



LUCAS

Quote Number: 10155309

Version: 1

Prepared For: FOLEY FIRE DEPT

Attn:

Remit to:

Stryker Medical

P.O. Box 93308

Chicago, IL 60673-3308

Rep:

Jeff Wages

Email:

jeff.wages@stryker.com

Phone Number:

(901) 491-1349

Quote Date: 03/06/2020

Expiration Date: 10/07/2019

Delivery Address

Name: FOLEY FIRE DEPT

Account #: 1331120

Address: 120 W VERBENA AVE

FOLEY

Alabama 36535

End User - Shipping - Billing

Name: FOLEY FIRE DEPT

Account #: 1331120

Address: 120 W VERBENA AVE

FOLEY

Alabama 36535

Bill To Account

Name: STRYKER QUOTE

Account #: 1245721

Address: 3800 E CENTRE AVE

PORTAGE

Michigan 49002-9799

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System INCLUDES HARD SHELL CASE, SLIM BACK PLATE, TWO (2) PATIENT STRAPS, (1) STABILIZATION STRAP, (2) SUCTION CUPS, (1) RECHARGEABLE BATTERY, AND INSTRUCTIONS FOR USE WITH EACH DEVICE.	5	\$13,275.80	\$66,379.00
2.0	11576-000060	LUCAS Desk-Top Battery Charger	3	\$1,012.70	\$3,038.10
3.0	11576-000071	LUCAS External Power Supply	5	\$320.62	\$1,603.10
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	5	\$619.10	\$3,095.50
Equipment Total:					\$74,115.70

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
5.1	78000020	Prevent Plus Batteries (Onsite) for LUCAS 3, v3.1 Chest Compression System INCLUDES HARD SHELL CASE, SLIM BACK PLATE, TWO (2) PATIENT STRAPS, (1) STABILIZATION STRAP, (2) SUCTION CUPS, (1) RECHARGEABLE BATTERY, AND INSTRUCTIONS FOR USE WITH EACH DEVICE.	5	\$4,773.60	\$23,868.00
ProCare Total:					\$23,868.00

Price Totals:

Grand Total: \$97,983.70

Prices: In effect for 60 days.



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Rep:

Jeff Wages

Email:

jeff.wages@stryker.com

Phone Number:

(901) 491-1349

Quote Date: 03/06/2020

Expiration Date: 10/07/2019

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.



Quick Quote 2/26/2020 1:29 PM

Quote Number: 10147332

Remit to: **Stryker Medical**

P.O. Box 93308

Chicago, IL 60673-3308

Version: 1

Prepared For: FOLEY FIRE DEPT

Rep: Jeff Wages

Attn:

Email: jeff.wages@stryker.com

Phone Number: (901) 491-1349

Quote Date: 02/26/2020

Expiration Date: 01/17/2021

Delivery Address

Name: FOLEY FIRE DEPT

Account #: 1331120

Address: 120 W VERBENA AVE

FOLEY

Alabama 36535

End User - Shipping - Billing

Name: FOLEY FIRE DEPT

Account #: 1331120

Address: 120 W VERBENA AVE

FOLEY

Alabama 36535

Bill To Account

Name: STRYKER QUOTE

Account #: 1245721

Address: 3800 E CENTRE AVE

PORTAGE

Michigan 49002-9799

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99425-000025	LIFEPAK 1000 ECG Display w/Carry Case. Incl at N/C: Battery 11141-000156, Carry Case Strap 11425-000012, 2 pr/unit QC REDI-PAK Electrodes 11996-000017, 3 Wire Monitor Cable 11111-000016, Acc Pouch 11111-000016 & LIFEPATCH ECG electrodes 3/pk 11100-000001	10	\$2,705.75	\$27,057.50
2.0	41425-000034	Ship Kit - Literature, LP1000, W RCHG, English	10	\$0.00	\$0.00
Equipment Total:					\$27,057.50

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
3.1	78000027	Protect Plus Batteries (Onsite) for LIFEPAK 1000 ECG Display w/Carry Case. Incl at N/C: Battery 11141-000156, Carry Case Strap 11425-000012, 2 pr/unit QC REDI-PAK Electrodes 11996-000017, 3 Wire Monitor Cable 11111-000016, Acc Pouch 11111-000016 & LIFEPATCH ECG electrodes 3/pk 11100-000001	10	\$408.00	\$4,080.00
ProCare Total:					\$4,080.00

Price Totals:

Grand Total: \$31,137.50

Prices: In effect for 60 days.

