

Jerry B. Wilkey  
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July 23, 2014

Ms. Virginia Southern  
Office of the Mayor  
407 E. Laurel Avenue  
Foley, AL 36535

Dear Ms. Southern,

Per our telephone conversation in late June, 2014, concerning my offer to serve on any committee pertaining to the City of Foley business where my abilities and experience might benefit the City I am submitting a brief biography as requested by the Mayor through you.

I moved permanently to Foley from Indianapolis, Indiana in January 2014.

My experience as it relates to City business primarily was with the City of Lawrence, Indiana. Lawrence is a stand-alone city of approximately 45,000 residents located approximately 20 miles northeast of Indianapolis. The City encompasses, approximately 22 square miles with numerous businesses, The U.S. Army Finance Center complex and a major state park that was once part of the U.S. Army Fort Harrison facility.

The administration of the City is accomplished by a publically elected mayor and city clerk who work in conjunction with a publically elected city council. The council consists of eight council members and a council president.

I came to the position of Director of Public Works at the request of the newly elected Mayor Paul Ricketts (now deceased). I had retired from industry as described in my biography.

My initial responsibilities were to care for all roads and streets within the city, installation of new roads and streets, snow removal, storm systems, environmental and issues as related to storm water and wet lands. I was also responsible for trash and garbage removal, maintenance and repair of all city vehicles, (fire, police, public works, parks, water department), building permit issue and inspections, overseeing city engineering

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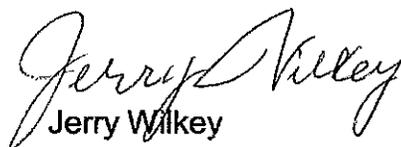
projects and budget development and administration. I also represented the City's position with the Zoning Appeals Board.

The job responsibilities were increased when the mayor assigned me to interact with various State and Federal agencies relating to city business, to address business and resident complaints and to represent him at meetings with homeowner associations and various City of Indianapolis functions. I presented some of his speeches when he was otherwise occupied. I also interacted on behalf of the mayor in considerable detail with the city council members.

The mayor later directed me to become involved in working with contracted attorneys who represented the city in various legal matters involving city contracts, tort claims, property and housing issues, environmental, right-of-way and boundary disputes

The primary reason for which I made the offer to serve the City is that I might possibly be able to help in some small way to the city's continued success. A secondary reason was that I am new to the community and felt serving in some way would provide opportunities to meet new people and to develop some friendships. I came to Foley to get away from cold weather and to participate in some of the great fishing opportunities the area has to offer. However, since one can only fish so much I might as well attempt to be useful and perform a civic duty.

Sincerely,

  
Jerry Wilkey

Encl:

## JERRY B. WILKEY

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### **PROFESSIONAL PROFILE**

Managed key business functions in large manufacturing facilities which included operations management, strategic and organizational planning, finance, communications and labor relations. Led key initiatives resulting in improvements in productivity, safety and environmental compliance, product quality and customer service, operating costs and increased profits. Utilized expertise in advanced technology to direct business and promote product development. Developed and managed operating budgets exceeding \$200 million and capital budgets ranging in values from \$50 million to \$85 million.

### **EXPERIENCE CHRONOLOGY**

**City of Lawrence, Indiana**

**March 2008 – December 2011**

#### ***Public Works Director***

- Fulfilled duties in the positions of Building and Street Commissioner, City Engineer, MS-4 Operator and Chief Code Compliance Officer (*offices filled in past by single individuals*)
- Improved working relations with Marion County Metropolitan Planning Organization, Indianapolis Public Works and Indiana Departments of Transportation and Environmental Management
- Reduced citizen complaints by 93% and improved code compliance by 85% from 2008 through 2011
- Reduced trash removal/disposal costs by \$800,000 per year to achieve City's deficit spending to breakeven status
- Developed and maintained balanced budgets four years' running

**NADCA**

**January 2000 – September 2007**

**Wheeling, IL (Trade Association)**

#### ***Consultant in Project Management and Administration***

- Die Casting Industry representative on various engineering and research programs with major research universities - The Ohio State University, Case Western Reserve, Wooster Polytechnic Institute and the Colorado School of Mines
- Served on industry committee developing ANSI Standards for die casting industry
- Authored technical manuals and taught various courses to industry members

**Leggett & Platt, Inc.**

**June 1993 – September 1999**

**Carthage, MO – Manufacturer of Furniture, Die Castings**

#### ***Corporate Vice President, President of Aluminum Operations***

- Full P&L responsibility for production of aluminum die castings and assisted in growing the business group from four to twenty-three Operating Units increasing sales from approximately \$225 million to over \$450 million
- Implemented programs resulting in improved productivity, product quality, safety, customer relations, on-time deliveries, environmental compliance and operating cost reductions averaging 4% to 5% per year. (*Improved efficiencies and productivity resulted in operating income increases from 9.8% to over 14%*)
- Led drives in achieving certifications of operations in ISO9000 and QS9000
- Many Fortune 500 companies were customers (Harley Davidson, Weber Grill, Caterpillar, Cummins Engine, Kohler Company, Briggs and Stratton)

**Chrysler Corporation, Kokomo, IN**

**June 1987 - June 1993**

***Business Manager (Equivalent of Plant Manager)***

- Responsible for P&L performance and overall management of die casting and machining operation in the production of automobile power train transmissions
- Improved production efficiency and cost performance by 20% and 7% respectively
- Improved facility's overall safety record reducing lost times by 30%

***Manufacturing Engineering Manager***

**June 1984 - June 1987**

- Supervised department managers responsible for die casting tool, plant and industrial engineering and equipment and facility maintenance
- Developed and managed annual department operating and facility capital budgets
- Improved equipment operating uptime from 62% to 84%, product quality defects from 30% to 18% and productivity improvements of 25%
- Responsible for purchase, installation and start-up of all capital equipment
- Responsible for model change-overs

**Duriron Company, Dayton, OH**

**November 1973 – June 1984**

***Plant Engineer***

- Responsible for managing maintenance and engineering disciplines in a specialized metal casting foundry, machining and assembly facility producing pumps, valves and pipe for the chemical and petroleum industries
- Improved overall equipment operating uptime from 76% to 94%
- Implemented safety programs resulting in significant reductions of lost time and doctor case accidents
- Reduced overall operating costs exceeding \$1.1 million through methods improvements and manpower requirements
- Management team member negotiating labor contracts with local United Steel Worker's organization.

**General Motors, Defiance, OH**

**January 1971 - November 1973**

**Central Foundry Division**

***First Line Maintenance Supervisor***

- Supervised UAW skilled trades personnel in maintenance, repair and rebuild of equipment and facilities utilized in the production of large diesel engine cylinder blocks and numerous automotive components
- Assigned as General Supervisor July 1973, to supervise crew of first line maintenance supervisors

**EDUCATION**

**Master of Business Administration**, Indiana Wesleyan University, December 1987

**Bachelor of Science in Mechanical Engineering**, Western Michigan University, December 1970

**Additional course work:** Labor Relations, Human Relations, Business Law, Industrial and Civil Engineering, Communication and Computer Programming