



February 24, 2017

Mr. Don Staley

City of Foley

920 East Pride Boulevard,

Foley, AL 36535

Re: Foley Sports Complex – Tournament Fields (Option 2)

Dear Mr. Staley,

Giles Audio Visual Integrations (GAVI) is pleased to provide pricing for the Foley Sports Complex. This proposal is based on a conversation with Don Staley of Foley and Brad Giles of GAVI in February 2017.

GAVI will provide and install the following:

- One (1) Qupac 16 (controller)
- One (1) IPD1200 (Amplifier)
- One (1) Input Plate for ipod/aux input
- One (1) Shure BLXD24/SM58 Wireless set
- Two (2) Shadow 112HC (outdoor speakers)
- One (1) Outdoor rated equipment rack
- One (1) Lift Rental

Installation details:

- GAVI will install Two speakers total. All speakers will be mounted on One (1) pole facing east and west.
- GAVI will install and program the Qupac in a weather proof box provided by GAVI
- GAVI will Install an input plate a controller on the equipment rack for ease of use

Training:

- GAVI will give a 1 hour training session on how to operate the system to the end-user.
- GAVI can be onsite for the first event if necessary.

Installation does NOT include:

- Wire Pathway, Fiber, Electrical. These items are will need to be provided by owner.

The cost to provide the Audio System as described above is \$11,000.00.

The City of Foley may provide a lift and deduct \$1,000.00 bringing the total to \$10,000.00



This Price is contingent on provided conduit and electrical.

The attached terms and conditions are integral and binding to this proposal.

GAVI will require written authorization to begin work. It can be emailed to Bradtgiles@gmail.com

If there are any questions, please do not hesitate to contact me at 251-747-4146.

Sincerely,

Brad Giles - Sales Engineer

Giles Audio Visual Integrations

TERMS AND CONDITIONS OF SALE

Payment Terms

Payment made to:

Giles Audio Visual Integrations

Po Box 1043

Robertsdale, AL 36567

- Payment Terms are NET 7 days after date of invoice with a 7.5% monthly late fee assessed on all delinquent invoices. In the event of returned checks, unpaid balances, etc. additional charges will be assessed according to the limits as set by law
- Giles Audio Visual Integrations accepts the following credit cards for payment: Visa and MasterCard. A 3.5% service fee will be added to all credit card purchases.
- The quoted price is valid for two (2) days and includes standard ground freight and delivery charges.
- Sales Tax is not included. If customer is not tax exempt there will be a 9% tax on all equipment.
- Deliveries are subject to our suppliers' terms. GAVI assumes no liability for delays caused by conditions beyond its control including, but not limited to, strikes, accidents, weather, and shortness of raw materials.
- All materials and equipment included in this proposal will have a restocking fee if returned