

City of Foley Strategic Plan

Our Vision: Foley’s historic charm will be preserved and serve as our foundation as we create exceptional services, facilities, and infrastructure – through a forward-thinking leadership mindset for our diverse community.

Our Mission: The City of Foley is dedicated to serving our residents and visitors with integrity by providing innovative and fiscally responsible services that promote safety, friendliness, and stability while helping to ensure a thriving community.



City of Foley

Fiscal Year 2025 Budget

October 1, 2024—September 30, 2025

This Page Intentionally Left Blank

City of Foley
Fiscal Year 2025 Budget
Table of Contents

Organizational Overview	Financial Discussion		
Cover	1	Fund Balance Analysis	67
Table of Contents	3	Major Revenues	69
Budget Resolution	5	Major Expenses	73
Distinguished Budget Award	9	Financial Forecast	83
Elected & Appointed Officials	10	Debt	86
City-Wide Organization Chart	11		
Community Profile	13	Capital Expenditures & Long Range Plans	
Strategic Plan	17	Fiscal Year 2025 Capital Projects &	92
Map of City Location	18	Purchases 10 year capital purchase plan	102
General Fund Cash Flow Summary	20	10 year capital projects plan	111
Mayor's Budget Message	23	Comprehensive Plan	124
Budget Process, Strategies and Policies	Departmental Information		
Budget Process with Calendar	26	General Government	
Budget Preparation	27	General Government	137
Basis of Budgeting	27	Municipal Complex	143
Financial Policies	29	Municipal Court	146
Fund Structure	34	Information Technology	148
		Maintenance Shop	150
		Public Works	152
		Airport	154
Financial Summaries - prior year, current year & future year		Public Safety	156
City Wide Consolidated	38	Police	158
General Fund	41	Fire	162
Fire AdValorem Fund	46	Community Development	166
Library Fund	47	Environmental	169
Recreational Activities Fund	48	Infrastructure & Development	172
Gas Tax Fund	49	Street	175
Court Corrections Fund	50	Engineering	178
Jail Corrections Fund	51	Sanitation	180
Foley Sports Tourism - Event Center Operations	52	Leisure Services	183
Foley Sports Tourism - Multi-Use Fields Operations	53	Library	186
Impact Fee Fund	54	Parks and Recreation	189
Public Facilities Cooperative District	55	Sports Tourism	191
Public Athletic & Sports Facilities Cooperative District	56	Horticulture	193
Public Cultural & Entertainment Facilities Cooperative District	57	Marketing	195
Qualified Energy Conservation Bonds of 2013	58	Senior Center	197
2014 Series General Obligation Warrant Fund	59	Beautification	200
2015 Series General Obligation Warrant Fund	60	Nature Parks	202
2019 Series General Obligation Warrant Fund	61	Concessions	204
2021 Series General Obligation Warrant Fund	62	Economic Development	206
USDA Re-Lending Program	63		
Sanitation Fund	64		
		Glossary	
		Budget Glossary	209

This Page Intentionally Left Blank



City of Foley, AL

407 E. Laurel Avenue
Foley, AL 36535

Signature Copy

Resolution: 24-1358-RES

File Number: 24-0536

Enactment Number: 24-1358-RES

A Resolution Adopting Fiscal Year 2025 Budgets

WHEREAS, the Fiscal Year 2025 (FY2025) budget for the General Fund is not a balanced budget and is slated to spend approximately \$30.8 million of reserves to aggressively address continued above average growth with measures that will ensure quality of life in our city, while maintaining sufficient reserves to weather unforeseen challenges that may arise, and

WHEREAS, budgets for the following City of Foley governmental funds are adopted in their entirety: Fire Ad Valorem, Gas Tax, Court Corrections, Jail Corrections, Foley Sports Tourism Event Center Operations, Foley Sports Tourism Multi-Use Fields Operations, Economic Incentives, Debt Services, and Impact Fee. The budget for the City of Foley Sanitation proprietary fund is also adopted, and

WHEREAS, budgets for funds of the following component units are included in the City's Budget Report: Public Facilities Cooperative District (PFCDD), Public Athletic and Sports Facilities Cooperative District (PASFCD), and Public Cultural and Entertainment Facilities Cooperative District (PCEFCD), and

WHEREAS, the budgets are presented in summary form; however, a detailed account by account report is available by request from the Finance Director's Office, and budgets will be presented in the Distinguished Budget Award format at a future Council meeting, and

WHEREAS, the budgets for operational costs in funds where capital projects are scheduled are adopted; however, infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. Project schedules presented with budget documents are for informational and planning purposes only, and

WHEREAS, adoption of these budgets and their supporting documentation represent the Mayor and Managements best estimate of the City's financial condition and needs for FY2025. However, changing conditions may require amendments to the various budgets at any time and there is no guarantee that the Council will vote to approve expenditure of funds on any given project or other area covered by these budgets.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Foley, Alabama, as follows:

SECTION 1: These budgets covering the period October 1, 2024, through September 30, 2025, are adopted as prescribed herein. The summary budget document for each fund and

other supporting documentation is attached to and made part of this resolution, and shall be distributed to the Mayor, Council, and City Directors.

SECTION 2: General Fund budgeted dollars may not be exceeded in the following broad categories:

Personnel; Capital Equipment; Operational Expenses.

a) Directors are expected to operate with the funding appropriated for their department. Should a funding increase be required, a written request is to be submitted to the City Administrator and approved by Council resolution prior to expenditure of funds.

b) Departmental budget dollars may be transferred between accounts within a category upon a Directors written request to the Finance Director/City Treasurer.

c) Departmental budget dollars may be transferred between the three categories of a department only after approval by the City Administrator and action of the City Council.

d) Departmental capital purchases included in, and approved by this budget, are subject to further justification and adoption of resolution by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

SECTION 3: The guidelines established by the City's Procedures for Projects must be followed, and required documentation submitted for approval by Council resolution prior to beginning a capital or infrastructure improvement project.

SECTION 4: New positions have been approved for addition to the City's Pay Classification Plan in this budget; however, in accordance with the City's Personnel System Policy, new positions (beyond those approved in this budget) may be established only with the approval (resolution) of the City Council. Hiring of employees for the filling of vacant positions will continue to be monitored for sufficient justification at the time of request and approval obtained from the Mayor and/or the Mayors designee.

SECTION 5: Pay-for-Performance Merit increases remain at the same percentages as was approved in the previous year and will be administered per the "Policy for Merit Raises for FY25 Budget Year". A 2.5% COLA effective in October, 2024, is included to address inflation, hiring and retention issues.

SECTION 6: The City Council previously approved a "GAP Day and Holiday Pay Policy" that approves paid personal days for employees in order to cover gaps surrounding approved City holidays. There is one GAP Day during the year covered by this budget. Effective FY2022, all full-time regular and part-time regular employees receive one floating holiday at the beginning of each calendar year.

SECTION 7: In accordance with the Governmental Accounting Standards Board (the GASB) Statement No. 54, Resolution No. 21-1276 adopted the City's most current Fund Balance Policy. Accordingly, the FY2025 budget now being adopted has been analyzed and complies with the policy. The *General Fund Cash Flow and Fund Balance Analysis* presented herein depicts that the minimum fund balance goal will be exceeded by approximately \$13.3 million.

SECTION 8: The attached schedules for *Grants and Contracts for Public Purpose* approves various agreements with outside agencies for the upcoming year by declaring the public purpose and the money set aside for each organization. A list of additional contracts with

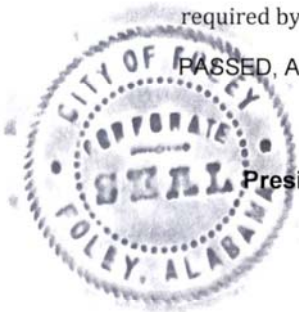
outside agencies that provide support services for various City functions, such as economic development, marketing, and recreational services, is attached to, and the contracts hereby approved by, this resolution.

SECTION 9: Attached is a schedule of *Façade Improvement Incentive Grant Awards* that have been approved during FY2024 but have not been paid. These grants are approved on a per project basis and do not expire until the project is complete. Finance will roll budget each year for grants that were not completed as of September 30, 2024.

SECTION 10: Mayor and Council will receive regular reports to assist them in ensuring that no departmental level budgets are exceeded without permission. The reports will present both summary and detail financial information and will compare the beginning budget and current budget for each department with an organizational total. The reports will also be provided to Directors and Area Managers who are advised that there is a critical emphasis on not exceeding stated budgets and on the use of best practices in the expenditure of public funds.

SECTION 11: This Resolution shall become effective immediately upon its adoption as required by law.

PASSED, APPROVED AND ADOPTED this 3rd day of September 2024.



President's Signature

[Handwritten Signature]

Date

9-3-24

Attest by City Clerk

[Handwritten Signature]

Date

9-3-24

Mayor Signature

[Handwritten Signature]

Date

9/3/24

This Page Intentionally Left Blank



GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished
Budget Presentation
Award*

PRESENTED TO

**City of Foley
Alabama**

For the Fiscal Year Beginning

October 01, 2023

Christopher P. Morrill

Executive Director

The City of Foley, Alabama
Elected and Appointed Officials
Year Ended September 30, 2025

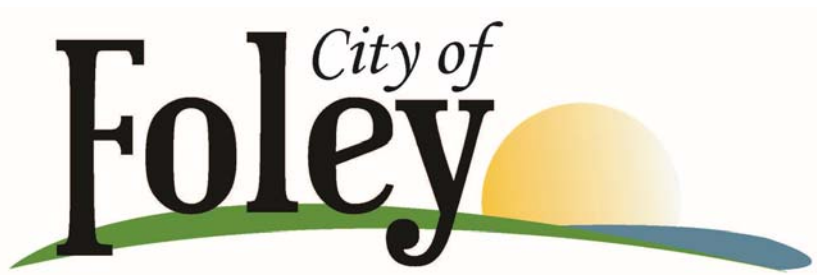
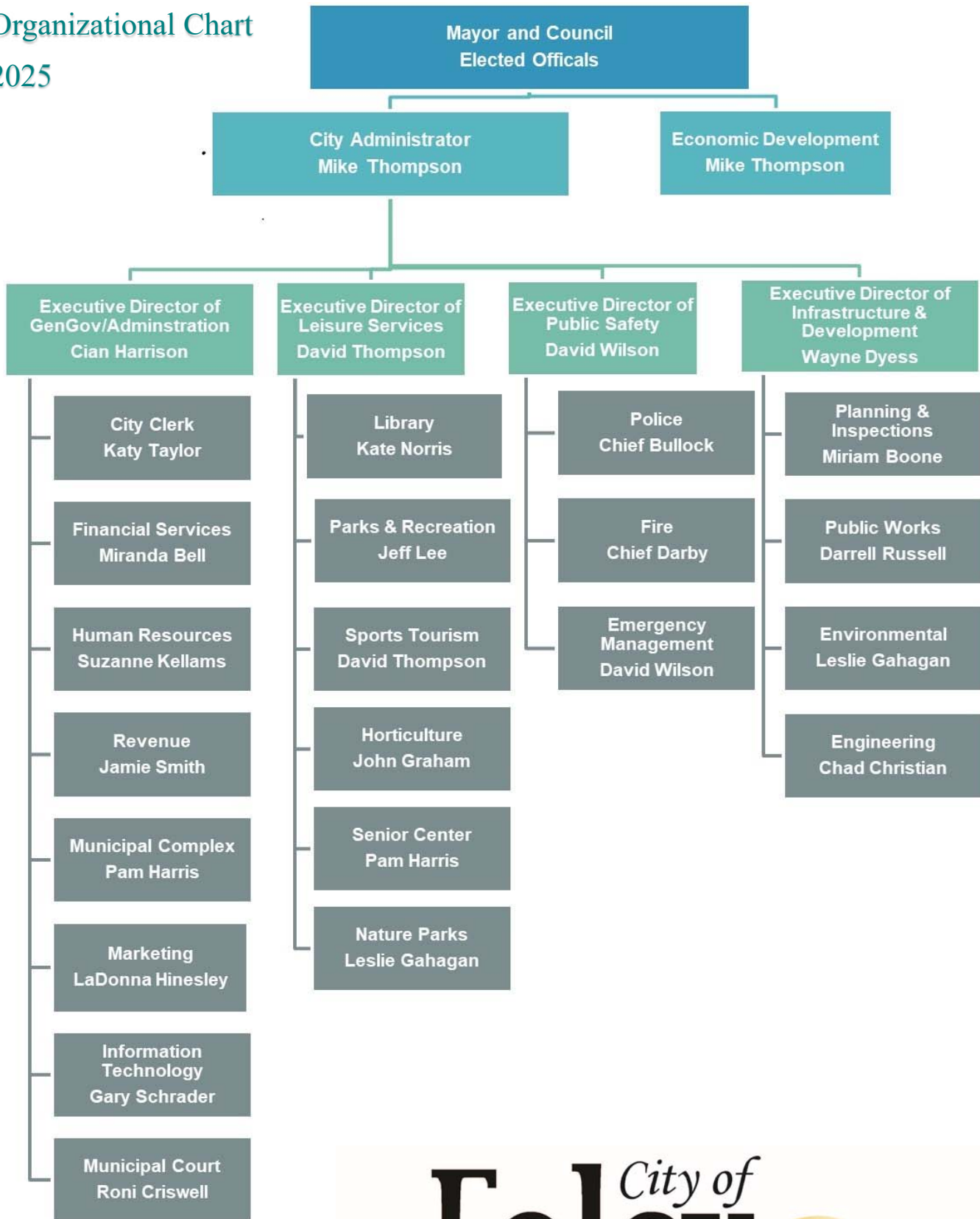
ELECTED OFFICIALS

Mayor	Ralph G. Hellmich
Council Member – District 1/Council President	J. Wayne Trawick
Council Member – District 2	Vera Quaites
Council Member – District 3	Richard Dayton
Council Member – District 4	Cecil R. (Rick) Blackwell
Council Member – District 5/Council President Pro Tempore	Charles J. Ebert, III

APPOINTED OFFICIALS

Administrator	Michael Thompson
Executive Director of General Government & Administration	Cian Harrison
Executive Director of Public Safety	David Wilson
Executive Director of Infrastructure & Development	Wayne Dyess
Executive Director of Leisure Service	David Thompson
City Clerk	Kathryn Taylor
Human Resources Director	Suzanne Kellams
Finance Director/Treasurer	Miranda Bell
Fire Chief	Joseph Darby
Police Chief	Thurston Bullock
Planner	Miriam Boone
Engineer	Chad Christian
Municipal Judge	Mike Dasinger
Assistant Municipal Judge	Frank Hollon
City Prosecutor	Warren Harbison

City of Foley
 Organizational Chart
 2025



This Page Intentionally Left Blank

Community Profile

The City of Foley, Alabama, was founded in 1901 and incorporated in 1915 under the Constitution and laws of the State of Alabama. Foley is located in Baldwin County in the southernmost part of the state, just 8 miles north of the Gulf of Mexico. It currently services an estimated population of 30,743, which grew by 10.7% from the previous year, and occupies approximately 35 square miles as of September, 2024.

The City operates under a strong council-weak mayor form of government. The council is presided over by a president who is chosen by the council members and also is a voting member of the council. All ordinances and resolutions are subject to the veto power of the mayor although the mayor's veto can be overridden by a two-thirds vote of the council.

The City provides a full range of services including general administration, police and fire protection, building inspections, licenses and permits, emergency preparedness and response, refuse collection, construction and maintenance of highways, streets and related infrastructure, recreational and leisure activities and cultural enrichment.

The information presented below is what was available at the US Census, quick facts for 2023.

Population Demographics

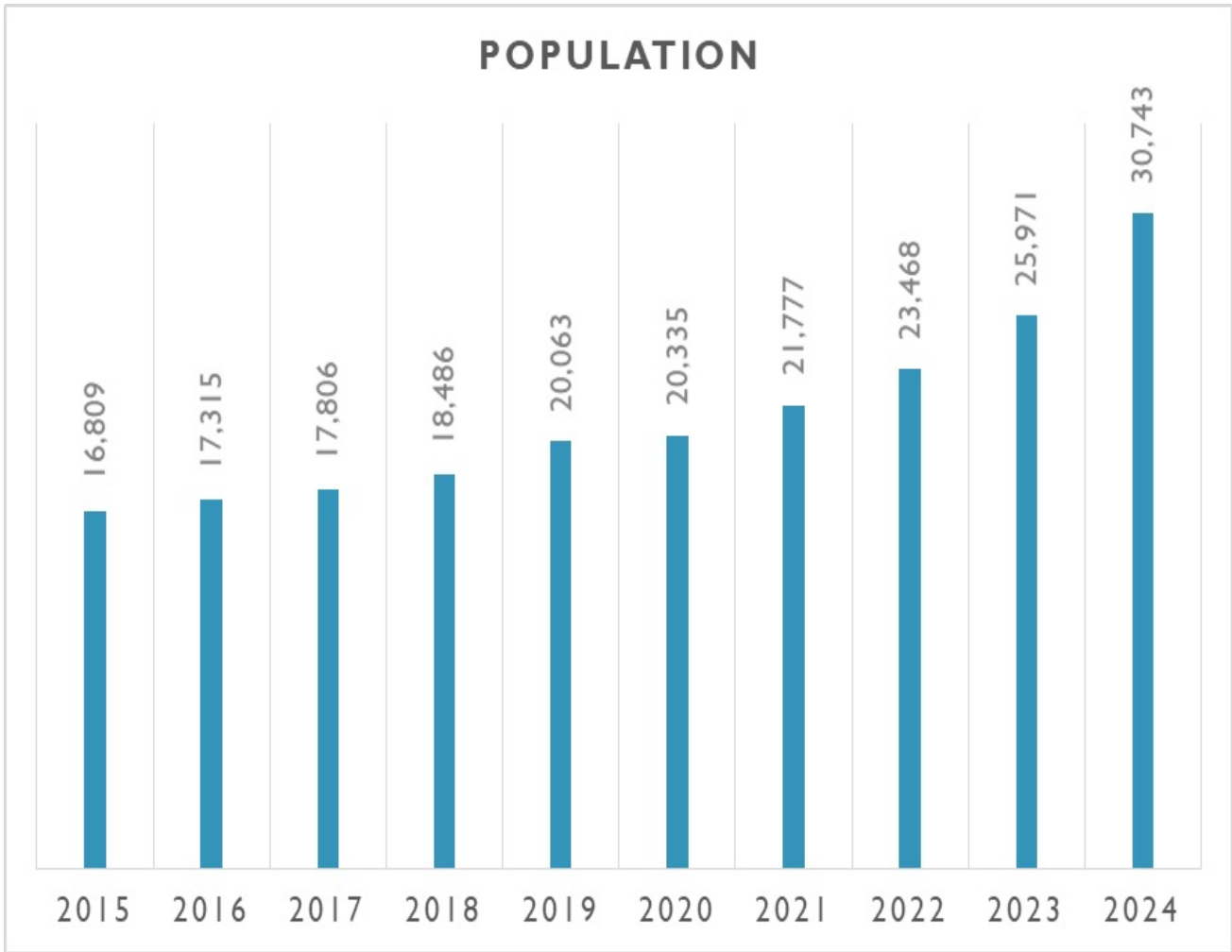
Male	46.0%
Female	54.0%

Under 5 years old	2.60%
5 - 19 years old	14.20%
20 - 54 years old	36.90%
55 - 74 years old	31.10%
75 years and over	15.20%

White alone	75.04%
Black or African American alone	11.64%
Asian alone	1.10%
American Indian alone	0.67%
More than one race	11.56%

The following chart represents the previous 10 years population for the City of Foley. Population estimates for 2015 - 2019 and 2021 - 2024 were generated by the City of Foley's GIS department. Population for 2020 was obtained from the US Census.

POPULATION



Housing Information

Owner occupied housing unit rate	73.2%
Median value of owner occupied housing units	\$ 236,900
Median selected monthly owner cost with a mortgage	\$ 1,294
Median selected monthly owner cost without a mortgage	\$ 425
Median gross rent	\$ 960

Median Household Income	\$ 60,090
-------------------------	-----------

Geographic Information

The information below is provided by City GIS staff.

Land area	33.82 Square miles
Water area	.35 Square miles
Elevation	79 Feet
Average annual rainfall	56 Inches

The summers in Foley are long and hot; the winters are short and cold; and it is wet and partly cloudy year round. The temperatures typically vary from 42°F to 90°F and is rarely below 28°F or above 94°F.

The hot season lasts for 4.1 months, from May 22 to September 26, with an average daily high temperature above 84°F. The hottest month of the year in Foley is July, with an average high of 89°F and low of 74°F.

The cool season lasts for 2.9 months, from December 2 to February 28, with an average daily high temperature below 67°F. The coldest month of the year in Foley is January, with an average low of 43°F and high of 61°F.

Economic Indicators

Unemployment

Foley	Baldwin County	Alabama	U.S. Nation Average
2.9%	2.9%	2.9%	4.1%

- Figures above come from Alabama Department of Labor for September 2024.

Foley Top 10 Ad Valorem Tax Payers

Payer	City Tax	Assessed Value
Coroc/Riviera LLC	76,574.20	15,314,840
RVF Foley Property, LLC	44,785.20	8,957,040
Foley Holdings LLC	7,832.70	16,647,660
ROHR Inc	39,437.50	8,121,460
Magnolia Landing Owner LLC	37,862.30	7,572,460
Vulcan Inc	34,302.60	6,860,520
FR Hickory Street LLC	32,375.40	6,475,080
Foley Square LLC	29,284.50	5,856,900
Rohr Industrices Inc	15,737.00	5,678,020
Foley Holdings LLC	9,512.10	6,233,460
Totals	327,703.50	87,717,440

- Figures above come from 2024 abstract provided by the Baldwin County Revenue Commissioner.
- The top 10 Ad Valorem Tax Payers represent 11.70% of the total Ad Valorem Revenue Budgeted in FY 25.

Assets by Department

The charts below show information about City assets for various departments. These assets are necessary to provide City services.

City Buildings	#
Airport	1
City Hall	1
Civic Center	1
Community Development Office	1
Depot Museum	1
Fire Station	3
Engineering Office	1
Greenhouse	1
IT/Recreation Office	1
Jail **	1
Library	1
Maintenance Shop	1
Municipal Court **	1
Parks Office	1
Police Station **	1
Public Works Office	1
Senior Activity Center	1
Welcome Center	1

Parks	#
Aaronville Ball Park	1
Beulah Heights Park	1
Evans Park (undeveloped)	1
Florence B Mathis Park	1
Foley Dog Park	1
Foley Kids Park	1
Foley Skate Park	1
Foley Sports Tourism Complex	1
Graham Creek Nature Preserve	1
Heritage Park	1
John B Foley Park	1
Max Griffin Park	1
Melvin Roberts Park	1
Pine Street Park	1
Ralph Shumacher Soccer Park	1
Raymond C. Christensen Sportsplex	1
Savannah Park (undeveloped)	1
Wilbourne Antique Rose Trail	1
Wolf Creek Park	1

** These are all housed in the same building.

City owned leased/unoccupied buildings	#
Barnes Building	1
Hamburg Building	1
Peteet Building	1
Post Office	1
Snook Youth Club	1
Symbol Health	1

Strategic Plan

In September 2024, the Foley City Council adopted the Foley Strategic Plan. The strategic plan reflects the needs and aspirations of our residents and developed through community surveys, public forums, and interviews.

This five-year strategic plan includes five key priority areas:

- Livable Community
- Economic Development
- Community Safety
- Culture, Arts, and Recreational Experiences
- Organizational Excellence

Each priority area—as well as their associated goals and objectives—are critical to ensuring that Foley remains a livable, enjoyable place. This plan intends to preserve what is special about our community while meeting the needs of both current and future residents.

Our Vision - Foley's historic charm will be preserved and serve as our foundation as we create exceptional services, facilities, and infrastructure - through a forward-thinking leadership mindset for our diverse community.

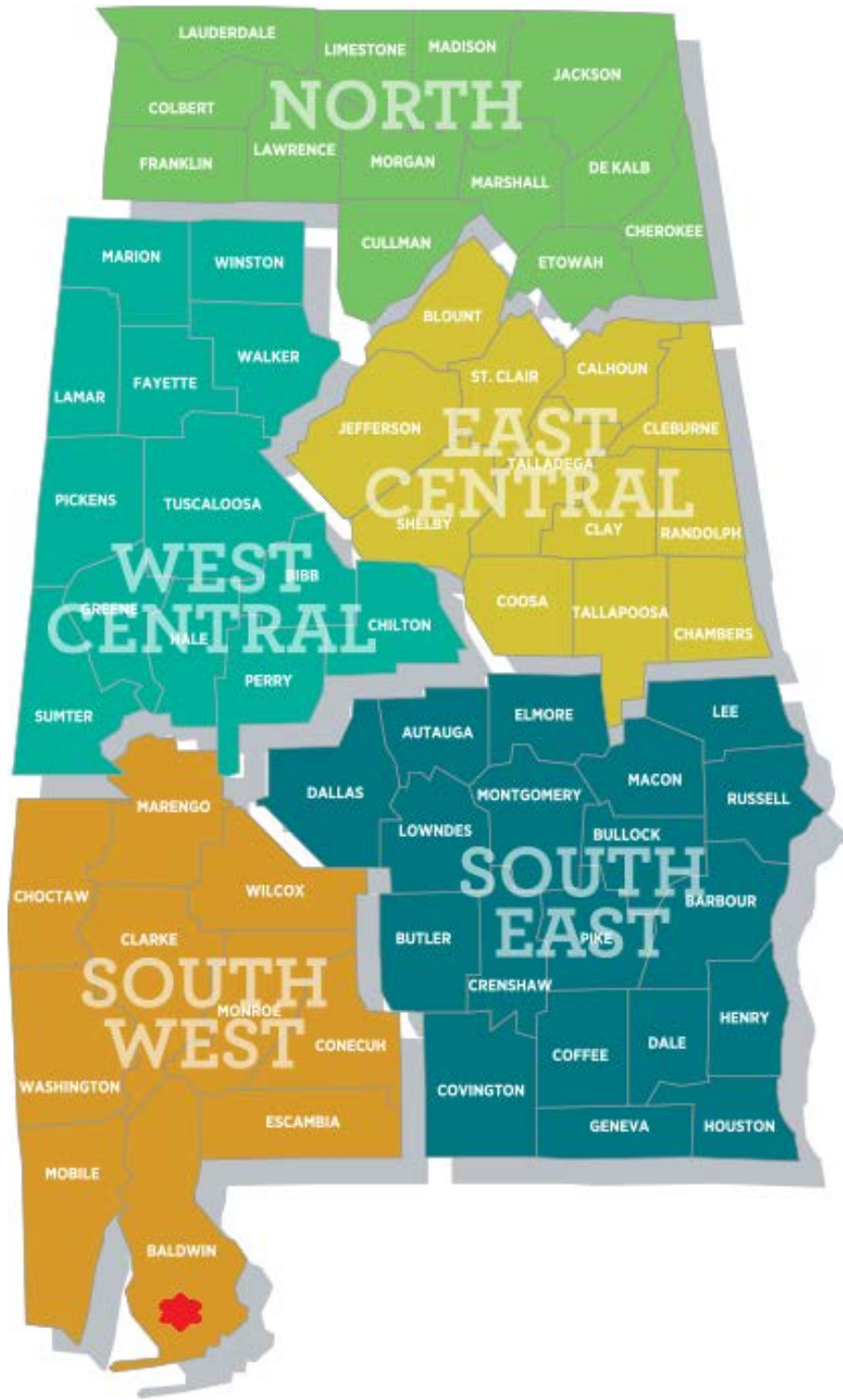
Our Mission - The City of Foley is dedicated to serving our residents and visitors with integrity by providing innovative and fiscally responsible services that promote safety, friendliness, and stability while helping to ensure a thriving community.

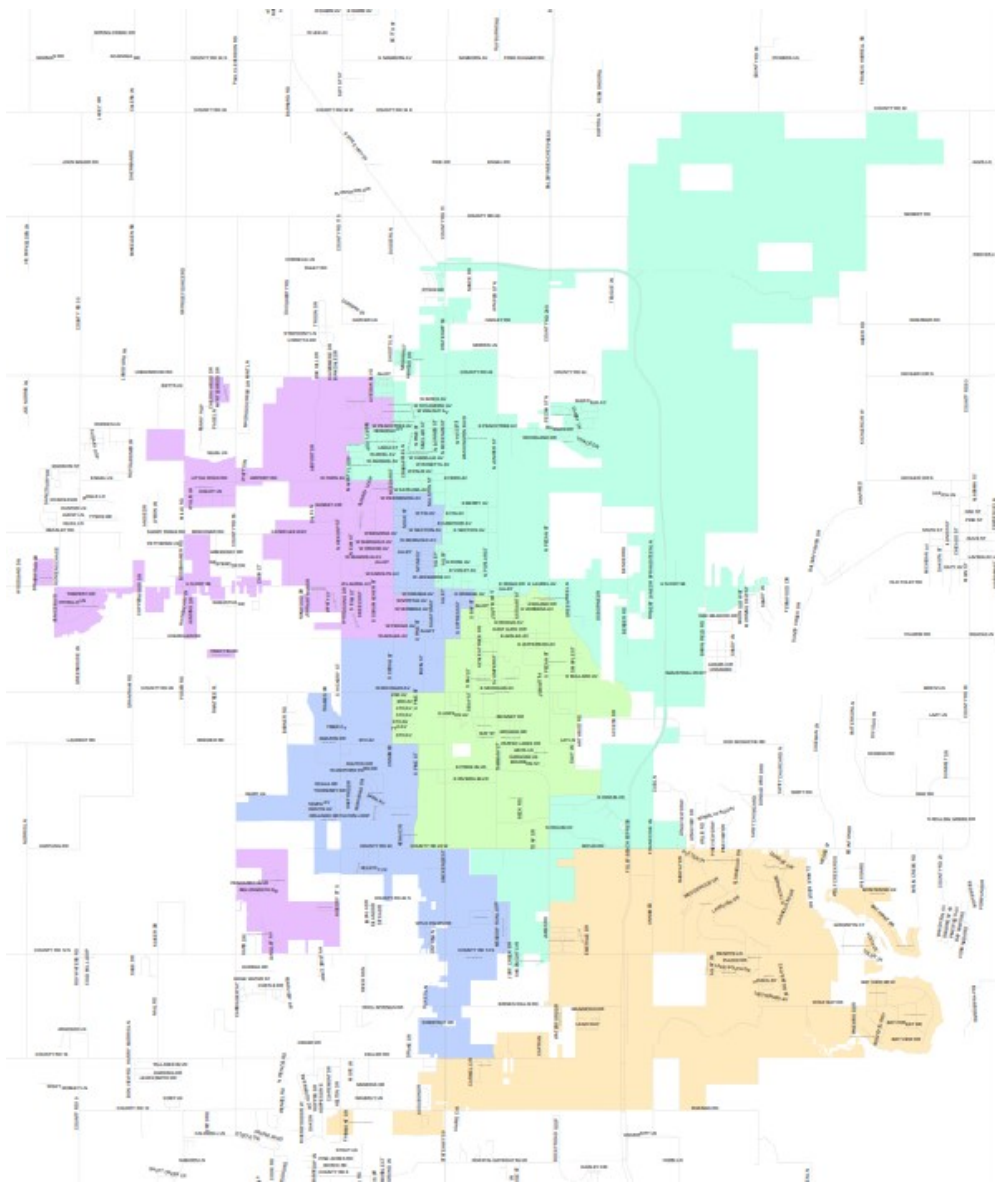
We have established the following core values to help guide our decision making.

- Integrity - We are unwavering in our commitment to honest and transparency, working to do the right thing as we foster trust with our community.
- Service - We take pride in being highly responsive to our community, dependably and compassionately meeting our residents' needs quickly and effectively.
- Friendly - We place courtesy, approachability, and inclusivity at the forefront of all of our interactions, knowing that our relationships inside and outside of the organization are what matter.
- Well-Prepared - We are committed to providing services that keep our community safe as well as ensuring proactive planning for the future with a focus on resiliency.
- Stewardship - We are steadfast in our commitment to manage our human, financial and environmental resources efficiently, ensuring future opportunities for our community while preserving and enhancing our small-town atmosphere.
- Creativity - We encourage a culture of innovation by creating an environment that supports, values and rewards new ideas and approaches to meeting our community's needs.

The city Staff will integrate this new plan into our processes and track through established performance measures during fiscal year 2025.

The City of Foley Alabama
City Limits and State Map





City of Foley Voting Districts 2020

Legend

— Street Centerlines

2020 Voter Districts

- D1
- D2
- D3
- D4
- D5

1.5
Miles

City Management uses the cash flow below to compare original budget, current budget, projections and the budget for the upcoming year for revenues, expense, transfers in and transfers out. This allows management to view a quick summary of each of these categories as well as projected ending cash for each year.

	FY24 Original Budget	FY24 Current Budget	FY24 Projected Close	Variance Pos.(Neg.)	FY25 Budget	Variances Draft vs Proj
General Fund Cash Flow Analysis						
Unassigned Fund Balance (Cash & receivables net of Liabilities, 10/1/23)	\$ 68,680,495	\$ 68,680,495	\$ 69,080,495	\$ -	\$ 65,541,646	\$ (3,538,849)
Revenues	63,718,587	65,863,054	71,223,937	5,360,883	72,471,665	1,247,728
Revenues-One time	-	1,046,061	1,046,061	-	-	(1,046,061)
Expenses	(49,192,443)	(57,456,762)	(54,027,946)	3,428,816	(60,005,787)	(5,977,841)
Expenses-One time	-	(507,000)	(539,197)	(32,197)	-	539,197
Revenue over/(under) expenses	14,526,144	8,945,353	17,702,855	8,757,502	12,465,878	(5,236,977)
Transfers in and other financing sources:						
Sale of Assets	50,000	100,000	160,000	60,000	50,000	(110,000)
Sale of Railroad Right of Way	-	7,550	7,550	-	-	(7,550)
Trans from recreation activities fund	48,175	48,175	6,336	(41,839)	-	(6,336)
Trans from library fund	-	-	34,142	34,142	-	(34,142)
Trans from gas tax-eligible projects	250,000	250,000	225,000	(25,000)	150,000	(75,000)
Trans from Co-op districts (project user fees)	2,573,313	3,951,813	3,932,074	(19,739)	2,665,700	(1,266,374)
Trans from USDA ReLending Program	11,590,300	11,590,300	8,350,654	(3,239,646)	6,177,258	(2,173,396)
Total transfers in and other financing sources	14,511,788	15,947,838	12,715,756	(3,232,082)	9,042,958	(3,672,798)
Transfers to debt service funds						
Trans to 2013 QECB fund	(187,825)	(187,825)	(175,000)	12,825	(191,215)	(16,215)
Trans to 2014 Warrant fund	(421,317)	(421,317)	(421,317)	-	-	421,317
Trans to 2015 Warrant fund	(423,800)	(423,800)	(423,800)	-	(226,625)	197,175
Trans to 2019 Warrant fund	(118,834)	(118,834)	(118,833)	1	(116,417)	2,416
Trans to 2021 A GO	(329,795)	(329,795)	(329,795)	-	(328,604)	1,191
Trans to 2021 B GO	(970,698)	(970,698)	(970,698)	-	(1,282,548)	(311,850)
Trans to PFCDD Debt Service	(1,559,800)	(1,559,800)	(1,559,000)	800	(1,559,000)	-
Trans to PASFCD Debt Service	(55,413)	(55,413)	(55,412)	1	(252,163)	(196,751)
Trans to PCEFCD Debt Service	(550,427)	(550,427)	(550,427)	-	(551,010)	(583)
Trans to USDA ReLending Program	(1,264,286)	(1,264,286)	(1,264,285)	1	(1,264,286)	(1)
Total Transfers to debt service funds	(5,882,195)	(5,882,195)	(5,868,567)	13,628	(5,771,868)	96,699
Revenues & Transfers in over (under) expenses & debt service	23,155,737	19,010,996	24,550,044	5,539,048	15,736,968	(8,813,076)

	FY24 Original Budget	FY24 Current Budget	FY24 Projected Close	Variance Pos.(Neg.)	FY25 Budget	Variations Draft vs Proj
Transfer to other funds						
Trans to PFCD-operations	(8,700)	(35,342)	(22,021)	13,321	(8,900)	13,121
Trans to FST-event center operations	(385,092)	(385,092)	(367,907)	17,185	(390,500)	(22,593)
Trans to PASFCD-operations	(1,700)	(1,700)	(1,564)	136	(1,600)	(36)
Trans to FST-multi-use fields operations	(390,109)	(390,109)	(394,132)	(4,023)	(403,000)	(8,868)
Trans to PCEFCD-operations	(1,600)	(1,600)	(1,600)	-	(1,700)	(100)
Trans to Capital projects fund	(42,651,086)	(42,651,086)	(27,301,669)	15,349,417	(45,772,584)	(18,470,915)
Total Transfers to other funds	(43,438,287)	(43,464,929)	(28,088,893)	15,376,036	(46,578,284)	(18,489,391)
Total Transfers out	(49,320,482)	(49,347,124)	(33,957,460)	15,389,664	(52,350,152)	(18,392,692)
General Fund operations net of transfers	(20,282,550)	(24,453,933)	(3,538,849)	20,915,084	(30,841,316)	(27,302,467)
Total Projected ending Unrestricted Cash Balance	\$ 48,397,945	\$ 44,226,562	\$ 65,541,646	\$ 21,315,084	\$ 34,700,330	\$ (30,841,316)

Undesignated Fund Balance Goal

	FY 24 OB	FY 25 OB
Budgeted Operational Expenses	\$ 49,192,443	\$ 60,005,787
Debt Service Expense	5,882,195	5,771,868
Less PUF Grants, offset by transfers in	(1,802,763)	(4,878,350)
Total expenditures used in calculation	<u>53,271,875</u>	<u>60,899,305</u>
35% of total expenditures equals min. fund balance goal	<u>\$ 18,645,156</u>	<u>\$ 21,314,757</u>
Total Self Insured Budgeted	7,316,807 *	8,370,460 *
Total Fund balance included for Self Insured	<u>\$ 2,560,882</u>	<u>\$ 2,929,661</u>

* The updated policy requires a separate statement of self insured expense and the corresponding percent of fund balance.

This Page Intentionally Left Blank



BUDGET MESSAGE

Date: December 30, 2024

To: The Honorable Councilmembers and Residents of Foley:

Re: Fiscal Year 2025 Mayor's Budget

I am pleased to present to you the budget for the 2024-2025 Fiscal Year (FY2025). The budget has been prepared using budgetary practices and techniques recommended by the Governmental Accounting Standards Board (GASB). Within the framework and policies established by the GASB and the City of Foley, detailed requests from each of the City departments were analyzed and incorporated into the budget document. The intent of the budget document is to provide a clear picture of the financial condition of the city and the planning needed to properly manage our financial resources for the coming year as well as the years to come. Although not implemented at the time of this submission, a Strategic Plan with strategic goals (financial and non-financial) and strategies that align with a mission statement and address long-term issues and concerns has been prepared and adopted by the city council. We are in the implementation phase and this plan will be full included in our FY2026 budget.

I'd like to begin by examining certain factors for the current fiscal year. Fiscal year 2024 began the year with a healthy unassigned fund balance of \$68.7 million. We are projecting to use \$3.5 million of our fund balance to complete some capital projects, which will leave the city with an approximate ending fund balance of \$65 million.

For FY2025, I again propose a budget that utilizes some of those excess dollars to accelerate various capital projects that are beneficial to the quality of life of citizens and vital to ensure that our infrastructure is adjusted to meet demands during a period of rapid growth.

Here are a few highlights for this budget:

- Budgets for General Fund revenues of \$74,471,665 and transfers in and other financing sources of \$9,042,958 are essentially flat with the FY2024 Amended Budget.
- General Fund operational expenditures of \$60,005,787 and the required \$46,578,284 of transfers to debt service and other funds totals \$112,355,939 compared to the current FY2024 Amended Budget of \$106,803,886. It is important to note that FY2025 is obligating \$30,841,316 of surplus funds to be invested in capital projects resulting in an unbalanced budget.
- The budget anticipates an investment of \$3,652,800 in capital equipment.
- Compared with last year's originally adopted budget, full time positions are being increased by 21 bringing the total to 421.

MAYOR Ralph G. Hellmich • CITY ADMINISTRATOR Michael L. Thompson

COUNCIL MEMBERS J. Wayne Trawick • Vera J. Quaites • Richard Dayton • Cecil R. Blackwell • Charles J. Ebert III

- Presented separately, the Sanitation Business-Type Activity Fund has anticipated revenues of \$4,325,000 and planned expenditures of \$3,332,295. There are also plans to acquire \$1,148,671 of capital assets.
- Capital projects totaling \$85,611,750 are offset by \$39,839,166 of anticipated grants and other contributions, financing sources, and restricted use funds, resulting in a General Fund transfer requirement of \$45,772,584. Along with a number of smaller capital projects and those in progress, the budget incorporates the following new major projects:
 - Completion of the public works complex.
 - Construction of a safe room.
 - Renovations are planned for the old Armory building that was acquired through a land swap agreement with the United States Army.
 - The design phase of an expansion to the Foley Civic Center is slated to begin.
 - A commercial kitchen is to be constructed near the City's farmers market and will include a teaching kitchen as well as leased space.
 - Additional GOMESA Grant funds are anticipated for the purchase of additional land to further expand the Graham Creek Nature Preserve.
 - Improvements to multiple city parks.
 - Completion of the resurfacing project on the Foley Beach Express as well as refurfacing through the city.
 - The construction phase of the new public works building and the new public library will begin in FY2025.
 - Significant sidewalk improvements are planned throughout the city.

In addition to capital equipment and improvements, I believe this budget actively meets the need for continued investment in personnel needed to keep up with the greatly increased demand for services and programs resulting from our unprecedented growth rate. This budget includes the third consecutive annual cost of living adjustment that is vital to retain and recruit quality employees in the current environment. We are extremely fortunate that the strong economy we strived to build in the past affords us the opportunity to effectively meet current demands and to also catch up on areas where we may have fallen behind in leaner years.

I am extremely grateful to the entire city workforce who strive to provide quality services and stand ready to navigate any unforeseen event that may come our way. It is through their hard work and ingenuity that we have endured and rebounded from events such as economic downturns, pandemics, floods and hurricanes. I would like to thank the City council for their support and leadership and recognize their ability to monitor current events and look to the future which is detrimental to effectively operate the city and provide an outstanding community environment for our citizens.

Respectfully submitted,



Ralph G. Hellmich
Mayor

MAYOR Ralph G. Hellmich • CITY ADMINISTRATOR Michael L. Thompson

COUNCIL MEMBERS J. Wayne Trawick • Vera J. Quaites • Richard Dayton • Cecil R. Blackwell • Charles J. Ebert III

Budget Process

Budget Timeline with Calendar

April 25th – Finance distributed budget timeline and instructions for entering budget and projected close in Incode and the Google Shared drive. All budget worksheets for operational accounts, capital purchase and capital projects are on a Google Shared Drive.

May 15th – Capital purchase, capital project, and personnel requests (new positions, overtime, uniforms, etc.) were due. The google sheets were locked so no additional changes could be made.

June 14th – All directors finalized entering operational projected close and budget requests in Incode and Google sheets 10 year plan.

June 19th – Finance delivered first draft of the budget to the City Administrator and the Mayor.

June 19th - June 28th – City Administrator worked with HR and Finance to review the first draft. Directors were asked to reduce operational budgets or provide detailed explanations for large variances.

July 16th – Finance and HR produced the second draft of the budget.

August 5th - August 6th – The Mayor, City Administrator, Finance, HR and Executive Directors met with Council individually or in pairs.

August 7th- August 27th – Finance/HR made adjustments requested by Mayor and Council.

August 30th - Information for budget award document due from all departments.

August 30th – Finance generated and distributed final budget document to Mayor, Council and City Administrator.

August 30th – Finance submitted Agenda Item for adoption of the budget.

September 3rd – The FY2025 budget was adopted by Council.

September 16th – Was selected as alternate date for adoption had delays occurred.

April 2024						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

May 2024						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	16
19	20	21	22	23	24	25
26	27	28	29	30	31	

June 2024						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

July 2024						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

August 2024						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

September 2024						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Budget Preparation/Development

Budget Preparation began in mid-April and was finalized with adoption of the fiscal year 2025 budget by Council on September 3, 2024. The City Administrator and Directors met monthly to review the City's progress in achieving its revenue goals and review expenditures to date compared to budget. Projected fiscal year 2024 results predict a decrease in General Fund undesignated fund balance of \$3,538,849 or 5 percent. The Minimum Undesignated Fund Balance Goal was originally established on March 2, 2009 by Resolution # 3649-09, amended on September 6, 2011, by Resolution # 4648-11, amended again on September 21, 2015, by Resolution # 15-2296 and amended again August 2, 2021 by Resolution # 21-1276. See the Fund Balance section of this document for additional discussion.

Directors were instructed in mid-April to begin compiling information for capital purchase, capital project and new personnel requests for the upcoming budget year. All budget and planning documents were updated and maintained on Google shared drive. After directors updated the new personnel request, HR compiled a report that included the monetary effect of each request. The personnel, capital project and capital purchase requests were reviewed by the City Administrator, Executive Director of General Government and Administration, Finance Director and the Human Resources Director, who may request additional information or justification. All capital project and purchase requests were also given to the Mayor and Council to begin reviewing and to ensure projects they requested were included.

All operating account budget requests were due by mid-June for inclusion in the first draft that was reviewed by the City Administrator, Finance Director, Human Resources Director, and Executive Directors. A second request was sent to all directors to review departmental account. In mid-July, a second draft of the budget was prepared and the Mayor and the City Administrator met with each Council Member for further discussion and input. After all reviews were completed, a final budget was prepared and presented by the Mayor to the Council for adoption.

Basis of Budgeting

Governmental funds are reported using a current financial resources measurement focus and are budgeted and accounted for using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered susceptible to accrual and are recognized as revenue of the current fiscal period. Only the portion of special assessments collectible within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the government. The basis of budgeting is the same as reported in the entity's audited financial statements with the exceptions of depreciation which is not budgeted but recognized when audited, and encumbrances which are recorded during the year and closed out prior to year-end.

Budgetary control is maintained in the following categories; personnel, capital equipment, and the sum of all remaining operational expenditures.

Capital projects budgeting is tracked using a multi-year planning document for capital projects. This document is presented with the annual budget; however, only the remaining budgets for projects approved and in-progress are carried forward to the new fiscal year, and new capital projects may not commence until the City Council appropriates funding by formal action.

Capital purchase budgeting is included in the annual budget and the funds are appropriated; however, these purchases are subject to further justification and approval by Council prior to starting the requisition.

Budget Development Guidelines

The City's fiscal year runs from October 1 through September 30. This document is prepared for the year October 1, 2024, through September 30, 2025, thereby being the Fiscal Year 2025 Budget. The City's annual budget process provides a financial plan for the upcoming year. Throughout this process, future year projections are reviewed to proactively adjust spending trends which creates the ability to actively manage future year appropriations.

Budget Objective

The following budget objectives are established for the different types of funds the City uses:

- **General Fund** – The annual budget for the General Fund shall provide for general governmental operations of the City and maintain working capital necessary for the City's financial health and stability.
- **Special Revenue Funds** - The City adopts annual budgets for each special revenue fund that demonstrates any legally restricted revenue sources are used consistently with the applicable laws or regulations.
- **Capital Projects Funds** – The City only adopts budgets for operational cost in these funds. Infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. These projects are maintained using a planning document that is included in the budget report.
- **Debt Service Funds** – The City adopts annual budgets for its debt service funds to ensure funding is available to meet all annual debt service requirements.
- **Enterprise Funds** - The City adopts annual budgets for operational cost in these funds.

Balanced Budget

The City defines a balanced budget in the general fund when the total revenues and transfers received are equal to or greater than the total expense and the transfers to other funds to support operations, capital projects and fund debt service, net of eligible restricted/assigned cash uses.

The Fiscal year 2025 budget proposed using some excess dollars from previous years to accelerate various capital projects.

Budget Adjustments

The budget is a dynamic rather than static plan that requires adjustments by formal budget amendments as circumstances change. The City Council must approve all increases in total departmental appropriations, increases in the personnel services budgets, and increases in the number of authorized positions (full and part-time).

Directors are expected to operate with the funding appropriated for their department(s). However, should a funding increase be required, a written request is to be submitted to the City Administrator and approved by formal action of the Council prior to expenditure of funds. Departmental budget dollars may be transferred between accounts within a category upon a Director's written request to the Finance Director/City Treasurer. Departmental capital purchases included in, and approved by this budget, are subject to further justification and formal approval by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

Financial Policies

Overview

The City continues to expand and management believes it is important to have sound financial policies and procedures that act as guidelines for providing high quality services to our citizens. Policies are modified when necessary due to changes in procedures, laws or accounting standards.

Cash Flow

For analysis and internal management purposes, the City prepares an annual cash flow analysis in conjunction with the Operating Budget. The purpose of this document is to ensure that cash will be available to pay budgeted costs on a timely basis. This cash flow is closely monitored by the finance department throughout the year.

Capital Project Plan

The City maintains a ten-year capital project plan which is updated annually. This plan assists in the planning, acquisition and financing of capital projects. A capital project is generally defined as an expenditure that has an expected useful life of more than 5 years with an estimated total cost of \$5,000 or more, or an improvement/addition to an existing capital asset. Examples include building/infrastructure construction, park improvements, streetscapes, street construction and improvements.

Capital projects are budgeted through appropriations when funding request are submitted to council.

- **Capital Project Budget Preparation**

Each Director, the Mayor and City Council Members submit projects to be added to the plan, indicating which year of the plan the project is desired to occur. Should the cash flow analysis not support all projects requested in the current budget year, the City Administrator will work with Directors and Officials to distribute projects in the remaining years of the capital projects plan. This plan will provide a method of tracking and planning for future needs of the City.

- **Capital Project Budget Appropriations/Amendments**

Project owners must submit to Mayor and Council a request to begin a project prior to expending funds or awarding contracts. If the project is approved to move forward, an appropriation of funds is made by Resolution of the Council. The finance division staff reviews Resolutions and records all budget adjustments in the accounting software. All capital projects that have been approved and funded are recorded on a worksheet that is updated after every council meeting.

- **Capital Project Appropriations at year-end**

The budget balance in capital projects shall carry forward to the subsequent budget period and the project may continue without being taken back to Council. If it is determined by the project owner that the project may go over budget, they must submit another request to Mayor and Council to appropriate the additional funding needed.

Fund Balance Reserve

It is the City's goal to maintain a minimum unrestricted fund balance in the general fund equal to 35 percent of the originally budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfer in or other financing sources, as a safeguard against financial demands such as major natural disasters or other unforeseen events. The fiscal year 2024 amount subject to the calculation was \$53,271,875 resulting in a 35 percent fund balance goal of \$18,645,156, which includes \$2,560,882 for self insurance.

The projected ending unrestricted fund balance is \$65,541,646 representing 123 percent and exceeds the goal by \$46,896,490.

