

CITY OF FOLEY FISCAL YEAR 2026 BUDGET

OCTOBER 1, 2025 - SEPTEMBER 30, 2026



Foley

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City of Foley
Fiscal Year 2026 Budget
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City of Foley, AL

407 E. Laurel Avenue
Foley, AL 36535

Signature Copy

Resolution: 25-1300-RES

File Number: 25-0441

Enactment Number: 25-1300-RES

A Resolution Adopting Fiscal Year 2026 Budgets

WHEREAS, the Fiscal Year 2026 (FY2026) budget for the General Fund is not a balanced budget and is slated to spend approximately \$24 million of reserves to aggressively address continued above average growth with measures that will ensure quality of life in our city, while maintaining sufficient reserves to weather unforeseen challenges that may arise, and

WHEREAS, budgets for the following City of Foley governmental funds are adopted in their entirety: Fire Ad Valorem, Gas Tax, Court Corrections, Jail Corrections, Foley Sports Tourism Event Center Operations, Foley Sports Tourism Multi-Use Fields Operations, Economic Incentives, Debt Services, and Impact Fee. The budget for the City of Foley Sanitation proprietary fund is also adopted, and

WHEREAS, budgets for funds of the following component units are included in the City's Budget Report: Public Facilities Cooperative District (PFCD), Public Athletic and Sports Facilities Cooperative District (PASFCD), and Public Cultural and Entertainment Facilities Cooperative District (PCEFCD), and

WHEREAS, the budgets are presented in summary form; however, a detailed account by account report is available by request from the Finance Director's Office, and budgets will be presented in the Distinguished Budget Award format at a future Council meeting, and

WHEREAS, the budgets for operational costs in funds where capital projects are scheduled are adopted; however, infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. Project schedules presented with budget documents are for informational and planning purposes only, and

WHEREAS, adoption of these budgets and their supporting documentation represent the Mayor and Management's best estimate of the City's financial condition and needs for FY2026. However, changing conditions may require amendments to the various budgets at any time and there is no guarantee that the Council will vote to approve expenditure of funds on any given project or other area covered by these budgets.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Foley, Alabama, as follows:

SECTION 1: These budgets covering the period October 1, 2025, through September 30, 2026, are adopted as prescribed herein. The summary budget document for each fund and other supporting documentation is attached to and made part of this resolution, and shall be

distributed to the Mayor, Council, and City Directors.

SECTION 2: General Fund budgeted dollars may not be exceeded in the following broad categories:

Personnel; Capital Equipment; Operational Expenses.

a) Directors are expected to operate with the funding appropriated for their department. Should a funding increase be required, a written request is to be submitted to the City Administrator and approved by Council resolution prior to expenditure of funds.

b) Departmental budget dollars may be transferred between accounts within a category upon a Directors written request to the Finance Director/City Treasurer.

c) Departmental budget dollars may be transferred between the three categories of a department only after approval by the City Administrator and action of the City Council.

d) Departmental capital purchases included in, and approved by this budget, are subject to further justification and adoption of resolution by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

SECTION 3: The guidelines established by the City's Procedures for Projects must be followed, and required documentation submitted for approval by Council resolution prior to beginning a capital or infrastructure improvement project.

SECTION 4: New positions have been approved for addition to the City's Pay Classification Plan in this budget; however, in accordance with the City's Personnel System Policy, new positions (beyond those approved in this budget) may be established only with the approval (resolution) of the City Council. Hiring of employees for the filling of vacant positions will continue to be monitored for sufficient justification at the time of request and approval obtained from the Mayor and/or the Mayors designee.

SECTION 5: Pay-for-Performance Merit increases remain at the same percentages as was approved in the previous year and will be administered per the "Policy for Merit Raises for FY26 Budget Year". Effective October 1st, the City's Pay Classification Plan pay scales will be increased by 2% for inflationary adjustments based on CPI data. Employees whose job classification is subject to the Pay Plan will see their salary increased to the new minimum of the pay scale if their current salary falls below the new minimum.

SECTION 6: The City Council previously approved a "GAP Day and Holiday Pay Policy" that approves paid personal days for employees in order to cover gaps surrounding approved City holidays. There are three GAP Days during the year covered by this budget. The Good Friday holiday is being added for FY26. Effective FY2022, all full-time regular and part-time regular employees receive one floating holiday at the beginning of each calendar year.

SECTION 7: In accordance with the Governmental Accounting Standards Board (the GASB) Statement No. 54, Resolution No. 21-1276 adopted the City's most current Fund Balance Policy. Accordingly, the FY2026 budget now being adopted has been analyzed and complies with the policy. The *General Fund Cash Flow and Fund Balance Analysis* presented herein depicts that the minimum fund balance goal will be exceeded by approximately \$10.5 million.

SECTION 8: The attached schedules for *Grants and Contracts for Public Purpose* approves various agreements with outside agencies for the upcoming year by declaring the public

purpose and the money set aside for each organization. A list of additional contracts with outside agencies that provide support services for various City functions, such as economic development, marketing and recreational services, is attached to, and the contracts hereby approved by, this resolution.

SECTION 9: In fiscal year 2024, council adopted Resolution 24-1363 to create a program for public initiatives and community events. The attached schedules for *Public Purpose Awards & Programs* approves various awards and community events by declaring the public purpose and the money set aside for each award and event.

SECTION 10: The attached schedules of *Façade Improvement Incentive Grant Awards*. These grants are approved on a per project basis and do not expire until the project is complete. Finance will roll budget each year for grants that were not completed as of September 30, 2025.

SECTION 11: Mayor and Council will receive regular reports to assist them in ensuring that no departmental level budgets are exceeded without permission. The reports will present both summary and detail financial information and will compare the beginning budget and current budget for each department with an organizational total. The reports will also be provided to Directors and Area Managers who are advised that there is a critical emphasis on not exceeding stated budgets and on the use of best practices in the expenditure of public funds.

SECTION 12: This Resolution shall become effective immediately upon its adoption as required by law.

PASSED, APPROVED AND ADOPTED this 2nd, day of September, 2025.



President Signature

Date

9-2-25

Attest by Assistant City
Clerk

Date

9-02-25

Mayor Signature

Date

9/2/25

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GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished
Budget Presentation
Award

PRESENTED TO

**City of Foley
Alabama**

For the Fiscal Year Beginning

October 01, 2024

Christopher P. Monill

Executive Director

The City of Foley, Alabama
Elected and Appointed Officials
Year Ended September 30, 2025
As of adoption date

ELECTED OFFICIALS

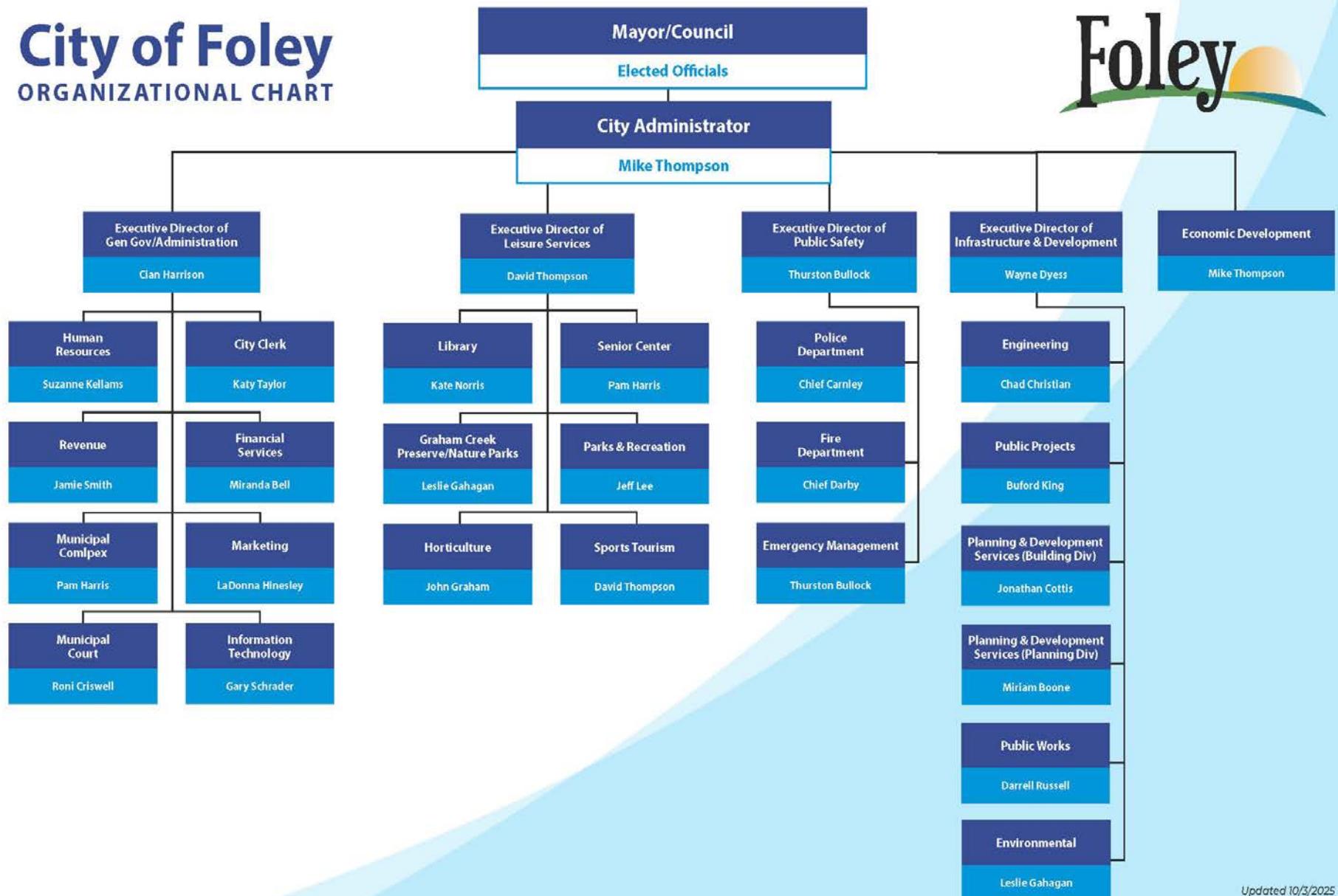
Mayor	Ralph G. Hellmich
Council Member – District 1/Council President	J. Wayne Trawick
Council Member – District 2	Vera Quaites
Council Member – District 3	Richard Dayton
Council Member – District 4	Cecil R. (Rick) Blackwell
Council Member – District 5/Council President Pro Tempore	Charles J. Ebert, III

APPOINTED OFFICIALS

Administrator	Michael Thompson
Executive Director of General Government & Administration	Cian Harrison
Executive Director of Public Safety	Thurston Bullock
Executive Director of Infrastructure & Development	Wayne Dyess
Executive Director of Leisure Service	David Thompson
City Clerk	Kathryn Taylor
Human Resources Director	Suzanne Kellams
Finance Director/Treasurer	Miranda Bell
Fire Chief	Joseph Darby
Police Chief	Kevin Carnley
Planner	Miriam Boone
Engineer	Chad Christian
Municipal Judge	Mike Dasinger
Assistant Municipal Judge	Frank Hollon
City Prosecutor	Warren Harbison

City of Foley

ORGANIZATIONAL CHART



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Community Profile

The City of Foley, Alabama, was founded in 1901 and incorporated in 1915 under the Constitution and laws of the State of Alabama. Foley is located in Baldwin County in the southernmost part of the state, just 8 miles north of the Gulf of Mexico. It currently services an estimated population of 30,797, which grew by 6% from the previous year, and occupies approximately 35 square miles as of September, 2025.

The City operates under a strong council-weak mayor form of government. The council is presided over by a president who is chosen by the council members and also is a voting member of the council. All ordinances and resolutions are subject to the veto power of the mayor although the mayor's veto can be overridden by a two-thirds vote of the council.

The City provides a full range of services including general administration, police and fire protection, building inspections, licenses and permits, emergency preparedness and response, refuse collection, construction and maintenance of highways, streets and related infrastructure, recreational and leisure activities and cultural enrichment.

The information presented below is what was available at the US Census, quick facts for 2023. Updated information is unavailable on the US Census website.

Population Demographics

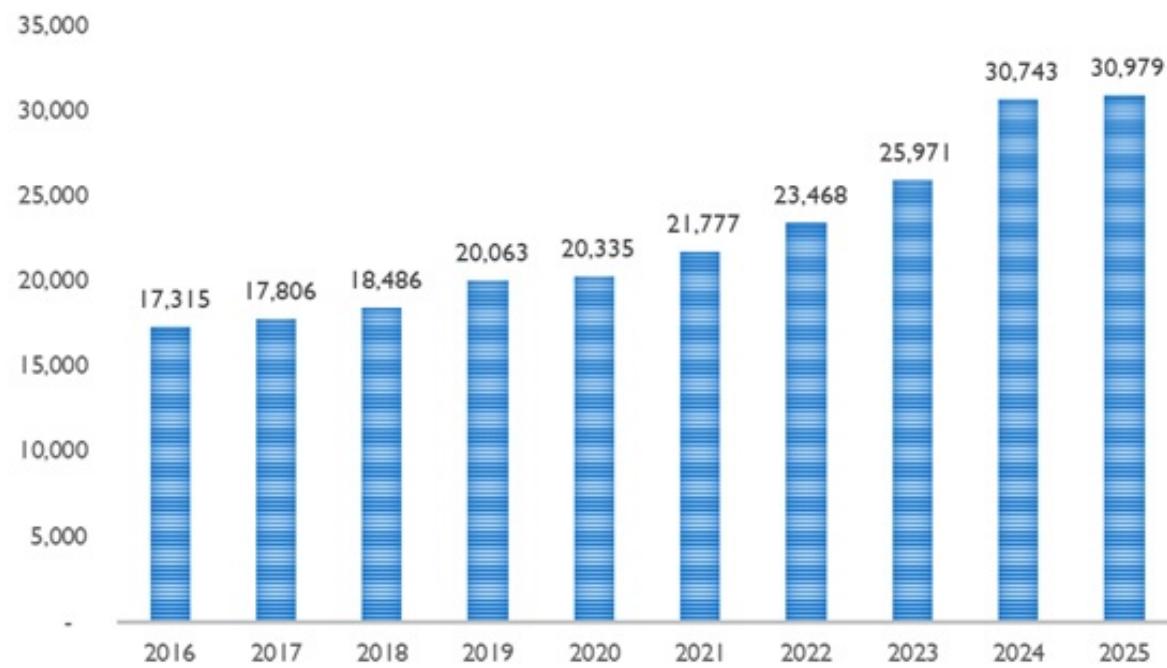
Male	46.0%
Female	54.0%

Under 5 years old	2.60%
5 - 19 years old	14.20%
20 - 54 years old	36.90%
55 - 74 years old	31.10%
75 years and over	15.20%

White alone	75.04%
Black or African American alone	11.64%
Asian alone	1.10%
American Indian alone	0.67%
More than one race	11.56%

The following chart represents the previous 10 years population for the City of Foley. Population estimates for 2016 - 2019 and 2021 - 2026 were generated by the City of Foley's GIS department. Population for 2020 was obtained from the US Census.

POPULATION



Housing Information

Owner occupied housing unit rate	73.2%
Median value of owner occupied housing units	\$ 236,900
Median selected monthly owner cost with a mortgage	\$ 1,294
Median selected monthly owner cost without a mortgage	\$ 425
Median gross rent	\$ 960

Median Household Income	\$ 60,090
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Geographic Information

The information below is provided by City GIS staff.

Land area	33.82 Square miles
Water area	.35 Square miles
Elevation	79 Feet
Average annual rainfall	56 Inches

The summers in Foley are long and hot; the winters are short and cold; and it is wet and partly cloudy year round. The temperatures typically vary from 42°F to 90°F and is rarely below 28°F or above 94°F.

The hot season lasts for 4.1 months, from May 22 to September 26, with an average daily high temperature above 84°F. The hottest month of the year in Foley is July, with an average high of 89°F and low of 74°F.

The cool season lasts for 2.9 months, from December 2 to February 28, with an average daily high temperature below 67°F. The coldest month of the year in Foley is January, with an average low of 43°F and high of 61°F.

Economic Indicators

Unemployment

Foley	Baldwin County	Alabama	U.S. Nation Average
2.3%	2.3%	2.9%	4.3%

- Figures above come from Alabama Department of Labor for September 2025.

Foley Top 10 Ad Valorem Tax Payers

Payer	City Tax	Assessed Value
Coroc/Riviera LLC	76,583.90	15,316,780
Ofal Owner LLC	51,561.10	10,533,980
Foley Holdings LLC	8,341.10	18,030,260
Vulcan Inc	44,347.20	8,869,440
RVF Foley Property LLC	41,512.20	8,302,440
FR Hickory Street LLC	34,624.30	6,924,860
Rohr Inc	32,483.30	6,691,580
Magnolia Landing Owner LLC	32,288.80	6,457,760
Foley Square LLC	29,284.50	5,856,900
RIVI Apartments LCL	24,362.50	4,858,100
Totals	375,388.90	91,842,100

- Figures above come from 2025 abstract provided by the Baldwin County Revenue Commissioner.
- The top 10 Ad Valorem Tax Payers represent 11.70% of the total Ad Valorem Revenue Budgeted in FY 26.

Assets by Department

The charts below show information about City assets for various departments. These assets are necessary to provide City services.

City Buildings	#
Airport	1
City Hall **	1
Civic Center **	1
Planning & Development Services Office	1
Depot Museum	1
Financial Services Office	1
Fire Station	3
Greenhouse	1
IT/Recreation Office	1
Jail ***	1
Library	1
Maintenance Shop	1
Municipal Court ***	1
Parks Office	1
Police Station ***	1
Public Works Office	1
Senior Activity Center	1
Welcome Center	1

Parks	#
Aaronville Ball Park	1
Beulah Heights Park	1
Evans Park (undeveloped)	1
Florence B Mathis Park	1
Foley Dog Park	1
Foley Kids Park	1
Foley Skate Park	1
Foley Sports Tourism Complex	1
Graham Creek Nature Preserve	1
Heritage Park	1
John B Foley Park	1
Max Griffin Park	1
Melvin Roberts Park	1
Mills Community Park	1
Pine Street Park	1
Ralph Shumacher Soccer Park	1
Raymond C. Christensen Sportsplex	1
Savannah Park (undeveloped)	1
Wilbourne Antique Rose Trail	1
Wolf Creek Park	1

** These are all housed in the same building.

*** These are all housed in the same building.

City owned leased/unoccupied buildings	#
Barnes Building	1
Hamburg Building	1
Peteet Building	1
Post Office	1
Snook Youth Club	1
Symbol Health	1



City of Foley Strategic Plan

Delivering local government services is becoming more complex and costly. Effective management requires intentional and continuous planning to optimize resources and make sound long-term investments. Strategic planning fosters an environment where we can address the community's most pressing needs while promoting interdisciplinary collaboration and problem-solving through collective decision-making and investment.

This strategic plan was created through collaboration of residents and city staff members which involved 354 survey responses, 80+ community forum participants, 3 city council engagement sessions, and multiple staff meetings.

This plan is our framework to ensure the city thrives now and in the future. Management will review and adjust the plan on an annual basis, beginning fiscal year 2026. The plan provides:

Clear Vision and Direction

The plan outlines our shared goals and the steps needed to achieve them, ensuring that all efforts are aligned and focused.

Structured Progress and Accountability

The plan includes measurable outcomes and timelines for our goals and objectives. This structured approach allows us to track our progress, making it easier to stay on course and adjust as necessary.

Efficient Resource Allocation

This plan will help us allocate resources more effectively. By understanding our priorities clearly, we can direct our budget, time, and efforts toward specific initiatives. This efficient use of resources will enable us to do more and achieve better results for our residents.

Enhanced Collaboration

This plan promotes collaboration among different departments, community groups, and residents. By working together toward common goals, we foster a sense of unity and shared purpose.

Adaptability and Resilience

In an ever-changing world, it is essential to remain adaptable and resilient. Our plan is a living document, capable of evolving as new challenges and opportunities arise. This flexibility ensures that we are always prepared to meet the needs of our community, no matter what the future holds.

Long-Term Impact

The actions we take today will have lasting effects on our city's future. With a strategic plan, we are making deliberate choices to secure a sustainable future for generations to come.

Transparency and Communication

The plan enhances transparency and communication with our residents. By clearly communicating our goals and progress, we create and encourage ongoing dialogue and engagement with the community, which is vital for Foley's success.

Our plan created a unified city-wide vision and mission based on 6 core values.

Our Vision

Foley's historic charm will be preserved and serve as our foundation as we create exceptional services, facilities, and infrastructure, through a forward-thinking leadership mindset, for our diverse community.

The Mission

The City of Foley is dedicated to serving our residents and visitors with integrity by providing innovative and fiscally responsible services that promote safety, friendliness, and stability, while helping to ensure a thriving community for all.

Core Values:

Integrity: We are unwavering in our commitment to honesty and transparency, working to do the right thing as we foster trust with our community.

Service: We take pride in being highly responsive to our community, dependably and compassionately meeting our residents' needs quickly and effectively.

Friendly: We place courtesy, approachability, and inclusivity at the forefront of all of our interactions, knowing that our relationships inside and outside of the organization are what matter.

Well-Prepared: We are committed to providing services that keep our community safe, are proactive in our planning for the future, with a focus on resiliency.

Stewardship: We are steadfast in our commitment to manage our human, financial, and environmental resources efficiently, ensuring future opportunities for our community while preserving and enhancing our small-town atmosphere.

Creativity: We encourage a culture of innovation by creating an environment that supports, values, and rewards new ideas and approaches to meeting our community's needs.

Plan at a Glance!

Our plan represents five key priorities as well as goals and objectives for each priority.



Livable Community

Organizational Excellence



Economic Development



Culture, Arts & Recreation



Community Safety





Livable Community Our Goal	Economic Development Our Goal	Community Safety Our Goal
We will manage and keep pace with our growth with well-thought-out plans and a specific industries that are realistic, easily safe and trusting relationships are regulatory framework that is fair, integrated into existing commercial development areas, and diversify our overall predictable, sustainable, and consistently applied to create and maintain a high-quality built environment.	We will seek and pursue opportunities within specific industries that are realistic, easily safe and trusting relationships are regulatory framework that is fair, integrated into existing commercial development areas, and diversify our overall predictable, sustainable, and consistently applied to create and maintain a high-quality built environment.	We will remain a City where people feel safe and trust relationships are cultivated between public safety officials and the community, while ensuring the City's readiness to respond to emergencies.
Objectives	Objectives	Objectives
Review development plans and regulations for alignment and consistency.	Launch a business recruitment program with location planning and targeted incentives for key sectors (sports tourism, manufacturing, healthcare, aeronautics, retail/hospitality).	Maintain and scale safety initiatives, facilities, and resources to meet population growth.
Develop collaborative stormwater plans to improve water quality and drainage.	Partner with medical programs to develop the medical district and expand workforce opportunities.	Expand community relations programs between residents and police/fire departments.
Create a data-driven process to guide capital and equipment investments.	Identify retail gaps and set priorities to grow a high-quality mix downtown and in key retail areas.	Develop an emergency operations center/safe room and train all staff in NIMS-ICS.
Implement overlay districts to balance growth with preserving community character	Create a master plan for historic downtown with pedestrian upgrades, façade grants, public amenities, and alignment with the Foley Main Street plan.	Partner with Foley High School to create a public safety career program for police/fire.
Plan for climate risk reduction across the community and city operations.	Expand partnerships with Baldwin County Schools to improve educational outcomes in Foley.	Expand the citywide camera system to enhance police capabilities.
Develop a greenway system to connect parks, businesses, and neighborhoods.	Develop library programming partnerships for workforce development and ESL services.	Increase Fire Inspectors to improve safety compliance and reduce risks.
Offer diverse housing options to support growth and maintain quality of life.	Use placemaking strategies to grow small businesses and strengthen community character.	Apply crime prevention through environmental design principles for safer public spaces.
Form a cross-departmental team to coordinate private development planning.	Acquire land for industrial park expansion to boost tax base and job creation.	



Culture, Arts & Recreation Our Goal	Organizational Excellence Our Goal
We will ensure residents and visitors of all ages and abilities are able to access diverse recreational and cultural arts opportunities that provide enjoyment, community connection, and improve the overall wellness of our residents.	We will invest in our people, processes and systems to ensure we continue to provide excellent customer service, remain fiscally responsible, and foster transparency and trust within the community regarding City governance and decision-making.
Objectives	Objectives
Develop a master plan for parks, recreation, and cultural facilities.	Create a place branding and marketing plan for a cohesive Foley identity.
Upgrade, modernize, and maintain park facilities based on the master plan.	Conduct an organizational assessment and long-term staffing plan.
Design and build new cultural/civic facilities (library, senior center, museum).	Invest in technology to streamline processes and boost productivity.
Create programs for communities with unmet needs (special needs, ESL, adult minority).	Develop a recruitment and retention program to attract and keep diverse talent.
Attract and retain quality events to enhance quality of life and economic vitality.	Form an interdepartmental project planning team for better coordination on public projects.
Expand partnerships to strengthen cultural, educational, recreational, and natural offerings.	Maintain multiyear financial plans for operations and capital needs.
Conserve land, restore environments, and protect sensitive habitats.	Complete a space needs and facility condition assessment to guide future improvements.
Promote holistic health and wellness through diverse, inclusive programming.	Promote transparency and accountability to build trust and public satisfaction.

What's Next!

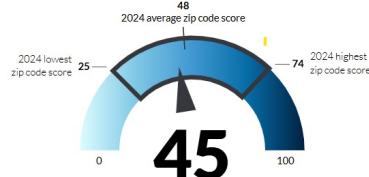
As the City has integrated this plan into its monthly and annual planning processes, management directed all department heads to align their capital projects with specific strategic priorities.

Livable Community

Upcoming improvements

- Resurface of citywide streets. This improves not only the appearance of the city roads but also increases the safety.
- Streetscape improvements on downtown roads. This improvement makes our downtown a more inviting area.
- James Rd extension. This provides an additional north to south corridor improving traffic for residents. This is a joint project with the county and is expected to take 2 to 3 years.
- New Sidewalks. The city has extensively added sidewalks city-wide to improve walkability. This improves accessibility and promotes a healthier lifestyle.
- Major intersection improvements. Design has been under way for improvements to several intersections within the city. This improves safety as well as adds additional throughput. Fiscal year 2026 includes converting the intersection of Michigan Ave and Cedar St to a roundabout.

Preliminary drawing to the right, this is not the final design.



Other focus areas include:

- The City's current AARP Community Livability Index is 45. This indicator is based on multiple indicators such as housing, transportation, engagement and many others. By increasing the access to improved recreational facilities and walking paths, the City strives to increase to 50.
- In 2020, Hurricane Sally tore through the City and reduced the tree canopy throughout. The City is focused on replacing that canopy. The public works department has established a tree crew horticulture department to plant and maintain trees each year. In 2025, 9 trees.

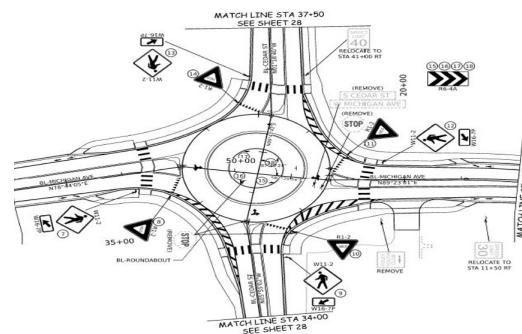
Economic Development

Upcoming improvements

- The City is in negotiations with the hopes of expanding the industrial park, which encourages industrial development within the city. These industrial developments lead to an increase in job opportunities.
- Improvements at our sports tourism facilities. This encourages growth in tourism, which brings visitors to our area that support our local business.

Other focus areas include:

- City Council created a medical overlay district to encourage development of medical services in north Foley. The district will not only help guide growth in this area but also provide the City with more diverse medical services.
- The City Council approved a one time payment to Foley Main Street to fund a Downtown Market Study. This study will provide a snapshot of the retail in downtown and provide a next step planning guide.
- The City partners with local non-profit organizations to provide additional support for residents such as education opportunities, child care, counseling services, etc. Additionally the city has partnered with the local school board to increase resources provided to students.



Community Safety

Upcoming improvements

- Drainage improvements city wide. This is a needed improvement to ensure the safety of residents and their property. The City has several drainage improvements throughout the City.
- Downtown lighting improvements. The city is planning to add lights in several areas downtown to improve the safety of residents and visitors as they experience our downtown.
- 1st responder safe room. The City has received a FEMA HMPG grant to construct a 1st responder safe room to allow a safe staging area for all first responders during a storm. This increases the response time, while keeping staff safe from the event. This building will also provide a training area when not being used for a storm.
Rendering to the right, this is not the final photo.



Other focus areas include:

- The Foley Police Department and Foley Fire Department continue to host public education events to provide the community with open communication and access to life saving information. This is a great opportunity to build relationships between these departments and the residents.
- The police department partnered with Foley High School to establish a program to educate students about job paths within the police department. We are in the second year of this class. Currently, there are four classes being taught: Intro to Public Safety (2 classes), Intro to Criminal Justice, and Forensics. The students who complete three courses will be eligible to take the ACT Workkeys (which provides them one of the many credentials to become a certified police officer). There are approximately 75 students taking courses. The fire department works in conjunction with our Intro to Public Safety class. They come in and teach CPR/First Aid and also provide a week's worth of instruction to familiarize students with their agency and the profession.

Culture, Arts & Recreation

Upcoming improvements

- A new modern library. The new building will act as more than a library. This will serve as a central hub for our citizens to host meetings, attend classes, and utilize a variety of technology resources. **Rendering to the right, this is not the final photo.**
- City-wide park improvements. This city is continuing to improve parks throughout the city by adding restroom facilities, improving lights, updating fencing and more. This creates an updated and modern recreation area for all citizens.
- Expanding Graham Creek Nature Preserve (GCNP). With over 600 acres of land owned by the City of Foley, Graham Creek Nature Preserve is dedicated to the preservation of native plants and wildlife. The City has secured several grants that will allow an expansion.
- An all new aquatic facility. The City has begun the design of an expansive aquatics center downtown. This will provide year round indoor and outdoor use of pools and more.



Other focus areas include:

- The City has been designated as a World War II Heritage City. This distinguished designation is only awarded to one city per state and the City wishes to highlight this designation by designing and constructing a World War II Museum. The City has contracted a professional firm to complete a market assessment.

Organizational Excellence

Upcoming improvements

- A new Police headquarters. This increases the capacity of our dedicated police officers and allows the department to provide excellent services to our residents and visitors.
- The city is completing a new Public Works campus. This allows for growth within the department improving the services that can be provided to our residents. Our public works department maintains our city roads and sidewalks to ensure that the city is clean. This campus will also house our engineering department and sanitation department.

Rendering to the right, this is not the final photo.

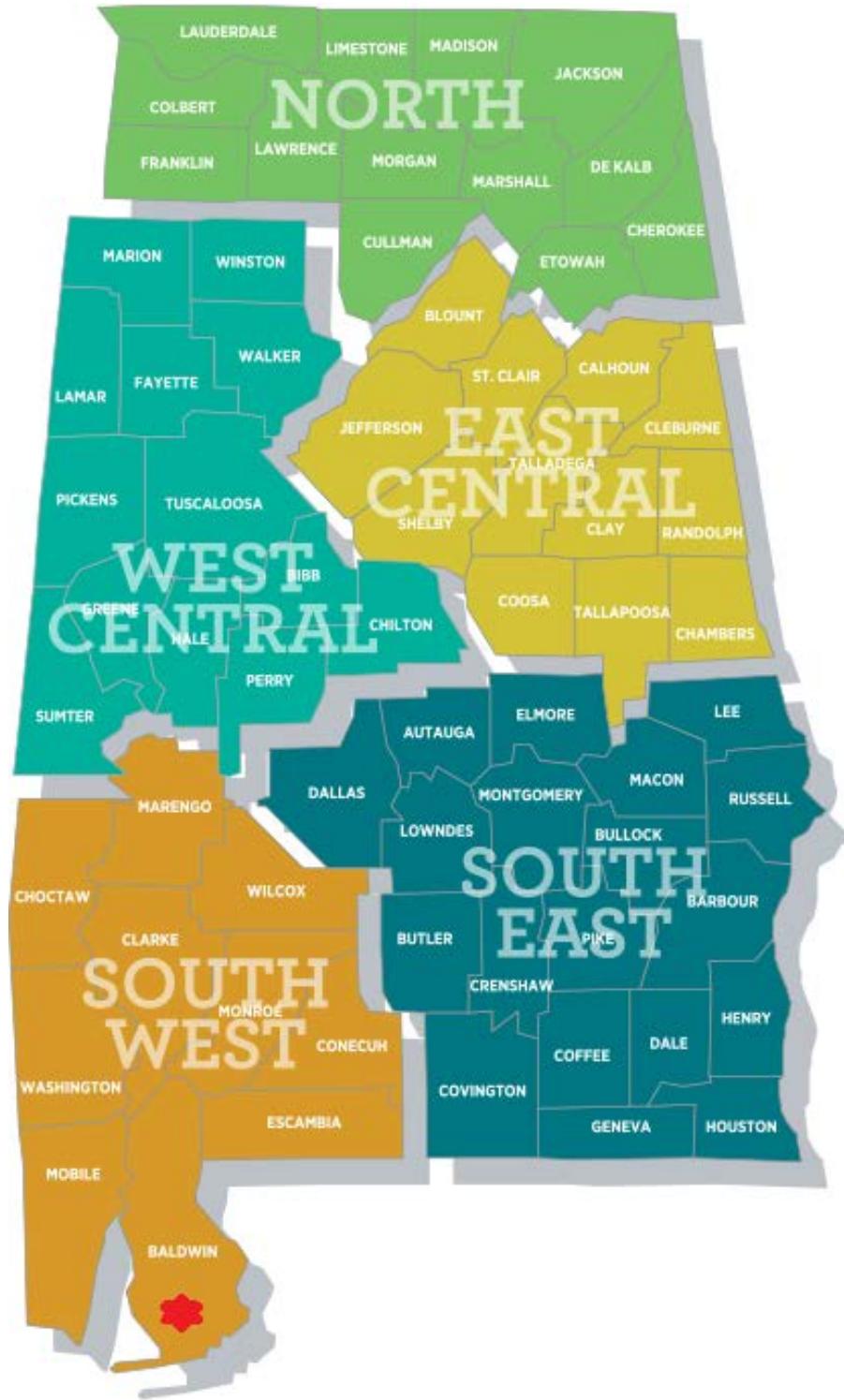


Other focus areas include:

- The finance department, engineering department and public works department meet monthly to discuss upcoming and ongoing projects. These meetings encourage collaboration to ensure less delays for projects.
- The City is developing a pattern book for all city buildings. This will provide clear guidelines to ensure all City buildings are easily identifiable with unified appearance.

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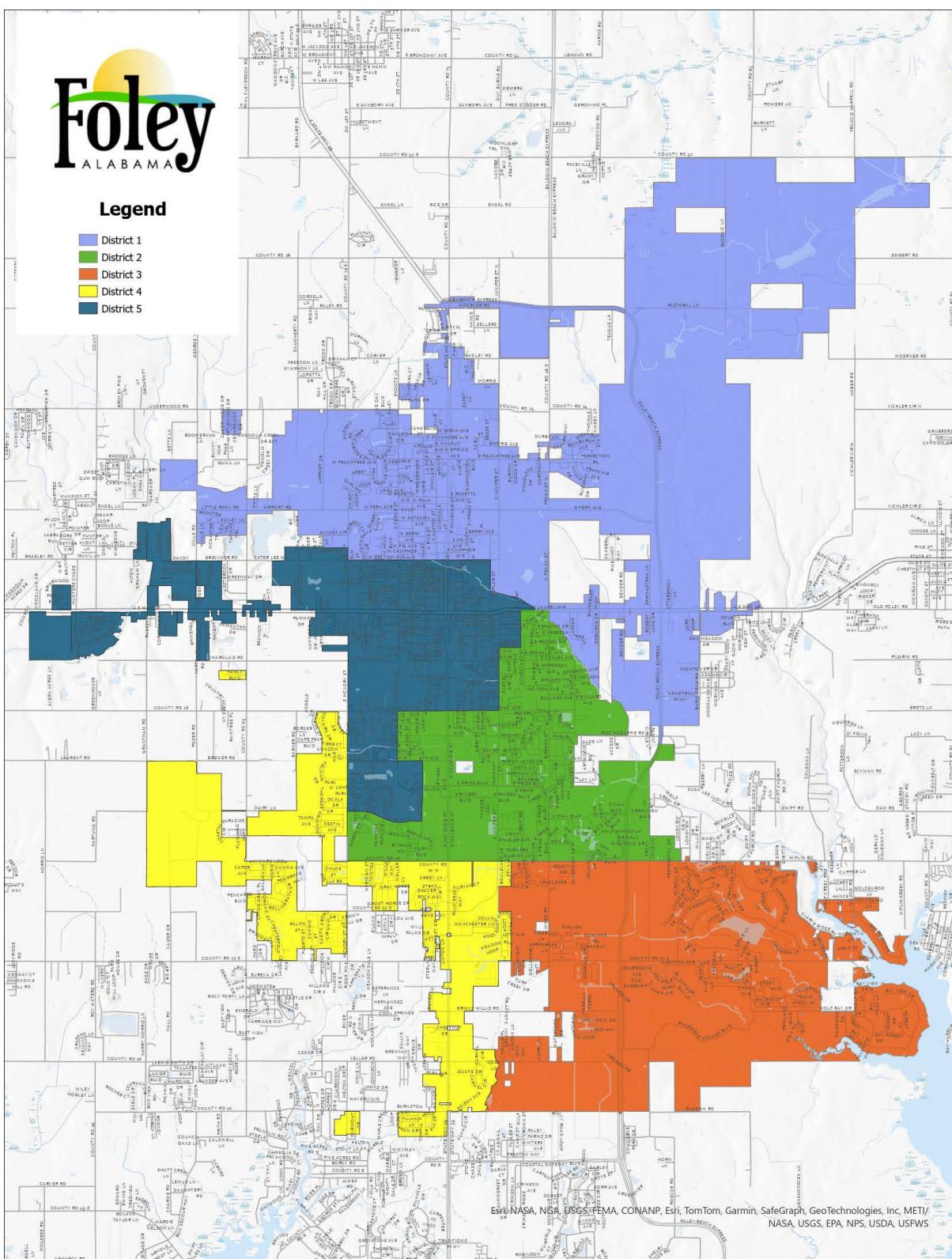
The City of Foley Alabama
City Limits and State Map





Legend

- District 1
- District 2
- District 3
- District 4
- District 5

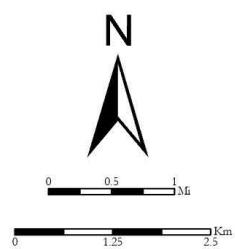


City of Foley

Voter Districts

2025

Coordinate System: NAD 1983 StatePlane Alabama West FIPS 0102 Feet



City Management uses the cash flow below to compare original budget, current budget, projections and the budget for the upcoming year for revenues, expense, transfers in and transfers out. This allows management to view a quick summary of each of these categories as well as projected ending cash for each year.

	FY25 Original Budget	FY25 Current Budget	FY25 Projected Close	Variance Pos.(Neg.)	FY26 Budget	Variances Draft vs Proj
General Fund Cash Flow Analysis						
Unassigned Fund Balance (Cash & receivables net of Liabilities, 10/1/24)	\$ 68,345,210	\$ 68,345,210	\$ 68,345,210	-	\$ 57,114,608	\$ (11,230,602)
Repayment from sanitation start up cost	-	-	400,000		100,000	(300,000)
Adjusted beginning cash	68,345,210	68,345,210	68,745,210		57,214,608	(11,530,602)
Revenues	72,471,665	70,473,908	70,896,426	422,518	71,884,588	988,162
Revenues-One time	-	61,550	83,710	22,160	-	(83,710)
Expenses	(60,005,787)	(63,419,527)	(59,691,070)	3,728,457	(61,248,305)	(1,557,235)
Expenses-One time	-	-	(11,251)	(11,251)	-	11,251
Revenue over/(under) expenses	12,465,878	7,115,931	11,277,815	4,161,884	10,636,283	(641,532)
Transfers in and other financing sources:						
Sale of Assets	50,000	198,933	198,933	-	500,000	301,067
Sale of Industrial Park Land	-	821,285	821,285	-	-	(821,285)
Sale of Railroad Right of Way	-	22,790	22,790	-	-	(22,790)
Trans from gas tax-eligible projects	150,000	150,000	200,000	50,000	260,000	60,000
Trans from Co-op districts (project user fees)	2,665,700	2,665,700	4,093,385	1,427,685	4,088,000	(5,385)
Trans from USDA ReLending Program	6,177,258	12,014,062	12,313,355	299,293	-	(12,313,355)
Total transfers in and other financing sources	9,042,958	15,872,770	17,649,748	1,776,978	4,848,000	(12,801,748)
Transfers to debt service funds						
Trans to 2013 QECB fund	(191,215)	(191,215)	(193,388)	(2,173)	(200,000)	(6,612)
Trans to 2015 Warrant fund	(226,625)	(226,625)	(215,867)	10,758	-	215,867
Trans to 2019 Warrant fund	(116,417)	(116,417)	(116,407)	10	(197,767)	(81,360)
Trans to 2021 A GO	(328,604)	(328,604)	(329,309)	(705)	(328,604)	705
Trans to 2021 B GO	(1,282,548)	(1,282,548)	(1,282,548)	-	(1,283,807)	(1,259)
Trans to PFCD Debt Service	(1,559,000)	(1,559,000)	(1,559,000)	-	(1,562,700)	(3,700)
Trans to PASFCD Debt Service	(252,163)	(252,163)	(252,163)	-	(479,238)	(227,075)
Trans to PCEFCD Debt Service	(551,010)	(551,010)	(551,010)	-	(550,593)	417
Trans to USDA ReLending Program	(1,264,286)	(1,264,286)	(1,264,286)	-	(1,264,286)	-
Total Transfers to debt service funds	(5,771,868)	(5,771,868)	(5,763,978)	7,890	(5,866,995)	(103,017)
Revenues & Transfers in over (under) expenses & debt service	15,736,968	17,216,833	23,163,585	5,946,752	9,617,288	(13,546,297)

	FY25 Original Budget	FY25 Current Budget	FY25 Projected Close	Variance Pos.(Neg.)	FY26 Budget	Variances Draft vs Proj
Transfer to other funds						
Trans to Fire Advalorem Fund	-	-	-	-	(720,000)	(720,000)
Trans to PFCD-operations	(8,900)	(8,900)	(8,700)	200	(8,900)	(200)
Trans to FST-event center operations	(390,500)	(390,500)	(365,391)	25,109	(368,645)	(3,254)
Trans to PASFCD-operations	(1,600)	(1,600)	(1,564)	36	(1,700)	(136)
Trans to FST-multi-use fields operations	(403,000)	(403,000)	(400,759)	2,241	(471,590)	(70,831)
Trans to PCEFCD-operations	(1,700)	(1,700)	(1,548)	152	(1,700)	(152)
Trans to Capital projects fund	(45,772,584)	(42,549,159)	(34,016,225)	8,532,934	(32,272,850)	1,743,375
Total Transfers to other funds	(46,578,284)	(43,354,859)	(34,794,187)	8,560,672	(33,845,385)	948,802
Total Transfers out	(52,350,152)	(49,126,727)	(40,558,165)	8,568,562	(39,712,380)	845,785
General Fund operations net of transfers	(30,841,316)	(26,138,026)	(11,630,602)	14,507,424	(24,228,097)	(12,597,495)
Total Projected ending Unrestricted Cash Balance	\$ 37,503,894	\$ 42,207,184	\$ 57,114,608	\$ 14,907,424	\$ 32,986,511	\$ (24,128,097)

Undesignated Fund Balance Goal

	FY 25 OB	FY 26 OB
Budgeted Operational Expenses	\$ 60,005,787	\$ 61,248,305
Debt Service Expense	5,771,868	5,866,995
Less PUF Grants, offset by transfers in	(4,878,350)	(2,940,050)
Total expenditures used in calculation	60,899,305	64,175,250
35% of total expenditures equals min. fund balance goal	<u>\$ 21,314,757</u>	<u>\$ 22,461,338</u>
Total Self Insured Budgeted	7,316,807	8,370,460
Total Fund balance included for Self Insured	<u>\$ 2,560,882</u>	<u>\$ 2,929,661</u>

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BUDGET MESSAGE

Date: November 20, 2025

To: The Honorable Councilmembers and Residents of Foley:

Re: Fiscal Year 2026 Mayor's Budget

I am pleased to present to you the budget for the 2025-2026 Fiscal Year (FY2026). The budget has been prepared using budgetary practices and techniques recommended by the Governmental Accounting Standards Board (GASB). Within the framework and policies established by the GASB and the City of Foley, detailed requests from each of the City departments were analyzed and incorporated into the budget document. The intent of the budget document is to provide a clear picture of the financial condition of the city and the planning needed to properly manage our financial resources for the coming year as well as the years to come.

The City has fully integrated its Strategic Plan into both our budgeting process and daily operations to ensure that every decision advances our community's long-term goals. Departments align their annual budgets, capital projects, and operational priorities directly with the plan's five focus areas: a livable community, economic development, community safety, culture, arts and recreation, and organizational excellence. By using the Strategic Plan as a framework for resource allocation and day-to-day management, the City ensures accountability, strengthens collaboration across departments, and maintains a clear, consistent focus on delivering high-quality services that support our community's vision for the future.

I'd like to begin by examining certain factors for the current fiscal year. Fiscal year 2025 began the year with a healthy unassigned fund balance of \$68 million. We are projecting to use \$11 million of our fund balance to complete some capital projects, which will leave the city with an approximate ending fund balance of \$57 million.

For FY2026, I again propose a budget that utilizes some of those excess dollars to accelerate various capital projects that are beneficial to the quality of life of citizens and vital to ensure that our infrastructure is adjusted to meet demands during a period of rapid growth.

Here are a few highlights for this budget:

- ◆ Budgets for General Fund revenues of \$71 million and transfers in and other financing sources of \$4.9 million are essentially flat with the FY2025 Amended Budget.
- ◆ General Fund operational expenditures of \$61 million and the required \$39 million of transfers to debt service and other funds totals \$100 million compared to the current FY2025 Amended Budget of \$112 million. It is important to note that FY2025 is obligating \$32 million of surplus funds to be invested in capital projects resulting in an unbalanced budget.

- ◆ The budget anticipates an investment of \$4.9 million in capital equipment across all funds.
- ◆ Compared with last year's originally adopted budget, full time positions are being increased by 10 bringing the total to 438.
- ◆ Presented separately, the Sanitation Business-Type Activity Fund has anticipated revenues of \$4.9 million and planned expenditures of \$3.5 million. There are also plans to acquire \$660 thousand of capital assets.
- ◆ The City is expanding its partnerships with local non-profit organizations to provide enhanced opportunities for our residents. This includes a funding partnership with our local school board to support and grow programs of excellence.
- ◆ Capital projects totaling \$65 million are offset by \$33 million of anticipated grants and other contributions, financing sources, and restricted use funds, resulting in a General Fund transfer requirement of \$32 million. Along with a number of smaller capital projects and those in progress, the budget incorporates the following new major projects:
 - Livable Community
 - Significant sidewalk improvements, intersection improvements and road extensions are planned throughout the city.
 - City-wide drainage improvements
 - Economic Development
 - Land acquisitions to expand the industrial development park
 - Improvements to the sports tourism complex to allow additional events
 - Community Safety
 - Construction of a safe room.
 - Land acquisition and design of additional fire stations
 - Culture, Arts & Recreation
 - Completion of the design and beginning construction of a new aquatics center
 - A commercial kitchen is to be constructed near the City's farmers market and will include a teaching kitchen as well as leased space.
 - Improvements to multiple city parks.
 - Additional GOMESA Grant funds are anticipated for the purchase of additional land to further expand the Graham Creek Nature Preserve.
 - Organization Excellence
 - Completion of the public works complex.
 - Completion of renovations are planned for the old Armory building.
 - The design phase of the renovation of the old library and of the old public works complex.

In addition to funding capital equipment and improvements, this budget reflects our commitment to investing in the personnel needed to meet the significantly increased demand for services and programs driven by our unprecedented growth. Council has graciously continued to fund merit raise which is essential for recruiting and retaining high-quality employees in today's competitive environment. We are fortunate that the strong economy we have worked diligently to build now positions us to meet current needs while also addressing areas where progress slowed during leaner years.

I am deeply grateful for the dedication of our entire city workforce, who consistently deliver high-quality service and remain ready to respond to any challenges that arise. Their commitment, adaptability, and ingenuity strengthen our operations every day and ensure we continue to meet the needs of our growing community. I would also like to thank the City Council for their support and leadership, including our newly elected members who have stepped into their roles with a strong commitment to serving the community. Their ability to stay attentive to current conditions while maintaining a forward-looking perspective is essential to effectively operating the City and sustaining an exceptional community environment for our residents.

Respectfully submitted,



Ralph G. Hellmich
Mayor

Budget Process

Budget Timeline with Calendar

April 10th – Finance distributed budget timeline and instructions for entering budget and projected close the Google Shared drive. All budget worksheets for operational accounts, capital purchase, personnel request and capital projects are on a Google Shared Drive.

May 14th – Capital purchase, capital project, and personnel requests (new positions, overtime, uniforms, etc.) were due. The google sheets were locked so no additional changes could be made.

June 13th – Finance and HR finalized entering operational projected close and budget requests in Incode and Google sheets 10 year plan. Finance delivered first draft of the budget to the City Administrator and the Mayor.

June 16th - June 20th – The Finance Director, Human Resources Director, City Administrator, and Executive Directors met with each department head to discuss the details of each department's budget.

July 18th – Finance and HR produced the second draft of the budget.

August 5th - July 18th – The Mayor, City Administrator, Finance, HR and Executive Directors met with Council individually or in pairs to discuss the overall budget. This year there were 2 meetings with each council. The first the overall budget and the second covered all capital projects and purchases.

July 19th- August 8th – Finance/HR made adjustments requested by Mayor and Council.

August 25th – Finance submitted an agenda item for adoption of the budget.

September 2nd – The FY2026 budget was adopted by Council.

September 15th – Was selected as alternate date for adoption had delays occurred.

October 10th - Information for budget award document due from all departments.

April 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	25	18	19
20	21	22	23	24	25	26
27	28	29	30			

May 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

June 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

July 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

August 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

September 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Budget Preparation/Development

Budget Preparation

The City began in mid-April and was finalized with adoption of the fiscal year 2026 budget by Council on September 2, 2025. The City Administrator, Executive Directors, and Directors met monthly to review the City's progress in achieving its revenue goals and review expenditures to date compared to budget. Projected fiscal year 2025 results predict a decrease in General Fund undesignated fund balance of \$11,630,602 or 17 percent.

Directors were instructed in mid April to begin compiling information for capital purchase, capital project and new personnel requests for the upcoming budget year. All budget and planning documents were updated and maintained on Google shared drive. After directors updated the new personnel request, HR compiled a report that included the monetary effect of each request.

All operating account budget requests were due by mid-June for inclusion in the first draft that was reviewed by the City Administrator, Finance Director, Human Resources Director, and Executive Directors. The Finance Director, Human Resources Director, City Administrator and the Executive Director of General Government and Administration held individual meetings with each director and their executive director to review budget request and collaborate on budget process. These meetings allowed a better understanding of the request from each department and provided an opportunity to clear up pending questions. In mid July, a second draft of the budget was prepared and the Mayor and the City Administrator met with each Council Member for further discussion and input. After all reviews were completed, a final budget was prepared and presented by the Mayor to the Council for adoption.

Basis of Budgeting

Governmental funds are reported using a current financial resources measurement focus and are budgeted and accounted for using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered susceptible to accrual and are recognized as revenue of the current fiscal period. Only the portion of special assessments collectible within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the government. The basis of budgeting is the same as reported in the entity's audited financial statements with the exceptions of depreciation which is not budgeted but recognized when audited, and encumbrances which are recorded during the year and closed out prior to year-end.

