

CITY OF FOLEY - SALES TAX

01-4260

MONTH	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17	Budget
OCTOBER	906,022.21	755,827.91	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	\$ 1,150,760.63
NOVEMBER	857,997.73	765,752.98	758,142.93	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,145,747.35
DECEMBER	948,576.95	788,727.79	795,880.48	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,136,230.98
JANUARY	1,062,948.95	895,574.07	874,597.48	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	1,298,523.32
FEBRUARY	722,120.10	653,800.20	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	946,910.41
MARCH	770,354.65	677,550.41	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,156,943.80
APRIL	972,540.53	905,812.19	977,086.72	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,041,254.20
MAY	991,812.39	857,361.15	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,842,303.44
JUNE	967,887.99	878,415.67	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	1,939,554.58
JULY	1,090,363.42	1,027,446.13	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73	2,203,700.02
AUGUST	1,044,213.45	1,047,194.44	958,497.52	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67	2,274,303.28
SEPTEMBER	891,859.95	813,008.37	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97	1,920,717.99
Reverse Oct	(906,022.21)	(755,827.91)	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)		
Accrue Sep	755,827.91	776,008.43	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36		
Rebate-S.AL Laundry		(71,373.23)			(6,174.78)						
TOTALS	\$ 11,076,504.02	\$ 10,015,278.60	\$ 10,075,681.45	\$ 10,959,261.25	\$ 11,397,278.33	\$ 12,023,754.49	\$ 12,699,429.60	\$ 13,428,794.30	\$ 14,100,814.90	\$ 18,610,132.47	\$ 19,056,950.00

2016-17	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
STATE	\$ 1,128,097.01	\$ 1,168,889.51	\$ 1,196,393.15	\$ 1,345,512.03	\$ 978,523.62	\$ 1,010,044.20	\$ 2,016,948.58	\$ 1,786,602.66	\$ 1,846,140.25	\$ 2,129,782.97	\$ 2,072,121.64	\$ 1,853,504.72
COUNTY	5,242.35	6,730.09	4,195.29	6,993.09	5,960.51	4,198.05	8,224.36	5,310.49	9,825.86	7,830.76	6,728.03	6,333.25
	\$ 1,133,339.36	\$ 1,175,619.60	\$ 1,200,588.44	\$ 1,352,505.12	\$ 984,484.13	\$ 1,014,242.25	\$ 2,025,172.94	\$ 1,791,913.15	\$ 1,855,966.11	\$ 2,137,613.73	\$ 2,078,849.67	\$ 1,859,837.97

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	4.65%	9.03%	12.27%	10.67%	10.47%	-6.85%	58.13%	55.02%	52.52%	54.61%	45.69%	54.33%
% of +/- YTD	4.65%	6.83%	8.63%	9.19%	9.41%	6.66%	15.20%	20.39%	24.27%	27.92%	29.89%	31.98%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	-1.51%	2.61%	5.66%	4.16%	3.97%	-12.33%	-0.79%	-2.74%	-4.31%	-3.00%	-8.59%	-3.17%
% of +/- YTD	-1.51%	0.54%	2.24%	2.76%	2.97%	0.38%	0.11%	-0.38%	-0.98%	-1.28%	-2.25%	-2.34%

* NOTE: SALES TAX RATE INCREASED FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

Comparison without temporary sales tax												
ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Curren	4.65%	9.03%	12.27%	10.67%	10.47%	-6.85%	5.42%	3.35%	1.68%	3.07%	-2.88%	2.89%
% of +/- YTD	4.65%	6.83%	8.63%	9.19%	9.41%	6.66%	6.45%	6.05%	5.52%	5.22%	4.33%	4.20%

1% Temporary Sales Tax - Cumulative Totals												
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
FY2017	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	1,859,837.97
FY2018												
FY2019												
FY2020												
FY2021												
Cumulative	5,156,343.17											

