

April 3, 2023

Jeff Bodiford  
SANSOM Equipment Company  
2025 West I-65 Service Road North  
Mobile, AL 36618

Subject: Letter of Intent to Purchase

Dear Mr. Bodiford,

In order to reserve our place in the production line, we would like to take this opportunity to declare our intent to purchase the 2023 Peterbilt Model 520 Chassis and 2023 New Way Sidewinder ASL 31 cubic yard for \$375,069.00 as specified in the attached quote # SECQ5897 from February 20, 2023. Once the new Fiscal Year has begun for the City of Foley in October, the official and binding contract will be presented to Council for approval and signature.

Yours sincerely,



Ralph G. Hellmich, Mayor  
City of Foley, Alabama



## QUOTE

QUOTE # SECQ5897

DATE Feb 20, 2023

CONTRACT CUSTOMER ID # 44586

CONTRACT # 091219-NWY

To: Darrell Russell  
City of Foley  
120 E Orchid Avenue  
Foley, AL 36535  
United States

Sales Contact: Jeff Bodiford  
251-298-9398  
jeffb@secequip.com

Phone: (251) 943-8897  
drussell@cityoffoley.org

QUOTE STATUS	SHIPPING TERMS	DELIVERY IN DAYS	PAYMENT TERMS
Sourcewell (NJPA)	Customer Location	270 - 330 Days	Net Delivery

QTY	DESCRIPTION
1	New Way Sidewinder ASL 31 cubic yard - Includes: Mount, Front Mount Tandem Vane Pump, LED Body Lights, Strobes (2) in upper tailgate, 10 lb. Fire Extinguisher, Safety Triangle Kit, Upper Light Bar w/ stop/tail, Dual Camera 7" Flat Screen, Paint-White, One Year Arm & Body Warranty, Two Year Cylinder Warranty
1	Hopper Floor Liner - .188" AR450
1	96 Gallon Gripper Arms
1	Hopper Trough Clean Out Hoe
1	Extended Height Tailgate Seal - 15"
1	Hydraulic Hopper Cover
1	Hopper Access Ladder w/ Handles
1	LED Work Lights - Arm & Hopper Area
1	LED Integrated Strobe Light System - Upper & Lower Tailgate Corners
1	Three Camera System - 7" Monitor w/ LH Blind Spot, Hopper & Rearview
1	Remote Grease Zerk - Upper Tailgate Hinge Pin & Tailgate Cylinder Pin
1	Auxiliary Arm Control Rocker Switches - Under Driver Seat
1	Arm Cycle Counter
1	Freight - F.O.B. City of Foley

QTY	DESCRIPTION
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1 Peterbilt 520 Chassis - RH Steer

This quote does not include any federal, state, or local taxes.

\* In stock equipment are subject to prior sale. \*

**This Quote is valid for 30 Days.**

Please contact me if I can be of further assistance.

**TOTAL** \$375,069.00

**BIRMINGHAM OFFICE**

2800 Powell Avenue  
Birmingham, AL 35233  
Ph: (205) 324-3104  
Fax: (205) 324-2679

**MOBILE OFFICE**

2025 West I-65 Service Road North  
Mobile, AL 36618  
Ph: (251) 631-3766  
Fax: (251) 631-3768

**SHELBYVILLE OFFICE**

3196 Highway 231 North  
Shelbyville, TN 37160  
Ph: (615) 696-7066  
Fax: (615) 413-5323

**STONECREST OFFICE**

2601 South Stone Mountain Lithonia Road  
Stonecrest, Georgia 30058  
Ph: (706) 685-6900  
Fax: (706) 609-3491