Budgetary control

All departments are required to be under or at budget for each of the following categories; personnel, capital equipment, and the sum of all remaining operational expenditures.

Capital projects budgeting

The city maintains a capital plan using a multi-year planning document. This document is presented with the annual budget; however, only the remaining budgets for projects approved and in-progress are carried forward to the new fiscal year, and new capital projects may not commence until the City Council appropriates funding by formal action.

Capital purchase budgeting

The budgets for all capital purchases are included in the annual budget and the funds are appropriated; however, these purchases are subject to further justification and approval by Council prior to starting the requisition.

Budget Development Guidelines

The City's fiscal year runs from October 1 through September 30. This document is prepared for the year October 1, 2025, through September 30, 2026, thereby being the Fiscal Year 2026 Budget. The City's annual budget process provides a financial plan for the upcoming year. Throughout this process, future year projections are reviewed to proactively adjust spending trends which creates the ability to actively manage future year appropriations.

Budget Objective

The following budget objectives are established for the different types of funds the City uses:

- **General Fund** – The annual budget for the General Fund shall provide for general governmental operations of the City and maintain working capital necessary for the City's financial health and stability.
- **Special Revenue Funds** - The City adopts annual budgets for each special revenue fund that demonstrates any legally restricted revenue sources are used consistently with the applicable laws or regulations.
- **Capital Projects Funds** – The City only adopts budgets for operational cost in these funds. Infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. These projects are maintained using a planning document that is included in the budget report.
- **Debt Service Funds** – The City adopts annual budgets for its debt service funds to ensure funding is available to meet all annual debt service requirements.
- **Enterprise Funds** - The City adopts annual budgets for operational cost in these funds.

Balanced Budget

The City defines a balanced budget in the general fund when the total revenues and transfers received are equal to or greater than the total expense and the transfers to other funds to support operations, capital projects and fund debt service, net of eligible restricted/assigned cash uses.

The fiscal year 2026 budget proposed using excess dollars from previous years to accelerate various capital projects.

Budget Adjustments

The budget is a dynamic rather than static plan that requires adjustments by formal budget amendments as circumstances change. The City Council must approve all increases in total departmental appropriations, increases in the personnel services budgets, and increases in the number of authorized positions (full and part-time).

Directors are expected to operate with the funding appropriated for their department(s). However, should a funding increase be required, a written request is to be submitted to the City Administrator and approved by formal action of the Council prior to expenditure of funds. Departmental budget dollars may be transferred between accounts within a category upon a Director's written request to the Finance Director/City Treasurer. Departmental capital purchases included in, and approved by this budget, are subject to further justification and formal approval by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

Financial Policies

Overview

The City continues to expand and management believes it is important to have sound financial policies and procedures that act as guidelines for providing high quality services to our citizens. Policies are modified when necessary due to changes in procedures, laws or accounting standards.

Cash Flow

For analysis and internal management purposes, the City prepares an annual cash flow analysis in conjunction with the Operating Budget. The purpose of this document is to ensure that cash will be available to pay budgeted costs on a timely basis. This cash flow is closely monitored by the finance department throughout the year.

Capital Project Plan

The City maintains a ten-year capital project plan which is updated annually. This plan assists in the planning, acquisition and financing of capital projects. A capital project is generally defined as an expenditure that has an expected useful life of more than 5 years with an estimated total cost of \$15 thousand for equipment and \$100 thousand for property or building improvements and infrastructure, or an improvement/addition to an existing capital asset. Examples include building/infrastructure construction, park improvements, streetscapes, street construction and improvements.

Capital projects are budgeted through appropriations when funding request are submitted to Council.

- **Capital Project Budget Preparation**

Each Director, the Mayor and City Council Members submit projects to be added to the plan, indicating which year of the plan the project is desired to occur. Should the cash flow analysis not support all projects requested in the current budget year, the City Administrator will work with Directors and Officials to distribute projects in the remaining years of the capital projects plan. This plan will provide a method of tracking and planning for future needs of the City.

- **Capital Project Budget Appropriations/Amendments**

Project owners must submit to Mayor and Council a request to begin a project prior to expending funds or awarding contracts. If the project is approved to move forward, an appropriation of funds is made by Resolution of the Council. The finance division staff reviews Resolutions and records all budget adjustments in the accounting software. All capital projects that have been approved and funded are recorded on a worksheet that is updated after every council meeting.

- **Capital Project Appropriations at year-end**

The budget balance in capital projects shall carry forward to the subsequent budget period and the project may continue without being taken back to Council. If it is determined by the project owner that the project may go over budget, they must submit another request to Mayor and Council to appropriate the additional funding needed.

Fund Balance Reserve

It is the City's goal to maintain a minimum unrestricted fund balance in the general fund equal to 35 percent of the originally budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500 thousand and expenditures that are offset by transfer in or other financing sources, as a safeguard against financial demands such as major natural disasters or other unforeseen events. The fiscal year 2025 amount subject to the calculation was \$60.9 million resulting in a 35 percent fund balance goal of \$21 million, which includes \$2.5 million for self-insurance.

The projected ending unrestricted fund balance is \$57 million representing 93.79 percent and exceeds the goal by \$36 million.

Post-Issuance Debt Disclosure

The City is committed to providing timely and consistent dissemination of financial information in accordance with the Securities and Exchange Commission's (SEC) Rule 15c2-12 and the City's continuing disclosure requirements. In order to meet all these requirements, the City has implemented a Municipal Securities Post-Issuance Disclosure Policy. This policy established a Disclosure Working Group (DWG), consisting of the City's Finance Director. The DWG is charged with establishing appropriate written policies and procedures and periodic training regarding continuing disclosures to ensure City compliance with all requirements. Additionally, the City

has entered into a Disclosure Dissemination Agent Agreement with Digital Assurance Certification, LLC (DAC). As the City's Disclosure Dissemination Agent, DAC will assist the City with meeting continuing disclosure requirements set forth in bond and other debt indentures.

Debt Management Policy

The City adopted a Debt Management Policy that set parameters for issuing debt and provided guidance to decision makers. Adherence to a debt management policy helps to ensure that the City maintains a sound debt position and that credit quality is protected.

Capital Assets

The City adopted a comprehensive Capital Asset Management Policies and Procedures manual in accordance with Generally Accepted Accounting Principles (GAAP) as they pertain to local governments that also included procedures for tracking Small and Attractive Items (easily lost or theft sensitive). This policy is designed to assist in collecting and maintaining complete and accurate asset information for the preparation of the financial statements. This policy became effective October 1, 2014, increased the capital asset threshold from \$1,000 to \$5 thousand, and established a \$100 thousand threshold for easements. On June 2, 2025, the City Council amended the capital asset policy to increase the thresholds as follows: vehicles and equipment increased to \$15 thousand and all building, property improvements and infrastructure increased to \$100 thousand. Capital assets, which include land, buildings, improvements, machinery and equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the City as those assets with an initial individual cost mentioned above and an estimated useful life more than five years.

Long Term Financial Planning Policy

The City adopted a Long Term Financial Planning Policy (LTFPP) to establish principles to ensure the City's ongoing financial sustainability beyond a single fiscal year budget cycle. The LTFPP includes a ten year financial plan that contains conservative revenue forecasting, as well as operational expenditures and capital investments that continue to efficiently and effectively serve the citizens. The plan was developed by analyzing key trends and conditions, such as:

- The affordability of current services, projects and obligations.
- The affordability of anticipated service expansions or investments in new assets.
- Identifying the financial position needed to accomplish the above.
- Identifying possible solutions from a long term perspective.

Input is provided by the directors, but the City Administrator and the Finance Director are responsible for the development of the plan. This plan is updated on a rolling basis and is presented to the City Council during budget planning.

Accounting, Auditing and Financial Reporting Policies

An independent audit of the City's financial records and internal control procedures is performed on an annual basis. The City, while adhering to Generally Accepted Accounting Principles (GAAP), produces an Annual Financial Report (AFR) in accordance with the Governmental Accounting Standards Board (GASB).

The City of Foley Financial Services Department produces a Popular Annual Financial Report (PAFR), which is a user friendly summary of the City's financial operations.

The City of Foley Financial Services Department prepares monthly financial reports for the City to demonstrate the budget status of revenues and expenditures. This report is distributed to the Mayor, City Council, City Administrator and all executive and departmental directors. The City Administrator reviews this report at the monthly directors meeting.

Federal Grant Management Policy

The City adopted a Federal Grant Management Policies and Procedures Manual to ensure federal grant dollars are maximized for the greatest public benefit while maintaining appropriate safeguards to ensure taxpayer funds are not misused.

Investment Policy

The City has an Investment Policy to ensure City funds are invested in a manner that provides maximum security with sufficient liquidity to meet daily cash flow demands, while also providing the highest investment return. This policy is pursuant to Code of Alabama 1975, title 11, Chapter 18, Section 19 and Title 11, Chapter 81, Section 21 and applies to all transactions involving the financial assets and related activities of all municipal funds of the City.

Fund Structure

Fund Structure

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are budgeted and presented on a current financial resource and modified accrual basis of accounting.

Governmental Funds

General Fund is the City's primary operating fund. It accounts for all financial resources of the City except those required to be accounted for in another fund. The General Fund expenses provide services to the City's population and include general government, public safety, highways and streets, sanitation, culture, recreation activities and economic development. Major sources of revenue for the General Fund include property taxes, sales and use taxes, lodging tax, utility tax equivalents and charges for service.

Special Revenue Funds are established to account for the proceeds of specific revenue sources other than special assessments, expendable trusts, or major capital projects that are legally restricted to expenditures for specified purposes. The City's Special Revenue Funds consist of the following:

- Fire AdValorem Fund
- Gas Tax Fund
- Court Corrections Fund
- Jail Corrections Fund
- Impact Fee Fund
- Foley Sports Tourism (FST) Event Center Operations
- Foley Sports Tourism (FST) Multi-Use Fields Operations
- Public Facilities Cooperative District (blended component unit)
- Public Athletic & Sports Facilities Cooperative District (blended component unit)
- Public Cultural & Entertainment Facilities Cooperative District (blended component unit)

Debt Service Funds are established for the purpose of accumulating resources for the payment of interest and principal on long-term general obligation debt. The City's Debt Service Funds consist of the following:

- Qualified Energy Conservation Bond of 2013
- 2019 General Obligation Warrant
- 2021 General Obligation Warrants
- USDA Relending Program Loans

Capital Projects Funds are used to account for financial resources for the acquisition or construction of major capital items. The City's Capital Projects Funds consist of the following:

- Capital Projects Fund (used to account for the majority of the city's capital projects)

Proprietary Fund

Proprietary Funds are used to account for a government's ongoing activities that are similar to those found in the private sector. There are two types of Proprietary Funds; Enterprise and Internal Service Funds.

Enterprise Funds are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. The City has one Enterprise Fund:

- Sanitation Fund. This fund accounts for operations are financed and operated in a manner similar to private industry. The City uses the Sanitation Fund to report operations of residential sanitation and commercial dumpster services.

Internal Service Funds are used to identify and allocate costs of goods and services to other departments. The City currently has no Internal Service Funds.

Fund Types Budgeted by the City

	Appropriated	Major Fund	Minor Fund
General Fund			
General Fund	X	X	
Special Revenue Funds			
Fire AdValorem Tax Fund	X		X
Gas Tax Fund	X		X
Court Corrections Fund	X		X
Jail Corrections Fund	X		X
FST Event Center Operations Fund	X		X
FST Multi-Use Fields Operations Fund	X		X
Impact Fee Fund	X		X
Public Facilities Cooperative District	X		X
Public Athletic & Sports Facilities Cooperative District	X		X
Public Cultural & Entertainment Facilities Cooperative District	X		X
Debt Service Funds			
Energy Conservation Bonds Series 2013	X		X
2019 General Obligation Warrant Fund	X		X
2021 General Obligation Warrants Fund	X		X
USDA Relending Program Loan	X		X
Capital Projects Fund			
Capital Projects Fund			X
Proprietary Fund			
Sanitation Fund	X		X

City of Foley, Alabama Budget
2026 Fund/Department Cross
Reference Table

Department Name	General Fund	Funds													Capital Projects Fund	Debt Service Fund		
		Special Revenue																
		Fire Ad Valorem Tax Fund	Library Fund	Recreational Activities Fund	Gas Tax Fund	Court Corrections Fund	Jail Corrections Fund	FST Event Center Operations Fund	FST Multi - Use Operations Fund	Impact Fee Fund	PFCD	PASFCD	PCEFCD					
Function - General Government																		
General Government	X														X			
Municipal Complex	X																	
Municipal Court	X						X											
IT/GIS	X																	
Maintenance Shop	X																	
Public Works	X																	
Airport	X																	
Function - Public Safety																		
Police	X								X									
Fire	X	X																
Community Development	X																	
Environmental	X																	
Function - Highway & Streets																		
Streets	X											X						
Engineering	X					X												
Function - Sanitation																		
Sanitation	X																	
Function - Culture & Recreation																		
Parks	X																	
Library	X		X															
Recreation	X			X								X						
Sports Tourism	X													X	X			
Horticulture	X																	
Marketing / Welcome Center	X																	
Railroad Depot Museum	X																	
Senior Center	X																	
Beautification	X																	
Nature Parks	X																	
Function - Economic Development																		
Economic Development	X																	
Transfers														X	X			
Appropriations	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X		

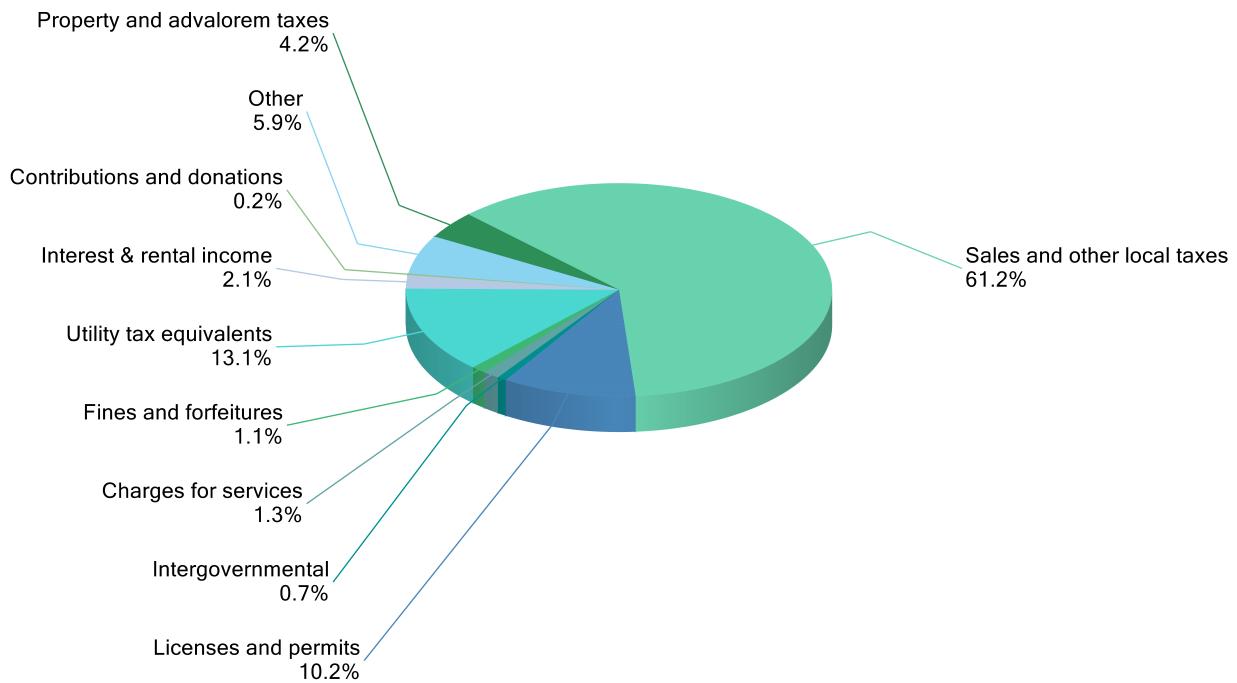
Financial Summaries

City of Foley
City Wide Consolidated Financial Statements

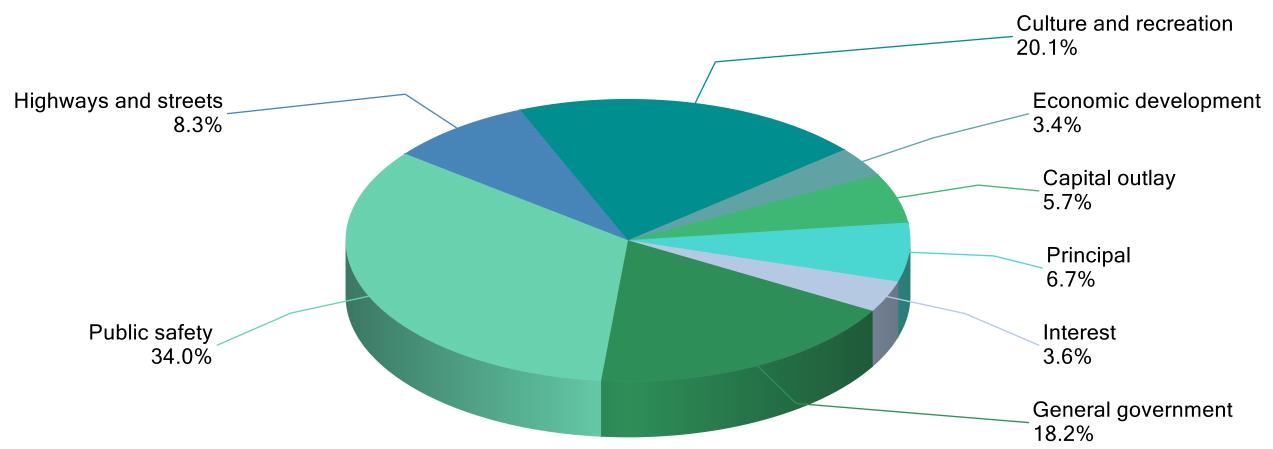
	FY 2023 Actual	FY 2024 Actual	FY 2025 Budgeted	FY 2025 Projections	FY 2026 Budgeted	From FY25 to FY 26	% Change From FY 25 to FY 26
Revenues							
Property and advalorem taxes	\$ 2,763,824	\$ 3,446,472	\$ 3,643,500	\$ 3,706,000	\$ 4,023,540	\$ 317,540	9%
Sales and other local taxes	44,295,497	45,477,378	45,000,080	45,373,426	46,469,510	1,096,084	2
Licenses and permits	8,544,209	11,929,728	7,893,570	7,177,100	7,321,600	144,500	2
Intergovernmental	1,768,774	5,718,108	26,973,732	7,091,377	735,608	(6,355,769)	-90
Charges for services	861,555	876,347	872,825	903,078	907,710	4,632	1
Fines and forfeitures	687,769	953,430	1,121,732	837,592	1,127,697	290,105	35
Utility tax equivalents	9,065,042	9,251,020	10,115,847	9,901,840	10,132,577	230,737	2
Interest & rental income	2,040,916	3,037,804	3,202,143	3,593,427	2,780,813	(812,614)	-23
Contributions and donations	140,488	236,885	175,943	161,083	142,810	(18,273)	-11
Other	5,134,648	4,264,202	4,445,953	4,224,255	4,430,536	206,281	5
Total Revenues	75,302,722	85,191,374	103,445,325	82,969,178	78,072,401	(4,896,777)	-6
Expenditures							
General government	9,612,125	9,940,779	11,297,808	10,193,900	12,047,497	1,853,597	18
Public safety	16,067,692	18,183,505	22,648,008	21,132,542	23,492,296	2,359,754	11
Highways and streets	5,676,677	11,075,608	13,674,824	11,696,542	6,380,208	(5,316,334)	-45
Culture and recreation	9,249,147	11,065,282	14,087,088	13,211,913	13,989,575	777,662	6
Economic development	2,802,443	7,885,215	6,126,680	7,188,809	3,210,610	(3,978,199)	-55
Capital outlay	12,288,548	25,108,985	78,404,926	34,340,553	4,315,550	(30,025,003)	-87
Principal	3,832,979	4,184,550	4,310,174	4,292,436	4,430,379	137,943	3
Interest	2,021,547	2,086,992	2,064,914	1,982,401	1,866,878	(115,523)	-6
Bond issuance cost	49,500	-	-	-	-	-	-
Total Expenditures	61,600,658	89,530,916	152,614,422	104,039,096	69,732,993	(34,306,103)	-33
Excess (deficiency) of revenues over expenditures	13,702,064	(4,339,542)	(49,169,097)	(21,069,918)	8,339,408	29,409,326	-140
Other financing sources (uses)							
Transfers in	19,800,741	37,201,691	63,956,489	57,164,905	44,060,380	(13,104,525)	-23
Transfers out	(19,800,741)	(37,201,691)	(63,956,489)	(57,164,905)	(44,060,380)	13,104,525	-23
Issuance of refunded debt	18,000,000	-	-	-	-	-	-
Lease financing agreements	-	184,249	-	-	-	-	-
SBITA financing agreements	1,422,090	1,314,709	-	-	-	-	-
Sale of capital assets	592,853	167,385	1,043,008	1,043,008	500,000	(543,008)	-52
Total other financing sources (uses)	20,014,943	1,666,343	1,043,008	1,043,008	500,000	(543,008)	-52
Net change in fund balances	33,717,007	(2,673,199)	(48,126,089)	(20,026,910)	8,839,408	28,866,318	-144
Beginning Fund Balance	60,784,072	94,501,079	91,827,880	91,827,880	71,700,970	(20,126,910)	-22
Ending Fund Balance	\$ 94,501,079	\$ 91,827,880	\$ 43,701,791	\$ 71,800,970	\$ 80,540,378	\$ 8,739,408	12%

City of Foley
Graphs - City Wide Budget

2026 Budgeted Revenues - All Funds



2026 Budgeted Expenses - All Funds

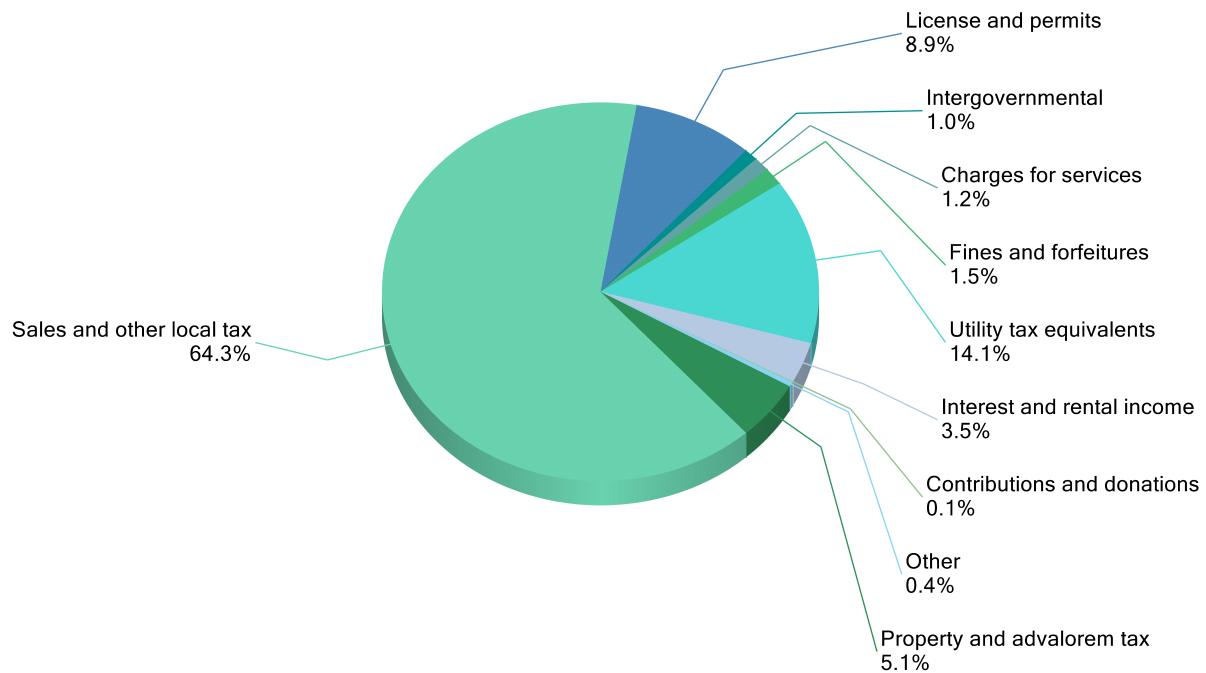


City of Foley
General Fund Financial Statements

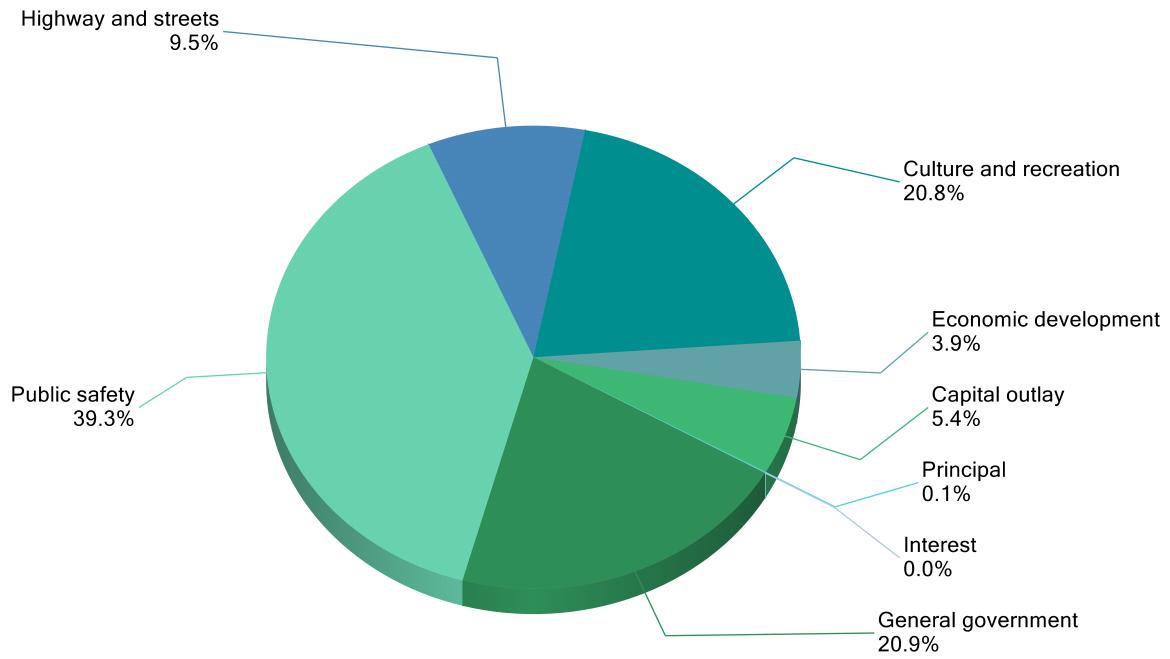
	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projections	FY 2026 Budgeted	Change From FY 25 to FY 26	% Change From FY 25 to FY 26
Revenues							
Property and advalorem taxes	\$ 2,498,686	\$ 3,109,866	\$ 3,293,500	\$ 3,338,000	\$ 3,640,840	\$ 302,840	9%
Sales and other local taxes	44,037,243	45,203,618	44,700,130	45,099,626	46,188,810	1,089,184	2
Licenses and permits	6,621,841	8,007,109	5,593,570	6,377,100	6,421,600	44,500	1
Intergovernmental	869,384	1,403,307	1,331,908	913,714	735,608	(178,106)	-19
Charges for services	443,733	815,749	821,325	855,066	859,410	4,344	1
Fines and forfeitures	594,516	897,367	1,056,619	791,049	1,067,084	276,035	35
Utility tax equivalents	9,065,042	9,251,020	10,115,847	9,901,840	10,132,577	230,737	2
Interest & rental income	1,878,510	2,751,190	3,046,843	3,185,341	2,502,313	(683,028)	-21
Contributions and donations	45,209	122,347	87,943	59,730	40,810	(18,920)	-32
Other	1,162,701	475,659	487,773	458,670	295,536	(163,134)	-36
Total Revenues	67,216,865	72,037,232	70,535,458	70,980,136	71,884,588	904,452	1
Expenditures							
General government	9,530,917	9,824,652	11,222,637	10,126,279	11,972,936	1,846,657	18
Public safety	16,067,692	18,169,315	22,596,975	21,126,542	23,472,296	2,345,754	11
Highways and streets	3,675,641	4,794,048	6,133,973	5,537,889	6,350,208	812,319	15
Culture and recreation	8,018,274	9,872,119	11,883,158	11,604,286	13,007,640	1,403,354	12
Economic development	2,802,443	7,885,215	6,126,680	7,188,809	3,210,610	(3,978,199)	-55
Capital outlay	3,855,208	4,191,079	5,190,440	3,677,122	2,755,550	(921,572)	-25
Principal	404,406	368,555	391,968	374,633	411,097	36,464	10
Interest	51,207	43,461	43,307	66,761	67,968	1,207	2
Total Expenditures	44,405,788	55,148,444	63,589,138	59,702,321	61,248,305	1,545,984	3
Excess (deficiency) of revenues over expenditures	22,811,077	16,888,788	6,946,320	11,277,815	10,636,283	(641,532)	-6
Other financing sources (uses)							
Transfers in	5,026,023	9,171,552	14,829,763	16,606,740	4,348,000	(12,258,740)	-74
Transfers out	(14,774,718)	(28,030,139)	(49,126,727)	(40,558,165)	(39,712,380)	845,785	-2
Lease financing agreements	-	184,249	-	-	-	-	-
SBITA financing agreements	1,422,090	1,314,709	-	-	-	-	-
Sale of capital assets	592,853	167,385	1,043,008	1,043,008	500,000	(543,008)	-52
Total other financing sources (uses)	(7,733,752)	(17,192,244)	(33,253,956)	(22,908,417)	(34,864,380)	(11,955,963)	52
Net change in fund balances	15,077,325	(303,456)	(26,307,636)	(11,630,602)	(24,228,097)	(12,597,495)	108
Beginning Fund Balance	54,541,332	69,618,657	69,315,201	69,315,201	57,684,599	(11,630,602)	-17
Ending Fund Balance	\$ 69,618,657	\$ 69,315,201	\$ 43,007,565	\$ 57,684,599	\$ 33,456,502	\$ (24,228,097)	-42%

City of Foley
Graphs – General Fund Budgets

2026 Budgeted General Fund Revenues



2026 Budgeted General Fund Expenses



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**City of Foley
Non-Major Funds
Financial Statement Summaries**

City of Foley
Special Revenue Funds
Fire AdValorem Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Property and advalorem taxes	\$ 265,138	\$ 336,606	\$ 350,000	\$ 368,000	\$ 382,700	\$ 14,700	4%
Interest and rental income	6,355	13,714	8,000	39,000	25,000	(14,000)	-56%
Total Revenues	271,493	350,320	358,000	407,000	407,700	700	0%
Expenditures							
Public safety	\$ -	\$ 14,190	\$ 51,033	\$ 6,000	\$ 20,000	\$ 14,000	70%
Capital outlay	183,139	599,744	546,031	546,031	1,560,000	1,013,969	65%
Total Expenditures	183,139	613,934	597,064	552,031	1,580,000	1,027,969	65%
Excess (deficiency) of revenues over expenditures	88,354	(263,614)	(239,064)	(145,031)	(1,172,300)	(1,027,269)	88%
Other financing sources (uses)							
Transfers in	\$ -	\$ -	\$ -	\$ -	\$ 720,000	\$ 720,000	100%
Total Other financing sources (uses)	-	-	-	-	720,000	720,000	100%
Net change in fund balances	88,354	(263,614)	(239,064)	(145,031)	(452,300)	(307,269)	68%
Beginning Fund Balance	1,006,104	1,094,458	830,844	830,844	685,813	(145,031)	-21%
Ending Fund Balance	\$ 1,094,458	\$ 830,844	\$ 591,780	\$ 685,813	\$ 233,513	\$ (452,300)	-194%

Note:

There is a major capital purchase in fiscal year 2026, which will reduce the cash and fund balance.

City of Foley
Special Revenue Funds
Library Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Intergovernmental	\$ 32,296	\$ -	\$ -	\$ -	\$ -	-	0%
Charges for services	10,780	-	-	-	-	-	0%
Fines and forfeitures	14,658	-	-	-	-	-	0%
Interest and rental income	186	-	-	-	-	-	0%
Contributions and donations	18,779	-	-	-	-	-	0%
Total Revenues	76,699	-	-	-	-	-	0%
Expenditures							
Culture and recreation	\$ 116,480	\$ -	\$ -	\$ -	\$ -	-	0%
Total Expenditures	116,480	-	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	(39,781)	-	-	-	-	-	0%
Other financing sources (uses)							
Transfers out	\$ -	\$ (34,141)	\$ -	\$ -	\$ -	-	0%
Total Other financing sources (uses)	-	(34,141)	-	-	-	-	0%
Net change in fund balances	(39,781)	(34,141)	-	-	-	-	0%
Beginning Fund Balance	73,922	34,141	-	-	-	-	0%
Ending Fund Balance	\$ 34,141	\$ -	\$ -	\$ -	\$ -	-	0%

Note:

In October 2023, management determined that the activity in this fund no longer met the qualifications to be considered a special revenue fund. The City Council approved closing the fund and all budget and future operations will be absorbed by the general fund.

City of Foley
Special Revenue Funds
Recreational Activities Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Charges for services	\$ 362,570	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Total Revenues	\$ 362,570	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Expenditures							
Culture and recreation	\$ 273,018	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Total Expenditures	\$ 273,018	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Excess (deficiency) of revenues over expenditures	\$ 89,552	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Other financing sources (uses)							
Transfers out	\$ (90,000)	\$ (6,337)	\$ -	\$ -	\$ -	\$ -	0%
Total Other financing sources (uses)	\$ (90,000)	\$ (6,337)	\$ -	\$ -	\$ -	\$ -	0%
Net change in fund balances	(448)	(6,337)	-	-	-	-	0%
Beginning Fund Balance	6,785	6,337	-	-	-	-	0%
Ending Fund Balance	\$ 6,337	\$ -	\$ -	\$ -	\$ -	\$ -	0%

Note:

In October 2023, management determined that the activity in this fund no longer met the qualifications to be considered a special revenue fund. The City Council approved closing the fund and all budget and future operations will be absorbed by the general fund.

City of Foley
Special Revenue Funds
Gas Tax Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Sales and other local taxes	\$ 258,254	\$ 273,760	\$ 299,950	\$ 273,800	\$ 280,700	6,900	2%
Interest and rental income	467	2,906	1,000	3,000	1,000	(2,000)	-200%
Total Revenues	<u>258,721</u>	<u>276,666</u>	<u>300,950</u>	<u>276,800</u>	<u>281,700</u>	<u>4,900</u>	<u>2%</u>
Expenditures							
Highways and streets	\$ 19,111	\$ 29,119	\$ 217,758	\$ 260,000	\$ 30,000	\$ (230,000)	-767%
Total Expenditures	<u>19,111</u>	<u>29,119</u>	<u>217,758</u>	<u>260,000</u>	<u>30,000</u>	<u>(230,000)</u>	<u>-767%</u>
Excess (deficiency) of revenues over expenditures	<u>239,610</u>	<u>247,547</u>	<u>83,192</u>	<u>16,800</u>	<u>251,700</u>	<u>234,900</u>	<u>93%</u>
Other financing sources (uses)							
Transfers out	\$ (240,000)	\$ -	\$ (150,000)	\$ (200,000)	\$ (260,000)	\$ (60,000)	23%
Total Other financing sources (uses)	<u>(240,000)</u>	<u>-</u>	<u>(150,000)</u>	<u>(200,000)</u>	<u>(260,000)</u>	<u>(60,000)</u>	<u>23%</u>
Net change in fund balances	<u>(390)</u>	<u>247,547</u>	<u>(66,808)</u>	<u>(183,200)</u>	<u>(8,300)</u>	<u>174,900</u>	<u>-2107%</u>
Beginning Fund Balance	<u>182,501</u>	<u>182,111</u>	<u>429,658</u>	<u>429,658</u>	<u>246,458</u>	<u>(183,200)</u>	<u>-74%</u>
Ending Fund Balance	<u>\$ 182,111</u>	<u>\$ 429,658</u>	<u>\$ 362,850</u>	<u>\$ 246,458</u>	<u>\$ 238,158</u>	<u>\$ (8,300)</u>	<u>-3%</u>

Note:

Gas Tax Revenues are transferred to the General Fund to offset the cost of eligible projects.

**City of Foley
Special Revenue Funds
Court Corrections Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Fines and forfeitures	\$ 47,157	\$ 33,638	\$ 41,113	\$ 27,543	\$ 41,113	\$ 13,570	33%
Interest and rental income	916	1,372	1,000	3,291	3,000	(291)	-10%
Total Revenues	<u>48,073</u>	<u>35,010</u>	<u>42,113</u>	<u>30,834</u>	<u>44,113</u>	<u>13,279</u>	<u>30%</u>
Expenditures							
General government	\$ 45,895	\$ 48,414	\$ 65,661	\$ 47,617	\$ 65,661	\$ 18,044	27%
Principal	-	-	-	-	-	-	0%
Total Expenditures	<u>45,895</u>	<u>48,414</u>	<u>65,661</u>	<u>47,617</u>	<u>65,661</u>	<u>18,044</u>	<u>27%</u>
Excess (deficiency) of revenues over expenditures	2,178	(13,404)	(23,548)	(16,783)	(21,548)	(4,765)	22%
Net change in fund balances	2,178	(13,404)	(23,548)	(16,783)	(21,548)	(4,765)	22%
Beginning Fund Balance	81,817	83,995	70,591	70,591	53,808	(16,783)	-31%
Ending Fund Balance	<u>\$ 83,995</u>	<u>\$ 70,591</u>	<u>\$ 47,043</u>	<u>\$ 53,808</u>	<u>\$ 32,260</u>	<u>\$ (21,548)</u>	<u>-67%</u>

Note:

There has been an increase in the costs to operate the court and the city is monitoring this fund closer to determine if support from the General Fund is necessary.

City of Foley
Special Revenue Funds
Jail Corrections Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Charges for services	\$ 6,388	\$ 10,965	\$ 10,200	\$ 12,000	\$ 12,000	-	0%
Fines and forfeitures	31,438	22,425	24,000	19,000	19,500	500	3%
Interest and rental income	449	549	300	2,200	2,000	(200)	-10%
Total Revenues	38,275	33,939	34,500	33,200	33,500	300	1%
Expenditures							
Capital outlay	\$ 121,901	\$ -	\$ -	\$ -	\$ -	-	0%
Principal	6,915	6,965	8,240	7,837	-	(7,837)	0%
Interest	1,325	1,275	403	403	-	(403)	0%
Total Expenditures	130,141	8,240	8,643	8,240	-	(8,240)	0%
Excess (deficiency) of revenues over expenditures	(91,866)	25,699	25,857	24,960	33,500	8,540	25%
Net change in fund balances	(91,866)	25,699	25,857	24,960	33,500	8,540	25%
Beginning Fund Balance	106,473	14,607	40,306	40,306	65,266	24,960	38%
Ending Fund Balance	\$ 14,607	\$ 40,306	\$ 66,163	\$ 65,266	\$ 98,766	\$ 33,500	34%

Note:

In fiscal year 2023, the Police Department upgraded the jail control system. This was a large one-time expense and the only budgeted expenditure for fiscal year 2024 and 2025 is the annual lease payment. There are no other planned purchases at this point.

City of Foley
Special Revenue Funds
Foley Sports Tourism – Event Center

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Charges for services	\$ 35,145	\$ 41,038	\$ 32,300	\$ 26,000	\$ 26,000	-	0%
Contributions and donations	37,625	83,092	40,000	64,384	65,000	616	1%
Total Revenues	72,770	124,130	72,300	90,384	91,000	616	1%
Expenditures							
Culture and recreation	\$ 423,227	\$ 411,003	\$ 459,800	\$ 456,775	\$ 459,645	\$ 2,870	1%
Total Expenditures	423,227	411,003	459,800	456,775	459,645	2,870	1%
Excess (deficiency) of revenues over expenditures	(350,457)	(286,873)	(387,500)	(366,391)	(368,645)	(2,254)	1%
Other financing sources (uses)							
Transfers in	\$ 352,158	\$ 286,171	\$ 390,500	\$ 365,391	\$ 368,645	\$ 3,254	1%
Total Other financing sources (uses)	352,158	286,171	390,500	365,391	368,645	3,254	1%
Net change in fund balances	1,701	(702)	3,000	(1,000)	-	1,000	0%
Beginning Fund Balance	100	1,801	1,099	1,099	99	(1,000)	-1010%
Ending Fund Balance	\$ 1,801	\$ 1,099	\$ 4,099	\$ 99	\$ 99	-	0%

City of Foley
Special Revenue Funds
Foley Sports Tourism – Multi-Use Fields

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Charges for services	\$ 2,939	\$ 8,595	\$ 9,000	\$ 10,012	\$ 10,300	288	3%
Contributions and donations	18,875	31,446	18,000	36,969	37,000	31	0%
Total Revenues	21,814	40,041	27,000	46,981	47,300	319	1%
Expenditures							
Culture and recreation	\$ 378,685	\$ 386,167	\$ 429,000	\$ 447,740	\$ 518,890	71,150	14%
Total Expenditures	378,685	386,167	429,000	447,740	518,890	71,150	14%
Excess (deficiency) of revenues over expenditures	(356,871)	(346,126)	(402,000)	(400,759)	(471,590)	(70,831)	15%
Other financing sources (uses)							
Transfers in	\$ 357,953	\$ 345,262	\$ 403,000	\$ 400,759	\$ 471,590	70,831	15%
Total Other financing sources (uses)	357,953	345,262	403,000	400,759	471,590	70,831	15%
Net change in fund balances	1,082	(864)	1,000	-	-	-	0%
Beginning Fund Balance	100	1,182	318	318	318	-	0%
Ending Fund Balance	\$ 1,182	\$ 318	\$ 1,318	\$ 318	\$ 318	-	0%

City of Foley
Special Revenue Funds
Impact Fee Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Licenses and permits	\$ 1,922,368	\$ 3,922,619	\$ 2,300,000	\$ 800,000	\$ 900,000	\$ 100,000	11%
Interest and rental income	11,409	85,408	25,000	250,000	160,000	(90,000)	-56%
Total Revenues	\$ 1,933,777	4,008,027	2,325,000	1,050,000	1,060,000	10,000	1%
Expenditures							
Capital outlay	\$ 238,741	\$ 331,563	\$ 3,726,800	\$ 3,248,025	- \$ (3,248,025)		0%
Total Expenditures	\$ 238,741	331,563	3,726,800	3,248,025	- (3,248,025)		0%
Excess (deficiency) of revenues over expenditures	1,695,036	3,676,464	(1,401,800)	(2,198,025)	1,060,000	3,258,025	307%
Net change in fund balances	1,695,036	3,676,464	(1,401,800)	(2,198,025)	1,060,000	3,258,025	307%
Beginning Fund Balance	1,392,422	3,087,458	6,763,922	6,763,922	4,565,897	(2,198,025)	-48%
Ending Fund Balance	\$ 3,087,458	\$ 6,763,922	\$ 5,362,122	\$ 4,565,897	\$ 5,625,897	\$ 1,060,000	19%

Note:

Ordinance 21-2015 established impact fees which are charged to new developments and used to fund park, recreation, and transportation infrastructure. These fees are maintained in a separate fund because the use is legally restricted according to the ordinance listed above. If revenues increase more than budgeted, this allows the City to expedite the construction of planned parks and transportation additions. The City has multiple projects planned but not budgeted for fiscal year 2026. See page xx for the 10 year planning document.

Public Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 59,965	\$ 107,259	\$ 75,000	\$ 60,000	\$ 50,000	\$ (10,000)	-20%
Other	2,931,146	2,911,302	3,001,000	3,082,285	3,421,000	338,715	10%
Total Revenues	2,991,111	3,018,561	3,076,000	3,142,285	3,471,000	328,715	9%
Expenditures							
General government	\$ 8,265	\$ 57,021	\$ 8,900	\$ 8,700	\$ 8,900	\$ 200	2%
Principal	65,000	1,290,000	1,315,000	1,315,000	1,345,000	30,000	2%
Interest	270,905	269,800	244,000	244,000	217,700	(26,300)	-12%
Total Expenditures	344,170	1,616,821	1,567,900	1,567,700	1,571,600	3,900	0%
Excess (deficiency) of revenues over expenditures	2,646,941	1,401,740	1,508,100	1,574,585	1,899,400	324,815	17%
Other financing sources (uses)							
Transfers in	\$ 418,269	\$ 1,533,659	\$ 1,567,900	\$ 1,567,700	\$ 1,571,600	\$ 3,900	0%
Transfers out	(2,620,573)	(3,403,147)	(1,763,500)	(3,462,285)	(3,421,000)	41,285	-1%
Total Other financing sources (uses)	(2,202,304)	(1,869,488)	(195,600)	(1,894,585)	(1,849,400)	45,185	-2%
Net change in fund balances	444,637	(467,748)	1,312,500	(320,000)	50,000	370,000	740%
Beginning Fund Balance	2,241,701	2,686,338	2,218,590	2,218,590	1,898,590	(320,000)	-17%
Ending Fund Balance	\$ 2,686,338	\$ 2,218,590	\$ 3,531,090	\$ 1,898,590	\$ 1,948,590	\$ 50,000	3%

Note:

The PFCD Board met on August 7, 2025, and passed Resolution # 25-0001-PFCD adopting the fiscal year 2026 budget. This board establishes and collects project user fees. These fees are transferred to the City in accordance with resolutions adopted by the District and the City Council. The City Council establishes agreements with developers to promote economic development. In fiscal year 2023, one of the developers has stopped submitting qualified invoices, so the district is keeping their portion of the fee until they resume submitting invoices. The city expects that the developer will claim these fees during 2026.

Public Athletic & Sports Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 946	\$ 770	\$ 1,000	\$ 2,095	\$ 2,500	405	16%
Other	64,697	71,024	72,200	82,100	107,000	24,900	23%
Total Revenues	65,643	71,794	73,200	84,195	109,500	25,305	23%
Expenditures							
Culture and recreation	\$ 37,923	\$ 1,564	\$ 1,600	\$ 1,564	\$ 1,700	136	8%
Principal	-	-	60,000	60,000	450,000	390,000	87%
Interest	30,413	30,413	30,413	30,413	28,613	(1,800)	-6%
Total Expenditures	68,336	31,977	92,013	91,977	480,313	388,336	81%
Excess (deficiency) of revenues over expenditures	(2,693)	39,817	(18,813)	(7,782)	(370,813)	(363,031)	98%
Other financing sources (uses)							
Transfers in	\$ 45,900	\$ 49,663	\$ 253,762	\$ 253,727	\$ 480,938	227,211	47%
Transfers out	(64,697)	(71,024)	(72,200)	(82,100)	(107,000)	(24,900)	23%
Total Other financing sources (uses)	(18,797)	(21,361)	181,562	171,627	373,938	202,311	54%
Net change in fund balances	(21,490)	18,456	162,749	163,845	3,125	(160,720)	-5143%
Beginning Fund Balance	41,184	19,694	38,150	38,150	201,995	163,845	81%
Ending Fund Balance	\$ 19,694	\$ 38,150	\$ 200,899	\$ 201,995	\$ 205,120	\$ 3,125	2%

Note:

The PASFCD Board met on August 7, 2025, and passed Resolution # 25-0001-PASFCD adopting the fiscal year 2026 budget. The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the amounts owed each year changes and the bi-annual payments are made over the course of a year, the total yearly transfer from the general fund fluctuates.

**Public Cultural & Entertainment Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 9,524	\$ 12,930	\$ 10,000	\$ 13,000	\$ 10,000	\$ (3,000)	-30%
Other	915,118	748,888	830,000	549,000	560,000	11,000	2%
Total Revenues	924,642	761,818	840,000	562,000	570,000	8,000	1%
Expenditures							
Culture and recreation	\$ 1,540	\$ 1,540	\$ 1,700	\$ 1,548	\$ 1,700	152	9%
Principal	365,000	380,000	400,000	400,000	420,000	20,000	5%
Interest	188,260	170,010	151,010	151,010	131,010	(20,000)	-15%
Total Expenditures	554,800	551,550	552,710	552,558	552,710	152	0%
Excess (deficiency) of revenues over expenditures	369,842	210,268	287,290	9,442	17,290	7,848	45%
Other financing sources (uses)							
Transfers in	\$ 546,581	\$ 539,660	\$ 552,710	\$ 552,558	\$ 552,293	\$ (265)	0%
Transfers out	(915,118)	(748,888)	(830,000)	(549,000)	(560,000)	(11,000)	2%
Total Other financing sources (uses)	(368,537)	(209,228)	(277,290)	3,558	(7,707)	(11,265)	146%
Net change in fund balances	1,305	1,040	10,000	13,000	9,583	(3,417)	-36%
Beginning Fund Balance	231,470	232,775	233,815	233,815	246,815	13,000	5%
Ending Fund Balance	\$ 232,775	\$ 233,815	\$ 243,815	\$ 246,815	\$ 256,398	\$ 9,583	4%

Note:

The PCEFCD Board met on August 7, 2025, and passed Resolution # 25-0001-PCEFCD adopting the fiscal year 2026 budget.

**City of Foley
Debt Service Funds
Qualified Energy Conservation Bond of 2013**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 3,299	\$ 4,804	\$ 5,000	\$ 4,500	\$ 4,000	\$ (500)	-13%
Other	60,986	57,329	54,980	52,200	47,000	(5,200)	-11%
Total Revenues	<u>64,285</u>	<u>62,133</u>	<u>59,980</u>	<u>56,700</u>	<u>51,000</u>	<u>(5,700)</u>	<u>-11%</u>
Expenditures							
Principal	\$ 120,000	\$ 160,000	\$ 170,000	\$ 170,000	\$ 175,000	\$ 5,000	3%
Interest	84,268	79,338	78,542	72,575	65,500	(7,075)	-11%
Total Expenditures	<u>204,268</u>	<u>239,338</u>	<u>248,542</u>	<u>242,575</u>	<u>240,500</u>	<u>(2,075)</u>	<u>-1%</u>
Excess (deficiency) of revenues over expenditures	<u>(139,983)</u>	<u>(177,205)</u>	<u>(188,562)</u>	<u>(185,875)</u>	<u>(189,500)</u>	<u>(3,625)</u>	<u>2%</u>
Other financing sources (uses)							
Transfers in	\$ 172,471	\$ 184,914	\$ 191,215	\$ 193,388	\$ 200,000	\$ 6,612	3%
Total Other financing sources (uses)	<u>172,471</u>	<u>184,914</u>	<u>191,215</u>	<u>193,388</u>	<u>200,000</u>	<u>6,612</u>	<u>3%</u>
Net change in fund balances	32,488	7,709	2,653	7,513	10,500	2,987	28%
Beginning Fund Balance	90,286	122,774	130,483	130,483	137,996	7,513	5%
Ending Fund Balance	<u>\$ 122,774</u>	<u>\$ 130,483</u>	<u>\$ 133,136</u>	<u>\$ 137,996</u>	<u>\$ 148,496</u>	<u>\$ 10,500</u>	<u>7%</u>

**City of Foley
Debt Service Funds
2014 Series General Obligation Warrant Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 11,471	\$ 14,294	-	-	-	-	0%
Total Revenues	\$ 11,471	\$ 14,294	-	-	-	-	0%
Expenditures							
Principal	\$ 515,000	\$ 535,000	-	-	-	-	0%
Interest	\$ 52,500	\$ 26,750	-	-	-	-	0%
Total Expenditures	\$ 567,500	\$ 561,750	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	(556,029)	(547,456)	-	-	-	-	0%
Other financing sources (uses)							
Transfers in	\$ 558,355	\$ 355,433	-	-	-	-	0%
Total Other financing sources (uses)	\$ 558,355	\$ 355,433	-	-	-	-	0%
Net change in fund balances	2,326	(192,023)	-	-	-	-	0%
Beginning Fund Balance	189,697	192,023	-	-	-	-	0%
Ending Fund Balance	\$ 192,023	-	-	-	-	-	0%

Note:

The City successfully retired this bond in fiscal year 2024.

