



KME FIRE APPARATUS

By Kovatch Mobile Equipment Corp.

One Industrial Complex - Nesquehoning, PA 18240
(570) 669-5132 [Phone] - (570) 669-5124 [Fax]
www.kovatch.com URL

October 8, 2015

City of Foley
Foley City Hall
407 East Laurel Avenue
Foley, Alabama 36535

Re: Custom Pumper
Requisition No. FD-100615

City of Foley/Foley Fire Department:

KME and NAFECO greatly appreciate the opportunity to participate in the City of Foley Custom Pumper Requisition No. FD-100615. We are pleased to present revised pricing and discounts as follows:

<u>Payment Amount</u>	<u>Discount</u>	<u>Contract Price After Pre-Pay Discount</u>	<u>Loose Equipment</u>	<u>Total Contract Price</u>
100% (\$439,094.00)	\$15,983.00	\$423,111.00	\$14,828.50	\$437,939.50
90% (\$395,184.60)	\$14,385.00	\$424,709.00	\$14,828.50	\$439,537.50
75% (\$329,320.50)	\$11,987.00	\$427,107.00	\$14,828.50	\$441,935.50
50% (\$219,547.00)	\$ 7,991.00	\$431,103.00	\$14,828.50	\$445,931.50
25% (\$109,773.50)	\$ 3,996.00	\$435,098.00	\$14,828.50	\$449,926.50

Should the City of Foley choose to utilize the pre-payment/discount option, the pre-payment shall be due and payable at the pre-construction meeting.

Thank you once again for the opportunity. We greatly appreciate your consideration.

Sincerely,

Doris Thrasher
Apparatus Sales Manager
NAFECO



NAFECO
North America Fire Equipment Company, Inc.
1-800-628-6233



NAFECO
1515 West Moulton Street
Decatur, AL 35601

Fax: 256-355-0852
info@nafeco.com

QUOTE

Quote Number: 838195

Date: 10/08/15

Quote Expiration: NET 30

To: FOL100

FOLEY FIRE DEPARTMENT
120 WEST VERBENA AVENUE
FOLEY, AL 36535
United States of America

F.O.B. Point:

Salesperson: Phil Bryars (South AL)

Quote Prepared By: Charity Griffith

Qty.	U/M	Item No.	Description	Each	Amount
3	EA	4000-23	Elkhart Chief Nozzle, 1.5" Mid-Range 200 GPM @ 75 PSI	558.00	1,674.00
3	EA	4000-28	Elkhart Chief Nozzle, 2.5"w/PG (Specify GPM & PSI)	606.00	1,818.00
4	EA	44451	Streamlight Fire Vulcan, Orange LED With 12 Volt Vehicle Moun	141.00	564.00
2	EA	36R15MNST15MNST	Kochek Adapter 1.5" MNST x 1.5" MNST	13.00	26.00
2	EA	35R15FNST15FNST	Kochek Adapter 1.5" FNST X 1.5" FNST	20.00	40.00
2	EA	36R25MNST25MNST	Kochek Adapter 2.5" MNST x 2.5" MNST	16.75	33.50
2	EA	35R25FNST25FNST	Kochek Adapter 2.5" FNST x 2.5" FNST	25.50	51.00
2	EA	37R25FNST15MNST	Kochek Adapter 2.5" FNST X 1.5" MNST	19.00	38.00
1	EA	KS34	Kochek Storz Wrenches w/ Holder , Set of 4	72.00	72.00
3	EA	K45-3	Kochek Wrenches w/ Holder, Set of (1) K05 (2) K01	83.50	250.50
2	EA	S54L50STZ45FNST	Kochek Adapter 5.0"Stz X 4.5" LF FNST	132.50	265.00
1	EA	S54L50STZ60FNST	Kochek Swivel Adapter 5"Storz X 6"FNST Long Handle	161.00	161.00
2	EA	KS3	Kochek Storz & Universal Spanner Wrench, 4" x 5"	20.25	40.50
1	EA	K03-H-838195	KOCHEK HYDRANT HAMMER	31.00	31.00
1	EA	PHY6	Akron Axe, Pick Head, 36", Fiberglass Handle, 6 LB	57.75	57.75
1	EA	69127	Nupla Square Point Shovel, 27" D-Handle	30.00	30.00
2	EA	CWH4SD	Nupla Ceiling/Wall Hook 4' D-Grip	112.00	224.00
1	EA	K12FD94	Team Saw, K12 Rescue 94cc, Saw Only	1690.75	1,690.75
1	EA	RH-4	FIRE HOOKS 4' NY ROOF HOOK	79.00	79.00
1	EA	ELSS-XLDC	Akron Scene Star, Head Only LED, 19000 Lumens	1011.00	1,011.00
1	EA	244	Elkhart Foam Aeration Tube, Elk-0-Lite	204.00	204.00
1	EA	1193	Aervoe 28" Collapsible Cone Kit, Org, 5/PK, Case, LED Ligh	96.50	96.50

If you have any questions concerning this quote, please contact our office

Thank you for your business.



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1515 West Moulton Street
Decatur, AL 35601

Fax: 256-355-0852
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120 WEST VERBENA AVENUE
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United States of America

F.O.B. Point:
Salesperson: Phil Bryars (South AL)
Quote Prepared By: Charity Griffith

Qty.	U/M	Item No.	Description	Each	Amount
14	EA	QL48Z25C	South Park Quick Mount Plate, Chrome 2.5"	34.50	483.00
2	EA	SMP-25F	PAC Mount, for 2.5" Double Female Adapter	37.50	75.00
2	EA	SMP-25M	PAC Mount, for 2.5" Double Female Adapter	37.50	75.00
17	EA	1003	PAC Toolok 1/8"-1 1/2"	23.25	395.25
1	EA	1009	PAC Tool Hanger	37.50	37.50
4	EA	1004-2	PAC Handlelok 1/8"-1 3/4", Black	38.00	152.00
1	EA	1010-2	PAC Sledge Hammer Pocket, 8#	44.50	44.50
3	EA	1006	PAC Adjustamount	43.50	130.50
6	EA	1070	PAC Jumbo Lock	62.00	372.00
2	EA	1080	PAC Soft Mount	109.00	218.00
1	EA	K5026	PAC Spreader Base Kit	104.00	104.00
2	EA	VM-5	Zico Bracket, Horizontal Variable, 1"-1.3"	19.00	38.00
2	EA	QM-CWH	Zico Ceiling&Wall Tool Holder	34.00	68.00
1	EA	QM-AH	Zico Bracket, Adapter	36.00	36.00
2	EA	QM-CSM-L	Zico Bracket, Chainsaw Large	119.50	239.00
2	EA	QM-RGC-9	Zico Bracket, Round Safety Can 9" Diameter	84.25	168.50
1	EA	KTK	Firehooks K-Tool Kit - Lock Puller	141.00	141.00
1	EA	OTK16	Firehooks A-Tool Kit	77.50	77.50
1	EA	1088-3	Akron Piercing Nozzle, 3', 1.5"	714.00	714.00
2	EA	SMP-15F-838195	PAC MOUNT FOR 1.5" DOUBLE FEMALE ADAPTER	31.50	63.00
2	EA	SMP15M-838195	PAC MOUNT FOR 1.5" DOUBLE MALE ADAPTER	31.50	63.00
1	EA	PC360FNSTX60MNST	PRECON VALVE,6"FMNST SWIVEL X 6"MNST	1505.50	1,505.50

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