

National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) BUY-NJPA • (626) 457-5590 (855) 289-6572 • (831) 480-8497 Fax

11/6/2015

QuoteID: 5567

Rachel Keith City of Foley Purchasing P.O. Box 1750 Foley, Alabama, 36536

Dear Rachel Keith,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2016 Ford Escape (U0J) FWD 4dr Titanium,) and delivered to your specified location, each for

One Unit

 Base Price
 \$27,918.58

 Tax (0.00 %)
 \$0.00

 Tire fee
 \$0.00

 Total
 \$27,918.58

- per the attached specifications. Price includes 1 service manual(s).

This vehicle(s) is available under the **National Joint Powers Alliance Contract 102811.** Please reference this Bid number on all purchase orders. Payment terms are Net 30 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper

National Fleet Manager

Email: Fleet@NationalAutoFleetGroup.com

Office: (855) 289-6572 Fax: (831) 480-8497













GMC

In order to Finalize your Quote, please submit this purchase packet to your governing body for Purchase Order Approval. Once you issue a Purchase Order please send by:

(831) 480-8497 Fax:

National Auto Fleet Group Mail: **490 Auto Center Drive** Watsonville, CA 95076

Fleet@nationalautofleetgroup.com Email:

We will then send a W-9 if you need one

Please contact our main office with any questions: 1-855-289-6572

Vehicle Configuration Options

ENGINE

| Code | Description |
|-------|---|
| 99X . | ENGINE: 1.6L ECOBOOST, -inc: active grille shutters (STD) |

TRANSMISSION

| Code | Description |
|------|--|
| 446 | TRANSMISSION: 6-SPEED AUTOMATIC W/SELECTSHIFT, (STD) |

WHEELS

| Code . | Description |
|--------|--|
| 64C | WHEELS: 18" SPARKLE NICKEL PAINTED ALUMINUM, (STD) |

PRIMARY PAINT

| Code | Description |
|--------|--------------|
| UX | INGOT SILVER |

PAINT SCHEME

| Description |
|--------------------|
| STANDARD PAINT |

SEAT TYPE

| Code | Description | |
|------|---|--|
| 8L | MEDIUM LIGHT STONE, HEATED LEATHER-TRIMMED BUCKETS W/60/40 REAR SEAT, -inc: 10-way power driver and passenger seat w/memory, driver seat back map pocket and lumbar support, and passenger seat power lumbar adjust | |

AXLE RATIO

| Code | Description |
|------|------------------------|
| | 3.21 AXLE RATIO, (STD) |

ADDITIONAL EQUIPMENT

| Code Description | |
|---|------------------------------|
| 50C FRONT & REAR ALL-WEATHER FLOOR MATS | |
| | EQUIPMENT GROUP 300A SAVINGS |

OPTION PACKAGE

| Code | Description |
|------|----------------------|
| 300A | EQUIPMENT GROUP 300A |

SHIP THRU CODES

| la . | lm · · · |
|-------|-------------|
| Code | Description |
| JOOGE | pescription |
| | |

2016 Fleet/Non-Retail Ford Escape FWD 4dr Titanium

WINDOW STICKER

| 1.6 L/98 I | ntercooled Turbo Regular Unleaded I-4 Ext | erior: terior 1: INGOT SILVER terior 2: No color has been selected. | |
|------------|---|---|-----------|
| CODE | MODEL | | MSRP |
| UOJ | 2016 Ford Escape FWD 4dr Titanium | \$29 | 9,995.00 |
| | OPTIONS | | |
| 99X | ENGINE: 1.6L ECOBOOST, -inc: active grille shutters (STD) | | \$0.00 |
| 446 | TRANSMISSION: 6-SPEED AUTOMATIC W/SELECTSHIFT, (STD) | | \$0.00 |
| 64C . | WHEELS: 18" SPARKLE NICKEL PAINTED ALUMINUM, (STD) | | \$0.00 |
| UX | INGOT SILVER | | \$0.00 |
| | STANDARD PAINT | | \$0.00 |
| 8L | MEDIUM LIGHT STONE, HEATED LEATHER-TRIMMED BUCKETS W/60 driver and passenger seat w/memory, driver seat back map pocket and lur power lumbar adjust | | \$0.00 |
| | 3.21 AXLE RATIO, (STD) | | \$0.00 |
| 50C | FRONT & REAR ALL-WEATHER FLOOR MATS | | \$75.00 |
| | EQUIPMENT GROUP 300A SAVINGS | (\$ | \$490.00) |
| 300A | EQUIPMENT GROUP 300A | | \$0.00 |
| | SUBTOTAL | \$29 | 9,580.00 |
| | Advert/ Adjustments | | \$0.00 |
| | Manufacturer Destination Charge | | \$895.00 |
| | TOTAL PRICE | \$30 | 0,475.00 |
| | 22 MPG way: 29 MPG way Cruising Range: 437.90 mi | | |

