

SUPPLEMENTAL AGREEMENT NO. 3
TO CONTRACT FOR PROFESSIONAL SERVICES
BETWEEN THE CITY OF FOLEY
AND VOLKERT, INC.

THIS SUPPLEMENTAL AGREEMENT, made and entered into this the ____ day of _____, 2021, by and between the City of Foley, 407 East Laurel Avenue, Foley, AL 36535 (hereinafter called the OWNER), and Volkert, Inc., 1110 Montlimar Drive, Mobile, AL 36609 (hereinafter called the CONSULTANT);

WITNESSETH, THAT:

WHEREAS, the Owner and the Consultant entered into an Agreement on the 4th day of February, 2020 (Original Contract) whereby the Consultant is to provide all necessary professional services associated with improvements to the Foley Municipal Airport, Foley, Alabama all as more specifically set forth in said Agreement, and

WHEREAS, the Owner now desires to proceed with professional services to accomplish the following Airport improvement project:

Runway 18/36, Taxiway A, and South Apron Pavement Maintenance

WHEREAS, the Consultant is agreeable to completing the required work for fees that are acceptable to the Owner and in accordance with the latest requirements of the FAA and State of Alabama for State funding of projects, and

NOW THEREFORE, it is hereby agreed between the parties hereto that the Original Contract be supplemented as follows:

SECTION I. BASIC SERVICES

The scope of basic services will include a preliminary phase, design phase, bid phase and construction administration.

The Engineer shall furnish and perform basic services as appropriate, as described in the General Provisions in the original contract and made a part of hereof for the following described project:

The existing asphalt surfaces of Runway 18/36, Taxiway A, and the South Apron are weathered and raveling and have longitudinal and transverse cracking. Aggregates within the asphalt pavement are becoming dislodged causing FOD in areas where aircraft frequently operate creating safety concerns. A recent PCI inspection performed by consultants of ALDOT rated each pavement as Satisfactory or Good (PCI 71-100). Therefore, these pavements are eligible for an FAA approved Seal Coat. This project will

provide for the pavement maintenance of Runway 18/36, Taxiway A and its connectors, and the South Apron. Pavement Maintenance will consist of crack and joint repair, application of an FAA approved seal coat, and new markings.

SECTION II. SPECIAL SERVICES

The scope of special services will include Construction Observation and Inspection (CE&I) services, FAA Documentation, and a DBE Plan Update.

Construction Observation (CE&I):

Provide observation of construction by a Resident Project Representative (RPR) as outlined in the General Provisions.

Provide the Owner with assistance during construction phases as requested at the rates established in Attachment "A" and hourly rates for services as specified below in Section III, Method of Payment.

FAA Documentation:

Provide services to complete and submit standard FAA required documentation associated with the AIP grant program as described in the attached Attachment "A".

DBE Plan Update:

Provide DBE plan update services by subconsultant at the rates established in the attached Attachment "A", and hourly rates for Engineer's services as specified below in Section III, Method of Payment.

SECTION III. METHOD OF PAYMENT

The Consultant agrees to provide all services included in Section I, Basic Services, of this Supplemental Agreement at the lump sum amount of Forty-Three Thousand Four Hundred Sixty Dollars and Sixty-Six Cents (\$43,460.66) as summarized in Attachment "A".

For all work associated with Special Services included in Section II, the Engineer will be compensated a fee consisting of direct salary as defined herein, plus Current ALDOT audited rate for overhead, plus profit at ten percent (10%), plus out-of-pocket expenses, at the not to exceed amount of Forty-One Thousand Seven Hundred Twenty-Two Dollars and Fifteen Cents (\$41,722.15) as summarized in Attachment "A".

Direct salary is actual salary paid to each employee.

In addition to compensation computed above, reimbursement of actual cost shall be made for travel, subsistence, telephone, printing costs and other general out-of-pocket expenses required specifically for the contract.

