

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- 2000 John Deere Run  
Cary, NC 27513

- Signature on all LOIs and POs with a signature line

- Contract name or number; or JD Quote ID

- Sold to street address

- Ship to street address (no PO box)

- Bill to contact name and phone number

- Bill to address

- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

- Membership number if required by the contract

**For any questions, please contact:**

**Trevor White**

SunSouth LLC

14733 State Highway 59

Foley, AL 36535

Tel: 251-943-5091

Fax: 251-943-5093

Email: [twhite@sunsouth.com](mailto:twhite@sunsouth.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

SunSouth LLC  
 14733 State Highway 59  
 Foley, AL 36535  
 251-943-5091  
 lblackmon@sunsouth.com

### Quote Summary

**Prepared For:**

City Of Foley  
 AL

**Delivering Dealer:**

**SunSouth LLC**  
 Trevor White  
 14733 State Highway 59  
 Foley, AL 36535  
 Phone: 251-943-5091  
 twhite@sunsouth.com

**Quote ID:** 30198422  
**Created On:** 08 January 2024  
**Last Modified On:** 08 January 2024  
**Expiration Date:** 07 February 2024

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE Z970R ZTrak	\$ 18,481.32 X	1 =	\$ 18,481.32
SunSouth Service Guarantee	\$ 0.00 X	1 =	\$ 0.00
Never Stop Loaner Guarantee	\$ 0.00 X	1 =	\$ 0.00

**Contract:** Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)

**Price Effective Date:** January 6, 2024

**Equipment Total** **\$ 18,481.32**

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total	\$ 18,481.32
Trade In	
SubTotal	<b>\$ 18,481.32</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 18,481.32
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 18,481.32</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 30198422      Customer Name:

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

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2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

SunSouth LLC  
14733 State Highway 59  
Foley, AL 36535  
251-943-5091  
lblackmon@sunsouth.com

## JOHN DEERE Z970R ZTrak

Hours:

Stock Number:

Contract: Sourcewell Grounds Maintenance 031121-DAC  
(PG NB CG 70)

Selling Price \*  
\$ 18,481.32

Price Effective Date: January 6, 2024

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2214TC	Z970R ZTrak	1	\$ 20,569.00	23.00	\$ 4,730.87	\$ 15,838.13	\$ 15,838.13
<b>Standard Options - Per Unit</b>							
001A	United States/Canada	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks	1	\$ 1,149.00	23.00	\$ 264.27	\$ 884.73	\$ 884.73
1523	72 In. Rear Discharge Mower Deck	1	\$ 1,050.00	23.00	\$ 241.50	\$ 808.50	\$ 808.50
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 2,199.00</b>		<b>\$ 505.77</b>	<b>\$ 1,693.23</b>	<b>\$ 1,693.23</b>
<b>Dealer Attachments/Non-Contract/Open Market</b>							
BUC11070	ShadePro™ Canopy (Z900 Gas)	1	\$ 1,233.71	23.00	\$ 283.75	\$ 949.96	\$ 949.96
<b>Dealer Attachments Total</b>			<b>\$ 1,233.71</b>		<b>\$ 283.75</b>	<b>\$ 949.96</b>	<b>\$ 949.96</b>
<b>Value Added Services</b>							
	SunSouth Service Guarantee	1	\$ 0.00			\$ 0.00	\$ 0.00
	Never Stop Loaner Guarantee	1	\$ 0.00			\$ 0.00	\$ 0.00
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 24,001.71</b>		<b>\$ 5,520.39</b>	<b>\$ 18,481.32</b>	<b>\$ 18,481.32</b>