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CITY OF FOLEY - LODGING TAX

Account #01-4261

	FY07	FY08	FY09	FY10	FY11	FY 12	FY 13	*FY14	FY15	FY16	FY17	Preliminary BUDGET FY 17
OCTOBER	\$ 25,932.85	\$ 21,792.90	\$ 16,814.86	\$ 16,516.92	\$ 22,110.78	\$ 16,272.06	\$ 18,348.68	\$ 19,193.53	\$ 42,539.18	\$ 56,582.20	\$ 60,431.43	\$ 67,672.48
NOVEMBER	27,902.15	22,586.13	16,670.82	17,404.54	19,113.96	16,684.71 ¹	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	63,472.79
DECEMBER	19,891.74	18,262.16	13,731.84	15,273.34	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	43,602.24
JANUARY	16,058.77	13,520.00	11,031.33	10,690.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	33,708.21
FEBRUARY	16,534.74	14,318.91	11,816.35	11,025.39	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	38,759.40
MARCH	23,299.80	19,023.93	14,644.49	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	63,484.37
APRIL	32,626.34	31,271.05	21,521.31	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	123,472.31
MAY	32,228.69	25,197.16	17,115.14	22,218.84	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38	85,316.05
JUNE	25,221.84	35,839.28	26,055.25	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83	149,525.54
JULY	50,393.68	40,309.92	38,992.64	43,180.46	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60	163,035.37
AUGUST	49,662.74	50,883.18	51,703.29	50,242.26	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09	207,236.80
SEPTEMBER	32,152.69	27,966.62	24,291.14	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09	94,248.44
TOTALS	\$ 351,906.03	\$ 320,971.24	\$ 264,388.46	\$ 281,240.03	\$ 316,847.19	\$ 345,027.77	\$ 371,810.59	\$ 739,569.42	\$ 828,556.59	\$ 943,919.30	\$ 1,053,180.86	\$ 1,133,534.00
Reverse Oct				(17,885.76)	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)		
Accrue Sep			17,274.22	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43		
Audited Total			\$ 282,274.22	\$ 285,465.05	\$ 311,008.47	\$ 347,104.39	\$ 372,655.44	\$ 762,915.07	\$ 842,599.61	\$ 947,768.53	\$ 1,053,180.86	

FY 2016-17	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	\$ 60,431.43	\$ 61,123.84	\$ 50,324.38	\$ 29,966.63	\$ 35,880.60	\$ 71,596.10	\$ 99,453.89	\$ 97,254.38	\$ 129,063.83	\$ 144,309.60	\$ 200,849.09	\$ 72,927.09
LESS FEE	(186.00)	(178.25)	(193.75)	(162.75)	(193.75)	(201.50)	(170.50)	(162.75)	(186.00)	(193.75)	(201.50)	(201.50)
NET	\$ 60,245.43	\$ 60,945.59	\$ 50,130.63	\$ 29,803.88	\$ 35,686.85	\$ 71,394.60	\$ 99,283.39	\$ 97,091.63	\$ 128,877.83	\$ 144,115.85	\$ 200,647.59	\$ 72,725.59

ACTUALS

% of +/-												
Current Month	6.80%	15.17%	38.04%	6.32%	10.72%	34.88%	-3.66%	36.34%	3.23%	5.86%	15.91%	-7.46%
% of +/- YTD	6.80%	10.85%	17.64%	15.81%	15.01%	19.07%	12.60%	16.50%	13.54%	12.03%	12.81%	11.12%

BUDGET

% of +/- Curren	-10.70%	-3.70%	15.42%	-11.10%	-7.43%	12.78%	-19.45%	13.99%	-13.68%	-11.49%	-3.08%	-22.62%
% of +/- YTD	-10.70%	-7.31%	-1.64%	-3.17%	-3.84%	-0.44%	-5.85%	-2.59%	-5.07%	-6.33%	-5.68%	-7.09%