Post-Issuance Debt Disclosure

The City is committed to providing timely and consistent dissemination of financial information in accordance with the Securities and Exchange Commission's (SEC) Rule 15c2-12 and the City's continuing disclosure requirements. In order to meet all these requirements, the City has implemented a Municipal Securities Post-Issuance Disclosure Policy. This policy established a Disclosure Working Group (DWG), consisting of the City's Finance Director. The DWG is charged with establishing appropriate written policies and procedures and periodic training regarding continuing disclosures to ensure City compliance with all requirements. Additionally, the City has entered into a Disclosure Dissemination Agent Agreement with Digital Assurance Certification, LLC (DAC). As the City's Disclosure Dissemination Agent, DAC will assist the City with meeting continuing disclosure requirements set forth in bond and other debt indentures.

Debt Management Policy

The City adopted a Debt Management Policy that set parameters for issuing debt and provided guidance to decision makers. Adherence to a debt management policy helps to ensure that the City maintains a sound debt position and that credit quality is protected.

Capital Assets

The City adopted a comprehensive Capital Asset Management Policies and Procedures manual in accordance with Generally Accepted Accounting Principles (GAAP) as they pertain to local governments that also included procedures for tracking Small and Attractive Items (easily lost or theft sensitive). This policy is designed to assist in collecting and maintaining complete and accurate asset information for the preparation of the financial statements. This policy became effective October 1, 2014, increased the capital asset threshold from \$1,000 to \$5,000, and established a \$100,000 threshold for easements. Capital assets, which include land, buildings, improvements, machinery and equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the City as those assets with an initial individual cost of \$5,000 or more and an estimated useful life more than five years.

Long Term Financial Planning Policy

The City adopted a Long Term Financial Planning Policy (LTFPP) to establish principals to ensure the City's ongoing financial sustainability beyond a single fiscal year budget cycle. The LTFPP includes a ten year financial plan that contains conservative revenue forecasting, as well as operational expenditures and capital investments that continue to efficiently and effectively serve the citizens. The plan was developed by analyzing key trends and conditions, such as:

- The affordability of current services, projects and obligations.
- The affordability of anticipated service expansions or investments in new assets.
- Identifying the financial position needed to accomplish the above.
- Identifying possible solutions from a long term perspective.

Input is provided by the directors, but the City Administrator and the Finance Director are responsible for the development of the plan. This plan is updated on a rolling basis and is presented to the City Council during budget planning.

Accounting, Auditing and Financial Reporting Policies

An independent audit of the City's financial records and internal control procedures is performed on an annual basis. The City, while adhering to General Accepted Accounting Principles (GAAP), produces an Annual Financial Report (AFR) in accordance with the Governmental Accounting Standards Board (GASB).

The City of Foley Finance Department produces a Popular Annual Financial Report (PAFR), which is a user friendly summary of the City's financial operations.

The City of Foley Finance Department prepares monthly financial reports for the City to demonstrate the budget status of revenues and expenditures. This report is distributed to the Mayor, City Council, City Administrator and all executive and departmental directors. The City Administrator reviews this report at the monthly directors meeting.

Federal Grant Management Policy

The City adopted a Federal Grant Management Policies and Procedures Manual to ensure federal grant dollars are maximized for the greatest public benefit while maintaining appropriate safeguards to ensure taxpayer funds are not misused.

Investment Policy

In 2023, the City adopted an Investment Policy to ensure City funds are invested in a manner that provides maximum security with sufficient liquidity to meet daily cash flow demands, while also providing the highest investment return. This policy is pursuant to Code of Alabama 1975, title 11, Chapter 18, Section 19 and Title 11, Chapter 81, Section 21 and applies to all transactions involving the financial assets and related activities of all municipal funds of the City.

This Page Intentionally Left Blank

Fund Structure

Fund Structure

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are budgeted and presented on a current financial resource and modified accrual basis of accounting.

Governmental Funds

General Fund is the City's primary operating fund. It accounts for all financial resources of the City except those required to be accounted for in another fund. The General Fund expenses provide services to the City's population and include general government, public safety, highways and streets, sanitation, culture, recreation activities and economic development. Major sources of revenue for the General Fund include property taxes, sales and use taxes, lodging tax, utility tax equivalents and charges for service.

Special Revenue Funds are established to account for the proceeds of specific revenue sources other than special assessments, expendable trusts, or major capital projects that are legally restricted to expenditures for specified purposes. The City's Special Revenue Funds consist of the following:

- Fire AdValorem Fund
- Gas Tax Fund
- Court Corrections Fund
- Jail Corrections Fund
- Impact Fee Fund
- Foley Sports Tourism (FST) Event Center Operations
- Foley Sports Tourism (FST) Multi-Use Fields Operations
- Public Facilities Cooperative District (blended component unit)
- Public Athletic & Sports Facilities Cooperative District (blended component unit)
- Public Cultural & Entertainment Facilities Cooperative District (blended component unit)

Debt Service Funds are established for the purpose of accumulating resources for the payment of interest and principal on long-term general obligation debt. The City's Debt Service Funds consist of the following:

- Qualified Energy Conservation Bond of 2013
- 2015 General Obligation Warrant
- 2019 General Obligation Warrant
- 2021 General Obligation Warrants
- USDA Relending Program Loans

Capital Projects Funds are used to account for financial resources for the acquisition or construction of major capital items. The City's Capital Projects Funds consist of the following:

- Capital Projects Fund (used to account for the majority of the city's capital projects)

Proprietary Fund

Proprietary Funds are used to account for a government’s ongoing activities that are similar to those found in the private sector. There are two types of Proprietary Funds; Enterprise and Internal Service Funds.

Enterprise Funds are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. The City has one Enterprise Fund:

- Sanitation Fund. This fund accounts for operations are financed and operated in a manner similar to private industry. The City uses the Sanitation Fund to report operations of residential sanitation and commercial dumpster services.

Internal Service Funds are used to identify and allocate costs of goods and services to other departments. The City currently has no Internal Service Funds.

Fund Types Budgeted by the City

	Appropriated	Major Fund	Minor Fund
General Fund			
General Fund	X	X	
Special Revenue Funds			
Fire AdValorem Tax Fund	X		X
Gas Tax Fund	X		X
Court Corrections Fund	X		X
Jail Corrections Fund	X		X
FST Event Center Operations Fund	X		X
FST Multi-Use Fields Operations Fund	X		X
Impact Fee Fund	X		X
Public Facilities Cooperative District	X		X
Public Athletic & Sports Facilities Cooperative District	X		X
Public Cultural & Entertainment Facilities Cooperative District	X		X
Debt Service Funds			
Energy Conservation Bonds Series 2013	X		X
2015 General Obligation Warrant Fund	X		X
2019 General Obligation Warrant Fund	X		X
2021 General Obligation Warrants Fund	X		X
USDA Relending Program Loan	X		X
Capital Projects Fund			
Capital Projects Fund			X
Proprietary Fund			
Sanitation Fund	X		X

City of Foley, Alabama Budget
2025 Fund/Department Cross
Reference Table

Department Name	Funds														
	General Fund	Special Revenue												Capital Projects Fund	Debt Service Fund
		Fire Ad Valorem Tax Fund	Library Fund	Recreational Activities Fund	Gas Tax Fund	Court Corrections Fund	Jail Corrections Fund	FST Event Center Operations Fund	FST Multi-Use Operations Fund	Impact Fee Fund	PFCFCD	PASFCD	PCEFCD		
Function - General Government															
General Government	X										X				
Municipal Complex	X														
Municipal Court	X					X									
IT/GIS	X														
Maintenance Shop	X														
Public Works	X														
Airport	X														
Function - Public Safety															
Police	X						X								
Fire	X	X													
Community Development	X														
Environmental	X														
Function - Highway & Streets															
Streets	X									X					
Engineering	X				X										
Function - Sanitation															
Sanitation	X														
Function - Culture & Recreation															
Parks	X														
Library	X		X												
Recreation	X			X						X					
Sports Tourism	X											X	X		
Horticulture	X														
Marketing / Welcome Center	X														
Railroad Depot Museum	X														
Senior Center	X														
Beautification	X														
Nature Parks	X														
Function - Economic Development															
Economic Development	X														
Transfers														X	X
Appropriations	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X

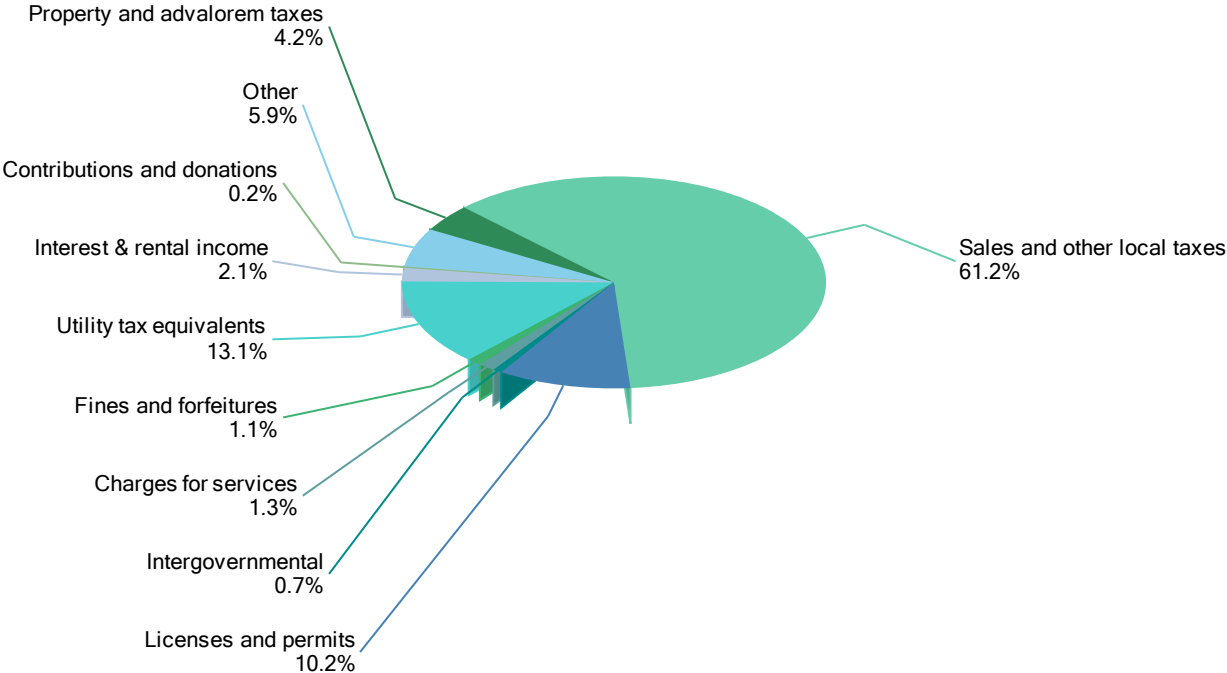
Financial Summaries

City of Foley
City Wide Consolidated Financial Statements

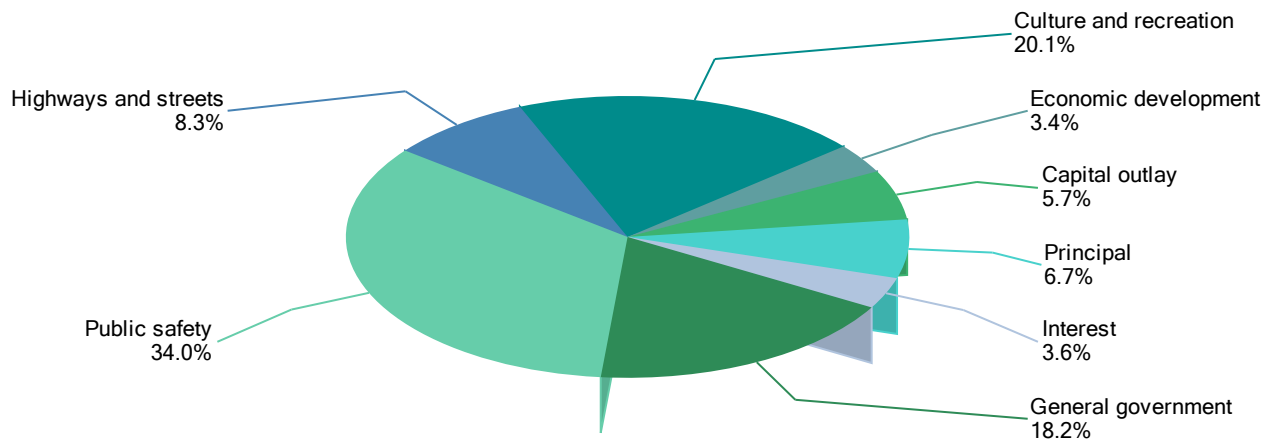
	FY 2022 Actual	FY 2023 Actual	FY 2024 Budgeted	FY 2024 Projections	FY 2025 * Budgeted	From FY24 to FY 25	% Change From FY 24 to FY 25
Revenues							
Property and advalorem taxes	\$ 2,366,203	\$ 2,763,824	\$ 2,946,220	\$ 3,413,845	\$ 3,543,500	\$ 129,655	4%
Sales and other local taxes	41,790,227	44,295,497	43,231,100	45,740,727	47,015,580	1,274,853	3
Licenses and permits	7,496,885	8,544,209	7,174,800	12,157,169	9,640,250	(2,516,919)	-21
Intergovernmental	11,311,609	1,768,774	27,380,243	7,598,572	479,908	(7,118,664)	-94
Charges for services	746,633	861,555	890,770	847,871	872,825	24,954	3
Fines and forfeitures	691,757	687,769	1,352,975	981,421	1,121,732	140,311	14
Utility tax equivalents	8,527,951	9,065,042	9,277,480	9,203,584	9,479,100	275,516	3
Interest & rental income	265,213	2,040,916	2,347,849	2,958,749	3,202,143	243,394	8
Contributions and donations	136,024	140,488	197,923	180,938	120,250	(60,688)	-34
Other	6,287,750	5,134,648	4,491,871	4,515,889	4,284,420	(231,469)	-5
Total Revenues	79,620,252	75,302,722	99,291,231	87,598,765	79,759,708	(7,839,057)	-9
Expenditures							
General government	7,913,178	9,612,125	10,574,529	10,220,015	11,618,505	1,398,490	14
Public safety	15,063,344	16,067,692	19,620,975	18,475,417	22,164,478	3,689,061	20
Highways and streets	5,406,730	5,676,677	15,783,410	10,884,575	5,599,635	(5,284,940)	-49
Culture and recreation	8,340,557	9,249,147	13,040,876	11,639,759	12,506,985	867,226	7
Economic development	1,819,149	2,802,443	8,083,292	7,488,530	5,091,870	(2,396,660)	-32
Capital outlay	17,140,719	12,288,548	63,282,458	30,768,519	3,727,800	(27,040,719)	-88
Principal	2,860,366	3,832,979	4,052,092	4,108,452	4,304,650	196,198	5
Interest	1,607,602	2,021,547	2,055,352	2,092,625	2,059,838	(32,787)	-2
Bond issuance cost	-	49,500	-	-	-	-	-
Total Expenditures	60,151,645	61,600,658	136,492,984	95,677,892	67,073,761	(28,604,131)	-30
Excess (deficiency) of revenues over expenditures	19,468,607	13,702,064	(37,201,753)	(8,079,127)	12,685,947	20,765,074	-257
Other financing sources (uses)							
Transfers in	19,256,374	19,800,741	65,160,770	46,506,463	61,343,109	14,836,646	32
Transfers out	(16,397,399)	(19,800,741)	(63,826,473)	(46,465,188)	(61,343,110)	(14,877,922)	32
Issuance of refunded debt	-	18,000,000	-	-	-	-	-
Capital leases	156,211	1,422,090	-	-	-	-	-
Sale of capital assets	1,012,684	592,853	-	-	-	-	-
Total other financing sources (uses)	4,027,870	20,014,943	1,334,297	41,275	(1)	(41,276)	-100
Net change in fund balances	23,496,477	33,717,007	(35,867,456)	(8,037,852)	12,685,946	20,723,798	-258
Beginning Fund Balance	37,287,595	60,784,072	94,501,079	94,501,079	86,463,227	(8,037,852)	-9
Ending Fund Balance	\$ 60,784,072	\$ 94,501,079	\$ 58,633,623	\$ 86,463,227	\$ 99,149,173	\$ 12,685,946	15%

* FY 2025 budget for the capital projects fund only includes the transfer from the general fund. These fund are appropriated on a per project basis and span several years. The remaining budgets for projects not completed as of 9/30/2024 do not roll over until the audit is near completion, which is after the date of this report.

2025 BUDGETED REVENUES - ALL FUNDS



2025 BUDGETED EXPENSES - ALL FUNDS

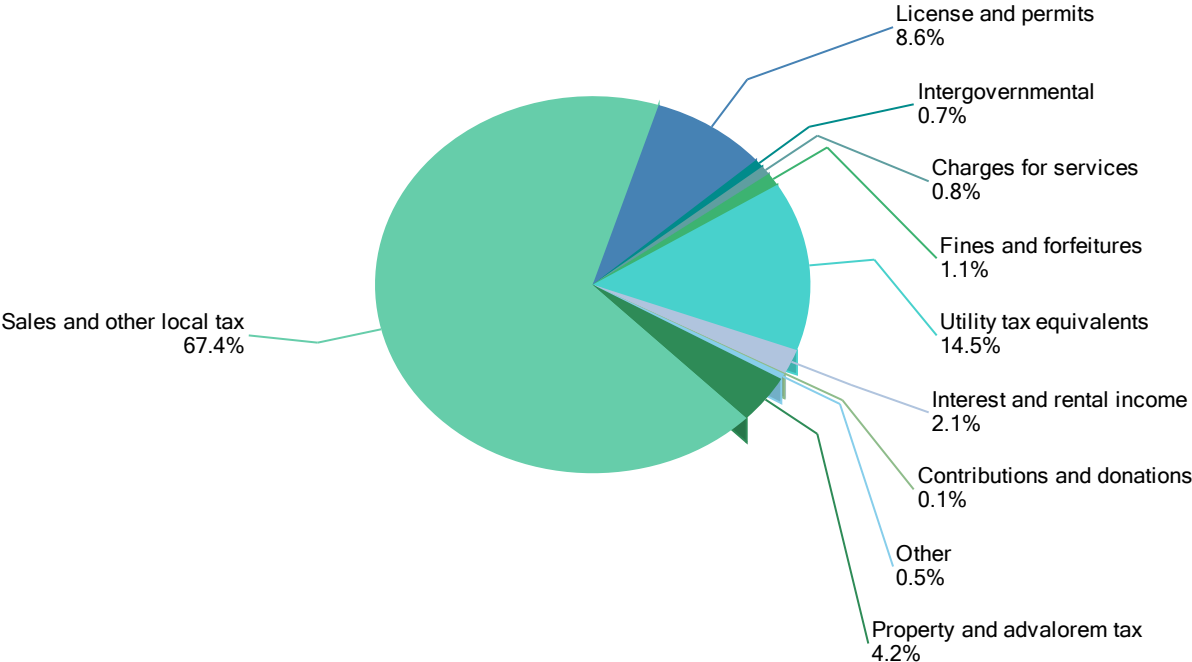


City of Foley
General Fund Financial Statements

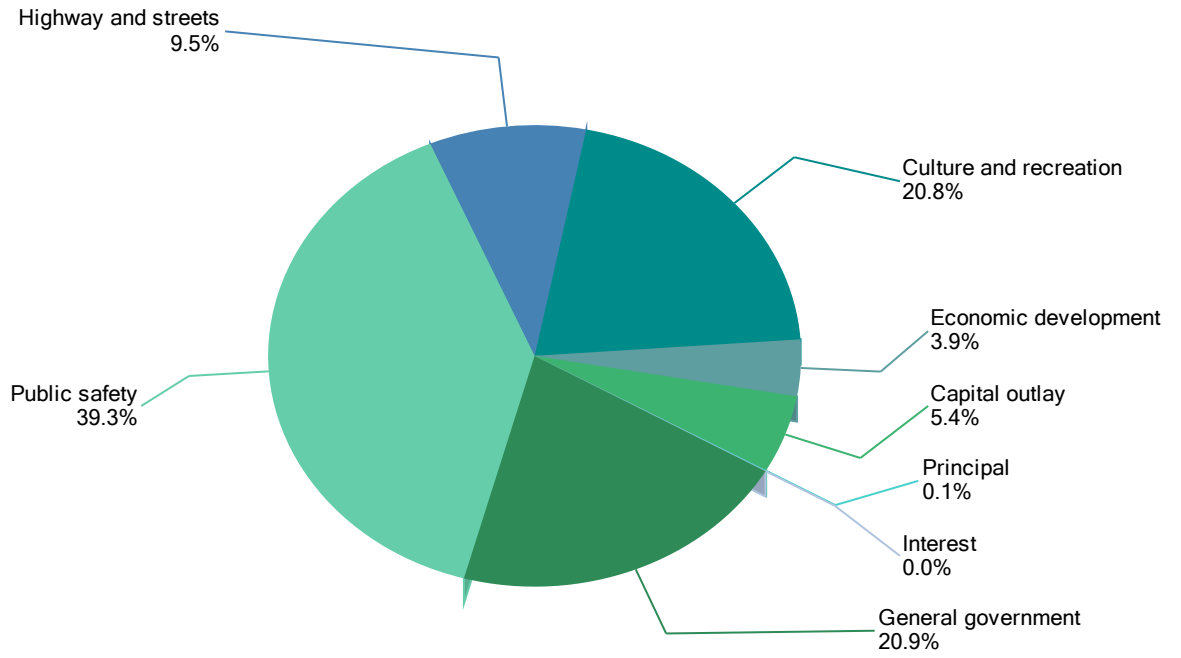
	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projections	FY 2025 Budgeted	Change From FY 24 to FY 25	% Change From FY 24 to FY 25
Revenues							
Property and advalorem taxes	\$ 2,129,877	\$ 2,498,686	\$ 2,661,220	\$ 3,073,845	\$ 3,193,500	\$ 119,655	4%
Sales and other local taxes	41,535,945	44,037,243	42,971,850	45,446,527	46,715,630	1,269,103	3
Licenses and permits	5,822,175	6,621,841	5,486,400	8,057,169	7,340,250	(716,919)	-9
Intergovernmental	5,286,887	869,384	1,473,440	1,420,909	479,908	(941,001)	-66
Charges for services	324,623	443,733	849,770	796,571	821,325	24,754	3
Fines and forfeitures	608,870	594,516	1,277,975	923,670	1,056,619	132,949	14
Utility tax equivalents	8,527,951	9,065,042	9,277,480	9,203,584	9,479,100	275,516	3
Interest & rental income	253,210	1,878,510	2,251,349	2,759,899	3,046,843	286,944	10
Contributions and donations	50,018	45,209	139,923	122,938	62,250	(60,688)	-49
Other	2,639,891	1,162,701	627,258	632,436	326,240	(306,196)	-48
Total Revenues	67,179,447	67,216,865	67,016,665	72,437,548	72,521,665	84,117	0
Expenditures							
General government	7,789,428	9,530,917	10,491,510	10,140,022	11,543,944	1,403,922	14
Public safety	15,055,436	16,067,692	19,553,475	18,465,417	22,111,978	3,646,561	20
Highways and streets	3,241,681	3,675,641	5,065,971	4,907,922	5,569,635	661,713	13
Culture and recreation	7,277,889	8,018,274	10,929,456	10,073,256	11,610,885	1,537,629	15
Economic development	1,819,149	2,802,443	8,083,292	7,488,530	5,091,870	(2,396,660)	-32
Capital outlay	4,931,912	3,855,208	3,592,148	3,150,450	3,652,800	502,350	16
Principal	53,857	404,406	239,007	296,269	386,444	90,175	30
Interest	13,356	51,207	8,904	45,277	38,231	(7,046)	-16
Total Expenditures	40,182,708	44,405,788	57,963,763	54,567,143	60,005,787	5,438,644	10
Excess (deficiency) of revenues over expenditures	26,996,739	22,811,077	9,052,902	17,870,405	12,515,878	(5,354,527)	-30
Other financing sources (uses)							
Transfers in	6,059,275	5,026,023	15,840,288	12,548,206	8,992,958	(3,555,248)	-28
Transfers out	(13,395,759)	(14,774,718)	(49,347,124)	(33,957,460)	(52,350,152)	(18,392,692)	54
Capital leases	156,211	1,422,090	-	-	-	-	-
Sale of capital assets	1,012,684	592,853	-	-	-	-	-
Total other financing sources (uses)	(6,167,589)	(7,733,752)	(33,506,836)	(21,409,254)	(43,357,194)	(21,947,940)	103
Net change in fund balances	20,829,150	15,077,325	(24,453,934)	(3,538,849)	(30,841,316)	(27,302,467)	772
Beginning Fund Balance	33,712,182	54,541,332	69,618,657	69,618,657	66,079,808	(3,538,849)	-5
Ending Fund Balance	\$ 54,541,332	\$ 69,618,657	\$ 45,164,723	\$ 66,079,808	\$ 35,238,492	\$ (30,841,316)	-47%

City of Foley
Graphs – General Fund Budgets

2025 Budgeted General Fund Revenues



2025 Budgeted General Fund Expenses



This Page Intentionally Left Blank

City of Foley
Non-Major Funds
Financial Statement Summaries

City of Foley
Special Revenue Funds
Fire AdValorem Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Property and advalorem taxes	\$ 236,326	\$ 265,138	\$ 285,000	\$ 340,000	\$ 350,000	10,000	3%
Interest and rental income	164	6,355	4,000	8,000	8,000	-	0%
Total Revenues	236,490	271,493	289,000	348,000	358,000	10,000	3%
Expenditures							
Public safety	\$ 7,908	\$ -	\$ 67,500	\$ 10,000	\$ 52,500	42,500	81%
Capital outlay	49,794	183,139	653,661	619,744	75,000	(544,744)	-726%
Total Expenditures	57,702	183,139	721,161	629,744	127,500	(502,244)	-394%
Excess (deficiency) of revenues over expenditures	178,788	88,354	(432,161)	(281,744)	230,500	512,244	222%
Other financing sources (uses)							
Transfers in	\$ 160,000	\$ -	\$ -	\$ -	\$ -	-	0%
Total Other financing sources (uses)	160,000	-	-	-	-	-	0%
Net change in fund balances	338,788	88,354	(432,161)	(281,744)	230,500	512,244	222%
Beginning Fund Balance	667,316	1,006,104	1,094,458	1,094,458	812,714	(281,744)	-35%
Ending Fund Balance	\$ 1,006,104	\$ 1,094,458	\$ 662,297	\$ 812,714	\$ 1,043,214	\$ 230,500	22%

Note:

There are no major purchases budgeted in fiscal year 2025, which allowed funds to accumulate for future purchases.

City of Foley
Special Revenue Funds
Library Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Intergovernmental	\$ 42,085	\$ 32,296	\$ -	\$ -	\$ -	-	0%
Charges for services	11,799	10,780	-	-	-	-	0%
Fines and forfeitures	14,012	14,658	-	-	-	-	0%
Interest and rental income	44	186	-	-	-	-	0%
Contributions and donations	24,703	18,779	-	-	-	-	0%
Total Revenues	92,643	76,699	-	-	-	-	0%
Expenditures							
Culture and recreation	\$ 101,411	\$ 116,480	\$ -	\$ -	\$ -	-	0%
Total Expenditures	101,411	116,480	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	(8,768)	(39,781)	-	-	-	-	0%
Other financing sources (uses)							
Transfers out	\$ (502)	\$ -	\$ -	\$ -	\$ -	-	0%
Total Other financing sources (uses)	(502)	-	-	-	-	-	0%
Net change in fund balances	(9,270)	(39,781)	-	-	-	-	0%
Beginning Fund Balance	83,192	73,922	34,141	34,141	34,141	-	0%
Ending Fund Balance	\$ 73,922	\$ 34,141	\$ 34,141	\$ 34,141	\$ 34,141	\$ -	0%

Note:

In October 2023, management determined that the activity in this fund no longer met the qualifications to be considered a special revenue fund. The City Council approved closing the fund and all budget and future operations will be absorbed by the general fund.

City of Foley
Special Revenue Funds
Recreational Activities Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Charges for services	\$ 365,165	\$ 362,570	\$ -	\$ -	\$ -	-	0%
Total Revenues	<u>365,165</u>	<u>362,570</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Expenditures							
Culture and recreation	\$ 253,143	\$ 273,018	\$ -	\$ -	\$ -	-	0%
Total Expenditures	<u>253,143</u>	<u>273,018</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Excess (deficiency) of revenues over expenditures	<u>112,022</u>	<u>89,552</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Other financing sources (uses)							
Transfers out	\$ (140,000)	\$ (90,000)	\$ (48,175)	\$ -	\$ -	-	0%
Total Other financing sources (uses)	<u>(140,000)</u>	<u>(90,000)</u>	<u>(48,175)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Net change in fund balances	(27,978)	(448)	(48,175)	-	-	-	0%
Beginning Fund Balance	<u>34,763</u>	<u>6,785</u>	<u>6,337</u>	<u>6,337</u>	<u>6,337</u>	<u>-</u>	<u>0%</u>
Ending Fund Balance	<u>\$ 6,785</u>	<u>\$ 6,337</u>	<u>\$ (41,838)</u>	<u>\$ 6,337</u>	<u>\$ 6,337</u>	<u>\$ -</u>	<u>0%</u>

Note:

In October 2023, management determined that the activity in this fund no longer met the qualifications to be considered a special revenue fund. The City Council approved closing the fund and all budget and future operations will be absorbed by the general fund.

City of Foley
Special Revenue Funds
Gas Tax Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Sales and other local taxes	\$ 254,282	\$ 258,254	\$ 259,250	\$ 294,200	\$ 299,950	5,750	2%
Interest and rental income	60	467	50	2,200	1,000	(1,200)	-120%
Total Revenues	254,342	258,721	259,300	296,400	300,950	4,550	2%
Expenditures							
Highways and streets	\$ 23,935	\$ 19,111	\$ 78,000	\$ 78,000	\$ 30,000	(48,000)	-160%
Total Expenditures	23,935	19,111	78,000	78,000	30,000	(48,000)	-160%
Excess (deficiency) of revenues over expenditures	230,407	239,610	181,300	218,400	270,950	52,550	19%
Other financing sources (uses)							
Transfers out	\$ (160,000)	\$ (240,000)	\$ (250,000)	\$ (225,000)	\$ (150,000)	75,000	-50%
Total Other financing sources (uses)	(160,000)	(240,000)	(250,000)	(225,000)	(150,000)	75,000	-50%
Net change in fund balances	70,407	(390)	(68,700)	(6,600)	120,950	127,550	105%
Beginning Fund Balance	112,094	182,501	182,111	182,111	175,511	(6,600)	-4%
Ending Fund Balance	\$ 182,501	\$ 182,111	\$ 113,411	\$ 175,511	\$ 296,461	\$ 120,950	41%

Note:

Gas Tax Revenues are transferred to the General Fund to offset the cost of eligible projects.

City of Foley
Special Revenue Funds
Court Corrections Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Fines and forfeitures	\$ 41,325	\$ 47,157	\$ 47,000	\$ 35,751	\$ 41,113	5,362	13%
Interest and rental income	32	916	1,000	1,000	1,000	-	0%
Total Revenues	41,357	48,073	48,000	36,751	42,113	5,362	13%
Expenditures							
General government	\$ 37,765	\$ 45,895	\$ 63,015	\$ 46,668	\$ 65,661	18,993	29%
Principal	-	-	-	-	-	-	0%
Total Expenditures	37,765	45,895	63,015	46,668	65,661	18,993	29%
Excess (deficiency) of revenues over expenditures	3,592	2,178	(15,015)	(9,917)	(23,548)	(13,631)	58%
Net change in fund balances	3,592	2,178	(15,015)	(9,917)	(23,548)	(13,631)	58%
Beginning Fund Balance	78,225	81,817	83,995	83,995	74,078	(9,917)	-13%
Ending Fund Balance	\$ 81,817	\$ 83,995	\$ 68,980	\$ 74,078	\$ 50,530	(23,548)	-47%

Note:

There has been an increase in the costs to operate the court and the city is monitoring this fund closer to determine if support from the General Fund is necessary.

City of Foley
Special Revenue Funds
Jail Corrections Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Charges for services	\$ 15,061	\$ 6,388	\$ 10,000	\$ 10,000	\$ 10,200	200	2%
Fines and forfeitures	27,550	31,438	28,000	22,000	24,000	2,000	8%
Interest and rental income	41	449	450	250	300	50	17%
Total Revenues	42,652	38,275	38,450	32,250	34,500	2,250	7%
Expenditures							
Capital outlay	\$ -	\$ 121,901	\$ -	\$ -	\$ -	-	0%
Principal	6,509	6,915	8,240	7,339	8,240	901	11%
Interest	1,731	1,325	-	901	403	(498)	-124%
Total Expenditures	8,240	130,141	8,240	8,240	8,643	403	5%
Excess (deficiency) of revenues over expenditures	34,412	(91,866)	30,210	24,010	25,857	1,847	7%
Net change in fund balances	34,412	(91,866)	30,210	24,010	25,857	1,847	7%
Beginning Fund Balance	72,061	106,473	14,607	14,607	38,617	24,010	62%
Ending Fund Balance	\$ 106,473	\$ 14,607	\$ 44,817	\$ 38,617	\$ 64,474	\$ 25,857	40%

Note:

In fiscal year 2023, the Police Department upgraded the jail control system. This was a large one-time expense and the only budgeted expenditure for fiscal year 2024 and 2025 is the annual lease payment.

City of Foley
Special Revenue Funds
Foley Sports Tourism – Event Center

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Charges for services	\$ 21,600	\$ 35,145	\$ 25,500	\$ 32,300	\$ 32,300	-	0%
Contributions and donations	41,803	37,625	40,000	40,000	40,000	-	0%
Total Revenues	63,403	72,770	65,500	72,300	72,300	-	0%
Expenditures							
Culture and recreation	\$ 374,475	\$ 423,227	\$ 459,392	\$ 442,207	\$ 462,800	20,593	4%
Total Expenditures	374,475	423,227	459,392	442,207	462,800	20,593	4%
Excess (deficiency) of revenues over expenditures	(311,072)	(350,457)	(393,892)	(369,907)	(390,500)	(20,593)	5%
Other financing sources (uses)							
Transfers in	\$ 311,072	\$ 352,158	\$ 385,092	\$ 367,907	\$ 390,500	22,593	6%
Total Other financing sources (uses)	311,072	352,158	385,092	367,907	390,500	22,593	6%
Net change in fund balances	-	1,701	(8,800)	(2,000)	-	2,000	0%
Beginning Fund Balance	100	100	1,801	1,801	(199)	(2,000)	1005%
Ending Fund Balance	\$ 100	\$ 1,801	\$ (6,999)	\$ (199)	\$ (199)	-	0%

City of Foley
Special Revenue Funds
Foley Sports Tourism – Multi-Use Fields

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Charges for services	\$ 8,385	\$ 2,939	\$ 5,500	\$ 9,000	\$ 9,000	-	0%
Contributions and donations	19,500	18,875	18,000	18,000	18,000	-	0%
Total Revenues	27,885	21,814	23,500	27,000	27,000	-	0%
Expenditures							
Culture and recreation	\$ 330,567	\$ 378,685	\$ 416,009	\$ 421,132	\$ 430,000	8,868	2%
Total Expenditures	330,567	378,685	416,009	421,132	430,000	8,868	2%
Excess (deficiency) of revenues over expenditures	(302,682)	(356,871)	(392,509)	(394,132)	(403,000)	(8,868)	2%
Other financing sources (uses)							
Transfers in	\$ 301,380	\$ 357,953	\$ 390,109	\$ 394,132	\$ 403,000	8,868	2%
Total Other financing sources (uses)	301,380	357,953	390,109	394,132	403,000	8,868	2%
Net change in fund balances	(1,302)	1,082	(2,400)	-	-	-	0%
Beginning Fund Balance	1,402	100	1,182	1,182	1,182	-	0%
Ending Fund Balance	\$ 100	\$ 1,182	\$ (1,218)	\$ 1,182	\$ 1,182	-	0%

City of Foley
Special Revenue Funds
Impact Fee Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Licenses and permits	\$ 1,674,710	\$ 1,922,368	\$ 1,688,400	\$ 4,100,000	\$ 2,300,000	\$ (1,800,000)	-78%
Interest and rental income	107	11,409	5,000	35,000	25,000	(10,000)	-40%
Total Revenues	1,674,817	1,933,777	1,693,400	4,135,000	2,325,000	(1,810,000)	-78%
Expenditures							
Capital outlay	\$ 504,909	\$ 238,741	\$ 1,755,268	\$ 128,950	\$ -	\$ (128,950)	0%
Total Expenditures	504,909	238,741	1,755,268	128,950	-	(128,950)	0%
Excess (deficiency) of revenues over expenditures	1,169,908	1,695,036	(61,868)	4,006,050	2,325,000	(1,681,050)	-72%
Other financing sources (uses)							
Transfers out	\$ (200)	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Total Other financing sources (uses)	(200)	-	-	-	-	-	0%
Net change in fund balances	1,169,708	1,695,036	(61,868)	4,006,050	2,325,000	(1,681,050)	-72%
Beginning Fund Balance	222,714	1,392,422	3,087,458	3,087,458	7,222,458	4,135,000	57%
Ending Fund Balance	\$ 1,392,422	\$ 3,087,458	\$ 3,025,590	\$ 7,093,508	\$ 9,547,458	\$ 2,453,950	26%

Note:

Ordinance 21-2015 established impact fees which are charged to new developments and used to fund park, recreation, and transportation infrastructure. These fees are maintained in a separate fund because the use is legally restricted according to the ordinance listed above. If revenues increase more than budgeted, this allows the City to expedite the construction of planned parks and transportation additions. The City has multiple projects planned but not budgeted for fiscal year 2025. See pages 121-122 for the 10 year planning document.

Public Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 4,880	\$ 59,965	\$ 40,000	\$ 80,000	\$ 75,000	\$ (5,000)	-7%
Other	2,852,569	2,931,146	2,923,000	2,926,550	3,001,000	74,450	2%
Total Revenues	2,857,449	2,991,111	2,963,000	3,006,550	3,076,000	69,450	2%
Expenditures							
General government	\$ 38,545	\$ 8,265	\$ 8,700	\$ 22,021	\$ 8,900	\$ (13,121)	-147%
Principal	65,000	65,000	1,290,000	1,290,000	1,315,000	25,000	2%
Interest	272,010	270,905	269,800	269,800	244,000	(25,800)	-11%
Total Expenditures	375,555	344,170	1,568,500	1,581,821	1,567,900	(13,921)	-1%
Excess (deficiency) of revenues over expenditures	2,481,894	2,646,941	1,394,500	1,424,729	1,508,100	83,371	6%
Other financing sources (uses)							
Transfers in	\$ 375,010	\$ 418,269	\$ 1,568,500	\$ 1,581,821	\$ 1,567,900	\$ (13,921)	-1%
Transfers out	(1,825,309)	(2,620,573)	(1,706,061)	(3,033,674)	(1,763,500)	1,270,174	-72%
Total Other financing sources (uses)	(1,450,299)	(2,202,304)	(137,561)	(1,451,853)	(195,600)	1,256,253	-642%
Net change in fund balances	1,031,595	444,637	1,256,939	(27,124)	1,312,500	1,339,624	102%
Beginning Fund Balance	1,210,106	2,241,701	2,686,338	2,686,338	2,659,214	(27,124)	-1%
Ending Fund Balance	\$ 2,241,701	\$ 2,686,338	\$ 3,943,277	\$ 2,659,214	\$ 3,971,714	\$ 1,312,500	33%

Note:

The PFCB Board met on August 20, 2024, and passed Resolution # 24-0003-PFCB adopting the fiscal year 2025 budget. This board establishes and collects project user fees. These fees are transferred to the City in accordance with resolutions adopted by the District and the City Council. The City Council establishes agreements with developers to promote economic development. In fiscal year 2023, one of the developers has stopped submitting qualified invoices, so the district is keeping their portion of the fee until they resume submitting invoices.

Public Athletic & Sports Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 360	\$ 946	\$ 1,000	\$ 1,000	\$ 1,000	-	0%
Other	61,592	64,697	64,000	69,800	72,200	2,400	3%
Total Revenues	61,952	65,643	65,000	70,800	73,200	2,400	3%
Expenditures							
Culture and recreation	\$ 1,532	\$ 37,923	\$ 1,600	\$ 1,564	\$ 1,600	36	2%
Principal	-	-	-	-	60,000	60,000	100%
Interest	30,413	30,413	30,413	30,413	30,413	-	0%
Total Expenditures	31,945	68,336	32,013	31,977	92,013	60,036	65%
Excess (deficiency) of revenues over expenditures	30,007	(2,693)	32,987	38,823	(18,813)	(57,636)	306%
Other financing sources (uses)							
Transfers in	\$ 1,532	\$ 45,900	\$ 57,013	\$ 56,977	\$ 253,762	196,785	78%
Transfers out	(206,387)	(64,697)	(64,000)	(68,400)	(72,200)	(3,800)	5%
Total Other financing sources (uses)	(204,855)	(18,797)	(6,987)	(11,423)	181,562	192,985	106%
Net change in fund balances	(174,848)	(21,490)	26,000	27,400	162,749	135,349	83%
Beginning Fund Balance	216,032	41,184	19,694	19,694	47,094	27,400	58%
Ending Fund Balance	\$ 41,184	\$ 19,694	\$ 45,694	\$ 47,094	\$ 209,843	\$ 162,749	78%

Note:

The PCASCD Board met on August 14, 2024, and passed Resolution # 24-0001-PASFCD adopting the fiscal year 2025 budget. The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the amounts owed each year changes and the bi-annual payments are made over the course of a year, the total yearly transfer from the general fund fluctuates.

Public Cultural & Entertainment Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 676	\$ 9,524	\$ 10,000	\$ 15,000	\$ 10,000	(5,000)	-50%
Other	669,191	915,118	820,813	830,000	830,000	-	0%
Total Revenues	669,867	924,642	830,813	845,000	840,000	(5,000)	-1%
Expenditures							
Culture and recreation	\$ 1,540	\$ 1,540	\$ 1,700	\$ 1,600	\$ 1,700	100	6%
Principal	350,000	365,000	380,000	380,000	400,000	20,000	5%
Interest	202,260	188,260	170,010	170,010	151,010	(19,000)	-13%
Total Expenditures	553,800	554,800	551,710	551,610	552,710	1,100	0%
Excess (deficiency) of revenues over expenditures	116,067	369,842	279,103	293,390	287,290	(6,100)	-2%
Other financing sources (uses)							
Transfers in	\$ 554,169	\$ 546,581	\$ 552,127	\$ 552,027	\$ 552,710	683	0%
Transfers out	(669,191)	(915,118)	(820,813)	(830,000)	(830,000)	-	0%
Total Other financing sources (uses)	(115,022)	(368,537)	(268,686)	(277,973)	(277,290)	683	0%
Net change in fund balances	1,045	1,305	10,417	15,417	10,000	(5,417)	-54%
Beginning Fund Balance	230,425	231,470	232,775	232,775	248,192	15,417	6%
Ending Fund Balance	\$ 231,470	\$ 232,775	\$ 243,192	\$ 248,192	\$ 258,192	\$ 10,000	4%

Note:

The PCEFCFCD Board met on August 14, 2024, and passed Resolution # 24-0003-PCEFCFCD adopting the fiscal year 2025 budget.

City of Foley
Debt Service Funds
Qualified Energy Conservation Bond of 2013

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 290	\$ 3,299	\$ 2,000	\$ 5,400	\$ 5,000	(400)	-8%
Other	64,507	60,986	56,800	57,103	54,980	(2,123)	-4%
Total Revenues	64,797	64,285	58,800	62,503	59,980	(2,523)	-4%
Expenditures							
Principal	\$ 115,000	\$ 120,000	\$ 160,000	\$ 160,000	\$ 170,000	10,000	6%
Interest	87,499	84,268	79,340	79,340	78,542	(798)	-1%
Total Expenditures	202,499	204,268	239,340	239,340	248,542	9,202	4%
Excess (deficiency) of revenues over expenditures	(137,702)	(139,983)	(180,540)	(176,837)	(188,562)	(11,725)	6%
Other financing sources (uses)							
Transfers in	\$ 143,735	\$ 172,471	\$ 187,825	\$ 175,000	\$ 191,215	16,215	8%
Total Other financing sources (uses)	143,735	172,471	187,825	175,000	191,215	16,215	8%
Net change in fund balances	6,033	32,488	7,285	(1,837)	2,653	4,490	169%
Beginning Fund Balance	84,253	90,286	122,774	122,774	120,937	(1,837)	-2%
Ending Fund Balance	\$ 90,286	\$ 122,774	\$ 130,059	\$ 120,937	\$ 123,590	2,653	2%

City of Foley
Debt Service Funds
2014 Series General Obligation Warrant Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 649	\$ 11,471	\$ 5,000	\$ 8,000	\$ -	(8,000)	0%
Total Revenues	649	11,471	5,000	8,000	-	(8,000)	0%
Expenditures							
Principal	\$ 490,000	\$ 515,000	\$ 535,000	\$ 535,000	\$ -	(535,000)	0%
Interest	77,000	52,500	26,750	26,750	-	(26,750)	0%
Total Expenditures	567,000	567,500	561,750	561,750	-	(561,750)	0%
Excess (deficiency) of revenues over expenditures	(566,351)	(556,029)	(556,750)	(553,750)	-	553,750	0%
Other financing sources (uses)							
Transfers in	\$ 618,002	\$ 558,355	\$ 421,317	\$ 421,313	\$ -	(421,313)	0%
Total Other financing sources (uses)	618,002	558,355	421,317	421,313	-	(421,313)	0%
Net change in fund balances	51,651	2,326	(135,433)	(132,437)	-	132,437	0%
Beginning Fund Balance	138,046	189,697	192,023	192,023	59,586	(132,437)	-222%
Ending Fund Balance	\$ 189,697	\$ 192,023	\$ 56,590	\$ 59,586	\$ 59,586	-	0%

Note:

The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the annual debt services obligation decrease each year, the amount paid Regions and held in the trust is lower and the annual amount carrying in the fund balance decreases each year.

City of Foley
Debt Service Funds
2015 Series General Obligation Warrant Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 510	\$ 8,763	\$ 6,000	\$ 13,000	\$ 5,000	(8,000)	-160%
Total Revenues	510	8,763	6,000	13,000	5,000	(8,000)	-160%
Expenditures							
Principal	\$ 375,000	\$ 390,000	\$ 410,000	\$ 410,000	\$ 370,000	(40,000)	-11%
Interest	77,250	58,500	39,000	39,000	18,500	(20,500)	-111%
Total Expenditures	452,250	448,500	449,000	449,000	388,500	(60,500)	-16%
Excess (deficiency) of revenues over expenditures	(451,740)	(439,737)	(443,000)	(436,000)	(383,500)	52,500	-14%
Other financing sources (uses)							
Transfers in	\$ 450,644	\$ 442,377	\$ 423,800	\$ 423,800	\$ 226,625	(197,175)	-87%
Total Other financing sources (uses)	450,644	442,377	423,800	423,800	226,625	(197,175)	-87%
Net change in fund balances	(1,096)	2,640	(19,200)	(12,200)	(156,875)	(144,675)	92%
Beginning Fund Balance	188,444	187,348	189,988	189,988	177,788	(12,200)	-7%
Ending Fund Balance	\$ 187,348	\$ 189,988	\$ 170,788	\$ 177,788	\$ 20,913	(156,875)	-750%

Note:

The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the annual debt services obligation decrease each year, the amount paid Regions and held in the trust is lower and the annual amount carrying in the fund balance decreases each year.

City of Foley
Debt Service Funds
2019 Series General Obligation Warrant Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 3,374	\$ 28,565	\$ 10,000	\$ 2,000	\$ 2,000	-	0%
Total Revenues	3,374	28,565	10,000	2,000	2,000	-	0%
Expenditures							
Principal	\$ 1,150,000	\$ 1,210,000	\$ 50,000	\$ 50,000	\$ 50,000	-	0%
Interest	187,000	129,500	69,000	69,000	67,000	(2,000)	-3%
Total Expenditures	1,337,000	1,339,500	119,000	119,000	117,000	(2,000)	-2%
Excess (deficiency) of revenues over expenditures	(1,333,626)	(1,310,935)	(109,000)	(117,000)	(115,000)	2,000	-2%
Other financing sources (uses)							
Transfers in	\$ 1,335,548	\$ 1,227,875	\$ 118,834	\$ 118,834	\$ 116,417	(2,417)	-2%
Total Other financing sources (uses)	1,335,548	1,227,875	118,834	118,834	116,417	(2,417)	-2%
Net change in fund balances	1,922	(83,060)	9,834	1,834	1,417	(417)	-29%
Beginning Fund Balance	111,427	113,349	30,289	30,289	32,123	1,834	6%
Ending Fund Balance	\$ 113,349	\$ 30,289	\$ 40,123	\$ 32,123	\$ 33,540	\$ 1,417	4%

City of Foley
Debt Service Funds
2021 Series General Obligation Warrant Fund

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ 816	\$ 14,036	\$ 10,000	\$ 20,000	\$ 18,000	(2,000)	-11%
Total Revenues	816	14,036	10,000	20,000	18,000	(2,000)	-11%
Expenditures							
Principal	\$ 255,000	\$ 335,000	\$ 340,000	\$ 340,000	\$ 880,000	540,000	61%
Interest	659,083	742,745	737,690	737,690	732,418	(5,272)	-1%
Total Expenditures	914,083	1,077,745	1,077,690	1,077,690	1,612,418	534,728	33%
Excess (deficiency) of revenues over expenditures	(913,267)	(1,063,709)	(1,067,690)	(1,057,690)	(1,594,418)	(536,728)	34%
Other financing sources (uses)							
Transfers in	\$ 1,060,282	\$ 1,068,430	\$ 1,300,493	\$ 1,300,492	\$ 1,611,152	\$ 310,660	19%
Total Other financing sources (uses)	1,060,282	1,068,430	1,300,493	1,300,492	1,611,152	310,660	19%
Net change in fund balances	147,015	4,721	232,803	242,802	16,734	(226,068)	-1351%
Beginning Fund Balance	302,840	449,855	454,576	454,576	697,378	242,802	35%
Ending Fund Balance	\$ 449,855	\$ 454,576	\$ 687,379	\$ 697,378	\$ 714,112	\$ 16,734	2%

Note:

The City makes monthly payments to Regions Trust for the bi-annual debt services.