**City of Foley
Debt Service Funds
2015 Series General Obligation Warrant Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 8,763	\$ 11,679	\$ 5,000	\$ 6,000	- \$	(6,000)	0%
Total Revenues	8,763	11,679	5,000	6,000	-	(6,000)	0%
Expenditures							
Principal	\$ 390,000	\$ 410,000	\$ 370,000	\$ 370,000	- \$	(370,000)	0%
Interest	58,500	39,000	18,500	18,500	-	(18,500)	0%
Total Expenditures	448,500	449,000	388,500	388,500	-	(388,500)	0%
Excess (deficiency) of revenues over expenditures	(439,737)	(437,321)	(383,500)	(382,500)	-	382,500	0%
Other financing sources (uses)							
Transfers in	\$ 442,377	\$ 412,373	\$ 226,625	\$ 215,867	- \$	(215,867)	0%
Total Other financing sources (uses)	442,377	412,373	226,625	215,867	-	(215,867)	0%
Net change in fund balances	2,640	(24,948)	(156,875)	(166,633)	-	166,633	0%
Beginning Fund Balance	187,348	189,988	165,040	165,040	-	(165,040)	0%
Ending Fund Balance	\$ 189,988	\$ 165,040	\$ 8,165	\$ (1,593)	- \$	1,593	0%

Note:

The City successfully retired this bond in fiscal year 2025.

**City of Foley
Debt Service Funds
2019 Series General Obligation Warrant Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 28,565	\$ 2,631	\$ 2,000	\$ 1,300	\$ 1,000	(300)	-30%
Total Revenues	\$ 28,565	\$ 2,631	\$ 2,000	\$ 1,300	\$ 1,000	(300)	-30%
Expenditures							
Principal	\$ 1,210,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 45,000	\$ (5,000)	-11%
Interest	129,500	69,000	67,000	67,000	65,000	(2,000)	-3%
Total Expenditures	\$ 1,339,500	\$ 119,000	\$ 117,000	\$ 117,000	\$ 110,000	\$ (7,000)	-6%
Excess (deficiency) of revenues over expenditures	(1,310,935)	(116,369)	(115,000)	(115,700)	(109,000)	6,700	-6%
Other financing sources (uses)							
Transfers in	\$ 1,227,875	\$ 96,207	\$ 116,417	\$ 116,407	\$ 197,767	\$ 81,360	41%
Total Other financing sources (uses)	\$ 1,227,875	\$ 96,207	\$ 116,417	\$ 116,407	\$ 197,767	\$ 81,360	41%
Net change in fund balances	(83,060)	(20,162)	1,417	707	88,767	88,060	99%
Beginning Fund Balance	113,349	30,289	10,127	10,127	10,834	707	7%
Ending Fund Balance	\$ 30,289	\$ 10,127	\$ 11,544	\$ 10,834	\$ 99,601	\$ 88,767	89%

**City of Foley
Debt Service Funds
2021 Series General Obligation Warrant Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 14,036	\$ 20,689	\$ 18,000	\$ 20,000	\$ 20,000	-	0%
Total Revenues	\$ 14,036	\$ 20,689	\$ 18,000	\$ 20,000	\$ 20,000	-	0%
Expenditures							
Principal	\$ 335,000	\$ 340,000	\$ 880,000	\$ 880,000	\$ 895,000	\$ 15,000	2%
Interest	742,745	737,689	732,418	732,418	716,072	(16,346)	-2%
Total Expenditures	\$ 1,077,745	\$ 1,077,689	\$ 1,612,418	\$ 1,612,418	\$ 1,611,072	\$ (1,346)	0%
Excess (deficiency) of revenues over expenditures	(1,063,709)	(1,057,000)	(1,594,418)	(1,592,418)	(1,591,072)	1,346	0%
Other financing sources (uses)							
Transfers in	\$ 1,068,430	\$ 1,282,267	\$ 1,611,152	\$ 1,611,857	\$ 1,612,410	\$ 553	0%
Total Other financing sources (uses)	\$ 1,068,430	\$ 1,282,267	\$ 1,611,152	\$ 1,611,857	\$ 1,612,410	\$ 553	0%
Net change in fund balances	4,721	225,267	16,734	19,439	21,338	1,899	9%
Beginning Fund Balance	449,855	454,576	679,843	679,843	699,282	19,439	3%
Ending Fund Balance	\$ 454,576	\$ 679,843	\$ 696,577	\$ 699,282	\$ 720,620	\$ 21,338	3%

Note:

The City makes monthly payments to Regions Trust for the bi-annual debt services.

**City of Foley
Debt Service Funds
USDA Relending Program**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(amended) FY 2025 Budgeted	FY 2025 Projection	FY 2026 Budgeted	Change From FY25 To FY26	% Change From FY25 To FY26
Revenues							
Interest and rental income	\$ 6,055	\$ 7,609	\$ 4,000	\$ 3,700	- \$ (3,700)		0%
Total Revenues	\$ 6,055	\$ 7,609	\$ 4,000	\$ 3,700	- \$ (3,700)		0%
Expenditures							
Principal	\$ 421,658	\$ 644,030	\$ 664,966	\$ 664,966	\$ 689,282	\$ 24,316	4%
Interest	411,924	620,256	699,321	599,321	575,015	(24,306)	-4%
Bond issuance cost	49,500	-	-	-	-	-	0%
Total Expenditures	\$ 883,082	\$ 1,264,286	\$ 1,364,287	\$ 1,264,287	\$ 1,264,297	10	0%
Excess (deficiency) of revenues over expenditures	(877,027)	(1,256,677)	(1,360,287)	(1,260,587)	(1,264,297)	(3,710)	0%
Other financing sources (uses)							
Transfers in	\$ 883,082	\$ 1,264,285	\$ 1,264,286	\$ 1,264,286	\$ 1,264,286	-	0%
Transfers out	(1,095,635)	(4,908,015)	(12,014,062)	(12,313,355)	-	12,313,355	0%
Issuance of refunded debt	18,000,000	-	-	-	-	-	0%
Total Other financing sources (uses)	\$ 17,787,447	\$ (3,643,730)	\$ (10,749,776)	\$ (11,049,069)	\$ 1,264,286	\$ 12,313,355	974%
Net change in fund balances	16,910,420	(4,900,407)	(12,110,063)	(12,309,656)	(11)	12,309,645	-111905864%
Beginning Fund Balance	-	16,910,420	12,010,013	12,010,013	(299,643)	(12,309,656)	4108%
Ending Fund Balance	\$ 16,910,420	\$ 12,010,013	\$ (100,050)	\$ (299,643)	\$ (299,654)	\$ (11)	0%

Note:

The City used all bond funds during FY 2025 to construct the public works and library projects.

**City of Foley
Proprietary Funds
Sanitation Fund**

	(audited) FY 2023 Actual	(audited) FY 2024 Actual	(current) FY 2025 Budgeted	FY 2025 Projections	FY 2026 Budgeted	Change From FY25 to FY26	% Change From FY25 to FY26
Operating revenues							
Charges for service	\$ 3,940,258	\$ 4,269,068	\$ 4,325,000	\$ 4,451,000	\$ 4,956,413	\$ 505,413	11%
Total operating revenues	3,940,258	4,269,068	4,325,000	4,451,000	4,956,413	505,413	11%
Operating expenses							
Salaries and benefits	1,510,601	1,546,303	1,895,150	1,797,165	1,951,610	154,445	9%
Cost of sales and services	649,665	665,211	679,500	698,500	782,000	83,500	12%
Insurance	40,242	54,649	69,000	68,840	95,670	26,830	39%
Utilities	10,426	8,493	12,100	4,500	4,500	-	0%
Maintenance	252,934	261,309	235,500	376,696	255,000	(121,696)	-32%
Miscellaneous	423,636	401,829	494,150	471,350	497,500	26,150	6%
Depreciation	488,771	583,281	670,213	578,000	595,000	17,000	3%
Total Operating expenses	3,376,275	3,521,075	4,055,613	3,995,051	4,181,280	186,229	-16%
Operating income (loss)	563,983	747,993	269,387	455,949	775,133	319,184	70%
Changes in net position	563,983	747,993	269,387	455,949	775,133	319,184	70%
Net position, beginning of year	1,349,561	1,913,544	2,661,537	2,661,537	3,117,486	455,949	17%
Net position, end of year	\$ 1,913,544	\$ 2,661,537	\$ 2,930,924	\$ 3,117,486	\$ 3,892,619	\$ 775,133	233%

Fund Balance

Major Revenues &

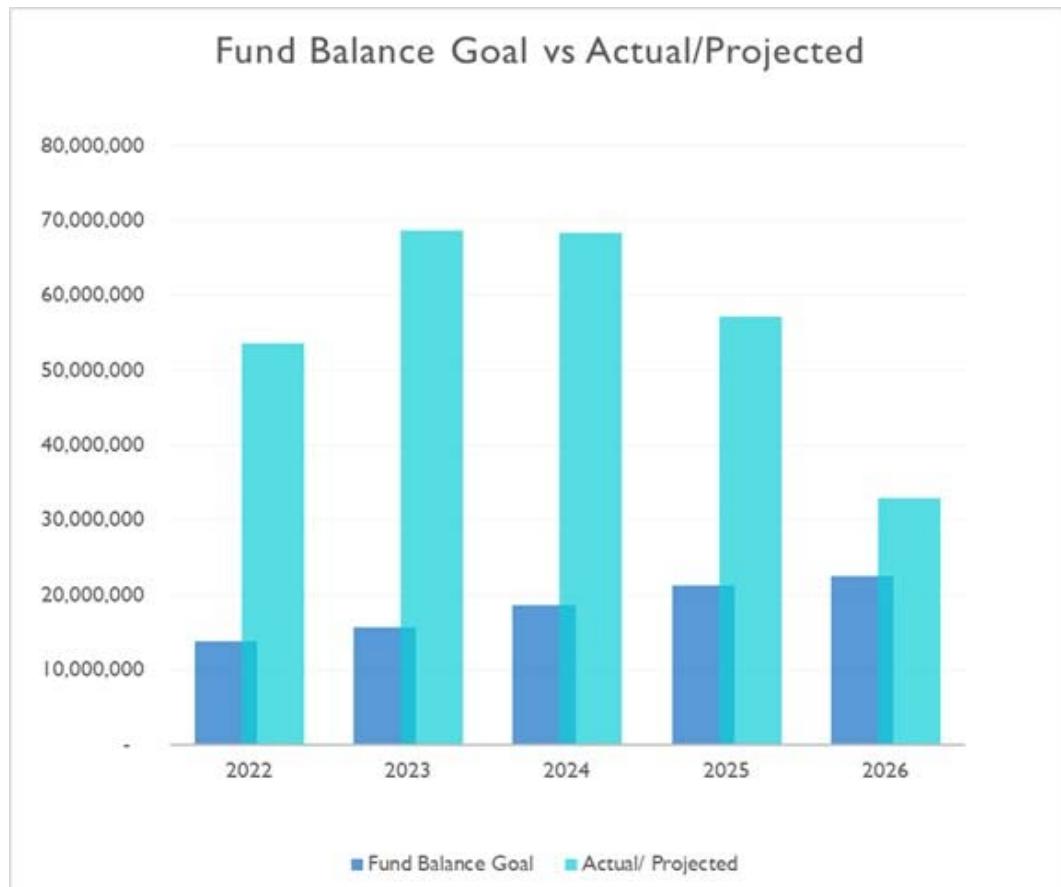
Major Expenses

Fund Balance

The City Council adopted a Minimum Fund Balance Policy for the General Fund as a safeguard against financial demands caused by natural disasters and other unforeseen events. The current policy established a minimum undesignated fund balance goal equal to 35% of the Originally Budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500 thousand and expenditures that are offset by transfers in or other financing sources. Shown below is the fund balance goal and fund balance actuals for fiscal years 2022 through 2024; and the fund balance goal and projected fund balance for 2025 and 2026 for the General Fund.

Fiscal Year	Expenditures*	Fund Balance Goal	Fund Balance Actual/Projected	Amount Exceeded	Fund Balance as % of Expenditures
2022	39,353,735	13,773,807	53,596,624	39,822,817	136.19%
2023	44,895,676	15,713,487	68,680,495	52,967,008	152.98%
2024	53,271,875	18,645,156	68,245,210	49,600,054	128.11%
2025	60,899,305	21,314,757	57,114,608	35,799,851	93.79%
2026	64,175,250	22,461,338	32,986,511	10,525,174	51.40%

* Originally budgeted expenditures and debt service less one time expenditures greater than \$500,000 and expenditures offset by transfers in or other financing sources.



	FY 2025			FY 2026		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
General Fund	\$ 69,315,201	\$ (11,630,602)	\$ 57,684,599	\$ 57,684,599	\$ (24,228,097)	\$ 33,456,502
Special Revenue Funds						
Fire AdValorem Fund	\$ 830,844	\$ (145,031)	\$ 685,813	\$ 685,813	\$ (452,300)	\$ 233,513
Gas Tax Fund	\$ 429,658	\$ (183,200)	\$ 246,458	\$ 246,458	\$ (8,300)	\$ 238,158
Court Corrections Fund	\$ 70,591	\$ (16,783)	\$ 53,808	\$ 53,808	\$ (21,548)	\$ 32,260
Jail Corrections Fund	\$ 40,306	\$ 24,960	\$ 65,266	\$ 65,266	\$ 33,500	\$ 98,766
Foley Sports Tourism Event Center Fund	\$ 1,099	\$ (1,000)	\$ 99	\$ 99	\$ -	\$ 99
Foley Sports Tourism Multi-Use Fields Fund	\$ 318	\$ -	\$ 318	\$ 318	\$ -	\$ 318
Impact Fee Fund	\$ 6,763,922	\$ (2,298,025)	\$ 4,465,897	\$ 4,465,897	\$ 1,060,000	\$ 5,525,897
PFCD	\$ 2,218,590	\$ (320,000)	\$ 1,898,590	\$ 1,898,590	\$ 50,000	\$ 1,948,590
PASFCD	\$ 38,150	\$ 163,845	\$ 201,995	\$ 201,995	\$ 3,125	\$ 205,120
PCEFCD	\$ 233,815	\$ 13,000	\$ 246,815	\$ 246,815	\$ 9,583	\$ 256,398
Total Special Revenue Funds	<u>\$ 10,627,293</u>	<u>\$ (2,762,234)</u>	<u>\$ 7,865,059</u>	<u>\$ 7,865,059</u>	<u>\$ 674,060</u>	<u>\$ 8,539,119</u>
Debt Service Funds						
2013 QEBC Fund	\$ 130,483	\$ 7,513	\$ 137,996	\$ 137,996	\$ 10,500	\$ 148,496
2015 GO Fund	\$ 165,040	\$ (165,040)	\$ -	\$ -	\$ -	\$ -
2019 GO Fund	\$ 10,127	\$ 707	\$ 10,834	\$ 10,834	\$ 88,767	\$ 99,601
2021 GO Fund	\$ 679,843	\$ 19,439	\$ 699,282	\$ 699,282	\$ 21,338	\$ 720,620
USDA Relending Program	\$ 12,010,013	\$ (12,010,045)	\$ (32)	\$ (32)	\$ (11)	\$ (43)
Total Debt Service Funds	<u>\$ 12,995,506</u>	<u>\$ (12,147,426)</u>	<u>\$ 848,080</u>	<u>\$ 848,080</u>	<u>\$ 120,594</u>	<u>\$ 968,674</u>
Totals Governmental Funds	<u><u>\$ 92,938,000</u></u>	<u><u>\$ (26,540,262)</u></u>	<u><u>\$ 66,397,738</u></u>	<u><u>\$ 66,397,738</u></u>	<u><u>\$ (23,433,443)</u></u>	<u><u>\$ 42,964,295</u></u>

	FY 2025			FY 2026		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
Business Type Funds						
Sanitation Fund	\$ 2,661,535	\$ 455,949	\$ 3,117,484	\$ 3,117,484	\$ 775,133	\$ 3,892,617
Total Business Type Fund	<u>\$ 2,661,535</u>	<u>\$ 455,949</u>	<u>\$ 3,117,484</u>	<u>\$ 3,117,484</u>	<u>\$ 775,133</u>	<u>\$ 3,892,617</u>

*The Capital Projects Fund only initially budgets the transfer from the general fund. As a result, that fund is not included in the calculation above.

In fiscal year 2025, total fund balance is projected to decrease by \$26 million (29%). This decrease in fund balance is mostly a result of using excess fund balance to complete several capital projects. The City is planning to use approximately \$32 million of excess reserves in fiscal year 2026 to complete some of the previously planned capital projects and to accelerate some other projects that were planned in future years. These excess funds are being spent in order to address the rapid growth in Foley.

Special Revenue Funds are expected to close fiscal year 2025 with a decrease of \$2.7 million (26%) but expected to see an increase of \$674 thousand (9%) of fund balance in fiscal year 2026. The Impact Fee Fund has the largest projected reduction of approximately \$2.2 million (34%) in fiscal year 2025 but it is projected to see a reduction of approximately \$1 million (24%) in fiscal year 2026 to complete some capital improvements. The use of impact fees are legally restricted for park and recreation expansion and road infrastructure expansion, so there are potentially projects that are not budgeted that could be applied to these funds. The PFCD fund has a projected decrease of \$320 thousand (14%) in fiscal year 2025 and an increase of \$50 thousand (3%) in fiscal year 2026. The PFCD fund has project user fees that will be paid out when eligible invoices are submitted. The Fire AdValorem Fund has a projected decrease of \$145 thousand (17%) in fiscal year 2025 and a projected decrease of \$452 thousand (66%) in fiscal year 2026. These funds must be used on expenses related to the fire department and there is a planned purchase of a ladder truck in fiscal year 2026.

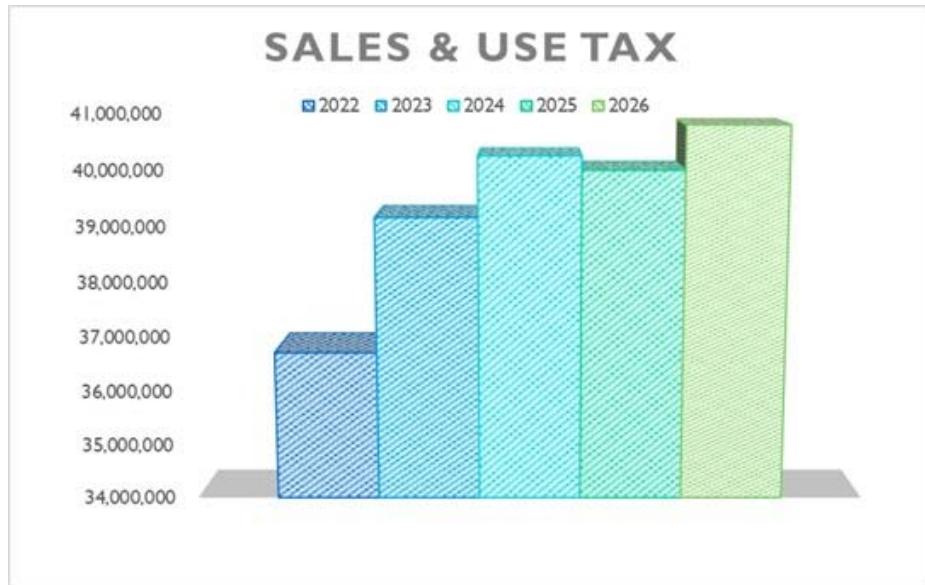
Major Revenue Sources

The following table gives an analysis of General Fund top five revenue sources for two prior audited years, the current year projections and next year's budget.

Revenue Type	2023	% of	2024	% of	2025	% of	2025	% of	2026	% of
	Actual	Actual	Actual	Actual	Budget	Actual	Projected	Actual	Budget	Actual
Sales & use tax	\$ 39,162,504	59%	\$ 39,162,504	57%	\$ 38,600,000	58%	\$ 40,800,000	56%	\$ 42,000,000	58%
Utility tax equivalents	8,716,759	13%	8,716,759	13%	8,977,480	13%	8,883,584	12%	9,150,100	13%
Business license	3,683,012	6%	3,683,012	5%	3,250,000	5%	3,550,000	5%	3,900,000	5%
Property tax	2,111,070	3%	2,111,070	3%	2,300,000	3%	2,684,945	4%	2,800,000	4%
Lodging tax	2,129,177	3%	2,129,177	3%	2,018,000	3%	2,074,000	3%	2,115,500	3%
Building permits	\$ 2,402,079	4%	\$ 2,402,079	3%	\$ 2,000,000	3%	\$ 4,000,000	6%	\$ 3,100,000	4%
Subtotal	\$ 58,204,601	87%	\$ 58,204,601	84%	\$ 57,145,480	85%	\$ 61,992,529	86%	\$ 63,065,600	87%

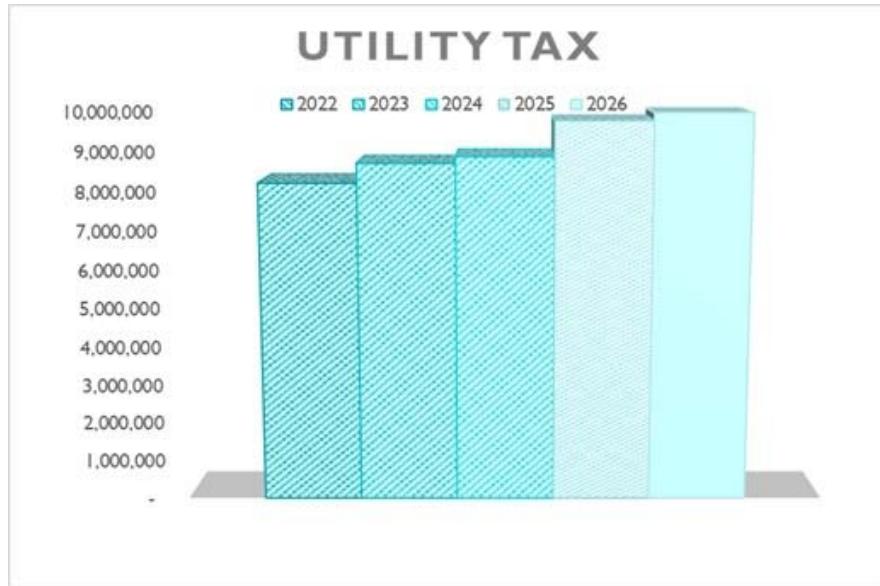
Sales & Use Tax

The sales taxes rate within the City is 10%, with a distribution of 3% City, 3% County and 4% State and with the highest collections occurring in the spring and summer months. The City is projecting fiscal year 2025 to be a 1% decrease as a result in a driving patter through the city. The City is budgeting fiscal year 2026 to increase by 2% as a result of several new stores opening during the year.



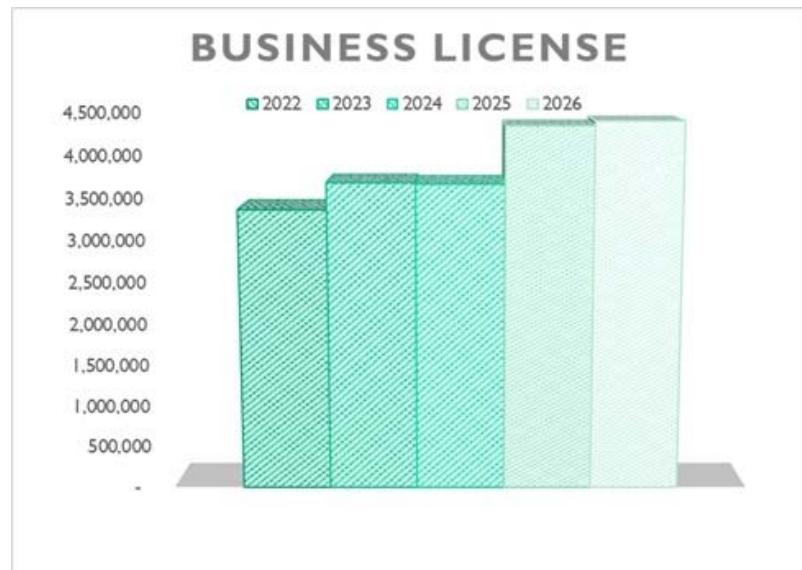
Utility Tax Equivalents

The City receives monthly tax equivalent payments from the Utilities Board of the City of Foley which are based on the retained earnings of the Board. The annual tax equivalent rate for the years presented below is 4.25%. The Utilities Board operates on a June 30 year end and provides the City the estimate in August or September for the upcoming year after completion of their annual audit. The average annual increase is 3%.



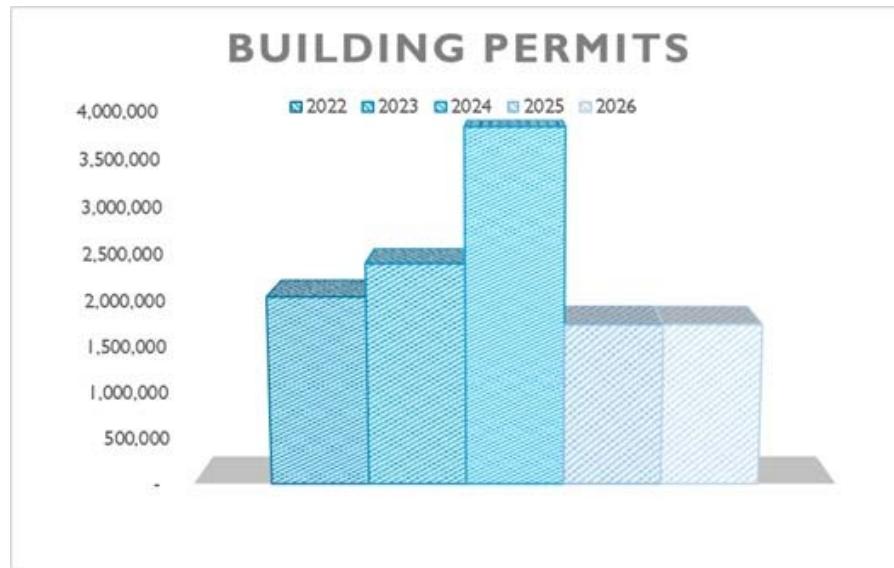
Business License

Business Licenses are renewable in January and vary depending on the business type and gross receipts. The City is experiencing a 20% increase in Business License revenue in 2025, and is conservatively budgeting a small increase for 2026. The contractors have to purchase license for each calendar year they are working in our area and the cost of the license is based on the businesses gross receipts from the previous year.



Building Permits

Ordinance 20-2005 adopted the 2018 International Building (ICC) Codes and established the current building permit fee schedule. Building permits are required for most construction or remodeling projects within the City and are a good growth indicator. The city experienced an unprecedented year in 2024 as a result of increased construction city wide. During 2025, building slowed down as a result of the economy and the issuance of permits leveled back out to normal collections.



Property Tax

Property tax projections are based on the assessed value of all property in the city as determined by the Baldwin County Revenue Commissioner. The bulk of this tax is collected in December and January. The City is projecting a slight increase in Property Tax as a result in increased construction in the previous years and increased home values.



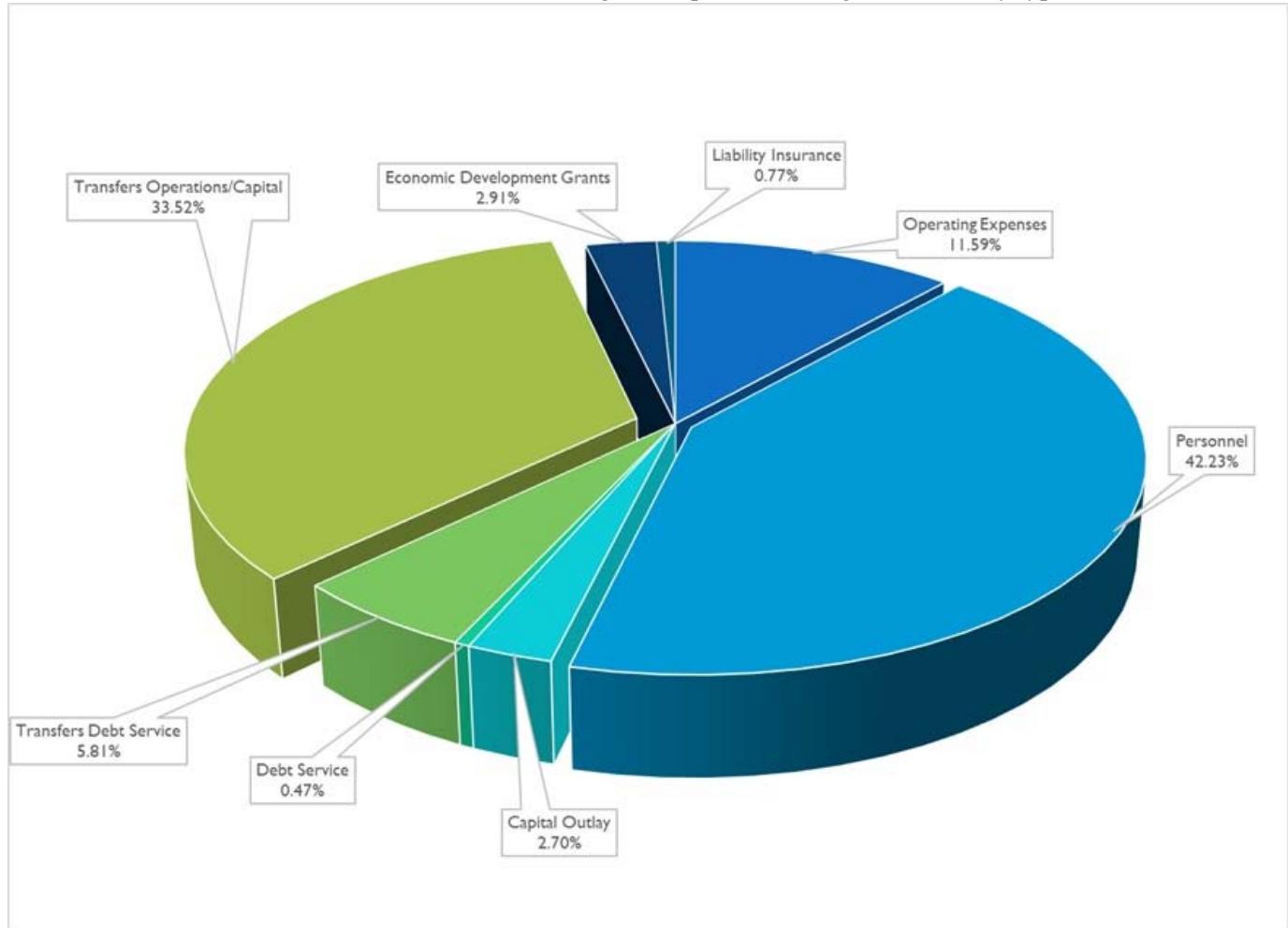
Lodging Tax

Lodging Tax rates within the City is 7%. The City saw a 20% increase of lodging taxes in 2025 as a result of 2 new hotels opening during the year. The City is budgeting a slight increase in fiscal year 2026 to account for a full year of collections.



Expenses by Type in the General Fund

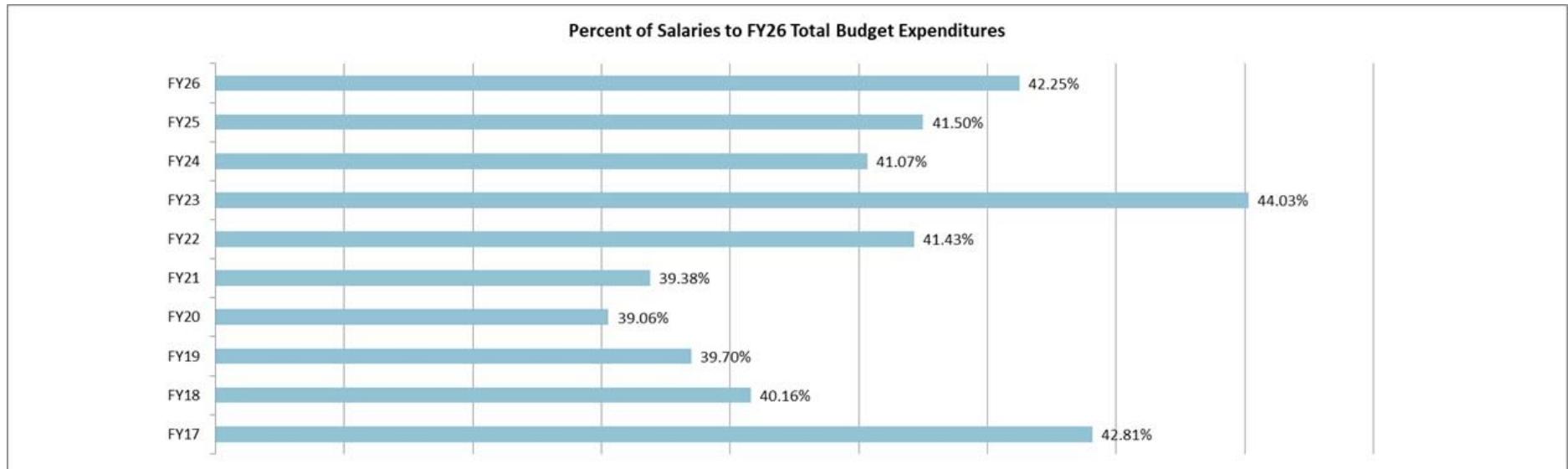
The chart below shows the allocation of FY 2026 budgeted expenses in the general fund by type.



The largest category of fiscal year 2026 is personnel at \$42,633,440 or 42.23% of total expenses. This figure includes \$8,880,115 for employee health care cost, which is an increase of \$509,655 from the amount budgeted in fiscal year 2025.

The second largest category of fiscal year 2026 budgeted expenses in the general fund is transfers for operational & capital at \$33,845,385 or 33.52%. This category increased this year as the City is completing projects from previous years and is accelerating multiple capital projects from future years. See the capital planning section for additional information.

The chart below represents the percent of salaries to original budgeted expenses for FY 2017 to FY 2026.



Growth in Employee Workforce FY17 to FY26

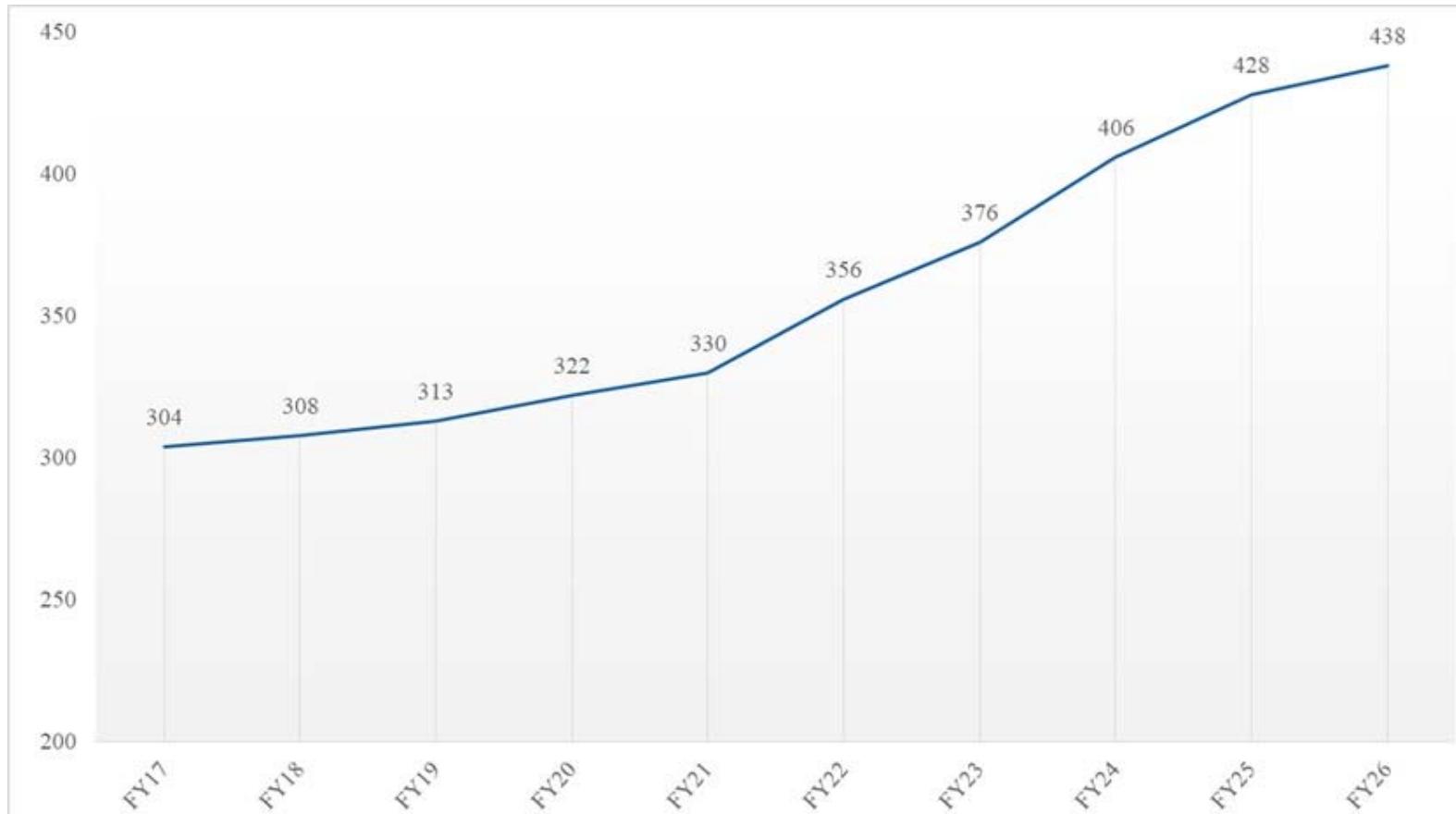
	FY17 Budget Roster	FY18 Budget Roster	FY19 Budget Roster	FY20 Budget Roster	FY21 Budget Roster	FY22 Budget Roster	FY23 Budget Roster	FY24 Budget Roster	FY25 Budget Roster	FY26 Budget Roster
Full Time Regular Employee	282	292	296	302	311	337	358	389	411	421
Part-Time Regular Employee	22	16	17	20	19	19	18	17	17	17
Totals	304	308	313	322	330	356	376	406	428	438

City Population Growth

Year	FY 2017	FY 2026
Population	18,285	29,224
% Increase	60%	

Employee Population Growth

Year	FY 2017	FY 2026
Population	304	438
% Increase	44%	



Staffing Summary – General Fund by Department

Department	2023 Full Time	2023 Part Time	2024 Full Time	2024 Part Time	2025 Full Time	2025 Part Time	2026 Full Time	2026 Part Time
General Government								
General Government	22	1	24	-	26	-	27	-
Public Works	5	-	5	-	7	-	7	-
Municipal Complex	7	-	7	-	7	-	8	-
Municipal Court	6	1	6	1	6	1	6	1
Vehicle Maintenance Shop	5	-	6	-	6	-	6	-
Information & Technology	7	-	6	-	6	-	6	-
Public Safety								
Public Safety	1	-	1	-	1	-	2	-
Police	104	1	118	1	121	1	121	1
Fire	37	-	38	-	44	-	45	-
Community Development	12	-	12	-	14	-	13	-
Environmental	5	-	6	-	6	-	6	-
Highways & Streets								
Infrastructure & Development	1	-	2	-	2	-	2	-
Streets	39	4	43	4	46	5	47	5
Engineering	5	-	5	-	5	-	5	-
Culture & Recreation								
Parks (merged in FY23)	-	-	-	-	-	-	-	-
Leisure Services	6	-	6	-	6	-	6	-
Library	14	4	17	5	18	5	20	5
Senior Center	3	-	3	-	3	-	3	-
Parks & Recreation (merged in FY23)	21	1	22	-	22	-	23	-
Sports Tourism	16	-	17	-	17	-	18	-
Horticulture	6	-	6	-	6	-	6	-
Marketing	5	4	5	4	6	4	7	4
Nature Parks	8	-	10	-	10	-	11	-
Concession	-	-	-	-	1	-	1	-
Economic Development	-	-	-	-	1	-	1	-
Total General Fund	335	16	365	15	387	16	397	16
Sanitation Fund								
Residential Sanitation	18	2	18	2	18	1	18	1
Commercial Sanitation	5	-	6	-	6	-	6	-
Total Sanitation	23	2	24	2	24	1	24	1
Total	358	18	389	17	411	17	421	17

FY 2025 Budget - New Head Count Request - General Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests/Amends the Pay Plan *								
General Government	Administrative Assistant I (1)	Perm / FT	1st	60	\$ 16.71	\$ 34,757	\$ 20,854	\$ 55,611
Municipal Complex	Maintenance Technician (1)	Perm / FT	2nd	90	\$ 19.34	\$ 30,944	\$ 18,566	\$ 49,510
Fire	Fire Inspector (1)	Perm / FT	1st	150	\$ 25.92	\$ 53,914	\$ 32,348	\$ 86,262
Planning & Development Services	Building Inspector (-1)	Perm / FT	1st	150	\$ -25.92	\$ -53,914	\$ -32,348	\$ -86,262
Street	Street Maintenance Worker I (1)	Perm / FT	2nd	60	\$ 16.71	\$ 26,736	\$ 16,042	\$ 42,778
Street	Street Maintenance Worker I (1)	Perm / FT	3rd	60	\$ 16.71	\$ 17,378	\$ 10,427	\$ 27,805
Library	Event Coordinator (1)	Perm / FT	3rd	Est. 100	\$ 20.31	\$ 21,122	\$ 12,673	\$ 33,796
Library	Library Assistant I (Outreach & Programming) (1)	Perm / FT	3rd	30	\$ 14.43	\$ 15,007	\$ 9,004	\$ 24,012
Parks & Recreation	Recreation Assistant (1)	Perm / FT	3rd	Est. 120	\$ 22.39	\$ 23,286	\$ 13,971	\$ 37,257
Sports Tourism	Field Maintenance Worker I (1)	Perm / FT	1st	70	\$ 17.54	\$ 36,483	\$ 21,890	\$ 58,373
Marketing/Welcome Center/Museums	Assistant Marketing Director (1)	Perm / FT	1st	Est. 190	\$ 31.50	\$ 65,520	\$ 39,312	\$ 104,832
Nature Parks	Parks Ranger II (1)	Perm / FT	1st	100	\$ 20.31	\$ 42,244.80	\$ 25,346.88	\$ 67,592
Total Head Count Request = 10 (11 full time additions and 1 FT removal)				New Headcount Personnel Requests Subtotal				
B: Misc Labor Costs		Changes to part time salaries, contract labor, uniforms, etc						250,478
				GRAND TOTAL				
				\$ 752,044				

FY 2025 Budget - New Head Count Request - Sanitation Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests *								
None								
Total Head Count Request = 0							New Headcount Personnel Requests Subtotal	\$ -
B: Misc Labor Costs		Changes to overtime, part time salaries, uniforms						\$ 783
Residential Sanitation	Changes to overtime, part time salaries, uniforms							\$ 783
Commercial Sanitation	Changes to overtime and uniforms							\$ 10,500
				Other Misc Labor Costs Subtotal				
				\$ 11,283				
* Amends the Pay Plan				GRAND TOTAL				
				\$ 11,283				

Policy for Employee Raises & Job Analysis for FY 2026 Budget Year

The FY26 budget authorizes and allocates funding for employee pay-for-performance raises for FY26 for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy. The Reserve for Salary Increases Account contains a budget figure of \$645,500 for pay out of employee raises during FY26. This is an increase of \$49,105 over last year's figure of \$596,395.

Standard Operating Procedures for Raises:

Under the City's automated Performance Appraisal System, raises are awarded each year at the time of the employee's anniversary date (date of hire). The employee's final review is due by the employee's anniversary date and the employee will receive their merit raise on the pay check following the first full pay period following their anniversary date.

It is the responsibility of the Directors/Department Heads to submit the Final Appraisal on time so employees receive their raise on time. If the Final Appraisal is not turned in on time, the raise will be awarded on the pay check following the first full pay period following the date of receipt of the Final Appraisal. Human Resources will not back pay raises.

Note: For Directors, Department Heads and executive level full-time, regular employees who do not receive employee performance appraisals through Halogen, the City Administrator or Executive Director will recommend the percentage amount of the raise to the Mayor. The Mayor will then solicit input from the Council members and based on that input will make the final decision on the percentage or dollar amount of the raise for each of these employees. The City Administrator will then deliver the decision on the raise in an email to the HR Director who will then process it through payroll. These appraisals follow the same time line as described above.

HR will provide Finance with a quarterly budget adjustment to transfer the necessary funds out of the Reserve for Salary account to the actual departmental personnel expense accounts.

The performance appraisal rating scale and the associated raises are as follows:

Consistently Exceeds Standards (score of 45.5 – 50.0) = 5% raise
Exceeds Standards (score of 35.5 – 45.4) = 4% raise
Meets Standards (score of 25.5 – 35.4) = 3% raise
Partially Meets Standards (score of 15.5 – 25.4) = 0% raise
Does Not Meet Standards (score of 0 - 15.4) = 0% raise

Standard Operating Procedures for Requesting Job Analysis:

Directors will request a position upgrade through HR using the "Request for Job Analysis Form". If it appears that the job duties are substantially changing and effecting the essential duties of the position, HR will forward the Job Assessment Tool (JAT) form to the employee to complete. The JAT will then be used to analyze the five job factors of 1) Leadership; 2) Working Conditions; 3) Complexity; 4) Decision Making; and 5) Relations, and a Market survey will be conducted to obtain market data for both an internal and external analysis.

If the analysis indicates that the job needs a pay grade adjustment, FLSA status change, modified job title, etc. then HR will prepare a Council Resolution to bring before the Council for consideration of the adjustment to the City's Pay Classification Plan for the position.

Pay Classification Plan Pay Scale Adjustments

Effective October 1st, the City's Pay Classification Plan pay scales will be increased by 2% for inflationary adjustments based on CPI data. Employees whose job classification is subject to the Pay Plan will see their salary increased to the new minimum of the pay scale if their current salary falls below the new minimum. The cost associated with these adjustments is included in the budgeted amount in the Reserve for Salary Increases Account.

City of Foley Policy - GAP Day & Holiday Pay

If an approved holiday falls on a Tuesday or Thursday, the Monday before or Friday after are given off as GAP days, provided the council elected to grant GAP days via the budget resolution. GAP days, if approved, are recorded as "Personal Days" in the City's payroll system. Should an employee be required to work part of all of a GAP Day, the remaining time must be used prior to any accrued annual or compensatory leave. Accrued personal leave hours will not be paid out if/when the employee retires or terminates employment.

GAP days fall differently on the calendar from year to year. Some years there may be several "GAP" days and other years there may be no GAP days if all City approved holidays happen to fall on a Friday and/or a Monday. In FY26, there are three (3) GAP days occurring on Monday, November 10, 2025, Friday, December 26, 2025, and Friday, January 2, 2026 as reflected on the approved holiday calendar for FY26.

City Approved Holidays Per PSP 3.3.7(7) *

- New Year's Day
- Martin Luther King Day
- Good Friday
- Memorial Day
- Independence Day
- Labor Day
- Veterans Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Eve
- Christmas Day

Full-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard eight (8) hours of "Holiday Pay". If the employee works the holiday, they will receive 8 hours of "Holiday Pay" on top of the pay for the hours worked.

Part-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard (4) hours of "Holiday Pay". If the employee works the holiday, they will receive 4 hours of "Holiday Pay" on top of the pay for the hours worked.

Floating Holiday Policy: All full-time regular and part-time regular employees will receive one (1) floating holiday at the beginning of each calendar year in addition to the City of Foley's regular paid holidays. This one floating holiday may be used for religious or cultural holidays, employee birthdays, or for other state or federal holidays during which the City remains open. The request must be scheduled and approved in advance by the employee's immediate supervisor and must be reported as a "floating holiday" in the time and attendance system. An employee hired before the end of the first half of the calendar year will receive a floating holiday upon hire; an employee hired during the second half of the calendar year will not receive a floating holiday upon hire.

Floating holidays will not be carried over to the next calendar year, nor will they be paid out if not taken prior to termination of employment.

- * Temporary employees are not eligible for holiday and/or personal day leave.
- * Excludes Declared State of Emergencies (Hurricane, etc.)



October 2025 - September 2026

FIRST QUARTER

OCTOBER										
WK	S	M	T	W	T	F	S			
52				1	2	3	4			
1	5	6	7	8	9	10	11			
2	12	13	14	15	16	17	18			
3	19	20	21	22	23	24	25			
4	26	27	28	29	30	31				

SECOND QUARTER

JANUARY										
WK	S	M	T	W	T	F	S			
13					1	2	3			
14	4	5	6	7	8	9	10			
15	11	12	13	14	15	16	17			
16	18	19	20	21	22	23	24			
17	25	26	27	28	29	30	31			

THIRD QUARTER

APRIL										
WK	S	M	T	W	T	F	S			
26				1	2	3	4			
27	5	6	7	8	9	10	11			
28	12	13	14	15	16	17	18			
29	19	20	21	22	23	24	25			
30	26	27	28	29	30					

FOURTH QUARTER

JULY										
WK	S	M	T	W	T	F	S			
39				1	2	3	4			
40	5	6	7	8	9	10	11			
41	12	13	14	15	16	17	18			
42	19	20	21	22	23	24	25			
43	26	27	28	29	30					

NOVEMBER

WK	S	M	T	W	T	F	S			
4							1			
5	2	3	4	5	6	7	8			
6	9	10	11	12	13	14	15			
7	16	17	18	19	20	21	22			
8	23	24	25	26	27	28	29			
9	30									

FEBRUARY

WK	S	M	T	W	T	F	S			
18	1	2	3	4	5	6	7			
19	8	9	10	11	12	13	14			
20	15	16	17	18	19	20	21			
21	22	23	24	25	26	27	28			

MAY

WK	S	M	T	W	T	F	S			
30				1	2					
31	3	4	5	6	7	8	9			
32	10	11	12	13	14	15	16			
33	17	18	19	20	21	22	23			
34	24	25	26	27	28	29	30			
35	31									

DECEMBER

WK	S	M	T	W	T	F	S			
9		1	2	3	4	5	6			
10	7	8	9	10	11	12	13			
11	14	15	16	17	18	19	20			
12	21	22	23	24	25	26	27			
13	28	29	30	31						

MARCH

WK	S	M	T	W	T	F	S			
22	1	2	3	4	5	6	7			
23	8	9	10	11	12	13	14			
24	15	16	17	18	19	20	21			
25	22	23	24	25	26	27	28			
26	29	30	31							

JUNE

WK	S	M	T	W	T	F	S			
35		1	2	3	4	5	6			
36	7	8	9	10	11	12	13			
37	14	15	16	17	18	19	20			
38	21	22	23	24	25	26	27			
39	28	29	30							

Nov 10 Veterans Day - Gap Day
 Nov 11 Veterans Day
 Nov 27 Thanksgiving Day
 Nov 28 Thanksgiving Day Holiday

Dec 24 Christmas Eve
 Dec 25 Christmas Day
 Dec 26 Christmas Day - Gap Day
 Jan 1 New Year's Day

Jan 2 New Year's Day - Gap Day
 Jan 19 Martin Luther King Jr. Day
 April 3 Good Friday
 May 25 Memorial Day

July 3 Independence Day Observe
 July 4 Independence Day
 Sep 07 Labor Day

Financial Forecast

The City annually updates its financial forecast with the best information available, including prior year information, anticipated changes in local, national and regional economy and current and anticipated growth trends. These financial forecast are presented consistently with adopted policies and assist management in meeting required fund balance goals set by the Council.

The following issues were considered during the fiscal 2026 budget and will be considered in future years.

