

CITY OF FOLEY - SALES TAX

2% Sales Tax (increased from 1% effective with March 2007 Collections)

01-4260

MONTH	FY 2005-06	FY 2006-07	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	BUDGET FY15
OCTOBER	488,489.00	494,881.65	906,022.21	755,827.91	778,124.13	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91	\$ 1,055,696.27
NOVEMBER	488,379.96	509,020.03	857,997.73	765,752.98	758,142.93	821,272.64	850,994.07	913,250.24	970,256.06	1,012,521.75	1,078,286.90	1,066,447.76
DECEMBER	525,361.40	534,421.34	948,576.95	788,727.79	795,880.48	858,413.91	843,969.26	918,505.46	956,758.53	1,043,714.45	1,069,330.75	1,099,301.76
JANUARY	637,193.90	569,783.12	1,062,948.95	895,574.07	874,597.48	989,464.15	996,241.61	1,030,144.32	1,076,759.74	1,192,995.86	1,222,067.47	1,256,533.76
FEBRUARY	462,076.34	425,182.48	722,120.10	653,800.20	633,131.20	682,479.20	707,178.52	741,384.96	752,442.09	854,751.23	891,157.20	900,274.52
MARCH	468,515.81	858,176.97	770,354.65	677,550.41	727,264.65	768,221.07	818,838.04	818,560.24	857,986.34	939,498.47	1,088,824.02	989,535.33
APRIL	570,723.07	1,145,239.18	972,540.53	905,812.19	977,086.72	982,790.84	1,050,440.41	1,136,699.33	1,143,452.08	1,199,603.89	1,280,709.54	1,263,493.73
MAY	561,030.15	1,006,604.90	991,812.39	857,361.15	874,377.96	950,562.04	947,660.36	961,589.09	1,063,828.46	1,078,569.01	1,155,887.96	1,136,012.64
JUNE	582,288.01	1,104,449.96	967,887.99	878,415.67	845,594.42	883,606.77	983,424.95	1,050,045.96	1,130,670.23	1,190,975.58	1,216,901.90	1,254,405.89
JULY	609,062.27	1,212,153.94	1,090,363.42	1,027,446.13	1,014,752.93	1,143,015.54	1,178,000.50	1,225,539.53	1,337,756.81	1,362,448.65	1,380,388.45	1,435,011.46
AUGUST	675,553.05	1,160,892.32	1,044,213.45	1,047,194.44	958,497.52	1,135,846.54	1,183,571.35	1,227,018.20	1,316,844.91	1,362,013.75	1,426,930.63	1,434,553.40
SEPTEMBER	538,777.54	980,380.47	891,859.95	813,008.37	784,037.90	904,163.13	960,792.40	1,059,596.01	1,090,360.43	1,108,696.75	1,154,750.17	1,252,733.48
Reverse Oct			(906,022.21)	(755,827.91)	(778,124.13)	(832,317.26)	(839,425.42)	(882,341.64)	(941,421.15)	(1,002,313.92)		
Accrue Sep			755,827.91	776,008.43	832,317.26	839,425.42	882,341.64	941,421.15	1,002,313.92	1,083,004.91		
Rebate-S.AL Laundry				(71,373.23)			(6,174.78)					
TOTALS	\$ 6,607,450.50	\$ 10,001,186.36	\$ 11,076,504.02	\$ 10,015,278.60	\$ 10,075,681.45	\$ 10,959,261.25	\$ 11,397,278.33	\$ 12,023,754.49	\$ 12,699,429.60	\$ 13,428,794.30	\$ 14,048,239.90	\$ 14,144,000.00
Convert all to 2%	\$ 13,214,901.00	\$ 12,534,474.98										

*YE Audit adjustment implemented FY08 to reverse prior year September received October and accrue current year September received October