City of Foley
Debt Service Funds
USDA Relending Program

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(amended) FY 2024 Budgeted	FY 2024 Projection	FY 2025 Budgeted	Change From FY24 To FY25	% Change From FY24 To FY25
Revenues							
Interest and rental income	\$ -	\$ 6,055	\$ 2,000	\$ 8,000	\$ 4,000	\$ (4,000)	-100%
Total Revenues	-	6,055	2,000	8,000	4,000	(4,000)	-100%
Expenditures							
Principal	\$ -	\$ 421,658	\$ 639,845	\$ 639,844	\$ 664,966	\$ 25,122	4%
Interest	-	411,924	624,445	624,444	699,321	74,877	11%
Bond issuance cost	-	49,500	-	-	-	-	0%
Total Expenditures	-	883,082	1,264,290	1,264,288	1,364,287	99,999	7%
Excess (deficiency) of revenues over expenditures	-	(877,027)	(1,262,290)	(1,256,288)	(1,360,287)	(103,999)	8%
Other financing sources (uses)							
Transfers in	\$ -	\$ 883,082	\$ 1,264,286	\$ 1,264,285	\$ 1,264,286	\$ 1	0%
Transfers out	-	(1,095,635)	(11,590,300)	(8,350,654)	(6,177,258)	2,173,396	-35%
Issuance of refunded debt	-	18,000,000	-	-	-	-	0%
Total Other financing sources (uses)	-	17,787,447	(10,326,014)	(7,086,369)	(4,912,972)	2,173,397	-44%
Net change in fund balances	-	16,910,420	(11,588,304)	(8,342,657)	(6,273,259)	2,069,398	-33%
Beginning Fund Balance	-	-	16,910,420	16,910,420	8,567,763	(8,342,657)	-97%
Ending Fund Balance	\$ -	\$ 16,910,420	\$ 5,322,116	\$ 8,567,763	\$ 2,294,504	\$ (6,273,259)	-273%

Note:

This is a new fund created in fiscal year 2023 for two bank loans issued to fund two capital projects.

**City of Foley
Proprietary Funds
Sanitation Fund**

	(audited) FY 2022 Actual	(audited) FY 2023 Actual	(current) FY 2024 Budgeted	FY 2023 Projections	FY 2025 Budgeted	Change From FY24 to FY25	% Change From FY24 to FY25
Operating revenues							
Charges for service	\$ 3,836,822	\$ 3,940,258	\$ 3,860,000	\$ 4,040,000	\$ 4,325,000	\$ 285,000	7%
Total operating revenues	<u>3,836,822</u>	<u>3,940,258</u>	<u>3,860,000</u>	<u>4,040,000</u>	<u>4,325,000</u>	<u>285,000</u>	<u>7%</u>
Operating expenses							
Salaries and benefits	1,151,167	1,510,601	1,725,859	1,492,187	1,841,045	348,858	23%
Cost of sales and services	984,322	649,665	664,038	649,400	679,500	30,100	5%
Insurance	30,284	40,242	54,684	54,684	70,000	15,316	28%
Utilities	7,996	10,426	12,400	10,600	12,100	1,500	14%
Maintenance	155,339	252,934	215,500	245,050	235,500	(9,550)	-4%
New dumpster services	799,970	-	-	-	-	-	0%
Miscellaneous	274,551	423,636	483,150	452,691	494,150	41,459	9%
Depreciation	299,582	488,771	537,923	537,923	670,213	132,290	25%
Total Operating expenses	<u>3,703,211</u>	<u>3,376,275</u>	<u>3,693,554</u>	<u>3,442,535</u>	<u>4,002,508</u>	<u>559,973</u>	<u>-16%</u>
Operating income (loss)	133,611	563,983	166,446	597,465	322,492	(274,973)	-46%
Non-operating revenues:							
Contributions from general fund and governmental activities	1,017,290	-	-	-	-	-	0%
Total Non-operating revenues	<u>1,017,290</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0%</u>
Transfers in	198,660	-	-	-	-	-	0%
Total transfers, net	<u>198,660</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>100%</u>
Changes in net position	1,349,561	563,983	166,446	597,465	322,492	(274,973)	-46%
Net position, beginning of year	-	1,349,561	1,913,544	1,913,544	2,511,009	597,465	31%
Net position, end of year	<u>\$ 1,349,561</u>	<u>\$ 1,913,544</u>	<u>\$ 2,079,990</u>	<u>\$ 2,511,009</u>	<u>\$ 2,833,501</u>	<u>\$ 322,492</u>	<u>233%</u>

This Page Intentionally Left Blank

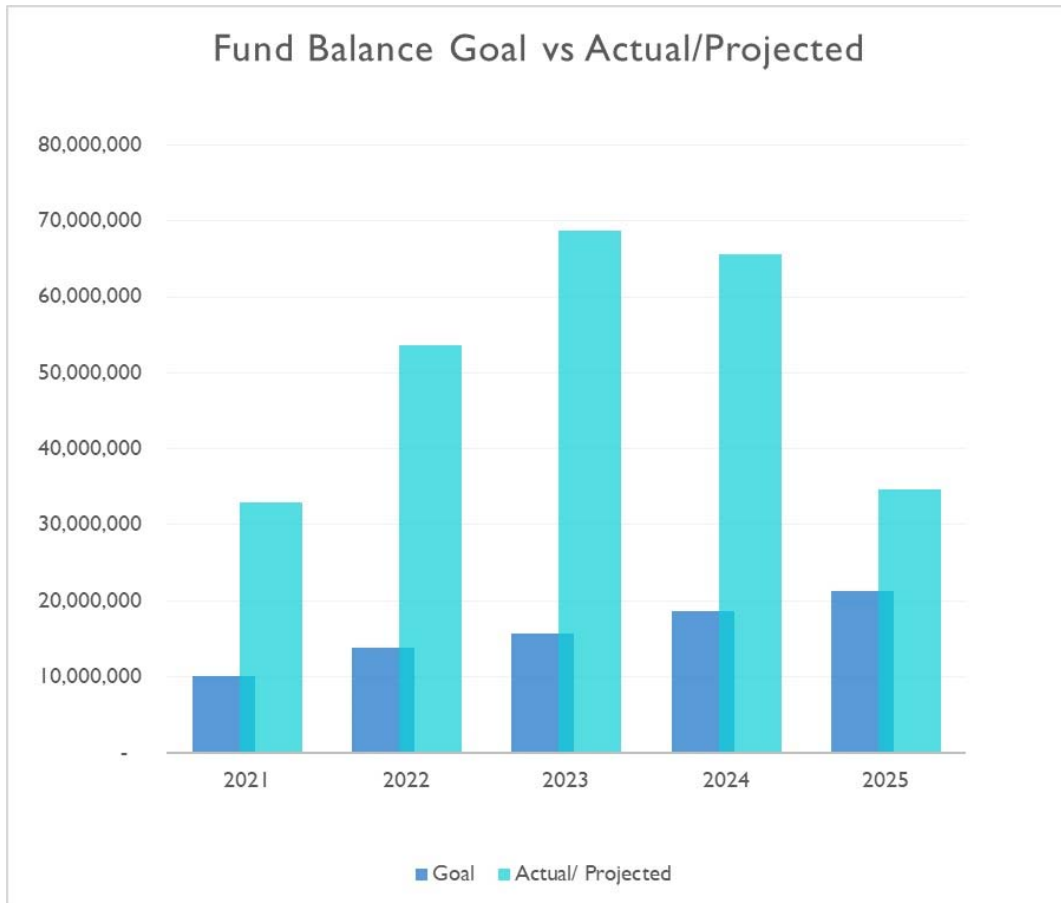
Fund Balance
Major Revenues &
Major Expenses

Fund Balance

The City Council adopted a Minimum Fund Balance Policy for the General Fund as a safeguard against financial demands caused by natural disasters and other unforeseen events. The current policy established a minimum undesignated fund balance goal equal to 35% of the Originally Budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfers in or other financing sources. Shown below is the fund balance goal and fund balance actuals for fiscal years 2021 through 2023; and the fund balance goal and projected fund balance for 2024 and 2025 for the General Fund. Fiscal years 2021 calculations are based on prior policy, which required a minimum fund balance of 25%.

Fiscal Year	Expenditures*	Fund Balance Goal	Fund Balance Actual/Projected	Amount Exceeded	Fund Balance as % of Expenditures
2021	40,671,428	10,167,857	32,964,894	22,797,037	81.05%
2022	39,353,735	13,773,807	53,596,624	39,822,817	136.19%
2023	44,895,676	15,713,487	68,680,495	52,967,008	152.98%
2024	53,271,875	18,645,156	65,541,646	46,896,490	123.03%
2025	60,899,305	21,314,757	34,700,330	13,385,573	56.98%

* Originally budgeted expenditures and debt service less one time expenditures greater than \$500,000 and expenditures offset by transfers in or other financing sources.



	FY 2024			FY 2025		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
General Fund	\$ 69,618,657	\$ (3,538,849)	\$ 66,079,808	\$ 66,079,808	\$ (30,841,316)	\$ 35,238,492
Special Revenue Funds						
Fire AdValorem Fund	\$ 1,094,458	\$ (281,744)	\$ 812,714	\$ 812,714	\$ 230,500	\$ 1,043,214
Library Fund	34,141	(34,141)	-	-	-	-
Recreation Activities Fund	6,337	(6,337)	-	-	-	-
Gas Tax Fund	182,111	(6,550)	175,561	175,561	129,950	305,511
Court Corrections Fund	83,995	(9,917)	74,078	74,078	(23,548)	50,530
Jail Corrections Fund	14,607	24,010	38,617	38,617	25,857	64,474
Foley Sports Tourism Event Center Fund	1,801	(2,000)	(199)	(199)	-	(199)
Foley Sports Tourism Multi-Use Fields Fund	1,182	-	1,182	1,182	-	1,182
Impact Fee Fund	3,087,458	4,006,050	7,093,508	7,093,508	(2,150,000)	4,943,508
PFCFCD	2,686,338	(27,124)	2,659,214	2,659,214	1,312,500	3,971,714
PASFCD	19,694	27,400	47,094	47,094	162,750	209,844
PCEFCFCD	232,775	15,417	248,192	248,192	10,000	258,192
Total Special Revenue Funds	\$ 7,444,897	\$ 3,705,064	\$ 11,149,961	\$ 11,149,961	\$ (301,991)	\$ 10,847,970
Debt Service Funds						
2013 QECB Fund	\$ 122,774	\$ 763	\$ 123,537	\$ 123,537	\$ 2,653	\$ 126,190
2014 GO Fund	192,023	(132,437)	59,586	59,586	-	59,586
2015 GO Fund	189,988	(12,200)	177,788	177,788	(156,875)	20,913
2019 GO Fund	30,289	1,834	32,123	32,123	1,417	33,540
2021 GO Fund	454,576	242,803	697,379	697,379	16,734	714,113
USDA Relending Program	16,910,420	(8,342,657)	8,567,763	8,567,763	(6,273,259)	2,294,504
Total Debt Service Funds	\$ 17,900,070	\$ (8,241,894)	\$ 9,658,176	\$ 9,658,176	\$ (6,409,330)	\$ 3,248,846
Totals Governmental Funds	\$ 94,963,624	\$ (8,075,679)	\$ 86,887,945	\$ 86,887,945	\$ (37,552,637)	\$ 49,335,308

	FY 2024			FY 2025		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
Business Type Funds						
Sanitation Fund	\$ 1,913,542	\$ 597,465	\$ 2,511,007	\$ 2,511,007	\$ 322,492	\$ 2,833,499
Total Business Type Fund	\$ 1,913,542	\$ 597,465	\$ 2,511,007	\$ 2,511,007	\$ 322,492	\$ 2,833,499

*The Capital Projects Fund only initially budgets the transfer from the general fund. As a result, that fund is not included in the calculation above.

In fiscal year 2024, total fund balance is projected to decrease by \$8,075,679 (9%). This decrease in fund balance is mostly a result of using excess fund balance to complete several capital projects. The City is planning to use approximately \$45 million of excess reserves in fiscal year 2025 to complete some of the previously planned capital projects and to accelerate some other projects that were planned in futures years. These excess funds are being spent in order to address the rapid growth in Foley.

Special Revenue Funds are expected to close fiscal year 2024 with an increase of \$3,705,064 (50%) but expected to see a reduction of \$301,911 (3%) of fund balance in fiscal year 2025. The Impact Fee Fund has the largest projected increases of approximately \$4 million (130%) in fiscal year 2024 but it is projected to see a reduction of approximately \$2.1 million (30%) in fiscal year 2025 to complete some capital improvements. The use of impact fees are legally restricted for park and recreation expansion and road infrastructure expansion, so there are potentially projects that are not budgeted that could be applied to these funds. The PFCF fund has a projected decrease of \$27,124 (1%) in fiscal year 2024 and an increase of \$1,312,500 (49%) in fiscal year 2025. The PFCF fund has project user fees that will be paid out when eligible invoices are submitted. The Fire AdValorem Fund has a projected decrease of \$281,744 (26%) in fiscal year 2024 and a projected increase of \$129,950 (28%) in fiscal year 2025. These funds must be used on expenses related to the fire department and typically are accumulated until a large capital equipment purchase can be made.

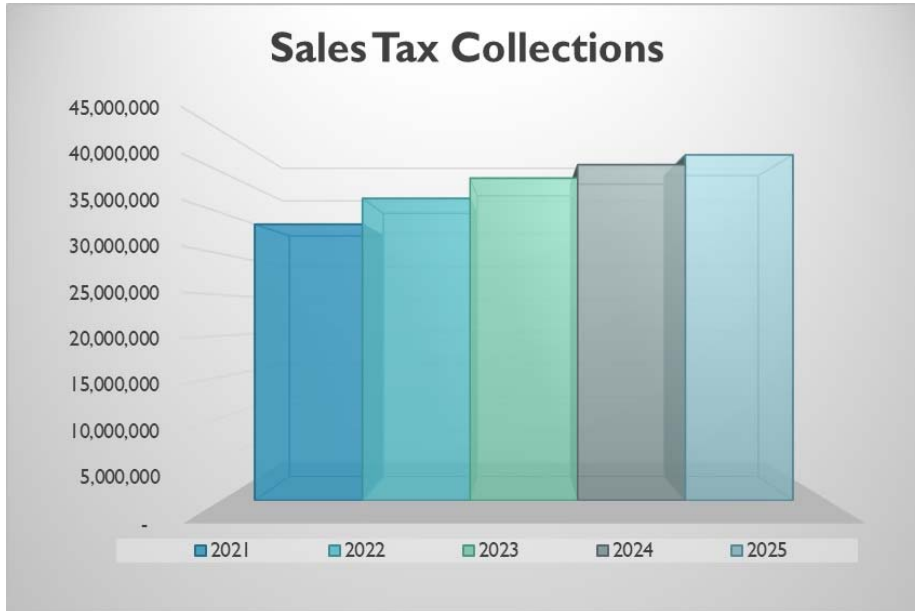
Major Revenue Sources

The following table gives an analysis of General Fund top five revenue sources for two prior audited years, the current year projections and next year's budget.

Revenue Type	2022 Actual	% of Actual	2023 Actual	% of Actual	2024 Budget	% of Actual	2024 Projected	% of Actual	2025 Budget	% of Actual
Sales & use tax	\$ 36,710,192	55%	\$ 39,162,504	57%	\$ 38,600,000	58%	\$ 40,800,000	56%	\$ 42,000,000	58%
Utility tax equivalents	8,220,548	12%	8,716,759	13%	8,977,480	13%	8,883,584	12%	9,150,100	13%
Business license	3,366,184	5%	3,683,012	5%	3,250,000	5%	3,550,000	5%	3,900,000	5%
Property Tax	1,795,338	3%	2,111,070	3%	2,300,000	3%	2,684,945	4%	2,800,000	4%
Lodging Tax	2,089,629	3%	2,129,177	3%	2,018,000	3%	2,074,000	3%	2,115,500	3%
Building Permits	2,046,773	3%	\$ 2,402,079	3%	\$ 2,000,000	3%	\$ 4,000,000	6%	\$ 3,100,000	4%
Subtotal	\$ 54,228,664	81%	\$ 58,204,601	84%	\$ 57,145,480	85%	\$ 61,992,529	86%	\$ 63,065,600	87%

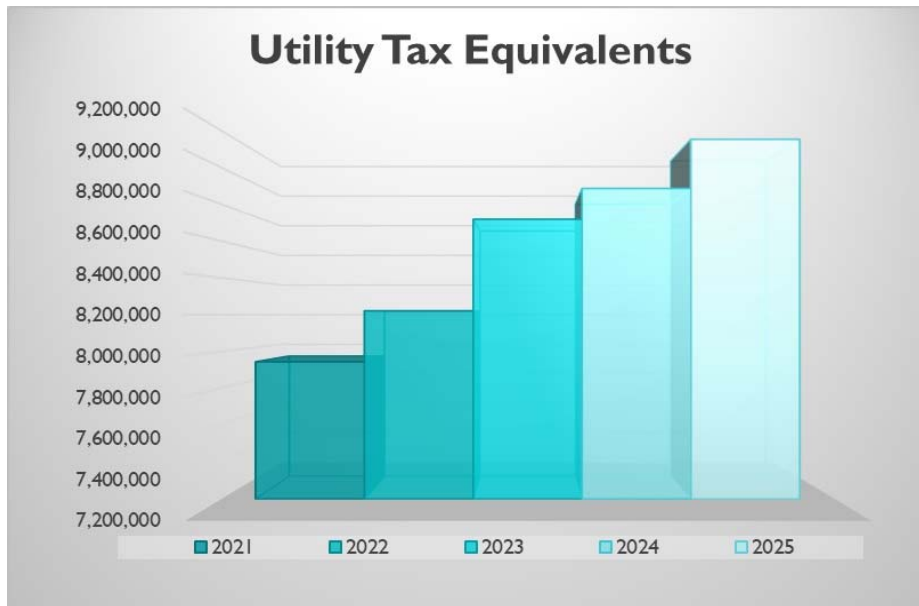
Sales & Use Tax

The sales taxes rate within the City is 10%, with a distribution of 3% City, 3% County and 4% State and with the highest collections occurring in the spring and summer months. The City is projecting fiscal year 2024 to be 4 % over previous year and is budgeting fiscal year 2025 to increase by 3%.



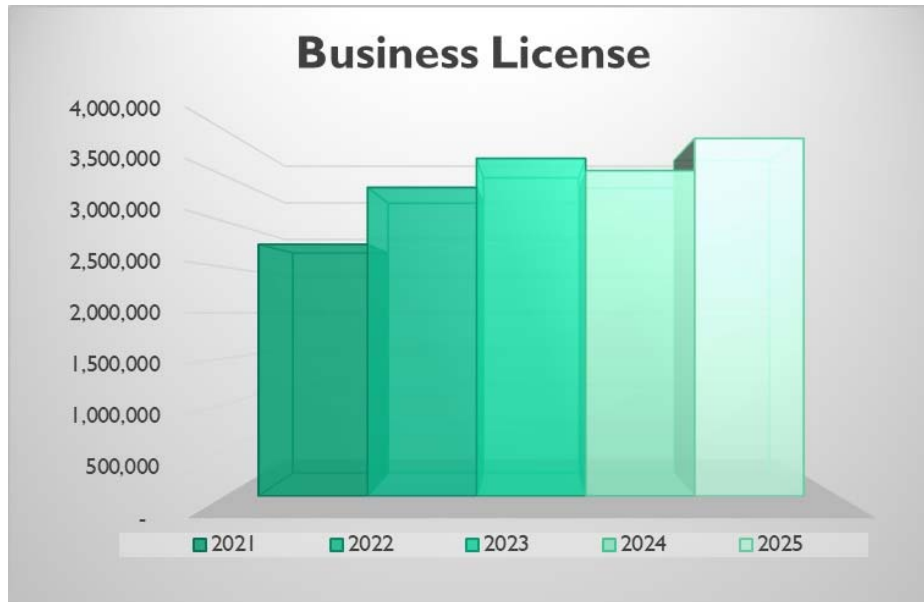
Utility Tax Equivalents

The City receives monthly tax equivalent payments from the Utilities Board of the City of Foley which are based on the retained earnings of the Board. The annual tax equivalent rate for the years presented below is 4.25%. The Utilities Board operates on a June 30 year end and provides the City the estimate in August or September for the upcoming year after completion of their annual audit. The average annual increase is 3%.



Business License

Business Licenses are renewable in January and vary depending on the business type and gross receipts. The City is expecting a slight decrease in Business License revenue in 2024, however we are budgeting a slight recovery in 2025. These contractors had to purchase license for each calendar year they are in our area and the cost of the license is based on the businesses gross receipts from the previous year.



Building Permits

Ordinance 20-2005 adopted the 2018 International Building (ICC) Codes and established the current building permit fee schedule. Building permits are required for most construction or remodeling projects within the City and are a good growth indicator. To be conservative, building permits for fiscal year 2025 are being budgeted at \$3.1 million which is a decrease from projected close.



Property Tax

Property tax projections are based on the assessed value of all property in the city as determined by the Baldwin County Revenue Commissioner. The bulk of this tax is collected in December and January. The City is projecting a slight increase in Property Tax as a result in increased construction in the previous years and increased home values.



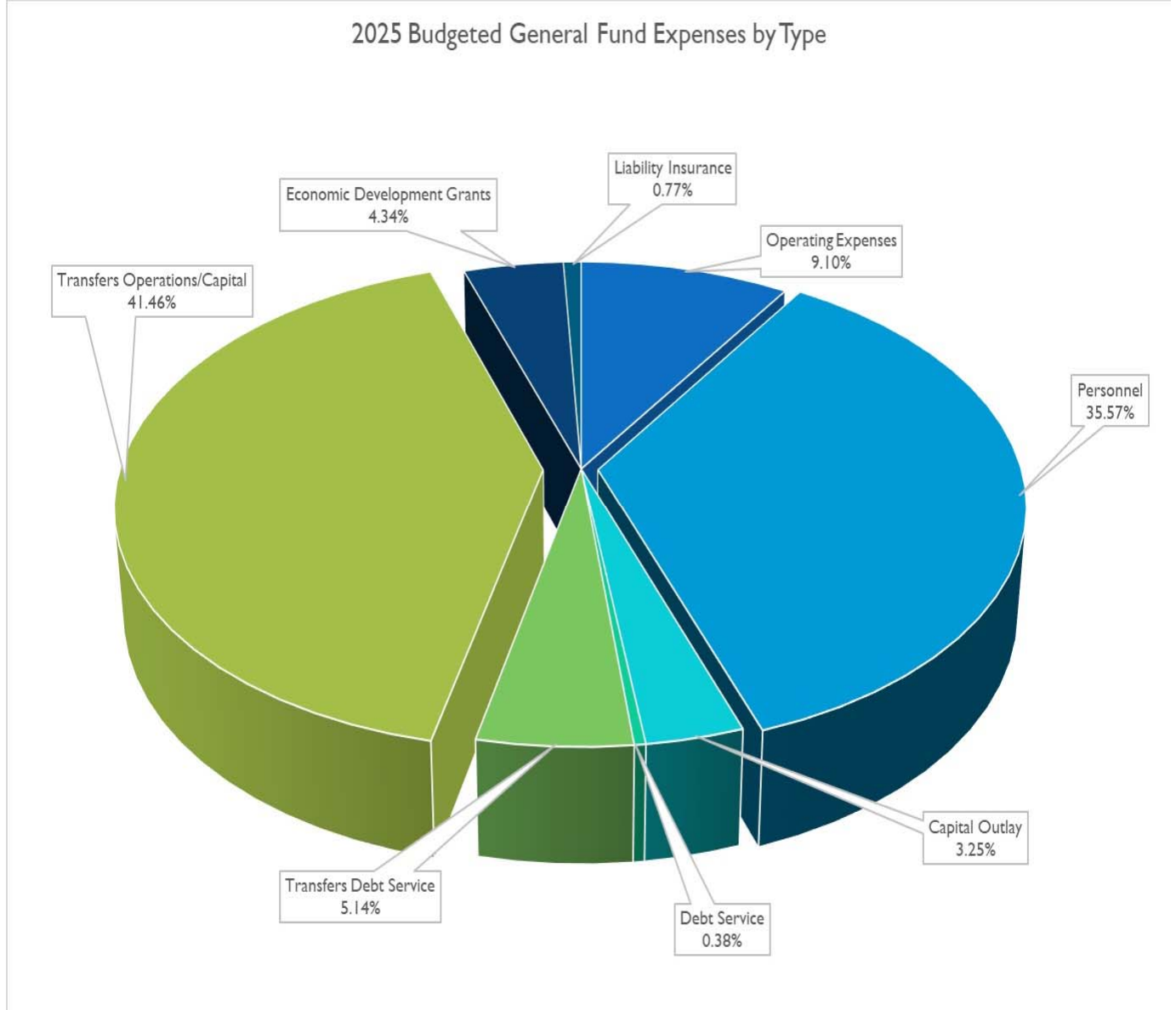
Lodging Tax

Lodging Tax rates within the City is 7%. There was a major increase in fiscal year 2021, which led to contractors staying in the area to assist in the recovery from Hurricane Sally. The City is budgeting a slight increase in fiscal year 2025.



Expenses by Type in the General Fund

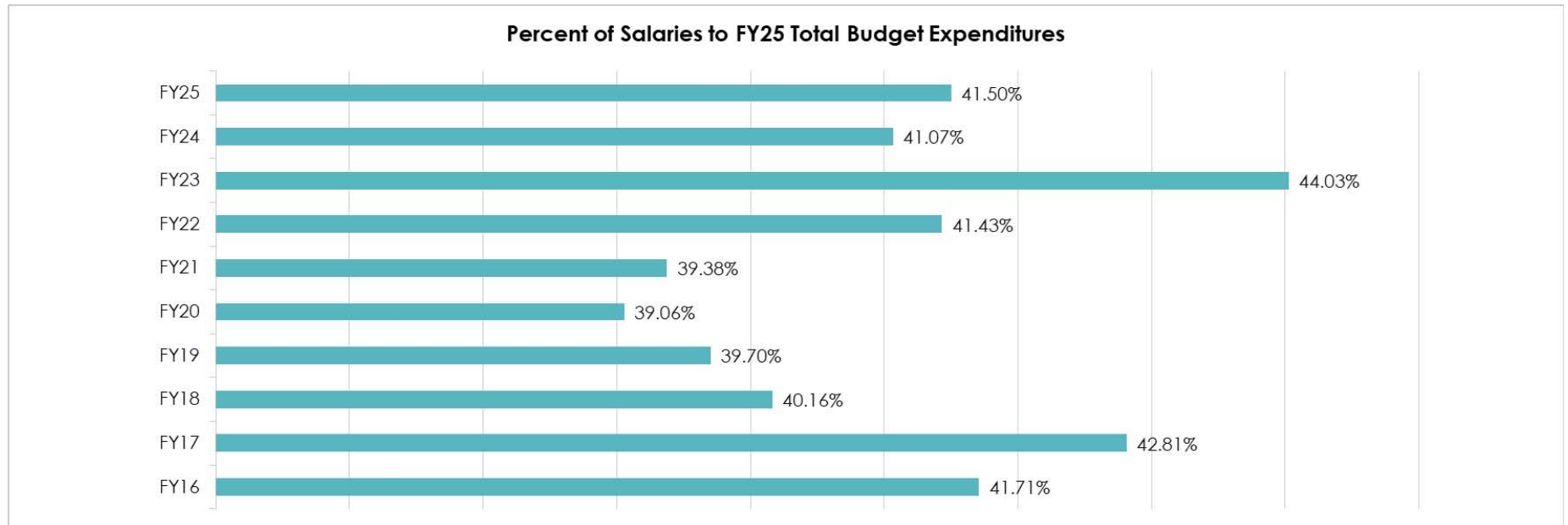
The chart below shows the allocation of FY 2025 budgeted expenses in the general fund by type.



The largest category of fiscal year 2025 budgeted expenses in the general fund is transfers for operational & capital at \$46,578,284 or 41.46%. This category increased this year as the City is planning to accelerate multiple capital projects from future years. See the capital planning section for additional information.

The second largest category of fiscal year 2025 is personnel at \$39,960,065 or 35.57% of total expenses. This figure includes \$8,370,460 for employee health care cost, which is an increase of \$1,053,653 from the amount budgeted in fiscal year 2024.

The chart below represents the percent of salaries to original budgeted expenses for FY 2016 to FY 2025.



Growth in Employee Workforce FY16 to FY25

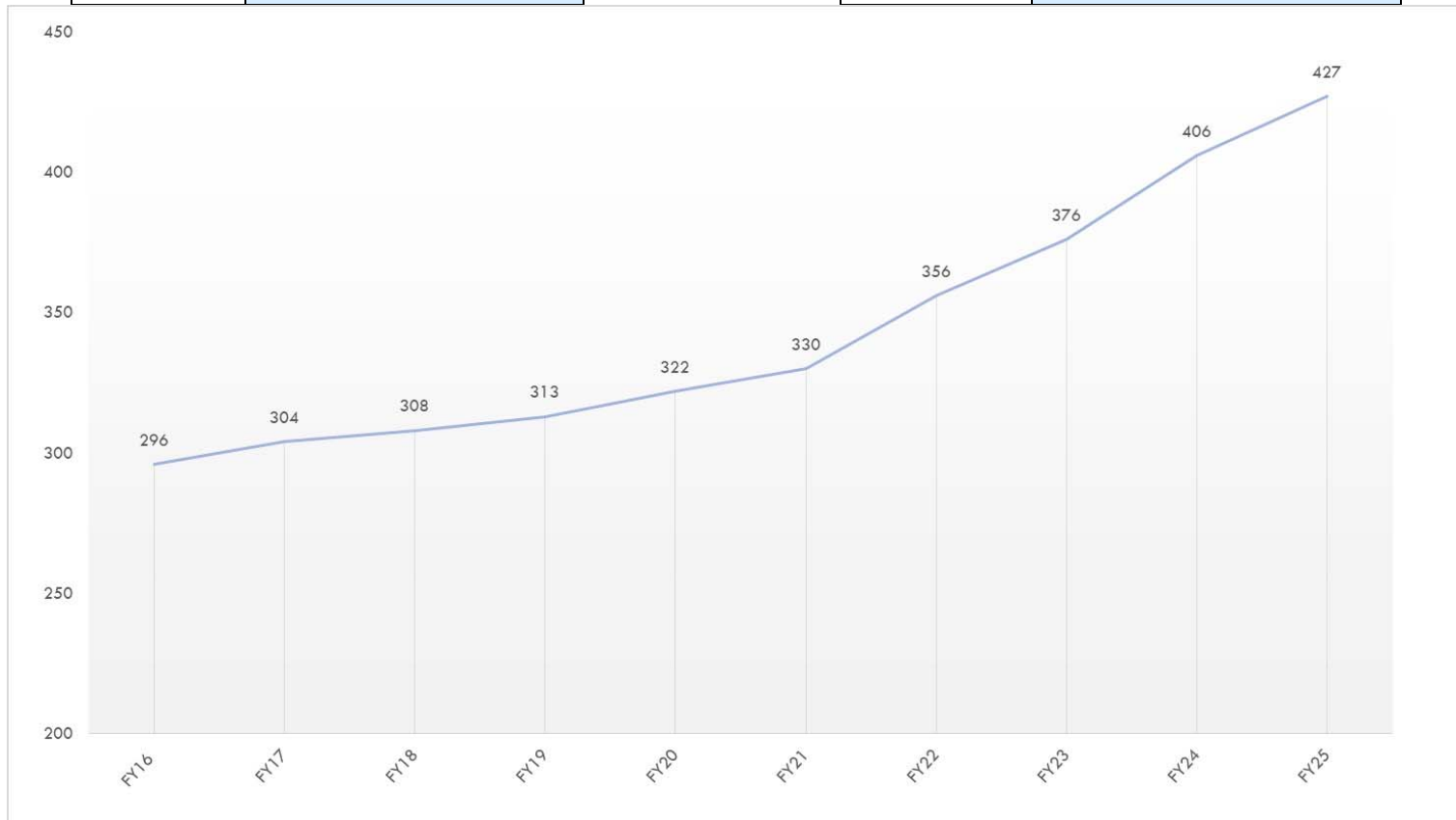
	<i>FY16 Budget</i>	<i>FY17 Budget</i>	<i>FY18 Budget</i>	<i>FY19 Budget</i>	<i>FY20 Budget</i>	<i>FY21 Budget</i>	<i>FY22 Budget</i>	<i>FY23 Budget</i>	<i>FY24 Budget</i>	<i>FY25 Budget</i>
	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>	<i>Roster</i>
<i>Full Time Regular Employee</i>	278	282	292	296	302	311	337	358	389	410
<i>Part-Time Regular Employee</i>	18	22	16	17	20	19	19	18	17	17
Totals	296	304	308	313	322	330	356	376	406	427

City Population Growth

<i>Year</i>	<i>FY 2016</i>	<i>FY 2025</i>
<i>Population</i>	18,000	26556
<i>% Increase</i>	48%	

Employee Population Growth

<i>Year</i>	<i>FY 2015</i>	<i>FY 2025</i>
<i>Population</i>	296	427
<i>% Increase</i>	44%	



Staffing Summary – General Fund by Department

Department	2022 Full Time	2022 Part Time	2023 Full Time	2023 Part Time	2024 Full Time	2024 Part Time	2025 Full Time	2025 Part Time
General Government								
General Government	21	1	22	1	24	-	26	-
Public Works	4	-	5	-	5	-	6	-
Municipal Complex	7	-	7	-	7	-	7	-
Municipal Court	6	1	6	1	6	1	6	1
Vehicle Maintenance Shop	5	-	5	-	6	-	6	-
Information & Technology	6	-	7	-	6	-	6	-
Public Safety								
Public Safety	-	-	1	-	1	-	1	-
Police	98	1	104	1	118	1	121	1
Fire	37	-	37	-	38	-	44	-
Community Development	12	-	12	-	12	-	14	-
Environmental	5	-	5	-	6	-	6	-
Highways & Streets								
Infrastructure & Development	-	-	1	-	2	-	2	-
Streets	38	4	39	4	43	4	46	5
Engineering	4	-	5	-	6	-	5	-
Culture & Recreation								
Parks (merged in FY23)	12	-	-	-	-	-	-	-
Leisure Services	-	-	6	-	6	-	6	-
Library	13	4	14	4	17	5	18	5
Senior Center	3	-	3	-	3	-	3	-
Parks & Recreation (merged in FY23)	13	-	21	1	22	1	22	-
Sports Tourism	17	-	16	-	17	-	17	-
Horticulture	6	-	6	-	6	-	6	-
Marketing	3	5	5	4	5	4	6	4
Nature Parks	5	1	8	-	8	-	10	-
Concession	-	-	-	-	-	-	1	-
Economic Development	-	-	-	-	-	-	1	-
Total General Fund	314	17	335	16	364	16	386	16
Sanitation Fund								
Residential Sanitation	18	2	18	2	18	2	18	1
Commercial Sanitation	5	-	5	-	6	-	6	-
Total Sanitation	23	2	23	2	24	2	24	1
Total	337	19	358	18	388	18	410	17

FY 2025 Budget - New Head Count Request - General Fund

Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests/Amends the Pay Plan *								
General Government	Revenue Auditor	Perm / FT	1st	150	\$ 25.28	\$ 52,582	\$ 31,549	\$ 84,132
General Government	Assistant Purchasin Agent/Grants Admin	Perm / FT	3rd	Est. 120	\$ 21.84	\$ 22,714	\$ 13,628	\$ 36,342
Public Works	Building Custodian	Perm / FT	3rd	30	\$ 14.08	\$ 29,286	\$ 17,572	\$ 23,429
Police	Building Custodian	Perm / FT	2nd	30	\$ 14.08	\$ 29,286	\$ 17,572	\$ 36,045
Police	Records Clerk	Perm / FT	3rd	60	\$ 16.30	\$ 33,904	\$ 20,342	\$ 27,123
Police	Criminal Intelligence Specialist	Perm / FT	1st	110	\$ 20.80	\$ 43,264	\$ 25,958	\$ 69,222
Fire	Firefighters (3)	Perm / FT	1st	140	\$ 18.15	\$ 50,094	\$ 30,056	\$ 240,451
Fire	Firefighters (3)	Perm / FT	3rd	140	\$ 18.15	\$ 50,094	\$ 30,056	\$ 120,226
Community Development	Building Inspector	Perm / FT	1st	150	\$ 25.28	\$ 52,582	\$ 31,549	\$ 84,132
Community Development	Planning Manager	Perm / FT	1st	Est. 220	\$ 35.57	\$ 73,986	\$ 44,391	\$ 118,377
Street - Signs	Street Maintenance Worker I	Perm / FT	1st	60	\$ 16.30	\$ 33,904	\$ 20,342	\$ 54,246
Street - Maintenance	Street Maintenance Worker III	Perm / FT	3rd	Est. 100	\$ 19.81	\$ 41,205	\$ 24,723	\$ 32,964
Street - Maintenance	Street Maintenance Worker II	Perm / FT	4th	70	\$ 17.11	\$ 35,589	\$ 21,353	\$ 15,331
Leisure Services	Leisure Services Planning & Facilities Manager	Perm / FT	1st	Est. 180	\$ 29.27	\$ 60,882	\$ 36,529	\$ 97,411
Library	Library Assistant I	Perm / FT	1st	30	\$ 14.08	\$ 28,723	\$ 17,234	\$ 45,957
Marketing/Welcome Center	Convert PT Welcome Ctr Aide to FT Admin	Perm / FT	1st	70	\$ 17.11	\$ 35,589	\$ 21,353	\$ 46,942
Marketing/Welcome Center	Caboose Club Operator	Perm / PT	1st	Est.130	\$ 22.93	\$ 17,885	\$ 2,683	\$ 2,683
Economic Development	Economic Development Manager	Perm / FT	1st	Est. 240	\$ 39.22	\$ 81,578	\$ 48,947	\$ 130,524
Total Head Count Request = 21 (20 full time / 1 part time to full time / 1 part time)						New Headcount Personnel Requests Subtotal		\$ 1,265,537
B: Misc Labor Costs								
General Government	Decrease to PT Salaries	PT				\$ (26,000)	\$ (3,900)	\$ (29,900)
General Government	Increase to Mayor's Salary					\$ 5,000	\$ 750	\$ 5,750
Maintenance Shop	Increase to Uniforms					\$ 400		\$ 400
Public Works	Increase to Overtime					\$ 4,000	\$ 600	\$ 4,600
Public Works	Increase to PT Salaries	PT				\$ 4,000	\$ 600	\$ 4,600
Public Works	Increase to Uniforms					\$ 500		\$ 500
Police	Increase to Overtime					\$ 50,000	\$ 7,500	\$ 57,500
Police	Increase to PT Salaries	PT				\$ 25,000	\$ 3,750	\$ 28,750
Police	Increase to Uniforms					\$ 10,000		\$ 10,000
Police	Decrease in Grants					\$ (20,000)	\$ (3,000)	\$ (23,000)
Fire	Increase to Overtime					\$ 30,000	\$ 4,500	\$ 34,500
Fire	Increase to PT Salaries	PT				\$ 7,240	\$ 1,086	\$ 8,326
Fire	Increase to Uniforms	PT				\$ 11,500		\$ 11,500
CDD	Increase to PT Salaries	PT				\$ 9,860	\$ 1,479	\$ 11,339
CDD	Increase to Uniforms					\$ 1,800		\$ 1,800
Environmental	Increase to PT Salaries	PT				\$ 500	\$ 75	\$ 575
Environmental	Increase to Uniforms					\$ 750		\$ 750

FY 2025 Budget - New Head Count Request - General Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests/Amends the Pay Plan *								
Environmental Vector Control	Increase to Overtime					\$ 2,000	\$ 300	\$ 2,300
Streets	Increase to Overtime					\$ 53,000	\$ 7,950	\$ 60,950
Streets	Increase to PT Salaries	PT				\$ 63,153	\$ 9,473	\$ 72,626
Streets	Increase to Contract Labor					\$ 5,000		\$ 5,000
Streets	Increase to Uniforms					\$ 5,000		\$ 5,000
Streets	Remove Driver Stipend					\$ (1,500)	\$ (225)	\$ (1,725)
Leisure Services	Increase to PT Salaries	PT				\$ 5,000	\$ 750	\$ 5,750
Leisure Services	Increase to Contract Labor					\$ 3,500		\$ 3,500
Parks and Recreation	Decrease to PT Salaries	PT				\$ (87,000)	\$ (13,050)	\$ (100,050)
Parks and Recreation	Increase to Contract Labor					\$ 28,250		\$ 28,250
Sports Tourism	Increase to Overtime					\$ 3,000	\$ 450	\$ 3,450
Sports Tourism	Decrease to PT Salaries	PT				\$ (69,000)	\$ (10,350)	\$ (79,350)
Sports Tourism	Decrease to Contract Labor					\$ (3,500)		\$ (3,500)
Horticulture	Increase to Uniforms					\$ 1,000		\$ 1,000
Marketing/Welcome Center/Museums	Decrease to PT Salaries					\$ (10,000)	\$ (1,500)	\$ (11,500)
Senior Center	Increase to PT Salaries					\$ 12,000	\$ 1,800	\$ 13,800
Nature Parks	Increase to Overtime					\$ 1,500	\$ 225	\$ 1,725
Nature Parks	Increase to Uniforms					\$ 1,500		\$ 1,500
Concessions	Add PT Salaries Account/Contract Labor					\$ 200,000	\$ 30,000	\$ 230,000
								Other Misc Labor Costs Subtotal \$ 365,391
								GRAND TOTAL \$ 1,630,928

FY 2025 Budget - New Head Count Request - Sanitation Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests *								
None								
Total Head Count Request = 0								New Headcount Personnel Requests Subtotal \$ -
B: Misc Labor Costs								
Residential Sanitation	Increase to Overtime					\$ 5,000	\$ 750	\$ 5,750
Residential Sanitation	Decrease to Uniforms					\$ (3,000)		\$ (3,000)
Commercial Sanitation	Increase to Overtime					\$ 10,000	\$ 1,500	\$ 11,500
Commercial Sanitation	Decrease to Uniforms					\$ (2,000)		\$ (2,000)
								Other Misc Labor Costs Subtotal \$ 12,250
* Amends the Pay Plan								
								GRAND TOTAL \$ 12,250

Policy for Employee Raises & Job Analysis for FY 2025 Budget Year

The FY25 Budget authorizes and allocates funding for employee pay-for-performance raises for FY25 for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy. The Reserve for Salary Increases Account (#100-9200-5999) contains a budget figure of \$596,395 for pay out of employee raises during FY25. This is an increase of \$72,970 over last year's figure of \$423,425.

Standard Operating Procedures for Raises:

Under the City's automated Performance Appraisal System, raises are awarded each year at the time of the employee's anniversary date (date of hire). The employee's final review is due by the employee's anniversary date and the employee will receive their merit raise on the pay check following the first full pay period following their anniversary date.

It is the responsibility of the Directors/Department Heads to submit the Final Appraisal on time so employees receive their raise on time. If the Final Appraisal is not turned in on time, the raise will be awarded on the pay check following the first full pay period following the date of receipt of the Final Appraisal. Human Resources will not back pay raises.

Note: For Directors, Department Heads and executive level full-time, regular employees who do not receive employee performance appraisals through Halogen, the City Administrator will recommend the percentage amount of the raise to the Mayor. The Mayor will then solicit input from the Council members and based on that input will make the final decision on the percentage or dollar amount of the raise for each of these employees. The City Administrator will then deliver the decision on the raise in an email to the HR Director who will then process it through payroll. These appraisals follow the same time line as described above.

HR will provide Finance with a quarterly budget adjustment to transfer the necessary funds out of the Reserve for Salary account to the actual departmental personnel expense accounts.

The performance appraisal rating scale and the associated raises are as follows:

- Consistently Exceeds Standards (score of 45.5 – 50.0) = 5% raise
- Exceeds Standards (score of 35.5 – 45.4) = 4% raise
- Meets Standards (score of 25.5 – 35.4) = 3% raise
- Partially Meets Standards (score of 15.5 – 25.4) = 0% raise
- Does Not Meet Standards (score of 0 - 15.4) = 0% raise

Standard Operating Procedures for Requesting Job Analysis:

Directors will request a position upgrade through HR using the "Request for Job Analysis Form". If it appears that the job duties are substantially changing and effecting the essential duties of the position, HR will forward the Job Assessment Tool (JAT) form to the employee to complete. The JAT will then be used to analyze the five job factors of 1) Leadership; 2) Working Conditions; 3) Complexity; 4) Decision Making; and 5) Relations, and a Market survey will be conducted to obtain market data for both an internal and external analysis.

If the analysis indicates that the job requires a pay grade adjustment, FLSA status change, modified job title, etc. then HR will prepare a resolution to bring before Council requesting adjustment to the City's Pay Classification Plan.

There is also \$668,665 budgeted in salary reserves for a 2.5% Cost of Living Adjustment (COLA) for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy, effective with the first pay period in October 2024.

\$	596,395	Pay Raises
	668,665	2.5% COLA
\$	1,265,060	Total Budgeted Amount for Reserve for Salary Account

City of Foley Policy - GAP Day & Holiday Pay

If an approved holiday falls on a Tuesday or Thursday, the Monday before or Friday after are given off as GAP days, provided the council elected to grant GAP days via the budget resolution. GAP days, if approved, are recorded as “Personal Days” in the City’s payroll system. Should an employee be required to work part of all of a GAP Day, the remaining time must be used prior to any accrued annual or compensatory leave. Accrued personal leave hours will not be paid out if/when the employee retires or terminates employment.

GAP days fall differently on the calendar from year to year. Some years there may be several GAP days and other years there may be no GAP days if all City approved holidays happen to fall on a Friday and/or a Monday. In FY24, there is one (1) GAP day occurring on Friday, July 5, 2025, as reflected on the approved holiday calendar.

City Approved Holidays Per PSP 3.3.7(7) *

- New Year’s Day
- Martin Luther King Day
- Memorial Day
- Independence Day
- Labor Day
- Veterans Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Eve
- Christmas Day

Full-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard eight (8) hours of “Holiday Pay”. If the employee works the holiday, they will receive 8 hours of “Holiday Pay” on top of the pay for the hours worked.

Part-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard (4) hours of “Holiday Pay”. If the employee works the holiday, they will receive 4 hours of “Holiday Pay” on top of the pay for the hours worked.

Floating Holiday Policy: All full-time regular and part-time regular employees will receive one (1) floating holiday at the beginning of each calendar year in addition to the City of Foley’s regular paid holidays. This one floating holiday may be used for religious or cultural holidays, employee birthdays, or for other state or federal holidays during which the City remains open. The request must be scheduled and approved in advance by the employee's immediate supervisor and must be reported as a “floating holiday” in the time and attendance system. An employee hired before the end of the first half of the calendar year will receive a floating holiday upon hire; an employee hired during the second half of the calendar year will not receive a floating holiday upon hire.

Floating holidays will not be carried over to the next calendar year, nor will they be paid out if not taken prior to termination of employment.

* Temporary employees are not eligible for holiday and/or personal day leave.

* Excludes Declared State of Emergencies (Hurricane, etc.)

Fiscal year 2025 Approved Holidays & Gap Days

November 11, 2024 - Veterans Day

November 28, 2024 - Thanksgiving Day

November 29, 2024 - Day after Thanksgiving

December 23, 2024 - Christmas Eve GAP Day

December 24-25, 2024 - Christmas Eve & Christmas Day

January 1, 2025 – New Year’s Day

January 20, 2025 – Martin Luther King Jr. Day

May 26, 2025 – Memorial Day

July 4, 2025 – Independence Day

September 1, 2025 – Labor Day

**City of Foley Holidays & Gap Days
October 2024 – September 2025**

October 2024							April 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sun	Mon	Tues	Wed	Thur	Fri	Sat
		1	2	3	4	5			1	2	3	4	5
6	7	8	9	10	11	12	6	7	8	9	10	11	12
13	14	15	16	17	18	19	13	14	15	16	17	18	19
20	21	22	23	24	25	26	20	21	22	23	24	25	26
27	28	29	30	31			27	28	29	30			
November 2024							May 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sun	Mon	Tues	Wed	Thur	Fri	Sat
					1	2					1	2	3
3	4	5	6	7	8	9	4	5	6	7	8	9	10
10	11	12	13	14	15	16	11	12	13	14	15	16	17
17	18	19	20	21	22	23	18	19	20	21	22	23	24
24	25	26	27	28	29	30	25	26	27	28	29	30	31
December 2024							June 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sun	Mon	Tues	Wed	Thur	Fri	Sat
1	2	3	4	5	6	7	1	2	3	4	5	6	7
8	9	10	11	12	13	14	8	9	10	11	12	13	14
15	16	17	18	19	20	21	15	16	17	18	19	20	21
22	23	24	25	26	27	28	22	23	24	25	26	27	28
29	30	31					29	30					
January 2025							July 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sun	Mon	Tues	Wed	Thur	Fri	Sat
			1	2	3	4			1	2	3	4	5
5	6	7	8	9	10	11	6	7	8	9	10	11	12
12	13	14	15	16	17	18	13	14	15	16	17	18	19
19	20	21	22	23	24	25	20	21	22	23	24	25	26
26	27	28	29	30	31		27	28	29	30	31		
February 2025							August 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sun	Mon	Tues	Wed	Thur	Fri	Sat
						1						1	2
2	3	4	5	6	7	8	3	4	5	6	7	8	9
9	10	11	12	13	14	15	10	11	12	13	14	15	16
16	17	18	19	20	21	22	17	18	19	20	21	22	23
23	24	25	26	27	28		24	25	26	27	28	29	30
							31						
March 2025							September 2025						
Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sun	Mon	Tues	Wed	Thur	Fri	Sat
						1		1	2	3	4	5	6
2	3	4	5	6	7	8	7	8	9	10	11	12	13
9	10	11	12	13	14	15	14	15	16	17	18	19	20
16	17	18	19	20	21	22	21	22	23	24	25	26	27
23	24	25	26	27	28	29	28	29	30				
30	31												

Financial Forecast

The City annually updates its financial forecast with the best information available, including prior year information, anticipated changes in local, national and regional economy and current and anticipated growth trends. These financial forecast are presented consistently with adopted policies and assist management in meeting required fund balance goals set by the Council.

The following issues were considered during the fiscal 2025 budget and will be considered in future years.

- Continued growth within the City has increased the need for additional parks and recreation facilities, as well as road and infrastructure improvements city wide. These needs are addressed in our ten year capital projects plan and staff will continuously monitor and update the plan to meet these needs.
- The City is addressing pressures that have been placed on current staff by budgeting a 5 percent increase in staffing levels. This budgeted increase allows departments to provide better services to our citizens and visitors.

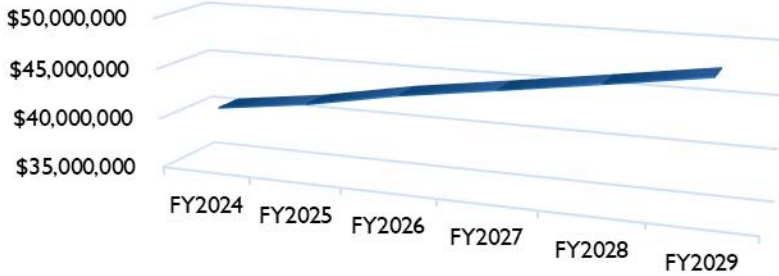
Below is a recap of the projected total Revenues, Expenses and changes in Fund Balance for the General Fund for fiscal years 2025 - 2029.

General Fund	FY 2025 Budget	%	FY 2026 Projected	%	FY 2027 Projected	%	FY 2028 Projected	%	FY 2029 Projected	%
Beginning Fund Balance	\$ 65,541,646		\$ 34,700,330		\$ 21,783,662		\$ 23,599,933		\$ 23,022,435	
Sanitation fund repayment	-		-		1,000,000		400,000		300,000	
Adjusted Fund Balance	65,541,646		34,700,330		22,783,662		23,999,933		23,322,435	
Operating Revenues	72,471,665	28.1%	74,331,035	2.6%	76,247,633	2.6%	78,294,273	2.7%	80,318,153	2.6%
Operating Expenses	60,005,787	39.0%	58,823,362	-2.0%	59,927,882	1.9%	61,738,618	3.0%	63,954,274	3.6%
Net operating revenues	12,465,878		15,507,673		16,319,751		16,555,655		16,363,879	
Proceeds from sale of assets	50,000	0.0%	50,000	0.00%	50,000	0.00%	50,000	0.00%	50,000	0.00%
Transfers from other funds	8,992,958	135.8%	3,023,348	-66.4%	3,124,633	3.4%	3,239,691	3.7%	3,348,666	3.4%
Transfers to capital projects	45,772,584	81.7%	23,918,034	-47.7%	12,158,362	-49.2%	14,210,800	16.9%	11,282,516	-20.6%
Transfers to other funds	805,700	8.4%	1,715,260	112.9%	827,815	-51.7%	841,169	1.6%	1,363,974	62.2%
Transfers for debt service	5,771,868	27.7%	5,864,395	1.6%	5,691,936	-2.9%	5,770,875	1.4%	6,615,176	14.6%
Net Change in Fund Balance	(30,841,316)		(12,916,668)		816,271		(977,498)		500,879	
Ending Fund Balance	\$ 34,700,330		\$ 21,783,662		\$ 23,599,933		\$ 23,022,435		\$ 23,823,314	
Fund Balance goal	\$ 21,314,757		\$ 21,510,475		\$ 21,791,487		\$ 22,405,856		\$ 23,427,942	
Over (under) goal	\$ 13,385,573		\$ 273,187		\$ 1,808,446		\$ 616,579		\$ 395,372	

The following table represents the current year projections, the next fiscal year budget and the future forecast for the major revenues in the General Fund.

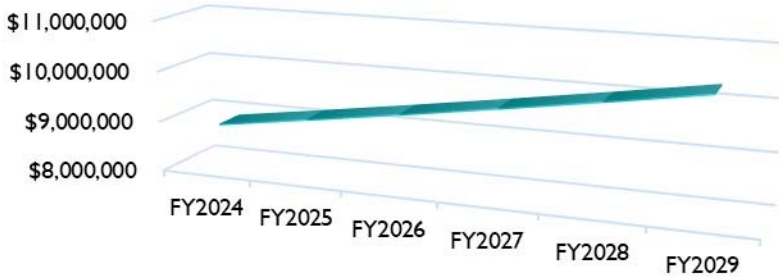
Major Revenue Source	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
Sales & use tax	\$ 40,800,000	\$ 42,000,000	\$ 43,680,000	\$ 44,990,000	\$ 46,340,112	\$ 47,730,315
Utility tax equivalents	8,883,584	9,150,100	9,424,603	9,707,341	9,998,561	10,298,518
Business license	3,550,000	3,900,000	3,958,500	4,017,878	4,078,146	4,139,318
Property tax	4,000,000	3,100,000	3,131,000	3,162,310	3,193,933	3,225,872
Lodging tax	2,684,945	2,800,000	2,884,000	2,970,520	3,059,636	3,151,425
Bulding permits	2,074,000	2,115,500	2,178,965	2,244,334	2,311,664	2,381,014

Sales & Use Tax



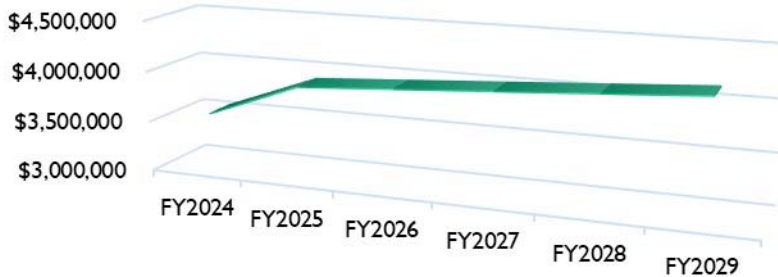
Management is conservatively forecasting a flat Sales & Use Tax growth rate from fiscal year 2024 to 2025. Projections show a 4 percent increase in fiscal year 2025 as a result of some major retailers expected to open and major growth in the City. Fiscal years 2026-2029 is projected at conservative 3 percent increase.

Utility Tax Equivalents



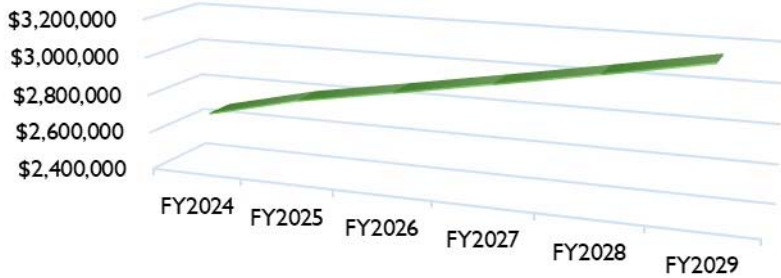
Utility Tax Equivalents is forecasted to grow by 3 percent a year.

Business License



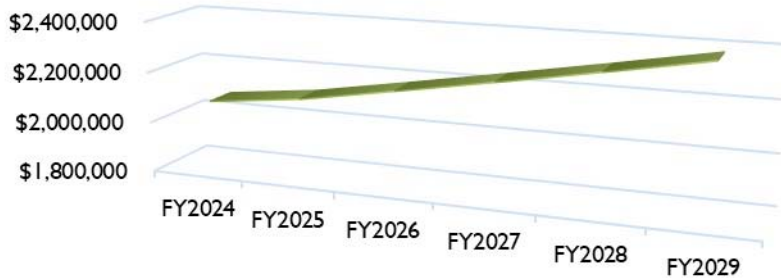
Management is forecasting a drop in Business License after several high years. After the initial decrease, management expects these fees to grow at a standard rate of 1 to 2 percent annually.

Property Tax



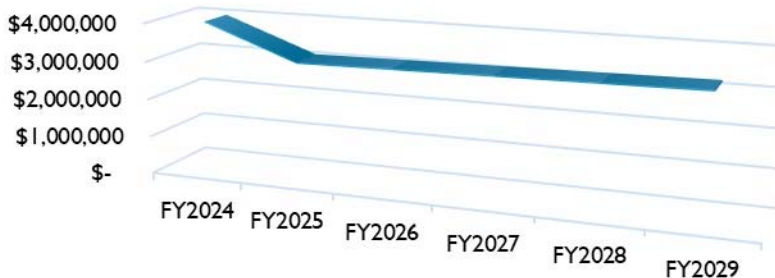
Property taxes within the City continue to rise at a result of completed construction and increased property values. Management is forecasting a small growth rate of 3 percent annually.

Lodging Tax



Management is forecasting a conservative 3 percent annual increase in Lodging Tax. Several hotels are in various stages of the planning and construction phases and management may be able to increase these forecasted revenues as the new hotels move through the process.

Building Permits



Management is forecasting a 20 percent decrease in Building Permits to be conservative.

Debt Service Funds

The City of Foley uses debt service funds to record transactions related to the issuance and payment of debt which includes bond issues and general obligation warrants issued by banks. Funding for most payments is provided by a transfer from the General Fund.

Fund 302 - Energy Conservation Bonds, Series 2013

In 2013, the City entered into a contract with an Energy Service Company to administer a guaranteed savings energy efficiency project to be funded through the Qualified Energy Conservation Bond (QECB) process, a low-cost federal loan program administered by the State. The bonds are in the form of \$2,975,000 federally taxable certificates of participation and are payable in accordance with an Annual Appropriation Lease Agreement, of which the rental payments constitute a full faith and credit general obligation of the City. The Lease Purchase Agreement provides that the City may determine not to appropriate funds necessary to make such rental payments, or any other payments under the agreement, in any fiscal year and thereby terminate its obligations from and after such fiscal year, with no recourse to the City thereafter. The City has no legal obligation to appropriate funds under the Lease Purchase Agreement in any year.

Fund 304 - General Obligation Warrants, Series 2014

In 2014, the City issued \$16,805,000 of Series 2014 General Obligation Warrants to fund the acquisition, construction, and installation of capital improvements to certain public facilities within the City including pedestrian and intersection improvements, bike paths, a five field ball park, an environmental interpretive center, a fire station, and road extensions, resurfacing and improvements. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants. The remainder of this bond was paid off in June 2024.

Fund 305 - General Obligation Warrants, Series 2015

In 2015, the City issued \$3,440,000 of Series 2015 General Obligation Warrants to assist the Public Athletic and Sports Facilities Cooperative District in funding a 16 multi-use field complex with amenities, which the City is leasing.

Fund 306 - General Obligation Warrants, Series 2019

In 2019, the City issued \$4,905,000 of Series 2019 General Obligation Warrants to refund the Series 2009 General Obligation Warrants and the remaining 2009 Revenue Bonds that were issued by the Public Facilities Cooperative District of the City of Foley.

Fund 307 - General Obligation Warrants, Series 2021

In 2021, the City issued \$10,080,000 of Series 2021A General Obligation Warrants to refund a portion of the 2015 Revenue Bonds that were issued by the Public Cultural & Entertainment Facilities Cooperative District of the City of Foley.

In 2021, the City issued \$22,855,000 of Series 2021B General Obligation Warrants to refund a portion of the Series 2014 General Obligation Warrants and a portion of the 2015 Revenue Bonds that were issued by the Public Athletic & Sports Facilities Cooperative District of the City of Foley

Fund 308 - USDA Relending Program Fund

On December 15, 2022, the City issued \$8,000,000 of Series 2022 General Obligation Warrants through United Bank. These bonds were issued for the construction of general purpose municipal building facilities and a new public library. These funds are eligible for the USDA State Community Program.

On February 15, 2023, the City issued \$10,000,000 of Series 2023 General Obligation Warrants through United Bank. These bonds were issued for the construction of general purpose municipal building facilities and a new public library. These funds are eligible for the USDA State Community Program.

Other Debt Obligations

The City also has the following debt obligations that are maintained in other funds that are not considered debt service funds.

Capital Leases for Equipment. The City has multiple capital leases for office equipment. All transactions for these leases are recorded in various departments of the General Fund.

Public Facilities Cooperative District Revenue Bonds, Series 2016. On April 28, 2016, the PFCD issued \$9,165,000 of Series 2016 Revenue Bonds with interest rates ranging from 1 percent to 4 percent in order to advance refund \$8,830,000 of outstanding Series 2009 Revenue Bonds with rates ranging from 4 percent to 5 percent.

Public Athletic and Sports Facilities Cooperative District, Revenue Bonds, Series 2015. In 2015, the PASFCD issued \$13,000,000 in Revenue Bonds. The Bonds are limited obligations of the PASFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of May 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

Public Cultural and Entertainment Facilities Cooperative District, Revenue Bonds Series 2015. In December 2015, the PCEFCD issued \$15,285,000 in Revenue Bonds. The Bonds are limited obligations of the PCEFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of December 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the PCEFCD for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In March 2021, a portion of these bonds were refunded through the Series 2021B General Obligation Warrants.

Debt Limit

Under Section 225 of the Constitution of Alabama of 1901, as amended, the present general constitutional debt limit of the City is an amount equal to 20 percent of the assessed value of the taxable property. However, the following, among other types of indebtedness, are not chargeable against general constitutional debt limit under existing law: 1) obligations issued for the purpose of acquiring, providing or constructing schools, water works, or sewers; 2) obligations incurred for street or sidewalk improvements where all or a portion of the costs are to be assessed against property abutting such improvements; 3) under certain conditions, tax anticipation notes; 4) certain lease obligations subject to termination at the end of each fiscal year, without recourse; 5) certain obligations to make contributions towards the debt service of other public entities; 6) and revenue securities issued for the purpose of extending, enlarging or improving water, electric, gas or sewer systems and payable solely from the revenues of one or more of such systems. Amendment No. 772 authorizes the City to use public funds for certain purposes intended to further economic development and exempts such debt from the twenty percent debt limit. Below is a five year chart of the general constitutional debt margin and net debt as a percentage of the debt limit:

General Constitutional Debt Margin					
	2020	2021	2022	2023	2024
Assessed Value, including vehicles, net of exemptions	\$ 376,604,084	\$ 410,926,460	\$ 507,172,000	\$ 611,561,836	\$ 672,619,108
Debt limit (20% of assessed value)	75,320,817	82,185,292	101,434,400	122,312,367	134,523,822
Debt applicable to limit:					
Outstanding debt of the primary government	68,049,426	59,494,297	55,977,594	70,467,937	69,724,191
Less: Exempt special lease obligations	(11,720,680)	(11,496,234)	(11,266,788)	(11,032,342)	(9,532,896)
Less: Exempt debt pursuant to Section 772	(27,588,030)	(6,581,050)	(6,225,853)	(5,837,247)	(5,431,775)
Less: Amount set aside for repayment of debt	(874,782)	(740,756)	(938,663)	(976,841)	(767,428)
Total net debt applicable to limit	\$ 27,865,934	\$ 40,676,257	\$ 37,546,290	\$ 52,621,507	\$ 53,992,092
Legal Debt Margin	\$ 47,454,883	\$ 41,509,035	\$ 63,888,110	\$ 69,690,860	\$ 80,531,730
Net debt as a percentage of debt limit	37.00%	49.49%	37.02%	43.02%	40.14%

The City issued 2021-A & 2021-B General Obligation Warrants refunding approximately \$20M in PASFCD & PCEFCFCD Revenue Bonds which also resulted in an increase in the total debt applicable to the General Constitutional Debt Limit. The City issued the Series 2022 General Obligation Warrants in the amount of \$8 million & 2023 General Obligation Warrants in the amount of \$10 million to fund the construction of certain municipal buildings.

Amendment No. 772 of the Constitution of Alabama authorizes the counties and municipalities within the State to use public funds for certain purposes intended to further economic development. Bonds, warrants, notes and other indebtedness issued pursuant to Amendment No. 772 are (a) not subject to and exempt from the 20 percent general constitutional debt limit for government purposes, and (b) are subject to and chargeable against 50 percent of the assessed value of taxable property. Below is a five year chart of the special constitutional debt margin and net debt as a percentage of the debt limit:

Special Constitutional Debt Margin					
	2020	2021	2022	2023	2024
Assessed Value, including vehicles, net of exemptions	376,604,084	410,926,460	507,172,000	622,940,648	672,619,108
Debt limit (50% of assessed value)	188,302,042	205,463,230	253,586,000	311,470,324	336,309,554
Debt applicable to limit:					
Plus: PASFCD	12,764,603	957,942	965,895	967,716	969,537
Plus: PCEFCFCD	14,823,427	5,623,108	5,259,958	4,868,598	4,462,238
Plus: CAFFM	8,682,953	634,235	-	-	-
Less: Amount set aside for repayment of debt	(514,072)	(370,589)	(271,644)	(251,984)	(217,116)
Total net debt applicable to limit	35,756,911	6,844,696	5,954,209	5,584,330	5,214,659
Legal Debt Margin for Fiscal Year	\$ 152,545,131	\$ 198,618,534	\$ 247,631,791	\$ 305,885,994	\$ 331,094,895
Net debt as a percentage of debt limit	18.99%	3.33%	2.35%	1.79%	1.55%

Fiscal year 2025 total debt service expenditures constitute 11.2 percent of total Governmental expenditures, which includes lease liabilities in the General Fund. At this time the City is focused on paying down current debt obligations and may consider issuing additional debt in fiscal year 2025 and future years for multiple city buildings. The total budgeted for fiscal year 2025 is \$163,411 higher than the prior year. The table below shows debt service payments for upcoming years:

Debt Service Payments by Year			
Governmental Activities			
	Principal	Interest	Total
9/30/2025	\$ 3,916,101	\$ 1,912,525	\$ 5,856,244
9/30/2026	4,019,271	1,496,566	5,829,953
9/30/2027	4,144,470	1,682,548	5,814,593
9/30/2028	4,264,131	1,539,521	5,827,019
9/30/2029	4,397,628	1,402,089	5,803,652
2030 to 2034	16,869,350	5,200,916	23,992,426
2035 to 2039	13,862,699	3,131,816	17,472,672
2040 to 2044	11,960,985	1,158,833	14,740,243
2045 to 2049	1,730,000	47,815	3,556,789
2050 to 2054	-	-	-
Total	\$ 65,164,635	\$ 17,572,629	\$ 88,893,591

Capital Expenditures &
Long Term Plans

This Page Intentionally Left Blank

Capital Purchases and Capital Projects

The City maintains a ten year capital purchase plan for all funds and a ten year capital improvement plan for the Capital Projects Fund and Impact Fees Fund. The ten year capital purchase plan was developed by management to assist the directors in scheduling a replacement cycle for their vehicles and equipment. The ten year capital improvement plan is used to schedule a variety of capital projects which may be funded by grants or by other sources.

During budget preparation, directors submit their updated ten year capital purchase plan and ten year capital project plan. The Finance Division compiles reports for all departmental requests and reviews with the City Administrator and the Mayor. Because capital purchases and capital projects have a major effect on the operational fund balance, the City has safeguards in place to ensure that the Council maintains additional controls over these expenditures as further described in the following paragraph.

Capital purchases and their budget are approved when the council adopts the budget but directors must obtain permission from Council in the form of a Resolution before proceeding. This allows the Council to have control over the timing of the purchase and ensures each purchase is at or under the approved budgeted amount. All appropriations for capital purchases lapse at the end of the fiscal year. In contrast, the capital project plan is included in the adopted budget but each project requires appropriation of funds by Council via Resolution prior to beginning. The budgets for projects do not expire until the project is completed and may span multiple years.

The tables below provide a summary of capital expenditure projections for 2024, and capital expenditures budgeted for 2025, by fund and type of expenditure.

2024 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	3,150,450	-	3,150,450	8.22%
Capital Projects Fund	6,177,663	9,651,579	4,306,718	9,468,871	184,100	2,517,433	740,674	6,609,957	33,479,332	87.31%
Fire AdValorem Fund	-	-	-	-	-	-	619,744	-	619,744	1.62%
Jail Corrections	-	-	-	-	-	-	-	-	-	0.00%
Impact Fee Fund	-	-	128,950	-	-	-	-	-	128,950	0.34%
Sanitation Fund	-	-	-	-	-	-	967,609	-	967,609	2.52%
Total	6,177,663	9,651,579	4,435,668	9,468,871	184,100	2,517,433	5,478,477	6,609,957	38,346,085	100.00%

2025 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	3,652,800	-	3,652,800	3.89%
Capital Projects Fund	37,139,166	10,429,842	6,025,661	32,655,491	4,731,000	21,001,970	1,027,000	7,040,786	82,911,750	88.33%
Fire AdValorem Fund	-	-	-	-	-	-	75,000	-	75,000	0.08%
Impact Fee Fund	-	1,600,000	4,275,000	-	-	200,000	-	-	6,075,000	6.47%
Sanitation Fund	-	-	-	-	-	-	1,148,644	-	1,148,644	1.22%
Total	37,139,166	12,029,842	10,300,661	32,655,491	4,731,000	21,201,970	5,903,444	7,040,786	93,863,194	100.00%

Large one time purchases and effects to operations

The City is currently under construction of a new public works campus which has an estimated total construction cost of \$17.5 million and is estimated to be completed in fiscal year 2025. The public works department has included estimated increases to operating cost of approximately \$50 thousand per year for items such as utilities and insurance.

The City is also currently designing a new Library with an estimated total cost of approximately \$23 million and should be completed in fiscal year 2026. Management is estimating no less than \$25 thousand per year for increased operating cost.

The fiscal year 2025 plan includes approximately \$5.2 million of land purchases to expand the industrial part.

The fiscal year 2025 plan includes approximately \$15 million for land expansion and additional improvements in the nature parks and preserves.

The fiscal year 2025 capital projects plan includes just over \$4.7 million for parks and recreation projects which includes the design of a new aquatics center and upgrades to multiple city parks and playgrounds.

The City is planning the construction of a first responder safe room at an estimated cost of \$5.9 million in fiscal year 2025 with an offsetting Hazard Mitigation Planning Grant. When this facility is not in use as a safe room it will be used for training and other city purposes. Management is estimating no less than \$50 thousand per year for increased operating cost.

The City is projecting to complete a project to repave and widen the Foley Beach Express during FY 2025. This is a joint project with the State of Alabama and is expected to cost approximately \$8.8 million.

There are various property improvements included in the capital projects plan for recreation and sports tourism that will increase operating cost such as utilities, maintenance and insurance; however, these improvements will provide additional services to our citizens.

Fiscal Year 2025 Approval Capital Purchases and Capital Plan

2025 Capital Equipment Budgeted from General Fund

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
General Government	SUV	Vehicle	\$ 50,000	N	1,000	Insurance/Fuel
Municipal Complex	Vehicle	Vehicle	65,000	R	1,000	Insurance/Fuel
Municipal Complex	Conference Room Chairs	Equipment	20,000	R		- None/Replacement
Information Technology	City Surveillance Video Data Storage	Equipment	275,000	N		- None/Replacement
Information Technology	Copy Machines	Equipment	66,000	R		- None/Replacement
Maintenance Shop	Full Size Truck	Vehicle	50,000	R		- None/Replacement
Public Works	Golf Cart / UTV	Equipment	15,000	N	100	Insurance
Public Safety	Truck / SUV	Vehicle	48,000	N		- Insurance/Fuel
Public Safety	Equipment	Equipment	6,000	N		- Insurance/Fuel
Police	Vehicles, Equiped (10)	Equipment	925,500	N		- None/Replacement
Police	K-9	Equipment	12,000	R		- None/Replacement
Police	Speed Trailer	Equipment	25,000	R		- None
Police	Concession Kiosk	Equipment	15,000	N	1,000	Insurance/Fuel
Police	UTV	Equipment	20,000	N		- None
Police	Matrix Key System	Equipment	12,000	N		- None
Police	Dish Sanitizer (Jail)	Equipment	5,300	R		- None
Police	UAV	Equipment	40,000	N		- None
Police	UAV Theater Line	Equipment	25,000	N		- None
Police	Robot Camera	Equipment	19,000	N		- None
Fire	Wireless Headsets	Equipment	10,000	R		- None
Fire	Hydraulic Rescue Tools	Equipment	35,000	R		- None
Fire	SCBA Compress Fill Station	Equipment	50,000	N	1,000	None
Fire	Refurbish Hazmat Trailer	Equipment	20,000	R		- None
Fire	UTV	Equipment	25,000	N		- Insurance
Fire	Hose Roller	Equipment	7,500	N		- None
Community Development	Vehicle	Vehicle	50,000	R		- None/Replacement
Environmental	Full Size Truck	Vehicle	40,000	N	100	Insurance/Fuel
Environmental	Adulticide Mosquito Sprayer	Equipment	21,000	R	100	None
Environmental	RAMP Testing Equipment	Equipment	6,500	N		- None
Streets-Construction	Skid Steer	Equipment	150,000	R	1,000	Insurance
Streets-Construction	Camera	Vehicle	160,000	N	1,000	Insurance
Streets-Construction	Auger	Equipment	10,000	N	200	Insurance
Streets-Maintenance	Trailer	Equipment	6,000	R	100	Insurance

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Streets-Maintenance	Bucket Truck	Vehicle	190,000	R	-	None/Replacement
Streets-Maintenance	Gator	Equipment	15,000	R	-	None/Replacement
Streets-Maintenance	RC Mower	Equipment	100,000	N	1,500	Insurance
Streets-Maintenance	Front Mount Mower/Deck	Equipment	45,000	R	-	None/Replacement
Streets-Sidewalks	Ventrec / Steiner	Equipment	40,000	R	-	None
Streets-Sidewalks	Z3 Ride on Blower	Equipment	15,000	R	-	None
Streets-Signs	3/4 Ton UT Body	Vehicle	110,000	N	1,500	Insurance/Fuel
Streets-Signs	Message Board	Equipment	40,000	N	500	Insurance
Streets-Signs	Gator / RTV	Equipment	20,000	N	500	Insurance
Leisure Services	Vehicle	Vehicle	50,000	N	1,000	Insurance/Fuel
Leisure Services	Pressure Washing Equipment	Equipmnet	50,000	N	1,000	Insurance
Library	SUV	Vehicle	45,000	N	1,000	Insurance/Fuel
Parks & Recreation	F150 Truck	Vehicle	44,000	R	-	None/Replacement
Parks & Recreation	Ford Explorer	Vehicle	39,000	R	-	None/Replacement
Parks & Recreation	Zero Turn	Equipment	34,000	R	-	None/Replacement
Parks & Recreation	Pro Gator	Equipment	24,000	R	-	None/Replacement
Parks & Recreation	Backhoe	Equipment	135,000	R	-	None/Replacement
Parks & Recreation	Robot Painter	Equiupment	58,000	N	100	Insurance
Sports Tourism	Ride-on Floor Sweeper	Equipment	19,000	N	200	Insurance
Sports Tourism	Tractor with Loader	Equipment	50,000	N	300	Insurance
Sports Tourism	4 Seater Golf Cart	Equipment	15,000	R	-	None/Replacement
Sports Tourism	Robotic Painter	Equiupment	55,000	N	200	Insurance
Sports Tourism	Sand Drag	Equipment	30,000	N	100	Insurance
Sports Tourism	Beach Cleaning Equipment	Equiupment	8,000	N	100	Insurance
Horticulture	Trucks	Vehicle	46,000	R	-	None, Replacement
Nature Parks	ATV	Equipment	17,500	R	-	-
Nature Parks	15 Passenger/Wheelchair Golf Cart	Equipment	22,500	N	100	Insurance
Nature Parks	Tractor	Equiupment	35,000	R	-	None, Replacement
Nature Parks	Fire Ski	Equipment	6,000	R	-	None, Replacement
Nature Parks	Holiday Decor	Equiupment	10,000	N	100	Insurance
Total General Fund Capital Purchases			\$ 3,652,800		\$ 14,800	

2025 Capital Equipment Budgeted from Special Revenue Funds

Fund	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Fire AdValorem	Fire Extinguisher Digital Training System	Equipment	\$ 20,000	N	\$ 100	Insurance
Fire AdValorem	4x4 Truck	Vehicle	55,000	R	-	None, Replacement
Total Special Revenue Funds Capital Purchases			\$ 75,000		\$ 100	

2025 Capital Equipment Planned for the Sanitation Fund

Division	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Residential Sanitation	Knuckleboom Loader	Vehicle	\$ 267,314	R	\$ -	None, Replacement
Residential Sanitation	Automated garbage truck	Vehicle	415,665	R	-	None, Replacement
Residential Sanitation	Recycle Truck	Vehicle	415,665	R	-	None, Replacement
Residential Sanitation	Full Size Truck	Vehicle	50,000	R	-	None, Replacement
Total Residential Sanitation			\$ 1,148,644		\$ -	

N – New capital asset. R – Replacement of current asset.

2025 Capital Projects Planned in Capital Project and Impact Fee Funds

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
General Government	Land Purchases *	Land	\$ 5,250,000	N	\$ -	Unknown
Municipal Complex	City Hall Floor Upgrades	Building Impv	60,000	R	-	None
Municipal Complex	Council Chamber Seating Upgrade	Building Impv	45,000	R	-	None
Info Tech	Fiber System Expansion	Equipment	60,000	N	-	None
Info Tech	Council Chambers Tech Upgrade	Equipment	55,000	R	-	None
Info Tech	City Hall Conference Room Tech Upgrade	Equipment	65,000	R	-	None
Info Tech	City Door Access Control Systems	Equipment	84,000	R	-	None
Public Works	New Public Works Campus	Building	8,900,821	N	50,000	Insurance/Utilities
Airport	Construct T-Hangar & Access Taxiway *	Property Impv	120,000	N	3,500	Insurance/Maintenance
Airport	Construct Terminal Building *	Building	796,500	R	4,000	Utilities
Public Safety	Safe Room *	Building	5,778,770	N	50,000	Insurance/Utilities
Police	Jail Improvement	Building Impv	25,000	R	-	None
Police	Police Headquarters (Library Refurbishment)	Building Impv	300,000	N	-	Unknown
Police	Justice Center Roof	Building Impv	800,000	R	-	None
Police	Radio Channel (3 Sites)	Equipment	80,000	N	-	None
Police	LPR Traffic Cameras	Equipment	25,000	N	-	None
Police	Dog Kennel	Equipment	100,000	N	-	Unknown
Fire	Traffic Signal Preemption Signals	Equipment	10,000	R	-	None
Fire	Nexedge Radio System	Equipment	40,000	R	-	None
Fire	Fire Station 1 Improvements *	Building Impv	821,000	R	-	None
Fire	Storage Building at Training Center	Building Impv	100,000	R	-	None
Fire	SW Quad Fire Station - land	Land	50,000	N	-	New Station, unknown
Fire	Training Center Burn Building Improvements	Building Impv	175,000	R	-	None
Fire	Concrete Pad Replacement Station 1	Property Impv	175,000	R	-	None
Fire	Station Alerting System Station 1	Equipment	100,000	R	-	None
Fire	Roof Replacment Station 2	Building Impv	30,000	R	-	None
Fire	Station 1 Interior Renovation	Building Impv	250,000	R	-	None
Fire	Station 1 & 3 Ventilation Improvements	Building Impv	75,000	R	-	None
Fire	Fire Training Center Improvements	Property Impv	25,000	R	-	None
Environmental	Bon Secour Water Quality *	Property Impv	2,043,161	R	-	None
Environmental	Beulah Heights/Mills Drainage *	Infrastructure	750,000	R	-	None
Environmental	Magnolia River Restorition *	Infrastructure	120,000	R	-	None
Streets	Street Construction - North Pecan	Infrastructure	200,000	N	-	None
Streets	Street Construction - Equestrian Park Road	Infrastructure	750,000	N	-	None

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Streets	Street Construction - West Lawson	Infrastructure	200,000	N	-	None
Streets	Street Construction - South James	Infrastructure	200,000	N	-	None
Streets	Sidewalk - New & Improvements	Infrastructure	1,000,000	N	-	None
Streets	Citywide Traffic Calming	Infrastructure	200,000	R	-	None
Engineering	FBE-Low Cost Safety Improvement *	Infrastructure	83,082	R	-	None
Engineering	Street Capital (various)	Infrastructure	25,000	R	-	None
Engineering	Mifflin Road Access Management Project	Infrastructure	500,000	R	-	None
Engineering	Highway 59 & Country Road 12 Impv - ATRIP *	Infrastructure	2,351,760	R	-	None
Engineering	Fern Ave & Highway 59 Improvements	Infrastructure	750,000	R	-	None
Engineering	Pedestrian Path - Mills	Infrastructure	1,200,000	N	-	None
Engineering	Foley Beach Express & CR 20 Improvements	Infrastructure	150,000	R	-	None
Engineering	Industrial Park Road Traffic Signal	Infrastructure	300,000	N	-	None
Engineering	Traffic Safety Improvements CR 20	Infrastructure	200,000	R	-	None
Engineering	West Jessamine Street Lighting	Equipment	78,000	N	-	None
Engineering	Streetscape Improvements (various)	Infrastructure	10,000	R	-	None
Engineering	Highway 59 Sidewalks - TAP *	Infrastructure	800,000	N	-	None
Engineering	Pedestrian Bridge Elevator Mechanical Room	Building Impv	50,000	R	-	None
Engineering	Medican Complex Road	Infrastructure	250,000	N	-	None
Leisure Services	Armory Renovations	Building Impv	2,000,000	R	25,000	Insurance/Utilities
Leisure Services	Farmers Market Improvements	Infrastructure	100,000	R	-	None
Leisure Services	Market Commercial Kitchen	Building	450,000	N	25,000	Insurance/Utilities
Library	New Library	Building	15,000,000	N	25,000	Insurance/Utilities
Parks & Recreation	Heritage Park Improvements	Property Impv	183,000	R	-	None
Parks & Recreation	Aaronville Park Improvements	Property Impv	550,000	R	-	None
Parks & Recreation	Aquatics Center	Property Impv	500,000	N	25,000	Insurance/Utilities
Parks & Recreation	Max Griffin Improvements	Property Impv	420,000	R	-	None
Parks & Recreation	Mel Roberts Park Improvements	Property Impv	360,000	R	-	None
Parks & Recreation	Beulah Park Upgrades	Property Impv	425,000	R	-	None
Parks & Recreation	Soccer Complex Improvements	Property Impv	600,000	R	-	None
Parks & Recreation	Renovations at Public Works Building	Building Impv	125,000	R	-	None
Sports Tourism	Portable Bleachers	Equipment	100,000	N	-	None
Sports Tourism	Land Purchase	Land	750,000	N	-	None
Sports Tourism	Multi-Use Fields Bathroom/Concession	Building	279,000	N	5,000	Insurance/Utilities
Sports Tourism	FST Fields Pave Parking Lot	Infrastructure	300,000	N	-	None
Horticulture	Office/Facility Building	Building	100,000	N	25,000	Insurance/Utilities
Horticulture	Downtown Irrigation System	Equipment	50,000	N	-	None

Department	Description	Type	Amount	N/R	Impact to Operating Budget	Explanation
Horticulture	Rose Trail Improvements	Property Impv	12,000	N	-	None
Marketing	Main Street Pocket Park	Property Impv	63,000	N	-	None
Marketing	Crossbuck / Vilote Ave	Property Impv	17,500	R	-	None
Marketing	Clock Town Improvements	Property Impv	127,000	R	-	None
Marketing	Website Improvements	Equipmnet	60,000	R	-	None
Marketing	Tree Lighting	Equipment	70,000	N	500	Utilities
Senior Center	15 Ton Air Conditioner	Equipment	50,000	N	50,000	Utilities, insurance
Senior Center	New Senior Center	Buildings	435,000	N	-	None
Beautification	Downtown Beautification Project	Property Impv	20,000	N	-	None
Nature Parks	GCNP Land Expansion *	Land	14,951,970	N	-	None
Nature Parks	Pavilions	Building	290,400	N	10,000	Utilities, insurance
Nature Parks	GCNP Restroom/Pavilion	Building	125,000	N	10,000	Utilities, insurance
Nature Parks	Monarch Butterfly Enclosure *	Property Impv	500,000	N	10,000	Utilities, insurance
Nature Parks	Interpretive Tail Signage	Property Impv	15,000	R	-	None
Nature Parks	AJ Wetland Reserve Improvements	Property Impv	25,000	N	-	None
Nature Parks	Schreiber Trail in Wolf Creek	Property Impv	175,000	N	-	None
Nature Parks	Silvopasture Cattle Demonstration *	Property Impv	35,000	N	-	None
Total Capital Projects Planned in Capital Projects Fund			\$ 75,870,964		\$ 318,000	

* - Funded by grant funds. – Total grant funding for FY25 for capital projects is \$36,639,166.

The City typically budgets \$3 - \$4 million for capital equipment purchases in the general fund each year. Although equipment purchased each year may change, the amount usually falls within those ranges.

The City typically has \$20-\$30 million (net of grants and contributions) planned in the capital projects fund each year. This includes the annual resurfacing which is not capitalized and not listed above. Fiscal years 2024 - 2025 are higher than normal due to additional investments in city buildings, parks and recreation facilities and road infrastructure.

The Environmental Department purchased an Golf Cart during the year for \$9,995.



The parks and recreation department purchased several vehicles and tractors in FY 2024.



Horticulture purchased a flatbed truck for \$63,600



This Page Intentionally Left Blank

Ten Year Capital Equipment Plan

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 34
General Government										
Vehicle	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Electric Vehicle-Revenue	-	50,000	-	-	-	-	-	-	-	-
Total	50,000	50,000	-	-	-	-	-	-	-	-
Municipal Complex										
Digital Sign	-	-	-	-	-	-	-	50,000	-	-
Auditorium seating-Council chambers	20,000	-	-	-	-	-	-	-	-	-
Truck	65,000	45,000	65,000	-	-	-	-	-	-	-
Total	85,000	45,000	65,000	-	-	-	-	50,000	-	-
Municipal Court										
Vehicle	-	-	40,000	-	-	-	-	-	-	-
Total	-	-	40,000	-	-	-	-	-	-	-
Information Technology										
Replace network firewall	-	-	-	-	-	-	-	-	-	40,000
Replace data center UPS	-	45,000	-	-	-	-	-	-	-	-
Copy Machine	66,000	25,000	15,000	65,000	25,000	-	-	15,000	-	-
City Surveillance Video Data Storage	275,000	-	-	-	-	-	-	-	-	-
Replace Eventide Recorder	-	-	-	-	-	-	-	-	-	30,000
Total	341,000	70,000	15,000	65,000	25,000	-	-	15,000	-	70,000
Maintenance Shop										
Tire machine	-	15,000	-	-	-	20,000	-	-	-	-
Full size pick up	50,000	-	-	35,000	-	-	-	-	-	-
Total	50,000	15,000	-	35,000	-	20,000	-	-	-	-
Public Works										
Golf Cart/UTV/Gator	15,000	15,000	-	-	-	-	-	-	-	-
Electric truck	-	-	-	-	-	55,000	-	-	-	-
Total	15,000	15,000	-	-	-	55,000	-	-	-	-
Airport										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Public Safety										
SUV/Truck	48,000	-	-	-	-	-	-	-	-	-
Equipment	6,000	-	-	-	-	-	-	-	-	-
Total	54,000	-	-	-	-	-	-	-	-	-

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
Police										
Vehicles	595,500	540,000	432,000	432,000	432,000	432,000	432,000	432,000	432,000	432,000
Equipment	330,000	330,000	264,000	264,000	264,000	264,000	264,000	264,000	264,000	264,000
Axon ICVS	-	35,000	35,000	40,000	40,000	40,000	50,000	-	-	-
K-9	12,000	-	14,000	14,000	14,000	14,000	-	-	-	-
Concession Kiosk	15,000	-	-	-	-	-	-	-	-	-
Speed Trailer	25,000	-	-	-	-	-	15,000	-	-	-
UTV's	20,000	-	-	-	-	20,000	-	-	-	-
Jail washer & dryer	-	-	-	-	-	-	-	40,000	-	-
Jail freezer	-	-	-	-	-	-	-	20,000	-	-
Jail oven/stove	-	-	-	-	-	-	-	-	20,000	-
Matrix key system	12,000	-	-	-	-	-	-	-	-	-
Dish sanitizer (jail)	5,300	-	-	-	-	-	-	-	-	-
UAV	40,000	-	-	-	-	-	-	-	-	-
UAV Thether line	25,000	-	-	-	-	-	-	-	-	-
Robot camera	19,000	-	-	-	-	-	-	-	-	-
SWAT negotion phone system	-	-	30,000	-	-	-	-	-	-	-
Total	1,098,800	905,000	775,000	750,000	750,000	770,000	761,000	756,000	716,000	696,000
Fire										
Wireless headsets for all response units	10,000	-	-	-	-	-	-	-	-	-
Hydraulic Rescue Tools	35,000	35,000	-	35,000	-	-	35,000	-	-	-
SCBA compressor/fill station	50,000	-	-	-	-	-	-	-	-	-
Brush Truck	-	120,000	-	-	-	-	-	-	-	-
Refurbish hazmat trailer	20,000	-	-	-	-	-	-	-	-	-
Hose roller for large hoses	7,500	-	-	-	-	-	-	-	-	-
UTV	25,000	-	-	25,000	-	-	-	-	-	-
ATV's	-	-	25,000	-	-	-	-	-	-	-
Rescue boat(s)	-	30,000	-	-	-	-	-	-	-	-
Total	147,500	185,000	25,000	60,000	-	-	35,000	-	-	-
Community Development										
Electric vehicle-Planning & Zoning	-	50,000	-	-	-	-	-	-	-	-
Electric vehicle-Inspection	50,000	50,000	-	-	-	50,000	50,000	-	100,000	-
Total	50,000	100,000	-	-	-	50,000	50,000	-	100,000	-
Environmental										
Research & monitoring boat	-	-	-	-	-	-	-	-	60,000	-
Full size pick up	40,000	50,000	45,000	-	45,000	-	55,000	-	-	-
Adulticide sprayer	21,000	-	-	-	6,500	30,000	-	-	-	-
Granular Spreader	-	-	-	-	6,500	-	-	-	-	9,000
Larvicide cannon/drone	-	-	24,000	-	-	-	-	45,000	30,000	-
RAMP testing equipment	6,500	-	-	-	-	-	-	-	-	-
Miroscope	-	6,500	-	-	-	-	-	-	-	6,500
Adulticide operating sytem	-	-	-	-	9,500	-	-	-	-	12,000
Total	67,500	56,500	69,000	-	67,500	30,000	55,000	45,000	90,000	27,500

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
Infrastructure & Development										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Streets										
Construction Equipment										
Full size pickup	-	50,000	-	-	50,000	-	50,000	-	55,000	-
Heavy duty flatbed/dump	-	-	120,000	-	-	-	120,000	-	-	-
Dump truck tandum	-	-	200,000	-	-	200,000	-	-	-	-
Backhoe / loader	-	-	-	175,000	-	-	-	-	-	175,000
Mini Excavator w/Trailer	-	-	-	-	150,000	150,000	150,000	-	-	-
Skid Steer	150,000	-	-	-	-	-	-	-	-	-
Dozier	-	-	250,000	-	-	-	-	250,000	-	-
Front End Loader	-	250,000	-	-	-	-	-	-	250,000	-
Asphalt patcher	-	50,000	-	-	-	-	-	-	-	50,000
14' trailer	-	20,000	-	-	-	-	20,000	-	-	-
Camera	160,000	-	-	-	-	-	-	-	-	-
Harley rake	-	-	-	25,000	-	-	-	-	-	25,000
Auger	10,000	-	-	-	-	-	-	-	-	-
Forklift	-	-	-	-	-	-	100,000	-	-	-
Maintenance Equipment										
Full size pickup	-	-	-	50,000	-	-	50,000	-	-	-
Trailer	6,000	-	-	-	-	6,000	-	-	-	-
F550 Chipper truck	-	-	120,000	-	-	-	-	-	120,000	-
Bucket Truck	190,000	-	-	-	-	-	200,000	-	-	-
Boom mower	-	300,000	-	-	350,000	-	-	350,000	-	-
15' Bushhog	-	-	30,000	30,000	-	-	-	30,000	30,000	-
Utility Tractor	-	-	-	-	50,000	-	-	-	-	50,000
Big tractor	-	-	-	-	90,000	90,000	-	-	-	-
Gator	15,000	-	15,000	-	-	15,000	15,000	-	-	-
Chipper	-	-	75,000	-	-	-	-	-	-	75,000
RC Mower	100,000	-	-	100,000	-	100,000	-	-	125,000	-
Front mount mower / deck	45,000	90,000	45,000	90,000	90,000	45,000	45,000	90,000	45,000	45,000

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
Streets - continued										
Sidewalk Equipment										
1/2 ton truck	-	-	50,000	-	-	50,000	-	-	-	-
Heavy Duty Flatbed/Dump	-	100,000	-	-	-	-	120,000	-	-	-
Gator X2 replace with Ranger CC	-	18,000	-	18,000	-	-	18,000	-	-	20,000
Ventree Steiner	40,000	-	45,000	-	-	45,000	-	-	45,000	-
Z3 Ride on Blower	15,000	-	15,000	-	15,000	-	15,000	-	-	15,000
Sweeper Truck	-	-	-	-	-	-	-	-	330,000	330,000
Dingo	-	-	-	-	50,000	-	-	-	50,000	-
Trailer	-	-	6,000	-	8,000	-	-	10,000	-	-
Traffic Control										
1/2 ton truck	-	-	50,000	-	-	-	-	50,000	-	-
3/4 ton truck	110,000	-	-	-	-	-	-	-	-	-
Sign Truck	-	-	-	-	-	190,000	-	-	-	190,000
Message Boards	40,000	-	45,000	45,000	-	45,000	-	-	45,000	-
Directional arrows	-	5,000	-	-	5,000	-	5,000	-	-	-
Paint sprayer	-	-	25,000	-	-	-	-	-	-	-
Trailer	-	-	6,000	-	-	-	-	-	-	-
Gator	20,000	-	-	-	25,000	-	-	-	-	25,000
Road Crew										
Full size pickup	-	50,000	-	-	-	-	50,000	-	-	-
Heavy duty flatbed / dump	-	120,000	120,000	-	-	-	-	-	120,000	-
Small excavator	-	-	-	-	-	-	-	130,000	-	-
Large dump truck tri-axle	-	-	-	-	-	275,000	275,000	275,000	-	-
Skid steer	-	215,000	-	-	-	-	-	-	-	-
Full size Excavator	-	-	-	-	200,000	-	-	-	-	300,000
Maintainer MotorGrader	-	-	-	200,000	-	-	-	-	-	-
Total	901,000	1,218,000	1,097,000	733,000	1,033,000	1,211,000	1,063,000	1,185,000	1,160,000	1,300,000
Engineering										
Truck	-	50,000	-	-	-	-	-	-	-	-
Multifunction plotter/scanner	-	-	20,000	-	-	-	-	-	-	-
Total	-	50,000	20,000	-	-	-	-	-	-	-
Leisure Services										
Vehicle	50,000	-	-	-	-	-	-	-	-	-
Pressure washing equipment	50,000	-	-	-	-	-	-	-	-	-
Software	-	10,000	-	-	-	-	-	-	-	-
Total	100,000	10,000	-	-	-	-	-	-	-	-

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
Sports Tourism										
Gator or UTV	-	-	-	15,000	-	-	15,000	-	-	-
Ride-on Floor Sweeper	19,000	-	20,000	-	-	-	-	-	-	-
New carpet	-	78,000	-	-	-	-	-	-	-	-
Projector	-	-	15,000	-	-	-	-	-	-	-
Hotel booking software	-	-	15,000	-	-	-	-	-	-	-
Stage	-	-	-	-	-	64,000	-	-	-	-
Sissor Lift	-	-	-	-	75,000	-	-	-	-	-
Zero Turn Mower	-	14,500	-	16,000	-	-	-	-	-	-
Heavy duty UTV	-	35,000	-	-	-	-	38,000	-	-	-
Front mount mower	-	-	-	40,000	-	-	-	-	-	-
Tractor with loader	50,000	-	-	-	-	60,000	-	-	-	-
Top dresser	-	-	70,000	-	-	-	-	-	-	-
Laser Line Painter	-	-	25,000	-	-	-	28,000	-	-	-
4 Seater Golf Cart	15,000	-	16,000	16,000	-	-	18,000	-	20,000	20,000
6 Seater Golf Cart	-	-	-	-	-	18,000	-	-	-	-
Sprayer	-	60,000	-	-	-	-	-	-	70,000	70,000
Robotic painter	55,000	-	-	-	60,000	-	-	-	-	-
Flatbed trailer	-	-	8,000	-	-	-	-	-	-	-
Reel mower	-	-	-	85,000	-	-	-	90,000	-	-
Robotic field mower	-	40,000	-	-	-	-	-	-	-	-
Sand drag	30,000	-	-	30,000	-	-	-	-	-	-
Beach cleaning machine	8,000	-	-	-	-	-	-	-	-	-
Full Sized 4X4 Truck	-	-	-	-	50,000	-	-	-	-	52,000
Total	177,000	227,500	169,000	202,000	185,000	142,000	99,000	90,000	90,000	142,000
Horticulture										
Zero turn	-	15,000	-	-	-	-	-	-	-	-
Gator	-	16,000	-	-	-	-	-	-	-	-
Tractor	-	50,000	-	-	-	-	-	-	-	-
Landscape Truck	-	-	65,000	-	-	-	-	-	-	-
Truck	46,000	-	-	-	-	-	-	-	-	-
Total	46,000	81,000	65,000	-	-	-	-	-	-	-
Marketing										
Renovate restrooms	-	44,000	-	-	-	-	-	-	-	-
Total	-	44,000	-	-	-	-	-	-	-	-
Senior Center										
13 Passenger bus	-	-	-	150,000	-	-	-	-	-	-
Truck	-	50,000	-	-	-	-	-	-	-	-
Total	-	50,000	-	150,000	-	-	-	-	-	-

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
Beautification										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Nature Parks										
Wagon for Hay Rides	-	-	20,000	-	-	-	25,000	-	-	-
Playground Structure	-	-	-	-	-	-	-	50,000	-	-
15' Bushhog	-	-	-	-	-	-	25,000	-	-	-
ATV	17,500	-	-	18,000	-	-	-	18,000	-	-
15 Passenger Golf Cart	22,500	-	25,000	-	-	-	-	-	-	35,000
4x4 Truck	-	-	-	45,000	-	45,000	-	-	50,000	-
SUV	-	45,000	-	-	-	-	-	-	-	-
1 ton Flatbed Truck	-	-	-	-	80,000	-	-	-	-	-
Tractor Large	-	-	-	-	-	90,000	-	-	-	-
Zero Turn Mower	-	18,000	-	20,000	-	-	-	18,000	-	20,000
30h Tractor	35,000	-	-	-	45,000	-	-	-	-	-
Front Mount Mower	-	-	45,000	-	-	-	-	-	45,000	-
PTO attachment	-	-	18,000	-	-	-	-	-	-	-
Fire skid	6,000	-	-	-	-	-	-	-	-	-
Mini excavator	-	-	-	-	-	-	-	50,000	-	-
Golf cart	-	12,000	-	-	14,000	-	-	-	-	15,000
Pontoon Boat (Tours)	-	-	-	-	-	-	75,000	-	-	-
Holiday Decor	10,000	7,500	-	10,000	-	15,000	-	-	20,000	20,000
Total	91,000	82,500	108,000	93,000	139,000	150,000	125,000	136,000	115,000	90,000
Total General Fund	\$ 3,381,300	\$ 3,331,000	\$ 2,643,500	\$ 2,368,500	\$ 2,398,500	\$ 2,649,000	\$ 2,307,500	\$ 2,504,000	\$ 2,459,500	\$ 2,553,000

Department	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
Fire Ad Valorem Fund										
Thermal Imager	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -
Fire extinguisher digital training system	20,000	-	-	-	-	-	-	-	-	-
4x4 pickup truck	55,000	-	60,000	-	-	65,000	-	-	70,000	-
SUV Command Vehicle	-	-	-	-	-	-	70,000	-	-	-
Brush truck	-	150,000	-	-	-	-	-	-	-	-
Refurbish Ladder truck	-	-	250,000	-	-	-	-	-	-	-
Custom engine/ladder quint	-	1,400,000	-	-	-	-	-	-	-	-
Equipment for new pumper/Ladder	-	150,000	-	-	150,000	-	-	150,000	-	-
Custom Fire Pumper	-	-	-	950,000	-	-	1,050,000	-	-	-
Total	\$ 75,000	\$ 1,710,000	\$ 310,000	\$ 950,000	\$ 160,000	\$ 65,000	\$ 1,120,000	\$ 150,000	\$ 70,000	\$ -
Gas Tax Fund										
None	-	-	-	-	-	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Court Corrections Fund										
None	-	-	-	-	-	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Jail Corrections Fund										
None	-	-	-	-	-	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FST Event Center Operations										
None	-	-	-	-	-	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FST Multi-Use Fields Operations										
None	-	-	-	-	-	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Sanitation Fund	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32	FY 33	FY 33
<i>Residential Sanitation</i>										
Knuckleboom loader	\$ 267,314	\$ -	\$ 278,000	\$ -	\$ 280,000	\$ -	\$ 280,000	\$ -	\$ 290,000	\$ -
Fullsize truck	50,000	-	-	-	-	53,000	-	-	-	-
Heavy duty flatbed	-	-	-	150,000	-	-	-	-	-	-
Recycle truck	415,665	-	-	-	440,000	-	-	-	-	-
Refurbish recycle truck	-	-	-	-	-	-	-	-	100,000	-
Refurbish ASL	-	200,000	100,000	-	-	-	200,000	200,000	200,000	-
Automated garbage truck	415,665	-	-	430,000	-	850,000	-	-	-	450,000
Total Residential Sanitation	1,148,644	200,000	378,000	580,000	720,000	903,000	480,000	200,000	590,000	450,000
<i>Commercial Sanitation</i>										
40 Yard loader	-	-	375,000	375,000	380,000	-	380,000	380,000	380,000	380,000
Total Commercial Sanitation	-	-	375,000	375,000	380,000	-	380,000	380,000	380,000	380,000
Total Sanitation Fund	\$ 1,148,644	\$ 200,000	\$ 753,000	\$ 955,000	\$ 1,100,000	\$ 903,000	\$ 860,000	\$ 580,000	\$ 970,000	\$ 830,000