- Continued growth within the City has increased the need for additional parks and recreation facilities, as well as road and infrastructure improvements city wide. These needs are addressed in our ten year capital projects plan and staff will continuously monitor and update the plan to meet these needs.
- The City wide growth has increased the need for administrative buildings so staff can continue to serve the community. The plan includes renovations of current buildings as well as adding additional buildings.
- The City is addressing pressures that have been placed on current staff by continuing to budgeting increases in staffing levels. This budgeted increase allows departments to provide better services to our citizens and visitors.

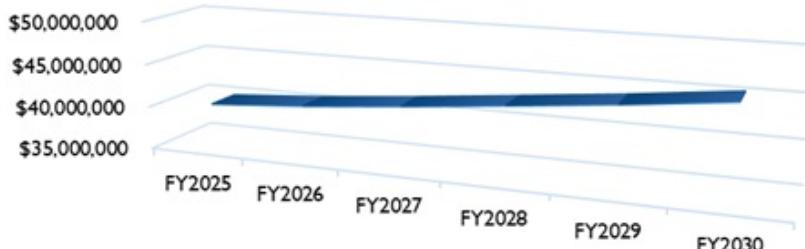
Below is a recap of the projected total Revenues, Expenses and changes in Fund Balance for the General Fund for fiscal years 2026 - 2030.

General Fund	FY 2026 Budget	%	FY 2027 Projected	%	FY 2028 Projected	%	FY 2029 Projected	%	FY 2030 Projected	%
Beginning Fund Balance	\$ 57,114,608		\$ 32,986,511		\$ 29,148,408		\$ 27,686,314		\$ 25,208,054	
Sanitation fund repayment	100,000		-		-		-		-	
Adjusted Fund Balance	57,214,608		32,986,511		29,148,408		27,686,314		25,208,054	
Operating Revenues	71,884,588	27.0%	73,447,443	2.2%	75,195,119	2.4%	77,024,844	2.4%	78,928,898	2.5%
Operating Expenses	61,248,305	41.9%	63,029,662	2.9%	64,267,839	2.0%	66,159,891	2.9%	68,652,018	3.8%
Net operating revenues	10,636,283		10,417,781		10,927,280		10,864,953		10,276,880	
Proceeds from sale of assets	500,000	0.0%	910,000	0.00%	550,000	0.00%	670,000	0.00%	1,050,000	0.00%
Transfers from other funds	4,348,000	14.0%	4,470,640	2.8%	4,606,959	3.0%	4,737,068	2.8%	4,881,080	3.0%
Transfers to capital projects	32,272,850	28.1%	11,376,394	-64.7%	8,679,464	-23.7%	9,603,980	10.7%	6,179,870	-35.7%
Transfers to other funds	1,572,535	111.6%	868,194	-44.8%	1,395,994	60.8%	939,458	-32.7%	951,162	1.2%
Transfers for debt service	5,866,995	29.8%	7,391,936	26.0%	7,470,875	1.1%	8,206,843	9.9%	8,210,064	0.0%
Net Change in Fund Balance	(24,228,097)		(3,838,103)		(1,462,094)		(2,478,260)		866,864	
Ending Fund Balance	\$ 32,986,511		\$ 29,148,408		\$ 27,686,314		\$ 25,208,054		\$ 26,074,918	
Fund Balance goal	\$ 22,461,338		\$ 23,575,032		\$ 23,993,121		\$ 24,868,311		\$ 25,695,281	
Over (under) goal	\$ 10,525,173		\$ 5,573,376		\$ 3,693,193		\$ 339,743		\$ 379,637	

The following table represents the current year projections, the next fiscal year budget and the future forecast for the major revenues in the General Fund.

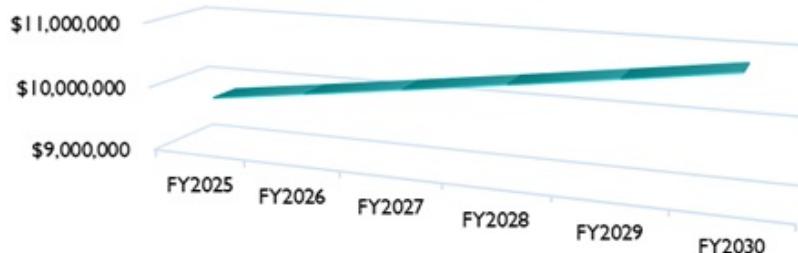
Major Revenue Source	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Sales & use tax	40,000,000	40,800,000	41,820,000	42,970,050	44,151,726	45,476,278
Utility tax equivalents	9,786,840	9,982,577	10,182,229	10,385,873	10,593,591	10,805,462
Business license	4,350,000	4,400,000	4,466,000	4,532,990	4,600,985	4,670,000
Property tax	1,750,000	1,750,000	2,000,000	2,020,000	2,040,200	2,060,602
Lodging tax	2,910,000	3,200,000	3,296,000	3,394,880	3,496,726	3,601,628
Bulding permits	2,350,000	2,500,000	2,575,000	2,652,250	2,731,818	2,813,772

Sales & use tax



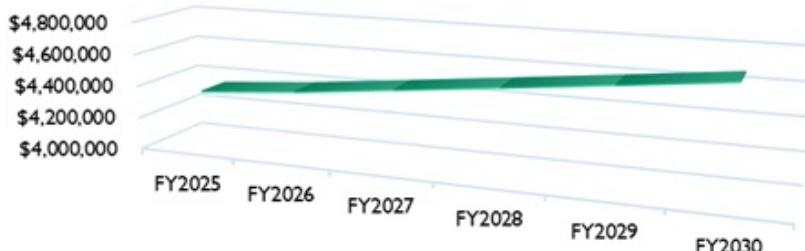
Management is conservatively forecasting a 2%-3% Sales & Use Tax growth rate from fiscal year over the next 5 years. The City experienced and major change in the traffic pattern and saw a decrease in sales tax. New stores have opened along the road where traffic shifted; additional several new major retailers are expected to open around the City.

Utility tax equivalents



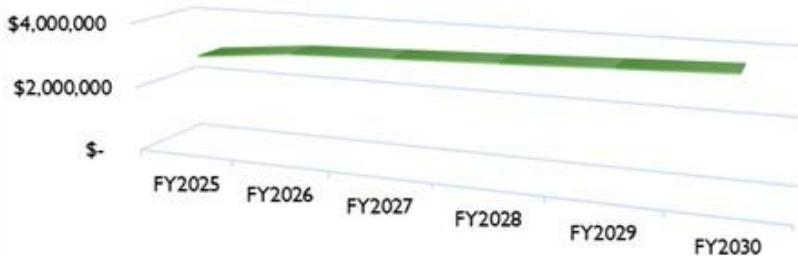
Management is conservatively forecasting Utility Tax Equivalents to grow by 3 percent a year.

Business license



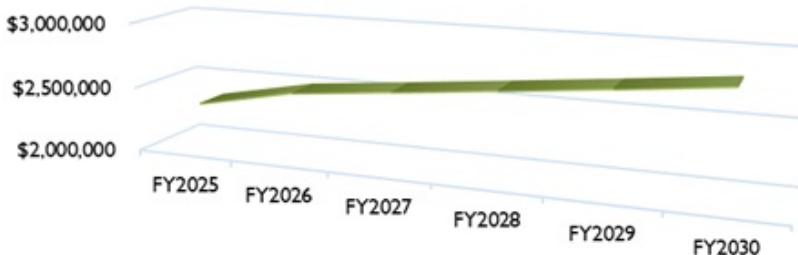
Management is forecasting Business License to grow at a standard rate of 2 percent annually.

Property tax



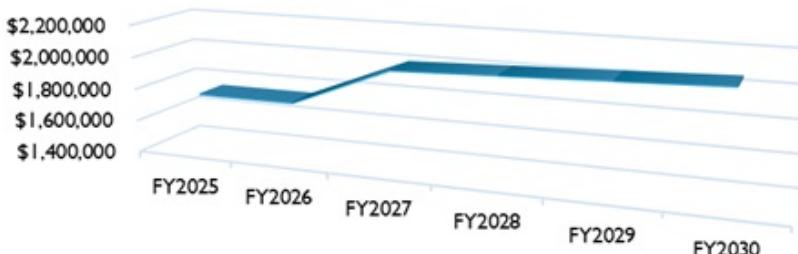
Property taxes within the City continue to rise at a result of completed construction and increased property values. Management is forecasting a small growth rate of 3 percent annually.

Lodging tax



Management is forecasting a 6 percent in increase in Lodging Tax from FY2025 to FY2026 as a result of several hotels opening. The annual increase for future years is 3 percent.

Building permits



Management is forecasting a 14 percent increase in FY2026. Building slowed drastically during the beginning of 2025 as a result of the economy. Building picked back up to normal levels and the building department closely monitors growth.

Debt Service Funds

The City of Foley uses debt service funds to record transactions related to the issuance and payment of debt which includes bond issues and general obligation warrants issued by banks. Funding for most payments is provided by a transfer from the General Fund.

Fund 302 - Energy Conservation Bonds, Series 2013

In 2013, the City entered into a contract with an Energy Service Company to administer a guaranteed savings energy efficiency project to be funded through the Qualified Energy Conservation Bond (QECD) process, a low-cost federal loan program administered by the State. The bonds are in the form of \$2,975,000 federally taxable certificates of participation and are payable in accordance with an Annual Appropriation Lease Agreement, of which the rental payments constitute a full faith and credit general obligation of the City. The Lease Purchase Agreement provides that the City may determine not to appropriate funds necessary to make such rental payments, or any other payments under the agreement, in any fiscal year and thereby terminate its obligations from and after such fiscal year, with no recourse to the City thereafter. The City has no legal obligation to appropriate funds under the Lease Purchase Agreement in any year.

Fund 306 - General Obligation Warrants, Series 2019

In 2019, the City issued \$4,905,000 of Series 2019 General Obligation Warrants to refund the Series 2009 General Obligation Warrants and the remaining 2009 Revenue Bonds that were issued by the Public Facilities Cooperative District of the City of Foley.

Fund 307 - General Obligation Warrants, Series 2021

In 2021, the City issued \$10,080,000 of Series 2021A General Obligation Warrants to refund a portion of the 2015 Revenue Bonds that were issued by the Public Cultural & Entertainment Facilities Cooperative District of the City of Foley.

In 2021, the City issued \$22,855,000 of Series 2021B General Obligation Warrants to refund a portion of the Series 2014 General Obligation Warrants and a portion of the 2015 Revenue Bonds that were issued by the Public Athletic & Sports Facilities Cooperative District of the City of Foley.

Fund 308 - USDA Relending Program Fund

On December 15, 2022, the City issued \$8,000,000 of Series 2022 General Obligation Warrants through United Bank. These bonds were issued for the construction of general purpose municipal building facilities and a new public library. These funds are eligible for the USDA State Community Program.

On February 15, 2023, the City issued \$10,000,000 of Series 2023 General Obligation Warrants through United Bank. These bonds were issued for the construction of general purpose municipal building facilities and a new public library. These funds are eligible for the USDA State Community Program.

Other Debt Obligations

The City also has the following debt obligations that are maintained in other funds that are not considered debt service funds.

Lease liabilities and subscription lease liabilities under GASB 87 and 96. These liability payments are recorded in various departments in the General Fund.

Public Facilities Cooperative District Revenue Bonds, Series 2016. On April 28, 2016, the PFCD issued \$9,165,000 of Series 2016 Revenue Bonds with interest rates ranging from 1 percent to 4 percent in order to advance refund \$8,830,000 of outstanding Series 2009 Revenue Bonds with rates ranging from 4 percent to 5 percent.

Public Athletic and Sports Facilities Cooperative District, Revenue Bonds, Series 2015. In 2015, the PASFCD issued \$13,000,000 in Revenue Bonds. The Bonds are limited obligations of the PASFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of May 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

Public Cultural and Entertainment Facilities Cooperative District, Revenue Bonds Series 2015. In December 2015, the PCEFCD issued \$15,285,000 in Revenue Bonds. The Bonds are limited obligations of the PCEFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of December 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the PCEFCD for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In March 2021, a portion of these bonds were refunded through the Series 2021B General Obligation Warrants.

Debt Limit

Under Section 225 of the Constitution of Alabama of 1901, as amended, the present general constitutional debt limit of the City is an amount equal to 20 percent of the assessed value of the taxable property. However, the following, among other types of indebtedness, are not chargeable against general constitutional debt limit under existing law: 1) obligations issued for the purpose of acquiring, providing or constructing schools, water works, or sewers; 2) obligations incurred for street or sidewalk improvements where all or a portion of the costs are to be assessed against property abutting such improvements; 3) under certain conditions, tax anticipation notes; 4) certain lease obligations subject to termination at the end of each fiscal year, without recourse; 5) certain obligations to make contributions towards the debt service of other public entities; 6) and revenue securities issued for the purpose of extending, enlarging or improving water, electric, gas or sewer systems and payable solely from the revenues of one or more of such systems. Amendment No. 772 authorizes the City to use public funds for certain purposes intended to further economic development and exempts such debt from the twenty percent debt limit. Below is a five year chart of the general constitutional debt margin and net debt as a percentage of the debt limit:

General Constitutional Debt Margin					
	2021	2022	2023	2024	2025
Assessed Value, including vehicles, net of exemptions	\$ 410,926,460	\$ 507,172,000	\$ 611,561,836	\$ 672,619,108	\$ 756,175,156
Debt limit (20% of assessed value)	82,185,292	101,434,400	122,312,367	134,523,822	151,235,031
Debt applicable to limit:					
Outstanding debt of the primary government	59,494,297	55,977,594	70,467,937	69,724,191	64,319,913
Less: Exempt special lease obligations	(11,496,234)	(11,266,788)	(11,032,342)	(9,532,896)	(7,998,452)
Less: Exempt debt pursuant to Section 772	(6,581,050)	(6,225,853)	(5,837,247)	(5,431,775)	(4,947,236)
Less: Amount set aside for repayment of debt	(740,756)	(938,663)	(976,841)	(767,428)	(688,605)
Total net debt applicable to limit	\$ 40,676,257	\$ 37,546,290	\$ 52,621,507	\$ 53,992,092	\$ 50,685,620
Legal Debt Margin	\$ 41,509,035	\$ 63,888,110	\$ 69,690,860	\$ 80,531,730	\$ 100,549,411
Net debt as a percentage of debt limit	49.49%	37.02%	43.02%	40.14%	33.51%

The City issued 2021-A & 2021-B General Obligation Warrants refunding approximately \$20M in PASFCD & PCEFCD Revenue Bonds which also resulted in an increase in the total debt applicable to the General Constitutional Debt Limit. The City issued the Series 2022 General Obligation Warrants in the amount of \$8 million & 2023 General Obligation Warrants in the amount of \$10 million to fund the construction of certain municipal buildings.

Amendment No. 772 of the Constitution of Alabama authorizes the counties and municipalities within the State to use public funds for certain purposes intended to further economic development. Bonds, warrants, notes and other indebtedness issued pursuant to Amendment No. 772 are (a) not subject to and exempt from the 20 percent general constitutional debt limit for government purposes, and (b) are subject to and chargeable against 50 percent of the assessed value of taxable property. Below is a five year chart of the special constitutional debt margin and net debt as a percentage of the debt limit:

	Special Constitutional Debt Margin				
	2021	2022	2023	2024	2025
Assessed Value, including vehicles, net of exemptions	410,926,460	507,172,000	622,940,648	672,619,108	756,175,156
Debt limit (50% of assessed value)	205,463,230	253,586,000	311,470,324	336,309,554	378,087,578
Debt applicable to limit:					
Plus: PASFCD	957,942	965,895	967,716	969,537	911,358
Plus: PCEFCD	5,623,108	5,259,958	4,868,598	4,462,238	4,035,887
Plus: CAFFM	634,235	-	-	-	-
Less: Amount set aside for repayment of debt	(370,589)	(271,644)	(251,984)	(217,116)	(433,535)
Total net debt applicable to limit	6,844,696	5,954,209	5,584,330	5,214,659	4,513,710
Legal Debt Margin for Fiscal Year	\$ 198,618,534	\$ 247,631,791	\$ 305,885,994	\$ 331,094,895	\$ 373,573,868
Net debt as a percentage of debt limit	3.33%	2.35%	1.79%	1.55%	1.19%

Fiscal year 2026 total debt service expenditures constitute 11.2 percent of total Governmental expenditures, which includes lease liabilities in the General Fund. At this time the City is focused on paying down current debt obligations. However management may consider issuing additional debt in fiscal year 2026 if project schedules increase. The City's 10 year capital projects plan includes some debt instruments to fund the construction of multiple city buildings. The total budgeted for fiscal year 2026 is \$89,651 higher than the prior year. The table below shows debt service payments for upcoming years:

Debt Service Payments by Year			
Governmental Activities			
	Principal	Interest	Total
9/30/2025	\$ 3,916,101	\$ 1,912,525	\$ 5,828,626
9/30/2026	4,019,271	1,496,566	5,515,837
9/30/2027	4,144,470	1,682,548	5,827,018
9/30/2028	4,264,131	1,539,521	5,803,652
9/30/2029	4,397,628	1,402,089	5,799,717
2030 to 2034	16,869,350	5,200,916	22,070,266
2035 to 2039	13,862,699	3,131,816	16,994,515
2040 to 2044	11,960,985	1,158,833	13,119,818
2045 to 2049	1,730,000	47,815	1,777,815
2050 to 2054	-	-	-
Total	\$ 65,164,635	\$ 17,572,629	\$ 82,737,264

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Capital Expenditures &
Long Term Plans

Capital Purchases and Capital Projects

The City maintains a ten year capital purchase plan for all funds and a ten year capital improvement plan for the Capital Projects Fund and Impact Fees Fund. The ten year capital purchase plan was developed by management to assist the directors in scheduling a replacement cycle for their vehicles and equipment. The ten year capital improvement plan is used to schedule a variety of capital projects which may be funded by grants or by other sources.

During budget preparation, directors submit their updated ten year capital purchase plan and ten year capital project plan. The Finance Division compiles reports for all departmental requests and reviews with the City Administrator, Executive Directors and the Mayor. Because capital purchases and capital projects have a major effect on the operational fund balance, the City has safeguards in place to ensure that the Council maintains additional controls over these expenditures as further described in the following paragraph.

Capital purchases and their budget are approved when the council adopts the budget but directors must obtain permission from Council in the form of a Resolution before proceeding. This allows the Council to have control over the timing of the purchase and ensures each purchase is at or under the approved budgeted amount. All appropriations for capital purchases lapse at the end of the fiscal year. In contrast, the capital project plan is included in the adopted budget but each project requires appropriation of funds by Council via Resolution prior to beginning. The budgets for projects do not expire until the project is completed and may span multiple years.

The tables below provide a summary of capital expenditure projections for 2025, and capital expenditures budgeted for 2026, by fund and type of expenditure.

2025 Projected Expenditures									
Fund	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	3,677,122	-	3,677,122	7.11%
Capital Projects Fund	6,610,088	4,533,192	21,570,648	2,809,318	349,659	324,010	6,814,556	43,011,471	83.22%
Fire AdValorem Fund	-	-	-	-	-	546,031	-	546,031	1.06%
Impact Fee Fund	241,000	3,107,025	-	-	-	-	-	3,348,025	6.48%
Sanitation Fund	-	-	-	-	-	1,100,000	-	1,100,000	2.13%
Total	6,851,088	7,640,217	21,570,648	2,809,318	349,659	5,647,163	6,814,556	51,682,649	100.00%

2026 Projected Expenditures									
Fund	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	2,725,550	-	2,725,550	3.62%
Capital Projects Fund	11,926,832	4,711,300	21,672,616	3,706,000	21,855,000	100,000	1,550,000	65,521,748	87.02%
Fire AdValorem Fund	-	-	-	-	-	1,560,000	-	1,560,000	2.07%
Impact Fee Fund	1,200,000	2,425,000	1,000,000	-	200,000	-	-	4,825,000	6.41%
Sanitation Fund	-	-	-	-	-	660,000	-	660,000	0.88%
Total	13,126,832	7,136,300	22,672,616	3,706,000	22,055,000	5,045,550	1,550,000	75,292,298	100.00%

Large one time purchases and effects to operations

The City is currently under construction of a new public works campus which has an estimated total construction cost of \$17.5 million and is estimated to be completed in fiscal year January 2026. The public works department has included estimated increases to operating cost of approximately \$50 thousand per year for items such as utilities and insurance.

The City is also under construction of a new Library with an estimated total cost of approximately \$20 million and should be completed in the spring of 2026. Management is estimating no less than \$50 thousand per year for increased operating cost and 2 additional staff members.

The fiscal year 2026 plan includes approximately \$6.6 million of land purchases to expand the industrial development park.

The fiscal year 2026 plan includes approximately \$13 million for land expansion and additional improvements in the nature parks and preserves.

The fiscal year 2026 capital projects plan includes completing the design and beginning the construction of a new \$6 million aquatics facility.

The City will begin the construction of a first responder safe room at an estimated cost of \$6 million in fiscal year 2026 with an offsetting Hazard Mitigation Planning Grant. When this facility is not in use as a safe room it will be used for training and other city purposes. Management is estimating no less than \$50 thousand per year for increased operating cost.

The fiscal year 2026 capital projects plan includes \$1.6 million for the addition of city-wide sidewalks, \$6.6 million for additional roads and \$3 million for intersection improvements.

There are various property improvements included in the capital projects plan for recreation and sports tourism that will increase operating cost such as utilities, maintenance and insurance; however, these improvements will provide additional services to our citizens.

Fiscal Year 2026 Approval Capital Purchases and Capital Plan

2026 Capital Equipment Budgeted from General Fund

Strategic Priority	Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Livable Community	Horticulture	UTV	Equipment	\$ 18,500	N	500 Insurance/Fuel/Maint	
Livable Community	Horticulture	Landscape Truck	Equipment	65,000	R	- None/Replacement	
Economic Dev	Sports Tourism - EC	New Carpet	Equipment	40,000	R	- None/Replacement	
Economic Dev	Sports Tourism - EC	SUV	Vehicle	48,000	R	- None/Replacement	
Economic Dev	Sports Tourism - MUF	Heavy Duty UTV	Equipment	35,000	R	- None/Replacement	
Economic Dev	Sports Tourism - MUF	Sprayer	Equipment	20,000	N	- None	
Community Safety	Police	Vehicles, Equiped	Equipment	696,000	R	- None/Replacement	
Community Safety	Fire	Refurbish Hazmat Trailer	Equipment	20,000	R	- None/Replacement	
Community Safety	Environmental	Truck	Vehicle	50,000	N	1,000 Insurance/Fuel/Maint	
Culture, Arts & Rec	Park & Rec	F-550 Truck	Vehicle	75,000	R	- None/Replacement	
Culture, Arts & Rec	Park & Rec	Field Drag	Equipment	34,500	R	- None/Replacement	
Culture, Arts & Rec	Senior Center	Truck	Vehicle	50,000	R	- None/Replacement	
Culture, Arts & Rec	Nature Parks	ATV	Equipment	18,000	R	- None/Replacement	
Culture, Arts & Rec	Nature Parks	SUV	Vehicle	48,000	N	1,000 Insurance/Fuel/Maint	
Organizational Excellence	Mun Complex	Truck	Vehicle	60,000	R	- None/Replacement	
Organizational Excellence	IT	DataCenter UPS Capacitors, Fans & Batteries	Equipment	16,550	R	- None/Replacement	
Organizational Excellence	Fire	SCBA Compressor/Fill Station	Equipment	50,000	R	- None/Replacement	
Organizational Excellence	Fire	UTV	Equipment	25,000	N	500 Insurance/Fuel/Maint	
Organizational Excellence	CDD	Vehicle	Vehicle	50,000	R	- None/Replacement	
Organizational Excellence	Engineering	Truck	Vehicle	50,000	R	- None/Replacement	
Organizational Excellence	Streets-Const	Mini Excavator w/trailer	Equipment	110,000	R	- None/Replacement	
Organizational Excellence	Streets-Const	Skid Steer w/trailer	Equipment	185,000	R	- None/Replacement	
Organizational Excellence	Streets-Const	Front End Loader	Equipment	130,000	R	- None/Replacement	
Organizational Excellence	Streets-ROW Maint	Knuckleboom Limb Truck	Equipment	292,000	N	3,000 Insurance/Fuel/Maint	
Organizational Excellence	Streets-ROW Maint	Front Mount Mower/Deck	Equipment	45,000	R	- None/Replacement	
Organizational Excellence	Street-Road Crew	Full size 310 Excavator	Equipment	204,000	R	- None/Replacement	
Organizational Excellence	Street-Road Crew	Tractor Trailer	Equipment	290,000	N	1,000 Insurance/Fuel/Maint	
Total General Fund Funds				\$ 2,725,550		\$ 6,500	

2026 Capital Equipment Budgeted from Special Revenue Funds

Strategic Priority	Fund	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Community Safety	Fire AdValorem	Custom Engine/Ladder Truck, Equiped	Equipment	\$ 1,560,000	N	\$ 3,000	Insurance/fuel/maint
Total Fire Ad Valorem Fund						\$ 1,560,000	\$ 3,000

2026 Capital Equipment Planned for the Sanitation Fund

Strategic Priority	Division	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Livable Community	Residential Sanitation	Knuckleboom Loader	Vehicle	\$ 240,000	N	\$ 3,000	Insurance/fuel/maint
Livable Community	Residential Sanitation	Automated garbage truck	Vehicle	420,000	R	-	None, Replacement
Total Residential Sanitation						\$ 660,000	\$ 3,000

N – New capital asset. R – Replacement of current asset.

Capital equipment purchases for all funds by Strategic Priority

Strategic Priority	Total	% of Total
Livable Community	743,500	15.03%
Economic Dev	143,000	2.89%
Community Safety	2,326,000	47.03%
Culture, Arts & Rec	225,500	4.56%
Organizational Excellence	1,507,550	30.48%
Total	4,945,550	82.07%

2026 Capital Projects Planned

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Livable Community						
Engineering	Street improvements	Infrastructure	25,000	N	- None	
Engineering	Streetscape improvements	Infrastructure	600,000	R	- None	
Engineering	TAP Grant - Highway 59 sidewalks *	Infrastructure	600,000	N	- None	
Engineering	Intersection improvements	Infrastructure	2,391,300	R	- None	
Engineering	South James Rd extension *	Infrastructure	2,000,000	N	- None	
Environmental	Wolf Creek estoration *	Property Impv	2,161,800	R	- None	
Environmental	Beulah Heights/Mills drainage projects *	Infrastructure	1,482,504	R	- None	
General Government	Land purchases **	Land	1,500,000	N	- None	
Nature Parks	A.J. Wetland Reserve improvements	Property Impv	150,000	R	- None	
Nature Parks	Schreiber Trail at Wolf Creek (Poplar St) *	Property Impv	225,000	N	- None	
Parks & Recreation	Main St -Alley PH I - historic walk, pocket park	Property Impv	65,000	N	- None	
Parks & Recreation	Clock Tower Plaza restoration	Property Impv	250,000	R	- None	
Streets	Street construction-West Lawson & Pine St	Infrastructure	200,000	N	- None	
Streets	Sidewalk improvements-throughout city	Infrastructure	300,000	N	- None	
		Total	\$ 11,950,604			-

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Economic Development						
Economic Dev	Land purchase (industrial park) *	Land	6,655,000	N	- None	
Sports Tourism	Event Center canopy	Property Impv	30,000	N	- None	
Sports Tourism	Lobby flooring	Property Impv	20,000	R	- None	
Sports Tourism	Shade structures	Property Impv	25,000	N	- None	
Sports Tourism	Multi-use fields bathroom/concession	Building	375,000	N	5,000 Insurance, utilities	
Sports Tourism	FST fields - parking lot paving	Infrastructure	500,000	N	- None	
Streets	Street construction-Hwy 98 to Berry	Infrastructure	200,000	N	- None	
Streets	Street construction-Industrial Park Road extension	Infrastructure	50,000	N	- None	
		Total	\$ 7,855,000		\$ 5,000	

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Community Safety						
Engineering	Parking lot	Infrastructure	25,000	N	- None	
Engineering	Peachtree drainage improvements	Infrastructure	300,000	R	- None	
Engineering	Cedar & Oak St drainage improvements	Infrastructure	500,000	R	- None	
Engineering	City-wide lighting additions	Infrastructure	192,000	N	- None	
Engineering	HSIP pedestrian improvements *	Infrastructure	791,845	N	- None	
Engineering	Miflin Rd access management	Infrastructure	700,000	R	- None	
Engineering	Iberville Square turn lane	Infrastructure	350,000	N	- None	
Fire	Southwest quad fire station - land	Land	50,000	N	- None	
Fire	Northeast quad fire station - design	Building	50,000	N	- None	
Marketing/Depot	Crossbuck - Violet Ave	Infrastructure	17,500	R	- None	
Police	Public safety system improvements	Equipment	40,000	N	- None	
Police	Justice center improvements	Building Impv	45,000	R	- None	
Police	Dog kennels	Property Impv	260,000	N	- None	
Public Safety	HMPG Safe room *	Building	4,578,770	N	50,000	None
Streets	City-wide traffic calming	Infrastructure	50,000	R	- None	
Streets	Street construction - South Alston extension	Infrastructure	200,000	N	- None	
	Total		8,150,115		-	

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Culture, Arts, & Recreation						
Engineering	Main Street Cat Alley ph 2	Property Impv	120,000	N	-	None
Engineering	Outdoor decorative lighting - city hall	Property Impv	70,000	N	-	None
Engineering	Heritage Park Eelectrical upgrades Ph 3	Property Impv	35,000	N	-	None
Engineering	Downtown street sign upgrades	Property Impv	145,000	N	-	None
Horticulture	Downtown irrigation system improvement	Property Impv	50,000	R	100	Utilities
Horticulture	Greenhouse relocation and improvement	Property Impv	40,000	R	-	None
Horticulture	Rose Trail improvements	Property Impv	62,000	N	-	None
Leisure Svc / Market	Armory renovations	Building Impv	750,000	R	10,000	Insurance, utilities
Leisure Svc / Market	CAFFM commercial kitchen	Building	700,000	N	-	None
Library	New library *	Building	8,930,846	N	50,000	Insurance, utilities
Nature Parks	GCNP land acquisition *	Land	13,650,000	N	-	None
Nature Parks	Pavilion(s)	Property Impv	300,000	N	-	None
Nature Parks	South Entrance restroom & pavilion GCNP	Property Impv	50,000	N	5,000	Insurance, utilities
Nature Parks	GCNP monarchs conservatory *	Property Impv	300,000	N	-	None
Nature Parks	Interpretive trail signage	Property Impv	35,000	N	-	None
Parks & Recreation	Aaronville Park upgrades	Property Impv	440,000	R	-	None
Parks & Recreation	Aquatics center **	Building	2,975,000	N	25,000	Insurance, utilities
Parks & Recreation	Pine Street park improvements	Property Impv	120,000	R	-	None
Senior Center	New senior center	Building Impv	150,000	N	5,000	Insurance, utilities
Total			28,922,846		-	

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Organizational Excellence						
Airport	Construct terminal building (terminal grant) *	Building	1,428,000	N	5,000 Insurance, utilities	
Airport	North & south apron pavement maintenance *	Infrastructure	469,183	R	- None	
Airport	Maintenance hangar overhead door	Building Impv	90,000	R	- None	
Fire	HMPG fire station 1 impv *	Building Impv	821,000	R	- None	
Fire	Fire station 1 improvements	Building Impv	400,000	R	- None	
Fire	Storage building @ training center	Building	100,000	N	- None	
General Gov	Finance building shade structure	Building	35,000	N	- None	
Marketing/Depot	Depot restroom upgrade	Building Impv	50,000	R	10,000 Insurance, utilities	
Marketing/Depot	Upgrade Visit Foley website	Equipment	30,000	R	- None	
Marketing/Depot	Upgrade city website	Equipment	30,000	R	50,000 Insurance, utilities	
Municipal Complex	Library reno - admin offices - 2nd floor	Building Impv	75,000	R	5,000 Insurance, utilities	
Parks & Recreation	Renovations of public works facility	Building Impv	1,065,000	N	5,000 Insurance, utilities	
Police	New olice headquarters **	Building	500,000	N	50,000 Insurance, utilities	
Public Works	New public works campus	Building	2,000,000	N	50,000 Insurance, utilities	
		Total	7,093,183	-		
Total FY 2026 capital projects \$ 63,971,748						

2026 Impact Fee Fund Projects Planned

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
<i>Livable Community</i>						
Engineering	Equestrian Park Road	Infrastructure	1,200,000	N	- None	
		Total	<u>1,200,000</u>		-	

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
<i>Culture, Arts, & Recreation</i>						
Parks and Rec	Land Purchases - Future Parks	Land	200,000	N	- None	
Parks and Rec	Mills Park Property Impv	Property Impv	1,500,000	N	- None	
Parks and Rec	CAFFM Property Expansion Phase 2	Property Impv	600,000	N	- None	
Parks and Rec	Aquatics Center	Building	1,000,000	N	50,000 Utilities and insurance	
Parks and Rec	Dog Park	Property Impv	200,000	R	None	
Parks and Rec	Walking Trails - Taylor Property	Property Impv	<u>125,000</u>	R	-None	
	Total		3,625,000		50,000	

Total FY 2026 Impact Fee Fund Projects 4,825,000 50,000

* - Funded by grant funds or other contributions

** - These items might be funded by a debt issuance.

The City typically budgets \$3 - \$5 million for capital equipment purchases in the general fund each year. Although equipment purchased each year may change, the amount usually falls within those ranges.

The City typically has \$8-\$10 million (net of grants and contributions) planned in the capital projects fund each year. This includes the annual resurfacing which is not capitalized and not listed above. Fiscal years 2024 - 2026 are higher than normal due to additional investments in city buildings, parks and recreation facilities and road infrastructure.

Ten Year Capital Equipment Plan

Department	Description	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 34	FY 35
Livable Community											
Municipal Complex	Digital sign	-	-	-	-	-	-	50,000	-	-	-
Horticulture	Zero turn mower	-	-	-	-	-	18,000	-	-	-	19,000
Horticulture	UTV	18,500	-	-	20,000	-	-	22,000	-	-	-
Horticulture	Tractor	-	-	-	-	-	60,000	-	-	-	-
Horticulture	Landscape truck	65,000	-	-	-	-	-	-	-	-	-
Horticulture	Trucks	-	55,000	-	-	58,000	-	-	-	-	-
Residential Sanitation	Knuckleboom loader	240,000	260,000	-	280,000	-	300,000	620,000	320,000	330,000	-
Residential Sanitation	Full size pickup	-	-	-	-	60,000	-	-	-	-	-
Residential Sanitation	Small garbage truck	-	-	230,000	-	-	-	-	-	300,000	-
Residential Sanitation	Heavy duty flatbed	-	-	150,000	-	-	-	-	-	-	-
Residential Sanitation	Gator	-	-	-	-	-	-	-	-	-	-
Residential Sanitation	Recycle truck	-	430,000	-	-	440,000	-	-	-	-	-
Residential Sanitation	Refurbish recycle truck	-	-	-	-	-	-	-	100,000	-	-
Residential Sanitation	Refurbish automatic garbage truck	-	200,000	-	-	-	200,000	200,000	200,000	-	-
Residential Sanitation	Automated garbage truck	420,000	-	430,000	440,000	850,000	460,000	470,000	490,000	490,000	980,000
Commercial Sanitation	40 yard loader	-	400,000	400,000	400,000	-	460,000	460,000	460,000	490,000	490,000
		743,500	1,345,000	1,210,000	1,140,000	1,408,000	1,498,000	1,822,000	1,570,000	1,610,000	1,489,000
Economic Development											
Marketing/Welcome Ctr	Van	-	-	-	61,650	-	-	-	-	-	-
FST - Event Center	Ride-on floor Sweeper	-	-	-	-	25,000	-	-	-	-	-
FST - Event Center	New carpet	40,000	-	-	-	-	45,000	46,000	-	-	-
FST - Event Center	Stage	-	84,000	-	-	-	-	-	-	-	-
FST - Event Center	SUV	48,000	-	-	-	-	-	-	-	-	-
FST - Event Center	Bleachers	-	-	-	-	-	-	-	-	-	50,000
FST - Fields	Zero turn mower	-	-	-	16,000	-	-	18,000	-	20,000	-
FST - Fields	Heavy duty UTV	35,000	-	-	-	-	38,000	-	-	-	-
FST - Fields	Front mount mower	-	-	-	-	-	42,000	-	-	-	-
FST - Fields	Tractor with a loader	-	-	-	-	-	-	-	-	48,000	-
FST - Fields	Top Ddesser	-	-	-	-	60,000	-	-	-	-	-
FST - Fields	Laser lin painter	-	-	-	-	-	28,000	-	-	-	-
FST - Fields	4 Seater golf cart	-	-	-	-	-	16,000	-	16,000	16,000	-
FST - Fields	6 Seater golf cart	-	-	-	-	18,000	-	-	-	20,000	-
FST - Fields	Blower	-	-	-	-	-	-	-	-	-	18,000
FST - Fields	Sprayer	20,000	60,000	-	-	-	-	-	-	-	-
FST - Fields	Robotic painter	-	-	-	60,000	-	-	-	-	-	-
FST - Fields	Reel mower	-	-	85,000	-	-	-	90,000	-	-	-
FST - Fields	Full sized 4X4 truck	-	-	-	50,000	-	-	-	-	-	-
		143,000	144,000	85,000	187,650	103,000	169,000	154,000	16,000	104,000	68,000

Department	Description	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 34	FY 35
Community Safety											
Police	Vehicles, equipped	696,000	696,000	696,000	696,000	696,000	696,000	696,000	696,000	696,000	696,000
Police	Jail stove / oven	-	-	-	-	-	-	-	20,000	-	-
Police	Jail washer and dryinger	-	-	-	-	-	-	40,000	-	-	-
Fire	Brush truck	-	125,000	-	-	-	-	-	-	-	-
Fire	Refurbish hazmat trailer	20,000	-	-	-	-	-	-	-	-	-
Fire	Rescue boat trainer	-	30,000	-	-	-	-	-	-	-	-
Vector Ctrol	Pickup truck	50,000	-	-	-	-	55,000	-	-	-	-
Vector Ctrol	Adulicide mosquito sprayer	-	-	-	28,000	-	-	-	30,000	-	-
Vector Ctrol	Adulicide sprayer for gator	-	-	23,000	-	-	-	-	-	28,000	-
Vector Ctrol	Larvacide cannon	-	24,000	-	-	-	-	-	30,000	-	-
Vector Ctrol	Larvacide drone	-	-	-	-	-	-	45,000	-	-	-
Vector Ctrol	Dilution station	-	-	-	-	-	-	-	-	-	-
Vector Ctrol	Gator / ATV	-	18,000	-	-	-	-	25,000	-	-	25,000
Fire Ad Valorem Fund	4x4 pickup truck	-	60,000	-	-	65,000	-	-	70,000	-	-
Fire Ad Valorem Fund	SUV command vehicle	-	-	-	-	-	70,000	-	-	-	-
Fire Ad Valorem Fund	4X4 truck, Inspectors (2)	-	-	-	-	-	-	-	-	-	-
Fire Ad Valorem Fund	Brush truck for St.4	-	150,000	-	-	-	-	-	-	-	-
Fire Ad Valorem Fund	Refurbish ladder truck	-	250,000	-	-	-	-	-	-	-	-
Fire Ad Valorem Fund	Custom engine/ladder, equiped	1,550,000	-	-	-	-	-	-	-	-	-
Fire Ad Valorem Fund	Custom fire pumper, equiped	-	-	1,350,000	-	-	1,500,000	150,000	-	-	-
		2,316,000	1,353,000	2,069,000	724,000	761,000	2,321,000	956,000	846,000	724,000	721,000

Department	Description	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 34	FY 35
Culture, Arts, & Recreation											
Leisure svc - CAFFM	Truck	-	-	45,000	-	-	-	-	-	-	-
Library	Replace end daps on shelves	-	-	-	-	50,000	-	-	-	-	-
Library	Self checkout machine	-	25,000	-	-	-	-	-	-	-	-
Parks & Recreation	F-150 truck	-	-	45,000	-	44,000	-	46,000	-	48,000	-
Parks & Recreation	F-250 truck	-	60,000	-	-	65,000	-	68,000	-	-	-
Parks & Recreation	F-350 truck	-	-	-	65,000	-	-	-	-	68,000	-
Parks & Recreation	F-550 truck	75,000	-	-	-	-	-	-	80,000	-	-
Parks & Recreation	Ford Explorer	-	-	-	-	-	-	43,000	-	-	-
Parks & Recreation	Ford Expedition	-	55,000	-	-	-	-	-	-	65,000	-
Parks & Recreation	Front mount mower	-	57,000	-	57,000	-	-	60,000	-	-	-
Parks & Recreation	Tractor	-	-	-	65,000	-	-	-	67,000	-	-
Parks & Recreation	Reel mower	-	-	92,000	-	-	95,000	-	-	-	100,000
Parks & Recreation	Field drag	34,500	-	-	27,000	-	27,000	-	30,000	-	-
Parks & Recreation	Zero turn mower	-	-	-	-	-	17,000	18,000	-	20,000	-
Parks & Recreation	Pro gator	-	-	-	16,000	-	17,500	-	19,000	-	-
Parks & Recreation	Spray rig	-	-	40,000	-	-	-	50,000	-	-	-
Parks & Recreation	Rotary mower - 5 gang	-	75,000	-	-	-	80,000	-	-	-	-
Leisure services	Backhoe	-	-	-	-	-	-	-	-	150,000	-
Parks & Recreation	Portable stage	-	-	-	-	-	-	-	-	-	-
Parks & Recreation	Robot painter	-	-	65,000	-	-	-	-	70,000	-	-
Parks & Recreation	Lightning detection system	-	-	-	28,000	-	-	30,000	-	-	-
Senior Center	13 Passenger bus with lift	-	150,000	-	-	-	-	-	-	-	-
Senior Center	SUV	50,000	-	-	-	-	-	-	-	-	-
Nature Parks	People hauler wagon(s)	-	-	-	-	-	-	-	20,000	-	-
Nature Parks	Playground structure	-	-	-	-	-	-	50,000	-	-	-
Nature Parks	15' Bushhog	-	-	-	-	-	-	-	25,000	-	-
Nature Parks	ATV	18,000	18,000	20,000	-	-	-	22,500	22,500	-	-
Nature Parks	15 Passenger/wheelchair golf cart	-	40,000	-	-	-	-	-	-	45,000	-
Nature Parks	4x4 truck	-	-	45,000	-	-	-	45,000	50,000	-	50,000
Nature Parks	SUV	48,000	-	-	-	-	-	-	-	-	-
Nature Parks	1 ton flatbed truck	-	-	-	80,000	-	-	-	-	-	-
Nature Parks	Tractor, large	-	-	-	-	90,000	-	-	-	-	-
Nature Parks	Zero turn mower	-	-	17,000	-	-	-	18,000	-	20,000	-
Nature Parks	30h tractor package	-	-	-	-	45,000	-	-	-	50,000	-
Nature Parks	Fire skid	-	-	-	-	-	-	-	-	-	-
Nature Parks	Golf cart	-	-	-	-	-	-	16,000	-	-	17,500
Nature Parks	Boat (shoreline maintenance)	-	25,000	-	-	-	-	-	-	-	30,000
Concessions	Ice machine	-	-	20,000	-	-	-	22,000	-	-	-
Concessions	SUV	-	52,000	-	-	-	-	-	-	-	-
		225,500	557,000	389,000	338,000	294,000	236,500	488,500	303,500	413,000	330,500

Department	Description	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 34	FY 35
Organizational Excellence											
General Gov	Electric vehicle - Revenue	-	50,000	-	-	-	-	-	-	-	-
Municipal Complex	Truck	60,000	45,000	-	-	65,000	-	65,000	-	65,000	-
Municipal Court	Vehicle	-	40,000	-	-	-	-	-	-	-	-
IT	Network firewall	-	-	-	-	-	-	-	-	40,000	-
IT	DataCenter UPS	16,550	-	-	-	-	-	-	-	-	57,500
IT	Eventide recorder (PD)	-	-	-	-	-	-	-	-	30,000	-
Maintenance Shop	Full size pickup	-	-	50,000	-	-	-	-	-	-	-
Maintenance Shop	Tire machine	-	-	-	-	20,000	-	-	-	-	-
Maintenance Shop	Service truck	-	-	-	-	-	-	-	100,000	-	-
Public Works	Electric truck	-	-	-	-	55,000	-	-	-	-	-
<i>Fire</i>	SCBA compressor/fill station	50,000	-	-	-	-	-	-	-	-	-
Fire	UTV	25,000	-	25,000	-	-	-	-	-	-	-
Fire	ATV's	-	25,000	-	-	-	-	-	-	-	-
Planning & dev	Vehicle	50,000	50,000	50,000	-	-	100,000	50,000	-	-	-
Environmental	Full size pick up	-	-	-	45,000	-	-	50,000	-	-	-
Environmental	Research & monitoring boat	-	-	-	-	-	30,000	-	-	-	-
Infra & development	Vehicle	-	-	-	50,000	-	-	-	-	-	-
Infra & development	Truck	-	55,000	-	-	-	-	-	-	-	-
Engineering	Truck	50,000	-	-	-	-	55,000	-	-	-	-
Engineering	Multifunction plotter/scanner	-	20,000	-	-	-	-	-	-	-	-
Streets Construction	Full size pickup	-	-	-	-	-	-	-	50,000	-	-
Streets Construction	Heavy duty flatbed/dump	-	120,000	120,000	120,000	-	120,000	-	-	-	-
Streets Construction	Dump truck tandem	-	-	-	-	200,000	-	-	200,000	-	-
Streets Construction	Mini excavator with trailer	110,000	110,000	-	115,000	110,000	-	115,000	115,000	-	115,000
Streets Construction	Skid steer w/ trailer	185,000	-	-	185,000	-	-	185,000	-	-	185,000
Streets Construction	Dozer D3	-	-	350,000	-	-	350,000	-	-	350,000	-
Streets Construction	Front end loader	130,000	-	-	130,000	-	-	130,000	-	-	130,000
Streets Construction	Asphalt patcher	-	-	-	-	-	-	-	50,000	-	-
Streets ROW Main	Full size pickup	-	-	-	50,000	-	-	-	50,000	-	-
Streets ROW Main	Bucket truck	-	-	200,000	-	-	250,000	-	-	-	-
Streets ROW Main	Boom mower	-	200,000	-	-	-	-	-	-	200,000	-
Streets ROW Main	Big tractor	-	-	90,000	-	90,000	-	-	-	-	90,000
Streets ROW Main	Knuckleboom limb truck	292,000	-	-	-	-	-	-	-	-	-
Streets ROW Main	RC mower	-	-	-	-	-	-	100,000	-	-	-
Streets ROW Main	Front mount mower/deck	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000
Streets Sidewalk Maint	1/2 ton truck	-	50,000	-	-	-	-	-	-	-	-
Streets Sidewalk Maint	Heavy duty flatbed/dump	-	75,000	-	-	-	120,000	-	-	-	-
Streets Sidewalk Maint	Ranger CC	-	-	18,000	-	22,000	-	-	-	-	-
Streets Sidewalk Maint	Ventrec / Steiner	-	-	-	-	45,000	-	-	45,000	-	-
Streets Sidewalk Maint	Sweeper truck	-	-	-	300,000	-	-	-	300,000	-	-
Streets Sidewalk Maint	Skidsteer w/ trailer	-	-	175,000	-	-	175,000	-	-	175,000	-
Streets Traffic Control	1/2 ton truck	-	50,000	-	-	-	-	50,000	-	-	-
Streets Traffic Control	Sign truck	-	-	-	-	-	-	-	-	190,000	-
Streets Traffic Control	Paint machine	-	-	25,000	-	-	-	-	-	-	-

Department	Description	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 34	FY 35
Organizational Excellence - continued											
Streets Traffic Control	Gator/RTV	-	-	-	-	-	-	-	-	25,000	-
Streets Road Crew	Full size pickup	-	-	-	-	50,000	-	-	-	-	-
Streets Road Crew	Heavy duty flatbed/dump	-	120,000	-	-	-	-	-	120,000	-	-
Streets Road Crew	Large dump truck tri-axle	-	275,000	275,000	275,000	275,000	275,000	275,000	275,000	275,000	275,000
Streets Road Crew	Dozer D4	-	400,000	-	-	400,000	-	-	400,000	-	-
Streets Road Crew	Full size 310 excavator	204,000	-	-	204,000	-	-	204,000	-	-	204,000
Streets Road Crew	Full size 340 excavator	-	393,000	-	-	400,000	-	-	400,000	-	-
Streets Road Crew	Maintainer motor grader	-	-	350,000	-	-	350,000	-	-	350,000	-
Streets Road Crew	Tractor trailer	290,000	-	-	-	-	-	-	-	-	-
		1,507,550	2,123,000	1,773,000	1,519,000	1,777,000	1,870,000	1,269,000	2,100,000	1,795,000	1,101,500
Total capital purchases, all funds and priorities		4,935,550	5,522,000	5,526,000	3,908,650	4,343,000	6,094,500	4,689,500	4,835,500	4,646,000	3,710,000

Ten year Capital Projects Plan

Department	Project	Prior year cost	Projected Close FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028	Planned FY 2029
Livable Community							
Streets	Sidewalk improvements-multiple	-	253,322	-	-	-	-
Engineering	Resurfacing	6,102,608	6,336,149	1,400,000	1,400,000	1,400,000	1,400,000
Engineering	Grant funds	(2,959,774)	(5,191,070)	-	-	-	-
Engineering	Street capital improvements	-	25,000	25,000	25,000	25,000	25,000
Engineering	Drainage improvements	21,390	18,890	-	-	-	-
Engineering	Streetscape improvements	48,015	76,650	600,000	900,000	750,000	650,000
Engineering	Tap Grant - 9th ave	1,122,911	83,854	-	-	-	-
Engineering	Tap Grant - 9th ave grant	(640,000)	-	-	-	-	-
Engineering	TAP Grant - Hwy 59 Ped Corridor Expense	-	200,000	600,000	-	-	-
Engineering	TAP Grant - Hwy 59 Ped Corridor Rev	-	(160,000)	(480,000)	-	-	-
Engineering	TAP Ped paths - Juniper- 98 to Pride	-	-	-	400,000	400,000	-
Engineering	TAP Ped paths - Juniper- 98 to Pride	-	-	-	(230,000)	(230,000)	-
Engineering	Juniper St. S. extension	5,019,231	77,036	-	-	-	-
Engineering	ATRIP-Hwy59 & CR12	128,240	308,568	-	-	-	-
Engineering	ATRIP-Hwy59 & CR12-Grant	(102,592)	-	-	-	-	-
Engineering	Intersection improvements - multiple	233,351	233,330	1,641,300	1,600,000	-	-
Engineering	Fern Ave @ Hwy 59 Impv	66,454	18,446	750,000	-	-	-
Engineering	East Verbena Ave Improvements	142,626	48,888	-	-	-	-
Engineering	Potential SE Quad Rd Construction	70,409	-	-	-	-	-
Engineering	East Bullard Ave Extension	70,200	35,300	-	-	-	-
Engineering	South James Rd Extension	-	-	2,000,000	2,000,000	-	-
Engineering	County Participation	-	-	(1,000,000)	(1,000,000)	-	-
Engineering	Symbol Health Building	28,517	450,303	-	-	-	-
Engineering	Underground Utility project	-	-	-	700,000	-	-
Engineering	Project split with Riviera	-	-	-	(350,000)	-	-
Engineering	Pecan St Extension-Fern to Berry	-	-	-	-	-	2,835,000
Environmental	Wolf Creek Restoration	(447,660)	590,500	2,161,800	-	-	-
Environmental	Wolf Creek Restoration Grant-NFWF	(462,123)	(590,500)	(2,161,800)	-	-	-
Environmental	Beulah Heights/Mills Drainage Projects	64,316	500,601	1,482,504	-	1,200,000	-
Environmental	Grant Funding	-	-	-	-	(1,000,000)	-
Environmental	Grant Funding	(64,316)	(168,600)	(306,382)	-	-	-
Environmental	Bon Secour Stormwater Enhancement Project	-	-	-	-	500,000	-
Environmental	Bon Secour Stormwater Enhancement Project grant	-	-	-	-	(250,000)	-
Environmental	Coastal Restoration Project - Contingent on Barber	-	-	-	-	-	200,000
Environmental	Grant Requests (MBNEP,ADCNR,F&W)	-	-	-	-	-	(200,000)
General Gov	Land Purchases	-	255,000	1,500,000	-	-	-
General Gov	Land Purchases/GO Debt Financing Instrument	-	-	(1,500,000)	-	-	-
Marketing	Comfort Station Restroom Upgrade	457,586	89,659	-	-	-	-

