

**CITY OF FOLEY  
SALES TAX**

100-1014-4030

| MONTH               | FY 2012-13              | FY 2013-14              | FY 2014-15              | FY 2015-16              | *FY 2016-17             | FY 2017-18              | FY 2018-19              | FY 2019-20              | FY 2020-21              | FY 2021-22              | FY 2022-23              | Budget FY23             |
|---------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| OCTOBER             | 882,341.64              | 941,421.15              | 1,002,313.92            | 1,083,004.91            | 1,133,339.36            | 1,803,899.88            | 1,927,211.89            | 2,054,125.46            | 2,204,142.24            | 2,670,205.56            | 3,099,181.80            | \$ 2,251,048.99         |
| NOVEMBER            | 913,250.24              | 970,256.06              | 1,012,521.75            | 1,078,286.90            | 1,175,619.60            | 1,738,583.52            | 2,024,805.63            | 2,111,507.20            | 2,475,832.71            | 2,757,780.00            | 3,028,787.54            | 2,528,521.36            |
| DECEMBER            | 918,505.46              | 956,758.53              | 1,043,714.45            | 1,069,330.75            | 1,200,588.44            | 1,833,260.06            | 2,060,682.96            | 2,091,287.65            | 2,625,290.81            | 2,851,115.21            | 3,150,314.20            | 2,681,160.10            |
| JANUARY             | 1,030,144.32            | 1,076,759.74            | 1,192,995.86            | 1,222,067.47            | 1,352,505.12            | 2,093,554.02            | 2,178,227.24            | 2,371,207.71            | 2,988,512.22            | 3,147,899.48            | 3,375,510.54            | 3,052,111.30            |
| FEBRUARY            | 741,384.96              | 752,442.09              | 854,751.23              | 891,157.20              | 984,484.13              | 1,466,103.95            | 1,667,915.84            | 1,841,566.20            | 2,454,496.24            | 2,433,943.92            | 2,840,291.41            | 2,506,730.82            |
| MARCH               | 818,560.24              | 857,986.34              | 939,498.47              | 1,088,824.02            | 1,014,242.25            | 1,642,839.82            | 1,744,750.86            | 1,913,869.17            | 2,357,981.36            | 2,492,332.71            | 2,744,423.08            | 2,408,161.99            |
| APRIL               | 1,136,699.33            | 1,143,452.08            | 1,199,603.89            | 1,280,709.54            | 2,025,172.94            | 2,266,006.30            | 2,411,618.87            | 2,040,102.35            | 3,237,217.98            | 3,227,436.01            | 3,507,896.86            | 3,297,553.09            |
| MAY                 | 961,589.09              | 1,063,828.46            | 1,078,569.01            | 1,155,887.96            | 1,791,913.15            | 1,879,514.63            | 2,134,010.18            | 1,599,224.91            | 2,994,198.34            | 3,212,945.33            | 3,291,926.73            | 3,047,486.50            |
| JUNE                | 1,050,045.96            | 1,130,670.23            | 1,190,975.58            | 1,216,901.90            | 1,855,966.11            | 2,073,567.76            | 2,156,967.50            | 2,360,393.90            | 2,930,936.42            | 3,232,823.57            | 3,321,622.62            | 2,988,122.01            |
| JULY                | 1,225,539.53            | 1,337,756.81            | 1,362,448.65            | 1,382,629.00            | 2,137,613.73            | 2,360,373.04            | 2,416,793.98            | 2,734,822.93            | 3,129,146.71            | 3,483,993.05            |                         | 3,186,474.95            |
| AUGUST              | 1,227,018.20            | 1,316,844.91            | 1,362,013.75            | 1,426,930.63            | 2,078,849.67            | 2,292,106.78            | 2,478,016.12            | 2,569,325.12            | 3,066,497.74            | 3,820,819.38            |                         | 3,124,809.58            |
| SEPTEMBER           | 1,059,596.01            | 1,090,360.43            | 1,108,696.75            | 1,154,750.17            | 1,859,837.97            | 1,973,873.24            | 2,200,742.16            | 2,345,325.23            | 2,678,714.90            | 3,156,189.63            |                         | 3,202,819.31            |
| Reverse Oct         | (882,341.64)            | (941,421.15)            | (1,002,313.92)          | (1,083,004.91)          | (1,133,339.36)          | (1,803,899.88)          | (1,927,211.89)          | (2,054,125.46)          | (2,204,142.24)          | (2,670,205.56)          |                         | 34,275,000.00           |
| Accrue Sep          | 941,421.15              | 1,002,313.92            | 1,083,004.91            | 1,133,339.36            | 1,803,899.88            | 1,927,211.89            | 2,054,125.46            | 2,204,142.24            | 2,670,205.56            | 3,099,181.80            |                         |                         |
| Rebate-S.AL Laundry |                         |                         |                         |                         |                         |                         |                         |                         |                         |                         |                         |                         |
| <b>TOTALS</b>       | <b>\$ 12,023,754.49</b> | <b>\$ 12,699,429.60</b> | <b>\$ 13,428,794.30</b> | <b>\$ 14,100,814.90</b> | <b>\$ 19,280,692.99</b> | <b>\$ 23,546,995.01</b> | <b>\$ 25,528,656.80</b> | <b>\$ 26,182,774.61</b> | <b>\$ 33,609,030.99</b> | <b>\$ 36,916,460.09</b> | <b>\$ 28,359,954.78</b> | <b>\$ 34,275,000.00</b> |