This Page Intentionally Left Blank

Ten year Capital Projects Plan

Department	Project	Prior year cost	Projected				
			Close FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028
General Government	Land purchaes	-	2,510,183	5,250,000	-	-	-
General Government	Grant	-	-	(3,501,750)	-	-	-
General Government	Conference room improvements	-	-	-	60,000	-	-
Municipal Complex	Post office roof	-	98,000	-	-	-	-
Municipal Complex	New civic center	-	-	-	-	500,000	5,000,000
Municipal Complex	City Hall floor upgrades	-	-	60,000	-	-	-
Municipal Complex	Concil chambers seating	-	-	45,000	-	-	-
Municipal Complex	Peteet building	-	-	-	-	5,000	-
Municipal Complex	City Hall expansion	-	-	-	-	-	-
Information Technology	Fiber system expansion	10,825	-	60,000	30,000	30,000	30,000
Information Technology	Council Chambers tech upgrades	-	-	55,000	-	-	-
Information Technology	Conference Room tech upgrade	-	-	65,000	-	-	-
Information Technology	City door access control system	-	-	84,000	-	-	-
Public Works	New public works campus	1,097,411	7,500,000	8,900,821	-	-	-
Airport	Master plan/ALP	69,163	11,304	-	-	-	-
Airport	Grant	(65,706)	(10,737)	-	-	-	-
Airport	Construct T-Hangar & access taxiway	100,601	1,360,000	120,000	-	-	-
Airport	Grant	(95,534)	(561,111)	(310,333)	(326,166)	(175,348)	-
Airport	Airport property improvement	-	35,200	-	-	-	-
Airport	Construct terminal building	-	50,000	796,500	1,428,000	-	-
Airport	Grant	-	-	(507,900)	(856,800)	-	-
Airport	Rehabilitate Runway 15/36	-	-	-	-	-	15,800
Public Safety	HMPG - Safe room	68,300	150,000	5,778,770	-	-	-
Police	HMPG - Grant	-	-	(5,020,893)	-	-	-
Police	Jail Improvements and repairs	-	-	25,000	-	-	-
Police	Library-Police HQ refurbishment	-	-	300,000	1,300,000	1,400,000	-
Police	Justice Center Security upgrades	9,472	30,000	-	-	-	-
Police	Parking lot repairs & repaving	79,003	38,000	-	-	-	-
Police	Justice Center Roof Replacement	-	-	800,000	-	-	-
Police	Potential Litigation Settlement	-	-	(500,000)	-	-	-
Police	Radio Channels for 3 Sites	-	-	80,000	-	-	-
Police	LPR Traffic Cameras	-	-	25,000	25,000	-	-
Police	Dog Kennels	-	-	100,000	-	-	-
Fire	Traffic Signal Preemption signals	-	-	10,000	10,000	10,000	-
Fire	Nexedge Radio System Site	9,163	70,837	40,000	-	50,000	-
Fire	HMPG Fire Station 1 Impv	35,875	-	821,000	-	-	-
Fire	HMPG Grant	-	-	(738,900)	-	-	-
Fire	Storage Building @ Training Center	-	-	100,000	-	-	-

Department	Project	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034
Municipal Complex	City Hall expansion	2,000,000	-	-	-	-	-
Information Technology	Fiber system expansion	30,000	30,000	30,000	30,000	30,000	30,000
Airport	Rehabilitate Runway 15/36	283,445	979,055	-	-	-	-
Airport	Grant	(240,929)	(832,197)	-	-	-	-
Airport	Taxiway Pavement	-	9,056	120,314	-	-	-
Airport	Grant	-	-	(122,902)	-	-	-
Airport	Rehabilitate south apron	-	-	51,058	687,342	-	-
Airport	Grant	-	-	-	(692,930)	-	-
Police	Jail expansion	-	10,000,000	-	-	-	-
Police	Bond	-	(10,000,000)	-	-	-	-
Fire	Nexedge Radio System Site	50,000	-	50,000	-	50,000	-

Department	Project	Prior year cost	Projected Close FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028
Fire	SW Quadrant Fire Station-land	-	-	50,000	-	-	-
Fire	New Fire Station	-	-	-	250,000	-	2,250,000
Fire	Training Center Burn Building Renovation	-	-	175,000	-	-	-
Fire	Concrete pad replacement for Fire St. 1 west	-	-	175,000	-	-	-
Fire	Station Alerting System for Fire Stations 1 and 3	-	-	100,000	-	-	-
Fire	Roof Replacement Fire St. 2	-	-	30,000	-	-	-
Fire	Renovate Fire St 1 interior and sheet metal	-	-	250,000	-	-	-
Fire	Ventilation / fan system for St 1 and 3 apparatus bays	-	-	75,000	-	-	-
Fire	Fire Training center property improvements	-	-	25,000	-	-	-
Environmental	Bon Secour Water Quality	6,072,892	225,000	-	-	-	-
Environmental	Grant	(5,994,740)	(225,000)	-	-	-	-
Environmental	Wolf Creek Restoration	444,510	350,000	2,043,161	500,000	-	-
Environmental	Grant	(456,816)	(350,000)	(2,043,161)	(500,000)	-	-
Environmental	Beulah Heights/Mills Drainage Projects	-	160,600	750,000	-	-	-
Environmental	Grant	-	(160,600)	(159,428)	-	-	-
Environmental	Grant	-	-	(150,000)	-	-	-
Environmental	Magnolia River Restoration at Airport	-	-	120,000	500,000	-	-
Environmental	Grant	-	-	-	(300,000)	-	-
Environmental	Coastal Restoration Project - Contingent on Barber	-	-	-	-	-	150,000
Environmental	Grant	-	-	-	-	-	(150,000)
Street	Road Construction (in house)	746,940	1,181,800	1,350,000	1,950,000	-	3,500,000
Street	Sidewalk Construction (in house)	-	353,450	1,000,000	300,000	300,000	300,000
Street	Drainage improvements	-	130,000	-	-	-	-
Street	City wide traffic calming	-	-	200,000	50,000	50,000	50,000
Engineering	Street resurfacing	130,663	5,750,520	6,040,786	1,300,000	1,400,000	1,400,000
Engineering	Grant	-	(4,000,000)	(5,191,070)	-	-	-
Engineering	HSIP-LCSI-FBE-CR 12 to 28	6,598	80,000	83,082	-	-	-
Engineering	Grant	(5,938)	(70,000)	(76,773)	-	-	-
Engineering	Enginnering plans & studies	37,241	148,133	-	-	-	-
Engineering	Grant	(5,535)	(102,965)	-	-	-	-
Engineering	Street Improvements	1,576	38,424	25,000	25,000	25,000	25,000
Engineering	Drainagle Improvements	10,125	9,875	-	-	-	-
Engineering	Hamburg building preservation	-	6,600	-	-	-	-
Engineering	Peteet building improvements	-	35,000	-	-	-	-
Engineering	Juniper Street extension	3,608,916	1,339,350	-	-	-	-
Engineering	Rose trail / Centennial fountain improvements	745,945	32,103	-	-	-	-
Engineering	Mifflin Rd access management	175,556	84,444	500,000	500,000	-	-
Engineering	TAP - 9th Ave Sidewalks	87,131	1,177,326	-	-	-	-
Engineering	Grant	-	(640,000)	-	-	-	-
Engineering	ATRIP - Hwy 59 & Cr 12	128,240	-	2,351,760	-	-	-
Engineering	Grant	(102,592)	-	(1,897,408)	-	-	-
Engineering	Magnolia Gardens drainage	2,500	300	-	-	-	-
Engineering	Cr 12 & Wolf Bay Drive improvements	2,800	200	-	-	-	-
Engineering	Intersection Improvements (4 intersections)	92,600	428,230	-	1,600,000	-	-
Engineering	Fern Ave & Hwy 59 improvements	58,165	26,735	750,000	-	-	-
Engineering	Sidewalk & Lights - Stabler, Koniari & Market	36,475	424,925	-	-	-	-
Engineering	Philomene Holmes improvements	131,458	1,806,768	-	-	-	-

Department	Project	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034
Street	Road Construction (in house)	1,400,000	450,000	390,000	150,000	-	-
Street	Sidewalk Construction (in house)	300,000	300,000	300,000	300,000	300,000	300,000
Street	City wide traffic calming	50,000	50,000	50,000	50,000	50,000	50,000
Engineering	Resurfacing	1,400,000	1,400,000	1,400,000	1,500,000	1,500,000	1,500,000
Engineering	Street Improvements	25,000	25,000	25,000	25,000	25,000	25,000

Department	Project	Projected					
		Prior year cost	Close FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028
Engineering	East Verbena Ave improvements	24,725	168,214	-	-	-	-
Engineering	South east road construction	12,723	55,904	-	-	-	-
Engineering	East Pride Blvd lighting project	-	421,900	-	-	-	-
Engineering	East Bullard Ave extension	-	80,500	-	-	-	-
Engineering	Mills pedestrian paths	-	224,911	1,200,000	-	-	-
Engineering	New symbol building	-	478,820	-	-	-	-
Engineering	Park Ave traffic calming	-	45,000	-	-	-	-
Engineering	FBE & Cr 20 intersection improvements	-	-	150,000	-	-	-
Engineering	Cedar & Oak St drainage improvements	-	-	-	500,000	-	-
Engineering	Industrial Park Rd traffic signal	-	-	300,000	-	-	-
Engineering	Cr 20 West Extension (city portion)	-	-	300,000	-	-	-
Engineering	HSIP - Traffic safety improvements Cr 20	-	-	200,000	-	-	-
Engineering	West Jessamine St lighting	-	63,000	78,000	-	-	-
Engineering	Streetscape - city wide	-	100,000	10,000	250,000	100,000	100,000
Engineering	TAP Grant - Hwy 50 corridor	-	-	800,000	-	-	-
Engineering	Grant	-	-	(640,000)	-	-	-
Engineering	Pedestrian bridge - elevator improvements	-	-	50,000	-	-	-
Engineering	Medical complex road projects	-	-	250,000	-	-	-
Engineering	TAP Grant - Juniper - 98 to pride	-	-	-	800,000	-	-
Engineering	Grant	-	-	-	(640,000)	-	-
Engineering	Cr 10 extension (Hwy 59 to FBE) (city portion)	-	-	-	-	638,710	-
Engineering	Juniper St extension - 98 to Section	-	-	-	-	180,000	-
Engineering	Pecan St extension - Fern to Berry	-	-	-	-	2,835,000	-
Engineering	Fern & FBE traffic light	-	-	-	-	-	325,000
Leisure Services	Armory renovations	1,500	112,500	2,000,000	-	-	-
Leisure Services	Farmers market sign	-	100,000	-	-	-	-
Leisure Services	Farmers market improvements	-	-	100,000	100,000	-	-
Leisure Services	CAFFM commercial kitchen	-	100,000	450,000	-	-	-
Leisure Services	Special needs center	-	-	-	-	800,000	-
Library	New library	236,356	400,000	15,000,000	7,000,000	-	-
Library	Grant	-	-	-	(2,000,000)	-	-
Parks and Recreation	Mel Roberts Bathroom Building	-	9,333	-	-	-	-
Parks and Recreation	Heritage Park Improvements	22,162	235,000	183,000	-	25,000	-
Parks and Recreation	Aaronville Park Upgrades	-	48,000	550,000	-	800,000	-
Parks and Recreation	Additional Multipurpose Fields 98	8,208	1,190,000	-	-	-	-
Parks and Recreation	Kids Park Upgrade	738,839	30,000	-	-	-	-
Parks and Recreation	10-plex- Ditch improvement	82,028	12,000	-	-	-	-
Parks and Recreation	Pickleball Road Addition	10,503	441,722	-	-	-	-
Parks and Recreation	Aquatics Center	-	50,000	500,000	3,500,000	-	-
Parks and Recreation	School Partnership Facilities Upgrade	-	650,000	100,000	-	-	-

Department	Project	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034
Engineering	Michigan Ave - Doc McDuffie to FBE	-	4,550,000	-	-	-	-
Engineering	CR 24- Connect Pecan to FBE	-	-	1,820,000	-	-	-
Engineering	Pine St Culvert Replacement	-	100,000	1,000,000	-	-	-
Engineering	Peachtree/Perfection St - Pecan to FBE	-	2,435,000	-	-	-	-
Leisure Services	Performing arts center	-	-	3,100,000	-	-	-
Parks and Recreation	Aaronville Park Upgrades	250,000	-	-	-	-	-
Parks and Recreation	Additional Multipurpose Fields 98	2,000,000	-	-	-	-	-

Department	Project	Projected					
		Prior year cost	Close FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028
Parks and Recreation	Mathis Park Upgrades	-	200,000	-	-	300,000	-
Parks and Recreation	Max Griffin Park Concrete Pads	12,362	4,515	-	-	-	-
Parks and Recreation	Max Griffin Upgrade	-	-	420,000	-	600,000	-
Parks and Recreation	Mel Roberts Park Additions	-	1,140,000	360,000	-	-	250,000
Parks and Recreation	10-Plex Improvements - Foley Sports Complex	-	21,767	-	-	-	150,000
Parks and Recreation	Beulah Park Upgrades	-	200,000	425,000	75,000	-	250,000
Parks and Recreation	Horse Park Renovations	-	-	-	500,000	-	-
Parks and Recreation	Soccer Complex Upgrades	-	-	600,000	-	-	-
Parks and Recreation	John B. Foley Park Improvements	-	-	-	-	300,000	-
Parks and Recreation	Renovations or Public Works facility	-	-	125,000	875,000	-	-
Parks and Recreation	Portable Bleachers	-	-	100,000	-	-	-
Parks and Recreation	Event Center Sign	-	50,000	-	-	-	-
Parks and Recreation	Sidewalks for Event Center - Fire Dept Request	-	28,660	-	-	-	-
Parks and Recreation	Event Center Parking Resurfacing	-	50,000	600,000	-	-	-
Parks and Recreation	Land Purchase from OWA for Fields	-	-	750,000	-	-	-
Parks and Recreation	Building 2 additional fields	-	-	-	-	1,500,000	-
Parks and Recreation	Canopy for Event Center	-	-	-	100,000	-	-
Parks and Recreation	Convention Center	-	-	-	-	-	5,000
Parks and Recreation	Audio System	-	-	-	-	-	125,000
Parks and Recreation	Shade Structures	-	14,212	-	20,000	20,000	-
Parks and Recreation	Multi-Use Fields Bathroom/Concession	-	21,000	279,000	-	-	300,000
Parks and Recreation	FST Fields - Parking Lot Paving	-	44,000	300,000	150,000	-	-
Parks and Recreation	Pole Barn for Equipment Storage	-	45,000	-	-	-	-
Parks and Recreation	Backup Irrigation Pump	-	-	-	200,000	-	-
Parks and Recreation	Cart Path to maintenance barn (400 ft)	-	-	-	65,000	-	-
Parks and Recreation	Shade Covering for benches	-	-	-	18,000	-	-
Parks and Recreation	Multi-Use Fields Signage	-	-	-	-	75,000	-
Parks and Recreation	Film Tower	-	-	-	10,000	-	-
Horticulture	Office/Facility Building	6,000	100,000	100,000	-	-	-
Horticulture	Downtown Irrigation System Improvement	-	-	50,000	-	-	-
Horticulture	Gazebo South End Rose Trail	-	-	-	60,000	-	-
Horticulture	Rose Trail Improvements	-	-	12,000	-	-	-
Horticulture	Main St: Ped wayfinding/other signage	19,359	47,641	-	-	-	-
Market/Welcome Center	Comfort Station Restroom Upgrade	40,527	496,718	-	-	-	-
Market/Welcome Center	Main St -Alley PH I - Historic Walk, Pocket Park	20,546	28,000	63,000	65,000	-	-
Market/Welcome Center	Upgrade and install crossbuck/Violet Ave.	-	-	17,500	-	-	-
Market/Welcome Center	Depot restroom upgrade	-	-	-	50,000	-	-
Market/Welcome Center	Improvement for clocktower bell components	-	-	120,000	-	-	-
Market/Welcome Center	Improvements Centennial Plaza	-	-	7,000	-	-	-
Market/Welcome Center	Upgrade Visit Foley website	-	-	30,000	-	-	-
Market/Welcome Center	Upgrade City website	-	-	30,000	-	-	-
Market/Welcome Center	Phase 2 Tree Lighting	-	-	70,000	-	-	-
Senior Center	15 Ton Air Conditioner North side of bldg	-	-	50,000	-	-	-
Senior Center	New Senior Center	-	-	435,000	3,915,000	-	-
Beautification	Beautification project	-	15,000	20,000	20,000	10,000	10,000

Department	Project	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034
Parks and Recreation	10-Plex improvements - Foley Sports Complex	750,000	650,000	-	-	6,000,000	-
Parks and Recreation	Beulah park upgrades	100,000	-	-	-	-	-
Parks and Recreation	Soccer complex upgrades	450,000	-	-	-	-	400,000
Parks and Recreation	Convention Center	50,000	12,300,000	-	-	-	-
Parks and Recreation	Bond	-	(12,300,000)	-	-	-	-
Horticulture	Rose Trail Improvements	-	10,000	-	-	-	-
Beautification	Beautification project	20,000	10,000	10,000	10,000	10,000	10,000

Department	Project	Prior year cost	Projected Close FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028
Beautification	Flag Pole Replacements	15,206	9,937	-	-	-	-
Beautification	WW II Veterans Memorial Impv	903	-	-	-	-	-
Nature Parks	Wolf Creek Park Shoreline Project	-	70,000	-	-	-	-
Nature Parks	GOMESA Expense Land Acquisition	191,200	7,250	14,951,970	-	-	-
Nature Parks	Grant	(254,571)	(7,250)	(16,301,550)	-	-	-
Nature Parks	Barber Restoration	-	-	-	-	500,000	-
Nature Parks	Wolf Bay Park Road	-	-	-	-	750,000	-
Nature Parks	Wolf Bay Center	-	-	-	-	500,000	-
Nature Parks	Wolf Bay Boat Launch	-	-	-	-	-	2,000,000
Nature Parks	Grant	-	-	-	-	(1,750,000)	(2,000,000)
Nature Parks	Wolf Creek Park Comfort Station & Playground	152,024	115,521	-	-	-	-
Nature Parks	Grant	(50,000)	(50,000)	-	-	-	-
Nature Parks	Pavilion(s)	117	85,000	290,400	-	100,000	-
Nature Parks	South Entrance Restroom & Pavilion GCNP	-	-	125,000	250,000	-	-
Nature Parks	Hydroponics Area Generator	-	25,000	-	-	-	-
Nature Parks	Leslie's Monarchs Butterfly Enclosure	-	-	500,000	-	-	-
Nature Parks	Grant	-	-	(50,000)	-	-	-
Nature Parks	Interpretive Trail Signage	-	-	15,000	15,000	-	-
Nature Parks	Wolf Creek Parking Area Construction	-	-	-	-	-	125,000
Nature Parks	A.J. Wetland Reserve Improvements	-	-	25,000	125,000	60,000	-
Nature Parks	Schreiber Trail at Wolf Creek (Poplar St)	-	-	175,000	50,000	-	-
Nature Parks	Silvopasture Cattle Demonstration	-	-	35,000	-	-	-
Nature Parks	Grant	-	-	(50,000)	-	-	-
Nature Parks	Bird Observation Tower - Wolf Creek	-	-	-	-	250,000	-
Nature Parks	Grant	-	-	-	-	(50,000)	-
Nature Parks	Trail Improvements	-	-	-	-	100,000	-
Nature Parks	Grant	-	-	-	-	(80,000)	-
Total projects, net of grants & contributions		\$ 8,564,000	\$ 27,301,669	\$ 45,772,584	\$ 23,918,034	\$ 12,158,362	\$ 14,210,800

Department	Project	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032	Planned FY2033	Planned FY2034
Nature Parks	Wolf Bay Boat Launch	2,500,000	-	-	-	-	-
Nature Parks	Grant	(250,000)	-	-	-	-	-
Nature Parks	Interpretive Trail Signage	-	35,000	-	-	-	-
Nature Parks	GC Ranger Station & Dorms	-	-	-	-	375,000	-
Nature Parks	Grant	-	-	-	-	(50,000)	-
Nature Parks	A.J. Wetland Reserve Improvements	-	-	-	225,000	-	-
Nature Parks	Schreiber Trail at Wolf Creek (Poplar St)	75,000	-	-	-	-	-
Nature Parks	Improvements of Philomene Holmes Blvd	-	-	60,000	-	-	-
Nature Parks	Improvements Area Expansion & Storage	40,000	-	-	-	-	-
Nature Parks	Trail Improvements	-	-	-	150,000	-	-
Nature Parks	Grant	-	-	-	(120,000)	-	-
Nature Parks	Boardwalk	-	300,000	-	-	-	-
Nature Parks	Grant	-	(240,000)	-	-	-	-
	Total projects, net of grants & contributions	<u>\$ 11,282,516</u>	<u>\$ 10,260,914</u>	<u>\$ 8,283,470</u>	<u>\$ 2,314,412</u>	<u>\$ 8,290,000</u>	<u>\$ 2,315,000</u>

Impact Fee Fund 10 Year Planned Projects

Department	Project	Prior year cost	Projected				
			Close FY 2024	Planned FY 2025	Planned FY 2026	Planned FY 2027	Planned FY 2028
Parks & Recreation	Pickleball	\$ 99,610	\$ 50,000	\$ 1,400,000	\$ -	\$ -	\$ -
Parks & Recreation	Land Purchases - Future Parks	644,040	-	200,000	-	500,000	-
Parks & Recreation	Mills Park Improvements	-	53,950	1,000,000	-	-	-
Parks & Recreation	Sand Volleyball	-	25,000	1,575,000	-	-	-
Parks & Recreation	Dog Park	-	-	200,000	-	-	-
Parks & Recreation	Max Griffin Path/Equipment	-	-	-	150,000	150,000	-
Parks & Recreation	Additional Tennis Courts	-	-	-	-	250,000	-
Parks & Recreation	Synthetic Fields (FSC)	-	-	-	-	-	2,000,000
Parks & Recreation	FSC Expansion	-	-	-	-	250,000	-
Parks & Recreation	Walking trails - Taylor property	-	-	100,000	-	-	-
Parks & Recreation	Splash pad	-	-	-	-	225,000	-
Transportation	Intersection Improvement	-	-	1,600,000	-	600,000	-
Transportation	Miflin Rd Access Management Ph III	-	-	-	-	500,000	-
		\$ 743,650	\$ 128,950	\$ 6,075,000	\$ 150,000	\$ 2,475,000	\$ 2,000,000

Department	Project	Planned FY 2029	Planned FY 2030	Planned FY 2031	Planned FY 2032	Planned FY 2033	Planned FY 2034
Parks & Recreation	Land Purchases - Future Parks	\$ -	\$ 500,000	\$ -	\$ -	\$ -	\$ -
Parks & Recreation	Dog Park	-	-	-	200,000	-	-
Parks & Recreation	Synthetic Field (FSC)	750,000	-	-	-	-	-
Parks & Recreation	FSC Expansion	-	-	-	25,000	2,500,000	-
Parks & Recreation	Indoor Gym	25,000	2,475,000	-	-	-	-
Parks & Recreation	Teen center	-	-	-	-	-	2,000,000
Parks & Recreation	Splash pad	-	-	-	-	-	300,000
Transportation	Widening Michigan Ave	-	-	1,065,000	1,065,000	-	-
		<u>\$ 775,000</u>	<u>\$ 2,975,000</u>	<u>\$ 1,065,000</u>	<u>\$ 1,290,000</u>	<u>\$ 2,500,000</u>	<u>\$ 2,300,000</u>

This Page Intentionally Left Blank

The City of Foley, Alabama
Comprehensive Long Range Plan

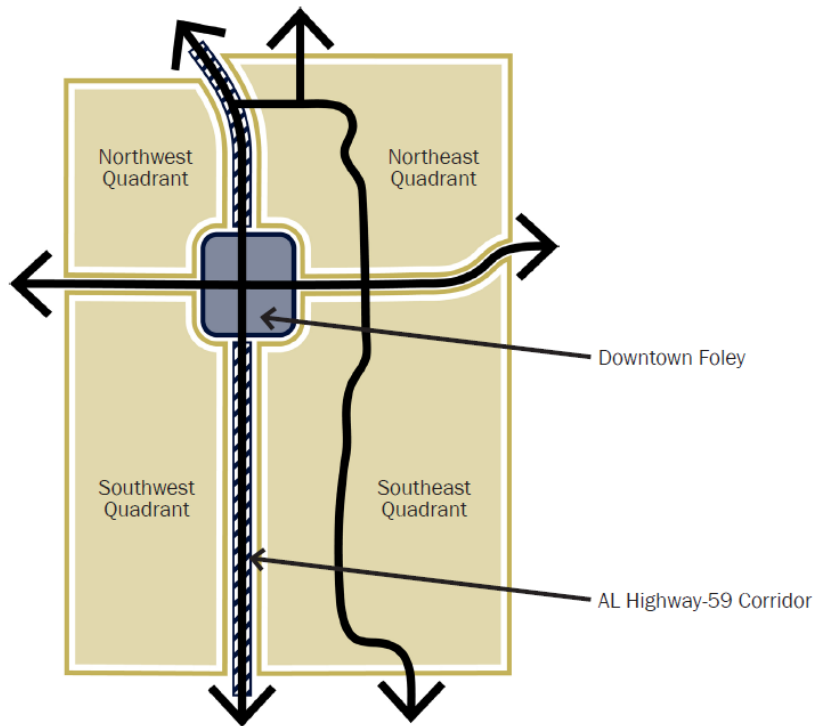
Foley Forward: Comprehensive Plan

Vision Statement: Create a city that has sense of place, protects and preserves its natural environment, celebrates its agricultural history and context, and accommodates anticipated growth and development for the area.

Background: In 2018, the City of Foley embarked on a process to update its 2008 Comprehensive Plan. Comprehensive plans are long-range policy guides for communities for the purpose of preparing for future growth and development. Because communities are continually evolving, comprehensive plans are treated as “living documents” and reviewed regularly by City Staff, the Planning Commission, and the City Council.

Structure Plans: The development of the Foley Forward: Comprehensive Plan is based upon an understanding and review of the City as a series of sectors. Each sector has a unique set of assets and opportunities that will be considered in the development of future plans, but that ultimately relates back to a unified vision and guiding principles for the City. Through on-going plan development, each of the sectors will ultimately be included in the Foley Forward Plan.

- **Downtown Foley**
- **Southeast Quadrant**
- **Southwest Quadrant**
- **Northeast Quadrant**
- **Northwest Quadrant**
- **AL Highway-59 Corridor**



General diagram of the Foley area and sector plans for Foley Forward.

Vision and Guiding Principles: Foley Forward strives to advance the vision that was set forth by the citizens of the community through careful reflection of the Guiding Principles and consideration of the goals, policies, and projects.

- **Enhance Sense of Place** – The plan in every way protects, promotes, and ensures the unique sense of place that defines and reflects Foley including its landscape, its built environment, its history, and its culture.
- **Raise Development Standards** – The plan “raises the bar” with regard to development standards to guide future developments and redevelopments including residential and mixed use.
- **Preserve Environmental Features** – The plan protects the environment and capitalizes on the City’s natural features, including development of greenways, parks and open space, tree canopy, and landscape standards for all future development and redevelopment within the City of Foley.
- **Promote Responsible Regionalism** – The plan defines and recommends actions to facilitate the City’s desire to serve as principal partner in support of regional growth and development. Context sensitive development, historical preservation, nature-based tourism, community public health, industrial recruitment, and support for the school system are key issues with regional impacts that should be supported throughout the plan.
- **Enhance Local Infrastructure** – The plan encourages the development of community and public infrastructure that addresses current issues and forecasted future needs. Through local and regional partnerships, infrastructure providers should be aware of the growth and development of the region so facilities can accommodate future growth.

Downtown Foley Plan

Summary: In the past few years, Downtown Foley has seen a resurgence of activity with the opening of new businesses, restaurants and community activities. To support and foster continued activity, a downtown plan was developed through public outreach and discussions with the Downtown Plan Advisory Committee. A series of goals were developed based on input from the community and the advisory committee. These goals strive to reinforce the vision and guiding principles of Foley in a manner that supports and fosters the vibrancy of downtown.

Goals:

- D.1: Promote Downtown Through its Unique Sense of Place
- D.2: Increase Different Types of Residential Living Opportunities
- D.3: Create Opportunities for Mixed-Use Infill Development
- D.4: Create a More User-Friendly Way of Navigating
- D.5: Enhance Pedestrian and Bicycle Activity
- D.6: Enhance and Expand Important Community Facilities
- D.7: Use Creative Green Infrastructure to Improve Storm Water Conditions

Downtown Action Plan: Policies and projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of Downtown. A copy of the Action Plan can be found on page 131.

Proposed Projects to Be Completed

Proposed: Intersection of Verbena Ave and AL-59



Gateway signage and Highway 59 median improvements are both underway!

Proposed: Mixed-Use Building Along AL-59



Downtown mixed use buildings are currently underway on US 98.

Rose Trail Extension is projected to be completed in Janary 2025!



Proposed: Street trees along AL-59



Southeast Quadrant Plan

Summary: The Southeast Quadrant of Foley is one of the most dynamic areas of the City considering the amount of growth and activity which has taken place over the past ten years. This growth has been manifested through the development of several large neighborhoods, creation of Graham Creek Nature Preserve, and the development of OWA. Transportation and connectivity across the Southeast Quadrant has been the most significant issue. Transportation was the highest identified priority and strategic improvements to east and west connectivity in transportation system will greatly improve conditions.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- SE.LU.2 – Well-designed infill development in strategic locations.
- SE.LU.3 – A built environment that focuses more on people to create more activity in given area.
- SE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SE.T.1 – Improve the safety and efficiency of all modes of transportation.
- SE.T.2 – Develop transportation alternatives to motorized vehicles.
- SE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Southeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southeast Quadrant. A copy of the Action Plan can be found on page 132.

Southwest Quadrant Plan

Summary: The Southwest Quadrant of Foley is characterized by the rolling fields of south Baldwin County. The Bon Secour River and tributaries reach up into the quadrant as green swaths of land between fields and homes. This quadrant has been seeing steady growth and the conversion of these fields into new subdivisions. The growth in this quadrant, Foley and Baldwin County has begun to present challenges on infrastructure and the quality of life. This plan development for this quadrant includes transpiration and connectivity as well as stormwater management.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SW.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods

- SW.LU.2 – Well-designed infill development in strategic locations.
- SW.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places.
- SW.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SW.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SW.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SW.T.1 – Improve the safety and efficiency of all modes of transportation.
- SW.T.2 – Develop transportation alternatives to motorized vehicles.
- SW.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Southwest Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southwest Quadrant. A copy of the Action Plan can be found on page 133.

Northeast Quadrant Plan

Summary: The Northeast Quadrant of Foley is the least developed quadrant of the City and is characterized by agricultural fields along Foley Beach Express and the headwaters of Sandy Creek. The Sandy Creek tributaries reach up into the quadrant as green swaths of land between the fields and few residential developments. The issues in this quadrant are about helping to ensure connectivity for future growth and to provide alternative mobility other than automobile.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- NE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- NE.LU.2 – Well-designed infill development in strategic locations.
- NE.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places. .

- NE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- NE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- NE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- NE.T.1 – Improve the safety and efficiency of all modes of transportation.
- NE.T.2 – Develop transportation alternatives to motorized vehicles.
- NE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- NE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- NE.CFS.2 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Northeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Northeast Quadrant. A copy of the Action Plan can be found on page 134.

Remaining Sectors

Other quadrants will be added as the plans are completed.

Conclusion

The information in this document is a summation of the full plan that was adopted by Council. As with any long range plan, continuous review of Foley Forward is essential to responsible implementation of the plan over time. Each geographic sector within Foley Forward contains an action plan for on-going plan implementation. As each sector is updated, these action plans will reflect the implementation of goals, policies, and projects developed during the process. The projects included in the action plans are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation.

Foley Forward Comprehensive Plan	
Downtown Comp Plan	Timeline
Redevelop vacant and underutilized lots in the Downtown core to fill gaps in storefronts while maximizing Downtown's economic potential.	Ongoing (Currently Active or Continuous)
Encourage strategic residential infill throughout downtown in undeveloped or vacant parcels.	Ongoing
Encourage mix of building uses Downtown to allow people to live and work as well as shop and eat.	Ongoing
Consider the future expansion or creation of other historic districts within downtown based on residential character.	Ongoing
Reinforce strong pedestrian connections for Griffin Park, local schools, the football stadium, adjacent residential and downtown businesses.	Ongoing
Add signage to assist visitors in finding and using public parking Downtown.	Ongoing
Preserve and redevelop the Hamburg building to ensure that its unique character becomes a community attraction.	Ongoing
Develop and implement a complete way finding package for both vehicles and pedestrians.	Ongoing
Add pedestrian way findings to identify Downtown's community and commercial assets	Ongoing
Consider reconfiguring connections between Poplar St and Juniper St to prioritize through traffic's use of the Juniper St / US-98 intersection.	Ongoing
Develop gateways into Downtown at key intersections using scaled tower structures that replicate visual elements of the pedestrian bridge to formalize and expand Downtown's sense of place.	Short Term
Complete the missing segment of the Rose Trail to broaden potential connectivity, use, and access.	Completed
Implement a 'complete streets' policy/ordinance in downtown to ensure the longevity of pedestrian oriented benefits.	Short Term
Develop a pedestrian / bicycle trail connection in the undeveloped E Jessamine Ave right-of-way between E Jessamine Ave and Heritage Park.	Ongoing
Add Downtown Foley signage to the pedestrian bridge to reinforce this successful landmark's connection to Downtown Foley.	Ongoing
Add artistic bicycles racks throughout Downtown to increase bicycle infrastructure and to beautify the streetscape.	Short Term
Extend Wolf Creek's stream restoration and develop a natural preserve that would be connected to Downtown by the Rose Trail.	Short Term
Infill vacant and underutilized land around Heritage Park with residential units to support downtown business and to frame this important park.	Mid Term (4-7 years)
Reduce parking in strategic locations along AL-59 to add landscaping to improve storm water management and pedestrian desirability on AL-59.	Mid Term
Consider redevelopment of the Public Works site as it outgrows its current location. Redevelopment could become the Wolf Creek Nature Preserve and have complementary programming to Graham Creek Nature Preserve.	Ongoing
Renovate, expand, or replace the Max Griffin Pool Complex based on community needs.	Ongoing
Redevelop the "old shed" into an open air community facility to highlight the connection of the redeveloped Hamburg building, Heritage Park, and the Rose Trail.	Mid Term
Introduce planting beds in downtown alleys to alleviate storm water challenges while providing visual enhancements.	Mid Term
Expand Foley Senior Center based on continued growth and need.	FY 2025-2026
Encourage residential development adjacent to the Rose Trail to maximize trail use and connectivity.	Long Term (8+ years)
Consider residential opportunities in the area adjacent to the redeveloped Public Works site as it outgrows its current location.	Long Term
Encourage a continued connection of the Rose Trail north, beyond downtown, to provide other communities pedestrian access to Downtown.	Long Term
Work with ALDOT to implement treed medians to beautify AL-59 through Downtown Foley.	Long Term

Foley Forward Comprehensive Plan

Southeast Comp Plan	Timeline
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits.	Ongoing
Expand the existing system of bicycle trails and lanes.	Ongoing
Expand access to Wolf Creek with new or improved launch locations.	FY 2024 - 2031
Continue growth and development of Graham Creek Nature Preserve consistent with the Master Plan.	FY 2024 - 2031
Improve and maintain major intersections along Foley Beach Express as the front-porch entrances to the community.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
Consider adopting conservation subdivision regulation to protect natural and agricultural land.	Short Term (1-3 years)
Improve the County Rd 12 and Foley Beach Express intersection with turn lanes.	Completed
Extend James Rd from Brinks Willis to Keller Rd.	Short Term
Connect S Pecan St. to Pride Dr roundabout.	Completed
Connect Wolf Bay Drive with Brinks Willis Drive.	Short Term
Widen County Rd 12 between AL Hwy 59 and Wolf Bay Drive.	Short Term
Widen County Rd 20 / Mifflin Rd as needed based on increased demand and traffic.	Short Term
Develop and implement a storm water management strategy in existing neighborhoods to reduce flooding and erosion.	Short Term
Continue improvements to Wolf Creek Park.	Short Term
Consider implementing a form based overlay for large parcel development opportunities.	Mid Term (4-7 years)
Improve S Juniper between Hwy 98 and Pride Drive.	Mid Term
Develop roundabout at Juniper St and Michigan Ave.	FY 2027
Develop roundabout at Juniper St and Azalea Ave.	FY 2027
Extend James Rd from Keller Rd to CR 10	Long Term (8+ years)
Extend Michigan Ave from Maple St to Foley Beach Express.	Long Term
As residential growth occurs south of CR20 / Mifflin Rd and west of Foley Beach Express, consider future park facility with active and passive elements.	Long Term

Foley Forward Comprehensive Plan

Southwest Comp Plan	Timeline
	Ongoing (Currently Active or
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan	Continuous)
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits	Ongoing
Consider adopting conservation subdivision regulations to protect natural and agricultural land	Ongoing
Implement regional stormwater management facility to help manage stormwater run-off in the Bon Secour watershed.	Ongoing
Expand the existing system of bicycle trails and lanes	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant	Ongoing
Develop and implement a storm water management plan to reduce flooding and erosion	Short Term (1-3 years)
Develop local storm water management strategy to reduce current and future flooding	Short Term
Widening of South Hickory Street between US-98 and CR-12.	FY 2032-2033
Intersection improvements at Michigan Avenue and South Hickory Street	County project
Extension of CR-20 between South Hickory Street and CR-65.	County project
Intersection improvements at South Hickory Street and CR-12	Short Term
Study the consideration of a litter trap on the Bon Secour River to collect trash and debris.	Mid Term (4-7 Years)
Consider implementing a form-based overlay for large parcel development opportunities	Mid-Term
Intersection improvements at South Hickory Street and CR-20	Mid-Term
Improve Michigan Avenue (CR-26) between CR-65 and Doc McDuffie (outside of this quadrant). This includes resurfacing and wider lanes.	FY 2030
Intersection improvements at Michigan Avenue and South Cedar Street	Mid-Term
Improvements to CR-65 between US- 98 and CR-12	Long Term (8+ years)
Intersection improvements at Michigan Avenue and CR-65	Long Term
Extension of South Hickory Street from CR-12 to Keller Road.	Long Term
Improve Helton Drive between Keller Road and CR-10	Long Term

Foley Forward Comprehensive Plan

Northeast Comp Plan	Timeline
	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits and manage future growth in the quadrant.	Ongoing
Improve north and south connectivity to the east of Foley Beach Express and new developments occur. These connections could be defined in development plans. Limit the number of 'cul-de-sacs' in these development to encourage connectivity.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
As residential growth occurs to the west of Foley Beach Expressway, consider a future park facility with passive elements. This park should be designed to serve the needs of the residential neighborhoods and include elements such as playgrounds, walking trails, open space, etc.	Ongoing
As residential growth occurs to the east of Foley Beach Expressway, consider future park(s) facility with active and passive elements. These parks should be designed to serve the needs of the residential neighborhoods. (B)	Ongoing
Consider implementing a form-based overlay for large parcel development opportunities.	Short Term (1-3 years)
Consider adopting conservation subdivision regulations to protect natural and agricultural land.	Short Term
Connect Pecan Street between Peachtree Avenue and Fern Avenue	Short Term
Develop and implement a storm water management plan to reduce flooding and erosion.	Short Term
Study the consideration of a litter traps on the Wolf Creek and Sandy Creek to collect trash and debris.	Short Term
Expand access to Sandy Creek and Wolf Creek with new or improved launch locations.	Mid Term (4-7 Years)
Improve N. Juniper Street from Foley Beach Express to CR-24.	Mid-Term
Connect Pecan Street between Fern Avenue and Berry Avenue	FY 2027
Connect N. Juniper Street to S. Juniper Street at US Highway-98.	FY 2027
Extend Section Avenue to Pecan Street.	Long Term (8+ years)
Improve East Berry Avenue from Juniper Street to Pecan Street.	Long Term
Extend Hadley Road from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include intersection updates at Hadley Road and Pecan Street.	Long Term
Extend CR-24 across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle North.	Long Term
Extend Fern Avenue across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle South.	Long Term
Extend CR-24 from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include a intersection alignment for CR-24 at the Pecan Street intersection.	FY 2029
Extend Peachtree Boulevard / Perfection Road to Foley Beach Express with needed turn lanes and appropriate cross over design.	FY 2030

Roadway Systems Report

Project Name	Project Description	Estimated Amount	In house/Contracted	Timeline/Planned
Extension of Pecan Street Segment 3	S Lay Lane to Pride Blvd	\$ 528,000	In house	In progress
Extension of Pecan Street	Peachtree to Fern	\$ 245,000	In house	In progress
Beck Road		\$ 150,000	In house	In progress
South Pilgram	North of Michigan	\$ 350,000	In house	In progress
CR 20 Access Management Phase I	59 to Juniper	\$ 500,000	Contracted	In progress
Widening of Hickory St	US 98 to CR 12	\$ 565,500	Contracted	In progress
CR 20 Access Management Phase II	Juniper to Pride	\$ 500,000	Contracted	FY 2025
Extension of Park Ave	Pine St to SR 59	\$ 150,480	In house	FY 2025
Extension of CR 20	CR 65 to S Hickory	\$ 3,750,000	Contracted-County project	FY 2025
Extension of Jessamine	Cypress to John Foley B Park	\$ 155,858	In house	In progress
Extension of James Rd Segment I	Brinks Willis to Keller	\$ 3,791,085	Contracted-County project	FY 2025
Keller Road		\$ 393,691	In house	FY 2029
CR 20 Access Management Plan Phase III	Pride to FBE	\$ 500,000	Contracted	FY 2027
Extension of CR 10	East of SR 59 to FBE	\$ 3,916,132	Contracted	FY 2026
Extension of Pecan Street Segment 2	Fern to E Berry (extend E Berry)	\$ 2,835,000	Contracted	FY 2027
West Lawson		\$ 190,000	In house	FY 2027
Extension of Juniper St	E Section to US 98	\$ 1,800,000	Contracted	FY 2027
Extension of CR 26 (Michigan Ave)	Doc McDuffie to FBE	\$ 4,550,000	Contracted	FY 2030
Bender Road	98 South to Industrial Park	\$ 390,000	In house	FY 2028
Extension of S Pine St	9th Ave to Michigan (align with Irwin St)	\$ 478,000	In house	FY 2029
CR 24 extension	Pecan to FBE	\$ 1,820,000	Contracted	FY 2031
Widening Michigan Ave		\$ 2,130,000	Contracted	FY 2031-2032
Extensions of S Pine St	CR 20 to CR 20S or to CR 12	\$ 2,200,000	County Projected	Long Term
Extension of S Hickory St	CR 12 to Keller Rd	\$ 3,250,000	County Projected	Long Term
Widening of CR 65	US 98 to CR 12	\$ 435,000	County Projected	Long Term
FBE East to West Connectors				
	Keller Rd	\$ 393,691	In house	FY 2027
	CR 24	\$ 1,400,000	Contracted	FY 2029
	Peachtree	\$ 1,875,000	Contracted	FY 2030
Intersection Improvements				
	FBE & CR 20	\$ 150,000	Contracted	FY 2025
	Michigan Ave and Hickory	\$ 1,600,000	City design, county construct	FY 206
	Michigan Ave and Juniper	\$ 1,600,000	Contracted	FY 2025
	Azalea at Juniper	\$ 600,000	Contracted	FY 2027
	Hickory St and CR 12 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
Total estimated roadway plan		\$ 46,942,437		

Departmental Descriptions
with Financial Summary
and Personnel Information

General Government Department

The General Government Department is made up of 4 divisions; Administration, Finance, Human Resources and Revenue. Each division serves both the employees and the citizens of the City of Foley.

Administration Division

Mission Statement: To serve the City of Foley by providing exceptional customer service, in a timely manner, to the general public, elected officials, city staff, other governmental agencies and community partners, and to preserve the accuracy, integrity, and public accessibility to the City's official records.

Function: The City Clerk is the custodian of public records for the City of Foley, which includes all minutes, resolutions, ordinances, contracts and codes. The City Clerk is required to attend all City Council Meetings The City Clerk's office is responsible for preparing the City Council Meeting Agendas and Minutes of the City Council Meetings as well as the City Council Work Session Minutes. The City Clerk is the City's Chief Election Official and is responsible for the administration of Municipal Elections.

Performance Goals	2022 Actuals	2023 Actuals	2024 Projected	2025 Projected
City Council Meetings Agendas Available by Deadline	100%	100%	100%	100%
Ordinances Processed	45	29	40	60
Resolutions Processed	437	453	475	500

Selected Objectives

- Design and maintain responsive systems and processes that inform the public of the City Council's legislative actions.
- Take all steps necessary to ensure transparency in the official roles of the office.
- Preserve and manage the City's official records for efficient access and retrieval.
- Conduct elections and council and commission appointments with integrity and with broad community outreach.
- Provide support services to the City Council and staff to assist them in providing excellent service to the community.
- To become known for the exceptional service we bring to the citizens, the City Council our colleges and to our profession.

Financial Services Division

Mission Statement: The Finance Division is dedicated to fostering transparent, accountable, and efficient financial management for our city. We strive to ensure the prudent allocation of resources, promote fiscal sustainability, and support strategic initiatives that enhance community well-being. Through collaboration, innovation, and ethical practices, we aim to empower decision-making and provide the public with clear insights into our financial health, ultimately contributing to a vibrant and prosperous community for all residents.

Function: The division continuously reviews internal controls in order to improve operations and compliance with laws, guidelines, and best practices pertaining to financial operations. Major functions of the division include: accounting, auditing, asset management, investments, debt management and issuance, grant accounting and administration, risk management, budget administration, accounts payable, purchasing and bids, contract management, project management and municipal airport operation oversight.

Performance Goals	2022	2023	2024	2025
Prepare an annual budget report in accordance with the Distinguished Budget Presentation Awards Program administered by the Government Finance Officer Association (GFOA).	Submitted and Received	Submitted and Received	Submitted and Received	Goal
Prepare an annual comprehensive financial report (ACFR) in accordance with the Certificate of Achievement of Excellence in Financial Reporting Program administered by the GFOA.	Submitted and Received	Submitted	Goal	Goal
Prepare a Popular Annual Financial Report in accordance with the GFOA's awards program standards.	Submitted and Received	Submitted	Goal	Goal
Maintain or improve the City's current bond rating AA- (S&P) / Aa3 (Moody's)	Maintain	Maintain	Maintain	Maintain
Maintain reserve fund balance at percentage established in Minimum Fund Balance Policy	136.19%	152.98%	123.03%	56.98%

Selected Objectives

- Produce financial and budgetary information and administer management practices that earn the City recognition and maintain or improve credit quality.
- Continuously review and update departmental policies and procedures in order to maintain compliance with laws and regulations as well as current and best practices.
- Develop and maintain a comprehensive set of city-wide internal controls.
- Provide superior support to the City's management team and their staff through the timely submission of information and effective process training.
- To assess various City operations to determine areas susceptible to losses.
- To accurately process large volumes of information within established timelines.
- To provide timely monthly financial reports to city officials and management.
- Convert temporary asset files from paper to digital files.

Performance Measures Obtained

- Received eleventh consecutive Certificate of Achievement for Excellence in Financial Reporting from GFOA. This is the highest form of recognition in governmental accounting and financial reporting, and its attainment represents a significant accomplishment by a government and its management.
- Received fifth consecutive Distinguished Budget Award from GFOA.
- Received fourth consecutive Popular Annual Financial Award from GFOA.
- Three Finance Staff Members have received the Government Finance Officers Association of Alabama's Certified Governmental Accounting Technician Certification.

Human Resources Division

Mission Statement: The Human Resources Division is dedicated to providing services that support and advance the success of the City of Foley through our most valuable resource: our EMPLOYEES. We are focused on delivering quality customer service in all personnel operations with integrity, responsiveness and sensitivity to all employees.

Function: The major tasks and responsibilities performed by the Human Resources Division of the General Government Department include the following core functions: employee compensation, benefits administration, recruitment and retention, safety and risk management, employee wellness, performance management, job analysis and classification, employee satisfaction and motivation, training and development, personnel policy formulation, interpretation and compliance of local, state, and federal employment law, as well as performing a number of other human resources related functions. The Human Resources Division works with all City departments and management in the development and implementation of a quality personnel system of policies and procedures in order to maintain a fair, equitable and positive work environment for our employees.

Performance Goals

- Value, encourage, and support a diverse workforce.
- Continually improve HR’s involvement in individual and organizational effectiveness.
- Anticipate and meet the changing needs of the workforce and their families.
- Champion career and professional growth.
- Enhance services through technology.
- Continually improve health and wellness opportunities for employees.
- Reduce workers compensation cost and injuries through safety protocols and Triage Nurse Program.
Foley’s potential savings: 2023 - \$52,440; 2024 - \$58,995 ; 2025 - \$65,550

Selected Objectives

- Recruit and retain diverse workforce.
- Continue to develop new and improved health and wellness programs and increase employee participation.
- Continue to automate and move to paperless processes in payroll and benefit services.
- Update Personnel System Policy (PSP) and other personnel related policies and procedures.
- Train all employees in substance abuse, harassment and Alabama ethics laws.
- Provide accurate, timely, and effective payroll and benefits administration to all city employees.

Performance Goals	2022 Actual	2023 Actual	2024 Budget	2025 Target
Permanent employee retention rate	83%	83%	91%	93%
Employee compliance in Wellness Incentivized Program	98%	99%	99%	99%
Employee participation in Foley Wellness Program	68%	67%	91%	95%
Workers Compensation claims prevented utilizing Triage Nurse Program	22	23	27	30

Revenue Division

Mission Statement: The Revenue Division serves the business community and taxpayers of the City by providing excellent customer service with professionalism. We strive to be consistent, fair and equitable while administering local revenue related Ordinances. Our priority is to grow in efficiency as the City grows economically.