2015-16	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER
STATE	\$ 1,077,954.41	\$ 1,073,510.79	\$ 1,062,952.28	\$ 1,217,998.56	\$ 887,592.85	\$ 1,081,903.81	\$ 1,275,605.10	\$ 1,147,865.95	\$ 1,210,117.50	\$ 1,373,839.95	\$ 1,419,446.80	\$ 1,149,457.37
COUNTY	5,050.50	4,776.11	\$6,378.47	4,068.91	3,564.35	6,920.21	5,104.44	8,022.01	6,784.40	6,548.50	7,483.83	5,292.80
	\$ 1,083,004.91	\$ 1,078,286.90	\$ 1,069,330.75	\$ 1,222,067.47	\$ 891,157.20	\$ 1,088,824.02	\$ 1,280,709.54	\$ 1,155,887.96	\$ 1,216,901.90	\$ 1,380,388.45	\$ 1,426,930.63	\$ 1,154,750.17

ACTUALS

% of +/- Current	8.05%	6.50%	2.45%	2.44%	4.26%	15.89%	6.76%	7.17%	2.18%	1.32%	4.77%	Not Final
% of +/- YTD	8.05%	7.27%	5.63%	4.73%	4.65%	6.40%	6.46%	6.55%	6.00%	5.42%	5.34%	4.15%

BUDGET

% of +/- Current	2.59%	1.11%	-2.73%	-2.74%	-1.01%	10.03%	1.36%	1.75%	-2.99%	-3.81%	-0.53%	-7.82%
% of +/- YTD	2.59%	1.84%	0.28%	-0.56%	-0.64%	1.02%	1.08%	1.16%	0.64%	0.09%	0.02%	-0.68%

1 March 2007 sales tax rate was increased from 1% to 2% (3) March 2016 includes \$40K from audit. Increase would be 11.64%

Rebates of sales and use taxes to South Alabama Commercial Laundry are made per Tax Abatement Agreement dated January 5, 2009

2 November 2012 includes \$24,160 paid as a result of an audit. Had this payment not occurred, monthly percentage of increase would be 4.48%

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CITY OF FOLEY - LODGING TAX

Account #01-4261

	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY 12	FY 13	*FY14	FY15	FY16	BUDGET FY 16
OCTOBER	\$ 22,067.14	\$ 30,249.61	\$ 25,932.85	\$ 21,792.90	\$ 16,814.86	\$ 16,516.92	\$ 22,110.78	\$ 16,272.06	\$ 18,348.68	\$ 19,193.53	\$ 42,539.18	\$ 56,582.20	\$ 41,650.65
NOVEMBER	22,047.26	32,755.69	27,902.15	22,586.13	16,870.82	17,404.54	19,113.96	16,684.71 ¹	25,077.98	36,290.29	44,138.41	53,070.76	43,216.48
DECEMBER	29,323.20	15,281.04	19,891.74	18,262.16	13,731.84	15,273.34	12,632.95	14,272.67	13,691.87	25,083.91	27,437.93	36,456.63	26,864.83
JANUARY	28,882.75	25,102.62	16,058.77	13,520.00	11,031.33	10,690.56	12,226.97	12,762.44	12,715.65	24,093.45	26,353.66	28,184.05	25,803.20
FEBRUARY	22,481.33	22,275.27	16,534.74	14,318.91	11,816.35	11,025.39	12,303.52	16,738.12	18,277.50	25,535.84	32,193.31	32,407.44	31,520.88
MARCH	29,563.89	21,828.60	23,299.80	19,023.93	14,644.49	14,490.38	16,254.64	18,769.47	18,781.33	37,255.77	45,656.34	53,080.44	44,702.70
APRIL	28,868.47	17,928.62	32,626.34	31,271.05	21,521.31	27,458.22	31,130.63	36,522.03	39,504.09	78,366.83	75,995.70	103,237.46	74,408.36
MAY	29,827.67	30,195.24	32,228.69	25,197.16	17,115.14	22,218.84	23,297.57	28,256.00	26,157.84	66,565.57	69,518.33	71,334.31	68,066.28
JUNE	32,565.93	36,727.36	25,221.84	35,839.28	26,055.25	30,681.68	37,286.41	42,269.91	42,255.76	97,218.33	105,798.21	125,021.04	103,588.37
JULY	32,873.33	35,605.61	50,393.68	40,309.92	38,992.64	43,180.46	43,378.23	53,437.91	57,280.92	112,215.30	131,847.89	136,316.86	129,093.95
AUGUST	35,102.42	66,178.16	49,662.74	50,883.18	51,703.29	50,242.26	63,538.21	61,613.68	64,839.94	139,635.51	162,445.36	173,274.48	159,052.32
SEPTEMBER	29,111.65	21,087.70	32,152.69	27,966.62	24,291.14	22,057.44	23,573.32	27,428.77	34,879.03	78,115.09	64,632.27	74,953.63	77,031.98
TOTALS	\$ 342,715.04	\$ 355,215.52	\$ 351,906.03	\$ 320,971.24	\$ 264,388.46	\$ 281,240.03	\$ 316,847.19	\$ 345,027.77	\$ 371,810.59	\$ 739,569.42	\$ 828,556.59	\$ 943,919.30	\$ 825,000.00
Reverse Oct						(17,885.76)	(22,110.78)	(16,272.06)	(18,348.68)	(19,193.53)	(42,539.18)		
Accrue Sep					17,274.22	22,110.78	16,272.06	18,348.68	19,193.53	42,539.18	56,582.20		
Audited Total					\$ 282,274.22	\$ 285,465.05	\$ 311,008.47	\$ 347,104.39	\$ 372,655.44	\$ 762,915.07	\$ 842,599.61		