The Owner will pay the Engineer for special services performed by subconsultants at the actual invoice amount. Consultant's time for assisting and coordinating the subconsultants' services will be billed as special services.

All work encompassed herein shall be accomplished in accordance with the requirements of the aforesaid Original Contract, and all requirements of said Agreement except as specifically modified by this Supplemental Agreement, shall remain in full force and effect.

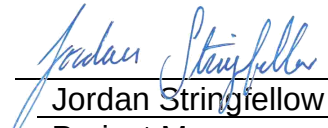
IN WITNESS WHEREOF, the parties hereto have executed this Supplemental Agreement on the day and year first above written.

CITY OF FOLEY

Attest: _____
Name: _____
Title: _____

Name: Ralph G. Hellmich
Title: Mayor
Federal Employer ID # (Corporation): 63-6001263
Social Security # (Individual): _____

VOLKERT, INC.

Attest: 
Name: Jordan Stringfellow
Title: Project Manager


Name: Drew Davis
Title: Vice President

**SA No. 3
ATTACHMENT A**

ENGINEERING FEE PROPOSAL

FOR

PROFESSIONAL SERVICES

FOR

**RUNWAY 18/36, TAXIWAY A, AND SOUTH
APRON PAVEMENT MAINTENANCE**

AT

FOLEY MUNICIPAL AIRPORT

FOR THE

CITY OF FOLEY

JANUARY 2021

BY

VOLKERT

FOLEY MUNICIPAL AIRPORT
PROJECT: RUNWAY 18/36, TAXIWAY A, AND SOUTH APRON
PAVEMENT MAINTENANCE

INDEX

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Sub-Consultant Quotations	ATTACHED

**FOLEY MUNICIPAL AIRPORT
PROJECT: RUNWAY 18/36, TAXIWAY A, AND SOUTH APRON
PAVEMENT MAINTENANCE**

SUMMARY OF ESTIMATED PROJECT

ENGINEERING SERVICES

• **BASIC SERVICES (LUMP SUM)**

o PRELIMINARY DESIGN PHASE.....	\$3,131.65
o DESIGN PHASE.....	\$17,731.42
o BID PHASE.....	\$7,304.52
o CONSTRUCTION ADMINISTRATION PHASE	<u>\$15,293.07</u>

SUB-TOTAL BASIC SERVICES:..... \$43,460.66

• **SPECIAL SERVICES (COST PLUS, NOT TO EXCEED)**

o CONSTRUCTION ENGINEERING & INSPECTION.....	\$30,211.32
o FAA DOCUMENTATION	\$8,360.83
o DBE PLAN UPDATE.....	\$3,150.00
• TAFFY PIPPIN CONSULTING, LLC	\$3,000.00
• VOLKERT, INC.....	<u>\$150.00</u>

SUB-TOTAL SPECIAL SERVICES: \$41,722.15

TOTAL ENGINEERING COST: \$85,182.81

ESTIMATED CONSTRUCTION COST..... \$375,000.00

FOLEY MUNICIPAL AIRPORT
PROJECT: RUNWAY 18/36, TAXIWAY A, AND SOUTH APRON
PAVEMENT MAINTENANCE

PROJECT SCOPE

The proposed project will provide for the engineering services to provide engineering design, bid coordination, construction engineering & inspection, construction administration, FAA documentation, and a DBE plan update for the pavement maintenance of Runway 18/36, Taxiway A and its connectors, and the South Apron at Foley Municipal Airport.