Terms: Net 30 Days



Quick Quote 2/26/2020 1:29 PM

Quote Number: 10147332

Version: 1
Prepared For: FOLEY FIRE DEPT
Attn:

Remit to: **Stryker Medical**
P.O. Box 93308
Chicago, IL 60673-3308
Rep: Jeff Wages
Email: jeff.wages@stryker.com
Phone Number: (901) 491-1349

Quote Date: 02/26/2020
Expiration Date: 01/17/2021

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

PENDING APPROVAL

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CR2 oct 20

Quote Number: 10270870

Version: 1

Prepared For: FOLEY FIRE DEPT

Attn:

Remit to: Stryker Medical

P.O. Box 93308

Chicago, IL 60673-3308

Rep: Jeff Wages

Email: jeff.wages@stryker.com

Phone Number: (901) 491-1349

Quote Date: 10/19/2020

Expiration Date: 01/17/2021

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	FOLEY FIRE DEPT	Name:	FOLEY FIRE DEPT	Name:	Stryker Quote
Account #:	1331120	Account #:	1331120	Account #:	
Address:	120 W VERBENA AVE	Address:	120 W VERBENA AVE	Address:	3800 East Centre Avenue
	FOLEY		FOLEY		Portage
	Alabama 36535		Alabama 36535		Michigan 49002

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99512-001435	LIFEPAK CR2 Defibrillator, Semi-Automatic, USB, English, handle, 8 year warranty. Includes 1 PR QUIK-STEP electrodes and 1 battery (4 years each), operating instructions	1	\$1,950.75	\$1,950.75
Equipment Total:					\$1,950.75

Price Totals:

Grand Total:	\$1,950.75
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Prices: In effect for 60 days.

Terms: Net 30 Days

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AUTHORIZED CUSTOMER SIGNATURE

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June 8, 2020

Dear valued customer,

Based on the required regulatory applicability of certain products during the COVID-19 pandemic, please review the following information regarding Stryker's LIFEPAK® CR2 defibrillator and HeartSine® Connected AEDs.

These devices are designed with your organization in mind, ensuring ease of use, durability and advanced CPR technology. AEDs are an important tool to have when treating out-of-hospital sudden cardiac arrests.

Some key benefits of these devices that are applicable to the COVID-19 pandemic include:

- **Remote monitoring capabilities:** Since many organizations are working remotely and not in the facility where their AEDs are deployed, remote monitoring is particularly valuable during the COVID-19 pandemic.
- **Readiness for essential businesses:** Connected AEDs use the power of Wi-Fi® to provide readiness information and complete weekly self-tests for every AED in your fleet.

Please visit strykeremergencycare.com for more information on the LIFEPAK CR2 and HeartSine AEDs.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Walsh".

Chris Walsh
Director of Marketing

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Emergency Care

11811 Willows Rd. NE, Redmond, WA 98052 | Toll free +1 800 442 1142 | stryker.com

June 8, 2020

Dear valued customer,

Based on the required regulatory applicability of certain products during the COVID-19 pandemic, please review the following information regarding Stryker's LUCAS® 3, v3.1 chest compression system.

Providing high-quality, Guideline-consistent chest compressions during a sudden cardiac arrest with minimal interruptions, the LUCAS device is designed to improve CPR quality while prioritizing caregiver and patient safety.

Some key features of the LUCAS 3, v3.1 device that can help with caregiver safety during COVID-19 include:

- Ability to maintain distance from suspected and confirmed COVID-19 patients during CPR
- Reduced number of caregivers needed to administer chest compressions during a code compared to a rotation of caregivers providing manual CPR
- Improved caregiver safety when providing CPR during transport

Additional guidance

The American Heart Association¹, U.S. Department of Defense² and Canadian Cardiovascular Society³ propose a role for mechanical CPR in resuscitation during the COVID-19 outbreak.

In order to reduce the risk of SARS-CoV-2 transmission to caregivers, there are additional factors to consider when providing CPR:

- Manual CPR is a possible transmission route for caregivers because the mouth and nose of the personnel come close to mouth and nose of the patient⁴ (that is valid for any other airborne transmission, such as meningitis)
- During manual CPR, the operator is performing an aerobic activity that increases his/her minute volume and makes it more likely to breathe in aerosol from the patient (patient exhalation of breath including airborne virus)
- During CPR, the patient may be ventilated with an airway device that is not a closed system
- The rotation of operators during manual CPR exposes more people to the disease transmission. When managing suspected and confirmed cases of COVID-19, the number of individual staff members involved in the resuscitation should be kept to a minimum with no or minimal exchange of staff for the duration of the case, if possible.⁵

Please visit [strykeremergencycare.com](https://www.strykeremergencycare.com) for more information on the LUCAS chest compression system.

Sincerely,



Chris Walsh
Director of Marketing

Instructions for use: https://www.lucas-cpr.com/resources/#instructions_for_use

1. Edelson, et al. Interim guidance for basic and advanced life support in adults, children, and neonates with suspected or confirmed COVID-19. *Circulation*. 2020. (Online ahead of printing)
2. Matos RI, et al. DoD COVID-19 practice management guide; clinical management of COVID-19. <https://health.mil/Reference-Center/Technical-Documents/2020/04/14/DoD-COVID-19-Practice-Management-Guide-Version-2>
3. Canadian Cardiovascular Society. Guidance from the CCS COVID-19 rapid response team. https://www.ccs.ca/images/Images_2020/NEW_CCS_RRT_Inhospital_infection_reduction_30Mar.pdf
4. Ling L, et al. COVID-19: A critical care perspective informed by lessons learnt from other viral epidemics. *Anaesth Crit Care Pain Med*. 2020 (Online ahead of printing)
5. Peng WHP, et al. Outbreak of a new coronavirus: what anaesthetists should know. *British Journal of Anaesthesia*. 2020;124(5):497-501.

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Emergency Care

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