FY 2015-16	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 56,582.20	\$ 53,070.76	\$ 36,456.63	\$ 28,184.05	\$ 32,407.44	\$ 53,080.44	\$ 103,237.46	\$ 71,334.31	\$ 125,021.04	\$ 136,316.86	\$ 173,274.48	\$ 74,953.63
LESS FEE	(186.00)	(170.50)	(162.75)	(162.75)	(147.25)	(178.25)	(186.00)	(147.25)	(232.50)	(217.00)	(193.75)	(348.75)
NET	\$ 56,396.20	\$ 52,900.26	\$ 36,293.88	\$ 28,021.30	\$ 32,260.19	\$ 52,902.19	\$ 103,051.46	\$ 71,187.06	\$ 124,788.54	\$ 136,099.86	\$ 173,080.73	\$ 74,604.88

ACTUALS

% of +/- Current Month	33.01%	20.24%	32.87%	6.95%	0.67%	16.26%	35.85%	2.61%	18.17%	3.39%	6.67%	15.97%
% of +/- YTD	33.01%	26.51%	28.04%	24.08%	19.71%	18.99%	23.34%	19.38%	19.11%	15.66%	13.75%	13.92%

BUDGET

% of +/- Current Month	35.85%	22.80%	35.70%	9.23%	2.81%	18.74%	38.74%	4.80%	20.69%	5.60%	8.94%	-2.70%
% of +/- YTD	35.85%	29.21%	30.77%	26.73%	22.27%	21.53%	25.98%	21.93%	21.65%	18.13%	16.18%	14.41%

¹ November 2012 includes \$5,761.24 paid as a result of an audit. Had this payment not occurred, monthly percentage of increase would be 15.78%

* Note that tax rate increased from 4% to 7% with the November 2013 remittance (October collection period)