The existing asphalt surfaces of Runway 18/36, Taxiway A, and the South Apron are weathered and raveling and have longitudinal and transverse cracking. Aggregates within the asphalt pavement are becoming dislodged causing FOD in areas where aircraft frequently operate creating safety concerns. A recent PCI inspection performed by consultants of ALDOT rated each pavement as Satisfactory or Good (PCI 71-100). Therefore, these pavements are eligible for an FAA approved Seal Coat. This project will provide for the pavement maintenance of Runway 18/36, Taxiway A and its connectors, and the South Apron. Pavement Maintenance will consist of crack and joint repair, application of an FAA approved seal coat, and new markings. Construction limits include the areas described below:

- Runway 18/36 (3,700' x 75')
- Taxiway A (3,700' x 35') and Connectors (Five 250' x 35')
- South Apron (approx. 500' x 300')

BASIC SERVICES (Lump Sum)

Basic Services will include Preliminary Design Phase, Design Phase, Bid Phase, and Construction Administration Phase. An itemized list of services is anticipated:

- Preliminary Design Services:
 - o Pre-Design Meeting & Site Visit
 - o Scope Development
 - o Site Visit
- Design Services
 - o Field Evaluation & Measurement of Cracks & Open Pavement Joints
 - o Develop Construction Safety & Phasing Plan
 - o Prepare and Submit FAA OE/AAA (7460-1)
 - o Develop Project Layout
 - o Develop Marking Plan
 - o Develop Summary of Quantities
 - o Develop General Plan Sheets
 - o Develop Contract Documents
 - o Develop General Specifications
 - o Develop Technical Specifications

FOLEY MUNICIPAL AIRPORT

PROJECT: RUNWAY 18/36, TAXIWAY A, AND SOUTH APRON PAVEMENT MAINTENANCE

- o Develop Engineer's Report
 - o QA/QC Contract Documents
 - o FAA / ALDOT Submittals & Reviews (90%)
 - o Client Submittals & Review Meetings (90%)
 - o Peer and Constructability Reviews
- Bid Services
 - o Coordinate Project Advertisement
 - o Prepare Bid Packets & Upload to Quest (Plans & Spec's)
 - o Conduct Pre-Bid Meeting
 - o Prepare Resume of Pre-Bid Meeting
 - o Address Comments & Questions & Issue Addendums
 - o Conduct Bid Opening
 - o Evaluate & Reconcile Submitted Bids
- Construction Administration
 - o Prepare Contract Documents & Issue For Construction Plans
 - o Assist with Pre-Construction Meeting
 - o Attend Weekly Status Meetings
 - o Review Shop Drawings / Submittals
 - o Attend Substantial Completion Inspection
 - o Review Reports / Pay Estimates
 - o Attend Final Inspection
 - o Prepare & Issue Record Drawings, Close-Out Documents, etc.

SPECIAL SERVICES (Cost Plus with Not to Exceed)

Special Services will include Construction Engineering & Inspection (CE&I), FAA Documentation, and a DBE Plan Update. An itemized list of services is anticipated:

- Construction Engineering & Inspection (CE&I)
 - o Perform Full-time, onsite inspection (60 Calendar Days)
 - o Prepare and file Daily Reports
 - o Prepare and Issue Weekly Status Reports
 - o Conduct Weekly Status Meetings and provide minutes of meetings
- FAA Documentation
 - o Prepare and Submit FY2021 Grant Application
 - o Prepare and Submit FY2021 Grant Quarterly Reports and Monthly F-25's
 - o Manage Statement of Distribution and Project Closeout Documents
 - o Collect DBE Data Reporting Forms and Submit DBE Data to FAA
 - o Prepare and Submit Grant Closeout Documents to FAA
- DBE Plan Update
 - o Develop an updated Disadvantaged Business Enterprise Plan for Foley Municipal Airport for years FY2021 thru FY2023.