\*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017 (extended to 8/31/2030)

| 2021-22                | OCT             | NOV             | DEC             | JAN             | FEB             | MAR             | APR             | MAY             | JUN             | JUL        | AUG        | SEPT        |
|------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------|------------|-------------|
| City Collected         | \$ 3,051,756.96 | \$ 3,009,104.64 | \$ 3,124,477.28 | \$ 3,348,887.64 | \$ 2,806,422.98 | \$ 2,721,975.89 | \$ 3,483,215.12 | \$ 3,268,773.24 | \$ 3,279,357.06 | \$ -       | \$ -       | \$ -        |
| COUNTY                 | 13,447.35       | 13,447.35       | 10,600.45       | 13,450.18       | 16,555.54       | 13,757.04       | 13,517.52       | 15,160.00       | 17,120.78       |            |            |             |
| PENALTIES***           | 33,977.49       | 6,235.55        | 15,236.47       | 13,172.72       | 17,312.89       | 8,690.15        | 11,164.22       | 7,993.49        | 25,144.78       |            |            |             |
| G/L Total              | \$ 3,065,204.31 | \$ 3,022,551.99 | \$ 3,135,077.73 | \$ 3,362,337.82 | \$ 2,822,978.52 | \$ 2,735,732.93 | \$ 3,496,732.64 | \$ 3,283,933.24 | \$ 3,296,477.84 | \$ -       | \$ -       | \$ -        |
| <b>ACTUALS</b>         | <b>OCT</b>      | <b>NOV</b>      | <b>DEC</b>      | <b>JAN</b>      | <b>FEB</b>      | <b>MAR</b>      | <b>APR</b>      | <b>MAY</b>      | <b>JUN</b>      | <b>JUL</b> | <b>AUG</b> | <b>SEPT</b> |
| % of +/- Current Month | 16.07%          | 9.83%           | 10.49%          | 7.23%           | 16.70%          | 10.11%          | 8.69%           | 2.46%           | 2.75%           | -100.00%   | -100.00%   | -100.00%    |
| % of +/- YTD           | 16.07%          | 12.90%          | 12.07%          | 10.74%          | 11.78%          | 11.53%          | 11.06%          | 9.85%           | 8.97%           | -3.90%     | -14.91%    | -22.27%     |
| <b>BUDGET</b>          | <b>OCT</b>      | <b>NOV</b>      | <b>DEC</b>      | <b>JAN</b>      | <b>FEB</b>      | <b>MAR</b>      | <b>APR</b>      | <b>MAY</b>      | <b>JUN</b>      | <b>JUL</b> | <b>AUG</b> | <b>SEPT</b> |
| % of +/- Current Month | 37.68%          | 19.78%          | 17.50%          | 10.60%          | 13.31%          | 13.96%          | 6.38%           | 8.02%           | 11.16%          | -100.00%   | -100.00%   | -100.00%    |
| % of +/- YTD           | 37.68%          | 28.21%          | 24.36%          | 20.37%          | 19.01%          | 18.22%          | 16.13%          | 15.00%          | 14.54%          | 1.48%      | -8.73%     | -17.26%     |