CITY OF FOLEY - RENTAL TAX

01-4262

	FY 07	FY 08	FY 09	FY 10	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	BUDGET FY 16
OCTOBER	\$ -	\$ 16,426.15	\$ 16,897.15	\$ 15,033.60	\$ 14,458.72	\$ 15,150.38	\$ 17,726.00	\$ 18,454.59	\$ 17,629.98	\$ 16,692.29	\$ 23,297.91
NOVEMBER	-	17,318.44	17,267.72	15,162.19	14,028.52	15,080.85	17,242.88	19,197.15	16,780.54	18,668.92	22,175.38
DECEMBER	-	13,348.81	16,424.07	13,148.61	12,520.00	13,281.58	16,614.41	15,157.62	15,169.56	18,377.23	20,046.48
JANUARY	-	15,537.46	15,861.27	15,096.28	13,932.87	14,324.31	16,014.68	15,498.36	15,976.57	20,309.88	21,112.94
FEBRUARY	-	17,631.19	15,638.78	13,765.97	13,451.86	13,685.30	17,275.51	19,438.18	16,269.35	18,533.98	21,499.84
MARCH	11,144.40	28,616.09	14,841.00	13,313.38	14,034.47	14,013.00	15,580.17	17,022.61	15,889.79	19,476.77	20,998.26
APRIL	43,151.12	33,033.12	15,171.39	13,811.84	13,641.26	18,259.81	17,163.41	16,296.52	25,346.50	20,620.16	33,495.24
MAY	17,744.62	23,267.07	15,587.99	13,328.69	13,340.59	20,678.17	15,757.14	18,176.10	19,143.61	19,798.55	25,298.16
JUNE	13,053.15	15,871.38	14,812.54	13,452.52	20,903.30	17,285.31	16,567.55	20,711.83	18,395.04	19,397.97	24,308.93
JULY	15,058.73	18,022.12	16,134.80	15,903.23	13,263.71	17,344.08	21,023.45	17,913.60	17,860.49	23,635.37	23,602.53
AUGUST	18,641.55	19,408.98	15,305.09	14,999.69	13,820.94	20,889.72	20,269.83	18,656.89	18,970.93	22,301.15	25,069.97
SEPTEMBER	16,573.79	18,722.73	13,998.89	13,792.43	13,094.40	19,806.03	18,293.31	18,222.42	17,656.93	20,940.23	22,094.37

Sub-Totals	\$ 135,367.36	\$ 237,203.54	\$ 187,940.69	\$ 170,808.43	\$ 170,490.64	\$ 199,798.54	\$ 209,508.34	\$ 214,745.87	\$ 215,089.29	\$ 238,752.50	
Reverse Oct			first year	(15,308.43)	(14,458.72)	(15,150.38)	(17,726.00)	(18,454.59)	\$ (17,629.98)		
Accrue Sep			15,308.43	14,458.72	15,150.38	17,726.00	18,454.59	17,629.98	16,692.29		
Accrued Totals			\$ 203,249.12	\$ 169,958.72	\$ 171,182.30	\$ 202,374.16	\$ 210,236.93	\$ 213,921.26	\$ 214,151.60		

FY 2015-16	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
GROSS	\$ 16,692.29	\$ 18,668.92	\$ 18,377.23	\$ 20,309.88	\$ 18,533.98	\$ 19,476.77	\$ 20,620.16	\$ 19,798.55	\$ 19,397.97	\$ 23,635.37	\$ 22,301.15	\$ 20,940.23
LESS FEE	(1,216.44)	(1,249.14)	(1,216.44)	(1,249.14)	(1,222.98)	(1,216.44)	(1,268.76)	(1,183.74)	(1,222.98)	(1,190.28)	(1,294.92)	(1,262.22)
NET	\$ 15,475.85	\$ 17,419.78	\$ 17,160.79	\$ 19,060.74	\$ 17,311.00	\$ 18,260.33	\$ 19,351.40	\$ 18,614.81	\$ 18,174.99	\$ 22,445.09	\$ 21,006.23	\$ 19,678.01

ACTUALS

% of +/- Current	-5.32%	11.25%	21.15%	27.12%	13.92%	22.57%	-18.65%	3.42%	5.45%	32.33%	17.55%	18.59%
% of +/- YTD	-5.32%	2.76%	8.39%	12.95%	13.15%	14.68%	7.81%	7.22%	7.02%	9.55%	10.32%	11.00%

BUDGET (Preliminary budget numbers. Budget allocation may change when updated in Incode)

% of +/- Current	-28.35%	-15.81%	-8.33%	-3.80%	-13.79%	-7.25%	-38.44%	-21.74%	-20.20%	0.14%	-11.04%	-5.22%
% of +/- YTD	-28.35%	-22.24%	-17.98%	-14.53%	-14.38%	-13.22%	-18.41%	-18.86%	-19.02%	-17.10%	-16.52%	-15.64%

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