

CITY OF FOLEY
SALES TAX

01-4260

MONTH	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	*FY 2016-17	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	Budget FY21
OCTOBER	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24	\$ 1,955,245.36
NOVEMBER	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,175,619.60	1,738,583.52	2,024,805.63	2,111,507.20	2,475,832.71	2,054,258.71
DECEMBER	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,200,588.44	1,833,260.06	2,060,682.96	2,091,287.65	2,625,290.81	2,090,657.92
JANUARY	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,352,505.12	2,093,554.02	2,178,227.24	2,371,207.71	2,988,512.22	2,209,912.01
FEBRUARY	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	984,484.13	1,466,103.95	1,667,915.84	1,841,566.20	2,454,496.24	1,692,177.56
MARCH	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	1,014,242.25	1,642,839.82	1,744,750.86	1,913,869.17		1,770,130.23
APRIL	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	2,025,172.94	2,266,006.30	2,411,618.87	2,040,102.35		2,446,698.59
MAY	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,791,913.15	1,879,514.63	2,134,010.18	1,599,224.91		2,165,051.77
JUNE	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,855,966.11	2,073,567.76	2,156,967.50	2,360,393.90		2,188,343.03
JULY	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,382,629.00	2,137,613.73	2,360,373.04	2,416,793.98	2,734,822.93		2,451,948.98
AUGUST	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	2,078,849.67	2,292,106.78	2,478,016.12	2,569,325.12		2,514,061.66
SEPTEMBER	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,859,837.97	1,973,873.24	2,200,742.16	2,345,325.23		2,361,514.18
Reverse Oct	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)	(1,083,004.91)	(1,133,339.36)	(1,803,899.88)	(1,927,211.89)	(2,054,125.46)		25,900,000.00
Accrue Sep	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	1,133,339.36	1,803,899.88	1,927,211.89	2,054,125.46	2,204,142.24		
Rebate-S.AL Laundry		(6,174.78)										
TOTALS	\$ 10,959,261.25	\$ 11,397,278.33	\$ 12,023,754.49	\$ 12,699,429.60	\$ 13,428,794.30	\$ 14,100,814.90	\$ 19,280,692.99	\$ 23,546,995.01	\$ 25,528,656.80	\$ 26,182,774.61	\$ 12,748,274.22	\$ 25,900,000.00

*One percent temporary sales tax increase effective 3/1/2017-8/31/2020, first collection 4/2017

2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
STATE	\$ 2,197,440.57	\$ 2,464,579.24	\$ 2,613,173.44	\$ 2,976,785.82	\$ 2,443,562.82							
COUNTY	6,701.67	11,253.47	12,117.37	11,726.40	10,933.42							
	\$ 2,204,142.24	\$ 2,475,832.71	\$ 2,625,290.81	\$ 2,988,512.22	\$ 2,454,496.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	7.30%	17.25%	25.53%	26.03%	33.28%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	7.30%	12.35%	16.75%	19.30%	21.76%	2.95%	-11.62%	-20.44%	-30.65%	-39.63%	-46.18%	-51.03%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	12.73%	20.52%	25.57%	35.23%	45.05%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	12.73%	16.72%	19.76%	23.87%	27.45%	8.29%	-10.34%	-22.19%	-31.36%	-39.36%	-45.84%	-50.78%

* NOTE: SALES TAX TEMPORARY RATE INCREASE FROM 2% TO 3% ON MARCH 1, 2017. APRIL 2017 COLLECTIONS

	1% Temporary Sales Tax - Cumulative Totals											
	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
FY2017	-	-	-	-	-	-	675,057.65	597,304.38	618,655.37	712,537.91	692,949.89	\$726,498.61
FY2018	601,299.96	579,527.84	611,086.69	697,851.34	488,701.32	547,613.27	755,335.43	626,504.88	691,189.25	786,791.01	764,035.59	\$812,377.32
FY2019	642,403.96	674,935.21	686,894.32	726,075.75	555,971.95	581,583.62	803,872.96	711,336.73	718,989.17	805,597.99	826,005.37	733,580.72
FY2020	684,708.49	703,835.73	697,095.88	790,402.57	613,855.40	637,956.39	680,034.12	533,074.97	786,797.97	911,607.64	856,441.71	781,775.08
FY2021	734,714.08	825,277.57	875,096.94	996,170.74	818,165.41	-	-	-	-	-	-	-
Cumulative	33,379,576.15											