Function: The Revenue Division is responsible for providing accurate, efficient and responsive services to the business community, taxpayers and municipal officials. A large portion of duties involve auditing accounts, payment processing, recording interdepartmental transactions, business licensing, invoicing commercial sanitation, collection of special fees, local tax and franchise agreements. It is imperative for this division to administer the City’s Ordinances in a fair and equitable manner, being both consistent and efficient while maximizing revenues through the use of internal audits. While overseeing and administering fees and local tax, we also conduct revenue analysis to ensure revenues will meet and/or exceed budget for given periods and provide information to the general public without compromising business owner privacy and confidentiality laws.

<i>Performance Goals</i>	Actual 2022	Actual 2023	Actual 2024	Projected 2025
Certification of Employees:				
AMRO (Alabama Municipal Revenue Officer)	2	3	3	4
GTA (Governmental Tax Analyst)	1	1	3	4
Education Speaking Engagements	3	3	3	6
Business Licenses Issued	4,074	4,094	4,100	4,200
Sanitation Payments Online	214	487	750	850
Business Licenses Issued Online	0	0	4,100	4,200
Audits Conducted	25	25	576	750
Customer Records Digitized	2,538	1,309	100%	100%

Selected Objectives:

- Educate personnel, citizens, businesses and other government entities about laws and requirements for businesses.
- Continue to audit accounts to ensure accurate returns and payments.
- Encourage businesses to use online applications for convenience of the customers.
- Maintain digital records.
- Create/implement Standard Operating Procedures and Policies Manual for the Revenue Department.

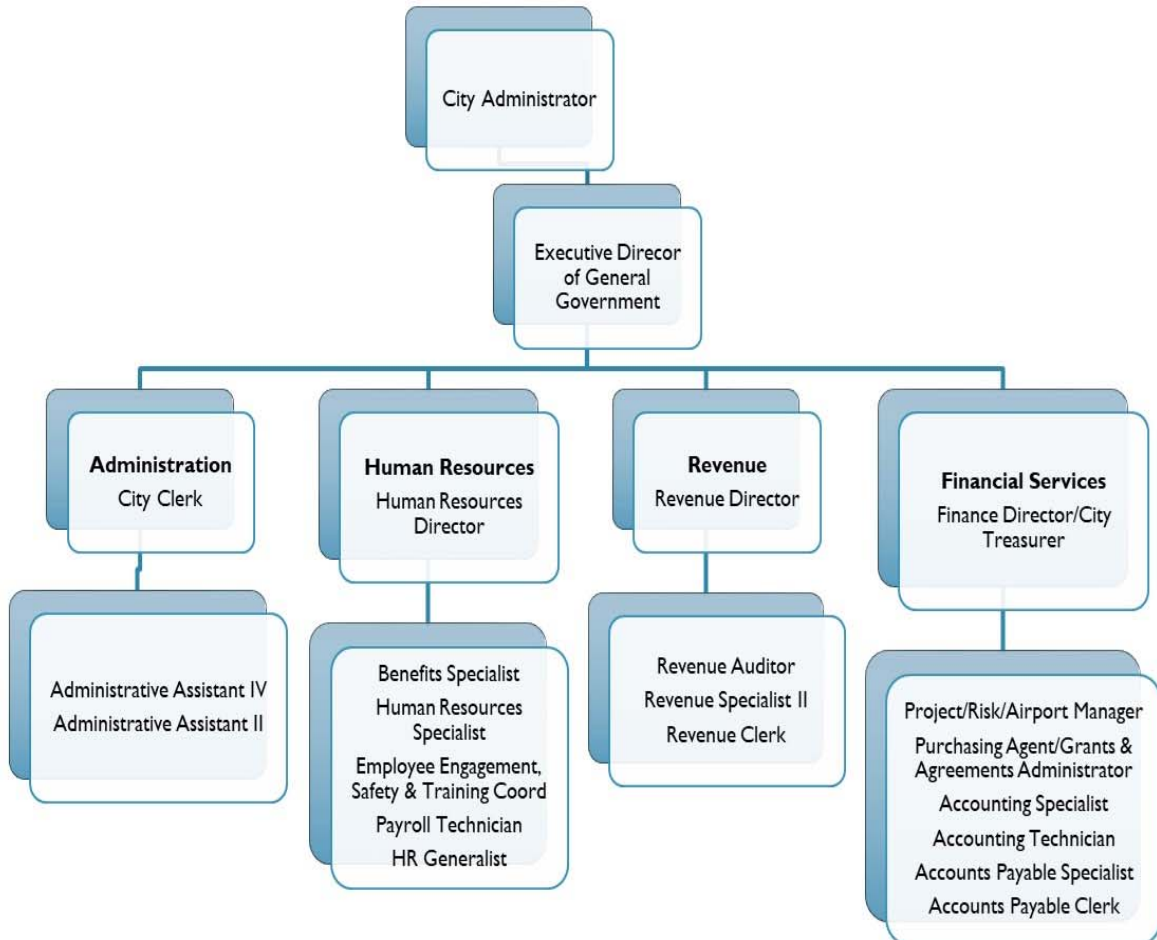
Performance Measures Obtained:

- Implemented software to allow customers to pay invoices for Commercial Sanitation online.
- Purchased software which will allow businesses to apply for business licenses and renew licenses online. Software is fully activated and all licenses are issued online.
- Conducted field and desk audits of business licenses, project user fees and various tax accounts in FY22 and FY23. FY24 and FY25, we are only accounting for true, complete field audits.
- All customer records have been successfully digitized within the past year. We now maintain this system monthly.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 1,720,392	\$ 1,877,148	\$ 2,232,475	\$ 2,023,466	\$ 2,338,295	15.56%
Capital	174,714	-	15,500	19,000	50,000	163.16%
Operational	1,606,550	2,366,308	2,452,778	2,414,620	2,265,975	-8.7%
Debt Service	16,564	10,803	10,803	10,803	10,802	-0.01%
Total	\$ 3,518,220	\$ 4,254,259	\$ 4,711,556	\$ 4,467,889	\$ 4,665,072	4.41%

General Government Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	Division	# OF SLOTS
70	36,476	47,419	58,361	1010103	Administrative Assistant II	Administration / Human Resources	2
90	40,215	52,279	64,343	1010106	Accounts Payable Clerk	Financial Services	2
				1010107	Revenue Clerk	Revenue	1
				1010148	Human Resources Generalist	Human Resources	1
100	42,226	54,893	67,561	1010124	Administrative Assistant IV	Administration	1
				1010140	Payroll Technician	Human Resources	1
110	44,336	57,638	70,939	1010134	Accounts Payable Specialist	Financial Services	1
				1010149	Employee Engagement, Safety & Training Coordinator	Human Resources	1
120	46,553	60,520	74,486	1010142	Accounting Technician	Financial Services	1
				1010151	Assistant Purchasing Agent/Grants Administrator	Financial Services	1
130	48,881	63,546	78,211	1010109	Benefits Specialist	Human Resources	1
				1010123	Human Resources Specialist	Human Resources	1
140	51,326	66,723	82,121	1010143	Revenue Specialist II	Revenue	1
				1010150	Accounting Specialist	Financial Services	1
150	53,891	70,059	86,227	1010135	Revenue Auditor	Revenue	2
				1010138	Purchasing Agent/Grants & Agreements Administrator	Financial Services	1
220	75,832	98,580	121,329	1010144	City Clerk	Administration	1
240	83,604	108,685	133,766	1010137	Project/Risk/Airport Manager	Financial Services	1
				1010146	Revenue Director	Revenue	1
260	92,173	119,825	147,477	1010130	Human Resources Director	Human Resources	1
270	96,782	125,817	154,851	1010117	Finance Director/City Treasurer	Financial Services	1
310	117,639	152,930	188,222	1010147	Executive Director of General Government/Administration	Administration	1
330	129,696	168,606	207,515	1010119	City Administrator	Administration	1

Municipal Complex Department

Mission Statement: The mission of The Municipal Complex Department is to provide exceptional customer service in all areas of our work. We are committed to providing safe, clean, and well-functioning facilities for City personnel and our community. We strive to keep all city facilities at full-strength by ensuring that all are in top working condition. As our services are viewed, so are we.

Function: The Municipal Complex Department is responsible for building maintenance, custodial care, and Civic Center events. Our building maintenance team consists of three (3) Building Maintenance Technicians and one (1) Building Maintenance Technician/HVAC. They provide a wide variety of services that include plumbing, painting, electrical, carpentry and HVAC. They also provide facilities support that assist our internal customers with tasks such as, set ups for Civic Center events, moving furniture, hanging pictures, and assembling office furniture. This team is responsible for more than 70 facilities and structures. Our Custodial Team consists of two (2) technicians who provides cleaning services to 9 City facilities (69,600 sq ft) which include public facilities such as our Welcome Center, Train Museum, Civic Center, and Senior Center as well as 5 office buildings. The Civic Center hosts an average of 150 events throughout the year and continues to grow. Our Events Coordinator collaborates with potential customers, provides customer service to all Civic Center patrons and oversees the events that are held.

Performance Goals: Our department goal is much like our mission statement. We are a customer oriented division and we are committed to providing safe, clean, well-functioning facilities to all employees, guests and community visitors. We take pride in preventative maintenance procedures to help prolong the useful life of major building components. We are dedicated to protect our City resources and be fiscally responsible. We encourage teamwork and pride ourselves on exceeding customers' expectation.

Upcoming Goals

- Explore options to build a new Civic Center facility.
- Continue to work on SOP's and ensure that we have one for all positions.
- Perform an annual facilities maintenance evaluation to help directors prepare for upcoming repairs
- Continue to ensure that our HVAC Technician is up-to-date on all certifications
- Establish a work order system for Building Maintenance Requests
- Continue to make training classes available to all employees as it relates to their job description

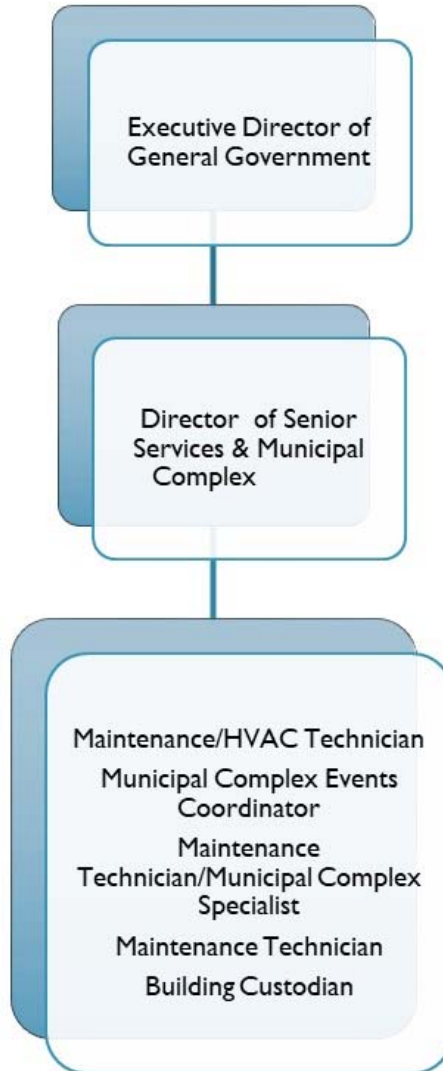
Achievements

- HVAC technician is up-to-date on all certification & additional training was provided
- Sound System in the Civic Center has been upgraded to a digital system which delivers outstanding, quality sound to all events.
- Employees attended a Situation Training session provided by our inhouse Training Coordinator
- Money has been allocated in the 2027 budget to begin the process of a new Civic Center
- Coordinate semi-annual "community shred event" with over 12k lbs shredded per year.
- Exceptional feedback from internal customers on our quick response time to work request.
- Entered an energy savings partnership with Schneider Electric in 2012 and at the end of 2023 we reached the \$2Million milestone in recognized savings through our energy savings efforts.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 385,595	\$ 373,068	\$ 417,743	\$ 413,393	\$ 411,960	-0.35%
Capital	35,315	-	65,000	60,000	85,000	41.67%
Operational	129,183	131,493	152,983	153,978	176,050	14.33%
Total	\$ 550,093	\$ 504,561	\$ 635,726	\$ 627,371	\$ 673,010	7.27%

Municipal Complex Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 29,277	\$ 38,060	\$ 46,843	1020108	Building Custodian	2
90	\$ 39,234	\$ 51,004	\$ 62,774	1020106	Maintenance Technician	2
100	\$ 41,196	\$ 53,554	\$ 65,913	1020109	Municipal Complex Events Coordinator	1
100	\$ 41,196	\$ 53,554	\$ 65,913	1020110	Maintenance Technician/Municipal Complex Specialist	1
120	\$ 45,418	\$ 59,044	\$ 72,669	1020107	Maintenance/HVAC Technician	1

Municipal Court

Mission Statement: The mission of the Foley Municipal Court is to ensure compliance with all state laws and city ordinances while providing quality services, thereby earning and maintaining the public’s respect and confidence.

Municipal Court Functions:

Municipal Court Judge: The Municipal Court Judge presides over the Municipal Court Clerk and Magistrates, and hears any cases brought before the Foley Municipal Court. The position of Municipal Court Judge is created by the Code of Alabama and directed by the Supreme Court and the Administrative Office of Courts. The Judge must be an attorney and is appointed and approved by the Mayor and City Council.

Municipal Court Clerk: The Municipal Court Clerk is responsible for the administration of the Municipal Court and its records, finances and employees, and ensures compliance with all city ordinances and state and municipal laws. Also, as a magistrate, accepts fine payments, issues warrants, has probable cause hearings, and does bond hearings with incarcerated defendants.

Municipal Court Magistrate: The Municipal Court Magistrate accepts payments of fines, guilty pleas, holds probable cause hearings, and issues warrants. The Magistrate holds bond hearings with incarcerated defendants, as well as manages the clerical duties of the case files of the Court.

Goals:

Goals are established by the Municipal Judge, command staff, and all employees within the Foley Municipal Court. The following are general goals established throughout the court.

1. Fairly and impartially adjudicate traffic and misdemeanor cases.
2. Effectively maintain information and records.
3. Assist citizens in the resolution of cases.
4. Improve caseload management.
5. Reduce inmate population.
6. Reduce outstanding warrants.
7. Reduce size of docket.
8. Effective probation monitoring and supervision.
9. Consistent compliance with judicial orders.
10. Reduce the incidence and impact of crime in our community.

Key Measures:

Cases Filed	2020	2021	2022	2023	2024	Projected 2025
DUI	190	217	188	176	144	150
Other Traffic	2,216	2,076	2,944	3,308	1,958	2,350
Non-Traffic	1,642	1,383	1,141	774	806	850
Total	4,048	3,676	4,273	4,258	2,908	3,350

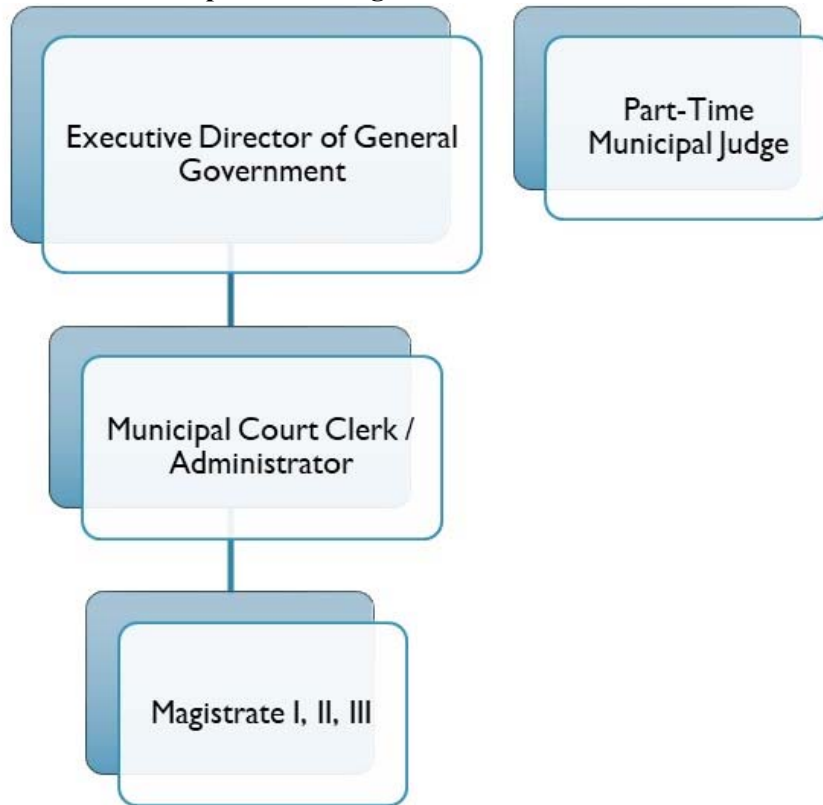
	2020	2021	2022	2023	2024	Projected 2025
Revenues	\$ 556,384	\$ 643,824	\$ 681,545	\$ 700,573	\$ 674,856	\$ 563,922
Disbursements	463,816	459,673	503,317	531,496	522,282	443,172
Total	\$ 1,020,200	\$ 1,103,497	\$ 1,184,862	\$ 1,232,069	\$ 1,197,138	\$ 1,007,094

Major Accomplishments: Contracting of a Certified Spanish Interpreter for all court sessions to assist with growing Hispanic Population.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 424,282	\$ 439,268	\$ 461,665	\$ 458,742	\$ 466,160	1.62%
Operational	2,780	7,168	564,778	448,914	530,409	18.15%
Total	\$ 427,062	\$ 446,436	\$ 1,026,443	\$ 907,656	\$ 996,569	9.8%

Municipal Court Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 39,234	\$ 51,004	\$ 62,774	1030101	Magistrate I	2
110	\$ 43,255	\$ 56,232	\$ 69,209	1030102	Magistrate II	2
130	\$ 47,689	\$ 61,996	\$ 76,303	1030103	Magistrate III	1
140	\$ 50,074	\$ 65,096	\$ 80,118	1030106	Part-Time Municipal Judge	1
190	\$ 63,908	\$ 83,080	\$ 102,253	1030104	Municipal Court Clerk/Administrator	1

Office of Information Technology & Geographic Information Systems

Mission Statement: To provide outstanding technology support services while practicing excellent stewardship of our information resources, ensuring that our government is properly equipped to serve our citizens and community.

Function: The IT/GIS Department provides technical support for all City operations and is responsible for the technical analysis, design, procurement, implementation, operation, planning, and support of computing infrastructure, applications, data, and services. Our intent is to align our goals and objectives with the priorities of the City and provide strategic IT vision and enterprising solutions for all departments so they may be able to meet their goals, deliver results, and enhance services to the citizens of Foley.

Performance Goals

- To maintain reasonable response times to help desk tickets and continue to provide high quality support as the City grows its workforce, without increasing the size of the IT Department staff.
- To reduce or minimize spending and maximize return on investment wherever feasible and reasonable.
- To ensure regulatory compliance of our infrastructure, applications, and data.

Selected Objectives

- Create formalized documentation of departmental policies and procedures.
- Identify and act upon opportunities to either reduce spending or find methods to enhance performance without an expenditure increase.
- Assess our cybersecurity vulnerabilities and audit our compliance with established regulations, remediating where necessary.

Performance Measures

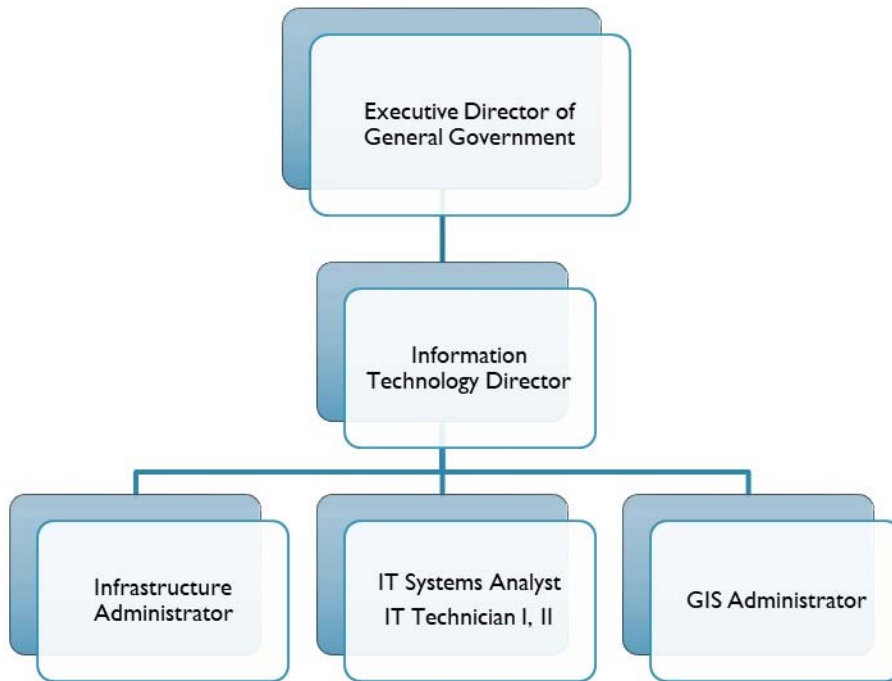
- Systems average uptime/availability.
- Network average uptime/availability.
- Help desk tickets closed.
- Number of security breaches affecting production.
- Number of major incidents affecting production.
- Number of evaluations/updates of publicly accessible GIS Data.

	2022	2023	2024	2025
Systems average uptime/availability	99.992%	99.921%	99.97%	99.97%
Network average uptime/availability	99.815%	99.767%	99.92%	99.84%
Help desk tickets closed	1,555	1,491	1,376	1,342
Number of security breaches affecting production	0	0	0	0
Number of major incidents affecting production	0	0	0	0
Number of evaluations of publicly accessible GIS data	233	250	296	320

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 401,645	\$ 431,775	\$ 472,253	\$ 474,030	484,940	2.3%
Capital	34,783	249,174	47,815	44,655	341,000	663.63%
Operational	397,137	396,673	496,740	537,460	455,600	-15.23%
Debt Service	5,474	72,250	54,933	83,418	124,780	49.58%
Total	\$ 839,039	\$ 1,149,872	\$ 1,071,741	\$ 1,139,563	1,406,320	23.41%

IT/GIS Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 40,215	\$ 52,279	\$ 64,343	1040101	IT Technician I	1
120	\$ 46,553	\$ 60,520	\$ 74,486	1040102	IT Technician II	1
150	\$ 53,891	\$ 70,059	\$ 86,227	1040107	GIS Administrator	1
150	\$ 53,891	\$ 70,059	\$ 86,227	1040108	IT Systems Analyst	1
170	\$ 59,415	\$ 77,240	\$ 95,065	1040105	Infrastructure Administrator	1
240	\$ 83,604	\$ 108,685	\$ 133,766	1040109	Information Technology Director	1

Maintenance Shop

Mission Statement:

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

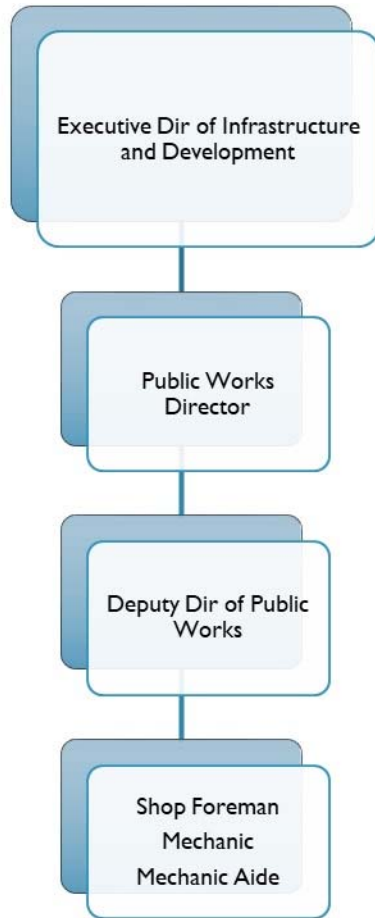
Function: The Maintenance Shop provides vehicle and equipment maintenance to all city owned equipment.

Department Goals: To continue to provide superior customer service using the most up to date software and properly trained personnel.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 324,751	\$ 339,429	\$ 418,086	\$ 368,556	\$ 401,110	8.83%
Capital	-	104,579	-	-	50,000	0%
Operational	40,296	37,288	58,280	50,280	47,000	-6.52%
Total	\$ 365,047	\$ 481,296	\$ 476,366	\$ 418,836	\$ 498,110	18.93%

Maintenance Shop Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 28,580	\$ 37,154	\$ 45,728	1050101	Mechanic Aide	1
120	\$ 46,553	\$ 60,520	\$ 74,486	1050102	Mechanic	4
190	\$ 65,506	\$ 85,157	\$ 104,809	1050103	Shop Foreman	1

Public Works

Mission Statement:

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

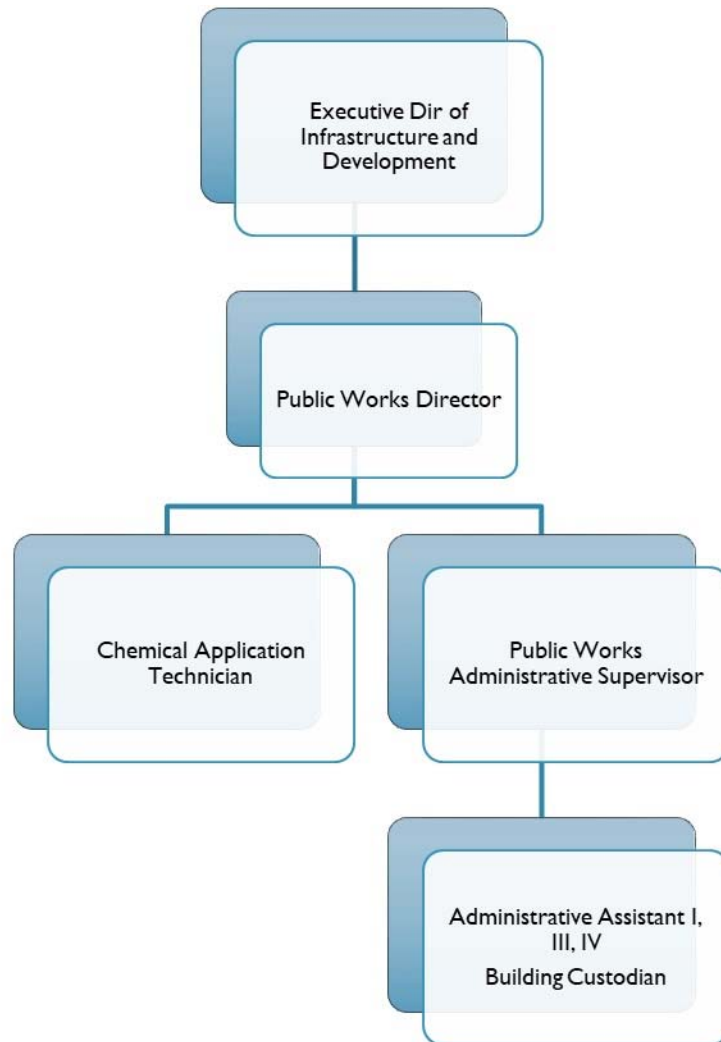
Function: The Public Works Department provides a friendly interface for customers to ask questions and express concerns over city provided services, while also providing intra-departmental support in the form of work orders, reports, and other miscellaneous administrative support for three supervisors and all crew leaders.

Department Goals: To continue to provide superior customer service using the most up to date software and properly trained personnel.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 361,037	\$ 358,952	\$ 404,344	\$ 411,524	\$ 430,555	4.62%
Capital	29,225	-	43,000	41,816	15,000	-64.13%
Operational	61,766	66,763	79,095	79,975	119,600	49.55%
Total	\$ 452,028	\$ 425,715	\$ 526,439	\$ 533,315	\$ 565,155	5.97%

Public Works Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 30,009	\$ 39,012	\$ 48,014	1060109	Building Custodian	1
60	\$ 34,739	\$ 45,160	\$ 55,583	1060101	Administrative Assistant I	1
80	\$ 38,300	\$ 49,789	\$ 61,280	1060102	Administrative Assistant III	1
100	\$ 42,226	\$ 54,893	\$ 67,561	1060103	Administrative Assistant IV	1
170	\$ 59,415	\$ 77,240	\$ 95,065	1060108	Public Works Administrative Supervisor	1
290	\$ 106,701	\$ 138,712	\$ 170,723	1060106	Public Works Director	1

Airport

Mission Statement: The Foley Municipal Airport is a general aviation airport operated, maintained, and preserved for the benefit of the community and airport users. It is our mission to provide a safe, efficient and customer focused airport to serve our community.

Function: The Foley Municipal Airport is a public airport located on approximately 125 acres in the northwest quadrant of the City. The airport has a north/south runway approximately 3,700 feet in length. Forty enclosed T-Hangar units are available for lease. There are accommodations for the Fixed Base Operator (FBO) which consist of a lobby, office space, classrooms and training areas as well as a maintenance hangar.

The day-to-day operations at the airport are managed by an FBO contracted by the City. The FBO's services include fuel sales, long-term vehicle parking, aircraft maintenance, and flight training school. The City's Airport Manager is responsible for lease of T-Hangars, airport maintenance, repair, and projects to ensure the airport meets FAA and ALDOT operational standards.

Performance Goals:

- Maintain standards required by ALDOT Aeronautics Bureau for issuance of an operating license as determined by annual airport inspection.
- Maintain, improve and develop airport facilities and infrastructure. Recent and planned infrastructure improvements are as follows:
 - FY23 project will be to update the Airport Master Plan/Airport Layout Plan (ALP)
 - FY24 project will be to construct an additional 8-unit T-Hangar and an access taxiway to access the new units.
- Maintain revenue streams generated by the lease of FBO facilities and T-Hangar units.
 - The FBO facilities are leased to Lightning Aviation LLC. The lease agreement is for a ten year term with expiration on September 30, 2034. Revenue generated by the lease agreement includes monthly lease payments and a \$0.03/gallon fuel flowage fee that is paid when the FBO purchases a load of fuel for resale.
 - The City manages the lease of forty (40) full-size T-Hangar units and five (5) half-size units with occupancy at 100%.

Selected Objectives:

- Ensure that runway/taxiway lights are working and replaced as needed, pavements are maintained and other operational measures required by ALDOT are in place to better serve the aviation community.
- Maintain open communication with FBO and City maintenance crews to identify and correct any maintenance issues that arise in a timely manner. Anticipate future airport needs and plan projects accordingly.
- Develop and maintain a 10-year capital plan for large projects that involve maintaining, improving and expanding airport infrastructure. Seek and apply for FAA and ALDOT funding for large capital projects.
- Maintain a waiting list for T-Hangar units and fill units as vacancies arise.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Capital	\$ -	\$ -	\$ -	\$ 25,000	\$ -	-100%
Operational	53,977	81,682	104,162	76,162	116,770	53.32%
Total	\$ 53,977	\$ 81,682	\$ 104,162	\$ 101,162	\$ 116,770	15.43%

There are no City employees in the airport department. The Airport Manager is located in the Financial Services Division of the General Government Department.

Public Safety

Mission Statement: The Public Safety Director will strive every day to assist public safety in being the best trained, best equipped, best performing police and fire departments that serve our citizens and visitors with coordinated excellence.

Function: The function of the Public Safety Division is to work in a combined effort with the police and fire departments to ensure and enhance public safety within the Public Safety Division and also our fellow departments with Team Foley- all for the betterment of the city as a whole. The Director will ensure that emergency management within the city is prepared and ready to respond to and mitigate any emergency.

Performance Goals:

- The Public Safety Director (PSD) will strive for a coordinated effort that ensures that:
- The police department and fire departments respond effectively together and work closely as a team during emergency responses. An Emergency Management Team has been organized and trained to assist in this mission during emergencies. Depending on the situation, the PSD sets up an incident command post to further have support operations.
- The police and fire departments communicate and coordinate effectively with each other, other city departments and other agencies as needed. The PSD attends crucial meetings with other agencies to foster relationships between Foley and other city, county state and federal agencies.
- The police department will effectively police in a modern manner that ensures a safe and secure city. The PSD receives regular briefings from the police department on crime spurts and mitigation efforts. The PSD also attends crime strategy meetings, and offers input as well during any serious crime spurts.
- The fire department is prepared, equipped, trained and rapidly responds to protect lives and property during all responses that involve fire suppression, emergency medical response and all hazardous materials response and that the responses and strategies used to mitigate the emergencies are highly effective. The PSD reviews monthly reports from the fire department showing their response and results as well as numerous other calls mitigated. The fire department training budget was increased to allow an increase in professional training of our firefighters. The PSD just started continuous improvement teams in five categories with input directly from the line personnel to give great feedback from great firefighters.
- That Command at both departments lead their agencies well and use good leadership skills that result in good employee retention, development and high morale. The continuous improvement teams mentioned above will increase leadership skills and morale as well as provide employee buy in.
- The Public Safety Director will assist the City Executive Director team in leading the City of Foley well and advance all city leaders for a stronger Foley. The executive team has regular monthly meetings with the mayor on operations and closely coordinate with each other. The PSD also teaches leadership classes to other city department members at their request.
- For law enforcement purposes, the Public Safety Director will:
- Evaluate the overall performance of the police department for areas of performance that reflect their absolute best and if the community is impacted through quality police services

- Ensure the department reaches higher levels of performance through professional and ethical law enforcement operations and modern, proficient training, and teamwork.
- Ensure that the department is practicing maximum effort.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ -	\$ 177,765	\$ 208,095	\$ 193,697	\$ 193,800	0.05%
Capital	-	-	-	-	54,000	0%
Operational	-	6,137	11,403	7,141	11,500	61.04%
Total	\$ -	\$ 183,902	\$ 219,498	\$ 200,838	\$ 259,300	29.11%

Public Safety Pay Plan Summary

Grade	Min	Mid	Max	Job Code	Classificaton Title	# of Slots
320	\$ 123,521	\$ 160,578	\$ 197,633	2010147	Executive Director of Public Safety	1

Police Department

Mission Statement: We will strategically and effectively police in a modern manner that ensures a safe and secure city. We strive every day to be the best trained, best equipped, best performing police department that serves with excellence. To achieve our mission, the Foley Police Department collaborates extensively with local, state and federal partners from multiple communities and other public sectors.

Function: The Foley Police Departments' strategy and vision is to interact with and become an integral part of the lives of our citizens. We will build trust and develop partnerships and work together to lower crime and maintain and improve the quality of life for all citizens in all neighborhoods. Our department is comprised of five components: the Command Staff, the Patrol Division, the Criminal Investigation Division, the Administrative Division, and the Community Safety Division.

Organizational Values:

- We desire to maintain our City's quality of life and ensure that our citizens feel safe to work, play, rest, and raise their children in this city.
- We desire that our residents and businesses enjoy a high degree of protection and police services.
- We desire to police in a manner that allows our community to get to know us as approachable employees which results in close relationships, partnerships, and professionalism.
- We desire to assist in community development which in turn affects economic development for our city, our citizens, and future generations.
- We focus on crime fighting, quick police response, community relations, delivery of advanced level of police services and professionalism.

Performance Goals: Goals are established by the Chief of Police, Command Staff and all employees within the Foley Police Department. The following methods are used to obtain our general goals.

- We will give our absolute best and impact our community through quality police services we are proud of.
- As a department, we will always seek to reach higher levels of performance through professional and ethical law enforcement operations and modern, proficient training.
- We will always work as a professional team. Each section of the police department is an invaluable, critical, mission-essential component of this police team.
- We will practice maximum effort in pursuing offenders and protecting the innocent.
- As a department, we will strive to become one large family as we serve our community.

	2020	2021	2022	2023	* 2024	*2025
<i>Arrest</i>	1,839	1,675	1,947	1,249	1,200	1,400
<i>Traffic cases filed</i>	2,319	2,551	3,132	3,484	2,102	2,500
<i>Calls for service</i>	65,627	27,697	22,002	27,759	25,000	26,000

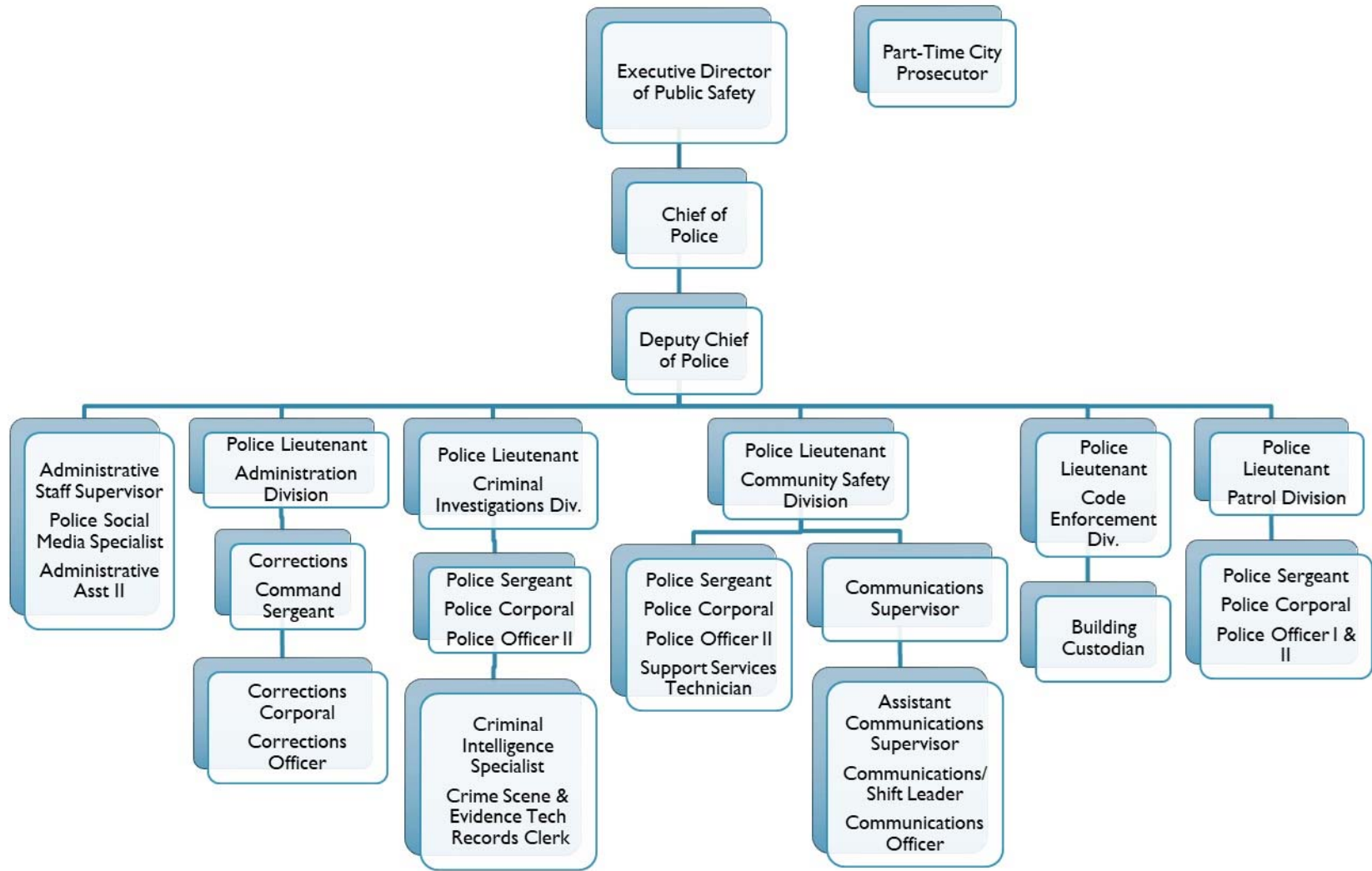
* These numbers are projections.

Department Achievements: The City of Foley enjoys a low crime rate allowing the Police Department to focus on crime prevention and quality of life issues. Foley Police Department interacts with the community through various activities and events.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 6,671,131	\$ 7,000,364	\$ 8,587,432	\$ 7,973,631	\$ 9,866,920	23.74%
Capital	877,270	2,269,913	1,361,375	1,156,322	1,098,800	-4.97%
Operational	1,259,856	1,287,128	1,638,420	1,514,053	1,640,639	8.36%
Debt Service	5,400	329,660	167,400	232,550	283,693	21.99%
Total	\$ 8,813,657	\$ 10,887,065	\$ 11,754,627	\$ 10,876,556	\$ 12,890,052	18.51%

Police Department Organizational



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	Division	# of Slots
30	\$ 30,009	\$ 39,012	\$ 48,014	2010151	Building Custodian	Administration Division	2
60	\$ 34,739	\$ 45,160	\$ 55,583	2010148	Records Clerk	Criminal Investigations Division	2
60	\$ 34,739	\$ 45,160	\$ 55,583	2010150	Support Services Technician	Patrol Division	6
70	\$ 36,476	\$ 47,419	\$ 58,361	2010103	Administrative Assistant II	Patrol Division	1
70	\$ 36,476	\$ 47,419	\$ 58,361	2010104	Administrative Assistant II	Criminal Investigations Division	1
90	\$ 40,215	\$ 52,279	\$ 64,343	2010152	Communications Officer	Community Safety Division	8
100	\$ 42,226	\$ 54,893	\$ 67,561	2010153	Corrections Officer	Administration Division	13
100	\$ 42,226	\$ 54,893	\$ 67,561	2010165	Police Communications and Social Media Specialist	Command Staff Support	1
110	\$ 44,336	\$ 57,638	\$ 70,939	2010149	Criminal Intelligence Specialist	Criminal Investigations Division	2
110	\$ 44,336	\$ 57,638	\$ 70,939	2010154	Communications/Shift Leader	Community Safety Division	3
120	\$ 46,553	\$ 60,520	\$ 74,486	2010155	Assistant Communications Supervisor	Community Safety Division	1
120	\$ 46,553	\$ 60,520	\$ 74,486	2010156	Corrections Corporal	Administration Division	4
120	\$ 46,553	\$ 60,520	\$ 74,486	2010157	Part-Time City Prosecutor	N/A	1
120	\$ 46,553	\$ 60,520	\$ 74,486	2010164	Crime Scene and Evidence Technician	Criminal Investigations Division	1
140	\$ 51,326	\$ 66,723	\$ 82,121	2010158	Administrative Staff Supervisor	Command Staff Support	1
140	\$ 51,326	\$ 66,723	\$ 82,121	2010160	Communications Supervisor	Community Safety Division	1
140	\$ 51,326	\$ 66,723	\$ 82,121	2010170	Corrections Command Sergeant	Administration Division	1
160	\$ 56,586	\$ 73,562	\$ 90,538	2010171	Police Officer I **	All Divisions	13
180	\$ 62,387	\$ 81,102	\$ 99,819	2010172	Police Officer II **	All Divisions	33
190	\$ 65,506	\$ 85,157	\$ 104,809	2010173	Police Corporal	All Divisions	10
200	\$ 68,781	\$ 89,415	\$ 110,049	2010174	Police Sergeant	All Divisions	10
220	\$ 75,832	\$ 98,580	\$ 121,329	2010175	Police Lieutenant	All Divisions	5
250	\$ 87,784	\$ 114,119	\$ 140,455	2010136	Deputy Chief of Police	Command Staff	1
300	\$ 112,037	\$ 145,648	\$ 179,259	2010137	Police Chief	Command Staff	1
** There are 46 slots between Police Officer I and II. These slots can increase/decrease as needed							

Fire Department

Mission Statement: The Foley Fire & Rescue Department professionals are committed to providing rapid and reliable services to the citizens of our community. We are committed to saving lives and property and improving the quality of life through education and training. We will provide fire prevention, fire suppression and rescue services of the highest quality for the community. We will accomplish our mission by working with the community, efficiently utilizing our resources, and fostering an atmosphere that encourages teamwork, innovation and progress.

Function: The Fire Department is trained and prepared for all-hazards emergency response. Essentially, the core functions of the Department are fire suppression, emergency medical response, hazardous materials response, fire prevention and education.

Performance Goals: With the growth of our city, we are working to continue to provide adequate emergency response while also aggressively working on fire prevention through our inspection program and public education. While our total volume of annual emergency responses has increased throughout the last fiscal year, our cumulative property losses from fires throughout the city have remained low and continue to show a decreasing trend. We have been actively involved in the Alabama Turn Your Attention to Fire Prevention campaign in an effort to reduce the loss of life from fire in our community and throughout the state. We have utilized a new inflatable fire safety house for educating children on home fire safety and exit plans. We look forward to using this fire prevention and safety tool at a variety of public events. We have also been involved in training for use of a new mobile fire safety trailer that was recently acquired by the Baldwin County Fire Chiefs Association. There was no loss of life as a direct result of fire reported in fiscal years 2020, 2021, or 2023.

In an effort to continue providing the best services with the most reliable and modern equipment, we ordered and took delivery of a 2023 Rosenbauer Custom pumper for our fleet at a cost of \$592,261 plus equipment. Our Council has also approved the order of a new 78' Ladder Truck to improve our response capabilities to commercial properties in our south and southeast areas. We anticipate purchase and delivery of this truck in late 2025 at a cost of \$1,400,000. We have an ongoing traffic signal preemption system project that began in 2018 and was expanded in 2020 and 2021. This system is designed to assist us with safer response routes and reduced response times in heavy traffic. We currently have the system installed on ten intersections, with one additional intersection scheduled for the coming year. We are already seeing a benefit from this system and plan to continue to implement additional intersections in future years. We have also improved our water rescue capabilities with the purchase of additional rescue boats and related equipment this year.

We have revamped our organizational structure to add 3 new Fire Captain positions for shift supervision and 3 new Lieutenant positions as line supervisors. In turn, we have added 4 new Firefighter positions for additional staffing to improve our effectiveness. We recently welcomed the addition of a Training and Logistics Officer in the current fiscal year. With the increased staffing and responsibilities, we have placed an emphasis on more advanced training for our personnel. We also began planning and budgeting for an additional fire station located in our southwest quadrant of the city in order to meet the increased demands for service due to growth in that area. The Council has approved an additional 6 Firefighter positions to assist us in adding staff to our fire companies in an effort to improve safety and operational effectiveness.

We have also partnered with other area fire departments to implement a mutual aid technical response team concept. Each fire department would offer a response specialty and specialized equipment, and the team would respond to technical incidents in order to effectively handle the situation without the need for other regional resources. Our Foley FD technical response team continues to train on specialized responses, particularly in high-angle rescues.

	2019	2020	2021	2022	2023	2024
Emergency responses	1,605	2,084	2,455	2,593	2,851	31,150
Inspections	3,428	2,608	2,957	3,113	2,285	2,800
Public relations/education contacts	9,429	10,703	n/a	7,155	9,486	14,000

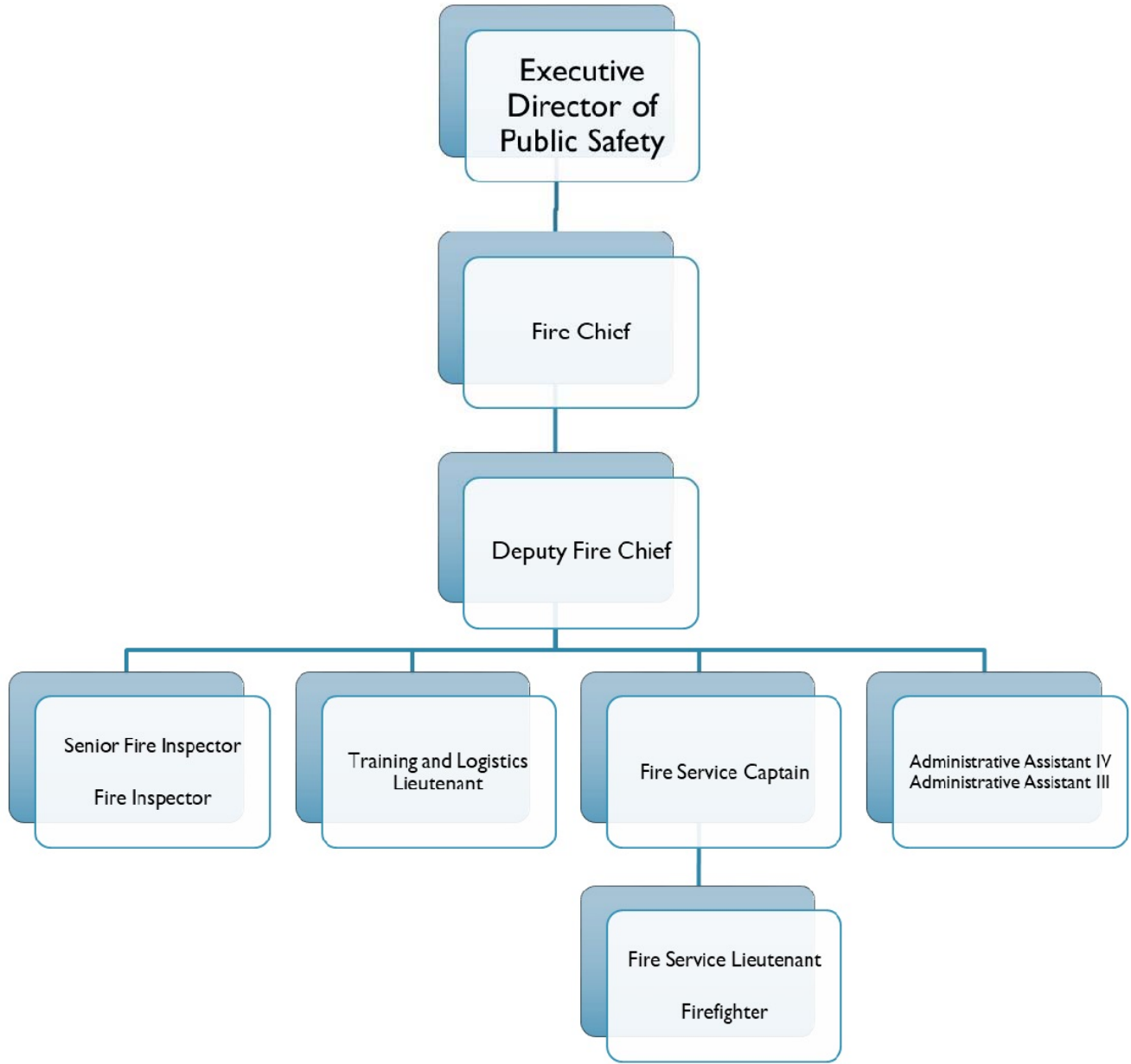
Department Achievements: Our last survey by the Insurance Services Office (ISO) was conducted in 2018 in order to establish our current Public Protection Class (PPC). We have maintained a solid PPC Class 3/3Y rating, which results in insurance savings for our residents and businesses. This puts us in the top 12% of all fire departments surveyed in the U.S. With our Council reducing the fire response jurisdiction in 2022 and our efforts to improve staffing and response, we believe that our rating will continue to be as favorable as possible. We expect to have our next ISO PPC survey within the upcoming year.

We were recognized by Gulf Coast Media as the Best Fire Department in Baldwin County in the 2020, 2021, and 2024 Big Beautiful Baldwin's Best contest. Fire Chief Joey Darby was recognized as the Alabama Fire Chief of the Year for 2020 and received a Commendation from Governor Kay Ivey in February, 2022 for his contributions to the Alabama fire service. Our personnel have achieved more training certifications in the FY2024 than any previous year. We hosted several fire certification refresher and specialized courses at our fire station and invited other fire departments to participate. We have worked with Foley PD to improve specialized tactical responses, and we look forward to more advance technical training in the future.