**CITY OF FOLEY**  
**LODGING TAX**

100-1014-4031

| Month         | FY 13                | * FY14               | FY15                 | FY16                 | FY17                   | FY18                   | FY 19                  | FY 20                  | FY 21                  | FY 22                  | FY 23                  | Budget FY21            |
|---------------|----------------------|----------------------|----------------------|----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| OCTOBER       | \$ 18,348.68         | \$ 19,193.53         | \$ 42,539.18         | \$ 56,582.20         | \$ 60,431.43           | \$ 80,876.30           | \$ 90,736.59           | \$ 76,753.78           | \$ 138,952.83          | \$ 146,370.76          | \$ 137,609.85          | \$ 99,990.67           |
| NOVEMBER      | 25,077.98            | 36,290.29            | 44,138.41            | 53,070.76            | 61,123.84              | 66,614.27              | 104,553.04             | 81,924.83              | 167,220.76             | 136,115.09             | 134,765.78             | 120,332.32             |
| DECEMBER      | 13,691.87            | 25,083.91            | 27,437.93            | 36,456.63            | 50,324.38              | 50,025.04              | 76,862.87              | 67,143.82              | 124,867.46             | 115,918.98             | 110,929.04             | 89,854.82              |
| JANUARY       | 12,715.65            | 24,093.45            | 26,353.66            | 28,184.05            | 29,966.63              | 43,073.07              | 51,021.30              | 55,764.99              | 114,244.76             | 76,926.98              | 95,045.11              | 82,210.71              |
| FEBRUARY      | 18,277.50            | 25,535.84            | 32,193.31            | 32,407.44            | 35,880.60              | 43,125.35              | 49,604.58              | 66,452.38              | 112,997.73             | 91,263.92              | 100,825.08             | 81,313.34              |
| MARCH         | 18,781.33            | 37,255.77            | 45,656.34            | 53,080.44            | 71,596.10              | 74,032.19              | 77,172.22              | 96,915.64              | 111,004.06             | 116,976.41             | 136,722.49             | 79,878.69              |
| APRIL         | 39,504.09            | 78,366.83            | 75,995.70            | 103,237.46           | 99,453.89              | 121,582.91             | 159,713.69             | 82,753.37              | 197,469.62             | 210,525.28             | 221,825.31             | 142,052.82             |
| MAY           | 26,157.84            | 66,565.57            | 69,518.33            | 71,334.31            | 97,254.38              | 95,632.41              | 110,730.70             | 27,343.22              | 229,654.98             | 163,447.89             | 178,196.97             | 164,141.40             |
| JUNE          | 42,255.76            | 97,218.33            | 105,798.21           | 125,021.04           | 129,063.83             | 141,370.06             | 153,121.26             | 123,402.24             | 247,196.10             | 241,370.05             | 223,515.73             | 177,797.59             |
| JULY          | 57,280.92            | 112,215.30           | 131,847.89           | 136,316.86           | 144,309.60             | 181,638.46             | 199,794.68             | 181,990.01             | 325,028.89             | 286,332.08             |                        | 233,888.08             |
| AUGUST        | 64,839.94            | 139,635.51           | 162,445.36           | 173,274.48           | 200,849.09             | 225,257.72             | 228,023.96             | 208,930.23             | 404,766.79             | 381,943.37             |                        | 290,956.20             |
| SEPTEMBER     | 34,879.03            | 78,115.09            | 64,632.27            | 74,953.63            | 72,927.09              | 101,193.28             | 105,190.21             | 115,308.27             | 183,804.11             | 138,566.83             |                        | 137,583.36             |
| <b>TOTALS</b> | <b>\$ 371,810.59</b> | <b>\$ 739,569.42</b> | <b>\$ 828,556.59</b> | <b>\$ 943,919.30</b> | <b>\$ 1,053,180.86</b> | <b>\$ 1,224,421.06</b> | <b>\$ 1,406,525.10</b> | <b>\$ 1,184,682.78</b> | <b>\$ 2,357,208.09</b> | <b>\$ 2,105,757.64</b> | <b>\$ 1,339,435.36</b> | <b>\$ 1,700,000.00</b> |
| Reverse Oct   | (18,348.68)          | (19,193.53)          | (42,539.18)          | (56,582.20)          | (60,431.43)            | (80,876.30)            | (90,736.59)            | (76,753.78)            | (138,952.83)           | (146,370.76)           |                        |                        |
| Accrue Sep    | 19,193.53            | 42,539.18            | 56,582.20            | 60,431.43            | 80,876.30              | 90,736.59              | 76,753.78              | 138,952.83             | 146,370.76             | 137,609.85             |                        |                        |
| <b>TOTAL</b>  | <b>\$ 372,655.44</b> | <b>\$ 762,915.07</b> | <b>\$ 842,599.61</b> | <b>\$ 947,768.53</b> | <b>\$ 1,073,625.73</b> | <b>\$ 1,234,281.35</b> | <b>\$ 1,392,542.29</b> | <b>\$ 1,246,881.83</b> | <b>\$ 2,364,626.02</b> | <b>\$ 2,096,996.73</b> | <b>\$ 1,339,435.36</b> |                        |

