# **Purchase Agreement**

Pat Francis Moyer Ford Sales, Inc. 2980 S McKenzie St Foley, AL 36535

Buyer	Co-Buyer	Vehicle
City City of Foley PO Box 1750 407 East Laurel Ave Foley, AL 36536 D: (251) 943-1545		2015 Ford Fusion SE VIN: 3FA6P0H9XFR283868 Stock #: C17084 Mileage: 35,851 Color: Oxford White

Purchase Details				
Retail Price:	\$17,325.00			
Sales Price:	\$13,918.00			
Savings:	\$3,407.00			
Accessories:	\$0.00			
Service Contract:	\$0.00			
GAP:	\$0.00			
Government Fees:	\$16.50			
Proc/Doc Fees:	\$265.00			
Total Taxes	\$0.00			
Total Sales Price:	\$14,199.50			
Trade Allowance:	\$0.00			
Trade Payoff:	\$0.00			
Trade Equity:	\$0.00			
Rebate:	\$0.00			
Cash Down:	\$0.00			
Cash Price:	\$14,199.50			

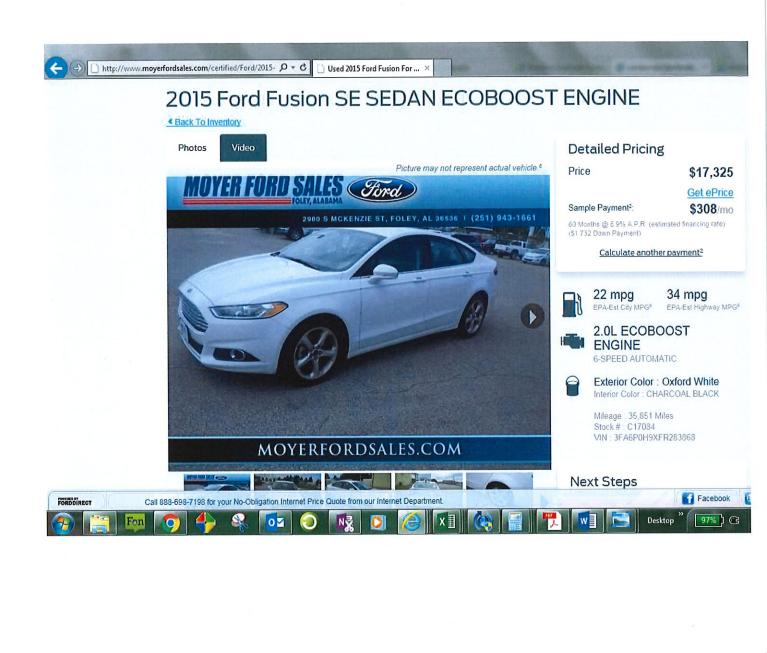
Customer Signature

Coto

Manager Signature

Date

28-17





## NADAguides Value Report 11/27/2017

# 2015 Ford Fusion

#### Sedan 4D SE EcoBoost 2.0L I4

#### **Values**

	Rough Trade-In	Average Trade-In	Clean Trade-In	Clean Retail
Base Price	\$11,050	\$12,275	\$13,275	\$15,825
Mileage (35,851)	\$325	\$325	\$325	\$325
Total Base Price	\$11,375	\$12,600	\$13,600	\$16,150
Options (add)				
Price + Options	\$11,375	\$12,600	\$13,600	\$16,150
Certified Pre-Owned (CPO)				+\$1,150
Certified Price with Options				\$17,300

Rough Trade-In - Rough Trade-in values reflect a vehicle in rough condition. Meaning a vehicle with significant mechanical defects requiring repairs in order to restore reasonable running condition. Paint, body and wheel surfaces have considerable damage to their finish, which may include dull or faded (oxidized) paint, small to medium size dents, frame damage, rust or obvious signs of previous repairs. Interior reflects above average wear with inoperable equipment, damaged or missing trim and heavily soiled /permanent imperfections on the headliner, carpet, and upholstery. Vehicle may have a branded title and un-true mileage. Vehicle will need substantial reconditioning and repair to be made ready for resale. Some existing issues may be difficult to restore. Because individual vehicle condition varies greatly, users of NADAguides.com may need to make independent adjustments for actual vehicle condition.

