bullock
Patrol Division Commander/SRT Commander
Foley Police Department
200 E Section Ave
Foley Alabama 36535
[251.952.4010](tel:251.952.4010)
[251.952.4098](tel:251.952.4098) (fax)

Spartan Oath:

*"This is my shield,
I bear it before me in battle,
But it is not mine alone.
It protects my brother on my left.
It protects my city.
I will never let my brother out of its shadow,
Nor my city out of its shelter.
I will die
With my shield before me
Facing the enemy."*

Thurston Bullock <tbullock@foleypolice.org>

Wed, Feb 12, 2014 at 9:03 AM

To: Orin Robinson <ojr@victorsign.com>, Deputy Chief <rbishop@foleypolice.org>

Thank you.

On Feb 12, 2014 9:01 AM, "Orin Robinson" <ojr@victorsign.com> wrote:

\$695.00 to stripe each. It looks like we have almost a full roll so that should be plenty.

Thanks,

Orin Robinson

Victor Sign Co.

5000 Whitworth Rd.

Mobile, AL 36619

251-653-7143

251-653-8281 FAX



From: Thurston Bullock [mailto:tbullock@foleypolice.org]

Sent: Monday, February 10, 2014 2:39 PM

To: Orin Robinson

Cc: Randy Bishop

Subject: Tahoes

[Quoted text hidden]



This email is free from viruses and malware because [avast! Antivirus](#) protection is active.

Hurricane Electronics, Inc.

Phone: 251-476-4000

Fax: 251-479-8638

201 West Lee Street

Mobile, AL 36611

**Quote**No.: **17927**

Date: 2/17/2014

Prepared for:
Randy Bishop (251) 952-4010
Foley, The City Of
P.O. Drawer 1750
Foley, AL 36536 U.S.A.

Prepared by: Mike Farrell
Account No.: 2270
Phone: (251) 943-1545
Fax: 952-4014

Quantity	Item ID	Description	UOM	Sell	Total
5	NX-800K	UHF DIGITAL MOBILE 30W 450-520 Includes: KMC-35 Mic., DC Cable, Mounting bracket	EAC	\$543.75	\$2,718.75
5	362768	3/4" Brass Mount/ No Conn	EAC	\$17.96	\$89.80
5	91538	UHF Male CrimpRG58,LMR200	EAC	\$2.43	\$12.15
5	74716	450-470 5dB Antenna	EAC	\$37.58	\$187.90
5	GA25MCX	Garmin On-dash Style Magnetic base GPS Antenna for GPS15XL-W Note: shipped loose only; Install GA25MCX antenna to GPS15XL-W before vehicle install; Re	EA	\$46.50	\$232.50
5	GPS15XL-W	Garmin Internal GPS Receiver Board for FleetSync® AVL Note: • Conventional & LTR operation only • Requires GA25 MCX GPS antenna • Refer to 180/NX-S	EA	\$97.69	\$488.45
1.00	QUOTEDLABOR	Install Internal GPS Board with NX800 Radio	HR	\$85.00	\$85.00

Your Price: **\$3,814.55**

Freight: \$35.00

SubTotal: **\$3,849.55****Total:** **\$3,849.55**

Prices are firm until 3/19/2014 Terms: Net 30

Quoted by: Mike Farrell, mfarrell@twowayradio.net**Date:** 2/17/2014**Accepted by:** _____**Date:** _____