Financial Summary

	2022	2023	2024	2024	2025	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 2,909,090	\$ 3,189,346	\$ 3,581,006	\$ 3,599,748	\$ 4,071,890	13.12%
Capital	58,705	28,037	102,500	11,925	147,500	1136.9%
Operational	601,591	570,064	772,339	706,039	769,443	8.98%
Debt Service	5,400	5,400	5,400	5,400	5,400	0%
Total	\$ 3,574,786	\$ 3,792,847	\$ 4,461,245	\$ 4,323,112	\$ 4,994,233	15.52%

Fire Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
80	\$ 38,300	\$ 49,789	\$ 61,280	2020112	Administrative Assistant III	1
100	\$ 42,226	\$ 54,893	\$ 67,561	2020102	Administrative Assistant IV	1
140	\$ 51,326	\$ 66,723	\$ 82,121	2020103	Firefighter	25
150	\$ 53,891	\$ 70,059	\$ 86,227	2020104	Fire Inspector	1
190	\$ 65,506	\$ 85,157	\$ 104,809	2020113	Fire Service Lieutenant	9
190	\$ 65,506	\$ 85,157	\$ 104,809	2020114	Senior Fire Inspector	1
190	\$ 65,506	\$ 85,157	\$ 104,809	2020117	Training and Logistics Lieutenant	1
210	\$ 72,220	\$ 93,886	\$ 115,552	2020115	Fire Service Captain	3
240	\$ 83,604	\$ 108,685	\$ 133,766	2020107	Deputy Fire Chief	1
290	\$ 106,701	\$ 138,712	\$ 170,723	2020116	Fire Chief	1

Community Development Department

Mission Statement: To provide for orderly and controlled growth for its citizenry and to provide superior customer service in matters relating to development. We constantly strive to ensure that all codes, ordinances and other regulations are met to ensure resiliency and sustainability for the health, safety and well-being of Foley citizens.

Function: The Community Development Department (CDD) provides the following services to the citizens of Foley: planning for development; zoning to ensure compatibility of uses; building plan review, permitting and inspections; and code enforcement of violations.

Performance Goals

Specific departmental goals are set on an annual basis through our budget. We work closely with developers to determine the growth rate for the next fiscal year and budget accordingly. We strive to provide accurate revenue estimates and budget expenses based on those projections. The Citizen Serve online permitting system has been implemented so the department is now all digital. CDD staff will continue to maintain certifications as well as earn additional certifications. CDD staff attend various local, state and national training events to keep abreast of new products, procedures, new legal rulings and similar topics

	2018	2019	2020	2021	2022	2023	2024
<i>Building permits</i>	2,416	2,406	3,711	5,291	3,982	3,560	6,350
<i>Single family</i>	270	256	571	625	598	438	1,100
<i>Duplex/multi-family</i>	428	234	128	200	98	464	550
<i>New commercial</i>	20	13	19	3	27	29	26

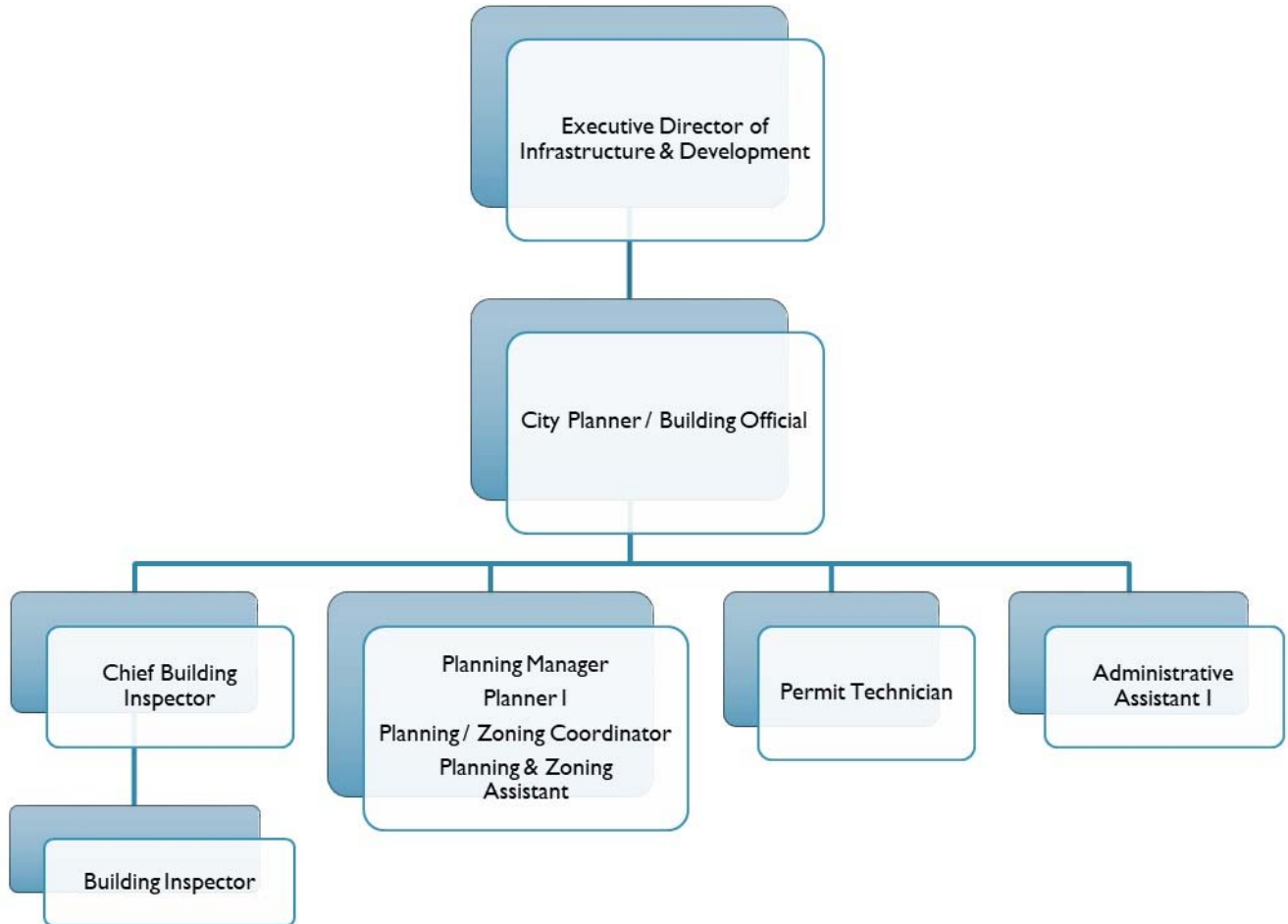
Department Achievements

- Maintain high standards by adopting current national regulatory codes and development standards.
- Amend the Zoning Ordinance on as needed to assure compliance with federal, state and good planning practices.
- Encourage building to the highest standard. We are currently 3rd in the Nation for Fortified Homes.
- Recently completed a BCEGS (Building Code Effectiveness Grading Schedule) audit and have an ISO rating of 4 for residential and commercial.
- Created and hosts a monthly meeting called PLAN (Plan Lower Alabama Now). Attendees include planners, engineers, developers, home builders, GIS, Realtors Board, elected officials, environmentalist and other interested parties. We have a speaker, round-table challenges & work on specific areas of concern. These meetings are approved for AICP (American Institute of Certified Planners) credits.
- We are a member of the FEMA CRS (Community Rating System). This required a flood audit prior to acceptance and requires specific topics related to flooding being maintained in order to provide a reduced flood rate to our citizens. The City has been at a Rating of 7 since October 2023.
- Adopted a Coastal Supplement to the building code that requires a higher minimum standard due to our location in a hurricane/high wind area.
- Staff hold various certifications in their field and continue to attend trainings and obtain new certifications.
- Staff serve in various capacities with local, state, regional and federal boards/committees.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 840,071	\$ 849,825	\$ 936,057	\$ 930,706	\$ 1,123,355	20.7%
Capital	42,641	-	30,000	30,000	50,000	66.67%
Operational	139,243	143,946	144,115	127,935	124,650	-2.57%
Total	\$ 1,021,955	\$ 993,771	\$ 1,110,172	\$ 1,088,641	\$ 1,298,005	19.23%

Community Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 34,739	\$ 45,160	\$ 55,583	2030101	Administrative Assistant I	2
80	\$ 38,300	\$ 49,789	\$ 61,280	2030103	Planning & Zoning Assistant	1
90	\$ 40,215	\$ 52,279	\$ 64,343	2030109	Permit Technician	1
120	\$ 46,553	\$ 60,520	\$ 74,486	2030104	Planning/Zoning Coordinator	1
150	\$ 53,891	\$ 70,059	\$ 86,227	2030105	Building Inspector	5
150	\$ 53,891	\$ 70,059	\$ 86,227	2030108	Planner I	1
180	\$ 62,387	\$ 81,102	\$ 99,819	2030106	Chief Building Inspector	1
220	\$ 75,832	\$ 98,580	\$ 121,329	2030110	Planning Manager	1
280	\$ 101,621	\$ 132,107	\$ 162,594	2030107	City Planner/Building Official	1

Environmental Department

Mission Statement: The Environmental Department’s mission is to protect and assist in the enhancement of the city’s natural resources and ecological health through the utilization of environmental stewardship, education and outreach, municipal leadership, environmental code enforcement, effective communication, collaboration with all citizens and vector control.

Function: Several of the major tasks and responsibilities performed by the Environmental Department include: code enforcement related to environmental and public nuisance ordinances, management of state and federal permits held by the city, the review and inspection of construction permits for environmental compliance, collaborate with other city departments for ordinance updates related to development and environmental issues, monitor water quality through sampling, manage the vector control program, coordinate with federal, state and local entities for regional environmental concerns, plan, coordinate and implement resilience programs related to extreme weather events, implement sustainability programs, public education and outreach for environmental topics as well as monitoring the success of various grant projects such as the stormwater studies, litter traps and stream restorations.

Performance Goals:

- Implementation of code enforcement based on citizen complaints.
- Maintain compliance with state and federal permit programs to include MS4, NPDES, pesticide application and scrap tire management.
- Implementation of construction permit program for environmental compliance.
- Update ordinances to meet changing state and federal standards.
- Maintain a baseline of water quality parameters for streams in Foley.
- Ensure and improve the quality of vector control to address any health risks related to pests.
- Collaborate with federal, state, and local agencies for coordination in environmental programs.
- Provide public education and outreach on environmental topics.
- Implement sustainability programs for increasing the citizen’s resilience to changing climate conditions.

<i>Environmental</i>	2020	2021	2022	2023	Projected 2024	Expected 2025
<i>Permits Issued</i>	625	671	637	500	742	600
<i>Permit Inspections</i>	688	622	670	700	750	650
<i>Complaints</i>	190	150	175	150	200	200
<i>Water Samples – Chemistry</i>	105	156	156	156	168	168
<i>Water Samples – Bacteria</i>	31	96	96	96	108	108
<i>State Permit Inspections</i>	106	97	72	80	112	112
<i>Acres treated for mosquitos</i>	20,900	20,900	20,900	20,900	20,900	20,900
<i>Grants for Restoration</i>	2	3	1	4	1	1
Sustainability Programs Offered	-	-	-	-	1	3

Selected Objectives:

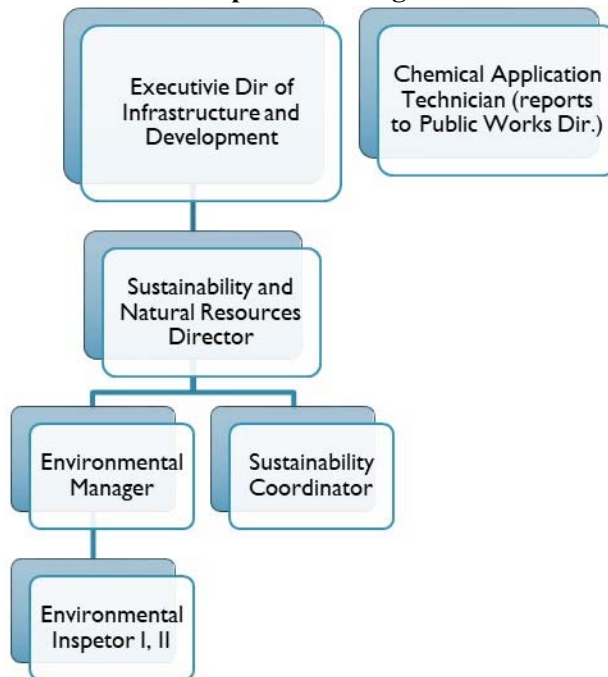
- To respond in a timely manner to citizen complaints for code enforcement and promptly perform enforcement measures for violations.
- To obtain required permits and perform all required compliance measures, monitoring, and reporting in order to reduce pollutant loading.
- To permit, review plans, inspect and enforce construction activities and land development for a reduction of pollution in storm water runoff.
- To work with multiple city departments for ordinance updates based on needs and requirements.

- To perform monthly water quality monitoring on selected stream locations.
- To perform regular vector control services including adulticide and larvicide operations for the control of mosquitoes.
- To participate in multiple agency working groups for combined efforts in environmental programs.
- To host workshops, training, field trips and other programs based on environmental topics.
- To seek and obtain grants to fund environmental planning and restoration projects.
- To monitor and manage ecologically significant and environmentally sensitive habitats on city owned properties.
- To create and implement plans for watershed management, stormwater managing and resilience for areas within the city.
- To develop and implement sustainability programs for citizens in order to increase overall resilience in the city.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 328,546	\$ 352,197	\$ 404,855	\$ 404,126	\$ 481,360	19.11%
Capital	-	10,820	74,567	58,588	67,500	15.21%
Operational	84,367	193,896	216,003	174,130	238,021	36.69%
Total	\$ 412,913	\$ 556,913	\$ 695,425	\$ 636,844	\$ 786,881	23.56%

Environmental Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 40,215	\$ 52,279	\$ 64,343	2041101	Chemical Application Technician	1
110	\$ 44,336	\$ 57,638	\$ 70,939	2040109	Environmental Inspector I	1
130	\$ 48,881	\$ 63,546	\$ 78,211	2040110	Environmental Inspector II	1
140	\$ 51,326	\$ 66,723	\$ 82,121	2040112	Sustainability Coordinator	1
170	\$ 59,415	\$ 77,240	\$ 95,065	2040108	Environmental Manager	1
250	\$ 87,784	\$ 114,119	\$ 140,455	2040111	Sustainability and Natural Resources Director	1

Infrastructure & Development

Mission Statement:

Our mission is to foster planned and sustainable growth in the City of Foley through the effective implementation of strategic plans, land use guidelines, transportation solutions, capital projects, development codes, and economic development initiatives. We are dedicated to maintaining clean and well-kept streets, promoting an environmentally healthy community, and ensuring efficient refuse collection. By leveraging data-driven insights and delivering exceptional customer service, we strive to create a secure, vibrant, and economically thriving community. Our focus is on ensuring an attractive and functional urban environment for all residents and visitors.

Function:

The Infrastructure & Development Department is responsible for overseeing all aspects of infrastructure management, development initiatives, and economic development activities, as well as public works and environmental programs within the City. This includes implementing zoning ordinances, subdivision regulations, land development codes, and environmental regulations to align with the Comprehensive Plan. The department plays a key role in advancing economic development by leveraging data-driven insights for strategic planning and decision-making. Additionally, it emphasizes superior customer service to effectively meet the needs of residents and stakeholders.

Performance Goals:

- 1. Development Ordinance Audit:** Conduct a comprehensive audit of all development ordinances to assess their effectiveness, efficiency, fairness, and compliance with the Comprehensive Plan. Identify areas for improvement and propose necessary revisions.
- 2. Context-Sensitive Street Design Guide:** Continue implementing the context-sensitive street design guide provided in the Transportation Continuity Plan. This guide integrates urban planning principles to enhance the aesthetics and functionality of streets within the City and will also guide adjacent development.
- 3. Comprehensive Plan Review and Update:** Utilize a data-driven approach to review and update the Comprehensive Plan, ensuring its relevance and alignment with current and future City needs. Collaborate with the Comprehensive Plan Committee of the Planning Commission to complete a draft by the end of the calendar year.
- 4. Major Street Plan Alignment:** Align the major street plan with the Comprehensive Plan and the future land use map to ensure a cohesive approach to urban development and adequate infrastructure capacity. Complete this alignment by the end of the second quarter of FY25 through the adoption of the Transportation Continuity Plan.
- 5. Downtown Neighborhood Streetscape Improvement Plan:** Implement the Downtown Neighborhood Streetscape Improvement Plan in stages. Begin with a plan for the south side of US 98 in the first quarter of FY25, focusing initially on Alston Street for capital project implementation.
- 6. Pedestrian Path Connectivity Analysis:** Evaluate the connectivity of pedestrian paths, including sidewalks and multi-use paths, in relation to the major road plan. Identify gaps and propose improvements to enhance overall walkability.
- 7. Existing Sidewalk Audit and Construction Plan:** Continue implementing the Existing Sidewalk Audit and Construction Plan. Following the safety and connectivity assessment by Public Works, complete the construction phase for Cedar Street and prioritize Peachtree Street next. In FY25 and beyond, maintain focus on safety and seamless connectivity to key activity areas across the City.
- 8. Greenway and Parks Master Plan:** Collaborate with the Leisure Services Department to develop a comprehensive Greenway and Parks Master Plan. This plan will integrate with development projects to create cohesive and well-connected recreational spaces.

- 9. **Refuse Collection and Street Maintenance:** Improve the safety, efficiency, and speed of refuse collection and street maintenance. Regularly conduct mowing and other maintenance activities to preserve the City’s aesthetics and functionality.
- 10. **Capital Improvement Program Communication:** Establish transparent communication channels and set clear expectations regarding the status of Capital Improvement Program projects. Provide regular updates to City leadership to support informed decision-making.
- 11. **Economic Development Manager Position:** Successfully recruit and onboard the new Economic Development Manager. Focus on data gathering and becoming familiar with existing economic development projects. Collaborate with staff and elected leadership to develop future goals, focus areas, and industry targets for FY25 and future years.

These performance goals demonstrate our commitment to optimizing development processes, enhancing connectivity, improving public spaces, ensuring effective communication, and advancing economic development while focusing on both immediate and long-term objectives.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ -	\$ 162,530	\$ 266,334	\$ 182,223	\$ 276,285	51.62%
Capital	-	-	52,000	50,000	-	-100%
Operational	(56)	3,889	19,350	6,410	18,920	195.16%
Total	\$ (56)	\$ 166,419	\$ 337,684	\$ 238,633	\$ 295,205	23.71%

Infrastructure & Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
200	\$ 68,781	\$ 89,415	\$ 110,049	3000102	Infrastructure and Development Program Manager	1
310	\$ 117,639	\$ 152,930	\$ 188,222	3000101	Executive Director of Infrastructure and Development	1

Street Department

Mission Statement: It is the mission of the Foley Public Works Street Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Street department works proactively to maintain the city’s roadways, rights of ways, drainage, and sidewalks. Prioritize and respond to issues identified by the Street Supervisor, Engineering Department, elected city officials, and concerned citizens. Duties include street/pothole repairs, addressing drainage issues, mowing, tree trimming, street sweeping, culvert installation, and providing signage that is compliant with the Manual on Uniform Traffic Control Devices (MUTCD), as well as building new roads aimed toward future growth in the City.

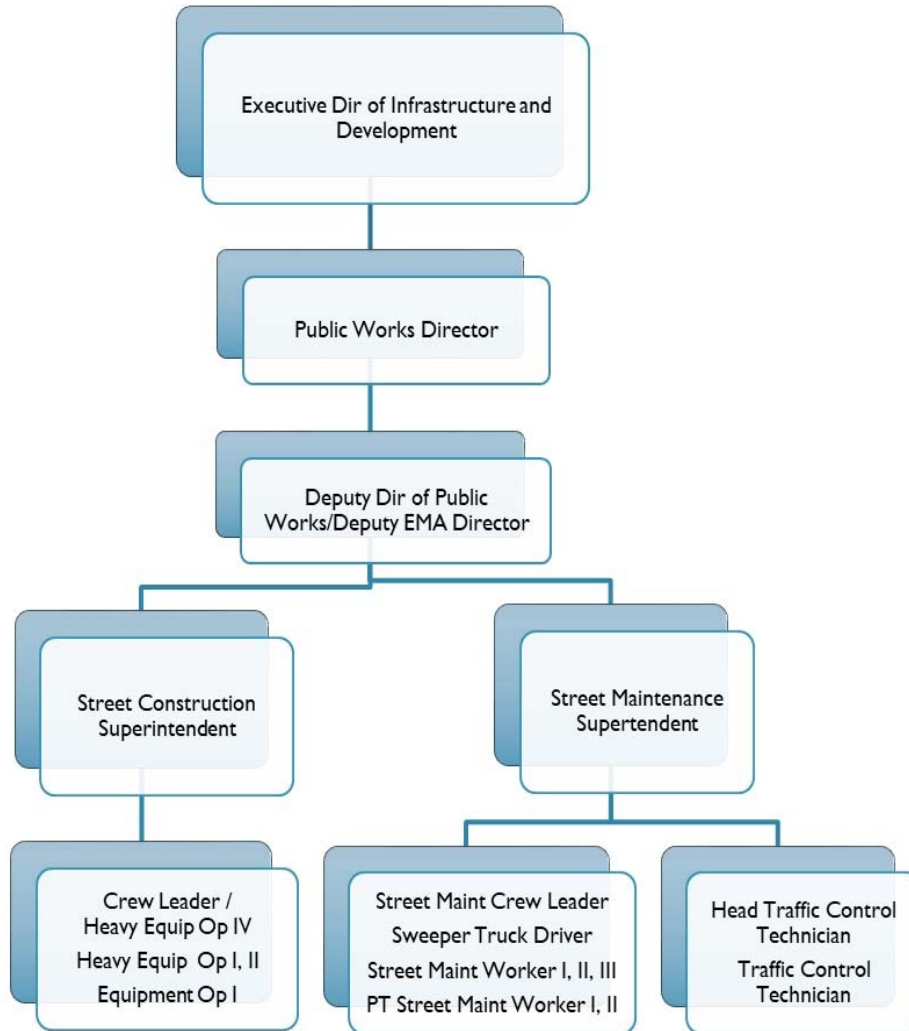
Performance Goals: Our main goal is to maintain and repair streets and sidewalks while adding new ones aimed towards making future growth throughout the City an easy change. We also plan to train new leaders in areas of efficiency, productivity and communicative ideology between employees and citizens in order to build a conducive working relationship.

	2020	2021	2022	2023	2024	2025
<i>Miles of streets maintained</i>	161	155	155	156	156	160
<i>Miles of sidewalks maintained</i>	37	37	40	41	41	49

Financial Summary

	2022	2023	2024	2024	2025	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 1,699,308	\$ 1,906,634	\$ 2,343,690	\$ 2,304,887	\$ 2,770,940	20.22%
Capital	685,571	753,121	1,006,104	969,000	901,000	-7.02%
Operational	464,224	542,858	911,567	982,741	779,450	-65.06%
Total	\$ 2,849,103	\$ 3,202,613	\$ 4,261,361	\$ 4,256,628	\$ 4,451,390	4.58%

Street Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 33,085	\$ 43,010	\$ 52,936	3010118	Part-Time Street Maintenance Worker I	4
60	\$ 34,739	\$ 45,160	\$ 55,583	3010119	Street Maintenance Worker I	13
60	\$ 34,739	\$ 45,160	\$ 55,583	3010132	Part-Time Street Maintenance Worker II	1
70	\$ 36,476	\$ 47,419	\$ 58,361	3010120	Equipment Operator I	3
70	\$ 36,476	\$ 47,419	\$ 58,361	3010121	Street Maintenance Worker II	4
70	\$ 36,476	\$ 47,419	\$ 58,361	3010122	Traffic Control Technician	2
80	\$ 38,300	\$ 49,789	\$ 61,280	3010123	Heavy Equipment Operator I	7
80	\$ 38,300	\$ 49,789	\$ 61,280	3010124	Sweeper Truck Driver	2
90	\$ 40,215	\$ 52,279	\$ 64,343	3010125	Heavy Equipment Operator II	6
100	\$ 42,226	\$ 54,893	\$ 67,561	3010132	Street Maintenance Worker III	1
120	\$ 46,553	\$ 60,520	\$ 74,486	3010126	Head Traffic Control Technician	1
120	\$ 46,553	\$ 60,520	\$ 74,486	3010127	Street Maintenance Crew Leader	2
130	\$ 48,881	\$ 63,546	\$ 78,211	3010128	Crew Leader/Equipment Operator IV	2
170	\$ 59,415	\$ 77,240	\$ 95,065	3010129	Street Construction Superintendent	1
170	\$ 59,415	\$ 77,240	\$ 95,065	3010130	Street Maintenance Superintendent	1
240	\$ 83,604	\$ 108,685	\$ 133,766	3010131	Deputy Public Works Director / Deputy EMA Director	1

Engineering Department

Mission Statement: Protect and enhance the public health, safety and welfare by facilitating public and private construction work and orderly development within the City and its extraterritorial jurisdiction.

Function: The Engineering Department provides technical reports and recommendations to the Mayor, the City Council, and the City Administrator. We review and ensure that subdivision and commercial site construction plans comply with City standards and specifications. We select and direct consulting engineering firms for the development of Capital Project Plans. We design projects for construction by Public Works and manage facility upgrades citywide as required. Engineering communicates with other City, County, State and Federal officials as needed and answers complaints and consults directly with the Public upon request.

Performance Goals: Engineering strives to implement large and small Capital Projects on time and under budget in accordance with both the current Fiscal Year and Long Range Capital Plans as adopted by the City Council. We also endeavor to respond to the requests of the public and other City departments in a timely, courteous, and professional manner when technical assistance is required. We measure these goals by tracking Capital Projects and by direct feedback from our customers: the Mayor, Council, Administration, Directors and the public. Within fiscal year 2024 the annual resurfacing project, Foley Pocket Park, Rose Trail Connector and Centennial Fountain, North Pecan Street Extension, Juniper Street Extension, TAP Grant Path along 9th St/Hickory and E Verbena Avenue Improvements will be completed.

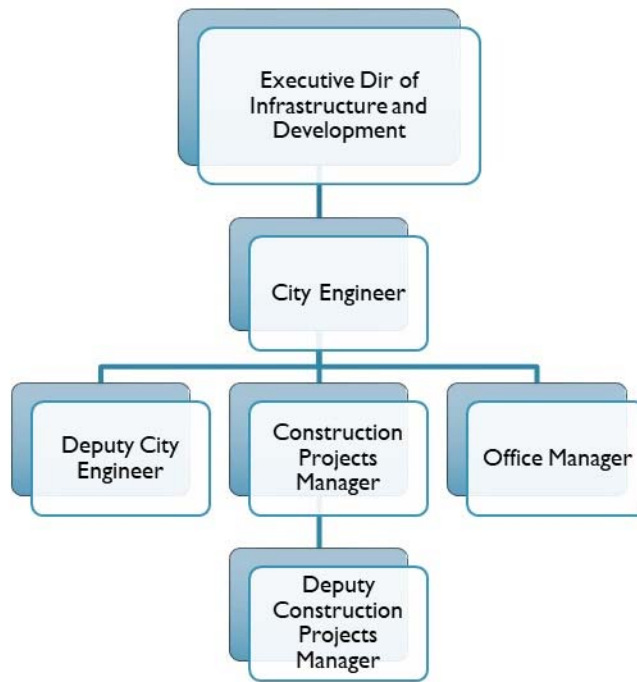
For fiscal year 2025, we anticipate completion of the County Road 12 and Highway 59 intersection improvements, widening and resurfacing of the Foley Beach Express from AL 59 to County Road 12, E Bullard Avenue Extension, E Jessamine Extension, Park Avenue Traffic Calming, Mills Community Sidewalks and the Public Works Complex.

Department Achievements: Within the last ten years Engineering has managed the completion of Pride Drive ATRIP, Downtown Pedestrian Bridge, Philomene Holmes Road, CR20/FBE offset turn lanes, Fern Avenue Extension ATRIP, TIGER and TAP Grants, and numerous smaller drainage and safety projects with Public Works and outside contractors and engineers.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 411,561	\$ 425,351	\$ 542,775	\$ 530,330	\$ 569,115	7.31%
Capital	12,982	-	50,000	50,000	-	-100%
Operational	102,794	83,056	109,755	139,435	137,325	-1.51%
Debt Service	34,375	37,500	9,375	9,375	-	-100%
Total	\$ 561,712	\$ 545,907	\$ 711,905	\$ 729,140	\$ 706,440	-3.11%

Engineering Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
110	\$ 44,336	\$ 57,638	\$ 70,939	3020105	Office Manager	1
170	\$ 59,415	\$ 77,240	\$ 95,065	3020108	Deputy Construction Projects Manager	1
200	\$ 68,781	\$ 89,415	\$ 110,049	3020106	Construction Projects Manager	1
230	\$ 79,623	\$ 103,510	\$ 127,396	3020107	Deputy City Engineer	1
300	\$ 112,037	\$ 145,648	\$ 179,259	3020104	City Engineer	1

Sanitation Fund

Mission Statement: It is the mission of the Foley Public Works Sanitation Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Sanitation departments provide garbage, recycle, yard debris, bulk pickup, and hot shot service for residents and commercial establishments. Delivery of cans and dumpsters to new residents and businesses, walkup service for handicapped residents, and trash services for special events are a few of the additional services administered by the sanitation departments.

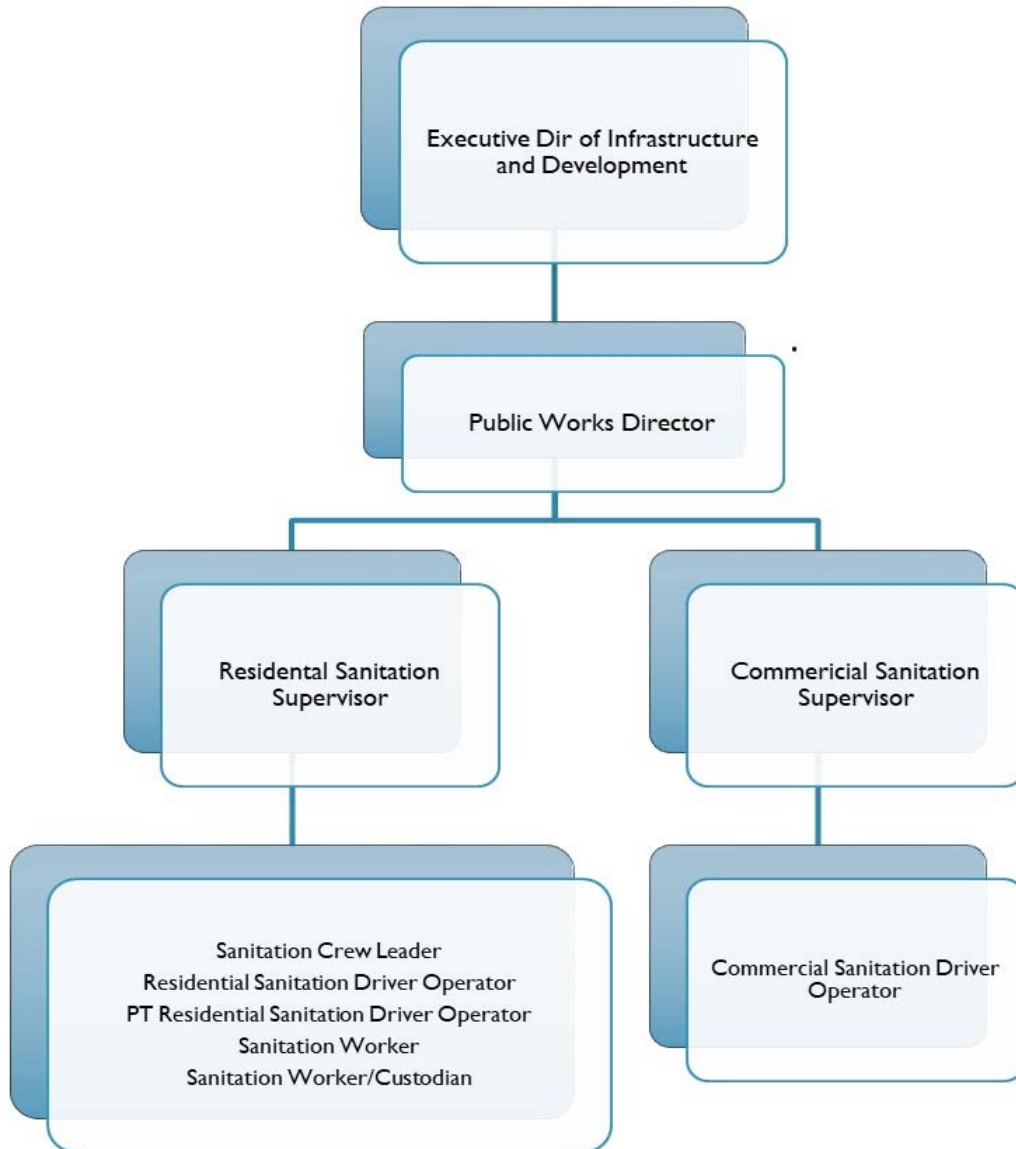
Effective fiscal year 2022, all sanitation activity is be recorded in a new business type activity sanitation fund. The City also took over the collection of commercial sanitation. See page 56 for the financial information for fiscal year 2022 and 2023.

Performance Goals: Our main goal is to continue to maintain and strive to exceed our current level of service to our residential and commercial customers. We are set on providing the best possible service for our citizens and businesses.

	2020	2021	2022*	2023	2024	2025
<i>Refuse collected & disposed (tons)</i>	8,308	8,550	8,792	9,055	9,326	10,335
<i>Recyclables collected & disposed (tons)</i>	341	447	500	122	555	561
<i>Households served</i>	7,329	7,820	8,250	8,831	9,360	9,816
<i>Commercial/special accounts served</i>	366	363	370	462	470	472
<i>Contracted commercial dumpster accounts served</i>	415	418	421	467	490	506
<i>Commercial refuse collected & disposed (tons)</i>	-	-	-	11,018	10,626	10,838

* during fiscal year 2022 the city is going to begin handling commercial sanitation in house

Sanitation Department Organizational Chart



Pay Classification Plan Information

Residential Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 30,009	\$ 39,012	\$ 48,014	4011108	Sanitation Worker	5
30	\$ 30,009	\$ 39,012	\$ 48,014	4011110	Sanitation Worker/Custodian	1
90	\$ 40,215	\$ 52,279	\$ 64,343	4011115	Residential Sanitation Driver Operator	11
90	\$ 40,215	\$ 52,279	\$ 64,343	4011116	Part-Time Residential Sanitation Driver Operator	1
110	\$ 44,336	\$ 57,638	\$ 70,939	4011113	Residential Sanitation Crew Leader	1
170	\$ 59,415	\$ 77,240	\$ 95,065	4011114	Residential Sanitation Supervisor	1
Commercial Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 40,215	\$ 52,279	\$ 64,343	4012102	Commercial Sanitation Driver Operator	4
170	\$ 59,415	\$ 77,240	\$ 95,065	4012104	Commercial Sanitation Supervisor	1

Leisure Services Department

Mission Statement:

The City of Foley Leisure Services Division aims to provide superior customer service through recreation and leisure activities for our community and its visitors while striving to meet the growing and diverse needs of our residents and visitors.

Function:

The City of Foley Leisure Services Division consolidates Parks & Recreation, Library Services, Nature Parks, Horticulture, Sports Tourism, and the Senior Center under a single umbrella to share resources and ideas aimed at the continuous improvement of facilities and constant betterment of programming to improve the quality of life for each and every Foley resident.

Selected Objectives:

- Complete construction of the new Recreation complex featuring 12 pickleball courts.
- Complete construction of 10 beach volleyball courts.
- Design and renovate armory building for Recreation amenities and Leisure Services offices.
- Complete the new Mills playground space with ongoing input from the community.
- Complete construction and begin renting the Coastal Alabama Farmers & Fishermens Market commercial kitchen.
- Expand the volunteer base across Leisure Services to cut down on personnel costs and increase community engagement.
- Continue to emphasize clear communication with the public through surveys and community meetings. Encourage input from residents in order to prioritize future projects.
- Expand the maintenance and care plans for facilities and equipment throughout Leisure Services to keep everything in working order for as long possible with little or no disruption to services.

Coastal Alabama Farmers and Fishermens Market

Mission: The mission of the Coastal Alabama Farmers & Fishermen's Market (CAFFM) is to educate the community about local produce, seafood, and non-certifiable agricultural products by providing them access to a range of vendors and facilities that will allow them to develop relationships, purchase fresh, healthy foods, and learn new ways of preparing and cooking.

Function: CAFFM works to make the incredible bounty of the Gulf Coast region available to the community by actively recruiting new vendors to weekly Market Days to give customers new and exciting finds every time they visit. Simultaneously, CAFFM works to build strong relationships with current vendors to keep them consistently renting space in order to provide customers a reliable shopping experience.

Performance Goals:

	2022	2023	2024 Estimate	2025 Projections
# of Vendors	1,334	1,600	2,398	2,400
# of Special Events at the market	5	5	5	6
# of Visitors	28,000	30,233	35,000	40,000
# of Rentals (facility) Weddings, bdays, meetings	6	8	0 *	8
Vendor retention (%)	90%	93%	95%	95%
Marketing (FB content interactions)	16,500	17,700	18,000	18,300

* due to surrounding area being under construction

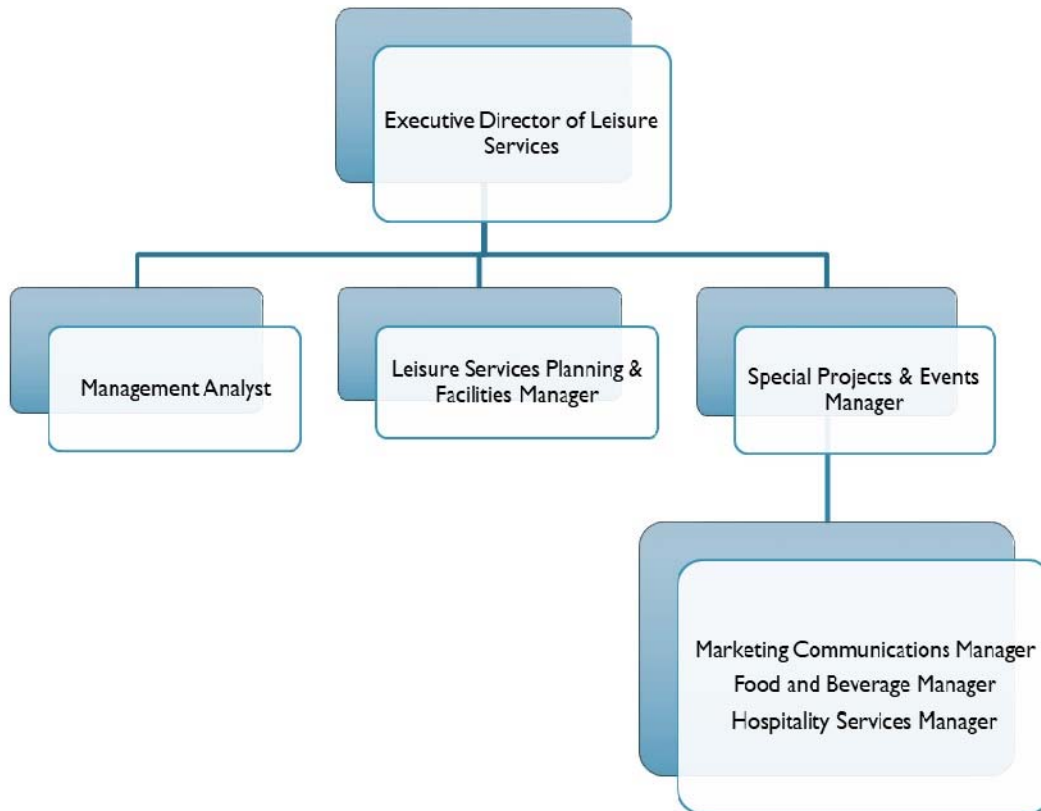
Selected Objectives:

- Complete the construction of and begin renting the new commercial kitchen.
- Continue to work on a strategic, long-term maintenance plan to ensure the ten-year old market facility is kept in working order with little to no disruption to the events it hosts.
- Continue to update CAFFM materials to reflect evolving rules and regulations both at a CAFFM level and at the State Market Authority level to ensure any prospective vendors have a solid understanding of what is allowed.
- Continue to look for ways to build upon the four main festivals held throughout the year while keeping the safety of vendors and visitors a top priority in the every-changing landscape of the area.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ -	\$ 357,440	\$ 507,796	\$ 488,820	\$ 571,975	17.01%
Capital	-	50,051	-	-	100,000	0%
Operational	46,499	74,380	288,679	230,926	272,086	17.82%
Total	\$ 46,499	\$ 481,871	\$ 796,475	\$ 719,746	\$ 944,061	31.17%

Leisure Services Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
120	\$ 46,553	\$ 60,520	\$ 74,486	5000103	Hospitality Services Manager	1
150	\$ 53,891	\$ 70,059	\$ 86,227	5000102	Management Analyst	1
180	\$ 62,387	\$ 81,102	\$ 99,819	5000104	Marketing Communications Manager	1
180	\$ 62,387	\$ 81,102	\$ 99,819	5000105	Special Projects & Events Manager	1
180	\$ 62,387	\$ 81,102	\$ 99,819	5000108	Leisure Services Planning & Facilities Manager	1
310	\$ 117,639	\$ 152,930	\$ 188,222	5000106	Executive Director of Leisure Services	1

Library

Mission Statement: The Foley Public Library's mission is to provide members of the Foley community with the resources necessary to fulfill their evolving informational, educational, recreational and cultural needs in an environment that encourages lifelong habits of reading and community engagement. As the literary center of the City of Foley, the Foley Public Library strives to be the most accessible, responsive, patron centered library in Baldwin County. The Library will explore new and innovative ways to assist our Foley community. The Library will continue to encourage patrons, support community growth and encourage innovation.

Function: The Foley Public Library provides residents of Foley and the surrounding communities' access to information in a variety of formats as well as continuing educational opportunities that broaden horizons and improve their quality of life. The 76,000 + titles held in the 21,000 square foot facility provide wide ranging information on a myriad of topics. Those titles are supplemented by over 60,000 electronic titles that can be accessed on numerous personal devices. The Library serves as a cultural center complete with a meeting room for large groups, a board room and a study/testing room that can accommodate smaller groups or individuals as they study, read, conduct research, prepare for and take exams, or conduct meetings or presentations. We also provide varied programming that assists in enlightening our community on current local and world events as well as crafts, ideology, and history and have a vibrant and engaging children's and teen department that features a variety of programs, activities and resources tailored to inspire and educate young minds. We consider ourselves, and are seen by the Foley area, as a center of the community.

Performance Goals:

- Design and construct a new library.
- Provide a library space where all community members feel safe and welcome.
- Expand literacy skills including basics of reading and writing, early childhood, digital, cultural and informational.
- Enhance all aspects of the library's collection.
- Provide outreach and programming for underserved populations including non-readers, non-English speakers, and non-library users.
- Increase public awareness of library services.
- Provide the highest levels of professionalism throughout our library.

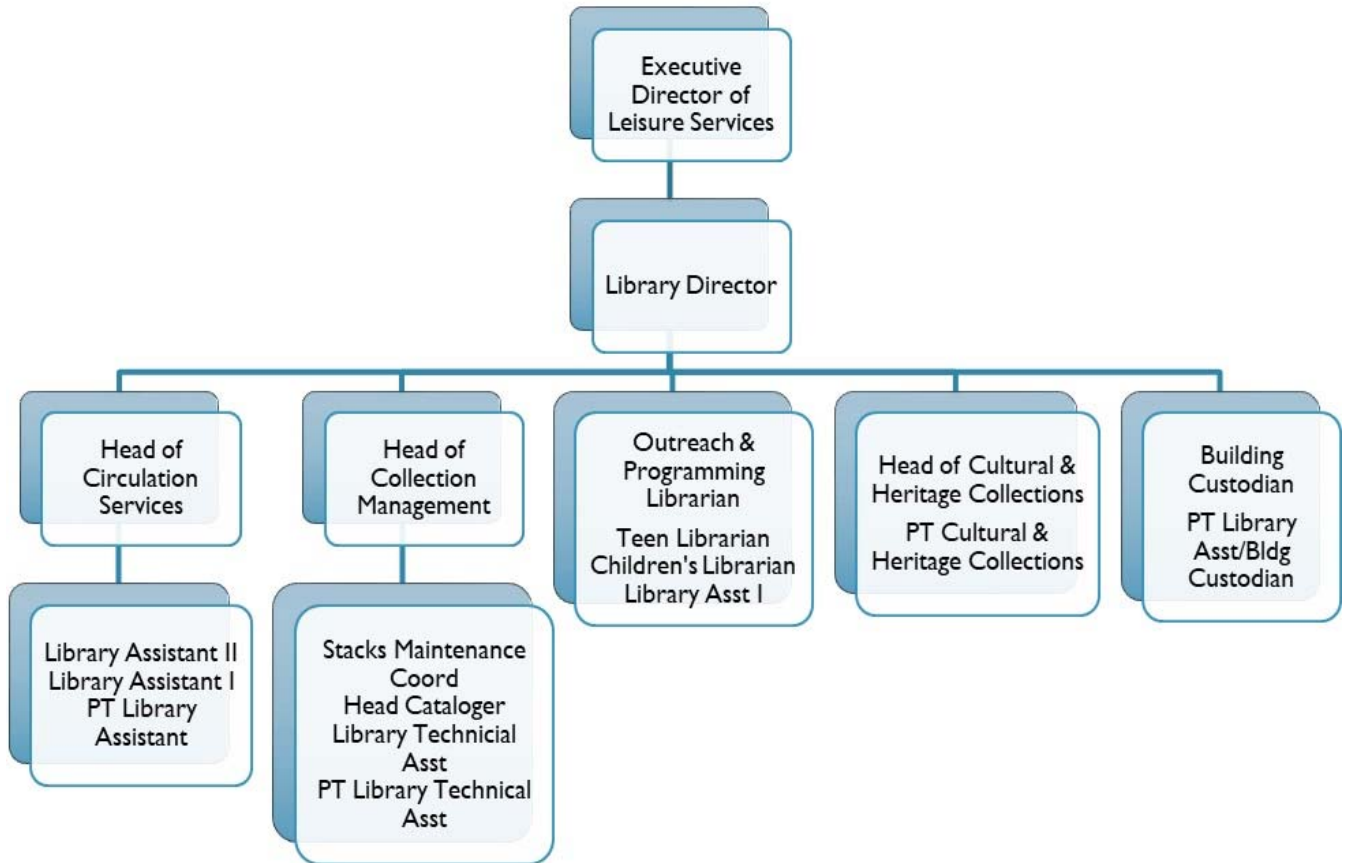
Department Achievements:

- 2016 - 2019 Library Journal Five Star rated number six library in the United States in our category.
- 2015 - 2021 Alabama Library Association Gold Standard Award Winner.
- 2022 Library Journal Four Star rated library. (The only four star library in Alabama.)
- 2024 – 6th consecutive year as winner of Best Library in Baldwin County – Gulf Coast Media's Best of Baldwin Award

Financial Summary

	2022	2023	2024	2024	2025	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 835,473	\$ 862,194	\$ 1,057,275	\$ 1,005,105	\$ 1,119,600	11.39%
Capital	-	-	32,000	28,955	45,000	55.41%
Operational	202,577	178,977	390,166	367,666	353,950	-3.73%
Total	\$ 1,038,050	\$ 1,041,171	\$ 1,479,441	\$ 1,401,726	\$ 1,518,550	8.33%

Library Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 30,009	\$ 39,012	\$ 48,014	5020119	Building Custodian	1
30	\$ 30,009	\$ 39,012	\$ 48,014	5020120	Library Assistant I	3
30	\$ 30,009	\$ 39,012	\$ 48,014	5020121	Part-Time Library Assistant	2
30	\$ 30,009	\$ 39,012	\$ 48,014	5020122	Part-Time Library Technical Assistant	1
30	\$ 30,009	\$ 39,012	\$ 48,014	5020130	Library Assistant I (Children's Division)	1
30	\$ 30,009	\$ 39,012	\$ 48,014	5020135	Part-Time Library Assistant/Building Custodian	1
30	\$ 30,009	\$ 39,012	\$ 48,014	5020136	Library Assistant I (Floating)	1
60	\$ 34,739	\$ 45,160	\$ 55,583	5020123	Library Assistant II	1
60	\$ 34,739	\$ 45,160	\$ 55,583	5020124	Library Technical Assistant	2
90	\$ 40,215	\$ 52,279	\$ 64,343	5020125	Head Cataloger	1
100	\$ 42,226	\$ 54,893	\$ 67,561	5020106	Stacks Maintenance Coordinator	1
120	\$ 46,553	\$ 60,520	\$ 74,486	5020117	Children's Division Librarian	1
120	\$ 46,553	\$ 60,520	\$ 74,486	5020118	Teen Librarian	1
120	\$ 46,553	\$ 60,520	\$ 74,486	5020126	Head of Circulation Services	1
120	\$ 46,553	\$ 60,520	\$ 74,486	5020132	Outreach and Programming Librarian	1
130	\$ 48,881	\$ 63,546	\$ 78,211	5020133	Head of Cultural & Heritage Collections	1
130	\$ 48,881	\$ 63,546	\$ 78,211	5020134	Part-time Cultural & Heritage Collections Technician	1
150	\$ 53,891	\$ 70,059	\$ 86,227	5020129	Head of Collection Management	1
220	\$ 75,832	\$ 98,580	\$ 121,329	5020111	Library Director	1

Parks and Recreation Department

Mission Statement: The City of Foley Parks and Recreation Department’s Mission is to enhance the quality of life for our diverse population by providing a wide range of recreational opportunities at an affordable cost while also providing safe, welcoming, and inclusive parks and facilities.

Function: Foley Parks and Recreation maintains over 160 acres across 11 parks and facilities. These facilities consist of 6 tennis courts, 6 playgrounds, 4 outdoor swimming pools, 18 baseball/softball fields, 5 soccer fields, and 4 concessions stands. The department also offers numerous programs to the residents of the Foley area such as archery, baseball/softball, basketball, senior water aerobics, soccer, swim team and swim lessons, and tennis. After recreation programs have concluded, it becomes home to several national World Series events that provide sports tourism through baseball and softball. We also host several adult leagues such as Hispanic soccer, 7v7 soccer, and kickball.