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment

MECHANICAL

| Engine: 1.6L EcoBoost -inc: active grille shutters |
|---|
| Transmission: 6-Speed Automatic w/SelectShift |
| 3.21 Axle Ratio |
| GVWR: 4,520 lbs |
| Transmission w/SelectShift Sequential Shift Control and Oil Cooler |
| Front-Wheel Drive |
| Battery w/Run Down Protection |
| Gas-Pressurized Shock Absorbers |
| Front And Rear Anti-Roll Bars |
| Electric Power-Assist Speed-Sensing Steering |
| 15.1 Gal. Fuel Tank |
| Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher |
| Strut Front Suspension w/Coil Springs |
| Short And Long Arm Rear Suspension w/Coil Springs |
| 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control |
| Brake Actuated Limited Slip Differential |

EXTERIOR

Wheels: 18" Sparkle Nickel Painted Aluminum

| Tires: P235/50R18 A/S -inc: steel mini spare wheel w/mini space-saver spare tire |
|--|
| Steel Spare Wheel |
| Compact Spare Tire Mounted Inside Under Cargo |
| Clearċoat Paint |
| Body-Colored Front Bumper w/Metal-Look Rub Strip/Fascia Accent |
| Body-Colored Rear Bumper w/Gray Rub Strip/Fascia Accent and Metal-Look Bumper Insert |
| Gray Bodyside Cladding and Gray Wheel Well Trim |
| Chrome Side Windows Trim |
| Body-Colored Door Handles |
| Body-Colored Power Heated Side Mirrors w/Convex Spotter, Manual Folding and Turn Signal Indicato |
| Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster |
| Variable Intermittent Wipers |
| Deep Tinted Glass |
| Fully Galvanized Steel Panels |
| Lip Spoiler |
| Chrome Grille |
| Power Liftgate Rear Cargo Access |
| Tailgate/Rear Door Lock Included w/Power Door Locks |
| Roof Rack Rails Only |
| Fully Automatic Aero-Composite Halogen Headlamps w/Delay-Off |
| Front Fog Lamps |
| Perimeter/Approach Lights |
| Laminated Glass |

ENTERTAINMENT

Radio: AM/FM Single CD/MP3 -inc: Sony Audio 10 speakers, HD Radio, auxiliary audio input jack, automatic volume control, speed sensitive volume and SiriusXM satellite radio w/6 month prepaid subscription (48 contiguous states/service NOT AVAILABLE in Alaska or Hawaii)

Radio w/Seek-Scan, Clock, Steering Wheel Controls, Voice Activation and Radio Data System

Integrated Roof Antenna

390w Regular Amplifier

SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 8" center LCD touch-screen w/swiping and pinch-to-zoom capabilities, AppLink, 911 Assist and two smart charging USB ports

2 LCD Monitors In The Front

Turn-By-Turn Navigation Directions

INTERIOR

Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat

Heated Leather-Trimmed Buckets w/60/40 Rear Seat -inc: 10-way power driver and passenger seat w/memory, driver seat back map pocket and lumbar support, and passenger seat power lumbar adjust

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

SYNC Services Mobile Hotspot Internet Access

5 Person Seating Capacity

Leather/Metal-Look Steering Wheel

Front Cupholder

Rear Cupholder

3 12V DC Power Outlets

Compass

Keypad

Proximity Key For Doors And Push Button Start

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button

Remote Releases -Inc: Proximity Trunk/Hatch

Garage Door Transmitter

Cruise Control w/Steering Wheel Controls

HVAC -inc: Underseat Ducts and Console Ducts

Voice Activated Dual Zone Front Automatic Air Conditioning

Illuminated Glove Box

Driver Foot Rest

Full Cloth Headliner

Interior Trim -inc: Piano Black Instrument Panel Insert, Metal-Look Door Panel Insert, Piano Black Console Insert, Chrome And Metal-Look Interior Accents

Leatherette Door Trim Insert

Leather/Metal-Look Gear Shift Knob

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination

Day-Night Auto-Dimming Rearview Mirror

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage, 3 12V DC Power Outlets and 1 AC Power Outlet

Fade-To-Off Interior Lighting

Front And Rear Map Lights

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats

Carpet Floor Trim

Cargo Area Concealed Storage

Trunk/Hatch Auto-Latch

Cargo Space Lights

Smart Device Integration

Memory Settings -inc: Door Mirrors

FOB Controls -inc: Trunk/Hatch/Tailgate and Remote Engine Start

Interior Concealed Storage, Driver / Passenger And Rear Door Bins, 2nd Row Underseat Storage and Audio Media Storage

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Power 1st Row Windows w/Front And Rear 1-Touch Up/Down

Systems Monitor

Trip Computer

Analog Display

Outside Temp Gauge

Manual w/Tilt Front Head Restraints and Manual Adjustable Rear Head Restraints

Front Center Armrest and Rear Center Armrest

Securilock Anti-Theft Ignition (pats) Engine Immobilizer

Perimeter Alarm

Air Filtration

3 12V DC Power Outlets and 1 AC Power Outlet

SAFETY

Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Side Impact Beams

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

911 Assist Emergency S.O.S

Rear Parking Sensors

and Rear Collision

Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Safety Canopy System Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag

Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera