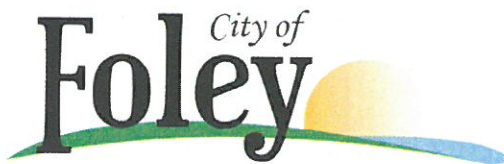


407 East Laurel Avenue
P.O. Box 1750
Foley, Alabama 36536



(251) 943-1545
Fax (251) 952-4014
www.cityoffoley.org

July 5, 2016

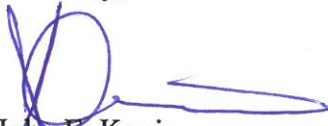
Lee Lawson
Baldwin County Economic Development Alliance
P.O. Box 1340
Robertsdale, Alabama 36567

Dear Lee,

The City of Foley is submitting the Foley Beach Express Industrial Park East and West site located on both sides of the Foley Beach Express in Foley, Alabama for the Advantage Site program. For the sole purpose of the Advantage Site program, the Foley City Council has agreed to sell the 121.50 acres located in the Foley Beach Express Industrial Park West zoned M-1 and 37.6 acres zoned PID and 15.8 acres zoned M-1 in the Foley Beach Express Industrial Park East to sell for fifty thousand dollars (\$50,000) per acre. It is the City's understanding that prior to the end of the two year term the City will receive notification from the State of Alabama, requesting in writing a firm price for the second two year term of the four year commitment.

For any additional information please contact City Administrator Mike Thompson or Economic Development Director Jeff Rouzie, 251-943-1545. Thank you for your effort in this matter. We look forward to working with you during this process.

Sincerely,



John E. Koniar
Mayor