The department partners with local schools, neighboring cities, nonprofit groups, the general public and administration to provide recreational opportunities and events. We provide significant support for the following events that occur at City facilities:

Event Name	Month Held	Event Name	Month Held
BBQ and Blues	March	Jennifer Claire Moore Rodeo	October
Music, Movie and Marketplace	April – June	Chicago Street Super Club	October
Art in the Park	May	Christmas in the Park	December
Balloon Festival	May	Tree Lighting	December

	2020	2021	2022	2023	Projected 2024	Expected 2025
<i>Youth Programs Offered</i>	7	9	9	9	10	10
<i>Youth Program Participants</i>	1,072	1,615	1,255	1,555	1,604	1,684
<i>Tournaments Held</i>	8	12	12	12	12	12

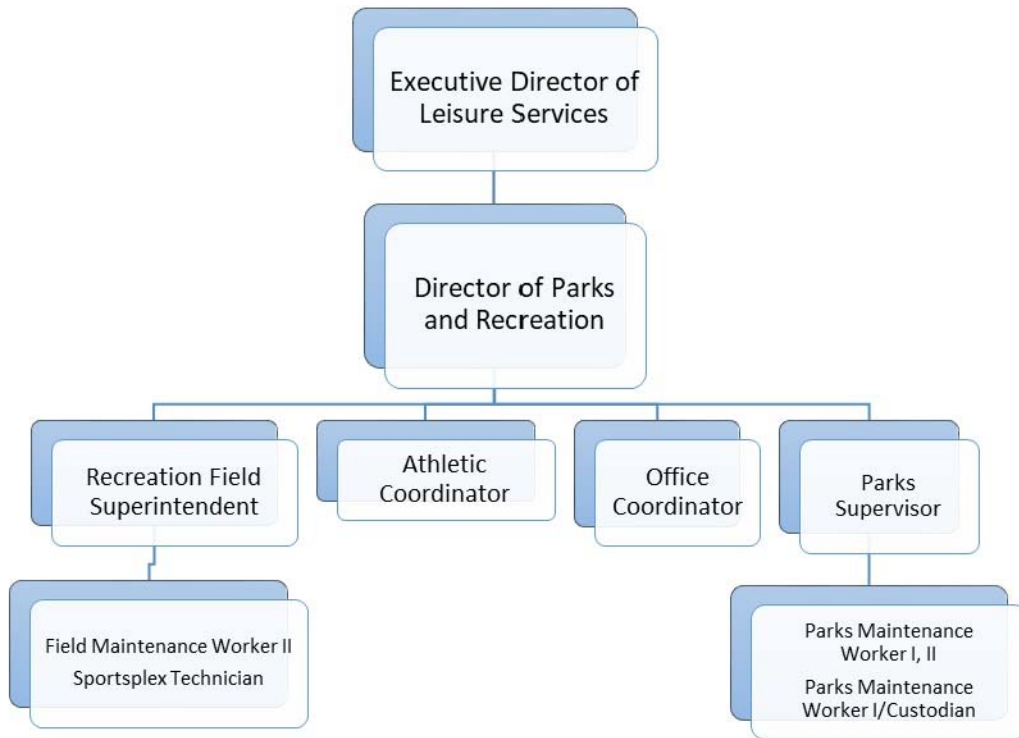
Performance Goals for 2024-2025

- Continue to improve and enhance parks and facilities through renovations and capital projects.
- Complete design and begin construction on the new aquatics center.
- Create partnerships with organizations within the community to provide events and programs for underserved populations.
- Offer at least one athletic program for adults.
- Implement a new software program for use by staff and the general public to assist with park rentals, reservations, registration, work requests, asset inventory, and maintenance records.
- Further develop high quality standards for parks and athletic field maintenance.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 1,635,930	\$ 1,393,589	\$ 1,620,483	\$ 1,592,908	\$ 1,536,925	-3.51%
Capital	108,500	97,558	211,051	113,299	334,000	194.8%
Operational	603,618	697,082	1,184,186	1,172,346	1,091,400	-34.65%
Total	\$ 2,348,048	\$ 2,188,229	\$ 3,015,720	\$ 2,878,553	\$ 2,962,325	2.91%

Recreation Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 33,085	\$ 43,010	\$ 52,936	5030118	Parks Maintenance Worker I	3
50	\$ 33,085	\$ 43,010	\$ 52,936	5030119	Parks Maintenance Worker I/Custodian	2
70	\$ 36,476	\$ 47,419	\$ 58,361	5030120	Parks Maintenance Worker II	4
70	\$ 36,476	\$ 47,419	\$ 58,361	5030126	Field Maintenance Worker I	1
80	\$ 38,300	\$ 49,789	\$ 61,280	5030121	Field Maintenance Worker II	4
80	\$ 38,300	\$ 49,789	\$ 61,280	5030122	Sportsplex Technician	1
100	\$ 42,226	\$ 54,893	\$ 67,561	5030123	Office Coordinator	1
130	\$ 48,881	\$ 63,546	\$ 78,211	5030107	Recreation Field Superintendent	1
130	\$ 48,881	\$ 63,546	\$ 78,211	5030124	Athletic Coordinator	2
130	\$ 48,881	\$ 63,546	\$ 78,211	5030125	Parks Supervisor	2
250	\$ 87,784	\$ 114,119	\$ 140,455	5030112	Director of Parks and Recreation	1

Sports Tourism Department

Mission Statement: The mission of Foley Sports Tourism is to attract, create and host high-quality events for all ages to increase economic vitality, improve the quality of life, and provide a unique memorable experience that brands Foley, Alabama, as a nationally recognized sports destination.

Function: Foley Sports Tourism manages and maintains 16 multipurpose outdoor fields in addition to a 90,000+ square foot indoor facility. The department works to attract meetings, conventions, and sporting events to help drive the economy of the City especially during off season. This includes managing the events and marketing Foley as a preferred destination for tourists.

The department works with local partners, meeting organizers, tournament directors, vendors, and governing sports bodies. We also work with other venues and local businesses to promote events.

The following Guiding Principles are considered to be foundational to any tourism initiatives moving forward in Foley:

- Measurable economic benefits to City of Foley.
- City of Foley tourism brand enhancement.
- Targeted events make effective use of Foley’s new and existing sport facilities.
- Targeted events to strengthen local sport development and tourism.

Performance Goals

- Create and validate Foley Room Nights.
- Attract visitors and create economic impact for City of Foley.
- Retain 90% of events on an annual basis.
- Implement one new outdoor event and one new indoor event generating Foley room nights for each event.
- Create ROI for Foley Sports Tourism partners. Capture metrics to provide fulfillment report.
- Create and maintain a positive image for Foley Sports Tourism. Rating at 4.8 or higher.

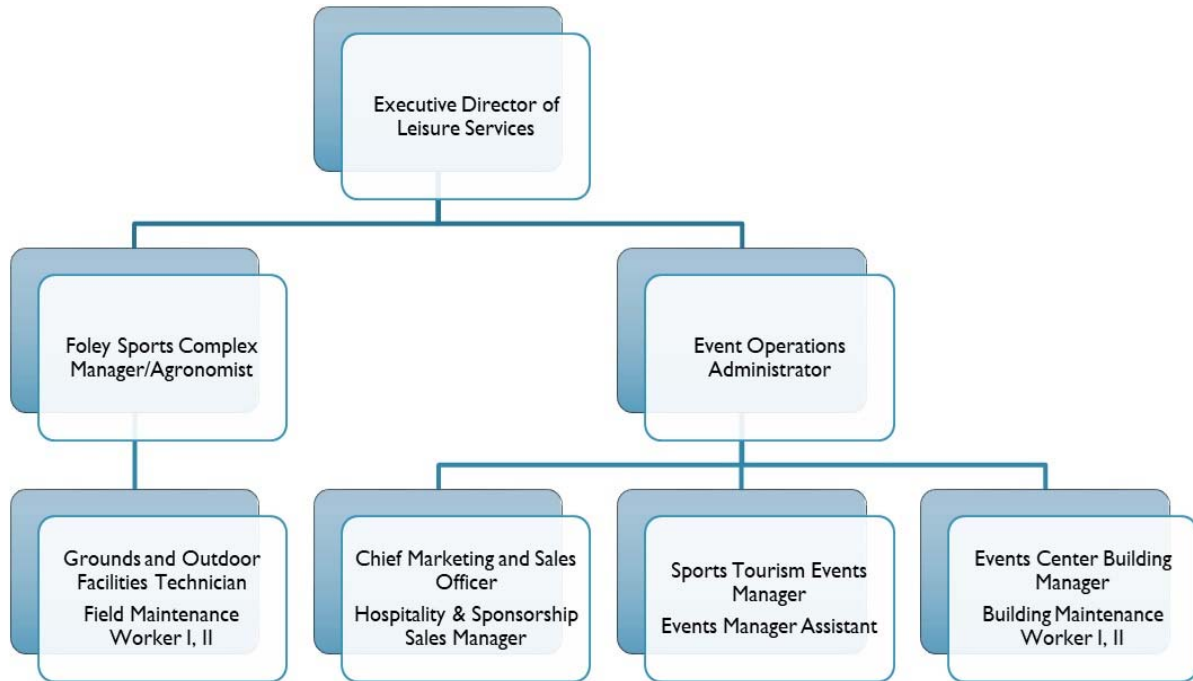
	2020 *	2021	2022	2023	2024	2025
<i>Events Booked</i>	56	86	89	85	72	72
<i>Event Attendance</i>	109,616	175,000	200,000	207,400	208,000	208,000
<i>Estimated Foley Room Nights</i>	13,800	20,000	22,500	23,500	23,000	23,000

* Events booked was 108, but 50 events were cancelled due to COVID and 2 were cancelled due to Hurricane Sally.

Financial Summary

	2022	2023	2024	2024	2025	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 870,054	\$ 863,677	\$ 1,088,833	\$ 1,005,950	\$ 1,047,285	4.11%
Capital	187,574	87,946	251,103	251,103	177,000	-29.51%
Operational	237,666	277,134	357,750	309,975	268,450	0.68%
Total	\$ 1,295,294	\$ 1,228,757	\$ 1,697,686	\$ 1,567,028	\$ 1,492,735	-4.74%

Sports Tourism Organizational Chart



Pay Classification Plan Information

Grade	Grade	Grade	Grade	Grade	Grade	Grade
40	\$ 31,510	\$ 40,962	\$ 50,415	5040101	Building Maintenance Worker I	1
70	\$ 36,476	\$ 47,419	\$ 58,361	5040116	Field Maintenance Worker I	2
80	\$ 38,300	\$ 49,789	\$ 61,280	5040117	Building Maintenance Worker II	2
80	\$ 38,300	\$ 49,789	\$ 61,280	5040118	Field Maintenance Worker II	3
80	\$ 38,300	\$ 49,789	\$ 61,280	5040119	Grounds and Outdoor Facilities Technician	1
90	\$ 40,215	\$ 52,279	\$ 64,343	5040126	Events Manager Assistant	1
120	\$ 46,553	\$ 60,520	\$ 74,486	5040120	Event Center Building Manager	1
120	\$ 46,553	\$ 60,520	\$ 74,486	5040121	Sports Tourism Events Manager	2
150	\$ 53,891	\$ 70,059	\$ 86,227	5040122	Hospitality & Sponsorship Sales Manager	1
170	\$ 59,415	\$ 77,240	\$ 95,065	5040123	Foley Sports Complex Manager/Agronomist	1
220	\$ 75,832	\$ 98,580	\$ 121,329	5040124	Event Operations Administrator	1
230	\$ 79,623	\$ 103,510	\$ 127,396	5040125	Chief Marketing and Sales Officer	1

Horticulture Department

Mission Statement: The City of Foley Horticulture Department strives to provide living beautification of all areas of the City by incorporating traditional sound horticultural practices with “forward” thinking methods of execution to achieve superior aesthetics and efficiency.

Function: Management of the City’s Horticulture and Urban Forestry programs cultivating a wide variety of ornamental plants and trees in the City’s flower beds, landscapes, ROW’s, hanging baskets, and container gardens. Installation and maintenance of irrigation systems, and decorative fountains. Management, pruning, and maintenance of the city’s tree canopy along streets, public buildings and other public areas.

Management, installation, and maintenance of the Antique Rose Trail, all other rose plantings, new trees and landscaped areas throughout the city. Provide guidance, oversight, and preservation practices of all city trees as needed for public safety, clearance, and preservation.

Performance Goals

- ◆ FY2025
 - Complete expansion of greenhouse complex facility; build office/ shop facility with restroom.
 - Complete Rose Trail middle and south section improvements.
 - This work will remove excessive adjacent invasive plant material, repair damaged walking paths, redesign and installation of new material and pathway features.
 - Develop a tree inventory
 - Proactive tree pruning and preservation

Department Achievements

- ◆ Improvements to our proactive public and street tree safety, maintenance and preservation program by training two more department members
- ◆ Irrigation system improvements downtown; Completed major system repairs; hanging baskets and flower beds at full capacity for Fall/ Winter change-outs
- ◆ Provide hanging baskets or gardening assistance and guidance to local schools to encourage and enhance student participation and knowledge.
- ◆ Provide presentations and offer guidance to local garden clubs and civic groups.
- ◆ Maintained four department members have achieved OTPS (Ornamental and Turf Pesticide Supervisor) License through Continued Education Units (CEUs) for department members with Landscape Management Certification, and Certified Urban Foresters
- ◆ State representation on the Executive Council for the Alabama Urban Forestry Association (AUFA)
- ◆ Assistance with other departments in tree work, and annual chainsaw safety training
- ◆ Annual Street tree pruning and preservation program continues to grow
- ◆ Tree protection, preservation, and coordination with Engineering and other departments on new construction projects provides valuable protection of our green infrastructure

Annually grow, plant and/or maintain the following:

	2023	2024	2025
Bedding Plants	30,500	31,000	31,500
Container Plants	90	150	170
Crape Myrtles	300	300	310
Hanging Baskets	380	570	570
Irrigation Zones	80	120	124

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 349,551	\$ 367,252	\$ 403,343	\$ 403,204	\$ 412,310	2.26%
Capital	-	7,650	65,000	63,599	46,000	-27.67%
Operational	242,888	256,711	324,231	333,713	391,494	17.31%
Total	\$ 592,439	\$ 631,613	\$ 792,574	\$ 800,516	\$ 849,804	6.16%

Horticulture Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
70	\$ 36,476	\$ 47,419	\$ 58,361	5050106	Gardener I	2
80	\$ 38,300	\$ 49,789	\$ 61,280	5050107	Gardener II	2
100	\$ 46,553	\$ 60,520	\$ 74,486	5050108	Horticulture Crew Leader	1
160	\$ 56,586	\$ 73,562	\$ 90,538	5050105	Horticulturist	1

Marketing Department

Mission Statement: The mission of the Foley Marketing Department is to promote the city and to provide city information and quality of life opportunities for residents and also provide tourism information and opportunities for guests.

Function:

Foley’s Marketing Department actively promotes the city through public relations, advertising and special projects. The department also provides city information to residents by operating a city website, social media outlets and publishing and distributing the Mayor’s Newsletter quarterly.

The Marketing Department also promotes the city as a tourism venue, including operating a Welcome Center, The Foley Railroad Museum, The Foley Model Train Exhibit and staffing the Holmes Medical Museum. The department also provides free year-round train rides around Heritage Park. The department provides tourism information at the welcome center, online on the VisitFoley website, and on several social media platforms.

The department provides quality of life events attended by both residents and guests by organizing annual events that include: Christmas in the Park, Let it Snow, an annual Snowbird Coffee, Midday Melodies, Music and a Movie in the Park, the Heritage Park Marketplace, and Hometown Halloween.

Performance Goals:

- Promote the city showcasing livability, historic significance and quality of life opportunities
- Provide timely city information for residents available in a variety of formats including print, website and social media.
- Provide timely tourism information available in a variety of formats including print, website and social media.
- Offer a welcome center and historic facilities for residents and visitors.
- Provide events that promote quality of life for residents and visitors

Selected Objectives:

- To increase awareness of Foley as a safe, livable city
- To increase availability of timely information to residents
- To increase visitors in the downtown area by providing attractive, welcoming venues
- To welcome visitors and provide timely information
- To increase successful events that provide high quality-of-life opportunities
- To increase visitors across the city

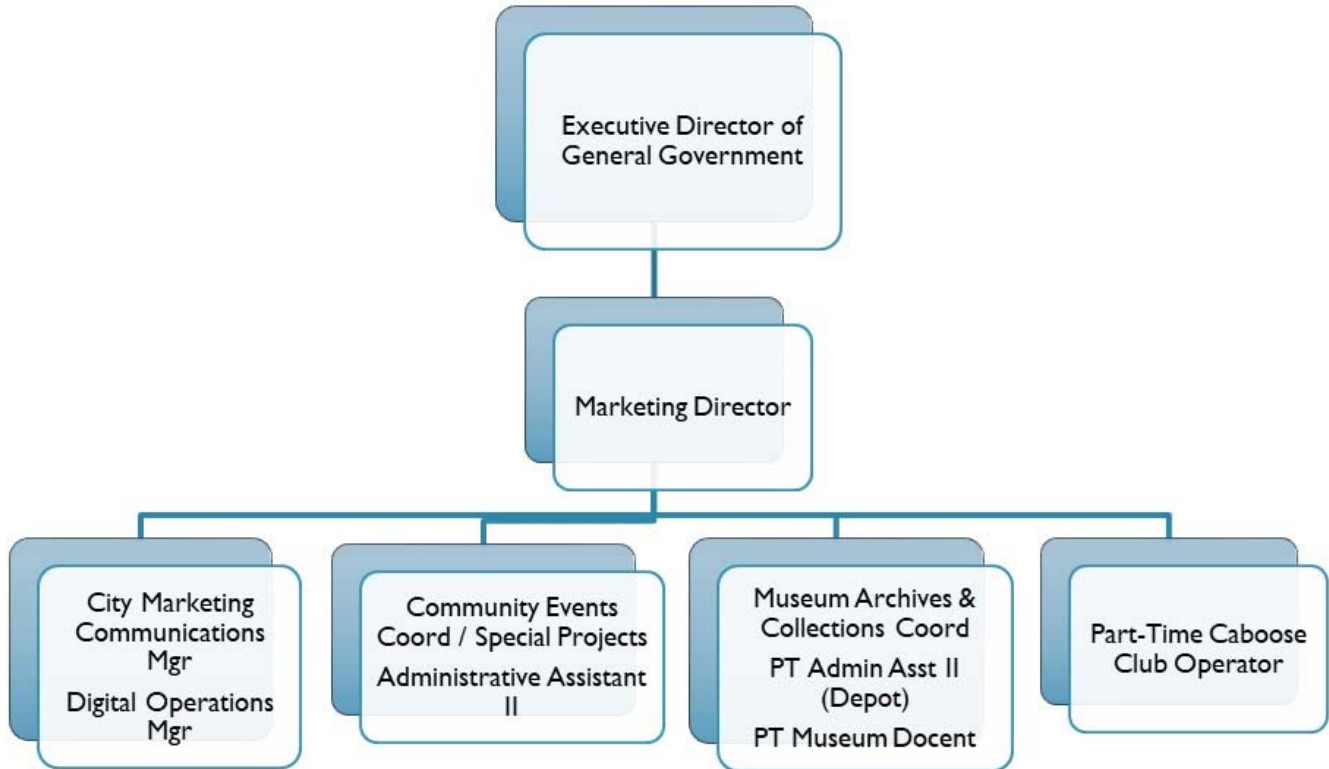
Website Hits	2021	2022	2023	2024 Estimate	2025 Projected
Cityoffoley.org	110,096	110,857	152,819	185,215	188,000
Visitfoley.org	46,340	60,616	58,424	77,319	80,000

Website Hits	2021	2022	2023	2024 Estimate	2025 Projected
Welcome Center	2,870	4,411	4,749	4,400	4,800
Railroad Museum	16,250	20,903	19,856	20,244	21,500
Model Train Exhibit	11,800	19,906	20,487	20,259	21,500
Holmes Medical Museum	2,240	11,004	8,950	9,200	10,000

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 298,506	\$ 443,141	\$ 515,368	\$ 507,241	\$ 560,220	10.44%
Capital	39,555	37,671	-	-	-	0%
Operational	242,265	257,124	329,073	292,651	316,345	20.47%
Total	\$ 580,326	\$ 737,936	\$ 844,441	\$ 799,892	\$ 876,565	9.59%

Marketing Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
10	\$ 27,219	\$ 35,385	\$ 43,550	5060115	Part-Time Museum Docent	2
70	\$ 36,476	\$ 47,419	\$ 58,361	5060110	Part-time Administrative Assistant II (Depot)	1
70	\$ 36,476	\$ 47,419	\$ 58,361	5060119	Administrative Assistant II	1
100	\$ 42,226	\$ 54,893	\$ 67,561	5060116	Community Events Coordinator/Special Projects	1
130	\$ 48,881	\$ 63,546	\$ 78,211	5060120	Part-Time Caboose Club Operator	1
150	\$ 53,891	\$ 70,059	\$ 86,227	5060117	Digital Operations Manager	1
170	\$ 59,415	\$ 77,240	\$ 95,065	5060113	Museum Archives & Collections Coordinator	1
170	\$ 59,415	\$ 77,240	\$ 95,065	5060114	City Marketing Communications Manager	1
210	\$ 72,220	\$ 93,886	\$ 115,552	5060118	Marketing Director	1

Senior Center

Mission Statement: The mission of the Foley Senior Center is to provide a place for our area’s “Young At Heart” to meet and to enjoy a wide variety of social, educational, health, fitness and recreational activities while promoting the positive aspects of senior status to them, their families and the community at large.

Purpose: The Senior Center’s purpose is to serve as a welcoming beacon to those 50+ who want and need activities beyond what their home and daily lives offer. Our participants are connected with others who enjoy similar activities and our staff encourages healthy engagement with our many social, educational, health, fitness and recreational opportunities.

To achieve our purpose, we shall maintain programs and services that:

- ◆ Attract existing and new members and non-members to the Center to ensure they are aware of its programs.
- ◆ Provide engaging programs in all areas of our mission to connect members and non-members to information and activities to benefit them, their families and the community.
- ◆ Offer new opportunities for attendees to meet and mingle with people who may offer reasons to come to the Center and even become friends, enriching all lives touched.
- ◆ Connect citizens with key City employees so as to learn what our city offers and how to benefit from those opportunities.
- ◆ Provide celebrations of special holidays and events to engage attendees – and their families – with City facilities and staff while offering fun and festive gatherings.

Function: The Foley Senior Center is located at 304 E. Rose Avenue; our hours of operation are from 8 a.m. to 4 p.m., Monday through Friday. Our 7,000 square foot facility includes a gathering/media room, computer area, kitchen area, stage area and a dance/exercise room. Our kitchen and gathering room provide the ability to offer Potlucks, Lunch ‘N Learns and Coffee w/ an expert with food ranging from complete lunches to snacks and Continental breakfasts. We also plan, coordinate and offer day trips and evening dances to members and non-members. Thanks to a dedicated staff and assistance from Building Maintenance and Custodial crew members, our facility is in very good shape and stays clean and welcoming.

	2020	2021	2022	2023 *	2024	2025 **
<i>Members</i>	745	353	605	995	1,280	1,500
<i>Senior/community programs</i>	42	53	53	37	42	45
<i>Senior program participants</i>	11,254	8,818	13,894	18,771	22,229	26,000

* 2023 numbers represent rebounding from COVID.

** Projected Numbers

Performance Goals: Our department goals are aligned with our Mission Statement. As our City continues to grow and expand, we are also committed to growing and expanding the activities for our senior residents and visitors. We are dedicated to our senior population and committed to offering these citizens a wide variety of social, educational, health and recreational activities that help them stay active and engaged in our community. We utilize the wise council of our seven member Advisory Board, as well as our suggestion box and comments from members, to help guide us in what is important to our seniors but most importantly we initiate and build valuable and lasting relationships with each one of our members. We feel that this enables us to better meet their needs and concerns. As we continue to grow our attendance and our activities, our goal is to get more involved with our community and address the growing needs of our younger seniors. Listed below are our target goals for growth in our senior community.

Departmental Goals

- Continued utilization of our suggestion box
- Participation in at least three (3) community outreach events that promote our senior center and the programs & activities we offer
- Explore the interest of a Senior Walking Club
- Target programs/activities that will encourage the engagement of our male senior citizens (i.e. fishing trips).
- Develop programs that will appeal to our younger Senior population
- Continue to expand the SOP's for the Senior Center Manager, Admin Assistant and general operating procedures.

Achievements

- Participated in 3 or more local community events
- Developed & distributed Senior Center information cards
- Continued utilization of MySeniorCenter Software. This program helps manage our programs, attendance and other necessary data, encourages online registration and broadcasts mass communications as needed.
- Enhanced our Marketing
- Established a Volunteer pool that helps at the Senior Center and other departments within the city.
- Implemented a "Ladies Day Out" event that focused on women's health, fitness, community engagement and personal growth.

We participate in several annual events that reach out into our community.

- Volunteer Appreciation Banquet
- Older Americans Breakfast
- Halloween Party (Annual Boo Bash)
- Thanksgiving Lunch
- Christmas Dinner & Dance
- Snowbird Coffee
- Ladies Day Out

The following are ways that we continue to stay connected with our seniors and kept them connected with others:

- Regular phone outreach to our senior member, especially those we have not seen in a while
- Bi-monthly calendars emailed to 1,00+ contacts. We began using Mailchimp (an email platform) to better be able to communicate, track and learn from our 'campaign'.

Financial Summary

Expenditures	2022	2023	2024	2024	2025	% Change
	Actual	Actual	Budget	Projected	Budget	2024 to 2025
Personnel	\$ 275,737	\$ 229,374	\$ 268,101	\$ 260,980	\$ 283,340	8.57%
Capital	-	20,523	114,200	114,158	-	-100%
Operational	60,740	76,940	101,887	98,187	105,060	7%
Total	\$ 336,477	\$ 326,837	\$ 484,188	\$ 473,325	\$ 388,400	-17.94%

Senior Center Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
70	\$ 36,476	\$ 47,419	\$ 58,361	5070108	Administrative Assistant II	1
140	\$ 51,326	\$ 66,723	\$ 82,121	5070105	Senior Services Manager	1
230	\$ 79,623	\$ 103,510	\$ 127,396	5070107	Director of Senior Services & Municipal Complex	1

Beautification Board

Mission Statement: The mission of the Revitalization & Beautification Advisory Board is to enhance the quality of life in our community with specific beautification projects. The Committee promotes community pride and involvement through our revitalization and beautification programs by forming partnerships with individual volunteers, schools, civic organizations, businesses, and the Mayor and Council.

Function: The Revitalization & Beautification Advisory Board acts in an advisory capacity in matters relating and pertaining to landscaping for community enhancement and specific beautification projects on properties owned, managed, leased, and operated by the City.

Performance Goals:

Goals	2022 (actual)	2023 (actual)	2024 (estimate)	2025 (projection)
Maintain Tree City USA membership	Yes	Yes	Yes	Goal
Total Trees Given at Arbor Day	650	650	650	680
Memorial Trees donated	30	33	36	39
Beautification Awards Presented	13	16	19	22
Trees Designated as Century Trees	23	25	28	30

Selected Objectives:

- Select and purchase Christmas and seasonal decorations for the City.
- Select winners for the annual Revitalization and Beautification Awards.
- Work with the horticulture department on seasonal plantings.
- Act in an advisory capacity in recommending beautification projects along highways, roads and streets to conserve the natural beauty and scenery.
- Continued development of John B. Foley Park and Heritage Park.
- Collaborating with the Main Street Director on several projects to enhance downtown Foley.
- Maintain Foley Century Tree Program to recognize and preserve mature trees.
- Instrumental in getting enhancements completed at the John B. Foley Fountain and Park.
- Replacing the old/damaged Memorial Plaques with new and better quality plaques that are raised and more visible.
- Assisted with the design of Foley Pine Street Park and will be adding signage in memory of the Foley United Methodist Church that once held services at this location.
- Making improvements to the WWII Memorial and added a Historic Marker to tell the story of this site in the John B. Foley Park.
- Enhancing other City Parks with new benches, additional lighting and landscaping.

Department Achievements

- The City of Foley was recognized as a Tree City USA by the National Arbor Day Foundation for the 43rd year at our annual Arbor Day Celebration on February 24, 2024.
- Successful Arbor Day Celebration, gave away over 650 3 gallon container trees, recognized (3) Foley Citizens with Memorial Trees and (2) Century Trees.
- The City of Foley is known as a Christmas destination for its beautiful Christmas decorations.
- Adding additional Christmas decorations and replacing several that we've had for years.
- John B. Foley Fountain and Park have been refurbished, landscaped with a new bronze dedication plaque.

- Added (2) Historic Markers, one for the Sara Thompson Kids Park and another for the World War II Memorial to tell the story of these historic sites.
- Added additional tables and benches in John B. Foley Park and Heritage Park for public use.
- Purchased additional US Flags for the Pedestrian Bridge and Downtown.
- Replaced Bronze Plaque to the North on the Perry Wilbourne Rose Trail.
- Purchased Fall hanging baskets and decorations for the John B. Foley Park and the downtown area.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Capital	\$ -	\$ 12,850	\$ -	\$ -	\$ -	0%
Operational	84,557	100,544	143,108	140,278	146,300	4.29%
Total	\$ 84,557	\$ 113,394	\$ 143,108	\$ 140,278	\$ 146,300	4.29%

There are no employees in the Beautification Division. The Revenue office of the General Government Department provides support services to the Board.

Nature Parks Department

Mission Statement: The Nature Parks Department provides a cohesive relationship between native wildlife species and passive recreation opportunities for park visitors in a seamless fashion that utilizes the nature parks' assets while creating minimal disturbance to the parks' flora and fauna.

Function: The Nature Parks Department manages the Graham Creek Nature Preserve and Wolf Creek Park with major tasks and responsibilities including: habitat management operations, recreational amenities additions and maintenance, landscaping, coordination with groups and citizens for facility use and rentals, management of the Interpretive Center, visitor assistance, planning and delivering successful events for public benefit, education and outreach through social media, website and newsletters, seeking grants for additional amenities and conducting tours.

Performance Goals:

- Conduct habitat management operations
- Offer wide range of passive recreational opportunities
- Landscape and maintain nature park grounds
- Provide facilities and venues for groups and citizens
- Offer an Interpretive Center for nature park information
- Provide quality customer service
- Host events that fit within nature park mission
- Obtain grants for additional amenities
- Attract new visitors through advertising and public education

	2020	2021	2022	2023	2024	2025 Projected
<i>Educational Progrms offered</i>	36	42	60	65	70	75
<i>Educational Programs attendance</i>	1,813	2,950	2,310	2,500	3,750	3,750
<i>Events booked</i>	18	26	32	34	75	100
<i>Events attendance</i>	10,000	14,750	24,300	25,500	30,000	35,000
<i>Rentals</i>	38	109	120	135	155	175
<i>Habitaty Acreage Managed</i>	n/a	500	509	591	650	765
<i>Grants Received</i>	n/a	4	1	2	2	2

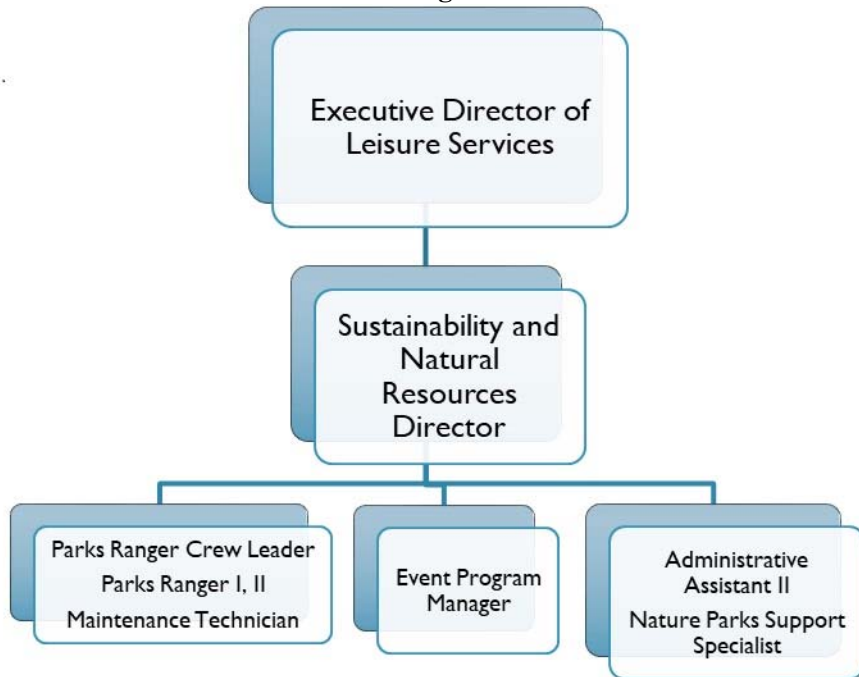
Objectives:

- To increase natural habitats through invasive control, prescribed fire operations annually, and planting of native vegetation areas for wildlife.
- To increase and maintain existing recreational amenities such as trails, disc golf courses, archery ranges, and kayak launches.
- To perform regular maintenance and landscaping activities for aesthetically pleasing park grounds.
- To increase rental venues for public and private events.
- To increase visitors of the nature parks through information offering at the Interpretive Center.
- To welcome visitors and provide assistance with use of nature parks.
- To increase successful events that benefit the public and have limited impact on the natural resources.
- To obtain grant funding for new appropriate amenities in the nature parks.
- To increase new visitors through increase of social media interaction, updated website and newsletters and public outreach and education.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ 282,572	\$ 367,841	\$ 516,833	\$ 517,577	\$ 551,085	6.47%
Capital	24,464	81,251	70,933	63,030	91,000	44.38%
Operational	144,674	190,562	299,694	248,709	301,550	21.25%
Total	\$ 451,710	\$ 639,654	\$ 887,460	\$ 829,316	\$ 943,635	13.78%

Nature Parks Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
40	\$ 31,510	\$ 40,962	\$ 50,415	5090111	Nature Parks Support Specialist	1
60	\$ 34,739	\$ 45,160	\$ 55,583	5090106	Parks Ranger I	3
70	\$ 36,476	\$ 47,419	\$ 58,361	5090112	Administrative Assistant II	1
90	\$ 40,215	\$ 52,279	\$ 64,343	5090116	Maintenance Technician	1
100	\$ 42,226	\$ 54,893	\$ 67,561	5090113	Event Program Manager	1
100	\$ 42,226	\$ 54,893	\$ 67,561	5090114	Parks Ranger II	2
130	\$ 48,881	\$ 63,546	\$ 78,211	5090115	Parks Ranger Crew Leader	1

Concessions Department

Mission Statement: The City of Foley Food and Beverage Department’s Mission is to enhance the experiences of both visitors and residents who utilize our facilities by consistently providing exceptional customer service and affordable, quality products.

Function: The City of Foley's Food and Beverage Department manages and maintains a total of six concession stands across both the Parks and Recreation Department and the Sports Tourism Department to provide a variety of food, snacks, and drinks to guests at a fair price. The department aims to balance providing a quality service while remaining fiscally responsible by keeping costs low.

Performance Goals:

	2022 (Actual)	2023 (Actual)	2024 (Estimate)	2025 (Projected)
# of Events Served	47	49	55	55
Profit Margin	\$ 230,521	\$ 469,315	\$ 446,637	\$ 460,036

Selected Objectives:

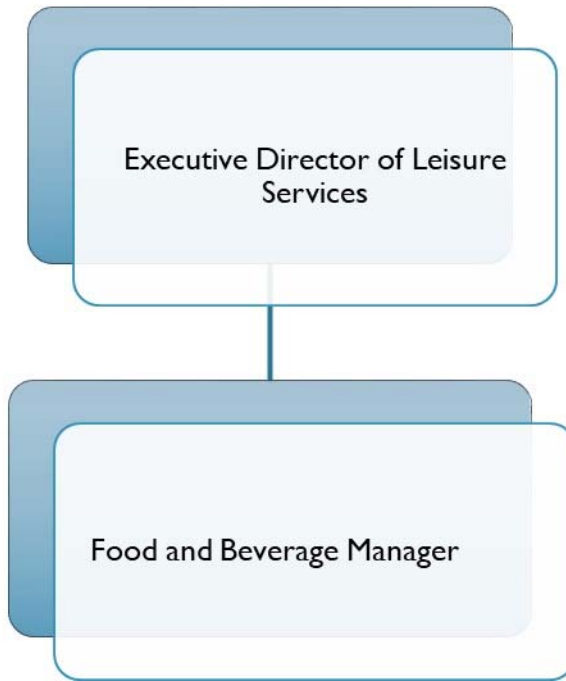
- Create a separate department to more effectively manage & evaluate our concession services.
- Develop and implement a training program primarily focusing on cash handling, guest service, and food safety for both leads and attendants.
- Target an average labor percentage at or below 30% of sales.
- Create a schedule for repairs and maintenance for each building to provide optimal functionality.
- Develop departmental SOPS to ensure opportunity for success of all team members.
- Monitor sale trends and adjust menus based on demand to increase Average Order Value.
- Track inventory to assist in reducing shrinkage and increasing items sold.

Financial Summary

	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Expenditures						
Personnel	\$ -	\$ -	\$ -	\$ -	260,800	0%
Operational	-	-	-	-	209,000	0%
Total	\$ -	\$ -	\$ -	\$ -	469,800	0%

* Prior to fiscal year 2025, revenue and expense concession cost was reported in recreation and sports tourism department.

Concessions Organizational Chart



Pay Classification Plan Information

GRADE	MIN	MID	MAX	JOB CODE	CLASSIFICATION TITLE	# OF SLOTS
140	\$ 51,326	\$ 66,723	\$ 82,121	5100101	Food and Beverage Manager	1

Economic Development Department

Mission Statement: The City of Foley Economic Development Department strives to seek and pursue opportunities within specific industries that are realistic, easily integrated into existing commercial development areas, and diversify our overall industry makeup.

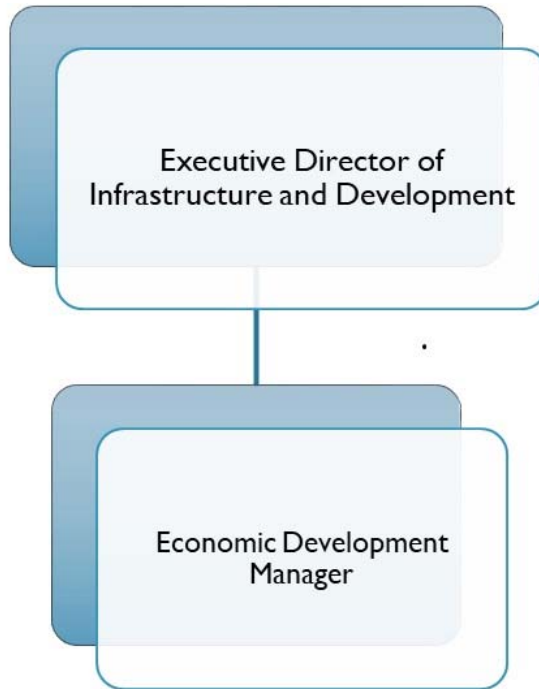
Objectives:

1. Create a business recruitment program that includes location planning and targeted incentives for key sectors—such as sports tourism, small manufacturing, healthcare, aeronautics, and retail/hospitality — to expand the local tax base.
2. Partner with programs in the medical field to support the development of the medical district and enhance local workforce opportunities.
3. Maintain an understanding of gaps in our retail mix and determine specific priorities and needs to retain and grow a mix of high-quality options downtown and in other retail nodes in the city.
4. Develop a master plan for the residential and commercial areas of historic downtown that includes enhanced pedestrian infrastructure, façade grant opportunities, and amenities such as outdoor seating and public art to enhance vibrancy, integrating considerations from the Foley Main Street master plan into the City’s overall strategy.
5. Continue exploring opportunities to partner with Baldwin County Schools and enhance educational outcomes for children living in Foley.
6. As the new library comes online, identify appropriate programming partnerships to support workforce development and English as a Second Language (ESL) opportunities for Foley community members.
7. Using placemaking and place type strategies, promote economic growth of small businesses by encouraging and supporting their contribution to our distinctive community character.
8. Identify and purchase additional land for industrial park development to increase the tax base and create additional local employment opportunities.

Financial Summary

Expenditures	2022 Actual	2023 Actual	2024 Budget	2024 Projected	2025 Budget	% Change 2024 to 2025
Personnel	\$ -	\$ -	\$ -	\$ -	94,320	0%
Operational	1,819,149	2,802,443	8,083,292	7,488,530	4,978,350	-33.52%
Total	\$ 1,819,149	\$ 2,802,443	\$ 8,083,292	\$ 7,488,530	\$ 5,072,670	-32.26%

Economic Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
240	\$ 83,604	\$ 108,685	\$ 133,766	6010101	Economic Development Manager	1

Glossary

A

ACFR: Annual Comprehensive Financial Report. An annual report compiled which provides audited detailed information on the City's financial status.

Ad Valorem Tax: Real estate and personal property taxes calculated "according to the value" of property. The taxes are based on the assessed valuation of real property, and in certain cases, the value of tangible personal property.

ADECA: Alabama Department of Economic and Community Affairs. A state agency committed to building better Alabama communities.

ADEM: Alabama Department of Environmental Management. A state agency that enforces environmental issues.

Adopted Budget: Original budget approved by the governing body at the beginning of the fiscal year.

ALDOT: Alabama Department of Transportation. A state agency that monitors and improves all forms of transportation.

Amended Budget: The original budget plus any budget adjustments that have been approved by the appropriate parties.

Annual Debt Service: The total amount required to be paid in the fiscal year for principal and interest on all outstanding debt.

Appraised Value: The estimated value of real and personal property as determined by Baldwin County Revenue Commissioner and/or Baldwin County Probate Office.

Appropriation: The legislative action authorizing the expenditure of a designated amount of public funds for a purpose specified by the governing body.

Assessed Value: The dollar value placed on real and personal property to measure taxes.

Assigned Fund Balance: Fund balance amounts that are constrained by the City's expressed intent to use resources for specific purposes but do not meet the criteria to be classified as restricted or committed. The City Council has the authority to assign amounts intended to be used for specific purposes.

B

Balanced Budget: A budget in which the general fund revenues and transfers in are greater than or equal to the total expenses plus transfers out, net of eligible restricted/assigned cash available for use.

Bond: A written promise, generally under seal, to pay a specified amount of money, called the face value, at a fixed time in the future called the date of maturity, and carrying interest at a fixed or variable rate, usually payable periodically.

Bond Rating: A rating (made by an established bond rating company) from a schedule of grades, indicating the probability of timely repayment of principal and interest on bonds issued.

Budget: A financial plan for a defined period of time.

Budget Adjustment: The increase, decrease or transfer of appropriated funds, requiring approval from the appropriate parties.

Budget Calendar: The schedule of key dates and milestones the City follows in the preparation and adoption of the budget.

Budget Message: The Mayor's written discussion included in the budget document that explains current budget issues.

C

CAFFM: The Coastal Alabama Farmers' & Fishermen's Market Inc. is a proprietary fund of the City. It is a local farmers' and fishermen's market that was created as part of a new markets tax credit transaction.

Capital Assets: Tangible and intangible assets which are held and used for a period of five years and more. Classifications of capital assets are buildings, land, improvements, infrastructure, machinery & equipment, automobiles & equipment, office equipment and construction work in progress.

Capital Expenditures: All charges incurred to acquire equipment, land, buildings, improvements of land or buildings, fixtures and other permanent improvements.

Capital Improvement Plan: A plan for all capital project costs to be estimated each year over a period of 10 years.

Capital Projects Fund: A fund used to account for financial resources designated to construction or acquire capital assets and major capital improvements.

Capital Purchase Plan: A financial plan maintained to schedule replacement cycle and addition of departments vehicles or equipment.

Capital Purchase: Expenditure for the acquisition of a capital asset that does not require construction, such as a vehicle or equipment.

CDBG: Community Development Block Grant is a flexible program that provides communities with resources to address unique community development needs.

Committed Fund Balance: Fund balance amounts that can only be used for specific purposes determined by an Ordinance, the City's highest level of decision-making authority (the City Council).

CWIP: Construction Work In Progress, is a class of capital asset which represents the cost of buildings, building improvements, infrastructure and equipment under construction. When completed the total cost is reported under the appropriate capital asset class.

D

Debt Limit: The maximum amount of debt that is legally permitted by a jurisdiction's charter, constitution, or statutes.

Debt Service: The amount necessary to pay principal and interest requirements on outstanding debt for a given year or series of years.

Debt Service Funds: A Fund used to finance and account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

E

Expenditures: A payment or disbursement, which results in a decrease in net financial resources. Examples includes operating expenses, asset purchases, capital project payments or debt service payments.

Expenses: Outflows or obligations of assets from delivering or producing goods, delivering services or carrying out other activities that embody the entity's ongoing operations.

F

FAA: Federal Aviation Administration is the largest transportation agency of the US Government and regulates all aspects of civil aviation in the country as well as over surrounding international waters.

FBE: Foley Beach Express is a major road that runs north to south in Foley.

FEMA: The Federal Emergency Management Agency is an agency of the United States Department of Homeland Security. The agency's primary purpose is to coordinate the response to a disaster that has occurred in the United States and that overwhelms the resources of local and state authorities.

Fiscal Year: The twelve month period used for accounting and budgeting purposes. The City's fiscal year runs from October 1 through September 30.

FLSA: Fair Labor Standards Act is a federal law which establishes minimum wage, overtime pay eligibility, record keeping, and child labor standards affecting full-time and part-time workers in private sector and in federal, state, and local governments.

Fund: An independent fiscal and accounting entity with a self-balanced set of accounts recording all financial resources and liabilities which are segregated for a specific purpose, activity or objective.

Fund Balance: The difference between the City's total assets and total liability. The City has 5 classifications of fund balance: Non-spendable, Restricted, Committed, Assigned, and Unassigned.

G

GAAP: Generally Accepted Accounting Principles – authoritative standards and commonly accepted ways of recording and reporting accounting information.

GASB: Governmental Accounting Standards Board – independent organization that establishes accounting and financial reporting standards for U.S. state and local governments that follow GAAP,

GCNP: Graham Creek Nature Preserve is a City of Foley park managed by the Environmental Department that provides educational, recreational and venue rental opportunities for the community. The park is more than 600 acres and provides protection for rare plant and animal species by preserving their unique habitats and enhancing and restoring natural areas.

General Fund: A fund used to account for financial resources and liabilities except those which are required to be accounted for in another fund.

General Obligation Warrant: Bonds for which the full faith and credit of the issuing government are pledged for payment.

GIS: Geographic Information System is a framework for gathering, managing and analyzing data. Rooted in the science of geography, GIS integrates many types of data and it analyzes spatial location and organizes layers of information into visualizations using maps and 3D scenes.

Goal: A measurable statement of desired conditions to be maintained or achieved.

Governmental Fund: A fund category used to account for government's governmental-type activities. This category includes four fund types: general fund, special revenue funds, debt service funds and capital project funds.

Grant: A contribution of assets by one organization to another to support a particular function or purpose.

H

HMGP: Hazard Mitigation Grant Program is a division of FEMA that provides funding to state, local tribal and territorial governments so they can rebuild in a way that reduces or mitigate future disaster losses in their community.

HSIP: High Safety Improvement Grant received by the City from the state.

I

ICVS: In care video systems used by the police department.

Incode: Financial accounting and human resource software used by the City

Infrastructure: A long-lived asset that is normally stationary in nature. This classification typically has a longer useful life than most other classifications. Examples include roads, bridges, curbs, gutters, streets, sidewalks, and drainage systems.

Interest Income: Revenue generated from investments.

Interfund transfers: Flow of assets between funds of the primary government without the equivalent flow of assets in return and without a requirement for repayment.

ISO: The Insurance Services Office, a subsidiary of Verisk Analytics, formed in 1971 as an advisory and rating organization for the property/casualty insurance industry to provide statistical and actuarial services, to develop insurance programs, and to assist insurance companies in meeting state regulatory requirements.

J

JAT: Job Assessment Tool used by the HR department during job analysis.

K

L

LCSI: Low Cost Safety Improvements are types of improvements that are funded through a grant received from the state.

License & Permits: Fees collected for the issuance of license and permits such as business license and building permits.

LPR: License Plate Readers are cameras used by law enforcement agencies to capture computer readable images of license plates.

M

Major Fund: Funds with revenues or expenditures (excluding other financing sources and uses) that are at least 10% of the total of all governmental funds.

Mills: Millage Rate - The ad valorem tax rate expressed in the amount levied per thousand dollars of the taxable assessed value of property.

Modified Accrual Basis: A basis of accounting in which revenues are recorded when collected within the current period and soon enough thereafter to be used to pay liabilities of the current period and expenditures are recognized when the related liability is incurred.

MS4: A municipal separate storm sewer system is a conveyance or system of conveyances that is owned by a state, city, town, village, or other public entity that discharges to waters of the U.S., designed or used to collect or convey storm water (e.g. storm drains, pipes, ditches), not a combined sewer, and not part of sewage treatment plant or publicly owned treatment works. MS4s are regulated through the NPDES permit program administered in Alabama by the Alabama Department of Environmental Management.

MUTCD: The Manual on Uniform Traffic Control Devices is a document issued by the Federal Highway Administration of the United States Department of Transportation to specify the standards by which traffic signs, road surface markings, and signals are designed, installed and used. These specifications includes shapes, colors and fonts used in road markings and signs.

N

Non-Major Funds: Funds with revenues or expenditures (excluding other financing sources and uses) that are less than 10% of the total of all governmental funds.

Non-Spendable Fund Balance: Amounts that cannot be spent either because they are not in a spendable form or because they are legally or contractually required to be maintained intact.

NPDES: The National Pollutant Discharge Elimination System permit program, created in 1972 by the Clean Water Act, helps address water pollution by regulating point sources that discharge pollutants to waters of the U.S. The permit provides two levels of control: technology-based limits and water quality-based limits. It is administered in Alabama through the Alabama Department of Environmental Management.

NSA: The National Softball Association is a sporting governing body that gives softball teams the opportunity to play in qualifying tournaments for State, National, Regional and World Series tournament play.

Q

Operational Expenses: The cost associated with the non-capitalized materials and services required for daily operations of services, such as supplies, maintenance of equipment, professional fees, rental of equipment, and travel and training.

P

PAFR: Popular Annual Financial Report. An annual report compiled from the CAFR that is designed to be more easily understood by the general public.

PASFCD: Public Athletic & Sports Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

PCEFCD: Public Cultural & Entertainment Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Personnel Expense: The cost associated with salaries, wages and fringe benefits of the employees of the City.

PFCD: Public Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Q

QECB: Qualified Energy Conservation Bonds are federally subsidized bonds available to states, local and tribal issuers. This financing is eligible for energy efficiency, renewable energy and mass commuting projects.

R

Restricted Fund Balance: Fund balance amounts that can only be spent for specific purposes because of the City's charter, City code, state or federal laws, or externally imposed conditions by grantors or creditors.

Revenue: Income received which represents an increase to the City's net financial resources.

Revenue Bond: A bond which is payable from a specific source of revenue and to which the full faith and credit of the issuer is not pledged. They are payable from identified sources of revenue, and do not permit the bondholders to compel the City to pay debt service from any other source.

ROI: Return on Investment is a performance measure used to evaluate the efficiency of an investment.

S

Special Revenue Funds: A fund used to account for the proceeds of the specific revenue sources that are legally restricted to expenditures or specified purposes.

T

U

Unassigned Fund Balance: Fund balance that does not fall into any other category is considered unassigned. This fund balance may be used for any purpose.

V

W

Warrant: A certificate of debt issued by a government to finance a capital expenditure or other liability, in which payment of the original investment plus interest is guaranteed by a specified future date.

X

Y

Z