BASIC SERVICES: ESTIMATED MAN-HOURS

PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and South Apron Pavement Maintenance

Task No.	BASIC SERVICES				
1	Preliminary Design Phase	Project Manager	Staff 2 Prof	Staff 1 Prof	Admin
1.1	Pre-Design Meeting	4	4		
1.2	Scope Development	1	2		
1.3	Site Visit		4	4	
TOTAL PRELIM. DESIGN MAN-HOURS		5	10	4	0

2	Design Phase	Project Manager	Staff 2 Prof	Staff 1 Prof	Admin
2.1	Field Evaluation & Measurement of Cracks & Open Pavement Joints		8	8	
2.2	Develop Construction Safety and Phasing Plan	2	2	8	
2.3	Prepare & Submit FAA 7460-1		1	1	
2.4	Develop Project Layout		1	4	
2.5	Develop Marking Plan		2	8	
2.6	Develop Summary of Quantities		2	4	
2.7	Develop General Plan Sheets		1	4	
2.8	Develop Contract Documents		1	2	
2.9	Develop General Specifications		1	4	2
2.10	Develop Technical Specifications	2	4	8	2
2.11	Develop Engineer's Report	1	2	8	
2.12	QA/QC Contract Documents	1	2		
2.13	FAA / ALDOT Submittals and Reviews (90%)	1	4	8	2
2.14	Client Submittals and Review Meetings (90%)	4	4	4	2
2.15	Peer and Constructability Reviews	2	4	8	
TOTAL DESIGN MAN-HOURS		13	39	79	8

BASIC SERVICES: ESTIMATED MAN-HOURS

PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and South Apron Pavement Maintenance

Task No.	BASIC SERVICES				
3	Bid Phase	Project Manager	Staff 2 Prof	Staff 1 Prof	Admin
3.1	Coordinate Project Advertisement	1	2	2	4
3.2	Prepare Bid Packets & Upload to Quest	1	1	4	6
3.3	Conduct Pre-Bid Meeting		4	4	2
3.4	Prepare Resume of Pre-Bid Meeting		1	2	2
3.5	Address Questions and Issue Addendums	1	4	2	2
3.6	Conduct Bid Opening		4	4	
3.7	Evaluate & Reconcile Bids	1	1	2	4
TOTAL BID MAN-HOURS		4	17	20	20

4	Construction Administration	Project Manager	Staff 2 Prof	Staff 1 Prof	Admin
4.1	Prepare Contract Documents & Issue for Construction Plans		2	4	4
4.2	Assist with Pre-Construction Meeting		4	4	
4.3	Attend Weekly Status Meetings	8	24	12	
4.4	Review Shop Drawings / Submittals		8	4	
4.5	Substantial Completion Inspection		4	4	
4.6	Review Reports / Pay Estimates		4		8
4.7	Attend Final Inspection		4	4	
4.8	Prepare & Issue Record Drawings		1	4	4
TOTAL CONST. ADMIN. MAN-HOURS		8	51	36	16

BASIC SERVICES: ESTIMATED COST

**PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and
South Apron Pavement Maintenance**

Task No.	BASIC SERVICES			
1.	Preliminary Design Phase	Man-hour	Rate	Cost
Labor Costs				
	Project Manager	5	\$67.95	\$339.75
	Staff 2 Professional	10	\$55.25	\$552.50
	Staff 1 Professional	4	\$34.93	\$139.72
	Administrative Assistant	0	\$28.45	\$0.00
TOTAL DIRECT LABOR				\$1,031.97
	Combined Overhead		153.74%	\$1,586.55
TOTAL LABOR + OVERHEAD				\$2,618.52
	Operating Margin		15%	\$392.78
	FCCM (Direct Labor Only)		0.592%	\$6.11
SUBTOTAL LABOR COSTS				\$3,017.41
Out of Pocket Costs				
	Travel Expenses (Mobile office to Foley) (51 Miles 1-way)	Trips	Miles	Rate
		2	102	\$0.560
TOTAL OUT OF POCKET				\$114.24
TOTAL PRELIMINARY DESIGN PHASE COST				\$3,131.65