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CITY OF FOLEY
LODGING TAX

01-4261

Month	FY11	FY 12	FY 13	* FY14	FY15	FY16	FY17	FY18	FY 19	FY 20	FY 21	Budget FY21
OCTOBER	\$ 22,110.78	\$ 16,272.06	\$ 18,348.68	\$ 19,193.53	\$ 42,539.18	\$ 56,582.20	\$ 60,431.43	\$ 80,876.30	\$ 90,736.59	\$ 76,753.78	\$ 138,952.83	\$ 65,158.94
NOVEMBER	19,113.96	16,684.71	25,077.98	36,290.29	44,138.41	53,070.76	61,123.84	66,614.27	104,553.04	81,924.83	167,220.76	75,080.69
DECEMBER	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	50,324.38	50,025.04	76,862.87	67,143.82	124,867.46	55,196.07
JANUARY	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	29,966.63	43,073.07	51,021.30	55,764.99	114,244.76	36,638.95
FEBRUARY	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	35,880.60	43,125.35	49,604.58	66,452.38	112,997.73	35,621.59
MARCH	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	71,596.10	74,032.19	77,172.22	96,915.64		55,418.22
APRIL	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	99,453.89	121,582.91	159,713.69	82,753.37		114,692.16
MAY	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	97,254.38	95,632.41	110,730.70	27,343.22		79,516.93
JUNE	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	129,063.83	141,370.06	153,121.26	123,402.24		109,958.06
JULY	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	144,309.60	181,638.46	199,794.68	181,990.01		143,474.76
AUGUST	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	200,849.09	225,257.72	228,023.96	208,930.23		163,746.52
SEPTEMBER	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	72,927.09	101,193.28	105,190.21	115,308.27		65,497.11
TOTALS	\$ 316,847.19	\$ 345,027.77	\$ 371,810.59	\$ 739,569.42	\$ 828,556.59	\$ 943,919.30	\$ 1,053,180.86	\$ 1,224,421.06	\$ 1,406,525.10	\$ 1,184,682.78		\$ 1,000,000.00
Reverse Oct	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)	(56,582.20)	(60,431.43)	(80,876.30)	(90,736.59)	(76,753.78)		
Accrue Sep	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20	60,431.43	80,876.30	90,736.59	76,753.78	138,952.83		
TOTAL	\$ 311,008.47	\$ 347,104.39	\$ 372,655.44	\$ 762,915.07	\$ 842,599.61	\$ 947,768.53	\$ 1,073,625.73	\$ 1,234,281.35	\$ 1,392,542.29	\$ 1,246,881.83	\$ 658,283.54	

FY 2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
GROSS	\$ 138,952.83	\$ 167,220.76	\$ 124,867.46	\$ 114,244.76	\$ 112,997.73							
LESS FEE	(418.50)	(240.25)	(279.00)	(279.00)	(232.50)							
NET	\$ 138,534.33	\$ 166,980.51	\$ 124,588.46	\$ 113,965.76	\$ 112,765.23	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	81.04%	104.11%	85.97%	104.87%	70.04%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	81.04%	92.95%	90.88%	93.65%	89.14%	47.94%	24.74%	18.60%	-2.97%	-23.49%	-38.44%	-44.43%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT
% of +/- Current Month	113.25%	122.72%	126.23%	211.81%	217.22%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	113.25%	118.32%	120.55%	134.96%	145.91%	103.73%	50.36%	27.25%	4.94%	-14.59%	-29.56%	-34.17%

CITY OF FOLEY
RENTAL TAX

01-4262

MONTH	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21	Budget FY21
OCTOBER	\$ 14,458.72	\$ 15,150.38	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 16,692.29	\$ 20,317.97	\$ 21,989.29	\$ 21,194.20	\$ 23,133.35	\$ 24,215.57	\$ 20,000.00
NOVEMBER	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	24,891.50	22,645.19	21,952.27	22,864.85	32,579.99	20,000.00
DECEMBER	12,520.00	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	24,029.13	18,324.31	20,774.29	21,655.63	32,854.12	20,000.00
JANUARY	13,932.87	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	23,414.87	18,312.26	22,012.85	23,007.33	172,495.54	20,000.00
FEBRUARY	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	24,176.41	18,693.85	21,230.52	22,016.78	32,172.77	20,000.00
MARCH	14,034.47	14,013.00	15,560.17	17,022.61	15,889.79	19,476.77	23,312.30	19,088.51	21,559.74	21,910.18		20,000.00
APRIL	13,641.26	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	24,490.65	21,249.91	23,067.91	24,031.54		20,000.00
MAY	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	22,110.69	20,583.59	25,949.80	20,245.37		20,000.00
JUNE	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,643.71	22,587.83	22,479.85	19,210.78		20,000.00
JULY	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	22,925.36	26,242.06	20,634.11	22,917.95		20,000.00
AUGUST	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	22,426.41	22,913.78	24,156.44	26,178.70		20,000.00
SEPTEMBER	13,094.40	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,511.63	22,547.30	22,899.74	23,287.04		20,000.00
Sub-Totals	\$ 170,490.64	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 215,089.29	\$ 238,752.50	\$ 279,250.63	\$ 255,177.88	\$ 267,911.72	\$ 270,459.50	\$ 294,317.99	\$ 240,000.00
Reverse Oct	(14,458.72)	(15,150.38)	(17,726.00)	(18,454.59)	(17,629.98)	(16,692.29)	(20,317.97)	(21,989.29)	(21,194.20)	(23,133.35)		
Accrue Sep	15,150.38	17,726.00	18,454.59	17,629.98	16,692.29	20,317.97	21,989.29	21,194.20	23,133.35	24,215.57		
TOTALS	\$ 171,182.30	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26	\$ 214,151.60	\$ 242,378.18	\$ 280,921.95	\$ 254,382.79	\$ 269,850.87	\$ 271,541.72	\$ 294,317.99	\$ 240,000.00