Average Trade-In - The Average Trade-In values on nadaguides.com are meant to reflect a vehicle in average condition. A vehicle that is mechanically sound but may require some repairs/servicing to pass all necessary inspections; Paint, body and wheel surfaces have moderate imperfections and an average finish and shine which can be improved with restorative repair; Interior reflects some soiling and wear in relation to vehicle age, with all equipment operable or requiring minimal effort to make operable; Clean title history; Vehicle will need a fair degree of reconditioning to be made ready for resale. Because individual vehicle condition varies greatly, users of nadaguides.com may need to make independent adjustments for actual vehicle condition.

Clean Trade-In - Clean Trade-In values reflect a vehicle in clean condition. This means a vehicle with no mechanical defects and passes all necessary inspections with ease. Paint, body and wheels have minor surface scratching with a high gloss finish and shine. Interior reflects minimal soiling and wear with all equipment in complete working order. Vehicle has a clean title history. Vehicle will need minimal reconditioning to be made ready for resale. Because individual vehicle condition varies greatly, users of NADAguides.com may need to make independent adjustments for actual vehicle condition.

Clean Retail - Clean Retail values reflect a vehicle in clean condition. This means a vehicle with no mechanical defects and passes all necessary inspections with ease. Paint, body and wheels have minor surface scratching with a high gloss finish and shine. Interior reflects minimal soiling and wear with all equipment in complete working order. Vehicle has a clean title history. Because individual vehicle condition varies greatly, users of NADAguides.com may need to make independent adjustments for actual vehicle condition. Note: Vehicles with low mileage that are in exceptionally good condition and/or include a manufacturer certification can be worth a significantly higher value than the Clean Retail price shown.

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https://www.ford.com/certified-used/inspection/  $\rho \neq \hat{a}$ 

- → Download Warranty Coverage Details
- Download Certified Pre-Owned Program Brochure

# **Comprehensive Limited Warranty Coverage**

In addition to the 172-point inspection, every Ford Certified Pre-Owned vehicle comes with a comprehensive limited warranty covering more than 1000 components for 12 months/12,000 miles.\* Areas of coverage include:

- · Engine
- · Electrical system
- Transmission
- · Air conditioning and heating
- · Rear-wheel drive
- · Technology components
- · Front-wheel drive
- · Emissions components
- · Steering components
- · Factory-installed audio system
- Brakes
- · Safety systems
- · Front and rear suspension

### **Powertrain Limited Warranty Coverage**

On top of the comprehensive limited warranty coverage, we include seven-year/100,000-mile powertrain limited warranty coverage with every Ford Certified Pre-Owned vehicle.\* It covers the engine, transmission and more:

- · Transferable to future owners at no extra cost
- 24-Hour Roadside Assistance (towing, jump starts for dead batteries, flat-tire changes on-site and lockout services) is included for the duration of the powertrain limited warranty coverage
- Ford Extended Service Plans, which offer additional coverage, are available from any Ford or Lincoln Dealer



EPA Fuel Economy and Environment

P

Gasoline Vehicle

Fuel Economy

MPG

Midsize Cars range from 13 to 114 MPG. The best vehicle rates 119 MPGe.

You Save

₽2

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in fuel costs over 5 years

average new vehicle. compared to the



2015 FUSION SE 5-PASSENGER 2.0L ECOBOOST ENGINE 6-SPD AUTO TRANSMISSION

丑 283868

EXTERIOR
OXFORD WHITE
INTERIOR
CHARCOAL BLK CLOTH SEATS

# ford.com

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

AUTO HALOGEN HEADLAMPS

EASY FUEL CAPLESS FILLER

EXHAUST TIP - BRIGHT

INTEGRATED SPOTTER MIRRORS

KEYLESS BUTRY KEYPAD

MIRRORS-MAN FOLD DUAL PWR

HEATED WITH APPROACH LAMP

CONFIGURABLE DAYTIME

BY INNING I AMPS

**RUNNING LAMPS** 

& E-WAY PWIR PASS

• 60/40 SPLIT FOLD REAR SEAT

• AC CLIMATE CONTROL

CENTER CONSOLE WARNINEST

• DUAL ILLUM VAINTY MIRRORS

• FRONT AND BEAR FLOOR MATS

• POWERPOINTS (3)