CITY OF FOLEY - RENTAL TAX

01-4262

	FY 07	FY 08	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17	Preliminary BUDGET FY17
OCTOBER	\$ -	\$ 16,426.15	\$ 16,897.15	\$ 15,033.60	\$ 14,458.72	\$ 15,150.38	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 16,692.29	\$ 20,317.97	\$ 16,872.85
NOVEMBER	-	17,318.44	17,267.72	15,162.19	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	24,891.50	18,870.86
DECEMBER	-	13,348.81	16,424.07	13,148.61	12,520.00	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	24,029.13	18,576.02
JANUARY	-	15,537.46	15,861.27	15,096.28	13,932.87	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	23,414.87	20,529.57
FEBRUARY	-	17,631.19	15,638.78	13,765.97	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	24,176.41	18,734.46
MARCH	11,144.40	28,616.09	14,841.00	13,313.38	14,034.47	14,013.00	15,560.17	17,022.61	15,889.79	19,476.77	23,312.30	19,687.45
APRIL	43,151.12	33,033.12	15,171.39	13,811.84	13,641.26	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	24,490.65	20,843.21
MAY	17,744.62	23,267.07	15,587.99	13,328.69	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	22,110.69	20,012.71
JUNE	13,053.15	15,871.38	14,812.54	13,452.52	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,643.71	19,607.80
JULY	15,058.73	18,022.12	16,134.80	15,903.23	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	22,925.36	23,891.04
AUGUST	18,641.55	19,408.98	15,305.09	14,999.69	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	22,426.41	22,542.38
SEPTEMBER	16,573.79	18,722.73	13,998.89	13,792.43	13,094.40	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,511.63	24,831.65
Sub-Totals	\$ 135,367.36	\$ 237,203.54	\$ 187,940.69	\$ 170,808.43	\$ 170,490.64	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 215,089.29	\$ 238,752.50	\$ 279,250.63	\$ 245,000.00
Reverse Oct			first year	(15,308.43)	(14,458.72)	(15,150.38)	(17,726.00)	(18,454.59)	\$ (17,629.98)	\$ (16,692.29)		
Accrue Sep			15,308.43	14,458.72	15,150.38	17,726.00	18,454.59	17,629.98	16,692.29	\$ 20,317.97		
Accrued Totals			\$ 203,249.12	\$ 169,958.72	\$ 171,182.30	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26	\$ 214,151.60	\$ 242,378.18	\$ 279,250.63	\$ 245,000.00

FY 2016-17	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 20,317.97	\$ 24,891.50	\$ 24,029.13	\$ 23,414.87	\$ 24,176.41	\$ 23,312.30	\$ 24,490.65	\$ 22,110.69	\$ 24,643.71	\$ 22,925.36	\$ 22,426.21	\$ 22,511.63
LESS FEE	(1,268.76)	(1,308.00)	(1,353.78)	(1,347.24)	(1,360.32)	(1,242.60)	(1,327.62)	(1,321.08)	(1,294.92)	(1,249.14)	(1,301.46)	(1,314.54)
NET	\$ 19,049.21	\$ 23,583.50	\$ 22,675.35	\$ 22,067.63	\$ 22,816.09	\$ 22,069.70	\$ 23,163.03	\$ 20,789.61	\$ 23,348.79	\$ 21,676.22	\$ 21,124.95	\$ 21,197.09

ACTUALS

% of +/- Current	21.72%	33.33%	30.75%	15.29%	30.44%	19.69%	18.77%	11.68%	27.04%	-3.00%	0.56%	-8.36%
% of +/- YTD	21.72%	27.85%	28.84%	25.13%	26.19%	25.06%	24.08%	22.47%	22.99%	19.85%	17.87%	15.21%
BUDGET	20.00%	21.00%	22.00%	23.00%	24.00%	25.00%	26.00%	27.00%	28.00%	29.00%	30.00%	31.00%
% of +/- Current	20.42%	31.90%	29.36%	14.05%	29.05%	18.41%	17.50%	10.48%	25.68%	-4.04%	-0.51%	-9.34%
% of +/- YTD	20.42%	26.48%	27.46%	23.79%	24.84%	23.72%	22.76%	21.16%	21.67%	18.56%	16.61%	13.98%

COPY: (9) JOHN KONIAR
 MIKE THOMPSON/KATY TAYLOR/SANDRA PATE
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 JEFF ROUZIE/LA DONNA HINESLEY/FILE

CITY OF FOLEY GASOLINE TAX

FY 2016-17

	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22
October						
November						
December						
January	\$40,411.73					
February	\$44,955.25					
March	\$49,039.02					
April	\$56,689.36					
May	\$52,906.24					
June	\$59,816.09					
July	\$60,262.64					
August	\$63,880.44					
September	\$57,770.94					
Total	\$485,731.71					

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017