Department	Project	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034	Planned FY2035
Livable Community							
Engineering	Resurfacing	1,400,000	1,400,000	1,500,000	1,500,000	1,500,000	1,500,000
Engineering	Street capital improvements	25,000	25,000	25,000	25,000	25,000	25,000
Engineering	Juniper St extension-98 to Section	-	-	-	1,800,000	-	-
Engineering	Grant funds	-	-	-	(1,620,000)	-	-
Engineering	CR-10 extension (Hwy 59-FBE) (city portion)	-	-	-	-	-	638,710
Engineering	Michigan Ave - Doc McDuffie to FBE	-	-	-	2,275,000	2,275,000	-
Engineering	CR 24- Connect Pecan to FBE	-	-	-	-	1,820,000	-
Environmental	Magnolia River Restoration at Airport	400,000	-	-	-	-	-
Environmental	ADEM 319 Grant Request	(200,000)	-	-	-	-	-
Environmental	Bon Secour Stormwater Enhancement Project	-	650,000	-	-	-	-
Environmental	Bon Secour Stormwater Enhancement Project grant	-	(325,000)	-	-	-	-

Department	Project	Prior year cost	Projected Close FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028	Planned FY 2029
Livable Community - continued							
Nature Parks	A.J. Wetland Reserve Improvements	-	17,000	150,000	85,000	-	-
Nature Parks	Schreiber Trail at Wolf Creek (Poplar St)	-	45,000	225,000	-	-	75,000
Nature Parks	ADCNR Grant Request		-	(50,000)	-	-	-
Parks & Recreation	Main St -Alley PH I - Historic Walk, Pocket Park	32,417	49,183	65,000	-	-	-
Parks & Recreation	Clock Tower Plaza Restoration	-	-	250,000	-	-	-
Streets	Road Construction - in house	47,640	1,322,900	200,000	-	1,300,000	400,000
Streets	Sidewalks - city-wide	-	-	300,000	300,000	300,000	300,000
Economic Development							
Airport	Construct 8 T-Hangars & Access Taxiways	1,356,428	40,728	-	-	-	-
Airport	Grants	(561,111)	(310,334)	(214,045)	(140,606)	-	-
Economic Development	Land Purchase (industrial park)	-	-	6,655,000	-	-	-
Economic Development	Grants	-	-	(3,327,500)	-	-	-
Sports Tourism-EC	Event Center Sign	20,515	27,564	-	-	-	-
Sports Tourism-EC	Event Center Parking Resurfacing	392,636	62,625	-	-	-	-
Sports Tourism-EC	Canopy for Event Center	-	-	30,000	-	-	-
Sports Tourism-EC	Portable Bleachers	-	-	-	-	60,000	-
Sports Tourism-EC	Land Purchase from OWA for Fields	-	-	-	-	-	750,000
Sports Tourism-EC	Lobby Flooring	-	-	20,000	-	-	-
Sports Tourism-EC	Repainting floors	-	-	-	275,000	-	-
Sports Tourism-EC	Audio System	-	-	-	-	-	125,000
Sports Tourism-MUF	Shade Structures	14,212	-	25,000	-	25,000	25,000
Sports Tourism-MUF	Multi-Use Fields Bathroom/Concession	1,800	100,000	375,000	-	-	-
Sports Tourism-MUF	FST Fields - Parking Lot Paving	44,000	-	500,000	925,000	-	-
Sports Tourism-MUF	Pole Barn for Equipment Storage	22,910	20,460	-	-	-	-
Sports Tourism-MUF	Cart Path to maintenance barn (400 ft)	-	-	-	-	75,000	-
Sports Tourism-MUF	Multi-Use Fields Signage	-	-	-	-	50,000	-
Sports Tourism-MUF	Road Construction - in house	437,827	-	200,000	-	1,000,000	-
Sports Tourism-MUF	Park road extension	-	-	50,000	-	-	-
Community Safety							
Engineering	Parking Lot Impv (Dyas)	-	50,000	25,000	-	-	-
Engineering	Parking Lot Impv (Dyas) - Grant	-	(30,000)	-	-	-	-
Engineering	North Hickory	-	466,718	-	-	-	-
Engineering	HSIP-LCSI-FBE-County Rd 12-28	6,598	163,082	-	-	-	-
Engineering	HSIP-LCSI-FBE-County Rd 12-28-Grant	(5,938)	(76,773)	-	-	-	-
Engineering	Peachtree Drainage Impv	-	600,000	300,000	-	-	-
Engineering	Cedar and Oak St Drainage Impv	-	-	500,000	-	-	-
Engineering	East Pride Blvd Lighting Project	321,511	100,389	-	-	-	-
Engineering	Ped paths - Mills	107,100	127,811	-	-	-	-
Engineering	North Rose Trail Phase 2 Lighting	-	-	63,000	-	-	-
Engineering	9th Avenue Street Lighting	-	-	64,000	-	-	-
Engineering	West Jessamine Street Lighting	-	-	33,000	-	-	-
Engineering	HSIP Hwy 98 Pedestrian Improvements	-	100,000	791,845	-	-	-
Engineering	HSIP Hwy 98 Pedestrian Impv Grant	-	-	(802,661)	-	-	-

Department	Project	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034	Planned FY2035
<i>Livable Community - continued</i>							
Nature Parks	A.J. Wetland Reserve Improvements	-	-	400,000	-	-	-
Streets	Road Construction - in house	450,000	-	-	-	-	-
Streets	Sidewalks - city-wide	300,000	300,000	300,000	300,000	300,000	300,000
<i>Economic Development</i>							
Sports Tourism-EC	Building 2 additional fields	-	1,500,000	-	-	-	-
Sports Tourism-EC	Convention Center	-	5,000	50,000	12,300,000	-	-
Sports Tourism-EC	GO Debt Financing Instrument	-	-	-	(12,300,000)	-	-
Sports Tourism-MUF	Road Construction - in house	-	390,000	-	-	-	-
<i>Community Safety</i>							
Engineering	Pine St Culvert Replacement	100,000	1,000,000	-	-	-	-

Department	Project	Prior year cost	Projected Close FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028	Planned FY 2029
Community Safety - continued							
Engineering	E Jessamine City Hall Corridor Lighting	-	-	32,000	-	-	-
Engineering	Miflin Road Access Management Project	201,285	50,000	700,000	-	500,000	-
Engineering	Park Avenue Traffic Calming	29,938	200,000	-	-	-	-
Engineering	Iberville Square Turn Lane	-	-	350,000	-	-	-
Engineering	Fern/FBE Traffic light	-	-	-	-	-	325,000
Fire	Nexedge Radio System Site	66,009	40,000	-	50,000	-	50,000
Fire	SW Quadrant Fire Station-land	-	-	50,000	-	-	-
Fire	New Fire Station - SW Quad	-	-	-	-	-	50,000
Fire	NE quadrant Fire Station	-	-	50,000	2,500,000	-	-
Fire	GO Debt Financing Instrument	-	-	(50,000)	(2,500,000)	-	-
Marketing/Depot	Upgrade and install crossbuck/Violet Ave.	-	-	17,500	-	-	-
Police	Public Safety System Improvements	42,554	62,446	40,000	-	-	-
Police	Justice Center Improvements	-	48,500	45,000	45,000	45,000	45,000
Police	Dog Kennels	-	-	260,000	-	-	-
Police	Jail expansion	-	-	-	-	-	2,500,000
Police	GO Debt Financing Instrument	-	-	-	-	-	(2,500,000)
Public Safety	HMPG-Safe Room	71,181	500,000	4,578,770	1,000,000	-	-
Public Safety	HMPG-Grant Safe Room (FEMA)	-	(500,000)	(3,625,892)	(895,000)	-	-
Streets	Sidewalk Improvements-Cedar St	-	900,000	-	-	-	-
Streets	Sidewalk Improvements-W Azalea / W Roosevelt	-	85,000	-	-	-	-
Streets	Drainage Improvements	460,255	127,296	-	-	-	-
Streets	Traffic calming - city-wide	-	-	50,000	50,000	50,000	50,000
Streets	Road Construction - in house - S Alston extension	-	-	200,000	-	-	-
Culture, Arts, & Recreation							
Engineering	Rose Trail/Centennial Fountain	768,801	540	-	-	-	-
Engineering	Philomene Holmes Improvement	1,397,032	405,000	-	-	-	-
Engineering	Peteet Building Improvements	31,252	3,748	-	-	-	-
Engineering	Outdoor Decorative Lighting - City Hall	-	160,000	70,000	-	-	-
Engineering	Main Street Cat Alley Ph 2	-	-	120,000	-	-	-
Engineering	Heritage Park Electrical Upgrades Ph 3	-	-	35,000	-	-	-
Engineering	Downtown Street Sign Upgrades	-	-	145,000	-	-	-
Horticulture	Office/Facility Building	6,000	-	-	-	-	-
Horticulture	Downtown Irrigation System Improvement	-	-	50,000	-	-	-
Horticulture	Move greenhouse to new property	-	-	40,000	-	-	-
Horticulture	Gazebo South End Rose Trail	-	-	-	-	60,000	-
Horticulture	Rose Trail Improvements	-	-	62,000	50,000	-	-
Leisure Services / CAFFM Market	Armory Renovations	78,013	1,300,000	750,000	-	-	-
Leisure Services / CAFFM Market	CAFFM Commercial Kitchen	47,500	1,100	700,000	-	-	-
Leisure Services / CAFFM Market	Market / Rafter grinding and sealing, pipe sealing	-	80,000	-	-	-	-

Department	Project	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034	Planned FY2035
<i>Community Safety - continued</i>							
Engineering	Peachtree/Perfection St - Pecan to FBE	-	-	-	2,435,000	-	-
Engineering	Nexedge Radio System Site	-	50,000	-	50,000	-	-
Fire	New Fire Station - SW Quad	3,000,000	-	-	-	-	-
Fire	GO Debt Financing Instrument	(3,000,000)	-	-	-	-	-
Police	Justice Center Improvements	45,000	45,000	45,000	45,000	45,000	45,000
Streets	Traffic calming - city-wide	50,000	50,000	50,000	50,000	50,000	50,000
Streets	Road Construction - in house - Reck Rd	-	-	150,000	-	-	-
<i>Culture, Arts, & Recreation</i>							
Leisure Services / CAFFM Market	Performing Arts Center	-	-	2,510,000	-	-	-

Department	Project	Prior year cost	Projected Close FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028	Planned FY 2029
Culture, Arts, & Recreation - continued							
Library	New Library	962,023	10,000,000	8,930,846	-	-	-
Library	Community Project Funding-Library	-	(1,138,519)	(861,481)	-	-	-
Nature Parks	Wolf Creek Park Shoreline Project	10,880	64,300	-	-	-	-
Nature Parks	GOMESA Expense Land Acquisition	191,950	5,000	13,650,000	-	-	-
Nature Parks	Grants	(191,950)	(5,000)	(13,296,550)	-	-	-
Nature Parks	Barber Restoration	-	-	-	-	250,000	-
Nature Parks	Grant	-	-	-	-	(250,000)	-
Nature Parks	Barber-Wolf Bay Park Road	-	-	-	-	-	2,000,000
Nature Parks	Grant	-	-	-	-	-	(2,000,000)
Nature Parks	Wolf Creek Park Comfort Station & Playground	184,406	100,000	-	-	-	-
Nature Parks	ADCNR/Wolf Creek Park	(50,000)	-	-	-	-	-
Nature Parks	Pavilion(s)	59,233	50,000	300,000	150,000	-	125,000
Nature Parks	South Entrance Restroom & Pavilion GCNP	-	-	50,000	400,000	-	-
Nature Parks	Mike's Monarchs Conservatory	-	100,000	300,000	-	-	-
Nature Parks	Gulf Coast Engagement Center Grant	-	-	-	(150,000)	-	-
Nature Parks	Interpretive Trail Signage	-	15,000	35,000	-	-	75,000
Nature Parks	Bird Observation Tower - Wolf Creek	-	-	-	350,000	-	-
Nature Parks	RTP Grant	-	-	-	(280,000)	-	-
Nature Parks	Wolf Creek Parking Area Construction	-	-	-	-	175,000	-
Nature Parks	Maintenance Area Expansion & Storage	-	-	-	-	-	75,000
Parks & Recreation	Heritage Park Improvements	34,987	424,000	-	25,000	-	-
Parks & Recreation	Soccer Complex Upgrades	-	334,000	-	-	-	-
Parks & Recreation	Aaronville Park Upgrades	4,046	500,000	440,000	-	440,000	250,000
Parks & Recreation	Additional Multipurpose Fields 98	533,671	690,000	-	-	-	-
Parks & Recreation	Pickleball Road Addition	266,413	162,489	-	-	-	-
Parks & Recreation	Aquatics Center	10,500	25,000	2,975,000	2,000,000	-	-
Parks & Recreation	GO Debt Financing Instrument	-	-	(2,975,000)	(2,000,000)	-	-
Parks & Recreation	School Partnership Facilities Upgrade	253	252,425	150,000	-	-	-
Parks & Recreation	Pine Street Park Improvements	-	-	120,000	-	-	-
Parks & Recreation	Mathis Park Upgrades	136,582	1,340	-	-	-	350,000
Parks & Recreation	Max Griffin Upgrade	-	395,000	-	-	600,000	-
Parks & Recreation	Mel Roberts Park Additions	1,199,629	290,000	-	-	100,000	-
Parks & Recreation	Beulah Park Upgrades	210,716	415,000	-	75,000	250,000	50,000
Parks & Recreation	10-Plex Improvements - Foley Sports Complex	-	-	-	-	150,000	750,000
Parks & Recreation	John B. Foley Park Improvements	-	-	-	-	300,000	-
Senior Center	15 Ton Air Conditioner North side of bldg	-	-	-	-	60,000	-
Senior Center	New Senior Center	-	-	150,000	2,400,000	-	-
Organizational Excellence							
Airport	Construct Terminal Building (Terminal Grant)	-	240,000	1,428,000	-	-	-
Airport	Grant	-	-	(856,800)	-	-	-
Airport	Airport Property Improvements	-	3,500	-	-	-	-
Airport	North & South Apron Pavement Maintenance	-	32,600	469,183	-	-	-
Airport	Grant	-	(24,450)	(351,887)	-	-	-
Airport	Maintenance Hangar Overhead Door	-	-	90,000	-	-	-

Department	Project	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034	Planned FY2035
<i>Culture, Arts, & Recreation - continued</i>							
Nature Parks	Barber-Wolf Bay Center	4,000,000	-	-	-	-	-
Nature Parks	Grant	(1,600,000)	-	-	-	-	-
Nature Parks	Barber-Wolf Bay Boat Launch	-	2,000,000	-	-	-	-
Nature Parks	Grant	-	(2,000,000)	-	-	-	-
Nature Parks	Pavilion(s)	-	500,000	-	-	-	-
Nature Parks	GC Ranger Station & Dorms	-	-	-	375,000	-	-
Nature Parks	Boardwalk	300,000	-	-	-	-	-
Nature Parks	RTP Grant	(240,000)	-	-	-	-	-
Nature Parks	Trail Improvements	-	-	200,000	-	-	-
Nature Parks	RTP Grant	-	-	(160,000)	-	-	-

Department	Project	Prior year cost	Projected Close FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028	Planned FY 2029
Organizational Excellence - continued							
Airport	Airfield Drainage Improvements	-	-	-	17,000	223,400	-
Airport	Grant	-	-	-	-	(201,936)	-
Airport	Rehabilitate Runway 18/36 Design	-	-	-	-	125,000	1,653,000
Airport	Grant	-	-	-	-	-	(1,493,520)
Airport	Taxiway A Pavement Maintenance	-	-	-	-	-	14,500
Planning & Development	PDS Generator	-	42,070	-	-	-	-
Engineering	Planning/Engineering/Other Fees	49,475	275	-	-	-	-
Fire	HMPG Fire Station 1 Impv	35,875	-	821,000	-	-	-
Fire	HMPG Grant	-	-	(738,900)	-	-	-
Fire	Concrete pad replacement for Fire St. 1 west	-	175,000	-	-	-	-
Fire	Training Center Burn Building Renovation	-	175,000	-	-	-	-
Fire	Fire Station 1 Improvements	-	50,000	400,000	-	-	-
Fire	Ventilation / fan system for St 1 and 3 apparatus bays	-	40,000	-	-	-	-
Fire	Storage Building @ Training Center	-	-	100,000	-	-	-
Fire	Fire Training center prop improvements	-	25,000	-	-	-	-
General Gov	Finance Building	-	575,000	-	-	-	-
General Gov	Finance Building Shade Structure	-	-	35,000	-	-	-
Information Technology	Consolidate City Door Access Control Systems	-	84,000	-	-	-	-
Information Technology	Council Chambers Tech Upgrades	-	55,000	-	-	-	-
Marketing/Depot	Main St: Ped wayfinding/other signage	19,359	47,641	-	-	-	-
Marketing/Depot	Depot restroom upgrade	-	-	50,000	-	-	-
Marketing/Depot	Upgrade Visit Foley website	-	-	30,000	-	-	-
Marketing/Depot	Upgrade City website	-	10,000	30,000	-	-	-
Marketing/Depot	Depot & model train exterior lighting	-	-	-	-	48,000	-
Marketing/Depot	WWII/Barin Field Museum - Design	-	-	-	-	-	300,000
Municipal Complex	New Civic Center	-	-	-	500,000	5,975,000	-
Municipal Complex	GO Debt Financing Instrument	-	-	-	(500,000)	(5,975,000)	-
Municipal Complex	Confernece room upgrades	-	120,000	-	-	-	-
Municipal Complex	Upgrade floor covering in office areas at City Hall	-	60,000	-	-	-	-
Municipal Complex	City Hall Conference Room Tech Upgrades	-	65,000	-	-	-	-
Municipal Complex	Expansion of City Hall	-	-	-	-	-	350,000
Municipal Complex	Library reno - Admin offices - 2nd floor	-	-	75,000	1,200,000	-	-
Parks & Recreation	Renovations of Public Works facility	-	50,000	1,065,000	-	-	-
Police	New Police HQ	-	-	500,000	7,500,000	-	-
Police	GO Debt Financing Instrument	-	-	(500,000)	(7,500,000)	-	-
Police	Justice Center Roof Replacement	-	800,000	-	-	-	-
Police	Potential Litigation Settlement	-	(800,000)	-	-	-	-
Police	Radio Channels for 3 Sites	-	-	-	-	-	-
Public Works	New Public Works Campus	5,939,033	9,679,245	2,000,000	-	-	-
Total Capital Projects, net of grants, contributions and bonds		\$ 23,944,833	\$ 34,016,225	\$ 32,272,850	\$ 11,376,394	\$ 8,679,464	\$ 9,603,980

Department	Project	Planned FY 2030	Planned FY 2031	Planned FY 2032	Planned FY 2033	Planned FY 2034	Planned FY 2035
<i>Organizational Excellence - continued</i>							
Airport	Taxiway A Pavement Maintenance	192,500	-	-	-	-	-
Airport	Grant	(173,880)	-	-	-	-	-
Airport	Construct 8 T-Hangars & Access Taxiways	131,250	1,618,750	-	-	-	-
Airport	Grant	-	(407,500)	(157,500)	(157,500)	(157,500)	(157,500)
Marketing/Depot	WWII/Bain Field Museum - Build	12,000,000	-	-	-	-	-
Marketing/Depot	Fundraising to offset build	(10,000,000)	-	-	-	-	-
Marketing/Depot	GO Debt Financing Instrument	(1,000,000)	-	-	-	-	-
Municipal Complex	Expansion of City Hall	3,500,000	-	-	-	-	-
Municipal Complex	GO Debt Financing Instrument	(3,500,000)	-	-	-	-	-
Total Capital Projects, net of grants, contributions and bonds		\$ 6,179,870	\$ 6,801,250	\$ 4,912,500	\$ 7,077,500	\$ 5,857,500	\$ 2,401,210

Impact Fee Fund 10 Year Planned Projects

Department	Project	Prior year cost	Projected				
			Close FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028	Planned FY 2029
Livable Community							
Transportation	South Pilgram Paving	\$ -	\$ 141,000	\$ -	\$ -	\$ -	\$ -
Transportation	Wilson/ Equestrian Park Road	-	100,000	1,200,000	-	-	-
Transportation	Miflin Road Access Management Phase 3	-	-	-	-	500,000	-
Transportation	Widening Michigan Avenue	-	-	-	-	-	-
Culture, Arts, & Recreation							
Parks & Recreation	Pickleball	364,933	1,382,025	-	-	-	-
Parks & Recreation	Land Purchases - Future Parks	-	-	200,000	-	500,000	-
Parks & Recreation	Mills Park Property Impv	38,950	250,000	1,500,000	-	-	-
Parks & Recreation	Sand Volleyball	27,290	1,475,000	-	-	-	-
Parks & Recreation	CAFFM Property Expansion Phase 2	-	-	600,000	-	-	-
Parks & Recreation	Special Needs Center	-	-	-	-	750,000	-
Parks & Recreation	Aquatics Center	-	-	1,000,000	-	-	-
Parks & Recreation	Dog Park	-	-	200,000	-	-	-
Parks & Recreation	Max Griffin Path/Equipment	-	-	-	150,000	150,000	-
Parks & Recreation	Additional Tennis Courts	-	-	-	-	250,000	-
Parks & Recreation	FSC Expansion	-	-	-	-	250,000	-
Parks & Recreation	Walking Trails - Taylor Property	-	-	125,000	-	-	-
Parks & Recreation	Splash Pad	-	-	-	225,000	-	-
		\$ 431,173	\$ 3,348,025	\$ 4,825,000	\$ 375,000	\$ 2,400,000	\$ -

Department	Department	Planned FY 2030	Planned FY 2031	Planned FY 2032	Planned FY 2033	Planned FY 2034	Planned FY 2035
Livable Community							
Transportation	Widening Michigan Avenue	\$ -	\$ -	\$ 1,065,000	\$ 1,065,000	\$ -	\$ -
Culture, Arts, & Recreation							
Parks & Recreation	Land Purchases - Future Parks	-	500,000	-	-	-	-
Parks & Recreation	Additional Multipurpose Fields 98	-	-	\$ 1,000,000	\$ 1,000,000	-	-
Parks & Recreation	Soccer Complex Upgrades	400,000	-	-	-	-	-
Parks & Recreation	Performing Arts Center	-	690,000	\$ 300,000	-	-	-
Parks & Recreation	Dog Park	-	-	-	\$ 200,000	-	-
Parks & Recreation	Indoor Gym-Armory Expansion	25,000	2,475,000	-	-	-	-
		\$ 425,000	\$ 3,665,000	\$ 2,365,000	\$ 2,265,000	\$ -	\$ -

The City of Foley, Alabama
Comprehensive Long Range Plan

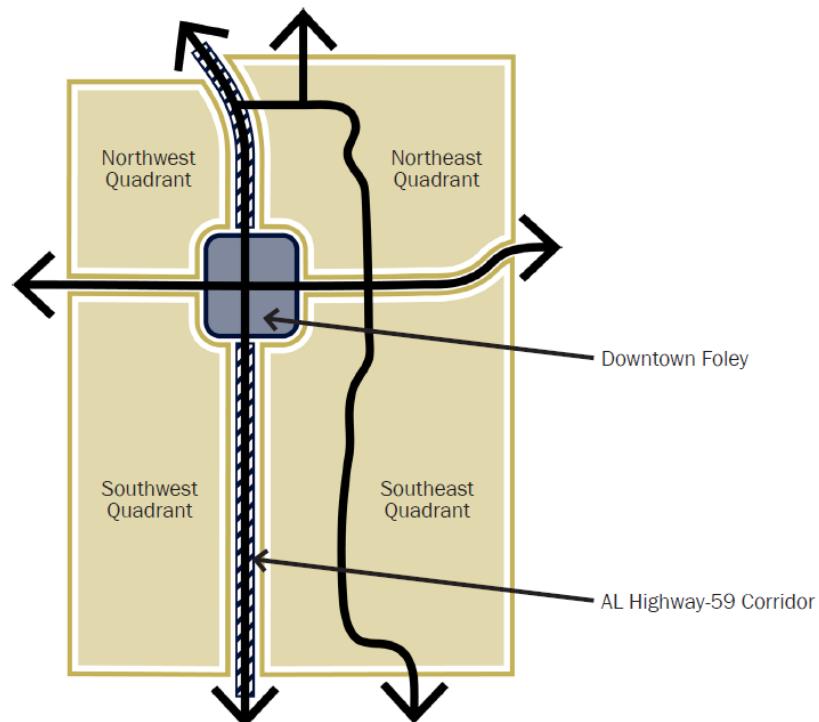
Foley Forward: Comprehensive Plan

Vision Statement: Create a city that has sense of place, protects and preserves its natural environment, celebrates its agricultural history and context, and accommodates anticipated growth and development for the area.

Background: In 2018, the City of Foley embarked on a process to update its 2008 Comprehensive Plan. Comprehensive plans are long-range policy guides for communities for the purpose of preparing for future growth and development. Because communities are continually evolving, comprehensive plans are treated as “living documents” and reviewed regularly by City Staff, the Planning Commission, and the City Council.

Structure Plans: The development of the Foley Forward: Comprehensive Plan is based upon an understanding and review of the City as a series of sectors. Each sector has a unique set of assets and opportunities that will be considered in the development of future plans, but that ultimately relates back to a unified vision and guiding principles for the City. Through on-going plan development, each of the sectors will ultimately be included in the Foley Forward Plan.

- **Downtown Foley**
- **Southeast Quadrant**
- **Southwest Quadrant**
- **Northeast Quadrant**
- **Northwest Quadrant**
- **AL Highway-59 Corridor**



General diagram of the Foley area and sector plans for Foley Forward.

Vision and Guiding Principles: Foley Forward strives to advance the vision that was set forth by the citizens of the community through careful reflection of the Guiding Principles and consideration of the goals, policies, and projects.

- **Enhance Sense of Place** – The plan in every way protects, promotes, and ensures the unique sense of place that defines and reflects Foley including its landscape, its built environment, its history, and its culture.
- **Raise Development Standards** – The plan “raises the bar” with regard to development standards to guide future developments and redevelopments including residential and mixed use.
- **Preserve Environmental Features** – The plan protects the environment and capitalizes on the City’s natural features, including development of greenways, parks and open space, tree canopy, and landscape standards for all future development and redevelopment within the City of Foley.
- **Promote Responsible Regionalism** – The plan defines and recommends actions to facilitate the City’s desire to serve as principal partner in support of regional growth and development. Context sensitive development, historical preservation, nature-based tourism, community public health, industrial recruitment, and support for the school system are key issues with regional impacts that should be supported throughout the plan.
- **Enhance Local Infrastructure** – The plan encourages the development of community and public infrastructure that addresses current issues and forecasted future needs. Through local and regional partnerships, infrastructure providers should be aware of the growth and development of the region so facilities can accommodate future growth.

Downtown Foley Plan

Summary: In the past few years, Downtown Foley has seen a resurgence of activity with the opening of new businesses, restaurants and community activities. To support and foster continued activity, a downtown plan was developed through public outreach and discussions with the Downtown Plan Advisory Committee. A series of goals were developed based on input from the community and the advisory committee. These goals strive to reinforce the vision and guiding principles of Foley in a manner that supports and fosters the vibrancy of downtown.

Goals:

- D.1: Promote Downtown Through its Unique Sense of Place
- D.2: Increase Different Types of Residential Living Opportunities
- D.3: Create Opportunities for Mixed-Use Infill Development
- D.4: Create a More User-Friendly Way of Navigating
- D.5: Enhance Pedestrian and Bicycle Activity
- D.6: Enhance and Expand Important Community Facilities
- D.7: Use Creative Green Infrastructure to Improve Storm Water Conditions

Downtown Action Plan: Policies and projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of Downtown. A copy of the Action Plan can be found on page 131.

Proposed Projects to Be Completed

Proposed: Intersection of Verbena Ave and AL-59



Gateway signage and Highway 59 median improvements are both underway!

Proposed: Mixed-Use Building Along AL-59



Downtown mixed use buildings are currently underway on US 98.

Rose Trail Extension is complete and includes an art sculpture



Foley Cat Alley



Southeast Quadrant Plan

Summary: The Southeast Quadrant of Foley is one of the most dynamic areas of the City considering the amount of growth and activity which has taken place over the past ten years. This growth has been manifested through the development of several large neighborhoods, creation of Graham Creek Nature Preserve, and the development of OWA. Transportation and connectivity across the Southeast Quadrant has been the most significant issue. Transportation was the highest identified priority and strategic improvements to east and west connectivity in transportation system will greatly improve conditions.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- SE.LU.2 – Well-designed infill development in strategic locations.
- SE.LU.3 – A built environment that focuses more on people to create more activity in given area.
- SE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SE.T.1 – Improve the safety and efficiency of all modes of transportation.
- SE.T.2 – Develop transportation alternatives to motorized vehicles.
- SE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.



Southeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southeast Quadrant. A copy of the Action Plan can be found on page 132.

[Photo above: Playground addition in Wolf Creek](#)

Southwest Quadrant Plan

Summary: The Southwest Quadrant of Foley is characterized by the rolling fields of south Baldwin County. The Bon Secour River and tributaries reach up into the quadrant as green swaths of land between fields and homes. This quadrant has been seeing steady growth and the conversion of these fields into new subdivisions. The growth in this quadrant, Foley and Baldwin County has began to present challenges on infrastructure and the quality of life. This plan development for this quadrant includes transportation and connectivity as well as stormwater management.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SW.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods
- SW.LU.2 – Well-designed infill development in strategic locations.
- SW.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places.
- SW.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SW.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SW.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SW.T.1 – Improve the safety and efficiency of all modes of transportation.
- SW.T.2 – Develop transportation alternatives to motorized vehicles.
- SW.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Southwest Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southwest Quadrant. A copy of the Action Plan can be found on page 133.

Northeast Quadrant Plan

Summary: The Northeast Quadrant of Foley is the least developed quadrant of the City and is characterized by agricultural fields along Foley Beach Express and the headwaters of Sandy Creek. The Sandy Creek tributaries reach up into the quadrant as green swaths of land between the fields and few residential developments. The issues in this quadrant are about helping to ensure connectivity for future growth and to provide alternative mobility other than automobile.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- NE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- NE.LU.2 – Well-designed infill development in strategic locations.
- NE.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places. .
- NE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- NE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- NE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- NE.T.1 – Improve the safety and efficiency of all modes of transportation.
- NE.T.2 – Develop transportation alternatives to motorized vehicles.
- NE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- NE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- NE.CFS.2 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Northeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Northeast Quadrant. A copy of the Action Plan can be found on page 134.

Conclusion

The information in this document is a summation of the full plan that was adopted by Council. As with any long range plan, continuous review of Foley Forward is essential to responsible implementation of the plan over time. Each geographic sector within Foley Forward contains an action plan for on-going plan implementation. As each sector is updated, these action plans will reflect the implementation of goals, policies, and projects developed during the process. The projects included in the action plans are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation.

Foley Forward Comprehensive Plan		
Downtown Comp Plan	Timeline	
Redevelop vacant and underutilized lots in the Downtown core to fill gaps in storefronts while maximizing Downtown's economic potential.	Ongoing (Currently Active or Continuous)	
Encourage strategic residential infill throughout downtown in undeveloped or vacant parcels.	Ongoing	
Encourage mix of building uses Downtown to allow people to live and work as well as shop and eat.	Ongoing	
Consider the future expansion or creation of other historic districts within downtown based on residential character.	Ongoing	
Reinforce strong pedestrian connections for Griffin Park, local schools, the football stadium, adjacent residential and downtown businesses.	Ongoing	
Add signage to assist visitors in finding and using public parking Downtown.	Ongoing	
Preserve and redevelop the Hamburg building to ensure that its unique character becomes a community attraction.	Ongoing	
Develop and implement a complete way finding package for both vehicles and pedestrians.	Ongoing	
Add pedestrian way findings to identify Downtown's community and commercial assets	Ongoing	
Consider reconfiguring connections between Poplar St and Juniper St to prioritize through traffic's use of the Juniper St / US-98 intersection.	Ongoing	
Develop gateways into Downtown at key intersections using scaled tower structures that replicate visual elements of the pedestrian bridge to formalize and expand Downtown's sense of place.	Short Term	
Complete the missing segment of the Rose Trail to broaden potential connectivity, use, and access.	Completed	
Implement a 'complete streets' policy/ordinance in downtown to ensure the longevity of pedestrian oriented benefits.	Short Term	
Develop a pedestrian / bicycle trail connection in the undeveloped E Jessamine Ave right-of-way between E Jessamine Ave and Heritage Park.	Ongoing	
Add Downtown Foley signage to the pedestrian bridge to reinforce this successful landmark's connection to Downtown Foley.	Ongoing	
Add artistic bicycles racks throughout Downtown to increase bicycle infrastructure and to beautify the streetscape.	Short Term	
Extend Wolf Creek's stream restoration and develop a natural preserve that would be connected to Downtown by the Rose Trail.	Short Term	
Encourage residential development adjacent to the Rose Trail to maximize trail use and connectivity.	Ongoing	
Infill vacant and underutilized land around Heritage Park with residential units to support downtown business and to frame this important park.	Mid Term (4-7 years)	
Reduce parking in strategic locations along AL-59 to add landscaping to improve storm water management and pedestrian desirability on AL-59.	Mid Term	
Repurposing the old public works site for another department's needs	FY 2026	
Renovate, expand, or replace the Max Griffin Pool Complex based on community needs.	Ongoing	
Introduce planting beds in downtown alleys to alleviate storm water challenges while providing visual enhancements.	Mid Term	
Expand Foley Senior Center based on continued growth and need.	FY 2026-2027	
Consider residential opportunities in the area adjacent to the redeveloped Public Works site as it outgrows its current location.	Long Term (8+ years)	
Encourage a continued connection of the Rose Trail north, beyond downtown, to provide other communities pedestrian access to Downtown.	Long Term	
Work with ALDOT to implement treed medians to beautify AL-59 through Downtown Foley.	Long Term	

Foley Forward Comprehensive Plan	
Southeast Comp Plan	Timeline
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits.	Ongoing
Expand the existing system of bicycle trails and lanes.	Ongoing
Expand access to Wolf Creek with new or improved launch locations.	FY 2028 - 2031
Continue growth and development of Graham Creek Nature Preserve consistent with the Master Plan.	FY 2026 - 2028
Improve and maintain major intersections along Foley Beach Express as the front-porch entrances to the community.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
Consider adopting conservation subdivision regulation to protect natural and agricultural land.	Short Term (1-3 years)
Extend James Rd from Brinks Willis to Keller Rd.	FY 2026 - 2028
Connect S Pecan St. to Pride Dr roundabout.	Completed
Connect Wolf Bay Drive with Brinks Willis Drive.	Short Term
Widen County Rd 12 between AL Hwy 59 and Wolf Bay Drive.	Short Term
Widen County Rd 20 / Miflin Rd as needed based on increased demand and traffic.	Work ongoing
Develop and implement a storm water management strategy in existing neighborhoods to reduce flooding and erosion.	Short Term
Continue improvements to Wolf Creek Park.	Short Term
Consider implementing a form based overlay for large parcel development opportunities.	Mid Term (4-7 years)
Improve S Juniper between Hwy 98 and Pride Drive.	Mid Term
Develop roundabout at Juniper St and Michigan Ave.	FY 2027
Develop roundabout at Juniper St and Azalea Ave.	FY 2028
Extend James Rd from Keller Rd to CR 10	Long Term (8+ years)
Extend Michigan Ave from Maple St to Foley Beach Express.	Long Term
As residential growth occurs south of CR20 / Miflin Rd and west of Foley Beach Express, consider future park facility with active and passive elements.	Long Term

Foley Forward Comprehensive Plan		Timeline
Southwest Comp Plan		
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan		Ongoing (Currently Active or Continuous)
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan		Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits		Ongoing
Consider adopting conservation subdivision regulations to protect natural and agricultural land		Ongoing
Implement regional stormwater management facility to help manage stormwater run-off in the Bon Secour watershed.		Ongoing
Expand the existing system of bicycle trails and lanes		Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant		Ongoing
Develop and implement a storm water management plan to reduce flooding and erosion		Short Term (1-3 years)
Develop local storm water management strategy to reduce current and future flooding		Short Term
Widening of South Hickory Street between US-98 and CR-12.		FY 2032-2033
Intersection improvements at Michigan Avenue and South Hickory Street		County project
Extension of CR-20 between South Hickory Street and CR-65.		County project
Intersection improvements at South Hickory Street and CR-12		County project
Study the consideration of a litter trap on the Bon Secour River to collect trash and debris.		Mid Term (4-7 Years)
Consider implementing a form-based overlay for large parcel development opportunities		Mid-Term
Intersection improvements at South Hickory Street and CR-20		Mid-Term
Improve Michigan Avenue (CR-26) between CR-65 and Doc McDuffie (outside of this quadrant). This includes resurfacing and wider lanes.		FY 2030
Intersection improvements at Michigan Avenue and South Cedar Street		Mid-Term
Improvements to CR-65 between US- 98 and CR-12		Long Term (8+ years)
Intersection improvements at Michigan Avenue and CR-65		Long Term
Extension of South Hickory Street from CR-12 to Keller Road.		Long Term
Improve Helton Drive between Keller Road and CR-10		Long Term

Foley Forward Comprehensive Plan		Timeline
Northeast Comp Plan		
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing (Currently Active or Continuous)	
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing	
Continue annual legislative annexation efforts to in-fill areas within the existing city limits and manage future growth in the quadrant.	Ongoing	
Improve north and south connectivity to the east of Foley Beach Express and new developments occur. These connections could be defined in development plans. Limit the number of 'cul-de-sacs' in these development to encourage connectivity.	Ongoing	
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing	
As residential growth occurs to the west of Foley Beach Expressway, consider a future park facility with passive elements. This park should be designed to serve the needs of the residential neighborhoods and include elements such as playgrounds, walking trails, open space, etc.	Ongoing	
As residential growth occurs to the east of Foley Beach Expressway, consider future park(s) facility with active and passive elements. These parks should be designed to serve the needs of the residential neighborhoods. (B)	Ongoing	
Consider implementing a form-based overlay for large parcel development opportunities.	Short Term (1-3 years)	
Consider adopting conservation subdivision regulations to protect natural and agricultural land.	Short Term	
Connect Pecan Street between Peachtree Avenue and Fern Avenue	Short Term	
Develop and implement a storm water management plan to reduce flooding and erosion.	Short Term	
Study the consideration of a litter traps on the Wolf Creek and Sandy Creek to collect trash and debris.	Short Term	
Expand access to Sandy Creek and Wolf Creek with new or improved launch locations.	Mid Term (4-7 Years)	
Improve N. Juniper Street from Foley Beach Express to CR-24.	Mid-Term	
Connect Pecan Street between Fern Avenue and Berry Avenue	FY 2027	
Connect N. Juniper Street to S. Juniper Street at US Highway-98.	FY 2027	
Extend Section Avenue to Pecan Street.	Long Term (8+ years)	
Improve East Berry Avenue from Juniper Street to Pecan Street.	Long Term	
Extend Hadley Road from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include intersection updates at Hadley Road and Pecan Street.	Long Term	
Extend CR-24 across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle North.	Long Term	
Extend Fern Avenue across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle South.	Long Term	
Extend CR-24 from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include a intersection alignment for CR-24 at the Pecan Street intersection.	FY 2029	
Extend Peachtree Boulevard / Perfection Road to Foley Beach Express with needed turn lanes and appropriate cross over design.	FY 2030	

Roadway Systems Report				
Project Name	Project Description	Estimated Amount	In house/Contracted	Timeline/Planned
Extension of Pecan Street Segment 3	S Lay Lane to Pride Blvd	\$ 815,567	In house	Completed in FY 2025
Extension of Pecan Street	Peachtree to Fern	\$ 438,000	In house	Completed in FY 2025
Beck Road		\$ 150,000	In house	In progress
South Pilgram	North of Michigan	\$ 350,000	In house	In progress, will be finished FY2026
CR 20 Access Management Phase I	59 to Juniper	\$ 500,000	Contracted	In progress
Widening of Hickory St	US 98 to CR 12	\$ 565,500	Contracted	In progress
CR 20 Access Management Phase II	Juniper to Pride	\$ 500,000	Contracted	FY 2028
Extension of Park Ave	Pine St to SR 59	\$ 150,480	In house	FY 2027
Extension of CR 20	CR 65 to S Hickory	\$ 3,750,000	Contracted-County project	FY 2026
Extension of Jessamine	Cypress to John Foley B Park	\$ 824,966	In house	Complete in FY 2026
Extension of James Rd Segment I	Brinks Willis to Keller	\$ 3,791,085	Contracted-County project	FY 2026
Keller Road		\$ 393,691	In house	FY 2029
CR 20 Access Management Plan Phase III	Pride to FBE	\$ 500,000	Contracted	FY 2028
Extension of CR 10	East of SR 59 to FBE	\$ 3,916,132	Contracted	FY 2026
Extension of Pecan Street Segment 2	Fern to E Berry (extend E Berry)	\$ 2,835,000	Contracted	FY 2029
West Lawson		\$ 190,000	In house	FY 2026
Extension of Juniper St	E Section to US 98	\$ 1,800,000	Contracted	FY 2027
Extension of CR 26 (Michigan Ave)	Doc McDuffie to FBE	\$ 4,550,000	Contracted	FY 2030
Bender Road	98 South to Industrial Park	\$ 390,000	In house	FY 2028
Extension of S Pine St	9th Ave to Michigan (align with Irwin St)	\$ 478,000	In house	FY 2029
CR 24 extension	Pecan to FBE	\$ 1,820,000	Contracted	FY 2031
Widening Michigan Ave		\$ 2,130,000	Contracted	FY 2031-2032
Extensions of S Pine St	CR 20 to CR 20S or to CR 12	\$ 2,200,000	County Projected	Long Term
Extension of S Hickory St	CR 12 to Keller Rd	\$ 3,250,000	County Projected	Long Term
Widening of CR 65	US 98 to CR 12	\$ 435,000	County Projected	Long Term
FBE East to West Connectors				
	Keller Rd	\$ 393,691	In house	FY 2027
	CR 24	\$ 1,400,000	Contracted	FY 2029
	Peachtree	\$ 1,875,000	Contracted	FY 2030
Intersection Improvements				
	Michigan Ave and Hickory	\$ 1,600,000	City design, county construct	In construction FY 2026
	Michigan Ave and Juniper	\$ 1,600,000	Contracted	FY 2027
	Azalea at Juniper	\$ 600,000	Contracted	FY 2027
	Michigan Ave and Cedar	\$ 1,600,000	Contracted	FY 2026
	Hickory St and CR 12 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
Total estimated roadway plan		\$ 49,542,112		

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Departmental Descriptions
with Financial Summary
and Personnel Information



General Government Department

The General Government Department is made up of 4 divisions; Administration, Finance, Human Resources and Revenue. Each division serves both the employees and the citizens of the City of Foley.

Administration Division

Mission Statement: At the City of Foley, our mission is to serve our community with integrity, friendliness, and a strong commitment to service. We strive to create a welcoming, safe, and thriving place for all who live, work, and visit. Through responsible stewardship of public resources and being well prepared to meet our community's needs, we work every day to make Foley a city our residents are proud to call home.

Function: The City Clerk provides high-quality public service, which includes maintaining all city records. This includes, but is not limited to, all minutes, resolutions, ordinances, contracts and codes. The City Clerk attends all City Council meetings to serve as a friendly and professional face of the City. The City Clerk's office adds to the city's transparency by preparing accurate and timely the City Council Meeting Agendas and work session / council minutes.

Performance Goals	2023	2024	2025	2026
	Actuals	Projected	Projected	Projected
City Council Meetings Agendas Available by Deadline	100%	100%	100%	100%
Ordinances Processed	29	40	40	45
Resolutions Processed	453	503	411	445

Selected Objectives

- Design and maintain responsive systems and processes that inform the public of the City Council's legislative actions.
- Take all steps necessary to ensure transparency in the official roles of the office.
- Preserve and manage the City's official records for efficient access and retrieval.
- Conduct elections and council and commission appointments with integrity and with broad community outreach.
- Provide support services to the City Council and staff to assist them in providing excellent service to the community.
- To become known for the exceptional service we bring to the citizens, the City Council, our colleagues, and to our profession.

Financial Services Division

Mission Statement: The Finance Division's mission is to prioritize transparency as the foundation for building trust, enhancing public satisfaction, and fostering a community where residents feel informed, respected, and valued. We are committed to maintaining multi-year financial planning to ensure sufficient resources are available to support ongoing operations and future capital investments, strengthening both the City's stability and its ability to serve residents effectively.

Function: The division continuously reviews internal controls in order to improve operations and compliance with laws, guidelines, and best practices pertaining to financial operations. Major functions of the division include: accounting, auditing, asset management, investments, debt management and issuance, grant accounting and administration, risk management, budget administration, accounts payable, purchasing and bids, contract management, project management and municipal airport operation oversight.

Selected Objectives

- Deliver accurate and transparent financial and budgetary information, supported by sound management practices that strengthen the City's reputation and sustain or improve credit quality.
- Regularly review and update departmental policies and procedures to ensure compliance with laws, regulations, and current best practices.
- Establish and maintain a robust system of city-wide internal controls to safeguard resources and promote accountability.
- Provide responsive and high-quality support to the City's management team and staff through timely information delivery and effective training on financial processes.
- Conduct assessments of City operations to identify and mitigate areas vulnerable to financial or operational loss.
- Efficiently process large volumes of information with accuracy and within established timelines.
- Prepare and deliver timely, comprehensive monthly financial reports to City officials and management.

Performance Goals	2023	2024	2025	2026
Prepare an annual budget report in accordance with the Distinguished Budget Presentation Awards Program administered by the Government Finance Officer Association (GFOA).	Submitted and Received	Submitted and Received	Submitted	Goal
Prepare an annual comprehensive financial report (ACFR) in accordance with the Certificate of Achievement of Excellence in Financial Reporting Program administered by the GFOA.	Submitted and Received	Submitted and Received	Goal	Goal
Prepare a Popular Annual Financial Report in accordance with the GFOA's awards program standards.	Submitted and Received	Submitted	Goal	Goal
Maintain or improve the City's current bond rating AA- (S&P) / Aa3 (Moody's)	Maintain	Maintain	Maintain	Maintain
Maintain reserve fund balance at percentage established in Minimum Fund Balance Policy (35%)	152.98%	128.30%	93.79%	51.40%

Performance Measures Obtained

- Received twelfth consecutive Certificate of Achievement for Excellence in Financial Reporting from GFOA. This is the highest form of recognition in governmental accounting and financial reporting, and its attainment represents a significant accomplishment by a government and its management.
- Received sixth consecutive Distinguished Budget Award from GFOA.
- Received fifth consecutive Popular Annual Financial Award from GFOA.
- Three Finance Staff Members have received the Government Finance Officers Association of Alabama's Certified Governmental Accounting Technician Certification.
- Completed the conversion of temporary asset records from paper-based files to a secure and accessible digital system.

Human Resources Division

Mission Statement: The Human Resources Division supports the success of the City of Foley by investing in our most valuable resource—our employees. Guided by the principles of integrity, transparency, and service excellence, HR is committed to delivering high-quality, customer-focused personnel services that foster a positive, equitable, and productive workplace culture, supporting the City's mission to provide innovative and fiscally responsible services to residents and visitors.

Function: The division supports the City's operational and strategic objectives by managing programs that ensure an effective, engaged, and diverse workforce. The division's primary responsibilities include:

- Employee recruitment, retention, and workforce planning
- Compensation and benefits administration
- Safety, risk management, and employee wellness
- Performance management and employee development
- Job analysis, classification, and organizational design
- Personnel policy development and compliance with state and federal employment law
- Training, leadership development, and employee relations initiatives

HR collaborates across all departments to build an effective, high-performing, and inclusive workforce. The division ensures policies and programs are aligned with Foley's strategic focus on innovation, fiscal responsibility, and operational excellence.

Performance Goals

- Develop and maintain a skilled, diverse, and engaged workforce aligned with City goals.
- Strengthen recruitment and retention strategies to reduce employee turnover and maintain high employee satisfaction.
- Anticipate and respond to the changing needs of employees and their families.
- Champion career growth, professional development, and succession readiness.
- Modernize HR systems and processes through automation and digital transformation.
- Expand health and wellness opportunities to promote employee well-being.
- Reduce workplace injuries and workers compensation costs through safety protocols and the Triage Nurse Program. Foley's potential savings: 2024 - \$88,200; 2025 - \$65,000 ; 2026 - \$70,200

Selected objectives

- Conduct an organizational and staffing assessment to ensure service levels are aligned with community growth and operational needs.
- Develop and implement a comprehensive employee recruitment and retention strategy.
- Expand employee wellness and engagement initiatives to improve participation and satisfaction.
- Continue automation of payroll, benefits, and personnel management systems to improve efficiency and reduce paper processes.
- Update Personnel System Policy (PSP) and other personnel related policies and procedures.
- Provide mandatory employee training in substance abuse prevention, harassment awareness, and Alabama ethics laws.
- Support ongoing training and certification opportunities (AAPPA Human Resource Specialist, Payroll Specialist, and Risk Management Specialist) to ensure staff expertise and service excellence.

Performance Goals	2023 Actual	2024 Actual	2025 Actual	2026 Target
Employee retention rate (Regular employees)	83%	82%	91%	93%
Number of job postings (new metric Aug. 2024)		29	76	95
Number of job applications received (new metric 08/24)		389	1309	1570
Number of new hires		31	105	90
Employee participation in VITALExam / Biometric Screenings	99%	100%	100%	100%
Workers Compensation claims prevented utilizing the Triage Nurse Program	23	42	25	27
AAPPA Human Resource Specialist Certification	3	3	3	3
AAPPA Payroll Specialist Certification	2	2	3	4
AAPPA Risk Management Certification	2	2	2	4

Performance Measures Obtained

- Employee Retention Rate: Our focus on recruitment, retention, and employee engagement resulted in a nearly 10% increase in retention from 2024 to 2025.
- Operational Improvements: Implemented NeoGov applicant tracking and onboarding software which is specifically built for the unique compliance and workflow requirements of government agencies, addressing challenges that include high vacancy rates and complex, manual procedures. We will implement NeoGov's performance management platform in November 2025 which provides continuous feedback, allowing for more consistent and timely communication between employees and managers. We drafted or updated several Human Resources Standard Operating Procedures to promote consistency, transparency, and accountability.
- Sustained Certification Goals: Maintained and expanded staff professional development with three employees maintaining the AAPPA Human Resource Specialist certification, three maintaining or achieving the AAPPA Payroll Specialist certification, one maintaining the AAPPA Risk Management Specialist certification, and two enrolled to achieve the Risk Management certification in 2026, ensuring a highly skilled workforce.

Revenue Division

Mission Statement: The Revenue Division serves the business community and taxpayers of the City by providing excellent customer service with professionalism, while administering local revenue-related ordinances in a consistent, fair, and equitable manner. Our priority is to grow in efficiency as the City grows economically.

Function: The division provides accurate, efficient, and responsive services to businesses, taxpayers, and City officials. Key responsibilities include auditing accounts, processing payments, recording interdepartmental transactions, issuing business licenses, invoicing commercial sanitation, and collecting special fees, local taxes, and franchise revenues. The division ensures fair and consistent administration of ordinances while maximizing revenues through audits and revenue analysis, maintaining confidentiality and compliance with applicable laws.

Selected Objectives

The following objectives support the division's mission and align with citywide goals of efficiency, transparency, and fiscal responsibility.