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2.	Design Phase	Man-hour	Rate	Cost
Labor Costs				
	Project Manager	13	\$67.95	\$883.35
	Staff 2 Professional	39	\$55.25	\$2,154.75
	Staff 1 Professional	79	\$34.93	\$2,759.47
	Administrative Assistant	8	\$28.45	\$227.60
TOTAL DIRECT LABOR				\$6,025.17
	Combined Overhead		153.74%	\$9,263.10
TOTAL LABOR + OVERHEAD				\$15,288.27
	Operating Margin		15%	\$2,293.24
	FCCM (Direct Labor Only)		0.592%	\$35.67
SUBTOTAL LABOR COSTS				\$17,617.18
Out of Pocket Costs				
	Travel Expenses (Mobile office to Foley) (51 Miles 1-way)	Trips	Miles	Rate
		2	102	\$0.560
TOTAL OUT OF POCKET				\$114.24
TOTAL DESIGN PHASE COST				\$17,731.42

LS

BASIC SERVICES: ESTIMATED COST

**PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and
South Apron Pavement Maintenance**

Task No.	BASIC SERVICES			
3.	Bid Phase	Man-hour	Rate	Cost
Labor Costs				
	Project Manager	4	\$67.95	\$271.80
	Staff 2 Professional	17	\$55.25	\$939.25
	Staff 1 Professional	20	\$34.93	\$698.60
	Administrative Assistant	20	\$28.45	\$569.00
TOTAL DIRECT LABOR				\$2,478.65
	Combined Overhead		153.74%	\$3,810.68
TOTAL LABOR + OVERHEAD				\$6,289.33
	Operating Margin		15%	\$943.40
	FCCM (Direct Labor Only)		0.592%	\$14.67
SUBTOTAL LABOR COSTS				\$7,247.40
Out of Pocket Costs				
	Travel Expenses (Mobile office to Foley) (51 Miles 1-way)	Trips	Miles	Rate
		1	102	\$0.560
TOTAL OUT OF POCKET				\$57.12
TOTAL BID PHASE COST				\$7,304.52

LS

4.	Construction Administration	Man-hour	Rate	Cost
Labor Costs				
	Project Manager	8	\$67.95	\$543.60
	Staff 2 Professional	51	\$55.25	\$2,817.75
	Staff 1 Professional	36	\$34.93	\$1,257.48
	Administrative Assistant	16	\$28.45	\$455.20
TOTAL DIRECT LABOR				\$5,074.03
	Combined Overhead		153.74%	\$7,800.81
TOTAL LABOR + OVERHEAD				\$12,874.84
	Operating Margin		15%	\$1,931.23
	FCCM (Direct Labor Only)		0.592%	\$30.04
SUBTOTAL LABOR COSTS				\$14,836.11
Out of Pocket Costs				
	Travel Expenses (Mobile office to Foley) (51 Miles 1-way)	Trips	Miles	Rate
		8	102	\$0.560
TOTAL OUT OF POCKET				\$456.96
TOTAL CONSTRUCTION ADMINISTRATION COST				\$15,293.07

LS

SPECIAL SERVICES: ESTIMATED MAN-HOURS

**PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and
South Apron Pavement Maintenance**

Task No.	SPECIAL SERVICES (PERFORMED BY VOLKERT)				
1	Construction Engineering & Inspection (60 Calendar Days)	Const. Proj. Mgr.	RPR 2	RPR 1	Admin.
1	Conduct Pre-Construction Meeting	4	4	4	4
2	Daily Periodic Site Visits	8	36	360	
3	Prepare Contractor's Pay Estimates	2	8	8	8
4	Conduct Final Inspection / Punch List	4	4	4	4
5	Prepare As-Built and Review Record Drawings	1	2	2	
6	Prepare Project Closeout Documentation	1	8		4
TOTAL CE&I MAN-HOURS		20	62	378	20