| FY 2021-22          | OCT           | NOV           | DEC           | JAN          | FEB           | MAR           | APR           | MAY           | JUN           | JUL  | AUG  | SEPT |
|---------------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|------|------|------|
| GROSS (G/L Balance) | \$ 137,453.87 | \$ 133,704.25 | \$ 110,773.52 | \$ 94,284.05 | \$ 99,464.57  | \$ 135,605.07 | \$ 221,765.07 | \$ 177,445.97 | \$ 222,792.34 |      |      |      |
| PENALTIES***        | 155.98        | 1,061.53      | 155.52        | 761.06       | 1,360.51      | 1,117.42      | 60.24         | 751.00        | 723.39        |      |      |      |
| NET                 | \$ 137,609.85 | \$ 134,765.78 | \$ 110,929.04 | \$ 95,045.11 | \$ 100,825.08 | \$ 136,722.49 | \$ 221,825.31 | \$ 178,196.97 | \$ 223,515.73 | \$ - | \$ - | \$ - |

| ACTUALS                | OCT    | NOV    | DEC    | JAN    | FEB    | MAR    | APR   | MAY   | JUN    | JUL      | AUG      | SEPT     |
|------------------------|--------|--------|--------|--------|--------|--------|-------|-------|--------|----------|----------|----------|
| % of +/- Current Month | -5.99% | -0.99% | -4.30% | 23.55% | 10.48% | 16.88% | 5.37% | 9.02% | -7.40% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | -5.99% | -3.58% | -3.79% | 0.63%  | 2.22%  | 4.73%  | 4.88% | 5.52% | 3.12%  | -15.51%  | -31.91%  | -36.39%  |

| BUDGET                 | OCT    | NOV    | DEC    | JAN    | FEB    | MAR    | APR    | MAY    | JUN    | JUL      | AUG      | SEPT     |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|----------|----------|
| % of +/- Current Month | 37.62% | 11.99% | 23.45% | 15.61% | 24.00% | 71.16% | 56.16% | 8.56%  | 25.71% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 37.62% | 23.63% | 23.58% | 21.91% | 22.27% | 29.32% | 34.80% | 29.79% | 29.09% | 5.35%    | -14.27%  | -21.21%  |

\* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

**NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.**

**CITY OF FOLEY**  
**RENTAL TAX**

100-1014-4032

| MONTH       | FY 13         | FY 14         | FY 15         | FY 16         | FY 17         | FY 18         | FY 19         | FY 20         | FY 21         | FY 22         | FY 23         | Budget FY22   |
|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| OCTOBER     | \$ 17,726.00  | \$ 18,454.59  | \$ 17,629.98  | \$ 16,692.29  | \$ 20,317.97  | \$ 21,989.29  | \$ 21,194.20  | \$ 23,133.35  | \$ 24,215.57  | \$ 25,165.54  | \$ 87,894.30  | \$ 25,557.78  |
| NOVEMBER    | 17,242.88     | 19,197.15     | 16,780.54     | 18,668.92     | 24,891.50     | 22,645.19     | 21,952.27     | 22,864.85     | 32,579.99     | 26,996.26     | 38,714.39     | 25,261.14     |
| DECEMBER    | 16,614.41     | 15,157.62     | 15,169.56     | 18,377.23     | 24,029.13     | 18,324.31     | 20,774.29     | 21,655.63     | 32,854.12     | 26,264.37     | 33,725.50     | 23,925.19     |
| JANUARY     | 16,014.68     | 15,498.36     | 15,976.57     | 20,309.88     | 23,414.87     | 18,312.26     | 22,012.85     | 23,007.33     | 172,495.54    | 29,306.20     | 34,124.19     | 25,418.55     |
| FEBRUARY    | 17,275.51     | 19,438.18     | 16,269.35     | 18,533.98     | 24,176.41     | 18,693.85     | 21,230.52     | 22,016.78     | 32,172.77     | 31,163.54     | 31,946.31     | 24,324.19     |
| MARCH       | 15,560.17     | 17,022.61     | 15,889.79     | 19,476.77     | 23,312.30     | 19,088.51     | 21,559.74     | 21,910.18     | 24,487.74     | 28,795.43     | 48,867.52     | 24,206.42     |
| APRIL       | 17,163.41     | 16,296.52     | 25,346.50     | 20,620.16     | 24,490.65     | 21,249.91     | 23,067.91     | 24,031.54     | 22,026.10     | 32,349.88     | 38,514.15     | 26,550.10     |
| MAY         | 15,757.14     | 18,176.10     | 19,143.61     | 19,798.55     | 22,110.69     | 20,583.59     | 25,949.80     | 20,245.37     | 31,111.56     | 35,839.43     | 32,341.39     | 22,367.13     |
| JUNE        | 16,567.55     | 20,711.83     | 18,395.04     | 19,397.97     | 24,643.71     | 22,587.83     | 22,479.85     | 19,210.78     | 23,869.52     | 28,859.16     | 35,039.19     | 21,224.11     |
| JULY        | 21,023.45     | 17,913.60     | 17,860.49     | 23,635.37     | 22,925.36     | 26,242.06     | 20,634.11     | 22,917.95     | 24,760.47     | 36,856.82     |               | 25,319.81     |
| AUGUST      | 20,269.83     | 18,656.89     | 18,970.93     | 22,301.15     | 22,426.41     | 22,913.78     | 24,156.44     | 26,178.70     | 31,714.64     | 33,765.44     |               | 28,922.29     |
| SEPTEMBER   | 18,293.31     | 18,222.42     | 17,656.93     | 20,940.23     | 22,511.63     | 22,547.30     | 22,899.74     | 23,287.04     | 25,016.36     | 37,099.77     |               | 26,923.29     |
| Sub-Totals  | \$ 209,508.34 | \$ 214,745.87 | \$ 215,089.29 | \$ 238,752.50 | \$ 279,250.63 | \$ 255,177.88 | \$ 267,911.72 | \$ 270,459.50 | \$ 477,304.38 | \$ 372,461.84 | \$ 381,166.94 | \$ 300,000.00 |
| Reverse Oct | (17,726.00)   | (18,454.59)   | (17,629.98)   | (16,692.29)   | (20,317.97)   | (21,989.29)   | (21,194.20)   | (23,133.35)   | (24,215.57)   | (25,165.54)   |               |               |
| Accrue Sep  | 18,454.59     | 17,629.98     | 16,692.29     | 20,317.97     | 21,989.29     | 21,194.20     | 23,133.35     | 24,215.57     | 25,016.36     | 87,894.30     |               |               |
| TOTALS      | \$ 210,236.93 | \$ 213,921.26 | \$ 214,151.60 | \$ 242,378.18 | \$ 280,921.95 | \$ 254,382.79 | \$ 269,850.87 | \$ 271,541.72 | \$ 478,105.17 | \$ 435,190.60 | \$ 381,166.94 | \$ 300,000.00 |

| FY 2021-22   | OCT          | NOV          | DEC          | JAN          | FEB          | MAR          | APR          | MAY          | JUN          | JUL  | AUG  | SEP  |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|------|
| GROSS        | \$ 79,214.07 | \$ 38,499.22 | \$ 33,616.06 | \$ 34,115.93 | \$ 31,912.37 | \$ 48,678.50 | \$ 38,493.61 | \$ 32,238.51 | \$ 35,035.20 |      |      |      |
| PENALTIES*** | 8,680.23     | 215.17       | 109.44       | 8.26         | 33.94        | 189.02       | 20.54        | 102.88       | 3.99         |      |      |      |
| NET          | \$ 87,894.30 | \$ 38,714.39 | \$ 33,725.50 | \$ 34,124.19 | \$ 31,946.31 | \$ 48,867.52 | \$ 38,514.15 | \$ 32,341.39 | \$ 35,039.19 | \$ - | \$ - | \$ - |