- Educate and Inform: Continue educating personnel, citizens, businesses, and other government entities on revenue laws, compliance requirements, and business operations within the City.
- Enhance Audit Practices: Strengthen and expand audit efforts to ensure accurate reporting, timely payments, and equitable administration of taxes and fees.
- Promote Digital Services: Encourage greater use of online applications and payment options to improve customer convenience and operational efficiency.

- Standardize Operations: Finalize and implement the Revenue Division's Standard Operating Procedures and Policy Manual to ensure consistent and transparent practices.
- Invest in Professional Development: Support continued staff education, training, and certifications to maintain expertise and high-quality service.
- Analyze and Monitor Revenues: Conduct ongoing revenue analysis to ensure collections meet or exceed budget expectations and support the City's financial goals.

Performance Goals	Actual 2023	Actual 2024	Actual 2025	Projected 2026
AMRO (Alabama Municipal Revenue Officer) Certification	3	3	4	4
GTA (Governmental Tax Analyst) Certification	1	3	3	3
Education Speaking Engagements	3	3	3	5
Business Licenses Issued	4,094	4,100	4,108	4,200
Sanitation Payments Online	487	750	893	1,061
Audits Conducted	25	576	638	715

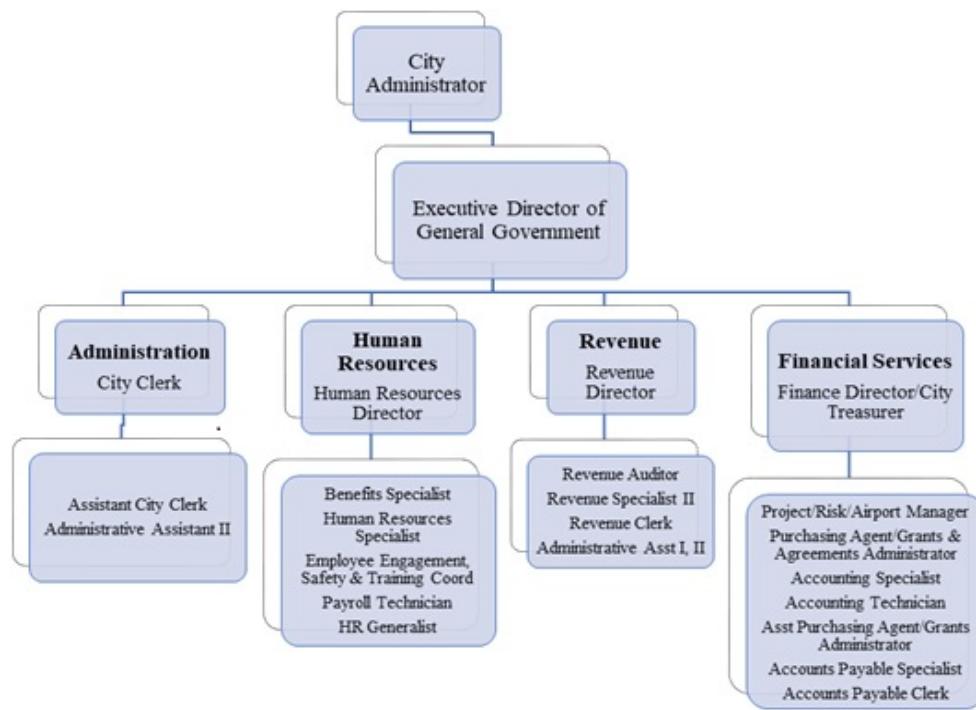
Performance Measures Obtained

- Increased Audit Efficiency: Expanded audit (desk and field) program from 25 in 2023 to 638 in 2025, improving compliance and ensuring accurate tax reporting.
- Improved Online Payment Utilization: Online sanitation payments increased from 487 in 2023 to 893 in 2025, reflecting the department's success in promoting convenient digital payment options for customers.
- Sustained Certification Goals: Maintained staff professional development with four employees maintaining AMRO certification and three maintaining GTA certification, ensuring a highly skilled workforce.
- Educational Outreach: Conducted recurring educational speaking engagements and outreach programs to inform and support the business community and other governmental entities on revenue-related requirements.
- Operational Improvements: Implemented digital recordkeeping practices and drafted several sections of the Revenue Department's Standard Operating Procedures and Policies Manual to promote consistency, transparency, and accountability.
- Revenue Assurance: Continued monitoring and analysis of local revenue trends to ensure collection goals are met or exceeded, supporting the City's economic growth and financial stability.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 1,877,148	\$ 2,014,224	\$ 2,390,739	\$ 2,347,685	\$ 2,665,835	13.55%
Capital	-	15,500	50,050	40,991	-	-100%
Operational	2,366,308	2,417,675	2,571,128	2,333,401	2,312,952	-2.81%
Debt Service	10,803	10,803	10,802	10,802	10,805	0.03%
Total	\$ 4,254,259	\$ 4,458,202	\$ 5,022,719	\$ 4,732,879	\$ 4,989,592	5.42%

General Government Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	Division	# OF SLOTS
60	\$ 35,434	\$ 46,063	\$ 56,695	1010154	Administrative Assistant I	Revenue	1
70	\$ 37,206	\$ 48,367	\$ 59,528	1010103	Administrative Assistant II	Admin / Revenue	2
90	\$ 41,019	\$ 53,325	\$ 65,630	1010106	Accounts Payable Clerk	Finance	2
				1010107	Revenue Clerk	Revenue	1
				1010148	Human Resources Generalist	Human Resources	1
100	\$ 43,071	\$ 55,991	\$ 68,912	1010140	Payroll Technician	Human Resources	1
110	\$ 45,223	\$ 58,791	\$ 72,358	1010134	Accounts Payable Specialist	Finance	1
				1010149	Employee Engagement, Safety & Training Coordinator	Human Resources	1
120	\$ 47,484	\$ 61,730	\$ 75,976	1010142	Accounting Technician	Finance	1
				1010152	Assistant City Clerk	Administration	1
				1010153	Assistant Purchasing Agent/Grants Administrator	Finance	1
130	\$ 49,859	\$ 64,817	\$ 79,775	1010109	Benefits Specialist	Human Resources	1
				1010123	Human Resources Specialist	Human Resources	1
140	\$ 52,353	\$ 68,057	\$ 83,763	1010143	Revenue Specialist II	Revenue	1
				1010150	Accounting Specialist	Finance	1
150	\$ 54,969	\$ 71,460	\$ 87,952	1010135	Revenue Auditor	Revenue	2
				1010138	Purchasing Agent/Grants & Agreements Administrator	Finance	1
240	\$ 85,276	\$ 110,859	\$ 136,441	1010137	Project/Risk/Airport Manager	Finance	1
				1010146	Revenue Director	Revenue	1
				1010151	City Clerk	Administration	1
260	\$ 94,016	\$ 122,222	\$ 150,427	1010130	Human Resources Director	Human Resources	1
270	\$ 98,718	\$ 128,333	\$ 157,948	1010117	Finance Director/City Treasurer	Finance	1
310	\$ 119,992	\$ 155,989	\$ 191,986	1010147	Executive Director of General Government/Administration	Administration	1
330	\$ 132,290	\$ 171,978	\$ 211,665	1010119	City Administrator	Administration	1



Municipal Complex Department

Mission Statement: The mission of the Municipal Complex Department is to provide exceptional customer service in all areas of our work. We are committed to providing safe, clean, and well-functioning facilities for City personnel and our community. We strive to keep all city facilities at full-strength by ensuring that all are in top working condition. As our services are viewed, so are we.

Function: The Municipal Complex Department oversees general building maintenance, custodial services, and Civic Center events.

Our building maintenance team, comprising of three Building Maintenance Technicians and one Building Maintenance Technician/HVAC, offers a comprehensive range of services. These services include plumbing, painting, electrical, carpentry, and HVAC work. They also provide essential facilities support to internal departments, assisting with tasks such as Civic Center event setups, furniture moving, picture hanging, and office furniture assembly. This dedicated team is responsible for maintaining over 70 facilities and structures.

The Custodial Team consists of two technicians who provide cleaning services to ten City facilities, totaling 72,600 square feet. These facilities include public spaces like the Welcome Center, Train Museum, Civic Center, and Senior Center, as well as six office buildings.

The Civic Center hosts an average of 140 events annually, a number that continues to grow. Our Events Coordinator works closely with potential customers, provides excellent customer service to all Civic Center patrons, and manages all events held at the venue.

Performance Goals: The core objective of our department mirrors the principles outlined in our mission statement: to operate as a distinctly customer-oriented division. We are unwavering in our commitment to delivering safe, immaculately clean, and fully functional facilities for the benefit of all employees, guests, and valued community visitors. We prioritize preventative maintenance to extend the lifespan of major building components, safeguarding City resources and ensuring fiscal responsibility. We foster teamwork and strive to exceed customer expectations.

Upcoming Goals

New Initiatives:

- **Civic Center Development:** Identify location and explore options for constructing a new Civic Center facility.
- **Work Order System Implementation:** Establish a new work order system specifically for building maintenance requests.

Ongoing Operational Excellence:

- **Standard Operating Procedures (SOPs):** Continue to develop and ensure comprehensive SOPs are in place for all positions.
- **Facility Maintenance Evaluations:** Conduct annual facility maintenance evaluations and communicate findings to directors to facilitate preparation for upcoming repairs.
- **HVAC Technician Certification:** Ensure the HVAC Technician maintains up-to-date certifications.
- **Employee Training:** Continue to provide relevant training classes to all employees based on their job descriptions.

Achievements

Personnel & Training:

- Our HVAC technician maintains up-to-date certifications and has received additional training.
- Employees consistently attend all mandatory training sessions provided by our training department.

Facility Upgrades & Improvements (City Hall):

- Renovations throughout City Hall office areas with significant upgrades to walls and flooring.
- A new conference room has been created to help minimize meeting scheduling conflicts.
- The complete renovation of the City Hall Conference Room now provides a state-of-the-art meeting space for city personnel.

Community Engagement:

- We coordinate semi-annual "community shred events," resulting in over 12,000 pounds shredded per year.

Future Projects:

- Funding has been allocated in the 2026 budget to initiate the construction of a new Civic Center.

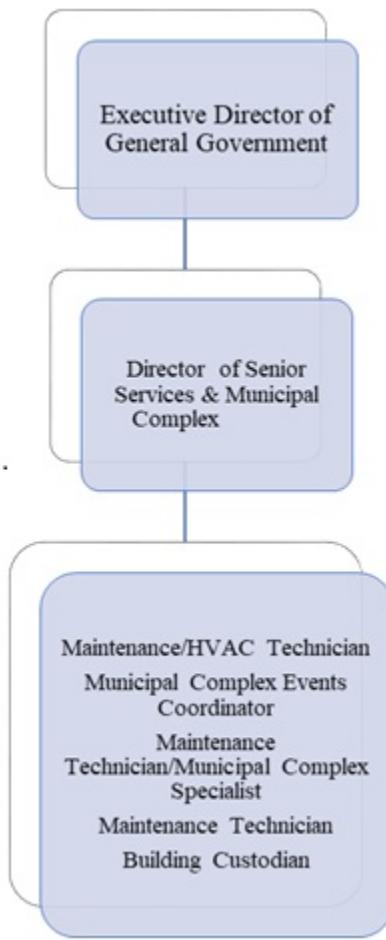
Operational Efficiency:

- We consistently receive exceptional feedback from internal customers regarding our quick response time to work requests.

Financial Summary

Expenditures	2023 Actual	2024 Actual	2025 Budget	2025 Projected	2026 Budget	% Change 2025 to 2026
Personnel	\$ 373,068	\$ 413,804	\$ 436,136	\$ 434,527	\$ 481,200	10.74%
Capital	-	-	129,000	61,953	60,000	-3.15%
Operational	131,493	133,896	231,550	184,291	307,480	66.84%
Total	\$ 504,561	\$ 547,700	\$ 796,686	\$ 680,771	\$ 848,680	24.66%

Municipal Complex Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
30	\$ 30,609	\$ 39,792	\$ 48,974	1020108	Building Custodian	2
90	\$ 41,019	\$ 53,325	\$ 65,630	1020106	Maintenance Technician	3
100	\$ 43,071	\$ 55,991	\$ 68,912	1020109	Municipal Complex Events Coordinator	1
				1020110	Maintenance Technician/Municipal Complex Specialist	1
120	\$ 47,484	\$ 61,730	\$ 75,976	1020107	Maintenance/HVAC Technician	1



Municipal Court

Mission Statement: The mission of the Foley Municipal Court is to ensure compliance with all state laws and city ordinances while providing quality services, thereby earning and maintaining the public's respect and confidence.

Municipal Court Functions: Foley Municipal Court handles violations of city ordinances, traffic violations, and criminal misdemeanors occurring within the city's limits or police jurisdiction. They also conduct trials, hearings, and arraignments related to these cases, and impose fines and penalties. Additionally, they provide administrative support to the judicial branch of city government, manage case dockets, and collect court fines.

Municipal Court Judge: The Municipal Court Judge presides over the Municipal Court Clerk and Magistrates, and hears any cases brought before the Foley Municipal Court. The position of Municipal Court Judge is created by the Code of Alabama and directed by the Supreme Court and the Administrative Office of Courts. The Judge must be an attorney and is appointed and approved by the Mayor and City Council.

Municipal Court Clerk: The Municipal Court Clerk is responsible for the administration of the Municipal Court and its records, finances and employees, and ensures compliance with all city ordinances and state and municipal laws. Also, as a magistrate, accepts fine payments, issues warrants, has probable cause hearings, and does bond hearings with incarcerated defendants.

Municipal Court Magistrate: The Municipal Court Magistrate accepts payments of fines, guilty pleas, holds probable cause hearings, and issues warrants. The Magistrate holds bond hearings with incarcerated defendants, as well as manages the clerical duties of the case files of the Court.

Goals: Goals are established by the Municipal Judge, command staff, and all employees within the Foley Municipal Court. The following are general goals established throughout the court.

1. Fairly and impartially adjudicate traffic and misdemeanor cases.
2. Effectively maintain information and records.
3. Assist citizens in the resolution of cases.
4. Improve caseload management.
5. Reduce inmate population.
6. Reduce outstanding warrants.
7. Reduce size of docket.
8. Effective probation monitoring and supervision.
9. Consistent compliance with judicial orders.
10. Reduce the incidence and impact of crime in our community.

Key Measures:

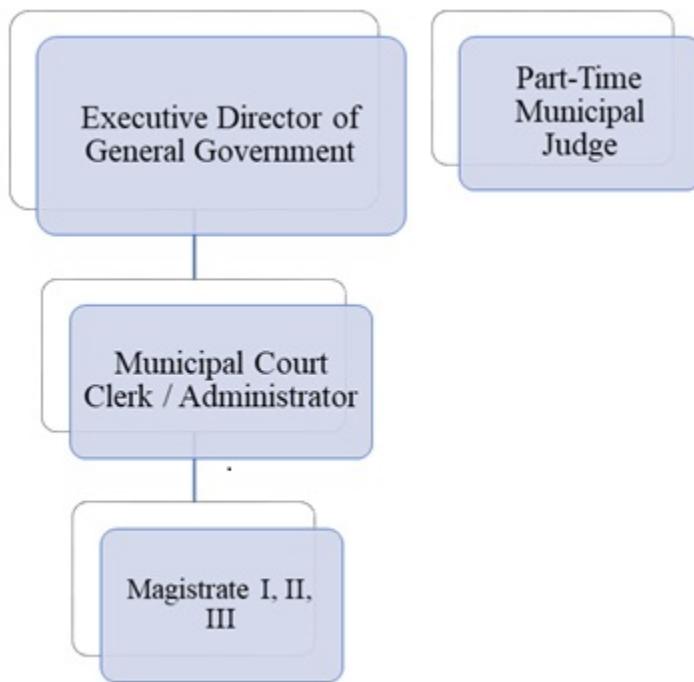
Cases filed	2021	2022	2023	2024	2025	Projected 2026
DUI	217	188	176	147	158	165
Other traffic	2,076	2,944	3,308	1,915	1,770	1,858
Non-Traffic	1,384	1,141	774	792	813	853
Total	3,677	4,273	4,258	2,854	2,741	2,876

	2021	2022	2023	2024	2025	Projected 2026
Revenues	643,824	684,544	674,857	529,170	443,172	465,330
Disbursements	459,673	503,317	522,282	383,881	346,706	364,041
Total	1,103,497	1,187,861	1,197,139	913,051	789,878	829,371

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 439,268	\$ 455,896	\$ 482,681	\$ 477,419	\$ 485,595	1.71%
Capital	-	-	27,500	-	-	0%
Operational	7,168	427,395	550,420	395,710	531,234	34.25%
Total	\$ 446,436	\$ 883,291	\$ 1,060,601	\$ 873,129	\$ 1,016,829	16.46%

Municipal Court Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
90	\$ 41,019	\$ 53,325	\$ 65,630	1030101	Magistrate I	2
110	\$ 45,223	\$ 58,791	\$ 72,358	1030102	Magistrate II	2
130	\$ 49,859	\$ 64,817	\$ 79,775	1030103	Magistrate III	1
140	\$ 52,353	\$ 68,057	\$ 83,763	1030106	Part-Time Municipal Judge	1
190	\$ 66,816	\$ 86,860	\$ 106,905	1030104	Municipal Court Clerk/Administrator	1



Office of Information Technology & Geographic Information Systems

Mission Statement: To contribute to our organizational excellence by providing outstanding technology support services while practicing excellent stewardship of our information resources, ensuring that our government is properly equipped to serve our citizens and community.

Function: The IT/GIS Department provides technical support for all City operations and is responsible for the technical analysis, design, procurement, implementation, operation, planning, and support of computing infrastructure, applications, data, and services. Our intent is to align our goals and objectives with the priorities of the City and provide strategic IT vision and enterprising solutions for all departments so they may be able to meet their goals, deliver results, and enhance services to the citizens of Foley.

Performance Goals

- To maintain reasonable response times to help desk tickets and continue to provide high quality support as the City grows its workforce, without increasing the size of the IT Department staff.
- To reduce or minimize spending and maximize return on investment wherever feasible and reasonable.
- To ensure regulatory compliance of our infrastructure, applications, and data.

Selected Objectives

- Create formalized documentation of departmental policies and procedures.
- Identify and act upon opportunities to either reduce spending or find methods to enhance performance without an expenditure increase.
- Assess our cybersecurity vulnerabilities and audit our compliance with established regulations, remediating where necessary.

Performance Measures

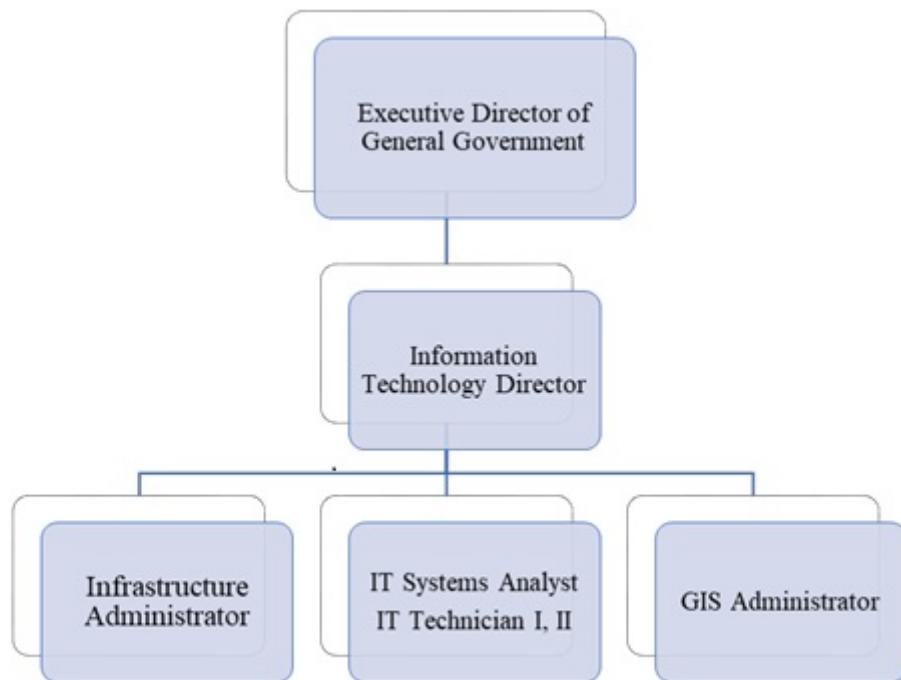
- Systems average uptime/availability.
- Network average uptime/availability.
- Help desk tickets closed.
- Number of security breaches affecting production.
- Number of major incidents affecting production.
- Number of evaluations/updates of publicly accessible GIS Data.

	2023	2024	2025	2026
Systems average uptime/availability	99.921%	99.97%	99.97%	99.9%
Network average uptime/availability	99.767%	99.92%	99.73%	99.8%
Help desk tickets closed	1,491	1,376	1,509	1,532
Number of security breaches affecting production	0	0	0	0
Number of major incidents affecting production	0	0	0	0
Number of evaluations of publicly accessible GIS data	250	296	340	375

Financial Summary

Expenditures	2023		2024		2025		2025 Projected	2026 Budget	% Change 2025 to 2026
	Actual		Actual		Budget				
Personnel	\$ 431,775		\$ 472,558		\$ 510,288		\$ 509,394	\$ 527,075	3.47%
Capital	249,174		292,570		301,000		273,761	16,550	-93.95%
Operational	396,673		426,631		455,400		432,300	635,650	47.04%
Debt Service	72,250		143,174		124,780		130,895	141,098	7.79%
Total	\$ 1,149,872	\$	\$ 1,334,933	\$	\$ 1,391,468	\$	\$ 1,346,350	\$ 1,320,373	-1.93%

IT/GIS Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
90	\$ 41,019	\$ 53,325	\$ 65,630	1040101	IT Technician I	1
120	\$ 47,484	\$ 61,730	\$ 75,976	1040102	IT Technician II	1
150	\$ 54,969	\$ 71,460	\$ 87,952	1040107	GIS Administrator	1
				1040108	IT Systems Analyst	1
170	\$ 60,603	\$ 78,785	\$ 96,966	1040105	Infrastructure Administrator	1
240	\$ 85,276	\$ 110,859	\$ 136,441	1040109	Information Technology Director	1



Maintenance Shop

Mission Statement:

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

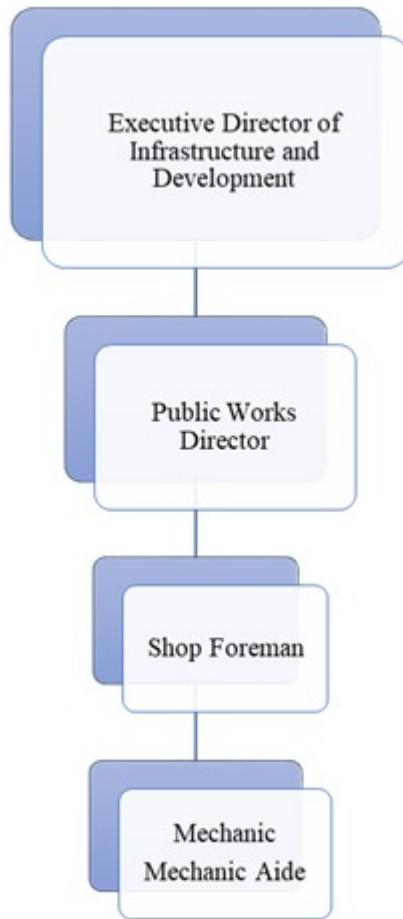
Function: The Maintenance Shop provides vehicle and equipment maintenance to all city owned equipment.

Department Goals: To continue to provide superior customer service using the most up to date software and properly trained personnel. FY26 will implement a new software system to schedule preventative maintenance and track work orders more efficiently.

Financial Summary

Expenditures	2023 Actual	2024 Actual	2025 Budget	2025 Projected	2026 Budget	% Change 2025 to 2026
Personnel	\$ 339,429	\$ 367,875	\$ 401,214	\$ 390,686	\$ 430,365	10.16%
Capital	104,579	-	50,000	45,990	-	-100%
Operational	37,288	42,315	46,600	36,314	52,875	45.61%
Total	\$ 481,296	\$ 410,190	\$ 497,814	\$ 472,990	\$ 483,240	2.17%

Maintenance Shop Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
20	\$ 29,152	\$ 37,897	\$ 46,643	1050101	Mechanic Aide	1
120	\$ 47,484	\$ 61,730	\$ 75,976	1050102	Mechanic	4
190	\$ 66,816	\$ 86,860	\$ 106,905	1050103	Shop Foreman	1



Public Works

Mission Statement:

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

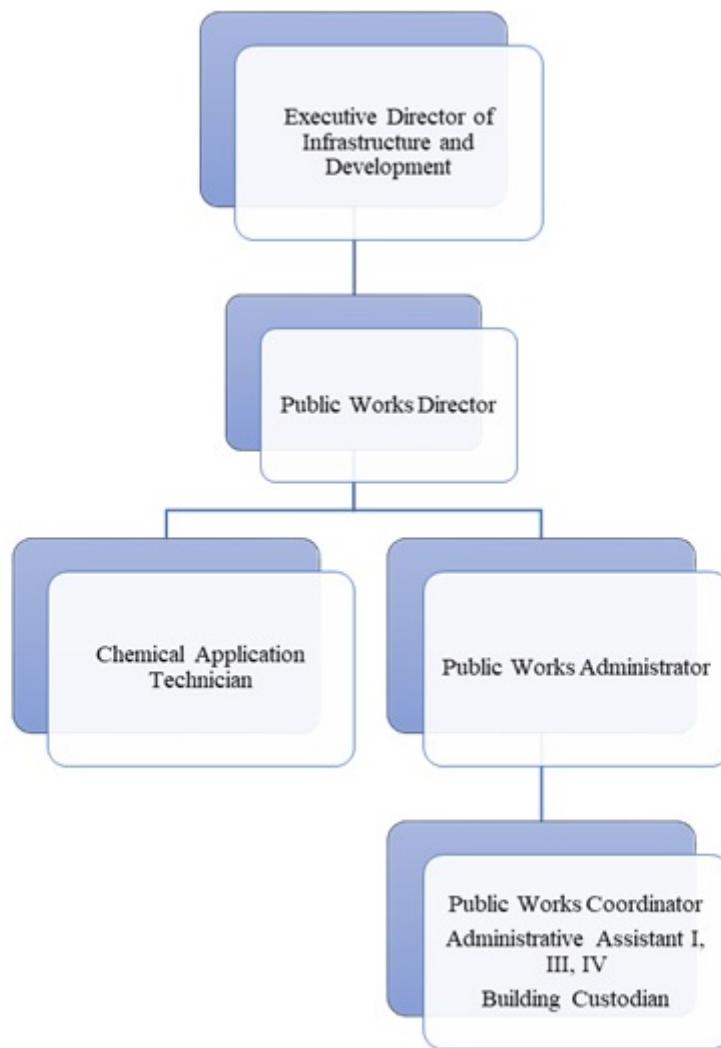
Function: The Public Works Department functions as the backbone of the City's essential infrastructure and municipal services. Through the maintenance and improvement of streets, drainage systems, facilities, right-of-way, and other public assets, the department ensures community safety, accessibility, and resilience. With a focus on operational efficiency, professional standards, and proactive planning, Public Works supports organizational excellence by providing dependable service, maximizing resources, and collaborating across departments to meet the evolving needs of the City.

Department Goals: To continue to provide superior customer service using the most up to date software and properly trained personnel.

Financial Summary

Expenditures	2023 Actual	2024 Actual	2025 Budget	2025 Projected	2026 Budget	% Change 2025 to 2026
Personnel	\$ 358,952	\$ 409,430	\$ 510,677	\$ 504,285	\$ 548,310	8.73%
Capital	-	41,816	15,000	-	30,000	0%
Operational	66,763	87,056	119,990	75,099	115,000	53.13%
Total	\$ 425,715	\$ 538,302	\$ 645,667	\$ 579,384	\$ 693,310	19.66%

Public Works Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
30	\$ 30,609	\$ 39,792	\$ 48,974	1060109	Building Custodian	1
60	\$ 35,434	\$ 46,063	\$ 56,695	1060101	Administrative Assistant I	1
80	\$ 39,066	\$ 50,785	\$ 62,506	1060102	Administrative Assistant III	1
100	\$ 43,071	\$ 55,991	\$ 68,912	1060103	Administrative Assistant IV	1
130	\$ 49,859	\$ 64,817	\$ 79,775	1060110	Public Works Coordinator	1
220	\$ 77,349	\$ 100,552	\$ 123,756	1060109	Public Works Administrator	1
290	\$ 108,835	\$ 141,486	\$ 174,137	1060106	Public Works Director	1



Airport

Mission Statement: The Foley Municipal Airport is a general aviation airport operated, maintained, and preserved for the benefit of the community and airport users. It is our mission to provide a safe, efficient and customer focused airport to serve our community.

Function: The Foley Municipal Airport is a public airport located on approximately 125 acres in the northwest quadrant of the City. The airport has a north/south runway approximately 3,700 feet in length. Forty-eight enclosed T-Hangar units are available for lease. There are accommodations for the Fixed Base Operator (FBO) which consist of a lobby, office space, classrooms and training areas as well as a maintenance hangar.

The day-to-day operations at the airport are managed by an FBO contracted by the City. The FBO's services include fuel sales, long-term vehicle parking, aircraft maintenance, and flight training school. The City's Airport Manager is responsible for lease of T-Hangars, airport maintenance & repair, and projects to ensure the airport meets FAA and ALDOT operational standards.

Performance Goals:

- Maintain standards required by ALDOT Aeronautics Bureau for issuance of an operating license as determined by annual airport inspection.
- Maintain, improve and develop airport facilities and infrastructure. Recent and planned infrastructure improvements are as follows:
 - The Airport Master Plan/Airport Layout Plan (ALP) has been updated.
 - Grant applications have been submitted to ALDOT and the FAA to construct a 10-unit T-Hangar and an access taxilane to access the new units, airport drainage improvements and construction of a new terminal building. Should any or all of these be approved, plans will be developed, the projects will be bid and construction would likely begin in late FY26 or early FY27.
- Maintain revenue streams generated by the lease of FBO facilities and T-Hangar units.
- The FBO facilities are leased to Lightning Aviation LLC. The lease agreement is for a ten year term with expiration on September 30, 2034. Revenue generated by the lease agreement includes monthly lease payments and a \$0.03/gallon fuel flowage fee that is paid when the FBO purchases a load of fuel for resale.
- The City manages the lease of forty-eight (48) full-size T-Hangar units and five (5) half-size units with occupancy at 100%.

Selected Objectives:

- Ensure that runway/taxiway lights are working and replaced as needed, pavements are maintained and other operational measures required by ALDOT are in place to better serve the aviation community.
- Maintain open communication with FBO and City maintenance crews to identify and correct any maintenance issues that arise in a timely manner. Anticipate future airport needs and plan projects accordingly.
- Develop and maintain a 10-year capital plan for large projects that involve maintaining, improving and expanding airport infrastructure. Seek and apply for FAA and ALDOT funding for large capital projects.
- Maintain a waiting list for T-Hangar units and fill units as vacancies arise.
- Explore the option of offering ground leases for the construction of additional T-Hangars.
- An event application has been submitted to the FAA for permission to host Aviation Day in March of 2026. If approved, Airport neighbors and Foley residents would be invited to visit the airport. The purpose is to educate the public about airport operations, address issues or concerns they may have and to stimulate interest in aviation.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Operational	\$ 81,682	\$ 71,974	\$ 131,770	\$ 127,635	\$ 113,750	-10.88%
Total	\$ 81,682	\$ 71,974	\$ 131,770	\$ 127,635	\$ 113,750	-10.88%

There are no City employees in the airport department. The Airport Manager is located in the Financial Services Division of the General Government Department.



Public Safety

Mission Statement: The Public Safety Director will strive every day to assist public safety in being the best trained, best equipped, best performing police and fire departments that serve our citizens and visitors with coordinated excellence.

Function: The function of the Public Safety Division is to work in a combined effort with the Police and Fire departments to ensure and enhance public safety within the Public Safety Division and also our fellow departments with Team Foley- all for the betterment of the city as a whole. The Director will ensure that emergency management within the city is prepared and ready to respond to and mitigate any emergency.

Performance Goals: The Public Safety Director (PSD) will strive for a coordinated effort that ensures that:

- The Police department and Fire departments respond effectively together and work closely as a team during emergency responses. An Emergency Management Team has been organized and trained to assist in this mission during emergencies. Depending on the situation, the PSD sets up an incident command post to further have support operations.
- The police and fire departments communicate and coordinate effectively with each other, other city departments and other agencies as needed. The PSD attends crucial meetings with other agencies to foster relationships between Foley and other city, county, state and federal agencies.
- The police department will effectively police in a modern manner that ensures a safe and secure city. The PSD receives regular briefings from the police department on crime spurs and mitigation efforts. The PSD also attends crime strategy meetings, and offers input as well during any serious crime spurs.
- The fire department is prepared, equipped, trained and rapidly responds to protect lives and property during all responses that involve fire suppression, emergency medical response, hazardous materials response, and that the responses and strategies used to mitigate the emergencies are highly effective. The PSD reviews monthly reports from the fire department showing their response and results as well as numerous other calls mitigated. The fire department training budget was increased to allow an increase in professional training of our firefighters. The PSD just started continuous improvement teams in five categories with input directly from the line personnel to give great feedback from great firefighters.
- That Command at both departments lead their agencies well and use good leadership skills that result in good employee retention, development and high morale. The continuous improvement teams mentioned above will increase leadership skills and morale as well as provide employee buy in.
- The Public Safety Director will assist the City Executive Director team in leading the City of Foley well and advance all city leaders for a stronger Foley. The executive team has regular monthly meetings with the Mayor on operations and closely coordinates with each other. The PSD also teaches leadership classes to other city department members at their request.

For law enforcement purposes, the Public Safety Director will:

- Evaluate the overall performance of the police department for areas of performance that reflect their absolute best and if the community is impacted through quality police services.
- Ensure the department reaches higher levels of performance through professional and ethical law enforcement operations and modern, proficient training, and teamwork.
- Ensure that the department is practicing maximum effort.

Objectives

- Enhance Emergency Preparedness and Coordination: Develop and strengthen the City's Emergency Management Team through quarterly meetings, interagency collaboration, and practical exercises. Conduct at least one tabletop exercise annually and maintain readiness for virtual and physical Emergency Operations Center (EOC) activations.

- Advance Public Safety Education and Community Outreach: Expand community education programs to promote safety awareness, including cybercrime prevention for seniors, disaster preparedness for children, and public awareness training on emergency response procedures.
- Maintain and Improve Emergency Planning Infrastructure: Continue development of the City's All-Hazards Response Plan, update annexes annually, and ensure alignment with Baldwin County EMA and state emergency management standards.
- Strengthen Interdepartmental and Interagency Coordination: Improve information-sharing and operational efficiency between Police, Fire, and Public Safety divisions. Participate in regional emergency management activations, county-wide training, and mutual aid planning.
- Promote Community Resilience Through Public Engagement: Provide proactive outreach through large-scale community events such as Snowbird Coffee and Senior Center seminars. Offer classes addressing local hazards, personal safety, and scam prevention to strengthen public confidence and readiness.
- Support Modernization and Continuous Improvement: Utilize data-driven decision making and continuous improvement teams to enhance department performance, leadership development, and staff morale across all divisions.

Outcomes

- **Improve Community Preparedness:** Increased citizen participation in public safety and emergency preparedness classes.
- **Enhance Interagency Coordination:** Measurable improvements in communication and operational effectiveness during activations and exercises.
- **Expand Community Education Reach:** Growth in attendance at outreach events and safety awareness programs.
- **Strengthen Emergency Management Readiness:** Completion of annual EOC activations and tabletop exercises with documented after-action improvements.
- **Greater Public Confidence:** Increased citizen satisfaction and engagement via surveys and post-event evaluations.
- **Professional Development and Retention:** Improved staff morale and leadership engagement using continuous improvement initiatives.

Performance Measures

Preparedness & Response

- Hold at least four Emergency Management Team meetings annually.
- Conduct at least one tabletop exercise each year.
- Maintain 100% NIMS/ICS training compliance for all staff.
- Maintain readiness and report annually on all EOC activations (real or virtual).

Community Outreach & Education:

- Provide at least four community education classes per year, including topics such as scams, disaster preparedness, and cybercrime prevention.
- Achieve at least 700 total participants at outreach events such as Snowbird Coffee and Senior Center programs.
- Implement at least two new community preparedness programs annually.

Planning & Coordination:

- Complete annual updates of the All-Hazards Plan and annexes.
- Participate in at least six coordination meetings with Baldwin County EMA and partner agencies per year.

Performance & Leadership:

- Implement at least five continuous improvement initiatives per year.
- Provide at least two leadership and coordination training sessions annually.
- Maintain a 90% or higher employee satisfaction and retention rate.

Recent Department Achievements (2025)

- Public safety education was delivered at the Foley Senior Center, focusing on scams and crimes targeting the elderly.
- A natural disaster preparedness display with informative media was presented at the Snowbird Coffee event, attracting over 700 attendees.
- The City's Emergency Management Team was activated virtually for multiple events.
- One team member participated in a countywide EOC activation during a tropical storm.
- The new All-Hazards Response Plan for the City of Foley was developed and completed.

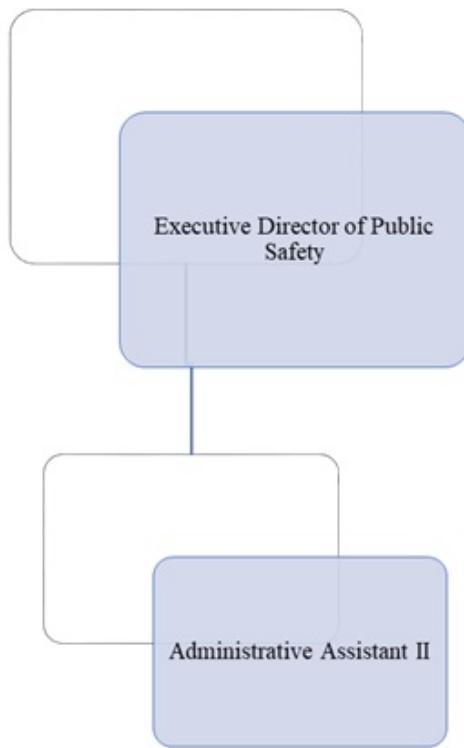
Goals for 2026

- To launch cybercrime awareness classes specifically aimed at educating senior citizens.
- To deliver event preparedness education for students in grades 1–3.
- To conduct at least one tabletop exercise with the Emergency Management Team.
- To maintain quarterly Emergency Management Team meetings and ensure they are prepared for an event.
- To continue fostering partnerships with Baldwin County EMA and local organizations to enhance Foley's community resilience and response readiness.
- To become certified as a Storm Ready City with the National Weather Service.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 177,765	\$ 193,514	\$ 256,517	\$ 254,446	\$ 280,780	10.35%
Capital	-	-	60,985	60,985	-	-100%
Operational	6,137	6,876	11,500	11,047	15,350	38.95%
Debt Service	-	5,400	21,400	21,404	21,418	0.07%
Total	\$ 183,902	\$ 205,790	\$ 350,402	\$ 347,882	\$ 317,548	-8.72%

Public Safety Organizational Chart



Public Safety Pay Plan Summary

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
70	\$ 37,206	\$ 48,367	\$ 59,528	2000102	Administrative Assistant II	1
320	\$ 123,521	\$ 160,578	\$ 197,633	2010147	Executive Director of Public Safety	1



Police Department

Mission Statement: We will strategically and effectively police in a modern manner that ensures a safe and secure city. We strive every day to be the best trained, best equipped, best performing police department that serves with excellence. To achieve our mission, the Foley Police Department collaborates extensively with local, state and federal partners from multiple communities and other public sectors.

Function: The Foley Police Departments' strategy and vision is to interact with and become an integral part of the lives of our citizens. We will build trust and develop partnerships and work together to lower crime and maintain and improve the quality of life for all citizens in all neighborhoods. Our department has five components: the Command Staff, the Patrol Division, the Criminal Investigation Division, the Administrative Division, and the Community Safety Division.

Organizational Values:

- We desire to maintain our City's quality of life and ensure that our citizens feel safe to work, play, rest, and raise their children in this city.
- We desire that our residents and businesses enjoy a high degree of protection and police services.
- We desire to police in a manner that allows our community to get to know us as approachable employees which results in close relationships, partnerships, and professionalism.
- We desire to assist in community development which in turn affects economic development for our city, our citizens, and future generations.
- We focus on crime fighting, quick police response, community relations, delivery of advanced levels of police services and professionalism.

Performance Goals: Goals are established by the Chief of Police, Command Staff and all employees within the Foley Police Department. The following methods are used to obtain our general goals.

- We will give our absolute best and impact our community through quality police services we are proud of.
- As a department, we will always seek to reach higher levels of performance through professional and ethical law enforcement operations and modern, proficient training.
- We will always work as a professional team. Each section of the police department is an invaluable, critical, mission-essential component of this police team.
- We will practice maximum effort in pursuing offenders and protecting the innocent.
- As a department, we will strive to become one large family as we serve our community.

	2020	2021	2022	2023	2024	2025	2026 *
Arrest	1,839	1,675	1,947	1,249	1,225	1,464	2,064
Traffic cases filed	2,319	2,551	3,132	3,484	2,854	2,285	2,513
Calls for service	65,627	27,697	22,002	27,759	26,596	27,847	28,500

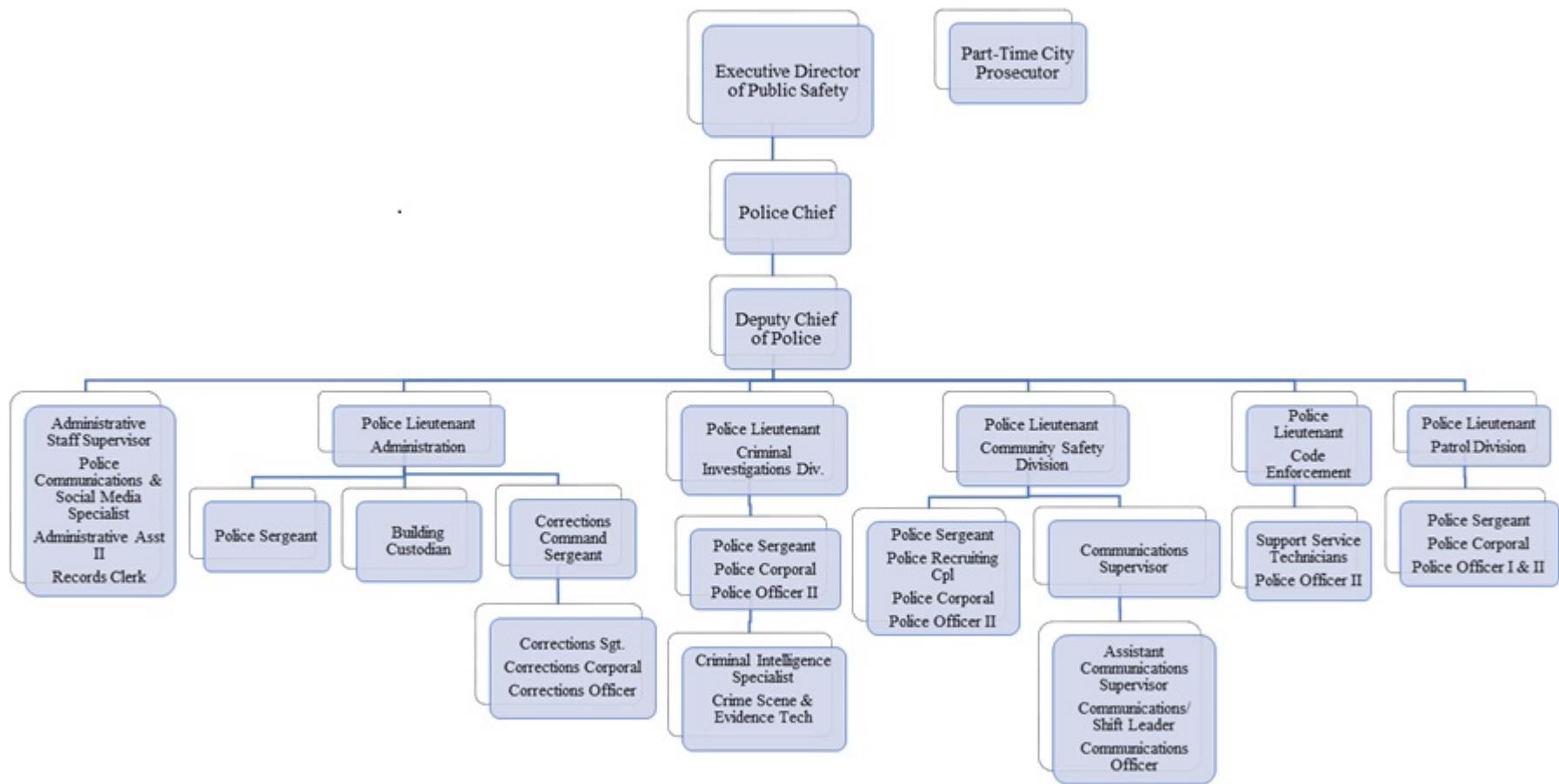
* These numbers are projections

Department Achievements: The City of Foley enjoys a low crime rate allowing the Police Department to focus on crime prevention and quality of life issues. Foley Police Department interacts with the community through various activities and events.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 7,000,364	\$ 7,967,099	\$ 10,022,509	\$ 9,031,584	\$ 10,496,805	16.22%
Capital	2,269,913	2,101,409	2,052,421	1,202,000	696,000	-42.1%
Operational	1,287,128	1,496,598	1,651,563	1,527,322	1,700,583	11.34%
Debt Service	329,660	200,148	278,293	278,293	305,744	9.86%
Total	\$ 10,887,065	\$ 11,765,254	\$ 14,004,786	\$ 12,039,199	\$ 13,199,132	9.63%

Police Department Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
30	\$ 30,609	\$ 39,792	\$ 48,974	2010151	Building Custodian	2
60	\$ 35,434	\$ 46,063	\$ 56,695	2010148	Records Clerk	2
60	\$ 35,434	\$ 46,063	\$ 56,695	2010150	Support Services Technician	6
70	\$ 37,206	\$ 48,367	\$ 59,528	2010103	Administrative Assistant II	1
70	\$ 37,206	\$ 48,367	\$ 59,528	2010104	Administrative Assistant II	1
90	\$ 41,019	\$ 53,325	\$ 65,630	2010152	Communications Officer	8
100	\$ 43,071	\$ 55,991	\$ 68,912	2010153	Corrections Officer	11
100	\$ 43,071	\$ 55,991	\$ 68,912	2010165	Police Communications and Social Media Specialist	1
110	\$ 45,223	\$ 58,791	\$ 72,358	2010149	Criminal Intelligence Specialist	2
110	\$ 45,223	\$ 58,791	\$ 72,358	2010154	Communications/Shift Leader	3
120	\$ 47,484	\$ 61,730	\$ 75,976	2010155	Assistant Communications Supervisor	1
120	\$ 47,484	\$ 61,730	\$ 75,976	2010156	Corrections Corporal	4
120	\$ 47,484	\$ 61,730	\$ 75,976	2010157	Part-Time City Prosecutor	1
120	\$ 47,484	\$ 61,730	\$ 75,976	2010164	Crime Scene and Evidence Technician	1
130	\$ 49,859	\$ 64,817	\$ 79,775	2010177	Corrections Sergeant	2
140	\$ 52,353	\$ 68,057	\$ 83,763	2010158	Administrative Staff Supervisor	1
140	\$ 52,353	\$ 68,057	\$ 83,763	2010170	Corrections Command Sergeant	1
140	\$ 52,353	\$ 68,057	\$ 83,763	2010160	Communications Supervisor	1
160	\$ 57,718	\$ 75,033	\$ 92,349	2010171	Police Officer I **	13
180	\$ 63,635	\$ 82,724	\$ 101,815	2010172	Police Officer II **	32
190	\$ 66,816	\$ 86,860	\$ 106,905	2010173	Police Corporal	10
190	\$ 66,816	\$ 86,860	\$ 106,905	2010176	Police Recruiting Corporal	1
200	\$ 70,157	\$ 91,203	\$ 112,250	2010174	Police Sergeant	10
220	\$ 77,349	\$ 100,552	\$ 123,756	2010175	Police Lieutenant	5
250	\$ 89,540	\$ 116,401	\$ 143,264	2010136	Deputy Chief of Police	1
300	\$ 114,278	\$ 148,561	\$ 182,844	2010137	Police Chief	1

** There are 45 slots between Police Officer I and II.
These slots can increase/decrease as needed.



Fire Department

Mission Statement: The Foley Fire & Rescue Department professionals are committed to providing rapid and reliable services to the citizens of our community. We are committed to saving lives and property and improving the quality of life through education and training. We will provide fire prevention, fire suppression and rescue services of the highest quality for the community. We will accomplish our mission by working with the community, efficiently utilizing our resources, and fostering an atmosphere that encourages teamwork, innovation and progress.

Function: The Fire Department is trained and prepared for all-hazards emergency response. The core functions of the Department are fire suppression, emergency medical response, hazardous materials response, fire prevention, and education.

Performance Goals: With the growth of our city, we continue to provide adequate emergency response while also aggressively working on fire prevention through our inspection program and public education. While our total volume of annual emergency responses has increased drastically in the last five years, our cumulative property losses from fires throughout the city have remained low and continue to show a decreasing trend. We have been actively involved in the Alabama Turn Your Attention to Fire Prevention campaign in an effort to reduce the loss of life from fire in our community and throughout the state. We have utilized an inflatable fire safety house for educating children on home fire safety and exit plans. We are using this fire prevention and safety tool at a variety of public events. We have also been involved in training for use of a new mobile fire safety trailer that was recently acquired by the Baldwin County Fire Chiefs Association. There was no loss of life as a direct result of fire reported in fiscal years 2020, 2021, 2023, and 2025.

Our Council has approved the order of a new 78' Ladder Truck to improve our response capabilities to commercial properties in our south and southeast areas. We anticipate purchase and delivery of this truck in late 2025 / early 2026 at a cost of \$1,400,000. We have an ongoing traffic signal preemption system project that began in 2018 and was expanded in 2020 and 2021. This system is designed to assist us with safer response routes and reduced response times in heavy traffic. We currently have the system installed on ten intersections, with one additional intersection scheduled for the coming year. We are already seeing a benefit from this system and plan to continue to implement additional intersections in future years. We have also improved our water rescue capabilities with the purchase of additional rescue boats and related equipment this year.

We have revamped our organizational structure to add 3 new Fire Captain positions for shift supervision and 3 new Lieutenant positions as line supervisors. In turn, we have added 4 new Firefighter positions for additional staffing to improve our effectiveness. We recently welcomed the addition of a Training and Logistics Officer in the current fiscal year. With the increased staffing and responsibilities, we have placed an emphasis on more advanced training for our personnel. We also began planning and budgeting for an additional fire station located in our southwest quadrant of the city in order to meet the increased demands for service due to growth in that area. The Council has approved an additional 6 Firefighter positions to assist us in adding staff to our fire companies in an effort to improve safety and operational effectiveness. As part of the City of Foley Strategic Plan, we are looking to expand our services with additional fire stations in the northeast and southwest quadrants of the city in the coming years. The Plan also includes additional Fire Inspectors to allow us to better achieve our inspection goals in the business community.

We have also partnered with other area fire departments to implement a mutual aid technical response team concept. Each fire department would offer a response specialty and specialized equipment, and the team would respond to technical incidents in order to effectively handle the situation without the need for other regional resources. Our Foley FD technical response team continues to train on specialized responses, particularly in high-angle and water rescues.