FY 2018-19	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 24,215.57	\$ 32,579.99	\$ 32,854.12	\$ 172,495.54	\$ 32,172.77							
LESS FEE	(1,419.18)	(1,517.28)	(1,484.58)	(1,569.60)	(1,464.96)							
NET	\$ 22,796.39	\$ 31,062.71	\$ 31,369.54	\$ 170,925.94	\$ 30,707.81	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	14.26%	48.41%	58.15%	683.61%	51.54%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	14.26%	31.63%	40.25%	205.06%	174.64%	128.64%	93.90%	65.59%	47.00%	33.26%	20.12%	9.86%

BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	21.08%	62.90%	64.27%	762.48%	60.86%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	21.08%	41.99%	49.42%	227.68%	194.32%	145.26%	110.23%	83.95%	63.51%	47.16%	33.78%	22.63%

CITY OF FOLEY
LOCAL GAS TAX

01-4264

MONTH							FY17	FY18	FY 19	FY 20	FY 21	Budget FY21
OCTOBER								\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07	\$37,793.72
NOVEMBER								\$54,036.75	\$48,221.28	\$48,829.12	\$50,213.40	\$40,421.75
DECEMBER								\$42,813.43	\$48,686.47	\$41,800.90	\$42,533.88	\$40,811.70
JANUARY							\$40,411.73	\$35,141.07	\$47,141.00	\$40,357.61	\$42,447.94	\$39,516.20
FEBRUARY							\$44,955.25	\$41,586.61	\$46,305.12	\$42,762.25	\$43,093.44	\$38,815.52
MARCH							\$49,039.02	\$41,545.61	\$42,045.40	\$45,019.56		\$35,244.79
APRIL							\$56,689.36	\$50,619.44	\$50,383.88	\$45,365.21		\$42,234.57
MAY							\$52,906.24	\$48,216.79	\$48,480.49	\$32,962.01		\$40,639.04
JUNE							\$59,816.09	\$49,873.06	\$51,374.72	\$47,340.39		\$43,065.14
JULY							\$60,262.64	\$56,755.95	\$53,121.03	\$52,775.33		\$44,529.00
AUGUST							\$63,880.44	\$59,686.72	\$57,942.40	\$54,741.62		\$48,570.54
SEPTEMBER							\$57,770.94	\$53,574.11	\$51,105.14	\$49,344.58		\$48,358.03
TOTALS							\$485,731.71	\$586,924.93	\$589,893.09	\$552,968.41	\$225,199.73	\$500,000.00
Reverse October								(\$53,075.39)	(\$45,086.16)	(\$51,669.83)		
Accrue September							\$53,075.39	\$45,086.16	\$51,669.83	\$46,911.07		
TOTALS							\$538,807.10	\$578,935.70	\$596,476.76	\$548,209.65	\$225,199.73	

ACTUALS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	-9.21%	2.83%	1.75%	5.18%	0.77%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	-9.21%	-3.36%	-1.86%	-0.30%	-0.10%	-16.73%	-28.69%	-35.43%	-43.15%	-49.83%	-55.28%	-59.27%
BUDGET	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
% of +/- Current Month	24.12%	24.22%	4.22%	7.42%	11.02%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
% of +/- YTD	24.12%	24.18%	17.33%	14.86%	14.11%	-3.18%	-18.06%	-28.62%	-37.19%	-44.13%	-50.14%	-54.96%

Tax effective December 1, 2016 with first month collections for December 2016 in January 2017

** There was a refund of \$10,583.42 issued in January 2018 due to an overpayment in October for September sales.

This causes the January 2018 collections to be understated by \$10,583.42 (and the October 2017 collections to be overstated by the same amount).