| ACTUALS                | OCT     | NOV     | DEC     | JAN    | FEB    | MAR    | APR    | MAY    | JUN    | JUL      | AUG      | SEP      |
|------------------------|---------|---------|---------|--------|--------|--------|--------|--------|--------|----------|----------|----------|
| % of +/- Current Month | 249.26% | 43.41%  | 28.41%  | 16.44% | 2.51%  | 69.71% | 19.06% | -9.76% | 21.41% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 249.26% | 142.72% | 104.44% | 80.50% | 63.00% | 64.15% | 56.86% | 46.74% | 43.98% | 26.38%   | 13.66%   | 2.34%    |

| BUDGET                 | OCT     | NOV     | DEC     | JAN    | FEB    | MAR     | APR    | MAY    | JUN    | JUL      | AUG      | SEP      |
|------------------------|---------|---------|---------|--------|--------|---------|--------|--------|--------|----------|----------|----------|
| % of +/- Current Month | 243.90% | 53.26%  | 40.96%  | 34.25% | 31.34% | 101.88% | 45.06% | 44.59% | 65.09% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 243.90% | 149.14% | 114.51% | 94.14% | 81.87% | 85.13%  | 79.06% | 75.16% | 74.18% | 56.12%   | 39.58%   | 27.06%   |

\* NOTE: AS OF 04/01/2021, CITY OF FOLEY IS SELF-COLLECTED. PENALTIES ARE REPORTED SEPARATELY - UNDER G/L 100-1014-4044.

\* FY 21 - January had unprecedented tax revenues, directly from Hurricane Sally.

**CITY OF FOLEY**  
**LOCAL GAS TAX**

01-4264

| MONTH            |  |  |  |  | FY17         | FY18          | FY 19         | FY 20         | FY 21         | FY 22         | FY 23        | Budget FY23  |
|------------------|--|--|--|--|--------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|
| OCTOBER          |  |  |  |  |              | \$53,075.39   | \$45,086.16   | \$51,669.83   | \$46,911.07   | \$46,253.22   | \$50,284.13  | \$45,815.00  |
| NOVEMBER         |  |  |  |  |              | \$54,036.75   | \$48,221.28   | \$48,829.12   | \$50,213.40   | \$47,279.99   | \$44,952.66  | \$45,815.00  |
| DECEMBER         |  |  |  |  |              | \$42,813.43   | \$48,686.47   | \$41,800.90   | \$42,533.88   | \$43,287.76   | \$46,732.59  | \$45,815.00  |
| JANUARY          |  |  |  |  | \$40,411.73  | \$35,141.07   | \$47,141.00   | \$40,357.61   | \$42,447.94   | \$44,879.79   | \$46,116.63  | \$45,815.00  |
| FEBRUARY         |  |  |  |  | \$44,955.25  | \$41,586.61   | \$46,305.12   | \$42,762.25   | \$43,093.44   | \$42,826.83   | \$42,228.29  | \$45,815.00  |
| MARCH            |  |  |  |  | \$49,039.02  | \$41,545.61   | \$42,045.40   | \$45,019.56   | \$40,284.90   | \$31,265.07   | \$40,912.02  | \$45,815.00  |
| APRIL            |  |  |  |  | \$56,689.36  | \$50,619.44   | \$50,383.88   | \$45,365.21   | \$49,731.01   | \$50,424.03   | \$51,059.16  | \$45,815.00  |
| MAY              |  |  |  |  | \$52,906.24  | \$48,216.79   | \$48,480.49   | \$32,962.01   | \$50,221.37   | \$45,468.35   | \$47,625.81  | \$45,815.00  |
| JUNE             |  |  |  |  | \$59,816.09  | \$49,873.06   | \$51,374.72   | \$47,340.39   | \$53,979.22   | \$46,022.73   | \$49,287.93  | \$45,815.00  |
| JULY             |  |  |  |  | \$60,262.64  | \$56,755.95   | \$53,121.03   | \$52,775.33   | \$53,846.65   | \$51,421.11   |              | \$45,815.00  |
| AUGUST           |  |  |  |  | \$63,880.44  | \$59,686.72   | \$57,942.40   | \$54,741.62   | \$56,745.97   | \$69,485.18   |              | \$45,815.00  |
| SEPTEMBER        |  |  |  |  | \$57,770.94  | \$53,574.11   | \$51,105.14   | \$49,344.58   | \$53,525.05   | \$60,937.63   |              | \$46,035.00  |
| TOTALS           |  |  |  |  | \$485,731.71 | \$586,924.93  | \$589,893.09  | \$552,968.41  | \$583,533.90  | \$579,551.69  | \$419,199.22 | \$550,000.00 |
| Reverse October  |  |  |  |  |              | (\$53,075.39) | (\$45,086.16) | (\$51,669.83) | (\$46,911.07) | (\$46,253.22) |              |              |
| Accrue September |  |  |  |  | \$53,075.39  | \$45,086.16   | \$51,669.83   | \$46,911.07   | \$46,253.22   | \$50,284.13   |              |              |
| TOTALS           |  |  |  |  | \$538,807.10 | \$578,935.70  | \$596,476.76  | \$548,209.65  | \$582,876.05  | \$583,582.60  |              |              |