	2020	2021	2022	2023	2024	2025
Emergency responses	2,084	2,455	2,593	2,851	3,000	2,860
Inspections	2,608	2,957	3,113	2,285	2,586	1,862
Public relations/education contacts	10,703	n/a	7,155.00	9,486	13,000	12,000

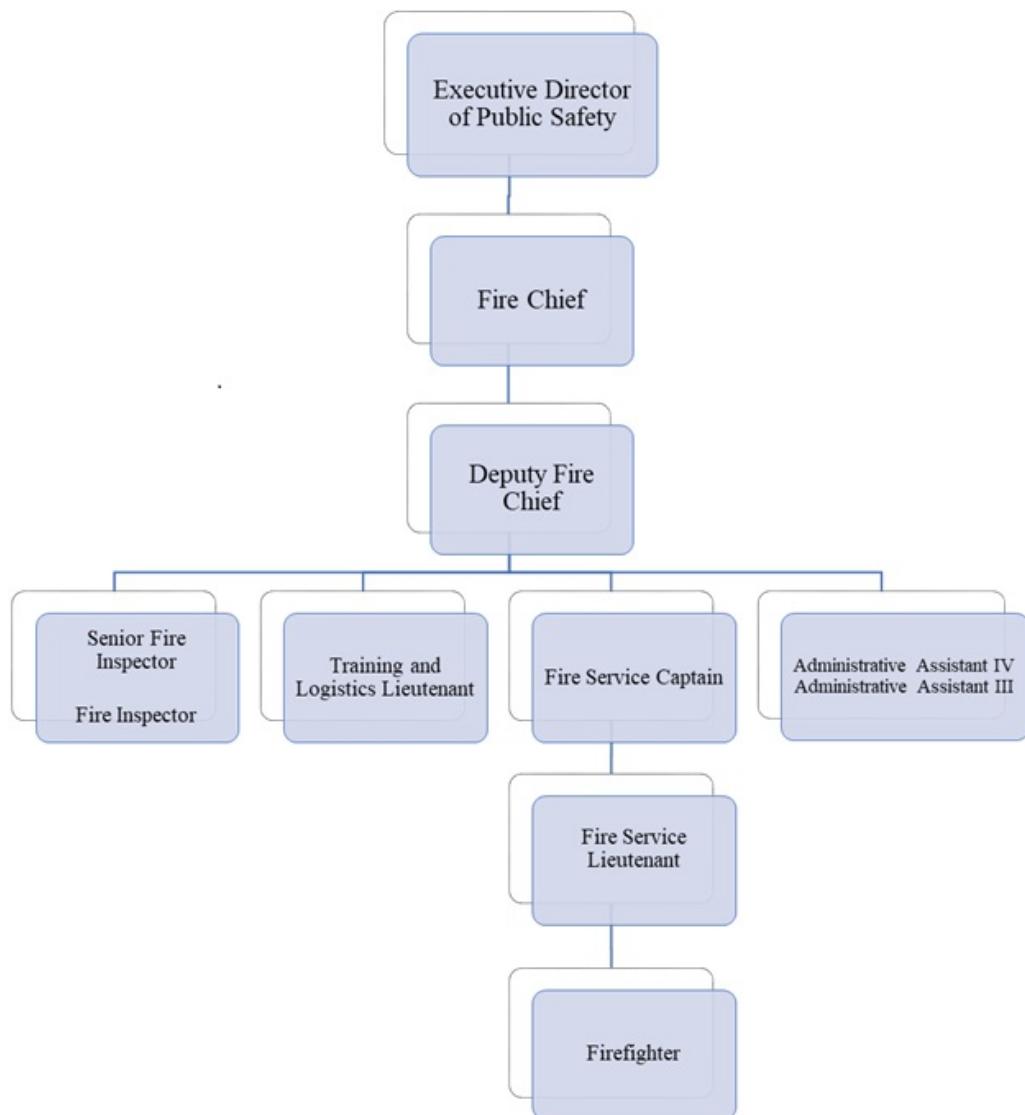
Department Achievements: Our last survey by the Insurance Services Office (ISO) was conducted in 2024 in order to establish our current Public Protection Class (PPC). We have maintained a solid PPC Class 3/3Y rating, which results in insurance savings for our residents and businesses. This puts us in the top 12% of all fire departments surveyed in the U.S. With our Council reducing the fire response jurisdiction in 2022 and our efforts to improve staffing and response, we believe that our rating will continue to be as favorable as possible. We significantly improved our scoring points as compared to the previous survey in 2018.

We were recognized by Gulf Coast Media as the Best Fire Department in Baldwin County in the 2020, 2021, 2024, and 2025 Big Beautiful Baldwin's Best contest. Fire Chief Joey Darby was recognized as the Alabama Fire Chief of the Year for 2020 and received a Commendation from Governor Kay Ivey in February, 2022 for his contributions to the Alabama fire service. Our personnel have achieved more training certifications in the FY2024 and 2025 than any previous years. We hosted several fire certification refresher and specialized courses at our fire station and invited other fire departments to participate. We have worked with Foley PD to improve specialized tactical responses, and we look forward to more advanced technical training in the future.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 3,189,346	\$ 3,589,872	\$ 4,171,559	\$ 4,132,718	\$ 4,417,285	6.89%
Capital	28,037	20,823	208,237	57,540	95,000	65.1%
Operational	570,064	649,744	813,264	761,001	871,243	14.49%
Debt Service	5,400	7,650	-	-	-	0%
Total	\$ 3,792,847	\$ 4,268,089	\$ 5,193,060	\$ 4,951,259	\$ 5,383,528	8.73%

Fire Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
80	\$ 39,066	\$ 50,785	\$ 62,506	2020112	Administrative Assistant III	1
100	\$ 43,071	\$ 55,991	\$ 68,912	2020102	Administrative Assistant IV	1
140	\$ 52,353	\$ 68,057	\$ 83,763	2020103	Firefighter	25
150	\$ 54,969	\$ 71,460	\$ 87,952	2020104	Fire Inspector	2
190	\$ 66,816	\$ 86,860	\$ 106,905	2020113	Fire Service Lieutenant	9
190	\$ 66,816	\$ 86,860	\$ 106,905	2020114	Senior Fire Inspector	1
190	\$ 66,816	\$ 86,860	\$ 106,905	2020117	Training and Logistics Lieutenant	1
210	\$ 73,664	\$ 95,764	\$ 117,863	2020115	Fire Service Captain	3
240	\$ 85,276	\$ 110,859	\$ 136,441	2020107	Deputy Fire Chief	1
290	\$ 108,835	\$ 141,486	\$ 174,137	2020116	Fire Chief	1



Community Development Department

Mission Statement: To provide for orderly and controlled growth for its citizens and to provide superior customer service in matters relating to development. We constantly strive to ensure that all codes, ordinances and other regulations are met to ensure resiliency and sustainability for the health, safety and well-being of Foley citizens.

Function: The Community Development Department (CDD) provides the following services to the citizens of Foley: planning for development; zoning to ensure compatibility of uses; building plan review, permitting and inspections; and code enforcement of violations.

Performance Goals: Specific departmental goals are set on an annual basis through our budget. We work closely with developers to determine the growth rate for the next fiscal year and budget accordingly. We strive to provide accurate revenue estimates and budget expenses based on those projections. The Citizen Serve online permitting system has been implemented so the department is now all digital. CDD staff will continue to maintain certifications as well as earn additional certifications. CDD staff attend various local, state and national training events to keep abreast of new products, procedures, new legal rulings and similar topics.

	2019	2020	2021	2022	2023	2024	2025
<i>Building permits</i>	2,406	3,711	5,291	3,982	3,560	6,350	2,749
<i>Single family</i>	256	571	625	598	438	1,100	318
<i>Duplex/multi-family</i>	234	128	200	98	464	550	261
<i>New commercial</i>	13	19	3	27	29	26	12

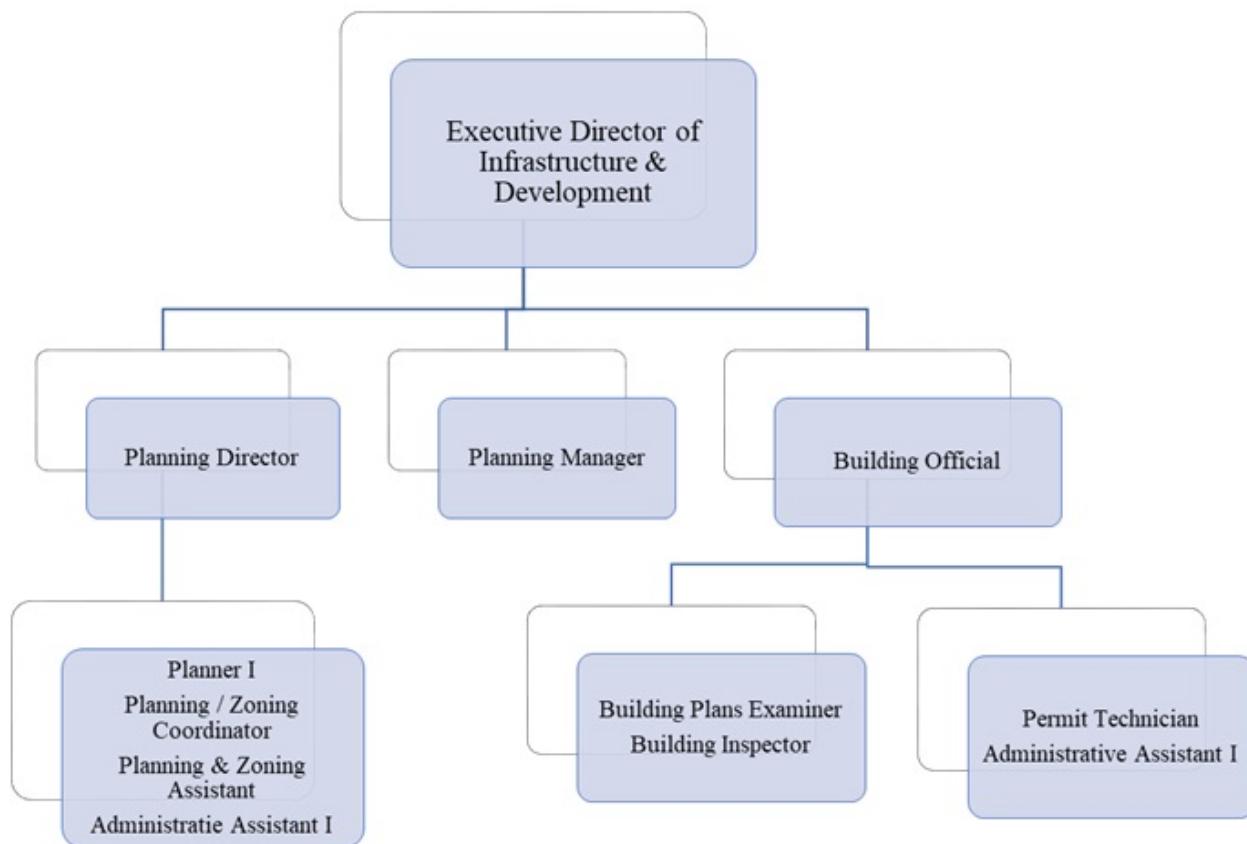
Department Achievements

- Maintain high standards by adopting current national regulatory codes and development standards.
- Amend the Zoning Ordinance as needed to assure compliance with federal, state and good planning practices
- Encourage building to the highest standard. We are currently 4th in the Nation for Fortified Homes.
- We have a BCEGS (Building Code Effectiveness Grading Schedule) audit every 5 years and currently have an ISO rating of 4 for residential and commercial.
- Created and hosts a monthly meeting called PLAN (Plan Lower Alabama Now). Attendees include planners, engineers, developers, home builders, GIS, Realtors Board, elected officials, environmentalists and other interested parties. We have a speaker, round-table challenges & work on specific areas of concern. These meetings are approved for AICP (American Institute of Certified Planners) credits.
- We are a member of the FEMA CRS (Community Rating System). This required a flood audit prior to acceptance and required specific topics related to flooding being maintained in order to provide a reduced flood rate to our citizens. The City has been at a Rating of 7 since October 2023.
- Adopted a Coastal Supplement to the building code that requires a higher minimum standard due to our location in a hurricane/high wind area.
- Staff hold various certifications in their field and continue to attend training and obtain new certifications.
- Staff serve in various capacities with local, state, regional and federal boards/committees.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 849,825	\$ 923,195	\$ 1,099,815	\$ 897,048	\$ 1,123,040	25.19%
Capital	-	-	50,000	40,000	50,000	25%
Operational	143,946	103,277	118,915	94,375	110,355	16.93%
Total	\$ 993,771	\$ 1,026,472	\$ 1,268,730	\$ 1,031,423	\$ 1,283,395	24.43%

Community Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 35,434	\$ 46,063	\$ 56,695	2030101	Administrative Assistant I	2
80	\$ 39,066	\$ 50,785	\$ 62,506	2030103	Planning & Zoning Assistant	1
90	\$ 41,019	\$ 53,325	\$ 65,630	2030109	Permit Technician	1
120	\$ 47,484	\$ 61,730	\$ 75,976	2030104	Planning/Zoning Coordinator	1
150	\$ 54,969	\$ 71,460	\$ 87,952	2030105	Building Inspector	3
150	\$ 54,969	\$ 71,460	\$ 87,952	2030108	Planner I	1
180	\$ 63,635	\$ 82,724	\$ 101,815	2030111	Building Plans Examiner	1
220	\$ 77,349	\$ 100,552	\$ 123,756	2030110	Planning Manager	1
250	\$ 89,540	\$ 116,401	\$ 143,264	2030112	Building Official	1
280	\$ 103,653	\$ 134,749	\$ 165,846	2030113	Planning Director	1



Environmental Department

Mission Statement: The Environmental Department's mission is to protect and assist in the enhancement of the city's natural resources and ecological health through the utilization of environmental stewardship, education and outreach, municipal leadership, environmental code enforcement, effective communication, collaboration with all citizens, and vector control.

Function: Several of the major tasks and responsibilities performed by the Environmental Department include: code enforcement related to environmental and public nuisance ordinances, management of state and federal permits held by the city, the review and inspection of construction permits for environmental compliance, collaborate with other city departments for ordinance updates related to development and environmental issues, monitor water quality through sampling, manage the vector control program, coordinate with federal, state and local entities for regional environmental concerns, plan, coordinate and implement resilience programs related to extreme weather events, implement sustainability programs, public education and outreach for environmental topics as well as monitoring the success of various grant projects such as the stormwater studies, litter traps and stream restorations.

Performance Goals:

- Implementation of code enforcement based on citizen complaints.
- Maintain compliance with state and federal permit programs to include MS4, NPDES, pesticide application and scrap tire management.
- Implementation of construction permit program for environmental compliance.
- Update ordinances to meet changing state and federal standards.
- Maintain a baseline of water quality parameters for streams in Foley.
- Ensure and improve the quality of vector control to address any health risks related to pests.
- Collaborate with federal, state, and local agencies for coordination in environmental programs.
- Provide public education and outreach on environmental topics.
- Implement sustainability programs for increasing the citizen's resilience to changing climate conditions.

Environmental	2020	2021	2022	2023	2024	2025	Projected 2026
<i>Permits Issued</i>	625	671	637	500	742	327	375
<i>Permit Inspections</i>	688	622	670	700	750	1,359	1,400
<i>Complaints</i>	190	150	175	150	200	226	225
<i>Water Samples – Chemistry</i>	105	156	156	156	168	269	275
<i>Water Samples – Bacteria</i>	31	96	96	96	108	197	200
<i>State Permit Inspections</i>	106	97	72	80	112	144	125
<i>Acres treated for mosquitos</i>	20,900	20,900	20,900	20,900	20,900	20,900	20,900
<i>Grants for Restoration</i>	2	3	1	4	1	1	
<i>Sustainability Programs Offered</i>	-	-	-	-	1	3	5
<i>Educational Programs</i>	-	-	-	-	-	30	50

Selected Objectives:

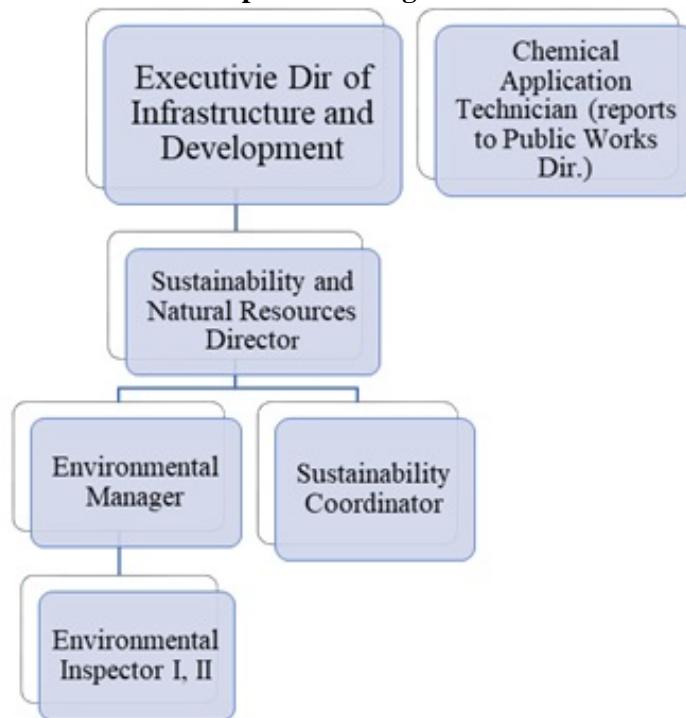
- To respond in a timely manner to citizen complaints for code enforcement and promptly perform enforcement measures for violations.
- To obtain required permits and perform all required compliance measures, monitoring, and reporting in order to reduce pollutant loading.

- To permit, review plans, inspect and enforce construction activities and land development for a reduction of pollution in storm water runoff.
- To work with multiple city departments for ordinance updates based on needs and requirements.
- To perform monthly water quality monitoring on selected stream locations.
- To perform regular vector control services including adulticide and larvicide operations for the control of mosquitoes.
- To participate in multiple agency working groups for combined efforts in environmental programs.
- To host workshops, training, field trips and other programs based on environmental topics.
- To seek and obtain grants to fund environmental planning and restoration projects.
- To monitor and manage ecologically significant and environmentally sensitive habitats on city owned properties.
- To create and implement plans for watershed management, stormwater managing and resilience for areas within the city.
- To develop and implement sustainability programs for citizens in order to increase overall resilience in the city.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 352,197	\$ 403,397	\$ 514,713	\$ 509,548	\$ 532,815	4.57%
Capital	10,820	58,588	59,857	20,000	50,000	150%
Operational	193,896	123,676	346,220	205,525	164,040	-20.18%
Total	\$ 556,913	\$ 585,661	\$ 920,790	\$ 735,073	\$ 746,855	1.6%

Environmental Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 41,019	\$ 53,325	\$ 65,630	2041101	Chemical Application Technician	1
110	\$ 45,223	\$ 58,791	\$ 72,358	2040109	Environmental Inspector I	1
130	\$ 49,859	\$ 64,817	\$ 79,775	2040110	Environmental Inspector II	1
140	\$ 52,353	\$ 68,057	\$ 83,763	2040112	Sustainability Coordinator	1
170	\$ 60,603	\$ 78,785	\$ 96,966	2040108	Environmental Manager	1
250	\$ 89,540	\$ 116,401	\$ 143,264	2040111	Sustainability and Natural Resources Director	1



Infrastructure & Development

Mission Statement

We are committed to guiding Foley's growth with integrity, foresight, and stewardship, ensuring that development enhances our historic charm while creating a safe, vibrant, and economically diverse community. Through strategic planning, fair and consistent regulations, innovative infrastructure solutions, and exceptional customer service, we will foster a high-quality built environment that supports livability, connectivity, and long-term prosperity for residents, businesses, and visitors.

Function

The Infrastructure & Development Department leads the City's efforts in managing infrastructure, implementing land use and zoning regulations, coordinating public works initiatives, and advancing economic development. We align all activities with Foley's Comprehensive Plan, Transportation Continuity Plan, and other strategic initiatives to ensure growth is well-planned, sustainable, and resilient. By integrating data-driven decision-making, fostering interdepartmental collaboration, and engaging the community, the department works to preserve Foley's character, strengthen its economy, and provide the amenities and infrastructure necessary for a thriving future.

Performance Goals FY26

- 1. Development Framework Review** – Complete an independent audit of all development plans, regulations, and ordinances by December 2025 to ensure they are aligned, consistent, and support the desired built environment. The subdivision regulation revisions are expected to be completed by October 2025, Comprehensive Plan revisions will be completed by January 2026, the Zoning Ordinance revisions completed by January 2026, and the 2024 International Codes adoption will be effective in October 2025.
- 2. Stormwater Management** – By FY26, develop and begin implementing stormwater management plans for vulnerable watersheds, using community engagement and technical analysis to improve water quality and reduce flooding risks.
- 3. Growth Data Tracking** – Establish a standardized process in FY26 to collect and evaluate demographic and service delivery data annually, creating clear triggers for capital projects and equipment investments that keep pace with growth.
- 4. Context-Sensitive Planning** – Initiate overlay districts and planning efforts by FY26 to protect historic character, expand tree canopy protections, and promote context-sensitive development in targeted industry and growth areas.
- 5. Climate Preparedness** – Develop a climate vulnerability assessment and community resiliency plan by FY27 to reduce risks and improve preparedness for future climate-related impacts.
- 6. Greenway Systems Plan** – Adopt and begin implementing a citywide greenway plan by FY26 to connect parks, neighborhoods, and commercial areas, providing safe walking and biking routes.
- 7. Facility & Amenity Standards** – Integrate data-driven requirements into development reviews by FY26 to ensure new projects include appropriate public facilities, infrastructure, and amenities that serve community needs.
- 8. Housing Diversity** – Update housing policies by FY26 to encourage a variety of housing typologies and locations that meet population growth demands while preserving Foley's community character.
- 9. Interdepartmental Development Committee** – Establish and convene a cross-departmental committee in FY25 to coordinate planning, development review, inspections, and project monitoring, ensuring efficiency, alignment, and consistency.

Commitment to Strategic Priorities

These goals support the Strategic Plan by ensuring Foley remains a livable community through thoughtful planning, resilient infrastructure, and connected public spaces, while advancing economic development by creating a regulatory environment and public realm that attract investment, support local business, and preserve our unique community character.

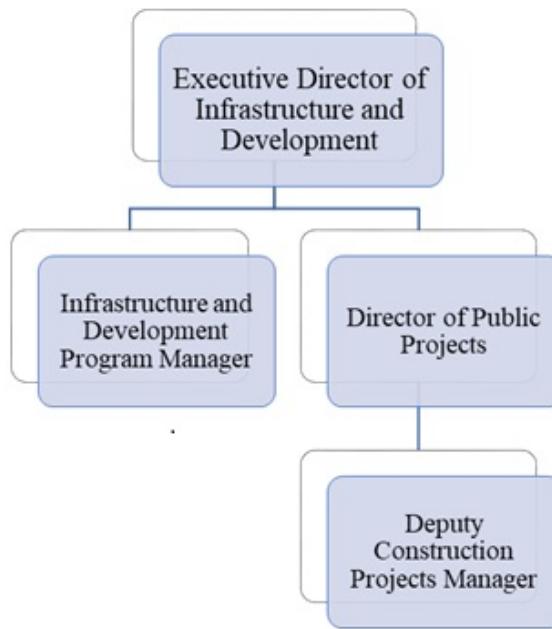
Notable Results Summary FY25

1. Restructured the Building Department and hired a Building Official and Plans Examiner. This was completed all within budget constraints with the goal of increasing efficiency and effectiveness.
2. Amended and adopted the 2024 International Codes to enhance the level of building safety within the City of Foley.
3. Overhauled the Subdivision Regulations with a focus on context sensitive streets and blocks, pedestrian connectivity, and civic open space. This was adopted by the City Council in September 2025.
4. Completed the Comprehensive Plan with a focus on long range vision for the city to effectively guide physical development and land use.
5. Completed amendments to the Zoning Ordinance to better align with the subdivision regulation changes, comprehensive plan, and the place type map.
6. Completed the place type map that shows the different place types within the city. These place types are: (1) Neighborhood: Core, General, Suburban, Edge (2) Nodes: Downtown, Village, Neighborhood Centers, and (3) Corridors.
7. CitizenServe: Overhauled the CitizenServe software to ensure it was effective and being used in the best ways possible. Worked with all departments to ensure all forms, systems, and processes were aligned and functioning well.
8. Street Trees: Added a street tree requirement into the Subdivision Regulations in December 2024. This serves as an aesthetic feature and traffic calming.
9. Traffic Calming: Completed the City's first traffic calming project on Park Avenue. This was installed to remedy an issue with through-traffic.
10. Traffic Calming Manual: Began the framework of a traffic calming manual to guide future traffic calming projects.
11. Streetscape: Completed the design of Phase 1 of our streetscape project. Overall, four areas will be enhanced in our downtown district.

Financial Summary

Expenditures	2023 Actual	2024 Actual	2025 Budget	2025 Projected	2026 Budget	% Change 2025 to 2026
Personnel	\$ 162,530	\$ 181,754	\$ 321,745	\$ 314,689	\$ 561,355	78.38%
Capital	-	51,965	-	-	-	0%
Operational	3,889	7,329	70,174	62,251	63,279	1.65%
Total	\$ 166,419	\$ 241,048	\$ 391,919	\$ 376,940	\$ 624,634	65.71%

Infrastructure & Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
170	\$ 60,603	\$ 78,785	\$ 96,966	3000104	Deputy Construction Projects Manager	1
240	\$ 85,276	\$ 110,859	\$ 136,441	3000102	Infrastructure and Development Program Manager	1
250	\$ 89,540	\$ 116,401	\$ 143,264	3000103	Director of Public Projects	1
310	\$ 119,992	\$ 155,989	\$ 191,986	3000101	Executive Director of Infrastructure and Development	1



Street Department

Mission Statement: It is the mission of the Foley Public Works Street Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Street Department works proactively to maintain the City's roadways, right of ways, drainage, and sidewalks. Prioritize and respond to issues identified by the Street Supervisor, Engineering Department, elected city officials, and concerned citizens. Duties include street/pothole repairs, addressing drainage issues, mowing, tree trimming, street sweeping, culvert installation, and providing signage that is compliant with the Manual on Uniform Traffic Control Devices (MUTCD), as well as building new roads aimed toward future growth in the City.

Performance Goals: Our main goal is to maintain and repair streets and sidewalks while adding new ones aimed towards making future growth throughout the City an easy change. We also plan to train new leaders in areas of efficiency, productivity and communicative ideology between employees and citizens in order to build a conducive working relationship.

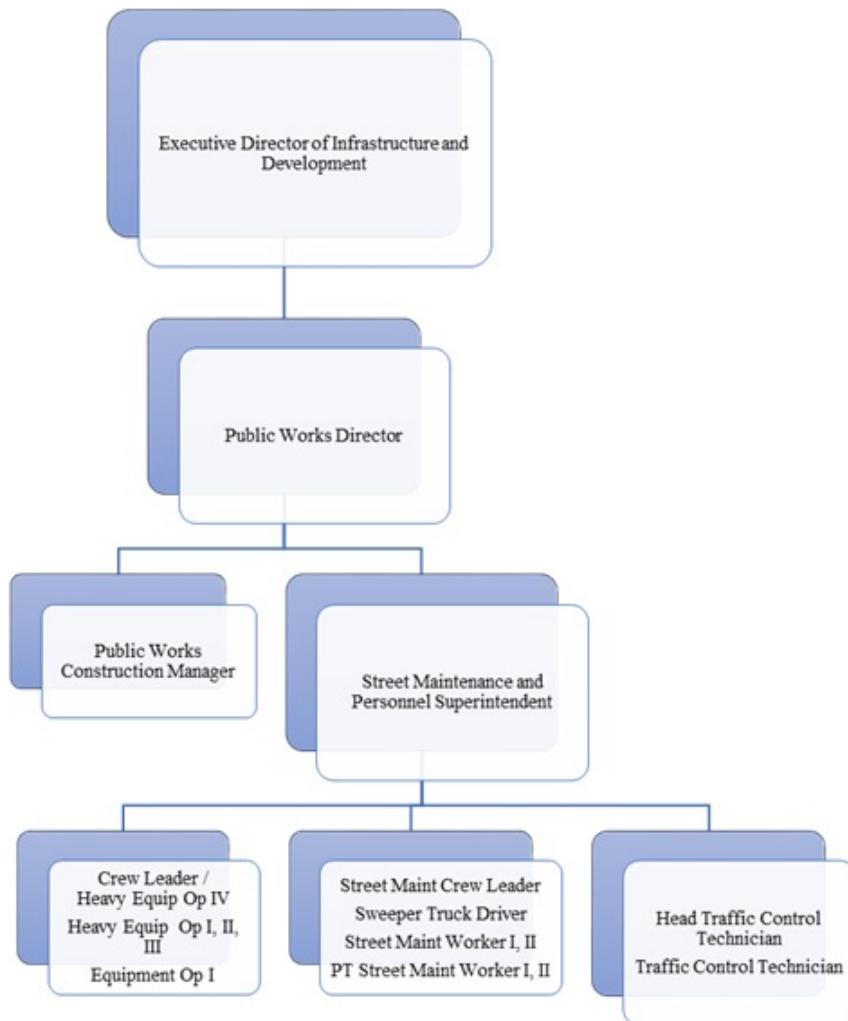
	2021	2022	2023	2024	2025	2026
Miles of streets maintained	155	155	156	156	158	160
Miles of sidewalks maintained	37	40	41	41	**105	108

**Miles came from current GIS calculations

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change 2025 to 2026
	Actual	Actual	Budget	Projected	Budget	
Personnel	\$ 1,906,634	\$ 2,304,645	\$ 2,794,528	\$ 2,717,643	\$ 3,027,035	11.38%
Capital	753,121	940,243	1,125,256	1,117,489	1,256,000	12.39%
Operational	542,858	901,958	1,080,875	956,195	1,071,369	91.32%
Total	\$ 3,202,613	\$ 4,146,846	\$ 5,000,659	\$ 4,791,327	\$ 5,354,404	11.75%

Street Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 33,747	\$ 43,870	\$ 53,995	3010118	Part-Time Street Maintenance Worker	4
60	\$ 35,434	\$ 46,063	\$ 56,695	3010119	Street Maintenance Worker I	15
60	\$ 35,434	\$ 46,063	\$ 56,695	3010132	Part-Time Street Maintenance Worker II	1
70	\$ 37,206	\$ 48,367	\$ 59,528	3010120	Equipment Operator I	3
70	\$ 37,206	\$ 48,367	\$ 59,528	3010121	Street Maintenance Worker II	4
70	\$ 37,206	\$ 48,367	\$ 59,528	3010122	Traffic Control Technician	2
80	\$ 39,066	\$ 50,785	\$ 62,506	3010123	Heavy Equipment Operator I	6
80	\$ 39,066	\$ 50,785	\$ 62,506	3010124	Sweeper Truck Driver	2
90	\$ 41,019	\$ 53,325	\$ 65,630	3010125	Heavy Equipment Operator II	6
120	\$ 47,484	\$ 61,730	\$ 75,976	3010126	Head Traffic Control Technician	1
120	\$ 47,484	\$ 61,730	\$ 75,976	3010127	Street Maintenance Crew Leader	3
120	\$ 47,484	\$ 61,730	\$ 75,976	3010136	Heavy Equipment Operator III	1
130	\$ 49,859	\$ 64,817	\$ 79,775	3010128	Crew Leader/Equipment Operator IV	2
200	\$ 70,157	\$ 91,203	\$ 112,250	3010134	Public Works Construction Manager	1
200	\$ 70,157	\$ 91,203	\$ 112,250	3010133	Street Maintenance and Personnel Superintendent	1



Engineering Department

Mission Statement: Protect and enhance the public health, safety, and welfare by facilitating public and private construction work and orderly development within the City and its extraterritorial jurisdiction.

Function: The Engineering Department provides technical reports and recommendations to the Mayor, the City Council, and the City Administrator. We review and ensure that residential subdivisions, commercial sites, and capital project plans and professional reports comply with City of Foley Resolutions and Ordinances. We select and direct consulting engineering firms for the professional development of Capital Improvement Projects. We design projects for construction by Public Works and consult on facility upgrades citywide as requested. Engineering communicates with other City, County, State, and Federal officials as needed and answers complaints and consults directly with the Public upon request.

Performance Goals:

1. **Capital Project Implementation:** Professionally manage approximately \$8 Million dollars of capital improvement projects with a completion goal in FY26. This includes the \$1.3 Million annual resurfacing project, ATRIP and TAP grant projects totaling \$3.75 Million, \$750,000 in Streetscape projects, turn lane capacity projects, and storm drainage improvement projects. Performance measures for capital projects from the previous fiscal years are below:
 - FY23: Began Rose Trail Connector / Centennial Fountain, completed North Pecan Street Extension, Annual Resurfacing Project, Turn Lane Additions on CR 12, and Juniper St. Extension.
 - FY24: Annual Resurfacing Project, Began Foley Beach Express Resurfacing Project, completed Pine St. Pocket Park, TAP Grant sidewalk extension along 9th Ave, Hickory St, and Pine St.
 - FY25: Completed FBE Resurfacing Project, Began AL 59/CR 12 Intersection Improvements, Philomene Holmes Improvements, East Verbena Ave. Improvements, and Park Ave. Traffic Calming improvements, and Cedar St. Sidewalk Extension Phase 1.
 - Other Projected FY26: Complete AL 59/CR 12 Intersection Improvements, Mills Pedestrian Paths, AL 59 TAP Grant from Pride Dr to Azalea Ave, Chicago Street Streetscape Improvements, Annual Resurfacing Project, Begin James Road Extension, HSIP Grant for US 98 cross walks and median project, and Cedar St. Sidewalk Extension Phase 2.
2. **Permitting:** Development Permits are required for site construction within the City of Foley for private development projects and right-of-way (ROW) impacts. Below is a summary of Land Development Permits and ROW Permits for 2024 and 2025:

Total Land Development and ROW Permits 2024	Total Land Development ROW Permits 2025 (Jan-Oct)
128	86

3. **2025-2030 COF Strategic Plan Performance:** The Engineering Department provides the commentary below on the applicable sections of the 2025-2030 Strategic Plan:



Livable Community:

- Key partnership with Infrastructure & Development on updating the Subdivision Regulations, completed August 2025. In FY26, Engineering will begin updating the Land Development Ordinance.
- The Engineering and Environmental Departments are working together on Wolf Bay Watershed Improvements via capital projects such as Michigan Avenue Regional Detention Pond Improvements, Beulah Heights Drainage Improvements, and the Bon Secour River Watershed study.
- New regulations for FY25 require street tree plantings along rights-of-way, providing environmental improvements.
- For FY26, Engineering will partner with the Infrastructure and Development staff to complete the greenways / trails plan for pedestrian connectivity.
- With new subdivision regulations, surrounding pedestrian infrastructure connectivity is required to be identified and connected to. Capital pedestrian connectivity projects include Cedar Street Sidewalks Phase 1 & 2 from Mel Roberts Park to Peachtree Avenue, two TAP Grant sidewalk projects along AL 59, Pine Street, 9th Avenue, and Hickory Street connecting pedestrians directly to Mathis Elementary School.
- For FY26, The City of Foley will be implementing pedestrian signal crossing upgrades along US 98, immediately adjacent to Foley Elementary School and Middle School.
- Engineering will be working with Infrastructure and Development staff to create a Traffic Calming Policy for city streets.



Economic Development:

- Capital road construction project scheduled for FY26 to a build 2-lane road extension from AL 59 to Juniper Street, connecting to Fern Avenue, to support the newly created Medical Overlay District, in conjunction with the Hospital's multi-million dollar expansion.
- Engineering has partnered with Mainstreet USA on multiple quality of life improvement projects including Halo Tree lighting at Alston Street/Orange Avenue intersection, downtown Cat Alley pedestrian walkability and lighting improvements, and adding decorative lighting on downtown businesses.
- Engineering is actively working with City Administration on Industrial Park Improvements by guiding potential developments through the City's subdivision process and providing in-house Engineering design for capital improvements.



Community Safety:

- Multiple streets adjacent to residential and commercial businesses have had street lights added.
- Engineering is working with the Police and Fire Departments on scoping the feasibility of potential development locations for future stations in the northeast quadrant.
- Engineering is a key participant and plan reviewer for the Safe Room/1st Responders construction project.



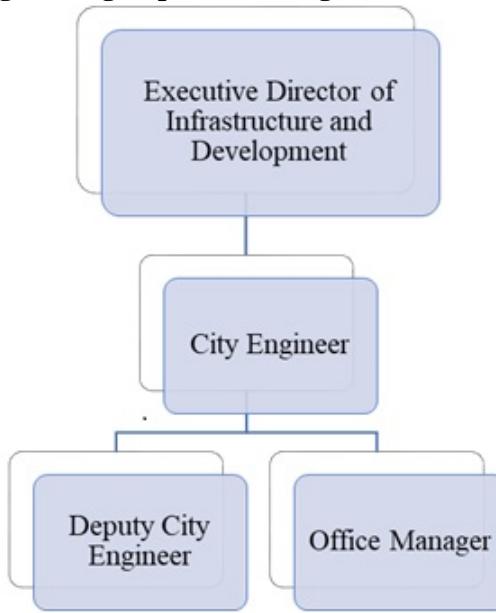
Cultural, Arts, & Recreational Experiences:

- The Mills Sidewalk project is under design, connecting the planned Mills Park project in the minority Mills community for pedestrian connectivity and pedestrian safety by adding sidewalks.
- Engineering is continually working with the Leisure Services Department on the Mills Community Park site design.
- Engineering has worked with the Infrastructure & Development Department to enhance development language requirements in the Subdivision Regulations for the protection and identification of land conservation areas and enhanced requirements for better quality community green/public space design standards for new commercial and residential developments.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 425,351	\$ 529,525	\$ 578,657	\$ 548,037	\$ 410,480	-25.1%
Capital	-	46,906	-	-	50,000	0%
Operational	83,056	113,725	270,394	250,442	136,690	-45.42%
Debt Service	37,500	9,375	-	-	-	0%
Total	\$ 545,907	\$ 699,531	\$ 849,051	\$ 798,479	\$ 597,170	-25.21%

Engineering Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
110	\$ 45,223	\$ 58,791	\$ 72,358	3020105	Office Manager	1
230	\$ 81,215	\$ 105,580	\$ 129,944	3020107	Deputy City Engineer	1
300	\$ 114,278	\$ 148,561	\$ 182,844	3020104	City Engineer	1



Sanitation Fund

Mission Statement: It is the mission of the Foley Public Works Sanitation Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

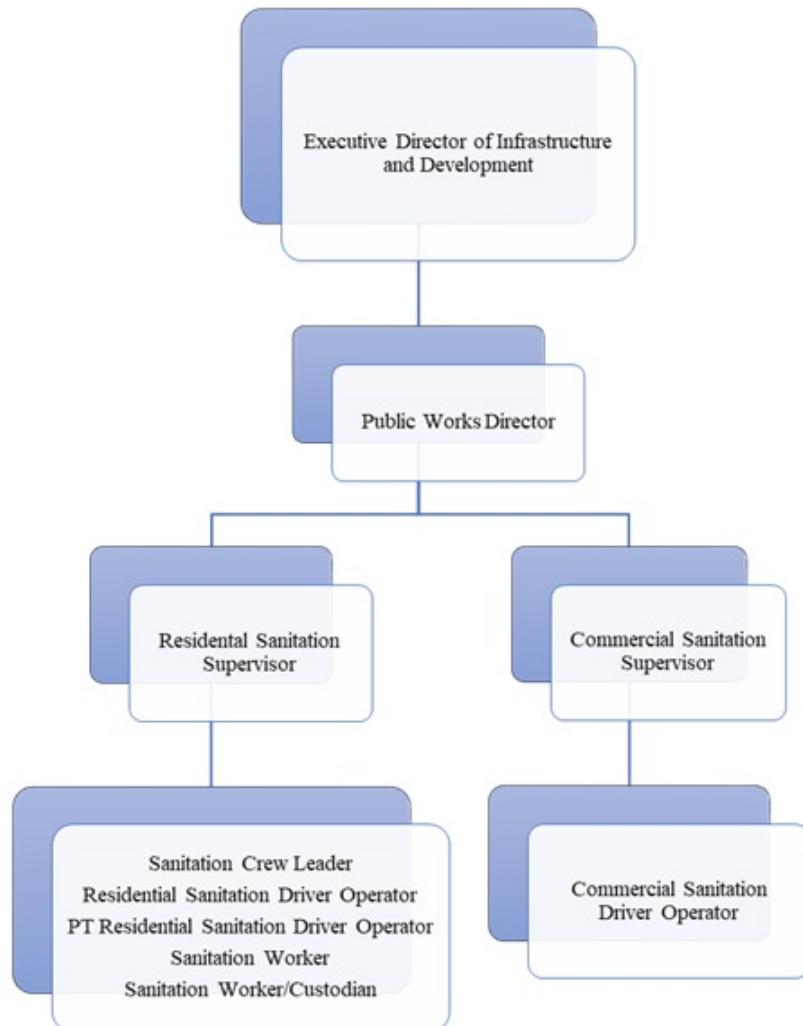
Function: The Sanitation departments provide garbage, recycle, yard debris, bulk pickup, and hot shot service for residents and commercial establishments. Delivery of cans and dumpsters to new residents and businesses, walkup service for handicapped residents, and trash services for special events are a few of the additional services administered by the sanitation departments.

Performance Goals: Our main goal is to continue to maintain and strive to exceed our current level of service to our residential and commercial customers. We are set on providing the best possible service for our citizens and businesses.

	2020	2021	2022*	2023	2024	2025
Refuse collected & disposed (tons)	8,308	8,550	8,792	9,055	9,326	10,335
Recyclables collected & disposed (tons)	341	447	500	122	555	561
Households served	7,329	7,820	8,250	8,831	9,360	9,816
Commercial/special accounts served	366	363	370	462	470	472
Contracted commercial dumpster accounts served	415	418	421	467	490	506
Commercial refuse collected & disposed (tons)	-	-	-	11,018	10,626	10,838

* during fiscal year 2022 the city is going to begin handling commercial sanitation in house

Sanitation Department Organizational Chart



Pay Classification Plan Information

Residential Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 30,609	\$ 39,792	\$ 48,974	4011108	Sanitation Worker	5
30	\$ 30,609	\$ 39,792	\$ 48,974	4011110	Sanitation Worker/Custodian	1
90	\$ 41,019	\$ 53,325	\$ 65,630	4011115	Residential Sanitation Driver Operator	11
90	\$ 41,019	\$ 53,325	\$ 65,630	4011116	Part-Time Residential Sanitation Driver Operator	1
110	\$ 45,223	\$ 58,791	\$ 72,358	4011113	Residential Sanitation Crew Leader	1
170	\$ 60,603	\$ 78,785	\$ 96,966	4011114	Residential Sanitation Supervisor	1

Commercial Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 41,019	\$ 53,325	\$ 65,630	4012102	Commercial Sanitation Driver Operator	4
170	\$ 60,603	\$ 78,785	\$ 96,966	4012104	Commercial Sanitation Supervisor	1



Leisure Services Department

Mission Statement: The City of Foley Leisure Services Division aims to provide superior customer service through recreation and leisure activities for our community and its visitors while striving to meet the growing and diverse needs of our residents and visitors.

Function: The City of Foley Leisure Services Division consolidates Parks & Recreation, Library Services, Nature Parks, Horticulture, Sports Tourism, CAFFM, and the Senior Center under a single umbrella to share resources and ideas aimed at the continuous improvement of facilities and constant betterment of programming to improve the quality of life for each and every Foley resident.

Notable FY25 Results:

- Completed construction of the new Recreation complex featuring 12 pickleball courts.
- Completed construction of 10 beach volleyball courts.
- Expanded the volunteer base across Leisure Services to cut down on personnel costs and increase community engagement.
- Completed renovations of CAFFM.
- Completed design work for the armory renovation and began construction.

Selected Objectives:

- Complete armory renovation and begin operation of the new recreation amenities and Leisure Services offices.
- Begin Phase I of the new Mills park.
- Complete work at CAFFM Park area to include more passive features and a facility to support new pickleball and beach volleyball courts.
- Complete construction and begin renting the Coastal Alabama Farmers & Fishermen's Market commercial kitchen.
- Continue to emphasize clear communication with the public through surveys and community meetings. Encourage input from residents in order to prioritize future projects.
- Begin accreditation process for leisure services while expanding the maintenance and care plans for facilities and equipment throughout Leisure Services to keep everything in working order for as long as possible with little or no disruption to services.
- Complete a Leisure Services Master Plan.

Coastal Alabama Farmers and Fishermens Market

Mission: The mission of the Coastal Alabama Farmers & Fishermen's Market (CAFFM) is to educate the community about local produce, seafood, and non-certifiable agricultural products by providing them access to a range of vendors and facilities that will allow them to develop relationships, purchase fresh, healthy foods, and learn new ways of preparing and cooking.

Function: CAFFM works to make the incredible bounty of the Gulf Coast region available to the community by actively recruiting new vendors to weekly Market Days to give customers new and exciting finds every time they visit. Simultaneously, CAFFM works to build strong relationships with current vendors to keep them consistently renting space in order to provide customers a reliable shopping experience.

Performance Goals:

	2023	2024	2025	2026 Projected
# of Vendors	1,600	3,598	2,473	2,522
# of Special Events at the market	5	5	6	6
# of Visitors	30,233	35,000	41,230	42,467
# of Rentals (facility) Weddings, bdays, meetings	8	0 *	0 *	1
Vendor retention (%)	93%	95%	95%	97%
Marketing (FB content interactions)	17,700	18,000	14,404	14,836

* due to surrounding area being under construction

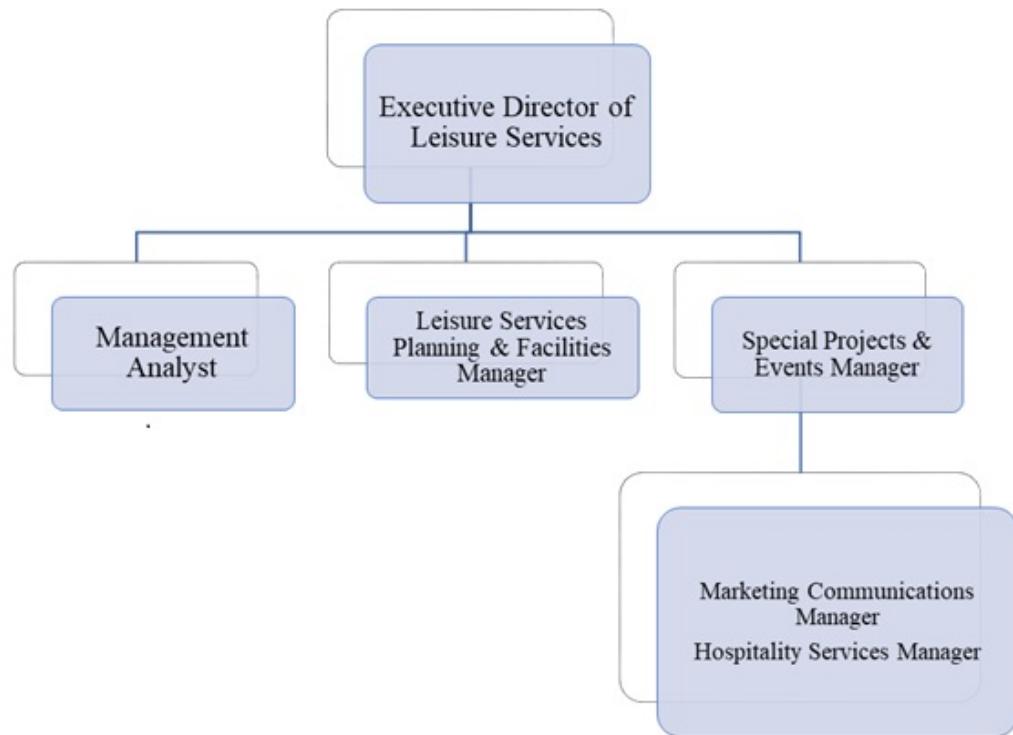
Selected Objectives:

- Expand the economic impact of the market and its vendors through the construction and rental of the new commercial kitchen. Obtain all necessary health, safety, and occupancy permits. Develop rental guidelines, pricing models, and scheduling systems.
- Continue to keep the market facilities safe and welcoming for the community through a strategic, long-term maintenance plan to ensure the ten-year old market facility is kept in working order with little to no disruption to the events it hosts. Implement preventive maintenance schedule and tracking system.
- Keep the market structure well organized and efficient by continuing to update CAFFM materials to reflect evolving rules and regulations both at a CAFFM level and at the State Market Authority level to ensure any prospective vendors have a solid understanding of what is allowed.
- Continue to look for ways to build upon the cultural, artistic, and recreation experiences for residents by expanding the four main festivals held throughout the year while keeping the safety of vendors and visitors a top priority in the every-changing landscape of the area.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 357,440	\$ 484,737	\$ 586,789	\$ 528,672	\$ 606,755	14.77%
Capital	50,051	-	100,000	-	-	0%
Operational	74,380	199,969	289,986	254,443	374,339	47.12%
Total	\$ 481,871	\$ 684,706	\$ 976,775	\$ 783,115	\$ 981,094	25.28%

Leisure Services Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
120	\$ 47,484	\$ 61,730	\$ 75,976	5000103	Hospitality Services Manager	1
150	\$ 54,969	\$ 71,460	\$ 87,952	5000102	Management Analyst	1
180	\$ 63,635	\$ 82,724	\$ 101,815	5000104	Marketing Communications Manager	1
				5000105	Special Projects & Events Manager	1
				5000108	Leisure Services Planning & Facilities Manager	1
310	\$ 119,992	\$ 155,989	\$ 191,986	5000106	Executive Director of Leisure Services	1



Library

Mission Statement: The Foley Public Library's mission is to provide members of the Foley community with the resources necessary to fulfill their evolving informational, educational, recreational and cultural needs in an environment that encourages lifelong habits of reading and community engagement. As the literary center of the City of Foley, the Foley Public Library strives to be the most accessible, responsive, patron centered library in Baldwin County. The Library will explore new and innovative ways to assist our Foley community. The Library will continue to encourage patrons, support community growth and encourage innovation.

Function: The Foley Public Library provides residents of Foley and the surrounding communities' access to information in a variety of formats as well as continuing educational opportunities that broaden horizons and improve their quality of life. The 76,000 + titles held in the 21,000 square foot facility provide wide ranging information on a myriad of topics. Those titles are supplemented by over 60,000 electronic titles that can be accessed on numerous personal devices. The Library serves as a cultural center complete with a meeting room for large groups, a board room and a study/testing room that can accommodate smaller groups or individuals as they study, read, conduct research, prepare for and take exams, or conduct meetings or presentations. We also provide varied programming that assists in enriching our community on current local and world events as well as crafts, ideology, and history and have a vibrant and engaging children's and teen department that features a variety of programs, activities and resources tailored to inspire and educate young minds. We consider ourselves, and are seen by the Foley area, as a center of the community.

Performance Goals:

- Successfully construct and transition into the new library facility, scheduled for completion in 2026.
- Deliver the highest levels of professionalism and customer service, ensuring all patrons feel welcomed, supported, and valued. Maintain fewer than five valid complaints throughout the fiscal year.
- Expand literacy skills for all community members, including reading, writing, early childhood, digital, cultural, and informational literacy, by maintaining high attendance in literacy programs, introducing at least two new innovative programs, and achieving a 95% or higher satisfaction rating in program evaluations.
- Provide outreach and programming for underserved groups, including non-readers, non-English speakers, and non-library users. Establish a baseline by offering new outreach initiatives, including a minimum of two programs or events specifically for non-English speakers.
- Launch at least one program utilizing the new library's Sensory Room to serve individuals with special needs.
- Initiate a partnership program with local businesses to offer computer and workforce training. Secure an online educational platform to provide courses in customer service, business accounting, and related skills. Make a minimum of 10 positive business contacts to promote participation.
- Strengthen collaboration with local schools to support literacy development for children, teens, and tweens by conducting at least five outreach initiatives for each group during the fiscal year.
- Increase public awareness of library services by enhancing outreach and marketing efforts. Achieve a 10% increase in program attendance, new library card registrations, or social media engagement compared to the previous year.