2	FAA Documentation	Project Manager	Staff 2 Prof	Staff 1 Prof	Admin
FY2021 Grant Application					
1	Prepare & Submit Grant Application Packet		1	4	8
2	Review Meeting with Sponsor		4	4	
3	Attend City Board Meeting		4		
Subtotal		0	9	8	8
FY2021 Grant Management					
1	Prepare and Submit Grant Quarterly Reports		2		8
2	Prepare and Submit Monthly Grant F-25 Invoice via ARGOS System		2		8
3	Manage Statement of Distribution		2		12
4	Grant Closeout Documents		2	4	4
Subtotal		0	8	4	32
FY2021 Grant FAA Annual DBE Reporting					
1	Collect DBE Data Report Forms from Contractor		1		8
2	Complete & Submit DBE Data to FAA via DBE-Connect Portal		1		4
Subtotal		0	2	0	12
TOTAL FAA DOCUMENTATION MAN-HOURS		0	19	12	52

SPECIAL SERVICES: ESTIMATED COST

**PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and
South Apron Pavement Maintenance**

Task No.	SPECIAL SERVICES (PERFORMED BY VOLKERT)			
1.	Construction Engineering & Inspection (60 Calendar Days)	Man-hour	Rate	Cost
Labor Costs				
	Construction Project Manager	20	\$48.51	\$970.20
	Resident Project Representative 2	62	\$26.58	\$1,647.96
	Resident Project Representative 1	378	\$18.38	\$6,947.64
	Administrative Assistant	20	\$28.45	\$569.00
	TOTAL DIRECT LABOR			\$10,134.80
	Combined Overhead		153.74%	\$15,581.24
	TOTAL LABOR + OVERHEAD			\$25,716.04
	Operating Margin		10%	\$2,571.60
	FCCM (Direct Labor Only)		0.592%	\$60.00
	SUBTOTAL LABOR COSTS			\$28,347.64
Out of Pocket Costs				
	Travel Expenses (Daphne office to Foley) (26 Miles 1-way)	Trips	Miles	Rate
		64	52	\$0.560
	TOTAL OUT OF POCKET			\$1,863.68
	TOTAL CE&I COST			\$30,211.32

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2.	FAA Documentation	Man-hour	Rate	Cost
Labor Costs				
	Project Manager	0	\$67.95	\$0.00
	Staff 2 Professional	19	\$55.25	\$1,049.75
	Staff 1 Professional	12	\$34.93	\$419.16
	Administrative Assistant	52	\$28.45	\$1,479.40
	TOTAL DIRECT LABOR			\$2,948.31
	Combined Overhead		153.74%	\$4,532.73
	TOTAL LABOR + OVERHEAD			\$7,481.04
	Operating Margin		10%	\$748.10
	FCCM (Direct Labor Only)		0.592%	\$17.45
	SUBTOTAL LABOR COSTS			\$8,246.59
Out of Pocket Costs				
	Travel Expenses (Mobile office to Foley) (51 Miles 1-way)	Trips	Miles	Rate
		2	102	\$0.560
	TOTAL OUT OF POCKET			\$114.24
	TOTAL FAA DOCUMENTATION COST			\$8,360.83

NTE

SPECIAL SERVICES: ESTIMATED COST

**PROJECT DESCRIPTION: Runway 18/36, Taxiway A, and
South Apron Pavement Maintenance**

Task No.	SPECIAL SERVICES (PERFORMED BY SUBCONSULTANTS)		
	3. DBE Plan Update	Rate	Cost
	Taffy Pippin Consulting, LLC		\$3,000.00
	Volkert, Inc.	5%	\$150.00
	TOTAL DBE PLAN UPDATE COST		\$3,150.00

NTE



January 18, 2021

Jordan Stringfellow, P.E.
Project Engineer
Volkert, Inc.
1110 Montlimar Dr., Suite 1050
Mobile, AL 36609

RE: DBE PLAN UPDATE FY 2021-2023
FOLEY MUNICIPAL AIRPORT
FOLEY, ALABAMA
LETTER OF AGREEMENT

Dear Ms. Stringfellow:

It is my understanding, that Volkert Inc. desires to engage a consultant to develop a Disadvantaged Business Enterprise Plan Update in accordance with 49 CFR, Part 26, associated with Federal Aviation Administration projects for FY 2021-FY 2023 at the Foley Municipal Airport, Foley, Alabama. Taffy Pippin Consulting, LLC is pleased to offer the following proposal to accomplish the above cited services.