| ACTUALS                | OCT   | NOV    | DEC   | JAN   | FEB    | MAR     | APR    | MAY   | JUN   | JUL      | AUG      | SEP      |
|------------------------|-------|--------|-------|-------|--------|---------|--------|-------|-------|----------|----------|----------|
| % of +/- Current Month | 8.71% | -4.92% | 7.96% | 2.76% | -1.40% | 30.86%  | 1.26%  | 4.74% | 7.09% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 8.71% | 1.82%  | 3.76% | 3.51% | 2.58%  | 6.03%   | 5.25%  | 5.18% | 5.40% | -6.66%   | -19.17%  | -27.67%  |
|                        |       |        |       |       |        |         |        |       |       |          |          |          |
| BUDGET                 | OCT   | NOV    | DEC   | JAN   | FEB    | MAR     | APR    | MAY   | JUN   | JUL      | AUG      | SEP      |
| % of +/- Current Month | 9.75% | -1.88% | 2.00% | 0.66% | -7.83% | -10.70% | 11.45% | 3.95% | 7.58% | -100.00% | -100.00% | -100.00% |
| % of +/- YTD           | 9.75% | 3.94%  | 3.29% | 2.63% | 0.54%  | -1.33%  | 0.49%  | 0.93% | 1.66% | -8.50%   | -16.82%  | -23.78%  |

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

\*\* There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).

**CITY OF FOLEY - BUILDING PERMIT & PLAN REVENUE**

**G/L Revenue Account 100-2031-4082**

| MONTH         | FY 2013-14 | FY 2014-15 | FY 2015-16 | FY 2016-17   | FY 2017-18   | FY 2018-19 | FY 2019-20   | FY 2020-21   | FY 2021-22   | FY 2022-23   | FY23 Budget  |
|---------------|------------|------------|------------|--------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|
| OCTOBER       | 17,410.00  | 41,761.50  | 36,880.00  | 98,397.50    | 47,572.50    | 63,042.00  | 150,016.00   | 264,107.00   | 190,584.00   | 116,921.00   | 124,950.00   |
| NOVEMBER      | 30,908.00  | 32,070.00  | 18,129.50  | 138,385.50   | 45,721.00    | 65,427.50  | 51,461.00    | 154,141.00   | 148,590.00   | 90,792.00    | 124,950.00   |
| DECEMBER      | 17,622.50  | 17,787.00  | 38,522.00  | 79,182.00    | 49,338.00    | 73,523.50  | 100,696.00   | 183,389.50   | 168,965.00   | 80,317.00    | 124,950.00   |
| JANUARY       | 21,615.00  | 21,275.50  | 37,254.00  | 204,225.00   | 132,683.00   | 63,195.00  | 113,054.00   | 132,563.00   | 110,377.00   | 100,582.00   | 124,950.00   |
| FEBRUARY      | 34,229.00  | 23,292.00  | 32,922.50  | 132,272.00   | 69,421.00    | 61,553.00  | 95,490.50    | 168,645.00   | 245,190.00   | 578,552.00   | 124,950.00   |
| MARCH         | 24,607.50  | 34,881.00  | 49,752.00  | 58,497.00    | 75,988.00    | 97,545.50  | 132,186.50   | 148,213.00   | 202,066.00   | 135,011.00   | 124,950.00   |
| APRIL         | 41,775.50  | 15,343.50  | 44,202.00  | 37,654.00    | 173,492.50   | 58,847.00  | 155,568.00   | 190,653.00   | 215,070.00   | 111,820.93   | 124,950.00   |
| MAY           | 45,088.00  | 33,507.50  | 37,668.00  | 28,122.00    | 134,715.00   | 72,420.00  | 109,793.00   | 110,561.00   | 109,853.00   | 86,619.19    | 124,950.00   |
| JUNE          | 57,267.00  | 34,434.50  | 44,443.50  | 56,488.00    | 132,728.50   | 59,521.00  | 189,230.50   | 118,749.00   | 90,962.00    | 242,055.00   | 124,950.00   |
| JULY          | 49,844.50  | 32,733.50  | 46,789.50  | 42,438.00    | 94,693.00    | 118,284.00 | 109,975.50   | 135,059.50   | 242,625.00   |              | 124,950.00   |
| AUGUST        | 46,937.00  | 43,740.00  | 57,509.00  | 84,022.00    | 82,962.00    | 103,508.00 | 151,731.00   | 130,884.00   | 131,637.00   |              | 124,950.00   |
| SEPTEMBER     | 30,985.00  | 26,324.00  | 64,925.00  | 47,159.00    | 72,919.00    | 102,568.00 | 61,668.50    | 95,012.00    | 190,854.00   |              | 125,550.00   |
| PERMIT TOTALS | 418,289.00 | 357,150.00 | 508,997.00 | 1,006,842.00 | 1,112,233.50 | 939,434.50 | 1,420,870.50 | 1,831,977.00 | 2,046,773.00 | 1,542,670.12 | 1,500,000.00 |

|                       |            |            |            |              |              |              |              |              |              |              |              |
|-----------------------|------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Plan Review Fee       | 37,828.00  | 33,168.00  | 60,349.00  | 35,186.00    | 127,617.00   | 185,671.00   | 213,424.00   | 186,321.00   | 352,150.00   | 346,521.00   | 200,000.00   |
| Permits & Plan Review | 456,117.00 | 390,318.00 | 569,346.00 | 1,042,028.00 | 1,239,850.50 | 1,125,105.50 | 1,634,294.50 | 2,018,298.00 | 2,398,923.00 | 1,889,191.12 | 1,700,000.00 |

**PERMIT FEE ACTUALS**

|         | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH   | APRIL   | MAY     | JUNE     | JULY     | AUGUST   | SEPTEMBER |
|---------|---------|----------|----------|---------|----------|---------|---------|---------|----------|----------|----------|-----------|
| Monthly |         |          |          |         |          |         |         |         |          |          |          |           |
| -38.65% | -38.90% | -52.47%  | -8.87%   | 135.96% | -33.18%  | -48.01% | -21.15% | 166.11% | -100.00% | -100.00% | -100.00% | -100.00%  |
| Y-T-D   |         |          |          |         |          |         |         |         |          |          |          |           |
| -38.65% | -38.76% | -43.32%  | -37.17%  | 11.98%  | 3.42%    | -5.22%  | -6.48%  | 4.12%   | -10.53%  | -16.88%  | -24.63%  |           |

**PERMIT FEE - BUDGET TO ACTUAL**

|         | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH   | APRIL   | MAY    | JUNE     | JULY     | AUGUST   | SEPTEMBER |
|---------|---------|----------|----------|---------|----------|---------|---------|--------|----------|----------|----------|-----------|
| Monthly |         |          |          |         |          |         |         |        |          |          |          |           |
| -6.43%  | -27.34% | -35.72%  | -19.50%  | 363.03% | 8.05%    | -10.51% | -30.68% | 93.72% | -100.00% | -100.00% | -100.00% | -100.00%  |
| Y-T-D   |         |          |          |         |          |         |         |        |          |          |          |           |
| -6.43%  | -16.88% | -23.16%  | -22.25%  | 54.81%  | 47.02%   | 38.80%  | 30.11%  | 37.18% | 23.46%   | 12.24%   | 2.84%    |           |