• REAR ACC DUCTS NIERIOR SEATS-10-WAY PWR DRIVER

\*AMPM SINGLE COMP3, SSPKR
 \*GLOBAL OPEN/CLOSE WINDOWS
 \*HILL START ASSIST
 \*INTERMITTENT SPEED WIPERS
 \*MESSAGE CENTER W/TRIP OPTR

POWER LOCKS AND WINDOWS
POWER STEERING W/EPAS

REAR WINDOW DEFROSTER
REMOTE KEYLESS ENTRY
SIRJUS SAT SVC NVA AK & HI
SEPED SELECTSHIFT TRANS
SYNG W, MYPORD
A-WHL DISC BRAKES W / ABS

AWHL DISC BRAKES W / ABS

TILT STEERING WHL/ CRUISE
 & AUDIO CONTROLS
 1TOUCH UP/DOWN DR/PASS WIN

WARRANTY

• 3YR/36,000 BUMPER / BUMPER

• 5YR/60,000 POWERTRAIN

• 5YR/60,000 ROADSIDE ASSIST (MSRP)

onditions and how you drive and maintain your ,000 to fuel over 5 years. Cost estimates are miles per gasoline gallon equivalent. Vehicle

(D) (2) (3)

Smartphone QR Code~

Actual results will vary for many reasons, including driving cond chicle. The average new vehicle gets 24 MPG and costs \$11,00 based on 15,000 miles per year at \$35.0p or gallon MPG is milti missions are a significant cause of climate change and smog.

\$2,000 This vehicle emits 338 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (talipipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Annual fuel COSt 3.8 gallons per 100 miles

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)

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fueleconomy.gov

Calculate personalized estimates and compare vehicles

Based on the combined ratings of frontal, side and rollover, Should ONLY be compared to other vehicles of similar size and weight. Overall Vehicle Score **GOVERNMENT 5-STAR SAFETY RATINGS** \*\*\*\*

TOTAL BEFORE DISCOUNTS
SYNC AND SOUND DISCOUNT -TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY

27,685.00

490.00 490.00

Frontal

PRICE INFORMATION.
BASE PRICE
TOTAL OPTIONS/OTHER

\$24,035.00 2,825.00 26,860.00 825.00

TOTAL SAVINGS

OPTIONAL EQUIPMENT/OTHER
20L ECOBOOST ENGINE
FRONT LICENSE PLATE BRACKET
CALIFORNIA EMISSIONS
DAYTIME RUNNING LIGHTS

1,795.00 NO CHARGE NO CHARGE 45.00

EQUIPMENT GROUP 201A.
•SE APPEARANCE PACKAGE
•18" PREMIUM PAINTED SPORT WHL

INCLUDED ON THIS VEHICLE

(MSRP) 985.00

REAR SPOILER

Side Based on the risk of injury in a frontal impact Should ONLY be compared to other vehicles Crash Driver Passenger Front seat similar size and weight. \*\* \*\* \*\* \*\*
\*\*
\*\*

Rear Impact

Side Impact

Roof Strength

GOOD GOOD Frontal Offset

GOOD GOOD

Top Safety Pick **IIHS Ratings** 

**Award Winner** 

Rollover Crash sed on the risk of injury in a side impact sed on the risk of rollover in a single-vehicle crash. Rear seat \*\*\*

Star ratings range from 1 to 5 stars (★★★★), with 5 being the higl Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

or Poor based on performance.

Scan this code to experience this vehicle or text 3FFR283868 to

Good, Acceptable, Marginal,

The Institute rates vehicles



RAMP TWO

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

TOTAL MSRP

\$27,195.00

ITEM #: 71-4157 O/T 4C

FB241 N RA 2XX 535 002735 02 24 15

SPECIAL ORDER

RAMP ONE **RA41** 



Ford ESP is the only extended service plan honored at every Ford dealership in the U.S. and Canada. See your dealer for additional details or visit www.FordOwner.com for more information.







a plan rates may apply

or Visit ford.com/ windowsticker

Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit www.FordCredit.com