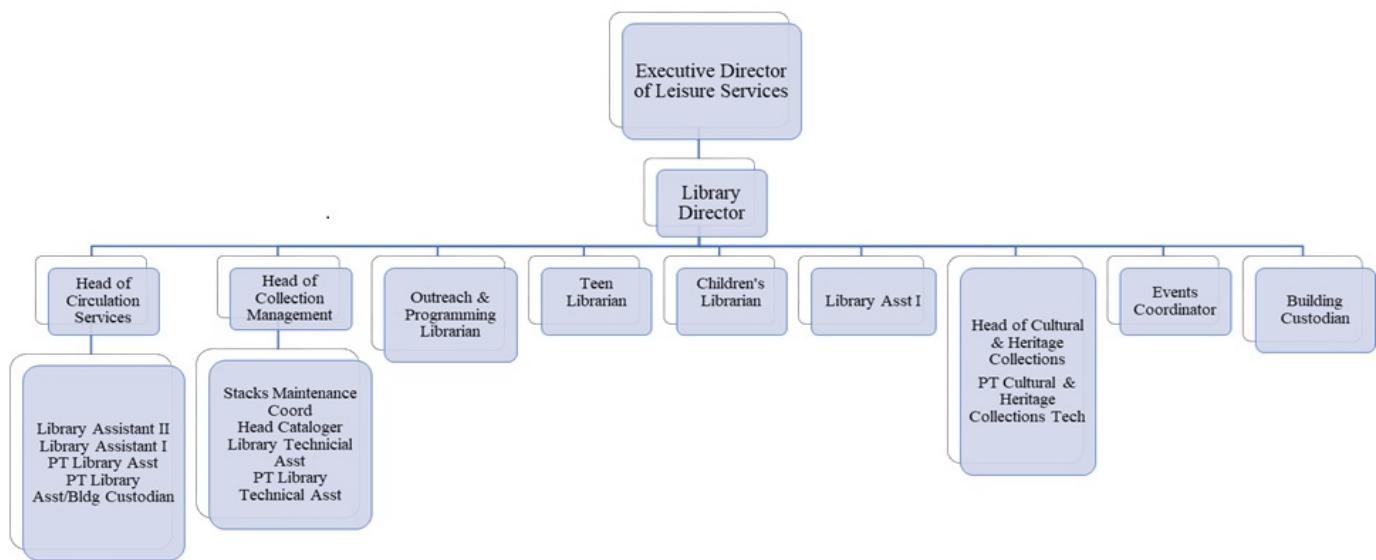
Department Achievements:

- 2015 - 2021 Alabama Library Association Gold Standard Award Winner.
- 2022 Library Journal Four Star rated library. (The only four star library in Alabama.)
- 2025 – 7th consecutive year as winner of Best Library in Baldwin County – Gulf Coast Media's Best of Baldwin Award

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 862,194	\$ 1,005,356	\$ 1,172,643	\$ 1,153,049	\$ 1,274,315	10.52%
Capital	-	28,955	68,803	50,000	-	-100%
Operational	178,977	344,144	368,950	375,307	405,400	8.02%
Total	\$ 1,041,171	\$ 1,378,455	\$ 1,610,396	\$ 1,578,356	\$ 1,679,715	6.42%

Library Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 30,609	\$ 39,792	\$ 48,974	5020119	Building Custodian	1
				5020120	Library Assistant I	3
				5020130	Library Assistant I (Children's Division)	1
				5020121	Part-Time Library Assistant	2
				5020122	Part-Time Library Technical Assistant	1
				5020135	Part-Time Library Assistant/Building Custodian	1
				5020136	Library Assistant I (Floating)	1
				5020138	Library Assistant I (Outreach & Programming)	1
60	\$ 35,434	\$ 46,063	\$ 56,695	5020123	Library Assistant II	1
				5020124	Library Technical Assistant	2
90	\$ 41,019	\$ 53,325	\$ 65,630	5020125	Head Cataloger	1
100	\$ 43,071	\$ 55,991	\$ 68,912	5020106	Stacks Maintenance Coordinator	1
				5020137	Events Coordinator	1
120	\$ 47,484	\$ 61,730	\$ 75,976	5020117	Children's Librarian	1
				5020118	Teen Librarian	1
				5020126	Head of Circulation Services	1
				5020132	Outreach & Programming Librarian	1
130	\$ 49,859	\$ 64,817	\$ 79,775	5020133	Head of Cultural & Heritage Collections	1
				5020134	Part-time Cultural & Heritage Collections Technician	1
150	\$ 54,969	\$ 71,460	\$ 87,952	5020129	Head of Collection Management	1
220	\$ 77,349	\$ 100,552	\$ 123,756	5020111	Library Director	1



Parks and Recreation Department

Mission Statement: The City of Foley Parks and Recreation Department's mission is to enhance the quality of life for our diverse population by providing a wide range of recreational opportunities at an affordable cost while also providing safe, welcoming, and inclusive parks and facilities.

Function: Foley Parks and Recreation maintains over 160 acres across 11 parks and facilities. These facilities consist of 6 tennis courts, 6 playgrounds, 4 outdoor swimming pools, 18 baseball/softball fields, 3 soccer fields, and 4 concession stands. The department also offers numerous programs to the residents of the Foley area such as archery, baseball/softball, basketball, senior water aerobics, soccer, swim team and swim lessons, and tennis. After recreation programs have concluded, it becomes home to several national World Series events that provide sports tourism through baseball and softball. We also host several adult leagues such as Hispanic soccer, adult softball, and kickball.

The department partners with local schools, neighboring cities, nonprofit groups, the general public and administration to provide recreational opportunities and events. We provide significant support for the following events that occur at City facilities:

Event Name	Month Held	Event Name	Month Held
BBQ and Blues	March	Jennifer Claire Moore Rodeo	October
Music, Movie and Marketplace	April – June	Chicago Street Super Club	October
Art in the Park	May	Christmas in the Park	December
Balloon Festival	May	Tree Lighting	December

	2021	2022	2023	2024	Projected 2025	Expected 2026
Youth Programs Offered	9	9	9	10	10	11
Youth Program Participants	1,615	1,255	1,555	1,604	1,684	1,834
Tournaments Held	12	12	12	12	14	14

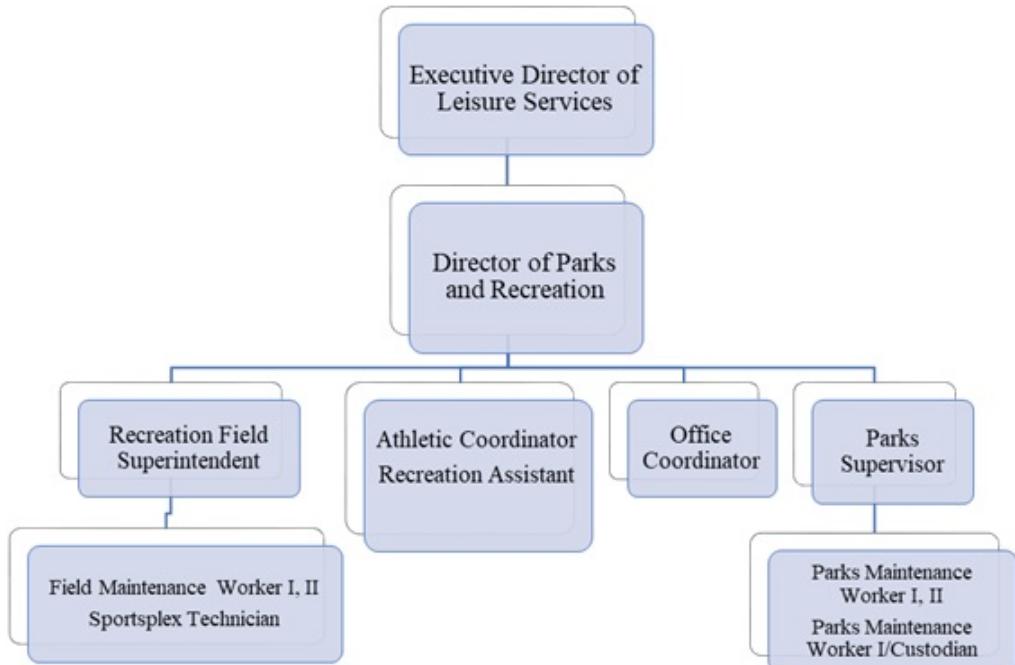
Performance Goals for 2025-2026

- Continue to improve and enhance parks and facilities through renovations and capital projects.
- Begin construction on the new aquatics center.
- Further develop Standard Operating Procedures (SOPs) for events, programs, and field/park maintenance.
- Increase program participation by 10% by improving marketing and advertising strategies, partnerships, and program improvements.
- Launch a new and improved department website to improve user experience, increase engagement, and provide a more modern look.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 1,393,589	\$ 1,537,170	\$ 1,580,287	\$ 1,517,301	\$ 1,649,485	8.71%
Capital	97,558	125,144	455,831	446,442	109,500	-75.47%
Operational	697,082	1,116,753	1,090,515	1,021,002	1,106,380	24.09%
Total	\$ 2,188,229	\$ 2,779,067	\$ 3,126,633	\$ 2,984,745	\$ 2,865,365	-4%

Recreation Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 33,747	\$ 43,870	\$ 53,995	5030118	Parks Maintenance Worker I	3
				5030119	Parks Maintenance Worker I/Custodian	2
70	\$ 37,206	\$ 48,367	\$ 59,528	5030120	Parks Maintenance Worker II	4
				5030126	Field Maintenance Worker I	1
80	\$ 39,066	\$ 50,785	\$ 62,506	5030121	Field Maintenance Worker II	4
				5030122	Sportsplex Technician	1
100	\$ 43,071	\$ 55,991	\$ 68,912	5030123	Office Coordinator	1
120	\$ 47,484	\$ 61,730	\$ 75,976	5030127	Recreation Assistant	1
130	\$ 49,859	\$ 64,817	\$ 79,775	5030107	Recreation Field Superintendent	1
				5030124	Athletic Coordinator	2
				5030125	Parks Supervisor	2
250	\$ 89,540	\$ 116,401	\$ 143,264	5030112	Director of Parks and Recreation	1



Sports Tourism Department

Mission Statement: The mission of Foley Sports Tourism is to attract, create, and host high-quality events for all ages to increase economic vitality, improve the quality of life, and provide a unique memorable experience that brands Foley, Alabama, as a nationally recognized sports destination.

Function: Foley Sports Tourism manages and maintains 16 multipurpose outdoor fields in addition to a 90,000+ square foot indoor facility. The department works to attract meetings, conventions, and sporting events to help drive the economy of the City especially during off season. This includes managing the events and marketing Foley as a preferred destination for tourists.

The department works with local partners, meeting organizers, tournament directors, vendors, and governing sports bodies. We also work with other venues and local businesses to promote events.

The following Guiding Principles are considered to be foundational to any tourism initiatives moving forward in Foley:

- Measurable economic benefits to the City of Foley.
- City of Foley tourism brand enhancement.
- Targeted events make effective use of Foley's new and existing sport facilities.
- Targeted events to strengthen local sport development and tourism.

FY25 Notable Results

- Retained 95% percent of our events.
- Created two new outdoor events with beach volleyball and two new indoor events with Grappling and Gymnastics for FY25.

Performance Goals

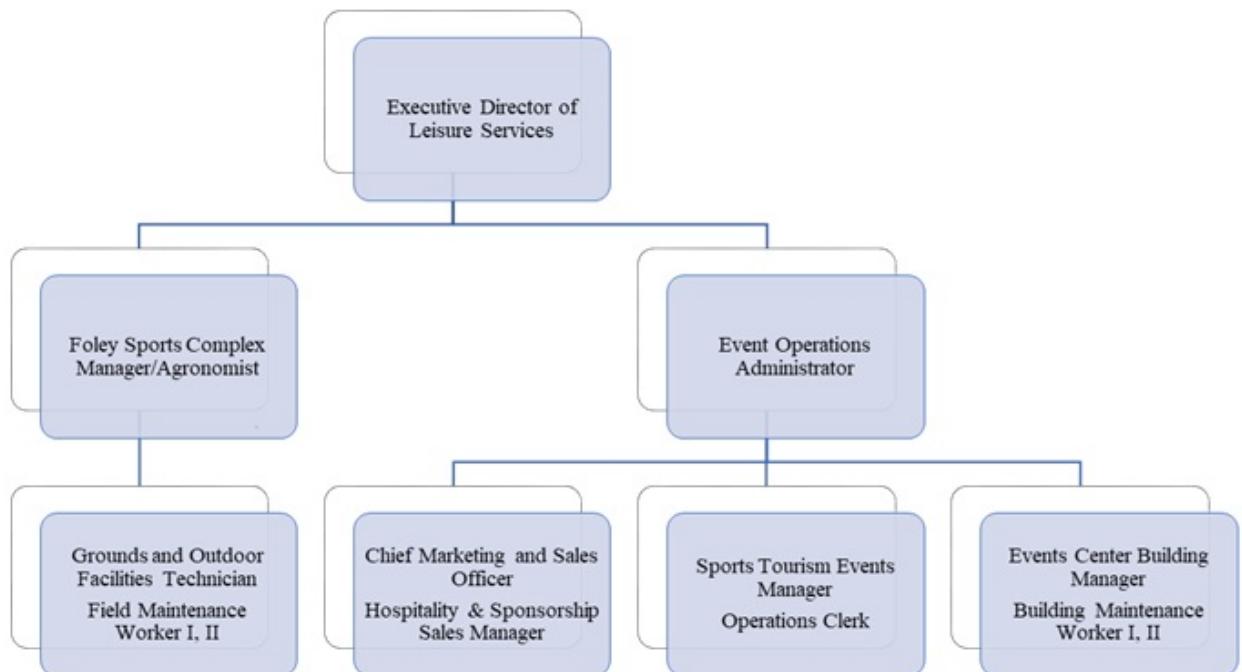
- Create and validate Foley Room Nights.
- Attract visitors and create economic impact for the City of Foley.
- Retain 90% of events on an annual basis.
- Implement one new outdoor event and one new indoor event generating Foley room nights for each event.
- Create ROI for Foley Sports Tourism partners.
- Capture metrics to provide a fulfillment report.
- Create and maintain a positive image for Foley Sports Tourism. Rating at 4.8 or higher.

	2021	2022	2023	2024	2025	2025
<i>Events Booked</i>	86	89	85	72	72	72
<i>Event Attendance</i>	175,000	200,000	207,400	208,000	208,000	208,000
<i>Estimated Foley Room Nights</i>	20,000	22,500	23,500	23,000	23,000	23,000
<i>Total Business Sales in Foley</i>		\$31.2 Million	\$31.7 Million	\$40 Million	Estimated \$48 Million	Projected \$49 Million

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 863,677	\$ 995,760	\$ 1,076,039	\$ 1,054,130	\$ 1,185,680	12.48%
Capital	87,946	226,373	177,000	61,706	143,000	131.74%
Operational	277,134	270,561	250,450	241,800	285,900	47.27%
Total	\$ 1,228,757	\$ 1,492,694	\$ 1,503,489	\$ 1,357,636	\$ 1,614,580	18.93%

Sports Tourism Organizational Chart



Pay Classification Plan Information

Grade	Grade	Grade	Grade	Grade	Grade	Grade	Grade
40	\$ 32,140	\$ 41,781	\$ 51,423	5040101	Building Maintenance Worker I		1
70	\$ 37,206	\$ 48,367	\$ 59,528	5040116	Field Maintenance Worker I		2
80	\$ 39,066	\$ 50,785	\$ 62,506	5040117	Building Maintenance Worker II		2
80	\$ 39,066	\$ 50,785	\$ 62,506	5040118	Field Maintenance Worker II		4
80	\$ 39,066	\$ 50,785	\$ 62,506	5040119	Grounds and Outdoor Facilities Technician		1
90	\$ 41,019	\$ 53,325	\$ 65,630	5040126	Operations Clerk		1
120	\$ 47,484	\$ 61,730	\$ 75,976	5040120	Event Center Building Manager		1
120	\$ 47,484	\$ 61,730	\$ 75,976	5040121	Sports Tourism Events Manager		2
150	\$ 54,969	\$ 71,460	\$ 87,952	5040122	Business Development Manager		1
170	\$ 60,603	\$ 78,785	\$ 96,966	5040123	Foley Sports Complex Manager/Agronomist		1
220	\$ 77,349	\$ 100,552	\$ 123,756	5040124	Event Operations Administrator		1
230	\$ 81,215	\$ 105,580	\$ 129,944	5040125	Chief Marketing and Sales Officer		1



Horticulture Department

Mission Statement: The City of Foley Horticulture Department strives to provide living beautification of all areas of the City by incorporating traditional sound horticultural practices with “forward” thinking methods of execution to achieve superior aesthetics and efficiency.

Function: Management of the City’s Horticulture and Urban Forestry programs, including the cultivation of a wide variety of ornamental plants and trees in flower beds, landscapes, rights-of-way, hanging baskets, and container gardens; the installation and maintenance of irrigation systems and decorative fountains; and the management, pruning, and care of the city’s tree canopy along streets, public buildings, and other public areas.

Management, installation, and maintenance of the Antique Rose Trail, all other rose plantings, new trees and landscaped areas throughout the city. Provide guidance, oversight, and preservation practices of all city trees as needed for public safety, clearance, and preservation.

Performance Goals

FY2026

- Complete expansion of greenhouse complex facility; build office/ shop facility with restroom.
- Complete Rose Trail middle and south section improvements.
 - This work will remove excessive adjacent invasive plant material, repair damaged walking paths, redesign and installation of new material and pathway features.
- Develop a tree inventory
- Proactive tree pruning and preservation

Department Achievements

- Improvements to our proactive public and street tree safety, maintenance, and preservation program by training two more department members.
- Irrigation system improvements downtown; Completed major system repairs; hanging baskets and flower beds at full capacity for Fall/ Winter change-outs.
- Provide hanging baskets or gardening assistance and guidance to local schools to encourage and enhance student participation and knowledge.
- Provide presentations and offer guidance to local garden clubs and civic groups.
- Maintained four department members have achieved OTPS (Ornamental and Turf Pesticide Supervisor) License through Continued Education Units (CEUs) for department members with Landscape Management Certification, and Certified Urban Foresters.
- State representation on the Executive Council for the Alabama Urban Forestry Association (AUFA).
- Assistance with other departments in tree work, and annual chainsaw safety training.
- Annual Street tree pruning and preservation program continues to grow.
- Tree protection, preservation, and coordination with Engineering and other departments. on new construction projects provides valuable protection of our green infrastructure.

Annually grow, plant and/or maintain the following:

	2023	2024	2025	2026
Bedding Plants	30,500	31,000	31,500	31,500
Container Plants	90	150	170	170
Crape Myrtles	300	300	310	310
Hanging Baskets	380	570	570	570
Irrigation Zones	80	120	124	128

Financial Summary

Expenditures	2023		2024		2025		% Change 2025 to 2026
	Actual		Actual	Budget	Projected	Budget	
Personnel	\$ 367,252	\$	402,212	\$ 434,115	\$ 430,483	\$ 440,100	2.23%
Capital	7,650		63,599	46,000	-	83,500	0%
Operational	256,711		312,471	393,894	376,130	410,440	9.12%
Total	\$ 631,613	\$	778,282	\$ 874,009	\$ 806,613	\$ 934,040	15.8%

Horticulture Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
70	\$ 37,206	\$ 48,367	\$ 59,528	5050106	Gardener I	2
80	\$ 39,066	\$ 50,785	\$ 62,506	5050107	Gardener II	2
100	\$ 47,484	\$ 61,730	\$ 75,976	5050108	Horticulture Crew Leader	1
160	\$ 57,718	\$ 75,033	\$ 92,349	5050105	Horticulturist	1



Marketing Department

Mision: To provide and promote clear, accessible public information and meaningful engagement opportunities for residents, supporting Foley's commitment to a livable community. The department also markets the City of Foley as a premier destination for local and national tourism while upholding the highest standards of organizational excellence.

Function: Foley's Marketing Department actively promotes the city through public relations, advertising, and special projects that enhance a livable community and reflect organizational excellence. The department provides timely, reliable city information to residents by operating the city website, managing social media outlets, and publishing and distributing the Mayor's Newsletter quarterly and a monthly e-newsletter.

The Marketing Department also promotes the city as a tourism venue, including operating a Welcome Center, The Foley Railroad Museum, The Foley Model Train Exhibit and staffing the Holmes Medical Museum. The department also provides free year-round train rides around Heritage Park. The department provides tourism information at the welcome center, online on the VisitFoley website, and on several social media platforms.

The department provides quality of life events attended by both residents and guests by organizing annual events that include: Christmas in the Park, Let it Snow, an annual Snowbird Coffee, Midday Melodies, Music and a Movie in the Park, the Heritage Park Marketplace, and Hometown Halloween.

Performance Goals:

- Promote the city showcasing livability, historic significance and quality of life opportunities.
- Provide timely city information for residents available in a variety of formats including print, website and social media.
- Promote tourism information in a variety of formats including print, website and social media.
- Offer a welcome center and historic facilities for residents and visitors.
- Provide events that promote quality of life for residents and visitors

Selected Objectives:

- To increase awareness of Foley as a safe, livable city
- To increase availability of timely information to residents
- To increase visitors in the downtown area by providing attractive, welcoming venues
- To welcome visitors and provide timely information
- To increase successful events that provide high quality-of-life opportunities
- To increase visitors across the city

Website Hits	2022	2023	2024	2025 Estimate	2026 Projected
Cityoffoley.org	110,857	152,819	182,215	162,504	170,000
Visitfoley.org	60,616	58,424	77,319	68,434	72,000

Visits	2022	2023	2024	2025 Estimate	2026 Projected
Welcome Center	4,411	4,749	4,412	5,061	5,100
Railroad Museum	20,903	19,856	20,244	18,155	19,000
Model Train Exhibit	19,906	20,487	20,259	21,470	22,000
Holmes Medical Museum	11,004	8,950	8,950	9,180	10,000

Financial Summary

Expenditures	2023		2024		2025		2026		% Change 2025 to 2026
	Actual		Actual		Budget	Projected	Budget		
Personnel	\$ 443,141		\$ 505,344		\$ 582,897		\$ 551,718		16.8%
Capital		37,671		-	120,000		115,049		-100%
Operational		257,124		304,974	319,859		306,463		158.98%
Total	\$ 737,936		\$ 810,318		\$ 1,022,756		\$ 973,230		12.4%

Marketing Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
10	\$ 27,763	\$ 36,093	\$ 44,421	5060115	Part-Time Museum Docent	2
70	\$ 37,206	\$ 48,367	\$ 59,528	5060110	Part-time Administrative Assistant II (Depot)	1
				5060119	Administrative Assistant II	1
100	\$ 43,071	\$ 55,991	\$ 68,912	5060116	Community Events Coordinator/Special Projects	1
130	\$ 49,859	\$ 64,817	\$ 79,775	5060120	Part-Time Caboose Club Operator	1
150	\$ 54,969	\$ 71,460	\$ 87,952	5060117	Digital Operations Manager	1
170	\$ 60,603	\$ 78,785	\$ 96,966	5060114	City Marketing Communications Manager	1
180	\$ 63,635	\$ 82,724	\$ 101,815	5060120	Museums Manager	1
190	\$ 66,816	\$ 86,860	\$ 106,905	5060121	Assistant Marketing Director	1
210	\$ 73,664	\$ 95,764	\$ 117,863	5060118	Marketing Director	1



Senior Center

Mission Statement: The Foley Senior Center's mission is to provide a place for our area's "Young At Heart" to meet and to enjoy a wide variety of social, educational, health, fitness and recreational activities. Through these programs, the center aims to highlight and promote the positive aspects of senior life to its members, their families, and the wider community.

Purpose: The Senior Center provides a welcoming environment for individuals aged 50 and above, offering activities that go beyond their immediate home and daily routines. Our staff connects participants with peers who share similar interests and promotes healthy engagement through a diverse range of social, educational, health, fitness, and recreational programs. To achieve this, we maintain a variety of programs and services that: attract existing members, new members and also future members to the Center to ensure they are aware of the wide variety of programs that are offered.

- Offer engaging programs in all areas of our mission, that provide members and non-members with information and activities that benefit them, their families, and the community.
- Cultivate an environment that fosters new connections and friendships among attendees, thereby enriching their lives and encouraging consistent engagement with the Center.
- Engage the senior population and their families with City facilities and city staff members through informative and educational gatherings that enlighten their knowledge about our city and what is offered to our senior population.

Function: The Foley Senior Center is located at 304 E. Rose Avenue; our hours of operation are from 8 a.m. to 4 p.m., Monday through Friday. Our 7,000 square foot facility includes a gathering/media room, computer area, kitchen area, stage area and a dance/exercise room. Our kitchen and gathering room provide the ability to offer Potlucks, Lunch 'N Learns and Coffee w/ an expert with food ranging from complete lunches to snacks and Continental breakfasts. We also plan, coordinate and offer day trips and evening dances to members and non-members.

	2023 *	2024	2025	2026 Projected
Members	995	1,280	1,648	1,900
Senior/community programs	37	42	52	56
Senior program participants	18,771	22,229	27,371	30,000

Performance Goals: Our department's goals are directly aligned with our Mission Statement. As our City experiences continued growth and expansion, so too do our efforts to broaden the activities available for our senior residents and visitors. We are deeply committed to our senior population, striving to offer a diverse range of social, educational, health, and recreational activities that foster active engagement within our community.

Based upon the master planning effort, we are in the development phase of a much needed expanded Senior Center building.

To guide us in meeting the needs of our seniors, we value the wise counsel of our seven-member Advisory Board, along with suggestions from our suggestion box and direct feedback from members.

We value the opportunity to expand partnerships with community organizations that support and enhance what we can offer to our senior population. But most importantly, we not only value, but prioritize initiating and building valuable, long lasting relationships with each of our members, we believe this enables us to better address their individual needs and concerns.

As we continue to see an increase in attendance and activities, our aim is to deepen our community involvement and cater to the evolving needs of our younger senior demographic. Our specific target goals for growth within our senior community are outlined below.

Departmental Goals

- Continued utilization of our suggestion box
- Participation in at least three (3) community outreach events that promote our senior center and the programs & activities we offer
- Target programs/activities that will encourage the engagement of our male senior citizens (i.e. fishing trips).
- Develop a “Tell Your Story Book Club”
- Develop programs that will appeal to our younger Senior population
- Continue to expand the SOP’s for the Senior Center Manager, Admin Assistant and general operating procedures.
- Create a larger pool of “trained” volunteers that support the day-to-day operations of the center.
- Establish an outreach committee for our members. (Phone calls, visits, support, etc)
- Establish a building committee to assist with the design phase of our new center.

Achievements

- Participated in 3 or more local community events
- Continued utilization of MySeniorCenter Software. This program helps manage our programs, attendance and other necessary data, encourages online registration and broadcasts mass communications as needed.
- Enhanced our marketing and outreach efforts, including adding an Instagram account.
- Established a Volunteer pool that helps at the Senior Center and other departments within the city.
- Established a weekly walking club, proudly called The Foley Pace Setters.
- Created a Bell Choir which has provided an added opportunity for our seniors to stay engaged and learn a new skill.
- Bi-monthly calendars emailed to 1,000+ contacts. We began using Mailchimp (an email platform) to better be able to communicate, track and learn from our ‘campaign’
- Approval has been granted for the design phase of an expanded Senior Center.

Various community outreach events that our Senior Center participates in annually.

- Halloween Party (Annual Boo Bash)
- Older Americans Breakfast
- Community Thanksgiving Lunch
- Christmas Dinner & Dance
- Snowbird Coffee
- Ladies Day Out

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 229,374	\$ 260,710	\$ 293,723	\$ 285,922	\$ 301,915	5.59%
Capital	20,523	114,158	-	-	50,000	0%
Operational	76,940	81,601	111,627	102,475	110,625	7.95%
Total	\$ 326,837	\$ 456,469	\$ 405,350	\$ 388,397	\$ 462,540	19.09%

Senior Center Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
70	\$ 37,206	\$ 48,367	\$ 59,528	5070108	Administrative Assistant II	1
140	\$ 52,353	\$ 68,057	\$ 83,763	5070105	Senior Services Manager	1
230	\$ 81,215	\$ 105,580	\$ 129,944	5070107	Director of Senior Services & Municipal Complex	1



Beautification Board

Mission Statement: The mission of the Revitalization & Beautification Advisory Board is to enhance the quality of life in our livable community through specific beautification projects. The Committee promotes community pride and involvement through revitalization and beautification programs by forming partnerships with individual volunteers, schools, civic organizations, businesses, and the Mayor and Council, while upholding a commitment to organizational excellence.

Function: The Revitalization & Beautification Advisory Board acts in an advisory capacity in matters relating and pertaining to landscaping for community enhancement and specific beautification projects on properties owned, managed, leased, and operated by the City, supporting a livable community and reflecting the City's standard of organizational excellence.

Performance Goals:

Goals	2022	2023	2024	2025	2026 (Projection)
Maintain Tree City USA membership	Yes	Yes	Yes	Yes	Yes
Total Trees Given at Arbor Day	650	650	650	680	680
Memorial Trees donated	30	33	36	39	42
Beautification Awards Presented	13	16	19	21	23
Trees Designated as Century Trees	23	25	28	31	33

Selected Objectives:

- Select and purchase Christmas and seasonal decorations for the City.
- Select winners for the annual Revitalization and Beautification Awards.
- Work with the horticulture department on seasonal plantings.
- Act in an advisory capacity in recommending beautification projects along highways, roads and streets to conserve the natural beauty and scenery.
- Continued development of John B. Foley Park and Heritage Park.
- Collaborating with the Main Street Director on several projects to enhance downtown Foley.
- Maintain Foley Century Tree Program to recognize and preserve mature trees.
- Instrumental in getting enhancements completed at the John B. Foley Fountain and Park.
- Replacing the old/damaged Memorial Plaques with new and better quality plaques that are raised and more visible.
- Assisted with the design of Foley Pine Street Park and will be adding signage in memory of the Foley United Methodist Church that once held services at this location.
- Making improvements to the WWII Memorial and added a Historic Marker to tell the story of this site in the John B. Foley Park.
- Enhancing other City Parks with new benches, additional lighting and landscaping.

Department Achievements

- The City of Foley was recognized as a Tree City USA by the National Arbor Day Foundation for the 43rd year at our annual Arbor Day Celebration on February 24, 2024.
- Successful Arbor Day Celebration, gave away over 650 3 gallon container trees, recognized (3) Foley Citizens with Memorial Trees and (2) Century Trees.
- The City of Foley is known as a Christmas destination for its beautiful Christmas decorations.
- Adding additional Christmas decorations and replacing several that we've had for years.
- John B. Foley Fountain and Park have been refurbished, landscaped with a new bronze dedication plaque.
- Added (2) Historic Markers, one for the Sara Thompson Kids Park and another for the World War II Memorial to tell the story of these historic sites.
- Added additional tables and benches in John B. Foley Park and Heritage Park for public use.
- Purchased additional US Flags for the Pedestrian Bridge and Downtown.
- Replaced Bronze Plaque to the North on the Perry Wilbourne Rose Trail.
- Purchased Fall hanging baskets and decorations for the John B. Foley Park and the downtown area.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Capital	\$ 12,850	\$ -	\$ 7,500	\$ 7,500	\$ -	-100%
Operational	100,544	132,742	146,300	145,668	201,560	38.37%
Total	\$ 113,394	\$ 132,742	\$ 153,800	\$ 153,168	\$ 201,560	31.59%

There are no employees in the Beautification Division. The Revenue office of the General Government Department provides support services to the Board.



Nature Parks Department

Mission Statement: The Nature Parks Department provides a cohesive relationship between native wildlife species and passive recreation opportunities for park visitors in a seamless fashion that utilizes the nature parks' assets while creating minimal disturbance to the parks' flora and fauna.

Function: The Nature Parks Department manages the Graham Creek Nature Preserve and Wolf Creek Park with major tasks and responsibilities including: habitat management operations, recreational amenities additions and maintenance, landscaping, coordination with groups and citizens for facility use and rentals, management of the Interpretive Center, visitor assistance, planning and delivering successful events for public benefit, education and outreach through social media, website and newsletters, seeking grants for additional amenities and conducting tours.

Performance Goals:

- Conduct habitat management operations
- Offer wide range of passive recreational opportunities
- Landscape and maintain nature park grounds
- Provide facilities and venues for groups and citizens
- Offer an Interpretive Center for nature park information
- Provide quality customer service
- Host events that fit within nature park mission
- Obtain grants for additional amenities
- Attract new visitors through advertising and public education

	2021	2022	2023	2024	2025	2026 Projected
Educational Programs offered	42	60	65	70	70	75
Educational Programs attendance	2,950	2,310	2,500	3,750	5,615	5,750
Events booked	26	32	34	75	115	115
Events attendance	14,750	24,300	25,500	30,000	35,000	38,000
Rentals	109	120	135	155	140	150
Habitat Acreage Managed	500	509	591	650	770	770
Grants Received	4	1	2	2	3	1

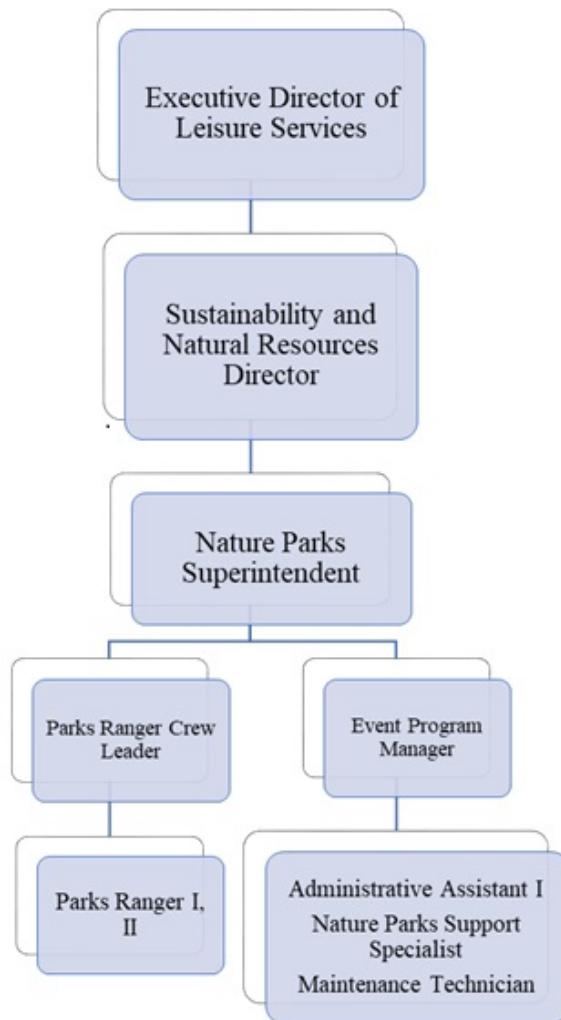
Objectives:

- To increase natural habitats through invasive control, prescribed fire operations annually, and planting of native vegetation areas for wildlife.
- To increase and maintain existing recreational amenities such as trails, disc golf courses, archery ranges, and kayak launches.
- To perform regular maintenance and landscaping activities for aesthetically pleasing park grounds.
- To increase rental venues for public and private events.
- To increase visitors of the nature parks through information offering at the Interpretive Center.
- To welcome visitors and provide assistance with the use of nature parks.
- To increase successful events that benefit the public and have limited impact on the natural resources.
- To obtain grant funding for new appropriate amenities in the nature parks.
- To increase new visitors through increase of social media interaction, updated website and newsletters and public outreach and education.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ 367,841	\$ 513,631	\$ 600,029	\$ 593,253	\$ 650,430	9.64%
Capital	81,251	63,030	86,000	75,716	66,000	-12.83%
Operational	190,562	235,950	302,050	267,353	369,568	38.23%
Total	\$ 639,654	\$ 812,611	\$ 988,079	\$ 936,322	\$ 1,085,998	15.99%

Nature Parks Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
40	\$ 32,140	\$ 41,781	\$ 51,423	5090111	Nature Parks Support Specialist	1
60	\$ 35,434	\$ 46,063	\$ 56,695	5090104	Administrative Assistant I	1
				5090106	Parks Ranger I	3
90	\$ 41,019	\$ 53,325	\$ 65,630	5090116	Maintenance Technician	1
100	\$ 43,071	\$ 55,991	\$ 68,912	5090113	Event Program Manager	1
				5090114	Parks Ranger II	2
130	\$ 49,859	\$ 64,817	\$ 79,775	5090115	Parks Ranger Crew Leader	1
160	\$ 57,718	\$ 75,033	\$ 92,349	5090117	Nature Parks Superintendent	1



Food and Beverage Department

Mission: The City of Foley Food and Beverage Department's mission is to enhance the experiences of both visitors and residents who utilize our facilities by consistently providing exceptional customer service and affordable, quality products. In doing so, the department supports a livable community and promotes culture and recreation for all.

Function: The City of Foley's Food and Beverage Department manages and maintains a total of six concession stands across both the Parks and Recreation Department and the Sports Tourism Department to provide a variety of food, snacks, and drinks to guests at a fair price. The department aims to balance providing quality service with fiscal responsibility while supporting a livable community and encouraging culture and recreation throughout the city.

Performance Goals:

	2023	2024	2025	2026 (Projected)
# of Events Served	49	55	48	48
Profit Margin	\$ 469,315	\$ 488,513	\$ 495,366	\$ 505,273

Selected Objectives:

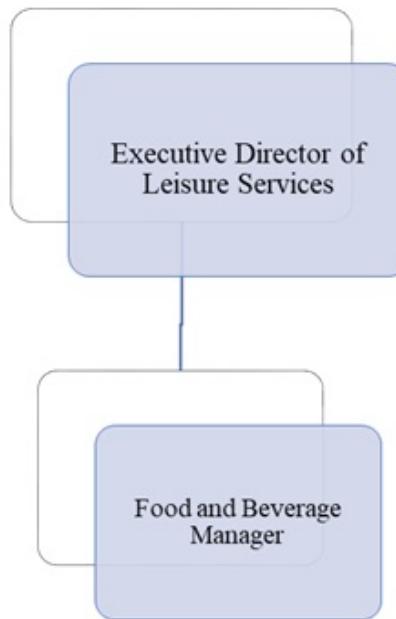
- Increase organizational efficiency by targeting an average labor percentage at or below 30% of sales.
- Expand economic impact by monitoring sales trends and adjust menus based on demand to increase Average Order Value.
- Track inventory to assist in reducing shrinkage and increasing items sold in order to increase the economic impact of the department.
- Keep employees and staff safe by renovating the floors and fixtures of the old concessions building at the Sports Complex to enhance both its aesthetic appeal and safety standards.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ -	\$ -	\$ 262,295	\$ 258,804	\$ 271,190	4.79%
Operational	\$ -	\$ -	\$ 209,000	\$ 208,965	\$ 210,500	0.73%
Total	\$ -	\$ -	\$ 471,295	\$ 467,769	\$ 481,690	2.98%

* Prior to fiscal year 2025, revenue and expense concession cost was reported in recreation and sports tourism department.

Concessions Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
140	\$ 52,353	\$ 68,057	\$ 83,763	5100101	Food and Beverage Manager	1



Economic Development Department

Mission Statement: The City of Foley Economic Development Department strives to seek and pursue opportunities within specific industries that are realistic, easily integrated into existing commercial development areas, and diversify our overall industry makeup.

Objectives:

1. Create a business recruitment program that includes location planning and targeted incentives for key sectors—such as sports tourism, small manufacturing, healthcare, aeronautics, and retail/hospitality — to expand the local tax base.
2. Maintain an understanding of gaps in our retail mix and determine specific priorities and needs to retain and grow a mix of high-quality options downtown and in other retail nodes in the city.
3. Develop a master plan for the residential and commercial areas of historic downtown that includes enhanced pedestrian infrastructure, façade grant opportunities, and amenities such as outdoor seating and public art to enhance vibrancy, integrating considerations from the Foley Main Street master plan into the City’s overall strategy.
4. Continue exploring opportunities to partner with Baldwin County Schools and enhance educational outcomes for children living in Foley.
5. As the new library comes online, identify appropriate programming partnerships to support workforce development and English as a Second Language (ESL) opportunities for Foley community members.
6. Using placemaking and place type strategies, promote economic growth of small businesses by encouraging and supporting their contribution to our distinctive community character.
7. Identify and purchase additional land for industrial park development to increase the tax base and create additional local employment opportunities.

Accomplishments:

- The City has sold several parcels of land to industrial companies to grow our industrial park and enhance job opportunities for our residents.
- The City established new user fee partnership agreements to provide incentives to new business that make Foley their home.
- Partner with programs in the medical field to support the development of the medical district and enhance local workforce opportunities.

Financial Summary

Expenditures	2023	2024	2025	2025	2026	% Change
	Actual	Actual	Budget	Projected	Budget	2025 to 2026
Personnel	\$ -	\$ -	\$ 94,320	\$ -	\$ 95,560	0%
Operational	2,802,443	7,885,215	6,013,160	7,188,809	3,095,050	-56.95%
Total	\$ 2,802,443	\$ 7,885,215	\$ 6,107,480	\$ 7,188,809	\$ 3,190,610	-55.62%

Economic Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
240	\$ 85,276	\$ 110,859	\$ 136,441	6010101	Economic Development Manager	1

Glossary

A

ACFR: Annual Comprehensive Financial Report. An annual report compiled which provides audited detailed information on the City's financial status.

Ad Valorem Tax: Real estate and personal property taxes calculated "according to the value" of property. The taxes are based on the assessed valuation of real property, and in certain cases, the value of tangible personal property.

ADECA: Alabama Department of Economic and Community Affairs. A state agency committed to building better Alabama communities.

ADEM: Alabama Department of Environmental Management. A state agency that enforces environmental issues.

Adopted Budget: Original budget approved by the governing body at the beginning of the fiscal year.

ALDOT: Alabama Department of Transportation. A state agency that monitors and improves all forms of transportation.

Amended Budget: The original budget plus any budget adjustments that have been approved by the appropriate parties.

Annual Debt Service: The total amount required to be paid in the fiscal year for principal and interest on all outstanding debt.

Appraised Value: The estimated value of real and personal property as determined by Baldwin County Revenue Commissioner and/or Baldwin County Probate Office.

Appropriation: The legislative action authorizing the expenditure of a designated amount of public funds for a purpose specified by the governing body.

Assessed Value: The dollar value placed on real and personal property to measure taxes.

Assigned Fund Balance: Fund balance amounts that are constrained by the City's expressed intent to use resources for specific purposes but do not meet the criteria to be classified as restricted or committed. The City Council has the authority to assign amounts intended to be used for specific purposes.

B

Balanced Budget: A budget in which the general fund revenues and transfers in are greater than or equal to the total expenses plus transfers out, net of eligible restricted/assigned cash available for use.

Bond: A written promise, generally under seal, to pay a specified amount of money, called the face value, at a fixed time in the future called the date of maturity, and carrying interest at a fixed or variable rate, usually payable periodically.

Bond Rating: A rating (made by an established bond rating company) from a schedule of grades, indicating the probability of timely repayment of principal and interest on bonds issued.

Budget: A financial plan for a defined period of time.

Budget Adjustment: The increase, decrease or transfer of appropriated funds, requiring approval from the appropriate parties.

Budget Calendar: The schedule of key dates and milestones the City follows in the preparation and adoption of the budget.

Budget Message: The Mayor's written discussion included in the budget document that explains current budget issues.

C

CAFFM: The Coastal Alabama Farmers' & Fishermen's Market Inc. is a proprietary fund of the City. It is a local farmers' and fishermen's market operated by the City.

Capital Assets: Tangible and intangible assets which are held and used for a period of five years and more. Classifications of capital assets are buildings, land, improvements, infrastructure, machinery & equipment, automobiles & equipment, office equipment and construction work in progress.

Capital Expenditures: All charges incurred to acquire equipment, land, buildings, improvements of land or buildings, fixtures and other permanent improvements.

Capital Improvement Plan: A plan for all capital project costs to be estimated each year over a period of 10 years.

Capital Projects Fund: A fund used to account for financial resources designated to construction or acquire capital assets and major capital improvements.

Capital Purchase Plan: A financial plan maintained to schedule replacement cycle and addition of departments vehicles or equipment.

Capital Purchase: Expenditure for the acquisition of a capital asset that does not require construction, such as a vehicle or equipment.

CDBG: Community Development Block Grant is a flexible program that provides communities with resources to address unique community development needs.

Committed Fund Balance: Fund balance amounts that can only be used for specific purposes determined by an Ordinance, the City's highest level of decision-making authority (the City Council).

CWIP: Construction Work In Progress, is a class of capital asset which represents the cost of buildings, building improvements, infrastructure and equipment under construction. When completed the total cost is reported under the appropriate capital asset class.

D

Debt Limit: The maximum amount of debt that is legally permitted by a jurisdiction's charter, constitution, or statutes.

Debt Service: The amount necessary to pay principal and interest requirements on outstanding debt for a given year or series of years.

Debt Service Funds: A Fund used to finance and account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

E

Expenditures: A payment or disbursement, which results in a decrease in net financial resources. Examples includes operating expenses, asset purchases, capital project payments or debt service payments.

Expenses: Outflows or obligations of assets from delivering or producing goods, delivering services or carrying out other activities that embody the entity's ongoing operations.

F

FAA: Federal Aviation Administration is the largest transportation agency of the US Government and regulates all aspects of civil aviation in the country as well as over surrounding international waters.

FBE: Foley Beach Express is a major road that runs north to south in Foley.

FEMA: The Federal Emergency Management Agency is an agency of the United States Department of Homeland Security. The agency's primary purpose is to coordinate the response to a disaster that has occurred in the United States and that overwhelms the resources of local and state authorities.

Fiscal Year: The twelve month period used for accounting and budgeting purposes. The City's fiscal year runs from October 1 through September 30.

FLSA: Fair Labor Standards Act is a federal law which establishes minimum wage, overtime pay eligibility, record keeping, and child labor standards affecting full-time and part-time workers in private sector and in federal, state, and local governments.

Fund: An independent fiscal and accounting entity with a self-balanced set of accounts recording all financial resources and liabilities which are segregated for a specific purpose, activity or objective.

Fund Balance: The difference between the City's total assets and total liability. The City has 5 classifications of fund balance: Non-spendable, Restricted, Committed, Assigned, and Unassigned.

G

GAAP: Generally Accepted Accounting Principles – authoritative standards and commonly accepted ways of recording and reporting accounting information.

GASB: Governmental Accounting Standards Board – independent organization that establishes accounting and financial reporting standards for U.S. state and local governments that follow GAAP,

GCNP: Graham Creek Nature Preserve is a City of Foley park managed by the Environmental Department that provides educational, recreational and venue rental opportunities for the community. The park is more than 600 acres and provides protection for rare plant and animal species by preserving their unique habitats and enhancing and restoring natural areas.

General Fund: A fund used to account for financial resources and liabilities except those which are required to be accounted for in another fund.

General Obligation Warrant: Bonds for which the full faith and credit of the issuing government are pledged for payment.

GIS: Geographic Information System is a framework for gathering, managing and analyzing data. Rooted in the science of geography, GIS integrates many types of data and it analyzes spatial location and organizes layers of information into visualizations using maps and 3D scenes.

Goal: A measurable statement of desired conditions to be maintained or achieved.

Governmental Fund: A fund category used to account for government's governmental-type activities. This category includes four fund types: general fund, special revenue funds, debt service funds and capital project funds.

Grant: A contribution of assets by one organization to another to support a particular function or purpose.

H

HMGP: Hazard Mitigation Grant Program is a division of FEMA that provides funding to state, local tribal and territorial governments so they can rebuild in a way that reduces or mitigate future disaster losses in their community.

HSIP: High Safety Improvement Grant received by the City from the state.

I

ICVS: In care video systems used by the police department.

Incode: Financial accounting and human resource software used by the City

Infrastructure: A long-lived asset that is normally stationary in nature. This classification typically has a longer useful life than most other classifications. Examples include roads, bridges, curbs, gutters, streets, sidewalks, and drainage systems.

Interest Income: Revenue generated from investments.

Interfund transfers: Flow of assets between funds of the primary government without the equivalent flow of assets in return and without a requirement for repayment.

ISO: The Insurance Services Office, a subsidiary of Verisk Analytics, formed in 1971 as an advisory and rating organization for the property/casualty insurance industry to provide statistical and actuarial services, to develop insurance programs, and to assist insurance companies in meeting state regulatory requirements.

J

JAT: Job Assessment Tool used by the HR department during job analysis.

K

L

LCSI: Low Cost Safety Improvements are types of improvements that are funded through a grant received from the state.

License & Permits: Fees collected for the issuance of license and permits such as business license and building permits.

LPR: License Plate Readers are cameras used by law enforcement agencies to capture computer readable images of license plates.

M

Major Fund: Funds with revenues or expenditures (excluding other financing sources and uses) that are at least 10% of the total of all governmental funds.

Mills: Millage Rate - The ad valorem tax rate expressed in the amount levied per thousand dollars of the taxable assed value of property.

Modified Accrual Basis: A basis of accounting in which revenues are recorded when collected within the current period and soon enough thereafter to be used to pay liabilities of the current period and expenditures are recognized when the related liability is incurred.

MS4: A municipal separate storm sewer system is a conveyance or system of conveyances that is owned by a state, city, town, village, or other public entity that discharges to waters of the U.S., designed or used to collect or convey storm water (e.g. storm drains, pipes, ditches), not a combined sewer, and not part of sewage treatment plant or publicly owned treatment works. MS4s are regulated through the NPDES permit program administered in Alabama by the Alabama Department of Environmental Management.

MUTCD: The Manual on Uniform Traffic Control Devices is a document issued by the Federal Highway Administration of the United States Department of Transportation to specify the standards by which traffic signs, road surface markings, and signals are designed, installed and used. These specifications includes shapes, colors and fonts used in road markings and signs.

N

Non-Major Funds: Funds with revenues or expenditures (excluding other financing sources and uses) that are less than 10% of the total of all governmental funds.

Non-Spendable Fund Balance: Amounts that cannot be spent either because they are not in a spendable form or because they are legally or contractually required to be maintained intact.

NPDES: The National Pollutant Discharge Elimination System permit program, created in 1972 by the Clean Water Act, helps address water pollution by regulating point sources that discharge pollutants to waters of the U.S. The permit provides two levels of control: technology-based limits and water quality-based limits. It is administered in Alabama through the Alabama Department of Environmental Management.

NSA: The National Softball Association is a sporting governing body that gives softball teams the opportunity to play in qualifying tournaments for State, National, Regional and World Series tournament play.

O

Operational Expenses: The cost associated with the non-capitalized materials and services required for daily operations of services, such as supplies, maintenance of equipment, professional fees, rental of equipment, and travel and training.

P

PAFR: Popular Annual Financial Report. An annual report compiled from the CAFR that is designed to be more easily understood by the general public.

PASFCD: Public Athletic & Sports Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

PCEFCD: Public Cultural & Entertainment Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Personnel Expense: The cost associated with salaries, wages and fringe benefits of the employees of the City.

PFCD: Public Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Q

QEBCB: Qualified Energy Conservation Bonds are federally subsidized bonds available to states, local and tribal issuers. This financing is eligible for energy efficiency, renewable energy and mass commuting projects.

R

Restricted Fund Balance: Fund balance amounts that can only be spent for specific purposes because of the City's charter, City code, state or federal laws, or externally imposed conditions by grantors or creditors.

Revenue: Income received which represents an increase to the City's net financial resources.

Revenue Bond: A bond which is payable from a specific source of revenue and to which the full faith and credit of the issuer is not pledged. They are payable from identified sources of revenue, and do not permit the bondholders to compel the City to pay debt service from any other source.

ROI: Return on Investment is a performance measure used to evaluate the efficiency of an investment.

S

Special Revenue Funds: A fund used to account for the proceeds of the specific revenue sources that are legally restricted to expenditures or specified purposes.

T

U

Unassigned Fund Balance: Fund balance that does not fall into any other category is considered unassigned. This fund balance may be used for any purpose.

V

W

Warrant: A certificate of debt issued by a government to finance a capital expenditure or other liability, in which payment of the original investment plus interest is guaranteed by a specified future date.

X

Y

Z