Taffy Pippin Consulting, LLC will provide Volkert Inc. with a Disadvantaged Business Enterprise Plan in accordance with the provisions of 49 CFR Part 26, "Participation by Disadvantaged Business Enterprise in DOT Programs". Our services will include the following:

1. Provide a proposed legal advertisement for public input into proposed DBE goals within ten working days of the issuance of a "Notice to Proceed";
2. Develop Interim goals for DBE participation in FAA projects with its associated methodology to the City for coordination with FAA within ten working days following the issuance of a "Notice to Proceed";
3. Within seven working days, following final input from the public pertaining to proposed DBE goals, establish final goals and methodology for submission to the FAA;
4. Develop a DBE Plan in accordance with 49 CFR, Part 26 suitable for final coordination by the City of Foley, Alabama, with the Southern Region of the FAA, Atlanta, Georgia;
5. Conduct stakeholder teleconference;
6. Provide two copies of the final plan update for coordination;
7. Submit all documents into the FAA civil-rights-connect system.

Volkert Inc. will provide Taffy Pippin Consulting, LLC with data on which to base the proposed and final DBE goals for this Project.

DBE FIRM

3153 Lexington Road, Montgomery, AL 36106 / (334)546-4717/ FAX (334) 593-7644

Taffy Pippin Consulting, LLC will be paid the lump sum of Three Thousand Dollars (\$3,000.00) for each FY requiring development of a DBE goal. FY 2021 (goal required), FY 2022 (no goal required), and FY 2023 (no goal required). There will be an additional charge of \$1,000.00 for each FY that a goal has been developed, that shows a significant change in the scope of the project resulting in a revision of the original goal.

If the above conditions and services are acceptable to you would you please indicate your acceptance below. Your acceptance will also act as our "Notice to Proceed" on this important project.

Following your acceptance, if you would retain one copy of this document for your file and forward one copy to Taffy Pippin Consulting, LLC it would be greatly appreciated.

Thank you for the privilege of offering these services to Volkert Inc. in the development of this important project, and should you have any questions please don't hesitate to call.

Sincerely,

Taffy V. Pippin

Taffy Valdez Pippin
Consultant

Accepted
Volkert Inc.

TVP:dp

DBE FIRM

3153 Lexington Road, Montgomery, AL 36106 / (334)546-4717/ FAX (334) 593-7644

MANHOUR ESTIMATE

DBE PLAN UPDATE

AIP No. FY 2021 - Pavement Maintenance (Seal Coat) Runway 18/36, Taxiway A and South Apron

DATE: January 18, 2021

PROJECT NAME: Foley Municipal Airport, Foley, Alabama

FY 2021

Category of Employee	Planner
Man-hours (MH)	25.5
Hourly Rate (HR)	\$47.00
Overhead Rate (OH)	121%
Profit Factor (PF)	15%
Direct Labor Rate (DL)	$HR + (HR \times OH) = DL$ $\$47 + (\$47 \times 121\%) = \$103.87$
Total Direct Labor (TDL)	$MH \times DL = TDL$ $25.5 \times \$103.87 = \$2,648.69$
Total Profit (TP)	$TDL + PF = TP$ $\$2,648.69 \times 15\% = \397.30
Total cost (TC)	$TDL + TP = TC$ $\$2,648.69 + \$397.30 = \$3,045.99$

DBE FIRM

3153 Lexington Road, Montgomery, AL 36106 / (334)546-4717/ FAX (334) 593-7644