CITY OF FOLEY - SALES TAX

01-4260

MONTH	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	*Prelimiarny* Budget FY18
OCTOBER	755,827.91	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	$ 1,836,105.12
NOVEMBER	765,752.98	758,142.93	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	1,904,602.67
DECEMBER	788,727.79	795,880.48	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	1,945,054.29
JANUARY	895,574.07	874,597.48	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,191,172.09
FEBRUARY	653,800.20	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95	1,594,947.13
MARCH	677,550.41	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,643,157.78
APRIL	905,812.19	977,086.72	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,178,833.20	2,187,300.37
MAY	857,361.15	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15		1,935,366.72
JUNE	878,415.67	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11		2,004,547.51
JULY	1,027,446.13	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73		2,308,742.73
AUGUST	1,047,194.44	958,497.52	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67		2,245,274.25
SEPTEMBER	813,008.37	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97		2,008,729.33
Reverse Oct	(755,827.91)	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)		
Accrue Sep	776,008.43	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88		
Rebate-S.AL La	(71,373.23)			(6,174.78)							
TOTALS	$ 10,015,278.60	$ 10,075,681.45	$ 10,959,261.25	$ 11,397,278.33	$ 12,023,754.49	$ 12,699,429.60	$ 13,428,794.30	$ 14,100,814.90	$ 19,280,692.99	$ 12,757,074.45	$ 23,805,000.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017

2017-18	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
STATE	$ 1,798,523.99	$ 1,728,777.43	$ 1,828,582.38	$ 2,087,660.49	$ 1,460,993.82	$ 1,637,088.36	$ 2,170,116.90					
COUNTY	5,375.89	9,806.09	4,677.68	5,893.53	5,110.13	5,751.46	8,716.30					
	$ 1,803,899.88	$ 1,738,583.52	$ 1,833,260.06	$ 2,093,554.02	$ 1,466,103.95	$ 1,642,839.82	$ 2,178,833.20	$ -	$ -	$ -	$ -	$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	59.17%	47.89%	52.70%	54.79%	48.92%	61.98%	7.59%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	59.17%	53.42%	53.17%	53.62%	52.83%	54.18%	43.56%	19.47%	1.78%	-13.05%	-23.84%	-33.83%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	-1.75%	-8.72%	-5.75%	-4.46%	-8.08%	-0.02%	-0.39%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-1.75%	-5.30%	-5.45%	-5.18%	-5.66%	-4.83%	-4.10%	-16.28%	-26.01%	-34.75%	-41.47%	-46.41%

* NOTE: SALES TAX RATE INCREASED FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

Comparison without temporary sales tax

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	6.11%	-1.41%	1.80%	3.19%	-0.72%	7.98%	7.59%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	6.11%	2.28%	2.12%	2.42%	1.89%	2.79%	3.58%	-9.58%	-20.09%	-29.53%	-36.79%	-42.12%

1% Temporary Sales Tax - Cumulative Totals

	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
FY2017	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	726,498.61
FY2018	601,299.96	579,527.84	611,086.69	697,851.34	488,701.32	547,613.27	726,277.73	-	-	-	-	-
FY2019												
FY2020												
FY2021												
Cumulative	8,275,361.96											

COPY (9) : JOHN KONIAR, MIKE THOMPSON, KATY TAYLOR, JOE BOUZAN, SUE STEIGERWALD, SANDRA PATE, JEFF ROUZIE, LA DONNA HINESLEY, SALES TAX FILE

CITY OF FOLEY - LODGING TAX

01-4261

	FY08	FY09	FY10	FY11	FY 12	FY 13	* FY14	FY15	FY16	FY17	FY18	*Preliminary* BUDGET FY 18
OCTOBER	$ 21,792.90	$ 16,814.86	$ 16,516.92	$ 22,110.78	$ 16,272.06	$ 18,348.68	$ 19,193.53	$ 42,539.18	$ 56,582.20	$ 60,431.43	$ 80,876.30	$ 78,802.14
NOVEMBER	22,586.13	16,670.82	17,404.54	19,113.96	16,684.71 [1]	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27	79,705.03
DECEMBER	18,262.16	13,731.84	15,273.34	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04	65,622.62
JANUARY	13,520.00	11,031.33	10,690.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07	39,076.26
FEBRUARY	14,318.91	11,816.35	11,025.39	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35	46,788.04
MARCH	19,023.93	14,644.49	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19	93,360.78
APRIL	31,271.05	21,521.31	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91	129,687.14
MAY	25,197.16	17,115.14	22,218.84	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38		126,818.99
JUNE	35,839.28	26,055.25	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83		168,298.28
JULY	40,309.92	38,992.64	43,180.46	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60		188,178.65
AUGUST	50,883.18	51,703.29	50,242.26	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09		261,905.73
SEPTEMBER	27,966.62	24,291.14	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09		121,756.34
TOTALS	$ 320,971.24	$ 264,388.46	$ 281,240.03	$ 316,847.19	$ 345,027.77	$ 371,810.59	$ 739,569.42	$ 828,556.59	$ 943,919.30	$ 1,053,180.86	$ 479,329.13	$ 1,400,000.00
Reverse Oct			(17,885.76)	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)		
Accrue Sep		17,274.22	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43	80,876.30		
Audited Total		$ 282,274.22	$ 285,465.05	$ 311,008.47	$ 347,104.39	$ 372,655.44	$ 762,915.07	$ 842,599.61	$ 947,768.53	$ 1,073,625.73	$ 479,329.13	

FY 2017-18	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	$ 80,876.30	$ 66,614.27	$ 50,025.04	$ 43,073.07	$ 43,125.35	$ 74,032.19	$ 121,582.91					
LESS FEE	(193.75)	(558.00)	(434.00)	(279.00)	(325.50)	(248.00)	(209.25)					
NET	$ 80,682.55	$ 66,056.27	$ 49,591.04	$ 42,794.07	$ 42,799.85	$ 73,784.19	$ 121,373.66	$ -	$ -	$ -	$ -	$ -
ACTUALS												
% of +/- Current Month	33.83%	8.98%	-0.59%	43.74%	20.19%	3.40%	22.25%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	33.83%	21.34%	14.92%	19.19%	19.34%	15.65%	17.26%	-5.28%	-24.53%	-38.50%	-51.10%	-55.35%
BUDGET												
% of +/- Curren	2.63%	-16.42%	-23.77%	10.23%	-7.83%	-20.70%	-6.25%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	2.63%	-6.95%	-11.87%	-8.59%	-8.48%	-11.31%	-10.08%	-27.36%	-42.12%	-52.84%	-62.50%	-65.76%